## WEEK OF STOCK MARKET OF KAZAKHSTAN

October 31 - November 6

Money market indicators as of November 6 and weekly changes

| Term                                   | Currency       | Rate     | Trend |  |  |  |  |  |
|--|----------------|----------|-------|--|--|--|--|--|
| "Overnight" on autorepo at KASE(TONIA) |                |          |       |  |  |  |  |  |
| 1 day                                  | KZT            | 4.40     | -0.20 |  |  |  |  |  |
| Repo open                              | ing at KASE (  | WA, % AP | R)    |  |  |  |  |  |
| 1 day                                  | KZT            | 4.43     | -0.17 |  |  |  |  |  |
| 7 days                                 | KZT            | 5.02     | -0.15 |  |  |  |  |  |
| 14 days                                | KZT            | 5.20     | -0.05 |  |  |  |  |  |
| KIBOR (ind                             | licative, % AP | R)       |       |  |  |  |  |  |
| 1 week                                 | KZT            | 8.00     | 0     |  |  |  |  |  |
| 2 weeks                                | KZT            | 9.00     | 0     |  |  |  |  |  |
| 1 month                                | KZT            | 10.00    | 0     |  |  |  |  |  |
| 2 months                               | KZT            | 11.00    | 0     |  |  |  |  |  |
| 3 months                               | KZT            | 12.00    | 0     |  |  |  |  |  |

## Stock market indicators as of November 6 and their weekly change

| Index                          | Value                 | Trend  |  |  |  |  |  |  |
|--------------------------------|-----------------------|--------|--|--|--|--|--|--|
| Shares of "A" listin           | Shares of "A" listing |        |  |  |  |  |  |  |
| KASE_Shares                    | 94.12                 | +2.31% |  |  |  |  |  |  |
| Corporate bonds of "A" listing |                       |        |  |  |  |  |  |  |
| KASE_BP                        | 132.02                | +0.10% |  |  |  |  |  |  |
| KASE_BC                        | 108.85                | -0.04% |  |  |  |  |  |  |
| KASE_BY                        | 8.72                  | +0.19% |  |  |  |  |  |  |
| Euronotes of Kazaki            | hstan                 |        |  |  |  |  |  |  |
| KASE_EP                        | 143.73                | +0.36% |  |  |  |  |  |  |
| KASE_EC                        | 115.20                | +0.30% |  |  |  |  |  |  |
| KASE_EY                        | 4.20                  | -3.04% |  |  |  |  |  |  |

US dollar = **154.40** tenge at official rate for the end of the period. US dollar = **154.45** tenge at weighted average rate of the Exchange for the end of the period. Weekly rate of tenge devaluation at the Exchange's rate – **negative 0.79% APR**.

# THE CORPORATE SECURITIES SECTOR (CS)

## Results of the week

In CS purchase-sale sector a total of 39 deals amounting to \$10,432.4 th or KZT1,611.4 m were made. In comparison with the previous period (24 deals, \$9,681.3 th. or KZT1,495.1 m) volume of the sector increased by 7.8%. Deals were made by seventeen instruments ten of which were bonds. Last week brokers were interested in ten securities six of which were bonds.

The first thing that attracts attention about the analyzed week is the wide range of instruments, which aroused brokers' interest. The second thing is unusually mixed staff of the trades in corporate securities. It is enough to notice that in deals on shares and bonds of the week a total of 17 KASE took part, including three banks, which were working

Investment attractiveness of stock exchange instruments from October 31 to November 6

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| Financial           | Currency of       | Yield, %     |       |
|---------------------|-------------------|--------------|-------|
| instrument          | transaction       | value        | trend |
| Instruments denomin | nated in national | currency, te | nge   |
| TXBNb1              | KZT               | 15.00        | 0     |
| CS repo             | KZT               | *8.42        | -2.19 |
| МЕОКАМ, МЕАКАМ      | KZT               | 7.89         | -0.13 |
| MEKKAM, notes       | KZT               | *5.55        | -0.05 |
| GS repo             | KZT               | *4.64        | -0.03 |
| Instruments indexed | by devaluation    |              |       |
| SMGZb1              | USD               | 19.13        | +1.47 |
| ALKSb2              | USD               | 11.86        | -0.14 |
| KARMb1              | USD               | 10.97        | +2.79 |
| TEBNb2              | USD               | 10.80        | 0     |
| KZASb1              | USD               | 10.70        | -0.01 |
| VTBNb1              | USD               | 10.46        | -0.04 |
| ASFIb2              | USD               | 10.08        | +0.05 |
| CSBNb1              | USD               | 10.00        | 0     |
| ORDBb1              | USD               | 10.00        | 0     |
| CCBNb2              | USD               | 9.83         | -0.03 |
| BTASb2              | USD               | 9.77         | +0.47 |
| TEBNb               | USD               | 9.45         | 0     |
| ASFIb1              | USD               | 9.26         | 0     |
| RGBRb2              | USD               | 9.00         | 0     |
| ATFBb2              | USD               | 8.88         | -0.20 |
| BTASb1              | USD               | 8.64         | 0     |
| NRBNb1              | USD               | 8.58         | -0.32 |
| SYRGb1              | USD               | 8.34         | -0.02 |
| CCBNb1              | USD               | 8.29         | -0.01 |
| HSBKb2              | USD               | 8.06         | -0.14 |
| ALBNb1              | USD               | 8.06         | -0.02 |
| HSBKb               | USD               | 8.04         | -0.01 |
| KZAPb1              | USD               | 7.60         | -0.06 |
| BRKZb1              | USD               | 7.48         | -0.01 |
| TMJLb2              | USD               | 7.35         | 0     |
| KZTKb1              | USD               | 7.24         | -0.79 |
| ARU060.003          | USD               | 6.53         | -0.01 |
| VKU036.002          | USD               | 6.49         | -0.01 |
| AST048.005          | USD               | 6.18         | -0.22 |
| AST036.004          | USD               | 6.05         | -0.10 |
| ASU036.003          | USD               | 5.79         | -0.02 |
| KZTOb               | USD               | 5.78         | -0.05 |
| VKU036.001          | USD               | 5.00         | -0.01 |
| ARU024.002          | USD               | 3.96         | +0.73 |
| Instruments, denomi |                   | currency     |       |
| KKGBe2              | USD               | 9.18         | 0     |
| KKGBe3              | USD               | 7.98         | -0.04 |
| KZTOe1              | USD               | 7.62         | +0.38 |
| BTASe1              | USD               | 7.35         | +0.33 |
| BRKZe1              | USD               | 6.79         | 0     |
| ENU07.05            | USD               | 4.58         | +0.11 |
| Supranational bonds | DEM               | 3.42         | +0.08 |
| ENU04.10            | USD               | 3.06         | -0.37 |

The yields at which the deals have been made are calculated as average of the deals, for other corporate bonds – as average of sale quotations. The correspondent ratio of last week is given in the parentheses. Securities marked by an asterisk are the instruments with less than a year circulation term (for them effective weighted average rate is given).

for their accounts. Last week banks in this sector did not work. Judging on the results of the week it is possible to say that investors of almost al categories were working with CS, except SAPF, which could not invest its assets into corporate securities. As a result – there is high volume of market. In the opinion of IRBIS specialists the described activations was caused mainly by ending of the month and corresponding money re-distribution.

Supranational bonds

The highest transactions volume – \$6,601.6 th. or 62% of the whole weekly turnover – was made at the floor on October 31. Even without influence of this factor trade activity should be considered active.

In corporate bonds sector there is still tendency of involving of instruments into turnover, which before were not of stock exchange's participants' interest. In particular, during the week there were made first two deals with ASFIb2, Precisely these bonds became, judging on turnover's sum, favorites of CS market. On the lat deal, the yield of ASFIb2 for a purchaser was 10.30% APR. On other bonds the yield was changing in different ways, and no patterns could be revealed here. Yield of ATFBb2 fell from 9.00% to 8.88% APR, BTASb1 – from 9.30% to 8.64% APR, BTASb2 – from 10.00% to 9.77% APR, BTASe1 – from 7.50% to 7.20% APR. At the same time yield of KZTOe1 rose from 7.56% to 7.62% APR, SMGZb1 – from 17.66% to 19.13% APR, and yield of CCBNb2, KARMb1, VTBNb1 did not change and equaled to 9.70%, 10.97%, 10.50% APR correspondingly.

As a whole the corporate bonds market of the week does not make a harmonious impression. Each participant followed his owns purposes, including conducting of transactions of "hidden repo", though the share of direct deals at corporate market did not exceed 15%. Different movement of prices caused minimal dynamics of indexes KASE\_B\* (table in the beginning of the review). KASE\_BY since the last ten day-period of October has almost remained the same, it remained on its historic minimum. As of November 6 capitalization of stock exchange's corporate bonds market was fixed by KASE on the level \$1,004.6 m and increased within the week by \$0.9 m.

<u>In the sector of shares</u>, as well as last week, the most interesting events were concerned with KZMS. But this time it was not the matter of quotations, which the securities' market-maker gradually decreased in the second half of October, but the matter of prices. On the last day of the period there was made a number of deals at exchange's floor, during which price of KZMS was varying from KZT10,721.00 to KZT16,989.50 for security. At the highest prices – KZT13,900.50 and KZT16,989.50 per share – there were made deals of highest volume (8,263 shares on each price). This proves the high market price of KZMS from November of last year for shares' rate went back to their historic maximum, and by the results of the week it rose by 35.9%.

There was one more interesting high-volume deal (for \$1,068.2 th.) on HSBKp. The block of 1,100,000 securities was resold at KZT150.00 per share, as a result of it market rate of HSBKp fell by 0.2%.

Besides, at KASE during 7 analyzed days price of AMGZp rose by 8.1%, VTBNp – by 1.3%, rate of TEBN fell by 0.1%, and on MAY1 and MAY1p there were made first deals at KZT100.00 per security. Capitalization of stock exchange's shares market, which was estimated as of November 6 by KASE at **\$1,355.7 m** (KZT209.4 bn), rose during seven days by \$90.9 m. This change was caused mainly by growth of KZMS rate.

The table shows data on deals, bid and ask in CS purchase and sale sector and also decoding of trade codes.

Results of the trades in shares on October 31 - November 6

(KZT per share, unless otherwise specified)

|                               | Security | Last       | Volume,   | Volume, | pur-      |           |
|-------------------------------|----------|------------|-----------|---------|-----------|-----------|
| Issuer                        | code     | price      | shares    | th USD  | chase     | Sale      |
| Almaty Kus OJSC               | ALKS     | 45.00      | 0         | 0       | 23.79     | 47.56     |
| Almaty Kus OJSC               | ALKSp    |            | 0         | 0       | 13.91     | 26.25     |
| Almaty Kus OJSC               | ALKSp3   |            | 0         | 0       | 10.51     | 10.81     |
| SNPS-Aktobemunaigas OJSC      | AMGZp    | *1,500.00  | 6,222     | 60.4    | *1,500.00 | *1,500.00 |
| Astana-Finance OJSC           | ASFI     | 1,014.96   | 0         | 0       | 600.00    | 1,200.00  |
| AMB OJSC                      | ATFBp    | 834.35     | 0         | 0       | 556.41    | 1,050.00  |
| Bank TuranAlem OJSC           | BTAS     | *13,063.50 | 0         | 0       | 12,360.00 | 21,618.80 |
| Bank CenterCredit OJSC        | CCBN     | *135.00    | 0         | 0       | 150.00    | 220.00    |
| BANK CASPIAN OJSC             | CSBN     | 170.00     | 0         | 0       | 105.00    | 210.00    |
| BANK CASPIAN OJSC             | CSBNp    | 170.00     | 0         | 0       | 105.00    | 210.00    |
| Halyk Bank of Kazakhstan OJSC | HSBK     | 186.71     | 0         | 0       | 140.00    | 200.00    |
| Halyk Bank of Kazakhstan OJSC | HSBKp    | 150.00     | 1,100,000 | 1,068.2 | 150.00    | 150.00    |
| Halyk Bank of Kazakhstan OJSC | HSBKp7   | 150.00     | 0         | 0       | 142.00    | 200.00    |
| KAZKOMMERTSBANK OJSC          | KKGB     | *77.33     | 0         | 0       | 38.63     | 77.21     |
| KAZKOMMERTSBANK OJSC          | KKGBp    | 44.38      | 0         | 0       | 44.81     | 89.56     |
| Corporation Kazakhmys OJSC    | KZMS     | 10,721.00  | 16,616    | 1,658.3 | 16,989.50 | 8,807.00  |
| Kazakhtelecom`                | KZTK     | 3,062.00   | 0         | 0       | 2,008.50  | 4,014.92  |
| Kazakhtelecom                 | KZTKp    | 2,702.17   | 0         | 0       | 1,854.00  | 3,706.08  |
| Maiskoye-1 OJSC               | MAY1     | *100.00    | 5         | 0       |           | *100.00   |
| Maiskoye-1 OJSC               | MAY1p    | *100.00    | 1         | 0       |           | *100.00   |
| TEMIRBANK OJSC                | TEBN     | 1,000.00   | 150,000   | 971.1   | 1,000.00  | 1,000.00  |
| TEMIRBANK OJSC                | TEBNp    |            | 0         | 0       | 500.00    | 1,000.00  |
| UKTMK OJSC                    | UTMK     | *5,350.00  | 0         | 0       | 4,480.50  | 8,956.36  |
| UKTMK OJSC                    | UTMKp    | 6,489.00   | 0         | 0       | 3,553.50  | 7,103.32  |

|                             | Security    | Last      | Volume,   | Volume, | pur-   |           |
|-----------------------------|-------------|-----------|-----------|---------|--------|-----------|
| Issuer                      | code        | price     | shares    | th USD  | chase  | Sale      |
| VALUT-TRANZIT BANK OJSC     | VTBN        | 350.00    | 0         | 0       | 235.00 | 440.00    |
| VALUT-TRANZIT BANK OJSC     | VTBNp       | 400.00    | 349,123   | 904.1   | 400.00 | 400.00    |
| Avtokombinat OJSC           | Z ABTOKOMB  |           | 0         | 0       |        | 450.00    |
| "SHMO" OJSC                 | Z CHMUNAI   |           | 0         | 0       |        | 750.00    |
| Darbazinskiy karier OJSC    | Z DARBKARER |           | 0         | 0       |        | 200.00    |
| Zhualynskaya PAK OJSC       | Z JUALAVTO  |           | 0         | 0       |        | 450.00    |
| Corporation Kazreklama OJSC | Z KAZREK    |           | 0         | 0       | 34.30  | 40.00     |
| AIC Kommesk-omir OJSC       | Z KOMESK    |           | 0         | 0       |        | 29,500.00 |
| Sary-arkageologiya OJSC     | Z SARIARGEO |           | 0         | 0       |        | 150.00    |
| Shardara-Astyk OJSC         | Z SHARDAST  |           | 0         | 0       |        | 150.00    |
| Uigentas-Astyk OJSC         | Z UGENASTK  |           | 0         | 0       |        | 300.00    |
| Zerde OJSC                  | ZERD        | *1,404.00 | 0         | 0       |        | *6.50     |
| TOTAL                       | 36          |           | 1,621,967 | 4,662.0 |        |           |

Results of the trades in bonds from October 31 – November 6 (% APR, unless otherwise specified)

|                                     |        | On the   | Volume, |         |         |
|-------------------------------------|--------|----------|---------|---------|---------|
|                                     | Bond   | last     | th,     | Pur-    |         |
| Issuer                              | code   | deal     | USD     | chase   | Sale    |
| DB Alfa-Bank OJSC                   | ALBNb1 |          | 0       | 12.2004 | 8.0800  |
| Almaty Kus OJSC                     | ALKSb2 | 12.0049  | 0       | 12.8733 | 11.8678 |
| Astana-finance OJSC                 | ASFIb1 | 10.0145  | 0       | 11.3464 | 9.2649  |
| Astana-finance OJSC                 | ASFIb2 | 10.3010  | 3,293.9 | 10.0011 | 10.3010 |
| AMB OJSC                            | ATFBb2 | 8.8796   | 51.7    | 8.8796  | 8.8800  |
| Development Bank of Kazakhstan OJSC | BRKZb1 | 8.6350   | 0       | 9.8025  | 7.4982  |
| Development Bank of Kazakhstan OJSC | BRKZe1 |          | 0       | 7.1231  | 6.7951  |
| Bank TuranAlem OJSC                 | BTASb1 | *8.6420  | 11.8    | *8.6420 | 8.6432  |
| Bank TuranAlem OJSC                 | BTASb2 | 9.7651   | 527.7   | 9.7651  | 9.7651  |
| TuranAlem Finance B.V.              | BTASe1 | 7.1983   | 264.8   | 7.1983  | 7.5671  |
| Bank CenterCredit OJSC              | CCBNb1 | 10.0014  | 0       | 11.9969 | 8.2960  |
| Bank CenterCredit OJSC              | CCBNb2 | 9.6974   | 934.3   | 9.6280  | 10.1038 |
| BANK CASPIAN OJSC                   | CSBNb1 | 10.2069  | 0       | 11.0000 | 10.0000 |
| Halyk Bank of Kazakhstan OJSC       | HSBKb  | 11.0249  | 0       | 11.4951 | 8.0432  |
| Halyk Bank of Kazakhstan OJSC       | HSBKb2 |          | 0       | 11.4974 | 8.1361  |
| Karazhanbasmunai OJSC               | KARMb1 | 10.9717  | 67.6    | 10.9717 | 10.9717 |
| KAZKOMMERTSBANK OJSC                | KKGBe2 |          | 0       | 11.2007 | 9.2005  |
| Kazkommerts International B.V.      | KKGBe3 | 8.7662   | 0       | 8.7578  | 7.9817  |
| NAC Kazatomprom                     | KZAPb1 | 8.9120   | 0       | 9.1005  | 7.8180  |
| DAGOK Kustanaiasbest OJSC           | KZASb1 | 12.5047  | 0       | 12.8197 | 10.7045 |
| Kazakhtelecom                       | KZTKb1 | 8.0251   | 0       | 8.7821  | 7.2557  |
| NOTC KazTransOil CJSC               | KZTOb  | 7.9010   | 0       | 8.9927  | 5.8059  |
| NOTC KazTransOil CJSC               | KZTOe1 | 7.6206   | 10.6    | 7.6206  | 7.6206  |
| Nurbank OJSC                        | NRBNb1 |          | 0       | 9.7018  | 8.9049  |
| Corporation "Ordabasy" OJSC         | ORDBb1 | 10.9861  | 0       | 12.0000 | 10.0000 |
| RG BRANDS OJSC                      | RGBRb2 | 10.8311  | 0       | 11.9982 | 9.0048  |
| SHAHARMUNAIGAS OJSC                 | SMGZb1 | *19.1338 | 187.8   | 18.9976 | 13.3508 |
| HOP OJSC                            | SYRGb1 | 10.8001  | 0       | 11.9971 | 8.3520  |
| TEMIRBANK OJSC                      | TEBNb  | 10.4876  | 0       | 10.4861 | 9.4519  |
| TEMIRBANK OJSC                      | TEBNb2 | 10.9815  | 0       | 11.2017 | 10.8037 |
| Kazakhstan Temir Joly RSE           | TMJLb2 | 7.8014   | 0       | 9.0931  | 7.3525  |
| TEXAKABANK OJSC                     | TXBNb1 | 15.5000  | 0       | 17.0000 | 15.0000 |
| VALUT-TRANZIT BANK OJSC             | VTBNb1 | 10.5023  | 420.1   | 10.2956 | 10.5023 |
| TOTAL                               | 33     |          | 5,770.4 |         |         |

Notes: bid and offer prices are given for the period; if no deals were made during reporting period (volume =0), the last price of successful trades will be given; marked by a star are indicative quotations in Quotation trade system of KASE unlike the bids submitted in regular trade mode, or the price of direct deals and indicators received with its using.

In the repo sector of CS 16 deals were made in the total amount of \$2,308.9 th. (KZT356.5 m). 9 deals out of them (in the amount of \$1,361.4 th) repo opening and 7 deals (in the amount of \$947.6 th.) – repo closing. Last week volume of deals in this sector amounted to \$881.4 th. (KZT136.1 m).

**In all CS trade floors of KASE** (including SBS sale sector and primary floatation) a total of 55 deals amounting to **\$12,741.4 th.** (KZT1,967.9 m) were concluded within the analyzed period. Last period volume of 39 deals equaled to \$10,562.7 th. (KZT1,631.2m).

## Changes in the trade lists

**Since November 5 of 2002** by the decision of Kazakhstan stock exchange's (KASE) Governing body in the sector "Non-listing securities" common inscribed (KZ1C32691213) and privileged inscribed (KZ1P32691218) shares of **Maiskoye-1 OJSC** (Kostanai oblast, Taranovski region, Maiskoye settlement) are admitted on the second level. The company's announced authorized capital is KZT19,130,000. The issuer has registered two shares issues, first of which has been annulled in accordance with changing of the structure of the shareholders equity. Within the framework of acting issue there were issued 172,170 common inscribed and 19,130 privileged inscribed shares with the face value of KZT100.00 each. The shares issue was registered on May 4 of 1998 and included in the State register under #A3269-1. Shares were issued in non-documentary form. At KASE the shares were assigned trade codes **MAY1** and **MAY1p** correspondingly. Quotation accuracy in KASE's trade system is two decimal figures. Quotation currency is Kazakhstan tenge.

By the decision of Kazakhstan stock exchange's (KASE) Council dated November 6 of 2002 **common inscribed shares of Kant OJSC (Taraz) of the fourth issue** (KZ1C35690011, KZT100, KZT597,071,000) have been included into KASE's official "B" listing category. At KASE the shares were assigned trade code **KANT**. Primary activities of Kant OJSC – production and sale of goods, carrying out of works and rendering of services for enterprises, organizations and citizens.

By the same decision of stock exchange's Council **inscribed coupon bonds of without security of UST-KAMENOGORSK BATTERY FARM CJSC** (UKBF CJSC, East-Kazakhstan oblast, Ulanski region, Molodezhiy settlement) of the first issue (KZ2CKY05A622, KZT10,000, KZT500 m, September 11, 02 – September 11, 07, semi-annual coupon 14.0% APR) have been included into KASE's official "B" listing category. At KASE the bonds were assigned trade code **UKPFb1**. Primary activities of UKBF CJSC – growing and rearing of hens "boiler", processing, packing and sale of hen's meat and derived production, activity, which accompanies the main activity (for example, public utilities for population and organizations).

According to the new article 19-2 of Listing rules, which took effect since October 29 of 2002, the stock exchange's Council's decision about including of the securities into KASE's official list takes effect after making by the issuer and stock exchange of the Agreement about these securities listing and payment by the issuer of entrance fee and the first annual listing fee for these securities. That's why the date of the mentioned stock exchange's Council's decisions taking effect (the date, since which bonds of Kant OJSC and UKBF CJSC will be included into KASE's official "B" listing category) will be announced later. The date of opening of trades on the bonds and parameters of their quotation at KASE will also be announced later.

#### Results of October

In accordance with the end of the month IRBIS agency analyzed results of September in all sectors of stock exchange's CS trades. Total volume of transactions here equaled to \$60,537.7 th. or KZT9,349.7 m at the current rate of exchange on the date of deals making with 204 concluded transactions. In comparison with previous month sector's turnover increased by \$17,458.1 th. (KZT2,689.3 m) or by 40.5% (40.4% in tenge). Relative to October of 2001 volume of transactions rise by \$4,859.7 th. (KZT1,108.6 m) or by 8.7% (by 13.5% in tenge). Following are the tables characterizing the CS market at the Exchange in the past month.

Most tradable CS at KASE in October of 2002 (all sectors of the market)

|        |                                | Volume of | Volume of | Volume of  | Number |
|--------|--------------------------------|-----------|-----------|------------|--------|
|        |                                | deals,    | deals,    | deals in   | of     |
| Code   | Brief title of the issuer      | th. USD   | m, KZT    | securities | deals  |
| BTASb2 | Bank CenterCredit OJSC         | 9,992.82  | 1,543.88  | 105,510    | 7      |
| CCBNb2 | Kazkommerts international B.V. | 7,587.69  | 1,171.98  | 76,254     | 14     |
| KKGBe3 | VALUT-TRANSIT BANK OJSC        | 7,488.94  | 1,156.01  | 6,870,000  | 18     |
| VTBNp  | Kazakhtelecom                  | 5,747.04  | 887.31    | 2,198,619  | 14     |
| KZTKb1 | Bank CenterCredit OJSC         | 4,799.39  | 741.50    | 46,288     | 11     |
| CCBN   | Corporation Ordabasy OJSC      | 3,420.39  | 528.24    | 2,878,466  | 30     |
| ORDBb1 | Astana-finance OJSC            | 3,312.13  | 511.62    | 505,070    | 9      |
| ASFIb2 | SHAKHARMUNAIGAS OJSC           | 3,293.86  | 508.80    | 5,100,000  | 2      |
| SMGZb1 | Bank TuranAlem OJSC            | 2,960.08  | 457.11    | 29,297     | 20     |
| VTBNb1 | VALYUT-TRANSIT BANK OJSC       | 2,385.85  | 368.47    | 24,079     | 16     |
| ALKSb2 | Almaty Kus OJSC                | 2,198.73  | 339.40    | 22,715     | 6      |
| BTASe1 | TuranAlem Finance B.V.         | 2,137.32  | 330.19    | 1,980,000  | 5      |
| HSBKp  | Halyk Bank of Kazakhstan OJSC  | 1,068.17  | 165.00    | 1,100,000  | 1      |
| ALKS   | Almaty Kus OJSC                | 906.44    | 140.00    | 3,111,100  | 1      |

|        |                            | Volume of | Volume of | Volume of  | Number |
|--------|----------------------------|-----------|-----------|------------|--------|
|        |                            | deals,    | deals,    | deals in   | of     |
| Code   | Brief title of the issuer  | th. USD   | m, KZT    | securities | deals  |
| TEBN   | TEMIRBANK OJSC             | 848.06    | 131.00    | 131,000    | 5      |
| KTTH   | Kazorgtekhnika OJSC        | 521.60    | 80.56     | 5,070      | 3      |
| ASFIb1 | Astana-finance OJSC        | 383.62    | 59.27     | 3,780      | 3      |
| KZTOe1 | KazTransOil CJSC           | 263.05    | 40.62     | 250,000    | 1      |
| AMGZp  | SNPS-Aktobemunaigas OJSC   | 198.58    | 30.67     | 6,310      | 2      |
| ATFBb2 | AMB OJSC                   | 182.07    | 28.13     | 1,775      | 4      |
| VTBN   | VALUT-TRANZIT BANK OJSC    | 151.24    | 23.35     | 66,700     | 2      |
| KARMb1 | Karazhanbasmunai OJSC      | 149.53    | 23.09     | 1,440      | 6      |
| MMGZp  | Mangistaumunaigas OJSC     | 120.87    | 18.66     | 19,966     | 3      |
| CCBNb1 | Bank CenterCredit OJSC     | 106.85    | 16.50     | 980        | 2      |
| VITAb3 | VITA OJSC                  | 77.82     | 12.00     | 120,000    | 1      |
| BTASb1 | Bank TuranAlem OJSC        | 65.62     | 10.13     | 570        | 3      |
| TMJLb2 | NC KTZh CJSC               | 61.38     | 9.48      | 600        | 1      |
| KZTKp  | Kazakhtelecom              | 22.26     | 3.44      | 1,230      | 2      |
| KZAPb1 | NAC Kazatomprom            | 21.34     | 3.30      | 33,000     | 1      |
| UTMK   | UKTMC OJSC                 | 20.81     | 3.21      | 200        | 2      |
| Z ROSA | Rosa OJSC                  | 19.83     | 3.06      | 20,391     | 1      |
| KZEMp  | Kazakhoil-Emba OJSC        | 14.63     | 2.26      | 20,900     | 1      |
| KZMS   | Corporation Kazakhmys OJSC | 7.84      | 1.21      | 150        | 5      |
| ULBAp  | ULBA JSC                   | 1.81      | 0.28      | 350        | 1      |
| Z AKKU | Akku JSC                   | 0.001     | 0.0002    | 1          | 1      |

Table of main indicators of stock exchange's CS market in October of 2002

|            | Capitaliza- |          | Capitaliza- |         |            |          |
|------------|-------------|----------|-------------|---------|------------|----------|
|            | tion        |          | tion        |         | Bond value |          |
|            | of the      |          | of the      |         | index,     | Volume   |
|            | share       |          | bonds       | Bonds   | including  | of       |
|            | market,     | Share    | market,     | yield   | accum      | deals,   |
| Date       | m, USD      | index    | m, USD      | index   | interest   | th. USD  |
| Sep 30, 02 | 1,446.0     | 112.2389 | 894.652     | 9.2970  | 129.8121   | 5,507.9  |
| Oct 1, 02  | 1,447.5     | 112.1767 | 896.685     | 9.2956  | 130.3074   | 3,665.6  |
| Oct 2, 02  | 1,447.5     | 112.1767 | 896.532     | 9.2983  | 130.3301   | 980.6    |
| Oct 3, 02  | 1,447.8     | 112.1646 | 896.578     | 9.3654  | 130.1407   | 967.1    |
| Oct 4, 02  | 1,448.1     | 112.1559 | 899.024     | 9.1208  | 130.9485   | 12,340.2 |
| Oct 7, 02  | 1,448.6     | 113.8936 | 898.874     | 9.2223  | 130.3901   | 1,820.7  |
| Oct 8, 02  | 1,448.8     | 113.8864 | 899.032     | 9.0847  | 130.8838   | 1,405.8  |
| Oct 9, 02  | 1,444.9     | 113.8936 | 899.374     | 9.1520  | 130.6892   | 670.9    |
| Oct 10, 02 | 1,443.3     | 113.8783 | 1,006.450   | 9.0885  | 130.9416   | 3,885.7  |
| Oct 11, 02 | 1,443.5     | 113.8590 | 1,006.632   | 9.0427  | 131.1237   | 2,903.8  |
| Oct 14, 02 | 1,444.0     | 108.0212 | 1,006.525   | 9.1072  | 131.0152   | 10.3     |
| Oct 15, 02 | 1,444.4     | 101.1118 | 1,006.280   | 9.3056  | 130.3934   | 4,324.3  |
| Oct 16, 02 | 1,445.2     | 97.8664  | 1,006.370   | 9.1026  | 131.1087   | 754.3    |
| Oct 17, 02 | 1,445.0     | 96.7263  | 1,006.147   | 9.0826  | 131.2091   | 96.5     |
| Oct 18, 02 | 1,445.3     | 96.4841  | 1,006.262   | 8.7579  | 131.2918   | 32.7     |
| Oct 21, 02 | 1,442.7     | 95.9035  | 1,006.586   | 8.7398  | 131.4411   | 87.8     |
| Oct 22, 02 | 1,442.3     | 94.9361  | 1,006.712   | 8.7337  | 131.4872   | 272.6    |
| Oct 23, 02 | 1,442.4     | 94.9328  | 1,005.955   | 8.6881  | 131.8274   | 12.7     |
| Oct 24, 02 | 1,456.1     | 92.0026  | 1,003.621   | 8.7570  | 131.4847   | 4,773.1  |
| Oct 28, 02 | 1,455.1     | 90.7784  | 1,003.397   | 8.7207  | 131.7607   | 50.9     |
| Oct 29, 02 | 1,265.3     | 107.5561 | 1,003.722   | 8.7163  | 131.9425   | 4,592.4  |
| Oct 30, 02 | 1,264.8     | 91.9938  | 1,003.704   | 8.7060  | 131.8914   | 264.8    |
| Oct 31, 02 | 1,294.6     | 111.7847 | 1,004.211   | 8.7224  | 131.8106   | 6,601.6  |
| Trend      | -151.4      | -0.4542  | +109.559    | -0.5746 | +1.9985    | ,        |
|            | -10.47%     | -0.40%   | +12.25%     | -6.18%  | +1.54%     | ,        |

Table of CS transactions volume at KASE in 2002 with grouping by months and the turnover structure (in th USD)

|          | Sector of the Exchange CS market |     |               |          |           |          |  |
|----------|----------------------------------|-----|---------------|----------|-----------|----------|--|
|          | Primary                          |     |               | Seconda  | ry market |          |  |
| Month    | floatation                       | SBS | purchase-sale | autorepo | repo      | Total    |  |
| January  | 0                                | 0   | 28,513.8      | 0        | 14,025.5  | 42,539.3 |  |
| February | 0                                | 0   | 26,715.9      | 0        | 8,952.6   | 35,668.5 |  |

|              |            | Sector of the Exchange CS market |               |          |            |           |  |  |
|--------------|------------|----------------------------------|---------------|----------|------------|-----------|--|--|
|              | Primary    |                                  |               | Second   | ary market |           |  |  |
| Month        | floatation | SBS                              | purchase-sale | autorepo | repo       | Total     |  |  |
| March        | 9,853.9    | 0                                | 16,727.4      | 0        | 3,735.7    | 30,317.0  |  |  |
| April        | 10,785.7   | 0                                | 18,322.8      | 0        | 11,232.6   | 40,341.2  |  |  |
| May          | 7,643.4    | 0.02                             | 37,673.6      | 0        | 1,656.6    | 46,973.7  |  |  |
| June         | 636.6      | 0                                | 9,317.7       | 0        | 1,077.3    | 11,031.6  |  |  |
| July         | 0          | 0                                | 34,590.5      | 0        | 8,653.7    | 43,244.2  |  |  |
| August       | 0          | 0.15                             | 14,962.9      | 194.5    | 7,269.7    | 22,427.2  |  |  |
| September    | 4,362.7    | 0                                | 30,558.9      | 390.1    | 7,767.8    | 43,079.6  |  |  |
| October      | 0          | 19.8                             | 50,494.6      | 520.1    | 9,503.2    | 60,537.7  |  |  |
| Total        | 33,282.4   | 20.0                             | 267,878.1     | 1,104.7  | 73,874.6   | 376,159.9 |  |  |
| Jan-oct 2001 | 29,035.6   | 0                                | 122,614.0     | 0        | 147,334.3  | 298,983.9 |  |  |
| Trend, %     | 1.15       | Χ                                | 2.18          | Х        | 0.50       | 1.26      |  |  |

**Notes:** Unrevealed repo is possible in KASE sector of purchase-sale in CS that is why indicated volume of deals in this market segment may include sum of such deals. SBS – sector of state blocks of shares sale.

#### List of the most active operators of CS market at KASE in October of 2002

| Position       | Brief title of the company                   | Share in trades gross volume, % |
|----------------|--|---------------------------------|
| 1 (4)          | KG Securities LLP (Karaganda)                | 16.2                            |
| 2 (5)          | TuranAlem Securities LLP (Almaty)            | 15.6                            |
| 3 (1)          | KIB ASSET MANAGEMENT Ltd. LLP (Almaty)       | 14.7                            |
| <b>4</b> (3)   | PAMC ZHTISU CJSC (Almaty)                    | 11.3                            |
| <b>5</b> (7)   | Kazakhstan financial company OJSC (Almaty)   | 7.5                             |
| <b>6</b> (10)  | Tau Securities LLP (Almaty)                  | 6.7                             |
| 7 (9)          | RG Securities LLP (Almaty)                   | 5.4                             |
| 8 (6)          | PAMC ABN AMRO Asset Management CJSC (Almaty) | 4.8                             |
| 9 (8)          | INVESTMENT MANAGEMENT GROUP LLP (Almaty)     | 3.9                             |
| <b>10</b> (16) | PAMC of Halyk Bank of Kazakhstan CJSC        | 3.5                             |

### List of the most active operators of CS market at KASE in January-October of 2002

|                |                                     | Share in trades |
|----------------|-------------------------------------|-----------------|
| Position       | Brief title of the company          | gross volume, % |
| <b>1</b> (1)   | TuranAlem Securities LLP            | 28.8            |
| <b>2</b> (2)   | KIB ASSET MANAGEMENT Ltd. LLP       | 13.9            |
| <b>3</b> (3)   | KG Securities LLP                   | 9.3             |
| <b>4</b> (4)   | PAMC ZHETISU CJSC                   | 7.4             |
| 5 (7)          | RG Securities LLP                   | 5.6             |
| <b>6</b> (6)   | INVESTMENT MANAGEMENT GROUP LLP     | 5.5             |
| 7 (8)          | Kazkommerts Securities OJSC         | 4.8             |
| 8 (5)          | General Asset management LLP        | 4.5             |
| 9 (9)          | PAMC ABN AMRO Asset Management CJSC | 3.3             |
| <b>10</b> (10) | Kazakhstan financial company OJSC   | 3.1             |

## **SECTOR OF GOVERNMENT SECURITIES (GS)**

## Results of the week

**In GS purchase and sale sector** of KASE (including euronotes of Kazakhstan) a total volume of 84 deals reached **KZT6,783.9 m** (\$43,919.8 th.). Corresponding figure of the previous week – KZT5,962.5 m (\$38.590.2 th.).

Volume of GS market is gradually growing. As is seen from the presented data, during the analyzed week it was caused mainly by activation of trade on mid-term bonds of the Ministry of finance. This factor's effect correspondingly changed the turnover's structure and was caused by increase of issue activity of the Ministry of finance during two previous weeks. Now MEOKAM of new issues have appeared at secondary market.

It should be noted that the high turnover of euronotes of Kazakhstan, as well as in last week, was caused by conducting of the only large-volume deal. Its essence does not resist explaining for 8 million dollars of Kazakhstan debt were transferred from one account to another and in 57 seconds went back at the same price.

The peculiarity of the week is involving of MEKKAM into the secondary market's turnover. Participants still actively work with the shortest securities.

The given in the table data is the evidence of the fact that yield of GS at secondary market changes

insignificantly and in different ways for different types of bonds.

Parameters of Exchange's transactions in GS from October 31 to November 6

(in parentheses are comparable figures of the previous period) Yield to maturity for a buyer, % APR. Days weighted mIn tenge Number last till maturity discounted of deals min average max deal Discounted (KZT): notes 25.5% (35.1%) of purchase and sale sector's turnover 4.55 5.00 Less than 8 4.94 4.81 (5.17) 249.86 3.00 5.06 8 - 14 5.01 6.84 5.11 (5.10) 311.40 6.00 15 - 28 5.13 5.57 5.13 5.31 (5.26) 402.11 11.00 29 - 36 5.30 5.30 5.30 5.30 (5.29) 29.87 1.00 57 - 63 5.00 5.60 5.80 5.71 5.75(-)147.55 64 - 91 5.91 5.70 5.80 (5.86) 485.74 12.00 5.63 92 - 181 6.02 6.02 ( 104.43 1.00 6.02 6.02 1,731.0 (2,090.8) 39 (29) Total Coupon (KZT): MEOKAM-24, 36, 48, MEAKAM 30.1% (7.4%) of purchase and sale sector's turnover less than 730 22 5 65 12 00 8 33 7 50 (8 17) 904 17 731 - 1095 7.30 8.29 7.84 7.90 (7.63) 914.09 12 1096 - 1460 7.85 8.00 7.85 7.94 ( -) 132.98 2 1826 - 2190 8.05 8.08 8.05 8.06 (8.11) 88.50 3 2,039.7 (441.0) 39 (16) Total Euronotes of Kazakhstan (USD) 44.4% (57.5%) of purchase and sale sector's turnover \*702 - 707 3.03 3.36 3.06 3.06 (3.43) 3,004.8 5 \*\*1630 4.58 4.58 4.58 4.58 (4.47) 8.3 1 Total 3.013.2 (3,430.7) 6 (9) **GRANDTOTAL** 6,783.9 (5,962.5) 84 (54)

**Notes**: for euronotes (\* – third issue, \*\* – fourth issue) volumes of the deals are calculated at weighted average USD/KZT rate of the Exchange.

In GS repo-transactions sector 425 deals were made for a total of KZT80,189.7 m (including automatic repo sector) during the period. Of this number 214 deals (for KZT41,166.4 m) were repo opening deals and 211 (KZT39,023.2 m) were repo closing deals. Last period the turnover of this market sector equaled KZT54,965.5m. After closing of the trades on November 6 total amount of opened at KASE repo reached KZT13,850.4 m. Parameters of automatic repo market are given in the table.

Major parameters of automatic repo market from October 31 through November 6

(in parentheses – comparable figures of previous period)

| Instrument    |          |      |      | •       | Yield, % APR |                     |           |             |
|---------------|----------|------|------|---------|--------------|---------------------|-----------|-------------|
| (currency,    | on first |      |      | at last | weighted     | Volume,             | Number    | Portion,    |
| term or repo) | deal     | min  | max  | deal    | average      | m KZT               | of deals  | %           |
| KZT_001       | 4.00     | 3.00 | 5.00 | 3.00    | 4.56 (4.56)  | 33,683.0            | 140       | 90.3 (88.6) |
| KZT_002       | 4.00     | 3.75 | 4.00 | 3.75    | 4.80 (4.80)  | 200.0               | 2         | 0.5 (0.6)   |
| KZT_003       | 4.85     | 4.85 | 4.90 | 4.90    | 4.76 (4.76)  | 130.0               | 2         | 0.3 (1.2)   |
| KZT_007       | 5.50     | 5.00 | 5.50 | 5.00    | 5.52 (5.52)  | 1,679.0             | 18        | 4.5 (5.5)   |
| KZT_014       | 5.25     | 5.20 | 6.19 | 5.20    | 5.53 (5.53)  | 1,199.0             | 14        | 3.2 (3.7)   |
| KZT_028       | 5.60     | 5.60 | 6.64 | 6.00    | 6.00 (6.00)  | 407.0               | 8         | 1.1 (0.4)   |
| TOTAL         |          |      | •    | •       |              | 37,298.0 (26,325.0) | 184 (158) | 100.0       |

**Total of 509 deals were made at trade floors of KASE** amounting to **KZT86,973.6 m** in GS on trade floors of KASE during the week (purchase-sale and repo sector). The previous period volume of 420 deals equaled KZT60,928.0 m. This week **the proportion of the Exchange's turnover** in total volume of deals on Kazakhstani secondary market for GS for comparable operations did not exceed **93.4%**, for last week it was 87.0%.

## Results of October

In October of 2002 in all market sectors a total of 1,869 deals amounting to **KZT285,093.0 m** (\$1,846.4 m) were concluded at KASE on GS. Last month volume of 1,599 deals reached KZT296,904.7 m (\$1,920.7 m). Stock exchange's GS turnover decreased within the month by 3.98% in tenge and by 3.87% in dollars. Relative to October of 2001 the turnover rose 2.4 times as much (by KZT166.8 m). The tables below show description of stock exchange's GS market in 2002.

|              |            |               | GS market excl | nange sector |             |
|--------------|------------|---------------|----------------|--------------|-------------|
|              | Primary    |               | Seco           |              |             |
| Month        | floatation | purchase-sale | auto repo      | repo         | Total       |
| January      | 0          | 23,860.9      | 139,952.5      | 40,827.5     | 204,641.0   |
| February     | 0          | 13,544.8      | 141,519.5      | 48,839.5     | 203,903.9   |
| March        | 0          | 26,811.6      | 175,881.1      | 37,277.9     | 239,970.5   |
| April        | 0          | 17,047.7      | 147,082.6      | 10,984.5     | 175,114.8   |
| May          | 0          | 12,850.4      | 133,407.7      | 18,396.9     | 164,655.0   |
| June         | 0          | 14,569.7      | 186,982.5      | 12,975.8     | 214,528.0   |
| July         | 0          | 10,527.9      | 223,152.6      | 13,623.5     | 247,304.0   |
| August       | 390.2      | 18,083.8      | 192,545.6      | 13,231.4     | 224,251.0   |
| September    | 309.0      | 33,883.4      | 251,110.6      | 11,601.7     | 296,904.7   |
| October      | 2,600.0    | 24,262.7      | 239,679.9      | 18,550.3     | 285,093.0   |
| Total        | 3,299.2    | 195,442.9     | 1,831,314.7    | 226,309.0    | 2,256,365.9 |
| Jan-Oct 2001 | 1,947.0    | 183,706.8     | 114,286.2      | 421,247.0    | 721,186.9   |
| Trend, times | 1.69       | 1.06          | 16.02          | 0.54         | 3.13        |

#### List of the most active operators of GS market at KASE in October of 2002

| Position<br>in Oct<br>2002 | Position<br>in Sep<br>2002 | Drief title of a company                      | Share in trades |
|----------------------------|----------------------------|---|-----------------|
| 2002                       |                            | Brief title of a company                      | volume, %       |
| 1                          | 1                          | AMB OJSC (Almaty)                             | 20.0            |
| 2                          | 2                          | Bank TuranAlem OJSC (Almaty)                  | 9.0             |
| 3                          | 6                          | Eurasian bank CJSC (Almaty)                   | 6.7             |
| 4                          | 3                          | PAMC ZHETISU CJSC (Almaty)                    | 6.2             |
| 5                          | 7                          | Bank CenterCredit OJSC (Almaty)               | 4.8             |
| 6                          | 9                          | Halyk Bank of Kazakhstan                      | 4.5             |
| 7                          | 5                          | Pension assets management company of Halyk    |                 |
|                            |                            | Bank of Kazakhstan CJSC (Almaty)              | 3.7             |
| 8                          | 4                          | DB ABN AMRO Bank Kazakhstan CJSC (Almaty)     | 3.0             |
| 9                          | 11                         | State accumulative pension fund CJSC (Almaty) | 2.88            |
| 10                         | 8                          | BANK CASPIAN OJSC (Almaty)                    | 2.87            |

#### List of the most active operators of GS market at KASE in January-October of 2002

|          |                                      | Share in         |
|----------|--------------------------------------|------------------|
| Position | Brief title of a company             | trades volume, % |
| 1        | Bank TuranAlem OJSC)                 | 14.4             |
| 2        | AMB OJSC                             | 14.3             |
| 3        | PAMC ZHETISU CJSC                    | 9.6              |
| 4        | Pension Assets Management Company of |                  |
|          | Halyk Bank of Kazakhstan CJSC        | 7.0              |
| 5        | Eurasian bank CJSC                   | 5.2              |
| 6        | State Accumulative Pension Fund CJSC | 4.9              |
| 7        | Bank CenterCredit OJSC               | 4.7              |
| 8        | Temirbank OJSC                       | 3.3              |
| 9        | Halyk Bank of Kazakhstan OJSC        | 3.0              |
| 10       | KAZKOMMERTSBANK OJSC                 | 2.3              |

## **INFORMATION ON ISSUERS**

**Bank CenterCredit OJSC** (Almaty) informed KASE with the official letter that on October 29 of the current year the bank the bank finished primary floatation of common inscribed shares of the third issue (KZ1C36280010; CCBN; KASE official "A" listing category; KZT1.0bn; KZT200) in full volume. According to the issuer's data the issue has been entirely floated, the bank paid authorized capital equals to KZT3,063,339 th. Distribution of securities on main types of investors is not informed about.

Besides, Bank CenterCredit OJSC informed the stock exchange that on September 25 of 2002 the bank and syndicate of commercial banks signed credit agreement for the amount of USD15.0 m. Major organizers of the syndicated loan were Citibank N.A. and Raiffeisen Zentral Bank AG. The staff of syndicate's participants comprised also: Dresdner Bank Luxembourg S.A., Bank Austria Creditanstalt AG, Bayerische Hypo- und Vereinsbank A.G., Cooperatieve Centrale Raiffeisen-Boerenleenbank B.A. und Westbank AG. The credits was given for term of 12 months with option for prolonging for the next 6 months at the rate LIBOR + 3,20%. According to the information of Bank CenterCredit OJSC the syndicated loan will be directed towards giving

support to the companies – bank's clients, which need more access for the term financing with the purpose of extension of their business. Before the bank borrowed syndicated loan already in the amount of \$11.0 m. This credit agreement is the second syndicated loan in the bank's history and differs with the longer period of borrowing and lower interest rate in comparison with previous one.

**VALUT-TRANZIT BANK OJSC** (Karaganda) informed KASE about holding **on December 18 of 2002** of the bank's general shareholders meeting. It was planned to examine at the meeting questions about bonded loan issue, changes in the staff of the bank's Board of directors and other.

Press-service of **KazTransOil CJSC** (Astana) distributed press-release, in which it is said that on November 01 there was conducted opening of railway oil loading rack (ROLR) at the station Shagir on South-Kazakhstan oblast. It is said in the press-release that realization of this project was based on applications of a number oil companies, which conduct oil production at the fields of South-Turgai basin. The necessity in building of the ROLR was caused by growth of oil production volumes and oil transportation in this region. The rack "Shagir" will allow to make pouring of Kumkol oil twenty four hours a day into tank wagons. Capacity on oil transshipment will equal to 3 m tons a year. Total cost of the project was KZT800 m. Before the company informed that one of the major advantages of the rack at Shagir station was low fee for oil trans-shipment, and also the principle of non-discriminating access, which KazTransOil CJSC follows when rendering services on oil transportation. In comparison with the rack Tekesu (SHNOS OJSC), through which the main volume of Kumkol oil loading is made, Shagir station is situated closer to destinations while delivering of Kumkol oil by railroad – Atyrau and Aktau port that means a lower railroad fee in these directions. As id supposed in the company, major users of the new rack Shagir will be "Kazgermunai" and "Turgai Petroleum". There will be also made oil loading, which is received by Kazakhstan from users of South-Turgai basin as royalty. It is planned that after setting in exploitation the rack, 58 persons will be provided with job.

Besides, press-service of KazTransOil CJSC (Astana) distributed press-release, which says that on October 28 of 2002 in Geneva (Switzerland) at the annual ceremony of awarding "International Star Award 2002" activity of KazTransOil CJSC, among large international companies, was awarded with "International Gold Star for Quality" ("Platinum star" – International proze for quality). This award is given by International Selection committee of the organization B.I.D. (Business Initiative Directions). KazTransOII CJSC has obtained international recognition for organizing of activity, which is directed towards high-quality work, technological renewal and introduction of new modern systems of management.

Kazakhstan financial company (Almaty) informed Kazakhstan stock exchange (KASE) with the official letter that the company, which is the financial consultant and underwriter of **Nurbank OJSC** (Atyrau), conducted primary floatation of the bank's inscribed coupon bonds of the first issue (KZ2CKY03A544; KASE official "A" listing category, NRBNb1; KZT1,500.0m; KZT1,000; May 22, 02 – May 22, 05; semi-annual coupon 8.5% APR) in full volume. Distribution of securities by the main types of investors is not informed.

**Nurbank OJSC** informed KASE with the official letter about terms of the credits documentation (of syndicated loan) in the amount of \$15.0 m, which had been signed on October 28 of the current year between the bank and Standard Bank London Limited (England). According to the information of Nurbank OJSC the syndicated loan was given for the term of 180 days since agreement signing with the right of prolonging for the term of 180 days till the standard maturity date. The interest rate on the loan was fixed, based on the rate LIBOR (for deposits in US dollars for corresponding period) + margin in the amount of 3.25% + other compulsory payments (in case of their appearance). As it was informed before, the loan will be directed towards financing foreign trade deals of the bank's major clients.

Halyk Bank of Kazakhstan OJSC (Almaty) informed, that according to point 4 of the article 3 of Kazakhstan legislation "About joint-stock companies" dated July 10 of 1998 the bank's shareholders in accordance with the prior right for purchasing have the right to purchase common inscribed shares of the seventh issue of Halyk Bank of Kazakhstan OJSC (NIN KZ1C33870011). The ratio between total number of issued before common shares of Halyk Bank of Kazakhstan OJSC and common shares of the seventh issue, which were issued again, is 2.7. Thus, holder of 2.7 issued before shares of the bank has the right for prior purchasing of one common share of the seventh issue. Offering price of one common shares of the seventh issue among the bank's shareholders according to their prior right of purchasing equals to KZT100. Shareholders have the right to submit application for purchasing of common shares of the seventh issue to the address Almaty, Rozibakiyev str., 97 (telephones in Almaty: 590260, 590599), and also to oblast and regional branches of Halyk Bank of Kazakhstan OJSC. Term, within which shareholders have the right to purchase common shares of the seventh issue of Halyk Bank of Kazakhstan OJSC is 15 calendar days since this publication.

AMB OJSC (Almaty) informed KASE with official letter about the fact that in the end of October of the current

year the bank finished primary floatation of its inscribed coupon subordinate bonds of the second issue (KZ2CUY05A441; KASE official "A" listing category, ATFBb2; \$10.0 m; \$100; January 4, 02 – January 4, 07; semi-annual coupon 9.0% APR). According to the issuer's data the issue has been floated in full volume. Securities distribution on main types of investors is not informed.

#### **KASE'S NEWS**

On November 6 of 2002 Kazakhstan stock exchange's (KASE) approved recommendation "About face value of bonds, which are intended to be included into official list of Kazakhstan stock exchange CJSC".

At present issued in Kazakhstan bonds have different face value that makes more difficult administrating and exploitation of the trade system of KASE concerning setting minimal lots and standard trade units. This difficulty is redoubled by the fact that in KASE's trade system both bonds, which's face value is expressed just in tenge, and bonds, which's face value is determined in an equivalent of a number of foreign currency and, thus, is not divisible by 10, 100 or 1,000 tenge, are circulating at a time.

The optimal variant of solving this problem is unification of face values of all bonds, and stock exchange's council believes that such the standard face value of one bonds should be **one tenge**. Besides solution of questions, concerning KASE's trade system only, introduction of unified face value of one tenge will allow to take into account interests of bonds purchasers, who will have the opportunity to invest money without rest, which are meant for purchasing of bonds.

In accordance with this stock exchange's Council notes that setting of another bond's face value, than one tenge, which are offered for including into KASE's official list, may be examined by the stock exchange's Council as a factor, which complicates listing of these bonds.

For note: KASE initiated similar offers before the National Bank of Kazakhstan (concerning setting of norm of the legislation about bond's standard face value equaling to one tenge) and before the Ministry of finance and the Ministry of economics and budget planning of Kazakhstan (concerning setting of single face value of government securities equaling to one tenge).

IRBIS agency has made statistics results of stock exchange's market development in the first 10 months of 2002. Total volume of transactions made in all sectors of the Kazakhstan Stock Exchange (KASE) reached an equivalent of \$17,825.5 m, or KZT2,733.7 bn. Compared to similar period of the last year, turnover increased 2.65 times measured in dollars and 2.77 times measured in tenge.

Following is the comparative table of volumes of deals made at KASE during those periods, as well as dynamics of the turnover structure of the Exchange (in millions USD and percents). The calculation was made in terms of dollars.

| Sector                                | January- | To correspo | To corresponding period of 2001 |          |  |  |
|---------------------------------------|----------|-------------|---------------------------------|----------|--|--|
| of KASE                               | October  | Jan-Oct     |                                 | Trend:   |  |  |
| Market                                | 2002     | 2001        | USD m                           | %        |  |  |
| Foreign                               | 2,164.9  | 1,508.4     | +656.5                          | +43.5    |  |  |
| Currency                              | 12.1%    | 22.4%       |                                 |          |  |  |
| Futures                               | 566.8    | 0           | +566.8                          | Х        |  |  |
|                                       | 3.2%     | 0%          |                                 |          |  |  |
| GS (primary market and purchase-sale) | 1,296.5  | 1,269.2     | +27.3                           | +2.2     |  |  |
|                                       | 7.3%     | 18.8%       | j                               | ,        |  |  |
| CS (primary market and purchase-sale) | 301.2    | 151.6       | +149.5                          | +98.6    |  |  |
|                                       | 1.7%     | 2.3%        |                                 |          |  |  |
| REPO (CS and GS), total               | 13,496.0 | 3,799.1     | +9,696.9                        | +255.2   |  |  |
|                                       | 75.7%    | 56.4%       |                                 |          |  |  |
| including repo on GS, direct deals    | 1,481.7  | 2,878.0     | -1,396.3                        | -48.5    |  |  |
|                                       | 8.3%     | 42.7%       |                                 |          |  |  |
| Including auto repo on GS             | 11,939.4 | 773.8       | +11,165.6                       | +1,443.0 |  |  |
|                                       | 67.0%    | 11.5%       |                                 |          |  |  |
| including repo on CS, direct deals    | 73.9     | 147.3       | -73.5                           | -49.9    |  |  |
|                                       | 0.41%    | 2.2%        |                                 |          |  |  |
| Including auto repo on CS             | 1.10     | 0           | +1.105                          | Х        |  |  |
|                                       | 0.006%   | 0%          |                                 |          |  |  |

| Sector           | January- | To corresponding period of 2001 |           |        |  |
|------------------|----------|---------------------------------|-----------|--------|--|
| of KASE          | October  | Jan-Oct                         |           | Trend: |  |
| Market           | 2002     |                                 | USD m     | %      |  |
| IFO bonds        | 0        | 5.9                             | -5.9      | Х      |  |
|                  | 0%       | 0.1%                            |           |        |  |
| Promissory notes | 0.023    | 0                               | +0.023    | X      |  |
|                  | 0.0001%  | 0%                              |           |        |  |
| TOTAL            | 17,825.5 | 6,734.3                         | +11,091.2 | +164.7 |  |
|                  | 100%     | 100%                            |           |        |  |

**In October of 2002** the volume of deals made at the Exchange totaled \$2,283.9m or KZT352.7bn and decreased relative to the previous month by 2.9% in dollars and 3.1% in tenge. Nonetheless, volume of October is the highest after September one for the whole nine-year history of KASE.

Following is the table with the dynamics of the turnover of the Exchange in last 7 months, which is grouped by months and market sectors (both in KZT and USD).

| Market     | Indica-     |         |         |         |          |           |         |         |
|------------|-------------|---------|---------|---------|----------|-----------|---------|---------|
| sector     | tor         | IV-2002 | V-2002  | VI-2002 | VII-2002 | VIII-2002 | IX-2002 | X-2002  |
| In million | ns of dolla | ırs     |         |         |          |           |         |         |
| Foreign    | volume      | 202.2   | 220.0   | 231.0   | 232.1    | 226.6     | 237.9   | 366.9   |
| Currency   | <b>/</b> %  | 14.4    | 16.2    | 13.2    | 12.2     | 13.3      | 10.1    | 16.1    |
| Futures    | volume      | 11.3    | 13.8    | 104.3   | 20.8     | 0.005     | 150.2   | 10.0    |
|            | %           | 0.8     | 1.0     | 6.0     | 1.1      | 0.0003    | 6.4     | 0.4     |
| GS         | volume      | 111.6   | 84.0    | 95.2    | 68.4     | 119.7     | 221.2   | 173.9   |
|            | %           | 8.0     | 6.2     | 5.4     | 3.6      | 7.0       | 9.4     | 7.6     |
| CS         | volume      | 29.1    | 45.3    | 10.0    | 34.6     | 15.0      | 34.9    | 50.5    |
|            | %           | 2.1     | 3.3     | 0.6     | 1.8      | 0.9       | 1.5     | 2.2     |
| REPO       | volume      | 1,045.8 | 994.0   | 1,306.9 | 1,547.8  | 1,340.8   | 1,707.7 | 1,682.4 |
|            | %           | 74.7    | 73.2    | 74.8    | 81.3     | 78.8      | 72.6    | 73.7    |
| IFO        | volume      | 0       | 0       | 0       | 0        | 0         | 0       | 0       |
| Sec-ties   | %           | 0       | 0       | 0       | 0        | 0         | 0       | 0       |
| Promiss.   | volume      | 0       | 0       | 0       | 0        | 0         | 0       | 0       |
| notes      | %           | 0       | 0       | 0       | 0        | 0         | 0       | 0       |
| TOTAL      |             | 1,400.0 | 1,357.1 | 1,747.3 | 1,903.8  | 1,702.0   | 2,352.0 | 2,283.9 |
| In billion | s tenge     |         |         |         |          |           |         |         |
| Foreign    | volume      | 30.9    | 33.7    | 35.4    | 35.7     | 35.0      | 36.8    | 56.7    |
| Currency   |             | 14.4    | 16.2    | 13.2    | 12.2     | 13.3      | 10.1    | 16.1    |
| Futures    | volume      | 1.7     | 2.1     | 16.1    | 3.2      | 0.001     | 23.5    | 1.6     |
|            | %           | 0.8     | 1.0     | 6.0     | 1.1      | 0.0003    | 6.5     | 0.5     |
| GS         | volume      | 17.0    | 12.9    | 14.6    | 10.5     | 18.5      | 34.2    | 26.9    |
|            | %           | 8.0     | 6.2     | 5.4     | 3.6      | 7.0       | 9.4     | 7.6     |
| cs         | volume      | 4.4     | 6.9     | 1.5     | 5.3      | 2.3       | 5.4     | 7.8     |
|            | %           | 2.1     | 3.3     | 0.6     | 1.8      | 0.9       | 1.5     | 2.2     |
| REPO       | volume      | 159.8   | 152.1   | 200.1   | 238.1    | 206.9     | 264.0   | 259.8   |
|            | %           | 74.7    | 73.2    | 74.8    | 81.3     | 78.8      | 72.6    | 73.7    |
| IFO        | volume      | 0       | 0       | 0       | 0        | 0         | 0       | 0       |
| Sec-ties   | %           | 0       | 0       | 0       | 0        | 0         | 0       | 0       |
| Promiss.   | volume      | 0       | 0       | 0       | 0        | 0         | 0       | 0       |
| notes      | %           | 0       | 0       | 0       | 0        | 0         | 0       | 0       |
| TOTAL      |             | 213.9   | 207.6   | 267.7   | 292.9    | 262.7     | 363.8   | 352.7   |
|            |             |         | _00     | _0      |          |           |         | 30=     |

**Notes:** in GS sector only deals of the primary market and purchase and sale in the secondary market are considered; in CS sector only deals of the primary market and purchase and sale in the secondary market are considered; in REPO sector repo transactions with GS and CS are considered, including auto repo; IFO securities – bonds of the International financial organizations.

The presented data is the evidence of the fact that IRBIS analysts' expectations about the further growth of stock exchange's turnover in October were not proved. Such the forecast was based on the intention of the Ministry of finance to sell through KASE on October 24 large state blocks of shares of leading metallurgical companies of Kazakhstan. However, as it was informed before, trades of October 24 were cancelled.

Forecast of IRBIS agency also took into account activation of stock exchange's market in accordance with redemption on October 2 of euronotes of Kazakhstan of the second issue. Nonetheless, influence of this factor was small in September, before redemption, than after it, because investors conducted restructuring of their portfolios before the redemption. Money, which were received from the redemption, were used by them mainly out of stock exchange, because they were invested partly into international securities of Kazakhstan issuers, partly into their internal bonds while primary off-exchange floatation, and a small part – into domestic GS at

auctions of the Ministry of finance and the National Bank.

Nevertheless, volume of October turned out to be very high, because of significant increase on transactions with foreign currency and deals of corporate securities (CS) purchase and sale. Both things are the consequence of redemption of euronotes of Kazakhstan. Especially it should be noted that volume of CS purchase and sale in October reached 50.5 million US dollars i.e. it was the highest monthly volume of this kind of transactions in this year. If to take into account the fact that records of last year in this market's segment were achieved exceptionally due to selling by the Government of SBS of Corporation Kazakhmys OJSC at KASE and Halyk Bank of Kazakhstan out of stock exchange (it was reflected at exchange's market very mightily by way of securities redistribution before and after SBS sale), the CS turnover in October of 2002 may be considered as unexampled high.

Insignificant compression of repo sector in October and significant – of GS purchase and sale, in the opinion of IRBIS specialists was also connected with redemption of Kazakhstan euronotes of the second issue. Low yield of GS, which was formed because of excess liquidity of the market, did not attract investors. These securities were purchased at primary market only in the second half of October. And "instrument of expecting" – objects of repo sector's investments – was much more actively used before redemption of euronotes. After the redemption a part of money, which are at repo market, was spent for purchasing of new securities abroad and in Kazakhstan.

The outlook of exchange's transactions volume for November does not seem to be simple, for it much dependent on the wish and ability of the Ministry of finance to realize its plans to sell SBS at the stock exchange. If these plans come true, the exchange's CS market will significantly increase. If not, it is not excepted that volume of transactions at KASE will remain on the level of September and October. It is quite probable, that foreseeing the significant decrease of world prices for oil as the consequence of actions of USA, the Ministry of finance at present will not sell large state blocks and will reserve this "goods" till the time when the state budget of Kazakhstan has greater need in money than now.

Prepared by the agency IRBIS