

## WEEK OF STOCK MARKET OF KAZAKHSTAN

October 31 – November 4, 2011

Date	Index KASE	USDKZT	TONIA	TWINA	KazPrime
28.10.11	1,187.47	147.54	0.0805	0.3000	2.0000
31.10.11	1,181.11	147.77	0.2483	0.3051	2.0000
01.11.11	1,146.28	147.99	0.1527	0.2172	2.0000
02.11.11	1,145.00	148.04	0.1240	0.2584	2.0000
03.11.11	1,154.08	147.91	0.1898	0.2465	2.0000
04.11.11	1,158.41	147.94	0.0968	0.1696	2.0000
<b>Trend</b>	<b>-29.1</b>	<b>0.4</b>	<b>0.02</b>	<b>-0.1</b>	<b>0</b>
<b>%</b>	<b>-2.4</b>	<b>+0.3</b>	<b>+20.2</b>	<b>-43.5</b>	<b>0</b>

### MAIN NEWS OF KAZAKHSTANI STOCK MARKET

**October 31 according to the message of the National Bank of Kazakhstan as of October 1, 2011 in Kazakhstan, second-tier banks issued 9.3 million credit cards**, and the number of holders of cards made up 8.6 million people. It is noted that in comparison with the situation on the same date in 2010 there was an increase of 10.4% and 9.8% respectively. The most common are debit cards, their share was 87.8%, the share of credit cards - 10.6%. The share of debit cards with credit limit and prepaid cards was 1.6% and 0.1% respectively.

**November 1 Republic of Kazakhstan Agency of Statistics reported that:**

- **Inflation** in Kazakhstan in October 2011 was 0.2%;
- **The living wage** in October 2011 amounted to 16,804 tenge;
- **Food prices** in October 2011 compared with October 2010 increased by 10.7%;
- **Prices of manufacturers of industrial products** in October 2011 decreased by 0.5%.

**November 2, Prime Minister of Kazakhstan Karim Massimov on his Twitter page reported that Vladislav Galiev Germanovich was appointed** as Vice-President of the Republic of Kazakhstan Agency for Construction and Housing.

**November 3 the results of trading at KASE for the first ten months of 2011 were published:**

- **The volume of shares trading at KASE** (excluding transactions in the market of repo operations) amounted to 139.4 billion tenge (equivalent to \$954.7 million) and decreased relative to the corresponding period of 2010 by 47.1% (46.6% in dollar terms);
- **The volume of trading in corporate bonds on KASE** (excluding transactions in the market of repo operations) amounted to 249.5 billion tenge (equivalent to 1,706.8 million U.S. dollars) and increased relative to the corresponding period of 2010 by 21.1% (22.1% in dollar terms);
- **The volume of trades in government securities (GS) on KASE** (excluding transactions in the market of repo operations) amounted to 953.5 billion tenge (equivalent to 6,515.8 million U.S. dollars) and decreased relative to the corresponding period of 2010 by 25.9% (at 25.4% in dollar terms);
- **The volume of trading on the repo market of KASE** was 10,567.2 billion tenge (equivalent to 72,186,800,000 U.S. dollars) and fell against the same period of last year by 0.8% (0.2% in dollar terms);
- **The volume of trades in foreign currencies at KASE**, including currency swap transactions, amounted to KZT 13,216.0 bn (equivalent to 90,254,300,000 U.S. dollars) and increased relative to the corresponding period of 2010 by 6.0% (6.6% in dollar terms);
- **The volume of trading at KASE in all sectors of the market** amounted to 25,125,600,000,000 tenge (equivalent to 171,618,300,000 U.S. dollars) and increased relative to the corresponding period of 2010 by 1.0% (1.6% in dollar terms).

### Stock exchange market

During the study period at KASE on the secondary market sale 159 deals were concluded

	current	change for	
	week	1 week	2 weeks
Average daily volume. USD th.	359.9	79.7%	10.9%
Average daily volume. KZT m.	53.3	79.7%	12.7%
Stake of nego deals. number (%)	0.01	+0.01 pp	+0.01 pp
Stake of nego deals. volume (%)	0	+0.03 pp	+0.03 pp
KASE members	26	0	0
Number of shares denominations*	18	0	28.6%
Stake of pension funds. gross (%)	0	0	0
on purchase	0	0	0
on sale	3	-33.7 pp	+3.4 pp
Stake of individuals. gross (%)	50.9	+29.8 pp	-19.4 pp
on purchase	47.5	+28.6 pp	-12.3 pp
on sale	54.2	+30.9 pp	-26.5 pp
Stake of nonresidents. gross (%)	7.0	-11.9 pp	+7.0 pp
on purchase	1.0	-34.2 pp	+1.0 pp
on sale	13.0	+10.3 pp	+13.0 pp

\*on which the deals on KASE have been conducted

In the described period falling of average daily prices was detected for 14 equity instruments, one instrument involved into transaction showed growth, prices of three tools have not changed. Adverse change in the weighted average share prices was in the range from 0.77% (GB\_ENRC) to 29.94% (UTMK), positive – 5.54% (KKGBp).

In the studied period KASE index was under negative pressure of the external news background. Restoration on virtually all trading floors was interrupted after the Greek authorities ruled to hold a national referendum on further development of the economy. Such a step was a surprise for partners of Greece in the euro area, especially after eurozone leaders have agreed on measures to help Greece, in connection with the cancellation of debts of Greek banks has been suspended.

Along with this, world financial system also demonstrates the weakness, since it was announced that Italy's biggest bank UniCredit SpA is looking for an investor side, who will be able to support its infusion of 7 billion euros.

Against this background, quotes of all the shares comprising the index KASE, declined sharply, the only exception were the shares of the company ENRC, which grew despite the trend in the local market by nearly 1%.

More detailed information on share trades at KASE is given in the table below:

**Results of share trades on KASE, including STF of RFCA within October 31 – November 4, 2011, only by data on deals made on the secondary market of KASE by the methods of opened trades):**

Share code on KASE	Price, KZT per share:				Volume of deals Th. USD	Num. of deals	Best for The period:			
	min	max	Last deal: price	trend,%			Demand	Supply,		
BSUL	630	630	630	0	630	658.05	17.41	3	630	630
BTAS	1	1	1	-23.08	1	8.1	0.91	2	1.1	1
CCBN	295.05	315	295.05	-6.33	295.05	670	82.66	9	315	295.05
GB_ENRC	1515	1649	1624	+0.87	1275	2600	94.72	5	1649	1515
GB_KZMS	2100	2280	2250	-6.25	1780	3800	221.80	30	2301	2100
HSBK	208	218.99	215	-0.92	197	445	90.45	21	219	208
HSBKp	153.64	153.64	153.64		153.64	185.24	30.66	1	153.64	153.64
HSBKp1	156.38	156.38	156.38		156.38	171	30.66	1	156.38	156.38
KKGB	240	251	240	-3.23	240	616	96.21	20	251	240
KKGBp	156.2	156.2	156.2		144	230	6.03	1	156.2	156.2
KZTK	17500	17600	17500	-1.13	15850	20850	147.35	7	17650	17500
KZTKp	11500	12000	11502	-5.72	7420	12200	213.40	11	12000	11500
MMGZp	5500	5500	5500	0	5100	10450	2.64	1	5500	5500
RDGZ	14500	15100	14979	-1.32	12100	21000	1.19	4	15100	14500
RDGZp	13600	13960	13758.03	-2.11	12100	20510	547.20	30	13965	13600
SATC	71.02	71.02	71.02	0	71	72	43.86	1	71.02	71.02
UTMK	20316.26	20316.26	20316.26		20316.26	20316.26	69.46	1	20316.26	20316.26
ZERDp	5.2	5.4	5.25	-2.78	4.6	5.72	57.70	10	5.4	5.2
<b>18</b>							<b>1,754.3</b>	<b>158</b>		

**Notes:** Trends are given relative to the last deal of the previous 30 days period (October 3 – November 3, 2011). If deals were not made in the previous month the trend is not calculated.

## Corporate bonds market

### Primary market sector

**November 2 in the trading system of Kazakhstan Stock Exchange (KASE) the specialized trading in KZ2C0Y05E065** (KZ2C00001634, KASTb3, 1000 KZT, 07/18/11 - 18/07/16) JSC "Holding KAZEXPORTASTYK" (Astana) were held. The issuer planned to offer 10 million bond KZ2C0Y05E065 (25% of the total number of authorized bonds of this issue). The subject of the auction is the "net" price of bonds (excluding accrued interest) expressed as a percentage of the nominal value of securities up to the fourth decimal place. The auction was attended by five members of KASE, who have filed 16 applications, of which at the end of the application period remained active 12 warrants to purchase 3,204,300 of bonds. Thus, the demand for the proposal to auction totaled 32.0%. "Pure" price bids ranged from 75.7845% (16.0% APR) to 98.0000% (9.0% per annum), in average terms, 84.5582% (12.9% per annum to maturity the buyer). By results of trade, the issuer has established cut-off price at the level of 94.4467%, which corresponds to the bond yield to maturity of 10.00% per annum, and granted at this price four applications, thereby placing the 7.4% of the planned volume of bonds. The amount of involvement in this case amounted to 717,367,397.87 tenge.

In this sector of KASE during the analyzed period 52 deals were made.

	current	Change for	
	week	1 week	2 weeks
Average daily volume. USD th.	5,169.2	2.0 times	1.8%
Average daily volume. KZT m.	764.9	2.0 times	0.2%
Stake of nego deals. number (%)	0	0	0
Stake of nego deals. volume (%)	0	0	0
KASE members	24	50.0%	-2.0 pp
Number of bonds denominations*	24	+6.0 pp	14.3%
Stake of pension funds. gross (%)	0	0	0
on purchase	0	0	0
on sale	0	0	0
Stake of individuals. gross (%)	27.9	+25.9 pp	+10.2 pp
on purchase	17.0	+13.0 pp	+14.8 pp
on sale	38.9	+38.7 pp	+5.6 pp
Stake of nonresidents. gross (%)	13.6	+10.3 pp	-3.0 pp
on purchase	16.9	+16.8 pp	-5.3 pp
on sale	10.3	+3.8 pp	-0.7 pp

\* on which deals were made at KASE

Following the period, growth of average net price on the open market of bonds characterized 17 items, fall - 5, the price of one instrument has not changed, three tools were traded for the first time. Yield to maturity on deals rose in the week for four bonds, declined - for 11, yield of 6 instruments has not changed. Positive change in bond yield to maturity was in the range from 0.50% (ZERDb1) to 1,222.15% (KONDb1), negative - from 0.04% (EUBNb3) to 4.29% (KDTsb1).

More detailed data on corporate bonds on KASE is shown in the table below:

**Results of bond trades on KASE including STF of RFCA within October 31 – November 4, 2011**  
(only on data of deals . made on secondary market of KASE by the methods of opened deals):

Bond code	Yield to maturity for a buyer. % APR:						Amount		best for the	
			on the last deal:		for last, 365 days,:		Of deals, Th. USD	Number Of deals	period:	
	min.	max.	yield	min.	min,	max,			demand	supply,
on KASE										
AESOb1	12.50	12.50	12.50	-0.48	12.50	13.00	0.76	1	12.50	12.50
AKFib2	7.00	9.00	9.00		5.00	9.00	64.85	4	7.00	12.00
ASBNe13	15.93	15.93	15.93	0	13.22	15.93	901.07	2	15.94	13.90
ATFBe6	9.19	9.19	9.19		6.30	9.19	173.17	1	9.19	9.19
CCBNb15	6.80	7.00	7.00		6.80	10.00	2,133.33	3	6.80	7.00
CCBNb18	6.00	7.17	6.00		6.00	9.60	129.57	3	6.00	7.17
CCBNb20	10.00	10.00	10.00	-1.10	8.00	11.10	42.55	1	10.00	10.00
CCBNe3	14.54	14.54	14.54	-0.81	6.21	16.35	4.23	1	14.54	14.54
CCBNe4	7.77	7.78	7.77	0	7.01	8.21	799.90	2	7.77	7.78
CSBNb10	9.00	9.00	9.00	0	9.00	9.00	1,645.77	2	9.00	9.00
CSBNb5	6.50	6.50	6.50		6.50	15.00	20.92	1	6.50	6.50
CSBNb6	12.50	12.50	12.50		10.00	14.95	32.08	2	12.50	12.50
EUBNb3	10.00	10.00	10.00	-0.04	8.00	11.00	10.01	1	9.50	10.00
HSBKe2	6.44	6.44	6.44		4.34	6.82	711.23	1	6.44	6.44
KASTb3	8.50	8.50	8.50		8.50	8.50	15.24	1	8.50	8.50
KDTSb1	6.00	6.00	6.00		6.00	17.00	86.63	1	6.00	7.40
KKGBe16	9.05	9.05	9.05		8.81	9.68	20.47	1	7.44	9.05
KMGZe1	4.40	4.40	4.40		3.20	6.44	545.45	1	4.40	4.40
KONDb1	2,102.85	2,102.85	2,102.85		174.65	2,102.85	6.80	1	1,123 086	1,986 467
KZIKb17	11.50	12.50	11.50		10.00	14.70	4,782.39	4	11.50	12.50
ORDKb2	12.00	16.00	12.00	0	12.00	16.02	191.36	5	12.00	16.00
TSBNb10	9.00	9.00	9.00		8.00	9.00	5,943.95	1	9.00	9.00
ZERDb1	16.50	16.50	16.50		5.00	43.00	100.77	4	16.50	16.50
ZHMNe1	11.13	11.14	11.14		10.43	14.16	2,637.75	4	11.13	11.14
<b>18</b>							<b>21,000.3</b>	<b>48</b>		

Notes: Trends are given relative to the last deal of the previous 30 days period (October 3 – November 3). If deals were not made in the previous month the trend is not calculated.

## GOVERNMENT SECURITIES (GS) SECTOR

### Primary market sector

**November 3 in the trade system of KASE specialized auction on placement of short-term treasury bills of the Ministry of Finance of the Republic of Kazakhstan MEKKAM-12 of one hundred and twentieth release** (KZK1KY011206, MKM012\_0120, 100 tenge, 21/10/11, 10/21/12), in which the Ministry of Finance planned to involve 120.0 million units. The subject of the auction is the "net" price of the bond. The auction was attended by 4 primary dealers, which are mainly members of KASE category "K". Through these seven investors submitted bids, of which the time expired applications remained active seven orders. The total amount of active orders (demand volume) amounted to 13,879.5 million tenge and exceeded the suggested volume of 1.6 times. The price of bonds on submitted applications was 98.4218%. As a result of trade, the issuer granted the application for the purchase of 56,666,666 of bonds to the amount of 5,577,235,267.73 tenge (47.2% of the planned volume of placement) at 1.6579% per annum.

### Secondary market sector

During the study period, the total volume of 13 deals concluded on KASE totaled 13,586.3 million tenge (\$91.8 million). In the previous period (October 24-28, 2011) the figure was 1,918.1 million tenge (\$13.0 million) at 16 transactions. Share exchange turnover in the overall volume of Kazakhstan secondary market for government securities of comparable sales and purchases in the analyzed period was 83.3% (previous period - 100.0%).

#### Parameters of Exchange's transactions in GS within October 31 – November 4, 2011

Days till maturity	Yield to maturity for a buyer. % APR.				Volume.		last deal
	min	max	last deal	min	max		
<b>Discount (KZT: MEKKAM)</b>	<b>11.8% (11.8%) of purchase and sale sector net turnover</b>						
182 - 364	1.50	2.19	2.19	1.89	11,435.96	7.00	
Total					<b>11,436.0 (226.7)</b>	<b>7 (2)</b>	
<b>Coupon (KZT): MEUKAM, MEUJKAM, MEOKAM</b>	<b>88.2% (88.2%) of purchase and sale sector net turnover</b>						
1461 - 1825	4.18	4.18	4.18	4.18	76.10	1	
More than 2191	5.12	5.25	5.12	<b>5.18 (5.22)</b>	2 074.19	5	
Total					<b>2,150.3 (1,691.4)</b>	<b>6 (14)</b>	
<b>TOTAL</b>					<b>13,586.3 (1,918.1)</b>	<b>13 (16)</b>	

## WORLD MARKETS

### Main news of the world markets

**October 31, the Chinese Xinhua news agency issued a statement that denied rumors about a possible help from the PRC to problem countries in Europe.** Later, President Hu Jintao after a

meeting with Austrian Federal President Heinz Fischer in Vienna, said that Beijing believed that Europe had enough resources to overcome the debt crisis.

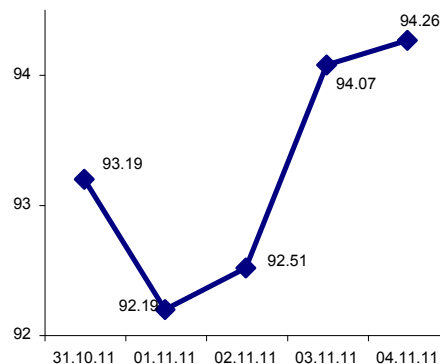
**October 31 the U.S. Commerce Department reported that U.S. consumer income amount in September 2011 compared with the previous month increased by 0.1%, while consumer spending increased by 0.6%.**

**October 31 the Federal Statistical Office of Germany reported that retail sales in Germany in September 2011 in real terms increased by 0.3% on an annualized basis.**

**November 2, according to the message of FOMC, Open Market Committee of the U.S. Federal Reserve again left the benchmark interest rate at a record low in the range of 0-0.25% per annum.**

As stated in the circulated after the FOMC meeting statement, the information received since the last FOMC meeting in September, shows that economic growth increased somewhat in the third quarter, which partially reflects the change of temporary factors that influenced growth at the beginning of the year. However, recent indicators suggest continued weakness of the overall labor market conditions, and unemployment remains high. Household spending increased somewhat more rapidly in recent months. Investment in equipment and software continue to expand and invest in non-residential commercial real estate remains weak, the housing sector remains depressed. The level of inflation is estimated to be moderate, long-term inflation expectations remain stable. FOMC still expects moderate economic growth over coming quarters, and expects the unemployment rate will decline gradually to targeted levels. In addition, as noted, there are significant risks to economic outlook, including the situation on world financial markets.

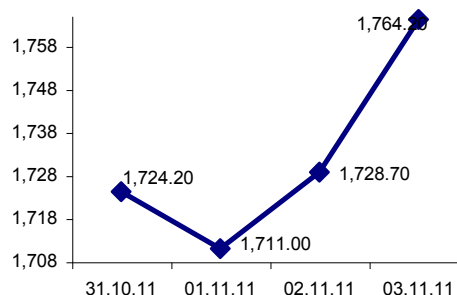
NYMEX Light Sweet Crude Oil



**November 2 the Federal Employment Agency of Germany reported that the unemployment rate in Germany in October 2011, seasonally adjusted, increased by 7%.**

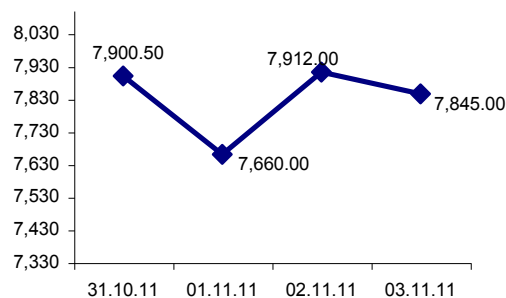
The number of unemployed seasonally adjusted, in October 2011 compared with the previous month has increased by 10 thousand and amounted to 2.941 million. Without taking into account seasonal fluctuations, the number of unemployed in Germany up to October 2011 decreased and amounted to 2.737 million vs. 2.796 million in September 2011.

COMEX gold price \$ per ounce



**November 3 it was reported that Prime Minister George Papandreou, who previously suggested to hold a referendum on a new agreement with the EU, which was concluded on October 26, to write off part of the Greek debt in exchange for a program of austerity, speaking before Parliament, made it clear that he abandoned the idea to hold this referendum on the issue.**

Copper (three months supplement) on London Metal Exchange



Prepared by IRBIS Information agency of financial markets  
Tulebaev Str. 38, New building, 2nd floor; Almaty, Kazakhstan;  
[dm@fininfo.kz](mailto:dm@fininfo.kz), [info@fininfo.kz](mailto:info@fininfo.kz)  
Tel.: +7 (727) 321 65 55. fax: +7 (727) 321 60 11.

*IRBIS agency gives notice that material given above is not an offer or recommendation to sell or buy shares on KASE. Using it by anyone, while taking investment decisions does not make IRBIS agency responsible for possible losses resulting from such the decisions.*