

Review of the securities market of the Republic of Kazakhstan

For 9 months of 2021





Contents

► 01 Kazakhstan in figures

O2 About KASE

03 Review of KASE's GS market

O4 Execution of GS transactions by non-residents

Kazakhstan: Facts and Figures

K S E

- ✓ Sovereign Credit Ratings/ Investment Grade:
 - Standard & Poor's BBB-/stable/A-3 (03.09.2021)
 - Fitch BBB/stable/F2 (13.08.2021)
 - Moody's Baa2/stable (11.08.2021) Kazakhstan has become one of the five countries in the world whose rating has been upgraded, while ratings have been revised for 144 countries
- According to the World Bank's classification by income level in 2018 Kazakhstan is among the **upper-middle-income countries**, it means gross national income per capita from \$4.046 to \$12.535 (gross national income per capita in Kazakhstan in 2020 year \$9.055,8)
- ✓ Territory 2,7 m sq. km:
 - worldwide the 9th place
 - amongst the CIS countries the 2nd place
- ✓ Population 18.4 m
- ✓ Natural resources mainly comprised of mineral resources, oil and gas.

Kazakhstan in the World Ranking of Explored Resources

- the world's largest uranium producer
- 2nd place in the world in reserves of chromium, lead and zinc



70 types of resources have been explored

- 3rd place in the world in manganese reserves
- 5th place in the world in copper reserves
- TOP 10 in the world for coal, iron and gold reserves



60 elements are currently being produced

Kazakhstan's stock market: position on the world markets map

Frontier



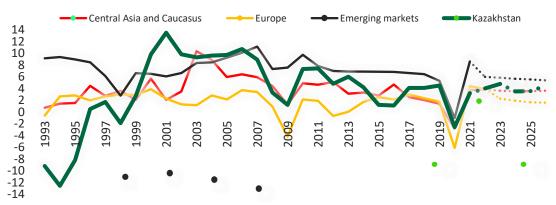






Indicator	2015	2016	2017	2018	2019	2020
GDP, billion USD	184.4	137.3	162.9	170.5	181.7	171.2
Change in GDP, % (YoY)	+1.2	+1.1	+4.1	+4.1	+4.5	-2.6
Inflation, % (YoY)	13.6	8.5	7.1	5.3	5.4	7.5
Unemployment, %	5.1	5.0	4.9	4.9	4.8	4.9
Average USD/KZT rate	221.73	342.16	326.00	344.71	382.75	412.95
Money supply (M3), billion USD	15 368	21 367	20 960	24 271	24 327	17 071
National Fund Assets, billion USD	63.4	61.2	58.3	57.7	61.8	58.7

%Real GDP Growth (% change)





Contents

01 Kazakhstan in figures

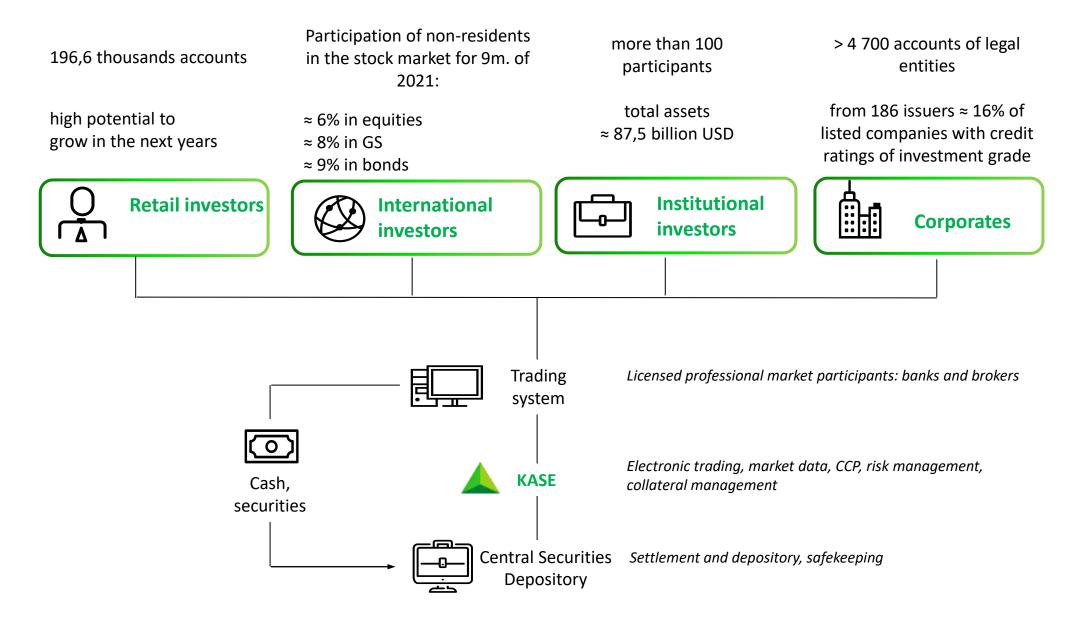
▶ 02 | About KASE

Review of KASE's GS market

Execution of GS transactions by non-residents

Local Markets Infrastructure





Role of KASE in Kazakhstan's financial system











Offers a range of exchange services and technological solutions:

- listing
- subscription
- · pre-trading
- trading
- post-trading (clearing, settlement)
- · dissemination of market data

Provides a wide range of instruments on convenient terms:

- securities, currency pairs and futures
- · repo transactions and currency swaps
- possibility of multicurrency payments
- support for popular settlement terms (T + 0, T + 1, T + 2) to get quick liquidity
- relatively low trading fees

Provides effective interaction within the financial system:

- raising of capital by companies
- · saving and increasing of capital by investors
- cross-trading in different classes of financial instruments
- risk hedging
- flexible tariff policy
- market pricing
- · maintaining liquidity through market-makers

Guarantees the fulfillment of the financial obligations of the participants:

- services of the Central Counterparty in the foreign exchange market and the derivatives market
- · modern risk management model
- high speed of settlements



KASE Services





LISTING

admission of securities to the official list private offering creating conditions for information disclosure



FINANCIAL INSTRUMENTS

securities
repo: GS/BSP baskets, securities of list T+
swap RUB/KZT, USD/KZT, CNY/KZT, EUR/KZT
currency pairs RUB/KZT, USD/KZT, CNY/KZT, EUR/KZT, EUR/USD





MEMBERSHIP

stock/fx and derivative market



POST-TRADING SERVICES

School of the control of the cont



TECHNOLOGICAL SOLUTIONS

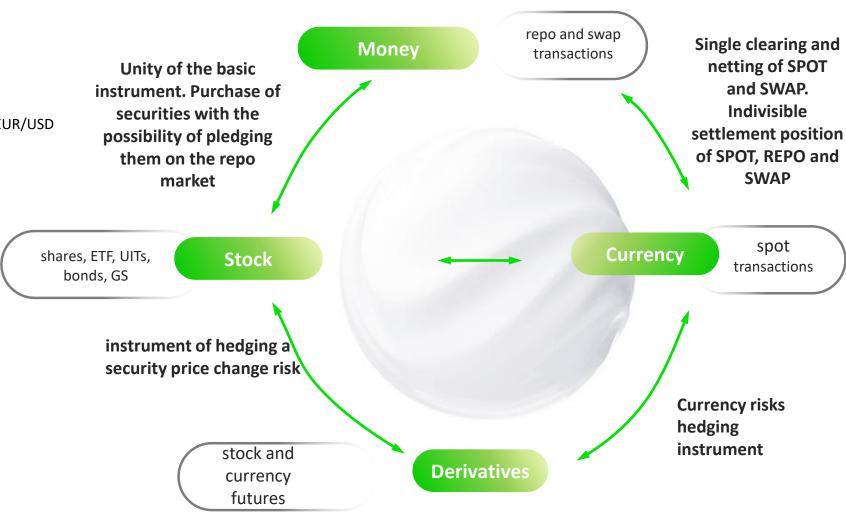
three trading systems settlement and clearing systems FIX-gateways website and online services



MARKET DATA

real time and delayed data end-of-day data historical data, background and derived information software product IRIS Finance information product Web-Quotes Telegram bot KASE MOBILE application

Interdependence of KASE markets

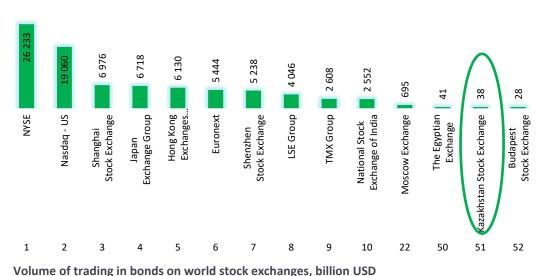


KASE 's positions in the global exchange community



Position of Kazakhstan in 2020

Capitalization of world stock exchanges, billion USD



IAE
INTERNATIONAL
ASSOCIATION
OF EXCHANGES

2 placeout of 123rd place

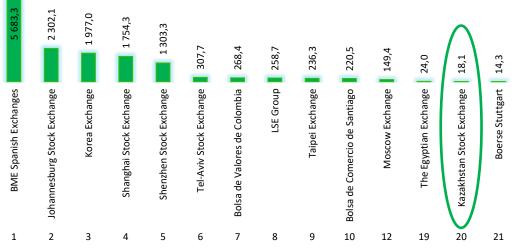
- by volume of equity trading
- by volume of outstanding corporate debt and volume of bond trading
- by volume of the equity market capitalization



5 place out of 17

8th place

- by volume of the equity market capitalization
- by volume of equity trading



51 place out of 70

WORLD FEDERATION OF EXCHANGES

out of 70

58 place

20 place

- by volume of the equity market capitalization
- by volume of equity trading
- by volume of bond trading

Source: World Federation of Exchanges (WFE)

Structure of the trading lists as of October 1, 2021



1 233 instruments, including 830 securities issues, 198 instruments in T+ list

	Stock Market		Money Market	FX	Derivatives
Equities	Fixed Income	Structured Products	Swap	Spot	Stock
IPO / Auctions	Auctions	Secondary market	RUBKZT	RUBKZT	KASE Index
Redemption	Secondary market	Investment Funds	USDKZT	USDKZT	USDKZT
Secondary market	Government Bonds	ETF	CNYKZT	CNYKZT	Since the 7 th of July 2021:
Large cap	Municipal bonds	CIF	EURKZT	EURKZT	KZAP
Small cap	NBRK notes		Repo	EURUSD	HSBK
Dual listing	GB of foreign countries		Equities		
GDRs	Corporate Bonds		Bonds		
			Government Bonds		
	IFI Bonds				
16	180	2]		
125	487	20	363	16	24
		Settle	ements		
T+2	T+2	T+2	от T+1 to T+1Y	T+0	T+1W
T.O. illiquid cocurities	T.O. illiquid cocurities	T. 0	от T+0 to T+90	T+1	T+1M
T+0 – illiquid securities	T+0 – illiquid securities	T+0		T+2	T+3M
					T+6M

KASE Members



Stock Market Derivates

40 23

Derivates

Foreign
Exchange

- 49 total KASE members
- second-tier banks (out of 22)
- 20 Brokerage firms (out of 20)
- 44 local participants
- **q** foreign participants
- international financial institutions
- participants providing direct market access services

For 9 months of 2021, KASE members were accepted:



admitted to KASE membership in category "Foreign currencies"



admitted to KASE membership in category "Derivatives"



Corporates that have concluded agreements on the trust management of pension assets







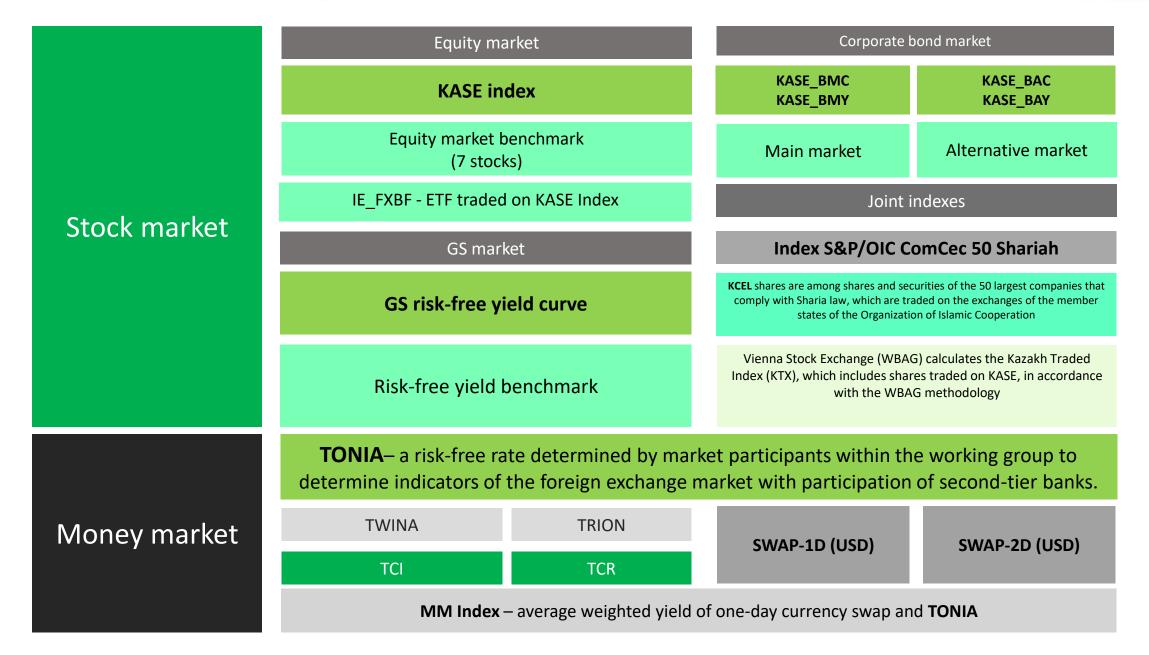




Source: ARDFM, UAPF, KASE

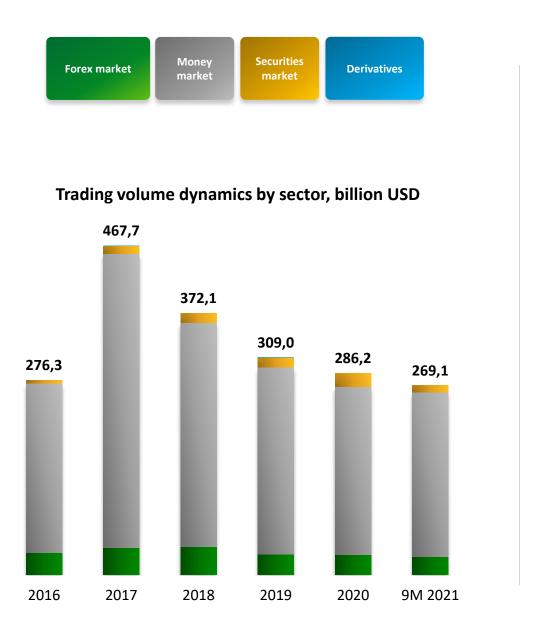
KASE indexes family





Volume and structure of the market

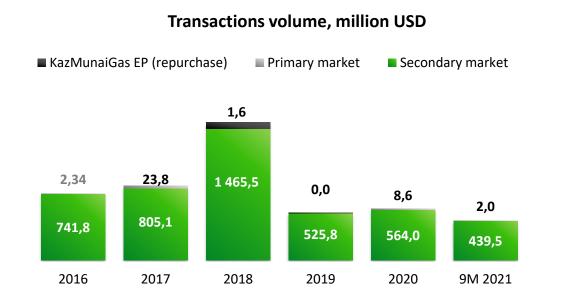


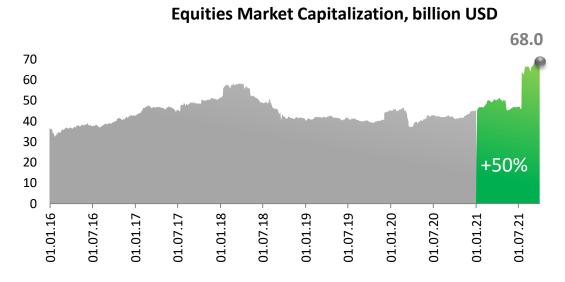


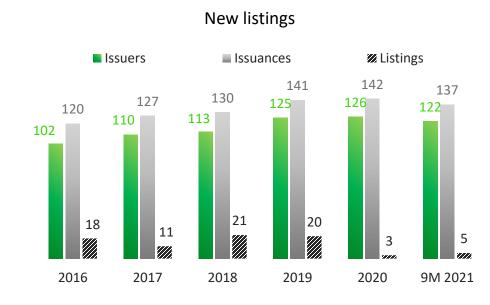


Equities

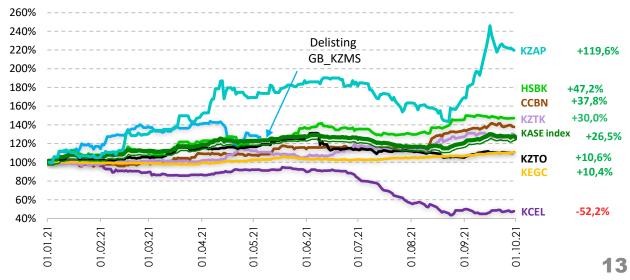










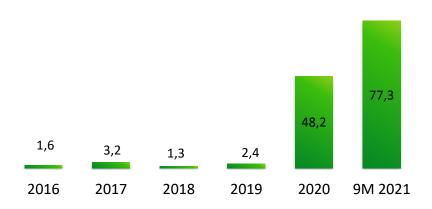


Securities of Investment Funds

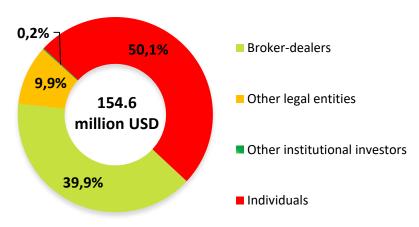


14

Trading volume, million USD



Shares of main types of investors for 9M 2021*



 $[\]hbox{\it *of the total gross turnover of trading in securities of investment funds}$

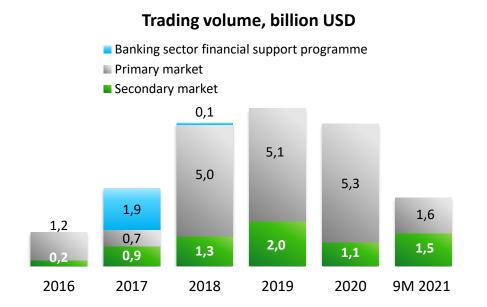
Trading volume for 9M 2021 by instruments, thousand USD



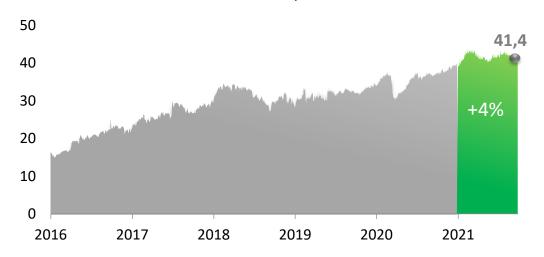
Corporate bonds



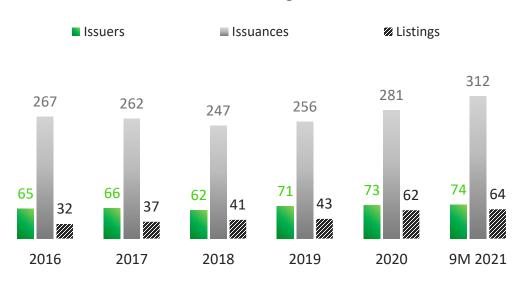
15



Amount of government debt (at face value). traded on KASE, billion USD

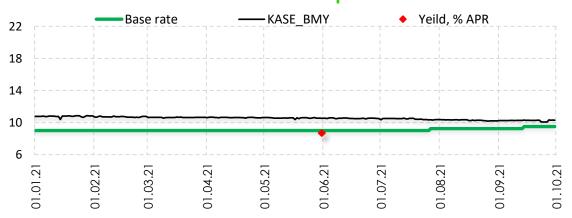


New listings



Market placements of corporate bonds for 9M 2021

from 9.7% to 20.0% per annum

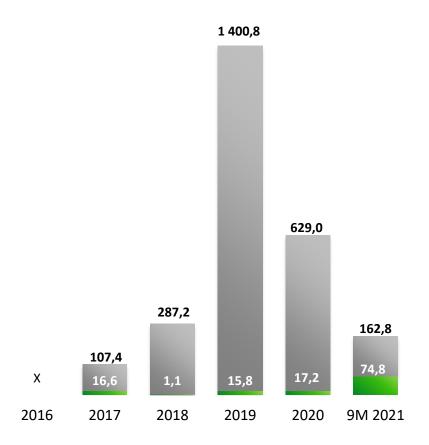


IFO bonds



Trading volume, million USD

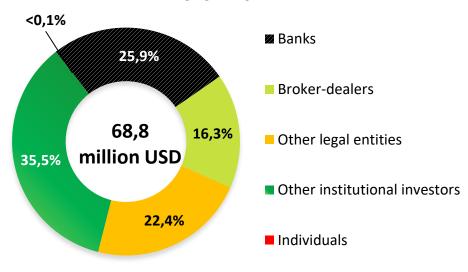
- Secondary market
- Primary market



There were **42 issues of 4 institutions** in KASE Official List **as at October 1, 2021**:

- 18 issues of the Eurasian Development Bank
- 12 issues of the European Bank for Reconstruction and Development
- 4 issues of the International Finance Corporation
- 8 issues of the Asian Development Bank

Shares of main types of investors for 9M 2021*



^{*}of the total gross turnover of trading in IFI bonds

Money market indicators



Launched: December 28, 2020

TONIA

main risk-free benchmark in the money market

TRION/TWINA

additional money market indicators

Launched: September 15, 2021

TCI

TONIA composite index calculated every calendar day based on the last calculated value of TONIA indicator

TCR

TONIA compounded rate calculated every calendar day based on TCI values.

TCR is calculated for 1, 3 and 6 months

In working progress

IOSCO Principles for Financial Indicators

Currently, KASE is working on the issue of the possible accreditation of the Exchange as an index administrator, for compliance with the principles for IOSCO financial indicators according to the standards of the European regulator

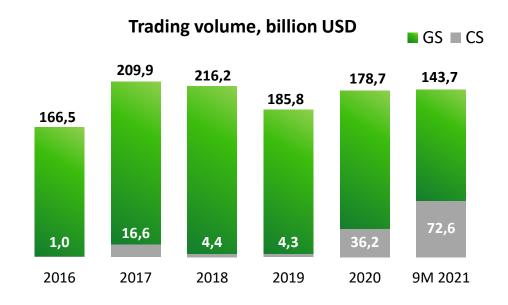


new risk-free benchmark in the money market based on the principles of reliability of indicators compliant with the best international practices tasks in reaching the development of Kazakhstan's financial market, promotion of cross-border transactions linked to Kazakhstan's money market indicators promotion of Kazakhstan in international indexes and classifiers

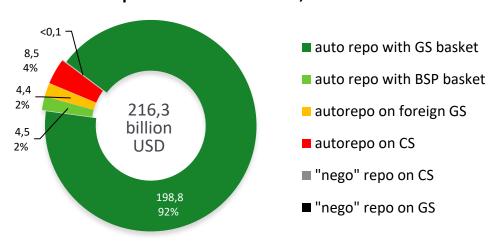
Money market



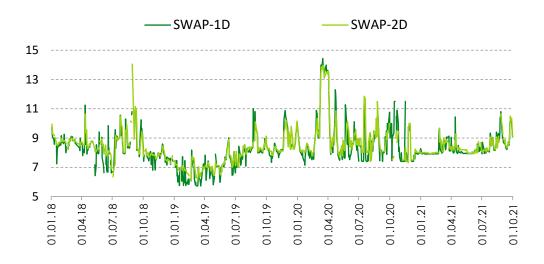
18



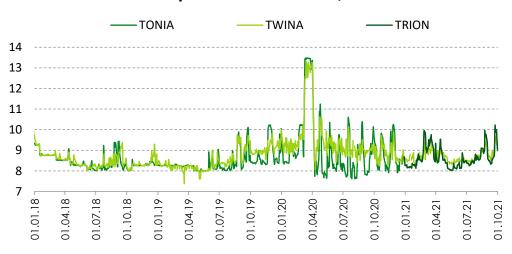
Repo market instruments, billion USD



Swap market indicators, %



Repo market indicators, %





Contents

O1 Kazakhstan in figures

O2 | About KASE

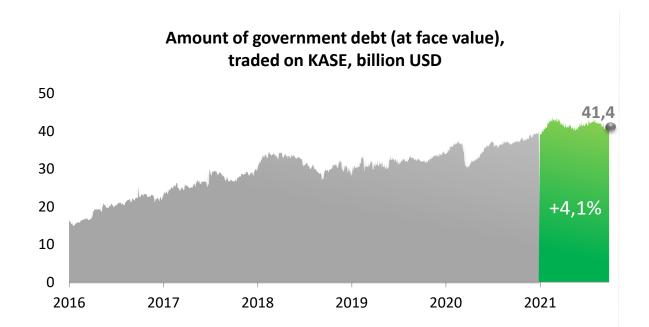
► 03 Review of KASE's GS market

Execution of GS transactions by nonresidents

Government debt traded on KASE



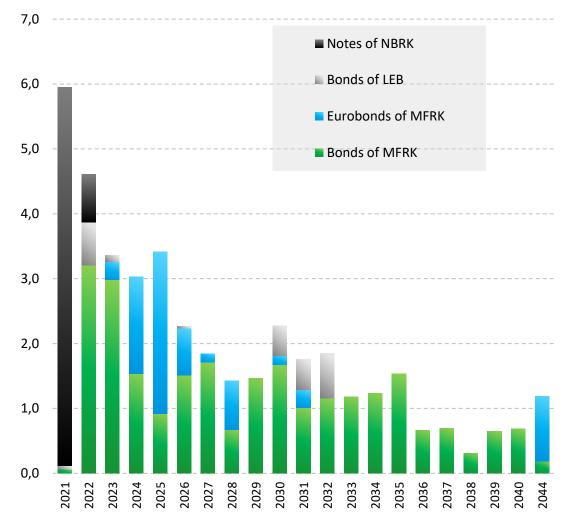
20



Amount of government debt, traded on KASE:



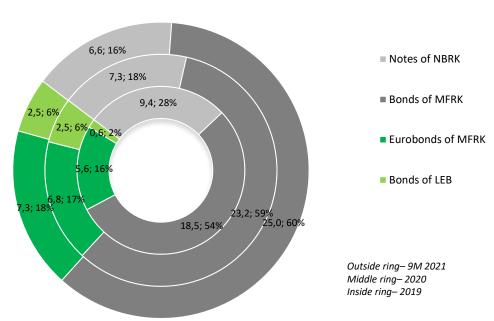
Public Debt Redemption, billion USD



Structure of the government debt of Kazakhstan traded on KASE



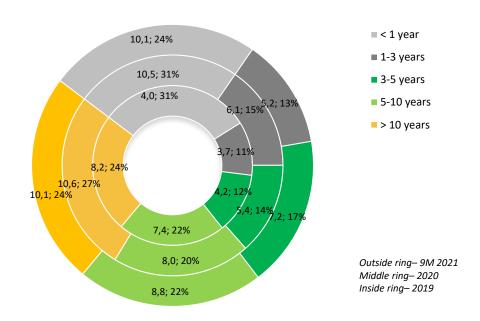
Structure of the government debt of Kazakhstan by type of securities, billion USD



Share of trade volume, by GS type:



Structure of the government debt of Kazakhstan by maturity date, billion USD



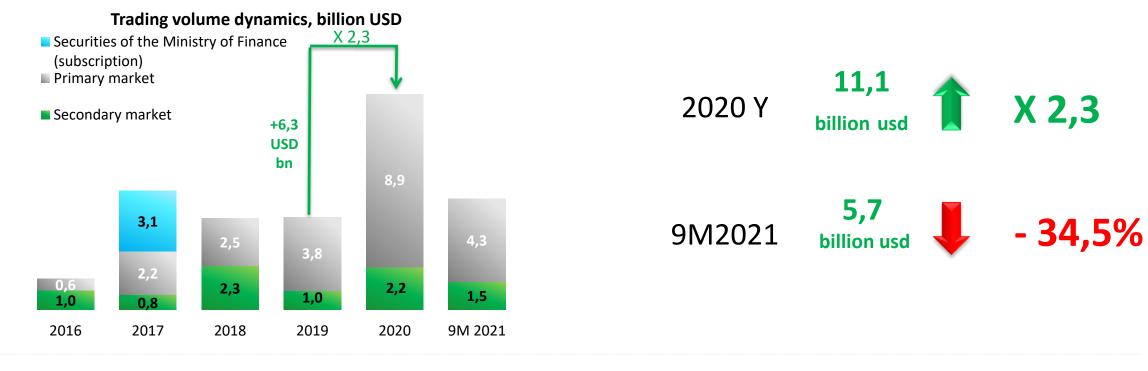
Share of trade volume, by maturity:

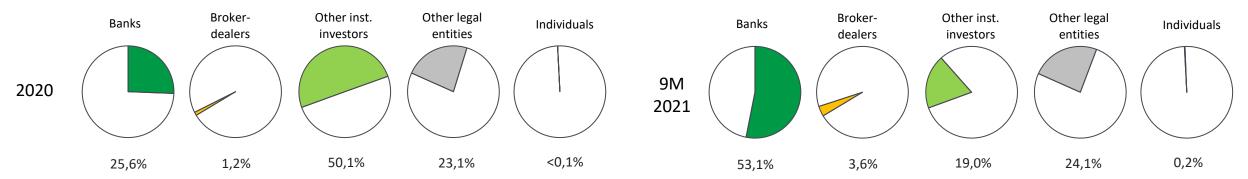
< 1 year	24 % 9M'2021	(24 % 2020		31 % 2019
1-3 years	13 % 9M'2021	(15 % 2020	(11% 2019
> 10 years	24 % 9MQ'2021	(-	27% 2020		24 % 2019

Trading volume dynamics on Government Securities Market



22



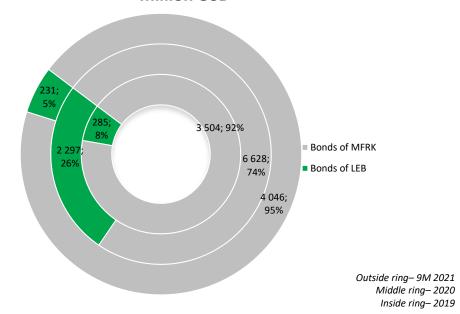


^{*} of the total gross turnover of GS trades; the category - initiator of specialized trades is excluded from the calculation

Trading volume Primary Market



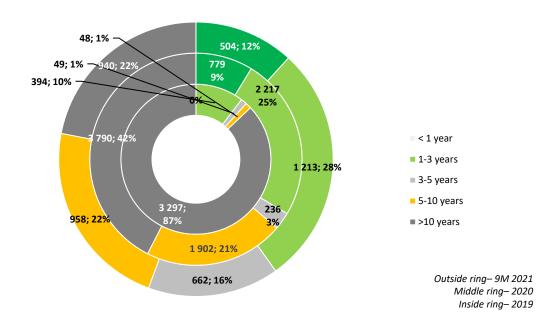
Structure of trading volume on primary market by type of securities, million USD



Share of trade volume, by GS type:

municipal	5 % 9M'2021	26 % 2020		8 % 2019
MEKAM	95 % 9M'2021	74 % 2020	(92 % 2019

Structure of trading volume on primary market by maturity date, million USD



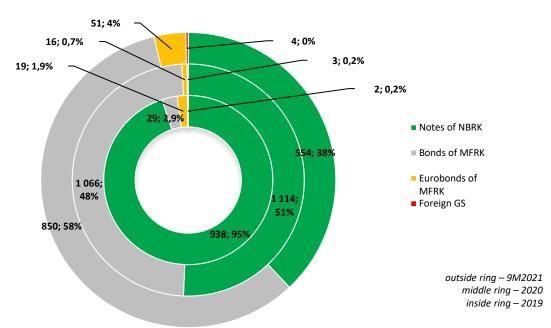
Share of trade volume, by maturity:

< 1 year	12 % 9M'2021		9 % 2020		_ 2019
1-3 years	28 % 9M'2021		25 % 2020	-	10 % 2019
> 10 years	22 % 9M'2021	(42 % 2020	(=	87 % 2019

Trading volume Secondary Market



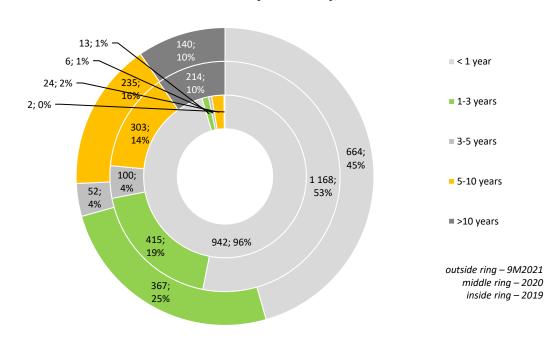
Instrumental structure of the GS secondary market, million USD



Share of trade volume, by GS type:

notes	38 % 9M 2021	-	50 % 2020	(=	95 % 2019
MEKAM	58 % 9M 2021	(49 % 2020		3 % 2019
Eurobonds	4 % 9M 2021		1 % 2020		2 % 2019

Structure of GS offerings in the secondary market by maturity, million USD



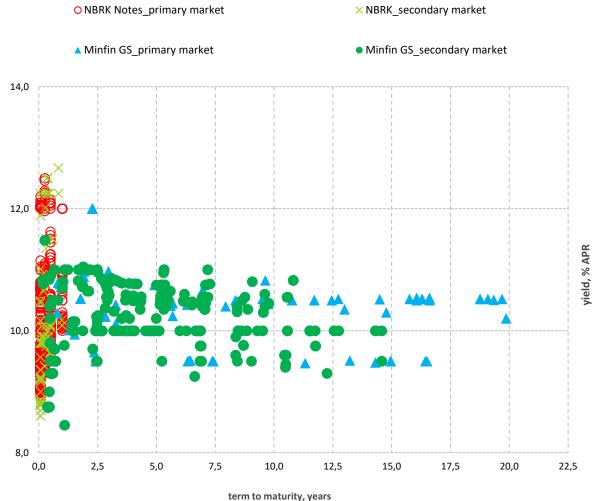
Share of trade volume, by maturity:

< 1 year	46 % 9M'2021	(53 % 2020	-	95 % 2019
1-3 years	25% 9M'2021		19 % 2020		1 % 2019
> 10 years	10 % 9M'2021		10 % 2020		0,2 % 2019

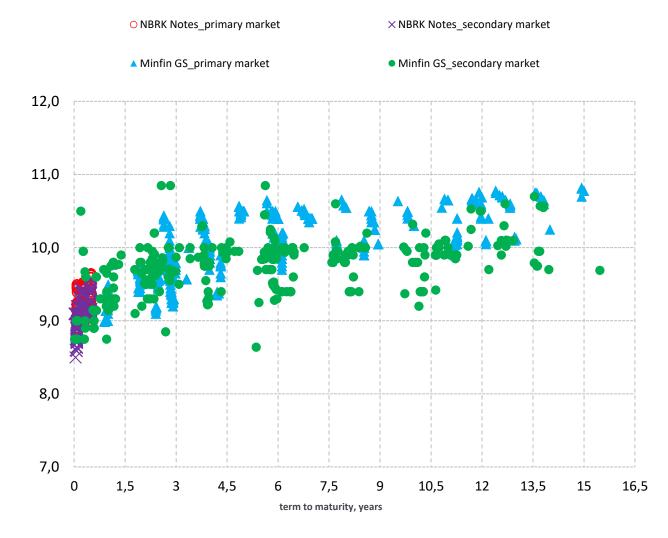
Yield of transactions on the government securities market



Yield of transactions in 2020



Yield of transactions for 9M'2021



Yield of deals by GS type



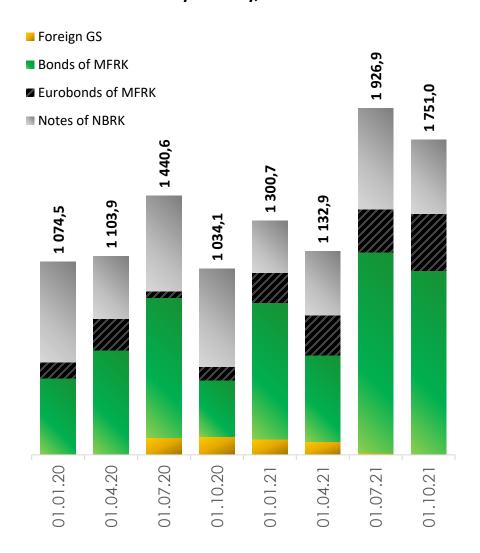
26

Туре	Description		year	9M'2021	
		primary	secondary	primary	secondary
NBRK notes	Short-term notes with a maturity of 7 to 360 days. The terms of the auctions and the volumes of issues are regulated by the National Bank of the Republic of Kazakhstan and are announced in the conditions of the auctions	8,9%-12,5%	8,6%-12,7%	8,71%-9,65%	8,5%-9,58%
MEKKAM of MF of RK	Discount short-term treasury bonds	9,8%-10,8%	8,74%-10,5%	8,99-9,49%	8,75%-10,50%
MEOKAM of MF of RK	Medium-term treasury bonds with a maturity of 2-3 years	9,5%-12,0%	8,45%-11,0%	10,40-10,57%	9,20%-9,50%
MEUKAM of MF RK	Long-term treasury bonds with maturities of up to 10 years	9,5%-11,0%	9,3%-11,5%	9,00%-10,82%	8,64%-10,85%
MEUJKAM of MF RK	Long-term savings treasury bonds with a maturity of more than 10 years. Indexed to inflation for the past coupon period		-	-	-
Eurobonds of MF RK	Treasury bills with different maturities issued in foreign currencies in accordance with foreign legislation	-	0,94%-2,94%	-	0,65%-3,44%
Municipal bonds of akimdiks of RK	Obligations of local akami's executive bodies (akimdiks)	0,35%-6,09%	-	4,25%-10,80%	-

Participants' obligations in the GS repo sector



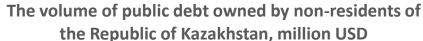
Participants' open positions in the GS auto repo sector on KASE by security, million USD



	1D, 2D, 3D, 7D, 14D, 30D on some securities and repo transactions without CCP in tenge		
Auto repo transactions' term	1D, 2D, 3D, 7D, 14D, 30D, 90D with a particular GS basket and BISP with CCP in tenge		
	1D, 7D repo with CCP in US dollars		
	1 D with GS basket with CCP at additional session		
	up to 30D with CCP in tenge		
Nego repo transactions' term	up to 90D without CCP in tenge		
	up to 7D with CCP in US dollars		
Underlying asset of auto repo transactions with CCP	securities included in the List T+, GS basket, BISP basket, NBRK basket		
Underlying asset of nego repo transactions with CCP	securities included in the List T+		
Underlying asset of automatic repo transactions without CCP	shares included in the List T+, GS basket		
Underlying asset of nego repo transactions without	are determined by the participants of these transactions independently from the number of securities admitted		

Measures for development of the GS market







Market-makers on the GS market:







- ✓ currently there are three market-makers
- ✓ the volume of mandatory quotations is ≈ 1,174 thousand USD at par value*
- ✓ the spread is 1% of the price of the mandatory purchase quotation
- ✓ timeout for a market-maker is 150 minutes during the trading day

I. Building a risk-free yield curve

In 2021, the MoF plans to issue government securities in the amount of about **4,5** billion USD with maturities from 1 to 15 years, incl. in the short sector – up to 5 years for up to **2.4** billion USD.

II. Improving the Public Debt Management Policy

Active work is conducted with the MoF to improve the public debt management policies

III. Increasing the liquidity of the secondary GS market

- ✓ An incentive program for market-makers on government securities launched at KASE
- ✓ UAPF and funds managed by the NB from time to time participate in the secondary market

IV. Infrastructure development and globalization of GS of the Republic of Kazakhstan

- ✓ Work is underway to include GS in the international index of developing countries JP Morgan GBI-EM
- ✓ The settlement process within the international line with Clearstream was converted from FoP to DvP. Settlements are in tenge.
- Negotiations are underway to create a **settlement infrastructure with Euroclear** (at the stage of defining a project implementation model)

28

Central counterparty



Launch of the functionality

Derivatives market

Introduced in 2012

Currency market
Introduced in October 2018

Stock market: liquid securities

Introduced in December 2019

Stock market: all financial instruments of the stock market, including repo

Introduced in August 2020

Transition to new trading systems

Derivatives market

Scheduled for 2021

- Currency market
 Introduced in November 2020
- Stock market: liquid securities
 Introduced in December 2019
- Stock market: all financial instruments of the stock market, including repo

Introduced in August 2020

CCP's risk management



Clearing funds and CCP's protection levels



Requirements for the financial condition of clearing participants

The CCP regularly analyzes the financial condition of clearing participants by assigning internal ratings

Based on the results of the analysis of the financial condition, the clearing participants are assigned the categories "with partial collateral" or "with full coverage"



Admission of financial instruments to deals with partial collateral

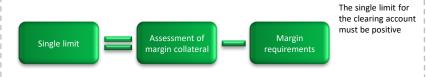
The CCP monitors the quality and liquidity of FIs admitted to deals with partial collateral (List T+) and accepted as collateral for deals with partial collateral (List of collateral T+), based on the results of which FIs can be included or excluded from the List T+ and/or the Collateral List T+

FI risk-parameters system

- Price boundaries are set for instruments on a daily basis.
- Orders that do not fall within the boundaries are automatically rejected
- Price boundaries depend on the collateral rate calculated by the CCP for each asset
- If orders approach the price boundary, the boundaries move in the direction from the center and in the direction of the market movement
- After the boundaries shift online, the collateral rate changes
- Based on the results of the shift of boundaries, the risk of participants and positions is reassessed at a single limit

Control of the collateral sufficiency

Market	Margin collateral	Method of measuring the collateral sufficiency	Guarantee contributio ns
Currency	Money (KZT, USD)	Single limit	✓
Stock	Financial instruments, included in the Collateral List T+ Money (KZT, USD)	Single limit	✓
Derivatives	Money (KZT)	Supported margin	✓



As a security for the fulfillment of obligations of clearing participants with full coverage, the CCP establishes requirements for full coverage of net obligations on all clearing accounts of such a CP.

Revaluation of collateral value for CP with partial collateral

Revaluation of collateral is performed daily both during the clearing session and during trading (if the price boundaries were changed)

For calculation of collateral, risk limits have been established.

The volume of market/interest rate risk, taking into account revaluation, is calculated as the distance to the corresponding border.

In the case of a covered sale (the participant has an obligation to deliver securities and the security is in the participant's account), the market risk is considered covered.

The amount of collateral of the clearing participant depends on the volume of the position.

If the volume of the position (deposited collateral) is less than the concentration limit, then the initial margin rate is applied.

If the position volume has exceeded the concentration limit, then the initial margin rate is applied to the volume equal to the concentration limit, the concentration rate is applied to the volume in excess of the amount of the concentration limit.



Contents

O1 Kazakhstan in figures

O2 | About KASE

Review of KASE's GS market

Execution of GS transactions by non-residents

31

Schedule of trading on the GS market



Method of concluding nego deals	10:30 – 17:30
Continuous counter auction method with securities not included in the List T+	11:20 – 17:00
Continuous counter auction method with securities included in the List T+	11:20 – 17:30
First clearing session	15:30 – 17:00
Second clearing session	17:30 – 18:45
Instruments of repo transactions carried out by the "nego" method; "auto" repo market instruments	10:30 — 17:00

Trading methods:

- continuous counter auction (Order-Driven Market)
- negotiated deals mode
- primary offering auctions (special trading sessions)

Modes:

- ▲ T+ GS (deals are settled on the second business day)
- ▲ TO GS (deals are settled on the conclusion day)

Repo transactions with GS:

- auto repo (in the basket) with CCP and without CCP
- negotiated repo with CCP and without CCP

Collateral on the GS market:

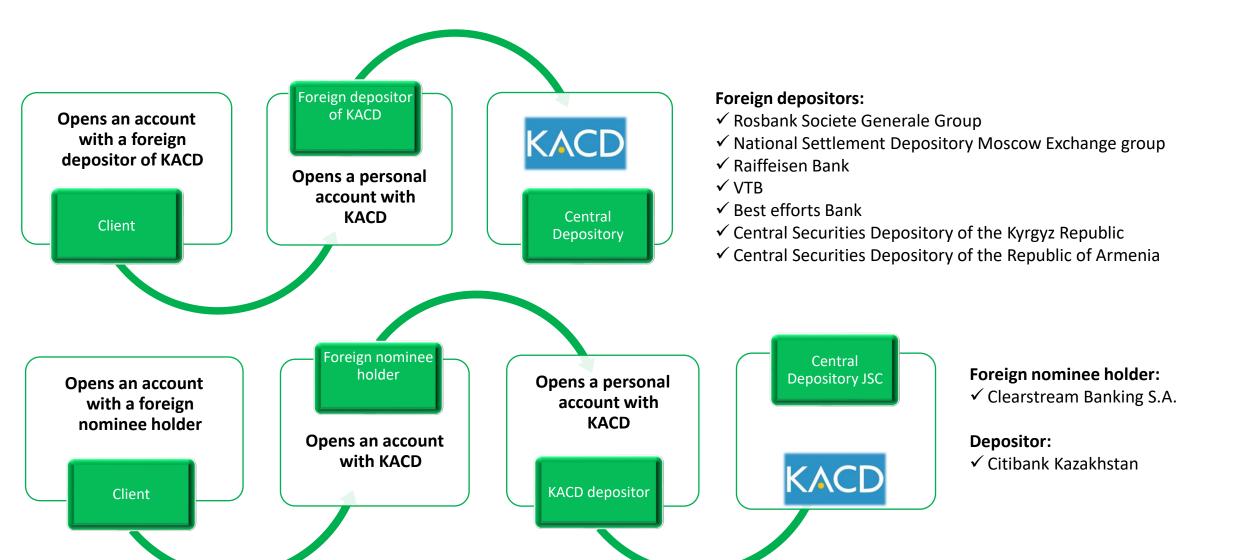
In the ASTS+ trading and clearing system, there are two categories of clearing participants in the stock market, taking into account a single limit:

- ▲ with full coverage
- ▲ with partial coverage

The admission of securities accepted as collateral for deals with partial collateral on the government securities market is established for securities included in **the Collateral List T+**. The current list is provided in the section of the main menu "Evaluation and Parameters", subsection "Risk parameters of financial instruments".

Access of non-residents to services of the Central Securities Depository





Registration of deals with GS of the Republic of Kazakhstan

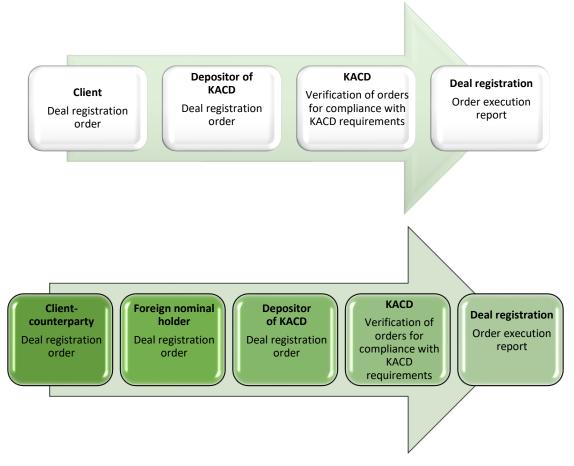
requirements



On the regulated market

Depositor of Deal KASE KACD Client registration **KACD** Verification of • Deal Deal conclusion KASE's order to Order execution order register the deal orders for registration report order compliance with KACD requirements Depositor Client-Foreign Deal **KASE KACD** counterp nominal registration holder **KACD** arty • KASE's order • Verification of • Order execution • Deal Deal Deal conclusion to register the orders for registration registration report order order order deal compliance with KACD

On the OTC market





Modes of settlement of deals with GS of the Republic of Kazakhstan



T+0



Settlement method: gross-settlements (DVP-1)

Settlement bank:National Bank of the RK

Central Depository

Collateral:

full pre-deposit of assets

Instruments:

any financial instruments, except for those traded under the T+2 scheme



T+2

Market: regulated

Settlement method: net-settlements (DVP-3)

Settlement bank: Central Depository

Collateral: margin requirements

Instruments:

financial instruments included in the list, on deals with which KASE carries out clearing activities



T+n

Market: regulated

Settlement method: gross-settlements (DVP-1, FOP)

Settlement bank:National Bank of the RK
Central Depository

Collateral:

there is no preliminary deposit of assets (the availability of assets is checked immediately at the time of registration of the deal)

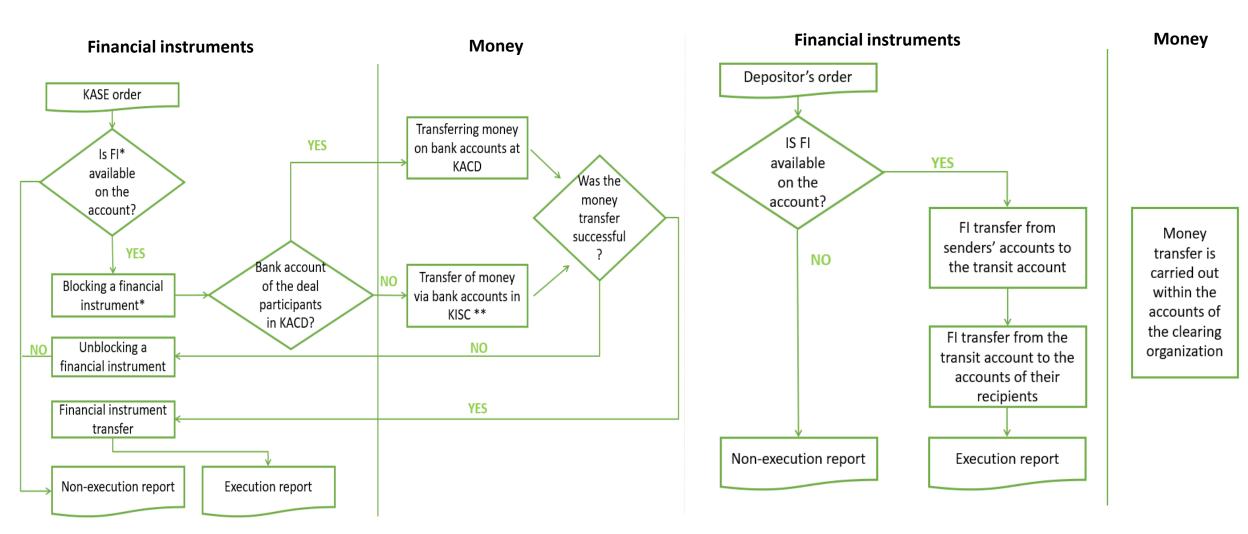
Instruments:

any financial instruments

Settlements in the organized market



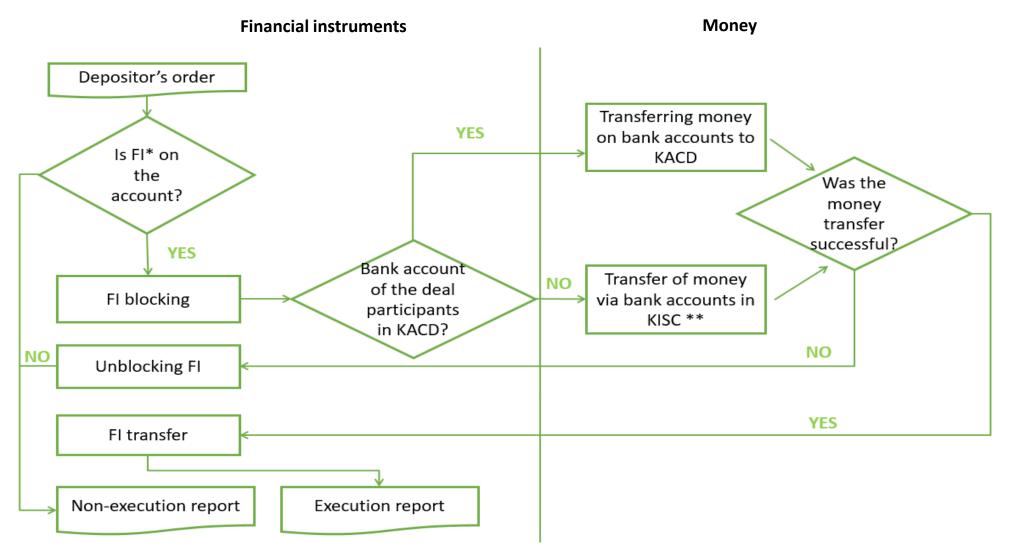
T+0 T+2



Settlements in the unorganized market



T+n (Delivery versus payment settlements)



Access of non-residents to Kazakhstan's capital markets via Clearstream (CBL)



Settlements on government securities have been carried out through the international system Clearstream (CBL) can be executed through the national central depository (local settlement) or directly between counterparties CBL (internal settlement), as well as Free of Payment (FoP delivery without payment) or Delivery versus Payment (DvP delivery versus payment). Trades are conducted with CBL approved asset class:

- √ Government bonds issued by the Ministry of Finance
- MEOKAM State medium-term treasury bond;
- MEUKAM State long-term treasury obligations

- √ Bonds issued by the National Bank of Kazakhstan
- Short-term discounted bonds and bonds with maturities of 7, 14, 28, 91, 182, 270 or 364 days;
- Bonds on KASE: notes of the National Bank of Kazakhstan

Local settlements Clearstream DEUTSCHE BÖRSE GROUP CBL client Local custodian and/or broker/dealer Local custodian and/or broker/dealer Local custodian and/or broker/dealer Local custodian and/or broker/dealer Settlement system CBL CBL client CBL client

- ✓ Conducted through the custodian bank Citi Bank Almaty to the Clearstream's account with the central depository. Trades can also be conducted with any authorized broker/dealer/custodian bank
- ✓ Conducted on the basis of FOP or DVP in tenge
- ✓ Trading is carried out in T0 or as agreed by the parties
- ✓ Deadline for CBL clients: 15:00 o'clock (Almaty) or 10:00 o'clock (CET)
- ✓ Account of Clearstream Banking S.A. at the Central Securities Depository: 1024701240

- ✓ Conducted only for parties with an account in CBL and unavailable for local custodians or brokers/dealers
- ✓ Conducted on a FOP or DVP basis in any currency available in the CBL
- ✓ Trading is carried out in T0 or as agreed by the parties
- ✓ Deadline for CBL client 19:00 o'clock (CET)
- ✓ Clearstream Banking S.A Account: 5-digit CBL Account



Thank you for attention!

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FAQ











