

# WEEK OF STOCK MARKET OF KAZAKHSTAN

August 1 - 7

Money market indicators as of August 7 and weekly changes

| Term  | Currency | Rate  | Trend |
|---|----------|-------|-------|
| <b>"Overnight" on autorepo at KASE(TONIA)</b> |          |       |       |
| 1 day   | KZT      | 5.14  | +0.14 |
| <b>Repo opening at KASE (WA, % APR)</b>       |          |       |       |
| 1-2 days                                      | KZT      | 5.13  | +0.20 |
| 7 days  | KZT      | 5.64  | +0.10 |
| <b>KIBOR (indicative, % APR)</b>              |          |       |       |
| 1 week  | KZT      | 7.88  | +0.63 |
| 2 weeks                                       | KZT      | 8.69  | +1.02 |
| 1 month                                       | KZT      | 9.50  | +1.17 |
| 2 months                                      | KZT      | 10.31 | +1.14 |
| 3 months                                      | KZT      | 11.25 | +1.33 |

Stock market indicators as of August 7 and their weekly change

| Index                                 | Value    | Trend  |
|---------------------------------------|----------|--------|
| <b>Shares of "A" listing</b>          |          |        |
| KASE_Shares                           | 111.9630 | -1.07% |
| <b>Corporate bonds of "A" listing</b> |          |        |
| KASE_BP                               | 125.84   | +0.12% |
| KASE_BC                               | 105.83   | -0.02% |
| KASE_BY                               | 10.22    | +0.17% |
| <b>Euronotes of Kazakhstan</b>        |          |        |
| KASE_EP                               | 141.53   | +0.52% |
| KASE_EC                               | 115.66   | +0.49% |
| KASE_EY                               | 4.58     | -5.20% |

US dollar = **154.05** tenge at official rate for the end of the period

US dollar = **154.23** tenge at weighted average rate of the Exchange for the end of the period

Weekly rate of tenge devaluation at the Exchange's rate – **negative 3.55% APR**

## THE CORPORATE SECURITIES (CS) MARKET

### Results of the week

In CS purchase-sale sector a total of 27 deals amounting to **\$4,797.7 th** or KZT740.5m were made. In comparison with the previous period (12 deals, \$3,858.3th or KZT594.7m) volume of the sector increased by 24.3%. Deals were made by ten instruments six of which were bonds. Last week brokers were interested in seven securities six of which were bonds.

Unfortunately, increase of deals volume in the given segment of the market is the evidence of increasing of brokers' interest in shares and corporate bonds. The y are still used as a pawn instrument. Within the analyzed week the main volume of deals on bonds was made on August 6. Results of transactions analysis are evidence of the fact that most deals, which were made on this day, were closing deals of the so called "hidden repo". Corresponding opening deals were made at KASE on July 31. Thus, prices of bonds may hardly be considered market ones. The peculiar feature of the week is rate decreasing of almost all traded bonds. It was reflected in the dynamics of KASE\_B\* indexes (please, the table in the beginning of the review). The yield of ALKSb2 rose from 11.94% to 12.00%APR, KZASb1 – from 11.94% to 12.08%APR, KZTOb – from 6.69% to 8.98%APR, KZTOe1 – from 9.22% to 9.36%APR. Only the yield on KZTKb1 fell from 8.67% to 8.26%APR, and the yield of BTASb2 did not change (10.50%APR). Dynamics of prices reflected on capitalization of the stock exchange's market of corporate bonds as well, which on August 7 equaled to **\$719.9m** and decreased within

Investment attractiveness of stock exchange instruments from August 1 to August 7

| Financial instrument                                       | Currency of transaction | Yield, % | APR trend |
|--|-------------------------|----------|-----------|
| <b>Instruments denominated in national currency, tenge</b> |                         |          |           |
| TXBNb1   | KZT                     | 15.00    | -0.50     |
| CS repo  | KZT                     | *9.00    | +2.07     |
| MEOKAM, MEAKAM   | KZT                     | 7.63     | -0.38     |
| MEKKAM, notes  | KZT                     | *5.69    | -0.09     |
| GS repo  | KZT                     | *5.06    | -0.57     |
| <b>Instruments indexed by devaluation</b>                  |                         |          |           |
| VITAb3   | USD                     | 14.01    | +0.01     |
| SMGZb1   | USD                     | 13.00    | 0         |
| KZASb1   | USD                     | 12.08    | +0.14     |
| ALKSb2   | USD                     | 12.00    | +0.06     |
| RGBRb2   | USD                     | 11.00    | –         |
| ASFIb2   | USD                     | 10.96    | -0.01     |
| TEBNb2   | USD                     | 10.80    | 0         |
| VTBNb1   | USD                     | 10.58    | 0         |
| BTASb2   | USD                     | 10.50    | 0         |
| BTASb1   | USD                     | 10.27    | 0         |
| ASFIb1   | USD                     | 10.25    | -0.01     |
| TEBNb  | USD                     | 10.22    | +0.14     |
| CCBNb2   | USD                     | 9.99     | 0         |
| CSBNb1   | USD                     | 9.96     | +0.06     |
| ATFBb2   | USD                     | 9.28     | 0         |
| KZTOb  | USD                     | 8.96     | +2.44     |
| ALBNb1   | USD                     | 8.86     | -0.11     |
| KARMB1   | USD                     | 8.63     | -0.02     |
| BRKZb1   | USD                     | 8.57     | +0.04     |
| CCBNb1   | USD                     | 8.51     | -0.02     |
| SYRGb1   | USD                     | 8.50     | +0.02     |
| KZTKb1   | USD                     | 8.26     | +0.28     |
| HSBKb  | USD                     | 8.21     | 0         |
| HSBKb2   | USD                     | 8.21     | 0         |
| TMJLb2   | USD                     | 7.82     | 0         |
| ARU060.003   | USD                     | 6.64     | 0         |
| VKU036.001   | USD                     | 6.58     | 0         |
| ASU036.003   | USD                     | 5.76     | -0.01     |
| ARU024.002   | USD                     | 3.50     | -0.06     |

**Instruments, denominated in foreign currency**

|                     |     |      |       |
|---------------------|-----|------|-------|
| KZTOe1              | USD | 9.35 | +0.19 |
| KKGBe2              | USD | 9.20 | 0     |
| BTASe1              | USD | 8.98 | -0.78 |
| ENU07.05            | USD | 4.97 | +0.09 |
| ENU02.10            | USD | 4.63 | +0.33 |
| ENU04.10            | USD | 3.84 | +0.10 |
| Supranational bonds | DEM | 2.77 | -0.39 |
| Supranational bonds | USD | 1.22 | 0     |

The yields at which the deals have been made are calculated as average of the deals, for other corporate bonds – as average of sale quotations. Trends are given relative to previous week. Securities marked by an asterisk are the instruments with less than a year circulation term (for them effective weighted average rate is given).

the week by \$1.1m.

There is also a little activation at shares market. Nonetheless, only three deals out of 12 were verily market deals, and the rest – direct deals i.e. made on agreement. The market remains very narrow. Opecularity of the week here is growth of prices of all securities without excluding, which were the object of the deals. Rate of ATFBp rose by 1.0%, CCBN – by 5.5%, KZTKp – by 38.1%, VTBNp – by 74.8%. Result of such the change of prices was increase of capitalization of the stock exchange's shares market, which by August 7 was estimated by the stock exchange at \$2,092.2m (KZT322.7bn). Its change within the week reached \$10.4m.

The tables show data on deals, bid and ask in CS purchase and sale sector and also decoding of trade codes.

**Results of the trades in shares on August 1 – August 7**

(KZT per share, unless otherwise specified)

| Issuer                        | Security code | Last price | Volume, shares | Volume, th USD | purchase  | Sale      |
|-------------------------------|---------------|------------|----------------|----------------|-----------|-----------|
| Almaty Kus OJSC               | ALKS          |            | 0              | 0              | 23.80     | 47.50     |
| Almaty Kus OJSC               | ALKSp         |            | 0              | 0              | 13.91     | 26.22     |
| Almaty Kus OJSC               | ALKSp3        |            | 0              | 0              | 10.51     | 10.80     |
| Astana-Finance OJSC           | ASFI          | 1,014.96   | 0              | 0              | 600.00    | 1,200.00  |
| AMB OJSC                      | ATFBp         | 834.35     | 400            | 2.1            | 834.35    | 834.35    |
| Bank TuranAlem OJSC           | BTAS          | 14,100.00  | 0              | 0              | 12,363.20 | 21,592.20 |
| Bank CenterCredit OJSC        | CCBN          | 206.18     | 107,500        | 141.2          | 206.18    | 195.38    |
| BANK CASPIAN OJSC             | CSBN          | 170.00     | 0              | 0              | 105.00    | 210.00    |
| BANK CASPIAN OJSC             | CSBNp         | 170.00     | 0              | 0              | 105.00    | 210.00    |
| Halyk Bank of Kazakhstan OJSC | HSBK          | 186.71     | 0              | 0              | 130.00    | 200.00    |
| Halyk Bank of Kazakhstan OJSC | HSBKp         | 150.00     | 0              | 0              | 143.00    | 200.00    |
| KAZKOMMERTSBANK OJSC          | KKGB          | 68.85      | 0              | 0              | 38.64     | 77.12     |
| KAZKOMMERTSBANK OJSC          | KKGBp         | 44.38      | 0              | 0              | 44.82     | 89.45     |
| Corporation Kazakhmys OJSC    | KZMS          | *13,844.70 | 0              | 0              | 9,272.40  | 15,702.00 |
| Kazakhtelecom                 | KZTK          | 3,062.00   | 0              | 0              | 2,009.02  | 4,009.98  |
| Kazakhtelecom                 | KZTKp         | *3,396.80  | 4,667          | 102.8          | 3,397.90  | 3,395.04  |
| Neftebank OJSC                | NFBN          | *1,650.00  | 0              | 0              |           | 1,499.22  |
| TEMIRBANK OJSC                | TEBN          | 1,000.00   | 0              | 0              | 500.00    | 1,000.00  |
| TEMIRBANK OJSC                | TEBNp         |            | 0              | 0              | 500.00    | 1,000.00  |
| UKTMK OJSC                    | UTMK          | *5,350.00  | 0              | 0              | 4,481.66  | 8,945.34  |
| UKTMK OJSC                    | UTMKp         | 6,123.60   | 0              | 0              | 3,554.42  | 7,094.58  |
| VALUT-TRANZIT BANK OJSC       | VTBN          | 200.00     | 0              | 0              | 235.00    | 440.00    |
| VALUT-TRANZIT BANK OJSC       | VTBNp         | *472.00    | 50,886         | 121.8          | 265.00    | 270.00    |
| Avtokombinat OJSC             | Z ABTOKOMB    |            | 0              | 0              |           | 450.00    |
| Akku JSC                      | Z AKKU        |            | 0              | 0              |           | 170.00    |
| "SHMO" OJSC                   | Z CHMUNAI     |            | 0              | 0              |           | 750.00    |
| Darbazinskiy karier OJSC      | Z DARBKARER   |            | 0              | 0              |           | 200.00    |
| Zhualynskaya PAK OJSC         | Z JUALAVTO    |            | 0              | 0              |           | 450.00    |
| Corporation Kazreklama OJSC   | Z KAZREK      |            | 0              | 0              | 34.30     | 40.00     |
| KELESHEK OJSC                 | Z KELESH      |            | 0              | 0              | 740.00    | 1,000.00  |
| AIC Kommesk-omir OJSC         | Z KOMESK      |            | 0              | 0              |           | 29,500.00 |
| Rosa OJSC                     | Z ROSA        |            | 0              | 0              | 120.00    | 200.00    |
| Sary-arkageologiya OJSC       | Z SARIARGE0   |            | 0              | 0              |           | 150.00    |
| Shardara-Astyk OJSC           | Z SHARDAST    |            | 0              | 0              |           | 150.00    |
| Uigentas-Astyk OJSC           | Z UGENASTK    |            | 0              | 0              |           | 300.00    |
| Zerde OJSC                    | ZERD          | *1,404.00  | 0              | 0              |           | *6.50     |
| <b>TOTAL</b>                  | <b>36</b>     |            | <b>163,453</b> | <b>367.9</b>   |           |           |

**Results of the trades in bonds from August 1 – August 7**

(% APR, unless otherwise specified)

| Issuer                              | Bond code | On the last deal | Volume, th, USD | Purchase | Sale     |
|-------------------------------------|-----------|------------------|-----------------|----------|----------|
| DB Alfa-Bank OJSC                   | ALBNb1    |                  | 0               | 11.9652  | 8.8558   |
| Almaty Kus OJSC                     | ALKSb2    | *12.0045         | 780.0           | 12.9719  | *12.0045 |
| Astana-finance OJSC                 | ASF1b1    | 10.5000          | 0               | 11.4969  | 10.3459  |
| Astana-finance OJSC                 | ASF1b2    |                  | 0               | 12.4917  | 10.9845  |
| AMB OJSC                            | ATFBb2    |                  | 0               | 9.8025   | 9.2773   |
| Development Bank of Kazakhstan OJSC | BRKZb1    | 9.1000           | 0               | 9.6586   | 8.5856   |
| Bank TuranAlem OJSC                 | BTASb1    | 10.8333          | 0               | 10.9030  | 10.2741  |
| Bank TuranAlem OJSC                 | BTASb2    | 10.5049          | 384.1           | 10.5046  | 10.5049  |
| TuranAlem Finance B.V.              | BTASe1    | 9.7590           | 0               | 9.7495   | 9.2672   |
| Bank CenterCredit OJSC              | CCBNb1    | 11.0190          | 0               | 10.9957  | 8.5203   |
| Bank CenterCredit OJSC              | CCBNb2    |                  | 0               | 10.6334  | 9.9946   |
| BANK CASPIAN OJSC                   | CSBNb1    | 10.2949          | 0               | 11.0000  | 10.0000  |

| Issuer                        | Bond code | On the last deal | Volume, th, USD | Purchase | Sale    |
|-------------------------------|-----------|------------------|-----------------|----------|---------|
| Halyk Bank of Kazakhstan OJSC | HSBKb     | 11.0249          | 0               | 10.9916  | 8.2134  |
| Halyk Bank of Kazakhstan OJSC | HSBKb2    |                  | 0               | 9.8027   | 8.2171  |
| Karazhanbasmunai OJSC         | KARMB1    | 12.5930          | 0               | 14.2544  | 8.6412  |
| KAZKOMMERTSBANK OJSC          | KKGBe2    |                  | 0               | 11.1950  | 9.1995  |
| DAGOK Kustanaiasbest OJSC     | KZASb1    | *12.0810         | 778.0           | 11.9984  | 10.9985 |
| Kazakhtelecom                 | KZTKb1    | *8.2564          | 77.2            | 8.2884   | 8.5000  |
| KazTransOil CJSC              | KZTOb     | 8.9785           | 256.5           | 8.8900   | 8.9785  |
| KazTransOil CJSC              | KZTOe1    | 9.3663           | 2,154.0         | 9.1477   | 9.3979  |
| RG BRANDS OJSC                | RGBRb2    | 11.3157          | 0               | 11.9978  | 11.0025 |
| SHAHARMUNAIGAS OJSC           | SMGZb1    | 13.6805          | 0               | 19.0028  | 12.9953 |
| SHNOS OJSC                    | SYRGb1    | 10.8001          | 0               | 11.9982  | 8.5045  |
| TEMIRBANK OJSC                | TEBNb     | 10.4876          | 0               | 11.0012  | 10.5070 |
| TEMIRBANK OJSC                | TEBNb2    | 10.9815          | 0               | 11.2031  | 10.8031 |
| Kazakhstan Temir Joly NC CJSC | TMJLb2    | 9.4987           | 0               | 9.6014   | 7.8350  |
| TEXAKABANK OJSC               | TXBNb1    | 15.5000          | 0               | 16.9951  | 15.0039 |
| VITA OJSC                     | VITAb3    | 14.0000          | 0               |          | 14.0239 |
| VALUT-TRANZIT BANK OJSC       | VTBNb1    | 11.4883          | 0               | 13.0853  | 10.5795 |
| <b>TOTAL</b>                  | <b>29</b> |                  | <b>4,429.8</b>  |          |         |

Notes: bid and offer prices are given for the period; if no deals were made during reporting period (volume =0), the last price of successful trades will be given; marked by a star are indicative quotations in Quotation trade system of KASE unlike the bids submitted in regular trade mode, or the price of direct deals and indicators calculated with its using.

In the repo sector of CS 10 deals were made in the total amount of \$1,615.1th (KZT249.4m). Of this number 4 deals (in the amount of \$955.0th) were repo opening and 6 deals (in the amount of \$660.0th) - repo closing. Last week volume of deals in this sector amounted to \$3,454.7th (KZT532.4m).

In all CS trade floors of KASE (including SBS sale sector and primary floatation) a total of 37 deals amounting to \$6,412.8th (KZT990.0m) were concluded within the analyzed period. Last period volume of 21 deals did not exceed \$7,313.0 th. (KZT1,127.1m).

### Results of July

On accordance with ending of the month IRBIS agency has analyzed results of July in all sectors of the stock exchanges trading with CS. Total volume of operations here equaled to \$43,244.2 th. or KZT6,651.3m at the current rate on the dates of deals making with 145 conducted transactions. In comparison with previous month volume of transactions increased by \$32,212.6 th. (KZT4,962.1m) or 3.92 times as much (3.94 times in KZ tenge). Relative to July of 2001 volume of transactions decreased by \$5,196.3 th. (KZT456.2m) or by 10.7% (by 6.4% in KZ tenge). Below are tables, which characterize stock exchange's CS market in the past month.

#### Most tradable securities at the KASE in July 2002 (all sectors of the market)

| Code   | Brief title of the issuer | Volume of deals, th. USD | Volume of deals, m, KZT | Volume of deals in securities | Number of deals |
|--------|---------------------------|--------------------------|-------------------------|-------------------------------|-----------------|
| BTAS   | Bank TuranAlem OJSC       | 14,079.04                | 2,165.73                | 118,206                       | 7               |
| CCBN   | Bank CenterCredit OJSC    | 5,910.14                 | 908.64                  | 4,377,544                     | 14              |
| KZTKb1 | Kazakhtelecom             | 3,645.08                 | 559.15                  | 34,744                        | 8               |
| VTBNb1 | VALUT-TRANSIT BANK OJSC   | 3,107.80                 | 478.47                  | 29,790                        | 10              |
| CSBN   | BANK CASPIAN OJSC         | 3,094.51                 | 476.03                  | 757,821                       | 3               |
| KZTOe1 | KazTransOil OJSC          | 2,572.68                 | 396.37                  | 2,620,000                     | 10              |
| VTBNp  | VALUT-TRANSIT BANK OJSC   | 1,748.91                 | 269.25                  | 757,600                       | 12              |
| BTASe1 | TuranAlem Finance B.V.    | 1,558.97                 | 239.64                  | 1,510,000                     | 15              |
| NFBN   | Neftebank OJSC            | 1,133.02                 | 174.17                  | 116,000                       | 16              |
| SMGZb1 | SHAKHARMUNAIGAZ OJSC      | 1,117.33                 | 171.52                  | 11,251                        | 5               |
| ALKSb2 | Almaty Kus OJSC           | 821.14                   | 126.32                  | 8,709                         | 3               |
| KZASb1 | DAGOC KustanaiAsbest JSC  | 777.95                   | 120.01                  | 7,821                         | 1               |
| TXBNb1 | TEXAKABANK OJSC           | 673.26                   | 103.86                  | 99,200                        | 1               |
| AMGZp  | SNPS-Aktobemunaigaz OJSC  | 498.99                   | 76.83                   | 15,500                        | 3               |
| KTTH   | Kaztorgtechnika OJSC      | 436.21                   | 66.99                   | 7,262                         | 8               |
| BTASb2 | Bank TuranALem OJSC       | 360.85                   | 55.66                   | 3,900                         | 3               |

| Code   | Brief title of the issuer  | Volume of deals, th. USD | Volume of deals, m, KZT | Volume of deals in securities | Number of deals |
|--------|----------------------------|--------------------------|-------------------------|-------------------------------|-----------------|
| MMGZp  | Mangistaumunaigaz OJSC     | 334.65                   | 51.44                   | 4,879                         | 1               |
| KZMS   | Kazakhmys Corporation OJSC | 323.30                   | 49.65                   | 3,370                         | 2               |
| BSUL   | Bayan-Sulu OJSC            | 294.51                   | 45.27                   | 1,779                         | 3               |
| UTMK   | UKTMK OJSC                 | 212.14                   | 32.69                   | 5,860                         | 5               |
| KZTKp  | Kazakhtelecom              | 195.23                   | 30.07                   | 9,303                         | 6               |
| CSBNb1 | BANK CASPIAN OJSC          | 158.92                   | 24.42                   | 1,610                         | 1               |
| KIBN   | Kazinterbank OJSC          | 81.41                    | 12.48                   | 102,223                       | 1               |
| VITAb3 | VITA OJSC                  | 67.49                    | 10.40                   | 102,997                       | 2               |
| RGBRb2 | RG BRANDS OJSC             | 40.45                    | 6.21                    | 400                           | 3               |
| CSBNp  | BANK CASPIAN OJSC          | 0.14                     | 0.02                    | 124                           | 1               |
| AKFI   | Aktobemunai-finance OJSC   | 0.07                     | 0.01                    | 100                           | 1               |

Table of the main indicators of stock exchange's CS market in July 2002

| Date         | Capitalization of the shares market, m, USD | Share index    | Capitalization of the bonds market, m, USD | Bonds yield index | Bond value index, including accum interest | Volume of deals, th. USD |
|--------------|---|----------------|--|-------------------|--|--------------------------|
| June 28, 02  | 1,230.5                                     | 113.1072       | 705.304                                    | 10.1342           | 125.6067                                   | 555.2                    |
| July 1, 02   | 1,250.9                                     | 113.1645       | 720.106                                    | 10.1270           | 124.6666                                   | 1,010.1                  |
| July 2, 02   | 1,249.5                                     | 113.2608       | 719.498                                    | 10.1583           | 124.6806                                   | 168.1                    |
| July 3, 02   | 1,447.0                                     | 113.2223       | 719.564                                    | 10.1519           | 124.6635                                   | 202.9                    |
| July 4, 02   | 1,444.6                                     | 113.3746       | 722.516                                    | 10.1838           | 124.9644                                   | 276.5                    |
| July 5, 02   | 1,443.2                                     | 113.5008       | 722.224                                    | 10.2664           | 124.6936                                   | 365.0                    |
| July 8, 02   | 1,440.9                                     | 113.5028       | 721.717                                    | 10.2001           | 125.0301                                   | 2,829.6                  |
| July 9, 02   | 1,450.4                                     | 113.8176       | 721.495                                    | 10.2962           | 124.7314                                   | 335.0                    |
| July 10, 02  | 1,452.4                                     | 113.6743       | 721.863                                    | 10.2560           | 125.1006                                   | 1,331.5                  |
| July 11, 02  | 2,138.0                                     | 114.1025       | 721.843                                    | 10.2874           | 125.0345                                   | 3,125.9                  |
| July 12, 02  | 2,156.9                                     | 114.1311       | 721.756                                    | 10.2858           | 125.0723                                   | 19,209.5                 |
| July 15, 02  | 2,141.3                                     | 114.1924       | 721.399                                    | 10.2620           | 125.1505                                   | 188.7                    |
| July 16, 02  | 2,140.0                                     | 113.9014       | 721.852                                    | 10.2045           | 125.2537                                   | 337.0                    |
| July 17, 02  | 2,139.2                                     | 113.9401       | 721.595                                    | 10.2674           | 125.0962                                   | 199.8                    |
| July 18, 02  | 2,139.3                                     | 113.9401       | 721.601                                    | 10.1992           | 125.3332                                   | 41.5                     |
| July 19, 02  | 2,132.4                                     | 112.8787       | 721.553                                    | 10.2850           | 125.0990                                   | 99.6                     |
| July 22, 02  | 2,133.1                                     | 112.8413       | 721.586                                    | 10.2775           | 125.2212                                   | 238.7                    |
| July 23, 02  | 2,133.0                                     | 112.8258       | 721.648                                    | 10.2342           | 125.3888                                   | 101.3                    |
| July 24, 02  | 2,089.0                                     | 112.8634       | 721.961                                    | 10.1496           | 125.6659                                   | 671.4                    |
| July 25, 02  | 2,086.8                                     | 112.9321       | 722.429                                    | 10.1640           | 125.6759                                   | 45.7                     |
| July 26, 02  | 2,085.3                                     | 113.0055       | 722.313                                    | 10.2508           | 125.4124                                   | 0.0                      |
| July 29, 02  | 2,085.3                                     | 69.4802        | 721.855                                    | 10.1801           | 125.7180                                   | 394.0                    |
| July 30, 02  | 2,082.6                                     | 113.1378       | 721.663                                    | 10.2296           | 125.6020                                   | 10.2                     |
| July 31, 02  | 2,081.8                                     | 113.1791       | 721.080                                    | 10.1992           | 125.6887                                   | 3,408.4                  |
| <b>Trend</b> | <b>+851.3</b>                               | <b>+0.0719</b> | <b>+15.776</b>                             | <b>+0.0650</b>    | <b>+0.0820</b>                             |                          |
|              | <b>+69.18%</b>                              | <b>+0.06%</b>  | <b>+2.24%</b>                              | <b>+0.64%</b>     | <b>+0.07%</b>                              |                          |

Following is the table of volumes of CS deals made at KASE in 2002 grouped by months as well as the structure of the turnover and comparable data for year 2001 (in th. USD).

Table of volume of deals on CS at KASE in 2002 with grouping in months and structure of turnover (in th. USD)

| Month    | CS market exchange sector |      |                                |          | Total           |
|----------|---------------------------|------|--------------------------------|----------|-----------------|
|          | Primary Floatation        | SBS  | Secondary market Purchase-sale | Repo     |                 |
| January  | 0                         | 0    | 28,513.8                       | 14,025.5 | <b>42,539.3</b> |
| February | 0                         | 0    | 26,715.9                       | 8,952.6  | <b>35,668.5</b> |
| March    | 9,853.9                   | 0    | 16,727.4                       | 3,735.7  | <b>30,317.0</b> |
| April    | 10,785.7                  | 0    | 18,322.8                       | 11,232.6 | <b>40,341.2</b> |
| May      | 7,643.4                   | 0.02 | 37,673.6                       | 1,656.6  | <b>46,973.7</b> |
| June     | 636.6                     | 0    | 9,317.7                        | 1,077.3  | <b>11,031.6</b> |

| Month        | CS market exchange sector |             |                  |                 | Total            |
|--------------|---------------------------|-------------|------------------|-----------------|------------------|
|              | Primary                   | SBS         | Purchase-sale    | Repo            |                  |
| July         | 0                         | 0           | 34,590.5         | 8,653.7         | <b>43,244.2</b>  |
| <b>Total</b> | <b>28,919.7</b>           | <b>0.02</b> | <b>171,861.7</b> | <b>49,334.0</b> | <b>250,115.4</b> |
| Jan-Jul 2001 | 19,976.0                  | 0           | 71,869.8         | 67,881.7        | <b>159,727.6</b> |
| Trend, times | +1.45                     |             | +2.39            | -1.38           | <b>+1.57</b>     |

**Notes:** Unrevealed repo is possible in KASE sector of purchase-sale in CS that is why indicated volume of deals in this market segment may include sum of such deals. SBS – a sector of realization of state blocks of shares.

## SECTOR OF GOVERNMENT SECURITIES (GS)

### Results of the week

In **GS purchase and sale sector** of KASE (including euronotes of Kazakhstan) a total volume of 50 deals reached **KZT1,921.6m** (\$12,442.9th.). Corresponding figure of the previous week is KZT1,391.1m (\$9.029.0th). Nothing interesting occurs in the sector. Both volume and structure of turnover seem to be the same they were the previous week. On account of low GS yield traders are not interested in these securities much, main part of money work in repo sector.

### Parameters of Exchange's transactions in GS from August 1 to August 7

(in parentheses are comparable figures of the previous period)

| Days till maturity  | Yield to maturity for a buyer, % APR. |      |           |                  | Volume, mln tenge discounted | Number of deals |
|---|---------------------------------------|------|-----------|------------------|------------------------------|-----------------|
|   | min                                   | max  | last deal | weighted average |                              |                 |
| <b>Discounted (KZT): notes</b> <b>30.1% (41.8%) of purchase and sale sector's turnover</b>                    |                                       |      |           |                  |                              |                 |
| 8 - 14  | 5.86                                  | 5.90 | 5.90      | 5.90 ( -)        | 29.9                         | 2               |
| 15 - 28   | 5.11                                  | 5.14 | 5.11      | 5.13 (5.65)      | 32.5                         | 2               |
| 29 - 36   | 5.23                                  | 6.26 | 6.26      | 5.51 (5.30)      | 388.2                        | 4               |
| 43 - 56   | 5.42                                  | 5.42 | 5.42      | 5.42 (5.63)      | 1.3                          | 1               |
| 57 - 63   | 5.67                                  | 5.67 | 5.67      | 5.67 (5.63)      | 50.0                         | 1               |
| 64 - 91   | 5.63                                  | 5.77 | 5.63      | 5.73 (5.80)      | 77.2                         | 4               |
| Total   |                                       |      |           |                  | 579.1 (581.6)                | 14 (22)         |
| <b>Coupon (KZT): MEOKAM-24, 36, 48 MEAKAM</b> <b>35.3% (43.2%) of purchase and sale sector's turnover</b>     |                                       |      |           |                  |                              |                 |
| less than 730   | 7.37                                  | 8.19 | 7.39      | 7.62 (7.82)      | 668.6                        | 17              |
| 1096 - 1460   | 8.35                                  | 8.35 | 8.35      | 8.35 ( -)        | 2.0                          | 1               |
| 1826 - 2190   | 8.75                                  | 8.75 | 8.75      | 8.75 (8.75)      | 6.6                          | 3               |
| Total   |                                       |      |           |                  | 677.2 (600.3)                | 21 (13)         |
| <b>Coupon (USD):bonds of East-Kazakhstan oblast</b> <b>1.8% (2.5%) of purchase and sale sector's turnover</b> |                                       |      |           |                  |                              |                 |
| Less than 730   | 6.58                                  | 6.58 | 6.58      | 6.58 (6.58)      | 35.0                         | 1               |
| Total   |                                       |      |           |                  | 35.0 (35.0)                  | 1 (1)           |
| <b>Euronotes of Kazakhstan (USD)</b> <b>32.8% (12.5%) of purchase and sale sector's turnover</b>              |                                       |      |           |                  |                              |                 |
| *55 - 61  | 4.17                                  | 4.72 | 4.17      | 4.63 (4.30)      | 210.6                        | 3               |
| **791 - 796   | 3.76                                  | 3.91 | 3.89      | 3.84 (3.74)      | 151.9                        | 8               |
| ***1715   | 4.77                                  | 5.14 | 4.77      | 4.97 (4.88)      | 267.8                        | 3               |
| Total   |                                       |      |           |                  | 630.3 (174.2)                | 14 (9)          |
| <b>GRANDTOTAL</b>   |                                       |      |           |                  | <b>1,921.6 (1,391.1)</b>     | <b>50 (45)</b>  |

**Notes:** for euronotes (\* - second issue \*\* – third issue, \*\*\* – fourth issue) volume of the deals are calculated at weighted average USD/KZT rate of Exchange.

In **GS repo-transactions sector** 346 deals were made for a total of **KZT55,379.8m** (including automatic repo sector) during the period. Of this number 177 deals (for KZT28,381.4m) were repo opening deals and 169 (amounting to KZT26,998.4m) were repo closing deals. Last period the volume of transactions of this type did not exceed KZT50,280.9m. After closing of the trades on August 7 total amount of opened at KASE repo equaled to KZT18,279.0m. Parameters of automatic repo market are given in the table.

Major parameters of automatic repo market from August 1 through August 7

(in parentheses – comparable figures of previous period)

| Instrument<br>(currency,<br>term or repo) | Yield, % APR     |      |      |                 |                     | Volume,<br>M KZT           | Number<br>of deals | Portion,<br>% |
|---|------------------|------|------|-----------------|---------------------|----------------------------|--------------------|---------------|
|   | at first<br>deal | MIN  | MAX  | at last<br>deal | weighted<br>average |                            |                    |               |
| KZT_001                                   | 5.25             | 3.00 | 6.50 | 6.00            | 5.02 (5.44)         | 22,815.0                   | 130                | 83.8 (72.9)   |
| KZT_002                                   | 4.90             | 4.90 | 5.50 | 5.50            | 5.03 (5.76)         | 605.0                      | 6                  | 2.2 (1.5)     |
| KZT_003                                   | 5.50             | 5.50 | 5.50 | 5.50            | 5.50 (5.97)         | 45.0                       | 1                  | 0.2 (2.7)     |
| KZT_007                                   | 6.00             | 5.40 | 6.00 | 5.80            | 5.59 (6.22)         | 2,965.0                    | 24                 | 10.9 (8.4)    |
| KZT_014                                   | 5.90             | 5.50 | 5.90 | 5.50            | 5.53 (6.24)         | 545.0                      | 3                  | 2.0 (9.6)     |
| KZT_028                                   | 6.20             | 6.20 | 6.50 | 6.50            | 6.27 (6.34)         | 245.0                      | 2                  | 0.9 (4.9)     |
| <b>TOTAL</b>                              |                  |      |      |                 |                     | <b>27,220.0 (23,605.1)</b> | <b>166</b>         | <b>100.0</b>  |

Total of 396 deals were made at trade floors of KASE amounting to KZT57,301.4m in GS on trade floors of KASE during the week (purchase-sale and repo sector). The previous period volume of 514 deals equaled to KZT51,672.0m. This week the proportion of the Exchange's turnover in total volume of deals on Kazakhstani secondary market for GS for comparable operations equaled 90.7%, last week it was 78.0%.

Results of July

In July of year 2002, deals volume on GS at Kazakhstan Stock Exchange (KASE) in all sectors of the market accounted for 2,030 deals for the total amount of KZT247,304.0m (\$1,607.5m). In last month at 1,409.0 deals the volume reached KZT214,528.0m (\$1,400.9m). For the month exchange turnover of GS increased by 15.3% in tenge and 14.7% in dollar. Relative to July 2001 the exchange turnover rose 3.8 times (by KZT1,186.3bn).

Table of volumes of GS deals made at KASE in 2002 grouped by months and the structure of the turnover (in m KZT)

| Month        | GS market exchange sector |                  |                    |                  | Total              |
|--------------|---------------------------|------------------|--------------------|------------------|--------------------|
|              | Primary                   | Secondary market |                    |                  |                    |
|              | Floataion                 | Purchase-Sale    | Auto repo          | Repo             |                    |
| January      | 0                         | 23,860.9         | 139,952.5          | 40,827.5         | 204,641.0          |
| February     | 0                         | 13,544.8         | 141,519.5          | 48,839.5         | 203,903.9          |
| March        | 0                         | 26,811.6         | 175,881.1          | 37,277.9         | 239,970.5          |
| April        | 0                         | 17,047.7         | 147,082.6          | 10,984.5         | 175,114.8          |
| May          | 0                         | 12,850.4         | 133,407.7          | 18,396.9         | 164,655.0          |
| June         | 0                         | 14,569.7         | 186,982.5          | 12,975.8         | 214,528.0          |
| July         | 0                         | 10,527.9         | 223,152.6          | 13,623.5         | 247,304.0          |
| <b>Total</b> | <b>0</b>                  | <b>119,213.1</b> | <b>1,147,978.6</b> | <b>182,925.6</b> | <b>1,450,117.3</b> |
| Jan-Jul 2001 | 500.0                     | 141,189.5        | –                  | 305,036.8        | 446,726.3          |
| Trend, times | –                         | -1.2             | –                  | -1.7             | +3.2               |

List of the most active operators of GS market in July of 2002

| Position<br>in July<br>2002 | Position<br>in June<br>2002 | Brief title of a company  | Share in<br>trades<br>volume, % |
|-----------------------------|-----------------------------|---|---------------------------------|
| 1                           | 1                           | AMB OJSC (Almaty)   | 13.5                            |
| 2                           | 2                           | PAMC ZHETISU CJSC (Almaty)  | 9.5                             |
| 3                           | 4                           | Bank TuranAlem OJSC (Almaty)  | 7.2                             |
| 4                           | 6                           | Eurasian bank CJSC (Almaty)   | 5.4                             |
| 5                           | 10                          | KAZKOMMERTSBANK OJSC (Almaty)   | 4.9                             |
| 6                           | 7                           | Bank CenterCredit (Almaty) OJSC (Almaty)                                    | 4.8                             |
| 7                           | 5                           | State Accumulative Pension Fund CJSC (Almaty)                               | 4.4                             |
| 8                           | 3                           | Pension assets management company of Halyk Bank of Kazakhstan CJSC (Almaty) | 4.3                             |
| 9                           | 8                           | Halyk Bank of Kazakhstan  | 3.44                            |
| 10                          | 16                          | DB ABN AMRO Bank Kazakhstan CJSC (Almaty)                                   | 3.42                            |

## List of the most active operators of GS market in January - July of 2002

| Position | Brief title of a company   | Share in trades volume, % |
|----------|--|---------------------------|
| 1        | Bank TuranAlem OJSC  | 15.6                      |
| 2        | AMB OJSC   | 12.0                      |
| 3        | PAMC ZHETISU CJSC  | 9.8                       |
| 4        | Pension Assets Management Company of Halyk Bank of Kazakhstan CJSC | 7.6                       |
| 5        | State Accumulative Pension Fund CJSC                               | 6.2                       |
| 6        | Bank CenterCredit OJSC   | 5.6                       |
| 7        | Eurasian bank CJSC   | 5.3                       |
| 8        | Temirbank OJSC   | 3.9                       |
| 9        | Halyk Bank of Kazakhstan OJSC                                      | 3.0                       |
| 10       | BANK CASPIAN OJSC  | 2.3                       |

## CHANGES IN KASE TRADE LISTS

By the decision of KASE Board of directors dated August 7, 2002 **inscribed coupon indexed bonds of Corporation Ordabasy OJSC** (Almaty) of the first issue (KZ2CKY03A593; KZT1,000.00; KZT1,550.0m; Aug 8, 02 – Aug 8, 05) have been included into KASE official "A" listing category **since August 8, 2002**. Detailed information about the securities and their issuer is published by IRBIS in the special edition.

## INFORMATION ON ISSUERS

**RG Brands OJSC** (Almaty) provided KASE with financial report for the first quarter of 2002: balance sheet, income statement and cash flows statement.

### Comparative indicators of RG Brands OJSC financial and economic activity for the first quarter of 2002

(in th KZT, unless otherwise specified)

| Indicator                                     | As of     | As of     | Change, % |
|---|-----------|-----------|-----------|
|   | Apr 1,01  | Apr 1,02  |           |
| Authorized capital                            | 705,000   | 705,000   | 0.0       |
| Shareholders' equity                          | 742,489   | 929,526   | +25.2     |
| Total assets                                  | 1,814,652 | 2,184,837 | +20.4     |
| Net working capital                           | 758,991   | 841,823   | +10.9     |
| Accounts receivable                           | 647,262   | 758,864   | +17.2     |
| Total liabilities                             | 1,072,162 | 1,255,311 | +17.1     |
| Accounts payable                              | 101,043   | 330,143   | +226.7    |
| Attracted loans (including bonds and leasing) | 971,120   | 901,097   | -7.2      |
| Issued bonds                                  | 591,438   | 608,800   | +2.9      |
| Sales volume                                  | 193,368   | 252,825   | +30.7     |
| Cost of goods sold                            | 146,545   | 180,118   | +22.9     |
| Net income (loss) for the period              | 6,961     | 15,497    | +122.6    |

Relative to the first quarter of 2001 there is **increase** of: **shareholders' equity** of the company by KZT187.0m as a result of an increase of additional capital by KZT151.5m and total sum of undistributed income – by KZT35.5m; **assets** - by KZT370.2m, which was caused by increase of inventories by KZT203.4m current account receivable – by KZT111.6m and other assets – by 55.2m; **liabilities** - by KZT183.1m including: accounts payable – by KZT229.1m, volume of bonds issued – by KZT17.4m and other liabilities - by KZT24.0m, having a decrease of sum of attracted credits (including leasing by KZT87.4m; **revenues** - by KZT59.5m; **cost of goods sold** - by KZT33.6m; **expenses of the period** - by KZT7.2m or by 19.3%. **Net income** of RG Brands OJSC by results of the first quarter of the current year was equal to KZT15.5m, which is KZT8.5m or 2.3 times larger than for the similar period of the year 2001.

Bank **CenterCredit OJSC** (Almaty) distributed press-release on main results of the bank's activity for the first half year of the current year. According to the report, **assets** of the bank as of July 01, 2002 were equal to KZT42bn. For the last 12 months the growth totaled 69% or KZT17bn, which was caused by growth of securities portfolio and credit investments. **Loan portfolio** grew by 88% and totaled KZT28.3. **Shareholders' equity** of the bank as of July 01, 2002 was amounted to KZT4.7bn. A growth of 53% against the similar period of the previous year was due to increase of authorized capital of the bank, undistributed funds and issued debt securities. According to the bank's data the **volume of deposits**, including funds on the current accounts of clients, as of July 01, 2002 totaled KZT25.6bn. Growth temp of attracted resources – 42%, which is higher than average for the banking system for this period. Number of clients, served by the bank, relative to the first half

year of 2001 grew by more than one third and was amounted to 111 th. Growth of client base and introduction of new products allowed increasing of commission revenues to KZT613m or 27%.

**Halyk Bank of Kazakhstan** (Almaty) informed about its intention **to redeem its issued common inscribed shares** on the following terms:

- Number of issued shares – 1.0m shares;
- Redemption price of one share – KZT110.00;
- Term of bids accepting for redemption of shares – since August 12 till September 27 of 2002;
- Term of shares redemption, on the expiry of which the bank has the right to refuse redemption – since September 30 till October 31 of 2002.

In case of exceeding of amount of shares, announced by shareholders for purchasing, over amount of shares issued by the bank, shareholders will make shares redemption by Halyk Bank of Kazakhstan pro rata with the determined requirements.

Shareholders bids will be accepted in the determined form in oblast, regional, district branches and cash desk offices of the bank. Telephones for references: 8 (3272) 590022, 590260, 590599.

**NEFTEBANK OJSC** (Aktau) provided stock exchange with extract from the register of securities holders, which is maintained by Invest Service LLP (Aktau). According to the extract, the company's announced authorized capital **by July 1, 2002** amounted to **USD10,000,000**. Number of issued common inscribed shares (KZ1C36500212) – 632,670 shares with face value of USD10. In accordance with the extract, the company had 1,270 shareholders by the mentioned date, 14 of them – juridical persons, 1,256 – physical persons. Owners of the share exceeding 5% of the issued authorized capital were: MAMA LLP (Almaty) – 9.24% and INVEST MANAGEMENT GROUP LLP (Almaty)–7.55%.

**Mangistaumunaigaz OJSC** (Aktau) provided stock exchange with extract from the register of securities holders, which is maintained by Center DAR LLP (Almaty, license #0406200162 of October 06, 2000). According to the extract, the company's announced authorized capital **to July 01, 2002** amounted to **KZT10,894,602,000**, issued and paid – **KZT10,892,003,000**. Number of common inscribed stocks, issued by the company – 9,805,142 securities (KZ1C05020218), preferred inscribed – 1,089,460 shares (KZ1P05020213). As of the mentioned date company had 7,136 stockholders, of which 2 owned common stocks, 7,134 – preferred. As of the stated date the share that exceeded 5% of authorized capital of Mangistaumunaigaz OJSC was owned by Central Asia Petroleum Ltd (Djakarta, Indonesia) – 60.0% or 6,536,761 stocks and Ansdell Development Ltd (Tortolla, British Virginia islands) – 30.0% or 3,268,381 stocks in their ownership.

**TEMIRBANK OJSC** (Almaty) provided stock exchange with extract from the register of securities holders, which is maintained by Register-Center LLP (Almaty, license #0406200212 of December 29, 2001). According to the extract, the company's announced authorized capital **to July 01, 2002** amounted to **KZT1,400,000,000** and was completely paid. Authorized capital of the company is divided into 1,400,000 stocks with 1,000.0 par value, including 1,390,000 common inscribed (KZ1C00260413) and 10,000 preferred inscribed (KZ1C00260413) stocks. As of the stated date the share that exceeded 5% of authorized capital was owned by Visor Novye Granitsy CJSC (Almaty, Kazakhstan) – 33.31% or 466,390 stocks and four individuals – residents of Kazakhstan who had 15.79% or 211,026 stocks, 9.72% or 136,099 stocks, 9.38% or 131,372 stocks, 6.00% or 83,980 stocks in their ownership. In total, registrar as of the mentioned date had 26,431 persons, including 284 legal entities, 26,146 individuals and one nominal holder as TEMIRBANK OJSC stocks depositors.

**NAC Kazatomprom** (Almaty) provided KASE with corrected non-audited financial statement for 2001: the balance sheet, income statement and cash flow statement.

**Comparative indicators of NAC Kazatomprom financial and economic activity for the first quarter of 2001**

(in th KZT, unless otherwise specified)

| Indicator                 | As of      | As of      | Change,% |
|---------------------------|------------|------------|----------|
|                           | Jan 01, 01 | Jan 01, 02 |          |
| Authorized capital (paid) | 3,373,136  | 3,373,136  | +0.0     |
| Stockholders' equity      | 36,511,439 | 38,517,283 | +5.5     |
| Assets book value         | 51,834,268 | 53,712,151 | +3.6     |



| Indicator   | As of      |            | Change, % |
|---|------------|------------|-----------|
|   | Jan 01, 01 | Jan 01, 02 |           |
| Net working capital                                     | 33,757,355 | 23,225,710 | -31.2     |
| Accounts receivable (net)                               | 14,726,637 | 11,872,072 | -19.4     |
| Total liabilities                                       | 15,322,829 | 15,194,989 | -0.8      |
| Attracted loans   | 6,594,082  | 6,743,472  | +2.3      |
| Accounts payable  | 2,288,748  | 2,433,695  | +6.3      |
| Sales volume  | 18,361,591 | 19,953,579 | +8.7      |
| Cost of goods sold                                      | 13,559,914 | 12,802,547 | -5.6      |
| Expenses for the period                                 | 4,587,193  | 4,767,533  | +3.9      |
| Net income for the period                               | 6,895,094  | 6,976,472  | +1.2      |
| <b>According to issuer's data it's been calculated:</b> |            |            |           |
| Return on sales (ROS), %                                | 26.15      | 35.84      | +37.0     |
| Return on equity (ROE), %                               | 18.88      | 18.11      | -4.1      |
| Return on assets (ROA), %                               | 13.30      | 12.99      | -2.4      |

Relative to 2000 the following changes occurred: **shareholders' equity** of the company increased by KZT2.0bn as the result of the increase of total sum of undistributed income by KZT7.1bn and decrease of additionally unpaid capital by KZT5.0bn; **assets** increased by KZT1.9bn including residual value of fixed assets – by KZT2.4bn, volume of construction in progress – by KZT1.4bn, cash – by KZTKZT894.7m, other assets - by KZT33.4m with the decrease of accounts receivable by KZT2.9bn; **liabilities** decreased by KZT127.8m; **sales volume** increased by – KZT1.6bn; **cost of goods sold** decreased by KZT754.4m; **expenses of the period** increased by KZT180.3m. By the activity results for 2001 **net income** of NAC Kazatomprom increased by KZT81.4m in comparison with 2000.

**Karazhanbasmunai OJSC** (Aktau) provided KASE with financial report for the first quarter of 2002: balance sheet and income statement.

**Comparative indicators of Karazhanbasmunai OJSC financial and economic activity for the first quarter of 2002**

(in th KZT, unless otherwise specified)

| Indicator                         | As of      |            | Change, % |
|-----------------------------------|------------|------------|-----------|
|                                   | Apr 1,01   | Apr 1,02   |           |
| Authorized capital (paid)         | 2,161,103  | 2,161,062  | –         |
| Shareholders' equity              | 4,311,136  | 11,376,079 | +163.9    |
| Book value of assets              | 15,447,911 | 34,348,730 | +122.4    |
| Net working capital               | 279,535    | 985,376    | +252.5    |
| Accounts receivable               | 5,409,001  | 6,054,608  | +11.9     |
| Total liabilities                 | 11,136,774 | 22,972,652 | +106.3    |
| Attracted loans (including bonds) | 6,325,564  | 16,974,489 | +168.3    |
| Accounts payable                  | 4,545,739  | 5,535,697  | +21.8     |
| Sales volume                      | 3,990,685  | 6,735,959  | +68.8     |
| Cost of goods sold                | 1,030,860  | 1,622,612  | +57.4     |
| Expenses for the period           | 1,472,679  | 2,598,828  | +76.5     |
| Net income (loss) for the period  | 1,035,973  | 1,588,636  | +53.3     |

Relative to the first quarter of 2001 there is **increase** of: **shareholders' equity** of the company by KZT7.1bn as a result of increase of total sum of reserves on re-evaluation of fixed assets by KZT5.4bn (9.6 times) and undistributed income – by KZT1.7bn; **assets** - by KZT18.9bn, which was caused by increase of residual value of fixed assets by KZT13.2bn, inventories – by KZT889.8m, construction in progress – KZT902.3m, accounts receivable – by KZT645.6m, short-term investments (securities) – by KZT1.5bn and other assets – by KZT1.7bn; **liabilities** - by KZT11.8bn including: volume of attracted loans – by KZT10.5bn (4 times), accounts payable – by KZT990.0m and other liabilities - by KZT333.0m; **sales volume** - by KZT2.7bn; **cost of goods sold** - by KZT591.7m; **expenses of the period** - by KZT1.1bn (76.5%), of which KZT956.9m – increase of expenses on shipping. **Net income** of Karazhanbasmunai OJSC by results of the first quarter of the current year increased by KZT552.7m relative to the similar period of the year 2001.

## KASE NEWS

By the decision of Kazakhstan stock exchange's (KASE) decision trades in inscribed discount **bonds of Valyut-Tranzit Park LLP** (Karaganda) of the first issue of (KZ2PKM06A588; KZT1,000.00; KZT50.0m; July 6, 02 – January 6, 03) at their secondary circulation are opened at the stock exchange **since August 5, 2002**. The bonds have been included into KASE official "B" listing category since July 22, 2002. Trade code – **VTPRb1**. Quotation accuracy in the stock exchange's trade system is four decimal figures of a bond's price, expressed as

percentage of the face value.

On August 07, 2002 the Exchange council of Kazakhstan stock exchange (KASE) cancelled the decision of the Exchange council of July 19, 2002 on providing **SHAKHARMUNAIGAZ OJSC** (Almaty) with six months for bringing this company into listing requirements of "A" category. The ground for the second discussion of the Exchange council on the company's accordance to listing requirements was the letter of the National Bank of Kazakhstan, in which stated above decision was called in question.

As the results of repeat consideration of the question, due to incompliance of SHAKHARMUNAIGAZ OJSC to listing requirements of "A" category (in part of volume of product realization by main activity for the last year), the decision to move bonds of the mentioned company from "A" to "B" category of official list at KASE with established deferment (till February 07, 2003) of taking present decision into force was made. At that according to subparagraph 1) of paragraph 2 of article 19 of Listing rules of KASE SHAKHARMUNAIGAZ OJSC is provided with similar period for provision of its compliance to listing requirements of "A" category.

Today coupon bonds of SHAKHARMUNAIGAZ OJSC of the first issue (KZ75KASICA50; \$30.0m; \$100; Jan 18, 01-Jan 18, 06; annual coupon at 13.0% APR) are traded at KASE under "A" category official securities list.

On July 16, 2002 the National Bank of Kazakhstan confirmed the report on issue and floatation results of these bonds totaling \$5,305,700 at par with authorized issue volume of \$30m.

According to information of the issuer, main holders of the bonds at the moment of register fixation for first coupon payment (December 18, 2001) were Kazakhstan accumulative pension funds, which purchased 46.70% of floated issue volume. In total as of the date of register fixation about 20% of registered issue volume was floated.

According to present legislation pension assets of accumulative pension funds can be invested only into those nongovernmental issue securities that are included into KASE official securities list of "A" category.

It is needed to note, that special terms of circulation and settlement of SHAKHARMUNAIGAZ OJSC bonds, stated in issue, circulation and maturity terms of the bonds, imply possibility of the issuer to buy back the securities by mutual consent at current market (to the moment of purchase) or agreed price in tenge equivalent at the rate of the National Bank of Kazakhstan. Each year the bonds holder has a right at the latest 10 calendar days before the end of each year of bonds circulation (in other words, till January 08, 2003 – within deferment, established by the Exchange council) to provide the issuer with written application of arbitrary form with request on purchase of bonds, owned by him, at par value. Each year on the first day of the next year of bonds circulation SHAKHARMUNAIGAZ OJSC purchases bonds at par value in tenge equivalent at the rate of the National Bank from persons who submit timely the application on repurchase of the bonds, owned by him.

IRBIS agency summed up statistics results of stock exchange's market development for the first 7 months of 2002. Total volume of transactions at KASE in all sectors reached **USD11,487.6 or KZT1,754.5bn**. In comparison with similar period of 2001 volume of the market **increased 2.72 times as much** in dollars and 2.84 times in KZ tenge.

Following is the comparative table of volumes of deals made at KASE during those periods, as well as dynamics of the turnover structure of the Exchange (in millions USD and percents). The calculation was made in terms of dollars. It is important that during tabulation, IRBIS agency had used analytical cut, differ from similar tables, published earlier. **Repo sector** is highlighted in this cut as a segment of monetary market, not securities market. Earlier repo transactions were accounted in GS and CS sectors dependently on securities type that were used as a pledge in deals conducting.

| Sector of KASE Market                 | January- To corresponding period of 2001 |                  |                |        |
|---------------------------------------|--|------------------|----------------|--------|
|                                       | July 2002                                | Jan-Jul 2001     | Trend: USD m % |        |
| Foreign Currency                      | 1,333.4<br>11.6%                         | 1,002.8<br>23.7% | +330.6         | +33.0  |
| Futures                               | 406.6<br>3.5%                            | 0<br>0%          | +406.6         | +100.0 |
| GS (primary market and purchase-sale) | 781.7<br>6.8%                            | 971.3<br>23.0%   | -189.6         | -19.5  |
| CS (primary market and purchase-sale) | 200.8<br>1.7%                            | 91.8<br>2.2%     | +108.9         | +118.6 |

| Sector of KASE Market              | January- To corresponding period of 2001 |                | Trend: USD m    | %             |
|------------------------------------|--|----------------|-----------------|---------------|
|                                    | July 2002                                | Jan-Jul 2001   |                 |               |
| <b>REPO (CS and GS), total</b>     | <b>8,765.2</b>                           | <b>2,159.4</b> | +6,605.7        | +305.9        |
|                                    | 76.3%                                    | 51.1%          |                 |               |
| including repo on CS               | 49.3                                     | 67.9           | -18.5           | -27.3         |
|                                    | 0.4%                                     | 1.6%           |                 |               |
| including repo on GS, direct deals | 1,200.8                                  | 2,091.6        | -890.8          | -42.6         |
|                                    | 10.5%                                    | 49.5%          |                 |               |
| Including auto repo on GS          | 7,515.1                                  | 0              | +7,515.1        | +100.0        |
|                                    | 65.4%                                    | 0%             |                 |               |
| <b>IFO bonds</b>                   | <b>0</b>                                 | <b>3.8</b>     | -3.8            | -100.0        |
|                                    | 0%                                       | 0.1%           |                 |               |
| <b>Promissory notes</b>            | <b>0.023</b>                             | <b>0</b>       | +0.023          | +100.0        |
|                                    | <0.0001 %                                | 0%             |                 |               |
| <b>TOTAL</b>                       | <b>11,487.6</b>                          | <b>4,229.2</b> | <b>+7,258.5</b> | <b>+171.6</b> |
|                                    | 100%                                     | 100%           |                 |               |

In July 2002 the volume of deals made at the Exchange reached a record figure for this year - \$1,903.8m or KZT292.9bn. For the whole history of the Exchange the market was more active only once – in December 2001, when total volume of deals was amounted to \$2,027.9m or KZT306.1bn.

In July the volume of exchange transactions grew by 9.0% in dollar and by 9.4% in tenge equivalent relative to June. Speed of growth of Exchange turnover in June was higher.

Following is the table with the dynamics of the turnover of the Exchange in last 7 months, which is grouped by months and market sectors (both in KZT and USD).

| Market sector               | Indicator | I-2002 II-2002 III-2002 IV-2002 V-2002 VI-2002 VII-2002 |                |                |                |                |                |                |
|-----------------------------|-----------|---|----------------|----------------|----------------|----------------|----------------|----------------|
|                             |           | <b>In millions of dollars</b>                           |                |                |                |                |                |                |
| Foreign                     | volume    | 151.8   | 139.5          | 156.7          | 202.2          | 220.0          | 231.0          | 232.1          |
| Currency                    | %         | 9.2   | 8.8            | 8.5            | 14.4           | 16.2           | 13.2           | 12.2           |
| Futures                     | volume    | 97.8  | 77.0           | 81.6           | 11.3           | 13.8           | 104.3          | 20.8           |
|                             | %         | 6.0   | 4.8            | 4.4            | 0.8            | 1.0            | 6.0            | 1.1            |
| GS                          | volume    | 157.3   | 89.1           | 176.1          | 111.6          | 84.0           | 95.2           | 68.4           |
|                             | %         | 9.6   | 5.6            | 9.5            | 8.0            | 6.2            | 5.4            | 3.6            |
| CS                          | volume    | 28.5  | 26.7           | 26.6           | 29.1           | 45.3           | 10.0           | 34.6           |
|                             | %         | 1.7   | 1.7            | 1.4            | 2.1            | 3.3            | 0.6            | 1.8            |
| REPO                        | volume    | 1,206.1   | 1,260.7        | 1,403.9        | 1,045.8        | 994.0          | 1,306.9        | 1,547.8        |
|                             | %         | 73.5  | 79.1           | 76.1           | 74.7           | 73.2           | 74.8           | 81.3           |
| IFO                         | volume    | 0   | 0              | 0              | 0              | 0              | 0              | 0              |
| Sec-ties                    | %         | 0   | 0              | 0              | 0              | 0              | 0              | 0              |
| Promiss. notes              | volume    | 0   | 0              | 0.023          | 0              | 0              | 0              | 0              |
|                             | %         | 0   | 0              | 0.001          | 0              | 0              | 0              | 0              |
| <b>TOTAL</b>                |           | <b>1,641.5</b>  | <b>1,592.9</b> | <b>1,845.0</b> | <b>1,400.0</b> | <b>1,357.1</b> | <b>1,747.3</b> | <b>1,903.8</b> |
| <b>In billions of tenge</b> |           |   |                |                |                |                |                |                |
| Foreign                     | volume    | 23.0  | 21.2           | 23.9           | 30.9           | 33.7           | 35.4           | 35.7           |
| Currency                    | %         | 9.2   | 8.7            | 8.5            | 14.4           | 16.2           | 13.2           | 12.2           |
| Futures                     | volume    | 15.0  | 11.8           | 12.5           | 1.7            | 2.1            | 16.1           | 3.2            |
|                             | %         | 6.0   | 4.9            | 4.4            | 0.8            | 1.0            | 6.0            | 1.1            |
| GS                          | volume    | 23.9  | 13.5           | 26.8           | 17.0           | 12.9           | 14.6           | 10.5           |
|                             | %         | 9.6   | 5.6            | 9.5            | 8.0            | 6.2            | 5.4            | 3.6            |
| CS                          | volume    | 4.3   | 4.1            | 4.0            | 4.4            | 6.9            | 1.5            | 5.3            |
|                             | %         | 1.7   | 1.7            | 1.4            | 2.1            | 3.3            | 0.6            | 1.8            |
| REPO                        | volume    | 182.9   | 191.7          | 213.7          | 159.8          | 152.1          | 200.1          | 238.1          |
|                             | %         | 73.4  | 79.1           | 76.1           | 74.7           | 73.2           | 74.8           | 81.3           |
| IFO                         | volume    | 0   | 0              | 0              | 0              | 0              | 0              | 0              |
| Sec-ties                    | %         | 0   | 0              | 0              | 0              | 0              | 0              | 0              |
| Promiss. notes              | volume    | 0   | 0              | 0              | 0              | 0              | 0              | 0              |
|                             | %         | 0   | 0              | 0              | 0              | 0              | 0              | 0              |
| <b>TOTAL</b>                |           | <b>249.1</b>  | <b>242.4</b>   | <b>280.9</b>   | <b>213.9</b>   | <b>207.6</b>   | <b>267.7</b>   | <b>292.9</b>   |

Notes: in GS sector only deals of the primary market and purchase and sale in the secondary market are considered; in CS sector only deals of the primary market and purchase and sale in the secondary market are considered; in REPO sector repo transactions with GS and CS are considered, including auto repo; IFO securities – bonds of the International financial organizations.

As it can be seen in present information, exchange market generally grow due to increase in repo transactions volume, in other words monetary market. In July turnover in this sector is record high for the whole history of the Exchange. At that a share of auto repo transactions also increased to the highest point in the history – 94.2% of all repo transactions or 76.2% of total volume of the Exchange deals.

In general, the situation at KASE in July – is active currency market as is not usual for summer, absence of investor's interest in future contracts, low yield of GS that does not allow itself high demand in the secondary market, temporary activation of CS market, which mainly due to coupon payments on corporate bonds and investors' trial to restructure their portfolio after receiving a permission on purchase of securities of foreign issuers with "A" rating grade at the expense of pension assets. High necessity of banks clients and the banks themselves in tenge, caused by budget payments by results of the quarter, and also high temp of tenge devaluation in July (7.6% APR against 0.7% APR in June) led to growth of "overnight" repo rates in average from 4% to 6%. This, in its part, caused outflow of free money from all market sectors to repo sector, where effective rates seemed to be more profitable *ceteris paribus*.

In general IRBIS analysts are inclined to consider high turnover of the Exchange market in July as operators' preparation to autumn events, related with settlement of Kazakhstan euronotes of the second issue. All wait for new instruments, promised by the MOF and the NBK, and don't want to "enter" old, while free surplus of turnover go to repo sector. However repo rates are gradually decreasing, and money outflow from this segment (most likely to GS) is inevitable in the nearest future. In IRBIS analysts' evaluation, resulting vector of influence of mentioned above factors might be the slowing down of the Exchange turnover in August with subsequent significant autumn activation of trade.

Also it is important to remind about intention of the Ministry of Finance of Kazakhstan to sell in the organized market three government shares holding: UKTMK OJSC, TNC Kazkhrom OJSC and Aluminum of Kazakhstan OJSC. It can significantly raise a speed of Exchange turnover growth for the last two months of 2002.

**Prepared by IRBIS agency**