### WEEK OF STOCK MARKET OF KAZAKHSTAN April 18 - 24

Money market rates as of April 24 and weekly changes

| Term                             | Currency        | Trend   |        |  |  |  |  |  |
|----------------------------------|-----------------|---------|--------|--|--|--|--|--|
| "Overnight                       | " on autorepo   | at KASE | TONIA) |  |  |  |  |  |
| 1 day                            | KZT             | 6.84    | +0.20  |  |  |  |  |  |
| Repo opening at KASE (WA, % APR) |                 |         |        |  |  |  |  |  |
| 1 day                            | KZT             | 6.81    | +0.25  |  |  |  |  |  |
| 5-7 days                         | KZT             | 6.18    | -0.04  |  |  |  |  |  |
| 28 days                          | KZT             | 6.77    | _      |  |  |  |  |  |
| KIBOR (ind                       | licative, % API | R)      |        |  |  |  |  |  |
| 1 week                           | KZT             | 7.75    | -1.38  |  |  |  |  |  |
| 2 weeks                          | KZT             | 8.25    | -1.50  |  |  |  |  |  |
| 1 month                          | KZT             | 8.92    | -1.58  |  |  |  |  |  |
| 2 months                         | KZT             | 9.79    | -1.46  |  |  |  |  |  |
| 3 months                         | KZT             | 10.58   | -1.23  |  |  |  |  |  |

## Stock market indicators as of April 24 and their weekly change

| Index                          | Value                 | Trend  |  |  |  |  |  |  |  |  |
|--------------------------------|-----------------------|--------|--|--|--|--|--|--|--|--|
| Shares of "A" list             | Shares of "A" listing |        |  |  |  |  |  |  |  |  |
| KASE_Shares 114.8864 +2.91     |                       |        |  |  |  |  |  |  |  |  |
| Corporate bonds of "A" listing |                       |        |  |  |  |  |  |  |  |  |
| KASE_BP                        | 123.02                | +0.19% |  |  |  |  |  |  |  |  |
| KASE_BC                        | 106.17                | +0.02% |  |  |  |  |  |  |  |  |
| KASE_BY                        | 9.23                  | -0.03% |  |  |  |  |  |  |  |  |
| Euronotes of Kaza              | akhstan               |        |  |  |  |  |  |  |  |  |
| KASE_EP                        | 139.92                | +0.08% |  |  |  |  |  |  |  |  |
| KASE_EC                        | 117.14                | -0.07% |  |  |  |  |  |  |  |  |
| KASE_EY                        | 4.57                  | -0.12% |  |  |  |  |  |  |  |  |

US dollar = **152.83** tenge at official rate for the end of the period US dollar = **152.88** tenge at weighted average rate of the Exchange for the end of the period

Weekly rate of tenge devaluation at the Exchange's rate – negative 0.79% APR

# THE CORPORATE SECURITIES SECTOR (CS)

**On primary market** specialized trades on initial offering of first issue indexed inscribed insubordinate coupon bonds of **SB Alfa-Bank OJSC** (Almaty; KZ2CKY06A497; official list of securities of KASE category "A", ALBNb1; 1.5bn tenge; 15,000 tenge; Feb 28,02 – Feb 28,08; semiannual coupon at 9.0% APR) ended on April 19. The offering was held daily in the trade system of Kazakhstan Stock Exchange (KASE) using the open trades method from March

| Investment attractivenes<br>from April 18 through 24 |                   | ige instruments |          |
|--|-------------------|-----------------|----------|
| Financial  | Currency of       | Yield           | d, % APR |
| instrument   | transaction       | value           | trend    |
| Instruments denominate                               |                   |                 |          |
| TXBNb1   | KZT               | 15.00           | 0        |
| MEOKAM, MEAKAM                                       | KZT               | 8.58            | +0.31    |
| GS repo  | KZT               | *6.62           | +0.01    |
| MEKKAM, notes  | KZT               | *5.71           | +0.25    |
| Instruments indexed to                               | KZT/USD rate fluc | tuation         |          |
| SMGZb1   | USD               | 13.00           | 0        |
| ALKSb2   | USD               | 11.99           | +0.01    |
| VTBNb1   | USD               | 11.49           | +0.43    |
| RGBRb2   | USD               | 11.00           | 0        |
| KZASb1   | USD               | 11.00           | -1.20    |
| TEBNb2   | USD               | 10.80           | 0        |
| BTASb1   | USD               | 10.67           | -0.07    |
| ASFIb1   | USD               | 10.50           | +0.21    |
| TEBNb  | USD               | 10.00           | 0        |
| CSBNb1   | USD               | 9.95            | -0.04    |
| KARMb1   | USD               | 9.39            | +0.11    |
| ATFBb2   | USD               | 9.26            | 0        |
| ALBNb1   | USD               | 8.97            | 0        |
| CCBNb1   | USD               | 8.73            | -0.02    |
| TMJLb2   | USD               | 8.70            | 0        |
| BRKZb1   | USD               | 8.62            | 0        |
| SYRGb1   | USD               | 8.50            | 0        |
| HSBKb  | USD               | 8.35            | 0        |
| KZTKb1   | USD               | 8.25            | -0.75    |
| KZOLb  | USD               | 7.96            | -2.58    |
| ARU060.003   | USD               | 7.15            | -0.01    |
| KZTOb  | USD               | 4.47            | -2.29    |
| ASU036.003   | USD               | 6.67            | +0.09    |
| VKU036.001   | USD               | 6.45            | +0.04    |
| ARU024.002   | USD               | 5.63            | -0.18    |
| ASU012.002   | USD               | 0.66            | -1.01    |
| Instruments, denominate                              |                   | -               | 1.00     |
| BTASe1   | USD               | 10.10           | -1.36    |
| KKGBe2   | USD               | 9.20            | 0        |
| KZTOe1   | USD               | 8.17            | +0.17    |
| ENU07.05   | USD               | 5.10            | +0.04    |
| ENU04.10   | USD               | 3.79            | -0.02    |
| Supranational bonds                                  | DEM               | 3.00            | -0.69    |
| ENU02.10   | USD               | 3.04            | +0.58    |
| Supranational bonds                                  | USD               | 2.34            | -0.04    |

The yields at which the deals have been made (volume of deals is not zero) are calculated as average of the deals, for other corporate bonds – as average of offer bids. The correspondent ratio of last week is given in the parentheses. Securities marked by an asterisk are the instruments with less than a year circulation term (for them effective weighted average rate is given).

18. No deals have been made. Maximum yields of the bonds on offer side reached 9.70% APR, whereas the minimum yields on bid side from potential buyers equaled 9.95% APR.

**In CS purchase-sale sector** of KASE a total of only 7 deals were concluded amounting to **\$661.3 th**. or KZT101.1m. Compared to previous week (8 deals, \$9,281.2 th., or KZT1,416.4m) the sector's volume decreased 14.0 times. A total of 7 instruments were used to make deals, including 4 bonds. Last week the brokers were interested in 7 securities, including 5 bonds.

The market of corporate bonds, based on the volumes of deals, is gradually "recovering" after a long still, caused by inflexibility of the buyers and sellers regarding the yields of the bonds. But still it is very narrow. Results of the analysis of the deals made in this week do not show that they are truly market deals, since in most of the cases the securities were transferred among the clients of a single broker. At that, typical feature of the week was the decline in the yields to maturity of all the bonds traded: yields of VTBNb1 fell from 11.50% to 11.49% APR, BTASe1 – from 11.46% to 10.10% APR, KZTOb – from 6.76% to 4.47% APR, KZOLb – from 10.54% to 7.96% APR. It had a corresponding influence on KASE\_BY index, which fell by 0.03% during the week, to 9.23% APR.

Thus, the hope for this index returning to its previous positions after the admittance of Development Bank of Kazakhstan CJSC bonds to its representative list did not materialize. It can be summarized that the investors are tend to reach a compromise and quite soon they will start to buy the securities at current offering prices.

Capitalization of the stock exchange market of bonds grew by \$2.3m in a week and on April 24 it was estimated by the Exchange at **\$685.5m**.

No interesting developments were taking place on shares market in this week, as it did not in last week. The price of AMGZp grew by 8.3%, RAHT – by 49.1%. Decline in the value of KZTKp by 17.2% has influenced the capitalization of the stock exchange market of shares. On April 24 it was estimated by the Exchange at **\$1,389.3m** (KZT212.4bn) and fell by \$3.6m in seven days.

Data on the deals, bid and offer information in purchase and sale sector of the securities, as well as description of trade codes are given in the tables.

#### Results of the trades in shares from April 18 through 24

|                               |                   | Last    | Volume,      | USD per share<br>Volume, | Best    | Best     |
|-------------------------------|-------------------|---------|--------------|--------------------------|---------|----------|
| Issuer                        | Securities        | price   | volume,<br># | USD th.                  | bid     | offer    |
| Almaty Kus OJSC               | ALKS              | price   | 0            | 000 0                    | 0.1540  | 0.3080   |
| Almaty Kus OJSC               | ALKSp             |         | 0            | 0                        | 0.0900  | 0.1700   |
| Almaty Kus OJSC               | ALKSp3            |         | 0            | 0                        | 0.0680  | 0.0700   |
| CNPC-Aktobemunaigas OJSC      | AMGZp             | *13.00  | 22.649       | 294.4                    | 0.0000  | *13.00   |
| Astana-finance OJSC           | ASFI              | 6.632   | 22,040       | 204.4                    | 4.000   | 8.000    |
| AMB OJSC                      | ATFBp             | 5.430   | 0            | 0<br>0                   | 5.400   | 7.200    |
| Bank TuranAlem OJSC           | BTAS              | 92.20   | Ő            | 0                        | 80.00   | 140.00   |
| Bank CenterCredit OJSC        | CCBN              | 1.3729  | 0            | 0                        | 0.9820  | 1.3734   |
| Halyk Bank of Kazakhstan OJSC | HSBK              | 1.2200  | 0            | 0                        | 1.0000  | 1.3400   |
| KAZKOMMERTSBANK OJSC          | KKGB              | 0.4500  | 0            | 0                        | 0.2500  | 0.5000   |
| KAZKOMMERTSBANK OJSC          | KKGBp             | 01.000  | 0            | 0                        | 0.3000  | 0.5800   |
| Corporation Kazakhmys OJSC    | KZMS              | 100.000 | 0            | 0                        | 60.000  | 120.000  |
| Corporation Kazakhmys OJSC    | KZMSp             | 100.000 | 0            | 0                        | 60.000  | 120.000  |
| Kazakhtelecom                 | KZTK              | 17.400  | 0            | 0                        | 17.000  | 23.000   |
| Kazakhtelecom                 | KZTKp             | *14.000 | 100          | 1.4                      | 11.000  | *14.000  |
| Mangistaumunaigas OJSC        | MMGZp             | 4.5518  | 0            | 0                        |         | *10.0000 |
| Rakhat JSC                    | RAHT              | *1.64   | 92,785       | 152.2                    |         | *1.64    |
| Temirbank OJSC                | TEBN              | 1.095   | 0            | 0                        | 3.270   | 6.540    |
| Temirbank OJSC                | TEBNp             |         | 0            | 0                        | 3.270   | 6.540    |
| UKTMK OJSC                    | UTMK              | 39.000  | 0            | 0                        | 32.000  | 58.000   |
| UKTMK OJSC                    | UTMKp             | 42.0000 | 0            | 0                        | 23.0000 | 46.0000  |
| VALUT-TRANZIT BANK OJSC       | VTBN <sup>.</sup> | 2.6617  | 0            | 0                        | 1.4517  | 2.7714   |
| VALUT-TRANZIT BANK OJSC       | VTBNp             | 2.3033  | 0            | 0                        | 1.7156  | 3.0683   |
| TOTAL                         | 23                |         | 115,534      | 448.0                    |         |          |

Results of the trades in bonds from April 18 through 24

| (% APR, unless otherwis)            |        |          |             |         |         |  |
|-------------------------------------|--------|----------|-------------|---------|---------|--|
|                                     |        |          | Volume, th. | Best    | Best    |  |
| Issuer                              | Code   | Last     | USD         | bid     | offer   |  |
| Almaty Kus OJSC                     | ALKSb2 | 12.0000  | 0           | 12.7989 | 11.9915 |  |
| Astana-finance OJSC                 | ASFIb1 | 10.5000  | 0           | 14.9983 | 10.5072 |  |
| AMB OJSC                            | ATFBb2 |          | 0           | 9.9412  | 9.2610  |  |
| Development Bank of Kazakhstan OJSC | BRKZb1 | 9.2733   | 0           | 9.6834  | 8.6238  |  |
| Bank TuranAlem OJSC                 | BTASb1 | 10.8333  | 0           | 11.0462 | 10.7015 |  |
| TuranAlem Finance B.V.              | BTASe1 | 10.0986  | 35.1        | 10.0986 | 10.0986 |  |
| Bank CenterCredit OJSC              | CCBNb1 | 11.0190  | 0           | 12.3340 | 8.7404  |  |
| Bank Caspian OJSC                   | CSBNb1 | *9.8960  | 0           | 11.0866 | 9.9473  |  |
| Halyk Bank of Kazakhstan OJSC       | HSBKb  | 11.0249  | 0           | 13.4947 | 8.3493  |  |
| Karazhanbasmunai OJSC               | KARMb1 | 12.5930  | 0           | 13.7294 | 9.6568  |  |
| KAZKOMMERTSBANK OJSC                | KKGBe2 |          | 0           | 11.2029 | 9.2028  |  |
| DAGOK Kustanaiasbest OJSC           | KZASb1 | *12.1994 | 0           | 11.9999 | 11.0030 |  |
| NOC Kazakhoil CJSC                  | KZOLb  | 7.9612   | 20.7        | 6.5453  | 7.9612  |  |
| Kazakhtelecom                       | KZTKb1 | 9.0000   | 0           | 9.9873  | 8.2549  |  |
| KazTransOil CJSC                    | KZTOb  | 4.4704   | 102.1       | 4.4704  | 7.1554  |  |
| KazTransOil CJSC                    | KZTOe1 | 8.6913   | 0           | 8.9291  | 8.2257  |  |
| RG Brands OJSC                      | RGBRb2 | 11.1062  | 0           | 11.9999 | 11.0002 |  |
| SHAHARMUNAIGAS OJSC                 | SMGZb1 | 14.0232  | 0           | 19.0026 | 12.9974 |  |
| SHNOS OJSC                          | SYRGb1 | 10.8001  | 0           | 11.9970 | 8.5034  |  |

| Issuer                    | Code   | Last    | Volume, th.<br>USD | Best<br>bid | Best<br>offer |
|---------------------------|--------|---------|--------------------|-------------|---------------|
| Temirbank OJSC            | TEBNb  | 10.4300 | 0                  | 11.0014     | 10.0014       |
| Temirbank OJSC            | TEBNb2 | 10.9815 | 0                  | 11.1952     | 10.8013       |
| Kazakhstan Temir Joly NSE | TMJLb2 | 10.2000 | 0                  | 11.9951     | 8.6991        |
| TexaKaBank OJSC           | TXBNb1 |         | 0                  | 17.0000     | 15.0000       |
| VALUT-TRANZIT BANK OJSC   | VTBNb1 | 11.4944 | 55.4               | 11.4944     | 11.4944       |
| TOTAL                     | 24     |         | 213.3              |             |               |

**Notes:** bid and offer prices are given for the period; if no deals were made during reporting period (volume =0), the last price of successful trades will be given; marked by a star are indicative quotations in Quotation trade system of KASE unlike the bids submitted in regular trade mode, or the price of direct deals.

In the repo sector of CS no deals were made during this period. Last week volume of deals in this sector reached \$8,422.2 th.

In all CS trade floors of KASE (purchase-sale and repo sectors) a total of 7 deals were concluded amounting to **\$661.3 th.** (KZT101.1m). Last week volume of 12 deals reached \$17,703.4 th. (KZT2,701.7m).

#### Changes in KASE trade lists

By the decision of the Board of KASE, **dated April 24, 2002 preferred shares of Corporation Kazakhmys OJSC** (Jezkazgan, KZ1P44930215, trade code KZMSp) are removed from official list of KASE securities under category "A". The decision was made based on the cancellation of the second issue of shares of this company that contained both common and preferred shares, and simultaneous registration of the third issue. The third issue of Corporation Kazakhmys OJSC contains 4,911,533 common inscribed shares at KZT600 each for a total of KZT2,946,919,800 with similar announced authorized capital of the issuer. The shares have NIN KZ1C44930010. The issue is non-documentary. The issue has been entered into the State register of the securities under the number A4493-2. Trade code of the shares at the Exchange, KZMS, is unchanged. Marketmaker of KZMS at KASE is FUTURE CAPITAL LLP (Almaty). By the decision of the Board of KASE, minimum volume of mandatory quotations of the shares of the third issue for the market-maker is set at 30 securities.

### SECTOR OF GOVERNMENT SECURITIES (GS)

**In GS purchase and sale sector** of KASE (including euronotes of Kazakhstan) a total volume of 71 deals reached **KZT3,713.0m** (\$24,285.2 th.). Corresponding figure of last week did not exceed KZT2,447.4m (\$16.037.8 th.).

As in the case with corporate bonds, the stock exchange purchase-sale market of government securities is gradually returning to its normal state. It leaves hope that sellers and buyers of the debt will gradually reach a compromise. To a certain degree it was due to the growth of yields of euronotes of Kazakhstan on offer side (see the table). They were almost only mid-term bonds whose yields to the buyer increased in this week. Relative to previous week the turnover structure of the sector did not change much.

| revious perio | mparable figures of the p | parentheses are con | (in            | -        |                 | -                       |
|---------------|---------------------------|---------------------|----------------|----------|-----------------|-------------------------|
|               | Volume,                   | buyer, % APR.       | maturity for a | Yield to |                 |                         |
| Number        | min tenge                 | weighted            | last           |          |                 | Days                    |
| of deals      | discounted                | average             | deal           | max      | min             | till maturity           |
| turnover      | ase and sale sector's     | 13.6%) of purch     | 10.4% (        |          | tes             | Discounted GS (KZT): no |
| 3             | 90.9                      | 5.05 ( -)           | 4.93           | 5.21     | 4.93            | less than 8             |
| 2             | 14.8                      | 5.13 (5.30)         | 5.21           | 5.21     | 5.01            | 8 - 14                  |
| 2             | 198.6                     | 5.75 ( -)           | 5.80           | 5.80     | 5.61            | 43 – 56                 |
| 1             | 61.4                      | 5.76 ( -)           | 5.76           | 5.76     | 5.76            | 57 – 63                 |
| 1             | 20.7                      | 5.92 (5.80)         | 5.92           | 5.92     | 5.92            | 64 – 91                 |
| 9 (15)        | 386.4 (332.9)             |                     |                |          |                 | Total                   |
| turnover      | ase and sale sector's     | 30.7%) of purch     | 49.2% (        | (AM      | AM-24, 36, MEAK | Coupon GS (KZT): MEOK   |
| 22            | 1,199.98                  | 8.01 (8.04)         | 7.99           | 8.20     | 7.99            | less than 730           |
| 8             | 625.43                    | 9.66 (9.68)         | 9.66           | 9.67     | 9.66            | 1,826 - 2,190           |
| 30 (17)       | 1,825.4 (750.2)           |                     |                |          |                 | Total                   |
| turnover      | ase and sale sector's     | 55.7%) of purch     | 40.4% (        |          | (USD)           | Euronotes of Kazakhstan |
| 1             | 102.1                     | 3.04 (2.46)         | 3.04           | 3.04     | 3.04            | *164                    |
| 3             | 80.1                      | 3.79 (3.81)         | 3.78           | 3.83     | 3.78            | **896 - 900             |
| 28            | 1,318.9                   | 5.10 (5.06)         | 5.08           | 5.31     | 5.00            | ***1,817 - 1,823        |
| 32 (28)       | 1,501.1 (1,364.2)         |                     |                |          |                 | Total                   |
| 71 (60)       | 3,713.0 (2,447.4)         |                     |                |          |                 | GRANDTOTAL              |

#### Parameters of Exchange's transactions in GS from April 18 through 24

**Notes:** for euronotes (\* – second issue, \*\* – third issue, \*\*\* – fourth issue) volumes of the deals are calculated at weighted average USD/KZT rate of the Exchange, over domestic devaluation indexed bonds - official KZT/USD exchange rate.

**In GS repo sector** 295 deals were made **for a total of KZT32,521.0m** (including automatic repo sector) during the period. Of this number 160 deals (for KZT17,867.1m) were repo opening deals and 135 (KZT14,653.9m) were repo closing deals. Last period the turnover of this market sector equaled KZT35,592.6m. After closing of the trades on April 24 total amount of opened repo reached KZT14,592.1m. Parameters of automatic repo market are given in the table. It should be noted that the proportion of autorepo market, which is under the control of weekly repo, is clearly growing, and the proportion of "overnight" repo is declining, which is in full compliance with the program of the National Bank to switching to ORR rate – official refinancing rate.

| Instrument                  |                  |      |      | `               | Yield, % APR        |                  |                    |               |
|-----------------------------|------------------|------|------|-----------------|---------------------|------------------|--------------------|---------------|
| (currency,<br>term or repo) | at first<br>deal | MIN  | MAX  | at last<br>deal | weighted<br>average | Volume,<br>m KZT | Number<br>of deals | Portion,<br>% |
| KZT_001                     | 7.50             | 3.50 | 7.50 | 4.00            | 6.97 (6.89)         | 7,990.0          | 61                 | 47.5 (67.8)   |
| KZT_002                     | 6.20             | 5.50 | 6.20 | 6.20            | 6.11 (5.96)         | 1,595.0          | 20                 | 9.5 (2.8)     |
| KZT_003                     | 5.30             | 5.30 | 6.50 | 6.00            | 6.01 (4.77)         | 1,515.0          | 16                 | 9.0 (2.0)     |
| KZT_007                     | 6.25             | 6.00 | 7.50 | 6.20            | 6.47 (6.04)         | 3,010.0          | 24                 | 17.9 (9.5)    |
| KZT_014                     | 6.25             | 6.25 | 7.00 | 6.65            | 6.63 (6.27)         | 460.0            | 9                  | 2.7 (9.1)     |
| KZT_028                     | 7.00             | 6.50 | 7.00 | 6.50            | 6.58 (6.60)         | 2,250.0          | 14                 | 13.4 (8.8)    |
| TOTAL                       |                  |      |      |                 | 16.8                | 20.0 (17,290.0)  | 144                | 100.0         |

Major parameters of automatic repo market from April 18 through 24

**Total of** 366 deals were made amounting to **KZT36,234.0m in GS on trade floors of KASE** during the week (purchase-sale and repo sector). A week ago volume of 356 deals equaled KZT38,040.0m. This week **the proportion of the Exchange's turnover** in total volume of deals on Kazakhstani secondary market for GS for comparable operations equaled **99.2%**, for last week it was 92.0%.

### **INFORMATION ON ISSUERS**

**KAZKOMMERTSBANK OJSC** (Almaty) informed KASE with official letter that on April 15, 2002 in compliance with a decision of General meeting of shareholders dated March 30, 2002 the bank did make dividends payment on common stocks through the issue of international subordinated bonds with circulation term of 5 years for total amount of USD8.5m. The bonds were placed among the shareholders proportionally to owned shares.

On April 17, 2002 international rating agency Standard & Poor's increased long-term counterparty credit rating and rating of the certificate of deposits of KAZKOMMERTSBANK OJSC to "B+" from "B" with stable outlook, reads the message distributed by KAZKOMMERTSBANK OJSC on April 18, 2002. It is said that the augmentation of the ratings was due to improvement of the economic condition in Kazakhstan, though it is still characterized by high risks and positive changes in funding of KAZKOMMERTSBANK OJSC, quality of assets and profit. However, the agency keeps short-term credit counterparty rating and certificates of deposits ratings of the bank at "C" level.

International rating agency Standard & Poor's increased long-term ratings of the second largest bank of Kazakhstan, **Bank TuranAlem OJSC** (Almaty) to "B+" from "B". It is said that the increase in the ratings was due to improvement of the economic condition in Kazakhstan, as well as its financial situation and competitiveness of the bank. The outlook is said to be stable. Ratings of short-term obligations of the bank were confirmed at "C" level, is said.

**Halyk Bank of Kazakhstan OJSC** (Almaty) provided the KASE with a copy of the state registration certificate of the bank's sixth issue of shares, which have been entered into the state register under the number A3387-5. Issue volume of the shares with KZT100 face value is KZT1.8bn at announced authorized capital of the issuer at KZT7,222,599,900. The issue consists of 18m preferred inscribed shares without voting rights, which have been assigned a national identification number KZ1P33870612. The issue is non-documentary. The register of shareholders is maintained by Fondovyi Tsentr CJSC (Almaty).

The decision to increase announced authorized capital of Halyk Bank of Kazakhstan OJSC through issuance of preferred shares was made on February 27, 2002 by the Board of directors of the bank on the basis of the decision of an extraordinary general shareholders meeting which was held on January 29, 2002.

By the data of the bank, shares of a new issue are offered publicly among unlimited number of individuals with preemptive right of purchasing of existing shareholders. One preferred share gives **KZT15.75** dividend based on the issue prospectus. The dividend is shown on the date of state registration of the issue and indexed on the actual payment date by following formula: D = 15.75 \* Kd, where:

- 1. **D** dividend at the actual payment date, calculated with two digit accuracy according to rules of the mathematics;
- 2. Kd tenge devaluation coefficient, calculated with four digit accuracy according to rules of the mathematics by the following formula: Kd = Xt / Xo, where:
- 3. Xt weighted average KZT/USD rate of the Exchange that settles on the morning (main) trades of Kazakhstan Stock Exchange CJSC (KASE) on actual dividend payment date;
- Xo weighted average KZT/USD rate of the Exchange that settles on the morning (main) trades of Kazakhstan Stock Exchange CJSC (KASE) on state registration date of the preferred shares issue with authorized body;

In its press-release, distributed about the registration of the issue, Halyk Bank of Kazakhstan OJSC informed that approximate value of the shares at the offering will be KZT150 per share. As of April 1, 2002, book value of Halyk Bank of Kazakhstan OJSC shares was KZT207.75.

Little later Halyk Bank of Kazakhstan OJSC (Almaty) sent a special message to its shareholders to use their preemptive right to buy preferred shares of 6th issue. Proportion between total amount of previously issued shares of Halyk Bank of Kazakhstan OJSC and the amount of newly issued preferred shares of the sixth issue is 3 (three). Therefore, in order to buy 1 (one) preferred share of sixth issue one should have 3 (three) previously issued shares of Halyk Bank of Kazakhstan OJSC. Shareholders can submit orders to buy the preferred shares of sixth issue at: 97, Rosybakiev St., Almaty (tel. 540 260, 590 028). The deadline for purchasing the shares of Halyk Bank of Kazakhstan for shareholders is set at 15 calendar days from the publication of this Suggestion.

Halyk Bank of Kazakhstan OJSC also informed of the second issue of its subordinate bonds amounting to KZT2.042bn in May of this year.

**VALUT-TRANZIT BANK OJSC** (Karagandy) informed the KASE that it has opened a branch in Shymkent. The address of the branch: 17, Maily-Koja St., Shymkent, South Kazakhstan region.

**KazTransOil CJSC** (Astana) informed the KASE that on April 23, 2002 the company met all its obligations on paying out semiannual coupons on its first issue bonds (KZ73LAONAA35; KZTOb; \$100; \$30.0m; Oct 23.00 - Oct 23.03; semiannual coupon at 9.0% APR). The payment amount is not given. If all bonds were outstanding, the payment amount would equal an equivalent of \$1.350m in tenge at current rate of the National Bank of Kazakhstan effective on the payment date.

**Insurance company SAYA OJSC** (Aktobe) provided the KASE with its financial statements for 2001 (balance sheet and income and cash flow statements).

Comparable figures of financial-economic activities of Insurance company SAYA OJSC in 2000 and 2001

|  | (th. K2   | ZT unless otherw | vise specified) |
|--|-----------|------------------|-----------------|
|  | As of     | As of            | Change,         |
| Ratio                                  | Jan 1 '01 | Jan 1 '02        | %               |
| Authorized capital (paid)              | 102,000   | 102,000          | 0               |
| Shareholders' equity                   | 106,963   | 106,102          | -0.8            |
| Total assets                           | 128,056   | 123,229          | -3.8            |
| Investments into securities            | 75,075    | 32,965           | -56.1           |
| Accounts receivable                    | 20,248    | 72,263           | +256.9          |
| Liabilities, total                     | 21,093    | 17,127           | -18.8           |
| Insurance reserves                     | 18,999    | 13,421           | -29.4           |
| Accounts payable                       | 2,094     | 2,567            | +22.6           |
| Total income                           | 33,933    | 31,434           | -7.4            |
| General expenses                       | 32,940    | 36,973           | +12.2           |
| Net income                             | 993       | 316              | -68.2           |
| Calculated based on the issuer's data: |           |                  |                 |
| Return on assets (ROA), %              | 0.78      | 0.26             | -66.9           |
| Return on equity (ROE), %              | 0.93      | 0.30             | -67.9           |
| Book value of 1 share, KZT             | 1,048.66  | 1,040.22         | -0.8            |
| Earning per common share (EPS), KZT    | 9.74      | 3.10             | -68.2           |
| Price to earnings ratio (P/E)          | -         | 325.55           | _               |

Compared to the year 2000 following **changes** took place: **shareholders' equity** of the company declined by KZT861.0 th. as a result of a decrease in undistributed income by KZT954.0 th., with an increase in reserves by KZT93.0 th.; **assets** declined by KZT4.8m, including: investments into securities – by KZT42.1m, time deposits made in banks – by KZT10.6m, other assets – by KZT4.1m with an increase in accounts receivable by

KZT52.0m; **liabilities** declined by KZT4.0m due to a decrease in insurance reserves by KZT5.6m and KZT1.1m increase in expenses of future periods and KZT473.0 th. in accounts payable; **income** declined by KZT2.5m due to a decline in other income by KZT4.7m, which was partially compensated by a growth of net insurance premiums by KZT2.2m; **expenses** grew by KZT4.0m due to an increase in insurance payment expenses by KZT4.9m with a decrease in other expenses by KZT891.0 th. **Net income** of Insurance company SAYA OJSC for 2001 declined by KZT677.0 th. or 3.1 times.

Dynamics of some parameters of Insurance company SAYA OJSC for year 2001 on a quarterly, non-accumulating sum basis

|              | y, non-accumulating | j sum basi. | 3       |          |         |         | (th. KZT) |
|--------------|---------------------|-------------|---------|----------|---------|---------|-----------|
|              |                     |             | Change, |          | Change, |         | Change,   |
| Ratio        | I-2001              | II-2001     | %       | III-2001 | %       | IV-2001 | %         |
| Total income | 10,385              | 6,120       | -41.1   | 5,885    | -3.8    | -5,120  | -187.0    |
| Net income   | 1                   | 186         | +18,500 | 145      | -22.0   | -16     | -111.0    |

**BANK CASPIAN OJSC** (Almaty) distributed a press-release where it is said that on April 24, 2002 a pressconference was held at the office of BANK CASPIAN OJSC devoted to signing an agreement on purchasing shares of BANK CASPIAN OJSC by LG Electronics Kazakhstan. As a result of this purchase-sale agreement, LG Electronics Kazakhstan becomes a shareholder of BANK CASPIAN OJSC. The bank informs that this deal is not the sale of controlling or significant stake of shares, but it demonstrates the trust and support of the major transnational companies working in Kazakhstan. The bank did not give the changes in stakes of its major shareholders after this deal.

**Bayan-Sulu OJSC** (Kostanai; production and sales of confectionery) provided the KASE with its financial statements for 2001 audited by Esepaudit auditing firm LLP (Kostanai): balance sheet and income and cash flow statements.

Comparable figures of financial-economic activities of Bayan-Sulu OJSC in 2000 and 2001

| uthorized capital (issued)<br>uthorized capital (paid less withdrawn)<br>hareholders' equity<br>otal assets<br>et working capital<br>ccounts receivable<br>iabilities, total<br>redits attracted<br>ccounts payable<br>ales | (th. K    | ise specified |         |
|---|-----------|---------------|---------|
|   | As of     | As of         | Change, |
| Ratio   | Jan 1 '01 | Jan 1 '02     | %       |
| Authorized capital (issued)   | 1,000,000 | 1,000,000     | 0       |
| Authorized capital (paid less withdrawn)  | 553,172   | 548,936       | -0.8    |
| Shareholders' equity  | 575,833   | 608,180       | +5.6    |
| Total assets  | 905,053   | 947,155       | +4.7    |
| Net working capital   | 220,170   | 290,299       | +31.9   |
| Accounts receivable   | 290,905   | 377,505       | +29.8   |
| Liabilities, total  | 329,220   | 338,975       | +3.0    |
| Credits attracted   | 52,095    | 51,841        | -0.5    |
| Accounts payable  | 277,125   | 287,134       | +3.6    |
| Sales   | 1,063,347 | 1,360,820     | +28.0   |
| Cost of goods sold  | 919,355   | 1,160,803     | +26.3   |
| Net income of the period  | 35,991    | 36,583        | +1.6    |
| Calculated based on the issuer's data:  |           |               |         |
| Return on sales (ROS), %  | 13.54     | 14.70         | +8.5    |
| Return on equity (ROE), %   | 6.25      | 6.02          | -3.8    |
| Return on assets (ROA), %   | 3.98      | 3.86          | -2.9    |
| Book value of 1 share, KZT  | 156.14    | 166.19        | +6.4    |
| Earning per common share (EPS), KZT   | 9.76      | 10.00         | +2.4    |
| Price to earnings ratio (P/E)   | 5.26      | _             | _       |

Compared to the year 2000 **growth** took place in: **shareholders' equity** of the company – by KZT32.3m as a result of an increase in final amount of undistributed income by KZT26.6m and reserve capital by KZT10.0m, with a decrease in authorized capital (treasury stock) by KZT4.2m; **assets** – by KZT42.1m, including: short-term accounts receivable – by KZT86.6m, inventory – by KZT17.7m, other assets – by KZT10.0 th., with a decrease in residual value of fixed assets and intangible assets by KZT37.9m and cash by KZT24.4m; **liabilities** – by KZT9.8m due to an increase in accounts payable by KZT10.0m and decrease in bank credits by KZT254.0 th.; **sales** – by KZT297.5m; **cost of goods sold** – by KZT241.4m; **general expenses of the period** – by KZT25.0m (by 24.3%) as a result of an increase in general and administrative expenses. **Net income** of Bayan-Sulu OJSC for 2001 equaled KZT36.6m, or KZT592.0 th. more than in 2000.

# Dynamics of some parameters of Bayan-Sulu OJSC for year 2001 on a quarterly, non-accumulating sum basis

|            |         |         | Change, |          | Change, |         | Change,  |
|------------|---------|---------|---------|----------|---------|---------|----------|
| Ratio      | I-2001  | II-2001 | %       | III-2001 | %       | IV-2001 | %        |
| Sales      | 256,152 | 294,828 | +15.1   | 355,344  | +20.5   | 454,496 | +27.9    |
| Net income | 5,336   | 3,567   | -33.2   | 917      | -74.3   | 26,763  | +2,818.5 |

## Prepared by the agency IRBIS