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# Tengri Partners Kazakhstan Manufacturing PMI™

# Solid new order growth maintained in June

# Key findings

Employment rises again on the back of expanding workloads

Output increases for fourth month running

Charges decline amid softest rise in input costs in four years

Data were collected 12-23 June 2023.

The latest PMI<sup>™</sup> survey data from Tengri Partners and S&P Global signalled sustained growth in the Kazakhstan manufacturing sector as demand continued to improve. Output, new orders, employment and purchasing activity all increased in June, while business confidence remained elevated.

On the price front, there was a further slowdown in the pace of input cost inflation, while output prices decreased for only the second time since the survey began in March 2019.

The headline Kazakhstan Manufacturing PMI is a composite single-figure measure of manufacturing performance. It is derived from indicators for new orders, output, employment, suppliers' delivery times and stocks of purchases. Any figure greater than 50.0 indicates overall improvement in the sector.

The headline PMI posted above the 50.0 no-change mark for the fifth successive month in June, dipping only marginally to 52.0 from 52.3 in May. The index thereby signalled a modest improvement in the health of the manufacturing sector.

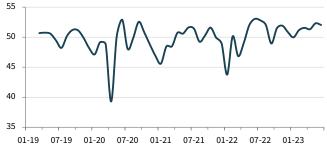
New orders were up solidly in June, reflecting improving customer demand and successful marketing campaigns. The latest rise was the eighth in as many months and solid overall, albeit softer than that seen in May.

The rate of growth in production also eased and was the slowest in the current four-month sequence of expansion. The rise in output was largely a result of higher new orders, according to respondents.

Firms remained strongly confident regarding the year-ahead outlook for production, with sentiment only slightly lower than

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Tengri Partners Kazakhstan Manufacturing PMI<sup>™</sup> sa, >50 = improvement since previous month



Sources: Tengri Partners, S&P Global PMI.

# Comment

Anuar Ushbayev, Managing Partner and Chief Investment Officer at Tengri Partners said:

"Manufacturers in Kazakhstan ended the first half of the year on a positive note, with sustained growth of new orders signalled by the latest PMI survey. An associated increase in output was supported by a second successive rise in employment, but backlogs of work built up as capacity was stretched. We could therefore see further improvements in workforce numbers in the months ahead.

"Part of the build-up in outstanding work was linked to difficulties securing materials, and supplier lead times lengthened again. Cost pressures are proving to be less of a headwind, however, with the pace of input price inflation at a four-year low. This enabled firms to offer discounts to their own customers, hopefully supporting further improvements in demand in the months ahead."





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the 26-month high posted in the previous survey period.

Higher output requirements encouraged manufacturers to raise both their employment and purchasing activity in June, extending the respective sequences of expansion to two and nine months. With input buying rising, stocks of purchases increased accordingly.

Despite the expansion in capacity, manufacturers reported a build-up of backlogs of work for the first time in four months. Some panellists indicated that staffing levels were still insufficient to deal with new order inflows, while others reported difficulties securing inputs.

Indeed, suppliers' delivery times lengthened markedly, and to the greatest extent since March. Supplier delays and logistical issues were among the factors causing lead times to lengthen, according to respondents.

The rate of input cost inflation eased to a four-year low in June and was the second-weakest since the survey began in March 2019. While some raw material prices continued to rise, others had levelled off. There were reports that an appreciation of the tenge against the Russian rouble had also alleviated some pressure on prices.

Softer cost inflation and competitive pressures combined to lead to a marginal reduction in output prices in June. The decrease was only the second in the series history, with the other instance seen in June 2019.

Finally, stocks of finished goods were broadly unchanged at the end of the second quarter of the year. The immediate shipment of finished products to customers meant that some firms saw a drop in post-production inventories, but others were able to build them up due to softer new order growth.

## Survey methodology

The Tengri Partners Kazakhstan Manufacturing PMI<sup>™</sup> is compiled by S&P Global from responses to questionnaires sent to purchasing managers in a panel of around 250 manufacturers. The panel is stratified by detailed sector and company workforce size, based on contributions to GDP.

Survey responses are collected in the second half of each month and indicate the direction of change compared to the previous month. A diffusion index is calculated for each survey variable. The index is the sum of the percentage of 'higher' responses and half the percentage of 'unchanged' responses. The indices vary between 0 and 100, with a reading above 50 indicating an overall increase compared to the previous month, and below 50 an overall decrease. The indices are then seasonally adjusted.

The headline figure is the Purchasing Managers' Index<sup>™</sup> (PMI). The PMI is a weighted average of the following five indices: New Orders (30%), Output (25%), Employment (20%), Suppliers' Delivery Times (15%) and Stocks of Purchases (10%). For the PMI calculation the Suppliers' Delivery Times Index is inverted so that it moves in a comparable direction to the other indices.

Underlying survey data are not revised after publication, but seasonal adjustment factors may be revised from time to time as appropriate which will affect the seasonally adjusted data series.

For further information on the PMI survey methodology, please contact economics@ihsmarkit.com.

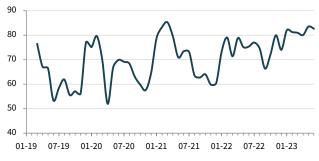
Survey dates and history

June data were collected 12-23 June 2023. Data collection began in March 2019.

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## Disclaimer

Kazakhstan Manufacturing PMI Future Output Index >50 = growth expected over next 12 months



Sources: Tengri Partners, S&P Global PMI.

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Tengri Partners is a diversified Central Asia-based merchant banking group engaged in securities trading, capital markets, investment banking, investment management, commercial finance and principal investments.

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