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# Tengri Partners Kazakhstan Manufacturing PMI®

# Sharp cut in production as new orders continue to fall

## Key findings

Output reduced to largest degree in almost two years

Third successive fall in new orders

Inflationary pressures soften

Data were collected 06-15 December 2023.

The latest PMI<sup>®</sup> survey data from Tengri Partners and S&P Global indicated that the Kazakhstan manufacturing sector remained in contraction mode at the end of 2023. Sustained reductions in new orders led firms to cut production to the largest degree in almost two years, with purchasing activity, employment and inventories all scaled back. Supplier delivery delays were the most pronounced for a year, but rates of inflation softened.

The headline Kazakhstan Manufacturing PMI is a composite single-figure measure of manufacturing performance. It is derived from indicators for new orders, output, employment, suppliers' delivery times and stocks of purchases. Any figure greater than 50.0 indicates overall improvement in the sector.

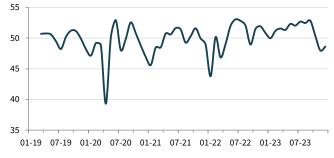
The headline PMI rose to 48.6 in December from 48.0 in November, but remained below the 50.0 no-change mark and thereby signalled a second successive monthly deterioration in business conditions for Kazakh manufacturers. Despite the declines at the end of the year, the average PMI reading in 2023 was the highest since the survey began in 2019 thanks to a period of solid growth through the middle part of the year.

December saw new orders fall for the third successive month amid a weakening demand climate. The latest reduction was softer than that seen in November, however.

This demand weakness fed through to a decline in production, the third in as many months. Moreover, the rate of contraction was marked and the sharpest since January 2022.

Some panellists also linked lower output to raw material shortages, with suppliers' delivery times lengthening to the greatest extent for a year amid logistical difficulties and poor *continued...* 

Tengri Partners Kazakhstan Manufacturing PMI<sup>®</sup> sa, >50 = improvement since previous month



Sources: Tengri Partners, S&P Global PMI.

### Comment

Anuar Ushbayev, Managing Partner and Chief Investment Officer at Tengri Partners said:

"After a positive performance during much of 2023, the Kazakhstan manufacturing sector ended the year on a negative note. Demand continued to suffer, leading firms to scale back production to the largest degree in almost two years. With confidence in the outlook also waning, the prospects for a quick rebound don't appear bright. Firms will therefore be hoping that a pick-up in demand starts to materialise in the early months of 2024 to get the sector back on track."







#### weather conditions.

Lower output requirements led manufacturers to scale back their operations, cutting employment, purchasing activity and inventories of both inputs and finished goods.

Input buying was reduced modestly, but at the fastest pace since March 2022. The fall in purchasing contributed to another solid decline in stocks of inputs. Stocks of finished goods also decreased as production contracted and products were dispatched immediately to clients.

The reduction in staffing levels was less pronounced, decreasing only fractionally in December as some firms took on additional workers.

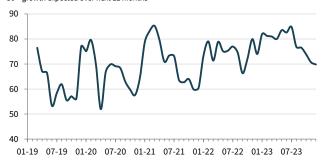
Backlogs of work decreased for the fourth consecutive month, although the rate of depletion was the slowest in this sequence.

The rate of input cost inflation slowed to a three-month low, but remained marked amid reports of higher charges for logistics and raw materials.

Output prices also increased at a softer pace, but the passing on of higher raw material costs to customers meant that selling prices continued to rise slightly.

The end of 2023 saw a further easing of business confidence, with sentiment dropping to the lowest since September 2022. Optimism was reportedly dented by the current deteriorating demand climate. That said, positive expectations reflected plans to expand production and the imminent signing of new contracts.





Sources: Tengri Partners, S&P Global PMI.

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#### Survey methodology

The Tengri Partners Kazakhstan Manufacturing PMI® is compiled by S&P Global from responses to questionnaires sent to purchasing managers in a panel of around 250 manufacturers. The panel is stratified by detailed sector and company workforce size, based on contributions to GDP.

Survey responses are collected in the second half of each month and indicate the direction of change compared to the previous month. A diffusion index is calculated for each survey variable. The index is the sum of the percentage of 'higher' responses and half the percentage of 'unchanged' responses. The indices vary between 0 and 100, with a reading above 50 indicating an overall increase compared to the previous month, and below 50 an overall decrease. The indices are then seasonally adjusted.

The headline figure is the Purchasing Managers' Index<sup>™</sup> (PMI). The PMI is a weighted average of the following five indices: New Orders (30%), Output (25%), Employment (20%), Suppliers' Delivery Times (15%) and Stocks of Purchases (10%). For the PMI calculation the Suppliers' Delivery Times Index is inverted so that it moves in a comparable direction to the other indices.

Underlying survey data are not revised after publication, but seasonal adjustment factors may be revised from time to time as appropriate which will affect the seasonally adjusted data series.

For further information on the PMI survey methodology, please contact economics@spglobal.com.

#### Survey dates and history

December data were collected 06-15 December 2023.

Data collection began in March 2019.

#### About Tengri Partners

Tengri Partners is a diversified Central Asia-based merchant banking group engaged in securities trading, capital markets, investment banking, investment management, commercial finance and principal investments.

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#### About PMI

Purchasing Managers' Index<sup>™</sup> (PMI<sup>®</sup>) surveys are now available for over 40 countries and also for key regions including the eurozone. They are the most closely watched business surveys in the world, favoured by central banks, financial markets and business decision makers for their ability to provide up-to-date, accurate and often unique monthly indicators of economic trends. www.spglobal.com/marketintelligence/en/mi/products/pmi

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