

WEEK OF STOCK MARKET OF KAZAKHSTAN

December 6 - 12

US dollar = 149.50 tenge at official rate for the end of the period

US dollar = 149.86 tenge at weighted average rate of the Exchange for the end of the period

Weekly rate of tenge devaluation at the Exchange's rate – 8.71% APR

Money market rates as of December 12 and weekly changes

Term	Currency	Rate	Trend
"Overnight" on autorepo at KASE (TONIA)			
1 day	KZT	4.98	-0.26
Repo opening at KASE (WA, % APR)			
1 day	KZT	4.98	-0.01
48 days	KZT	7.50	–
KIBOR (indicative, % APR)			
1 week	KZT	8.00	0
2 weeks	KZT	9.00	+0.12
1 month	KZT	10.00	+0.25
2 months	KZT	11.00	+0.50
3 months	KZT	12.00	+0.50

Stock market indicators as of December 12 and their weekly change

Index	Value	Trend
Shares of "A" listing		
KASE_Shares	104.0851	+2.65%
Corporate bonds of "A" listing		
KASE_BP	118.56	+0.01%
KASE_BC	103.47	+0.02%
KASE_BY	10.85	-0.12%
Euronotes of Kazakhstan		
KASE_EP	132.81	+0.30%
KASE_EC	113.83	+0.20%
KASE_EY	6.26	-1.57%

Investment attractiveness of stock exchange instruments from December 6 through 12

Financial instrument	Currency	Yield, % APR	Volume of deals, KZT m	Volume of deals, USD m
Instruments denominated in national currency, tenge				
CS Repo	KZT	11.58 (5.49)	46.6 (58.9)	310.4 (395.1)
MEOKAM, MEAKAM	KZT	8.28 (9.90)	1,268.3 (3,020.1)	8,460.6 (20,206.3)
MEKKAM, notes	KZT	5.68 (5.37)	1,044.1 (1,056.5)	6,965.6 (7,074.3)
GS Repo	KZT	5.45 (5.46)	21,189.7 (15,843.1)	141,353.4 (106,126.6)
Instruments indexed to the US dollar				
SMGZb1	USD	13.00 (13.00)	0 (0)	0 (0)
ALKSb2	USD	11.69 (11.98)	0 (0)	0 (0)
VTBNb1	USD	11.50 (11.38)	153.6 (0)	1,023.3 (0)
CS Repo	USD	11.20 (–)	372.5 (0)	2,485.1 (0)
RGBRb2	USD	11.00 (11.20)	0 (0)	0 (0)
KZASb1	USD	11.00 (10.92)	0 (0)	0 (0)
CCBNb1	USD	10.99 (10.92)	0 (0)	0 (0)
TEBNb2	USD	10.89 (10.89)	0 (0)	0 (0)
BTASb1	USD	10.84 (10.80)	0 (0)	0 (0)
SYRGB1	USD	10.80 (8.50)	60.8 (0)	405.5 (0)
CSBNb1	USD	10.30 (10.24)	0 (0)	0 (0)
KARMB1	USD	10.26 (10.15)	0 (0)	0 (0)
ASFib1	USD	10.10 (10.50)	0 (0)	0 (0)
TEBNb	USD	10.00 (10.00)	0 (0)	0 (0)
KZTKb1	USD	10.00 (–)	0 (0)	0 (0)
KZOLb	USD	9.42 (7.56)	44.8 (0)	299.5 (0)
KZTOb	USD	8.86 (9.56)	0 (118.4)	0 (796.0)
HSBKb	USD	8.91 (8.38)	0 (0)	0 (0)
ARU024.002	USD	8.79 (7.39)	1,200.8 (0)	8,032.2 (0)
TMJLb2	USD	8.78 (8.80)	0 (0)	0 (0)
ARU060.003	USD	8.34 (8.34)	0 (0)	0 (0)
VKU036.001	USD	6.74 (8.57)	0 (12.4)	0 (83.1)
ASU012.002	USD	4.67 (4.75)	0 (0)	0 (0)

Financial instrument	Currency	Yield, % APR	Volume of deals, KZT m	Volume of deals, USD m
Instruments denominated in US dollars				
BTASe1	USD	10.92 (10.93)	0 (0)	0 (0)
KKGBe2	USD	9.50 (9.20)	0 (0)	0 (0)
KZTOe1	USD	9.53 (9.51)	0 (0)	0 (0)
ENU07.05	USD	6.74 (6.41)	274.4 (191.4)	1,831.7 (1,287.3)
ENU04.10	USD	5.79 (5.96)	380.0 (69.0)	2,531.9 (462.3)
Supranational bonds	DEM	3.39 (3.16)	0 (0)	0 (0)
Supranational bonds	USD	1.31 (1.35)	0 (0)	0 (0)

The yields at which the deals have been made (volume of deals is not zero) are calculated as average of the deals, for other corporate bonds – as average of offer bids. The correspondent ratio of last week is given in the parentheses. Securities marked by an asterisk are the instruments with less than a year circulation term (for them effective weighted average rate is given).

THE CORPORATE SECURITIES SECTOR (CS)

Secondary market

In CS purchase-sale sector of KASE a total of 39 deals were concluded amounting to **\$19,961.0 th.** or KZT2,987.6m. This figure includes 24 purchase-sale deals (\$17,732.0 th.) made in preferred shares of Kazakhtelecom at special trades on exchanging these shares into the bonds of the company, since the Exchange has made all transactions on December 6, that is within this period. The remaining 15 deals amounting to **\$2,229.0 th.** or KZT334.1m were made using the regular trade mode. Compared to previous week (14 deals, \$1,994.5 th., or KZT297.6m) the sector's turnover increased by 11.8%.

In shares trading sector only direct deals were made during this period, and these securities were from non-listed floor and category "B" of the official list. Therefore, they can not be regarded as truly market deals. The price fluctuations on these deals are usually great, since the values of the shares are formed using different financial speculations used by the brokers. These speculations are not transparent. For example, as a result of direct deals during the week the value of NFBN increased 7.5 times, and ZERD – 1.6 times. Actually, the matter is the registration of deals at the Exchange according to the requirements of existing law, and not the trades as such. It can be only mentioned that during this period for the first time the value of common shares of IC Saya OJSC (SAYA) has been registered at KASE – at \$6.73 per share.

At the end of the week the market capitalization of the companies, whose shares are traded in official list of the KASE securities, equaled **\$1,160.0m** (KZT173.8bn) and rose by \$20.5m in seven days. Such a noticeable growth of the capitalization was due to the new price of Kazakhtelecom preferred shares, registered at special trades, noticeable increase in the values of Neftebank OJSC common shares (NFBN), as well as increase in the capital of Bank CenterCredit OJSC as a result of the issue of third issue of shares (KZ1C36280010, KZT200, 5m shares).

In bonds trading sector, along with liquid KZOLb, the brokers were interested in exotics. For the first time at the Exchange their attention was drawn by the bonds of SHNOS OJSC (SYRGb1), with their yields to the buyers at 10.8001% APR. The yields of VALUT-TRANZIT BANK OJSC bonds (VTBNb1) almost did not change as a result of the transactions (it changed symbolically from 11.4948% to 11.5000% APR). As far as one of the KASE leaders in liquidity terms – bonds of NOC KAZAKHOIL CJSC (KZOLb) – during the period the same trend was observed as it did in last week: the decline in prices of these bonds led to the growth of their yields to the buyer from 8.4979% to 9.4199% APR.

The capitalization of bonds market was fixed at **\$573.2m** as of December 12 and fell by \$0.5m during the week mainly as a result of the decline in values of KZOLb.

Data on the deals, bid and offer information in purchase and sale sector of the securities, as well as description of trade codes are given in the tables.

Results of the trades in shares from December 6 through 12

Issuer	Securities	Last price	WA price	Volume, #	USD per share, unless otherwise specified		
					Volume, USD th.	Best bid	Best offer
Almaty Kus OJSC	ALKS			0	0	0.1540	0.3080
Almaty Kus OJSC	ALKSp			0	0	0.0900	0.1700
Almaty Kus OJSC	ALKSp3			0	0	0.0680	0.0700
Astana-finance OJSC	ASFI	*10.000		0	0	5.000	10.000
AMB OJSC	ATFBp	6.760		0	0	6.680	6.730
Bank TuranAlem OJSC	BTAS	75.15		0	0	67.00	134.00
Bank CenterCredit OJSC	CCBN	1.1053		0	0	1.1026	1.3659
Halyk Bank of Kazakhstan OJSC	HSBK	1.2200		0	0	0.6500	2.2700

Issuer	Securities	Last price	WA price	Volume, #	Volume, USD th.	Best bid	Best offer
KAZKOMMERTSBANK OJSC	KKGB	*0.4500		0	0	0.2000	0.4000
Corporation Kazakhmys OJSC	KZMS	61.000		0	0	65.000	119.000
Corporation Kazakhmys OJSC	KZMSp	50.000		0	0	30.000	60.000
Kazakhtelecom	KZTK	21.900		810,232	17,732.0	14.000	24.000
Kazakhtelecom	KZTKp	*15.000		0	0	14.000	60.000
Neftebank OJSC	NFBN	*7.500	*7.500	40,000	299.5	*7.500	*7.500
IC Saya OJSC	SAYA	*6.730	*6.730	250	1.7	*6.730	*6.730
SHNOS OJSC	SYRG	1.6300		0	0	1.8000	
Temirbank OJSC	TEBN	*1.095		0	0	2.670	6.660
Temirbank OJSC	TEBNp			0	0	3.340	6.660
UKTMK OJSC	UTMK	35.000		0	0	20.000	40.000
UKTMK OJSC	UTMKp	25.0000		0	0	23.0000	46.0000
VALUT-TRANZIT BANK OJSC	VTBN	2.5480		0	0	1.4702	2.7985
VALUT-TRANZIT BANK OJSC	VTBNp	2.3033		0	0	1.7375	3.0983
Zerde OJSC	ZERD	*0.0107	*0.0107	18,593,750	199.0	*0.0107	*0.0107
TOTAL	23			19,444,232	18,232.2		

Results of the trades in bonds from December 6 through 12

(% APR, unless otherwise specified)

Issuer	Code	Currency	Last	WA	Volume, th. USD	Best bid	Best offer
Almaty Kus OJSC	ALKSb2	USD	12.0000		0	12.2857	11.7346
Astana-finance OJSC	ASF1b1	USD	10.5000		0	11.4961	10.5029
Bank TuranAlem OJSC	BTASb1	USD	11.2963		0	11.2989	11.0682
Bank TuranAlem OJSC	BTASe1	USD	12.0149		0	12.0734	11.0335
Bank CenterCredit OJSC	CCBNb1	USD	11.4988		0	12.2178	11.0138
Bank Caspian OJSC	CSBNb1	USD	10.4983		0	11.0000	10.3000
Halyk Bank of Kazakhstan OJSC	HSBKb	USD	11.0000		0	13.3828	11.0389
Karazhanbasmunai OJSC	KARMB1	USD	11.0000		0	12.2604	10.3062
KAZKOMMERTSBANK OJSC	KKGBe2	USD			0	11.1991	10.9980
DAGOK Kustanaiasbest OJSC	KZASb1	USD	11.7958		0	12.0041	11.0007
NOC Kazakhoil CJSC	KZOLb	USD	9.4199	9.4199	299.5	9.4199	9.4199
Kazakhtelecom	KZTKb1	USD			0	11.9953	9.9846
NOTC KazTransOil CJSC	KZTOb	USD	9.8000		0	9.8999	9.1967
NOTC KazTransOil CJSC	KZTOe1	USD	9.5816		0	10.0219	9.7402
RG Brands OJSC	RGBRb2	USD	12.4999		0	12.0000	11.0000
SHAHARMUNAIGAS OJSC	SMGZb1	USD	13.6192		0	19.0050	12.9980
SHNOS OJSC	SYRGb1	USD	10.8001	10.8001	405.5	10.8001	10.8001
Temirbank OJSC	TEBNb	USD	10.5000		0	10.9025	10.0037
Temirbank OJSC	TEBNb2	USD	11.0004		0	11.2045	10.8966
Kazakhstan Temir Joly NSE	TMJLb2	USD	9.5000		0	10.9975	8.8038
VALUT-TRANZIT BANK OJSC	VTBNb1	USD	11.5000	11.5002	1,023.3	11.5000	11.5003
TOTAL	21				1,728.3		

Notes: bid and offer prices are given for the period; if no deals were made during reporting period (volume =0), the last price of successful trades will be given; marked by a star are indicative quotations in Quotation trade system of KASE unlike the bids submitted in regular trade mode, or the price of direct deals.

In the repo sector of CS a total of 12 deals were made amounting **\$4,708.6 th.** (KZT705.9m). Of this number, 7 deals (\$2,795.6 th.) were repo opening deals and 5 (\$1,913.0 th.) – closing deals. Volume of deals in previous week did not exceed \$1,190.7 th. (KZT177.4m).

In all CS trade floors of KASE (purchase-sale and repo sectors, initial offering of Kazakhtelecom bonds, where the deals were made at the Exchange on December 6) a total of 75 deals were concluded amounting to **\$42,402.8 th.** (KZT6,347.1m). Last week volume of 23 deals did not exceed \$3,185.1 th. (KZT475.1m).

SECTOR OF GOVERNMENT SECURITIES (GS)

Secondary market

In GS purchase and sale sector of KASE (including euronotes of Kazakhstan and supranational bonds) a total volume of 62 deals reached **KZT4,167.6m** (\$27,802.7 th.) during this week. Last week this figure was almost the same – KZT4,349.4m (\$29,112.9 th.). No principal changes took place in the turnover structure. Its slight deformation, reflected in the table, is related to the big deal made in second issue bonds of Atyrau region (one of the bank clients were able to buy the bonds at a very low price), as well as the activation of the trades in euronotes of Kazakhstan. The study of the deal made at the Exchange in sovereign debt of Kazakhstan did not yield any results regarding the specifics in the behaviors of the brokers or unilateral movements of the securities. Mostly the entities of the pension market were working with the euronotes, thus, restructuring their portfolios. The prices were fluctuating differently, resulting in the absence of a new trend in their dynamics of yields.

Parameters of Exchange's transactions in GS from December 6 through 12

(in parentheses are comparable figures of the previous period)

Days till maturity	Yield to maturity for a buyer, % APR.				Volume, min tengge discounted	Number of deals
	min	max	last deal	weighted average		
Discounted GS (KZT): notes, MEKKAM-12				25.1% (24.3%) of purchase and sale sector's turnover		
8 - 14	6.01	6.01	6.01	6.01 (-)	107.8	1
15 - 28	5.41	5.41	5.41	5.41 (-)	199.3	2
29 - 36	5.36	5.49	5.49	5.43 (5.42)	218.9	3
37 - 42	5.44	5.45	5.44	5.45 (5.48)	114.3	2
43 - 56	5.40	5.58	5.48	5.54 (5.56)	304.8	5
57 - 63	5.67	5.67	5.67	5.67 (5.70)	99.1	1
Total					1,044.1 (1,056.5)	14 (22)
Coupon GS (KZT): MEOKAM-24, 36				30.4% (69.4%) of purchase and sale sector's turnover		
less than 730	6.96	16.16	8.05	8.29 (8.11)	1,260.9	37
731 - 1,095	7.99	7.99	7.99	7.99 (14.03)	7.5	1
Total					1,268.3 (3,020.1)	38 (58)
Coupon bonds (USD/KZT): municipal bonds				28.8% (0.3%) of purchase and sale sector's turnover		
less than 730	8.79	8.79	8.79	8.79 (-)	1,200.8	1
Total					1,200.8 (12.4)	1 (1)
Euronotes of Kazakhstan (USD)				15.7% (6.0%) of purchase and sale sector's turnover		
*1,027 - 1,031	5.78	5.97	5.78	5.79 (5.96)	380.0	3
**1,949 - 1,955	6.66	6.78	6.66	6.74 (6.41)	274.4	6
Total					654.4 (260.4)	9 (9)
GRANDTOTAL					4,167.6 (4,349.4)	62 (90)

Notes: for euronotes (* – third issue, ** – fourth issue) volumes of the deals are calculated at weighted average USD/KZT rate of the Exchange, over domestic devaluation indexed bonds - official KZT/USD exchange rate.

In GS repo sector 226 deals for a total of KZT43,447.2m were made during the period. Of this number 108 deals (for KZT21,189.7m) were repo opening deals and 118 (KZT22,257.4m) were repo closing deals. Last period the turnover of this market sector did not exceed KZT35,033.0m. This time the growth in the volume of this sector of the market was not related to the liquidity problems. In the opinions of IRBIS specialists, highly active repo market now is explained by the noticeable activation of the National Bank's participation in automatic repo sector, as well as the growth of the assets of Kazakhstani banks which have to maintain their liquidity through transactions in repo sector of KASE. After closing of the trades on December 12 total amount of opened repo reached KZT12,165.1m.

Total of 288 deals amounting to KZT47,614.8m were made in GS on all trade floors of KASE during the week (purchase-sale and repo sector). A week ago volume of 311 deals equaled KZT39,382.4m. This week the proportion of the Exchange's turnover in total volume of deals on Kazakhstani secondary market for GS for comparable operations reached 84.1%, for last week it was 82.4%.

INFORMATION ON ISSUERS

Temirbank OJSC (Almaty) informed the KASE on the registration of its subsidiary and signing a credit agreement on \$10.0m. A subsidiary, Temir Capital B.V., was established on October 5, 2001 and registered in Rotterdam (Netherlands) on October 16, 2001. The activities of Temir Capital B.V – some banking transactions, and issued capital is EUR20,000. A credit agreement on attracting a syndicated loan for \$10.0m for 180 days with an extension option for another 180 days was signed based on the decision of the extraordinary meeting of Temirbank OJSC shareholders which was held on October 12, 2001. The interest of the loan is six month LIBOR+5%. The loan agent is ING Bank N.V., syndicate participants – ING Barings Limited, Commerzbank AG, Mashreqbank psc, Dresdnerbank AG, Bankgesellschaft Berlin AG, Raifeisen Zentralbank Oesterreich AG.

Karazhanbasmunai OJSC (Aktau; development of "Karazhanbas" oil field; extraction, preparation, realization and processing of oil) provided the KASE with its financial statements for 9 months of 2001: balance sheet, income and cash flow statements.

Comparable figures of financial and economic activities of Karazhanbasmunai OJSC in 9 months of 2001

(in th. KZT, unless otherwise specified)

Ratio	As of	As of	Change, %
	Oct 1 '00	Oct 1 '01	
Authorized capital (less treasury stock)	2,161,102	2,161,062	0.0
Shareholders' equity	3,683,860	4,555,426	+23.7
Book value of the assets	8,894,151	23,253,564	+161.4
Net working capital	6,591	2,634,572	+39,872.3
Accounts receivable (net)	2,343,622	4,878,336	+108.2

Ratio	As of Oct 1 '00	As of Oct 1 '01	Change, %
Liabilities, total	5,210,291	18,698,063	+258.9
Loans of banks	3,823,239	12,541,189	+228.0
Issued bonds	–	2,954,000	–
Accounts payable (net)	1,217,456	2,840,125	+133.3
Sales	11,986,160	14,004,766	+16.8
Cost of goods sold	2,376,919	3,648,010	+53.5
Net income of the period	3,363,820	3,441,389	+2.3

Compared to 9 months of 2000 **growth** took place in: **shareholders' equity** of the company – by KZT871.6m, as a result of an increase in final amount of undistributed income by KZT926.0m with a decrease in re-evaluation reserves by KZT54.4m; **assets** – by KZT14.3 bn, or 2.6 times as a result of an increase in accounts receivable by KZT2.5 bn, residual value of fixed assets – by KZT3.9 bn, incomplete construction – by KZT3.0 bn, inventories – by KZT1.6bn, cash and its equivalents – KZT1.4bn and other assets – by KZT1.9bn; **liabilities** – by KZT13.5 bn, or 3.6 times, of which, KZT11.7 bn of attracted funds (including KZT2.9 bn issued bonds), KZT1.6 bn of accounts payable and KZT193.2m of other liabilities; **sales** – by KZT2.0 bn; **cost of goods sold** – by KZT1.3bn. **Net income** of the company in 9 months of 2001 exceeded same parameter for last year by KZT77.6m.

Dynamics of some indicators of Karazhanbasmunai OJSC for 2001 on a quarterly and non-accumulating basis

(in th. KZT, unless otherwise specified)

Ratio	I-2001	II-2001	Change, %	III-2001	Change, %
Sales	3,990,465	5,165,768	+29.5	4,848,533	-6.1
Net income	1,035,975	1,118,695	+8.0	1,286,719	+15.0

NOC KAZAKHOIL CJSC (Astana) distributed a message that on December 05 of year 2001 in a strict accordance with the schedule of debt servicing NOC KAZAKHOIL CJSC (Astana) has paid the third coupon to its first issue bonds shareholders (KZ72IAG56A20; official list of the KASE securities of category "A"; code KZOLb; \$25.0 mln; \$100; June 5,00 - June 5.02; semiannual coupon at 9.0% APR). It is aid in the informational message distributed by the press-service of company today. The amount of coupon payments has accounted for KZT168,480,000.

SHNOS OJSC (Shymkent; oil processing and sales of oil products) provided the KASE with its financial statements for 9 months of 2001: balance sheet and income statement.

Comparable figures of financial and economic activities of SHNOS OJSC in 9 months of 2001

(in th. KZT, unless otherwise specified)

Ratio	As of Oct 1 '00	As of Oct 1 '01	Change, %
Authorized capital (paid)	62,322	62,323	+0.0
Authorized capital (paid less treasury stock)	61,932	62,292	+0.6
Shareholders' equity	26,647,533	30,876,289	+15.9
Total assets	31,202,968	36,702,731	+17.6
Net working capital	18,723,331	22,824,590	+21.9
Accounts receivable	22,416,339	21,132,534	-5.7
Total liabilities	4,555,434	5,826,442	+27.9
Bonds issued	–	1,965,050	–
Accounts payable	4,269,934	3,689,901	-13.6
Sales	56,887,184	41,359,774	-27.3
Cost of goods sold	32,880,165	32,878,408	-0.0
Net income (loss) of the period	12,290,495	3,222,756	-73.8
Book value of a share, KZT	430.27	495.67	+15.2

Compared to 9 months of 2000 following changes took place: **shareholders' equity** increased by KZT4.2bn as a result of an increase in final amount of undistributed income; **assets** increased by KZT5.5bn, due to an increase in incomplete construction – by KZT3.5bn and other assets by KZT2.0bn; **liabilities** increased by KZT1.3bn as a result of a floatation of bonds for KZT2.0bn with a decrease in other liabilities by KZT694.0m; **sales** decreased by KZT15.5bn; **cost of goods sold** declined by KZT1.8m; **expenses of the period** increased by KZT1.1bn or 38.2% (general and administrative expenses – by KZT586.7m, sales expenses – by KZT409.5m, interest payments – by KZT120.0m). **Net income** of SHNOS OJSC in 9 months of 2001 decreased by KZT9.1bn relative to the same period of last year, or 3.8 times.

Dynamics of some indicators of SHNOS OJSC for 2001 on a quarterly and non-accumulating basis

(in th. KZT, unless otherwise specified)

Ratio	I-2001	II-2001	Change, %	III-2001	Change, %
Sales	12,120.1	14,843.5	+22.5	14,396.1	-3.0
Net income	1,057.2	51.3	-95.2	2,114.2	+4,023.8

KASE NEWS

By the decision of the Board of KASE **from December 11, 2001** at the exchange trades of coupon bonds of Kazakhtelecom (Astana) of the first issue (KZ2CUY03A347; official list of KASE securities under category "A", KZTKb1; \$100; \$25m; Mar 13,01 – Mar 13,04; semiannual coupon 10% APR) are opened. The preciseness of KZTKb1 quoting in trade system of KASE is stated at four figures after decimal point. Status of market-maker of bonds at KASE is given to Kazkommerts Securities OJSC (Almaty). Minimum volume of mandatory quotation for the market-maker is stated in the amount of 30 securities. Mentioned bonds were included into official list of KASE securities from April 02, 2001. However, trades opening have been postponed in connection with an absence of securities in circulation. From November 26 to 30 and from December 03 to 05 of year 2001 at trade system of KASE specialized trades on the exchange of privileged stocks of Kazakhtelecom for its bonds of the first issue were held, in the result of it the issuer was able to float 173,387 bonds at price of \$102.28 per security (price without taking into account accumulated interest – 99.9697\$, yield to maturity – 10.00% APR) for the total amount of USD17,7333,199.72. This was a reason (along with an application of the issuer's financial consultant) for bonds trades opening at the Exchange.

Prepared by the agency IRBIS