#### **IMPORTANT NOTICE**

**IMPORTANT: You must read the following before continuing.** The following applies to the Base Prospectus following this page, and you are therefore advised to read this carefully before reading, accessing or making any other use of the Base Prospectus. In accessing the Base Prospectus, you agree to be bound by the following terms and conditions, including any modifications to them any time you receive any information from us as a result of such access.

NOTHING IN THIS ELECTRONIC TRANSMISSION CONSTITUTES AN OFFER OF SECURITIES FOR SALE IN ANY JURISDICTION WHERE IT IS UNLAWFUL TO DO SO. THE SECURITIES HAVE NOT BEEN, AND WILL NOT BE, REGISTERED UNDER THE U.S. SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR THE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES OR OTHER JURISDICTION, AND THE SECURITIES MAY NOT BE OFFERED OR SOLD WITHIN THE UNITED STATES OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, U.S. PERSONS (AS DEFINED IN REGULATION S UNDER THE SECURITIES ACT), EXCEPT PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT AND APPLICABLE LAWS OF OTHER JURISDICTIONS.

THE FOLLOWING BASE PROSPECTUS MAY NOT BE FORWARDED OR DISTRIBUTED TO ANY OTHER PERSON AND MAY NOT BE REPRODUCED IN ANY MANNER WHATSOEVER AND ANY FORWARDING, DISTRIBUTION OR REPRODUCTION OF THIS DOCUMENT IN WHOLE OR IN PART IS UNAUTHORISED. FAILURE TO COMPLY WITH THIS DIRECTIVE MAY RESULT IN A VIOLATION OF THE SECURITIES ACT OR THE APPLICABLE LAWS OF OTHER JURISDICTIONS.

**Confirmation of your Representation:** In order to be eligible to view the Base Prospectus or make an investment decision with respect to the securities, investors must be either (1) Qualified Institutional Buyers ("**QIBs**") (within the meaning of Rule 144A under the Securities Act) that are also Qualified Purchasers ("**QPs**") as defined in Section 2(a)(51) of the U.S. Investment Company Act of 1940, as amended, or (2) non-U.S. persons (within the meaning of Regulation S under the Securities Act) outside the United States. The Base Prospectus is being sent at your request and, by accepting the e-mail and accessing the Base Prospectus, you shall be deemed to have represented to us that (1) you are (or, if you are acting for the account of another person, such person is) either (a) a QIB that is also a QP or (b) not a U.S. person and that the electronic mail address that you gave us and to which the Base Prospectus has been delivered is (or, if you are acting for the account of another person, such person is) not located in the United States and (2) you consent (and, if you are acting for the account of another person, such person consents) to delivery of the Base Prospectus by electronic transmission.

You are reminded that the Base Prospectus has been delivered to you on the basis that you are a person into whose possession the Base Prospectus may be lawfully delivered in accordance with the laws of jurisdiction in which you are located and you may not, nor are you authorised to, deliver the Base Prospectus to any other person.

Under no circumstances shall the Base Prospectus constitute an offer to sell or the solicitation of an offer to buy nor any sale of these securities in any jurisdiction in which such offer, solicitation or sale, would be unlawful. The Base Prospectus may be communicated solely to (A) persons outside the United Kingdom or (B) persons inside the United Kingdom who are (i) persons with professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the "**Order**"), (ii) high net worth entities, and other persons to whom it may lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order or (iii) persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000, as amended) in connection with the issue or sale of any securities of the Issuer or any member of its Group (as defined in the preliminary prospectus) may otherwise lawfully be communicated or caused to be communicated (all such persons in (A) and (B) above being "relevant persons"). Any investment activity to which this communication relates will only be available to and will only be engaged with relevant persons. Any person who is not a relevant person should not act or rely on this communication.

If a jurisdiction requires that the offering be made by a licenced broker or dealer and the underwriters or any affiliate of the underwriters is a licenced broker or dealer in that jurisdiction, the offering shall be deemed to be made by the underwriters or such affiliate on behalf of JSC NC "KazMunayGas" or KazMunaiGaz Finance Sub B.V. (as the case may be) in such jurisdiction.

This Base Prospectus has been sent to you in an electronic form. You are reminded that documents transmitted via this medium may be altered or changed during the process of electronic transmission and consequently none of the Dealers (as defined in the Base Prospectus) nor any person who controls them nor any director, officer, employee nor agent of them or affiliate of any such person accepts any liability or responsibility whatsoever in respect of any difference between the Base Prospectus distributed to you in electronic format and the hard copy version available to you on request from any such Dealer.



#### JSC NC "KazMunayGas"

(A joint stock company incorporated in the Republic of Kazakhstan)

and

**KazMunaiGaz Finance Sub B.V.** (A limited liability company incorporated in the Netherlands)

unconditionally and irrevocably guaranteed by JSC NC "KazMunayGas"

(A joint stock company incorporated in the Republic of Kazakhstan)

#### U.S.\$10,500,000,000 Global Medium Term Note Programme

JSC NC "KazMunayGas", a joint stock company incorporated in the Republic of Kazakhstan (the "**Company**"), and KazMunaiGaz Finance Sub B.V., a company incorporated with limited liability in the Netherlands ("**KMG Finance**"), have established a U.S.\$10,500,000,000 Global Medium Term Note Programme (the "**Programme**"), pursuant to which the Company or KMG Finance, as the case may be (each in such capacity, an "**Issue**"), may from time to time issue notes (the "**Notes**") denominated in any currency agreed between the relevant Issuer, together, if applicable, with the Company, and the relevant Dealer(s) (as defined below). The Notes will be constituted by and have the benefit of an amended and restated trust deed dated 5 April 2017 (as may be supplemented, amended or restated from time to time, the "**Trust Deed**"), among the Company, KMG Finance and Citicorp Trustee Company Limited (the "**Trustee**", which term shall include any successor trustee under the Trust Deed).

Where KMG Finance acts as the Issuer of Notes under the Programme, the payment of all amounts owing by KMG Finance in respect of such Notes will be unconditionally and irrevocably guaranteed by the Company (in such capacity, the "Guarantor") pursuant to a guarantee (the "Guarantee") contained in the Trust Deed.

This Base Prospectus supersedes the Base Prospectus dated 23 October 2014 relating to the Programme.

Application has been made (i) to the Financial Conduct Authority under Part VI of Financial Services and Markets Act 2000, as amended (the "FSMA") (the "UK Listing Authority"), for Notes issued under the Programme during the period of twelve months from the date of this Base Prospectus to be admitted to the official list of the UK Listing Authority (the "Official List") and (ii) to the London Stock Exchange plc (the "London Stock Exchange") for such Notes to be admitted to trading on the London Stock Exchange's Regulated Market (the "Regulated Market"). References in this Base Prospectus to Notes being "listed" (and all related references) shall mean that such Notes have been admitted to the Official List and have been admitted to trading on the Regulated Market. The Regulated Market is a regulated market for the purposes of Directive 2004/39/EC (the Markets in Financial Instruments Directive). Notice of the aggregate nominal amount of, interest (if any) payable in respect of, the issue price of, and the completion of certain other terms and conditions which are applicable to, each Tranche (as defined below) of Notes will be set forth in a final terms (the "Final Terms"), which, in order for Notes to be admitted to the Official List and to be admitted to trading by the London Stock Exchange, will be delivered to the UK Listing Authority and to the London Stock Exchange on or before the date of issue of the Notes of such tranche. In addition, unless otherwise agreed with the relevant Dealer(s) (as defined below) and provided for in the Final Terms, the Company will use its reasonable endeavours to cause all Notes issued by the Company and KMG Finance under the Programme to be admitted to the "KASE") as from (and including) the date of issue of the relevant Notes (the "Issue Date"). Neither the Company nor KMG Finance can give any assurance that any such listing will be obtained. In addition, no Notes may be issued, placed or listed outside of Kazakhstan without the prior permissions of the National Bank of the R

Factors which may affect the ability of the Company and KMG Finance to fulfil their obligations under the Programme and factors which are material for the purposes of assessing the risks associated with Notes issued under the Programme are set out under "Risk Factors" beginning on page 1.

Neither the Notes nor the Guarantee has been or will be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act"). Subject to certain exceptions, Notes may not be offered, sold or delivered within the United States or to U.S. persons. Notes may be offered and sold (i) within the United States to qualified institutional buyers ("QIBs") (as defined in Rule 144A under the Securities Act ("Rule 144A")) that are also qualified purchasers ("QPs") as defined in Section 2(a)(51) of the U.S. Investment Company Act of 1940, as amended (the "Investment Company Act"), in reliance on the exemption from registration provided by Rule 144A ( "Rule 144A Notes") and (ii) outside the United States to non-U.S. persons in offshore transactions in reliance on Regulation S ("Regulation S") under the Securities Act ("Regulation S Notes" and, together with Rule 144A Notes, "Notes"). Prospective purchasers are hereby notified that sellers of Notes may be relying on an exemption from the provisions of Section 5 of the Securities Act provided by Rule 144A.

The minimum denomination of any Notes issued under the Programme shall be  $\notin 100,000$  (or its equivalent in any other currency as at the date of issue of the relevant Notes). Subject thereto and in compliance with all applicable legal, regulatory or central bank requirements, Notes will be issued in such denominations as may be specified in the relevant Final Terms.

As at the date of this Base Prospectus, the long-term foreign currency debt of the Company has been rated BB by Standard & Poor's Credit Market Services Europe Limited ("**S&P**"), BBB- by Fitch Ratings Limited ("**Fitch**") and Baa3 by Moody's Investors Service Limited ("**Moody's**"). Each of S&P, Fitch and Moody's is established in the European Economic Area and is registered under Regulation (EU)  $\mathbb{N}$  1060/2009, as amended (the "**CRA Regulation**"). Notes issued under the Programme may be rated or unrated. Where an issue of Notes is rated, the applicable rating(s) will be specified in the relevant Final Terms. Such rating will not necessarily be the same as the rating assigned to the Company by the relevant rating agency. A credit rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.

Joint Arrangers and Dealers

Citigroup

Deutsche Bank

Halyk Finance

SkyBridge Invest

UBS Investment Bank

The date of this Base Prospectus is 5 April 2017

This Base Prospectus should be read and construed together with any supplements hereto and, in relation to any Tranche of Notes, should be read and construed together with the relevant Final Terms. This Base Prospectus comprises a base prospectus for the purposes of Article 5.4 of the Prospectus Directive. The expression "**Prospectus Directive**" means Directive 2003/71/EC (and amendments thereto, including the 2010 PD Amending Directive, to the extent implemented in the Relevant Member State as defined below), and includes any relevant implementing measure in the Relevant Member State; and the expression "**2010 PD Amending Directive**" means Directive 2010/73/EU.

The Notes may be issued on a continuing basis to one or more of the Dealers specified under "*Overview*—*Overview* of *the Programme*" and any additional Dealer or Dealers appointed under the Programme from time to time by the Issuer and the Guarantor (if applicable) (each, a "**Dealer**" and, together, the "**Dealers**"), which appointment may be for a specific issue of Notes or an ongoing basis. In the context of a discussion of an issue of a particular Tranche of Notes, reference in this Base Prospectus to "**relevant Dealer**" or "**relevant Dealers**" shall be to the Dealer or Dealers agreeing to subscribe for the particular Tranche of Notes.

No person has been authorised to give any information or to make any representation not contained in or not consistent with this Base Prospectus or any other document entered into in relation to the Programme or any information supplied by the Company or KMG Finance or such other information as is in the public domain and, if given or made, such information or representation should not be relied upon as having been authorised by the Company, KMG Finance, the Trustee or any Dealer or the Registrar, any Paying Agent, any Transfer Agent or the Calculation Agent (collectively, the "Agents").

Neither this Base Prospectus nor any other information supplied in connection with the Programme or any Notes (i) is intended to provide the basis of any credit or other evaluation or (ii) should be considered as a recommendation by the Company, KMG Finance, the Dealers, the Agents or the Trustee that any recipient of this Base Prospectus, or any other information supplied relating to the Programme or any Notes, should purchase any Notes. Each investor contemplating purchasing any Notes should make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness of the Company and KMG Finance. Neither this Base Prospectus nor any other information supplied in connection with the Programme or the issue of any Notes constitutes an offer or invitation by or on behalf of the Company or KMG Finance or any of the Dealers, the Agents, the Trustee or any other person to any person to subscribe for or to purchase any Notes in any jurisdiction where such offer or invitation is prohibited.

No representation or warranty is made or implied by the Dealers, the Trustee, the Agents or any of their respective affiliates, and none of the Dealers, the Agents, the Trustee nor any of their respective affiliates makes any representation or warranty or accepts any responsibility as to the accuracy or completeness of the information contained in this Base Prospectus. Neither the delivery of this Base Prospectus or any Final Terms nor the offering, sale or delivery of any Note shall, in any circumstances, create any implication that the information contained in this Base Prospectus is true subsequent to the date hereof or the date upon which this Base Prospectus has been most recently amended or supplemented or that there has been no adverse change, or any event reasonably likely to involve any adverse change, in the condition (financial or otherwise) of the Company or KMG Finance since the date thereof or, if later, the date upon which this Base Prospectus has been most recently amended or supplemented or that any other information supplied in connection with the Programme is correct at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

Furthermore, none of the Company, KMG Finance, the Dealers, the Agents or the Trustee makes any comment about the treatment for taxation purposes of payments or receipts in respect of any Notes received by any Noteholder. Each investor contemplating acquiring Notes under the Programme must seek such tax or other professional advice as it considers necessary for the purpose.

Each potential investor in Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- have sufficient knowledge and experience to make a meaningful evaluation of Notes, the merits and risks of investing in Notes and the information contained or incorporated by reference in this Base Prospectus and any applicable supplement;
- have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in Notes and the impact Notes will have on its overall investment portfolio;

- have sufficient financial resources and liquidity to bear all of the risks of an investment in Notes, including Notes
  with principal or interest payable in one or more currencies, or where the currency for principal or interest payments
  is different from the potential investor's home currency;
- understand thoroughly the terms of Notes and be familiar with the behaviour of any relevant indices and financial markets; and
- be able to evaluate (either alone or with the help of a financial advisor) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Some Notes may be complex financial instruments. Sophisticated institutional investors generally do not purchase complex financial instruments as stand-alone investments. They purchase complex financial instruments as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to their overall portfolios. A potential investor should not invest in Notes, which are complex financial instruments, unless it has the expertise (either alone or with a financial advisor) to evaluate how Notes will perform under changing conditions, the resulting effects on the value of Notes and the impact this investment will have on the potential investor's overall investment portfolio.

The investment activities of certain investors are subject to applicable legal investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisors to determine whether and to what extent (i) Notes are legal investments for it, (ii) Notes can be used as collateral for various types of borrowing and (iii) other restrictions apply to its purchase or pledge of any Notes. Financial institutions should consult their legal advisors or the appropriate regulators to determine the appropriate treatment of Notes under any applicable risk based capital or similar rules.

The distribution of this Base Prospectus, any supplement and any Final Terms and the offering, sale and delivery of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Base Prospectus, any supplement or any Final Terms comes are required by the Company, KMG Finance and the Dealers to inform themselves about and to observe any such restrictions. For a description of certain restrictions on offers, sales and deliveries of Notes and on the distribution of this Base Prospectus, any supplement or any Final Terms and other offering material relating to the Notes, see "Subscription and Sale" and "Transfer Restrictions".

This Base Prospectus may be communicated solely to (A) persons outside the United Kingdom or (B) persons inside the United Kingdom who are (i) persons with professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the "**Order**"), (ii) high net worth entities, and other persons to whom it may lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order or (iii) persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000, as amended) in connection with the issue or sale of any securities of the Issuer or any member of its Group (as defined in the preliminary prospectus) may otherwise lawfully be communicated or caused to be communicated (all such persons in (A) and (B) above being "relevant persons"). Any investment activity to which this communication relates will only be available to and will only be engaged with relevant persons. Any person who is not a relevant person should not act or rely on this communication.

NEITHER THE NOTES NOR THE GUARANTEE HAVE BEEN APPROVED OR DISAPPROVED BY THE U.S. SECURITIES AND EXCHANGE COMMISSION (THE "SEC"), ANY STATE SECURITIES COMMISSION IN THE UNITED STATES OR ANY OTHER U.S. REGULATORY AUTHORITY, NOR HAVE ANY OF THE FOREGOING AUTHORITIES PASSED UPON OR ENDORSED THE MERITS OF THE NOTES OR THE GUARANTEE OR THE ACCURACY OR THE ADEQUACY OF THIS BASE PROSPECTUS. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENCE IN THE UNITED STATES.

### **STABILISATION**

In connection with the issue of any Tranche of Notes, the Dealer or Dealers (if any) named as the Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) in the applicable Final Terms may over allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, there is no assurance that the Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) will undertake stabilisation action. Any stabilisation action may begin on or after the date on which adequate public disclosure of the terms of the offer of the relevant Tranche of Notes is made and, if begun, may be ended at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Tranche of Notes and 60 days

after the date of the allotment of the relevant Tranche of Notes. Any stabilisation or over allotment must be conducted by the relevant Stabilising Manager(s) (or person(s) acting on behalf of any Stabilising Manager(s)) in accordance with all applicable laws and rules.

### **ADDITIONAL INFORMATION**

Neither the Company nor KMG Finance is required to file periodic reports under Section 13 or 15 of the U.S. Securities Exchange Act of 1934, as amended (the "**Exchange Act**"). For so long as neither the Company nor KMG Finance is a reporting company under Section 13 or 15(d) of the Exchange Act, or exempt from reporting pursuant to Rule 12g3 2(b) thereunder, the Company and KMG Finance will, upon request, furnish to each holder of Notes that are "restricted securities" (within the meaning of Rule 144(a)(3) under the Securities Act) and to each prospective purchaser thereof designated by such holder upon request of such holder or prospective purchaser, in connection with a transfer or proposed transfer of any such Rule 144A Notes under the Securities Act, the information required to be delivered pursuant to Rule 144A(d)(4) under the Securities Act. As long as the relevant Notes are represented by a Rule 144A Global Note, for the purposes of this paragraph the expression "holder" shall be deemed to include account holders in the clearing systems who have interests in the relevant Rule 144A Global Note.

### **U.S. INFORMATION**

This Base Prospectus is being submitted on a confidential basis in the United States to a limited number of QIBs that are also QPs for informational use solely in connection with the consideration of the purchase of the Notes being offered hereby. Its use for any other purpose in the United States is not authorised. It may not be copied or reproduced in whole or in part nor may it be distributed or any of its contents disclosed to anyone other than the prospective investors to whom it is originally submitted.

Notes may be offered or sold within the United States only to QIBs that are also QPs in transactions exempt from registration under the Securities Act. Each U.S. purchaser of Notes is hereby notified that the offer and sale of any Notes to it may be made in reliance upon the exemption from the registration requirements of the Securities Act provided by Rule 144A.

Each purchaser or holder of Notes represented by a Rule 144A Global Note or any Notes issued in exchange or substitution therefor (together "**Legended Notes**") will be deemed, by its acceptance or purchase of any such Legended Notes, to have made certain representations and agreements intended to restrict the resale or other transfer of such Notes as set out in "*Subscription and Sale*" and "*Transfer Restrictions*".

### PRESENTATION OF FINANCIAL, RESERVES AND CERTAIN OTHER INFORMATION

### **Financial Information**

The independent auditors of the Company (as defined in "Appendix I—Glossary of Frequently Used Defined Terms"), Ernst & Young LLP, issued an independent auditor's report dated 10 March 2017 relating to the Company's consolidated financial statements as at and for the year ended 31 December 2016, which include comparative data (restated, see "—*Restatements*") below) as at and for the year ended 31 December 2015 (the "**2016 Financial Statements**") and an independent auditor's report dated 14 March 2016 relating to the Company's consolidated financial statements as at and for the year ended 31 December 2015 (the "**2016 Financial Statements**") and an independent auditor's report dated 14 March 2016 relating to the Company's consolidated financial statements as at and for the year ended 31 December 2015, which include comparative data as at and for the year ended 31 December 2014 (the "**2015 Financial Statements**" and, together with the 2016 Financial Statements, the "**Financial Statements**").

Ernst & Young LLP's independent auditor's report in respect of the 2016 Financial Statements appears on page F-4 of this Base Prospectus and Ernst & Young's independent auditor's report in respect of the 2015 Financial Statements appears on page F-96 of this Base Prospectus. The financial information set forth herein relating to the Company, unless otherwise indicated, has been extracted without material adjustment from the Financial Statements and the notes thereto contained in this Base Prospectus beginning on page F-1. The 2015 figures included in this Base Prospectus are derived from the 2016 Financial Statements and differ from figures included in the 2015 Financial Statements and published elsewhere. See "*—Restatements*".

Items included in the financial statements of each of the Company's entities are measured using the currency of the primary economic environment in which the entity operates (the "**functional currency**"). The Financial Statements contained elsewhere in this Base Prospectus are presented in Tenge. However, for convenience some financial information in this Base Prospectus is presented in U.S. Dollars, which information is based on the Tenge amounts contained in the Financial Statements as translated at the exchange rates indicated. Such translation should not be construed as a representation that the Tenge amounts have been or could be converted into U.S. Dollars at these rates or any other rate.

Certain figures included in this Base Prospectus have been subject to rounding adjustments; accordingly, figures shown for the same category presented in different tables may vary slightly and figures shown as totals in certain tables may not be an arithmetic aggregation of the figures which precede them.

### Restatements

The Company made certain restatements to its 2015 consolidated statement of financial position and consolidated statement of comprehensive income included in the 2016 Financial Statements due to the recognition of "Aysir Turism ve Inshaat A.S." ("**Aysir**") as a continuing operation, rather than a discontinued operation, as Aysir did not meet the applicable criteria of IFRS 5. Accordingly, the 2015 figures included in this Base Prospectus are derived from the 2016 Financial Statements and differ from figures included in the 2015 Financial Statements and published elsewhere. The Company believes that these restatements had no material impact on the financial position, results of operations or equity of the Company. See Note 6 to the 2016 Financial Statements for a tabulation of the effect of the change on comparative data (including Kazakh British Technical University JSC).

In addition, the Company made certain restatements to its 2014 consolidated statement of comprehensive income included in the 2015 Financial Statements. The 2014 figures included in this Base Prospectus are derived from the 2015 Financial Statements. The Company believes that these restatements had no material impact on the financial position, results of operations or equity of the Company. See Note 5 to the 2015 Financial Statements.

### Presentation of Certain Information Relating to Subsidiaries, Joint Ventures and Associates

Subsidiaries are entities over which the Company directly or indirectly has the power to govern the financial and operating policies generally accompanying a shareholding of more than 50% of the voting rights. Subsidiaries are fully consolidated from the date on which control is transferred to the Company or one of its subsidiaries. Unless otherwise indicated, in this Base Prospectus, information presented for the Company's direct and indirect subsidiaries relating to production and reserves and other similar information reflect the subsidiaries' total interest therein, irrespective of the Company's percentage ownership thereof.

In September 2006, the Company sold 42.05% of the common shares of JSC KazMunaiGas Exploration Production ("**KMG EP**"), its principal onshore exploration and production company, and KMG EP listed (i) its common shares on

the KASE and (ii) global depositary receipts representing its common shares (the "**KMG EP GDRs**") on the London Stock Exchange. As at 31 December 2016, the Company owned 63.02% of the ordinary voting shares of KMG EP. The financial position and results of operations of KMG EP are consolidated into those of the Company in the Financial Statements, and such Financial Statements reflect the amounts attributable to the non-controlling interest. Unless otherwise indicated, data presented for KMG EP relating to production and reserves and other similar data reflect KMG EP's entire ownership interest.

A joint arrangement is an arrangement of which two or more parties have joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities requires the unanimous consent of the parties sharing control. Joint arrangements of the Company exist in two forms: joint ventures and joint operations. A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement.

Under IFRS 11, which applies specifically to interests in joint ventures, and replaces IAS 31, joint ventures that meet the definition of a joint venture under IFRS 11 must be accounted for using the "equity method". The interests of the Company and its subsidiaries in joint ventures are accounted for in the Financial Statements using the equity method of accounting. Under the equity method, the Company's consolidated statement of comprehensive income simply reflects the share of the Company and its subsidiaries' of the net profit or loss of the joint venture as a single line item.

Upon the acquisition of joint operations, the Company recognises in relation to its interest in such joint operations, including its share of any assets held jointly and assets and liabilities, its share of any liabilities incurred jointly. The Company also recognises its revenue from the sale of its share of the output arising from the joint operations; its share of the revenue from the sale of the output by the joint operations; and expenses arising from the joint operations, including its share of any expenses incurred jointly.

Associates are entities over which the Company directly or indirectly has significant influence, but not control, generally accompanying a shareholding of between 20 and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting. The Company's and its subsidiaries' interests in associates are limited to their share of the net profit or loss of such associates and are reflected as a single line item in the Company's consolidated statement of comprehensive income of the Financial Statements.

Unless otherwise indicated, information presented in this Base Prospectus with respect to production and reserves and other similar information of joint ventures of the Company or its subsidiaries reflects the Company's or the relevant subsidiaries' proportionate interests in the joint ventures. Similarly, information presented in this Base Prospectus relating to production and reserves and other similar information of associates reflects the Company's and its subsidiaries' proportionate interest in the associates. In certain sections of this Base Prospectus, the Company has provided information on production and reserves and other similar information of the Company and its subsidiaries and joint operations separately from the production and reserves and other similar information of joint ventures accounted for under the equity method in order to permit some correlation to the financial accounting for the respective entities.

In this Base Prospectus, "A+B+C1 reserves" refers to reserves of crude oil and gas classified as category A, B and C1 under Kazakhstan methodology, "Company's A+B+C1 reserves" refers to the A+B+C1 reserves of crude oil and gas of the Company and its subsidiaries and the Company's and the Company's subsidiaries' proportionate share in the A+B+C1 reserves of crude oil and gas of their respective joint ventures and associates, collectively, and "Company's production" refers to the crude oil and gas production of the Company and its subsidiaries and the Company and its subsidiaries and the Company's and the Company and its subsidiaries and the Company's production" refers to the crude oil and gas production of the Company and its subsidiaries and the Company's and the Company's subsidiaries' proportionate share in the crude oil and gas production of their respective joint ventures and associates, collectively. See "Management's Discussion and Analysis of Results of Operations and Financial Performance—Main Factors Affecting Results of Operations—Acquisitions" and "The Oil and Gas Industry in Kazakhstan—Reserve Classifications".

See Notes 31 of the 2016 Financial Statements and Note 23 of the 2015 Financial Statements for additional information regarding how the Company accounts for its subsidiaries, joint ventures and associates.

### **Certain Reserves Information**

The Company calculates its reserves using Kazakhstan methodology, a system employed in the former Soviet Union, which differs significantly from both (i) the internationally accepted reserve estimation standards under the Petroleum Resources Management System sponsored by the Society for Petroleum Engineers, the American Association of

Petroleum Geologists, World Petroleum Council and the Society for Petroleum Evaluation Engineers (the "**PRMS**") and (ii) the reserves classifications permitted by the SEC ("**SEC Standards**"), in particular with respect to the manner in which and the extent to which commercial factors are taken into account in calculating reserves.

While Kazakhstan methodology permits the inclusion of highly speculative reserve quantities attributable to highly speculative acreage, the Company has elected to include only A+B+C1 reserves in the reserves figures calculated using Kazakhstan methodology included in this Base Prospectus. Even so, estimates derived according to Kazakhstan methodology may be substantially higher than those derived in accordance with PRMS and the SEC Standards because Kazakhstan methodology differs in significant ways from those standards. Effective from 1 January 2010, the SEC Standards were revised to be more consistent with PRMS, including allowing for the voluntary disclosure of probable and possible reserves in addition to proven reserves. Reserves are measured only on an annual basis and, accordingly, as at the date of this Base Prospectus, no reserve information is available as at any date subsequent to 31 December 2013. For a detailed discussion of each reserve classification used in the methodology employed by the Company, see "*The Oil and Gas Industry in Kazakhstan—Reserve Classifications*".

The reserves data contained in this Base Prospectus are, unless otherwise stated, taken from reserves analyses prepared in accordance with Kazakhstan methodology by the Company's professional engineering staff. The depreciation, depletion and amortisation data in the Financial Statements is prepared in accordance with IFRS, based on reserves estimates in accordance with PRMS, and were taken from published audited financial statements of certain of the Company's and its subsidiaries' joint ventures. Although the Company calculates its reserves using Kazakhstan methodology, some of the Company's subsidiaries and joint ventures calculate their reserves in accordance with PRMS.

### Hydrocarbon Data

References in this Base Prospectus to "tonnes" are to metric tonnes. One metric tonne equals 1,000 kilograms.

For informational purposes only, certain estimates in this Base Prospectus are presented as follows:

- oil and condensate in barrels and barrels per year. Barrel figures are converted from the Company's internal records presented in tonnes at a rate of 7.6 barrels per tonne. Barrel per day figures have been obtained by dividing annual figures by 365; and
- plant products, which include butane, propane, liquefied petroleum gas ("LPG") and liquid hydrocarbons, in barrels. Barrel figures are converted from the Company's internal records presented in tonnes at a rate of 7.6 barrels per tonne. Barrel per day figures have been obtained by dividing annual figures by 365.

For internal record keeping purposes, the Company's information relating to production, transportation and sales of crude oil and gas condensate is recorded in tonnes, a unit of measure that reflects the mass of the relevant hydrocarbon. For convenience, such information is presented in this Base Prospectus as both tonnes and in standard 42 gallon barrels ("**barrels**" or "**bbl**"), converted from tonnes as described above. The actual number of barrels of crude oil produced, shipped or sold may vary from the barrel equivalents of crude oil presented herein, as a tonne of heavier crude oil will yield fewer barrels than a tonne of lighter crude oil. The conversion rates for other companies for converting tonnes into barrels and for converting cubic feet into cubic metres may be at different rates.

### Third Party Information Regarding the Company's Market and Industry

Statistical data and other information appearing in this Base Prospectus relating to the oil and gas industry in the Republic of Kazakhstan ("**Kazakhstan**") have, unless otherwise stated, been extracted from documents and other publications released by the Statistics Committee of Kazakhstan (the "**Statistics Committee**"), the Ministry of Finance of Kazakhstan, the Ministry of Energy (the "**Ministry of Energy**"), the NBK and other public sources in Kazakhstan, including the NBK's Annual Report, the World Bank and International Monetary Fund, as well as from Kazakhstan press reports and publications, edicts and resolutions of the government of Kazakhstan (the "**Government**") and estimates of the Company (based on its management's knowledge and experience of the markets in which the Company operates). In the case of the presented statistical information, similar statistics may be obtainable from other sources, although the underlying assumptions and methodology, and consequently the resulting data, may vary from source to source. Any discussion of matters relating to Kazakhstan in this Base Prospectus is, therefore, subject to uncertainty due to concerns about the completeness or reliability of available official and public information. See "*Risk Factors—Risk Factors Relating to the Republic of Kazakhstan—The Company cannot ensure the accuracy of official statistics and other data in this Base Prospectus published by Kazakhstan authorities"*.

The information described above has been accurately reproduced and, as far as the Company and KMG Finance are aware and are able to ascertain from the information published by such third parties, no facts have been omitted which would render the reproduced information inaccurate or misleading. Where third party information has been used in this Base Prospectus, the source of such information has been identified.

The Company's estimates have been based on information obtained from the Company's subsidiaries, joint ventures, associates, customers, suppliers, trade and business organisations and other contacts in the markets in which the Company operates. The Company believes these estimates to be accurate in all material respects as at the dates indicated. However, this information may prove to be inaccurate because of the method by which the Company obtained some of the data for these estimates or because this information cannot always be verified with complete certainty due to limits on the availability and reliability of raw data, the voluntary nature of the data gathering process and other inherent limitations and uncertainties.

This Base Prospectus contains illustrations and charts derived from the Company's internal information and the internal information of the Company's subsidiaries, joint ventures and associates, which have not been independently verified unless specifically indicated.

### **Certain Definitions and Terminology**

Certain defined terms are used in this Base Prospectus. See Appendix I for a glossary of frequently used defined terms. Additionally, see Appendix II for a glossary of measurement and technical terms used in this Base Prospectus.

#### **Presentation of Alternative Performance Measures**

In this Base Prospectus, the Group uses the following metrics in the analysis of its business and financial position, which the Company considers to constitute Alternative Performance Measures ("**APMs**"), as defined in the European Securities and Market Authority Guidelines on Alternative Performance Measures dated 5 October 2015 (the "**ESMA Guidelines**").

Set out below is a summary of the APM metrics used, the definition, bases of calculation and reconciliation of such metrics and the rationale for the inclusion of such metrics.

Metric	Definition, method of calculation and reconciliation to financial statement line item	Rationale
EBIT	Calculated as profit before income tax plus finance cost.	Performance measure
EBITDA	Calculated as EBIT plus depreciation, depletion, amortisation and impairment of long-lived assets.	Performance measure
Debt (including current portion)	Calculated as the current portion of borrowings plus the non-current portion of borrowings.	Liquidity measure
Capitalisation	Calculated as debt plus equity.	Liquidity measure
Net Capitalisation	Calculated as net debt plus equity.	Liquidity measure
Net Debt	Calculated as debt minus cash and cash equivalents.	Liquidity measure
Debt/EBITDA	Calculated as the ratio of debt divided by EBITDA.	Performance measure
Net Debt/Net Capitalisation	Calculated as the ratio of Net Debt divided by Net Capitalisation.	Liquidity measure
Cash and deposits (including long-term)	Calculated as the sum of cash in bank, deposits with maturities of less than 12 months and deposits with maturities over 12 months.	Liquidity measure
Debt/Equity	Calculated as the ratio of Debt divided by total equity	Liquidity measure
Current Liquidity	Calculated as current assets as at 31 December of the relevant year divided by current liabilities	Liquidity measure
EBIT/Finance Cost	Calculated as the ratio of EBIT divided by finance cost	Performance measures

The above APMs have been included in this Base Prospectus to facilitate a better understanding of the Group's historic trends of operation and financial condition. The Group uses APMs as supplementary information to its IFRS operating results. The APMs are not defined by, or presented in accordance with, IFRS. The APMs are not measurements of the Group's operating performance under IFRS and should not be used instead of or considered as alternatives to any measures of performance and/or liquidity under IFRS. The APMs relate to the reporting periods described in this Base Prospectus and are not intended to be predictive of future results. In addition, other companies, including those in the Group's industry, may calculate similarly titled APMs differently from the Group. Because companies do not calculate these APMs in the same manner, the Group's presentation of such APMs may not be comparable to other similarly titled APMs used by other companies.

For a reconciliation of the APMs used in this Base Prospectus to the Financial Statements, see "Management's Discussion and Analysis—Alternative Performance Measures".

### FORWARD-LOOKING STATEMENTS

This Base Prospectus, any related supplement and any Final Terms may contain certain forward-looking statements with respect to the financial condition, results of operations and business of the Company and certain of the plans, intentions, expectations, assumptions, goals and beliefs of the Company regarding such items. These statements include all matters that are not historical fact and generally, but not always, may be identified by the use of words such as "believes," "expects," "are expected to," "anticipates," "intends," "estimates," "should," "will," "will continue," "may," "is likely to," "plans" or similar expressions, including variations and the negatives thereof or comparable terminology.

Prospective investors should be aware that forward looking statements are not guarantees of future performance and that the Company's actual results of operations and financial condition and the development of the industry in which it operates may differ significantly from those made in or suggested by the forward-looking statements contained in this Base Prospectus. In addition, even if the Company's results of operations, financial condition and business and the development of the industry in which it operates are consistent with the forward-looking statements contained in this Base Prospectus, those results or developments may not be indicative of results or developments in subsequent periods.

Factors that could cause actual results to differ materially from the Company's expectations are contained in cautionary statements in this Base Prospectus and include, among other things, the following:

- price fluctuations in crude oil, gas and refined products markets and related fluctuations in demand for such products;
- fluctuations in the KZT/U.S.\$ and other exchange rates;
- operational limitations, including equipment failures, labour disputes and processing limitations;
- the continuing effects of the global financial crisis, whose duration and magnitude cannot be ascertained;
- the availability or cost of transportation routes and fees charged for arranging transportation;
- overall economic and business conditions, including commodity prices;
- changes in government regulations, including regulatory changes affecting the availability of permits, and governmental actions that may affect the Company's operations or planned expansion;
- changes in the Company's corporate organisation;
- asset disposals by the Company, including in line with the Government's privatisation plan;
- unplanned events or accidents affecting the Company's operations or facilities;
- changes in tax requirements, including tax rate changes, new tax laws and revised tax law interpretations;
- the Company's ability to increase market share for its products and control expenses;
- economic and political conditions in Kazakhstan and international markets, including governmental changes;
- the effects of instability and unrest in countries in the same region as Kazakhstan, including but not limited to the Russian Federation ("**Russia**") and Ukraine;
- incidents or conditions affecting the export of crude oil and gas;
- reservoir performance, drilling results and the implementation of the Company's oil and gas expansion plans;
- an inability to implement any potential acquisition or an inability to acquire such interests on terms proposed by the Company; and
- the timing, impact and other uncertainties of future actions.

The sections of this Base Prospectus entitled "*Risk Factors*" and "*Management's Discussion and Analysis of Results of Operations and Financial Performance*" contain a more complete discussion of the factors that could affect the Company's future performance and the industry in which it operates. In light of these risks, uncertainties and assumptions, the forward looking events described in this Base Prospectus may not occur.

Neither the Company nor KMG Finance undertakes any obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. All subsequent written and oral forward-looking statements attributable to the Company or KMG Finance or to persons acting on their behalf are expressly qualified in their entirety by the cautionary statements referred to above and contained elsewhere in this Base Prospectus.

### **RESPONSIBILITY STATEMENT**

This Base Prospectus comprises a base prospectus for the purposes of the Prospectus Directive and for the purpose of giving information with regard to the Company and KMG Finance which, according to the particular nature of the relevant Issuer, together, if applicable, with the Company and the Notes, is necessary to enable investors to make an informed assessment of the assets and liabilities, financial position, profits and losses and prospects of the relevant Issuer, together, if applicable, with the Company and of the rights attaching to the Notes. Where third party information has been used in this Base Prospectus, the source of such information has been identified. Such information has been accurately reproduced and, as far as the Company and KMG Finance are aware and are able to ascertain from the information published by such third parties, no facts have been omitted which would render the reproduced information inaccurate or misleading. The Company and KMG Finance accept responsibility for the information contained in this Base Prospectus. To the best of the knowledge of the Company and KMG Finance (which have taken all reasonable care to ensure that such is the case), the information contained in this Base Prospectus is in accordance with the facts and contains no omission likely to affect the import of such information.

### SUPPLEMENT TO THIS BASE PROSPECTUS

Following the publication of this Base Prospectus, a supplement may be prepared by the Company and KMG Finance and approved by the UK Listing Authority in accordance with Article 16 of the Prospectus Directive. Statements contained in any such supplement shall, to the extent applicable (whether expressly, by implication or otherwise), be deemed to modify or supersede statements contained in this Base Prospectus. Any statement so modified or superseded shall not, except as so modified or superseded, constitute a part of this Base Prospectus.

The Company and KMG Finance will, in the event of any significant new factor, material mistake or inaccuracy relating to information included in this Base Prospectus that is capable of affecting the assessment of any Notes, prepare a supplement to this Base Prospectus or publish a new Base Prospectus for use in connection with any subsequent issue of Notes.

The relevant Issuer together, if applicable, with the Company may agree with any Dealer that a Series of Notes may be issued in a form not contemplated by the Terms and Conditions of the Notes, in which event a supplemental Base Prospectus will be published, if appropriate, which will describe the effect of the agreement reached in relation to such Series of Notes.

### DOCUMENTS INCORPORATED BY REFERENCE

The following documents, which have previously been published and approved by, filed with or notified to the Financial Services Authority (now the Financial Conduct Authority) shall be incorporated in, and form part of, this Base Prospectus and, for so long as the Programme remains in effect and (in the case of any of the referenced Terms and Conditions of the Notes) Notes to which such Terms and Conditions of the Notes are applicable shall be outstanding, copies of each such document may be inspected during normal business hours at the specified office of the Paying Agent and such documents may also be viewed electronically and free of charge at:

http://www.londonstockexchange.com/exchange/news/market-news/market-news-home.html.

- the Terms and Conditions of the Notes contained in the previous Base Prospectus dated 23 October 2014 (pages 214-247 inclusive) prepared by the Company and KMG Finance in connection with the Programme;
- the Terms and Conditions of the Notes contained in the previous Base Prospectus dated 15 April 2013 (pages 177-210 inclusive) prepared by the Company and KMG Finance in connection with the Programme;
- the Terms and Conditions of the Notes contained in the previous Base Prospectus dated 1 November 2010 (pages 181-213 inclusive) prepared by the Company and KMG Finance in connection with the Programme;
- the Terms and Conditions of the Notes contained in the previous Base Prospectus dated 15 April 2010 (pages 157-190 inclusive) prepared by the Company and KMG Finance in connection with the Programme;
- the Terms and Conditions of the Notes contained in the previous Base Prospectus dated 8 July 2009 (pages 186-223 inclusive) prepared by the Company and KMG Finance in connection with the Programme; and
- the Terms and Conditions of the Notes contained in the previous Base Prospectus dated 18 June 2008 (pages 166-203 inclusive) prepared by the Company and KMG Finance in connection with the Programme.

The non-incorporated parts of a document listed above are either not relevant for an investor or are otherwise covered elsewhere in this Base Prospectus. Any documents themselves incorporated by reference in any document incorporated by reference in this Base Prospectus shall not form part of this Base Prospectus.

### **ENFORCEMENT OF CIVIL LIABILITIES**

The Company is a joint stock company organised under the laws of Kazakhstan and all of its officers and certain of its directors and other persons referred to in this Base Prospectus are residents of Kazakhstan. All or a substantial portion of the assets of the Company and most of such persons are located in Kazakhstan. As a result, it may not be possible (i) to effect service of process upon the Company or any such person outside Kazakhstan, (ii) to enforce against any of them, in courts of jurisdictions other than Kazakhstan, judgments obtained in such courts that are predicated upon the laws of such other jurisdictions or (iii) to enforce against any of them, in Kazakhstan courts, judgments obtained in jurisdictions other than Kazakhstan, including judgments obtained in respect of the Notes or the Trust Deed in the courts of England and judgments obtained in the United States predicated upon the civil liability provisions of the federal securities laws of the United States.

KMG Finance is incorporated under the laws of the Netherlands and its managing directors are residents of the Netherlands and Kazakhstan. A substantial portion of the assets of KMG Finance and of its managing directors are located in the Netherlands and Kazakhstan. As a result, it may not be possible (i) to effect service of process upon KMG Finance or any such person outside the Netherlands or Kazakhstan, as the case may be, (ii) to enforce against any of them, in courts of jurisdictions other than the Netherlands or Kazakhstan, as the case may be, judgments obtained in such courts that are predicated upon the laws of such other jurisdictions or (iii) to enforce against any of them, in the courts of the Netherlands or Kazakhstan, as the case may be, judgments obtained in jurisdictions other than the Netherlands or Kazakhstan, respectively, including judgments obtained in the United States predicated upon the civil liability provisions of the federal securities laws of the United States. KMG Finance has been advised by its legal counsel in the Netherlands, DLA Piper Nederland N.V., that the Netherlands does not currently have a treaty with the United States providing for reciprocal recognition and enforcement of judgments (other than arbitral awards) in civil and commercial matters.

Consequently, a judgment for the payment of an amount of money rendered by any federal or state court in the United States will not be recognised and enforced by the Dutch courts. However, if a person has obtained a final and conclusive judgment for the payment of money rendered by any federal or state court in the United States and files his claim with the competent Dutch court, the Dutch court will generally give binding effect to the judgment of any federal or state court in the United States, insofar as it finds that the jurisdiction of any federal or state court in the United States has been based on grounds which are internationally acceptable and that proper legal procedures have been observed and unless the foreign judgment contravenes Dutch public policy.

Accordingly, a final judgment for the payment of money rendered by any federal or state court in the United States based on civil liability, whether or not predicated solely upon U.S. federal securities laws, would not be directly enforceable in the Netherlands. If the party in whose favour such final judgment is rendered brings a new suit in a competent court in the Netherlands, however, such party may submit to a Dutch court the final judgment that has been rendered in the United States. If the Dutch court finds that the jurisdiction of the federal or state court in the United States has been based on grounds which are internationally acceptable and that proper legal procedures have been observed, the Dutch court will, in principle, give binding effect to the final judgment which has been rendered in the United States unless such judgment contravenes public policy in the Netherlands. The enforcement in a Dutch court of judgments rendered by any federal or state court in the United States is subject to Dutch rules of civil procedure.

The Notes and the Trust Deed are governed by the laws of England, and the Company and KMG Finance have agreed in the Notes and the Trust Deed that disputes arising thereunder are subject to arbitration in London or, at the election of the Trustee or, in certain circumstances, a Noteholder (as defined in *"Terms and Conditions of the Notes"*), to the non-exclusive jurisdiction of English courts. See Condition 18(b) under *"Terms and Conditions of the Notes"*. The Civil Procedure Code of Kazakhstan, which became effective on 1 January 2016, provides that Kazakhstan courts should recognize and enforce foreign court judgments only if provided for by Kazakhstan law or an international treaty to which Kazakhstan is a party (based on reciprocity). Kazakhstan is not a party to any multilateral or bilateral treaties with the United Kingdom (or most Western jurisdictions) for the mutual enforcement of court judgments, and, accordingly, there is a risk that a judgment obtained from a court in England would not be enforceable in Kazakhstan courts. Each of Kazakhstan and the United Kingdom are, however, parties to the 1958 New York Convention on Recognition and Enforcement of Arbitral Awards (the "**Convention**") and, accordingly, an arbitral award under the Convention are met. The Civil Procedure Code of Kazakhstan establishes the procedure for the enforcement of foreign arbitral awards.

The Law "On Arbitration" ( $\mathbb{N}$  466-V, dated 8 April 2016) (the "**Arbitration Law**") was signed by the President of Kazakhstan on 8 April 2016. The introductory language to the Arbitration Law, as well as other provisions of the Arbitration Law, imply that the Arbitration Law should apply only where the matter involves dispute resolution in Kazakhstan (i.e., in respect of arbitration bodies with a seat in Kazakhstan). In particular, the preamble to the Arbitration Law states that: "This [1]aw regulates social relations arisen in the process of arbitration activity on the territory of the Republic of Kazakhstan as well as the procedure and terms of recognition and enforcement of arbitral awards in Kazakhstan..."

There are, however, certain novelties in the Arbitration Law, which may have implications (as described below) in respect of the arbitration provisions contained in the Notes and the Trust Deed. In particular, the provisions of the Arbitration Law do not clearly differentiate between domestic and foreign arbitration. In particular:

- Article 8.8 of the Arbitration Law restricts the trying of disputes involving quasi-sovereign companies by arbitration. Both the Company and KMG Finance fall under the definition of a quasi-sovereign company. More specifically, Article 8.8 provides that a dispute between two quasi-sovereign companies cannot be resolved by arbitration. While there is no established practice in relation to Article 8.8 of the Arbitration Law, Management believes that this requirement only applies when two or more quasi-sovereign companies are involved in a dispute as adverse parties. Accordingly, Article 8.8 should not apply if two or more quasi-sovereign companies are not adverse parties to the dispute, which would be the case in respect of the Notes and the Trust Deed.
- Article 8.10 of the Arbitration Law requires state-controlled companies to obtain consent from the Competent Authority of a relevant industry in order to enter into an arbitration agreement. Both the Company and KMG Finance fall under the definition of a state-controlled company. Although, there is no established practice in relation to Article 8.10 of the Arbitration Law, Management believes that the Arbitration Law does not govern conduct of arbitration proceedings outside of Kazakhstan and that, accordingly, no consent of the Competent Authority (as defined below) is required for the Company or KMG Finance to enter into arbitration agreements under the Notes and the Trust Deed.
  - Article 44.1 of the Arbitration Law provides that an arbitral tribunal applies Kazakhstan law when considering a dispute: (i) between Kazakhstan nationals and/or legal entities; or (ii) involving a quasi-sovereign company. Although, there is no established practice in relation to Article 44.1 of the Arbitration Law, Management believes that the Arbitration Law does not govern conduct of arbitration proceedings outside of Kazakhstan and that, accordingly, Article 44.1 of the Arbitration Law does not require an arbitral tribunal outside of Kazakhstan to apply Kazakhstan law when considering a dispute involving the Company and/or KMG Finance.

Given that the Arbitration Law has not been tested in practice, there can be no assurance that Kazakhstan courts would support the above interpretation of the Arbitration Law and that an award against the Company and/or KMG Finance in arbitral proceedings in London under English law would be enforced in Kazakhstan. See *"Risk Factors—Risk Factors"* 

### Relating to the Notes—It may be difficult to effect service of legal process and enforce judgments obtained outside of Kazakhstan against the Company and its management."

In February 2010, the Parliament of Kazakhstan (the "**Parliament**") passed legislation amending Kazakhstan law to provide for certain immunities to government entities in the context of arbitration and foreign court judgments. While companies, such as the Company, are not considered to be government entities and, thus, do not have such immunity, arbitral awards and foreign court decisions in respect of the Company, including in relation to the issuance of Notes under the Programme, may not be recognised and enforced on the grounds that they affect the interests of the State. Notwithstanding these concerns, although no assurance can be given that a Kazakhstan court would give effect to such provisions, under the Trust Deed, the Company has, to the full extent permitted by applicable laws, waived any immunity that may be attributed to it in respect of the Notes or, if applicable, the Guarantee.

In addition, certain of the assets owned by the Company or its subsidiaries, as well as certain of the shares in the Company's subsidiaries, are considered to be strategic assets of Kazakhstan. Kazakhstan law provides that the State shall have a priority right to purchase the strategic assets of Kazakhstan in the event of their disposition (whether through sale, bankruptcy or receivership).

### TABLE OF CONTENTS

STABILISATION	iii
ADDITIONAL INFORMATION	iv
U.S. INFORMATION	iv
PRESENTATION OF FINANCIAL, RESERVES AND CERTAIN OTHER INFORMATION.	v
FORWARD-LOOKING STATEMENTS	x
RESPONSIBILITY STATEMENT	xi
SUPPLEMENT TO THIS BASE PROSPECTUS	xi
DOCUMENTS INCORPORATED BY REFERENCE	xi
ENFORCEMENT OF CIVIL LIABILITIES	xii
RISK FACTORS	1
OVERVIEW	31
USE OF PROCEEDS	44
KMG FINANCE	45
SELECTED FINANCIAL AND OTHER INFORMATION	47
MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL PERFORMANCE	
BUSINESS	
ENVIRONMENTAL, HEALTH AND SAFETY MATTERS	
MANAGEMENT	
SHARE CAPITAL, SHAREHOLDERS AND RELATED PARTY TRANSACTIONS	
FORM OF FINAL TERMS	192
TERMS AND CONDITIONS OF THE NOTES	199
THE OIL AND GAS INDUSTRY IN KAZAKHSTAN	233
REGULATION IN KAZAKHSTAN	244
TAXATION	263
OVERVIEW OF THE PROVISIONS RELATING TO THE NOTES IN GLOBAL FORM	274
TRANSFER RESTRICTIONS	280
SUBSCRIPTION AND SALE	283
GENERAL INFORMATION	286
APPENDIX I - GLOSSARY OF FREQUENTLY USED DEFINED TERMS	288
APPENDIX II - GLOSSARY OF MEASUREMENT AND TECHNICAL TERMS	293
INDEX TO FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORTS	F-1

### **RISK FACTORS**

Each of KMG Finance and the Company believes that the following factors may affect its ability to fulfil its obligations under Notes and the Guarantee, as applicable, issued under the Programme. Some of these factors are contingencies, which may or may not occur and neither KMG Finance nor the Company is in a position to express a view on the likelihood of any such contingency occurring or not occurring.

In addition, factors which are material for the purpose of assessing the market risks associated with Notes issued under the Programme are also described below. If any of the risks described below actually materialises, the Company's business, prospects, financial condition, cash flows or results of operations may be materially adversely affected. If that were to happen, the trading price of the Notes may decline, or the relevant Issuer may be unable to pay interest, principal or other amounts on or in connection with any Notes and the Company may be unable to honour the Guarantee, if any, and investors may lose all or part of their investment. Furthermore, Notes issued under the Programme may have no established trading market when issued, and one may never develop. If a market does develop, it may not be liquid. Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market.

Each of KMG Finance and the Company believes that the factors described below represent the principal risks inherent in investing in Notes issued under the Programme, but the inability of the relevant Issuer or the Company (as the case may be) to pay interest, principal or other amounts on or in connection with any Notes, or otherwise perform its obligations under any Notes or the Guarantee, if any, may occur for other reasons which may not be considered significant risks by KMG Finance and the Company based on information currently available to them or for reasons which they may not currently be able to anticipate. Prospective investors should also read the detailed information set out elsewhere in this Base Prospectus and reach their own views prior to making any investment decision.

#### **Risk Factors Relating to KMG Finance**

# KMG Finance's ability to fulfil its obligations, if any, in respect of Notes issued by it under the Programme is entirely dependent on the Company and, in turn, the Company is dependent on receipt of funds from its shareholders, subsidiaries, joint ventures and associates.

KMG Finance's principal purpose is to provide funding, through the international capital markets, to the Company, although it also engages in other transactions, including the TCO Advanced Oil Sale (as defined below). Accordingly, KMG Finance's ability to fulfil its obligations under any Notes issued by it is entirely dependent on the performance of the Company and, in turn, the Company is dependent upon its subsidiaries, joint ventures and associates as a source of revenue. As a result, in considering the risks that may affect KMG Finance's ability to fulfil such obligations, potential investors should focus on the risk factor analysis set out below in respect of the Company and its ability to fulfil its obligations, including payments of interest, under the Notes. If a prospective investor purchases Notes, it is relying on the creditworthiness of the Company and no other person. In addition, an investment in any Notes involves the risk that subsequent changes in the actual or perceived creditworthiness of the Company may adversely affect the market value of Notes.

The Company's subsidiaries, including KMG Finance, joint ventures and associates are separate and distinct legal entities and they have no obligation to pay any amounts due under the Notes or the Guarantee or to make funds available for that purpose. In recent years, a significant proportion of the Company's cash flow has been derived from dividends paid to the Company by its subsidiaries, joint ventures and associates; however, future dividends to the Company may decrease. The Company can give no assurance that future dividends from the Company's subsidiaries, joint ventures and associates, if forthcoming, will be of a similar magnitude as those received in recent years. In addition, the Company's right to receive assets of any of the Company's subsidiaries, joint ventures or associates upon their liquidation or reorganisation, and consequently the right of the holders of the Guarantee to participate in those assets, will be subordinated to the claims of that subsidiary's, joint ventures' or associates' creditors, including trade creditors. Further, even if the Company were a creditor of any of its subsidiaries, joint ventures or associates, the Company's rights as a creditor would be subordinate to any security interest in the assets of the Company's subsidiaries, joint ventures or associates, joint ventures or associates and any indebtedness of those entities senior to that held by the Company. In the event that dividends from the Company's subsidiaries, joint ventures and associates significantly decrease, the Company may not be able to fulfil its obligations under the Guarantee in respect of Notes issued by KMG Finance.

The Company may also receive funds from Samruk-Kazyna or the Government. For example, in 2012, the National Fund of Kazakhstan made a loan facility of U.S.\$4.0 billion available to the Company, although, as at the date of this Base Prospectus, the Company has not drawn down, and has no current plans to draw down, any funds under this loan facility. There can be no assurance, however, that the Company will continue to benefit from loans and other financing from Samruk-Kazyna, the Government or Government-affiliated entities.

### **Risk Factors Relating to the Company's Business**

# The Company's revenue and net profits fluctuate significantly with changes in crude oil prices, which are historically volatile and are affected by a variety of factors beyond the Company's control.

Crude oil sales are the Company's material source of revenue, and the price of crude oil and the revenue realised by the Company from the sales of crude oil are affected by a variety of factors beyond the Company's control, including:

- global and regional supply and demand, and expectations regarding future supply and demand, for crude oil and petroleum products;
- the impact of recessionary economic conditions on the Company's customers, including reductions in demand for gas and oil products;
- global and regional socioeconomic and political conditions and military developments, particularly in countries in the same region as Kazakhstan (including but not limited to the Russia and Ukraine) and in the Middle East and other oil-producing regions;
- weather conditions and natural disasters;
- access to pipelines, railways and other means of transporting crude oil, gas and petroleum products;
- prices and availability of alternative fuels;
- the ability of the members of the Organisation of Petroleum Exporting Countries ("**OPEC**"), and other crude oil producing nations, to set and maintain specified levels of production and prices;
- Kazakhstan and foreign governmental regulations and actions, including export restrictions and taxes; and
- market uncertainty and speculative activities.

Historically, world crude oil prices have been highly volatile and are generally characterised by significant fluctuations that are determined by the global balance of supply and demand, which is entirely outside of the Company's control. For example, crude oil prices may be affected by the emergence of new discoveries and the growth of new exploration and production activities around the world. The United States has in recent years started to produce crude oil through hydraulic fracturing or "fracking" and these activities have had and are expected to continue to have a significant impact on world crude oil supplies, which could, in turn, affect world crude oil prices. In addition, while current agreements by Kazakhstan with OPEC to reduce crude oil output do not appear to have a material impact on the Company's operations, there can be no assurance that any future agreements will not have a material adverse impact on the quantities of crude oil produced by the Company.

The Company's revenue and net income fluctuate significantly with changes in crude oil prices. World prices for crude oil are characterised by significant fluctuations that are determined by the global balance of supply and demand, which is entirely outside of the Company's control. Crude oil prices have been particularly volatile in recent years. According to statistics published by the U.S. Energy Information Administration (the "**EIA**"), the average monthly spot price of Brent crude oil was U.S.\$52.32 per barrel in 2015, as compared to average prices of U.S.\$98.97 per barrel in 2014 and U.S.\$108.56 per barrel in 2013. Brent crude oil prices began to recover in 2016, with an average monthly spot price of Brent crude oil for December 2016 of U.S.\$53.29 per barrel, according to statistics published by EIA. According to the February 2017 Short-Term Energy Outlook published by the EIA, Brent crude oil prices averaged U.S.\$55 per barrel in January 2017, which was the highest monthly average for Brent spot prices since July 2015. As at the date of this Base Prospectus, however, the price of crude oil remains considerably below the record high average monthly price of U.S.\$132.72 per barrel recorded in July 2008. As at 30 March 2017, the spot price for Brent crude oil was U.S.\$52.25 per barrel.

The Company's profitability derived from crude oil sales is determined in large part by the difference between the income received for the crude oil the Company produces and its operating costs, as well as costs incurred in transporting and selling its crude oil. The Company's business, prospects, financial condition, cash flows and results of operations are heavily dependent on prevailing crude oil prices. Historically, high oil prices have had a considerable positive impact on the Company's business, prospects, financial condition, cash flows and results of operations, while lower crude oil prices have reduced and may continue to reduce the amount of crude oil that the Company is able to produce economically, including, in particular, by negatively affecting the economic viability of the production levels of specific wells or of projects planned or in development where production costs would exceed anticipated income from such production. There can be no assurance that the current oil price will improve, or even be maintained, in the future. Any further decline in the price per barrel for crude oil currently received by the Company (even a relatively modest decline) or any resulting curtailment in the Company's overall production volumes may result in a reduction in net income, impair the Company's ability to make planned capital expenditures or to incur costs necessary for the development of the Company's fields and may materially adversely affect the Company's business, prospects, financial condition, cash flows or results of operations. In particular, for budgeting purposes, the Company uses a price per barrel of crude oil of U.S.\$45.0; U.S.\$50.0; and U.S.\$50.0 for 2017, 2018 and 2019, respectively, which the Company's management believes is sufficient to allow the Company to continue to conduct its operations and capital expenditure and exploration projects, as planned. If the price per barrel falls below this internal threshold, there can be no guarantee that the Company will continue with its planned capital expenditure or exploration projects unless it is able to obtain support for such projects from Samruk-Kazyna or other sources.

### Certain of the Company's customers and business associates are subject to U.S. and EU sanctions and the ongoing or future impact of such sanctions may have an adverse effect on the Company.

The U.S. government imposes economic sanctions and trade embargoes with respect to certain countries in support of its foreign policy and national security goals. These laws and regulations are administered by the U.S. Treasury Department's Office of Foreign Assets Control ("**OFAC**"), and in certain instances by the U.S. Department of State. U.S. economic sanctions impose restrictions on U.S. persons and, in certain circumstances, non-U.S. persons with respect to activities or transactions with certain countries, governments, entities or individuals that are the target of the relevant U.S. economic sanctions. Under applicable U.S. persons are prohibited from causing other persons to violate applicable prohibitions. The United Kingdom, the other Member States of the European Union (the "**European Union**" or "**EU**") and various other countries (such as Australia, Canada, Japan and Switzerland), as well as the United Nations, have also implemented measures aimed at prohibiting or restricting engagements in financial and other dealings with sanctioned countries, entities and individuals.

In connection with the instability and unrest in Ukraine since 2014, the United States and the EU have imposed sanctions on certain individuals and companies in Russia, including Gazprom (a Russian state-owned oil and gas company), Transneft (a Russian state-owned pipeline company) and Lukoil (a privately-owned Russian energy company). The Company has business relationships with each of Transneft, Lukoil and Gazprom and, in particular, generates significant revenues from the volumes of natural gas transported by Gazprom through the Company's pipelines.

While the Company has not been sanctioned and has not engaged in, and does not expect to engage in, any actions that would cause it to be sanctioned by any relevant authority, there can be no assurance that the Company will not be sanctioned in the future. If the Company were to be sanctioned in the future, some of its investors, in the United States, in the EU and in other jurisdictions where sanctions similar to the U.S. Economic Sanctions apply, may be required (by operation of law or regulations or under internal investment policies, or both) to divest their interests in Notes issued under the Programme and some potential investors may forgo the purchase of Notes. Moreover, under such circumstances, other counterparties to the Company, both U.S. and non-U.S. and including various sources of funding for the Company, may be required, or may decide for reputational reasons or otherwise, to cease their business relationships with or divest their investments in the Company. Any of these factors could have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

In addition, the Company and its affiliates are borrowers under a number of loan agreements with Russian banks, certain of which, including Sberbank, are included on the list of sanctioned entities. As a result of the imposition of sanctions on certain Russian financial institutions, the Company's continued and future access to funding from Russian banks may be limited as such banks may be unable to offer funds, particularly in U.S. Dollars, to companies at an acceptable cost, if at all. Accordingly, the Company's available funding sources may become more limited and there can be no assurance that the Company will be able to find alternative available funding on the same or better terms, if at all.

### The Company is leveraged and has embarked on long-term growth plans that may entail an increased debt burden over the coming years.

As a result of the Company's historic acquisition-driven growth strategy and large capital expenditures programme, the Company is leveraged, with total borrowings of KZT 3,072.5 billion as at 31 December 2016 and KZT 3,228.9 billion as at 31 December 2015.

The Company is currently engaged in a number of capital expenditure-intensive programmes and transportation projects with joint ventures, in particular the Beineu-Bozoi-Shymkent Gas Pipeline and the Asia Gas Pipeline (as defined below). The North Caspian Project (Kashagan Field), investment for which must be funded by the Company in proportion to its 8.44% interest in the North Caspian Project Consortium ("NCPC") held through KMG Kashagan B.V. in which the Company, as at 31 December 2016, had a 50% interest (including the costs of construction of a compression centre, which, inter alia, includes the construction of an artificial island and the installation of additional gas re-injection compressors to increase the capacity of existing facilities at the Kashagan Field) is particularly capital expenditureintensive. See "Business-Reserves-Exploration Projects-NCPC". The Company expects that such programmes may require the Company to assume additional debt and may be a drain on the Company's cash resources. In addition, although Tengizchevroil LLP ("TCO") expects to fund its capital expenditures out of its own cash flows or non-recourse external financings and, as at the date of this Base Prospectus, the Company does not have any binding cash call obligations towards TCO, there can be no assurance that the Company will not at some point be required to provide cash or guarantees to cover all or a portion of such capital expenditures. In 2017 and 2018, the Company expects that the majority of its capital expenditure commitments will be in respect of modernisation works at the Atyrau Refinery and construction works at the Pavlodar Refinery. No assurance can be given that the Company will be able to fund all or most of its capital expenditure programmes through the Company's cash resources, intragroup financings or external financing.

There can also be no assurance that the Company's debt levels will not continue to increase in the future, that the Company will continue to be able to comply with the restrictive covenants of its debt facilities, or that the Company will be able to refinance its indebtedness at maturity on terms that are favourable or acceptable to the Company, or at all. Any failure by the Company's subsidiaries to refinance their outstanding indebtedness may result in a reduction of dividends paid to KMG, which could, in turn, affect the Company's income and cash flow. In addition, failure by the Company to refinance its outstanding indebtedness could have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations. See "*—The Company's business requires significant capital expenditures*" and "*—The Company is required to comply with certain financial and other restrictive covenants*".

# The Company relies heavily on oil and gas transportation systems to transport its products and its customers' products to markets outside Kazakhstan.

Kazakhstan's crude oil for export is transported primarily through international pipelines and, to a lesser extent, by rail and sea routes through other countries. The Company currently exports its crude oil through Russian pipelines to Black Sea ports for shipment to Europe and through Azerbaijan by rail to the Batumi Port and Oil Terminal Facilities (as defined below) for shipment to Europe. Therefore, the Company is largely dependent upon intergovernmental agreements between Kazakhstan and other countries to transport its oil and upon such governments' adherence to such agreements, both of which are entirely outside of the Company's control.

In addition, any reduction or cessation in the availability of the Company's export routes, whether due to maintenance breakdowns, security issues, political developments, natural disasters or disagreements with the Company's partners, among other things, would materially adversely affect exports, which, in turn, would have a material adverse impact on the Company's business, prospects, financial condition, cash flows or results of operations. Significant transportation disruptions could also result in reductions in, or interruptions of, production, which, together with the costs of resuming production and restoring production to pre-reduction or interruption levels, could have a material adverse impact on the Company's business, prospects, financial condition, cash flows or results of operations.

As a result of its purchase of a 49.9% interest in Kazakhstan Pipeline Ventures LLC ("**KPV**") from BP plc ("**BP**") in April 2009, which resulted in an increase in its effective beneficial interest in the Caspian Pipeline Consortium ("**CPC**") to 20.75% as at 31 December 2016, the Company's throughput rights in CPC substantially increased, together with the corresponding amounts paid by the Company to utilise those rights. Despite increased throughput rights, the Company cannot be certain that it will be successful in obtaining sufficient CPC Pipeline (as defined below) capacity allocation to meet anticipated production volumes at the Kashagan Field. As at the date of this Base Prospectus, approximately 55 million tonnes per year of capacity in the CPC Pipeline is expected to be allocated to crude oil producers from Kazakhstan. CPC pipeline capacity allocations change from period to period primarily due to quotas granted to certain subsoil users by the Ministry of Energy. Failure to access additional CPC Pipeline capacity and any further material increase in the

tariff for the use of the CPC Pipeline (or other export routes) could materially adversely affect the Company's business, prospects, financial condition, cash flows or results of operations.

Users of the gas transportation network operated by JSC Intergas Central Asia ("**ICA**"), the Company's international natural gas transportation subsidiary, are, in addition, dependent upon connections to third-party pipeline networks in Turkmenistan, Uzbekistan and Russia to receive and deliver natural gas. Accordingly, a reduction in the allocation of usage rights capacity of third-party pipelines located in Turkmenistan, Uzbekistan and Russia, due to maintenance breakdowns, security issues, disputes, political developments or natural disasters, among other things, could result in the reduction of volumes of gas transported by ICA and have a corresponding material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

### A number of the Company's production fields are mature.

KMG EP is the Company's largest subsidiary in terms of reserves and production. As at 31 December 2016, 29.6% of the Company's reserves, in particular the fields operated by JSC Ozenmunaigaz ("OMG") and JSC EmbaMunaiGas ("EMG"), wholly-owned subsidiaries of KMG EP, and located in the Mangistau and Atyrau oblasts in Western Kazakhstan, were mature, production from those reserves is declining and production from certain fields is no longer commercially viable. The Company intends to maintain production levels by various field development and rehabilitation projects, including the drilling of new wells, the completion of well workovers and the introduction of secondary enhanced oil recovery and well stimulation techniques. The Company also intends to increase overall production levels by replacing reserves through new discoveries over the long-term and making new acquisitions of producing oil and gas fields, both in Kazakhstan and internationally. Such activities typically involve significant levels of capital expenditures in new technologies and alternative methods of extracting reserves from such fields. The economic viability of such activities also depends upon the minimum price per barrel of crude oil being sufficient to allow the Company to continue to conduct its operations and capital expenditure and exploration projects, in accordance with its budget. See "-The Company's revenue and net profits fluctuate significantly with changes in crude oil prices, which are historically volatile and are affected by a variety of factors beyond the Company's control." No assurance can be given that the Company will be successful in achieving these strategic objectives or that such activities will achieve the desired results. The failure of the Company to implement these activities at all or in a cost-efficient manner could result in decreases in production or the profitability of such production, which could, in turn have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

# Many of the Company's transportation and refining facilities were constructed many years ago and will require significant further investment, in particular, to meet required ecological standards.

The Company's production, transportation and refining facilities largely rely on old infrastructure, which could materially adversely affect the Company's activities. The natural gas transportation systems operated by ICA, including the pipelines and compressor stations, were, for the most part, constructed over 30 years ago. Most of the pipelines are over 25 years old with some parts of the pipelines being more than 35 years old; overall, the pipelines have depreciated in value. Considerable sums of money have been invested by the Company to overhaul and improve the pipeline network and compressor stations to bring them in compliance with internationally accepted standards. There can be no assurance that there will not be any delays or curtailments of the supply of oil and natural gas to the Company's customers in the future due to the stress and corrosion of pipelines, defective construction of compressor stations, problems associated with harsh climate, the insufficient maintenance or refurbishment of the network or the breakdown or failure of equipment or processes leading to performance below expected levels of output or efficiency.

The Atyrau Refinery in Western Kazakhstan was commissioned in 1945 and is the oldest of the three operating refineries in Kazakhstan. The Atyrau Refinery only operates at slightly above the break-even point and the low utilisation rate primarily results from plant and equipment constraints. Although over the past ten years, a number of refurbishment and modernisation works have been undertaken at the Atyrau Refinery, as well as at the Shymkent Refinery and the Pavlodar Refinery, as a result of which much of the outdated equipment at the three refineries has been replaced and technological processes and equipment have been updated, significant further works are ongoing and considerable investment remains to be made by the Company to improve utilisation rates, profitability and the quality of the refined oil products at the refineries. In addition, as a result of rules imposed by the Eurasian Economic Union of Russia, Belarus, Kazakhstan, Armenia and Kyrgyzstan (the "**EEU**"), the Company's refineries are required to comply with Euro 4 and Euro 5 ecological standards with effect from 1 January 2018. Although the improvement works at the Atyrau Refinery, Pavlodar Refinery and Shymkent Refinery, which are intended to ensure compliance with Euro 4 and Euro 5 ecological standards, are expected to be completed by the end of 2017, if the Company is not able to complete such further works, comply with such standards, find sources of funding for such works on favourable terms or at all or control the costs of such works, there could be a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

#### The Company's production and other activities could be reduced by adverse weather events.

Kazakhstan's climate is characterised by harsh winters and hot summers. A large number of the Company's facilities and large segments of its networks are located in areas that experience severe weather conditions, particularly in winter, and extreme variability in winter and summer weather, which can accelerate wear and tear on pipelines and related equipment. Extremely harsh weather conditions and the remoteness of certain of the Company's facilities may make it difficult to gain access to conduct repair or maintenance quickly. In addition, winter storms have negatively affected the Company's production levels due to the inability of staff and equipment to reach drilling sites and other facilities. There can be no assurance that further such events or other significant weather events will not negatively affect the Company's operations in the future, which could, in turn, have a materially adverse effect on the Company's business, financial condition, results of operations and prospects.

#### The Company's exploration, production and refining activities could be affected by infrastructure failures.

The Group's drilling and production activities have been, and may continue to be, affected by infrastructure failures. Kazakhstan's power supply network is outdated and is prone to power outages and disruptions. In common with other oil producers in Kazakhstan, the Company has experienced power outages at its fields. In 2011, KMG EP suffered power cuts at the Uzen, Karazhanbas and Kumkol Fields, resulting in lower than average production for that year. Any disruptions or adverse changes affecting the power supply required for the Company's operations or problems with other operational infrastructure could have a material adverse effect on the Group's business, financial conditions, results of operations and prospects.

# Commercial production at the Kashagan Field commenced only in November 2016, after significant delays, disruptions and cost over-runs and there can be no assurance that there will not be further production failures or disruptions or additional capital expenditure for the Company.

As a result of the Company's interest in NCPC, through KMG Kashagan B.V. in which (following the sale of 50% of its interest in KMG Kashagan B.V. to Samruk-Kazyna in October 2015) the Company has a 50% direct interest, the Company is responsible for a share in the capital expenditures programme for the Kashagan Field. Pursuant to the amendment to the development plan and budget made in May 2012 as a result of the delay to the commencement of commercial production at that time, the total capital expenditure for the first phase of the North Caspian Project had been increased by U.S.\$6.9 billion to a total of U.S.\$45.6 billion. Commercial production of oil at the Kashagan Field began on 11 September 2013, but was halted on 9 October 2013 due to the detection of leaks in the pipelines leading from the Field. All producing wells were closed, production at the offshore complex and the Bolashak plant was stopped, and all facilities were put into standby mode. In April 2014, the North Caspian Operating Co. ("NCOC"), the operator of the Kashagan Field, stated that approximately 200 km of oil and gas pipelines at the Field would need to be fully replaced. In 2015, replacement works were carried out on the oil and gas pipeline while maintenance, conservation and modernisation works were carried out on the production facilities. The Company, through KMG Kashagan B.V., is responsible for 8.44% of capital expenditures in line with its ownership interest. As a result of these replacement works and the corresponding delay to commercial production, total capital expenditure for the first phase of the North Caspian Project further increased to U.S.\$54.4 billion. Commercial production restarted in November 2016.

Between 1 November 2016 and 31 December 2016, the Kashagan Field produced 1.0 million tonnes of crude oil and, going forward, the Company expects production at the Kashagan Field to have a positive impact on the Company's revenues from crude oil production and sales. In November 2016, KMG Kashagan B.V. entered into a prepayment transaction in relation to the advanced sale of the crude oil produced at the Kashagan Field. See "Business—Significant Production Fields of Other Joint Ventures and Associates—Kashagan Advanced Oil Sale Transaction." There can be no assurance, however, that planned revenues will be realised and that there will not be further production failures or disruptions at the Kashagan Field.

The incurrence of additional capital expenditure requirements in connection with the Kashagan Field and/or the Company's failure to receive planned revenues from the Kashagan Field could have a material adverse effect on the Company's financial condition, cash flows or results of operations.

# The Company's business requires significant capital expenditures and the Company may be unable to finance its planned capital expenditures.

The Company's business requires significant capital expenditures related to exploration and development, production, transportation, refining and trading and compliance with environmental laws and regulations. The Company has historically had significant levels of capital spending and investment, which continued in 2014, 2015 and 2016, have continued to date in 2017 and are expected to continue in 2018 and beyond. In 2014, the Company increased its capital expenditure programme significantly, primarily (i) to implement an accelerated modernisation programme, including,

inter alia, in respect of the Company's refineries and pipelines, (ii) to meet funding obligations in respect of the Kashagan and Karachaganak fields and (iii) to provide improved social benefits for the Company's workers. In 2017 and 2018, the Company expects that the majority of its capital expenditure commitments will be in respect of modernisation works at the Atyrau Refinery (comprising the construction of an aromatics hydrocarbons production complex and a deeper oil refining complex) and construction works at the Pavlodar Refinery. Overall, the Company expects to incur capital expenditures of U.S.\$1.8 billion in 2017 (of which the Company has spent U.S.\$0.6 billion as at 31 March 2017), capital expenditures of U.S.\$0.9 billion in 2018 and total capital expenditures of U.S.\$5.7 billion over the next five years (including 2017 and 2018) both for the general purposes outlined above and, in particular, to finance the projects described below. See "*—The Company is relatively highly leveraged and has embarked on long-term growth plans that may entail an increased debt burden over the coming years.*"

As described above, as a result of the Company's interest in NCPC, through KMG Kashagan B.V., the Company is responsible for a share in the capital expenditures programme for the Kashagan Field, which increased following the halting of commercial production in October 2013 and the identification of the need to replace the entire pipeline prior to recommencement of commercial production in November 2016. There can be no assurance that the Company will not incur additional capital expenditures in respect of the Kashagan Field in the future. See "*—Commercial production at the Kashagan Field commenced only in November 2016, after significant delays, disruptions and cost over-runs and there can be no assurance that there will not be further production failures or disruptions or additional capital expenditure for the Company.*"

Increased oil production from the Tengiz Field and continued commercial production at the Kashagan Field will require increased capacity of the transportation infrastructure. Among other things, expansion of the CPC Pipeline to provide enhanced production capacity for the Tengiz Field and Kashagan Field is expected to be completed in 2017. As at the date of this Base Prospectus, the estimated total capital expenditures for expanding the CPC Pipeline are U.S.\$5.4 billion. While CPC expects to pay the total cost of the project out of its own cash flows from the proceeds of oil transportation services provided to the CPC shareholders pursuant to their preferential capacity rights and excess capacity rights on a ship-or-pay basis and, to the extent necessary, through non-recourse external financings, there can be no assurance that CPC will not seek funding or guarantees for external funding from its shareholders, including the Company.

TCO is continuing its ongoing future generation (or future growth) expansion project (the "FGP") in the Tengiz Field to further increase TCO's oil field production and plant processing capacity using the technologies from the existing second generation plant and sour gas injection project completed in 2008. In addition to the FGP, TCO is implementing a wellhead pressure management project (the "WPMP"). The FGP and WPMP projects are being executed as an integrated project, in order to realise synergies in design and execution and are expected to cost an aggregate of U.S.\$36.8 billion (including cost contingencies and anticipated increased costs of raw materials, but excluding the cost of the drilling programme and assuming a design capacity of 12 million tonnes per year). As at the date of the Base Prospectus, U.S.\$5.4 billion has been expended in respect of FGP and WPMP since July 2013. The budget for the FGP and the WPMP projects was approved in July 2016 and work on the projects is expected to be completed by 2022, although there can be no assurance that costs will not rise or delays will not occur. While TCO expects to pay the total cost of the project out of its own cash flows and, to the extent necessary, through non-recourse external financings and, as at the date of this Base Prospectus, there are no binding cash calls on the Company, there can be no assurance that TCO will not seek funding or guarantees for external funding from its shareholders, including the Company. In addition, while the Company and TCO had agreed that the capital expenditures needed in relation to these projects would not result in a reduction of the dividend paid by TCO to the Company in 2014 to less than U.S.\$1.0 billion per year, for 2015 onwards, the Company and TCO have agreed that the level of dividends payable by TCO to the Company will depend on the crude oil price for the relevant year. Accordingly, in a low oil price environment, amounts that might otherwise have been paid by TCO to the Company as dividends may be reallocated to fund the FGP and WPMP.

As a result of the Company's direct and indirect interest in the project (the "**N Block Project**") for exploration and development in the Nursultan block (the "**N Block**"), the Company is responsible for all obligations and expenses under the capital expenditures programme for the N Block Project. The Company's share in exploration expenses at N Block is expected to be KZT 0.8 billion in 2017 and KZT 2.1 billion in 2018, KZT 20.2 billion in 2019, KZT 23.6 billion in 2020, KZT 1.3 billion in 2021. There can be no assurance that exploration expenses will not increase or that commercial production will not be further delayed.

In addition, as a result of the Company's interest (through its wholly-owned subsidiary, KMG Karachaganak LLP) in KPO, the Company is responsible for a share in the capital expenditures programme for the Karachaganak Field. Karachaganak Petroleum Operating B.V. ("**KPO**") is currently in the process of implementing a third phase of development at the field, which is expected to increase gas production at the Karachaganak Field by up to three times and be completed by 2020. The Company's share in the development costs at the Karachaganak Field is expected to be KZT 25.1 billion and KZT 46.1 billion in 2017 and 2018, respectively, and KZT 138.2 billion in total. There can be no

assurance, however, that this phase of development will be completed on the expected schedule or within the expected budget.

In 2017, the Company expects that the majority of its capital expenditure commitments will be in respect of modernisation works at the Atyrau Refinery (comprising the construction of an aromatics hydrocarbons production complex and a deeper oil refining complex) and construction works at the Pavlodar Refinery.

The Company's investments (whether on its own or in a joint venture) pursuant to certain Subsoil Use Agreements (as defined below), as well as statutory liquidation expenses, for hydrocarbon exploration projects, which fail to yield commercial discoveries or reserves,

are generally at the Company's sole risk and, due to applicable tax ring-fencing rules, are not recoverable from revenue streams generated from the Company's other projects (except where this risk is contractually borne by the Company's joint venture partners).

The Company expects to fund a substantial part of its capital expenditures out of intragroup financings and net cash provided by its operating activities (although the Company itself has limited direct access to cash flows and is largely dependent on dividends from its subsidiaries and joint ventures), as well as through loans from international banks and further issuances under the Programme. If (among other things) global oil prices decline again or return to extremely low levels, the Company may have to finance more of its planned capital expenditures from outside sources, including bank borrowings and offerings of debt securities, such as the Notes, in the domestic and international capital markets, which could be more expensive. The Company may be unable to raise the financing required for its future capital expenditures, on a secured basis or otherwise, on acceptable terms or at all. Lack of sufficient funds in the future may require the Company to delay or terminate some of its anticipated projects.

If the Company is unable to raise necessary financing either from Samruk-Kazyna, the Government, international or domestic banks or the capital markets, it may be forced to reduce planned capital expenditures or curtail or abandon certain projects, which could adversely affect the Company's ability to expand its business, and if the reductions or curtailments are severe enough, could adversely affect its ability to maintain its production and operations at current levels.

### Labour unrest may materially adversely affect the Company's business.

Approximately 25% of the Company's employees are represented by trade unions. Between 10 March and 12 March 2013, 101 employees of AktauNefteService LLP ("**ANS**") working at the Kalamkas Field were involved in a strike for higher wages. Following the end of this strike, the Company increased the wages of certain workers at ANS by 22%. In addition, between 9 November and 10 November 2013, between 230 and 300 employees of ANS were involved in a strike for, *inter alia*, higher wages. Following the end of this strike, the Company and the Labour Union of Oil Construction Company approved an action plan to, *inter alia*, eliminate wage discrepancies with workers performing similar tasks at different fields. As at the date of this Base Prospectus, this action plan is being implemented. Other than certain strikes at privately-owned oil service companies, none of which had a material impact on the Company's operations, as of the date of this Base Prospectus, there have been no further instances of strikes at KMG or its subsidiary companies.

Despite the Company's management's focus on social responsibility and its efforts to improve employee relationships, there can be no assurance that strikes of a similar or larger scale will not occur in the future, that there will be sufficient alternative staff and employees to run production activities in the event of a further strike, that any such labour unrest will be satisfactorily resolved and that further disturbances will not arise. In addition, there can be no assurance that any future strike would not result in ongoing reductions in production or a need to devote significant financial resources to restore production. Labour unrest may materially adversely affect the Company's business, prospects, financial condition, cash flows or results of operations as a result of a disruption in production.

### The Company is exposed to the Kazakhstan banking sector.

For the past several years, the Company has distributed its excess liquidity approximately evenly among international banks (including local branches of international banks) and Kazakhstan banks.

As at 31 December 2016, the Company's levels of current cash accounts and deposits held with Kazakhstan banks were U.S.\$3.2 billion (compared to U.S.\$2.5 billion as at 31 December 2015 and, U.S.\$4.7 billion as at 31 December 2014), of which U.S.\$0.5 billion (compared to U.S.\$0.3 billion as at 31 December 2015 and U.S.\$0.9 billion as at 31 December 2014) was held with Kazkommertsbank, U.S.\$2.2 billion (compared to U.S.\$1.7 billion as at 31 December 2015 and U.S.\$1.7 billion as at 31 December 2015 and U.S.\$2.9 billion as at 31 December 2015 and U.S.\$1.7 billion 2015 and U.S.\$1.7 billio

U.S.\$1.4 billion as at 31 December 2014) was held with Halyk Bank and no cash or deposits (compared to no cash or deposits as at 31 December 2015 and 2014) was held with BTA Bank. Samruk-Kazyna's policy is for entities that it controls (including the Company) to limit their cash and cash equivalents (including deposits) in international banks to 10% of the total amount, although there are no legal consequences to a violation of this policy. Depending on the levels of cash maintained by the Company, compliance with this policy could increase the Company's exposure to the Kazakhstan banking sector. As at 31 December 2016, certain members of the Group, including KMG EP, were not in compliance as a result of the high level of cash deposits maintained by such entities. In the event that the Kazakhstan banking sector encounters difficulties, it could result in a de facto or de jure freezing of all or a portion the Company's cash, which could have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

#### The Company operates in remote or otherwise inaccessible areas.

Because of the remote location of many of the Company's operations, the Company generally does not have ready access to equipment or facilities to address problems such as, among other things, equipment breakdowns and failures, and delays may occur in accessing required materials or supplies in order to carry out necessary repairs or maintenance. In addition, equipment breakdowns and failures affecting certain key parts of the Company's facilities, such as the Company's transportation operations and the interface between the field gathering system and its processing facilities, might, in turn, affect the Company's ability to use all of its facilities and substantially curtail or stop production. Similarly, operating in remote areas exposes the Company's operations to risks caused by poor infrastructure, such as power outages, which can reduce oil production. The remote location of many of the Company's operations also makes its assets and infrastructure susceptible to acts of terrorism or sabotage and natural disasters. As a result, the Company may not be able to immediately respond to or repair damage resulting from such acts, which could have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

### Sustained periods of high inflation could adversely affect the Company's business.

The Company's operations are located principally in Kazakhstan and a majority of the Company's costs are incurred in Kazakhstan. Since the majority of the Company's expenses are denominated in Tenge, inflationary pressures in Kazakhstan are a significant factor affecting the Company's expenses. For example, employee and contractor wages, consumable prices and energy costs have been, and are likely to continue to be, particularly sensitive to monetary inflation in Kazakhstan. On 11 February 2014, the NBK devalued the Tenge by 18.3% to KZT 184.50 per U.S.\$1.00. The NBK stated that such devaluation was made in light of the situation in the global financial and commodity markets and the depreciation of the Russian Rouble over the course of 2013 and 2014. In August 2015, the NBK announced its adoption of a free-floating exchange rate and medium-term inflation targeting policy. According to the NBK, annual consumer price inflation for the years ended 31 December 2016, 2015 and 2014 was 8.5%, 13.6% and 7.4%, respectively. In a low oil price environment, such as the current environment, the Company may not be able to sufficiently increase the prices that it receives from the sale of crude oil, gas and oil products in order to preserve existing operating margins, particularly in the case of the Company's domestic crude oil and oil product sales.

Any further increase in inflation could have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

### The Company relies on the services of third parties.

The Company relies to a large extent on external contractors to carry out maintenance of the Company's assets and infrastructure. For example, although the Company is actively seeking to perform more of these services internally, a significant majority of the maintenance work relating to upstream and midstream operations performed by the Company is carried out by external contractors. The Company relies on external contractors in all regions of Kazakhstan to perform major works, such as wells workovers and maintenance, repairs and maintenance of equipment, drilling systems, pumping units, pipe isolation systems and electrochemical protection systems, maintenance and replacement of pipes and maintenance of other general buildings and structures. As a result, the Company is largely dependent on the satisfactory performance by its external contractors and the fulfilment of their obligations. If an external contractor fails to perform its obligations satisfactorily, this may lead to delays or curtailment of the production, transportation, refining or delivery of oil and gas and related products, which could have an adverse effect on the Company's results of operations.

### The Government, which indirectly controls the Company, may cause the appointment or removal of members of the Company's management team or require the Company to privatise certain of its assets.

The Company was established as the national oil and gas company of Kazakhstan. The State, through Samruk-Kazyna and the NBK, indirectly wholly owns the Company and, therefore, is in a position to appoint and remove, or influence the appointment and removal of, the members of management of the Company and its subsidiaries.

In February 2014, Samruk-Kazyna expanded its "Business Transformation Programme", the objective of which is for companies within the Samruk-Kazyna group, including the Company, to increase their financial and operating efficiency, to implement international standards of best practice and to promote diversification of the economy and social responsibility in Kazakhstan, all with a view to increasing the value of companies within the Samruk-Kazyna group. This policy notably includes, where appropriate, the appointment and promotion of persons with international and industry experience and expertise as members of the governing bodies of the relevant companies. In line with this Business Transformation Programme, in March 2014, Mr. Kuijlaars, who had served on the Board of Directors as an Independent Director since 2006, was appointed as Chairman of the Board of Directors. In September 2016, the Board of Directors approved a new organisational structure for the Company in line with the "Business Transformation Programme" and international best practice for vertically-integrated oil companies. See "*Management*"

By way of a further example of the Government's ability to appoint or remove members of the Company's management team, on 6 February 2012, Mr. Mynbayev replaced Mr. Shukeyev as Chairman of the Board of Directors of the Company and, in August 2013, Mr. Mynbayev became Chairman of the Management Board. In addition, in 2016, Mr. Beisengaliyev, Ms. Grewal and Mr. Karabalin were appointed to the Board of Directors as representatives of the Samruk-Kazyna. There can be no assurance that the Government will not make further or frequent management changes at the Company, which could be disruptive to its operations.

In addition, the State has also identified companies within the Group to be privatised. In September 2015, the Government of Kazakhstan announced plans to launch a new, large-scale privatisation programme. On 30 December 2016, the Government issued Decree № 1141, which sets out the Government's "Complex Privatisation Plan" to be implemented between 2016 and 2020 (the "2016 Complex Privatisation Plan"). The 2016 Complex Privatisation Plan includes a list of national companies and subsidiaries of national companies, including the Company and certain of its subsidiaries, as well as national holding companies, which have been identified as companies to be privatised. Pursuant to the Government's 2016 Complex Privatisation Plan, it is expected that the Company will dispose of certain non-core assets, including, among others, 100% of the shares of Eurasia Air JSC, 51% of the shares of Kazmortransflot National Marine Shipping Company JSC, 100% of the Company's interest in Kazakh-British Technical University and 100% of the shares of each of Rominserv Valves IAIFO SRL, Global Security System SA and Palplast SA, each of which are subsidiaries of KMG International. The 2016 Complex Privatisation Plan also contemplates the disposal by KMG RM of certain interests in the Atyrau Refinery, Pavlodar Refinery and Shymkent Refinery. The method and timing of any such disposals have not yet been agreed and will be subject to review and consultation with independent consultants. There can be no assurance, however, as to the terms on which any such disposals will take place, if at all. The Company's proposed sale of KMG International is in line with the 2016 Complex Privatisation Plan and, as at the date of this Base Prospectus, is expected to be completed by the end of the first half of 2017. A potential initial public offering by Samruk-Kazyna of a minority stake in the Company is also contemplated by the 2016 Complex Privatisation Plan, although the terms and timing of any such offering have not been finalised.

See "—*Risk Factors Relating to Kazakhstan*—*The outcome of the implementation of further market based economic reforms is uncertain.*"

# The Government, which indirectly controls the Company, may cause the Company or a subsidiary, joint venture or associate of the Company to engage in business practices that may not be in the interests of the Noteholders.

Through its ultimate control of the Company, the Government is in a position to influence the Company's activities. There can be no assurance that the Government will not cause the Company to engage in business practices that may materially affect the Company's ability to operate on a commercial basis or in a way that is consistent with the best interests of the Noteholders. As has been the case in the past with other Government-owned companies, the Government may cause the Company, and specifically its transportation subsidiaries, to indirectly subsidise local communities through regulated domestic transportation tariffs at rates lower than market rates. In addition, the Company may be forced by the Government to sell gas at below market prices (as the Government has required the Company to do so in the previous years), engage in activities outside of its core activities or acquire assets not on an arm's length basis. The Government may also impose other social duties, such as construction of social and recreational infrastructure, charitable activities and implementation of community development programmes on the Company, which will increase the Company's capital expenditures.

# The Government has in the past and may in the future require the Company to make deliveries of crude oil to domestic refineries at prices that may be materially below international market prices in furtherance of the implementation of the Government's social and economic development programmes.

The Government has in the past required all oil producers in Kazakhstan, including the Company, to supply up to 50% of their crude oil production to domestic refineries to meet domestic energy requirements, primarily in the agriculture sector. Until April 2016, KMG EP had an obligation to supply 1.9 million tonnes of crude oil to the local market at discounted prices, which it fulfilled by providing crude oil to KMG RM who then utilised the Atyrau Refinery to refine the oil before it was distributed through KMG RM's distribution chain. Since April 2016, KMG EP has fulfilled its obligation to supply crude oil to domestic refineries by providing crude oil to KMG RM for processing (and paying a processing fee) and then selling such oil itself (rather than initially selling such oil to KMG RM). There can be no assurance that the Government will not reintroduce such requirements in the future, particularly, if international market prices increase. In addition, the Government regulates the prices of certain refined oil products that the Company sells at below-international market prices, as well as the quantities of such products to be sold, and the customers to whom such projects are to be sold, which may not be in line with a profitable output balance for the refineries.

As domestic consumption of oil and refined oil products rises, the Company may be compelled by the Government to sell an increasingly larger portion of its production in furtherance of socially mandated policies. Between June 2008 and June 2015, the Government instituted a number of temporary bans on the export of gasoline and diesel fuel from Kazakhstan in order to stabilise the prices of oil products in the domestic market. On 26 June 2015, the Government imposed a further temporary ban on the export of light and medium distillates and products, carbon oil, gas oils and other petroleum derivatives for a period of six months. Such ban was lifted in August 2016, following the devaluation of the Tenge. There can be no assurance, however, that additional bans will not be imposed in the future.

The Government also sets the maximum retail prices for certain types of gasoline and diesel fuel. See "*Regulation in Kazakhstan—Price Regulation*." When the Company supplies crude oil and produces oil products pursuant to socially mandated policies or a request by the Government or is subject to an export ban, these sales usually generate substantially less revenue than sales of crude oil and oil products in the export market at international market prices and the Company's business, prospects, financial condition, cash flows or results of operations may be materially adversely affected.

# The operations of the Company's subsidiaries, joint ventures and associates are dependent on compliance with the obligations under their respective licences, contracts and field development plans.

The Company's operations must be carried out in accordance with the terms of its Subsoil Use Agreements and annual working programmes and budgets as set forth in the Subsoil Use Agreements. The law provides that fines may be imposed and a Subsoil Use Agreement may be suspended or terminated if a licence holder or party to the contract fails to comply with its obligations under such Subsoil Use Agreement, or fails to make timely payments of levies and taxes for the subsoil use, provide the required geological information or meet other reporting requirements. The 2010 Subsoil Law was adopted by the Parliament in June 2010. This law tightens the Government's control over the natural resources industry, including oil and gas production. In December 2014, the Kazakhstan Parliament passed significant changes to the 2010 Subsoil Law. In particular, the list of grounds for unilateral termination of a Subsoil Use Agreement by the Ministry of Energy was expanded to include (i) a failure of a contractor to perform its financial obligations during two consecutive years, provided that each year the level of performance of such obligations is less than 30%; and (ii) a failure of a contractor to present required information or the presentation of false information.

The authorities in Kazakhstan can, and do from time to time, inspect the Company's compliance with its Subsoil Use Agreements and relevant laws. There can be no assurance that the views of the Government agencies regarding the development of the Company's fields or compliance with the terms of its Subsoil Use Agreements will coincide with the Company's views, which might lead to disagreements that cannot be resolved. The suspension, revocation or termination of any of the Company's Subsoil Use Agreements, as well as any delays in the continuous development of or production at the Company's fields caused by these disagreements, could have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

# The reported quantities or classifications of the Company's crude oil and gas reserves may be lower than estimated because of inherent uncertainties in the calculation of reserves and because of the use of Kazakhstan methodology.

There are numerous uncertainties inherent in estimating the quantity of reserves and in projecting future rates of production, including many factors beyond the Company's control. Estimating the quantity of reserves is a subjective process, and estimates made by different experts often vary significantly. In addition, the results of drilling, testing and production subsequent to the date of an estimate may result in revisions to that estimate. Accordingly, reserves estimates may be different from the quantity of crude oil and natural gas that is ultimately recovered and, consequently, the revenue therefrom could be less than that currently expected. The significance of such estimates is highly dependent upon the

accuracy of the assumptions on which they are based, the quality of the information available and the ability to verify such information against industry standards.

The reserves data contained in this Base Prospectus is, unless otherwise stated, taken from reserves analyses prepared in accordance with Kazakhstan methodology by the Company's professional engineering staff, while the reserves data used to calculate the Company's consolidated depreciation, depletion and amortisation expenses for financial reporting purposes is taken from reserves reports prepared in accordance with PRMS prepared by independent petroleum engineering consultants.

Estimates derived using Kazakhstan methodology may differ substantially from those derived using PRMS, SEC Standards and other international standards, in particular, with respect to the manner in which, and the extent to which, commercial factors are taken into account in calculating reserves. In particular, to the extent that reserves data contained in this Base Prospectus is based on Kazakhstan methodology rather than PRMS or SEC Standards, such data may, by international standards, significantly overstate the Company's recoverable reserves. In any case, all reserves data comprises estimates only and should not be construed as representing exact quantities. These estimates are based on production data, prices, costs, ownership, geological and engineering data and other information assembled by the Company's subsidiaries, joint ventures and associates, and assume, among other things, that the future development of the Company's oil and gas fields and the future marketability of the Company's oil and gas products will be similar to past development and marketability. These assumptions may prove to be incorrect. Moreover, the reserves data used to calculate the Company's consolidated depreciation, depletion and amortisation expenses for financial reporting purposes may differ substantially from the reserves data contained in this Base Prospectus as a result of the differences between Kazakhstan methodology and PRMS and SEC Standards. Potential investors should not place undue reliance on the forward looking statements contained herein concerning the Company's reserves or production levels.

If the assumptions upon which the Company's or any consultant's estimates of reserves of crude oil or gas have been based are incorrect, the Company may be unable to produce the estimated levels of crude oil or gas set out in this Base Prospectus and the Company's business, prospects, financial condition, cash flows or results of operations could be materially adversely affected.

# The Company's natural gas transportation revenue is heavily dependent upon the volumes of natural gas transported by Gazprom, which volumes are, in turn, dependent on the international demand for natural gas.

The Company's natural gas transportation subsidiary, ICA, lacks a diversified customer base. ICA's revenue is heavily dependent on the volumes of natural gas that it transports through Kazakhstan's natural gas transportation system for Gazprom (the Russian state owned oil and gas company), which has been ICA's single largest customer in all recent periods, accounting for 43.89%, 57.2% and 69.0% of the gas transportation fees of ICA for the years ended 31 December 2016, 2015 and 2014, respectively. With effect from 2017, Gazprom and ICA plan to enter into contracts for gas transportation services on an annual basis. Pursuant to the contract for 2017, there is no specified ship-or-pay volume and payment is based on the volumes of gas transported. In connection with the instability and unrest in Ukraine since 2014, the EU, the United States and Canada have imposed sanctions on certain individuals and companies in Russia, including Gazprom. If these sanctions are extended, they could adversely affect Gazprom's ability to sell natural gas, the volumes of gas it transports through ICA, and the Company's ability to service Gazprom.

Gazprom's volume requirements for Turkmen, Uzbek and Kazakhstan gas transit are determined by demand for gas in Russia, the Ukraine, Eastern Europe and, to a lesser extent, Western Europe, as well as the relationship between Russia and Turkmenistan and Uzbekistan. Factors affecting natural gas consumption in these countries, including weather (demand increases in winter months), electricity generation from gas and other end uses of gas, may have a significant effect on demand from these countries. Natural gas prices may also have an effect on demand for natural gas. More generally, international natural gas prices have in the past been typically linked to global prices for oil products, which fluctuate, have been low in recent years and over which the Company has no control. Gas prices are also affected by prices and availability of alternative fuels; global economic and political conditions; prices and availability of new technologies; and weather conditions. A decline in global prices for gas products, a change in international demand or a change in Gazprom's demand for natural gas, as a result of changes in Gazprom's contracts with Gazprom or a change in the ability of the Company to service Gazprom as a result of sanctions or otherwise could, each individually or in combination, have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

#### Regulated oil and gas transportation tariffs may be set by the Government at below market rates.

The Company's tariffs for oil and, to a lesser extent, natural gas transportation are subject to regulation and approval by the Committee for Regulation of Natural Monopolies Protection of Competition and Consumers' Rights under the Ministry of the National Economy of the Republic of Kazakhstan (the "Natural Monopolies Committee"). JSC KazTransOil ("KTO") and JSC KazTransGas ("KTG") (each through their respective subsidiaries), each of which is classified as a natural monopoly in Kazakhstan, charge the Company's subsidiaries, joint ventures and associates and other shippers flat tariffs for shipments through their pipeline systems. Once approved, the tariffs remain in effect subject to the Company's right to apply to the Natural Monopolies Committee with a request to review and modify such tariffs. The Natural Monopolies Committee also has the right to initiate a review of the transportation tariffs.

Due to recent amendments introduced to Kazakhstan natural monopoly laws and regulations (See "*Regulation in Kazakhstan—Regulated Transportation Tariffs*"), only domestic transportation tariffs require the approval of the Natural Monopolies Committee. While tariffs for export and transit of crude oil by a trunk pipeline are no longer subject to approval by the regulator, tariffs for export and transit transportation are still affected by domestic transportation tariffs as the crude oil is transported through the same pipelines across Kazakhstan, irrespective of the final destination (export or domestic). KTO's and KTG's domestic transportation tariffs are significantly affected by social and political considerations and have historically been kept at artificially low levels. No assurance can be given that any actions of the Natural Monopolies Committee in setting domestic oil and gas transportation tariffs at lower than market rates will not have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

### The Company conducts several of its significant operations through joint ventures in which it has a non-controlling interest.

The Company directly, or through its subsidiaries, is party to several joint ventures, some of which are a significant part of the Company's current and prospective net profit, such as TCO, JV KazRosGas LLP ("KazRosGas"), NCPC, "JV "Kazgermunai" LLP ("Kazgermunai"), JSC Mangistaumunaigas ("MMG") and, since June 2012, KPO, a consortium operating under a joint operating agreement in which the Company (through its wholly-owned subsidiary, KMG Karachaganak LLP) has a 10.0% interest (as at 31 December 2016). The Company may in the future enter into additional joint ventures as a means of conducting its business. The Company cannot fully control the operations or the assets of these entities, nor can it unilaterally make major decisions with respect to such entities. This lack of control constrains the Company's ability to cause such entities to take action that would or might be in the best interests of the Company or refrain from taking action that would or might be materially adverse to the interests of the Company.

In particular, the Company and its subsidiaries are party to several significant joint ventures or investments with Chinese government-controlled entities as China continues to enhance its presence in Kazakhstan's oil and gas industry. Additionally, Chinese government-controlled entities have also provided financing or guaranteed the financing required to fund certain of these projects. These joint ventures and associates include, among others, (i) PetroKazakhstan Inc. ("**PKI**"), an oil producer which is majority owned by China National Petroleum Corporation ("**CNPC**"); (ii) CITIC Canada Energy Limited ("CCEL"), a joint venture with CITIC Resources Holding Limited ("CITIC"); (iii) Limited Liability Partnership Kazakhstan-China Pipeline ("KCP"), a joint venture of KTO with China National Oil and Gas Exploration and Development Corporation ("CNODC") formed to construct and operate the Kazakhstan-China pipeline network (the "KC Pipeline"); (iv) Asia Gas Pipeline LLP ("AGP"), a joint venture of KTG with CNPC (acting through Trans-Asia Gas Pipeline Company Limited) to construct the Turkmenistan-China gas pipeline across Kazakhstan, which transmits gas from the other Central Asian Republics to China; (v) Beineu-Shymkent Gas Pipeline LLP ("BSGP"), a joint venture between KTG and CNPC (acting through Trans-Asia Gas Pipeline Company Limited) to construct and operate the Beineu-Bozoi-Shymkent Gas Pipeline (vi) MMG, an oil producer owned by Mangistau Investments B.V. ("MIBV"), a 50-50 joint venture (as at 31 December 2016) with CNPC Exploration and Development Company Ltd ("CNPC E&D"); and (vii) JSC MunayTas North West Pipeline Company JV ("MunayTas"), which operates the Kenkiyak-Atyrau pipeline and in which CNPC E&D owns a 49.0% interest (as at 31 December 2016). Chinese entities, whether privately or publicly owned, exercise considerable control over these projects. Although, as at the date of this Base Prospectus, relations between the Company and its Chinese partners are generally positive and the Company's management does not foresee any deterioration in its relationship with its Chinese partners, the Company cannot be sure that relations will remain so in the future. In addition, Kazakhstan's National Security Law permits restrictions on investments if such investments may harm national security. Consequently, a deterioration in the Company's relationship with its Chinese partners or a deterioration in the Government's relationship with the Chinese government could have a material adverse impact on these various joint ventures and, accordingly, the Company's business.

# The Company's operations in the ordinary course of business subject it to developing and uncertain environmental and operational health and safety regulations and requirements to comply with ecological standards, non-compliance with which could result in severe fines and suspension or permanent shut down of activities.

The Company's operations are subject to the environmental risks inherent in all aspects of its business, including oil and gas exploration, production, transportation and refining. There are environmental issues with current and past sites of operations caused by the Company's subsidiaries, joint ventures and associates and their predecessors. The Company's primary environmental liabilities currently result from land contamination, gas flaring, the disposal of waste water and oil spills.

Although the level of pollution and potential clean-up costs is difficult to assess, the Company's subsidiaries, joint ventures and associates, like most other oil and gas companies operating in the Commonwealth of Independent States ("**CIS**"), are burdened with a Soviet era legacy of environmental mismanagement. There are problems relating to the maturity of fields at past production sites, some of which have been exploited for more than 30 years. Poor environmental awareness in the past allowed a number of incidents of oil leakage due to pipeline failures. Temporary reservoirs for the storage of drilling mud, liquid waste and oil were not repaired or disposed of properly causing severe pollution of the Atyrau and Mangistau regions. More than 500 oil reservoirs in these regions contain 3.7 to 7.3 million barrels of oil production waste in aggregate and saturation of the topsoil in some places is 10 to 15 centimetres deep. In total, an area of 2.0 km<sup>2</sup> is polluted by hydrocarbon waste products in the Atyrau and Mangistau regions.

The legal framework in Kazakhstan for environmental protection and operational health and safety is developing. Stricter environmental requirements, such as those governing discharges to air and water, the handling and disposal of solid and hazardous wastes, land use and reclamation and remediation of contamination, are being imposed and environmental authorities are moving towards a stricter interpretation of environmental legislation. In addition, the EEU has imposed deadlines for compliance with Euro 4 and Euro 5 standard ecological requirements by 2017 and 2018, respectively. There can be no assurance that either the Kazakhstan regulators or the EEU will not impose additional, more stringent environmental requirements on the Company. Compliance with such environmental requirements may make it necessary for the Company, at costs which may be substantial, to undertake new measures in connection with the storage, handling, transport, treatment or disposal of hazardous materials and wastes and the remediation of contamination.

The costs of environmental compliance in the future and potential liability due to any environmental damage that may be caused by the Company could be material. Moreover, the Company could be adversely affected by future actions and fines imposed on a subsidiary, joint venture or associate of the Company by the environmental authorities, including the potential suspension or revocation of one or more of the Company's subsoil licences or environmental liabilities proves to be insufficient, this could have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

Although the Company is obliged to comply with all applicable environmental laws and regulations, it cannot, given the changing nature of environmental regulations, guarantee that it will be in compliance at all times. Any failure to comply with these environmental requirements could subject the Company to, among other things, civil liabilities and penalty fees and possibly temporary or permanent shutdown of the Company's operations. Any imposition of environmental fines, increase in the costs associated with compliance or suspension or revocation of licences or contracts could have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

In addition, in March 2009, the President of Kazakhstan signed the law on the ratification of the Kyoto Protocol to the United Nations Framework Convention on Climate Change (the "**Kyoto Protocol**") to the United Nations Framework Convention on Climate Change (the "**UNFCCC**"), which is intended to limit or discourage emissions of greenhouse gases such as carbon dioxide. Implementation of the Kyoto Protocol in Kazakhstan may have an impact on environmental regulation in Kazakhstan. In September 2015, Kazakhstan submitted its "Intended Nationally Determined Contribution" to the UNFCCC, in which Kazakhstan stated that it intends to achieve an economy-wide target of a 15% to 25% reduction in greenhouse gases, including quota allocations and trades, until 1 January 2018 following the adoption of the Law Ne 491-V dated 8 April 2016. It is anticipated that Kazakhstan will restart greenhouse gas regulation through the implementation of a new system in 2018. The effect of ratification of the Kyoto Protocol in other countries is still unclear; accordingly, potential compliance costs associated with the Kyoto Protocol are unknown and may be significant. Nonetheless, the likely effect will be to increase costs for electricity and transportation, restrict emissions levels, impose additional costs for emissions in excess of permitted levels and increase costs for monitoring, reporting and financial accounting. Increases in such costs could have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

# Oil at several of the Company's fields has a high sulphur content and produces a high level of sulphur by product that must be managed in an environmentally sensitive manner.

Several of the fields operated by the Company's subsidiaries and joint ventures and associates contain significant amounts of hydrogen sulphide. The production of oil and gas with high hydrogen sulphide content requires additional processing to convert the hydrogen sulphide into elemental sulphur, a useful product. Elemental sulphur is stored in block form until it can be sent to market. TCO estimates that, as at 31 December 2016, 0.1 million tonnes of sulphur by-product were stored in the form of large sulphur blocks. TCO aims to store block sulphur according to internationally-accepted practices and has included the storage of sulphur in its annual environmental use permits and pays fees accordingly. The potential environmental and health impacts from open storage of sulphur has been studied by various institutes selected by an interdepartmental co-ordination council made up of the Committee of Environmental Regulation and Control of the Ministry of Energy (formerly, the Ministry of Environmental Protection of Kazakhstan (the "**MEP**")) and the Ministries of Health and Emergency Situations. The results of this study were presented in a public hearing in Atyrau in 2009 and have been expertised by the Committee of Environmental Regulation and confirmed that the impact from open storage of sulphur beyond the immediate area of the blocks is insignificant.

Since 2008, TCO has sold sulphur to third parties in order to decrease the amount of sulphur that it is required to store and thereby reduce the risk of incurring fines connected to sulphur storage in the future. TCO sold 2.3 million tonnes of sulphur and produced 2.6 million tonnes of sulphur in 2016. Although all matters with respect to fines imposed on TCO in the past in respect of sulphur storage have been resolved, there can be no assurance that TCO will not incur penalties in the future, in which case, there may be a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations in the future.

# The Company faces drilling, exploration and production risks and hazards that may affect the Company's ability to produce crude oil and gas at expected levels and costs.

The Company's future success will depend, in part, on its ability and the ability of its subsidiaries, joint ventures and associates to develop crude oil and gas reserves in a timely and cost effective manner. The Company's drilling activities may be unsuccessful and the actual costs incurred to drill and operate wells and to complete well workovers will have an impact on the Company's profits. Due to the geological complexity of the Caspian basin, as well as the fact that the Caspian Sea has no outlet to the ocean, there are few service providers in the region that have suitable offshore drilling equipment. Oil operators in the region currently are experiencing long lead times to get use of existing off shore drilling rigs in the Caspian Sea. Lack of availability of service equipment, including drilling platforms, could slow exploratory work, particularly with respect to the Kashagan Field.

The Company may be required to curtail, delay or cancel any of its drilling operations because of a variety of factors, including unexpected drilling conditions, pressure or irregularities in geological formations, equipment failures or accidents, premature declines in reservoirs, blowouts, uncontrollable flows of crude oil, natural gas or well fluids, pollution and other environmental risks, adverse weather conditions, compliance with governmental requirements and shortages or delays in the availability of drilling rigs and the delivery of equipment. In addition, certain of the licenses applicable to the Company's exploration activities impose restrictions, such as drilling depth.

In addition, the Company's crude oil and gas exploration programme may result in unproductive wells or wells that are not economically feasible to produce. In particular, commercial production at the Kashagan Field, which was initially expected to occur in 2005, has been significantly delayed a number of times. On 11 September 2013, commercial production of oil began but was halted on 9 October 2013 due to the detection of a leak in the pipeline and all producing wells were closed and the production facilities of the offshore complex and Bolashak plant were stopped and moved to standby. Commercial production at the Kashagan Field recommenced in November 2016. There can be no assurance, however, that further stoppages or delays, either at the Kashagan Field or elsewhere, will not occur.

The Company's production operations are also subject to risks associated with natural disaster, fire, explosion, blowouts, encountering formations with abnormal pressure, the level of water cut, cratering and crude oil spills, each of which could result in substantial damage to the crude oil wells, production facilities, other property, the environment or result in personal injury or death. Any of these risks could result in loss of crude oil and gas or could lead to environmental pollution and other damage to the Company's properties or surrounding areas and increased costs or claims against the Company's subsidiaries, joint ventures or associates.

Any of these drilling, production and exploration risks and hazards could have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

# The Company's corporate governance procedures differ significantly from those applicable to comparable companies in other jurisdictions.

The Company's existing corporate governance policies are based upon the laws governing companies incorporated in Kazakhstan. See "*Management—Governance*". The corporate governance policies of the Company under Kazakhstan law are different from, and may be less stringent than, those generally applicable to companies organised in the United Kingdom, the United States or other jurisdictions.

For example, when it acquired a 75% stake in KMG International (then The Rompetrol Group N.V.) in November 2007, the Company was aware that criminal proceedings had been initiated against (among others) Mr. Dinu Patriciu, the then chairman of the board and CEO and former shareholder of KMG International (then The Rompetrol Group N.V.), as well as Mr. Alexandru Bucsa, the former CFO of Rompetrol SA leading to their indictments for various serious criminal charges including embezzlement, money laundering and insider trading. Pursuant to the acquisition process, and in the transition period following completion of the transaction, Mr. Patriciu remained in place as CEO and a member of the management board of KMG International, which he did until his resignation as CEO in June 2009 and as a member of the management board in February 2010. Mr. Busca also continued to provide services to Rompetrol SA until his dismissal in 2009 (although his contract was formally terminated in 2011). To mitigate the potential financial risk, as part of the acquisition process the Company obtained an indemnity in relation to possible monetary damages relating to this matter up to an amount of U.S.\$200 million. Companies in the United Kingdom, the United States and other jurisdictions with heightened corporate governance requirements may have acted differently, for example by requiring the immediate termination of service by Mr. Patriciu and Mr. Busca as a condition of purchase. On 7 October 2014, the Romanian Court of Appeal issued a judgment convicting all defendants, including Mr. Bucsa, but excluding Mr. Patriciu who was then deceased. The judgment also ruled that, in the civil proceedings, Rompetrol SA is jointly liable and it has been ordered to pay U.S.\$58.5 million, plus legal interest calculated from January 2001. In addition, pursuant to the ruling, the court has imposed liens over assets of Rompetrol SA up to the amount due to be paid and Rompetrol SA is liable for certain costs and judicial expenses. See "Litigation-Rompetrol SA Proceedings".

While the Company's management believes that the Company's corporate governance regime in effect as at the date of this Base Prospectus is more developed than those of its peer companies in Kazakhstan, Samruk-Kazyna has expanded its "Business Transformation Programme", the objective of which is for companies within the Samruk-Kazyna group, including the Company, to, *inter alia*, implement international standards of best practice (including those relating to corporate governance), and the Company has implemented a number of measures in furtherance of this "Business Transformation Programme". Any deficiencies in the Company's corporate governance policies could subject the Company to civil penalties, which could, in turn, materially adversely affect the Company's business, prospects, financial condition, cash flows or results of operations.

### The Company is required to comply with certain financial and other restrictive covenants.

The Company is subject to certain financial and other restrictive covenants under the terms of its indebtedness that limit its ability to borrow and impose other restrictions on the Company. The Company's ability to meet its financial covenants and tests under the terms of its indebtedness are, to an extent, affected by events beyond the Company's control. In 2015, the Company, through a consent solicitation in respect of Notes outstanding under the Programme and separate request for waivers and amendments in respect of certain of its syndicated and bilateral facilities, succeeded in amending certain definitions applicable to the financial and other restrictive covenants under the terms of its indebtedness (including the net debt to EBITDA ratio). While, as at the date of this Base Prospectus, the Company and its subsidiaries are in compliance with all financial covenants applicable to them, the Company's management cannot give any assurance that the Company or its subsidiaries will be able to meet the tests imposed by the financial and other restrictive covenants under the terms of its respective indebtedness or that it will be able to obtain consents to amend or waivers in respect of such covenants in the future. If the Company or its subsidiaries are unable to comply with the restrictions and covenants in its existing or future debt and other agreements, a default under the terms of those agreements may result. In the event of a default under these agreements, the parties may terminate their commitments to further lend to the Company or the relevant subsidiaries or accelerate the loans and declare all amounts borrowed due and payable triggering events of default in other finance agreements, including pursuant to the Term and Conditions of the Notes. If any of these events occurs, the Company cannot guarantee that available assets would be sufficient to repay in full all of the affected indebtedness, or that the Company would be able to secure alternative financing. Even if the Company could obtain alternative

financing, the Company's management cannot guarantee that such financing would be on terms that are favourable or acceptable to the Company.

# The Company's insurance coverage may not be adequate to cover losses arising from potential operational hazards and unforeseen interruptions.

The Company has a unified insurance programme for substantially all of its subsidiaries and affiliates. This insurance programme covers third party environmental liability, property and business interruption risks relating to production assets, damaged wells, third party liability coverage (including employer's liability insurance and hazardous object insurance) and directors' and officers' liability insurance. The amount of such insurance coverage is, however, more limited than that which would normally be acquired by similar companies in more developed economies. For example, the Company does not carry more extensive insurance against environmental damage caused by its own operations, sabotage or terrorist attacks. The Company can give no assurance that the proceeds of insurance are adequate to cover increased costs and expenses relating to these losses or liabilities. Accordingly, the Company may suffer material losses from uninsurable or uninsured risks or insufficient insurance coverage.

### Failure to integrate recent or future acquisitions successfully or to complete prospective acquisitions may lead to increased costs or losses for the Company.

The Company has expanded its operations significantly through acquisitions and expects to continue to do so in the future. The integration of acquired businesses requires significant time and effort on the part of the Company's senior management and may require additional capital expenditures. Integration of new businesses can be difficult because the Company's operational and business culture may differ from the cultures of the businesses it acquires, cost cutting measures may be required and internal controls may be more difficult to maintain, including control over cash flows and expenditures. Moreover, even if the Company is successful in integrating newly acquired businesses, expected synergies and cost savings may not materialise, resulting in lower than expected profit margins. Any failure to successfully integrate past or future acquisitions, to recruit and retain qualified staff to oversee such acquisitions or to realise synergies or control costs could adversely affect the Company's business, prospects, financial condition, cash flows or results of operations.

### The Government has appointed KTG as the "national operator" for the transportation of gas.

The Law "On Gas and Gas Supply" ( $N_{2}$  532-IV, dated 9 January 2012) (the "Gas Law") has created the concept of a "national operator" for the transportation of gas and KTG has been appointed as the national operator. As national operator, KTG has been given a priority right to purchase all associated gas produced in Kazakhstan (on behalf of the State) at a regulated price, which it will then sell on the domestic market at a premium, with a view to using a significant portion of the premium to modernise and extend the domestic network. There can be no assurance, however, that KTG will remain the national operator or what terms and conditions will continue to be imposed on KTG in this capacity by the Government. For example, KTG's sale of trade gas on the wholesale market was not profitable for the period from 1 July 2015 to 30 June 2016 because the actual cost of the trade gas was substantially higher than the maximum wholesale prices approved by the Natural Monopolies Committee. There remains uncertainty as to what impact the role of "national operator" will have on KTG and, by extension, the Company, in the future. In addition, there is uncertainty as to the continued effect that the set price will have on the Company's production and development assets in the future. Low prices may materially adversely affect the Company's business, prospects, financial condition, cash flows or results of operations.

### The Company has conducted and is considering further internal reorganisations.

The Company reorganised certain aspects of its corporate structure, in order, *inter alia*, to improve operational efficiency and achieve cost savings. For example, in December 2011, the Company completed the restructuring of KMG RM pursuant to which, the entire share capital of KazMunaiGaz PKOP Investment B.V. ("**KMG PKOP**"), an intermediary parent of KazMunayGas International N.V. ("**KMG International**") (formerly, the Rompetrol Group until a change in corporate name in March 2014), was transferred to Coöperatieve KazMunaiGaz U.A., a wholly-owned subsidiary of the Company. In addition, following the disturbance at OMG in December 2011, KMG EP conducted an internal restructuring exercise which involved the transformation of the Ozenmunaigaz production unit and the EmbaMunaiGas production unit into separate legal entities, OMG and EMG, which are both wholly-owned by KMG EP. The Company is currently considering a further corporate structure reorganisation, which could involve the merger of KMG RM with the Company in order to increase efficiency and eliminate the duplication of activities and responsibilities. Such reorganisations have required, and may continue to require, the use of significant internal resources and attention from the Company's management, both of which could otherwise be deployed on other matters and projects. There can be no assurance that any future reorganisations, if implemented, will be successful at improving efficiency or achieving savings or will not face other barriers to completion that the Company has not yet anticipated. Failure to successfully implement any such

reorganisations may materially adversely affect the Company's business, prospects, financial condition, cash flows or results of operation.

### The Company has been subject to, and may continue to be subject to, adverse regulatory developments.

The Parliament is considering the implementation of a subsoil code (the "**Subsoil Code**"), which is expected to supersede the 2010 Subsoil Law (the key regulation governing the operation of the Company and its Group). While a number of drafts of this code have been released to date, the code is neither in final form nor has it been adopted. While the Company does not believe that the adoption of the Subsoil Code would have a material adverse impact on its business or operations, the draft Subsoil Code has significantly evolved during its Parliamentary review and may continue to do so prior to its final option. Such changes are outside of the Company's control and there can be no assurance as to the final provisions that may be included in the Subsoil Code, if and when adopted (if at all), or whether the Subsoil Code could have a material adverse effect on the Company.

In addition, the Ministry of the National Economy has made a proposal to introduce a new tax code (the "**Proposed Tax Code**"). The Proposed Tax Code is aimed at changing, among other things, taxation of subsoil users, and provides for a tax based on financial results that would supersede the specific taxes and payments of subsoil users currently in force. The Ministry of the National Economy has also announced that it is also contemplating the abolition of the commercial discovery bonus currently in effect. The text of the Proposed Tax Code has not yet been published or submitted to the Parliament. Once submitted, it may change significantly as a result of Parliamentary review. There can be no assurance as to the final provisions of any draft of the Proposed Tax Code, if and when adopted (if at all), or whether the Proposed Tax Code could have a material adverse effect on the Company.

# Prior to 2016, KMG International's financial results were negative and had an adverse effect on the Company's downstream results of operations.

Since its acquisition by the Company and until 2016, KMG International was not profitable. While KMG International reported net profit of U.S.\$14.0 million for the year ended 31 December 2016 and a net loss of U.S.\$45.1 million for the year ended 31 December 2015. KMG International's negative results for the years prior to 2016 were exacerbated by the volatility of external and domestic prices for raw materials and end products, as well as a decrease in the margin on the refining of end products. Exchange rate fluctuations, labour costs and KMG International's ongoing investment programme also adversely impacted KMG International's results during the period. While KMG International generated a profit in 2016, the Company cannot be certain that KMG International will not incur further losses in the future; any such losses could adversely affect the Company's business, prospects, financial condition, cash flows or results of operations. In addition, certain debt entered into by KMG International may need to be refinanced in the coming years. There can be no assurance that the Company will not be required to provide funding or guarantees to cover all or a portion of such refinancing or that KMG International will be able to secure such financing on favourable or acceptable terms, if at all.

In line with the Group's overall strategy to focus on its operations in Kazakhstan, as well as the Government's Complex Privatisation Programme, the Company is considering selling all or a significant portion of its stake in KMG International. To this end, in December 2015, the Company announced that it had entered into an agreement with CEFC China Energy Company Limited (the "**CEFC Agreement**") to sell 51% of the shares of capital stock it holds in KMG International to CEFC China Energy Company Limited or one or more of its affiliates ("**CEFC**") for a purchase price payable by CEFC to KMG of U.S.\$680 million (the "**Proposed KMG International/CEFC Sale**"). The Proposed KMG International/CEFC Sale is expected to be completed by the end of the first half of 2017, although the Company and CEFC may agree in writing to extend such completion date as they deem necessary or appropriate. The Company expects that the Proposed KMG International/CEFC Sale will reduce the level of KMG's consolidated debt and that, consequently, the Proposed KMG International/CEFC Sale will reduce the Group's debt service and thereby improve its overall liquidity position, while also providing funds to the Group to be used for the purposes of maintaining the Group's financial stability. There can be no assurance, however, that the proposed sale will be completed as contemplated, if at all. In the event that the proposed sale is not completed, the financial results of KMG International will continue to have a significant effect on the Company's business, prospects, financial condition, cash flows and results of operations in the future, which may be positive or negative.

# The Company may be required to record a significant charge to earnings if it must reassess goodwill or other intangible assets as a result of changes in assumptions underlying the recorded value in use of certain assets.

As at each of 31 December 2016 and 2015, the Company had KZT 90.0 billion in goodwill, as compared to KZT 111.5 billion as at 31 December 2014. Goodwill and other intangible assets are reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the carrying amount of such goodwill may be impaired.

The Company recorded impairment of goodwill of KZT 11.9 billion for the year ended 31 December 2015 and KZT 1.6 billion for the year ended 31 December 2014. The Company did not record any impairment of goodwill for the year ended 31 December 2016. In performing goodwill impairment tests, the Company is required to estimate the value in use of the related cash-generating units to which the goodwill is allocated. Estimating the value in use requires the Company to make an estimate of the expected future cash flows of the cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows. Accordingly, actual cash flows and values could vary significantly from the forecasted future cash flows and related values derived using discounted cash flow techniques. Although the Company believes its estimates and projections are appropriate based on currently available information, the actual operating performance of an asset or group of assets, which has been tested for impairment, may differ significantly from current expectations. Moreover, the Company may make changes in the assumptions used in estimating value in use of its cash generating units. In such an event, the carrying value of goodwill may be required to be reduced from amounts currently recorded. Any such reductions may materially adversely affect asset values and the Company's financial condition and results of operations. No assurance can be given as to the absence of significant goodwill impairment charges in future periods.

### The Company may not be able to manage its growth and expansion effectively if it cannot hire a sufficient number of experienced managers.

The Company has experienced rapid growth and development in a relatively short period of time and the Company expects to continue to expand its business through internal growth in the future. The Company's management of that growth will require, among other things, stringent control of financial systems and operations, the continued development of the Company's management control, the ability to attract and retain sufficient numbers of qualified management and other personnel, the continued training of such personnel, the presence of adequate supervision and the continued consistency in the quality of its services. Failure to successfully manage growth and development, including through the retention of qualified and experienced managers, could have a material adverse effect on the overall growth of the Company's business, prospects, financial condition, cash flows or results of operations.

### **Risk Factors Relating to the Republic of Kazakhstan**

The Company is subject to Kazakhstan specific risks, including, but not limited to, local currency devaluation, civil disturbances, changes in exchange controls or lack of availability of hard currency, changes in energy prices, changes with respect to taxes, withholding taxes on distributions to foreign investors, changes in anti-monopoly legislation, nationalisation or expropriation of property and interruptions or embargos on the export of hydrocarbons or other strategic material and the potential impact of international sanctions. The occurrence of any of these factors or any of the factors described below could have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

# Emerging markets are generally subject to greater risk than more developed markets and actual and perceived risks associated with investing in emerging economies could dampen foreign investment in Kazakhstan.

The disruptions experienced due to the impact of the global financial and economic crisis in the international and domestic capital markets have led to reduced liquidity and increased credit risk premiums for certain market participants and have resulted in a reduction of available financing. Companies located in emerging markets such as Kazakhstan may be particularly susceptible to such disruptions, reductions in the availability of credit and increases in financing costs, which could result in them experiencing financial difficulty.

In addition, the availability of credit to entities operating within the emerging markets is significantly influenced by the level of investor confidence in such markets as a whole and, as such, any factors that affect investor confidence (for example, a decrease in credit ratings or state or central bank intervention) could affect the price or availability of funding for entities within any of these markets.

Investors in emerging markets such as Kazakhstan should be aware that these markets are subject to greater risk than more developed markets, including, in some cases, significant legal, economic and political risks. For example, the continued instability and unrest in Ukraine and related events have had and may continue to have an adverse effect on the economy in Russia, which could, in turn, have a "contagion effect" on economies in the region, including, in particular, Kazakhstan, which is a close trading partner of Russia. In connection with such instability and unrest in Ukraine, the EU, the United States and Canada have imposed sanctions on certain individuals and companies in Russia and Russia has, in turn, imposed trade sanctions on certain goods and services originating in the EU and the United States. If the instability in Ukraine continues, tensions between Russian and Ukraine escalate further or new tensions between Russia and other countries emerge, or if further economic or other sanctions, such as further limitations on trade, are imposed in response to such instability and tensions, this could have a further adverse effect on the economies in the region, including the Kazakhstan economy, as well as on companies active in the region, including the Company. Such risks may be of

particular significance to the Company given its reliance on the volumes of natural gas transported through its system by Gazprom, which is currently subject to both EU and U.S. sanctions.

Investors should also note that emerging economies such as Kazakhstan's are subject to rapid change and that the information set out in this Base Prospectus may become outdated relatively quickly. Accordingly, investors should exercise particular care in evaluating the risks involved and must decide for themselves whether, in the light of those risks, their investment is appropriate. Generally, investment in emerging markets is suitable only for sophisticated investors who fully appreciate the significance of the risks involved. Investors are urged to consult with their own legal and financial advisers before making an investment in the Notes.

Financial problems or an increase in the perceived risks associated with investing in emerging economies may dampen foreign investment in Kazakhstan and adversely affect Kazakhstan's economy. In addition, companies operating in emerging markets can face severe liquidity constraints as foreign funding resources are withdrawn. Thus, whether or not Kazakhstan's economy is relatively stable, financial turmoil in any emerging market country, in particular those in the CIS or Central Asian regions which have recently experienced significant political instability (including terrorism), could seriously disrupt the Company's business, which could, in turn, have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

# Most of the Company's operations are conducted, and a substantial part of its assets are located, in Kazakhstan; therefore, the Company is largely dependent on the economic and political conditions prevailing in Kazakhstan.

Kazakhstan became an independent sovereign state in 1991 as a result of the dissolution of the former Soviet Union. Since then, Kazakhstan, under President Nursultan Nazarbayev, has experienced significant changes as it emerged from a centrally controlled command economy to a market-oriented economy. The transition was initially marked by political uncertainty and tension, a stagnant economy marked by high inflation, instability of the local currency and rapid, but incomplete, changes in the legal environment. However, Kazakhstan actively pursued a programme of economic reform designed to establish a free market economy through privatisation of government-owned enterprises and deregulation and it is more advanced in this respect than some other countries of the former Soviet Union. Under President Nazarbayev's leadership, Kazakhstan has moved toward a market-oriented economy. If the current administration changes its outlook or, in the event of a change in administration, such future administration has a different outlook, the economy in Kazakhstan could be adversely affected. Changes to Kazakhstan's economy, including in property, tax or regulatory regimes or other changes could have a material adverse effect on the Company's business, financial condition, results of operations and prospects.

Kazakhstan depends on neighbouring states to access world markets for a number of its major exports, including oil, natural gas, steel, copper, ferro-alloys, iron ore, aluminium, coal, lead, zinc and wheat. Thus, Kazakhstan is dependent upon good relations with its neighbours to ensure its ability to export. Should access to these export routes be materially impaired, this could adversely impact the economy of Kazakhstan. Moreover, adverse economic factors in regional markets may adversely impact Kazakhstan's economy.

In addition, Kazakhstan could be adversely affected by political unrest in the region, such as the continuing unrest in Ukraine. Additionally, like other countries in Central Asia, Kazakhstan could be adversely affected by terrorism or military or other action taken against sponsors of terrorism in the region. Moreover, adverse economic, political or social factors in other jurisdictions within or outside the region may also adversely impact the Kazakhstan economy.

Since the dissolution of the Soviet Union, a number of former Soviet Republics have experienced periods of political instability, civil unrest, military action and popular changes in governments or incidents of violence. Kazakhstan has had only one president, Nursultan Nazarbayev, who is 76 years old as at the date of this Base Prospectus. Under President Nazarbayev's leadership, the foundations of a market economy have taken hold, including the privatisation of state assets, liberalisation of capital controls, tax reforms and pension system development and the country has been largely free from political violence. In 2007, Kazakhstan's Parliament amended Kazakhstan's constitution to allow President Nazarbayev to run in an unlimited number of consecutive re-elections. The 2007 amendment permitted President Nazarbayev to seek re-election at the end of his terms in 2011 and 2015 and, in April 2015, President Nazarbayev was re-elected with 97.8% of the votes for a new five-year term.

In the last quarter of 2016, President Nazarbayev announced planned constitutional reforms that contemplate a distribution of authority among governmental bodies. The law amending the constitution was promulgated by President Nazarbayev on 10 March 2017. The law provides for 26 amendments, which transfer certain powers of the President to the Parliament and the Government. Despite this, given that Kazakhstan has not had a presidential succession and that there is no clear successor to Mr. Nazarbayev, there can be no assurance that any succession will result in a smooth transfer of office and economic policies. Thus, should he fail to complete his current term of office for any reason or should a new president be elected at the next election, Kazakhstan's political situation and economy could become unstable and the investment

climate in Kazakhstan could deteriorate, which would have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations. As there is currently no clear successor, the issue is a potential cause of instability in Kazakhstan. If a future president is elected with a different political outlook, the business regime in Kazakhstan could change. Political instability in Kazakhstan or changes to its property, tax or regulatory regimes or other changes, resulting from a new administration or otherwise, could have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

Kazakhstan's economy and finances have and continue to experience slower levels of growth since the global financial crisis which began in 2008. According to Government statistics, real GDP growth was 4.1% in 2014, 1.2% in 2015 and 1.0% in 2016. Real GDP estimates published by the International Monetary Fund (the "**IMF**"), however, state that GDP declined by 0.8% in 2016. The IMF forecast for real GDP growth in 2017 is 0.6%.

Weaknesses in the global financial markets since the onset of the global financial crisis also contributed to several major bank failures in Kazakhstan and subsequent restructurings. The Kazakhstan banking system overall remains under stress with persistently high levels of non-performing loans, and there can be no assurance that the reforms recently implemented with the aim of reducing non- performing loans will be successful or sufficient. There is also a high level of concentration in the banking sector, with the five largest banks holding more than half of all customer deposits. While measures have been taken to address and reduce systemic risk, such measures are ongoing and there remains a risk that further reforms may be required, the impact of which is not certain. There is also a risk further financial assistance to the banking sector may be needed from the State, which it may not be willing and/or able to provide.

Samruk-Kazyna's policy is for entities that it controls (including the Company) to limit their cash and cash equivalents (including deposits) in international banks to 10% of the total amount, although there are no legal consequences to a violation of this policy. Depending on the levels of cash maintained by the Company, compliance with this policy could increase the Company's exposure to the Kazakhstan banking sector. As at 31 December 2016, certain members of the Group, including KMG EP, were not in compliance as a result of the high level of cash deposits maintained by such entities. In the event that the Kazakhstan banking sector encounters difficulties, it could result in a *de facto* or *de jure* freezing of all or a portion of the Company's cash, which could have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

In February 2016, S&P changed the outlook of Kazakhstan's credit rating from stable to negative. Any further changes to the outlook or rating downgrade is likely to result in a downgrade of the Company's ratings. For example, in February 2016, in line with the change of outlook to the sovereign rating, S&P revised its outlook on the Company's long-term foreign currency rating from stable to negative. In the past, the Company's credit rating has also been affected by its exposure to the Kazakhstan banking sector. Any future downgrade of Kazakhstan's sovereign credit rating and liquidity problems in Kazakhstan's economy could adversely affect its economic development, which could in turn, materially and adversely affect the Company's prospects, business, financial condition and results of operations.

Additionally, the Company's subsidiaries, joint ventures and associates are in many regions the largest employers in cities in which they operate. While the Company does not have any specific legal obligation or responsibilities with respect to these regions, its ability to reduce the number of its employees may nevertheless be subject to political and social considerations. Any inability to reduce the number of employees or make other changes to the Company's operations in such regions could have an adverse effect on the Company's business, prospects, financial condition or results of operations.

### Further devaluations of the Tenge could have an adverse impact on the Company and Kazakhstan's public finances and economy.

Although the Tenge is convertible for current account transactions, it is not a fully convertible currency for capital account transactions outside Kazakhstan. Since the NBK adopted a floating rate exchange policy for the Tenge in April 1999, the Tenge has fluctuated significantly. The Tenge had generally appreciated in value against the U.S. Dollar over the previous decade until its devaluation by the NBK in February 2009. Between February 2009 and February 2014, the Tenge had generally stabilised. On 11 February 2014, the NBK devalued the Tenge by 18.3% to KZT 184.50 per U.S.\$1.00. The NBK stated that such devaluation was made in light of the situation in the global financial and commodity markets and the depreciation of the Russian Rouble over the course of 2013 and 2014. In August 2015, the NBK announced the adoption of a free-floating exchange rate, which resulted in a 26.2% depreciation against the U.S. Dollar. As at 31 December 2016, the official KZT/U.S.\$ exchange rate reported by the NBK was KZT 333.29 per U.S.\$1.00 compared to KZT 339.47 per U.S.\$1.00 as at 31 December 2015 and KZT 182.35 as at 31 December 2014.

While certain of the Company's subsidiaries, which have significant U.S. Dollar revenue, and a significant share of Tenge-denominated costs and relatively minor U.S. Dollar denominated liabilities, such as KMG EP, may benefit from a devaluation of the Tenge against the U.S. Dollar, because a significant majority of the Company's borrowings and

accounts payable are in U.S. Dollars, the Company's accounts are sensitive to currency exchange rate fluctuations, and the devaluation of the Tenge against the U.S. Dollar may have an overall adverse effect on the Company. In addition, certain of the Company's subsidiaries and joint ventures are regulated companies that operate on the basis of tariffs or maximum prices established by the regulator in Tenge, such tariffs may not always be amended to reflect currency exchange fluctuations in a timely manner or at all.

In addition, there can be no assurance that the NBK will maintain its managed exchange rate policy. Any change in the NBK's exchange rate policy could have an adverse effect on Kazakhstan's public finances and economy, which could, in turn, have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

#### Sanctions imposed on Russia could have an indirect adverse impact on Kazakhstan's economy.

The U.S. and the EU (as well as other nations, such as Australia, Canada, Japan and Switzerland) have recently extended sanctions on certain Russian and Ukrainian persons and entities in connection with the current conflict in Ukraine. The sanctions imposed to date have had an adverse effect on the Russian economy, prompting downward revisions to the credit ratings of the Russian Federation and a number of major Russian companies that are ultimately controlled by the Russian Federation, causing extensive capital outflows from Russia and impairing the ability of Russian issuers to access the international capital markets. The governments of the U.S. and certain EU member states, as well as certain EU officials, have indicated that they may consider additional sanctions should such tensions between Russia and Ukraine continue.

While Kazakhstan maintains strong independent diplomatic relationships with both Russia and Ukraine and has confirmed its neutral position with respect to the tensions between Russia and Ukraine, Kazakhstan has significant economic and political relations with Russia. The establishment and functioning of the EEU are expected to continue to strengthen Kazakhstan's economic relations with Russia going forward. In 2015, based on actual trade flows, Kazakhstan's imports from Russia accounted for 32.9% of Kazakhstan's total imports, and its exports to Russia accounted for approximately 7.7% of its total exports. In addition, a significant amount of the natural gas transported through Kazakhstan's natural gas pipeline system is transported to Russia or from one part of Russia to another through Kazakhstan's territory.

As at 1 April 2015, the total assets of four Russian banks operating in Kazakhstan (Sberbank, Alfa-Bank, VTB Bank (Kazakhstan) and Bank Home Credit) represented 9.8% of the total assets of Kazakhstan's banking sector. Kazakhstan's trade with Russia decreased from approximately U.S.\$4.1 billion in the first quarter of 2014, as compared to U.S.\$3.3 billion in the first quarter of 2015, and it may decrease further, as may the activities of the Russian banks operating in Kazakhstan.

Kazakhstan's close economic links with Russia, the existing sanctions imposed on Russia or any future sanctions could have a material adverse effect on Kazakhstan's economy, which could, in turn, have an adverse effect on the Company's business, prospects, financial condition or results of operations.

#### Currency control laws affect the Company's foreign currency dealings.

In July 2009, the President of Kazakhstan signed a law on the introduction of various amendments to Kazakhstan's currency control legislation, which came into force as at 10 August 2009. The amendments empowered the President, by special action and under circumstances when the economic stability of Kazakhstan is threatened, to introduce a special currency regime that would (i) require the compulsory sale of foreign currency received by Kazakhstan residents; (ii) require the placement of a certain portion of funds resulting from currency transactions into a non-interest bearing deposit in an authorised bank or the NBK; (iii) restrict the use of accounts in foreign banks; (iv) limit the volumes, amounts and currency of settlements under currency transactions; and (v) require a special permit from the NBK for conducting currency transactions. Moreover, the President may impose other requirements and restrictions on currency transactions when the economic stability of Kazakhstan is threatened.

In order for Kazakhstan to remain in compliance with its membership obligations under the Charter of the International Monetary Fund, the new currency regime cannot restrict residents from repaying foreign currency-denominated obligations. As at the date of this Base Prospectus, the President has not invoked the provisions of these amendments. Accordingly, it is unclear how any implementation of the new currency regime would ultimately impact the Company. However, significant restrictions on the Company's foreign currency dealings could have a material adverse effect on the Company's business, prospects, financial condition or results of operations.

#### The outcome of the implementation of further market based economic reforms is uncertain.

In recent years, the Government has introduced a number of measures to encourage privatisation and competition among Kazakhstan entities. In 2012, the Government launched the programme of "People's IPOs" in order to, among other aims, stimulate the domestic equities market. In December 2012, approximately 9.99% of the shares of KTO were sold to Kazakhstan investors as part of this programme. The "People's IPO" programme was terminated at the end of 2015.

In January 2014, President Nazarbayev instructed the Government to prepare a list of state-owned companies that should be privatised and approve a comprehensive privatisation programme for 2014-2016. On 31 March 2014, the Government of Kazakhstan adopted Decree  $N \ge 280$ , which set out its "Complex Privatisation Plan" for that period (the "**2014 Complex Privatisation Plan**"). Samruk-Kazyna sold 37 assets for an aggregate consideration of KZT49.97 billion pursuant to the 2014 Complex Privatisation Plan. In December 2016, the Government issued its 2016 Complex Privatisation Plan to be implemented between 2016 and 2020, which identifies a number of members of the Group as potential targets for privatisation. See "—*Risk Factors Relating to the Company's Business*—*The Government, which indirectly controls the Company, may cause the appointment or removal of members of the Company's management team or require the Company to privatise certain of its assets.*"

The Government's privatisation programme is driven by the need for substantial investment in many enterprises. The programme has, however, excluded certain enterprises deemed strategically significant by the Government and there remains a need for substantial investment in many sectors of the Kazakhstan economy, including business infrastructure. Further, the significant size of the shadow economy (or black market in Kazakhstan) may adversely affect the implementation of reforms and hamper the efficient collection of taxes. The Government has stated that it intends to address these problems by improving the business infrastructure and tax administration and by continuing the privatisation process. There can be no assurance, however, that these measures will be effective or that any failure to implement them may not have a material adverse effect on the Company's business, prospects, financial condition, cash flows or results of operations.

# Kazakhstan is heavily dependent upon export trade and commodity prices, particularly with respect to the oil and gas industry, and weak demand for its export products and low commodity prices may adversely affect Kazakhstan's economy in the future.

As Kazakhstan is negatively affected by low commodity prices, particularly in respect of the oil and gas sector, and economic instability elsewhere in the world, the Government has promoted economic reform, inward foreign investment and the diversification of the economy. In 2000, the Government established the National Fund of Kazakhstan (the "**National Fund of Kazakhstan**") to support the financial markets and the economy of Kazakhstan in the event of any sustained drop in oil revenues, although as a result of substantial spending by the National Fund of Kazakhstan to date, the status of future funding from the National Fund of Kazakhstan is uncertain. Notwithstanding these efforts, weak demand in its export markets and low commodity prices, especially with respect to the oil and gas industry, may adversely affect Kazakhstan's economy in the future, which may materially adversely affect the Company's business, prospects, financial condition, cash flows or results of operations. Most of the Company's operations are conducted, and a substantial part of its assets are located, in Kazakhstan; therefore, the Company is largely dependent on the economic and political conditions prevailing in Kazakhstan.

The decline in world prices for oil and other commodities from 2008 through early 2009 had a negative impact on the growth prospects of the Kazakhstan economy. The State budget for 2009-2014 initially projected revenue on the basis of world oil prices of U.S.\$60 per barrel. Budget projections, which were initially revised to U.S.\$40 per barrel in light of then-decline in world oil prices, were further revised to U.S.\$90 per barrel for 2013 and U.S.\$95 per barrel for each of 2014, 2015 and 2016 as the price of oil began to recover. Following the decrease in global oil prices in 2014, and the devaluation of the Tenge against the U.S. Dollar in 2015, the State budget set projections based on U.S.\$40 per barrel for 2016-2018; the State budget was further revised in 2016 to reflect an assumed world oil price of U.S.\$35 per barrel for 2017-2019. There can be no assurance that further revisions of the State budget will not be required in light of continuing oil price volatility.

While GDP has grown in Tenge terms following the adoption of a free-floating exchange rate policy in August 2015, according to figures published by IMF, real GDP is estimated to have declined by 0.8% in real terms in 2016. There can be no assurance that GDP will grow and any further decline or future slowdown in GDP growth could adversely affect the development of Kazakhstan and, in turn, the Company's business, financial condition, results of operations and prospects.

# The Kazakhstan economy is highly dependent on oil exports, foreign investment in domestic oil sector infrastructure and the overall condition of the global oil industry.

Countries in the Central Asian region, such as Kazakhstan, whose economies and state budgets rely in part on the export of oil and oil products and other commodities, the import of capital equipment and significant foreign investments in infrastructure projects, could be adversely affected by volatility or a sustained decline in oil and other commodity prices or by the frustration or delay of any infrastructure projects caused by political or economic instability in countries engaged in such projects. Such negative effects have been visible in recent years as a result of the lower global oil price environment. In addition, any fluctuations in the value of the U.S. Dollar relative to other currencies may cause volatility in earnings from U.S. Dollar-denominated oil exports. An oversupply of oil or other commodities in world markets or a general downturn in the economies of any significant markets for oil or other commodities or weakening of the U.S. Dollar relative to other currencies would have a material adverse effect on the Kazakhstan economy, which, in turn, could indirectly have an adverse effect on the business, financial condition and results of operations of the Company.

# Kazakhstan's legislative, tax and regulatory framework is underdeveloped and evolving; therefore, court decisions can be difficult to predict and tax liabilities can be difficult to ascertain.

Although a large volume of legislation has been enacted since early 1995 (including new tax codes in January 2002 and January 2009 and new or amended laws relating to foreign arbitration and foreign investment, additional regulation of the banking sector and other legislation covering such matters as securities exchanges, economic partnerships and companies, and State enterprise reform and privatisation throughout the period), the legal framework in Kazakhstan (although one of the most developed among the countries of the former Soviet Union) is still evolving compared to countries with established market economies.

The judicial system, judicial officials and other Government officials in Kazakhstan may not be fully independent of external social, economic and political forces. For example, there have been instances of improper payments being made to public officials. Therefore, court decisions can be difficult to predict and administrative decisions have on occasion been inconsistent. Kazakhstan is a civil law-based jurisdiction and, as such, judicial precedents have no binding effect on subsequent decisions.

Further, the legal and tax authorities may make arbitrary judgments and assessments of tax liabilities and challenge previous judgments and tax assessments, thereby rendering it difficult for companies to ascertain whether they are liable for additional taxes, penalties and interest. As a result of these ambiguities, including, in particular, the uncertainty surrounding judgments rendered under the tax code introduced with effect from 1 January 2009 (as amended from time to time, the "2009 Tax Code"), as well as a lack of an established system of precedent or consistency in legal interpretation, the legal and tax risks involved in doing business in Kazakhstan are substantially more significant than those in jurisdictions with a more developed legal and tax system.

The 2009 Tax Code introduced a number of changes to the tax system in Kazakhstan, including reduced rates for certain taxes such as a corporate income tax rate of 20%, the 2009 Tax Code also effectively repealed the duty on exports of oil and gas condensate and introduced a revised rent tax which imposes the tax at progressive rates ranging from 0 to 32% depending on the price of oil.

In summer 2010, the Government re-introduced the export customs duty on crude oil. In February 2016, the Minister of National Economy of Kazakhstan introduced a progressive scale of export customs duty rates on crude oil. Under the new regime, export duty rates are calculated on the mean market prices of Brent Crude and Urals oil trading classifications. Increases in export customs duties have in the past increased the Company's export costs and, accordingly, reduced profitability. No assurance can be given that further increases of export customs duties will not occur and the Company expects that any such further increases will continue to have a significant negative impact on its costs and profitability.

In past years, the Company's tax burden has increased as a result of changes to tax legislation. Kazakhstan's tax system is still in a transitional phase and it is expected that tax legislation in Kazakhstan will continue to evolve. There can be no assurance that new taxes and duties or new tax rates will not be introduced during the life of the Programme or that any tax legislation passed in the future will not materially adversely affect the Company's business, prospects, financial condition, cash flows or results of operations.

For example, the Proposed Tax Code has been proposed by the Ministry of the National Economy, although no draft of the Proposed Tax Code has yet been published. There can be no assurance as to the final provisions of the Proposed Tax Code or whether, if and when adopted, the Proposed Tax Code would have a material adverse effect on the Company. See "*—Risk Factors Relating to the Company's Business—The Company has been subject to, and may continue to be subject to, adverse regulatory developments.*".

In addition, investors in Notes should be aware that further changes in the withholding tax regime may give the Company the right to redeem Notes prior to their stated maturity.

# Kazakhstan has a less developed securities market than the United States, the United Kingdom and the rest of Western Europe, which may hinder the development of Kazakhstan's economy.

Kazakhstan has a less-developed securities market than the United States or the United Kingdom and other Western European countries, which may hinder the development of the Kazakhstan economy. An organised securities market was established in Kazakhstan only in the mid-to-late 1990s and procedures for settlement, clearing and registration of securities transactions may therefore be subject to legal uncertainties, technical difficulties and delays. Although significant developments have occurred in recent years, including an initiative to develop Almaty as a regional financial centre, the sophisticated legal and regulatory frameworks necessary for the efficient functioning of modern capital markets have yet to be fully developed in Kazakhstan. In particular, legal protections against market manipulation and insider trading are not as well developed or as strictly enforced in Kazakhstan as they are in the United States or the United Kingdom and other Western European countries, and existing laws and regulations may be applied inconsistently. In addition, less information relating to Kazakhstan-based entities, such as the Company's subsidiaries, joint ventures and associates, may be publicly-available to investors in such entities than is available to investors in entities organised in the United States or the United Kingdom and other Western European countries. The above-mentioned factors may impair foreign investment in Kazakhstan and hinder the development of Kazakhstan's economy.

#### The Company is exposed to the risk of Government intervention.

The oil and gas industry is central to Kazakhstan's economy and its future prospects for development. The oil and gas industry can be expected to be the focus of continuing attention and debate. In similar circumstances in other developing countries, petroleum companies have faced the risks of expropriation or re-nationalisation, breach or abrogation of project agreements, application of laws and regulations from which such companies were intended to be exempt, denials of required permits and approvals, increases in royalty rates and taxes that were intended to be stable, application of exchange or capital controls and other risks.

On 3 November 2007, legislation came into force providing the Government with the right to initiate reviews of subsurface use terms and under certain circumstances to unilaterally terminate subsoil production sharing agreements ("**PSAs**") and other contracts in respect of deposits of strategic importance. See "*Regulation in Kazakhstan—State's Pre-Emptive Rights and Regulation of Subsoil Use Rights*".

From time-to-time the Government announces temporary export bans on oil products, for a typical duration of up to six months (although such bans may be extended). Such bans are intended to shield domestic consumers from the soaring cost of oil products, such as diesel and gasoline, by removing foreign demand for such products, which was believed to be driving up domestic prices. Economic sectors such as the agricultural sector were particularly badly affected by the high prices of petroleum products. On 1 July 2014, the Government imposed a temporary ban on export of light distillates and products, carbon oil, gas oils and other petroleum derivatives for a period of six months. On 26 June 2015, the Government imposed a further temporary ban on the export of light and medium distillates and products, carbon oil, gas oils and other petroleum derivatives for a period of an export ban on products, carbon oil, gas oils and other petroleum derivatives for a period of an export ban on products, carbon oil, gas oils and other petroleum derivatives for a period of an export ban on products, carbon oil, gas oils and other petroleum derivatives for a period of six months. When the Company is required to supply crude oil and oil products domestically pursuant to a request by the Government or as a result of an export ban on products, such sales typically generate substantially less revenue than sales of crude oil and oil products in the export market at prevailing prices, which may materially adversely affect the Company's business, prospects, financial condition, cash flows or results of operations.

### The Company cannot ensure the accuracy of official statistics and other data in this Base Prospectus published by Kazakhstan authorities.

Official statistics and other data published by State authorities may not be as complete or reliable as those of more developed countries. Official statistics and other data may also be produced on different bases from those used in more developed countries. Neither the Issuer nor the Company has independently verified such official statistics and other data and any discussion of matters relating to Kazakhstan in this Base Prospectus is, therefore, subject to uncertainty due to questions regarding the completeness or reliability of such information. Specifically, investors should be aware that certain statistical information and other data contained in this Base Prospectus has been extracted from official Government sources and was not prepared in connection with the preparation of this Base Prospectus.

In addition, certain information contained in this Base Prospectus is based on the knowledge and research of the Company's management using information obtained from non-official sources. The Company has accurately reproduced such information and, so far as the Company is aware and is able to ascertain from information published by such third parties, no facts have been omitted that would render the reproduced information inaccurate or misleading. Nevertheless,

prospective investors are advised to consider this data with caution. This information has not been independently verified and, therefore, is subject to uncertainties due to questions regarding the completeness or reliability of such information, which was not prepared in connection with the preparation of this Base Prospectus.

#### **Risk Factors Relating to the Structure of a Particular Issue of Notes**

A wide range of Notes may be issued under the Programme. A number of these Notes may have features, which contain particular risks for potential investors. Set out below is a description of the most common such features:

# The Guarantee, if applicable, will be structurally subordinated to the creditors of the Company's subsidiaries, joint ventures and associates.

In a case where KMG Finance is the Issuer of Notes issued under the Programme, such Notes are required to be guaranteed by the Company under the Guarantee. The Guarantee is exclusively an obligation of the Company. The Company's subsidiaries, joint ventures and associates are separate and distinct legal entities and they have no obligation to pay any amounts due under the Notes or the Guarantee or to make any funds available for that purpose, whether by dividends, distributions, loans or other payments.

In recent years, a significant amount of the Company's cash flows has been derived from dividends paid to the Company by its subsidiaries, joint ventures and associates; however, future dividends to the Company may decrease to the extent the subsidiaries, joint ventures and associates of the Company are required to fund capital expenditures or meet other costs or fines, including environmental fines, among other things, out of cash. The Company can give no assurance that future dividends from the Company's subsidiaries, joint ventures and associates, if forthcoming, will be of a similar magnitude as those received over the past few years.

Additionally, the Company's right to receive any assets of any of the Company's subsidiaries, joint ventures or associates upon their liquidation or reorganisation, and therefore the right of the holders of the Guarantee to participate in those assets, will be effectively subordinated to the claims of that subsidiary, joint ventures or associate's creditors, including trade creditors. In addition, even if the Company were a creditor of any of its subsidiaries, joint ventures or associates, the Company's rights as a creditor would be subordinate to any security interest in the assets of the Company's subsidiaries, joint ventures or associates and any indebtedness of those entities senior to that held by the Company.

#### Notes subject to optional redemption by the relevant Issuer.

An optional redemption feature of Notes is likely to limit their market value. During any period when the relevant Issuer may elect to redeem Notes, the market value of those Notes generally will not rise substantially above the price at which they can be redeemed. This also may be true prior to any redemption period.

The relevant Issuer may be expected to redeem Notes when its cost of borrowing is lower than the interest rate on Notes. At those times, an investor generally would not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on Notes being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

#### Inverse floating rate Notes.

Inverse floating rate Notes have an interest rate equal to a fixed rate minus a rate based upon a reference rate (LIBOR or EURIBOR). The market values of these Notes typically are more volatile than market values of other conventional floating rate debt securities based on the same reference rate (and with otherwise comparable terms). Inverse floating rate Notes are more volatile because an increase in the reference rate not only decreases the interest rate of such Notes, but may also reflect an increase in prevailing interest rates, which further adversely affects the market value of these Notes.

### Fixed/floating rate Notes.

Fixed/floating rate Notes may bear interest at a rate that converts from a fixed rate to a floating rate, or from a floating rate to a fixed rate. Where the relevant Issuer has the right to effect such a conversion, this will affect the secondary market and the market value of the Notes since the relevant Issuer may be expected to convert the rate when it is likely to produce a lower overall cost of borrowing. If the relevant Issuer converts from a fixed rate to a floating rate in such circumstances, the spread on the fixed/floating rate Notes may be less favourable than then prevailing spreads on comparable floating rate Notes tied to the same reference rate. In addition, the new floating rate at any time may be lower than the rates on other Notes. If the relevant Issuer converts from a fixed rate in such circumstances, the fixed rate may be lower than then prevailing rates on its Notes.

#### Notes issued at a substantial discount or premium.

The market values of securities issued at a substantial discount or premium from their principal amount tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest bearing securities. Generally, the longer the remaining term of the securities, the greater the price volatility as compared to conventional interest bearing securities with comparable maturities.

#### Trading in the clearing systems.

The Terms and Conditions of the Notes provide that Notes shall be issued with a minimum denomination of  $\in 100,000$  (or its equivalent in another currency) and integral multiples of an amount in excess thereof in the relevant Specified Currency. Where Notes are traded in a clearing system, it is possible that the clearing systems may process trades which could result in amounts being held in denominations smaller than the minimum denominations specified in the relevant Final Terms related to an issue of Notes. If Definitive Notes are required to be issued in relation to such Notes in accordance with the provisions of the terms of the relevant Global Notes, a holder who does not have an integral multiple of the minimum denomination in his account with the relevant clearing system at the relevant time may not receive all of its entitlement in the form of Definitive Notes unless and until such time as its holding becomes an integral multiple of the minimum denomination.

#### **Risk Factors Relating to the Notes**

#### An active trading market for Notes may not develop.

Notes issued under the Programme may have no established trading market when issued, and one may never develop. If a market does develop, it may not be very liquid. Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. This is particularly the case for Notes that are especially sensitive to interest rate, currency or market risks, are designed for specific investment objectives or strategies or have been structured to meet the investment requirements of limited categories of investors. These types of Notes generally would have a more limited secondary market and more price volatility than conventional debt securities. Illiquidity may have a severely adverse effect on the market value of Notes.

Application has been made for the listing of Notes on the Official List and for trading on the Regulated Market of the London Stock Exchange. In addition, unless otherwise agreed with the relevant Dealer(s) and provided for in the Final Terms, the Company will cause all Notes issued by the Company and KMG Finance under the Programme to be admitted to the "debt securities of entities from the quasi-public sector" category of the "debt securities" sector of the official list of the KASE, and no Notes issued under the Programme may be issued or placed without the prior permissions of the NBK. There can be no assurance that either such listings or declaration will be obtained or, if such listings or declaration is obtained, that an active trading market will develop or be sustained. In addition, the liquidity of any market for Notes will depend on the number of holders of Notes, the interest of securities in making a market in Notes.

#### The market price of Notes may be volatile.

The market price of Notes could be subject to significant fluctuations in response to actual or anticipated variations in the Company's operating results and those of its competitors, adverse business developments, changes to the regulatory environment in which the Company operates, changes in financial estimates by securities analysts and the actual or expected sale of a large number of Notes, as well as other factors, including the trading market for notes issued by or on behalf of Kazakhstan as a sovereign borrower. In addition, in recent years the global financial markets have experienced significant price and volume fluctuations, which, if repeated in the future, could adversely affect the market price of Notes without regard to the Company's business, prospects, financial condition, cash flows or results of operations. Factors including increased competition, fluctuations in commodity prices or the Company's operating results, the regulatory environment, availability of reserves, general market conditions, natural disasters, terrorist attacks and war may have an adverse effect on the market price of Notes.

#### Financial turmoil in emerging markets may lead to unstable pricing of Notes.

The market price of Notes is influenced by economic and market conditions in Kazakhstan and, to a varying degree, economic and market conditions in other CIS countries and emerging markets generally. Financial turmoil in other emerging markets in the past has adversely affected market prices in the world's securities markets for companies that operate in those and other developing economies. Even if Kazakhstan's economy remains relatively stable, financial turmoil in other emerging markets could materially adversely affect the market price of Notes.

### Insolvency laws in Kazakhstan may not be as favourable to holders of Notes as English or U.S. insolvency laws or those of another jurisdiction with which the Noteholders may be familiar.

The Company is organised in Kazakhstan and is subject to the bankruptcy law of Kazakhstan. Kazakhstan bankruptcy law may prohibit the Company from making payments pursuant to the Guarantee under certain circumstances. From the moment bankruptcy proceedings are initiated in court, a Kazakhstan debtor is prohibited from paying any debts outstanding prior to the bankruptcy proceedings, subject to specified exceptions.

After the initiation of bankruptcy proceedings, creditors of the debtor may not pursue any legal action to obtain payment to set aside a contract for non-payment or to enforce the creditor's rights against any asset of the debtor until completion of the bankruptcy procedure. Contractual provisions, such as those contained in the Guarantee, which would accelerate the payment of the debtor's obligations upon the occurrence of certain bankruptcy events, would accelerate the amount due but each accelerated amount becomes part of the total liabilities within the proper priority class.

Specifically, Kazakhstan bankruptcy law provides that transactions of a debtor can be recognised as invalid if they are entered into or made within three years prior to the institution of the bankruptcy or rehabilitation proceedings and contain elements which can form the grounds of invalidation under Kazakhstan Civil Code or contain the following elements (i) the price of the transaction or other conditions which are more onerous for the debtor than the price and conditions for similar transactions in the market concluded under similar circumstances; (ii) transactions that are beyond the framework of activities authorised for the debtor by the law, its constituent documents or the competence of the corporate bodies of the debtor; (iii) assets transferred free of charge or at price which was worse for the debtor than a price of other transactions under similar economic circumstances or otherwise the transfer infringes the interests of the creditors; (iv) transactions were entered into six months before the bankruptcy or rehabilitation proceedings and resulted in preferential payments to certain creditors; (v) the debtor has gifted its assets and entered in transactions, which are significantly different from the transactions entering into during the year before the institution of bankruptcy or rehabilitation proceedings. Since Kazakhstan's courts are not experienced with complex commercial issues, there is no way to predict the outcome of a bankruptcy proceeding.

# Exchange rate risks exist to the extent payments in respect of Notes are made in a currency other than the currency in which an investor's activities are denominated.

The relevant Issuer will pay principal and interest on the Notes and the Guarantor, if any, will make any payments under the Guarantee in the Specified Currency. This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the "**Investor's Currency**") other than the Specified Currency. These include the risk that exchange rates may significantly change (including changes due to devaluation of the Specified Currency or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. In addition, such risks generally depend on economic and political events over which the relevant Issuer and the Guarantor, if any, have no control. An appreciation in the value of the Investor's Currency relative to the Specified Currency would decrease (i) the Investor's Currency equivalent yield on the Notes, (ii) the Investor's Currency equivalent value of the principal payable on the Notes and (iii) the Investor's Currency equivalent market value of the Notes.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate as well as the availability of a specified foreign currency at the time of payment of principal or interest, if any, on a Note. As a result, investors may receive less interest or principal than expected, or no interest or principal. Even if there are no actual exchange controls, it is possible that the Specified Currency for any particular Note not denominated in U.S. Dollars would not be available at such Note's maturity. In that event, the relevant Issuer or the Guarantor, if any, as the case may be, would make required payments in U.S. Dollars on the basis of the market exchange rate on the date of such payment, or if such rate of exchange is not then available, on the basis of the market exchange rate as at the most recent practicable date.

### Interest rate risks exist because Notes have a fixed rate and the prevailing interest rates in the future may be higher than the fixed rate.

Investment in Fixed Rate Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of the Fixed Rate Notes.

#### Credit ratings do not reflect all risks.

The Company's credit ratings are an assessment by the relevant rating agencies of its ability to pay its debts when due. Consequently, real or anticipated changes in its credit ratings will generally affect the market value of the Notes. One or more independent credit rating agencies may assign credit ratings to the Notes. The ratings may not reflect the potential impact of all risks related to the structure and marketing of Notes issued under this Base Prospectus, and other factors that may affect the value of the Notes. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time.

# It may be difficult to effect service of legal process and enforce judgments obtained outside of Kazakhstan against the Company and its management.

The Company is a company organised under the laws of Kazakhstan and a substantial part of its businesses, assets and operations are located in Kazakhstan. In addition, a substantial majority of its directors and executive officers reside in Kazakhstan and substantially all of their assets are located in Kazakhstan. As a result, it may not be possible to effect service of process within the United States or elsewhere outside Kazakhstan upon the Company or such directors or executive officers, including with respect to matters arising under U.S. federal securities laws or applicable United States state securities laws. Moreover, Kazakhstan does not have treaties providing for the reciprocal recognition and enforcement of judgments of courts with the United States, the United Kingdom and many other countries. As a result, recognition and enforcement in Kazakhstan of judgments of a court in the United States, the United Kingdom and many other jurisdictions in relation to any matter may be difficult. See "Enforcement of Civil Liabilities".

In February 2010, the Parliament passed legislation amending Kazakhstan law to provide for certain immunities to government entities, including national companies, such as the Company, in the context of arbitration and foreign court judgments. While these immunities should apply only to government entities to the extent they are performing sovereign functions and not commercial activities, and the issuance of Notes under the Programme should be considered a commercial activity (and, under the Trust Deed, the Company has, to the full extent permitted by applicable laws, waived any immunity that may be attributed to it in respect of the Notes or the Guarantee, if any), under the amendments, whether a particular activity is deemed to be sovereign or commercial in nature is subject to determination by a Kazakhstan court on a case by case basis.

On 8 April 2016, the Arbitration Law was signed by the President of Kazakhstan. Whilst the introductory language to the Arbitration Law, as well as other provisions of this law, imply that the Arbitration Law should only apply where the matter involves dispute resolution in Kazakhstan (i.e., in respect of arbitration bodies with a seat in Kazakhstan) and should not apply to foreign arbitration such as the LCIA. In particular, the preamble to the Arbitration Law states that: "This [l]aw regulates social relations arisen in the process of arbitration activity on the territory of the Republic of Kazakhstan as well as the procedure and terms of recognition and enforcement of arbitral awards in Kazakhstan...". There are, however, certain novelties in the Arbitration Law which may have implications (as described below) in respect of the arbitration provisions contained in the Notes and the Trust Deed. In particular, the provisions of the Arbitration Law do not clearly differentiate between domestic and foreign arbitration. However, given that the Arbitration Law has not been tested in practice, there can be no assurance that Kazakhstan courts would support the interpretation of the Arbitration Law set out in "Enforcement of Civil Liabilities" and that an award against the Company and/or KMG Finance in arbitral proceedings in London under English law would be enforced in Kazakhstan. If the Arbitration Law applies to disputes under the Notes and the Trust Deed, there is a risk that an LCIA award in a proceeding related to the Notes and the Trust Deed may not be recognised and enforced in Kazakhstan as being contrary to Kazakhstan public order and/or a dispute under the Notes and the Trust Deed cannot be resolved by arbitration. Furthermore, an event of default could occur under the Notes and the Trust Deed to the extent that the Company's and/or KMG Finance's obligations under the Notes and/or the Trust Deed to settle disputes by arbitration in the LCIA and/or under English law become illegal or unenforceable.

#### Return on an investment in Notes will be affected by charges incurred by investors.

An investor's total return on an investment in any Notes will be affected by the level of fees charged by any Agent, nominee service provider and/or clearing system used by the investor. Such a person or institution may charge fees for the opening and operation of an investment account, transfers of Notes, custody services and on payments of interest and principal. Potential investors are, therefore, advised to investigate the basis on which any such fees will be charged on the relevant Notes.

#### English law governs Notes and all agreements under the Programme.

Prospective investors should note that each Series of Notes will be governed by and construed in accordance with the laws of England and that the courts of England or arbitration proceedings in accordance with the Rules of the LCIA (solely for the purpose of any legal action or proceeding brought to enforce the relevant Issuer's or the Guarantor's, if any, obligations under this Base Prospectus) shall have exclusive jurisdiction in respect of any disputes involving the Notes. English law may be materially different from the equivalent law in the home jurisdiction of prospective investors in its application to the Notes. If a prospective investor is in doubt as to the implication of English law being the governing law in respect of the Notes, such investor should consult its legal advisors.

No assurance can be given as to the impact of any possible judicial decision or changes in English law or administrative practice after the date of this Base Prospectus. See "—It may be difficult to effect service of legal process and enforce judgments obtained outside of Kazakhstan against the Company and its management".

# Provisions of Notes permit defined majorities to bind all Noteholders and permit the Trustee to take certain action without Noteholder consent.

The conditions of the Notes contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority.

The conditions of the Notes also provide that the Trustee may, without the consent of Noteholders, agree to (i) any modification of, or to the waiver or authorisation of any breach or proposed breach of, any of the provisions of Notes or (ii) determine without the consent of the Noteholders that any Event of Default or potential Event of Default shall not be treated as such or (iii) the substitution of the Guarantor or any of their Subsidiaries as principal debtor under any Notes in place of the Issuer, in the circumstances described in Condition 11(c).

#### Payments made in respect of Notes may be subject to withholding tax and have other tax consequences for investors.

Generally, payments of interest on borrowed funds made by a Kazakhstan entity to a non-resident are subject to Kazakhstan withholding tax at the rate of 15% for legal entities, unless such withholding tax is reduced or eliminated pursuant to the terms of an applicable double tax treaty.

If payments in respect of any Notes are subject to withholding of Kazakhstan tax as a result of which the relevant Issuer or the Guarantor (as the case may be) would reduce such payments by the amount of such withholding, the relevant Issuer or the Guarantor (as the case may be) is obliged to increase payments as may be necessary so that the net payments received by holders of Notes will not be less than the amounts they would have received in the absence of such withholding. It should be noted, however, that gross-up provisions may not be enforceable under Kazakhstan law where such provisions may be viewed by the Kazakhstan tax authorities as constituting payments of taxes on behalf of third parties.

#### Payments under the Notes may be subject to withholding tax pursuant to FATCA.

With respect to (i) Notes issued after the date that is six months after the date the term "foreign passthru payment" is defined in regulations published in the U.S. Federal Register (the "**Grandfather Date**"), or (ii) Notes issued on or before the Grandfather Date but materially modified after such date, the Issuer may, under certain circumstances, be required pursuant to Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986, as amended, and the regulations promulgated thereunder ("**FATCA**") to withhold U.S. tax at a rate of 30% on all or a portion of payments of principal and interest which are treated as "foreign passthru payment" made on or after 1 January 2019, or the date that final regulations defining the term "foreign passthru payment" are published, to an investor or any other financial institution through which payment on the Notes is made that is a non-U.S. financial institution that is not in compliance with FATCA. However, if additional notes (as described under "*Terms and Conditions of the Notes*—*Condition 15. Further Issues*") are issued after the Grandfather Date and are subject to withholding under FATCA, and such additional notes are not distinguishable from previously issued Notes, then withholding under FATCA. As of the date of this Base Prospectus, regulations defining the term "foreign passthru payment" have not yet been published.

The Netherlands and the United States have entered into an intergovernmental agreement (an "**IGA**") to help implement FATCA for certain Netherlands entities. Under the IGA, payments of U.S. source income to Netherlands "financial institutions," as defined under the IGA (which may include KMG Finance), would not be subject to FATCA withholding provided that they are in compliance with the IGA. However, Netherlands financial institutions would be required to report certain information regarding their respective U.S. account holders to the government of the Netherlands, which information may ultimately be reported to the U.S. Internal Revenue Service. The IGA does not currently require withholding on "foreign passthru payments" (which may include payments on the Notes). Kazakhstan has not entered into an intergovernmental agreement with the United States. If applicable, FATCA will be addressed in the relevant Final Terms with respect to Notes issued after the Grandfather Date.

The application of FATCA to interest, principal or other amounts paid on or with respect to the Notes is not currently clear. In the event any withholding would be required pursuant to FATCA or an IGA with respect to payments on the Notes, no person will be required to pay additional amounts as a result of the withholding.

### **OVERVIEW**

This overview must be read as an introduction to this Base Prospectus, and any decision to invest in Notes should be based on a consideration of this Base Prospectus as a whole.

#### **Overview of the Company**

The Company is the national oil and gas company of Kazakhstan with vertically-integrated upstream, midstream and downstream operations located principally in Kazakhstan. The Company's management believes, based on statistics provided by the Statistics Committee and the Company's internal information, that, as at 31 December 2016, on a consolidated basis (including the proportionate interest of joint ventures and associates), the Company was the largest crude oil producer in Kazakhstan in terms of production volume. According to information obtained from the Statistics Committee and the Company's internal information, the Company also operates the largest crude oil and gas pipeline networks in Kazakhstan in terms of length and throughput capacity (primarily through KTO and KTG, respectively). In addition, the Company holds a significant or controlling interest in each of the three principal refineries in Kazakhstan, as well as a major refinery in Romania. See "Management's Discussion and Analysis of Results of Operations and Financial Performance—Main Factors Affecting Results of Operations and Liquidity—Acquisitions, Discontinued Operations and Loss of Control—KMG International".

In the year ended 31 December 2016, the Company's production was 22.6 million tonnes (9.8 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of crude oil and 7.4 bcm (3.1 bcm, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of gas. In the year ended 31 December 2015, the Company's production was 22.7 million tonnes (9.7 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of crude oil and 7.3 bcm (3.1 bcm, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of crude oil and 7.3 bcm (3.1 bcm, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of gas.

Based on the Company's internal information and information obtained from the Statistics Committee, the Company's production of crude oil (including the proportionate share of the Company and its subsidiaries in joint ventures and associates) represented 29.0% and 28.5% of the total crude oil production in Kazakhstan in the years ended 31 December 2016 and 2015, respectively, while the Company's production of gas (including the proportionate share of the Company and its subsidiaries in joint ventures and associates) represented 15.9% and 16.0% of the total gas production in Kazakhstan in the years ended 31 December 2016 and 2015, respectively.

As at 31 December 2016, the total length of the crude oil pipeline networks that the Company owns and operates was 5,495 km and the total length of the gas pipeline networks that the Company owns and operates was 11,272 km (primarily through KTO and KTG, respectively). In addition, as at 31 December 2016, the Company had an interest in a further 2,657 km of crude oil pipeline network and 2,759 km of gas pipeline network as part of its joint-venture network.

The Company produced a total of 18.4 million tonnes (16.3 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of refined oil products in 2016, 18.3 million tonnes (16.1 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of refined oil products in 2015 and 19.0 million tonnes (16.6 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of refined oil products in 2015 and 19.0 million tonnes (16.6 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of refined oil products in 2014.

The Company calculates its reserves using the Kazakhstan methodology, which differs significantly from the internationally accepted classifications and methodologies established by PRMS and SEC Standards. In particular with respect to the manner in which and the extent to which commercial factors are taken into account in calculating reserves.

According to Kazakhstan methodology, as at 31 December 2016, the Company's A+B+C1 reserves of crude oil were 667.2 million tonnes (232.0 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) and the Company's A+B+C1 reserves of gas condensate were 44.9 million tonnes (35.8 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) and the Company and its subsidiaries in joint ventures and associates) and the Company and its subsidiaries in joint ventures and associates). In 2016, the Company's A+B+C1 reserves replacement ratio for crude oil (calculated by comparing net new proved crude oil reserves additions in tonnes to yearly crude oil production in tonnes) was (67.4)% (57%, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) in 2015. The decrease in the Company's A+B+C1 reserves replacement ratio in 2016 primarily reflected that the Company did not make any significant acquisitions of upstream assets and there were no significant oil discoveries in 2016. The decrease in the Company's A+B+C1 reserves replacement ratio in 2015 primarily

reflected the sale by the Company of 50% of its interest in KMG Kashagan B.V. to Samruk-Kazyna in October 2015, which resulted in the deconsolidation of such reserves. See "The Oil and Gas Industry in Kazakhstan—Reserve Classifications" and "Presentation of Financial, Reserves and Certain Other Information—Certain Reserves Information".

The Company's total revenue increased by 69.8% to KZT 1,857.4 billion for the year ended 31 December 2016 from KZT 1,093.8 billion for the year ended 31 December 2015. The Company's net profit decreased by 27.2% to KZT 360.2 billion for the year ended 31 December 2016 from KZT 494.7 billion for the year ended 31 December 2015. The Company's total revenue increased by 4.0% to KZT 1,093.8 billion for the year ended 31 December 2015 from KZT 1,051.3 billion for the year ended 31 December 2014. The Company's net profit increased by 148.3% to KZT 494.7 billion for the year ended 31 December 2015 from KZT 199.2 billion for the year ended 31 December 2014.

As at 31 December 2016, the Company had total assets of KZT 11,883.1 billion compared to total assets of KZT 10,709.7 billion as at 31 December 2015 and total assets of KZT 8,838.8 billion as at 31 December 2014.

The following table sets forth the Company's principal subsidiaries, joint ventures and associates, their principal line of operations and certain information related thereto as at the date of this Base Prospectus:

Name and Line of Operation	% Interest as at 31 December 2016	Description of Operations
Upstream Assets		
JSC KazMunaiGas Exploration Production (KMG EP)	63.02 <sup>(1)</sup>	KMG EP is the Company's principal onshore exploration and production subsidiary and is its largest subsidiary based on reserves and production volumes. KMG EP extracts oil and gas from 47 oil and gas fields located in Western Kazakhstan, including the Uzen Field, which, as at 31 December 2016, accounted for 16.8% of the Company's reserves of crude oil. In the year ended 31 December 2016, KMG EP produced 8.4 million tonnes of crude oil and 803.1 mcm of gas. As at 31 December 2016, KMG EP had A+B+C1 reserves of crude oil of 197.2 million tonnes, A+B+C1 reserves of gas condensate of 4.4 million tonnes and A+B+C1 reserves of gas of 56,577 mcm.
		• "JV "Kazgermunai" LLP (Kazgermunai) – 50.00%:
		Kazgermunai is a joint venture between KMG EP and PKI (through a subsidiary), each with a 50% interest, which operates the Akshabulak Field in Southern Kazakhstan. In the year ended 31 December 2016, Kazgermunai produced 1.5 million tonnes of crude oil and 299.2 mcm of gas attributable to KMG EP. As at 31 December 2016, Kazgermunai had A+B+C1 reserves of crude oil of 15.1 million tonnes, A+B+C1 reserves of gas condensate of 0.2 million tonnes and A+B+C1 reserves of gas of 3,742 mcm attributable to KMG EP.
		• <u>PetroKazakhstan Inc. (PKI) – 33.00%</u> :
		In December 2009, KMG EP completed its acquisition from the Company of 100% of the common shares of KMG PKI Finance, which, in turn, holds a 33% interest in PKI. PKI is KMG EP's principal oil exploration and production associate; it is majority owned by CNPC. PKI operates five production fields in Southern Kazakhstan. In the year ended 31 December 2016, PKI produced 1.2 million tonnes of crude oil and 230.3 mcm of gas attributable to KMG EP. As at 31 December 2016, PKI had A+B+C1 reserves of crude oil of 11.9 million tonnes, A+B+C1 reserves of gas condensate of 0.1 million tonnes and A+B+C1 reserves of gas of 4,202 mcm attributable to KMG EP.
		PKI, in turn, holds a 50% interest in each of the Kazgermunai and JSC Turgai Petroleum. The production and reserves of Kazgermunai and JSC Turgai Petroleum that are attributable to PKI are consolidated in the production and reserves information for PKI presented in this Base Prospectus.
		• <u>CITIC Canada Energy Limited (CCEL) – 50.00%</u> :
		CCEL is a joint venture between KMG EP and CITIC, each with a 50% interest, which operates the Karazhanbas Field in Western Kazakhstan. In the year ended 31 December 2016, CCEL produced 1.1 million tonnes of crude oil and 18.9 mcm of gas. As at 31 December 2016, CCEL had A+B+C1 reserves of crude oil of 21.5 million tonnes and A+B+C1 reserves of gas of 146 mcm, in each case, which were attributable to KMG EP based on KMG EP's ownership percentage in CCEL.

Name and Line of Operation	% Interest as at 31 December 2016	Description of Operations
Tengizchevroil LLP (TCO)	20.00	TCO is a joint venture among the Company (20%), Chevron Overseas (50%), ExxonMobil Kazakhstan Ventures Inc. (25%) and LukArco B.V. (5%). TCO operates primarily the Tengiz Field in Western Kazakhstan, which is among the largest fields in development in the world based on A+B+C1 reserves and which, as at 31 December 2016, accounted for 32.9% of the Company's A+B+C1 reserves of crude oil. In the year ended 31 December 2016, TCO produced 5.5 million tonnes of crude oil and 3,016.0 mcm of gas attributable to the Company. As at 31 December 2016, TCO had A+B+C1 reserves of crude oil of 219.3 million tonnes and A+B+C1 reserves of gas of 111,483 mcm attributable to the Company.
North Caspian Project Consortium (NCPC)	8.44	NCPC is a consortium among KMG Kashagan B.V. (16.9%), AGIP Caspian Sea B.V. (16.8%), ExxonMobil Kazakhstan Inc. (16.8%), INPEX North Caspian Sea. Ltd. (7.6%), CNPC Kazakhstan B.V. (8.3%), Shell Kazakhstan Development B.V. (16.8%) and Total E&P Kazakhstan (16.8%). Participants in NCPC hold subsurface use rights in respect of the Kashagan Field in the Caspian Sea under a PSA. NCPC is operated by NCOC, a joint venture owned by the consortium participants in the same proportions as their respective interests in NCPC. Commercial production began in September 2013 before being halted in 2014 and re- started in November 2016. As at 31 December 2016, NCPC had A+B+C1 reserves of crude oil of 72.5 million tonnes, A+B+C1 reserves of gas condensate of 1.3 million tonnes and A+B+C1 reserves of gas of 49,462 mcm attributable to the Company, which accounted for 10.9%, 2.8% and 11.5% of the Company's A+B+C1 reserves of crude oil and gas, respectively, based on the Company's 8.44% interest in NCPC. In the year ended 31 December 2016, NCPC produced 0.1 million tonnes of crude oil and 49.6 mcm of gas attributable to the Company. In October 2015, Coöperatieve KazMunaiGaz U.A. sold 50% of its shares in KMG Kashagan B.V. to Samruk- Kazyna for an amount of U.S.\$4.7 billion, with a call option to buy back all or part of the shares at any time between 1 January 2018 and 31 December 2020. Samruk-Kazyna's interest in KMG Kashagan B.V. is held in trust management by Coöperatieve KazMunaiGaz U.A., the Company's subsidiary.
JSC Mangistaumunaigas (MMG)	50.00	MMG is an upstream oil and gas company owned by MIBV, a joint venture between KMG and CNPC E&D, with each partner having a 50% interest. KMG acquired its interest in MMG on 25 November 2009. MMG is one of Kazakhstan's largest oil producers and operates the Kalamkas Field, one of the largest fields in Kazakhstan, pursuant to a Subsoil Use Agreement that expires in 2027. In the year ended 31 December 2016, MMG produced 3.1 million tonnes of crude oil and 378.5 mcm of gas attributable to the Company. As at 31 December 2016, the Kalamkas Field had estimated A+B+C1 reserves of crude oil of 29.5 million tonnes and A+B+C1 reserves of gas of 12,797 mcm attributable to the Company, representing 4.4% and 3.0% of the Company's A+B+C1 reserves of crude oil and gas, respectively. MMG also operates the Zhetybai Field, which as at 31 December 2016, had estimated A+B+C1 reserves of crude oil of 26.4 million tonnes and A+B+C1 reserves of gas of 12,733 mcm attributable to the Company, representing 4.0% and 3.0% of the Company's A+B+C1 reserves of crude oil and gas, respectively.
Karachaganak Petroleum Operating B.V. (KPO)	10.00	KPO is a consortium operating under a joint operating agreement among the Company (through its wholly-owned subsidiary, KMG Karachaganak LLP) (10%), Shell (29.25%), Agip (29.25%), Chevron (18.0%) and Lukoil (13.5%). KPO operates the Karachaganak Field, which is one of the world's largest gas and condensate fields and the largest gas producing field in Kazakhstan. As at 31 December 2016, KPO had A+B+C1 reserves of crude oil of 17.6 million tonnes, A+B+C1 reserves of gas condensate of 27.8 million tonnes and reserves of gas of 88,852 mcm attributable to the Company, representing 2.6%, 62.0% and 20.6% of the Company's A+B+C1 reserves of crude oil and gas, respectively. In the year ended 31 December 2016, KPO produced 1.0 million tonnes of crude oil and 1,765.9 mcm of gas attributable to the Company.
Midstream Assets		
JSC KazTransOil (KTO)	90.00 (plus one share)	KTO is a transportation company, which owns and operates the largest crude oil pipeline network in Kazakhstan. The KTO pipeline network principally includes the Uzen-Atyrau- Samara pipeline (the " <b>UAS pipeline</b> ") in Western Kazakhstan, which delivers crude oil to Russia's Transneft pipeline network for delivery to ports on the Black Sea or to Europe directly. As at 31 December 2016, the KTO pipeline network consisted of 5,495 km of pipe with diameters between 0.5 m and 1.8 m. In the year ended 31 December 2016, the KTO pipeline network transported 48.7 million tonnes of crude oil.

Name and Line of Operation	% Interest as at 31 December 2016	Description of Operations
		• Limited Liability Partnership Kazakhstan-China Pipeline (KCP) - 50.00%:
		KCP is a joint venture between KTO and CNODC, each with a 50% interest. KC constructed the Atasu-Alashankou pipeline and the Kenkiyak-Kumkol pipelin comprising two of three pipeline systems forming the KC Pipeline network built create a transport corridor for the export of Kazakhstan oil to China. As at 3 December 2016, the Atasu-Alashankou pipeline had a total length of 962 km of pip with diameters between 0.5 m and 1.8 m. In the year ended 31 December 2016, th Atasu-Alashankou pipeline network volume reported above. Th Kenkiyak-Kumkol pipeline was completed in October 2009 with a total of 794 k of pipe with diameters between 0.5 m and 1.8 m. In the year ended 31 December 2016, the Kenkiyak-Kumkol pipeline transported 4.2 million tonnes of crude out which amounts are not included in the KTO pipeline network volume reported above. Pursuant to an agreement between the Company and CNODC, the capaci of the Kenkiyak-Kumkol pipeline increased to 20 million tonnes of crude oil 2015.
		• JSC MunayTas North West Pipeline Company JV (MunayTas) - 51.00%:
		MunayTas is a joint venture between KTO, with a 51% interest, and CNPC E&J with a 49% interest. MunayTas constructed the Kenkiyak-Atyrau pipeline runnin from the city of Kenkiyak located in the Aktobe oblast region of Weste Kazakhstan to the city of Atyrau and comprising one of three pipeline system forming the KC Pipeline (together with the Atasu-Alashankou pipeline and th Kenkiyak-Kumkol pipeline). The Kenkiyak-Atyrau pipeline connects to the UA Pipeline and the pipeline extending from the oil fields in Western Kazakhsta through Russia to CPC's export marine terminal on the Black Sea near the Russia part of Novorossiysk (the " <b>CPC Pipeline</b> "). The Kenkiyak-Atyrau pipeline operated by KTO. As at 31 December 2016, the Kenkiyak-Atyrau pipeline netwo had a total of 448.8 km of pipe with diameters between 0.5 m and 1.8 m. In the ye ended 31 December 2016, the Kenkiyak-Atyrau pipeline netwo volume reported above.
JSC KazTransGas (KTG)	100.00	KTG is a transportation company, which owns a 100% interest in several domestic regional g distribution companies and a 100% interest in ICA, which in turn operates the largest natur gas pipeline network in Kazakhstan. The ICA pipeline network includes the Central Asia Cent pipeline, the shortest pipeline route from the gas producing regions of Central Asia (principal Turkmenistan and Uzbekistan) through Russia to Europe. As at 31 December 2016, the IC pipeline network had a total of 11,272 km of pipe comprised of 131 km of pipe with diameter less than 0.5 m and 11,141 km of pipe with diameters between 0.5 m and 1.4 m. In the ye ended 31 December 2016, the ICA pipeline network transported 66.6 bcm of gas. Under the Gas Law, KTG has been appointed as the "national operator" for the transportation of gas.
		• <u>Asia Gas Pipeline LLP (AGP) - 50.00%</u> :
		AGP is a joint venture between KTG and CNPC (acting through Trans-Asia G Pipeline Company Limited), each with a 50% interest, formed to construct an operate the Turkmenistan-China gas pipeline across Kazakhstan, which transmi gas from other Central Asian Republics to major population centres in Southe Kazakhstan to China (the " <b>Asia Gas Pipeline</b> "). On 12 December 2009, the fin phase of this project, comprising a pipeline with a throughput capacity of 10 bc per year, was completed. The second phase of the project was completed December 2012. Construction of the third phase is expected to be completed in 201 In the year ended 31 December 2016, the Asia Gas Pipeline transported 34.2 bc of gas.
		• <u>Beineu-Shymkent Gas Pipeline LLP (BSGP) – 50.00%:</u>
		BSGP is a joint venture between KTG and CNPC (acting through Trans-Asia G Pipeline Company Limited), each with a 50% interest, formed to construct an operate the Beineu-Bozoi-Shymkent Gas Pipeline. The first phase of the projec comprising the Bozoi-Shymkent pipeline with a throughput capacity of 6 bcm p year, was completed in 2015. The second phase of the project, comprising the

Name and Line of Operation	% Interest as at 31 December 2016	Description of Operations				
JSC KazMunaiGaz Refining and Marketing (KMG RM)	100.00	KMG RM (formerly known as JSC Trade House KazMunayGas) is the Company's principal refining, marketing and trading company. KMG RM's principal operations include refining crude oil, operating filling station networks and trading the Company's crude oil and oil products. The Company, through KMG RM, has a significant or controlling interest in all three of Kazakhstan's principal oil refineries, Atyrau Refinery, Pavlodar Refinery and Shymker Refinery. In the year ended 31 December 2016, KMG RM produced 12.8 million tonnes or refined oil products. The Company is currently considering a corporate structure reorganisation which could involve the merger of KMG RM with the Company in order to increase efficience and eliminate the duplication of activities and responsibilities.				
		KMG RM's principal refinery assets are as follows:				
		• <u>Pavlodar</u>				
		KMG RM holds a 100% interest in Pavlodar Oil Chemistry Refinery LLP As at 3 December 2016, the Pavlodar Refinery had a design capacity of 20,548 tonnes oil per day. In the year ended 31 December 2016, the Pavlodar Refinery refined 4. million tonnes of crude oil and produced 4.0 million tonnes of refined oil products				
		• <u>Atyrau</u>				
		KMG RM owns a 99.53% interest in the Atyrau Refinery. As at 31 December 2010 the Atyrau Refinery had a design capacity of 13,900 tonnes of oil per day and i actual refining production was 13,275 tonnes of oil per day. In the year ended 3 December 2016, the Atyrau Refinery refined 4.8 million tonnes of crude oil an produced 4.5 million tonnes of refined oil products.				
		• <u>Shymkent</u>				
		KMG RM, through Valsera Holdings B.V., indirectly owns a 49.72% interest i PetroKazakhstan Oil Products LLP, which, in turn, owns the Shymkent Refinery The remaining interest in PetroKazakhstan Oil Products LLP is held by CNPC. A at 31 December 2016, the Shymkent Refinery had a design capacity of 16,438 tonne of oil per day and its actual refining production was 12,493 tonnes of oil per day. I the year ended 31 December 2016, the Shymkent Refinery refined 2.2 million tonne of crude oil and produced 2.1 million tonnes of refined oil products attributable t the Company.				
KMG International	100.00	In March 2014, the Board of Directors of The Rompetrol Group N.V. changed its corporat name to KazMunayGas International N.V., in accordance with the Company's strategy to promote a single brand across the Group. KMG International's retail network in Romania France and Spain offers a number of vehicle fuels, which are primarily supplied by th Petromidia Refinery. It also sells other refined oil products through various KMG International controlled entities. KMG International owns and operates the Petromidia Refinery and the Veg Refinery. The Petromidia Refinery has a designed refining capacity of 5.0 million tonnes of crude oil per year and an actual refining capacity of 5.4 million tonnes of crude oil per year. Th Vega Refinery has a designed and actual refining capacity of 0.3 million tonnes of crude oil per year. In the year ended 31 December 2016, KMG International produced 5.6 million tonnes or refined oil products, 5.2 million tonnes of which was produced at the Petromidia Refinery. In December 2015, the Company announced its intention to sell 51% of its interest in KMG International. This disposal, which is in accordance with the Government's 2016 Comple Privatisation Plan, is expected to be completed in 2017.				

(1) (2)

As at 31 December 2016 as a percentage of issued ordinary voting shares of KMG EP. For details of the throughput capacity of the Company's pipelines, see "*Business—Transportation*"

See "Business—Corporate Structure" for an organisational chart reflecting the principal subsidiaries.

#### Shareholder and Relationship with the State

The State indirectly (through Samruk-Kazyna and NBK) wholly owns the Company. See "*Share Capital, Shareholders and Related Party Transactions—Samruk-Kazyna*". Accordingly, the Government has a strong influence over decisions at the Company and is able to determine the Company's strategy, make policy decisions in relation to the Company's business (including investments, borrowings, risk management and asset allocation) and supervise the implementation of such decisions.

As the national oil and gas company, the Company has been designated by the Government to represent interests of the State in new oil and gas projects, as well as to be the beneficiary of the State's pre-emptive right (the "State's Pre-

**Emptive Right**") to acquire interests in various exploration and production licences and contracts (since 1999 subsoil operations have been based on contracts only) and PSAs related to strategic deposits, as well as shares (participation interests) in subsoil users and their controlling entities, when such agreements are offered for sale (collectively, the "**Subsoil Use Agreements**") or when the shares in such entities are offered for sale. Pursuant to the Gas Law, KTG has been appointed as the national operator for the transportation of gas and, as national operator, KTG has been given a priority right to purchase all associated gas produced in Kazakhstan (on behalf of the State) at a regulated price. See "*Risk Factors*—*Risks Relating to the Company's Business*—*The Government has appointed KTG as the "national operator"* for the transportation and Storage of Gas—Overview".

In 2002, the Government clarified the division of functions between the Company and petroleum-related state entities (Government Decree  $N_{0}$  707 dated 29 June 2002). In 2002, the Government also adopted rules for the Company to represent the State's interests in Subsoil Use Agreements by way of the Company's mandatory participation in petroleum projects (Government Decree  $N_{0}$  708 dated June 29, 2002, currently Joint Decree  $N_{0}$  397 of the Minister of Investments and Development and  $N_{0}$  257 the Minister of Energy). The Company was empowered to act as the "authorised body" with regards to control, monitoring and regulation of petroleum operations under PSAs.

The presidential edict of 12 March 2010 restructured several government ministries and, in particular, created the Ministry of Oil and Gas of the Republic of Kazakhstan ("**MOG**"). According to the Law "On Subsoil and Subsoil Use" (No 291-IV, dated 24 June 2010) (as amended the "**2010 Subsoil Law**") and the Regulations on the MOG (approved by Governmental Resolution No 454, dated 20 May 2010), certain non-commercial or regulatory functions of the Company as an "authorised body" of the Government, including, among other things, representing the State under the PSAs for the North Caspian Project (as defined below) and the Karachaganak Field, were transferred to the MOG, which has since been replaced by the Ministry of Energy. See "*The Oil and Gas Industry in Kazakhstan—Regulatory Bodies—Ministry of Energy*".

In June 2010, the Company established LLP "PSA", a 100%-owned subsidiary (as at 31 December 2016) with charter capital of KZT 5,000 million. LLP "PSA" is responsible for the PSAs covering the North Caspian Project (Kashagan Field), Karachaganak Field and Dunga Field, respectively.

Although LLP "PSA" is legally owned by the Company, as at the date of this Base Prospectus, 100% of the participatory interests in LLP "PSA" were transferred to the MOG and are held by the Ministry of Energy under a trust management agreement with the Company. The primary objective of LLP "PSA" is to monitor and protect the interests of the Government through ensuring compliance of all parties with their respective obligations under certain PSAs. According to the decisions of the Intergovernmental Committee for Development of Oil, Gas and Energy Sectors, certain functions and authorities of the Ministry of Energy (as the successor to the MOG) as the "authorised body" under the PSAs are delegated to LLP "PSA". At the time of the relevant decisions, such delegation was considered to be temporary and the Company understands that the Government has since considered transferring the interests in LLP "PSA" from the ownership or trust management arrangements of LLP "PSA" and the delegation remains in force. The Ministry of Energy, the Company and LLP "PSA" are still engaged in ongoing discussions regarding the most appropriate structure to optimise and protect the interests of all parties. As at the date of this Base Prospectus, no immediate decision or action is expected.

Neither the creation of the MOG in 2010, the subsequent establishment of LLP "PSA" and the delegation to it of the functions of the "authorised body" under the PSAs, nor the recent re-organisation of the Government, including, in particular, the creation of the Ministry of Energy as the successor to the MOG, have to date, or are expected to, adversely affect the Company's status at the designated beneficiary of the State's Pre-Emptive Right to acquire interests in Subsoil Use Agreements or the Company's reserves or other commercial interests.

### Credit Ratings

The Company has been assigned long-term foreign currency ratings of Baa3 by Moody's, BB by S&P and BBB- by Fitch. A security rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time by the assigning rating agency. The credit ratings included or referred to in this Base Prospectus will be treated for the purposes the CRA Regulation as having been issued by Moody's, S&P and Fitch, respectively. Each of Moody's, S&P and Fitch are established in the European Union and registered under the CRA Regulation.

See "Risk Factors—Risk Factors Relating to the Republic of Kazakhstan—Most of the Company's operations are conducted, and a substantial part of its assets are located, in Kazakhstan; therefore, the Company is largely dependent on the economic and political conditions prevailing in Kazakhstan" and "Risk Factors—Risk Factors Relating to the Notes—Recent experience has shown that credit ratings do not reflect all risks".

#### **Overview of KMG Finance**

KMG Finance was incorporated as a private company with limited liability (besloten vennootschap met beperkte aansprakelijkheid or B.V.) under and subject to the laws of the Netherlands on 9 June 2006 for an unlimited duration. KMG Finance has its corporate seat in Amsterdam. The business address of KMG Finance is Strawinskylaan 807 (WTC Tower A, 8th Floor), 1077 XX Amsterdam, the Netherlands and its telephone number is +31205752386. KMG Finance has been registered with the Chamber of Commerce in the Netherlands under № 34249875. KMG Finance is a direct, wholly-owned subsidiary of Coöperatieve KazMunaiGaz U.A., registered in the Netherlands. The Company is a member of Coöperatieve KazMunaiGaz U.A., together with LLP KMG KumKol, a wholly-owned subsidiary of the Company.

### **Overview of the Programme**

The following general description does not purport to be complete and is qualified in its entirety by the remainder of this Base Prospectus. Words and expressions defined in "Overview of the Provisions Relating to the Notes in Global Form" or "Terms and Conditions of Notes" below shall have the same meanings in this general description.

Issuer	JSC NC "KazMunayGas" or, as specified in the relevant Final Terms, KazMunaiGaz Finance Sub B.V.
Guarantor (in respect of Notes issued by KMG Finance)	JSC NC "KazMunayGas".
Arrangers	Citigroup Global Markets Limited, Deutsche Bank AG, London Branch, JSC Halyk Finance, JSC "Skybridge Invest" and UBS AG London Branch.
Dealers	Citigroup Global Markets Limited, Deutsche Bank AG, London Branch, JSC Halyk Finance, JSC "Skybridge Invest" and UBS AG London Branch appointed in accordance with the Dealer Agreement.
Trustee	Citicorp Trustee Company Limited.
Principal Paying Agent	Citibank, N.A., London Branch.
Registrar	Citigroup Global Markets Deutschland AG.
Paying Agent and Transfer Agent	Citibank, N.A., London Branch.
Programme Size	U.S.\$10,500,000,000 (or its equivalent in other currencies calculated in accordance with the provisions of the Dealer Agreement) outstanding at any one time. The Issuer may increase the amount of the Programme at any time in accordance with the Dealer Agreement.
Issuance	Notes will be issued on a syndicated or non-syndicated basis. Notes will be issued in Series. Each Series may comprise one or more Tranches issued on different issue dates. The Notes of each Series will all be subject to identical terms, except that the issue date and the amount of the first payment of interest may be different in respect of different Tranches. The Notes of each Tranche will all be subject to identical terms in all respects save that a Tranche may comprise Notes of different denominations.
	Each Tranche will be the subject of Final Terms which, for the purposes of that Tranche only, completes the Conditions of the Notes and this Base Prospectus and must be read in conjunction with this Base Prospectus. The terms and conditions applicable to any particular Tranche of Notes are the Conditions of the Notes as completed by the relevant Final Terms.
	See "Terms and Conditions of the Notes—Condition 1. Form, Denomination and Title" and "Form of Final Terms".
NBK Permissions	No Notes may be issued, placed or listed outside Kazakhstan without the prior permissions of the NBK for issuance and placement of the Notes outside of Kazakhstan.

Forms of Notes	Each Series of Notes will be issued in registered form only. The Regulation Notes and the Rule 144A Notes will initially be represented by the Regulation S Global Note and the Rule 144A Global Note, respectively. The Global Note will be exchangeable for Definitive Notes (as defined herein) in the limite circumstances specified in the Global Notes.
	See "Terms and Conditions of the Notes—Condition 1. Form, Denomination and Title".
Clearing Systems	Unless otherwise agreed, DTC (in relation to any Rule 144A Notes) an Clearstream, Luxembourg and Euroclear (in relation to any Regulation Notes) and such other clearing system as may be agreed between the relevan Issuer, and, if the relevant Issuer is KMG Finance, the Company, the Principa Paying Agent, the Trustee and the relevant Dealer(s).
	See "Overview of the Provisions Relating to the Notes in Global Form".
Currencies	Notes may be denominated in any currency or currencies, subject to compliance with all applicable legal and/or regulatory and/or central ban requirements, as specified in the relevant Final Terms. Payments in respect of Notes may, subject to such compliance, be made in, and/or linked to, an currency or currencies other than the currency in which such Notes and denominated.
	See "Form of Final Terms".
Status of the Notes	The Notes will constitute direct, general, unconditional and (subject to Condition 4(a)) unsecured obligations of the Issuer which rank and will ran <i>pari passu</i> amongst themselves and <i>pari passu</i> in right of payment with a other present and future unsubordinated obligations of the relevant Issue together, if applicable, with the Company, save only for such obligations a may be preferred by mandatory provisions of applicable law.
	See "Terms and Conditions of the Notes—Condition 3(a). Status of the Notes
Status of the Guarantee	Where KMG Finance is the Issuer of the Notes, the Notes will be unconditionally and irrevocably guaranteed by the Company as Guarantee The obligations of the Company under the Guarantee in respect of the releva Notes will constitute direct, general, unconditional and (subject to Condition 4(a)) unsecured and will rank <i>pari passu</i> amongst themselves and <i>pari passu</i> in right of payment with all other present and future unsubordinate obligations of the Company save only for such obligations as may be preferred by mandatory provisions of applicable law.
	See "Terms and Conditions of the Notes—Condition 3(b). Status of the Guarantee".
Issue Price	Notes may be issued at any price as specified in the relevant Final Terms.
	See "Form of Final Terms".
Maturities	Any maturity as specified in the relevant Final Terms, subject, in relation specific currencies, to compliance with all applicable legal and/or regulator and/or central bank requirements.
	See "Terms and Conditions of the Notes—Condition 6. Redemption, Purchas and Options" and "Form of Final Terms".

Redemption	Notes may be redeemable at par or at such other Redemption Amount as m be specified in the relevant Final Terms. Notes may also be redeemable such dates as may be specified in the relevant Final Terms.
	See "Terms and Conditions of the Notes—Condition 6. Redemption, Purcha and Options" and "Form of Final Terms".
Optional Redemption	Notes may be redeemed before their stated maturity at the option of the Issu (either in whole or in part) or the Noteholders to the extent (if at all) specific in the relevant Final Terms.
	Notes may also be redeemed at the option of the Noteholder upon t occurrence of a Change of Status (as defined in Condition 6(d)).
	See "Terms and Conditions of the Notes—Condition 6. Redemption, Purcha and Options" and "Form of Final Terms".
Tax Redemption	Except as described in " <i>Optional Redemption</i> " above or following an Eve of Default, early redemption will only be permitted for taxation reasons described in Condition $6(c)$ .
	See "Terms and Conditions of the Notes—Condition 6(c). Redemption f Taxation Reasons".
Denominations	The Notes will be issued in such denominations as may be agreed between the relevant Issuer together, if applicable, with the Company and the relevant Dealer(s) save that the minimum denomination of each Note will be subamount as may be allowed or required from time to time by the relevant central bank (or equivalent body) or any laws or regulations applicable to the relevant specified currency and save that the minimum denomination of each Note will be $\notin 100,000$ (or, if the Notes are denominated in a currency of than euro, the equivalent amount in such currency).
	However, for so long as the Notes are represented by a Global Note, and t relevant clearing system(s) so permit, the Notes shall be tradeable only in t minimum authorised denomination of $\notin$ 100,000 and higher integral multiple of any smaller amount specified in the relevant Final Terms.
	In addition, interests in the Rule 144A Notes shall be held in amounts of r less than U.S.\$200,000 or its equivalent in another currency.
	Notes (including Notes denominated in sterling) which have a maturity of let than one year and in respect of which the issue proceeds are to be accepted the Issuer in the United Kingdom or whose issue otherwise constitutes contravention of section 19 of the FSMA will have a minimum denomination of $\pounds100,000$ or its equivalent in another currency.
	See "Terms and Conditions of the Notes—Condition 1. Form, Denomination and Title".
Interest	Notes may be interest bearing or non-interest bearing. Interest (if any) m accrue at a fixed rate or a floating rate.
	See "Terms and Conditions of the Notes-Condition 5. Interest and Oth

Ratings	Tranches of Notes will be rated or unrated. Where a Tranche of Notes is to b rated, such rating will be specified in the relevant Final Terms.					
	A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.					
Fixed Rate Notes	Fixed interest will be payable in arrear on such date or dates as may be agreed between the relevant Issuer together, if applicable, with the Company and the relevant Dealer(s) and on redemption and will be calculated on the basis of such Day Count Fraction as may be agreed between the Issuer and the relevant Dealer(s).					
	See "Terms and Conditions of the Notes—Condition 5(a). Interest on Fixe Rate Notes" and "Form of Final Terms".					
Floating Rate Notes	Floating Rate Notes will bear interest at a rate determined:					
	(a) on the same basis as the floating rate under a notional interest ra swap transaction in the relevant Specified Currency governed by a agreement incorporating the 2006 ISDA Definitions (as published b the International Swaps and Derivatives Association, Inc., and a amended and updated as at the Issue Date of the first Tranche of th Notes of the relevant Series); or					
	(b) on the basis of a reference rate (LIBOR or EURIBOR) appearing of the agreed screen page of a commercial quotation service; or					
	(c) on such other basis as may be agreed between the relevant Issu together, if applicable, with the Company and the relevant Dealer(s					
	The margin (if any) relating to such floating rate will be agreed between the relevant Issuer together, if applicable, with the Company and the relevant Dealer(s) for each Series of Floating Rate Notes.					
	Floating Rate Notes may also have a maximum interest rate, a minimu interest rate or both.					
	Interest on Floating Rate Notes in respect of each Interest Period, as agree prior to issue by the Issuer, together, if applicable, with the Company and the relevant Dealer(s), will be payable on such Interest Payment Dates, and we be calculated on the basis of such Day Count Fraction, as may be agree between the Issuer and the relevant Dealer(s).					
	See "Terms and Conditions of the Notes—Condition 5(b). Interest on Floating Rate Notes" and "Form of Final Terms".					
Negative Pledge	The Notes will have the benefit of a negative pledge.					
	See "Terms and Conditions of the Notes—Condition 4(a). Negative Pledge".					
Covenants	The Notes will have the benefit of the following covenants: (i) limitation of payment of dividends; (ii) limitation on sales of assets and subsidiary stoce (iii) limitations on indebtedness; (iv) financial information; (v) limitations of dividends from material subsidiaries; (vi) maintenance of authorisations; (vi) mergers and consolidations; (viii) transactions with affiliates; (iv) payment taxes and other claims; (x) officers' certificates; and (xi) change of business					
	See "Terms and Conditions of the Notes—Condition 4. Negative Pledge and					

Taxation       All payments in respect of Notes will be made free and clear of withhold inxes of the Netherlands and Kazakhstan unless the withholding is requirely law. In that event, the Issuer will (subject as provided in Condition 8) such additional amounts as will result in the Noteholders receiving a amounts as they would have received in respect of such Notes had no s withholding been required.         Where KMG Finance acts as the Issuer of Notes under the Programme, payments by the Issuer under the Notes will be made without the imposit of any Dutch withholding taxes. Where the Company acts as the Guaranton Notes issued by KMG Finance under the Programme, payments of inte from the Guaranter to the Issuer to fund the Issuer's obligations to m payments under the Notes will be subject to Kazakhstan withholding tax rate of 15% unless reduced by an applicable double taxation treaty. Payme under the Guarantee in relation to interest on the Notes will be subject to Watakhstan Withholding tax at a rate of 15% unless reduced by an applicable double taxation treaty.         Where the Company acts as the Issuer of Notes under the Program payments of interest from the Company to Non-Kazakhstan Holders defined in "Taxation—Kazakhstan Taxation") will be subject to withhold tax at a rate of 15% unless reduced by an applicable double taxation the the withholding tax on interest would not apply if the Notes are, as at the of accrual of such interest, admitted on the official list of a stock excha operating in the territory of Kazakhstan (such as the KASE).         See "Taxation".       In the event that any taxes, duties, assessments or governmental chargees imposed, levied, collected, withheld or assessed by The Netherlands Kazakhstan or any policiable kastion amount abuilt to subject to certain exceptions and limitations, pay such additional amount abuilt to the respect of Notes (including, if	Cross Default	The Notes will have the benefit of a cross default clause.
<ul> <li>taxes of the Netherlands and Kazakhstan unless the withholding is required by law. In that event, the Issuer will (subject as provided in Condition 8) such additional amounts as will result in the Noteholders receiving s amounts as they would have received in respect of such Notes had no s withholding been required.</li> <li>Where KMG Finance acts as the Issuer of Notes under the Programme, payments by the Issuer under the Notes will be made without the imposit of any Dutch withholding taxes. Where the Company acts as the Guaranton Notes issued by KMG Finance under the Programme, payments of inter from the Guarantor to the Issuer to fund the Issuer's obligations to m payments under the Notes will be subject to Kazakhstam withholding tax rate of 15% withold meas reduced by an applicable double taxation treaty. Paymunder the Guarantee in relation to interest on the Notes will be subject to withhold tax at rate of 15% unless reduced by an applicable double taxathstam inthholding tax at a rate of 15% unless reduced by an applicable double taxation treaty.</li> <li>Where the Company acts as the Issuer of Notes under the Program payments of interest from the Company to Non-Kazakhstam Holders defined in "<i>Traxition—Kazakhstam Taxation</i>") will be subject to withhold tax at a rate of 15% unless reduced by an applicable double taxation treaty.</li> <li>Where the could interest, admitted on the official list of a stock excha operating in the territory of Kazakhstam (such as the KASE).</li> <li>See "<i>Taxation</i>".</li> <li>In the event that any taxes, duties, assessments or governmental charges imposed, levicd, collected, withheld or assessed by The Netherlands Kazakhstan or any Political subdivision or any authority there of or the having the power to tax on payments by the Souteholders of a mounts as would have been received by them if no such withholding tax at anot on any Note as will result in respect of Notes will generally be able to be purchased and held by employee ben plans and othe</li></ul>		See "Terms and Conditions of the Notes—Condition 10(c).Cross-Default".
payments by the Issuer under the Notes will be made vithout the imposit of any Dutch withholding taxes. Where the Company acts as the Guaranto Notes issued by KMG Finance under the Programme, payments of inte from the Guarantor to the Issuer to fund the Issuer's obligations to m payments under the Notes will be subject to Kazakhstan withholding tax rate of 15% unless reduced by an applicable double taxation treaty. Paym under the Guarantee in relation to interest on the Notes will be subject Kazakhstan withholding tax at a rate of 15% unless reduced by an applicable double taxation treaty.Where the Company acts as the Issuer of Notes under the Program payments of interest from the Company to Non-Kazakhstan Holders defined in "Taxation—Kazakhstan Taxation") will be subject to withhold tax at a rate of 15% unless reduced by an applicable double taxation treaty.Where the Company acts as the Issuer of Notes under the Program payments of interest, admitted on the official list of a stock excha operating in the territory of Kazakhstan (such as the KASE).See "Taxation".In the event that any taxes, duties, assessments or governmental charges imposed, levied, collected, withheld or assessed by The Netherlands Kazakhstan or any political subdivision or any authority thereof or the having the power to tax on payments of principal and interest in respect of Notes (including, if applicable, payments by the Guarantor uder Guarantee), the relevant Issuer of (as the case may be) the Guarantor uder subject to certain exceptions and limitations, pay such additional amount the holder of any Note as will result in receipt by the Noteholders of s amounts as would have been received by them if no such withholding deduction on account of any such taxes had been required.ERISANotes will generally be able to be purchased and held by emp	Taxation	All payments in respect of Notes will be made free and clear of withholding taxes of the Netherlands and Kazakhstan unless the withholding is require by law. In that event, the Issuer will (subject as provided in Condition 8) p such additional amounts as will result in the Noteholders receiving su amounts as they would have received in respect of such Notes had no su withholding been required.
payments of interest from the Company to Non-Kazakhstan Holders defined in "Taxation		Where KMG Finance acts as the Issuer of Notes under the Programme, a payments by the Issuer under the Notes will be made without the imposition of any Dutch withholding taxes. Where the Company acts as the Guarantor Notes issued by KMG Finance under the Programme, payments of interest from the Guarantor to the Issuer to fund the Issuer's obligations to ma payments under the Notes will be subject to Kazakhstan withholding tax as rate of 15% unless reduced by an applicable double taxation treaty. Paymer under the Guarantee in relation to interest on the Notes will be subject Kazakhstan withholding tax at a rate of 15% unless reduced by an applicable double taxation treaty.
In the event that any taxes, duties, assessments or governmental charges imposed, levied, collected, withheld or assessed by The Netherlands Kazakhstan or any political subdivision or any authority thereof or the having the power to tax on payments of principal and interest in respect of Notes (including, if applicable, payments by the Guarantor under Guarantee), the relevant Issuer or (as the case may be) the Guarantor v subject to certain exceptions and limitations, pay such additional amount the holder of any Note as will result in receipt by the Noteholders of s amounts as would have been received by them if no such withholding deduction on account of any such taxes had been required.ERISANotes will generally be able to be purchased and held by employee been plans and other plans that are subject to ERISA (as defined below) or Sect 4975 of the Code (as defined below). Purchaser, transferees and holder: Notes will be deemed to have given certain assurances regarding ERISA Section 4975 of the Code. See "Certain ERISA Considerations".Governing LawEnglish law.		Where the Company acts as the Issuer of Notes under the Programm payments of interest from the Company to Non-Kazakhstan Holders ( defined in " <i>Taxation—Kazakhstan Taxation</i> ") will be subject to withhold tax at a rate of 15% unless reduced by an applicable double taxation treat The withholding tax on interest would not apply if the Notes are, as at the da of accrual of such interest, admitted on the official list of a stock exchan operating in the territory of Kazakhstan (such as the KASE).
<ul> <li>imposed, levied, collected, withheld or assessed by The Netherlands Kazakhstan or any political subdivision or any authority thereof or ther having the power to tax on payments of principal and interest in respect of Notes (including, if applicable, payments by the Guarantor under Guarantee), the relevant Issuer or (as the case may be) the Guarantor v subject to certain exceptions and limitations, pay such additional amount the holder of any Note as will result in receipt by the Noteholders of s amounts as would have been received by them if no such withholding deduction on account of any such taxes had been required.</li> <li>See "Terms and Conditions of the Notes—Condition 8. Taxation".</li> <li>ERISA</li></ul>		See "Taxation".
<ul> <li>ERISA</li></ul>		In the event that any taxes, duties, assessments or governmental charges a imposed, levied, collected, withheld or assessed by The Netherlands Kazakhstan or any political subdivision or any authority thereof or there having the power to tax on payments of principal and interest in respect of t Notes (including, if applicable, payments by the Guarantor under t Guarantee), the relevant Issuer or (as the case may be) the Guarantor wi subject to certain exceptions and limitations, pay such additional amounts the holder of any Note as will result in receipt by the Noteholders of su amounts as would have been received by them if no such withholding deduction on account of any such taxes had been required.
plans and other plans that are subject to ERISA (as defined below) or Sect 4975 of the Code (as defined below). Purchaser, transferees and holder. Notes will be deemed to have given certain assurances regarding ERISA Section 4975 of the Code. See "Certain ERISA Considerations".Governing LawEnglish law.		See "Terms and Conditions of the Notes—Condition 8. Taxation".
	ERISA	Notes will generally be able to be purchased and held by employee bene plans and other plans that are subject to ERISA (as defined below) or Section 4975 of the Code (as defined below). Purchaser, transferees and holders Notes will be deemed to have given certain assurances regarding ERISA as Section 4975 of the Code. See " <i>Certain ERISA Considerations</i> ".
See "Terms and Conditions of the Notes—Condition 18(a). Governing La	Governing Law	English law.
		See "Terms and Conditions of the Notes—Condition 18(a). Governing Law

Listing	Application has been made for Notes issued under the Programme to be admitted to the Official List and to be admitted to trading on the Regulated Market. This Base Prospectus and any supplement will only be valid for listing Notes on the Official List and admitting Notes to trading on the Regulated Market in respect of Notes having a denomination of at least €100,000 (or its equivalent in any other currency as at the date of issue of the Notes) during a period of twelve months from the date of this Base Prospectus. In addition, unless otherwise agreed with the relevant Dealer(s) and provided for in the Final Terms, the Company will use its reasonable endeavours to cause all Notes issued by the Company under the Programme to be admitted to the "debt securities of entities from the quasi-public sector" category of the "debt securities" sector of the official list of the KASE as from (and including) the Issue Date, and the Company will use its reasonable endeavours to cause the Notes issued by KMG Finance to be listed on the KASE.
Selling Restrictions	The offering and sale of Notes is subject to applicable laws and regulation, including, without limitation, those of the European Economic Area, Kazakhstan, the Netherlands, the United Kingdom and the United States.
Risk Factors	See "Subscription and Sale". Investing in the Notes involves a high degree of risk. See "Risk Factors".

### **USE OF PROCEEDS**

The net proceeds from each issue of Notes will be used by the Company for its general corporate purposes, which may include refinancing, retiring or otherwise restructuring existing indebtedness.

### **KMG FINANCE**

#### General

KMG Finance was incorporated as a private company with limited liability (besloten vennootschap met beperkte aansprakelijkheid or B.V.) under and subject to the laws of the Netherlands on 9 June 2006 for an unlimited duration. KMG Finance has its corporate seat in Amsterdam. The business address of KMG Finance is Strawinskylaan 807 (WTC Tower A, 8th Floor), 1077 XX Amsterdam, the Netherlands and its telephone number is +31 020 5752386. KMG Finance has been registered with the Chamber of Commerce in the Netherlands under № 34249875. KMG Finance is a direct, wholly-owned subsidiary of Coöperatieve KazMunaiGaz U.A., registered in the Netherlands. The Company is a member of Coöperatieve KazMunaiGaz U.A., together with LLP KMG KumKol, a wholly-owned subsidiary of the Company.

As at 31 December 2016, the authorised share capital of KMG Finance was €90,000, divided into ordinary registered shares with a par value of €100 each. As at the date of KMG Finance's incorporation, KMG Finance's total paid-in capital was €18,000, consisting of 180 ordinary shares which were issued and fully paid at par and are directly owned by Coöperatieve KazMunaiGaz U.A. Share premium contributions of U.S.\$7,800,000, U.S.\$60,000,000 and U.S.\$60,500,000 were made to KMG Finance's capital in May 2008, November 2016 and December 2016, respectively, in each case, in the ordinary course and in compliance with applicable Netherlands laws and regulations.

#### Business

As set out in Article 3 of its Articles of Association, KMG Finance was incorporated for the purpose of, among other things, borrowing and/or lending moneys, entering into industrial, financial and commercial activities (including but not limited to oil trading) and all such things as are incidental or conducive to the objects listed in Article 3 of its Articles of Association. KMG Finance has been established as a special purpose vehicle and has no employees or subsidiaries.

In October 2010, the Company was substituted as primary obligor in respect of the Series 1 Notes, the Series 2 Notes, the Series 3 Notes and the Series 4 Notes issued under the Programme, which represented all such Notes then issued by KMG Finance under the Programme, and, as at the date of this Base Prospectus, KMG Finance has not issued any further Notes under the Programme. Upon such substitution, KMG Finance was released from its obligations in respect of such Notes and the Company's guarantee thereof was cancelled, although no other changes to the terms of such Notes were affected.

KMG Finance has no outstanding indebtedness in the nature of borrowings, guarantees or contingent liabilities as at the date of this Base Prospectus. In March 2015, KMG Finance, as seller, and KMG, as guarantor, entered into an advanced sale of oil transaction. See "Business—Exploration and Production—Significant Production Fields of Other Joint Ventures and Associates—TCO—TCO Advanced Oil Sale Transaction".

There are no governmental, legal or arbitration proceedings, including any such proceedings pending or threatened of which KMG Finance is aware, during the last 12 months preceding the date of this Base Prospectus, which may have, or have had in the recent past, significant effects on the financial position or profitability of KMG Finance.

#### Management

KMG Finance has two managing directors, Mr. Aslan Aubekerov, who has his business address at the business address of KMG Finance set out below; and Mr. Otmar E. Carolus, who has his business address at the business address of KMG Finance; and one Supervisory Director: Mr. Dauren Karabayev, who is Executive Vice President and Chief Financial Officer of the Company and has his business address at 19, Kabanbay Batyr Avenue, Astana 010000, Kazakhstan.

There is no potential conflict of interest between any duties of the managing directors towards KMG Finance and their private interests and/or other duties.

#### **General Information**

The business address of KMG Finance is Strawinskylaan 807 (WTC Tower A, 8<sup>th</sup> Floor), 1077 XX Amsterdam, the Netherlands and its telephone number is +31 020 5752386.

KMG Finance has obtained all necessary consents, approvals and authorisations in the Netherlands in connection with the issuance of the Notes and the performance of its obligations in relation thereto.

KMG Finance is not required to obtain a licence from the Dutch Central Bank (*De Nederlandsche Bank*) pursuant to Article 2:11 of the Dutch Act on financial supervision (*Wet op het financieel toezicht*) ("**AFS**") as it does not raise repayable monies from the public.

KMG Finance complies and will continue to comply with any applicable financial reporting obligations for issuers whose securities are admitted to trading on a regulated market (as defined in the EU Markets in Financial Instruments Directive (2004/39/EC, as amended)) in accordance with the EU Transparency Directive (2004/109/EC, as amended) and the relevant sections of Chapter 5.1A of the AFS. So long as (i) the registered seat for KMG Finance is in the Netherlands, (ii) the Notes are listed on a regulated market in a Member State and (iii) the minimum denomination of each Note is at least  $\notin$ 100,000, KMG Finance may opt for disclosure to be made in either the Member State where KMG Finance is established (*i.e.*, the Netherlands) or the Member State where the Notes are admitted to trading on a regulated market.

The obligations under the Dutch law provisions implementing the EU Transparency Directive are qualified by the fact that certain provisions do not apply for issuers, such as KMG Finance, that exclusively issue bonds or other debt securities that are issued with a nominal value per unit of at least €100,000 (or the equivalent in any other currency).

KMG Finance will be subject to insider trading and market abuse rules in the Netherlands pursuant to Article 5:56 *et seq.* of the AFS in relation to any transactions conducted by it in any Notes that are listed on a regulated market.

### SELECTED FINANCIAL AND OTHER INFORMATION

The financial information of the Company set forth below as at and for the years ended 31 December 2016, 2015 and 2014 has (as the case may be) been extracted from, should be read in conjunction with, and is qualified in its entirety by, the 2016 Financial Statements and the 2015 Financial Statements, in each case, including the notes thereto, contained elsewhere in this Base Prospectus.

Prospective investors should read the selected financial and other information in conjunction with the information contained in the "Risk Factors," "Management's Discussion and Analysis of Results of Operations and Financial Performance," "Business", and the 2016 Financial Statements and the 2015 Financial Statements, in each case, including the notes thereto, and other financial data appearing elsewhere in this Base Prospectus.

#### **Consolidated Statement of Financial Position Data**

	As at 31 December				% change between 31 December	
	<b>2016</b> <sup>(1)</sup> (unaudited)	2016	<b>2015</b> <sup>(2)</sup>	<b>2014</b> <sup>(2)</sup>	2016 and 2015	2015 and 2014
	(U.S.\$ millions)		(KZT billions)		(%	)
ASSETS						
Non-current assets						
Property, plant and equipment	8,860.6	2,953.1	2,661.3	4,296.1	11.0	(38.1)
Exploration and evaluation assets	694.7	231.6	208.5	277.1	11.1	(24.8)
Investment property	88.5	29.5	29.3	27.2	0.7	7.7
Intangible assets	349.5	116.5	119.9	183.0	(2.9)	(34.4)
Long-term bank deposits	150.1	50.0	48.8	97.5	2.5	(50.0)
Investments in joint ventures and associates	11,120.3	3,706.3	3,422.9	1,217.7	8.3	181.1
Deferred income tax assets	215.8	71.9	107.5	93.1	(33.1)	15.4
VAT receivable	215.8	71.9	42.5	79.2	69.4	(46.4)
Advances for non-current assets	417.6	139.2	133.7	100.7	4.1	32.8
Bonds receivable from Samruk-Kazyna	113.1	37.7	37.4	37.1	0.8	0.7
Note receivable from a shareholder of a joint						
venture	50.1	16.7	21.6	13.8	(22.7)	56.5
Note receivable from associate	104.5	34.8	42.3	28.2	(17.7)	49.9
Loan and receivable due from related party	1,430.5	476.8	433.4	101.9	10.0	325.3
Other non-current assets	62.1	20.7	26.3	34.6	(21.2)	(24.0)
	23,873.1	7,956.7	7,335.5	6,587.2	8.5	11.4
Current assets						
Inventories	296.4	98.8	125.7	195.0	(21.4)	(35.5)
VAT receivable	206.2	68.7	88.9	110.1	(22.7)	(19.2)
Income tax prepaid	223.4	74.5	60.5	42.7	(23.1)	41.5
Trade accounts receivable	839.5	279.8	95.5	202.6	193.0	(52.9)
Short-term bank deposits	3,548.5	1,182.7	947.9	693.9	24.8	36.6
Bonds receivable from Samruk-Kazyna	13.3	4.4	4.4	4.4	0.0	0.0
Loans due from related parties	340.9	113.6	113.0	34.7	0.5	225.8
Note receivable from a shareholder of a joint						
venture	52.9	17.6	8.8	4.7	99.7	89.4
Derivatives	—	—	—	6.4		(100.0)
Other current assets	447.3	149.1	93.1	98.6	60.1	(5.5)
Cash and cash equivalents	2,635.7	878.4	770.0	823.0	14.1	(6.4)
-	8,604.0	2,867.6	2,308.0	2,216.1	24.2	4.1
Assets classified as held for sale	3,176.8	1,058.8	1,066.2	35.5	(0.7)	2,899.5
	11,780.8	3,926.4	3,374.2	2,251.6	16.4	49.9
TOTAL ASSETS	35,653.9	11,883.1	10,709.7	8,838.8	11.0	21.2

Notes:

(2) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements and the 2015 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements and the 2014 figures are taken from the 2015 Financial Statements.

<sup>(1)</sup> For convenience, these figures have been translated into U.S. Dollars at the KZT/U.S.\$ exchange rate published by the KASE as at 31 December 2016, which was KZT 333.29 per U.S.\$1.00. Such translation is not reflective of a translation in accordance with IFRS and it should not be construed as a representation that the KZT amounts have been or could be converted into U.S. Dollars at this rate or any other rate.

	As at 31 December			0	% change between 31 December	
	2016 <sup>(1)</sup> (unaudited)	2016	<b>2015</b> <sup>(2)</sup>	<b>2014</b> <sup>(2)</sup>	2016 and 2015	2015 and 2014
	(U.S.\$ millions)		(KZT billions)		(%	6)
EQUITY AND LIABILITIES						
Equity	2 000 4	60 G A	(0.6.4		0.0	25.0
Share capital	2,089.4	696.4 243.7	696.4 242.7	557.1	0.0 0.0	25.0
Additional paid-in capital	731.1 0.7	243.7	243.7 3.1	226.8 2.1		7.5 47.6
Other equity Currency translation reserve	4,118.9	1,372.8	3.1 1.405.3	2.1 448.7	(92.8) (2.3)	47.6 213.2
	9,492.3	3,163.7	2,988.5	2,627.3	· · /	
Retained earnings	9,492.3	5,105.7	2,900.5	2,027.5	5.9	13.7
Attributable to equity holders of the	1 < 400.0	- 4- 4	5 225 0	2.0(2.0	2.6	20.2
Parent Company	16,432.3	5,476.7	5,337.0	3,862.0	2.6	38.2
Non-controlling interest	2,405.0	801.6	753.2	555.2	6.4	35.7
TOTAL EQUITY	18,837.3	6,278.3	6,090.2	4,417.1	3.1	37.9
Non-current liabilities						
Borrowings	8,119.4	2,706.1	2,932.3	2,427.2	(7.7)	20.8
Payable for the acquisition of additional						
interest in North Caspian Project	_		_	396.3	_	(100.0)
Provisions	418.2	139.4	150.4	183.5	(7.3)	(18.0)
Deferred income tax liabilities	793.9	264.6	218.9	194.8	20.9	12.4
Financial guarantee	36.8	12.3	8.0	9.1	53.2	(12.1)
Prepayment on oil supply agreements	2,216.0	738.6	—	—	100.0	
Other non-current liabilities	157.5	52.5	23.2	12.9	126.3	79.8
	11,741.8	3,913.4	3,332.9	3,223.9	17.4	3.4
Current liabilities						
Borrowing	1,099.5	366.4	296.5	670.5	23.6	(55.8)
Provisions	283.2	94.4	116.5	50.3	(19.0)	131.6
Income tax payable	6.9	2.3	4.1	2.3	(43.9)	78.3
Trade accounts payable	780.5	260.1	174.2	233.7	49.3	(25.5)
Other taxes payable	102.1	34.0	40.0	80.5	(15.0)	(50.3)
Financial guarantee	3.6	1.2	1.1	0.8	10.1	37.5
Derivatives	—	—	—	0.3	—	(100.0)
Prepayment on oil supply agreements	750.0	250.0	_		100.0	_
Other current liabilities	357.2	119.0	145.2	147.8	(18.0)	(1.8)
	3,383.0	1,127.5	777.7	1,186.1	45.0	(34.4)
Liabilities directly associated with the assets classified as held for sale	1,691.9	563.9	508.8	11.7	10.8	1 249 7
	16,816.6	5,604.8	4,619.4	4,421.7	21.3	4,248.7
Total liabilities		,		,		4.5
TOTAL EQUITY AND LIABILITIES	35,653.9	11,883.1	10,709.7	8,838.8	11.0	21.2

Notes:

(1) For convenience, these figures have been translated into U.S. Dollars at the KZT/U.S.\$ exchange rate published by the KASE as at 31 December 2016, which was KZT 333.29 per U.S.\$1.00. Such translation is not reflective of a translation in accordance with IFRS and it should not be construed as a representation that the KZT amounts have been or could be converted into U.S. Dollars at this rate or any other rate.

(2) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements and the 2015 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements and the 2014 figures are taken from the 2015 Financial Statements.

	1	For the year end	ed 31 December		% change bet years en 31 Decen	ded
	<b>2016</b> <sup>(1)</sup> (unaudited)	2016	2015 <sup>(2)</sup>	<b>2014</b> <sup>(2)</sup>	2015 and 2016	2014 and 2015
	(U.S. \$ millions)		(KZT billions)		(%)	
Revenue	5,399.7	1,857.4	1,093.8	1,051.3	69.8	4.0
Cost of sales Gross profit	(4,540.1) <b>859.6</b>	(1,561.7) <b>295.7</b>	(1,090.4)	(1,106.6) (55.3)	43.2 <b>8,597.1</b>	(1.5) ( <b>106.2</b> )
General and administrative expenses	(342.1)	(117.7)	(211.2)	(151.9)	(44.3)	39.0
Transportation and selling expenses	(577.0)	(198.5)	(195.3)	(308.5)	1.6	(36.7)
Impairment of property, plant and equipment	(9.5)	(3.3)	(67.1)	(277.5)	(95.1)	(75.8)
Impairment of goodwill (Loss)/gain on disposal of property, plant and equipment, intangible assets and			(11.9)		(100.0)	
investment property, net	(16.3)	(5.6) 19.4	(3.6)	0.4 18.3	57.0 (10.4)	(990.5)
Other operating income Other operating expenses	56.5 (43.1)	(14.8)	21.7 (19.5)	(16.7)	(10.4) (24.1)	18.6 16.8
Operating loss	(72.0)	(24.8)	(483.6)	(791.2)	(94.9)	(38.9)
Net foreign exchange (loss)/gain	(37.5)	(12.9)	469.5	76.1	(102.7)	516.9
Finance income	488.1	(12.9) 167.9	173.0	53.9	(102.7) (2.9)	221.0
Finance cost Impairment of investments in	(669.7)	(230.4)	(198.3)	(176.2)	16.2	12.5
joint ventures	(16.0)	(5.5)	(9.3)	(1.0)	(41.1)	803.2
Impairment of assets classified as held for sale	(0.3)	(0.1)	(0.1)	(5.0)	8.0	(98.0)
Impairment of loan given Share of income in joint	(3.9)	(1.3)	(11.0)	(0.1)	(88.2)	10,900.0
ventures and associates, net	785.5	270.2	112.9	427.7	139.3	(73.6)
Profit/(loss) before income tax	474.2	163.1	53.0	(415.8)	207.7	(112.7)
Income tax expenses	(476.2)	(163.8)	(231.5)	(133.0)	(29.2)	74.1
Loss for the period from continuing operations	(2.0)	(0.7)	(178.6)	(548.8)	(99.6)	(67.5)
Profit/(loss) after income tax						
for the year from discontinued operations	1,049.0	360.9	673.2	748.1	(46.4)	(10.0)
Net profit for the year	1,047.0	360.2	494.7	199.2	(27.2)	148.3
Exchange differences on translation of foreign						
operations Accumulated differences on	(110.7)	(38.1)	1,180.9	209.5	(103.2)	463.7
translation of disposal group Other comprehensive			(106.9)		(100.0)	_
(loss)/income to be						
reclassified to profit or loss in subsequent periods	(110.7)	(38.1)	1,073.9	209.5	(103.5)	412.6
Actuarial gain/(loss) on						
defined benefit plans of the Group	11.0	3.8	(1.8)	(1.1)	(314.5)	60.0
Actuarial gain/(loss) on defined benefit plans of joint						
ventures	(0.4)	(0.1)	_	_	_	_
Tax effect Other comprehensive loss	(2.3)	(0.8)	0.4	(0.03)	(320.9)	(1,432.4)
not to be reclassified to profit or loss in subsequent periods.	8.3	2.8	(1.4)	(1.1)	(305.2)	22.8
Other comprehensive (loss)/income for the year	(102.4)	(35.2)	1,072.6	208.4	(103.3)	414.7
Total comprehensive income for the year, net of tax	944.6	324.9	1,567.2	407.6	(79.3)	284.5

Net profit for the year attributable to:						
Equity holder of the Parent						
Company	889.1	305.8	398.3	207.4	(23.2)	92.1
Non-controlling interest	157.9	54.3	96.4	(8.1)	(43.6)	(1,282.6)
	1,047.0	360.2	494.7	199.2	(27.2)	148.3
<b>Total comprehensive income</b> <b>for the year attributable to:</b> Equity holders of the Parent						
Company	801.2	275.6	1,353.7	385.1	(79.6)	251.5
Non-controlling interest	143.4	49.3	213.5	22.5	(76.9)	848.9
	944.6	324.9	1,567.2	407.6	(79.3)	284.5

Notes:

(1) For convenience, these figures have been translated into U.S. Dollars at the average KZT/U.S.\$ exchange rate published by the KASE for the year ended 31 December 2016 of KZT 343.99 per U.S.\$1.00. Such translation is not reflective of a translation in accordance with IFRS and it should not be construed as a representation that the KZT amounts have been or could be converted into U.S. Dollars at this rate or any other rate.

(2) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements and the 2015 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements and the 2014 figures are taken from the 2015 Financial Statements

#### Key Financial Ratios

The following table sets forth key financial ratios used by the Company's management in assessing the Company's performance, which reflect the Company's operations:

	As at and for the year ended 31 December					
	<b>2016</b> <sup>(1)(2)</sup> (unaudited) (U.S.\$ millions)	<b>2016</b> <sup>(1)</sup>	<b>2015</b> <sup>(1)</sup> illions, except ratio	<b>2014</b> <sup>(1)</sup>		
	(0.5.5 millions)	(KZI D	illions, except ratio	5)		
EBIT <sup>(3)</sup>	2,214.7	761.8	498.2	515.2		
EBITDA <sup>(4)</sup>	2,906.6	999.9	768.3	1,064.0		
Debt (including current portion) <sup>(1)(5)</sup>	9,838.3	3,279.4	3,467.1	3,103.3		
Total equity <sup>(6)</sup>	18,837.3	6,278.3	6,090.2	4,417.2		
Capitalisation <sup>(7)</sup>	28,675.5	9,557.7	9,557.3	7,520.5		
Net capitalisation <sup>(8)</sup>	22,243.0	7,413.8	7,752.2	5,901.7		
Net debt <sup>(3)(9)</sup>	3,405.7	1,135.5	1,662.0	1,484.5		
Debt/EBITDA	3.4	3.3	4.5	2.9		
Net debt/Net capitalisation	0.2	0.2	0.2	0.3		
Debt/Equity	0.5	0.5	0.6	0.7		
Current liquidity <sup>(10)</sup>	2.3	2.3	2.6	1.9		
EBIT/Finance cost	3.2	3.2	2.3	2.6		

Notes:

(3) The Company calculates EBIT for any relevant period as profit before income tax for such period plus finance cost for such period.

(4) EBITDA, for any relevant period, is EBIT for such period plus depreciation, depletion, amortisation and impairment of long-lived assets for such period.

(6) Equity is total equity as at 31 December of the relevant period, as applicable.

(7) Capitalisation is debt plus equity as at 31 December of the relevant period, as applicable.

(8) Net capitalisation is net debt plus equity as at 31 December of the relevant period, as applicable.

(9) Net debt is debt minus cash and cash equivalents as at 31 December of the relevant period, as applicable.

(10) Current liquidity is current assets as at 31 December of the relevant year divided by current liabilities as at 31 December of the relevant year.

<sup>(1)</sup> The financial figures and ratios as at and for the years ended 31 December 2016, 2015 and 2014 are calculated with relevant adjustments made for the assets classified as for sale. See Note 5 to the 2016 Financial Statements and the 2015 Financial Statements.

<sup>(2)</sup> For convenience, balance sheet figures in the above have been translated into U.S. Dollars at the KZT/U.S.\$ exchange rate published by the KASE as at 31 December 2016, which was KZT 333.29 per U.S.\$1.00, whereas income statement figures have been translated into U.S. Dollars the average KZT/U.S.\$ exchange rate published by the KASE for the year ended 31 December 2016 of KZT 343.99 per U.S.\$1.00. Such translations is not reflective of a translation in accordance with IFRS and it should not be construed as a representation that the KZT amounts have been or could be converted into U.S. Dollars at this rate or any other rate.

<sup>(5)</sup> Debt is the current portion of the borrowings plus the non-current portion of the borrowings as at 31 December of the relevant period.

The following table sets forth a reconciliation of EBIT, EBITDA and EBIT/Finance Cost to profit before corporate income tax for the years indicated:

	For the year ended 31 December					
	<b>2016</b> <sup>(1)</sup> (unaudited)	<b>2016</b> <sup>(2)</sup>	<b>2015</b> <sup>(2)</sup>	<b>2014</b> <sup>(2)</sup>		
	(U.S.\$ millions)	(KZT b	illions, except ratio	s)		
Profit before income tax	1,514.1	520.8	278.4	316.4		
Finance cost	(700.6)	(241.0)	(219.8)	(198.8)		
EBIT <sup>(3)</sup>	2,214.7	761.8	498.2	515.2		
Depreciation, depletion and amortisation	633.1	217.9	164.2	190.8		
Impairment of long-lived assets	58.8	20.2	105.9	358.0		
EBITDA <sup>(4)</sup>	2,906.6	999.9	768.3	1,064.0		
EBIT/Finance Cost	(3.16)	(3.16)	(2.27)	(2.59)		

Notes:

(1) For convenience, these figures have been translated into U.S. Dollars at the average KZT/U.S.\$ exchange rate published by the KASE for the year ended 31 December 2016 of KZT 343.99 per U.S.\$1.00, respectively. Such translation is not reflective of a translation in accordance with IFRS and it should not be construed as a representation that the KZT amounts have been or could be converted into U.S. Dollars at this rate or any other rate.

(2) The financial figures and ratios as at and for the year ended 31 December 2016, 2015 and 2014 are calculated with relevant adjustments made for the assets classified as for sale. See Note 5 to the 2016 Financial Statements and the 2015 Financial Statements.

(3) The Company calculates EBIT for any relevant period as profit before income tax for such period plus finance cost for such period.

(4) EBITDA for any relevant period is EBIT for such period plus depreciation, depletion, amortisation and impairment of long-lived assets for such period.

The following table sets forth a reconciliation of EBIT, EBITDA and EBIT/Finance Cost to profit before corporate income tax from continuing operations for the years indicated:

	For the year ended 31 December					
	<b>2016</b> <sup>(1)</sup> (unaudited)	2016	2015	2014		
	(U.S.\$ millions)	(KZT b				
Profit before income tax	474.2	163.1	53.0	(415.8)		
Finance cost	(669.7)	(230.4)	(198.3)	(176.2)		
EBIT <sup>(2)</sup>	1,143.9	393.5	251.3	(239.6)		
Depreciation, depletion and amortisation	524.3	180.3	141.2	170.2		
Impairment of long-lived assets	29.7	10.2	99.4	283.6		
EBITDA <sup>(3)</sup>	1,697.9	584.0	491.9	214.2		
EBIT/Finance Cost	(1.71)	(1.71)	(1.27)	1.36		

Notes:

(1) For convenience, these figures have been translated into U.S. Dollars at the average KZT/U.S.\$ exchange rate published by the KASE for the year ended 31 December 2016 of KZT 343.99 per U.S.\$1.00, respectively. Such translation is not reflective of a translation in accordance with IFRS and it should not be construed as a representation that the KZT amounts have been or could be converted into U.S. Dollars at this rate or any other rate.

(2) The Company calculates EBIT for any relevant period as profit before income tax for such period plus finance cost for such period.

(3) EBITDA for any relevant period is EBIT for such period plus depreciation, depletion, amortisation and impairment of long-lived assets for such period.

The following table sets forth a reconciliation of (i) debt (including current portion) to borrowings (current) and borrowings (non-current); (ii) capitalisation to borrowings (current) and borrowings (non-current); (iii) cash and deposits (including long-term) to cash in bank, deposits (less than 12 months) and deposits (over 12 months); (iv) net capitalisation to borrowings (current) and borrowings (non-current) and cash and cash equivalents; (v) net debt to borrowings and cash and cash equivalents; (vi) net debt/net capitalisation to borrowings and cash and cash equivalents; and (vii) debt/equity to borrowings and total equity, as at the dates indicated:

	As at 31 December				
	<b>2016</b> <sup>(1)(2)</sup> (unaudited)	<b>2016</b> <sup>(2)</sup>	<b>2015</b> <sup>(2) (3)</sup>	<b>2014</b> <sup>(2) (3)</sup>	
	(U.S.\$ millions)	(KZT)	billions, except ratio	os)	
Borrowings (non-current) <sup>(4)</sup>	8,119.4	2,706.1	2,932.3	2,427.2	
Borrowings (current) <sup>(4)</sup>	1,718.9	573.3	534.8	676.1	
Debt (including current portion) <sup>(5)</sup>	9,838.3	3,279.4	3,467.1	3,103.3	
Total equity	18,837.3	6,278.3	6,090.2	4,417.2	
Capitalisation <sup>(6)</sup>	28,675.5	9,557.7	9,557.3	7,520.5	
Cash in bank	2,716.7	905.5	808.4	826.4	
Deposits (less than 12 months)	3,565.8	1,188.4	947.9	694.9	
Deposits (over 12 months)	150.1	50.0	48.8	97.5	
Cash and deposits (including long-term) <sup>(7)</sup>	6,432.6	2,143.9	1,805.2	1,618.8	
Net Debt <sup>(8)</sup>	3,405.7	1,135.5	1,662.0	1,484.5	
Net Capitalisation <sup>(9)</sup>	22,243.0	7,413.8	7,752.2	5,901.7	
Net Debt/Net Capitalisation (%)	0.15	0.15	0.21	0.25	
Debt/Equity	0.52	0.52	0.57	0.70	
Debt/EBITDA <sup>(10)</sup>	3.38	3.28	4.51	2.92	

#### Notes:

.

(2) The financial figures and ratios as at and for the year ended 31 December 2016, 2015 and 2014 are calculated with relevant adjustments made for the assets classified as for sale. See Note 5 to the 2016 Financial Statements and the 2015 Financial Statements.

(3) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements and the 2015 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements and the 2014 figures are taken from the 2015 Financial Statements.

(4) Non-current borrowings for the assets classified as for sale are included in adjusted current borrowings in accordance with Note 2 to the 2016 Financial Statements and the 2015 Financial Statements.

(5) Debt is the current portion of the borrowings plus the non-current portion of the borrowings as at 31 December of the relevant period.

(6) Capitalisation is debt plus equity as at 31 December of the relevant period, as applicable.

(7) Cash and deposits (including long-term) is the sum of cash in bank, deposits with maturities of less than 12 months and deposits with maturities over 12 months.

(8) Net debt is debt minus cash and cash equivalents as at 31 December of the relevant period, as applicable.

(9) Net capitalisation is net debt plus total equity as at 31 December of the relevant period, as applicable.

(10) See above for reconciliation of EBITDA to profit before income tax.

<sup>(1)</sup> For convenience, these figures have been translated into U.S. Dollars at the KZT/U.S.\$ exchange rate published by the KASE as at 31 December 2016, which was KZT 333.29 per U.S.\$1.00. Such translation is not reflective of a translation in accordance with IFRS and it should not be construed as a representation that the KZT amounts have been or could be converted into U.S. Dollars at this rate or any other rate.

The following table sets forth a reconciliation of current liquidity to current assets and current liabilities as at the dates indicated:

	As at 31 December						
	<b>2016</b> <sup>(1)(2)</sup> (unaudited)	<b>2016</b> <sup>(2)</sup>	<b>2015</b> <sup>(2) (3)</sup>	<b>2014</b> <sup>(2) (3)</sup>			
	(U.S.\$ millions)	(KZT	os)				
Current assets	11,781	3,926	3,374	2,252			
Current liabilities	5,075	1,691	1,287	1,198			
Current liquidity <sup>(4)</sup>	2.32	2.32	2.62	1.88			

Notes:

(1) For convenience, these figures have been translated into U.S. Dollars at the KZT/U.S.\$ exchange rate published by the KASE as at 31 December 2016, which was KZT 333.29 per U.S.\$1.00. Such translation is not reflective of a translation in accordance with IFRS and it should not be construed as a representation that the KZT amounts have been or could be converted into U.S. Dollars at this rate or any other rate.

(2) The financial figures and ratios as at and for the year ended 31 December 2016, 2015 and 2014 are calculated with relevant adjustments made for the assets classified as for sale. See Note 5 to the 2016 Financial Statements and the 2015 Financial Statements.

(3) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements and the 2015 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements and the 2014 figures are taken from the 2015 Financial Statements.

(4) Current liquidity is current assets as at 31 December of the relevant year divided by current liabilities as at 31 December of the relevant year.

#### Leverage Structure

The following tables set forth assets, cash and deposits, debt and EBITDA for the Company and certain of its subsidiaries as at and for the years indicated

	As at and for the year ended 31 December 2016							
	Assets	Cash and Deposits <sup>(1)</sup>	Debt <sup>(2)</sup>	EBITDA <sup>(3)</sup>				
	(KZT billions)							
Company	11,883.1	2,143.9	3,279.4	999.9				
Company <sup>(4)</sup>	3,258.7	506.5	2,877.6	220.2				
KTG <sup>(5)</sup>	1,215.6	94.1	365.2	175.0				
KTO <sup>(5)</sup>	539.6	89.2	_	112.7				
KMG EP <sup>(5)</sup>	2,110.5	162.1	9.3	205.3				
KMG RM <sup>(5)</sup>	1,361.4	103.9	945.0	153.2				

Notes:

(1) Includes cash and deposits (including long-term).

(2) Debt is the current portion of borrowings plus non-current portion of borrowings as at 31 December 2016, 31 December 2015 or 31 December 2014 (as the case may be).

(3) EBITDA for any relevant period is EBIT for such period plus depreciation, depletion, amortisation and impairment of long-lived assets for such period.

(4) Based on the accounting records of the Company before intra-group elimination and consolidated adjustments.

(5) Based on the accounting records of the respective subsidiaries.

#### As at and for the year ended 31 December 2015<sup>(1)</sup>

	Assets	Cash and Deposits <sup>(2)</sup>	Debt <sup>(3)</sup>	EBITDA <sup>(4)</sup>			
	(KZT billions)						
Company	10,709.7	1,805.2	3,467.1	768.3			
Company <sup>(5)</sup>	2,792.0	173.2	2,246.4	(855.3)			
KTG <sup>(6)</sup>	995.4	32.2	320.8	(54.8)			
KTO <sup>(6)</sup>	533.8	67.4		121.4			
KMG EP <sup>(6)</sup>	2,010.7	237.3	11.6	376.3			
KMG RM <sup>(6)</sup>	1,141.8	87.3	785.1	(157.1)			

Notes:

(1) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements.

(2) Includes cash equivalents and short term and long term deposits.

(3) Debt is the current portion of borrowings plus non-current portion of borrowings as at 31 December 2016, 31 December 2015 or 31 December 2014 (as the case may be).

(4) EBITDA for any relevant period is EBIT for such period plus depreciation, depletion, amortisation and impairment of long-lived assets for such period.

(5) Based on the accounting records of the Company before intra-group elimination and consolidated adjustments.

(6) Based on the accounting records of the respective subsidiaries.

	As at and for the year ended 31 December 2014 <sup>(1)</sup>							
-	Assets	Cash and Deposits <sup>(2)</sup>	Debt <sup>(3)</sup>	EBITDA <sup>(4)</sup>				
	(KZT billions)							
Company	8,838.8	1,618.8	3,103.3	1,064.0				
Company <sup>(5)</sup>	3,891.1	468.8	2,345.2	128.6				
KTG <sup>(6)</sup>	945.8	61.7	221.1	38.5				
KTO <sup>(6)</sup>	472.0	78.0	_	106.5				
KMG EP <sup>(6)</sup>	1,483.8	180.2	7.2	386.7				
KMG RM <sup>(6)</sup>	855.4	56.3	376.4	59.2				

Notes:

(1) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2015 Financial Statements. The 2014 figures are taken from the 2015 Financial Statements.

(2) Includes cash equivalents and short term and long term deposits.

(3) Debt is the current portion of borrowings plus non-current portion of borrowings as at 31 December 2016, 31 December 2015 or 31 December 2014 (as the case may be).

(4) EBITDA for any relevant period is EBIT for such period plus depreciation, depletion, amortisation and impairment of long-lived assets for such period.

(5) Based on the accounting records of the Company before intra-group elimination and consolidated adjustments.

(6) Based on the accounting records of the respective subsidiaries.

The following tables set forth a reconciliation of EBITDA to profit before income tax for the Company and certain of its subsidiaries for the periods indicated:

	For the year ended 31 December 2016							
	Company	<b>Company</b> <sup>(1)</sup>	<b>KTG</b> <sup>(2)</sup>	<b>KTO</b> <sup>(2)</sup>	<b>KMG</b> <b>EP</b> <sup>(2)</sup>	KMG RM <sup>(2)</sup>		
	(KZT billions)							
Profit before income tax	520.8	(6.2)	107.9	82.6	168.7	94.2		
Finance cost	(241.0)	(186.3)	(27.2)	(2.5)	(5.8)	(24.7)		
Depreciation, depletion and amortisation	217.9	1.9	28.9	27.8	30.8	34.1		
Impairment of long-lived assets	20.2	38.2	11.0	(0.2)	_	0.2		
EBITDA	999.9	220.2	175.0	112.7	205.3	153.2		

Notes:

(1) Based on the accounting records of the Company before intra-group elimination and consolidated adjustments.

(2) Based on the accounting records of the respective subsidiaries

	For the year ended 31 December 2015 <sup>(1)</sup>								
	Company	Company <sup>(2)</sup>	<b>KTG</b> <sup>(3)</sup>	<b>KTO</b> <sup>(3)</sup>	<b>KMG</b> <b>EP</b> <sup>(3)</sup>	KMG RM <sup>(3)</sup>			
		(KZT billions)							
Profit before income tax	278.4	(1,095.8)	(107.9)	97.1	371.2	(199.6)			
Finance cost	(219.8)	(169.0)	(26.1)	(2.2)	15.0	(10.3)			
Depreciation, depletion and amortisation	164.2	2.7	25.6	23.2	20.1	27.9			
Impairment of long-lived assets	105.9	68.8	1.4	(1.1)		4.3			
EBITDA	768.3	(855.3)	(54.8)	121.4	376.3	(157.1)			

Notes:

(1) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements.

(2) Based on the accounting records of the Company before intra-group elimination and consolidation adjustments.

(3) Based on the accounting records of the respective subsidiaries.

	For the year ended 31 December 2014 <sup>(1)</sup>						
	Company	Company <sup>(2)</sup>	<b>KTG</b> <sup>(3)</sup>	<b>KTO</b> <sup>(3)</sup>	<b>KMG</b> <b>EP</b> <sup>(3)</sup>	KMG RM <sup>(3)</sup>	
	(KZT billions)						
Profit before income tax	316.4	(45.9)	(7.0)	73.3	61.6	23.3	
Finance cost	(198.8)	(157.1)	(15.3)	(1.6)	(9.0)	(6.2)	
Depreciation, depletion and							
amortisation	190.8	2.5	29.4	19.7	59.4	26.6	
Impairment of long-lived assets	358.0	14.9	0.8	11.9	256.7	3.1	
EBITDA	1,064.0	128.6	38.5	106.5	386.7	59.2	

Notes:

(1) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2015 Financial Statements. The 2014 figures are taken from the 2015 Financial Statements.

(2) Based on the accounting records of the Company before intra-group elimination and consolidation adjustments.

(3) Based on the accounting records of the respective subsidiaries.

The following tables set forth a reconciliation of debt to borrowings (current) and borrowings (non-current) for the Company and certain of its subsidiaries as at the dates indicated:

	As at 31 December 2016						
	Company	<b>Company</b> <sup>(1)</sup>	<b>KTG</b> <sup>(2)</sup>	<b>KTO</b> <sup>(2)</sup>	<b>KMG</b> <b>EP</b> <sup>(2)</sup>	KMG RM <sup>(2)</sup>	
	(KZT billions)						
Borrowings (non-current)	2,706.1	2,483.4	232.2	_	3.8	795.5	
Borrowings (current)	573.3	394.2	133.0		5.5	149.5	
Debt (including current portion)	3,279.4	2,877.6	365.2		9.3	945.0	

Notes:

(1) Based on the accounting records of the Company before intra-group elimination and consolidation adjustments.

(2) Based on the accounting records of the respective subsidiaries.

	<b>As at 31 December 2015</b> <sup>(1)</sup>					
	Company	Company <sup>(2)</sup>	<b>KTG</b> <sup>(3)</sup>	<b>KTO</b> <sup>(3)</sup>	KMG EP <sup>(3)</sup>	KMG RM <sup>(3)</sup>
	(KZT billions)					
Borrowings (non-current)	2,932.3	2,055.5	277.1	_	6.0	703.6
Borrowings (current)	534.8	190.9	43.7		5.6	81.5
Debt (including current portion)	3,467.1	2,246.4	320.8		11.6	785.1

Notes:

(1) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements.

(2) Based on the accounting records of the Company before intra-group elimination and consolidation adjustments.

(3) Based on the accounting records of the respective subsidiaries.

	<b>As at 31 December 2014</b> <sup>(1)</sup>						
	Company	Company <sup>(2)</sup>	<b>KTG</b> <sup>(3)</sup>	<b>KTO</b> <sup>(3)</sup>	<b>KMG</b> <b>EP</b> <sup>(3)</sup>	KMG RM <sup>(3)</sup>	
	(KZT billions)						
Borrowings (non-current)	2,427.2	1,912.5	133.6	—	4.2	324.5	
Borrowings (current)	676.1	432.7	87.5		3.0	51.9	
Debt (including current portion)	3,103.3	2,345.2	221.1		7.2	376.4	

Notes:

(1) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2015 Financial Statements. (1) Restated. See Tresentation of Financial, Reserves and Certain Onler Information—Restatements' and Note of The 2014 figures are taken from the 2015 Financial Statements.
 (2) Based on the accounting records of the Company before intra-group elimination and consolidation adjustments.
 (3) Based on the accounting records of the respective subsidiaries.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL PERFORMANCE

The following management's discussion and analysis of the Company's results of operations and financial performance should be read in conjunction with the 2016 Financial Statements and the 2015 Financial Statements, together, in each case, with the related notes thereto, included elsewhere in this Base Prospectus. The 2016 Financial Statements and the 2015 Financial Statements have been prepared in accordance with IFRS. This management's discussion and analysis contains forward-looking statements, which involve risks and uncertainties. See "Forward-Looking Statements". The Company's actual results could differ materially from those anticipated in the forward looking statements contained herein for several reasons, including those set forth under "Risk Factors" and elsewhere in this Base Prospectus.

## Overview

The Company is the national oil and gas company of Kazakhstan with vertically-integrated upstream, midstream and downstream operations located principally in Kazakhstan. The Company's management believes, based on information obtained from the Statistics Committee and the Company's internal information, that, as at 31 December 2016, on a consolidated basis (including the proportionate interest of joint ventures and associates), the Company was the largest crude oil producer in Kazakhstan in terms of production volume. According to information obtained from the Statistics Committee and the Company's internal information, the Company also operates the largest crude oil and gas pipeline networks in Kazakhstan in terms of length and throughput capacity (primarily through KTO and KTG, respectively). In addition, the Company holds a significant or controlling interest in each of the three principal refineries in Kazakhstan, as well as a major refinery in Romania. See "*Main Factors Affecting Results of Operations and Liquidity*—*Acquisitions, Discontinued Operations and Loss of Control*—*KMG International*".

The results of the Company's operations and their period to period comparability are affected by various external factors. Because the Company's principal business activities are located within Kazakhstan, such factors include the political climate and the economy in Kazakhstan, as well as global and regional economic conditions and political and military stability; the underdevelopment and evolution of the legislative, tax and regulatory frameworks, including the securities market in Kazakhstan, and the effectiveness of economic, financial and monetary measures undertaken by the Government; and financial risk factors, including credit rate risk and liquidity risk deriving from (among other things) the recent and continuing turmoil in the Kazakhstan banking sector. See "*Risk Factors—Risk Factors Relating to the Republic of Kazakhstan*".

The Company calculates its reserves using the Kazakhstan methodology, which differs significantly from the internationally accepted classifications and methodologies established by PRMS and SEC Standards, in particular with respect to the manner in which and the extent to which commercial factors are taken into account in calculating reserves. Unless otherwise indicated, information presented in this Base Prospectus with respect to production and reserves and other similar information of joint ventures of the Company or its subsidiaries reflects the Company's or the relevant subsidiaries' proportionate interests in the joint ventures. Similarly, information presented in this Base Prospectus relating to production and reserves and other similar information of associates reflects the Company has provided information on production and reserves and other similar information of the Company and its subsidiaries and joint operations separately from the production and reserves of joint ventures accounted for under the equity method in order to permit some correlation to the financial accounting for the respective entities. Reserves are measured only on an annual basis and, accordingly, as at the date of this Base Prospectus, no reserve information is available as at any date subsequent to 31 December 2016.

The Company generates revenue from sales of crude oil; sales of refined oil products; fees it charges under contracts for the transportation of crude oil and natural gas; sales of gas products; and other revenue principally comprised of heating and power sales, in-kind royalty sales, non-core asset sales and other operations. The Company's revenue is reported under the Company's five operating segments: exploration and production of oil and gas; oil transportation; gas transportation; refining and trading of crude oil and refined oil products; and other oil and gas related services (which are presented as "other" due to their relative insignificance). For each of the years ended 31 December 2016, 2015 and 2014, the Company's largest operating segment in terms of revenue was refining and trading of crude oil and gas. See "*—Operating Segments*" below.

The Company's total revenue increased by 69.8% to KZT 1,857.4 billion for the year ended 31 December 2016 from KZT 1,093.8 billion for the year ended 31 December 2015. The Company's net profit decreased by 27.2% to KZT 360.2 billion for the year ended 31 December 2016 from KZT 494.7 billion for the year ended 31 December 2015. The Company's total revenue increased by 4.0% to KZT 1,093.8 billion for the year ended 31 December 2015 from KZT 1,051.3 billion for the year ended 31 December 2014. The Company's net profit increased by 148.3% to KZT 494.7 billion for the year ended 31 December 2015 from KZT 199.2 billion for the year ended 31 December 2014.

As at 31 December 2016, the Company had total assets of KZT 11,883.1 billion compared to total assets of KZT 10,709.7 billion as at 31 December 2015 and total assets of KZT 8,838.8 billion as at 31 December 2014.

## Main Factors Affecting Results of Operations and Liquidity

The main factors that have affected the Company's results of operations during the years ended 31 December 2016, 2015 and 2014, and that can be expected to affect the Company's results of operations in the future, are (i) the economic environment in which the Company operates, including, historically, the global financial crisis and, more recently, the ongoing economic recovery; (ii) changes in crude oil and refined oil product prices and the Company's advanced sales of oil; (iii) the impact of changes in exchange rates, including, in particular, the devaluation of the Tenge in 2014 and further depreciation of the Tenge as a result of the adoption of a free-floating exchange rate and medium-term inflation targeting policy in August 2015; (iv) changes in the production of crude oil, gas and refined oil products; (v) acquisitions, dispositions, discontinued operations and loss of control of subsidiaries; (vi) changes in tariffs for oil and gas transportation services; (vi) the share of income of joint ventures and associates recognised by the Company and its subsidiaries; and (vii) taxation, including excess profit taxes and other duties.

#### The Current Economic Environment

The Kazakhstan economy is vulnerable to market downturns and economic slowdowns elsewhere in the world. The impact of the global economic crisis that began in 2008 resulted in, among other things, a lower level of capital market funding, lower liquidity levels across the banking sector and tighter credit conditions within Kazakhstan and generally for Kazakhstan companies, as well as weakened global demand for and a decline in prices of crude oil and other commodities. In the period 2014 to 2016, the Kazakhstan economy was impacted by continuing low crude oil prices, as well as devaluations and depreciations of the Tenge against the U.S. Dollar. The rate of GDP growth in Kazakhstan, according to statistics published by the Statistics Committee, was 1.0% for 2016, 1.0% for 2015 and 4.1% for 2014 (although, according to real GDP estimates published by the IMF, real GDP is estimated to have declined by 0.8% in 2016). On 11 February 2014, the NBK devalued the Tenge by 18.3% against the U.S. Dollar in light of the depreciation of the Russian Rouble over the course of 2013 and 2014, as well as the overall situation in the global financial and commodity markets. In August 2015, the NBK announced the adoption of a free-floating exchange rate, which resulted in a 26.2% depreciation against the U.S. Dollar. As at 31 December 2016, the official KZT/U.S.\$ exchange rate reported by the NBK was KZT 333.29 per U.S.\$1.00 compared to KZT 339.47 per U.S.\$1.00 as at 31 December 2015 and KZT 182.35 as at 31 December 2014. See "Exchange Rate Devaluations and Depreciations". The combination of the above resulted in reduced access to capital, a higher cost of capital, increased inflation and uncertainty regarding economic growth, which have had, and are expected to continue to have, a material effect on the Company's financial position and results of operations and may continue to do so in the future.

The future stability of the Kazakhstan economy is largely dependent upon the continued implementation of economic reform programmes and the effectiveness of economic, financial and monetary measures undertaken by the Government, as well as developments in other economies in the region, particularly the Russian economy and related effects on the value of the Russian Rouble.

While the Company is unable to estimate reliably the effects on its consolidated financial position and its results of operations of any deterioration in the financial markets or of any continuing or increased volatility in the currency, commodities and equity markets for any periods subsequent to 31 December 2016, the Company's business activities may again be negatively impacted by the economic conditions resulting from global financial conditions, regional instability and any renewed or further declines in prices of and demand for crude oil and other commodities. Such market conditions could have an impact on, among other things, the Company's production and volumes of crude oil, natural gas and refined oil products, the Company's cash balances at Kazakhstan banks, the cost of the Company's business, prospects, financial condition, cash flows and results of operations.

In addition, through its ultimate control of the Company, the Government is in a position to influence the Company's activities, including the imposition of certain social and other obligations on the Company, which may have an adverse effect on the Company's financial position and results of operations. For example, following the devaluation of the Tenge against the U.S Dollar in February 2014, the President of Kazakhstan ordered all state-owned companies, including the

Company, to perform an indexation exercise in respect of employee salaries to avoid a negative effect to workers as a result of the devaluation. Such exercise increased the Company's payroll and other employee expenses in the year ended 31 December 2014, and further increases to salaries based on Government-mandated repeats of this indexation exercise have continued to increase payroll and other employee expenses in subsequent periods.

## Changes in Crude Oil and Refined Oil Product Prices and Advanced Sales of Oil

The prices of crude oil and refined oil products internationally and in Kazakhstan have a significant impact on the Company's results of operations. World prices for crude oil are characterised by significant fluctuations that are determined by the global balance of supply and demand, which is entirely outside of the Company's control. Crude oil prices have been particularly volatile in recent years. According to statistics published by the EIA, the average monthly spot price of Brent crude oil was U.S.\$52.32 per barrel in 2015, as compared to average prices of U.S.\$98.97 per barrel in 2014. Crude oil prices began to recover in 2016, with an average monthly spot price of Brent crude oil for December 2016 of U.S.\$53.29 per barrel, according to statistics published by EIA. According to the February 2017 Short-Term Energy Outlook published by the EIA, Brent crude oil prices averaged U.S.\$55 per barrel in January 2017, which was the highest monthly average for Brent spot prices since July 2015. As at the date of this Base Prospectus, however, the price of crude oil remains considerably below the record high average monthly price of U.S.\$132.72 per barrel recorded in July 2008. As at 30 March 2017, the spot price for Brent crude oil was U.S.\$ 52.25.

Oil and gas commodity prices are one of the key factors affecting the Company's results of operations, and a decline in prices for crude oil and gas has, in the past, had, and may again, in the future, have, a negative effect on the Company's results of operations. Generally, commodities prices fluctuate based on a number of factors beyond the Company's control and the Company's management cannot predict if or when the recent significant volatility in oil prices will be repeated; accordingly, the actual prices the Company realises may vary substantially from its current estimates.

The dynamics of refined oil product prices in the international and Kazakhstan markets are determined by a number of factors, the most important being the price of crude oil internationally, supply and demand for refined oil products, competition, distances separating markets from the refineries where the crude oil is refined into useable end or intermediate products and seasonal deficits in the supply of refined oil products, particularly in urban areas, due to agricultural activities and the associated reallocation of refined oil products supplies from cities to agricultural areas. Additionally, a disparity between high crude oil costs and lower prices of refined oil products may have an adverse impact on the financial results of the Company's refining segment.

The mix of export and domestic sales of crude oil has also affected, and is expected to continue to affect, the Company's results of operations. Historically, sales prices for exported crude oil have been significantly higher than domestic sales prices, primarily as a result of recommendations and mandates of the Government, being the Company's sole, indirect shareholder, to sell domestic oil at below market rates. From time-to-time, the Government may issue such recommendations or mandates to prevent domestic price increases, particularly when there is not enough supply due to high demand, causing domestic prices to increase. The Company expects export sales prices to continue to remain at a higher level compared to domestic sales prices, and thus seeks to maximise the percentage of its total crude oil sales that are export sales, although it is not unilaterally able to do so. Should the percentage of export sales increase, this may have a positive effect on the results of operations of the Company, while, correspondingly, if the percentage of mandated domestic sales increases, the Company's results of operations could be adversely affected.

#### See "—Results of Operations for the year ended 31 December 2016 compared to the year ended 31 December 2015— Revenue—Sales of Crude Oil and Refined oil products" and "—Results of Operations for the year ended 31 December 2015 compared to the year ended 31 December 2014—Revenue—Sales of Crude Oil and Refined oil products".

Notwithstanding the continued low global crude oil prices, in the year ended 31 December 2016, the Company increased its revenue from crude oil sales, primarily as a result of the entry into of the TCO Advanced Oil Sale Transaction (as defined below) between KMG Finance, the Company and CA-VIT B.V., which provides for the advanced sale by the Company of up to U.S.\$3.0 billion of crude oil and LPG for a 48-month period from May 2016. Deliveries of oil pursuant to the Advanced Sale of Oil Transaction commenced with effect from April 2016 and, as a result, the Company recognised revenues in respect of crude oil sales of KZT 706.0 billion for the year ended 31 December 2016, as compared to KZT 121.7 billion for the year ended 31 December 2015, reflecting an increase of 480.1%. The TCO Advanced Oil Sale Transaction is expected to continue to result in increased (compared to the year ended 31 December 2015 and prior periods) volumes of oil sold by the Company in 2017, 2018 and 2019, which, in turn, is expected to impact the Company's revenues and cost of sales in these periods. See "Business—Exploration and Production—Significant Production Fields of Other Joint Ventures and Associates—TCO—TCO Advanced Oil Sale Transaction" and Note 21 to the 2016 Financial Statements."

The Company's income from refined oil products in Kazakhstan is affected by price regulation and the availability of domestic crude oil for refining. From time-to-time, the Government has, in the past, imposed temporary bans on the export of light distillates and products, carbon oil, gas oils and other petroleum derivatives, including in July 2014 and June 2015, which have prevented the Company from taking advantage of higher prices for the exports of its refined products from Kazakhstan. Although no such ban is currently in force, there can be no assurance as to whether further bans will be introduced or other measures will be taken that could restrict the Company's ability to take advantage of such transactions. The Company does, in any event, sell refined oil products in the European markets through KMG International, which owns the principal refining operations in Romania. As at the date of the Base Prospectus, however, the Company has announced its intention to sell all or a significant portion of its stake in KMG International in one or more transactions over the near to medium term, including the Proposed KMG International/CEFC Sale. See ' Acquisitions, Discontinued Operations and Loss of Control". In 2013, the refineries owned by the Company in Kazakhstan experienced a shortage of domestic crude oil to produce refined oil products, as a result of which these refineries were forced to import crude oil for refining at a higher cost to the domestic volumes historically provided by the Company's subsidiaries. This had a negative impact on the financial results of the Company's refining operations. Since 2014 and to date in 2017, the Company's refineries have received sufficient supplies of crude oil to meet their budgeted production; however, there is no assurance that the Company's refineries will not again suffer from shortages in domestic crude oil supplies in the future.

## Impact of Changes in Exchange Rates

The KZT/U.S.\$ exchange rate and inflation trends in Kazakhstan affect the Company's results of operations, principally because (i) a majority of the Company's consolidated revenue from sales of crude oil and refined oil products are denominated in U.S. Dollars, while a substantial portion of the Company's expenses are denominated in Tenge, and (ii) a significant majority of the Company's borrowings and accounts payable are denominated in U.S. Dollars. Accordingly, fluctuations in the Tenge/U.S. Dollar exchange rate have significantly affected, and are likely to continue to affect, the Company's consolidated results of operations significantly. On 11 February 2014, the NBK devalued the Tenge by 18.3% against the U.S. Dollar in light of the depreciation of the Russian Rouble over the course of 2013 and 2014, as well as the overall situation in the global financial and commodity markets. On 20 August 2015, the NBK adopted a free-floating exchange rate and medium-term inflation targeting policy, as a result of which the official exchange rate depreciated from KZT 188.38 per U.S.\$1.00 to KZT 339.47 per U.S.\$1.00.

The following table sets forth the period average and period end KZT/U.S.\$ exchange rates reported by the KASE (after rounding adjustment) for the periods indicated:

Period ended	Period Average <sup>(1)</sup>	Period-end
	(KZT per U.S	S.\$1.00)
Year ended 31 December 2014	179.19	182.35
Year ended 31 December 2015	221.73	340.01
Year ended 31 December 2016	343.99	333.29

Note:

Primarily as a result of the depreciation of the Tenge in August 2015, the Company recognised a foreign exchange gain of KZT 469.5 billion for the year ended 31 December 2015. This foreign exchange gain was taxable and, as a result, contributed to a 74.5% increase in income tax for the year ended 31 December 2015 compared to the year ended 31 December 2014. Following a subsequent appreciation of the Tenge in 2016, which the Company attributes to the increase in the average crude oil price in 2016, the Company recognised a foreign exchange loss of KZT 12.9 billion for the year ended 31 December 2016.

Any further devaluation or depreciation of the Tenge would positively affect the Company's consolidated sales revenue in light of the breakdown of its transactional currency exposures. For the year ended 31 December 2016, 73.0% of the Company's revenue was denominated in U.S. Dollars, while 51.0% of its cost of sales was denominated in Tenge. On the other hand, the Company has significant U.S. Dollar-denominated liabilities, and, thus, a devaluation or depreciation of the Tenge relative to the U.S. Dollar results in foreign currency translation losses that are recognised in the Company's consolidated statement of comprehensive income. While certain of the Company's subsidiaries, such as KMG EP, have significant U.S. Dollar-denominated revenue and relatively minor amounts of U.S. Dollar-denominated liabilities, and thus may benefit from a further devaluation or depreciation of the Tenge against the U.S. Dollar has a net negative impact on the Company's financial condition and results of operations. See "*—Debt Obligations*".

<sup>(1)</sup> The average of the rate reported by the KASE for each month during the relevant period.

## Changes in Production of Crude Oil, Gas and Refined Oil Products

The Company's ability to generate revenue depends primarily on its production of crude oil, refined oil products and gas.

The Company produces crude oil, refined oil products and gas through its production subsidiaries, which it fully consolidates, as well as through its joint operations, joint ventures and associates. While the Company accounts for its interests in joint operations under the proportionate consolidation method, the Company accounts for its joint ventures and associates under the equity method and does not directly derive revenue or incur costs of sales from the production of crude oil, refined oil products or gas by its joint ventures and associates. Recognising that KPO is a consortium operating under a joint operating agreement, the Company also accounts for its interests in KPO under the proportionate consolidation method. Accordingly, in the context of the discussion of the Company's revenue and cost of sales, production data are provided only for the Company, its subsidiaries, its interests in joint operations and its interests in KPO, excluding the production of joint ventures and associates.

## Production of Crude Oil

KMG EP (including KMG EP's proportionate interests in Kazgermunai, CCEL and PKI) accounted for 53.7%, 54.5% and 54.9% of the Company's consolidated production of crude oil for the years ended 31 December 2016, 2015 and 2014, respectively. For the year ended 31 December 2016, the Company's consolidated production of crude oil increased by 4.0% to 23.6 million tonnes from 22.7 million tonnes for the year ended 31 December 2015, primarily due to increased production at TCO and NCPC. For the year ended 31 December 2015, the Company's consolidated production of crude oil increased by 0.9% to 22.7 million tonnes from 22.5 million tonnes for the year ended 31 December 2016, commercial production of crude oil increased by 0.9% to 22.7 million tonnes from 22.5 million tonnes for the year ended 31 December 2016, commercial production recommenced at the Kashagan Field. Between 1 November 2016 and 31 December 2016, the Kashagan Field produced 1 million tonnes of crude oil and, going forward, production at the Kashagan Field is expected to have a positive impact on the Company's consolidated production of crude oil.

See "-Acquisitions, Discontinued Operations and Loss of Control-KMG International".

## Production of Gas

The Company's major gas producing subsidiaries and interests are KMG EP (including KMG EP's proportionate interests in Kazgermunai, CCEL and PKI), TCO and KPO. KMG EP produced 18.3% (or 1.3 bcm), 18.1% (or 1.3 bcm) and 18.4% (or 1.3 bcm) of the Company's production of gas in the years ended 31 December 2016, 2015 and 2014, respectively. TCO produced 40.9% (or 3.0 bcm), 41.1% (or 3.0 bcm) and 41.6% (or 2.9 bcm) of the Company's production of gas in the years ended 31 December 2016, 2015 and 2014, respectively. owned subsidiary, KMG Karachaganak LLP), produced 23.9% (or 1.7 bcm), 25.1% (or 1.8 bcm) and 26.1% (or 1.8 bcm) of the Company's production of gas in the years ended 31 December 2016, the Company's consolidated production of gas increased by 1.4% to 7.4 bcm from 7.3 bcm for the year ended 31 December 2015, primarily due to increased gas production by TCO. For the year ended 31 December 2015, the Company's consolidated production of gas increased by 4.3% to 7.3 bcm from 7.0 bcm for the year ended 31 December 2014, primarily due to increased gas production by KMG EP and TCO.

## Production of Refined Oil Products

The Company's consolidated production of refined oil products includes production at the Atyrau Refinery, the Pavlodar Refinery, the Petromidia Refinery and the Vega Refinery. See "*Business—Refining, Marketing and Trading*". For the year ended 31 December 2016, the Company's consolidated production of refined oil products increased by 0.7% to 18.4 million tonnes from 18.3 million tonnes for the year ended 31 December 2015, primarily due to an 8.6% increase in production at the Petromidia Refinery. For the year ended 31 December 2015, the Company's consolidated production of refined oil products decreased by 4.0% to 18.3 million tonnes from 19.0 million tonnes for the year ended 31 December 2014, largely reflecting the impact of an 11% decrease in production at the Shymkent Refinery.

## Acquisitions, Discontinued Operations and Loss of Control

The Company made several acquisitions and disposals since 1 January 2014, which have had, and are expected to continue to have, an effect on the Company's results of operations, although no single acquisition accounted for more than 10% of the Company's assets or revenues.

#### Consolidated Subsidiaries and Joint Operations

#### KMG Kashagan B.V.

On 16 October 2015, Coöperatieve KazMunaiGaz U.A. sold 50% of its shares in KMG Kashagan B.V. to Samruk-Kazyna for an amount of U.S.\$4.7 billion, with a call option to buy back all or part of the shares effective from 1 January 2018 to 31 December 2020 (subject to extension by mutual agreement). Samruk-Kazyna subsequently transferred these shares back to the Group (to Coöperatieve KazMunaiGaz U.A.) to be held in trust management for Samruk-Kazyna, and the Group continues to control the daily operations of KMG Kashagan B.V.

In each of the 2015 Financial Statements and the 2016 Financial Statements, the disposal of 50% of the shares in KMG Kashagan B.V. was classified as a loss of control of a subsidiary and, accordingly, the Company derecognised the assets and liabilities of KMG Kashagan B.V. See Note 7 to the 2016 Financial Statements and Note 6 to the 2015 Financial Statements.

#### KMG International

In line with the Group's overall strategy to focus on its operations in Kazakhstan, as well as the Government's Complex Privatisation Programme, the Company is considering selling all or a significant portion of its stake in KMG International. KMG International has been considered and recorded in the Company's consolidated Financial Statements as a "discontinued operation" and the assets and liabilities of KMG International have been considered and recorded as "assets classified as held for sale" since December 2015 (see Note 5 to the 2016 Financial Statements and the 2015 Financial Statements).

To this end, in December 2015, the Company announced that it had entered into an agreement with CEFC China Energy Company Limited (the "**CEFC Agreement**") to sell 51% of the shares of capital stock it holds in KMG International to CEFC China Energy Company Limited or one or more of its affiliates ("**CEFC**") for a purchase price payable by CEFC to KMG of U.S.\$680 million (the "**Proposed KMG International/CEFC Sale**"). Under the CEFC Agreement, the Proposed KMG International/CEFC Sale is subject to the satisfaction of a number of conditions precedent, including, but not limited to, receipt of the consent of holders of Notes issued under the Programme and, to the extent necessary or required by the respective facilities, consents of the lenders under the Company's debt facilities and regulatory approvals in all applicable jurisdictions. The CEFC Agreement further contemplates that the Proposed KMG International/CEFC Sale is expected to be completed by the end of the first half of 2017, although the Company and CEFC may agree in writing to extend such completion date as they deem necessary or appropriate.

The Company is of the view that the terms of the Proposed KMG International/CEFC Sale as set forth in the CEFC Agreement comprise arm's length terms and that, in particular, the purchase price to be received by the Company in connection with the Proposed KMG International/CEFC Sale under the CEFC Agreement comprises fair market value. The Company's Board of Directors has approved the terms of the Proposed KMG International/CEFC Sale, including the purchase price, under the CEFC Agreement based on an independent appraisal obtained from an independent appraiser.

The Company expects that the Proposed KMG International/CEFC Sale will reduce the level of KMG's consolidated debt and that, consequently, the Proposed KMG International/CEFC Sale will reduce the Group's debt service and thereby improve its overall liquidity position, while also providing funds to the Group to be used for the purposes of maintaining the Group's financial stability.

Whether or not the Proposed KMG International/CEFC Sale is completed, the Company may pursue sales of additional stakes in KMG International, by way of merger, consolidation or similar transactions relating to shares of capital stock in KMG International or by way of sales or dispositions of assets. In all cases, however, the Company expects to effect any such sale only if the proposed terms comprise arm's length terms and that, in particular, the purchase price to be received by the Company is at least equal to the fair market value. The fair market value of the purchase price for any such sale will be determined by the Company's Board of Directors in good faith or, if required, by an independent appraiser.

The following table sets forth the results of KMG International for the periods indicated (after elimination of intra-group transactions):

	For the year ended 31 December		
	2016	2015	2014
—		(KZT billions)	
Revenue	1,695.7	1,579.3	2,136.9
Cost of sales	(1,194.0)	(1,056.6)	2,082.4
Gross Profit	501.7	522.7	54.6
Operating Profit Profit before income tax for the year from discontinued	375.7	248.7	(93.8)
operation	364.6	240.6	(107.1)
Profit after income tax for the year from discontinued operation	368.2	261.6	(90.9)

While, when examined in the context of the results of the Company's continuing operations for the years ended 31 December 2016, 2015 and 2014, as presented in the 2016 Financial Statements and 2015 Financial Statements, the effect of removing the discontinued operation appears to have a negative effect on the Company's results, for such periods, intragroup transactions between the Group companies and KMG International have been eliminated. Following the sale of at least 51% of KMG International, as KMG International's results will no longer be consolidated as part of the Group, the Company will recognise revenues from such intragroup transactions.

See Note 5 to each of the 2016 Financial Statements and the 2015 Financial Statements for further information.

## Eurasia Air JSC ("Eurasia Air")

On 23 October 2014, the Company decided to sell its 100% interest in Eurasia Air. Eurasia Air has been classified as a disposal group held for sale and as a discontinued operation. See Note 5 to the 2016 Financial Statements and Note 6 to the 2015 Financial Statements. The proposed disposal of Eurasia Air is in line with the 2016 Complex Privatisation Plan.

## Aysir

In 2016, the Group ceased to classify Aysir as a discontinued operation, as it did not meet the criteria of IFRS 5. Accordingly, the assets and liabilities of Aysir were transferred from discontinued operations to continuing operations. See Note 6 to the 2016 Financial Statements (*Significant Accounting Estimates And Judgements*) and "*Presentation of Financial, Reserves and Certain Other Information—Restatements*".

## KazakTurkMunay LLP

In June 2014, the Company entered into a sale and purchase agreement to acquire the remaining 49% of KazakTurkMunay LLP ("**KTM**") from Türkiye Petrolleri Anonim Ortakliği for a total consideration of U.S.\$204.5 million. This acquisition was completed in October 2014. The purchase consideration was paid in two tranches on 25 September 2014 and 5 May 2015, respectively.

## Non-consolidated Joint Ventures and Associates

Since 1 January 2015, the Company has acquired interests in several joint ventures and associates, which are accounted for under the equity method in the Company's consolidated financial statements. Under the equity method, the Company recognises its share of the net profit or loss of these joint ventures and associates as a separate line item in the Company's consolidated statement of comprehensive income. Accordingly, these acquisitions have had, and are expected to continue to have, a material effect only on the Company's profits.

## Tariffs for Oil and Gas Transportation Services

The Company's oil and gas transportation revenue is generated from tariffs charged to its customers.

Oil transportation revenue is generated principally by KTO under long-term contracts for the transportation of crude oil to be exported through the pipeline systems it operates. The tariff generally covers the costs of financing, operating and maintaining the pipeline, increased by a separate profit element. As KTO is considered to be a natural monopoly, the export tariffs it charges were fixed by the Natural Monopolies Committee, subject to increase only on request by KTO.

In May 2015, however, a number of amendments were made to the Law on Natural Monopolies and Regulated Markets, which abolished State regulation of tariffs for export and transit of crude oil by trunk pipeline. Accordingly, on 26 June 2015, KTO approved the following tariffs for exports of crude oil: (i) KZT 5,817.2 per tonne per 1,000 km (excluding VAT); and (ii) KZT 1,727.1 per tonne per 1,000 km, (excluding VAT) for crude oil exported by Tui,azy-Omak-Novosibirsk-2.

Domestic tariffs remain subject to approval by the Natural Monopolies Committee. On 21 August 2015, the Natural Monopolies Committee approved the following maximum tariffs for domestic transportation of crude oil by KTO: KZT 3,225.04 per tonne per 1,000 km (excluding VAT) from October 2015; KZT 3,547.46 per tonne per 1,000 km (excluding VAT) from January 2016; KZT 3,902.13 per tonne per 1,000 km (excluding VAT) from January 2017; KZT 4,292.40 per tonne per 1,000 km (excluding VAT) from January 2018; and KZT 4,721.72 per tonne per 1,000 km (excluding VAT) from January 2019.

Such increases in the tariffs charged by KTO have had, and any future increases are expected to continue to have, a positive increase on the oil transportation fees received by the Company, as well as on KTO's profitability. Conversely, however, such tariff increases have in the past, and are expected in the future to continue to have, a weaker negative impact on the Company's upstream businesses and associated entities, such as TCO, KPO, KazakhoilAktobe and MMG.

#### See "Business—Transport—Transportation of Crude Oil—Crude Oil Transportation Tariffs and Minimum Volumes".

Gas transportation revenue is generated principally through ICA under contracts for the transportation of natural gas through the pipeline system ICA operates. Under the Law on Natural Monopolies and Regulated Markets (№ 272-I, dated 9 July 1998) and, prior to December 2014, the Concession Agreement (as defined below), ICA's tariffs for domestic natural gas transportation are subject to regulation by the Natural Monopolies Committee. Under the Concession Agreement, Kazakhstan had agreed that ICA was entitled to freely negotiate, determine and agree on international transportation tariffs with its international transit contractor counterparties, without regulation by the Natural Monopolies Committee.

On 5 December 2014, the Concession Agreement was terminated and a trust management agreement was signed between the State Property and Privatisation Committee of the Ministry of Finance of the Republic of Kazakhstan, Samruk-Kazyna and ICA pursuant to which ICA was appointed as trust manager of the pipeline system. The trust management agreement does not regulate the tariffs to be charged by ICA, which are to be imposed pursuant to Kazakhstan law requirements.

In May 2015, a number of amendments were made to the Law on Natural Monopolies and Regulated Markets, which abolished State regulation of tariffs for export. Accordingly, only domestic gas transportation tarrifs are subject to regulation by the Natural Monopolies Committee.

Once approved, domestic tariffs remain in effect for the duration of the approval granted, which is typically for one year. ICA then has the right to apply to the Natural Monopolies Committee with a request to review and modify such tariffs. ICA's domestic transportation tariffs are significantly impacted by social and political considerations and have historically been kept at artificially low levels. The Natural Monopolies Committee routinely reviews domestic gas tariffs at the request of ICA, although, between 2014 and 2016, the Natural Monopolies Committee has not modified domestic gas tariffs. In each of the years ended 31 December 2016, 2015 and 2014, ICA's tariffs for domestic transportation of gas were KZT 1,380 per 1,000 cubic metres of natural gas transported over 100 km of pipeline for utility companies engaged in the generation of thermal energy.

Since the abolition of State regulation of export tariffs, ICA freely negotiates, determines and agrees on international transportation tariffs with its international transit contractor counterparties without regulation by the Natural Monopolies Committee. Most of the tariff rates for international gas transportation, accordingly, are determined by contract and, as such, may be renegotiated as provided in the applicable contract. The contract tariffs are generally a function of costs plus the average rate of return on fixed assets.

On 9 July 2014, pursuant to the contract between KTG and TCO, the international gas transportation tariff was increased from U.S.\$2.80 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$3.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline for the export of natural gas produced by TCO. On 20 April 2016, pursuant to the contract between KTG and TCO, the international gas transportation tariff was increased from U.S.\$3.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00

See "Business—Transport—Transportation and Storage of Gas—Gas Transportation Tariffs".

## Changes in the Share in Profit from Joint Ventures and Associates

The Company holds significant interests, both directly and through its subsidiaries, in a number of joint ventures and associates, including principally TCO, KazRozGas (see "Business—Refining, Marketing and Trading—Natural Gas Sales and Distribution—KazRosGas"), PKI, Kazgermunai and Valsera Holdings B.V., which indirectly owns the Shymkent Refinery through its 49.72% interest in PetroKazakhstan Oil Products LLP. The interests of the Company and its subsidiaries in joint ventures are accounted for using the equity method of accounting. Under the equity method, the Company's consolidated statement of comprehensive income simply reflects the share of the Company and its subsidiaries of the net profit or loss of the joint ventures as a single line item.

Upon the acquisition of joint operations, the Company recognises in relation to its interest in such joint operations, including its share of any assets held jointly and assets and liabilities, its share of any liabilities incurred jointly. The Company also recognises its revenue from the sale of its share of the output arising from the joint operations; its share of the revenue from the sale of the output by the joint operations; and expenses arising from the joint operations, including its share of any expenses incurred jointly.

Associates are entities over which the Company directly or indirectly has significant influence, but not control, generally accompanying a shareholding of between 20 and 50% of the voting rights. Investments in associates, as is the case with investments in joint ventures, are accounted for using the equity method of accounting. The Company's and its subsidiaries' interests in associates are limited to their share of the net profit or loss of such associates and are reflected as a single line item in the Company's consolidated statement of comprehensive income in the 2016 Financial Statements and the 2015 Financial Statements.

For the years ended 31 December 2016, 2015 and 2014, the Company derived a significant portion of its consolidated profits from TCO and its other joint ventures and associates, including income after tax attributable to the Company's 20% joint venture interest in TCO of KZT 147.9 billion, KZT 162.2 billion and KZT 315.8 billion, respectively, and total income after tax attributable to all of the Company's joint venture interests and associates of KZT 270.2 billion and KZT 112.8 billion and KZT 427.7 billion, respectively. Accordingly, the Company's profitability has been, and is expected to continue to be, materially affected by the results of operations of such joint ventures over which it does not exercise full control.

## Taxation

Effective 1 January 2009, Kazakhstan enacted the 2009 Tax Code, which, among other things, reduced the corporate income tax rate, revised the excess profit tax, introduced a new mineral extraction tax to replace the previous royalty regime, effectively replaced the oil export customs duty and revised the rent tax. Certain amendments were introduced to the 2009 Tax Code in subsequent years. Furthermore, the 2009 Tax Code abolished tax stability for the vast majority of Subsoil Use Agreements in Kazakhstan (excluding existing PSAs and contracts approved by the President). Under the 2009 Tax Code, the taxation burden on companies in the oil and gas sector, including the Company, increased in 2009, and is expected to continue to be higher compared to previous years, in particular as a result of the new mineral extraction tax, especially as oil prices increase.

In February 2016, the Minister of National Economy of Kazakhstan introduced a progressive scale of export customs duty rates on crude oil. Under the new regime, export duty rates are calculated on the mean market prices of Brent Crude and Urals oil trading classifications. No assurance can be given that further increases of the export customs duty will not occur or have a significant impact in future years.

In past years, the Company's tax burden has increased as a result of changes to tax legislation. Kazakhstan's tax system is still in a transitional phase and it is expected that tax legislation in Kazakhstan will continue to evolve. For example, the Proposed Tax Code has been proposed by the Ministry of the National Economy, although no draft of the Proposed Tax Code has yet been published.. There can be no assurance as to the final provisions of the Proposed Tax Code or whether, if and when adopted, the Proposed Tax Code would have a material adverse effect on the Company. See "— *Risk Factors Relating to the Company's Business—The Company has been subject to, and may continue to be subject to, adverse regulatory developments.*".

# **Critical Accounting Policies and Estimates**

The 2016 Financial Statements and the 2015 Financial Statements have been prepared in conformity with IFRS. The preparation of consolidated financial statements in conformity with IFRS requires the Company's management to select appropriate accounting policies and to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses and the disclosure of contingent assets and liabilities. For a full description of the Company's significant accounting policies, see Note 3 of the 2016 and 2015 Financial Statements. Management's

selection of appropriate accounting policies and the making of such estimates and assumptions involve judgments and uncertainties to such an extent that there is a reasonable likelihood that materially different amounts would have been reported under different conditions, or if different assumptions had been used, and actual amounts may differ from these estimates. Set forth below are summaries of the most critical accounting estimates and judgments required of the Company's management.

See Note 4 of the 2016 and 2015 Financial Statements and "Presentation of Financial, Reserves and Certain Other Information".

## Oil and Gas Reserves

Oil and gas reserves are a material factor in the Company's computation of depreciation, depletion and amortisation ("**DD&A**"). The Company estimates its reserves of oil and gas for this computation in accordance with the methodology of the Society of Petroleum Engineers ("**SPE**"). In estimating its reserves under SPE methodology, the Company uses long-term planning prices. Using planning prices for estimating proved reserves removes the impact of the volatility inherent in using year-end spot prices. The Company's management believes that long-term planning price assumptions are more consistent with the long-term nature of the upstream business and provide the most appropriate basis for estimating oil and gas reserves. All reserve estimates involve some degree of uncertainty. The uncertainty depends chiefly on the amount of reliable geological and engineering data available at the time of the estimate and the interpretation of this data.

The relative degree of uncertainty can be conveyed by placing reserves into one of two principal classifications, either proved or unproved. Proved reserves are more certain to be recovered than unproved reserves and may be further sub classified as developed and undeveloped to denote progressively increasing uncertainty in their recoverability. The Company's proved reserves almost exclusively comprise proved developed reserves. Estimates are reviewed and revised annually. Revisions occur due to the evaluation or re-evaluation of already available geological, reservoir or production data, availability of new data, or changes to underlying price assumptions.

Reserve estimates may also be revised due to improved recovery projects, changes in production capacity or changes in development strategy. Proved developed reserves are used to calculate the unit of production rates for DD&A. The Company has included in proved reserves only those quantities that are expected to be produced during the initial licence period. This is due to the uncertainties related to the outcome of such renewal procedures, since the renewal is ultimately at the discretion of the Government. An increase in the Company's licence periods and a corresponding increase in reported reserves would generally lead to lower DD&A expense and could materially affect earnings. A reduction in proved developed reserves will increase DD&A expense (assuming constant production), reduce income and could also result in an immediate write down of the property's book value. Given the relatively small number of producing fields, it is possible that any changes in reserve estimates year on year could significantly affect prospective charges for DD&A.

## **Recoverability of Oil and Gas Assets**

The Company assess assets or cash generating unit ("CGU") for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Where an indicator of impairment exists, a formal estimate of the recoverable amount is made, which is considered to be the higher of the fair value less costs to sell and value in use. These assessments require the use of estimates and assumptions, such as long-term oil prices, discount rates, future capital requirements and operating performance (including production and sales volumes), which are subject to risk and uncertainty. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount, which is the higher of an asset's or CGU's fair value less costs to sell and its value in use. The asset/CGU's future cash flows are adjusted for the risks specific to the asset group and are discounted to their present value using a value less costs to sell, which is identified as the price that would be received to sell the asset in an orderly transaction between market participants and which does not reflect the effects of factors that may be specific to the entity and not applicable to entities in general.

As at 31 December 2014, declining crude oil prices, increases in employee benefit costs and an increase in export customs duty from U.S.\$60.00 per tonne to U.S.80.00 per tonne indicated that the Company's cash generating units may be impaired. In the year ended 31 December 2014, Management carried out a formal assessment of the recoverable amount of its assets. An impairment loss of KZT 257 billion, related to KMG EP, was recognised.

As at 31 December 2015, further decline in crude oil prices, decreased levels of drilling services provided and increases in inflation rate and cost of capital indicated that the Company's CGU may be impaired. In the year ended 31 December 2015, Management has carried out a formal assessment of the recoverable amount of its assets. An impairment loss of KZT 66.4 billion, mainly related to property, plant and equipment of AktauNefteService LLP ("ANS") and KTM, and an impairment loss of KZT 11.9 billion related to intangible assets was recognised.

As at 31 December 2016, further volatility in crude oil prices, decreased levels of drilling services provided and increases in inflation rate and cost of capital indicated that the Company's cash generating units may be impaired. Therefore, for the year ended 31 December 2016 management has carried out a formal assessment of the recoverable amount of its assets. An impairment loss of KZT 3.3 billion, mainly related to property, plant and equipment of ANS was recognised in the consolidated financial statements.

As at 31 December 2016, KMG EP carried out an assessment due to several indicators that the previous impairment loss for JSC "Ozenmunaigas" (KMG EP subsidiary) may have decreased. Various values for the recoverable amount of JSC "Ozenmunaigas" were reviewed and calculated on the basis of estimating the future cash flows adjusted for the risks specific to JSC "Ozenmunaigas" and discontinued using either a pre-tax or post-tax discount rate of 12.5% and 10%, respectively. The resulting recoverable amount was higher than the carrying value of the assets in all of the calculations, which also was the case when taking into consideration changes to the models' assumptions. Management did not reverse impairment recognized in prior years due to the significant uncertainty surrounding the assumptions used in the model. Changes in assumptions, primarily, stem from macroeconomic factors such as export and domestic oil prices, taxation, foreign exchange rates and price inflation.

ANS calculates recoverable amount using a discounted cash flow model. The discount rate of 12.77% to 16.01% was derived from the CGU's post-tax weighted average cost of capital. The five-year business plans, which are approved on an annual basis, are the primary source of information. They contain forecasts of volume of services volumes, revenues, costs and capital expenditures. Various assumptions, such as tariffs for the service and cost inflation rates, take into account existing prices, foreign exchange rates, other macroeconomic factors and historical trends and variability. Most of the projections beyond the five-year period were inflated using available inflation estimates.

KTM calculates recoverable amount using a discounted cash flow model. The discount rate of 13.87% was derived from the CGU's post-tax weighted average cost of capital. The business plans, which are approved on an annual basis, are the primary source of legislation. They contain forecasts for crude oil production, sales volume, revenues, costs and capital expenditures. Various assumptions, such as oil prices and cost inflation rates, take into account existing prices, and are limited by the date of license expiry in 2034. Expenditure cash flows up to 2019 were obtained from the CGU's business plan, together with Management's current assessment of probable changes in operational and capital expenditure projections, which represent Management's best available estimate as at the date of impairment assessment. The key assumptions required to estimate the recoverable amount are the oil prices, production volumes, foreign exchange rates and discount rate.

## Recoverability of Downstream, Refining and Other Assets

The Company performs its annual impairment test in 2015 and 2016. The Company considers the forecast refinery margins and production volumes, among other factors, when reviewing for indicators of impairment. Decline in market forecasts indicates a potential impairment of goodwill and/or assets of refining, downstream and other segments.

## PNHZ

As at 31 December 2016, the recoverable amount of PNHZ's CGU amounted to KZT 172.5 billion (KZT 210.1 billion in 2015). It was calculated based on fair value less costs to sell. The fair value less costs to sell calculation is based on a discounted cash flow model. Cash flows assume the highest and best use of assets by independent market participants, *i.e.*, other companies of the same industry in the existing economic environment. The discount rate applied to the cash flow projections is 11.58% (13% in 2015), and cash flows beyond the five-year period are extrapolated using a 4.99% growth rate (4.99% in 2015).

Based on the results of impairment test, no impairment of PNHZ goodwill was identified in 2016.

See Note 4 of the 2016 Financial Statements.

## Assets Retirement Obligations

## Oil and Gas Production Facilities

Under the terms of certain contracts, legislation and regulations, the Company has legal obligations to dismantle and remove tangible assets and restore the land at each production site. Specifically, the Company's obligation relates to the ongoing closure of all non-productive wells, in addition to final closure activities, such as removal of pipes and buildings and the recultivation of the contract territories. Since the licence terms cannot be extended at the discretion of the Company, the settlement date of the final closure obligations has been assumed to be the end of each licence period. If the asset retirement obligations were to be settled at the end of the economic life of the properties, the recorded obligation

would increase significantly due to the inclusion of all abandonment and closure costs. The extent of the Company's obligations to finance the abandonment of wells and final closure costs depends on the terms of the respective contracts and current legislation and include the requirement to maintain appropriate liquidation programmes and liquidation funds. Where neither contracts nor legislation include an unambiguous obligation to undertake or finance such final abandonment and closure costs at the end of the licence term, no liability has been recognised. There is some uncertainty, as well as significant judgment, involved in making such a determination. The Company's management's assessment of the presence or absence of such obligations could change with shifts in the policies and practices of the Government or in the local industry practice.

The Company calculates asset retirement obligations separately for each contract. The amount of the obligation is the present value of the estimated expenditures expected to be required to settle the obligation adjusted for expected inflation and discounted using average long-term risk free interest rates for emerging market sovereign debt adjusted for risks specific to the Kazakhstan market.

The Company reviews site restoration provisions at each balance sheet date, and adjusts them to reflect the current best estimate in accordance with IFRIC 1 "Changes in Existing Decommissioning, Restoration and Similar Liabilities". Estimating future closure costs involves significant assumptions and judgments by the Company's management. Most of these obligations are many years in the future and, in addition to ambiguities in the legal requirements, the Company's estimate can be affected by changes in asset removal technologies, costs and industry practice. Uncertainties related to the final closure costs are mitigated by the effects of discounting the expected cash flows. The Company estimates future well abandonment costs using current year prices and the average long-term inflation rate.

As at 31 December 2016, the long-term inflation and discount rates used to determine the balance sheet obligation across the Group companies ranged from 2.04% to 6.7% and from 5.5% to 10.15%, respectively (as compared to ranges of 2.1% to 6.0% and 5.88% to 10.09% as at 31 December 2015).

## Oil and Gas Major Pipelines

According to the Law "On Major Pipelines", which came into force on 4 July 2014, KTO and ICA have a legal obligation to decommission their oil pipelines at the end of their respective operating lives and to restore the land to its original condition. This decommissioning will occur when the crude oil reserves of the entities using the pipeline have been fully depleted.

Asset retirement obligations are estimated based on the value of the work to decommission and rehabilitate these pipelines, as calculated by the Company in accordance with the technical regulations applicable in Kazakhstan. As at 31 December 2016, the carrying amounts of the Company's asset retirement obligations relation to decommissioning of pipelines and land were KZT 59.5 billion (KZT 61.3 billion in 2015).

## Environmental Remediation

The Company's management also makes judgments and estimates in establishing provisions for environmental remediation obligations. Environmental expenditures are capitalised or expensed depending upon their future economic benefit. Expenditures that relate to an existing condition caused by past operations and that do not have a future economic benefit are expensed.

Liabilities are determined based on current information about costs and expected plans for remediation and are recorded on an undiscounted basis if the timing of the procedures has not been agreed with the relevant authorities. The Company's environmental remediation provision represents management's best estimate, based on an independent assessment, of the anticipated expenditure necessary for the Company to remain in compliance with the current regulatory regime in Kazakhstan and Europe. The Company has classified this obligation as non-current except for the portion of costs, included in the annual budget for 2016. For environmental remediation provisions, actual costs can differ from estimates because of changes in laws and regulations, public expectations, discovery and analysis of site conditions and changes in clean-up technology. See Note 22 and Note 36 of the 2015 Financial Statements and 2016 Financial Statements.

# Employee Benefits

The cost of defined long-term employee benefits before, on and after retirement and the present value of the obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumption are reviewed at each reporting date.

## Taxation

In assessing tax risks, the Company's management considers to be probable obligations the known areas at tax positions that the Company would not appeal or does not believe it could successfully appeal if assessed by tax authorities. Such determinations inherently involve significant judgment and are subject to change as a result of changes in tax laws and regulations, amendments of the Subsoil Use Agreement relating to taxation, the determination of expected outcomes from pending tax proceedings and the outcome of ongoing compliance audits by tax authorities. See Notes 22 and 36 of the 2016 Financial Statements.

Taxable income is computed in accordance with the tax legislation enacted as at 1 January 2016. Deferred tax is calculated with respect to both corporate income tax and excess profit tax. Deferred corporate income tax and excess profit tax are calculated based on temporary differences for assets and liabilities allocated to the Subsoil Use Agreement at the expected rates that were enacted by the tax authorities as at 31 December 216.

Deferred tax assets are recognized for all allowances and unused tax losses to the extent that it is probable that taxable temporary differences and the business nature of such expenses will be proved. The Company's management's judgment is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of recognised deferred tax as at 31 December 2016 was KZT 71.9 billion (KZT 107.5 billion in 2015).

## Fair Values of Financial Instruments

Where the fair value of financial assets and financial liabilities recorded in the consolidated statement of financial position cannot be derived from active markets, they are determined using certain valuation techniques, including the discounted cash flows model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

## **Operating Lease Commitments**

The Company has entered into office space and car leases. The Company has determined that the lessor retains all the significant risks and rewards of ownership of office spaces and cars, and, accordingly, accounts for them as operating leases in the 2016 Financial Statements and the 2015 Financial Statements.

## Results of Operations for the Year Ended 31 December 2016 Compared to the Year Ended 31 December 2015

## Revenue

For the year ended 31 December 2016, total revenue was KZT 1,857.4 billion compared to KZT 1,093.8 billion for the year ended 31 December 2015, reflecting an increase of KZT 763.6 billion, or 69.8%. This increase was primarily due to a KZT 584.3 billion, or 480.1%, increase in sales of crude oil and a KZT 84.4 billion, or 33.7%, increase in sales of gas and gas products.

The following table sets forth certain information regarding the Company's revenue for the periods indicated:

_	For the year ended 31 December		% change between the years ended 31 December
	2016	<b>2015</b> <sup>(1)</sup>	2015 and 2016
-	(KZT billions)		
Sales of crude oil	706.0	121.7	480.1
Sales of gas and gas products	334.5	250.1	33.7
Transportation fee	322.3	300.2	7.4
Sales of refined products	293.1	235.5	24.5
Refining of oil and oil products	99.1	78.2	26.7
Quality bank for crude oil	(19.9)	(12.7)	56.7
Other revenue	122.3	121.0	1.1
 Total	1,857.4	1,093.8	69.8

Note: (1)

Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements.

#### Sales of Crude Oil

The following table sets forth certain information regarding the Company's sales revenue and sales volumes of crude oil for the periods indicated:

	For the year ended 31 December	
	2016	2015
Crude oil sales revenue (KZT billions) <sup>(1)</sup>	706.0	121.7
Crude oil sales volumes (thousands of tonnes) <sup>(2)</sup>	9,009.5	5,416.6
Average price per tonne of crude oil ( <i>KZT</i> ) <sup>(3)</sup>	78,362	22,468

Notes:

(1) After elimination of intragroup sales of crude oil to KMG RM.

(2) Includes sales volumes only for the Company and its consolidated subsidiaries, after elimination of intragroup sales volumes to KMG RM.

(3) Average price per tonne of crude oil is calculated by dividing total crude oil sales revenue (after elimination of intragroup sales of crude oil to KMG RM) by total crude oil sales volumes (after elimination of intragroup sales volumes to KMG RM).

Total revenue from the Company's sales of crude oil increased by KZT 584.3 billion, or 480.1%, to KZT 706.0 billion for the year ended 31 December 2016 compared to KZT 121.7 billion for the year ended 31 December 2015. This increase was primarily a result of increases in sales of crude oil pursuant to the TCO Advanced Oil Sale Transaction, as well as higher global oil prices in 2016 compared to 2015 and the devaluation of the Tenge against the U.S. Dollar.

Revenue from sales of crude oil is particularly impacted by sales by KMG EP. The following table sets forth certain information regarding export sales of KMG EP and domestic sales of KMG EP to KMG RM for further processing at the Atyrau Refinery for the periods indicated:

	For the year ended 31 December	
	2016	2015
Crude oil export sales (thousands of tonnes)	4,946	4,647
Average price per tonne of crude oil export sales (KZT)	103,659	78,434
Crude oil sales to KMG RM (thousands of tonnes)	830	2,680
Average price per tonne of crude oil sales to KMG RM (KZT)	18,625	37,009

Total volumes of KMG EP's crude oil export sales increased to 4,946 thousand tonnes for the year ended 31 December 2016 compared to 4,647 thousand tonnes for the year ended 31 December 2015, reflecting an increase of 6.4%, primarily as a result of the fulfilment by KMG EP its obligations to supply oil pursuant to a counter-oil supply agreement between the Government of Kazakhstan and the Russian Government.

Prior to April 2016, KMG EP sold a portion of the crude oil it produced to KMG RM in order to meet its domestic supply obligation. KMG RM further processed this crude oil and sold refined products. With effect from April 2016, KMG EP has instead provided volumes of crude oil for processing at the Atyrau Refinery and Pavlodar Refinery (and paid the corresponding processing fee) and then sold refined oil products for its own account, using KMG RM as a sales agent. On 1 January 2017, KMG EP ceased using KMG RM as its sales agent and has started marketing refined products for its own account.

Total volumes of KMG EP's domestic crude oil sales were 0.8 million tonnes for the year ended 31 December 2016 and 2.7 million tonnes for the year ended 31 December 2015, reflecting a decrease of 69.0%. This decrease was due to the change in sales management described above, which came into effect in April 2016.

As at the date of this Base Prospectus, the Company does not have access to full information in respect of crude oil export sales of its subsidiaries, joint ventures and associates of the Company other than KMG EP.

## Sales of Gas and Gas Products

The Company's gas products include natural gas, which is marketed by KTG, and liquefied natural gas, which is marketed by KMG EP. For the year ended 31 December 2016, sales of gas and gas products were KZT 334.5 billion compared to KZT 250.1 billion for the year ended 31 December 2015, reflecting an increase of KZT 84.4 billion, or 33.7%. This increase was primarily due to an increase in the volumes of gas sold to both the international and domestic markets in 2016 compared to 2015.

#### Sales of Refined Products

The following table sets forth certain information regarding the Company's refined oil products sales, where the Company is a principal, excluding tolling volumes and sales, for the periods indicated:

	For the year ended 31 December	
	2016	2015
Refined oil products sales (KZT billions)	293.1	235.5
Refined oil products volumes sold (thousands of tonnes)	2,026	3,091
Average price per tonne of refined oil products (KZT)	144,669	76,189

Total revenue from the Company's refined oil products sales for the year ended 31 December 2016 increased by KZT 57.6 billion, or 24.5%, to KZT 293.1 billion compared to KZT 235.5 billion for the year ended 31 December 2015. This increase was primarily a result of an increase in the average price per tonne of refined oil products from KZT 76,189 for the year ended 31 December 2015 to KZT 144,669 for the year ended 31 December 2016.

#### **Transportation Fees**

For the year ended 31 December 2016, transportation fees were KZT 322.3 billion compared to KZT 300.2 billion for the year ended 31 December 2015, reflecting an increase of KZT 22.1 billion, or 7.4%. This increase was primarily attributable to an increase in transportation tariffs. See "*Main Factors Affecting Results of Operations and Liquidity*—*Tariffs for Oil and Gas Transportation Services*".

#### Gas Transportation Revenue

The following table sets forth certain information regarding ICA's transportation revenue for the periods indicated:

		For the year ended 31 December	
	2016	2015	
	(KZT billions)		
Transportation services:			
Central Asia Gas (transit)	45.7	47.9	
Russian gas (transit)	28.1	26.3	
Kazakhstan gas (to outside of the country)	60.8	30.1	
Kazakhstan gas (within the country)	16.8	15.7	
Total gas transportation revenue <sup>(1)</sup>	151.4	120.0	

Note:

(1) Does not include intragroup eliminations.

Gas transportation revenue increased by 26.2% for the year ended 31 December 2016 compared to the year ended 31 December 2015. This increase was primarily attributable to an increase in volumes of gas exported, as well as an increase in gas transportation tariffs. See "Business—Transport—Transportation and Storage of Gas—Gas Transportation Volumes".

#### **Oil Transportation Revenue**

The following table sets forth certain information regarding KTO's crude oil transportation revenue for the periods indicated:

	For the year ended 31 December	
	2016	2015
	(KZT billions)	
KTO Pipelines:		
Western Branch:		
UAS pipeline	94.3	101.8
Other Western Branch pipelines transport to:		
Atyrau Refinery	11.0	9.7
Aktau seaport	3.5	2.9
CPC Pipeline	6.3	5.4
Eastern Branch pipelines transport to:		
Atasu-Alashankou pipeline	20.0	24.7
Shymkent Refinery	12.3	10.3
Pavlodar Refinery	20.2	18.5
Other fees <sup>(1)</sup>	4.1	2.7
Total crude oil transportation revenue <sup>(2)</sup>	171.8	176.0

Notes:

(1) Includes fees for providing loading and unloading services at railway stations and seaports.

(2) Before elimination of intragroup fees.

Crude oil transportation revenue decreased by 2.4% for the year ended 31 December 2016 compared to the year ended 31 December 2015. This decrease was primarily attributable to a decrease in crude oil transportation revenues from the UAS pipeline, which was, in turn, due to a decrease in volumes of crude oil transported through the UAS pipeline.

#### Refining of Oil and Oil Products

For the year ended 31 December 2016, revenue from refining of oil and oil products was KZT 99.1 billion compared to KZT 78.2 billion for the year ended 31 December 2015, reflecting an increase of KZT 20.9 billion, or 26.7%. This increase was primarily attributable to an increase in oil processing fees.

## Quality Bank for Crude Oil

Amounts recognised by the Company as a quality bank for crude oil represent penalty and compensatory payments by or to crude oil producers depending on quality of the crude delivered to the oil pipeline system. For the year ended 31 December 2016, losses from the quality bank for crude oil were KZT 19.9 billion compared to KZT 12.7 billion for the year ended 31 December 2015, reflecting an increase of KZT 7.2 billion, or 56.7%. This increase was primarily attributable to a 16% increase in crude oil export sales, by volume, through the CPC Pipeline by KMG EP.

#### Other Revenue

For the year ended 31 December 2016, other revenue was KZT 122.3 billion compared to KZT 121.0 billion for the year ended 31 December 2015, reflecting an increase of KZT 1.3 billion, or 1.1%.

## Cost of Sales

The following table sets forth certain information regarding the Company's cost of sales for the periods indicated:

	For the year ended 31 December		% change between the years ended
	2016	<b>2015</b> <sup>(1)</sup>	31 December 2015 and 2016
	(KZT billion	s)	
Crude oil	678.0	_	_
Payroll	281.7	264.7	6.4
Depreciation, depletion and amortisation	167.2	125.6	33.1
Materials and supplies	108.7	376.4	(71.1)
Other taxes	53.6	45.4	18.0
Transportation costs	47.7	44.2	7.9
Mineral extraction tax	40.7	68.2	(40.3)
Electricity	37.9	34.2	10.8
Repair and maintenance	32.5	23.9	36.2
Other	113.7	107.8	5.5
Total	1,561.7	1,090.4	43.2

Note: (1)

Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements.

For the year ended 31 December 2016, cost of sales was KZT 1,561.7 billion compared to KZT 1,090.4 billion for the year ended 31 December 2015, reflecting an increase of KZT 471.3 billion, or 43.2%. This increase was primarily attributable to the recognition in 2016 of costs of crude oil sales of KZT 678.0 billion, which related to sales of crude oil pursuant to the TCO Advanced Oil Sale Transaction. This increase was partially offset by the KZT 267.7 billion, or 71.1%, decrease in the cost of materials and supplies and the KZT 27.5 billion, or 40.3%, decrease in mineral extraction tax paid.

For the year ended 31 December 2016, costs of crude oil sales were KZT 678.0 billion as a result of costs relating to the TCO Advanced Oil Sale Transaction. There were no such costs for the year ended 31 December 2015.

The increase in payroll to KZT 281.7 billion for the year ended 31 December 2016 compared to KZT 264.7 billion for the year ended 31 December 2015 was primarily attributable to an indexation-related increase in the basic salaries of the Company's employees in 2016.

The increase in the Company's depreciation, depletion and amortisation expense to KZT 167.2 billion for the year ended 31 December 2016 compared to KZT 125.6 billion for the year ended 31 December 2015 was primarily due to depreciation charges recorded at KMG Karachaganak, which were, in turn, a result of the effect of the devaluation of the Tenge against the U.S. Dollar in 2015 (as U.S. Dollars is the functional currency of KMG Karachaganak and the impact of such devaluation was recognised upon consolidation as the Company's functional currency is the Tenge).

The decrease in materials and supplies expense to KZT 108.7 billion for the year ended 31 December 2016 compared to KZT 376.4 billion for the year ended 31 December 2015 was primarily attributable to decreases in 2016 in the volumes of third-party crude oil purchased by KMG RM to supply its refineries, a decrease in repair works conducted by a number of the Company's subsidiaries and in the cost of related required materials and supplies.

The increase in the Company's transportation costs to KZT 47.7 billion for the year ended 31 December 2016 compared to KZT 44.2 billion for the year ended 31 December 2015 were primarily due to higher transportation costs for transportation through the CPC Pipeline, which was, in turn, a result of the devaluation of the Tenge against the U.S. Dollar in 2015, as the tariff for the use of the CPC Pipeline is denominated in U.S. Dollars

The cost to the Company of the mineral extraction tax was KZT 40.7 billion for the year ended 31 December 2016 compared to KZT 68.2 billion for the year ended 31 December 2015, reflecting a decrease of KZT 27.5 billion, or 40.3%. The decrease in the mineral extraction tax paid primarily reflects the application of a reduced tax rate for JSC "Ozenmunaigas" for the Uzen and Karamandybas Fields in Mangystau oblast as the result of approval of a request for mineral extraction tax relief by the Government, as well as low average Brent oil prices. This reduced mineral extraction tax rate was set at 9.0% for 2016 (compared to 13.0% in 2015) on the basis that the Uzen and Karamandybas fields recorded tax accounting losses for 2016.

The increase of the electricity cost to KZT 37.9 billion for the year ended 31 December 2016 compared to KZT 34.2 billion for the year ended 31 December 2015, reflecting an increase of KZT 3.7 billion, or 10.8%, was primarily due to a 15% average increase in domestic prices for electricity compared to 2015.

The increase in the Company's repair and maintenance expense to KZT 32.5 billion for the year ended 31 December 2016 compared to KZT 23.9 billion for the year ended 31 December 2015 was primarily due to the increase of hydrofracturing expenses at KMG EP, which was, in turn, primarily due to an increase in the number of wells subject to hydrofracturing.

Other cost of sales comprises penalties and emission fees, environmental expenses, social insurance payments, land rent and other compulsory budget payments. The increase in other costs of sales to KZT 113.7 billion for the year ended 31 December 2016 compared to KZT 107.8 billion for the year ended 31 December 2015 was primarily attributable to certain maintenance works at KMG Karachaganak, as well as the negative impact of the devaluation of the Tenge against the U.S. Dollar in 2015.

## Gross Profit

As a result of the foregoing, the Company's gross profit increased by KZT 292.3 billion to KZT 295.7 billion for the year ended 31 December 2016 from KZT 3.4 billion for the year ended 31 December 2015.

## General and Administrative Expenses

The following table sets forth certain information regarding the Company's general and administrative expenses for the periods indicated:

	For the year ended 31 December		% change between the years ended
	2016	<b>2015</b> <sup>(1)</sup>	31 December 2015 and 2016
	(KZT billio	ns)	
Payroll	55.1	56.0	(1.6)
Consulting services	12.0	10.1	18.8
Other taxes	8.2	5.9	39.0
Depreciation and amortisation	6.7	8.8	(23.9)
Social payments, out of payroll	6.2	9.0	(31.1)
Charitable donations and sponsorship	1.5	7.3	(79.5)
VAT that cannot be offset	1.3	2.3	(43.5)
Allowance for impairment of trade accounts receivable	3.6	0.4	800.0
Allowance for impairment of long term advances	2.0	_	_
Allowance for impairment of other current assets	1.9	2.8	(32.1)
Allowance for obsolete inventories	1.1	1.4	(21.4)
Impairment of VAT receivable	(3.4)	51.5	(106.6)
Allowance for fines, penalties and tax provisions	(10.8)	28.0	(138.6)
Other <sup>(2)</sup>	32.4	27.7	17.0
Total	117.8	211.2	(44.2)

Notes:

(1) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements.

(2) The other general and administrative expenses are comprised of travel, communication, representative offices, rental, security, bank services expenses and fines.

For the year ended 31 December 2016, general and administrative expenses were KZT 117.8 billion compared to KZT 211.2 billion for the year ended 31 December 2015, reflecting a decrease of KZT 93.4 billion, or 44.2%. This decrease was primarily attributable to the reversal of a KZT 3.4 billion of impairment of VAT receivable in 2016 compared to an impairment of KZT 51.5 billion payment in 2015, as well as the reversal of KZT 10.8 billion of fines and penalties in 2016 compared to the payment of KZT 28.0 billion of fines and penalties in 2015.

The decrease in payroll expenses to KZT 55.1 billion for the year ended 31 December 2016 compared to KZT 56.0 billion for the year ended 31 December 2015 was primarily attributable to a decrease in certain actuary obligations of the Company, which was partially offset by an indexation-related increase in basic salaries for production personnel.

The increase in the cost of consulting services to KZT 12.0 billion for the year ended 31 December 2016 compared to KZT 10.1 billion for the year ended 31 December 2015 was primarily attributable to the devaluation of the Tenge against the U.S. Dollar in 2015, as consulting services are primarily denominated in U.S. Dollars.

The increase in other taxes to KZT 8.2 billion for the year ended 31 December 2016 compared to KZT 5.9 billion for the year ended 31 December 2015 was primarily attributable to an increase in property tax paid in 2016 compared to 2015.

The decrease in social payments out of payroll to KZT 6.2 billion for the year ended 31 December 2016 compared to KZT 9.0 billion for the year ended 31 December 2015 was primarily attributable to lower reserves accrued in 2016 in relation to management compensation for performance results.

The decrease in charitable donations and sponsorship to KZT 1.5 billion for the year ended 31 December 2016 compared to KZT 7.3 billion for the year ended 31 December 2015 was primarily attributable to lower levels of financing provided by the Company in respect of its charitable activities and sponsorship in 2016 compared to 2015.

The increase in allowance for impairment of trade accounts receivable to KZT 3.6 billion for the year ended 31 December 2016 compared to KZT 0.4 billion for the year ended 31 December 2015 was primarily attributable to the recognition of increased allowances for impairment following the implementation of due diligence by the Company on certain of its counterparties in the year ended 31 December 2016.

The recognition of a KZT 2.0 billion allowance for impairment of long term advances for the year ended 31 December 2016 was primarily due to the redemption by KMG EP of the exploration licence for the Temir Field in 2016. No such impairment was recognised for the year ended 31 December 2015.

The recognition of a KZT 3.4 billion gain in respect of impairment of VAT receivable compared to an impairment expense of KZT 51.5 billion for the year ended 31 December 2015 was primarily attributable to KMG EP, which filed an application to recover VAT in respect of the sale of certain assets to JSC "Ozenmunaigas" and JSC "Embamunaigas" in 2012. In October 2016, the tax authorities partially satisfied the VAT claim in an amount of KZT 24.5 billion, which was received by KMG EP in 2016.

The reversal in fines and penalties of KZT 10.8 billion for the year ended 31 December 2016 compared to KZT 28.0 billion for the year ended 31 December 2015 was primarily attributable to KMG EP, which reversed an administrative fine of KZT 3.6 billion and a penalty in the amount of KZT 1.7 billion related to corporate income tax and excess profit tax following the successful conclusion of a legal case relating to the 2006 to 2008 tax period. In addition, KMG EP reversed a KZT 9.6 billion penalty relating to corporate income tax, excess profit tax and mineral extraction tax provisions based on the decision of the Committee of State Revenue and the results of the completion of the tax audit for 2009 to 2012.

The increase in other expenses to KZT 32.4 billion for the year ended 31 December 2016 compared to KZT 27.7 billion for the year ended 31 December 2015 was primarily attributable to increases in the cost of services and materials in 2016 compared to 2015.

## Transportation and Selling Expenses

The following table sets forth certain information regarding the Company's transportation and selling expenses during the periods indicated:

	For the year ended 31 December		% change between the years ended
	2016	<b>2015</b> <sup>(1)</sup>	31 December 2015 and 2016
	(KZT billions	5)	
Customs duty	84.1	84.6	(0.6)
Transportation	67.9	44.5	52.6
Rent tax on crude oil export	20.0	41.6	(51.9)
Payroll	6.8	7.7	(11.7)
Depreciation and amortisation	6.4	6.8	(5.9)
Other	13.2	10.2	29.4
Total	198.4	195.4	1.5

Note:

(1) Restated. See "*Presentation of Financial, Reserves and Certain Other Information—Restatements*" and Note 6 to the 2016 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements.

For the year ended 31 December 2016, transportation and selling expenses were KZT 198.4 billion compared to KZT 195.4 billion for the year ended 31 December 2015, reflecting an increase of KZT 3.0 billion, or 1.5%. This increase was primarily attributable to an increase in transportation expenses, which was partially offset by a decrease in rent tax on crude oil export.

The increase in transportation expenses to KZT 67.9 billion for the year ended 31 December 2016 compared to KZT 44.5 billion for the year ended 31 December 2015 was primarily attributable to higher transportation costs for transportation through the CPC Pipeline, which was, in turn, as a result of the impact of the devaluation of the Tenge against the U.S. Dollar in 2015 as the tariff for use of the CPC Pipeline is denominated in U.S. Dollars.

The Company accrued rent tax of KZT 20.0 billion and customs duty of KZT 84.1 billion for the year ended 31 December 2016 compared to rent tax of KZT 41.6 billion and customs duty of KZT 84.6 billion for the year ended 31 December 2015. The primary reason for the decrease in rent tax expense in 2016 compared to 2015 was the reduction in the Company's tax payable by KZT 11.7 billion, as a result of the application of revised rates for the period 2012 to 2015. In 2016, changes to the tax legislation were introduced in relation to the methodology of rent tax calculation. On the basis of such changes, the Company has refiled its rent tax declarations for 2012 to 2015. The low average Brent price of crude oil in the first quarter of 2016 also contributed to the decrease in rent tax payable in 2016, although this decrease was partially offset by a depreciation of the Tenge and an increase in export volumes.

## Impairment of Property, Plant and Equipment and Intangible Assets

For the year ended 31 December 2016, the Company recorded KZT 3.3 billion in impairment of property, plant and equipment and intangible assets (other than goodwill) compared to KZT 67.1 billion for the year ended 31 December 2015, reflecting a decrease of KZT 63.8 billion, or 95.1%. This decrease was primarily attributable to higher levels impairment of property, plant and equipment in 2015 related to ANS and KTM. The impairment amounts were KZT 31.4 billion and KZT 19.9 billion, respectively.

## Impairment of Goodwill

The Company did not record any impairment of goodwill for the year ended 31 December 2016. For the year ended 31 December 2015, the Company recorded impairment of goodwill of KZT 11.9 billion, which was primarily due to the acquisition of ANS.

## Net Loss on Disposal of Property, Plant and Equipment, Intangible Assets and Investment Property

For the year ended 31 December 2016, the Company recorded a net loss on disposal of property, plant and equipment, intangible assets and investment property of KZT 5.6 billion compared to KZT 3.6 billion for the year ended 31 December 2015, reflecting an increase of KZT 2.0 billion, or 55.6%.

# **Other Operating Income**

For the year ended 31 December 2016, the Company recorded KZT 19.4 billion of other operating income compared to KZT 21.7 billion for the year ended 31 December 2015, reflecting a decrease of KZT 2.3 billion, or 10.6%. This decrease was primarily attributable to the one-off receipt of income from the disposal of certain non-core assets in 2015.

# Other Operating Expenses

For the year ended 31 December 2016, the Company recorded KZT 14.8 billion of other operating expenses compared to KZT 19.5 billion for the year ended 31 December 2015, reflecting a decrease of KZT 4.7 billion, or 24.1%. This decrease was primarily attributable to a decrease in expenses incurred in connection with the disposal of non-core assets in 2016 compared to 2015.

# **Operating Loss**

As a result of the foregoing, the Company recorded an operating loss of KZT 24.8 billion for the year ended 31 December 2016 compared to KZT 483.6 billion for the year ended 31 December 2015, reflecting a decrease of KZT 458.8 billion, or 94.9%.

## Net Foreign Exchange Loss

For the year ended 31 December 2016, the Company recorded a net foreign exchange loss of KZT 12.9 billion compared to a net foreign exchange gain of KZT 469.5 billion for the year ended 31 December 2015, reflecting a decrease of KZT 482.4 billion, or 102.7%. The net foreign exchange gain in 2015 was primarily attributable to the devaluation of the Tenge against the U.S. Dollar in 2015 as a result of the increase in cash held as U.S. Dollar-denominated deposits. The net foreign exchange loss in 2016 was primarily attributable to the net downward movement of the Tenge against the U.S. Dollar in 2016 was primarily attributable to the net downward movement of the Tenge against the U.S. Dollar in 2016.

## Finance Income

For the year ended 31 December 2016, finance income was KZT 167.9 billion compared to KZT 173.0 billion for the year ended 31 December 2015, reflecting a decrease of KZT 5.1 billion, or 2.9%. This decrease was primarily attributable to income recognised by the Company in respect of the early repayment of debt securities issued in 2015, which was not repeated in 2016. This decrease was partially offset by a KZT 28.1 billion, or 59.1%, increase in interest income on bank deposits, loans and bonds in 2016.

## Finance Cost

For the year ended 31 December 2016, the Company recorded finance costs of KZT 230.4 billion compared to KZT 198.3 billion for the year ended 31 December 2015, reflecting an increase of KZT 32.1 billion, or 16.2%. This increase was primarily attributable to accrued commercial charges payable in connection with the TCO Advanced Oil Sale Transaction. The Company had total borrowings of KZT 3,072.5 billion as at 31 December 2016 compared to KZT 3,228.9 billion as at 31 December 2015. See "*—Debt Obligations*".

#### Impairment of Investments in Joint Ventures

The Company recorded impairment of investments in joint ventures of KZT 5.5 million for the year ended 31 December 2016 as a result of impairment of investments to "Beineu-Shymkent Pipeline" LLP. For the year ended 31 December 2015, the Company recorded impairment of investments in joint ventures of KZT 9.3 million as a result of impairment recorded in respect of investments to "Beineu-Shymkent Pipeline" LLP.

## Impairment of Assets Classified as Held for Sale

The Company recorded impairment of investments assets classified as held for sale of KZT 92.6 million for the year ended 31 December 2016 as a result of the correction of the book value of assets for sale in line with their actual value. For the year ended 31 December 2015, Company recorded impairment of assets classified as held for sale of KZT 85.7 million for the same reason.

#### Impairment of Loan Given

The Company recorded impairment of loan given of KZT 1.3 billion for the year ended 31 December 2016 compared to KZT 11.0 billion for the year ended 31 December 2015, reflecting a decrease of KZT 9.7 billion, or 88.2%. This decrease was primarily due to to the impairment of a loan given to the KS EP joint venture in connection with the extension of its operating licence.

#### Share in Profit of Joint Ventures and Associates

See "Presentation of Financial, Reserves and Certain Other Information—Presentation of Certain Information Relating to Subsidiaries, Joint Ventures and Associates", "—Main Factors Affecting Results of Operations and Liquidity—Changes in the Share in Profit of Ventures and Associates", Note 31 to the 2016 Financial Statements and Note 10 to the 2015 Financial Statements.

The following table sets forth certain information regarding the income (loss) of the Company's joint ventures and associates for the periods indicated:

	For the year ended 31 December		% change between the years ended	
	2016	<b>2015</b> <sup>(1)</sup>	31 December 2015 and 2016	
	(KZT billions	s)		
of the Company:				
ТСО	147.9	162.2	(8.8)	
MIBV	29.8	19.7	51.3	
KazRosGas	18.6	36.3	(48.8)	
Kazakhoil Aktobe	(11.5)	(0.4)	2,775.0	
of KMG EP:				
PKI	(15.8)	(16.5)	(4.2)	
Kazgermunai	5.1	2.7	88.9	
Other <sup>(2)</sup>	96.1	(91.1)	(205.5)	
	270.2	112.9	139.3	

Notes:

(2) Includes (among others) Valsera Holdings B.V., which indirectly owns the Shymkent Refinery through its 99.43% interest in PetroKazakhstan Oil Products LLP, MunayTas, CPC and KazakTurkMunay LLP.

For the year ended 31 December 2016, the share in profit from joint ventures and associates increased by KZT 157.4 billion, or 139.3%, to KZT 270.2 billion from KZT 112.9 billion for the year ended 31 December 2015. This increase was primarily due to the recognition of income from other joint ventures and associates of KZT 96.1 billion in 2016, compared to a net loss of KZT 91.1 billion in 2016 which, in turn, was primarily attributable to an increase in income from CPC from KZT 0.4 billion in 2015 to KZT 74.9 billion in 2016.

## Profit before Income Tax

As a result of the foregoing, the Company's profit before income tax for the year ended 31 December 2016 was KZT 163.1 billion compared to KZT 53.0 billion for the year ended 31 December 2015, reflecting an increase of KZT 110.1 billion, or 207.7%. This increase was primarily due to better operating results in 2016 compared to 2015.

## Income Tax Expenses

The Company's effective tax rate decreased to 100.4% for the year ended 31 December 2016 compared to 437.0% for the year ended 31 December 2015, as a result of the recognition of the foreign exchange loss in 2016 compared to the foreign exchange gain (which was taxable) in 2015.

For the year ended 31 December 2016, the Company recorded income tax expenses of KZT 163.8 billion compared to KZT 231.5 billion for the year ended 31 December 2015, reflecting a decrease of KZT 67.7 billion, or 29.2%. This decrease was primarily due to exceptional foreign exchange gains in 2015 as a result of the devaluation of the Tenge (which were not repeated in 2015) and a decrease in the amount of withholding tax on dividends and interest income from KZT 15.6 billion in 2015 to KZT 4.6 billion in 2016, which was, in turn, a result of no dividends received by the Company from TCO in 2016.

## Loss for the Year from Continuing Operations

As a result of the foregoing, the Company's loss for the year from continuing operations decreased by KZT 177.9 billion, or 99.6%, to KZT 683.0 million for the year ended 31 December 2016 from KZT 178.6 billion for the year ended 31 December 2015.

<sup>(1)</sup> Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements.

#### Profit for the Year after Income Tax from Discontinued Operations

The Company's profit after income tax for the year ended 31 December 2016 from discontinued operations was KZT 360.9 billion compared to KZT 673.2 billion for the year ended 31 December 2015, reflecting a decrease of KZT 312.3 billion, or 46.4%. This decrease was primarily due to the recognition of profits from KMG Kashagan B.V. as a discontinued operation in 2015, which was not repeated in 2016. This decrease was primarily offset by an increase in profit from KMG International from KZT 261.6 billion in 2015 to KZT 368.2 billion in 2016, reflecting an increase of KZT 106.6 billion, or 40.7%. This increase was primarily due to the Petromidia and the Vega Refinery modernisation projects, as well as measures to optimise industrial processes and operational costs reductions. See Note 5 to the 2016 Financial Statements.

## Net Profit for the Year

As a result of the foregoing, the Company's net profit for the year ended 31 December 2016 was KZT 360.2 billion compared to KZT 494.7 billion for the year ended 31 December 2015, reflecting a decrease of KZT 134.5 billion, or 27.2%. The Company's net profit for 2016 and 2015 represented 19.4% and 45.2%, respectively, of the Company's revenue for such years.

#### Results of Operations for the year ended 31 December 2015 compared to the year ended 31 December 2014

## Revenue

For the year ended 31 December 2015, total revenue was KZT 1,093.8 billion (based on restated 2015 figures included in the 2016 Financial Statements) compared to KZT 1,051.3 billion for the year ended 31 December 2014 (based on restated 2014 figures included in the 2015 Financial Statements), reflecting an increase of KZT 42.5 billion, or 4.0%. This increase was primarily due to the increased sales of crude oil, which was partially offset by decrease in sales of refined products.

The following table sets forth certain information regarding the Company's revenue for the periods indicated:

	For the ye 31 Dece	% change between the years ended	
-	2015(1)	2014 (KZT billions)	31 December 2014 and 2015
Transportation fee Sales of gas and gas products	300.2 250.1	288.7 224.3	4.0 11.5
Sales of refined products Sales of crude oil	235.5 121.7	303.8 21.3	(22.5) 471.4 (12.5)
Other revenue Total	186.3 1,093.8	213.2 <b>1,051.3</b>	(12.5) 4.0

Notes:

(1) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements.

## Transportation Fee

For the year ended 31 December 2015, transportation fees were KZT 300.2 billion compared to KZT 288.7 billion for the year ended 31 December 2014, reflecting an increase of KZT 11.5 billion, or 4.0%. This increase was primarily attributable to higher transportation tariffs imposed.

## Gas Transportation Revenue

The Company, through ICA, generates transportation revenue from tariffs it charges to its customers. See "*—Main Factors Affecting Results of Operations and Liquidity*—*Tariffs for Oil and Gas Transportation Services*" and "*Business*—*Transport*—*Transportation and Storage of Gas*—*Gas Transportation Tariffs*".

The following table sets forth certain information regarding ICA's transportation revenue for the periods indicated:

	For the year ended 31 December		
	2015	2014	
	(KZT bil	lions)	
Transportation services:			
Central Asia Gas (transit)	47.9	63.5	
Russian gas (transit)	26.3	17.9	
Kazakhstan gas (to outside of the country)	30.1	17.1	
Kazakhstan gas (within the country)	15.7	16.5	
Total gas transportation revenue <sup>(1)</sup>	120.0	115.0	

Note:

(1) Does not include intragroup eliminations.

Gas transportation revenue increased by 4.3% for the year ended 31 December 2015 compared to the year ended 31 December 2014. This increase was primarily attributable to the devaluation of the Tenge against the U.S. Dollar in August 2015, as most ICA tariffs are denominated in U.S. Dollars. This increase was partially offset by a 3.6% decrease in gas transportation volumes through ICA's pipeline system in 2015 compared to 2014.

#### Oil Transportation Revenue

The following table sets forth certain information regarding KTO's crude oil transportation revenue for the periods indicated:

	For the year ended 31 December		
	2015	2014	
	(KZT billion	(3	
KTO Pipelines:			
Western Branch:			
UAS pipeline	101.8	89.3	
Other Western Branch pipelines transport to:			
Atyrau Refinery	9.7	10.7	
Aktau seaport	2.9	4.6	
CPC Pipeline	5.4	5.6	
Eastern Branch pipelines transport to:			
Atasu-Alashankou pipeline	24.7	22.6	
Shymkent Refinery	10.3	12.3	
Pavlodar Refinery	18.5	16.0	
Other fees <sup>(1)</sup>	2.7	3.3	
Total crude oil transportation revenue <sup>(2)</sup>	176.0	164.4	

Notes:

(1) Includes fees for providing loading and unloading services at railway stations and seaports.

(2) Before elimination of intragroup fees.

Crude oil transportation revenue increased by 7.1% for the year ended 31 December 2015 compared to 2014. This increase was primarily attributable to an increase in crude oil transportation revenue from the UAS pipeline, which was, in turn, a result of increases in oil transportation tariffs, which came into effect in April 2014, as well as an increase in the volumes of oil transported through the UAS pipeline in 2015 compared to 2014. See "*Main Factors Affecting Results of Operations and Liquidity*—*Tariffs for Oil and Gas Transportation Services*".

#### Sales of Gas and Gas Products

For the year ended 31 December 2015, sales of gas and gas products were KZT 250.1 billion compared to KZT 224.3 billion for the year ended 31 December 2014, reflecting an increase of KZT 25.8 billion, or 11.5%. This increase was primarily due to an increase in volumes of gas sold for export, as well as the devaluation of the Tenge against the U.S. Dollar in 2015 as tariffs are predominantly denominated in U.S. Dollars.

#### Sales of Refined Products

The following table sets forth certain information regarding the Company's refined oil products sales, where the Company is a principal, excluding tolling volumes and sales, for the periods indicated:

	For the year ended 31 December		
	2015	2014	
Refined products sales (KZT billions)	235.5	303.8	
Refined oil products volumes sold (thousands of tonnes)	3,091	2,879	
Average price per tonne of refined oil products (KZT)	76,189	105,523	

Total revenue from the Company's refined oil products sales for the year ended 31 December 2015 decreased by KZT 68.3 billion, or 22.5%, to KZT 235.5 billion compared to KZT 303.8 billion for the year ended 31 December 2014. This decrease was primarily a result of a decrease in the average price per tonne of refined oil products from KZT 105,523 for the year ended 31 December 2014 to KZT 76,189 for the year ended 31 December 2015.

#### Sales of Crude Oil

The following table sets forth certain information regarding the Company's sales revenue and sales volumes of crude oil for the periods indicated:

	For the year en 31 Decembe	
	<b>2015</b> <sup>(1)</sup>	2014
Crude oil sales revenue (KZT billions) <sup>(2)</sup>	121.7	21.3
Crude oil sales volumes (thousands of tonnes) <sup>(3)</sup>	1,975	208
Average price per tonne of crude oil ( <i>KZT</i> ) <sup>(4)</sup>	61,546	102,564

Notes:

(1) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements.

(2) After elimination of intragroup sales of crude oil to KMG RM.

(3) Includes sales volumes only for the Company and its consolidated subsidiaries, after elimination of intragroup sales volumes to KMG RM.

(4) Average price per tonne of crude oil is calculated by dividing total crude oil sales revenue (after elimination of intragroup sales of crude oil to KMG RM) by total crude oil sales volumes (after elimination of intragroup sales volumes to KMG RM).

Total revenue from the Company's sales of crude oil increased by KZT 100.4 billion, or 471.4%, to KZT 121.7 billion for the year ended 31 December 2015 compared to KZT 21.3 billion for the year ended 31 December 2014. This increase was primarily a result of the devaluation of the Tenge, as well as an increase in the volumes of crude oil sold, which was, in turn, due to increased production of crude oil in 2015. This increase was partially offset by a decrease in the average price per tonne of crude oil from KZT 102,564 to KZT 61,546, as a result of lower global oil prices.

The following table sets forth certain information regarding export sales of KMG EP, exported directly, and domestic sales of KMG EP to KMG RM for further processing at the Atyrau Refinery for the periods indicated:

	For the year er 31 Decembe	
	2015	
Crude oil export sales (thousands of tonnes)	4,647	5,571
Average price per tonne of crude oil export sales (KZT)	78,434.3	126,896.4
Crude oil sales to KMG RM (thousands of tonnes)	2,742	1,967
Average price per tonne of crude oil sales to KMG RM (KZT)	36,680	48,122

As at the date of this Base Prospectus, the Company does not have access to full information in respect of crude oil export sales of other subsidiaries, joint ventures and associates of the Company.

Total volumes of KMG EP's crude oil export sales decreased to 4,647 thousand tonnes for the year ended 31 December 2015 compared to 5,571 thousand tonnes for the year ended 31 December 2014, reflecting a decrease of 17%, primarily as a result of the fulfilment by KMG EP of its obligations to supply oil pursuant to a counter-oil supply agreement between the Government of Kazakhstan and the Russian Government.

Total volumes of KMG EP's domestic crude oil sales were 2.7 million tonnes for the year ended 31 December 2015 and 2.0 million tonnes for the year ended 31 December 2014, reflecting an increase of 39.4%. This increase was principally a result of a request from the Government of the Republic of Kazakhstan to supply a higher volume of crude oil to the domestic market.

#### Other Revenue

For the year ended 31 December 2015, other revenue was KZT 186.4 billion compared to KZT 213.2 billion for the year ended 31 December 2014, reflecting a decrease of KZT 26.8 billion, or 12.6%. This decrease was primarily attributable to the devaluation of the Tenge, as well as fewer sales of certain of the Company's non-core assets.

#### Cost of Sales

The following table sets forth certain information regarding the Company's cost of sales for the periods indicated:

_	For the ye 31 Dec	% change between the years ended 31 December	
	<b>2015</b> <sup>(1)</sup>	2014	2014 and 2015
_	(KZT bi	llions)	
Materials and supplies	376.4	357.4	5.3
Payroll	264.7	253.5	4.4
Depreciation, depletion and amortisation	125.6	155.2	(19.1)
Mineral extraction tax	68.2	89.4	(23.7)
Other taxes	45.4	44.0	3.2
Transportation costs	44.2	_	
Electricity	34.2	30.6	11.8
Repair and maintenance	23.9	31.9	(25.1)
Other	107.8	144.6	(25.4)
	1,090.4	1,106.6	(1.5)

Note:

(1) Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements.

For the year ended 31 December 2015, cost of sales was KZT 1,090.4 billion compared to KZT 1,106.6 billion for the year ended 31 December 2014, reflecting a decrease of KZT 16.2 billion, or 1.5%. This decrease was primarily attributable to decreases in depreciation, depletion and amortisation and costs relating to the mineral extraction tax. This decrease was partially offset by increases in the costs of materials and supplies and payroll.

The increase in materials and supplies expense to KZT 376.4 billion for the year ended 31 December 2015 compared to KZT 357.4 billion for the year ended 31 December 2014 was primarily attributable to the purchase by the Company of third-party crude oil to fulfil its obligations to supply oil pursuant to a counter-oil supply agreement between the Government of Kazakhstan and the Russian Government, an increase in the volumes of gas purchased by KTG by 1.1 bcm and an increase in the average price of gas from KZT 12,852 per cm to KZT 14,180 per cm.

The increase in payroll to KZT 264.7 billion for the year ended 31 December 2015 compared to KZT 253.5 billion for the year ended 31 December 2014 was primarily a result of an indexation-related increase in the basic salaries of the Company's employees in 2015 and an introduction of a unified wage system at KMG EP.

The decrease in the Company's depreciation, depletion and amortisation expense to KZT 125.6 billion for the year ended 31 December 2015 compared to KZT 155.2 billion for the year ended 31 December 2014 was primarily a result of a oneoff depreciation recorded in respect of certain assets of KMG EP in the year ended 31 December 2014. No such depreciation was recorded for the year ended 31 December 2015.

The cost to the Company of the mineral extraction tax was KZT 68.2 billion for the year ended 31 December 2015 compared to KZT 89.4 billion for the year ended 31 December 2014, reflecting a decrease of 23.7%. This decrease was primarily due to a decrease in average crude oil prices, as well as a decrease in the volumes of crude oil exported by KMG EP in 2015 compared to 2014.

The decrease in repair and maintenance costs to KZT 23.9 million for the year ended 31 December 2015 compared to KZT 31.9 million for the year ended 31 December 2014 was primarily a result of cost saving measures implemented by the Company and the completion of certain works by certain of the Company's subsidiaries rather than external contractors.

The decrease in other costs of sales to KZT 107.8 billion for the year ended 31 December 2015 compared to KZT 144.6 billion for the year ended 31 December 2014 was primarily attributable to the reclassification of certain costs related to KMG International as costs related to assets for sale.

## Gross Profit

As a result of the foregoing, the Company recognised gross profit of KZT 3.4 billion for the year ended 31 December 2015 (based on restated 2015 figures included in the 2016 Financial Statements) compared to gross loss of KZT 55.3 billion for the year ended 31 December 2014.

#### General and Administrative Expenses

The following table sets forth certain information regarding the Company's general and administrative expenses for the periods indicated:

_	For the year e 31 Decemb	% change between the years ended	
	<b>2015</b> <sup>(1)</sup>	2014	31 December 2014 and 2015
	(KZT billio	ns)	
Payroll	56.0	52.9	5.9
Impairment of VAT receivable	51.5	_	_
Fines and penalties	28.0	3.0	833.3
Consulting services	10.1	11.7	(13.7)
Social payments, out of payroll	9.0	6.9	30.4
Depreciation and amortisation	8.8	9.0	(2.2)
Charitable donations and sponsorship	7.3	12.3	(40.7)
Other taxes	5.9	8.7	(32.2)
VAT that cannot be offset	2.3	3.2	(28.1)
Allowance for impairment of trade accounts receivable	0.4	3.0	(86.7)
Allowance for impairment of other current assets	2.8	0.4	600.0
Allowance for obsolete inventories	1.4	(0.1)	1,500.0
Other <sup>(2)</sup>	27.7	40.9	(32.3)
Total	211.2	151.9	39.0

Notes:

(2) The other general and administrative expenses are comprised of travel, communication, representative offices, rental, security, bank services expenses and fines.

For the year ended 31 December 2015, general and administrative expenses were KZT 211.2 billion compared to KZT 151.9 billion for the year ended 31 December 2014, reflecting an increase of KZT 59.3 billion, or 39.0%. This increase was primarily attributable to the one-off recognition of an impairment of VAT receivable and costs relating to fines and penalties.

The increase in payroll expenses to KZT 56.0 billion for the year ended 31 December 2015 from KZT 52.9 billion for the year ended 31 December 2014 was primarily attributable to an indexation-related increase in the basic salaries of the Company's employees.

The one-off recognition of an impairment of VAT receivable of KZT 51.5 billion for the year ended 31 December 2015 was primarily attributable to the sale of production assets by KMG EP to OMG and EMG. No such impairment was recognised for the year ended 31 December 2014.

The increase in fines and penalties to KZT 28.0 billion for the year ended 31 December 2015 compared to KZT 3.0 billion for the year ended 31 December 2014 was primarily attributable to fines and penalties incurred as a result of the completion of the tax audit for the 2009 to 2012 period, as well as the recognition of higher reserves for such period.

The increase in social payments, out of payroll expenses to KZT 9.0 billion for the year ended 31 December 2015 from KZT 6.9 billion for the year ended 31 December 2014 was primarily attributable to the implementation of the unified employee compensation scheme at the Company.

The decrease in depreciation and amortisation to KZT 8.8 billion for the year ended 31 December 2015 compared to KZT 9.0 billion for the year ended 31 December 2014 was primarily attributable to exclusion of depreciation and amortisation related to KMG International in 2015, following its recognition as a discontinued operation.

<sup>(1)</sup> Restated. See "Presentation of Financial, Reserves and Certain Other Information—Restatements" and Note 6 to the 2016 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements.

The decrease in charitable donations and sponsorship to KZT 7.3 billion for the year ended 31 December 2015 compared to KZT 12.3 billion for the year ended 31 December 2014 was primarily attributable to lower levels of financing provided by the Company in respect of its charitable activities and sponsorship in 2015 compared to 2014.

The decrease in other taxes to KZT 5.9 billion for the year ended 31 December 2015 compared to KZT 8.7 billion for the year ended 31 December 2014 was primarily attributable to lower levels of payments relating to commissions accrued in 2015 compared to 2014.

The decrease in allowance for impairment of trade accounts receivable to KZT 0.4 billion for the year ended 31 December 2015 compared to KZT 3.0 billion for the year ended 31 December 2014 was primarily attributable to impairment of inventory of the Company in 2015.

The increase in allowance for impairment of other current assets to KZT 2.8 billion for the year ended 31 December 2015 compared to KZT 0.4 billion for the year ended 31 December 2014 was primarily attributable to revision of the duration of life of certain assets at KTO.

The allowance for impairment of obsolete inventories of KZT 1.4 billion for the year ended 31 December 2015 was primarily attributable to the acquisition of certain non-material assets by the Company in 2015.

The decrease in other expenses by KZT 13.2 billion, or 32.3%, to KZT 27.7 billion for the year ended 31 December 2015 compared to KZT 40.9 billion for the year ended 31 December 2014 was primarily attributable to decreases in the cost of services and materials in 2015 compared to 2014.

## Transportation and Selling Expenses

The following table sets forth certain information regarding the Company's transportation and selling expenses during the periods indicated:

	For the year en 31 December		% change between the years ended
	2015	2014	31 December 2014 and 2015
	(KZT billions)		
Customs duty	84.6	87.2	(3.0)
Transportation	44.5	43.3	3.0
Rent tax on crude oil export	41.6	152.6	(72.7)
Payroll	7.7	10.0	(23.0)
Depreciation and amortisation	6.8	6.0	13.3
Other	10.2	9.4	8.5
Total	195.4	308.5	(36.7)

For the year ended 31 December 2015, transportation and selling expenses were KZT 195.4 billion compared to KZT 308.5 billion for the year ended 31 December 2014, reflecting a decrease of KZT 113.1 billion, or 36.7%. This decrease was primarily attributable to a decrease in rent tax on crude oil export from KZT 152.6 billion in 2014 to KZT 41.6 billion in 2015.

The Company accrued rent tax of KZT 41.6 billion and customs duty of KZT 84.6 billion for the year ended 31 December 2015 compared to rent tax of KZT 152.6 billion and customs duty of KZT 87.2 billion for the year ended 31 December 2014. The decrease in rent tax was primarily due to a decrease in the average crude oil price, which, in turn, resulted in a reduction to the average tax rate applicable to the Company from 21% in 2014 to 11% in 2015, as well as a decrease in export volumes.

## Impairment of Property, Plant and Equipment, Intangible Assets

For the year ended 31 December 2015, the Company recorded KZT 67.1 billion in impairment of property, plant and equipment and intangible assets (other than goodwill), which was primarily related to ANS and KTM compared to KZT 275.9 billion for the year ended 31 December 2014, which was mainly attributable to the impairment of property, plant and equipment and intangible assets of KMG EP and KMG International, reflecting a decrease of KZT 208.8 billion, or 75.7%.

#### Impairment of Goodwill

For the year ended 31 December 2015, the Company recorded KZT 11.9 billion in impairment of goodwill compared to KZT 1.6 billion for the year ended 31 December 2014, reflecting an increase of KZT 10.3 billion, or 643.8%. This increase was primarily attributable to the acquisition of ANS and subsequent recognition of impairment.

## Net (Loss)/Gain on Disposal of Property, Plant and Equipment, Intangible Assets and Investment Property

For the year ended 31 December 2015, the Company recorded a net loss on disposal of property, plant and equipment, intangible assets and investment property of KZT 3.6 billion compared to a net gain of KZT 0.4 billion for the year ended 31 December 2014. The net loss in the year ended 31 December 2015 was primarily due to the sale of certain non-material assets in 2015 at a fair market price which was, however, less than book value of such assets. The net gain in the year ended 31 December 2014 was primarily due to the sale of assets for consideration above their book value.

#### **Other Operating Income**

For the year ended 31 December 2015, the Company recorded KZT 21.7 billion of other operating income (based on restated 2015 figures included in the 2016 Financial Statements) compared to KZT 18.3 billion for the year ended 31 December 2014 (based on restated 2014 figures included in the 2015 Financial Statements), reflecting an increase of KZT 3.4 billion, or 18.6%. This increase was primarily attributable to an increase in income from the disposal of non-core assets in 2015 compared to 2014.

#### Other Operating Expenses

For the year ended 31 December 2015, the Company recorded KZT 19.5 billion of other operating expenses (based on restated 2015 figures included in the 2016 Financial Statements) compared to KZT 16.7 billion for the year ended 31 December 2014 (based on restated 2014 figures included in the 2015 Financial Statements), reflecting an increase of KZT 2.8 billion, or 16.8%. This increase was primarily attributable to increased expenses incurred in connection with the disposal of non-core assets in 2015 compared to 2014.

## **Operating Loss**

As a result of the foregoing, for the year ended 31 December 2015, the Company recorded an operating loss of KZT 483.6 billion (based on restated 2015 figures included in the 2016 Financial Statements) compared to KZT 791.2 billion for the year ended 31 December 2014 (based on restated 2014 figures included in the 2015 Financial Statements), reflecting a decrease of KZT 308.0 billion, or 38.9%.

## Net Foreign Exchange Gain

For the year ended 31 December 2015, the Company recorded a net foreign exchange gain of KZT 469.5 billion (based on restated 2015 figures included in the 2016 Financial Statements) compared to a net foreign exchange gain of KZT 76.1 billion for the year ended 31 December 2014, reflecting an increased gain of KZT 393.4 billion, or 516.9%. This increase was primarily attributable to the devaluation of the Tenge against the U.S. Dollar in 2015, and the corresponding effect of such devaluation on cash held by the Company as U.S. Dollar-denominated deposits.

#### Finance Income

For the year ended 31 December 2015, finance income was KZT 173.0 billion (based on restated 2015 figures included in the 2016 Financial Statements) compared to KZT 53.9 billion for the year ended 31 December 2014, reflecting an increase of KZT 119.1 billion, or 221.0%. This increase was primarily attributable to the income recognised from the early repayment of debt securities, as well as income from the de-recognition of liabilities recorded in 2015. No such income was recorded in 2014.

## Finance Cost

For the year ended 31 December 2015, the Company recorded finance costs of KZT 198.3 billion (based on restated 2015 figures included in the 2016 Financial Statements) compared to KZT 176.2 billion for the year ended 31 December 2014, reflecting an increase of KZT 22.1 billion, or 12.5%. This increase was primarily due to a KZT 16.3 billion, or 11.0%, increase in interest on loans and debt securities issued and the devaluation of the Tenge, which was partially offset by the early repayment of certain debt obligations, as well as the deconsolidation of debt securities incurred by KMG Kashagan B.V. The Company had total borrowings of KZT 3,228.9 billion as at 31 December 2015 compared to KZT 3,097.7 billion as at 31 December 2014. See "*Debt Obligations*".

## Impairment of Investments in Joint Ventures

For the year ended 31 December 2015, the Company recorded impairment of investments in joint ventures of KZT 9.3 billion (based on restated 2015 figures included in the 2016 Financial Statements) as a result of impairment recorded in respect of investments to "Beineu-Shymkent Pipeline" LLP. See Note 13 to the 2015 Financial Statements. For the year ended 31 December 2014, the Company recorded impairment of investments in joint ventures of KZT 1.0 billion as a result of impairment recorded in respect of investments to Caspi Bitum.

## Impairment of Loan Given

For the year ended 31 December 2015, the Company recorded impairment of loan given of KZT 11.0 billion (based on restated 2015 figures included in the 2016 Financial Statements) compared to KZT 0.1 billion for the year ended 31 December 2014, reflecting an increase of KZT 10.9 billion, or 10,900.0%. This increase was primarily due to the impairment of a loan given to the KS EP joint venture in connection with the extension of its operating licence.

#### Share in Profit of Joint Ventures and Associates

The following table sets forth certain information regarding the net income/(loss) of the Company's joint ventures and associates for the periods indicated:

	For the year en 31 December		% change between the years ended 31 December
	2015	2014	2014 and 2015
	(KZT billion:	s)	
Of the Company:			
тсо	162.2	315.8	(48.6)
KazRosGas	36.3	29.5	23.1
MIBV	19.7	56.9	(65.4)
Kazgermunai	2.7	35.4	(92.4)
Beineu-Shymkent Pipeline	(60.4)	(13.9)	334.5
Kazakh-Chinese Gas Pipeline	(17.5)	(6.5)	169.2
PKI	(16.5)	23.0	(171.7)
Ural Group Limited	(4.9)	(1.2)	308.3
Kazakhoil-Aktobe LLP	(0.4)	2.1	(119.0)
Asia Gas Pipeline LLP	_	(24.3)	(100.0)
Share in (loss)/profit of other joint	(8.2)	10.8	(175.9)
ventures and associates			
Total	112.8	427.7	(73.6)

For the year ended 31 December 2015, the net share in profit from joint ventures and associates decreased by KZT 314.9 billion, or 73.6%, to KZT 112.8 billion from KZT 427.7 billion for the year ended 31 December 2014. This decrease was primarily due to a KZT 39.5 billion, or 171.7%, decrease in the Company's share in profit from PKI, a KZT 153.6 billion, or 48.6%, decrease in the Company's share in profit from TCO, a KZT 32.7 billion, or 92.4%, decrease in the Company's share in profit from Kazgermunai and a KZT 32.7 billion, or 65.4%, decrease in the Company's share in profit from MIBV.

The increase in the Company's share in profit from KazRosGas by KZT 6.8 billion, or 23.1%, for the year ended 31 December 2015 compared to the year ended 31 December 2014 was primarily due to the net foreign exchange gain recognised by KazRosGas as a result of the devaluation of the Tenge against the U.S. Dollar in 2015 and the corresponding impact on cash held as U.S. Dollar-denominated deposits by KazRosGas.

## (Loss)/Profit before Income Tax

As a result of the foregoing, the Company recorded net profit before income tax for the year ended 31 December 2015 of KZT 53.0 billion (based on restated 2015 figures included in the 2016 Financial Statements) compared to net loss of KZT 415.8 billion for the year ended 31 December 2014.

## Income Tax Expenses

The Company's effective tax rate increased to 437.0% for the year ended 31 December 2015 compared to 32.0% for the year ended 31 December 2014, primarily due to the recognition of a taxable foreign exchange gain of KZT 469.5 billion in 2015 as a result of the devaluation of the Tenge in 2015. For the year ended 31 December 2015, the Company's excess profit tax rate on profit before income tax of KZT 8.1 billion was 15.3% compared to excess profit tax rate on profit before income tax of KZT 11.5 billion of 2.8% for the year ended 31 December 2014. See "*Main Factors Affecting Results of Operations and Liquidity—Taxation*".

For the year ended 31 December 2015, the Company recorded income tax expenses of KZT 231.5 billion (based on restated 2015 figures included in the 2016 Financial Statements) compared to KZT 133.0 billion for the year ended 31 December 2014, reflecting an increase of KZT 98.6 billion, or 74.1%. This increase was primarily due to an increase of the corporate income tax as described above, as well as an increase in withholding tax on dividends and interest income.

## Loss for the Year from Continuing Operations

As a result of the foregoing, the Company's loss for the year from continuing operations decreased by KZT 370.3 billion, or 67.5%, to KZT 178.6 billion for the year ended 31 December 2015 (based on restated 2015 figures included in the 2016 Financial Statements) from KZT 548.8 billion for the year ended 31 December 2014.

## Profit for the Year after Income Tax from Discontinued Operations

The Company's profit after income tax for the year ended 31 December 2015 from discontinued operations was KZT 673.2 billion (based on restated 2015 figures included in the 2016 Financial Statements) compared to KZT 748.1 billion for the year ended 31 December 2014, reflecting a decrease of KZT 74.8 billion, or 10.0%. See Note 5 to the 2015 Financial Statements.

## Net Profit for the Year

As a result of the foregoing, the Company's net profit for the year ended 31 December 2015 was KZT 494.7 billion compared to KZT 199.2 billion for the year ended 31 December 2014 reflecting an increase of 148.3%. The Company's net profit for 2015 and 2014 represented 45.2% and 18.9%, respectively, of the Company's revenue for such years.

## **Operating Segments**

## Overview

For financial reporting purposes, the activities of the Company are divided into five operating segments. The Company's principal operating segments are: exploration and production of oil and gas and trading of own refined products; transportation of oil; transportation and trading of gas; and refining and trading of crude oil and refined products. The remaining activities of the Company are aggregated and presented as the "other" operating segment, due to their relative insignificance. The operating segments of the Company comprise the following activities:

- *Exploration and Production of Oil and Gas and Trading of Own Refined Products.* The Company is engaged in oil and gas exploration and production activities at locations in Kazakhstan. The results of operations of these activities are recorded as part of the exploration and production of oil and gas operating segment.
- *Oil Transportation.* The Company partially owns and solely operates the largest crude oil pipeline network in Kazakhstan in terms of length and throughput capacity. The results of operations of these activities are recorded as part of the oil transportation segment.
- *Gas Trading and Transportation.* The Company owns and operates Kazakhstan's principal gas pipeline systems, including its two principal networks. The results of operations of these activities are recorded as part of the gas transportation segment.

- **Refining and Trading of Crude Oil and Refined Products.** The Company is active in the trading of both the crude oil it produces, as well as refined products, including gasoline, jet fuel, diesel and fuel oil. The Company also owns and operates an expanding network of gasoline stations in Kazakhstan and Romania. See "—*Main Factors Affecting Results of Operations and Liquidity*—*Acquisitions, Discontinued Operations and Loss of Control*—*KMG International*". The results of operations of these activities are recorded as part of the refining and trading of crude oil and refined products operating segment.
- *Other.* The "other" segment is comprised of service subsidiaries of the Company, which provide heating and power, air travel, security and other oil and gas-related services.

The following tables set forth certain information regarding the revenue, gross profit and net profit of the operating segments of the Company for the periods indicated:

	For the year ended 31 December								
Segment	2016	<b>2015</b> <sup>(1)</sup>	2014	2016	<b>2015</b> <sup>(1)</sup>	2014	2016	<b>2015</b> <sup>(1)</sup>	2014
<u> </u>	T	otal revenue	2	Gross	profit for th	e year	Net p	rofit for the	year
				(in K	ZT billions)				
Exploration and production	851.9	619.6	952.0	419.6	254.2	551.3	285.2	561.4	33.3
of oil and gas and trading of									
own refined products									
Transportation of oil	234.0	237.5	231.2	97.5	106.5	106.6	149.3	79.7	22.1
Gas Trading and	502.0	374.3	329.0	153.7	97.2	86.5	95.7	(121.5)	(15.6)
Transportation									
Refining and trading of	1,051.6	423.6	434.6	132.8	71.0	104.9	564.8	(360.4)	(82.0)
crude oil and refined oil									
products									
Other	123.0	101.7	126.9	(10.0)	(11.1)	6.0	(697.2)	370.9	264.4
Elimination	(905.1)	(662.9)	(1,022.4)	(497.9)	(514.3)	(910.5)	(37.7)	(35.4)	(23.0)
Total	1,857.4	1,093.8	1,051.3	295.7	3.4	(55.3)	360.2	494.7	199.2

Note:

(1) Restated. See "*Presentation of Financial, Reserves and Certain Other Information—Restatements*" and Note 6 to the 2016 Financial Statements. The 2015 figures are taken from the 2016 Financial Statements.

# Exploration and Production of Oil and Gas and Trading of Own Refined Products

The Company's exploration and production of oil and gas segment is the second largest of the Company's segments in terms of revenue before elimination, the Company's most profitable segment in terms of profit on a gross basis and the second largest of the Company's segments in terms of profit on a net basis. All of the segment's revenue was derived from external customers (*i.e.*, non-affiliates and joint ventures) for the years ended 31 December 2016, 2015 and 2014, respectively.

KMG EP, which represented 53.7%, 54.4% and 54.9% of the Company's total oil production volumes for the years ended 31 December 2016, 2015 and 2014, respectively, sells a portion of its oil production to external customers.

Revenue before elimination attributable to this segment increased by 37.5% to KZT 851.9 billion for the year ended 31 December 2016 compared to KZT 619.6 billion for the year ended 31 December 2015, while gross profit attributable to this segment increased by 65.1% to KZT 419.6 billion for the year ended 31 December 2016 compared to KZT 254.2 billion for the year ended 31 December 2016 compared to KZT 254.2 billion for the year ended 31 December 2016 compared to the year ended 31 December 2016 compared to the year ended 31 December 2016 compared to the year ended 31 December 2015 were primarily attributable to the devaluation of the Tenge against the U.S. Dollar in the second half of 2015.

Revenue before elimination attributable to this segment decreased by 34.9% to KZT 619.6 billion for the year ended 31 December 2015 compared to KZT 952.0 billion for the year ended 31 December 2014, while gross profit attributable to this segment decreased by 53.9% to KZT 254.2 billion for the year ended 31 December 2015 compared to the profit of KZT 551.3 billion for the year ended 31 December 2014. These decreases in revenue before elimination and in gross profit for the year ended 31 December 2015 compared to the year ended 31 December 2014 were primarily attributable to the decrease in the average crude oil price in 2015 compared to 2014.

Net profit attributable to the exploration and production of oil and gas segment decreased by 49.2% to KZT 285.2 billion for the year ended 31 December 2016 compared to KZT 561.4 billion for the year ended 31 December 2015, primarily as a result of the decrease in the average crude oil price in 2016 compared to 2015.

Net profit attributable to the exploration and production of oil and gas segment increased by 1,585.9% to KZT 561.4 billion for the year ended 31 December 2015 compared to KZT 33.3 billion for the year ended 31 December 2014, primarily as a result of the devaluation of the Tenge against the U.S. Dollar in the second half of 2015.

## **Oil Transportation**

The oil transportation segment is the fourth largest of the Company's segments in terms of revenue, the fourth largest of the Company's segments in terms of profit on a gross basis and the third largest of the Company's segments in terms of profit on a net basis. The Company, through KTO, generates oil transportation revenue from tariffs it charges to its customers under long-term contracts for the transportation of crude oil through the pipeline systems KTO operates. Of the segment's total revenue, 80.4%, 81.6% and 82.1% of the segment's total revenue were derived from external customers and 19.6%, 18.4% and 17.9% from internal customers (*i.e.*, the Company and its subsidiaries) for the years ended 31 December 2016, 2015 and 2014, respectively.

Revenue before elimination attributable to this segment decreased by 1.5% to KZT 234.0 billion for the year ended 31 December 2016 compared to KZT 237.5 billion for the year ended 31 December 2015, while gross profit attributable to this segment decreased by 8.5% to KZT 97.5 billion for the year ended 31 December 2016 compared to KZT 106.5 billion for the year ended 31 December 2016 compared to KZT 106.5 billion for the year ended 31 December 2016 compared to KZT 106.5 billion for the year ended 31 December 2016 compared to KZT 106.5 billion for the year ended 31 December 2016 compared to KZT 106.5 billion for the year ended 31 December 2016 compared to KZT 106.5 billion for the year ended 31 December 2016 compared to KZT 106.5 billion for the year ended 31 December 2016 compared to KZT 106.5 billion for the year ended 31 December 2016 compared to KZT 106.5 billion for the year ended 31 December 2016 compared to KZT 106.5 billion for the year ended 31 December 2016 compared to KZT 106.5 billion for the year ended 31 December 2016 compared to KZT 106.5 billion for the year ended 31 December 2016 compared to KZT 106.5 billion for the year ended 31 December 2016 compared to 2015, which was partially offset by increases in the tariffs for crude oil transportation.

Revenue before elimination attributable to this segment increased by 2.7% to KZT 237.5 billion for the year ended 31 December 2015 compared to KZT 231.2 billion for the year ended 31 December 2014, primarily as a result of the increase to the export tariff approved by the Natural Monopolies Committee in 2014, as well as an increase in volumes of crude oil transported. Gross profit attributable to the segment decreased by 0.1% to KZT 106.5 billion for the year ended 31 December 2015 compared to KZT 106.6 billion for the year ended 31 December 2014.

Net profit attributable to the oil transportation segment increased by 87.3% to KZT 149.3 billion for the year ended 31 December 2016 compared to KZT 79.7 billion for the year ended 31 December 2015, primarily as a result of the devaluation of the Tenge against the U.S. Dollar in the second half of 2015.

Net profit attributable to the oil transportation segment increased by 260.6% to KZT 79.7 billion for the year ended 31 December 2015 compared to KZT 22.1 billion for the year ended 31 December 2014, primarily as a result of the devaluation of the Tenge against the U.S. Dollar in the second half of 2015.

## Gas Trading and Transportation

The gas sales and transportation segment is the third largest of the Company's segments in terms of revenue, the second largest of the Company's segments in terms of profit on a gross basis and the Company's fourth largest segment in terms of profit on a net basis. The Company's gas sales and transportation revenue is generated from tariffs KTG charges to its customers under long-term contracts for the sales and transportation of natural gas through the pipeline system it operates. The Company's transportation revenue also includes payments made in lieu of shipments under ship-or-pay contracts between the Company and certain of its customers, which did not transport all of their agreed volumes. Such payments generate revenue for KTG without offsetting operating costs to the extent of the volumes paid for, but not transported. Of the total revenue of the segment, nearly 100% is derived from external customers.

Revenue before elimination attributable to this segment increased by 34.1% to KZT 502.0 billion for the year ended 31 December 2016 compared to KZT 374.3 billion for the year ended 31 December 2015, while gross profit attributable to this segment increased by 58.1% to KZT 153.7 billion for the year ended 31 December 2016 compared to KZT 97.2 billion for the year ended 31 December 2016. These increases were primarily attributable to an increase in export volumes of gas sales by 1.7 bcm in 2016, as compared to 2015, as well as an increase in gas sales to the domestic market by 0.4 bcm, which was supported by the devaluation of the Tenge against the U.S. Dollar in the second half of 2015.

Revenue before elimination attributable to this segment increased by 13.8% to KZT 374.3 billion for the year ended 31 December 2015 compared to KZT 329.0 billion for the year ended 31 December 2014, while gross profit attributable to this segment increased by 12.4% to KZT 97.2 billion for the year ended 31 December 2015 compared to KZT 86.5 billion for the year ended 31 December 2014. These increases were primarily attributable to the increase in the cost of goods and services sold.

Net profit attributable to the gas sales and transportation segment was KZT 95.7 billion for the year ended 31 December 2016, primarily as a result of an increase in export volumes of gas sales by 1.7 bcm in 2016 and an increase in gas sales to the domestic market by 0.4 bcm. The increase was also partially due to the devaluation of the Tenge against the U.S.

Dollar in the second half of 2015. Net loss attributable to the gas sales and transportation segment was KZT 121.5 billion for the year ended 31 December 2015, primarily as a result of a decrease in transit volumes of gas by Gazprom through the ICA pipeline system. Net loss attributable to the gas sales and transportation segment was KZT 15.6 billion for the year ended 31 December 2014, which was, in turn, primarily due to the decrease in KTG's share in the profit and loss of joint ventures and, in particular, AGP, which incurred foreign exchange losses in 2014.

## Refining and Trading of Crude Oil and Refined Oil Products

The refining and trading of crude oil and refined oil products segment is the largest of the Company's segments in terms of revenue before elimination. This segment had not been profitable in recent years prior to 2016. Of this segment's total revenue, 94.4%, 98.9% and 95.0% of the segment's total revenue were derived from external customers and 5.6%, 1.1% and 5% from internal customers for the periods ended 31 December 2016, 31 December 2015 and 31 December 2014, respectively. This segment is also the third largest of the Company's segments in terms of profit on a gross basis and the largest of the Company's segments in terms of profit on a net basis.

KMG RM purchased a significant portion of the oil that was refined for domestic sales in 2015 and 2014 from KMG EP at below market prices.

A portion of the revenue of the refining and trading of crude oil and refined oil products segment for each of the years ended 31 December 2016 and 2015 was derived from the provision of refining services to third parties, namely AktobeMunayGas and Kazakhoil Aktobe LLP. Since a significant portion of the revenue of this segment is based on a minimal mark-up on the final refined product prices over the prices paid for crude oil purchased from KMG EP, the gross profit margins of this segment are lower than those of the exploration and production of oil and gas segment. In addition, the net losses at KMG International for each of the years ended 31 December 2016, 2015 and 2014 adversely affected the performance of this segment.

The gross profit margin of the refining and trading of crude oil and refined oil products segment was 12.6% for the year ended 31 December 2016 compared to 16.8% for the year ended 31 December 2015 and 24.1% for the year ended 31 December 2014.

Revenue before elimination attributable to this segment increased by 148.3% to KZT 1,051.6 billion for the year ended 31 December 2016 compared to KZT 423.6 billion for the year ended 31 December 2015. This increase was primarily attributable to the TCO Advanced Oil Sale Transaction. Gross profit attributable to this segment increased by 87.0% to KZT 132.8 billion for the year ended 31 December 2016 compared to KZT 71.0 billion for the year ended 31 December 2015. This increase was primarily attributable to an increase in volume of crude oil refined at Atyrau Refinery, as well as the increase in tariffs for refining at the Atyrau Refinery to KZT 20,501.0 from KZT 11,807.6 and at the Pavlodar Refinery to KZT 14,895.2 from KZT 8,641.6.

Revenue before elimination attributable to this segment decreased by 2.5% to KZT 423.6 billion for the year ended 31 December 2015 compared to KZT 434.6 billion for the year ended 31 December 2014. This decrease was primarily attributable to the decrease in prices for crude oil and refined oil products in 2015 as compared to 2014. Gross profit attributable to this segment decreased by 32.3% to KZT 71.0 billion for the year ended 31 December 2015 compared to KZT 104.9 billion for the year ended 31 December 2014. This decrease was primarily attributable to the decrease in prices for crude oil and refined oil products attributable to the decrease in prices for crude oil and refined oil products attributable to the decrease in prices for crude oil and refined oil products in 2015 as compared to 2014.

Net profit attributable to the refining and trading of crude oil and refined oil products before elimination increased by 256.7% to KZT 564.8 billion for the year ended 31 December 2016 compared to a net loss of KZT 360.4 billion for the year ended 31 December 2015. This increase was primarily due to the TCO Advanced Oil Sale Transaction, as well as an increase in the volume of crude oil refined at the Atyrau Refinery, and the increase in tariffs for refining at the Atyrau Refinery to KZT 20,501.0 from KZT 11,807.6 and at the Pavlodar Refinery to KZT 14,895.2 from KZT 8,641.6. See "Management's Discussion and Analysis of Results of Operations and Financial Performance—Results of Operations for the Year Ended 31 December 2016 Compared to the Year Ended 31 December 2015".

Net loss attributable to the refining and trading of crude oil and refined oil products segment before elimination increased by 339.5% to a net loss of KZT 360.4 billion for the year ended 31 December 2015 compared to a net loss of KZT 82.0 billion for the year ended 31 December 2014. This increase was primarily a result of the reclassification of certain items related to KMG International to assets for sale.

## Other

The "other" segment is comprised of service subsidiaries of the Company, which provide heating and power, air travel, security and other oil and gas related services. This segment is the smallest of the Company's segments in terms of

revenue before elimination, profit on a gross basis and profit on a net basis. Of the segment's total revenue, 65.3%, 78.8% and 83.3% were derived from external customers and 34.7%, 21.2% and 16.7% from internal customers for the years ended 31 December 2016, 31 December 2015 and 31 December 2014, respectively.

Revenue before elimination attributable to this segment increased by 20.9% to KZT 123.0 billion for the year ended 31 December 2016 compared to KZT 101.7 billion for the year ended 31 December 2015 due to the provision of new intra-group services from KMG Global Solutions to the Company. Gross loss decreased by 9.9% to KZT 10.0 billion for the year ended 31 December 2016 compared to gross loss of KZT 11.1 billion for the year ended 31 December 2015 primarily due to increased tariffs paid for certain services.

Revenue before elimination attributable to this segment decreased by 19.9% to KZT 101.7 billion for the year ended 31 December 2015 compared to KZT 126.9 billion for the year ended 31 December 2014 due to the reclassification of certain items related to KMG International, Euro Asia Air and Kazakh Institute for Oil and Gas to assets for sale. Gross loss was KZT 11.1 billion for the year ended 31 December 2015 compared to gross profit of KZT 6.0 billion for the year ended 31 December 2014.

Net loss attributable to the "other" segment increased by 288.0% to KZT 697.2 billion for the year ended 31 December 2016 compared to net profit of KZT 370.9 billion for the year ended 31 December 2015, primarily as a result of the TCO Advanced Oil Sale Transaction. See "*—Results of Operations for the Year Ended 31 December 2016 Compared to the Year Ended 31 December 2015*".

Net profit attributable to the "other" segment increased by 40.3% to KZT 370.9 billion for the year ended 31 December 2015 compared to KZT 264.4 billion for the year ended 31 December 2014, primarily as a result of increased tariffs for certain services.

## Liquidity and Capital Resources

## Cash Flows

The following tables set forth certain information regarding the principal items of the statement of cash flows for the periods indicated:

_	For the year ended 31 December			% change between the years ended 31 December		
_	<b>2016</b>	<b>2015</b> (ZT billions)	2014	2015 and 2016	2014 and 2015	
Net cash flows from operating activities Net cash flows (used in)/from	1,276.2	146.4	268.5	771.7	(45.4)	
investing activities	(863.6)	1,222.9	(149.4)	(170.6)	(918.5)	
Net cash flows (used in)/from financing activities	(312.0)	1,630.5	238.0	(119.1)	585.1	

## Net Cash Flows from Operating Activities

For the year ended 31 December 2016, net cash flows from operating activities were KZT 1,276.2 billion compared to KZT 146.4 billion for the year ended 31 December 2015, reflecting an increase of KZT 1,129.8 billion, or 771.7%. This increase was primarily attributable to the recognition of a KZT 1,012.0 billion cash flow in respect of change in prepayment on oil supply agreements, which was, in turn, as a result of receipt of cash proceeds from the TCO Advanced Oil Sale Transaction. See "Business—Exploration and Production—Significant Production Fields of Other Joint Ventures and Associates—TCO—TCO Advanced Oil Sale Transaction.

For the year ended 31 December 2015, net cash flows from operating activities were KZT 146.4 billion compared to KZT 268.5 billion for the year ended 31 December 2014, reflecting a decrease of KZT 122.1 billion, or 45.5%. This decrease was primarily attributable to a KZT 137.4 billion, or 24.6%, decrease in cash generated from operations, mainly as a result of the increase in the change in other assets.

## Net Cash Flows From / (Used in) Investing Activities

Net cash flows from/(used in) investing activities principally reflect acquisitions and dispositions of subsidiaries, joint ventures and associates, purchases and sales of property, plant and equipment and intangible property, distributions received from joint ventures and associates and placements of time deposits.

For the year ended 31 December 2016, net cash flows used in investing activities were KZT (863.6) billion compared to net cash flows from investing activities of KZT 1,222.9 billion for the year ended 31 December 2015. Net cash flows used in investing activities for the year ended 31 December 2016 were primarily related to cash used in the placement of bank deposits, as well as purchases of property, plant and equipment, intangible assets, investment property and exploration and evaluation assets, acquisition of and contribution to joint ventures and loans given to related parties.

For the year ended 31 December 2015, net cash flows from investing activities were KZT 1,229.0 billion for the year ended 31 December 2015 compared to net cash flows used in investing activities of KZT 149.4 billion for the year ended 31 December 2014. The cash from investing activities in 2015 primarily reflected KZT 1,372.5 billion of cash received as proceeds from the sale of 50.0% of the Company's interest in KMG Kashagan B.V. to Samruk-Kazyna, which was partially offset by KZT 557.4 billion of cash used in purchases of property, plant and equipment, intangible assets, investment property and exploration and evaluation assets and KZT 111.3 billion of cash used in purchases of property, plant and equipment, intangible assets, investment property, plant and equipment, intangible assets, investment property and exploration assets, which was partially offset by KZT 302.4 billion in cash from dividends received from joint ventures and associates.

## Net Cash Flows (Used in) / From Financing Activities

For the year ended 31 December 2016, net cash flows used in financing activities were KZT 312.0 billion compared to net cash flows used in financing activities of KZT 1,630.5 billion for the year ended 31 December 2015. The net cash flows used in financing activities in 2016 primarily reflected KZT 316.8 billion in cash used for the repayment of borrowings, which was partially offset by KZT 530.5 billion of proceeds from borrowings.

For the year ended 31 December 2015, net cash flows used in financing activities were KZT 1,630.5 billion compared to net cash flows from financing activities of KZT 238.0 billion for the year ended 31 December 2014. The net cash flows used in financing activities in 2015 primarily reflected KZT 1,902.4 billion of cash used in the repayment of borrowings as a result of the tender offer for Notes issued under the Programme conducted in December 2015, which was partially offset by KZT 281.8 billion of proceeds from borrowings. The net cash flows from financing activities in 2014 primarily reflected KZT 682.3 billion of proceeds from borrowings, which was partially offset by KZT 326.5 billion of cash used in the repayment of borrowings. See "*—Debt Obligations*".

## Deposits with Kazakhstan Banks

As at 31 December 2016, the Company's levels of current cash accounts and deposits held with Kazakhstan banks were U.S.\$3.2 billion (compared to U.S.\$2.5 billion as at 31 December 2015 and, U.S.\$4.7 billion as at 31 December 2014), of which U.S.\$0.5 billion (compared to U.S.\$0.3 billion as at 31 December 2015 and U.S.\$0.9 billion as at 31 December 2014) was held with Kazkommertsbank, U.S.\$2.2 billion (compared to U.S.\$1.7 billion as at 31 December 2015 and U.S.\$1.4 billion as at 31 December 2014) was held with Halyk Bank and no cash or deposits (compared to no cash or deposits as at 31 December 2015 and 2014) was held with BTA Bank.

Samruk-Kazyna's policy is for entities that it controls (including the Company) to limit their cash and cash equivalents (including deposits) in international banks to 10% of the total amount, although there are no legal consequences to a violation of this policy. Depending on the levels of cash maintained by the Company, compliance with this policy could increase the Company's exposure to the Kazakhstan banking sector. As at 31 December 2016, certain members of the Group, including KMG EP, were not in compliance as a result of the high level of cash deposits maintained by such entities. See "*Risk Factors—Risks Related to the Company's Business—The Company is exposed to the Kazakhstan banking sector.*"

# Significant Non-Cash Transactions

In the years ended 31 December 2016 and 2015, the Company entered into a number of significant non-cash transactions and other transactions, which were excluded from the Company's consolidated statement of cash flows.

In the year ended 31 December 2016, the Company recorded (i) capitalisation of borrowing costs of KZT 28.5 billion; (ii) accounts payable for non-current assets of KZT 14.9 billion; (iii) advances paid for non-current assets of KZT 14.5 billion; (iv) purchases of non-current assets of KZT 131.7 billion; and (v) hedge of income (loss) on translation of borrowings denominated in the U.S. Dollars of KZT 37.9 billion.

In the year ended 31 December 2015, the Company recorded (i) accounts payable for purchases of property, plant and equipment of KZT 30.5 billion; (ii) additional paid in capital of KZT13.4 billion, which represents the fair value of Samruk-Kazyna's indirect interest in NCPC, which the Company (through Coöperatieve KazMunaiGaz U.A, its subsidiary) holds for Samruk-Kazyna on trust management; and (iii) advances paid for non-current assets of KZT 33.9 billion.

#### **Capital Expenditures**

The following table sets forth certain information regarding the Company's total capital expenditures, by segment, including acquisitions through business combinations, for the periods indicated.

	For the year ended 31 December			% change between the years ended 31 December	
	2016 2015 2014		2015 and 2016	2014 and 2015	
	(K	ZT billions)			
Exploration and production of oil and gas	147.3	251.8	254.7	(41.5)	(1.1)
Transportation of oil	42.6	80.1	68.5	(46.8)	16.9
Gas trading and transportation	88.9	96.7	304.6	(8.1)	(68.3)
Refining and trading of crude oil and refined oil products	233.3	167.3	96.9	39.5	72.7
Other elimination	42.1	30.6	40.4	37.6	(24.3)
Total capital expenditures	554.1	626.4	765.2	(13.1)	(18.1)

For the year ended 31 December 2016, the Company's most significant capital expenditures included: the modernisation programme, production support and volume increases of KMG EP (KZT 95.1 billion); modernisation of the refineries owned by KMG RM, including the construction of an aromatic hydrocarbons production complex and a deeper oil refining complex at the Atyrau Refinery (KZT 431.7 billion); upgrades to the KTG pipeline systems (KZT 104.9 billion); and upgrades to the KTO pipeline systems (KZT 38.2 billion).

For the year ended 31 December 2015, the Company's most significant capital expenditures included: exploration and development within the North Caspian Sea Project (KZT 159.4 billion); production support and volume increases at KMG EP capital expenditures (KZT 101.2 billion); modernisation of the refineries owned by KMG RM, including the construction of an aromatic hydrocarbons production complex and a deeper oil refining complex at the Atyrau Refinery (KZT 135.4 billion); upgrades to the KTG pipeline systems (KZT 83.5 billion); and upgrades to the KTO pipeline systems (KZT 78.3 billion).

For the year ended 31 December 2014, the Company's most significant capital expenditures included exploration and development within the North Caspian Sea Project (KZT 90.1 billion); KMG EP capital expenditures to facilitate production levels (KZT 128.2 billion); modernisation of the KMG RM refineries, including the construction of an aromatic hydrocarbons production complex at the Atyrau Refinery (KZT 86.1 billion); upgrades to the KTG pipeline systems (KZT 57.8 billion); upgrades to the KTO pipeline systems (KZT 75.6 billion); and reconstruction at the Petromidia Refinery (KZT 9.8 billion).

The exploration and production of oil and gas segment represented 27.1%, 40.2% and 33.3% of the capital expenditures of the Company for the years ended 31 December 2016, 2015 and 2014, respectively. Capital expenditures for exploration and production in the years ended 31 December 2016, 2015 and 2014 related mainly to offshore exploration projects and exploration and development within the North Caspian Project. In the years ended 31 December 2016, 2015 and 2014, the largest project of the exploration and production of oil and gas segment in terms of capital expenditures (excluding acquisitions) was the exploration and development of prospective fields within the North Caspian Project area. See "Business—Exploration and Production—Exploration Projects—NCPC".

The transportation of oil segment represented 7.8%, 12.8% and 9.0% of the capital expenditures of the Company for the years ended 31 December 2016, 2015 and 2014, respectively. In the years ended 31 December 2016, 2015 and 2014, the largest projects of the transportation and gas segment in terms of capital expenditures (excluding acquisitions) related to upgrades to the KTO pipeline systems.

The gas trading and transportation segment represented 16.3%, 15.4% and 39.8% of the capital expenditures of the Company for the years ended 31 December 2016, 2015 and 2014, respectively. In the years ended 31 December 2016, 2015 and 2014, the largest projects of the gas trading and transportation segment in terms of capital expenditures (excluding acquisitions) related to upgrades of the KTG pipeline system.

The refining and trading of crude oil and refined oil products segment represented 42.9%, 26.7% and 12.7% of the capital expenditures of the Company for the years ended 31 December 2016, 2015 and 2014, respectively. In the years ended 31 December 2016, 2015 and 2014, the largest project of the refining and trading of crude oil and refined oil products segment was the modernisation of the refineries owned by KMG RM, including the construction of an aromatic hydrocarbons production complex and a deeper oil refining complex at the Atyrau Refinery.

The other segment represented 7.7%, 4.9% and 5.3% of the capital expenditures of the Company for the years ended 31 December 2016, 2015 and 2014, respectively. In the years ended 31 December 2016, 2015 and 2014, the largest projects of the refining and trading of crude oil and refined oil products segment were modernisation of the refineries owned by KMG RM.

In 2016, the most significant capital expenditures of the Company's joint ventures included TCO (KZT 612.0 billion), AGP (KZT 74.9 billion), BSGP (KZT 93.6 billion) and Shymkent Refinery (KZT 57.7 billion). In 2015, the most significant capital expenditures of the Company's joint ventures included TCO (KZT 399.6 billion), AGP (KZT 131.9 billion) BSGP (KZT 36.8 billion) and Shymkent Refinery (KZT 18.4 billion). In 2014, the most significant capital expenditures of the Company's joint ventures included TCO (KZT 192.7 billion), and BSGP (KZT 42.8 billion).

The following table sets forth the Company's budgeted expenditures for the years indicated:

	For the year ended 31 December				
	2017(E)	2018(E)	2019(E)	2020(E)	2021(E)
		(1	KZT billions)		
Exploration and production of oil and gas	201.8	221.8	238.2	274.1	279.7
Transportation of oil	32.5	34.4	28.5	33.3	33.3
Gas trading and transportation	95.4	33.8	38.1	39.6	25.6
Refining and trading of crude oil and refined oil products	252.9	10.2	13.7	9.2	25.8
Other	18.8	2.7	2.2	2.4	3.0
Total capital expenditures	601.4	302.8	320.7	358.7	367.4

For the year ended 31 December 2017, budgeted capital expenditures are KZT 560.1 billion of which KZT 181.2 billion had been expended as at 31 March 2017. The Company's most significant capital expenditures budgeted for in 2017 include: KMG EP capital expenditures for the modernisation programme and to facilitate production levels (KZT 108.6 billion); modernisation of the KMG RM refineries, including the construction of an aromatic hydrocarbons production complex and a deeper oil refining complex at the Atyrau Refinery (KZT 147.5 billion); a reconstruction and modernisation project at the Pavlodar Refinery (KZT 45.9 billion); upgrades to the KTG pipeline systems (KZT 95.4 billion); and upgrades to the KTO pipeline systems (KZT 32.5 billion).

The Company plans to spend a total of KZT 1,951.1 billion over the next five years on the following projects:

- production support and volume increases at KMG EP (KZT 515.6 billion);
- modernisation of the Atyrau Refinery (KZT 147.5 billion, including (i) KZT 3.3 billion for the construction of the aromatic hydrocarbons production complex and (ii) KZT 144.2 billion for the deeper oil refining complex);
- reconstruction of the Pavlodar Refinery (KZT 45.9 billion); and
- various exploration projects of the Company (KZT 271.1 billion).

In addition, the Company's joint ventures plan to spend a total of KZT 10,711.4 billion over the next five years on the following significant projects:

- expansion projects at the Tengiz Field by TCO (KZT 10,048 billion);
- further development of the capacity of the Asia Gas Pipeline to 55 bcm per year by AGP (KZT 51.9 billion);
- development of the Beineu-Bozoi-Shymkent Gas Pipeline at BSGP (KZT 37.7 billion);
- reconstruction of the Shymkent Refinery (KZT 553.1 billion); and
- other investment projects (KZT 20.7 billion).

The Company's share in the capital expenditures for such projects will be proportionate to its interest in the relevant joint venture. Other than the planned capital expenditures with respect to the development of the Beineu-Bozoi-Shymkent Gas Pipeline, capital expenditures for these projects will be funded without recourse to the Company.

See "Risk Factors—Risk Factors Relating to the Company's Business—The Company's business requires significant capital expenditures and the Company may be unable to finance its planned capital expenditures".

# Commitments

See Note 36 to the 2016 Financial Statements and Note 36 to the 2015 Financial Statements.

# **Commitments in Joint Ventures**

Certain joint ventures of the Company (TCO, KPO, NCPC, Kazakhoil Aktobe) and KMG EP (Kazgermunai) have commitments under their licence agreements with Kazakhstan. Under these agreements, the foreign partners are obligated to make certain investments as dictated by agreed time schedules.

As a participant in TCO and as an indirect participant in each of KPO, Zhambai LLP, Caspian Meruerty Operating Company B.V. and Kurmangazy Petroleum LLP through LLP "Offshore oil company "KazMunayTeniz" ("**KazMunayTeniz**"), respectively, the Company is called upon from time-to-time to make cash contributions. The Company is also obligated to make capital contributions when and to the extent required by NCPC, which is a joint operation of the Company, in order to fund its operations.

# **Commitments Under Oilfield Licences and Contracts**

# Commitments of KTG under the Hydrocarbon Agreement

In December 2000, KTG signed an agreement (the "**Hydrocarbon Agreement**") with the Investment Agency of Kazakhstan on exploration and production of hydrocarbons in North-Ucharal and UcharalKempirtobe territories and blocks including Amangeldy, Anabai, Airakty and Kumyrly gas fields, Zhambyl oblast, South Kazakhstan. The term of the Hydrocarbon Agreement is 31 years. In November 2003, KTG started production and sale of gas from Amangeldy gas field.

Under the Hydrocarbon Agreement, KTG is committed to making certain payments, either annually or based on reaching certain milestones in the exploration, development and production periods.

These payments include a commercial discovery bonus, royalty and certain taxes. The commercial discovery bonus is defined as 0.05% of commercial amounts of discovered hydrocarbons.

Under the Hydrocarbon Agreement, from 2000 to 2005, KTG was required to invest U.S.\$94.3 million for the exploration of hydrocarbons. In accordance with the letter from the Ministry of Energy and Mineral Resources, a predecessor of the Ministry of Energy (the "**MEMR**") dated 13 December 2006, the exploration period was extended to December 2018 and the minimum work programme was increased by U.S.\$44.3 million through the same date. As at 31 December 2016, the Company did not have any commitments under the minimum work programmes.

According to the minimal working programme under the subsurface use contract during the period of 2014-2015, it was required for Amangeldy Gas to invest an amount of KZT 8.4 billion for additional exploration of hydrocarbons. In accordance with the letter from the Ministry of Oil and Gas  $N_{0}$  08-03/26289 dated 12 November 2015, the period of exploration was extended to 12 December 2018.

The 2014-2017 working programme to develop the Zharkum field in the amount of KZT 2.8 billion was approved in accordance with Addendum  $N_{2}$  8 dated 22 October 2014 to the subsurface use contract.

In accordance with the terms of subsurface use contract, the long-term commitment to the Government is established for Amangeldy Gas in the amount of U.S.\$22.0 million directly related to the cost of acquisition of geological and geophysical data and drilling costs incurred by the state.

With respect to Amangeldy Gas Field, where production was commenced in 2003, payment of U.S.\$11.4 million should be made on a quarterly basis over 10 years after the date of commencement of production. The Company recognised Amangeldy Gas Field liabilities with respect to the payment of historical costs until 2018. The carrying amount of liabilities is determined by the discounting of expected future cash flows at the nominal rate before taxation in the amount of 7.0%. With respect to the Zharkum field where production was commenced at the end of 2014, the liability to reimburse historical costs in the amount of U.S.\$83,740 was recognised in full at 31 December 2015 and was paid in one tranche in January 2016.

The repayment schedule of the rest of the historical costs in the amount of U.S.\$10.5 million will be further discussed with the Government after confirmation of the commercial discovery of gas at the North Ucharal, Ucharal-Kempirtobe, Anabai, Airakty and Kumyrly Fields and blocks XXXIV-49, 50, 51 and XXXV-50.

On 30 May 2016, according to Addendum  $\mathbb{N}$  2 signed by the Company and the Ministry of Energy, KTG received a right for the use of subsurface resources of Karsu site located in Mangystau region under the contract on exploration of hydrocarbon deposits  $\mathbb{N}$  39949-VBC dated 1 October 2013. Before 30 May 2016, the right for the use of subsurface resources belonged to the Company. Under the contract terms, the duration of exploration works is six years between 1 October 2013 and 1 October 2019.

As at 31 December 2016, KTG failed to comply with the work programme under the contract in full. Management believes that the outstanding amounts can be transferred to subsequent years and that such transfer will not result in the termination of the subsoil use contract.

# Contractual Commitments of KTO for Acquisition of Property, Plant and Equipment, Inventory and Services

As at 31 December 2016, KTO had contractual commitments to acquire property, plant and equipment and construction services for the amount of KZT 25.6 billion.

As at 31 December 2016, KTO had contractual commitments of its joint ventures to acquire property, plant and equipment and construction services for the amount of KZT 0.1 billion.

# Contractual Commitments of KMG Kashagan B.V.

As at 31 December 2016, KMG Kashagan B.V. had capital expenditure commitments to purchase, construct or develop its undivided interest in exploration and appraisal assets and to develop oil and gas assets of U.S.\$2,186.6 million.

# Contractual Commitments of MMG

MMG's oil and gas fields are located on land belonging to the Mangistau district administration. In accordance with the Subsoil Use Agreement, MMG has to perform annual minimum work programmes under certain projects. These minimum work programmes are subject to the consent of the governmental agency ZapKazNedra. In accordance with these minimum work programmes, for the year ended 31 December 2016, MMG's commitments in respect of capital and operational expenditures amounted to KZT 371.6 billion, including obligations to drill 87 wells. As at 31 December 2016, MMG had incurred KZT 467.5 billion in respect of capital and operational expenditures, drilled 172 wells. Management believes that, as at 31 December 2016, MMG had substantially fulfilled the requirements of the minimum work programme, and deviations, if any, will be resolved through negotiations with ZapKazNedra without any material effect on the Group's consolidated financial statements.

As at 31 December 2016, MMG had capital commitments under the work programme of KZT 19.9 billion for 2017 and KZT 56.3 billion for 2018 to 2028.

#### Commitments under subsoil use contracts

As at 31 December 2016, the Company had the following liabilities related to minimum work programmes in accordance with terms of licences, PSAs and subsoil use agreements, signed with the government:

Year	Capital Expenditures	<b>Operational</b> Expenditures	
	(KZT billions)		
2017	137.2	9.2	
2018	20.9	4.7	
2019	16.6	5.3	
2020	18.3	5.6	
2021-2048	12.2	18.3	
Total	195.2	43.1	

See Note 34 of the 2015 Financial Statements and Note 34 of the 2016 Financial Statements for additional obligations to which the Company is committed.

#### Contractual Commitments of Kazgermunai

As at 31 December 2016, the Company's share in the commitments of Kazgermunai was KZT 11.2 billion in respect of minimal work programme arising from oilfield and exploration licences.

# Contractual Commitments of UGL

As at 31 December 2016, the Company's share in the commitments of UGL was KZT 4.9 billion in respect of minimum work programme arising from oilfield and exploration licences.

# Contractual Commitments of KMG RM

As at 31 December 2016, KMG RM's capital commitments were KZT 600.1 billion and mainly comprised the capital commitments of the Atyrau Refinery and Pavlodar Refinery in respect of the modernisation projects and the refineries.

# Capital Commitments of KPO

As at 31 December 2016, the Company's share in the capital commitments of KPO to purchase, construct or develop oil and gas assets was KZT 27.2 billion for 2016.

# Commitments of the KMG International Group

As at 31 December 2016, Rompetrol Rafinare had contracted capital expenditures of U.S.\$55.0 million relating to capacity increase and compliance with Euro standards at the Petromidia Refinery.

As at 31 December 2016, Rompetrol Rafinare had non-group commitments for U.S.\$144.2 million.

Since 1 January 2014, the activities of Rompetrol Petrochemicals S.RL. were transferred to Rompetrol Rafinare SA, and, accordingly, the commitments for the contracts transferred will be cumulatively presented in the commitments of Rompetrol Rafinare figures for all dates subsequent to 31 December 2013.

# KTG Aimak

Pursuant to an agreement on gas borrowing, KTG Aimak has commitments to PetroChina to reimburse costs and losses incurred by PetroChina due to gas borrowing and its return. In 2014, PetroChina claimed reimbursement on 2, 3, and 4 tranches of gas borrowing totalling KZT 29.9 billion. The Company analysed recoverable expenses claimed by PetroChina, and recognised an estimated liability in the amount of KZT 24.4 billion as at 31 December 2016 (2015: KZT 24.8 billion). Management is in the process of negotiations with PetroChina to agree the amounts to be reimbursed. As at 31 December 2016, an estimated liability in the amount of U.S.\$73.1 million was revalued at the official exchange rate of KZT 333.29 per U.S.\$1.00.

#### **Debt Obligations**

Over the past few years, the Company's consolidated indebtedness has decreased in U.S. Dollar terms and has been relatively stable in Tenge terms.

The following table sets forth certain information regarding the total borrowings of the Company and its subsidiaries (excluding obligations of non-consolidated joint ventures and associates except to the extent guaranteed by the Company or its subsidiaries) and certain rate and currency denomination information related thereto as at the dates indicated:

	As at 31 December				
	2016	2015	2014		
_	(KZT billio	ns, except for percenta	ges)		
Total borrowings	3,072.5	3,228.9	3,097.7		
Fixed interest rate borrowings	2,099.7	2,185.7	2,284.7		
Weighted average of fixed interest rates	7.93%	7.82%	7.12%		
Floating interest rate borrowings	972.9	1,043.2	813.0		
Weighted average of floating interest rates	4.57%	4.40%	9.00%		
U.S. Dollar denominated borrowings	2,846.1	3,007.5	2,845.5		
Tenge denominated borrowings	226.4	221.3	210.2		
Euro denominated borrowings	_	_	29.6		
Other currency denominated borrowings	_	_	12.4		
Current portion	366.4	296.5	670.5		
Non-current portion	2,706.1	2,932.3	2,427.2		

The Company's total borrowings decreased by 4.8% to KZT 3,072.5 billion as at 31 December 2016 from KZT 3,228.9 billion as at 31 December 2015. This decrease was principally due to repayment of a principal amount of U.S.\$400 million due in respect of a syndicated loan, the partial repayment of local bonds, which were subscribed by JSC Development Bank of Kazakhstan in a total amount of U.S.\$106 million and scheduled repayments of the indebtedness by KMG RM. The Company's long-term borrowings (excluding the current portion of long-term debt) decreased to KZT 2,706.1 billion as at 31 December 2016 from KZT 2,932.3 billion as at 31 December 2015 for the reasons described above. See "— *Principal Debt Obligations of the Company and its Subsidiaries*".

The Company's total borrowings increased by 4.2% to KZT 3,228.9 billion as at 31 December 2015 from KZT 3,097.7 billion as at 31 December 2014. This increase was principally due to the devaluation of the Tenge against the U.S. Dollar in 2015. As at 31 December 2015, the official KZT/U.S.\$ exchange rate reported by the NBK was KZT 339.47 per U.S.\$1.00 as at 31 December 2015 compared to KZT 182.35 as at 31 December 2014. This increase was partially offset by the early repayment of a principal amount of U.S.\$3.7 billion of Notes issued under the Programme in December 2015, as well as the scheduled repayments of U.S.\$1.5 billion of Notes issued under the Programme and of U.S.\$800 million in respect of syndicated loans.

# Financial Policy

The objectives of the Company's financial policy are to:

- measure, limit and manage the financial risks of the Company;
- monitor the Company's leverage and take steps to decrease the overall level of the Company's debt, by repayment of such debt at maturity without refinancing;
- maintain an optimal working capital position at the level of the Company's subsidiaries; and
- maintain a high level of financial flexibility within the Company's group.

In line with this policy, the Company aims to finance projects without affecting its balance sheet by entering into nonrecourse project financing, by and entering into acquisition financing with limited recourse to the acquired asset and applying its own cash realised from dividends received from its subsidiaries, joint ventures and associates. In financing projects undertaken by the Company or its subsidiaries, the Company generally arranges financing at the Company level and then allocates such liquidity to fund projects, as and when needed, by different entities within the Company's group. Separately, the Company encourages its joint ventures and associates to participate in financing directly.

# Principal Debt Obligations of the Company and its Subsidiaries

The following describes the principal outstanding or available debt obligations of the Company and its subsidiaries:

- In May 2016, ICA entered into a U.S.\$140.0 million facility agreement with the European Bank for Reconstruction and Development (the "**EBRD**") for refinancing purposes. As at 31 December 2016, the outstanding principal amount under this facility was U.S.\$140.0 million.
- In May 2016, KazTransGas Aimak JSC ("**KTG Aimak**") entered into a KZT 20 billion facility agreement with the EBRD, for purposes of financing the extension and modernisation of distribution networks, and financing maintenance capital expenditures. As at 31 December 2016, the outstanding principal amount under this facility was KZT 1.4 billion.
- In October 2015, KTG Aimak issued KZT 3.78 billion in Notes, which bear interest at a rate of 7.50% *per annum* and mature in December 2018. The notes are listed on the KASE.
- In August 2014, KMG RM entered into a U.S.\$400 million facility agreement with Sberbank, which is guaranteed by the Company, for the purposes of financing reconstruction and modernisation works at the Shymkent Refinery. The loan bears interest at a rate of twelve-month LIBOR plus 3.5% per annum and matures in August 2024. As at 31 December 2016, the outstanding principal amount under this facility was KZT 133.3 billion.
- In August 2014, KMG International N.V. entered into a U.S.\$200 million syndicated loan agreement with Raiffeisen Bank International AG, Raiffeisen Bank S.A., Banca Comerciala Romana S.A., ING Bank N.V. Amsterdam Bucharest Branch and Unicredit Tiriac Bank S.A., which is guaranteed by the Company. This loan bears interest at a rate of three-month LIBOR plus 2.5% per annum and matures in August 2019 (the "Raiffeisen Facility"). The proceeds of this loan were used to repay a U.S.\$250 million syndicated loan agreement entered into by Rompetrol in February 2012.
- In March 2014, KTG Aimak entered into a KZT 21.5 billion facility agreement with JSC Development Bank of Kazakhstan for the purposes of financing the Southern Kazakhstan Region's Gasification Project. Amounts due under this facility bear interest at a fixed rate of 8.2% per annum and mature in April 2027. As at 31 December 2016, the outstanding principal amount under this facility was KZT 11.1 billion.
- In December 2013, KTG, KTG Aimak and ICA entered into U.S.\$100 million revolving facility with Citibank N.A. Nassau/Citibank Kazakhstan, the proceeds of which were used for general corporate purposes. The principal amount available under the facility was subsequently increased to U.S.\$200 million in December 2014, and the lender was changed from Citibank N.A. Nassau to Citibank N.A. Jersey in May 2016. As at 31 December 2016, the outstanding principal amount under this facility was U.S.\$160.6 million.
- In July 2013, KTG Aimak entered into a KZT 16.4 billion facility agreement with JSC Development Bank of Kazakhstan for the purposes of financing the Taraz Gasification Project. Amounts due under this facility bear interest at a fixed rate of 8.1% and mature in September 2028. As at 31 December 2016, the outstanding principal amount under this facility was KZT 7.3 billion.
- In December 2014, Pavlodar Chemical Oil Refinery entered into a loan agreement with JSC Development Bank of Kazakhstan for a total amount of KZT 51.5 billion in connection with funds related to the modernisation project at the Pavlodar Refinery. Amounts due under this loan agreement bear interest at a rate of 7% *per annum* and the loan matures in December 2024. As at 31 December 2016, the outstanding principal amount under this loan agreement was U.S.\$154.4 million.
- In April 2015, KMG Trading AG entered into a U.S.\$240 million facility agreement and, together with KMG International and other KMG International group companies, a real estate mortgage agreement with Banca Commerciala Romana S.A., Unicredit Tiriac Bank Sa, Raiffeisen Bank SA ING Bank NV Bucharest Branch and Bancpost SA. Amounts due under this facility agreement bear interest at a rate of one month LIBOR +2.75% *per annum* and the facility matures in April 2017. As at 31 December 2016, the outstanding principal amount under this facility was U.S.\$193.2 million.

Nine Series of Notes have been issued under the Programme to date, as follows:

- In November 2014, the Company issued its Series 9 Notes under the Programme consisting of U.S.\$1 billion 6.0% Notes due 2044 Notes (the "**2044 Notes**"). As at 31 December 2016 and following the cash tender offer in 2015 (described below), the principal nominal amount of 2044 Notes outstanding was U.S.\$30.1 million.
- In November 2014, the Company issued its Series 8 Notes under the Programme consisting of U.S.\$500 million 4.875% Notes due 2025 (the "**2025 Notes**"). As at 31 December 2016 and following the cash tender offer in 2015 (described below), the principal nominal amount of 2025 Notes outstanding was U.S.\$123.2 million.
- In April 2013, the Company issued its Series 7 Notes under the Programme consisting of U.S.\$2 billion 5.75% Notes due 2043 (the "**2043 Notes**"). As at 31 December 2016 and following the cash tender offer in 2015 (described below), the principal nominal amount of 2043 Notes outstanding was U.S.\$512.2 million.
- In April 2013, the Company issued its Series 6 Notes under the Programme consisting of U.S.\$1 billion 4.4% Notes due 2023 (the "**2023 Notes**"). As at 31 December 2016 and following the cash tender offer in 2015 (described below), the principal nominal amount of 2023 Notes outstanding was U.S.\$406.6 million.
- In November 2010, the Company issued its Series 5 Notes under the Programme consisting of U.S.\$1.25 billion 6.375% due 2021 (the "**2021 Notes**"). As at 31 December 2016 and following the cash tender offer in 2015 (described below), the principal nominal amount of 2021 Notes outstanding was U.S.\$1.1 billion.
- In May 2010, KMG Finance issued its Series 4 Notes, guaranteed by the Company, under the Programme consisting of U.S.\$1.5 billion 7% Notes due 2020 (the "2020 Notes"). As at 31 December 2016 and following the cash tender offer in 2015 (described below), the principal nominal amount of 2020 Notes outstanding was U.S.\$1.4 billion.
- In July 2009, KMG Finance issued its Series 3 Notes, guaranteed by the Company, under the Programme consisting of U.S.\$1.5 billion 11.75% Notes due 2015 (the "**2015 Notes**"), which were issued in two tranches and consolidated to form a single series, and which have been fully repaid in accordance with their terms.
- In July 2008, KMG Finance issued two series of Notes, guaranteed by the Company, the Series 1 Notes consisting of U.S.\$1.4 billion 8.375% Notes due 2013, which have been fully repaid in accordance with their terms, and the Series 2 Notes consisting of U.S.\$1.6 billion 9.125% Notes due 2018 (the "2018 Notes"). As at 31 December 2016 and following the cash tender offer in 2015 (described below), the principal nominal amount of 2018 Notes outstanding was U.S.\$1.6 billion.
- In June 2015, the Company, in conjunction with KMG Finance, conducted a consent solicitation seeking certain consents from holders of the 2018 Notes, the 2020 Notes, the 2021 Notes, the 2023 Notes, the 2025 Notes, the 2043 Notes and the 2044 Notes (collectively the "Consent Solicitation / Tender Offer Notes") to permit the proposed sale by Coöperatieve KazMunaiGaz U.A. of 50% KMG Kashagan B.V. to Samruk-Kazyna (the "Kashagan Consent Solicitation"). As part of the Kashagan Consent Solicitation, the Company also sought consent to amend the calculation of certain ratios in the terms and conditions of the Consent Solicitation/Tender Offer Notes. The Consent Solicitation received the support of the requisite percentage of Noteholders.
- On 5 November 2015, the Company launched a cash tender offer to holders of the outstanding Consent Solicitation / Tender Offer Notes for aggregate cash consideration of up to U.S.\$3.4 billion. On 7 December 2015, the Company accepted for purchase an aggregate principal amount of U.S.\$3.7 billion of Consent Solicitation/Tender Offer Notes, comprising U.S.\$1,487,751,000 of the 2043 Notes, U.S.\$969,888,000 of the 2044 Notes, U.S.\$593,436,000 of the 2023 Notes, U.S.\$376,823,000 of the 2025 Notes, U.S.\$128,563,000 of the 2020 Notes, and U.S.\$ 119,726,000 of the 2021 Notes.
- On 9 March 2017, the Company, in conjunction with KMG Finance, launched a consent solicitation seeking the consent of holders of the Consent Solicitation/Tender Offer Notes to the KMG International Sale, as well as an amendment to the judgment event of default contained in the terms and conditions of the Consent Solicitation/Tender Offer Notes. The Consent Solicitation received the support of the requisite percentage of Noteholders.

Atyrau Refinery has entered into a number of loan agreements to finance its modernisation programme and the cost of related goods and services, as well as its general operations as follows:

General corporate purposes:

• In July 2015, Atyrau Refinery entered into a U.S.\$70 million revolving facility with JSC Halyk Bank used for general corporate purposes. As at 31 December 2016, the outstanding amount under this facility was U.S.\$70 million.

The construction of the deeper oil refining complex:

- In August 2012, Atyrau Refinery LLP entered into a loan agreement with JSC Development Bank of Kazakhstan for a principal amount of U.S.\$252 million. This loan bears interest at a fixed rate of 5.0% per annum and matures on 17 December 2025. The loan is guaranteed by the Company. As at 31 December 2016, the outstanding principal amount under this loan was U.S.\$239 million. See "Business—Refining, Marketing and Trading—KMG RM—Atyrau Refinery".
- In August 2012, Atyrau Refinery LLP entered into a U.S.\$297.5 million loan facility with Japan Bank for International Cooperation and Bank of Tokyo Mitsubishi UFJ, Ltd. Two tranches have been provided under this facility: (i) the first tranche comprises a loan from Japan Bank for International Cooperation and bears interest at a rate of CIRR plus 2.19% per annum and (ii) the second tranche comprises a loan from Bank of Tokyo Mitsubishi UFJ secured by Nippon Export and Investment Insurance Agency and bears interest at a rate of sixmonth LIBOR plus 1.1% per annum. The facility matures on 15 December 2025 and is guaranteed by the Company. As at 31 December 2016, the outstanding principal amount under this loan was U.S.\$126.9 million.
- In June 2012, Atyrau Refinery LLP entered into a U.S.\$1.1 billion loan agreement with the Export-Import Bank of China. This loan is secured by China Export & Credit Insurance Corporation (SINOSURE) and bears interest at a rate of six-month LIBOR plus 4.1% per annum and matures on 6 November 2025. The loan is guaranteed by the Company. As at 31 December 2016, the outstanding principal amount under this loan was U.S.\$751.6 million.

The construction of an aromatic hydrocarbons production complex:

- In August 2010, Atyrau Refinery LLP entered into a loan agreement with JSC Development Bank of Kazakhstan for a principal amount of U.S.\$884 million. This loan bears interest of six-month LIBOR plus 4.5% and matures in 2023. As at 31 December 2016, the outstanding principal amount under this loan was U.S.\$666 million.
- In August 2010, Atyrau Refinery LLP entered into a loan agreement with JSC Development Bank of Kazakhstan for a principal amount of KZT 26.4 billion. This loan bears interest at a fixed rate of 9.0% per annum and matures in 2023. As at 31 December 2016, the outstanding principal amount under this loan was KZT 20.8 billion.
- In May 2015, Atyrau Refinery LLP entered into a loan agreement with JSC Development Bank of Kazakhstan for a principal amount of U.S.\$40.4 million. This loan bears interest at a rate of 7.72% and payments of principal are to be made in several instalments between 2016 and 2023. As at 31 December 2016, the outstanding principal amount under this loan was U.S.\$35.6 million.

# Debt Securities

- In October 2010, the Company was substituted as primary obligor in respect of the Series 1 Notes, the Series 2 Notes, the Series 3 Notes and the Series 4 Notes issued under the Programme. Upon such substitution, KMG Finance was released from its obligations in respect of such Notes and the Company's guarantee thereof was cancelled, although no other changes to the terms of such Notes were affected.
- In October 2010, the Company issued KZT 100.0 billion zero coupon bonds due 2017. The bonds are listed on the KASE and are placed at a discounted nominal value of KZT 64.4 billion discounted at an interest rate of 7.0%.
- In October 2009, in order to fund a portion of its share of the 2009 cash call for the North Caspian Project (Kashagan Field), the Company issued bonds on the KASE, which were fully subscribed by JSC Development Bank of Kazakhstan, in a total principal amount of KZT 120 billion. The bonds bear interest at a rate of 6 month LIBOR plus 8.5% per annum, payable semi-annually after a three-year grace period, indexed to the KZT/U.S.\$

exchange rate and mature in 2019. Between 2012 and 2016, the Group repurchased a portion of the bonds. As at 31 December 2016, the outstanding principal amount of these bonds was KZT 106.1 billion.

- In May 2007, Intergas Finance B.V. issued U.S.\$600 million notes at an interest rate of 6.375% due in 2017. In 2011, ICA was substituted in place of Intergas Finance B.V. as primary obligor in respect of the notes and Intergas Finance B.V. was released from its obligations under the notes. As at 31 December 2016, the outstanding principal amount of these notes was U.S.\$127.8 million.
- In July 2016, Tengizchevroil Finance Company International Ltd. issued its U.S.\$1.0 billion 4.0% Series A bonds due 2026. These bonds are guaranteed by TCO. The proceeds of these bonds are being used to finance the FGP and WPMP projects (See "Business—Exploration and Production—Significant Production Fields of Other Joint Ventures and Associates—TCO—Tengiz Expansion Projects").

# Principal Debt Obligations of Non-Consolidated Joint Ventures

In addition, although these are not consolidated with the borrowings of the Company, certain joint ventures and associates of the Company and its subsidiaries have significant debt obligations, the most important of which are described below:

AGP, KCP and BSGP have entered into loan facilities in connection with the construction of the Asia Gas Pipeline, the KC Pipeline and the Beineu-Bozoi-Shymkent Gas pipeline, as follows:

- In August 2013, KCP entered into a U.S.\$300.0 million facility agreement with Industrial and Commercial Bank of China Limited and ICBC Almaty for the purpose of refinancing its notes issued in 2005. Loans drawn down under this facility bear interest at a rate of six-month LIBOR plus 3.75% per annum. As at 31 December 2016, the outstanding principal amount under this loan was U.S.\$215 million (KZT 71.7 billion).
- In December 2012, AGP entered into a U.S.\$4.7 billion loan facility with Chinese Development Bank for the purpose of financing the construction of the third line of the Asia Gas Pipeline. The loan bears interest at a rate of three-month LIBOR plus 2.35% per annum for the duration of the guarantee period and, thereafter, at a rate of three-month LIBOR plus 3.45% per annum and matures on 27 December 2027. As at 31 December 2016, the outstanding principal amount under this loan was U.S.\$3.2 billion (KZT 1,061.8 billion).
- In December 2012, BSGP entered into a U.S.\$1.8 billion syndicated loan facility with, *inter alia*, the China Development Bank for the purpose of financing the development, construction and operation of the Bozoi-Shymkent part of the Beineu-Bozoi-Shymkent Gas Pipeline. In February 2016, certain amendments to this facility were signed. Amounts due under this loan facility bear interest at a rate of three-month LIBOR plus 2.7% per annum for the duration of the guarantee period and, thereafter, at a rate of three-month LIBOR plus 3.2% per annum. The loan matures on 11 March 2028. The loan is secured by corporate guarantees from the Company and CNPC. As at 31 December 2016, the outstanding principal amount under this loan was U.S.\$ 1.4 billion (KZT 478.5 billion).
- In October 2008, AGP entered into a U.S.\$7.5 billion syndicated loan facility with Chinese Development Bank for the purposes of financing the construction of the Asia Gas Pipeline. The loan bears interest at a rate of three-month LIBOR plus 2.15% per annum for the duration of the guarantee period and, thereafter, at a rate of three-month LIBOR plus 2.9% per annum and matures on 22 October 2023. As at 31 December 2016, the outstanding principal amount under this loan was U.S.\$4.9 billion (KZT 1,650.7 billion).
- On 12 August 2008, KCP entered into a U.S.\$1.18 billion credit facility with Industrial and Commercial Bank of China Limited and ING Bank N.V. with a term of ten years, subject to extension for up to five additional years. This credit facility was entered into for the purpose of financing construction of the Kenkiyak-Kumkol pipeline. KCP had the right to draw down the loan in four tranches, three of which were drawn down during 2008 in an aggregate principal amount of U.S. \$1.0 billion. The availability period for this credit facility expired at the end of 2011. Amounts borrowed under the facility accrued interest at a rate of six-month LIBOR plus 2% per annum until February 2013 and six-month LIBOR plus 4% per annum thereafter and are guaranteed by CNPC. As at 31 December 2016, the outstanding principal amount under this facility was U.S.\$454 million (including the capitalised interest) (KZT 151.3 billion).

# Certain Provisions and Terms of Debt Obligations

The debt arrangements of the Company and its subsidiaries contain standard market terms, including certain financial and other restrictive covenants. By way of example, under the Raiffeisen Facility, the Company (as guarantor) must comply with a number of financial covenants, including maintaining: (i) a ratio of net debt to consolidated EBITDA of not more

than 4.0:1; (ii) a ratio of consolidated financial indebtedness of "material subsidiaries" (as defined in the Raiffeisen Facility) to consolidated EBITDA of such material subsidiaries of not more than 2.5:1; and (iii) a ratio of net debt to net capitalisation of not more than 0.55:1. As at the date of this Base Prospectus, the Company is in compliance with these covenants. See "*Risk Factors—Risks Relating to the Company—The Company is required to comply with certain financial and other restrictive covenants*".

The following table sets forth the estimated scheduled maturities of the Company's long-term debt as at 31 December 2016, assuming that all credit lines available to the Company had been fully-drawn down as at such date:

Year Due	Amount Due
	(KZT billions)
2017	369
2018	734
2019	245
2020	618
2021	571
2022	147
2023	297
2024	100
2025 and after	384

The Company's short-term borrowings (including the current portion of long-term debt) increased to KZT 366.4 billion as at 31 December 2016 from KZT 296.5 billion as at 31 December 2015. This increase was primarily due to reclassification of debt from long-term to short-term obligations and the upcoming maturity of a portion of the Company's debt. The Company's short-term borrowings (including the current portion of long-term debt) decreased to KZT 296.5 billion as at 31 December 2015. This decrease was primarily due the repayment of the Series 3 Notes under the Programme at their maturity in 2015 and the repayment of outstanding amounts due under a loan facility obtained in connection with the acquisition of the 10% indirect stake in KPO.

The weighted average interest rate on the Company's fixed interest rate borrowings increased to 7.93% as at 31 December 2016 from 7.82% as at 31 December 2015, primarily due to higher average interest rates applicable to new facilities entered into by the Company in 2016. The weighted average interest rate on the Company's variable interest rate borrowings increased to 4.57% as at 31 December 2016 from 4.4% as at 31 December 2015, primarily due to the repayment of loans with lower interest rates during 2016, as well as an increase in LIBOR rates.

The weighted average interest rate on the Company's fixed interest rate borrowings increased to 7.82% as at 31 December 2015 from 7.12% as at 31 December 2014, primarily due to the repayment of loans with lower interest rates in 2015. The weighted average interest rate on the Company's variable interest rate borrowings decreased to 4.4% as at 31 December 2015 from 9.0% as at 31 December 2014 primarily due to substantial draw down of the loans with relatively low interest rates.

# Quantitative and Qualitative Disclosures about Market Risk

The Company operates in a highly competitive industry, and faces intense competition for new Subsoil Use Agreements, qualified staff and markets for its crude oil exports and its refined oil products.

The Company is subject to risks relating to reserves and production, evaluation of oil and gas reserves, Kazakhstan environmental legislation, prices for crude oil, gas and refined oil products, foreign currency, liquidity, credit, interest rates, taxation and other risks. The Company does not use financial instruments, such as foreign exchange forward contracts, foreign currency options, interest rate swaps and commodity agreements, to manage these market risks.

# **Reserves and Production**

The Company's ability to acquire oil and gas reserves is one of the key factors to its success. New exploration acreage must be acquired through acquisitions or obtaining additional Subsoil Use Agreements. The Company is actively pursuing acquisitions while adhering to its investment criteria. The Company believes it is well positioned to continue to succeed as it has a continual involvement in the oil and gas industry, including its pre-emptive right in respect of strategic deposits in Kazakhstan and with the Government, and the financial capacity to execute transactions.

The Company's ability to develop its reserves is another key to its success. The Company has introduced and continues to utilise Western technology in developing reserves. The Company has the financial capacity to acquire and implement

this technology, but it competes for properly qualified and trained staff necessary to fully utilise it. The Company has addressed this through offering competitive compensation packages to its employees and recruiting on a worldwide basis.

# Evaluation of Oil and Gas Reserves

The process of estimating the Company's oil and gas reserves is complex and requires significant assumptions and decisions in the evaluation of engineering, geological, geophysical and financial information. On an annual basis, the Company obtains evaluations of reserves from the Company's professional engineering staff prepared in accordance with Kazakhstan methodology and independent evaluations for some of its subsidiaries and joint ventures in accordance with PRMS. These reserve evaluations may change substantially from year-to-year as a result of numerous factors, including, but not limited to, the development of economic conditions under which the Company operates its business. As a result, despite all reasonable efforts involved in the process of evaluation, the estimation of the Company's reserves may materially change from period to period.

# Kazakhstan Environmental Legislation

Environmental regulation in Kazakhstan is evolving and subject to ongoing changes. Penalties for violations of Kazakhstan's environmental laws can be severe. Potential liabilities, which may arise as a result of stricter enforcement of existing regulations, civil litigation or changes in legislation cannot be reasonably estimated. Other than as discussed in Note 4 of the 2016 Financial Statements, the Company's management believes that there are no probable or possible environmental liabilities that could have a material adverse effect on the Company's financial position, statement of comprehensive income or cash flows based on the current state of the law.

# Prices for Crude Oil, Gas and Refined oil products Risk

The Company's operating results and financial condition depend substantially upon prevailing prices of crude oil, gas and refined oil products. Historically, prices for crude oil have fluctuated widely for many reasons, including:

- global and regional supply and demand, and expectations regarding future supply and demand, for crude oil and refined oil products;
- changes in geopolitics and geopolitical uncertainty;
- weather conditions and natural disasters;
- access to pipelines, railways and other means of transporting crude oil, gas and refined oil products;
- prices and availability of alternative fuels;
- the ability of the members of OPEC, and other crude oil producing nations, to set and maintain specified levels of production and prices;
- political, economic and military developments in Kazakhstan, neighbouring countries and other oil producing regions, particularly the Middle East;
- Kazakhstan and foreign governmental regulations and actions, including export restrictions and taxes;
- market uncertainty and speculative activities; and
- global and regional economic conditions.

A substantial amount of the Company's crude oil and refined oil products are sold on the spot market or under short-term contracts at market sensitive prices. Market prices for export sales of crude oil and refined oil products are subject to volatile trading patterns in the commodity futures market. The Company's revenue and net income fluctuate significantly with changes in crude oil prices. Crude oil prices have been particularly volatile in recent years. While crude oil prices declined in the first half of 2012 compared to year-end 2011, prices recovered beginning in the summer months and crude oil prices in 2012 generally remained high overall for the second year in a row. According to statistics published by the EIA, the average monthly spot price of Brent crude oil was U.S.\$52.32 per barrel in 2015, as compared to average prices of U.S.\$98.97 per barrel in 2014 and U.S.\$108.56 per barrel in 2013. Crude oil prices began to recover in 2016, with an average monthly spot price of Brent crude oil for December 2016 of U.S.\$53.29 per barrel, according to statistics published by EIA. According to the February 2017 Short-Term Energy Outlook published by the EIA, Brent crude oil

prices averaged U.S.\$55 per barrel in January 2017, which was the highest monthly average for Brent spot prices since July 2015. As at the date of this Base Prospectus, however, the price of crude oil remains considerably below the record high average monthly price of U.S.\$132.72 per barrel recorded in July 2008. As at 30 March 2017, the spot price for Brent crude oil was U.S.\$52.25 per barrel. There can be no assurance as to the level of oil prices that will be maintained in the future. See "*—Main Factors Affecting Results of Operations and Liquidity—Changes in Crude Oil and Refined Oil Product Prices and Advanced Sales of Oil*". Average selling prices can differ from quoted market prices due to the effects of uneven volume distributions during the period, quality differentials, different delivery terms compared to quoted benchmarks, different conditions in local markets and other factors. Domestic prices generally follow the trend of world market prices but are volatile due to the nature of the Kazakhstan market, however, sales prices for exported crude oil have been significantly higher than the domestic sales prices. Apart from KMG EP, which has recently entered into derivatives contracts to hedge its exposure to a decrease in oil prices related to a portion of its oil production, the Company does not use any derivative instruments to hedge its production in order to decrease its price risk exposure. See "*—Main Factors Affecting Results of Operations and Liquidity—Changes in Crude Oil and Refined oil Product Prices*".

See "Risk Factors—Risk Factors Relating to the Company's Business—The Company's revenue and net profits fluctuate significantly with changes in crude oil prices, which prices are historically volatile and are affected by a variety of factors beyond the Company's control".

# Foreign Currency Risk

The Company's principal exchange rate risk involves changes in the value of the U.S. Dollar relative to the Tenge and, to a lesser extent, relative to other currencies. On 11 February 2014, the NBK devalued the Tenge by 18.3% to KZT 184.50 per U.S.\$1.00. The NBK stated that such devaluation was made in light of the situation in the global financial and commodity markets and the depreciation of the Russian Rouble over the course of 2013 and 2014. As at 31 December 2016, the official KZT/U.S.\$ exchange rate reported by the KASE was KZT 333.29 per U.S.\$1.00. See "*Risk Factors— Risk Factors Relating to the Republic of Kazakhstan—Further devaluations of the Tenge could have an adverse impact on the Company and Kazakhstan's public finances and economy*". Under applicable regulations and policies, the NBK may reintroduce a KZT/U.S. Dollar corridor at any time in the future and at any level in its sole discretion.

Most of the Company's cash inflows (approximately 73% in 2015), as well as its accounts receivable balances, are denominated in U.S. Dollars, while a significant amount of the Company's costs of sales (approximately 51% in 2015) are denominated in Tenge. On the revenue side, all of the Company's export revenue, including the exports of crude oil and refined oil products, are denominated in U.S. Dollars or are correlated with U.S. Dollar-denominated prices for crude oil and refined oil products.

As at 31 December 2016, KZT 2,846.1 billion of the Company's indebtedness was denominated in U.S. Dollars (representing 92.6% of the Company's total indebtedness of KZT 3,072.5 billion as at that date). Decreases in the value of the U.S. Dollar relative to the Tenge have reduced, and will continue to reduce, the value of the Company's U.S. Dollar-denominated liabilities when measured in Tenge, whereas increases in the value of the U.S. Dollar relative to the Tenge have increased, and will increase, the value of the Company's U.S. Dollar denominated liabilities when measured in Tenge, the Company's U.S. Dollar denominated liabilities when measured in Tenge, the Company has suffered, and will continue to suffer, foreign currency translation losses when the U.S. Dollar increases in value against the Tenge. See "*Main Factors Affecting Results of Operations and Liquidity—Impact of Changes in Exchange Rates*".

The Company does not use foreign exchange or forward contracts to manage its exposure to changes in foreign exchange rates. The Company's management regularly monitors the Company's currency risk and keeps track of changes in foreign currency exchange rates and its effect on operations of the Company.

# Interest Rate Risk

The Company is exposed to interest rate risk on its indebtedness that bears interest at floating rates and, to a lesser extent, on its indebtedness that bears interest at fixed rates. The Company's policy is to manage its interest rate cost using a mix of fixed and variable rate borrowings. As at 31 December 2016, the Company had loans and borrowings outstanding in an aggregate amount of KZT 3,072.5 billion, of which KZT 2,099.7 billion bears interest at fixed rates (at a weighted average rate of 7.93%) and KZT 972.9 billion bears interest at floating rates (at a weighted average rate of 4.57%), largely determined by reference to LIBOR for U.S. Dollar deposits. See "*—Debt Obligations*".

The Company incurs debt for general corporate purposes including financing capital expenditures, financing acquisitions and working capital needs. Upward fluctuations in interest rates increase the cost of new debt and the interest cost of outstanding variable rate borrowings. Fluctuations in interest rates can also lead to significant fluctuations in the fair value of the Company's debt obligations. A homogeneous category is defined according to the currency in which financial liabilities are denominated and assumes the same interest rate movement within each homogeneous category (*e.g.*, U.S.

Dollars, Tenge). However, the Company's sensitivity to decreases in interest rates and corresponding increases in the fair value of the Company's debt portfolio would negatively affect results and cash flows only to the extent that the Company elected to repurchase or otherwise retire all or a portion of the Company's fixed rate debt portfolio at prices above carrying value.

# Credit Risk

The Company trades only with recognised, creditworthy parties, and it has a credit verification policy in place with respect to customers who wish to trade on credit terms. The Company's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of accounts receivable. While the Company may be subject to losses up to the contract value of the instruments in the event of non-performance by its counterparties, it does not expect such losses to occur. Although collection of these receivables could be influenced by economic factors affecting these entities, the Company believes there is not a significant risk of loss beyond allowances already recorded. The maximum exposure is the carrying amount as disclosed in Note 16 of the 2016 Financial Statements.

With the exception of Gazprom, which accounted for 43.89%, 57.2% and 69.0% of the gas transportation fees of ICA for 2016, 2015 and 2014, respectively, concentrations of credit risk with respect to accounts receivable are limited due to the large number of customers included in the Company's customer base and the uses of letters of credit for most sales. Insurance for deposits of legal entities is not offered by financial institutions operating in Kazakhstan. The Company's management periodically reviews the creditworthiness of the financial institutions with which it deposits cash.

With respect to credit risks arising on other financial assets of the Company, which comprise cash and cash equivalents, bank deposits, trade accounts receivable, loans and notes receivable and other financial assets, the Company's exposure to credit risks arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

In addition, the Company is also exposed to credit and liquidity risk from its investing activities, principally in relation to its placing of deposits with Kazakhstan banks. The Company expects the portion of its deposits with Kazakhstan banks to increase in order to comply with a directive from Samruk-Kazyna that its Group companies, including the Company, maintain 90% of their deposits with Kazakhstan banks.

# Liquidity Risk

Liquidity risk arises when the maturities of assets and liabilities do not match, causing the Company to encounter difficulty in raising funds to meet commitments associated with its financial liabilities. Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value. The Company's management monitors liquidity requirements on a regular basis and believes that the Company has sufficient funds available to meet its commitments as they arise.

# **Hedging Policy**

Historically, the Company has not utilised forward exchange contracts, currency swaps, put options or other hedging arrangements.

In the year ended 31 December 2016, the Company utilised hedging of net investments in certain subsidiaries classified as foreign operations against selected U.S. Dollar-denominated borrowings, the effect of which was equal to KZT 38.0 billion. See Note 3 to the 2016 Financial Statements.

# **Off Balance Sheet Arrangements**

As at 31 December 2016, the Company had no material off balance sheet items. The Company reports all recognised contingent liabilities and commitments as provisions, or otherwise discloses them in its consolidated financial statements. Credit risk for off balance sheet financial instruments is defined as the possibility of sustaining a loss as a result of another party to a financial instrument failing to perform in accordance with the terms of the contract. The Company's management does not believe that off balance sheet instruments are material to its consolidated operations or financial position.

# **BUSINESS**

#### General

The Company's legal and commercial name is JSC NC "KazMunayGas" (or joint stock company "National Company "KazMunayGas"). The Company was organised as a closed joint stock company under the laws of Kazakhstan on 27 February 2002. Pursuant to Decree N 811 of the President dated 20 February 2002, and a number of subsequent decisions of authorised state bodies and certain transfer agreements, the Company is the successor of CJSC "National Oil and Gas Company Kazakhoil" ("**Kazakhoil**") and CJSC "National Company Oil and Gas Transport" (both companies were liquidated upon transfer of all their assets, including shares in joint ventures, to the Company). The Company was re-registered as a joint stock company pursuant to the Law on Joint Stock Companies of the Republic of Kazakhstan (N 415-II, dated 13 May 2003), as amended from time to time (the "**JSC Law**") under re-registration certificate N 11425 1901 AO issued by the Justice Department of the City of Astana on 16 March 2004. The Company's business identification number (BIN) is: 020240000555.

The business address of the Company is 19, Kabanbay Batyr Avenue, Astana 010000, Kazakhstan, and its telephone number is +7 (7172) 976 000.

# Overview

The Company is the national oil and gas company of Kazakhstan with vertically-integrated upstream, midstream and downstream operations located principally in Kazakhstan. The Company's management believes, based on information obtained from the Statistics Committee and the Company's internal information, that, as at 31 December 2016, on a consolidated basis (including the proportionate interest of joint ventures and associates), the Company was the largest crude oil producer in Kazakhstan in terms of production volume. According to information obtained from the Statistics Committee and the Company also operates the largest crude oil and gas pipeline networks in Kazakhstan in terms of length and throughput capacity (primarily through KTO and KTG, respectively). In addition, the Company holds a significant or controlling interest in each of the three principal refineries in Kazakhstan, as well as a major refinery in Romania. See "Management's Discussion and Analysis of Results of Operations and Financial Performance—Main Factors Affecting Results of Operations and Liquidity—Acquisitions, Discontinued Operations and Loss of Control—KMG International".

In the year ended 31 December 2016, the Company's production was 22.6 million tonnes (9.8 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of crude oil and 7.4 bcm (3.1 bcm, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of gas. In the year ended 31 December 2015, the Company's production was 22.6 million tonnes (9.8 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of gas. In the year ended 31 December 2015, the Company's production was 22.6 million tonnes (9.8 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of crude oil and 7.3 bcm (3.1 bcm, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of gas.

Based on the Company's internal information and information obtained from the Statistics Committee, the Company's production of crude oil (including the proportionate share of the Company and its subsidiaries in joint ventures and associates) represented 29.0%, 28.5% and 27.8% of the total crude oil production in Kazakhstan in the years ended 31 December 2016, 2015 and 2014, respectively, while the Company's production of gas (including the proportionate share of the Company and its subsidiaries in joint ventures and associates) represented 15.9%, 16.0% and 16.3% of the total gas production in Kazakhstan in the years ended 31 December 2016, 2015 and 2014, respectively.

As at 31 December 2016, the total length of the crude oil pipeline networks that the Company owns and operates was 5,495 km and the total length of the gas pipeline networks that the Company owns and operates was 11,272 km (primarily through KTO and KTG, respectively). In addition, as at 31 December 2016, the Company had an interest in a further 2,657 km of crude oil pipeline network and 2,759 km of gas pipeline network as part of its joint-venture network.

The Company produced a total of 18.4 million tonnes (16.3 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of refined oil products in 2016, 18.3 million tonnes (16.1 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of refined oil products in 2015 and 19.0 million tonnes (16.6 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of refined oil products in 2015 and 19.0 million tonnes (16.6 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of refined oil products in 2014.

The Company calculates its reserves using the Kazakhstan methodology, which differs significantly from the internationally accepted classifications and methodologies established by PRMS and SEC Standards, in particular with respect to the manner in which and the extent to which commercial factors are taken into account in calculating reserves.

According to Kazakhstan methodology, as at 31 December 2016, the Company's A+B+C1 reserves of crude were 667.2 million tonnes (232.0 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates), the Company's A+B+C1 reserves of gas condensate were 44.9 million tonnes (35.8 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associated) and the Company's A+B+C1 reserves of gas were 430.7 bcm (198.8 bcm, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates). In 2016, the Company's A+B+C1 reserves replacement ratio for crude oil (calculated by comparing net new proved crude oil reserves additions in tonnes to yearly crude oil production in tonnes) was (67.4)% (57.0%, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) compared to (397.1) % ((1.542.5) % excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) in 2015. The decrease in the Company's A+B+C1 reserves replacement ratio in 2015 primarily reflected the sale by the Company of 50% of its interest in KMG Kashagan B.V. to Samruk-Kazyna in October 2015, which resulted in the deconsolidation of such reserves. The decrease in the Company's A+B+C1 reserves replacement ratio in 2016 primarily reflected that the Company did not make any significant acquisitions of upstream assets and there were no significant oil discoveries in 2016. See "The Oil and Gas Industry in Kazakhstan-Reserve Classifications" and "Presentation of Financial, Reserves and Certain Other Information-Certain Reserves Information".

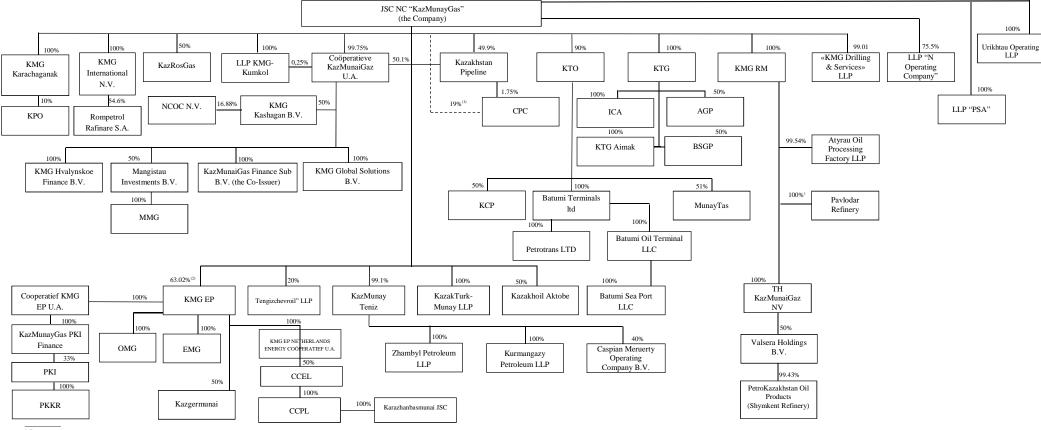
The Company's total revenue increased by 69.8% to KZT 1,857.4 billion for the year ended 31 December 2016 from KZT 1,093.8 billion for the year ended 31 December 2015. The Company's net profit decreased by 27.2% to KZT 360.2 billion for the year ended 31 December 2016 from KZT 494.7 billion for the year ended 31 December 2015. The Company's total revenue increased by 4.0% to KZT 1,093.8 billion for the year ended 31 December 2015 from KZT 1,051.3 billion for the year ended 31 December 2014. The Company's net profit increased by 148.3% to KZT 494.7 billion for the year ended 31 December 2015 from KZT 199.2 billion for the year ended 31 December 2014.

As at 31 December 2016, the Company had total assets of KZT 11,883.1 billion compared to total assets of KZT 10,709.7 billion as at 31 December 2015 and total assets of KZT 8,838.8 billion as at 31 December 2014.

Russia LA Paulcos Astana 4 Atvra China Caspian Sea Lake Balkhash 44 Aral Sea 100 Almaty Uzbekistan ۲ Shynkent Kyrgyzstan Turkmenistan Ш N Planned hydrocarbon products pipeline E .... Existing oil pipeline Refinery -Pumping station .... Planned cil cipeline Oil field 4 Main pumping station Reservoir Gas field Rail terminal 9 Intermediary pumping station Oil, gas, condensate field Existing gas pipelina 0 OI heating facility Planned gas pipeline Gas, oi fe d -Gas storage facility Reservoir Gas, condensate field Gas processing facility Rail terminal -Oil, gas feid A Water pipe Port terminal 4 Existing hydrocarbon products sipeline Reservoir Railway

The following map sets forth the principal Kazakhstan onshore exploration and production, transportation and refining and trading assets as at 31 December 2016:

# **Corporate Structure**



The organisational structure of the principal members of the Company's group as at 31 December 2016 is as follows:

Note:

(1) As at 31 December 2016, as a percentage of ordinary voting shares of KMG EP.

# **Key Strengths**

The Company believes that it benefits from the following key strengths:

# The Company Enjoys Strong Support from the Government.

As a company that is 90%-owned by Samruk-Kazyna and 10% (plus one share)-owned by the NBK, both of which are, in turn, State-owned, the Company benefits from the strong support of the Government, Samruk-Kazyna and the NBK. Among other things, the Government historically has assisted the Company by providing significant equity and debt financing and strategic support and has played an important role in assisting the Company in the expansion of its operations, reserves, production levels and transportation and refining networks. The Company is a significant contributor to the Government's budget, having contributed KZT 410.5 billion in taxes in the year ended 31 December 2016. The Company is also a significant employer in Kazakhstan and, as at 31 December 2016, employed approximately 66,606 people.

# The Company is the Beneficiary of the State's Pre-Emptive Rights.

Under Kazakhstan law, in respect of the strategic deposits (a list of which is approved by the Government and is amended from time-to-time) (See "*Regulation in Kazakhstan—Limitation of use of the State's Pre-Emptive Right*"), the State has a pre-emptive right of acquisition with respect to any transfer of subsoil use rights and any transfer of interests in a legal entity directly or indirectly controlling another legal entity with subsoil use rights, if the core business of the controlling entity is related to subsoil use in Kazakhstan. The State has designated the Company to be the beneficiary of such pre-emptive right. The Company used this pre-emptive right to acquire interests in MMG, PKI, Kazgermunai and CCEL. The Company's management believes that these pre-emptive rights will enable the Company to further expand its interests in the Kazakhstan oil and gas production and exploration industry over time. In addition, under the Gas Law, KTG has been appointed as the "national operator" for the transportation of gas, which gives KTG a priority right (on behalf of the State) to purchase all associated gas produced in Kazakhstan, which it resells on the domestic market.

# The Company is a Vertically-Integrated Oil and Gas Company.

The Company is vertically-integrated across the energy value chain and conducts prospecting, exploration and development, preparation, refining, transportation and retail activities, principally in Kazakhstan. Its exploration and development and transportation activities are conducted onshore and offshore (in the Caspian Sea). With its established track record of oil and gas production, the Company is well placed to strengthen its position in the region.

In addition to its domestic retail activities, it also conducts retail activities in Romania, Spain and France, among other countries. It conducts petrochemical activities both domestically and through KMG International. Although the Company has announced its intention to sell all or a significant portion of its stake in KMG International in one or more transactions over the near to medium term including the Proposed KMG International/CEFC Sale, as at the date of this Base Prospectus, the Company intends to continue to hold a meaningful interest in KMG International following the Proposed KMG International/CEFC Sale, which will permit the Company to maintain and develop a significant presence in the downstream oil and gas segment in Europe without being required to make additional investments.

# The Company is the Largest Producer of Crude Oil in Kazakhstan.

The Company is the largest producer of oil in Kazakhstan (based on information obtained from the Statistics Committee and the Company's own statistics), with production of 22.6 million tonnes (9.8 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of crude oil in the year ended 31 December 2016. The Company and its subsidiaries have increased, directly and through its joint ventures and associates, the scale of their operations through the Company's acquisitions of interests in MMG, as well as in other smaller exploration and production companies, by KMG EP; acquisitions of interests in PKI, Kazgermunai and CCEL, which also are significant producers of crude oil and, in 2011, the Company acquired a 10% indirect interest in KPO, which operates the Karachaganak field, which has contributed significantly to the Company's oil and gas production since 2013. The Company also has increased production over time with respect to KMG EP's mature oil and gas fields through the use of stimulation and secondary enhancement techniques. The Company continues to increase its crude oil production through its joint venture TCO, and construction of the next phases of the Tengiz Field expansion projects commenced in 2014. Production is expected to be further increased as a result of the resumption of commercial production in the Kashagan Field in November 2016.

# The Company is the Operator of Kazakhstan's Extensive Oil and Gas Pipeline Networks.

Due to its strategic location and hydrocarbon reserves, Kazakhstan is a key focal point in the transportation of oil and gas from Central Asia to Europe and China. The Company's subsidiaries, KTO and KTG, directly or indirectly, are the operators of the primary hydrocarbon transport networks in Kazakhstan and thus the principal pipelines for the transport of oil and gas produced in Kazakhstan within and to the borders of Kazakhstan and through Kazakhstan from other countries. The Company also expects to benefit from ongoing expansion projects at key pipelines, including the CPC Pipeline, the Asia Gas Pipeline and the Beineu-Bozoi-Shymkent Gas Pipeline, which, following completion, are expected to increase the Company's export capacity. The Company believes that its midstream operations, which are subject to less volatility compared to oil and gas production, provide the Company with stable cash flows and support the overall profitability of the Group. In addition, under the Gas Law, KTG has been appointed as the "national operator" for the transportation of gas, which gives KTG a priority right (on behalf of the State) to purchase all associated gas produced in Kazakhstan, which it resells on the domestic market. The Company expects KTG's status as national operator to continue to enhance the Company's revenue from gas sales to end-users and lessen its dependence on gas transportation tariffs.

# The Company Owns Significant Interests in and Exerts Operating Control over All Three Major Refineries in Kazakhstan.

The Company currently has a controlling or significant interest in all three major refineries in Kazakhstan. More specifically, the Company controls the Atyrau Refinery in Western Kazakhstan and the Pavlodar Refinery in Northeastern Kazakhstan, and, as at 31 December 2016, it held a 49.7% interest in the Shymkent Refinery in Southern Kazakhstan. The Company believes that its refining operations comprise an important part of its operations and the Company is continuing its efforts to modernise its refineries with the aim of improving the efficiency and profitability of its downstream business.

In addition, through its interest in KMG International, the Company had a 54.6% interest in Rompetrol Rafinare as at 31 December 2016, which owns and operates, among others, the Petromidia Refinery in Romania, as well as the Vega Refinery in Romania. See "Management's Discussion and Analysis of Results of Operations and Financial Performance—Main Factors Affecting Results of Operations and Liquidity—Acquisitions, Discontinued Operations and Loss of Control—KMG International".

# Strategy

In 2016, the Company adopted a new strategy for the period from 2016 until 2025. Pursuant to this strategy, the Company's goal is to become a top-30 global oil and gas company in terms of commercial oil and condensate production volumes, by focusing on the following three priorities:

# Strengthen the Company's Financial Position

The Company intends to strengthen its financial position by improving operational performance and labour productivity; establishing a balanced portfolio of investment projects; increasing cash-positive production; optimising the Company's tax position; and improving operational structures and business processes.

The Company's key strategic aim is to strengthen its financial position and develop its operational efficiency, in particular to combat the low international market prices for crude oil that have prevailed since 2015. Such strategy includes reducing the Company's production cost and improving labour productivity through: (i) analysing the causes of underground equipment failures and developing a programme to improve the mean time between failures ("**MTBF**") to include standard solutions for common failures; (ii) conducting hydrodynamic studies of all wells at the Company's key fields to identify and implement an efficient reservoir pressure maintenance system and injection system; (iii) conducting systemic analysis of the drilling of horizontal and directional wells and the implementing services for drilling wells; and (iv) setting goals for long-term optimisation of headcount in the Company's upstream activities, including the out-sourcing of all work related to non-core assets and transferring the oilfield service divisions out of the Company's producing assets.

In parallel with the implementation of measures to improve operational efficiency, the Company plans to review, with the aim of reducing, its downstream investments in order to establish a more balanced portfolio of investment projects. The proposed sale of 51% of the Company's interest in KMG International is in line with this strategy. The Company is targeting to reduce its capital costs by more than U.S.\$20 billion by 2025 through optimisation of its investment programme, including by reducing its investments in the downstream sector.

# Develop the Company's national upstream and midstream offerings in Kazakhstan and target opportunities in CIS countries

The Company is working towards adopting a new business model with a significant focus on business in Kazakhstan and CIS countries.

In order to implement this business model, the Company plans to restructure its existing portfolio and reduce the number of its portfolio companies to 128 from 220 by: (i) fully- or partially-selling its downstream refineries and retail network; (ii) fully- or partially-exiting from the retail gas sector; (iii) exiting from non-core assets (other than high-tech assets); (iv) fully- or partially-exiting from businesses conducted outside of Kazakhstan (including through the proposed sale of 51% of the Company's interest in KMG International); and (v) privatising certain of the Company's assets as required pursuant to the Government's 2016 Complex Privatisation Plan (including, potentially, the Atyrau Refinery, Pavlodar Refinery and Shymkent Refinery). See "*Risk Factors—Risk Factors Relating to the Company's Business—The Government, which indirectly controls the Company, may cause the appointment or removal of members of the Company's management team or require the Company to privatise certain of its assets."* 

The Company also intends to exercise its option to repurchase the interest in Kashagan B.V. sold to Samruk-Kazyna before the option expires in 2020 (unless such option is extended). In order to implement the privatisation programme; raise funds for sustainable growth; and repurchase shares in Kashagan B.V. from Samruk-Kazyna, the Company may consider raising funds from equity financing, although the timing and terms of such financing have not yet been finalised.

In order to strengthen its upstream activities in Kazakhstan and the surrounding region, the Company intends to enter into strategic partnerships with third parties in order to conduct further exploration and development activities in the Caspian Basin.

# Strengthen the Company's role as an Oil and Gas Stakeholder in Kazakhstan

Based on information obtained from the Statistics Committee and the Company's internal information, the Company was the largest producer of oil in Kazakhstan as at 31 December 2016. The Company intends to maintain and consolidate its position as a key stakeholder in the oil and gas sector in Kazakhstan by: (i) strengthening its control over its exploration and production operations in Kazakhstan; (ii) improving the efficiency of its joint ventures, including TCO, NCPC and KPO, by, inter alia, expanding existing capacities to organically increase production levels, extending existing licenses and through inorganic growth (the acquisition of additional assets); and (iii) developing new reserves in Kazakhstan, in particular in the Caspian basin, through strategic partnerships with international oil and gas companies, as the Company has done in the past with TCO, NCPC and KPO. The Company intends to work with relevant parties and authorities to encourage strategic investment in its operations and businesses to further such aims.

The Company has also adopted a development plan for 2017-2021, which targets, among other things (i) the sale of 100% of the shares of Eurasia Air JSC, 51% of the shares of Kazmortransflot National Marine Shipping Company JSC and 51% of the shares of KMG International in 2017 (all of which are in line with, and are planned to be conducted under, the 2016 Complex Privatisation Plan); (ii) payment of the Company's share of advance payments in connection with the TCO Advanced Oil Sale Transaction and the Kashagan Advanced Oil Sale Transaction; (iii) the exercise of the call option to repurchase shares in KMG Kashagan B.V. sold to Samruk-Kazyna and the raising of financing in respect of such shares; (iv) receipt of dividends from TCO; and (v) the indexation of employee salaries based on inflation forecasts.

# Reserves

According to Kazakhstan methodology, as at 31 December 2016, the Company's A+B+C1 reserves of crude oil were 667.2 million tonnes (232.0 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates), the Company's A+B+C1 reserves of gas condensate were 44.9 million tonnes (35.8 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) and the Company's A+B+C1 reserves of gas were 430.7 bcm (198.8 bcm, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates). Reserves are measured only on an annual basis, and, accordingly, no reserve information is available as at any date subsequent to 31 December 2016.

The following table sets forth the Company's A+B+C1 reserves that are attributable to the Company as at 31 December 2016:

#### For the year ended 31 December 2016

Company and Field	% ownership interest <sup>(1)</sup>	Oil	% of total	Gas Condensate	% of total	Gas	% of total
		(tonnes in		(tonnes in			
~		millions)		millions)		(mcm)	
Consolidated Subsidiaries, Joint							
<i>Operations and KPO</i> <sup>(3)</sup> : Total for KMG EP	63.02 <sup>(2)</sup>	197.2	29.6	4.4	9.7	56,577	13.1
Uzen Field	05.02	197.2	29.0 18.6	4.4	9.7	14,934	3.5
EMG Fields		72.8	10.9	1.6	0.0 3.5	28,813	5.5 6.7
Other Fields		12.8	0.0	2.8	5.3 6.2	12,830	0.7 3.0
	10.00	17.6	2.6		62.0		20.6
Total for KPO, Karachaganak Field	10.00	17.6 3.3		27.8 3.0	6.7	88,852 30,694	20.0
Total for Urikhtau Operating Urikhtau Field	100.00	<b>3.3</b>	0.5 0.5	<b>3.0</b>	6.7 6.7	<b>30,694</b> 30,694	7.1
Total for	100.00	5.5	0.5	5.0	0.7	30,094	7.1
KazMunayTeniz	100.00	6.9	1.0	—	0.0	726	0.2
Kazar Field	25.00	5.7	0.9		0.0	652	0.2
Auezov Field	25.00	1.2	0.9	—	0.0	74	0.2
	100.00	7.0	0.2	0.6	1.4		5.1
Other subsidiaries	100.00	7.0	1.1	0.0	1.4	21,963	
Total for Subsidiaries and Joint		222.0	24.0	25.0	70.0	100 011	16.0
Operations:		232.0	34.8	35.8	79.9	198,811	46.2
Non-consolidated Joint Ventures and							
Associates:							
of the Company:	8.44	70 5	10.0	1.2	20	40.462	11.5
Total for NCPC	0.44	72.5	10.9	1.3	2.8	49,462	11.5
Kashagan Field		69.5	10.4	1.2	0.0	45,350	10.5
Other Fields	20.00	3.0	0.4	1.3	2.8	4,112	1.0
Total for TCO	20.00	<b>219.3</b>	32.9	_	0.0	111,483	25.9
Tengiz Field		205.7	30.8	_	0.0	103,528	24.0
Other fields	50.00	13.6	2.0		0.0	7,955	1.8
Total for Kazakhoil Aktobe	50.00	25.3	3.8	0.3	0.7	8,245	1.9
Alibekmola Field		16.3	2.4	0.0	0.0	3,978	0.9
Other fields	50.00	9.0	1.3	0.3	0.7	4,267	1.0
Total for MMG	50.00	66.1	9.9	0.6	1.4	28,159	6.5
Kalamkas Field		29.5	4.4		0.0	12,797	3.0
Zhetybai Field		26.4	4.0	0.6	1.3	12,733	3.0
Other fields		10.2	1.5	0.1	0.1	2,629	0.6
Other joint ventures		3.5	0.5	1.1	2.4	15,601	3.6
of VMC ED.	63.02						
<i>of KMG EP:</i> Total for Kazgermunai	50.00	15.1	2.3	0.2	0.4	3,742	0.9
Akshabulak Field	50.00	13.1	2.3 1.9	0.2	0.4	1,836	0.9
Other Fields		2.3	0.3	0.0	0.1	1,830	0.4
Total for PKI	33.00	2.3 11.9	1.8	<b>0.1</b>	0.3		0.4 1.0
PKKR	33.00	6.6	1.8	0.0	0.1	<b>4,202</b> 2,868	0.7
Other Fields		5.2	0.8	0.0	0.1	1,334	0.7
Total for CCEL	50.00	21.5	0.8 3.2	0.0	0.0	1,554 <b>146</b>	0.3
Karazhanbas Field	50.00	21.5 21.5	3.2		0.0	140 146	0.0
Total Ural Oil and Gas	50.00	21.3	5.2 0.0	5.5	12.3		2.5
Total for Joint Ventures and	50.00	_	0.0	5.5	12.3	10,844	2.3
Associates		435.2	65.2	9.0	20.1	231,884	53.8
Total		667.2	100.0	44.9	100.0	430,695	100.0
1 Uul						,	

Notes:

(1)

As at 31 December 2016. As at 31 December 2016, as a percentage of ordinary voting shares of KMG EP. (2)

Recognising that KPO is a consortium operating under a joint operating agreement, the Company also accounts for its interests in KPO under the proportionate consolidation method. (3)

See "Risk Factors—Risks Relating to the Company's Business—The reported quantities or classifications of the Company's crude oil and gas reserves may be lower than estimated because of inherent uncertainties in the calculation of reserves and because of the use of Kazakhstan methodology", "The Oil and Gas Industry in Kazakhstan—Reserve Classifications" and "Presentation of Financial, Reserves and Certain Other Information—Presentation of Certain Information Relating to Subsidiaries, Joint Ventures and Associates".

# **Exploration and Production**

# Overview

Based on information obtained from the Statistics Committee and the Company's internal information, the Company's management believes that the Company was the largest crude oil producer in Kazakhstan in terms of production volume as at 31 December 2016. In the year ended 31 December 2016, the Company's production of crude oil was 22.6 million tonnes (9.8 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of crude oil, compared to 22.7 million tonnes (9.7 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of crude oil in the year ended 31 December 2015 and 22.5 million tonnes (9.2 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of crude oil in the year ended 31 December 2015 and 22.5 million tonnes (9.2 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of crude oil in the year ended 31 December 2015 and 22.5 million tonnes (9.2 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of crude oil in the year ended 31 December 2015 and 22.5 million tonnes (9.2 million tonnes, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of crude oil in the year ended 31 December 2014.

Based on the Company's internal information and information obtained from the Statistics Committee, the Company's production of crude oil (including the proportionate share of the Company and its subsidiaries in joint ventures and associates) represented 29.0%, 28.5% and 27.8% of the total crude oil production in Kazakhstan in the years ended 31 December 2016, 2015 and 2014, respectively, while the Company's production of gas (including the proportionate share of the Company and its subsidiaries in joint ventures and associates) represented 15.9%, 16.0% and 16.3% of the total gas production in Kazakhstan in the years ended 31 December 2016, 2015 and 2014, respectively.

KMG EP (including KMG EP's proportionate interests in Kazgermunai, CCEL and PKI) represented 53.7%, 54.5% and 54.9% of the Company's production of crude oil in the years ended 31 December 2016, 2015 and 2014, respectively. TCO represented 24.3%, 24.0% and 23.7% of the Company's total production of crude oil in the years ended 31 December 2016, 2015 and 2014, respectively.

In the year ended 31 December 2016, the Company's production of gas was 7.4 bcm (3.0 bcm, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of gas compared to 7.2 bcm (3.1 bcm, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of gas, in the year ended 31 December 2015 and 7.0 bcm (2.9 bcm, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of gas, in the year ended 31 December 2015 and 30 bcm (2.9 bcm, excluding the proportionate share of the Company and its subsidiaries in joint ventures and associates) of gas in the year ended 31 December 2014.

The Company's production of gas (including the proportionate share of the Company and its subsidiaries in joint ventures and associates) represented 15.9%, 16.0% and 16.3% of the total gas production in Kazakhstan in the years ended 31 December 2016, 2015 and 2014, respectively, based on the Company's internal information and information obtained from the Statistics Committee. The Company's major gas producing subsidiaries and interests are KMG EP (including KMG EP's proportionate interests in Kazgermunai, CCEL and PKI), TCO and KPO. KMG EP produced 18.3% (or 1.3 bcm), 18.1% (or 1.3 bcm) and 18.4% (or 1.3 bcm) of the Company's production of gas in the years ended 31 December 2016, 2015 and 2014, respectively. TCO produced 40.9% (or 3.0 bcm), 41.1% (or 3.0 bcm) and 41.6% (or 2.9 bcm) of the Company's production of gas in the years ended 31 December 2016, a 10% interest (indirectly, through its subsidiary, KMG Karachaganak LLP), produced 23.9% (or 1.7 bcm), 25.1% (or 1.8 bcm) and 26.1% (or 1.8 bcm) of the Company's production of gas in the years ended 31 December 2016, 2015 and 2014, respectively.

The Company classifies its upstream operations into two categories: "production and development assets" and "exploration projects". Production and development assets consist of subsidiaries and joint ventures with fields that are either currently producing or are at the development stage as approved by the Ministry of Energy. Exploration projects consist of subsidiaries and joint ventures that are not currently approved by the Ministry of Energy as producing fields and are still at the exploration stage. Generally, on completion of an initial exploration programme and if the Ministry of Energy approves the project, a project will enter the development phase and join the production and development assets category.

See "The Oil and Gas Industry in Kazakhstan—Regulatory Bodies—Ministry of Oil and Gas" and "Presentation of Financial, Reserves and Certain Other Information—Presentation of Certain Information Relating to Subsidiaries, Joint Ventures and Associates".

# **Production and Development Assets**

The following table sets forth the production attributable to the Company from its consolidated subsidiaries and nonconsolidated joint ventures and associates for the periods indicated:

				31 Decembe				
		2016		2015		2014		
Company and Field	% Ownership Interest <sup>(1)</sup>	Oil & Gas Condensate	Gas	Oil & Gas Condensate	Gas	Oil & Gas Condensate	Gas	
		(thousand	<i>.</i>	(thousand	<i>.</i>	(thousand	<i>.</i> .	
Consolidated Subsidiaries and KPO:		tonnes)	(mcm)	tonnes)	(mcm)	tonnes)	(mcm)	
Total for KMG EP	63.02(2)	8,396.2	803.1	8,342.5	821.5	8,160.0	777.7	
Uzen Field		5,555.0	298.6	5,510.4	291.3	5,328.0	213.1	
EMG Fields		2,832.0	191.6	2,823.0	187.9	2,822.7	188.2	
Other Fields		9.2	312.9	9.1	342.3	9.2	376.4	
Total for KPO <sup>(3)</sup>	10.00	1,046.6	1,765.9	1,079.6	1,823.4	1,100.4	1,824.8	
Other Subsidiaries	100.00	312.7	514.1	260.7	465.8	20.7	328.0	
T-4-1 C								
Total for Subsidiaries		9,755.5	3,083.1	9,682.8	3,110.7	9,281.1	2,930.5	
Non-consolidated Joint Ventures and Associates:								
of the Company: Total for NCPC	8.44	80.8	49.6					
Total for TCO	20.00	5,511.0	49.0 3,016.0	5,432.0	2,978.0	5,336.0	2,909.0	
Tengiz Field	20.00	5,060.0	2,692.0	<b>4,971.0</b>	2,685.0	4,896.0	2,658.0	
Other Fields		451.0	324.0	461.0	2,003.0	440.0	2,050.0	
Total for Kazakhoil		<b>380.7</b>	<b>307.3</b>	<b>401.0</b>	<b>302.4</b>	<b>419.0</b>	265.2	
Aktobe	50.00	300.7	307.3	400.0	302.4	417.0	203.2	
Alibekmola Field	50.00	163.0	125.2	180.0	125.8	186.6	114.1	
Other Fields		217.7	182.1	220.6	176.6	232.4	151.1	
Total for MMG	50.00	3,145.0	378.5	3,136.7	366.0	3,136.7	311.4	
Kalamkas Field	20.00	2,051.5	259.3	2,081.1	250.3	2,110.9	199.2	
Other Fields		1,093.5	119.2	1,055.6	115.7	1,025.8	112.2	
Other Joint Ventures		, <u> </u>		,		140.0	71.4	
of KMG EP:								
Total for	50.00(2)	1 4/0 0	299.2	1,499.9	241.7	1,499.9	250.5	
Kazgermunai	50.00 <sup>(2)</sup>	<b>1,468.0</b> 1,315.0	182.6	1,330.3	186.1	1,317.0	185.2	
Akshabulak Field								
Other Fields	22.00	153.0	116.6	169.6	55.6	182.9	65.3	
Total for PKI	33.00	<b>1,235.3</b>	<b>230.3</b>	<b>1,448.4</b> 807.0	<b>232.8</b> 138.4	<b>1,611.5</b> 918.8	247.2	
PKKR		640.0 505.2	120.8				146.5	
Other Fields	50.00	595.3	109.5	641.4	94.4	692.7	100.7	
Total for CCEL	50.00	<b>1,063.5</b>	<b>18.9</b>	<b>1,069.2</b>	<b>19.9</b>	<b>1,065.9</b>	13.4	
Karazhanbas Field Total for Joint		1,063.5	18.9	1,069.2	19.9	1,065.9	13.4	
Ventures and								
Associates		12,884.3	4,299.8	12,986.8	4,140.8	13,209.0	4,068.1	
Total		22,639.8	7,382.9	22,669.6	7,251.5	22,490.1	6,998.6	

Notes:

As at 31 December 2016. (1)

(1) (2) (3) As at 31 December 2016, as a percentage of ordinary voting shares of KMG EP. Recognising that KPO is a consortium operating under a joint operating agreement, the Company also accounts for its interests in KPO under the proportionate consolidation method.

The following table sets forth certain information relating to the production and development activities of the Company and its subsidiaries, joint ventures and associates at their respective significant fields as at the dates and for the periods indicated:

Company and Field	% of Ownership Interest <sup>(1)</sup>	Date Commenced	Expiration of Agreement	Production wells <sup>(1)</sup>	Injection wells <sup>(1)</sup>
Consolidated Subsidiaries, Joint Operations and KPO: KMG EP: Uzen Field	63.02 <sup>(2)</sup>	1965	2020	3,916	1,226
EMG Fields		between 1911- 1999 between 1973-	between 2020- 2030 between 2020-	2,215 27	437 0
Other Fields <b>KPO:</b> <sup>(3)</sup>	10.00	1982	2030		Ŭ
Karachaganak Field Total for Subsidiaries		_	_	<u> </u>	<u> </u>
Non-consolidated Joint Ventures and Associates: of the Company: NCPC:					
Kashagan Field TCO:	8.44 20.00	2001	2041	37	-
Tengiz Field <i>Kazakhoil Aktobe:</i>	50.00	1993	2033	110	8
Alibekmola Field <i>MMG:</i>		2001	2023	64	21
Kalamkas Field Zhetybai Field		1979 1967 between 1990-	2031 2031 between 2020-	2,199 1,134 276	711 470 82
Other fields		2003	2030		
of KMG EP: <b>Kazgermunai:</b> Akshabulak Field Other Fields	63.02 <sup>(2)</sup> 50.00	1997	2024	127 88	19 11
<i>PKI:</i>	33.00	h - t 1084	h - true 2010	00	11
PKKR <i>CCEL:</i>		between 1984- 2000	between 2019- 2024	506	184
Karazhanbas Field Total for Joint				2,755	809
Ventures and Associates		_	—	7,296	2,315
Total		_	_	13,573	3,995

Notes:

(1) As at 31 December 2016.

(2)

As at 31 December 2016, as a percentage of ordinary voting shares of KMG EP. Recognising that KPO is a consortium operating under a joint operating agreement, the Company also accounts for its interests in KPO under the proportionate consolidation method. (3)

The following table sets forth certain information relating to new wells drilled by the Company and its subsidiaries, joint ventures and associates at their respective significant fields as at the dates and for the periods indicated:

	New wells drilled									
	Production wells	Other wells	Production wells	Other wells	Production wells	Other wells				
	For the year ended 31 December									
<b>Company and Field</b>	2016	2016	2015	2015	2014	2014				
Consolidated Subsidiaries, Joint Operations and KPO: KMG EP:										
Uzen Field EMG Fields <b>KPO:</b> <sup>(1)</sup>	188 47	0 11	231 54	0 5	234 67	0 11				
Karachaganak Field	7	0	7_	0	5	0				
Total for Subsidiaries	242	11	292	5	306	11				
Non-consolidated Joint Ventures and Associates: of the Company: NCPC:										
Kashagan Field TCO:	0	0	4	0	15	0				
Tengiz Field Kazakhoil Aktobe:	12	0	10	0	6	0				
Alibekmola Field <i>MMG:</i>	0	0	0	0	2	0				
Kalamkas Field	84	0	80	0	95	0				
Zhetybai Field Other fields	52 36	0 0	54 23	0 0	152 0	0 0				
of KMG EP: Kazgermunai: Akshabulak Field	9	0	17	0	10	0				
<i>PKI:</i> PKKR	2	0	19	0	47	54				
CCEL: Karazhanbas Field	51	0	112	0	179	0				
Total for Joint Ventures and	246	0	319	0	491	54				
Associates										
Total	488	11	611	5	797	65				

Note:

 Recognising that KPO is a consortium operating under a joint operating agreement, the Company also accounts for its interests in KPO under the proportionate consolidation method.

# Significant Production Fields of KMG EP

KMG EP is the Company's largest consolidated subsidiary in terms of A+B+C1 reserves of crude oil, gas condensate and gas, representing 29.6% of the Company's A+B+C1 reserves of crude oil, 9.7% of the Company's A+B+C1 reserves of gas condensate and 13.1% of the Company's A+B+C1 reserves of gas (in each case, excluding Kazgermunai, PKI and CCEL). KMG EP is also the Company's largest subsidiary in terms of production volume, representing 37.1% of the Company's production of crude oil in 2016 and 10.9% of the Company's production of gas in 2016 (in each case, excluding Kazgermunai, PKI and CCEL).

Many of KMG EP's significant fields are mature; therefore, production levels are achieved by various field stimulation and rehabilitation projects, including drilling and completing new wells, completing well workovers and introducing various secondary enhancement and well stimulation and recovery techniques. See "*—Oil Field Development and Rehabilitation*".

The Company owned 63.02% of the share capital of KMG EP as at 31 December 2016, with the remaining issued share capital (represented by common shares listed on the KASE and GDRs listed on the London Stock Exchange) being publicly held. On 30 September 2009, China Investment Corporation announced that it had acquired an 11% stake in KMG EP through the purchase of GDRs on the open market for a total consideration of U.S.\$939 million. Although this stake is significant, KMG EP has not granted China Investment Corporation any special shareholder rights as a result of this transaction, nor has China Investment Corporation requested a seat on KMG EP's Board of Directors.

In July 2014, the Company released an announcement confirming that the Company had made a preliminary approach to the Independent Directors of KMG EP with a proposal to make an offer for the shares in KMG EP that it did not already own at a value of U.S.\$18.50 per GDR/20,393 KZT per share (or U.S.\$2.8 billion in the aggregate). The offer was ultimately withdrawn after failure to reach agreement with the KMG EP's Independent Directors on price.

In June 2016, the Company proposed certain changes be made to KMG EP's charter and to the relationship agreement by and between the Company and KMG EP dated 8 September 2006 (the "**Relationship Agreement**"), aimed at alleviating KMG EP's deteriorating financial results, which had been negatively affected by difficult trading conditions and a challenging external environment (the "**KMG EP Proposal**"). The Company's proposed amendments to KMG EP's charter and the Relationship Agreement included (i) the removal of the multi-layered decision making process by focusing decision making with KMG EP's board; (ii) amending the membership of the Nominations Committee and the process of appointing Independent Directors to the KMG EP board; and (iii) addressing technical shortcomings in the documents. The Company made an offer to purchase shares and GDRs in KMG EP to the shareholders of KMG EP wishing to exit in response to the KMG EP Proposal, at a price of U.S.\$7.88 per GDR; U.S.\$47.28 per common share and U.S.\$27.62 per preferred share. In July 2016, the Company published a revised circular: (i) increasing the offer price to purchase shares and GDRs in KMG EP to U.S.\$31.55 per preferred share; and (ii) removing from the KMG EP Proposal the proposal that the Company retain veto rights in respect of future nominations of KMG EP Independent Directors by the Nominations Committee. The offer was rejected by KMG EP's shareholders in August 2016 and the Company currently has no plans to make an alternative offer.

# Uzen Field

The Uzen Field is the largest oil field of KMG EP in terms of crude oil reserves and production volume. As at 31 December 2016, the Uzen Field had estimated A+B+C1 reserves of crude oil of 124.4 million tonnes and A+B+C1 reserves of gas of 14.9 bcm, representing 18.6% and 3.5% of the Company's A+B+C1 reserves of crude oil and gas, respectively.

The Uzen Field, located in the Mangistau oblast, was discovered in 1961 and started producing in 1965. Oil production at the Uzen Field is from 13 horizons in the Jurassic formation, located at depths shallower than 1,800 m. The Ural and Brent grades of crude oil produced at the Uzen Field usually have maximum API gravity of 34 degrees, sulphur content ranging from 0.16% to 0.24%, significant paraffinic content and an average watercut of 81.5%

The Uzen Field's wellstock consisted of 3,916 production wells and 1,226 injection wells as at 31 December 2016, including 188 new wells drilled in 2016. The Uzen Field produced 5.6 million tonnes of crude oil in the year ended 31 December 2016, 5.5 million tonnes of crude oil in the year ended 31 December 2015 and 5.3 million tonnes in the year ended 31 December 2014, representing 24.5%, 24.3% and 23.7%, respectively, of the Company's production of crude oil for the respective years. In the year ended 31 December 2016, production wells at the Uzen Field produced an average of 15,430.6 tonnes of crude oil per well per day.

In the year ended 31 December 2016, the Uzen Field produced 298.6 mcm of gas, representing 3.8% of the Company's production of gas, 120 mcm of which was used for the internal needs of the Uzen Field. Gas utilised for internal needs is used to heat the oil contained in KMG EP's pipelines, which otherwise solidifies at temperatures below -35 C° due to its paraffinic nature. The remaining gas is sent to KMG EP's gas processing plant in Uzen for processing and subsequent sale. The Uzen Field produced 291.3 mcm of gas in 2015 and 291.3 mcm of gas in 2014, representing 4.0% and 3.0%, respectively of the Company's production of gas for those years.

In the year ended 31 December 2016, production of crude oil at the Uzen Field increased by 0.8%, or by 44.6 thousand tonnes, compared to the year ended 31 December 2015, reflecting an increase in oil production as a result of new wells drilled at the Uzen Field. In the year ended 31 December 2015, production of crude oil at the Uzen Field increased by 3.4% or 182.3 thousand tonnes, compared to the year ended 31 December 2014, for the same reason.

KMG EP currently plans to spend KZT 118.7 billion on capital expenditures in 2017 and KZT 397.0 billion between 2018 and 2021, of which KZT 14.0 billion and KZT 500 billion, respectively, is expected to be spent on exploration and production support. These expenditures are expected to be funded from KMG EP's internal cashflows.

# EMG Fields

The EMG fields comprise a total of 39 oil fields located around the northern and eastern shores of the Caspian Sea in the Atyrau oblast. Of the producing EMG fields, the following eight fields are the largest in terms of reserves as well as production volume: (i) Kenbai (East Moldabek/North Kotyrtas) Field; (ii) Nurzhanov Field; (iii) Kamyshitovoye Southwest Field; (iv) Botakhan Field; (v) Makat East Field; (vi) Zaburunye Field; (vii) Zhanatalap Field; and (viii) Kamyshitovoye Southeast Field. As at 31 December 2016, the EMG fields had estimated A+B+C1 reserves of crude oil of 72.8 million tonnes, A+B+C1 reserves of gas condensate of 1.6 million tonnes and A+B+C1 reserves of gas of 28.8 bcm, representing 10.9%, 3.5% and 6.7% of the Company's A+B+C1 reserves of crude oil, gas condensate and gas, respectively.

The following table sets forth certain information relating to the most significant EMG fields:

Field	Date production commenced	Producing geologic formation
Kenbai (East Moldabek/North Kotyrtas) Field	1996	Production is from 15 horizons in the Cretaceous, Jurassic and Triassic formations, located at depths shallower than 1,900 m
Nurzhanov Field	1967	Production is from nine horizons in the Cretaceous, Jurassic and Triassic formations, located at depths shallower than 3,320 m
Kamyshitovoye Southwest Field	1972	Production is from seven horizons in the Cretaceous, Jurassic and Permotriassic formations, located at depths shallower than 850 m
Botakhan Field	1981	Production is from two horizons in the Jurassic formation, located at depths shallower than 1,400 m
Makat East Field	1993	Production is from six horizons in the Cretaceous, Jurassic and Permotriassic formations, located at depths shallower than 1,350 m
Zaburunye Field	1989	Production is from three horizons in the Cretaceous formation, located at depths shallower than 920 m
Zhanatalap Field	1974	Production is from seven horizons in the Jurassic and Permotriassic formations, located at depths shallower than 1,200 m
Kamyshitovoye Southeast Field	1987	Production is from four horizons in the Cretaceous and Jurassic formations, located at depths shallower than 650 m

The EMG fields' wellstock consisted of 2,215 production wells and 437 injection wells as at 31 December 2016, including 47 new wells drilled in 2016. The EMG fields produced 2.8 million tonnes of crude oil in each of the years ended 31 December 2016, 2015 and 2014, representing 12.5%, 12.5% and 12.6%, respectively, of the Company's production of crude oil for those years. In the year ended 31 December 2016, production wells at the EMG fields produced an average of 7,866.7 tonnes of crude oil per well per day.

In the year ended 31 December 2016, the EMG fields produced 191.6 mcm of gas, compared to 187.9 mcm of gas in the year ended 31 December 2015 and 188.2 mcm of gas in the year ended 31 December 2014, representing 2.6%, 2.6% and 2.7%, respectively, of the Company's production of gas for those years. Gas produced at the EMG fields is used exclusively to satisfy KMG EP's internal needs. Gas utilised for internal needs is used to heat the oil contained in KMG EP's pipelines which otherwise solidifies at temperatures below -35°C due to its paraffinic nature.

# Significant Production Fields of KMG EP's Joint Ventures and Associates

# Kazgermunai

Kazgermunai is a joint venture in the form of a joint venture between KMG EP and PKI, with each having a 50% interest as at 31 December 2016. The Company acquired a 50% interest in Kazgermunai in July 2006 and sold its entire interest in Kazgermunai to KMG EP on 24 April 2007. Through its 33% interest in PKI, KMG EP also realises economic benefits from PKI's 50% interest in Kazgermunai, which are passed on to the Company through its interest in KMG EP.

Kazgermunai operates the Akshabulak Field, the largest of its fields, pursuant to a Subsoil Use Agreement that expires in 2024. As at 31 December 2016, the Akshabulak Field had estimated A+B+C1 reserves of crude oil of 12.8 million tonnes, A+B+C1 reserves of gas condensate of 0.04 million tonnes and A+B+C1 reserves of gas of 1.8 bcm attributable to the

Company through KMG EP, representing 1.9%, 0.1% and 0.4% of the Company's A+B+C1 reserves of crude oil, gas condensate and gas, respectively.

The Akshabulak Field, located in the Kyzylorda oblast, was discovered in 1984 and started producing in July 1989. Oil production at the Akshabulak Field is from three horizons in the Jurassic and Cretaceous formations, located at depths shallower than 1,800 m. The Ural grade of crude oil produced at the Akshabulak Field usually has maximum density of 900 kg per cubic metre, sulphur content ranging from 0.1% to 0.3% and an average watercut of 2.0%.

The Akshabulak Field's wellstock consisted of 127 production wells and 19 injection wells as at 31 December 2016, including nine new wells drilled in the year ended 31 December 2016. The Akshabulak Field produced 1.3 million tonnes of crude oil in each of the years ended 31 December 2016, 2015 and 2014, in each case attributable to the Company through KMG EP, representing 5.8%, 5.9% and 5.9%, respectively, of the Company's production of crude oil for those years. In the year ended 31 December 2016, production wells at the Akshabulak Field produced an average of 3,652.8 tonnes of crude oil per day attributable to the Company through KMG EP.

The Akshabulak Field produced 182.6 mcm of gas in the year ended 31 December 2016, 186.1 mcm of gas in the year ended 31 December 2015 and 185.1 mcm of gas in the year ended 31 December 2014, which was attributable to the Company through KMG EP, representing 2.5%, 2.6% and 2.6%, respectively, of the Company's production of gas for those years.

# CCEL

CCEL is a joint venture between KMG EP and CITIC, with each having a 50% interest as at 31 December 2016. KMG EP acquired its 50% interest in CCEL on 12 December 2007.

CCEL has a 94.63% interest in the entity developing the Karazhanbas Field in Western Kazakhstan. As at 31 December 2016, the Karazhanbas Field had estimated A+B+C1 reserves of crude oil of 21.5 million tonnes and A+B+C1 reserves of gas of 146 mcm attributable to the Company through KMG EP, representing 3.2% and an immaterial percentage of the Company's A+B+C1 reserves of crude oil and gas, respectively.

The Karazhanbas Field, located in the Mangistau oblast, was discovered in 1974 and started producing in 1980. Oil production at the Karazhanbas Field is from five horizons in the Jurassic and Cretaceous formations, located at depths shallower than 400 m. The Ural grade of crude oil produced at the Karazhanbas Field usually has maximum density of 900 kg per cubic metre, sulphur content ranging from 0.1% to 0.2% and an average watercut of 80%.

The Karazhanbas Field's wellstock consisted of 2,755 production wells and 809 injection wells as at 31 December 2016, including 51 new wells drilled in the year ended 31 December 2016. The Karazhanbas Field produced 1.1 million tonnes of crude oil in each of the years ended 31 December 2016, 2015 and 2014, representing 4.7% of the Company's production of crude oil for each year. In the year ended 31 December 2016, production wells at the Karazhanbas Field produced an average of 2,954.2 tonnes of crude oil per day.

The Karazhanbas Field produced 18.9 mcm of associated gas in the year ended 31 December 2016, 19.9 mcm of associated gas in 2015 and 13.4 mcm of associated gas in 2014, representing 0.3%, 0.3% and 0.2% of the Company's production of gas in each year.

# PKI

On 5 July 2006, the Company acquired a 33% interest (which it maintained as at 31 December 2016) in PKI from CNPC for KZT 169.4 billion. In December 2009, the Company sold its interest in PKI to KMG EP. Accordingly, PKI is an associate of KMG EP, and, as such, the Company does not have a direct interest in PKI's reserves or production.

The exploration and development activity of PKI is performed by Kazgermunai (in which PKI has a 50% interest) and PKKR, PKI's wholly-owned subsidiary. For details of Kazgermunai's operations, see "*Kazgermunai*". PKKR has obtained two exploration and five exploration and production contracts from the MEMR (now the Ministry of Energy) in exchange for seven fields in the 80,000 km<sup>2</sup> South Turgai Basin in Southern Kazakhstan.

The following table sets forth certain information regarding PKKR's five production fields:

Field	Date production commenced	Producing geologic formation
Kumkol South and blocks adjacent thereto	1984	Located in the Kyzylorda oblast in the lower Cretaceous and Jurassic formations with the depth ranging from 900 to 1,370 m
Aryskum Field	1985	Located in the Kyzylorda oblast in the lower Cretaceous and Jurassic formations with the depth of 1,200 m
South-east Kumkol Field	1997	Located in the Kyzylorda and Dzheskazgan oblasts in the lower Cretaceous and Jurassic formations with the depth shallower than 1,585 m
Maibulak Field	1988	Located in the Karaganda and Kyzylorda oblast in the lower Cretaceous and Jurassic formations with the depth shallower than 1,160 m
Kyzylkiya Field	2000	Located in the Kyzylorda oblast in the lower Cretaceous and Jurassic formations with the depth shallower than 1,550 m

As at 31 December 2016, PKKR's fields had estimated A+B+C1 reserves of crude oil of 6.6 million tonnes, and A+B+C1 reserves of gas of 2.9 bcm attributable to the Company through PKI and KMG EP, representing 1.0% and 0.7% of the Company's A+B+C1 reserves of crude oil and gas, respectively.

The Ural grade of crude oil produced at the PKKR's fields typically has maximum density of 800 kg per cubic metre, sulphur content of 0.1% and an average watercut of 65%.

The PKKR fields' wellstock consisted of 506 production wells and 184 injection wells as at 31 December 2016, including two new wells drilled in the year ended 31 December 2016. The PKKR fields produced 0.6 million tonnes of crude oil in the year ended 31 December 2016, 0.8 million tonnes in the year ended 31 December 2015 and 0.9 million tonnes of crude oil in the year ended 31 December 2014, which was attributable to the Company through PKI and KMG EP, representing 2.8%, 3.6% and 4.1%, respectively, of the Company's production of crude oil for those years. In the year ended 31 December 2016, production wells at the PKKR fields produced an average of 1,777.8 tonnes of crude oil per day attributable to the Company through PKI and KMG EP.

The PKKR fields produced 120.8 mcm of gas in the year ended 31 December 2016, 138.4 mcm of gas in the year ended 31 December 2015 and 146.5 mcm of gas in the year ended 31 December 2014, which were attributable to the Company through PKI and KMG EP, representing 1.6%, 1.9% and 2.1%, respectively, of the Company's production of gas for those years.

# Significant Production Fields of Other Joint Ventures and Associates

# TCO

TCO owns the single largest production field in Kazakhstan and is the Company's most significant joint venture in terms of production of oil and was a key driver of the Company's growth in total production in the years ended 31 December 2016, 2015 and 2014. TCO is a joint venture between the Company (20%), Chevron Overseas (50%), ExxonMobil Kazakhstan Ventures Inc. (25%) and LukArco (5%). TCO was incorporated under Kazakhstan law on 6 April 1993 for a 40-year term, which may be extended by mutual agreement of all parties. TCO's activities are governed by a number of agreements, including a formation agreement and a project agreement, to which the Company is a party. See "*Share Capital, Shareholders and Related Party Transactions—Relationships Between the Company and TCO*" for a discussion of the agreements relating to the operation and internal governance of TCO.

TCO operates the Tengiz Field in Western Kazakhstan, which is among the largest fields under development in the world based on estimated A+B+C1 reserves. TCO also operates the nearby Korolevskoye Field. The Government has granted TCO exclusive rights to develop an area adjacent to the Caspian Sea under bespoke agreements (rather than a Subsoil Use Agreement) that may be extended by TCO to 2033.

# Tengiz Field

As at 31 December 2016, the Tengiz Field had estimated A+B+C1 reserves of crude oil of 205.7 million tonnes and A+B+C1 reserves of gas of 103.5 bcm attributable to the Company, representing 30.8% and 24.0% of the Company's A+B+C1 reserves of crude oil and gas, respectively.

The Tengiz Field, located in the Atyrau oblast on the south side of the 500,000 km<sup>2</sup> Pre-Caspian Basin on the northeastern edge of the Caspian Sea, was discovered in 1979 and started producing in 1991. The Tengiz reservoir is over 110 km<sup>2</sup> in area at its top and 400 km<sup>2</sup> at its base with a maximum thickness from the top of the reservoir to the bottom of the reservoir of about 1.5 km. The top of the reservoir is 3,850 m below sea level. The lowest known oil is 5,429 m below sea level. The Tengiz reservoir is part of a large ring like complex 50 km in diameter, which includes the Korolevskoye, Karaton, Tazhigali and Pustyn carbonate structures. The Tengiz reservoir was formed during the Devonian and Carboniferous eras by recurrent deposition of skeletal fragments and lime mud.

Since the oil from Tengiz Field has a high sulphur content, TCO estimates that, as at 31 December 2016, 0.1 million tonnes as at 31 December 2015 and 0.3 million tonnes as at 31 December 2014) of sulphur by-product were stored in the form of large sulphur blocks. TCO sold 2.3 million tonnes in the year ended 31 December 2016, 2.7 million tonnes of sulphur in the year ended 31 December 2015 and 3.8 million tonnes in the year ended 31 December 2014. TCO produced 2.5 million tonnes in the year ended 31 December 2016, 2.4 million tonnes of sulphur in the year ended 31 December 2016, 2.4 million tonnes of sulphur in the year ended 31 December 2016, 2.4 million tonnes of sulphur in the year ended 31 December 2016, 2.4 million tonnes of sulphur in the year ended 31 December 2015 and 2.4 million tonnes in the year ended 31 December 2014. See "*Risk Factors—Risks Related to the Company's Business—Oil at several of the Company's fields has a high sulphur content and produces a high level of sulphur by product that must be managed in an environmentally sensitive manner*".

The Tengiz Field's wellstock consisted of 110 production wells and eight injection wells as at 31 December 2016, including 12 new wells drilled in the year ended 31 December 2016. The Tengiz Field produced 5.1 million tonnes of crude oil attributable to the Company in the year ended 31 December 2016, 5.0 million tonnes of crude oil in the year ended 31 December 2015 and 4.9 million tonnes of crude oil in the year ended 31 December 2016, so million tonnes 22.4%, 21.9% and 21.8%, respectively of the Company's production of crude oil for those years. In the year ended 31 December 2016, production wells at the Tengiz Field produced an average of 14,055.6 tonnes of crude oil per day attributable to the Company.

The Tengiz Field produced 2,692.0 mcm of gas attributable to the Company in the year ended 31 December 2016, 2,685.0 mcm of gas attributable to the Company in the year ended 31 December 2015 and 2,658.0 mcm of gas in the year ended 31 December 2014, representing 36.5%, 37.0% and 38.0%, respectively, of the Company's production of gas for those years.

# Tengiz Expansion Projects

TCO has completed the first phase of the FGP, which is comprised of three phases. The FGP involves the construction of injection and extracting lines and adjacent infrastructure, a large processing train for treating crude oil and the associated sour gas due to the crude oil's high sulphur content, as well as the implementation of a well drilling programme lasting until 2022. TCO expects the completion of the second and third phases of the FGP to further increase its oilfield production and plant processing capacity, allowing TCO to increase its crude oil production capacity by 12 million tonnes per year through to 2025.

As an integral part of the FGP, TCO is also implementing a WPMP. The WPMP is expected to lower the flowing wellhead pressure at TCO's plants from approximately 90 bar to 30 bar through the installation of a pressure boost facility and the debottlenecking of the gathering system.

The FGP and WPMP projects are being executed as an integrated project, in order to realise synergies in design and execution. The two projects have a shared scope in respect of utilities, power generation and distribution, infrastructure and the gathering system.

The Front-End-Engineering and Design ("**FEED**") phases of the FGP and WPMP projects commenced in January 2012, a project review has been completed and the first stage programme for the projects received funding approval at the end of 2013. This programme will execute the early infrastructure and long lead purchase orders that are essential to the modularisation strategy and to achieving the target for first oil from the projects by the end of 2018.

Implementation of the WPMP and the next phases of the FGP began in 2016 and work on the projects is expected to be completed by 2022. The FGP is expected to create approximately 20,000 new jobs.

In November 2013, the Government and TCO entered into a memorandum of understanding with the aim of promoting investment, education, training and employment in Kazakhstan through the implementation of the FGP and WPMP projects.

The total cost of the FGP and the WPMP is expected to be up to U.S.\$36.8 billion, which TCO expects to pay through external financing and, to the extent necessary, out of its cash flows. In July 2016, TCO issued its U.S.\$1.0 billion 4.0%

Series A Notes due 2026, the proceeds of which are being used to finance the FGP and the WPMP (See "Management's Discussion and Analysis—Debt Obligations—Principal Debt Obligations of the Company and its Subsidiaries").

The budget of U.S\$36.8 billion for the FGP and WPMP projects was approved by the shareholders of TCO (including the Company) in July 2016. Of the total estimated cost, U.S.\$27.1 billion is expected to be used for production facilities, U.S.\$3.5 billion for wells and U.S.\$6.2 billion on miscellaneous expenses. As at the date of this Base Prospectus, the Company does not have any binding cash call obligations towards TCO in respect of the FGP and WPMP. There can be no assurance, however, that the Company will not at some point be required to provide cash or guarantees to cover all or a portion of such capital expenditures. While the Company and TCO had agreed that the capital expenditures needed in relation to these projects would not result in a reduction of the dividend paid by TCO to the Company in 2014 to less than U.S.\$1.0 billion per year, for 2015 onwards, the Company and TCO have agreed that the level of dividends payable by TCO to the Company will depend on the crude oil price for the relevant year. Accordingly, in a low oil price environment, amounts that might otherwise have been paid by TCO to the Company as dividends may be reallocated to fund the FGP and WPMP.

# TCO Advanced Oil Sale Transaction

In March 2015, KMG Finance, as seller, and the Company, as guarantor, entered into a transaction (the "**TCO Advanced Oil Sale Transaction**") involving the advanced sale by the Company of up to U.S.\$3 billion of crude oil and LPG (together, the "**Commodity**") to a special purpose vehicle, CA-VIT B.V. (the "**Buyer**").

The principal obligations of the parties in respect of the TCO Advanced Oil Sale Transaction are governed by (i) a contract between KMG Finance, as seller, and the Buyer for the purchase of 30.2 million tonnes of crude oil (of which 20.8 million tonnes of crude oil is attributable to TCO and the remainder is attributable to MMG and KBM) and one million tonnes of LPG, rateably on a monthly basis over the period of 48 months starting from 1 May 2016, subject to standard shipment size limitations (the "**Export Contract**"); (ii) an addendum to the Export Contract between the Buyer and KMG Finance, as seller, documenting the terms on which the Buyer will make prepayments to KMG Finance in respect of the specified future deliveries of the Commodity and KMG Finance will deliver Commodity to the Buyer (the "**Prepayment Addendum**"); and (iii) a deed of guarantee between the Company, as guarantor, and the Buyer, as beneficiary, pursuant to which the Company has agreed to guarantee the performance of the obligations of KMG Finance under the Export Contract, the Prepayment Addendum and certain ancillary documents .

It is intended that neither KMG Finance's or the Company's obligations should constitute financial indebtedness of the Company under applicable financial covenants in its bilateral and syndicated facilities, as well as under Notes issued under the Programme. KMG Finance is expected to discharge its obligations in 48 months after the date on which the commercial contracts relating to the TCO Advanced Oil Sale Transaction were signed (the "**Final Discharge Date**"), subject to an initial grace period of 12 months. Under the Prepayment Addendum, KMG Finance is required to comply with a coverage ratio tested over the life of the transaction and a coverage ratio tested for each delivery period, which may require the volume of Commodity to be delivered under the Export Contract to be increased from time to time. The transaction documents for the TCO Advanced Oil Sale Transaction contain customary representations, warranties, undertakings (although no financial covenants) and termination events. The obligations of the parties in respect of the TCO Advanced Oil Sale Transaction are governed by English law.

See Note 21 to the 2016 Financial Statements.

#### Kazakhoil Aktobe

Kazakhoil Aktobe is a 50/50 joint venture between the Company and Caspian Investments Resources Ltd. Caspian Investments Resources Ltd. is, in turn, controlled by Sinopec International Petroleum E&P Hongkong Overseas Limited. Kazakhoil Aktobe operates both the Alibekmola Field, the largest of its fields, and the Kozhassai Field pursuant to a Subsoil Use Agreement (dated August 1999, as amended) that expires in 2023. As at 31 December 2016, the Alibekmola Field had estimated A+B+C1 reserves of crude oil of 16.3 million tonnes and A+B+C1 reserves of gas of 4.0 bcm attributable to the Company, representing 2.4% and 0.9% of the Company's A+B+C1 reserves of crude oil and gas, respectively.

The Alibekmola Field, located in the Aktobe oblast, was discovered in 1987 and started producing in 2001. Oil production at the Alibekmola Field is from two horizons in the Cretaceous formation, located at depths shallower than 3,500 m. The Ural grade of crude oil produced at the Alibekmola Field usually has maximum density of 722 kg per cubic metre, sulphur content ranging from 1.2% to 1.4% and an average watercut of 6.7%.

The Alibekmola Field's wellstock consisted of 64 production wells and 21 injection wells as at 31 December 2016. No new wells were drilled in the year ended 31 December 2016. The Alibekmola Field produced 0.2 million tonnes of crude

oil attributable to the Company in each of the years ended 31 December 2016, 2015 and 2014, representing 0.7%, 0.8% and 0.8%, respectively, of the Company's production of crude oil for those years. In the year ended 31 December 2016, production wells at the Alibekmola Field produced an average of 452.8 tonnes of crude oil per day attributable to the Company.

The Alibekmola Field produced 125.2 mcm of gas attributable to the Company in the year ended 31 December 2016, 125.8 mcm of gas in the year ended 31 December 2015 and 114.1 mcm of gas in the year ended 31 December 2014, representing 1.7%, 1.7% and 1.6%, respectively, of the Company's production of gas for those years.

# MMG

MMG is an upstream oil and gas company owned by MIBV, a 50/50 joint venture between KMG and CNPC E&D. KMG acquired its indirect interest in MMG (through MIBV) on 25 November 2009. MMG is one of the largest oil producers in Kazakhstan and operates (through PU Kalamkasmunaigas) the Kalamkas Field, one of the largest fields in Kazakhstan, pursuant to a Subsoil Use Agreement that expires in 2027. As at 31 December 2016, the Kalamkas Field had estimated A+B+C1 reserves of crude oil of 29.5 million tonnes and A+B+C1 reserves of gas of 12.8 bcm attributable to the Company, representing 4.4% and 3.0% of the Company's A+B+C1 reserves of crude oil and gas, respectively.

The Kalamkas Field, which is located in the northern part of the Buzachi Peninsula in the Tupkaragansky region of the Mangistau oblast, within the limits of the Caspian Depression adjacent to the Caspian Sea, was discovered in 1976 and started producing in 1979. Oil production at the Kalamkas Field is from 11 horizons in the Lower Cretaceous and Jurassic formations, located at depths shallower than 900 m. The Ural grade of crude oil produced at the Kalamkas Field usually has a maximum density of 904 kg per cubic metre, sulphur content ranging from 1.21% to 1.45% and an average watercut of 85%.

The Kalamkas Field's wellstock consisted of 2,199 production wells and 711 injection wells as at 31 December 2016, including 84 new wells drilled in the year ended 31 December 2016 and 80 new wells drilled in the year ended 31 December 2015. The Kalamkas Field produced 2.1 million tonnes of crude oil attributable to the Company in each of the years ended 31 December 2016, 2015 and 2014, representing 9.1%, 9.2% and 9.4%, respectively, of the Company's production of crude oil for those years. In the year ended 31 December 2016, production wells at the Kalamkas Field produced an average of 5,698.6 tonnes of crude oil per day attributable to the Company.

The Kalamkas Field produced 259.3 mcm of associated gas in the year ended 31 December 2016, 250.3 mcm of gas in the year ended 31 December 2015 and 199.2 mcm of gas in the year ended 31 December 2014, representing 3.5%, 3.5% and 2.8%, respectively, of the Company's production of gas for those years.

The Zhetybai Field is MMG's second most significant field. The Zhetybai Field, which is located in the Karakiyansky region of the Mangistau Oblast, adjacent to the Caspian Sea, was discovered in 1961 and started producing oil in 1967. As at 31 December 2016, the Zhetybai Field had estimated A+B+C1 reserves of crude oil of 26.4 million tonnes, A+B+C1 reserves of gas condensate of 0.6 million tonnes and A+B+C1 reserves of gas of 12,733 mcm attributable to the Company, representing 4.0%, 1.3% and 3.0% of the Company's A+B+C1 reserves of crude oil, gas condensate and gas, respectively. The Company operates the Zhetybai Field through PU Zhetybaimunaigas.

Oil production at the Zhetybai Field is from 11 horizons in the Middle Jurassic formations, located at depths shallower than 2,450 m. The Ural grade of crude oil produced at the Zhetybai Field usually has a maximum density of 870 kg per cubic metre, sulphur content of 0.1% and an average watercut of 58%.

The Zhetybai Field's wellstock consisted of 1,134 production wells and 470 injection wells as at 31 December 2016, including 52 new wells drilled in the year ended 31 December 2016. The Zhetybai Field produced 1.1 million tonnes of crude oil in each of the years ended 31 December 2016 and 2015 and 1.0 million tonnes of crude oil in the year ended 31 December 2014, representing 4.8%, 4.7% and 4.6%, respectively, of the Company's production of crude oil for those years. In the year ended 31 December 2016, production wells at the Zhetybai Field produced an average of 3,037.5 tonnes of crude oil per day attributable to the Company.

The Zhetybai Field produced 119.2 mcm of associated gas in the year ended 31 December 2016, 115.7 mcm of gas in the year ended 31 December 2015 and 112.2 mcm of gas in the year ended 31 December 2014, representing 1.6% of the Company's production of gas for each of those years.

In addition to the Kalamkas Field and the Zhetybai Field, MMG also has licences to explore and develop 15 other oil and gas fields in Kazakhstan and the Caspian region. In each of the years ended 31 December 2016, 2015 and 2014, 3D seismic operations were performed in accordance with these licences and the relevant data is currently being processed and interpreted.

In June 2011, the Company acquired a 100% interest in ANS for U.S.\$334 million. ANS, which has five subsidiaries, is primarily involved in the provision of services, including drilling, repairs, transportation and other services, to oil producers in Western Kazakhstan. ANS's principal client is MMG.

# **Other Significant Production Fields**

# <u>KPO</u>

KPO is a consortium operating under a joint operating agreement among Royal Dutch Shell (following its acquisition of the BG Group in February 2016) (29.25%), Agip (29.25%), Chevron (18.0%), Lukoil (13.5%) and the Company (10%). The Company holds its interest in KPO through its wholly-owned subsidiary, KMG Karachaganak. KPO operates the Karachaganak Field, which is one of the world's largest gas and condensate fields and the largest gas producing field in Kazakhstan. As at 31 December 2016, the Karachaganak Field had estimated A+B+C1 reserves of crude oil of 17.6 million tonnes, A+B+C1 reserves of gas condensate of 27.8 million tonnes and A+B+C1 reserves of gas of 88.9 bcm attributable to the Company, representing 2.6%, 62.0% and 20.6% of the Company's A+B+C1 reserves of crude oil, gas condensate and gas respectively.

In November 1997, members of the then international consortium developing the Karachaganak Field (BG Group, Agip, Chevron and Lukoil) entered into a 40-year PSA with the Government that provided for investments of U.S.\$16 billion to be made to develop the field. It is anticipated that the Government will be paid 80% of the shared income from the Karachaganak Field over the life of the PSA. Under the terms of the PSA, British Gas and Agip are the operators of the project.

In 2011, the Government and the international consortium agreed to transfer a 10.0% interest in the project to the Company. Pursuant to this agreement, the Company purchased 5.0% of KPO for cash and the remaining 5.0% was contributed to the Company by Samruk-Kazyna, following Samruk-Kazyna's acquisition of the interest by way of settlement of the State's arbitration proceedings against the consortium participants, effective in June 2012. See "Management's Discussion and Analysis of Results of Operations and Financial Performance—Main Factors Affecting Results of Operations and Liquidity—Acquisitions".

The Karachaganak Field is a large gas-oil-condensate field located in North-western Kazakhstan, with an area of approximately 280 km<sup>2</sup>. The field was discovered in 1979. The Ural grade of crude oil produced at the Karachaganak Field usually has maximum density of 888 kg per cubic metre, sulphur content ranging from 0 to 2.0% and an average watercut of up to 1.0%.

The Karachaganak Field's wellstock consisted of 119 production wells and 17 injection wells as at 31 December 2016, including seven new wells drilled in the year ended 31 December 2016. The Company's share of production from the Karachaganak Field was 1.0 million tonnes of crude oil in the year ended 31 December 2016 and 1.1 million tonnes of crude oil in the year ended 31 December 2016 and 1.1 million tonnes of crude oil in the years. In the year ended 31 December 2016, production wells at the Karachaganak Field produced an average of 2,907.2 tonnes of crude oil per day. The Karachaganak Field produced 1,765.9 mcm of gas attributable to the Company in the year ended 31 December 2016 and 1,823.4 mcm of gas in the year ended 31 December 2015, representing 23.9% and 25.1%, respectively, of the Company's gas production for those years. Crude oil produced at the Karachaganak Field is allocated among the members of the consortium (including the Company) and is sold through traders affiliated with the consortium members.

The consortium (including the Company) is supporting the third phase of development of the Karachaganak Field, which comprises installation of a fourth (and potentially fifth) liquids stabilisation and sweetening train, additional gas injection and, if further supplies are to be provided to the Orenburg gas processing plant, a gas dehydration and hydrocarbon dewpointing train. This third phase of development also includes the drilling of 90 wells, 25 of which will be horizontal. The third phase of development began in 2012 and is expected to be completed by 2021 to increase gas production at the Karachaganak Field by up to three times. The Company must pay 10% of the costs of this development (in line with its 10% ownership interest), which is expected to amount to KZT 25.2 billion in 2017, KZT 46.1 billion in 2018, KZT 29.1 billion in 2019, KZT 22.9 billion in 2020 and KZT 14.9 billion in 2021; in total, the Company's contribution to the development is expected to be KZT 138.2 billion, although such contributions are expected to be covered by the project company's internal cashflows. For the year ended 31 December 2016, the Company had no capital expenditures for KPO (through KMG Karachaganak) as any such capital expenditures for this period were covered by KPO itself.

# **Exploration Projects**

The Company must actively pursue exploration opportunities in order to maintain its current reserves base and to support its long-term production growth strategy. The Company believes it will generate sufficient exploration prospects by exercising its rights as beneficiary of the State's Pre-Emptive Right to acquire interests in Subsoil Use Agreements and entities that are party to Subsoil Use Agreements offered for sale. See "*Regulation in Kazakhstan—State's Pre-Emptive Rights and Regulation of Subsoil Use Rights*". Both the development of the Company's national upstream offerings in Kazakhstan and the strengthening of the Company's position as a key stakeholder in the Kazakhstan oil and gas sector are key strategic aims for the Company. See "*—Strategy*".

Due to the mature nature of many of its fields, KMG EP has identified exploration as a key aspect of its long-term strategy to keep production stable. Exploratory drilling is limited at the Dossor and Uzen fields and nearly all new geological and geophysical works are carried out at other fields where KMG EP has Subsoil Use Agreements in place. Since the late 1990s, KMG EP and its predecessors (OMG and EMG, which were merged with KMG EP in March 2004) have been exploring for additional oil reserves around the pre-Caspian Basin in areas that are now being developed by KMG EP. KMG EP and its legal predecessors have been exploring the Mangistau Basin since 2002. For 2017, KMG EP's budget for exploration is KZT 7.4 billion.

The principal exploration assets of the Company and its subsidiaries and its and their joint ventures in Kazakhstan are located in the west of Kazakhstan, including the shelf of the North Caspian Sea, which includes the Kashagan Field, and the Central Caspian Sea.

The following table sets forth the significant exploration activities of the Company and its subsidiaries and its and their joint ventures as at 31 December 2016:

	As at 31 December 2016							
		Aggregate	ggregate	Number of		in licence or tract		
Exploration area	Owning entity <sup>(1)</sup>	project area (in km²)	Expiration <sup>(2)</sup>	exploratory wells	Sole operations	Joint operations		
Offshore								
North Caspian Project	NCPC	5,600	2041	6		8.44 <sup>(3)</sup>		
of which Kashagan Field	NCPC	1,420	2041	2	_	8.44 <sup>(3)</sup>		
Zhemchuzhiny Block	KazMunayTeniz	521	2040	3	_	25.00		
N Block	KMG	8,209	2017	2	100	_		
Zhambyl	KMG	1,935	2018	1	100	_		
Satpayev	KMG	1,481	2018	_		75.00		
Mertvyi Kultuk (Ustyurt)	KMG	6,451	2021	0	100			
Isatay	KMG	1,348	2021	0	100	_		
Tsentralnaya	NGKC	3,199	2043	1		50.00		
On-shore								
Urikhtau	KMG	239.9	2042	7	100	_		
Orken	KMG	278	2020	0	100			
Bekturly East	KMG	286	2021	0	_	50.00		
Samtyr	KMG	10,937	2021	0	100			
Pribrezhnoye	KMG	18	2021	0	100	—		

Notes:

(1) Includes direct and indirect ownership.

(2) There is one licence/contract for each exploration area.

(3) Following the disposal of 50% of the shares in KMG Kashagan B.V. by Coöperative KazMunaiGaz U.A to Samruk-Kazyna, the Group holds an 8.44% interest in the North Caspian Project on its own behalf and an 8.44% interest on trust for Samruk-Kazyna. The Group has a call option to buy back all or part of the shares in KMG Kashagan B.V. transferred to Samruk-Kazyna effective from 1 January 2018 to 31 December 2020.
(4) As at 31 December 2016, as a percentage of ordinary voting shares of KMG EP.

#### <u>NCPC</u>

In December 1993, the Kazakhstan sector of the Caspian Sea was opened for international oil exploration. Seven international oil companies (AGIP S.p.A., British Gas Exploration and Production Limited, Mobil Oil Kazakhstan Inc., Shell Exploration B.V., Total EP Kazakhstan and BP Exploration Operating Company Limited and Statoil (in alliance)) and the state-owned company KazakhstanCaspiShelf were selected by the Government to form NCPC, the purpose of which is to develop the major offshore oil and gas fields, including the Kashagan Field, in the north part of the Kazakhstan sector of the Caspian Sea.

On 18 November 1997, the NCPC participants (at the time, Agip Caspian Sea B.V., BG Exploration and Production Limited, BP Kazakhstan Limited, Den Norske Stats Oljeselskap a.s., Mobil Oil Kazakhstan Inc, Shell Kazakhstan Development BV, Total Exploration and Production Kazakhstan, JSC Kazakhstan CaspiShelf), the Republic of Kazakhstan and JSC NOC KazakOil signed a PSA with a term of 40 years from commercial discovery, and, on 6 July

1998, the NCPC participants signed a joint operating agreement (the "**North Caspian Project**"). Since then, the PSA and the joint operating agreement have been amended on several occasions to reflect changes in share ownership of the NCPC participants. The Company became a participant of the North Caspian Project in May 2005, having acquired an 8.33% share from the existing participants, which was subsequently transferred to its wholly-owned subsidiary KMG Kashagan B.V.

In October 2008, an agreement was signed implementing a new contractual and governance framework for NCPC and the transfer of an additional 8.48% interest in NCPC to the Company (to be held at the KMG Kashagan B.V. level) from the other participants in NCPC, each of whom in turn decreased its interest in NCPC on a *pro rata* basis, for consideration of U.S.\$1.78 billion, which is payable in three equal annual instalments after the commencement of production operations at Kashagan. Under the agreement, the Company was not responsible for contributing to further costs relating to the project at the Kashagan Field if there was a material redesign of the project or if production failed to start by October 2013. Commercial production started at Kashagan in September 2013, prior to being halted in October 2013. Accordingly, notwithstanding that commercial production was halted shortly after commercial production began, the parties agreed that technical compliance with the agreement was achieved and the Company was then responsible for contributing to further costs at the Kashagan Field, including costs in respect of the replacement of the pipeline following detection of two leaks in October 2013. See "*Risk Factors— Risk Factors Relating to the Company's Business — Commercial production at the Kashagan Field commenced only in November 2016, after significant delays, disruptions and cost overruns and there can be no assurance that there will not be further production failures or disruptions or additional capital expenditure for the Company."* 

In January 2009, the operation of NCPC was transferred from Eni S.p.A. to NCOC, a joint venture entered into by the participants of the North Caspian Project. NCOC has assumed responsibilities as the sole operator of NCPC and supervises all activities, manages planning, coordination, reservoir modelling, conceptual studies and early development plans and interfaces with the Government. The managing director of NCOC is nominated on a rotating basis among the participants, beginning with a representative from Total EP Kazakhstan. The deputy managing director will at all times be a representative of KMG Kashagan B.V.

In July 2013, ConocoPhillips and the Company entered into a sale and purchase agreement pursuant to which the Company acquired ConocoPhilips' 8.4% interest in NCPC. This 8.4% interest was subsequently transferred by the Company to KMG Kashagan B.V. Also in July 2013, KMG Kashagan B.V. entered into a sale and purchase agreement with CNPC pursuant to which KMG Kashagan B.V. agreed to sell a 8.33% participatory interest in the NC PSA, as well as its shares in NCOC, to CNPC.

As at the date of this Base Prospectus, the participants in NCPC are KMG Kashagan B.V. (16.9%), AGIP Caspian Sea B.V. (16.8%), ExxonMobil Kazakhstan Inc. (16.8%), INPEX North Caspian Sea Ltd (7.6%), CNPC Kazakhstan B.V. (8.3%), Shell Kazakhstan Development B.V. (16.8%) and Total E&P Kazakhstan (16.8%). NCOC operates the Kashagan field based on the PSA, as amended, and the amended and restated joint operating agreement and shareholders agreement, dated 13 June 2015.

In April 2014, 100% of the share capital of KMG Kashagan B.V. was transferred to Coöperatieve KazMunaiGaz U.A., which is wholly-owned by the Company. On 16 October 2015, Coöperatieve KazMunaiGaz U.A. sold 50% of its shares in KMG Kashagan B.V. to Samruk-Kazyna for an amount of U.S.\$4.7 billion, with a call option to buy back all or part of the shares at any time between 1 January 2018 to 31 December 2020 (subject to extension by mutual agreement). On the same date, Samruk-Kazyna transferred the shares it purchased to be held in trust for it to Coöperatieve KazMunaiGaz U.A., the Company's subsidiary, and the Group continues to control the operations of KMG Kashagan B.V. As a result of the sale, the Company deconsolidated approximately U.S.\$2.2 billion of indebtedness relating to the NCPC, which, in turn, (i) improved the Group's overall financial profile, (ii) reduced the Group's current debt service and, thereby, improved its overall liquidity position, and allowed the Group to continue to fund its on-going capital expenditure programme.

# Kashagan Field

In 2001, a commercial discovery was made in the Kashagan Field in the North Caspian Sea, 80 km southeast of Atyrau. The Kashagan Field extends over a surface of 820 km<sup>2</sup>. As at 31 December 2016, the Kashagan Field had A+B+C1 reserves of crude oil of 69.5 million tonnes and A+B+C1 reserves of gas of 45,350 mcm attributable to the Company on a consolidated basis, based on the Company's 8.44% interest in NCPC, representing 10.4% and 10.5% of the Company's A+B+C1 reserves of crude oil and gas, respectively.

Developing the Kashagan Field combines technical complexity and environmental challenges. The climate in this part of Kazakhstan is extreme with cold winters, hot summers and drastic variations of temperature. Winters are harsh and temperatures can drop to -40°C, while summer temperatures can reach +40°C. See "*Risk Factors—Risks Relating to the* 

*Company—The Company's production and other activities could be reduced by adverse weather events*". The sea water over the Kashagan Field is only 3-4 m deep and is frozen for four to five months per year, from November to March, with an average ice thickness of 0.6-0.7 m. The combination of ice, shallow waters and sea level fluctuations has represented a significant logistical challenge. The complicated natural and geological conditions at the Kashagan Field, as well as additional design enhancements to the offshore element of the project also added to the complexity of the project.

Due to the delays of the start of commercial production from 2008 to 2013, capital expenditures for the North Caspian Project had increased by almost three times over budget during such period. Pursuant to an amendment to the development plan and budget made in May 2012, the capital expenditure for the first phase of the project was further increased by U.S. \$6.9 billion to a total of U.S.\$45.6 billion. These delays and the relevant cost increases over the original budget were driven by the escalation in the cost of goods and services required to execute the project, the original underestimation of the costs and complexity to operate in the North Caspian Sea, due to the lack of benchmarks, design changes to enhance the operability and safety standards of the offshore facilities and cost increases due to the depreciation of the U.S. Dollar (in which the budget for the field is set) against the Euro and other currencies (in which certain costs are denominated).

The phased development plan of the Kashagan Field provides for the drilling of 240 wells and the construction of production plants located on artificial islands in the Caspian Sea, which will collect production from other satellite artificial islands. Natural gas produced in the Kashagan Field is expected to be used primarily for re-injection into the reservoir to maintain pressure levels.

The experimental phase of the project has been completed, with the construction of five artificial islands in the Caspian Sea and 40 wells, including 30 production wells and ten injection wells. The parties to the NC PSA estimate that the Kashagan Field has up to 9 billion bbl of recoverable crude oil. The results of the well tests and the findings of subsurface studies support estimates for a full field production of up to 1.5 million bbl per day. A second phase is currently being considered by the parties to the NC PSA.

Eni S.p.A. will retain responsibility for the execution of the first phase of the Kashagan project, while Shell Kazakhstan Development B.V. and the Company are jointly managing the production operations. In the second phase, Shell will manage the offshore development, while Eni S.p.A. will manage the onshore plant and ExxonMobil Kazakhstan Inc. will manage the drilling. Eni S.p.A., Shell Kazakhstan Development B.V. and ExxonMobil Kazakhstan Inc. will have authority on matters such as staffing, procurement, operating procedures and management in order to carry out their responsibilities.

On 11 September 2013, commercial production began at the Kashagan Field. On 24 September 2013, a sulphur dioxide leak in a section of the pipeline was detected. Following repairs to the pipeline, production was resumed on 6 October 2013. A second gas leak was identified on 9 October 2013 and production was halted. Diagnostics programmes were conducted on the gas and oil pipelines in December 2013 and January 2014 and further diagnostics assessments and tests were also conducted. In 2015, replacement works were carried out on the oil and gas pipeline, while maintenance, conservation and modernisation works were carried out on the production facilities. As a result of these works and the corresponding delay to commercial production, total capital expenditure for the first phase of the North Caspian Project further increased to U.S.\$54.4 billion. As at 31 December 2016, total investments in the Kashagan Field by the parties to the NC PSA amounted to U.S.\$54.4 billion.

Commercial production at the Kashagan Field recommenced in November 2016. Between 1 November 2016 and 31 December 2016, the Kashagan Field produced 1 million tonnes of crude oil. Production estimates for the Kashagan Field in 2017 are 7.6 million tonnes of crude oil, although there can be no assurance that such production levels will be reached.

## Kashagan Advanced Oil Sale Transaction

In November 2016, KMG Kashagan B.V., as seller, entered into a transaction with Heston B.V., as buyer, and Vitol S.A., as offtaker, relating to the advanced sale by KMG Kashagan B.V. of crude oil produced at the Kashagan Field (the "**Kashagan Advanced Oil Sale Transaction**"). The advanced sale amount is U.S.\$1.0 billion, which relates to 6.9 million tonnes of crude oil to be delivered between 2017 and 2021.

The principal obligations of the parties in respect of the Heston Transaction are governed by: (i) a commercial agency agreement; (ii) a notice of assignment; (iii) an export contract for the supply of the crude oil; (iv) a prepayment addendum to the export contract for an among of up to U.S.\$1 billion; and (v) an assignment agreement, between Heston B.V. and ABN AMRO Bank NV, pursuant to which Heston B.V. assigned its rights under the export agreement and prepayment addendum to ABN AMRO Bank NV, as security agent. The Company acted as a guarantor in respect of the transaction.

It is intended that neither KMG Kashagan B.V.'s or the Company's obligations should constitute financial indebtedness under applicable financial covenants in its financings. Pursuant to the terms of the Kashagan Advanced Oil Sale

Transaction documentation, KMG Kashagan B.V. is prohibited from entering into intercompany loan agreements in a principal amount of more than U.S.\$50 million and is subject to a negative pledge.

## Significant Exploration Projects of KazMunayTeniz

## Zhemchuzhiny Block

Caspian Meruerty Operating Company B.V. is a joint venture among KazMunayTeniz (25%), which is a wholly-owned subsidiary of the Company, Shell EP Offshore Ventures Limited (55%) and Oman Pearls Company Limited (20%). Caspian Meruerty Operating Company (25%) is currently exploring the Zhemchuzhiny Block.

The Zhemchuzhiny Block is comprised of the Khazar Field and the Auezov Field and is located in the northern part of Kazakhstan's sector of the Caspian Sea. The contract area covers 521 km<sup>2</sup>. The structures are mainly Jurassic. Water depth ranges from 4-10 m. In 2007, the joint venture partners conducted site surveys and drilled a first exploration well, reaching a total depth of 2,118 m below sea level. In 2008, the joint venture partners drilled a second exploration well, reaching a total depth of 2,465 m below sea level at a cost of U.S.\$65.5 million. In 2009, the joint venture partners drilled a second exploration well, reaching a total depth of 2,465 m below sea level at a cost of U.S.\$65.5 million. In 2009, the joint venture partners drilled a second exploration well, khazar-2, at a total depth of 2,032 m below sea level at a cost of U.S.\$60.4 million. All exploration wells were successful.

During 2008-2009, 3D seismic operations were performed within a scope of 900 km<sup>2</sup> covering the whole Zhemchuzhiny Block. In 2010, the joint venture partners drilled a third exploration well, Khazar-3, at a total depth 2,049 m below sea level, which was successful in obtaining oil flow. Geophysical work and soil surveying have since been carried out and analytical work on the drilled materials of all wells has also been conducted, as a result of which anticipated reserves at the Zhemchuzhiny Block have been estimated at approximately 25 million tonnes.

In 2011 and 2012, the joint venture partners carried out preparatory works for the drilling of a fourth well with a target depth of 2,440 m.

In 2013, 3D seismic data processing, assessments of reserves and a feasibility study, as well as the drilling of three exploratory wells was conducted. Between July and November 2013, the Naryn-1 exploration well and the Auezov-2 appraisal well were also drilled and a notification of hydrocarbons discovery was sent to the MOF in respect of non-commercial Jurassic deposits at the Naryn-1 well. Approval of reserves was received from the State Reserves Committee in July 2016.

The exploration period for the Zhemchuzhiny Block was due to expire in December 2013 but has, following receipt of the MOG's approval, been extended to 14 December 2017 in order to develop the technological design documents and commercial proposals with regard to the development of the Khazar Field and the Auezov Field.

KazMunayTeniz's share in the exploration expenses at Zhemchuzhiny Block was KZT 1.1 billion in 2016 and is expected to be KZT 1.6 billion in 2017.

## Significant Exploration Projects of the Company

# N Block Project

N Operating Company LLP is a joint venture of the Company (75.5%, as at 31 December 2016) and N Block B.V., the Company's wholly owned subsidiary (24.5%). N Operating Company LLP is the operator of the N Block Project, a project for exploration and development in the N Block, which is an area covering 8,209 km<sup>2</sup> (including the sea structure area of Rakushechnoye of 7,625 km<sup>2</sup>) located 30 km off the Caspian seaport of Aktau. N Block is estimated to hold 270 million tonnes of oil in recoverable reserves. The Company and N Block B.V. are conducting subsoil use operations at the N Block pursuant to a contract for exploration and production of hydrocarbons dated 29 December 2007, as amended (the "**N Block Subsoil Use Agreement**")

Commercial production at the N Block is currently on hold. All the necessary preparation activities for drilling the first exploratory well were completed in 2009 and drilling on the first exploratory well at N Block began in September 2010. Field shooting in an amount of 5,700 km and drilling of the first exploration well on the Rakushechnoye - More structure to a depth of 2,600 m was completed in 2010. Based on the results of the production log tests, potentially oil-bearing reservoir beds were identified. In 2011, eight potential production prospects were allotted as a result of exploration works and 3D seismic operations, analysis and integration of field data were conducted on the Rakushechnoye - More structure. Based on the results of the production log tests, potentially oil-bearing reservoir beds have been identified. A second stage of soil surveying on the N-1 well construction site was also conducted in 2012, the results of which are currently being

analysed. In February 2015, drilling of the first exploratory well was completed, although this well has since been abandoned.

In 2013 and 2014, further geological and geophysical surveys were undertaken on the N Block, including CDPM 2D and 3D seismic prospecting, as well as the drilling of the R-1 and N-1 exploration wells on the Rakushechnoe - More and Nursultan structures. Based on the results of the assessment of petroleum potential, basin simulation works and risk assessments have also been carried out. The strategy for the further development of the Rakushechnoe - More structure is currently being assessed. In 2013, geotechnical surveys and works in respect of the AR-1 appraisal well construction site were also commenced. The AR-1 appraisal well was drilled to a depth of 1,600 metres in 2014.

In December 2013, the N Block Subsoil Use Agreement was extended until 29 December 2015. In December 2015, the ninth amendment to the N Block Subsoil Use Agreement was signed and registered, which further extended the exploration period to 29 December 2017. This amendment also provides a work programme and budgets for prospecting works to be carried out at the N Block during 2016 and 2017 and appraisal works to be carried out at the Rakushechnoe – More structure during 2016, up to a total amount of U.S.\$1.9 million.

Pursuant to a joint operating agreement (the "**N Block Joint Operating Agreement**") and an agreement on financing by foreign participants of the Company's share of costs (the "**N Block Financing Agreement**"), both dated June 2009, until a commercial discovery is made, subsoil use operations under the N Block Subsoil Use Agreement were to be financed by ConocoPhillips (acting through N Block B.V.) and Mubadala, at that time, the participants in the N Block Project, although the Company was going to recognise its share in the accrued exploration expenses of N Operating Company LLP in line with its ownership interest as a debt to its co-venturers. This debt was to be offset against income attributable to the Company once commercial production at N Block began. Under the N Block Joint Operating Agreement, Mubadala was also obliged to pay a discovery bonus based on the estimated reserves of the N Block Project (if drilling was successful).

Since the Company's acquisition of a 24.5% interest in the N Block Project from ConocoPhillips in January 2013 (through the acquisition of 100% of N Block B.V. under a sale and purchase agreement signed in December 2012), the Company incurred an indirect obligation to finance (through N Block B.V.) the exploration expenses that were attributable to ConocoPhillips, as set out in the N Block Joint Operating Agreement. Following the Company's acquisition of all interests in the N Block Project, in April 2016, the Company and N Block B.V. signed amendments to the N Block Joint Operating Agreement and the N Block Financing Agreement, pursuant to which the Company and N Block B.V. bear their own costs and expenses regarding the subsoil use operations, proportionally to their participation interests in the N Block Project.

# Project Zhambyl

The Company conducts subsurface use operations at the Zhambyl area in the Kazakhstan sector of the Caspian Sea (the "**Zhambyl Field**") based on a contract for exploration of raw hydrocarbons with the Competent Authority, dated 21 April 2008, as amended (the "**Zhambyl Subsoil Use Agreement**"). In 2008, the Company attracted a foreign investor (KC Kazakh B.V.) for exploration at the Zhambyl Field. However, on 31 August 2016, this foreign investor returned its 27% of rights and obligations under the Zhambyl Subsoil Use Agreement to the Company.

Initially, the Zhambyl Subsoil Use Agreement provided for a six-year exploration term (*i.e.*, until 22 April 2014), with the possibility of two extensions, each for a two-year period, and further, if appraisal is required. In the event of a commercial discovery, the Company may exercise its priority right to enter into a production contract with the Competent Authority. The term of the Zhambyl Subsoil Use Agreement has been extended on two occasions and the exploration period is scheduled to expire on 21 April 2018. In connection with the Zhambyl Subsoil Use Agreement, the Company has paid a subscription bonus in the amount of U.S.\$3 million. Zhambyl Petroleum LLP ("**Zhambyl Petroleum**") is a wholly-owned subsidiary of KazMunayTeniz, the Company's subsidiary. Zhambyl Petroleum engages in exploration activities at the Zhambyl Field based on a contract signed with the Company in September 2016.

The Zhambyl Field is situated on the northern slope of the Caspian Sea, 170 km away from Bautino and 160 km away from Atyrau. The Zhambyl Field covers an area of 1,935 km<sup>2</sup>, includes five separate prospective oilfields and lies in water depths of four to five metres. Currently, activities at the Zhambyl Field are limited, but 2D exploration seismology indicates that the Zhambyl Field could hold as much as 651.9 million tonnes of oil in recoverable reserves. In 2011, based on the interpretation of seismic gravity surveys, approval to drill an exploration well was granted. In 2012, field soil surveys of a further construction site and well were conducted. In 2013, drilling was conducted on a new wildcat structure in the Zhambyl Field to a depth of 2,200 metres and, in May 2013, two prospects for petroleum in Jurassic deposits were discovered and tested. A request to extend the exploration period at the Zhambyl Field by two years to 21 April 2016, as well as to reschedule for the construction of an exploration well from 2013 to 2014, was sent to the MOG in December

2013. In 2014, oil and gas flows were produced based on the results of exploratory well drilling at the Zhetysu structure. In 2016, field seismic surveys were carried out on the Zhetysu structure covering an area of 400 km<sup>2</sup>.

The Company's share in the exploration expenses at Zhambyl Field was KZT 5.4 billion in 2016 and is expected to be KZT 1.9 billion in 2017. This decrease is due to the completion of 3D seismic works in 2016.

## Project Satpayev

The Company, jointly with ONGC Videsh Limited (India) ("**OVL**"), a wholly-owned subsidiary of Oil and Natural Gas Corporation Limited, conducts subsurface use operations at the Satpayev Block in the Kazakhstan sector of the Caspian Sea (the "**Satpayev Block**") pursuant to an agreement for exploration and development of hydrocarbons signed in June 2010, as amended (the "**Satpayev Subsoil Use Agreement**"). The Company and OVL hold 75% (as at 31 December 2016) and 25% shares of the subsoil use rights, respectively. The Satpayev Block is an area situated in the pre-Caspian Basin of Kazakhstan, with an area of 1,582 m<sup>2</sup> in shallow waters.

Pursuant to a joint operating agreement among the Company, OVL and Satpayev Operating LLP, the Company's subsidiary, dated 16 April 2011, Satpayev Operating LLP operates the Satpayev Project. Pursuant to a carry agreement dated 16 April 2011, between the Company and OVL, relating to the Satpayev Subsoil Use Agreement, OVL agreed to finance the majority of the exploration activities related to the project, provided that upon the commencement of commercial production, the Company would repay to OVL its share of the costs.

Pursuant to the Satpayev Subsoil Use Agreement, the initial exploration period was six years. In November 2015, the Company and OVL applied to the Ministry of Energy for the first extension of the exploration period. In June 2016, the Ministry of Energy, the Company and OVL signed an addendum to the Satpayev Subsoil Use Agreement, which: (i) extended the exploration period until 15 June 2018; and (ii) outlined a programme of works to be carried out during this period in a total amount of U.S.\$29.8 million.

In 2011 and 2012, field geochemical works, laboratory testing and 2D seismic works were conducted. In 2013, analysis of 2D seismic data and monitoring activities in respect of the operational environment were conducted. In 2015, drilling of an exploration well STP-1 at the Satpayev Block was completed. In 2016, the exploratory well STP-1 was liquidated in accordance with the plan for isolation and liquidation works during the liquidation of the exploration well STP-1 on the Satpayev structure. The Company's share in the exploration expenses at Satpayev Field was KZT 1.6 billion in 2016 and is expected to be KZT 27.7 billion in 2017. The expected increase in expenses in 2017 is due to preparatory works for the drilling of a second abnormal well with certain difficult conditions (abnormal pressure etc.) and scheduled modernisation of drilling rigs in 2017.

# Project Issatay

The Issatay project is being implemented in accordance with the Subsoil Use Agreement (Ne 4160) dated 26 June 2015 for the combined exploration and production of hydrocarbon raw materials at the Issatay site located in the Kazakhstan part of the Caspian Sea. The area of the contract territory is 1,348 km<sup>2</sup> and the basic perspective geological structures covered are Issatay, Tolkyn and Sunkar. The projected recoverable resources from the exploration area are 72 million tonnes of crude oil. The depth of water in the area of work is 4-8 metres. The exploration period for Project Issatay is 2015 to 2021. The Company is the current subsoil user, but it is expected that the Company's strategic partner, ENI Issatay B.V. will join the project and that financing during the exploration period will be primarily covered by the partners.

In May 2014, the Company and ENI entered into an agreement regarding the Issatay Project and, in April 2015, the Ministry of Energy approved ENI Issatay B.V. as a strategic partner of the Company for the Issatay Project. In June 2015, Company and ENI signed an agreement relating to the assignment of the interest in the subsoil contract. In September 2015, the Ministry of Energy o granted the Company permission to transfer a 50% interest in the subsoil contract to ENI. In October 2016, the Management Board of Samruk-Kazyna approved the creation of "Issatay Operating Company" LLP as the project company operator. Work is underway to introduce changes to the work programme for Project Issatay to among other things, amend the exploration period.

The Company's share in the exploration expenses at the Issatay Field are expected to be KZT 0.7 billion in 2017.

## Project Urikhtau

Urikhtau Operating LLP ("**Urikhtau Operating**") is a wholly-owned subsidiary of the Company. Urikhtau Operating engages in exploration activities at the Urikhtau Field under an operating agreement between the Company and the then existing Ministry of Energy and Mineral Resources dated 5 December 2008.

The Urikhtau oil and gas field was discovered in 1983. Initial reserves estimates for free gas, condensate, oil and dissolved gas were 39,815 mcm, 11,623 thousand tonnes, 6,493 thousand tonnes, and 2,389 mcm, respectively. In 2010, the construction of an exploration well to a depth of 4,000m in the southern part of the Urikhtau deposit began for the purpose of supplementary exploration of the KT I horizon and exploration of the KT 2 horizon. In 2011, drilling of the U-1 well, to a target depth of 4,000 m, was completed, as well as a number of target tests on the U-1 well. Oil and gas was produced from three of the targets and oil-and-gas occurrences were also discovered in the KT-2 horizon. Completion of testing works of the fourth target of the U-1 well, is planned. In addition, in 2012, drilling of the U-2 well, to a depth 4,070 m commenced and drilling of the U-3 well, with a target depth of 4,300 m, was completed, resulting in the identification of oil-bearing reservoirs in the KT-1 horizon. Further surveys were conducted in respect of the U-1 and U-2 wells. In 2013, testing was conducted on the U-3, U-4 and U-5 wells. Drilling of the U-5 well to a target depth of 6,000 km began in July 2013 and is continuing. In addition, in 2013, the Company obtained a permit to extend the geological allocation of the field of 239,95 km<sup>2</sup> up to the basement. In 2014, the construction of an industrial facility near Zhanazhol camp at the Urikhtau Field was completed and studies into the development of the oil rim upon pilot production and integrating the development of the oil and gas condensate field upon pilot production were filed. In 2015, well testing materials were submitted to establish an estimate of the hydrocarbon reserves at the Vostochniy and Yuzhniy Urikhtau fields. 3D seismic prospecting works were conducted and completed in 2015. In 2016, 3D field seismic studies were processed in respect of 234 km<sup>2</sup>, including in the eastern and Southern Urkikhtau structures. Based on the results of the interpretation of such data, reports on the operational calculations of hydrocarbon reserves on such structures were considered by the Central Committee for Exploration and Development, in 2016, and an increase in the resource base for recoverable volumes of hydrocarbons for Project Urikhtau to 9.5 million tonnes of liquid hydrocarbons and 7.0 bcm of gas have been recorded.

The Company and CNPC are currently negotiating a joint venture agreement for exploration and development in the Urikhtau Field.

The Company's share in the exploration expenses at the Urikhtau Field was KZT 10.7 billion in 2016 and is expected to be KZT 21.0 billion in 2017.

## Project Kansu

The Kansu gas field is located in the Mangistau region, 135 km south-east of Zhanaozen. Following prospecting works between 1965 and 1968, deep drilling commenced on the Kansu Field in 1969. The field was discovered in 1970 but pilot commercial development of the Kansu Field did not begin until the end of 2005. According to forecasts, gas reserves in chalk deposits at the Kansu Field are between 12 billion to 20 billion m<sup>3</sup>. On 15 November 2012, the Company began direct negotiations with the MOG for the acquisition of the subsurface rights at Kansu Field. On 15 March 2013, the Central Commission for Exploration and Development agreed upon the Project of Exploration Works at the Kansu field, which was approved by the Committee of Geology and Subsurface Use in April 2013 (the "Kansu Subsoil Use Agreement"). On 1 October 2013, the Company entered into a contract with the MOG for the exploration rights to the Kansu Field. In 2014, KMG-Kansu Operating LLP was established by the Company as operator of Project Kansu. In 2014, KMG-Kansu Operating LLP was established as an operator, with the Company as its subsurface user. In 2015, seismic works were conducted. In May 2015, the Company transferred KMG-Kansu Operating LLP to KTG as a contribution to its share capital.

On 30 May 2016, pursuant to the second amendment to the Kansu Subsoil Use Agreement, the Company transferred its subsurface use rights under the Kansu Subsoil Use Agreement to KMG-Kansu Operating LLP, which was at that time, a 100% subsidiary of KTG.

The Kansu Subsurface Use Agreement provides for the Company's financial obligations in respect of the works programme to be carried out between 2016-2019 in an amount of U.S.\$1,038,000. KTG's share in the exploration expenses for Project Kansu is expected to be KZT 5.6 billion in 2017.

## Significant Exploration Projects of KMG EP

## Liman Field

At the Liman Field, between May 2004 and October 2005, KMG EP completed 1,180 km of 2D seismic surveys that are being processed and analysed. KMG EP drilled a 1,688 m exploration well in the second half of 2005 that failed to flow; and, in 2006, KMG EP drilled four additional exploration wells in the R9 Block, each of which also failed to flow. In 2008, KMG EP conducted additional 2D and 3D seismic surveys of 550 km<sup>2</sup>. KMG EP also conducted seismic surveys in 2008 in the prospective structures at horizons with a depth ranging from 5,000 to 7,000 m. KMG EP has since completed additional 3D seismic work covering 165 km<sup>2</sup> of the Novobogat South Eastern structure. In 2011, drilling of the G-3 well was stopped at a depth of 1,250 m (rather than the projected 1,400 m) and is currently being object tested. Such testing has indicated that 36 tonnes of oil per day could be produced from the G-3 well. The G-4 was drilled to a

depth of 1,650 m, but has since been abandoned due to the absence of productive reservoirs. In 2012, two further exploratory wells were drilled at the Liman Field to depths of 1,600 m and 1,400 m, respectively, and, following 3D seismic results, two subsalt wells were also drilled to a depth of 2,500 m. In 2013, the drilling of early-producing wells to a target depth of 1,500 m, of the G-2 Novobogat South-East well to a total depth of 1,200 m and of the G-5 wildcat in the Novobogat South-East to a target depth of 1,328 m was completed. The drilling of the PR-1 wildcat well of the Novobogat South-East began in 2013 and is continuing. Technical designs for the construction of wildcats on the Novobogat SE (supra-cornice) area with a target depth of 1,500 m and for the construction of wildcats on the Novobogat SE (subsalt) area with a target depth of 2,500 m have also been developed. In 2016, drilling of the PR-4 and PR-7 wells was completed. The wells are currently being tested. The drilling of the PR-5 well is currently in process. Exploration expenses in respect of the Liman Field were KZT 140 million in 2016 and are expected to be KZT 533 million in 2017.

## Other activities

In April 2011, KMG EP acquired 50% of the common shares of UGL. MOL Hungarian Oil and Gas Plc and First International Oil Company own the remaining 50%. UGL holds a 100% equity interest in UOG, which in turn, holds the exploration licence for the Fedorovskyi hydrocarbon field. At the Fedorovskyi block, three subsalt wells were drilled in 2012 with a total depth of 13,500 m and were transferred to temporary conservation for future testing. This test period was extended due to gas flaring. Two further wells were drilled to depths of 4,500 m and 5,200 m, respectively. In 2013, testing of the six exploration wells was completed with inflow. In 2016, another well was drilled to depth of 5,200m. The exploration licence in respect of the Fedorovskyi block expires in May 2018. In respect of the Rozhkovskoye field, the Company concluded a Rozhkovskoye field production contract in 2015 and exploration activities are continuing.

In August 2011, KMG EP acquired contracts for exploration activities in each of the Temir, Teresken, Karaton and Sarkamys blocks, as well as the territory adjacent to the Uzen and Karamandys fields. The Temir and Teresken blocks are located in the Aktobe region, close to the assets of Kazakhoil Aktobe and KazakTurkMunay LLP. The Company estimates that the four blocks have geological resources of 1.5 billion barrels of oil equivalent. In the Temir Block, 2D seismic surveys and a gravity survey were conducted in 2011 and 2012, respectively. In the Teresken Block, 2D seismic surveys have been completed, as a result of which further exploration work is being contemplated. In the Karaton-Sarkamys Block, a well was drilled to a depth of 3,000 m on the Kernel Structure and a well was drilled to a depth of 3,500 m in the eastern wing of Dosmukhambetovskoe Field, both in 2012. Magnetotelluric depth sounding work and 3D and 2D seismic work has also been conducted on the block. In the Uzen-Karamandybas Block, an exploratory well was drilled on the Bodrai structure in 2012 to a total depth of 2,200 m and tests were carried out on four objects. The well has since been abandoned for geological reasons. In 2013, geological analysis of 2D seismic data relating to an 800 km<sup>2</sup> area, as well as additional 3D seismic works were conducted. In 2014, the testing was conducted on a new well, NW-1. In 2016, KMG EP received approval from the Ministry of Energy to the extension of the exploration period for the Uzen-Karamandybas Block, Bodrai structure until 2018. The processing and interpretation of 3D seismic data of the Birlestick cube, which is a recycled 3D seismic cube at the Birlestick site on the Karaton and Sarkamys blocks and the drilling of the NSV-1 well to a depth of 3,818 m has been completed. See "Risk Factors—Risk Factors Related to the Company's Business—A number of the Company's production fields are mature."

In December 2011, KMG EP acquired 100% of the shares of JSC Karpovskiy Severnyi ("**Karpovskiy Severnyi**") from GazMunaiOnim LLP for a total consideration of U.S.\$57.3 million. In July 2012, KMG EP entered into an agreement with MOL Hungarian Oil and Gas Plc to sell 49% of its shares in Karpovskiy Severnyi. This sale was completed in November 2012. Karpovskiy Severnyi holds the subsoil use right for exploration in the Karpovskiy Severnyi block in western Kazakhstan. The block covers an area of 1,669.2 km<sup>2</sup> and the Company estimates that the block has prospective recoverable reserves of 240 million barrels of oil equivalent (98 million gas and 142 million oil and oil condensate). In 2013, drilling of a new well to a projected depth of 5250 m began and is expected to be completed by the end of 2014. In 2014, 3D seismic field works on a 732 km<sup>2</sup> area of the block were completed and field work results are being processed and interpreted. In 2016, four intervals of the well were tested. See "Management's Discussion and Analysis of Results of Operations and Financial Performance—Main Factors Affecting Results of Operations and Liquidity—Acquisitions".

# Subsoil Use Agreements

## Onshore Licences and Contracts of the Company

Since 1999, the Company has been required to obtain production and exploration rights by entering into exploration, production or exploration and production contracts to extract hydrocarbons for fixed periods of time. As at 31 December 2016, the Company (excluding associates) held a total of 58 licences and contracts, including: (i) seven exploration contracts; (ii) 44 production contracts; and (iii) seven combined exploration and production contracts.

Exploration contracts give the contracting party the exclusive right to explore resources from fields in a defined area and are valid for up to six years from issuance. Production contracts give the contracting party the exclusive right to extract

resources from fields in a defined area and are in effect for up to 25 years from issuance for small and medium sized deposits and up to 45 years from issuance for large and "unique" deposits. The usual duration of a combined exploration and production contract is up to 31 years for small- and medium-sized deposits or up to 51 years for large and "unique" deposits. Most of the production and combined exploration and production contracts of the Company expire in 2030. Most of the exploration licences of the Company expire between 2028 and 2031.

See "The Oil and Gas Industry in Kazakhstan—Subsoil Use Agreements".

#### Offshore Production Sharing Agreements

As at 31 December 2016, the Company, its subsidiaries and its joint ventures were participants in a total of five PSAs.

The following table sets forth summary information concerning PSAs covering the Company's largest offshore exploration fields as at 31 December 2016:

Production sharing agreement	Parties	Date	Term	Production/Exploration field
NC PSA	AGIP, Total, ExxonMobil and Shell, each holding 16.81%, CNPC holding 8.33%, Inpex holding 7.56% and the Company with 16.88%	18 November 1997	40 years from the date of commercial discovery	Kashagan, Kalamkas Sea, Kashagan Southwest, Aktoty, Kairan
Zhemchuzhiny PSA 	KazMunayTeniz holding 25%, Shell EP Offshore Ventures Limited holding 55%, and Oman Pearls Company Limited holding 20%	14 December 2005	35 years	Zhemchuzhiny Field
Kurmangazy PSA <sup>(1)</sup>	RN-Kazakhstan LLP and KazMunayTeniz, each holding 50%	6 July 2005	45 years	Kurmangazy Block
Karachaganak PSA 	BG Group and AGIP, each holding 29.25%, Chevron holding 18%, Lukoil holding 13.5% and the Company holding 10.0%.	18 November 1997	40 years	Karachaganak Field

Note:

(1) Exploration activities at the Kurmangazy Block were stopped in 2011.

#### Taxes, Fees and Royalty under Licences and Contracts

The subsidiaries, joint ventures and associates of the Company are subject to a variety of taxes, fees and duties under their contracts and licences, including the payment of excess profit taxes. On 1 January 2009, the Government cancelled the royalty regime for all producers (except TCO, which continues to pay royalties to the Government). Under the 2009 Tax Code, however, the royalty regime was effectively replaced by the mineral extraction tax. See "Management's Discussion and Analysis of Results of Operations and Financial Performance—Main Factors Affecting Results of Operations and Liquidity—Taxation—Mineral Extraction Tax/Royalty Regime".

## Oil Field Development and Rehabilitation

The overall level of crude oil production from the fields described herein has been and will continue to be affected by several key factors, including the relative age of the fields and, to a lesser degree, the characteristics of the oil and the complex geological formations of the reservoirs. For example, the Uzen Field and several of the EMG fields with the largest reserves and production volumes contain highly paraffinic oil within shallow, low permeability formations. Additionally, oil from the EMG fields also tends to have a high water content, or watercut. Taken together, these factors make oil from the EMG fields difficult to extract and in some cases transport. However, the Company's long production history has provided it with a comprehensive understanding of the geology of its fields. The relatively shallow depth and predominantly onshore location of its reservoirs have generally enabled the Company to produce oil in a more cost efficient manner than if the reservoirs were deeper or were offshore.

The Company, its subsidiaries and its joint ventures apply a wide variety of field development and rehabilitation techniques, such as drilling new wells, drilling injection wells and utilising secondary, enhanced recovery and well stimulation techniques, including hydro fracturing and various chemical and thermal methods. The Company does this to meet its strategic objective of sustaining its current production levels.

The following table sets forth the principal activities that were undertaken by the Company's subsidiaries, joint ventures and associates to develop and rehabilitate their fields in the periods indicated.

				New wells drilled						Total	
				Pr	oduction wells		Injection wells			increment	
		Wells		For the ye	For the year ended 31 December		For the year ended	31 Decem	ber	al increase	
	Ownership	where hydro- fracturin g applied	Well work overs		2015		2016	2015	2014	in productio n (tsd tonnes)	
Uzen Field		96	888	156	192	125	13	37	102	1,203,893. 0	
EMG fields	KMG EP	8	246	47	53	66	0	1	4	219,26.0	
Akshabu lak	KMG EP	4	12	22	28	23	0	0	0	612,552.0	
Field  Alibekm ola Field	Kazgermun ai Kazakhoil	0	5	0	0	2	0	0	0	18,548.0	

# ..... Aktobe Transportation

#### Tunsportau

## Overview

The Company partially owns and solely operates the largest crude oil and gas pipeline network in Kazakhstan in terms of length and throughput capacity. As at each of 31 December 2016, 2015 and 2014, the total length of the Company's natural gas pipeline system was 11,272 km. As at each of 31 December 2016, 2015 and 2014, the total length of the Company's oil pipeline system was 5,495 km.

The following table sets forth certain information with respect to the pipeline segments owned and operated by the Company as at 31 December 2016:

	As at 31 December 2016						
		Diameter o	f pipelines				
	Kilometres	Under	0.5 m to	Throughput	Primary source of gas		
Pipeline	of pipelines	0.5 m	1.4 m	capacity <sup>(1)</sup>	or crude oil		
Transportation of Gas							
Western Pipeline Network:							
Central Asian System	5,042.0	—	5,042.0	60.0	Russia and Kazakhstan (from TCO and		
Uralsk System	1,116.0		1,116.0	45.0	Karachaganak Fields)		
Aktobe System	2,659.0	9.0	2,650.0	20.0	Turkmenistan		
Southern Pipeline Network	2,333.0		2,333.0	14.0	Uzbekistan		
Kyzylorda Pipeline Network <sup>(2)</sup>	122.0	122.0	_	1.0	Akshabulak Field		
Asia Gas Pipeline	1,305.0		1,305.0	30.0	Turkmenistan		
Beineu-Bozoi-Shymkent Gas Pipeline	1,454.0	_	1,454.0	2.5	Kazakhstan		
Total	14,031.0	131.0	13,900.0	172.5			
Transportation of Crude Oil							
KTO System:							
Western Branch:							
UAS pipeline	1,237.0	—	1,237.0	17.5	Western Kazakhstan		
Other Western Branch pipelines	1,495.8	229.0	1,195.1	9.8	Western Kazakhstan		
Eastern Branch:							
Omsk-Pavlodar-Shymkent pipeline	1,861.0		1,861.0	24.0	Siberia Kazakhstan (Kumkol		
Other Eastern Branch pipelines					and Turgai fields)		
	901.0		715.9	13.0	Kazakhstan		
Kazakhstan-China System:							
Atyrau-Kenkiyak pipeline	448.8	_	448.8	10.0	Western Kazakhstan Western Kazakhstan,		
					Kumkol and Turgai		
Atasu-Alashankou pipeline	962.0	_	962.0	10.0	fields		
Kenkiyak-Kumkol pipeline	794.0		794.0	10.0	Western Kazakhstan		
CPC System:							
(2)					Western Kazakhstan,		
CPC Pipeline <sup>(3)</sup>	452.0		452.0	28.0	Tengiz Field		
Total	8,151.6	229.0	7,665.8	122.3			

Notes:

(1) bcm per year for gas and millions of tonnes per year for crude oil (annualised).

(2) Comprises the Akshabulak-Kyzylorda gas pipeline running from Akshabulak Field to one of ICA's gas compressor units in Kyzylorda, which is used for transportation of Akshabulak Field gas.

(3) The Company holds a 20.75% interest and does not operate the CPC Pipeline.

#### Transportation and Storage of Gas

#### Overview

Under the Gas Law, KTG has been appointed as the "national operator" for the transportation of gas. Accordingly, KTG has been given a priority right to purchase (on behalf of the State) all associated gas produced in Kazakhstan at a regulated price, which it will then sell on the domestic market. A significant portion of any premium from such sales is typically used to modernise and extend the domestic pipeline network. The Company expects that its status as national operator will continue to enhance its revenue from gas sales to end-users and lessen its dependence on gas transportation tariffs.

Although KTG was originally identified as a potential target for inclusion in the "People's IPO" programme when this programme was announced in 2011, KTG was not referred to in the Government Decree dated 31 March 2014 regarding the "People's IPO" programme. The "People's IPO" programme was terminated at the end of 2015 and has since been replaced with the 2016 Complex Privatisation Programme.

# ICA

ICA, a wholly-owned subsidiary of KTG, operates Kazakhstan's main natural gas pipelines consisting of two separate networks: (i) a network in Western Kazakhstan that services Central Asia's producing natural gas fields (the "Western Pipeline Network") and (ii) a network in Southern Kazakhstan that delivers imported natural gas from the Uzbekistan/Kazakhstan border to the southern region of Kazakhstan, including Almaty (the "Southern Pipeline Network"). See "*—Overview*". Prior to December 2014, KTG operated the mainline gas distribution network in Kazakhstan pursuant to an agreement (the "Concession Agreement") between ICA and the Government. On 5 December 2014, the Concession Agreement was terminated and a trust management agreement was signed between the State Property and Privatisation Committee of the Ministry of Finance of the Republic of Kazakhstan, Samruk-Kazyna and ICA. The parties have also agreed the framework for the transfer of the assets from the State to ICA in the form of a contribution to ICA's share capital, although this transfer has not been completed as at the date of this Base Prospectus.

The Company uses ICA's main natural gas pipelines for: (i) the transit of third parties' natural gas principally from Turkmenistan and Uzbekistan to Russia; (ii) the export of Kazakhstan's natural gas, specifically from the Tengiz and Karachaganak condensate and natural gas fields, to Russia; (iii) the transportation of natural gas from one part of Russia to another through Kazakhstan territory; and (iv) the distribution of natural gas produced by the Company and others, including joint ventures and associates of the Company.

As at 31 December 2016, ICA operated 11,272 km of natural gas pipelines, utilised 22 compressor stations equipped with 298 gas compressor units, having a total capacity of 1,982 mW, operated 122 natural gas distribution stations and had a total active natural gas storage capacity of 4.7 bcm. The majority of the natural gas transportation system operated by ICA is above-ground with diameters of 1,000 mm, 1,200 mm or 1,400 mm.

The pipeline system operated by ICA was constructed during the 1960s and 1970s with an initial certificated lifetime of 20 to 50 years, which has been extended as ICA has undertaken its capital expenditure programme to upgrade and modernise its pipeline system. ICA performed major renovation work on its pipeline system in 2007, allocating KZT 73.67 billion to maintain and upgrade its natural gas transportation system. In October 2008, ICA implemented two major projects: (i) the construction of a new compressor at Opornaya station; and (ii) the construction of a new by-pass pipeline. Due to these projects, the throughput capacity of the Central Asian pipeline system (the "**Central Asian System**") segment of the Western Pipeline Network increased from 54 to 60 bcm per year. The total cost of these two projects was KZT 82.1 billion.

In October 2013, the pipeline compressor at CS "Makat" was put into operation. This pipeline compressor, which cost KZT 33.2 billion to construct and was financed from ICA's internal cash flows aims to modernise ICA's existing facilities and reduce its costs. ICA is currently implementing an investment project aimed at increasing throughput capacity at the Bukhara-Tashkent-Bishkek-Almaty gas pipeline and constructing a booster compressor station for gas transmission between Kazakhstan and China. The project is expected to increase gas exports to China by up to 2 bcm per annum. The cost of project is KZT 27.3 billion, which is to be financed from ICA's internal cash flows. In addition, ICA is currently conducting a project to construct a compressor station at Karaozek, which was previously a part of phase 2 of Beineu-Bozoy-Shymkent Gas Pipeline project.

As at the date of this Base Prospectus, the Company intends to use ICA's pipeline system to transport volumes of gas produced at the Kashagan Field once commercial production has reached its projected levels.

See "—Key Strengths—The Company is the Operator of Kazakhstan's Extensive Oil and Gas Pipeline Networks" and "Risk Factors—Risk Factors Relating to the Company's Business—The Government has appointed KTG as the "national operator" for the transportation of gas".

# The Western Pipeline Network

ICA's Western Pipeline network consists of three separate systems aggregating 8,817 km of pipeline systems that include: (i) the Central Asian System; (ii) the Uralsk pipeline system (the "**Uralsk System**"); and (iii) the Aktobe pipeline system (the "**Aktobe System**").

## Central Asian System

The Central Asian System runs from the Kazakhstan border with Uzbekistan and Turkmenistan in the south to the Kazakhstan border with Russia in the north. It consists of three separate pipeline subsystems, the principal one being the Central Asian Centre pipeline subsystem (the "**CAC Pipeline**"). The CAC Pipeline is used primarily to transport Uzbek and Turkmen natural gas through Kazakhstan to Gazprom's pipeline networks in Russia, through which natural gas is

delivered to Ukraine and Europe. In addition, TCO uses the CAC Pipeline for transportation of natural gas from the Tengiz Field to Russia.

## The Uralsk System

The Uralsk System comprises the segment of the Western Pipeline Network that runs through north-western Kazakhstan. It links two segments of a Russian pipeline and is used to transport Russian natural gas from Eastern to Western Russia.

#### The Aktobe System

The Aktobe System runs from the Kazakhstan border with Uzbekistan in the south to the Russian border in the north. It consists of three separate pipeline subsystems that connect to natural gas production facilities at natural gas fields in Zhanazhol and distribute natural gas to domestic customers. The Aktobe System may also be used to supplement the CAC pipeline's capacity to transport Turkmen natural gas to Russia and the European Union.

## The Southern Pipeline Network

The Southern Pipeline Network consists of 2,333 km of pipelines and has a throughput capacity of 14.0 bcm per year and includes the Bukhara-Tashkent-Bishkek-Almaty pipeline system and the Gazly-Shymkent pipeline segment. This system supplies natural gas to end-users in the most populous regions of Kazakhstan, including Almaty.

## Gas Pipeline Projects

## Asia Gas Pipeline

In August 2007, an agreement was reached between the Government and China on cooperation for the construction and operation of the first two phases of the Asia Gas Pipeline, which extends from Turkmenistan through Uzbekistan to Khorgos in China, passing through Kazakhstan. The purpose of the Asia Gas Pipeline is to expand transit capacity to China and serve the market in southern Kazakhstan, which is otherwise dependent on imported gas from Uzbekistan. The total cost of the first two phases of this project was U.S.\$6.8 billion. The development of the Asia Gas Pipeline is being funded by AGP, a joint venture owned by the Company (through KTG) and CNPC (acting through Trans-Asia Gas Pipeline Company Limited). In October 2008, AGP LLP entered into a U.S.\$7.5 billion syndicated loan facility with Chinese Development Bank for the purpose of financing the construction of the first two phases of the Asia Gas Pipeline. On 12 December 2009, the first phase of this project, comprising a pipeline with a throughput capacity of 30 bcm per year, was completed in December 2012.

Further development of the capacity of the Asia Gas Pipeline to 55 bcm per year is planned through a third phase of construction. In July 2011, an agreement was reached between the Government and China on cooperation for the construction of this third phase, which will have a throughput capacity of 25 bcm per year. In October 2011, the Company entered into an agreement with CNPC on the design, finance, construction and operation of the third phase of the Asia Gas Pipeline. The total cost for this phase of the project is expected to be U.S.\$5.2 billion and, in December 2012, AGP LLP entered into a loan facility of U.S.\$4.7 billion with Chinese Development Bank for the purpose of financing the construction of the third phase. See "Management's Discussion and Analysis of Results of Operations and Financial Performance—Debt Obligations—Principal Debt Obligations of the Company and its Subsidiaries". Construction of the third phase of the Asia Gas Pipeline began in November 2012 and is expected to be completed in 2017.

In the year ended 31 December 2016, the Asia Gas Pipeline transported 34.2 bcm of gas. The Company does not expect to receive dividends from AGP LLP until 2022.

#### Beineu-Bozoi-Shymkent Gas Pipeline

In 2008, the Company and CNPC entered into a framework agreement (the "**Beineu-Shymkent Agreement**") under which both parties agreed to construct the Beineu-Bozoi-Shymkent Gas Pipeline. The construction of the Beineu-Bozoi-Shymkent Gas Pipeline is expected to increase the Company's flexibility in the transportation of gas and connect the Company's existing major gas pipelines in the western and southern regions of Kazakhstan. The construction of the Beineu-Bozoi-Shymkent Gas Pipeline is funded by BSGP, the joint venture entered into between KTG and CNPC in January 2011. Following the completion of a feasibility study, the total cost for the project is estimated at U.S.\$3.0 billion. Construction began in September 2011. In December 2013, the first linear section of the pipeline between Bozoi and Shymkent with a length of 1,143 km and a throughput capacity of 2.5 bcm was commissioned. The first stage of the Beineu-Bozoi-Shymkent Gas Pipeline, which comprises all sections of the Bozoi-Shymkent Gas Pipeline is 2015, resulting in a throughput capacity of up to 6 bcm per year. The capacity of the Beineu-Bozoi-Shymkent Gas Pipeline is

expected to be further expanded to 10 bcm by the end of 2017, when the portion of the pipeline between Beineu and Bozoi becomes operational. In the year ended 31 December 2016, the Beineu-Bozoi-Shymkent Pipeline transported 2.1 bcm of gas.

In January 2011, the Company entered into a loan agreement with Samruk-Kazyna for a principal amount of KZT 23.3 billion to fund the construction of the Beineu-Bozoi-Shymkent Gas Pipeline. The Company partially repaid this loan in 2012 and the loan matures in January 2024. See "Share Capital, Shareholders and Related Party Transactions—Relationships with Certain Related Parties" and "Management's Discussion and Analysis of Results of Operations and Financial Performance—Debt Obligations—Principal Debt Obligations of the Company and its Subsidiaries".

In December 2012, BSGP LLP entered into a U.S.\$1.8 billion syndicated loan facility with, *inter alia*, China Development Bank Corporation for the purpose of financing the development, construction and operation of the portion of the Beineu-Bozoi-Shymkent Gas Pipeline between Bozoi and Shymkent. In February 2014, updated credit agreements were entered into. See "Management's Discussion and Analysis of Results of Operations and Financial Performance—Debt Obligations—Principal Debt Obligations of the Company and its Subsidiaries".

#### Gas Transportation Volumes

For each of the years ended 31 December 2016, 2015 and 2014, international transit volumes of natural gas represented the substantial majority of ICA's total transportation volume.

The following table set forth certain information regarding the natural gas transported through the natural gas transportation system operated by ICA for the periods indicated:

	For the year ended 31 December			% change between the	% change between the	
Pipeline	Transit	2016	2015	2014	years ended 31 December 2016 and 2015	years ended 31 December 2015 and 2014
<i>ICA Pipeline System:</i> International transit through Kazakhstan territory:			(bcm)		(%	5)
Soyuz/Orenburg-Novopskov Pipeline of the Uralsk System Bukhara-Ural Pipeline of the Aktobe	Russian gas	25.2	38.9	33.8	(35.2)	15.1
System CAC Pipeline of the Central Asian	Russian gas	11.8	14.2	15.6	(16.9)	(9.0)
System CAC Pipeline of the Central Asian	Uzbek gas	4.1	3.5	3.6	17.1	(2.8)
System	Turkmen gas	0.0	3.1	11.0	(100.0)	(71.8)
Total		41.1	59.7	64.0	(31.2)	(6.7)
Kazakhstan Gas Export						
CAC Pipeline of the Central Asian System Soyuz/Orenburg-Noyopskov Pipeline	TCO gas	4.1	3.2	3.0	28.1	6.7
of the Uralsk System Soyuz/Orenburg-Noyopskov Pipeline	Karachaganak gas Chinarevskoe	6.6	6.6	6.5	0.0	1.5
of the Uralsk System Bukhara-Ural Pipeline of the Aktobe	gas	1.0	1.0	1.0	0.0	0.0
System Bukhara-Ural Pipeline of the Aktobe	Zhanazhol gas	1.0	1.5	0.5	(33.3)	200.0
System	Other gas	0.3	0.2	0.0	50.0	
BGR-TBA Pipeline	Amangeldy gas	0.2	0.2	0.1	0.0	100.0
Total		13.2	12.7	11.1	3.9	14.4
Domestic Gas Transportation	-	·	<u>_</u>			
ICA pipeline system		12.3	11.5	11.9	7.0	(3.4)
Kazakhstan-China Gas Pipeline		1.0	0.7	1.0	42.9	(30.0)
Beineu-Bozoi-Shymkent Pipeline		2.1	1.3	1.4	61.5	(7.1)
Total	-	15.4	13.5	14.3	14.1	(5.6)
Total gas transportation through the ICA pipeline system	=	66.6	83.9	87.0	(20.6)	(3.6)
<i>Joint Ventures:</i> International transit through Kazakhstan territory:						
Kazakhstan-China Gas Pipeline (AGP)	Turkmen gas	30.1	27.7	28.4	8.7	(2.5)
Kazakhstan-China Gas Pipeline (AGP)	Uzbek gas	4.1	2.9	0.9	41.4	222.2
Total gas transportation by Joint Ventures	<u>-</u>	34.2	30.6	29.3	11.8	4.4
Total	_	100.8	111.6	115.4	(13.4)	(3.3)

ICA's principal customer is Gazprom, which accounted for 43.89%, 57.2% and 69.0% of the gas transportation fees for ICA for the years ended 31 December 2016, 2015 and 2014, respectively. ICA initially provided gas transportation services to Gazprom pursuant to two principal contracts: a Turkmen/Uzbek gas transit contract (the "**Turkmen/Uzbek Gas Transit Contract**"), which specified the agreed ship-or-pay volumes for the transport of Turkmen and Uzbek gas to Russia, and a Russian gas transit contract, which specified the agreed volumes for the transport of gas to and from gas fields in Western Kazakhstan and the Orenburg gas refinery plant in South-western Russia. These contracts were entered into in January 2011 for a period of five years and replaced the previous contracts that had been in force between the parties since 2005. The Turkmen/Uzbek Gas Transit Contract was entered into on a ship-or-pay basis, requiring Gazprom to pay for at least 80% of the agreed ship-or-pay volumes regardless of the volumes it actually requires ICA to transport for it.

With effect from 2017, Gazprom and ICA plan to enter into contracts for gas transportation services on an annual basis. Pursuant to the contract for 2017, there is no specified ship-or-pay volume and payment is based on the volumes of gas transported at a tariff of U.S.\$2.00 per 1,000 cm per 100km.

The volume of natural gas from Kazakhstan exported through the natural gas transportation system operated by ICA was 13.2 bcm in the year ended 31 December 2016, 12.7 bcm in the year ended 31 December 2015 and 11.1 bcm in the year ended 31 December 2014.

## Compressor Stations, Gas Distribution Stations and Storage Reservoirs

Natural gas is highly pressurised as it travels through pipelines, and compressor stations are required periodically along the pipe to ensure that the natural gas flows. As at the date of this Base Prospectus, ICA has 22 compressor stations, each of which is between 200 km and 250 km apart. In some pipelines, the gas flow direction in a pipeline can be reversed by switching the input and output at the compressor stations.

As at 31 December 2016, ICA operated 122 natural gas distribution stations, which are used to reduce pressure, deliver natural gas to consumer pipelines, purify gas, inject odorant and metre natural gas. The majority of these stations were constructed 30 to 35 years ago. ICA has installed additional natural gas metres manufactured in accordance with international specifications in order to improve its collection of revenue, in addition to performing continuous maintenance and general repairs on the stations.

ICA also manages three underground natural gas storage reservoirs in southern and south eastern Kazakhstan with a total active storage capacity of 4.7 bcm.

## Gas Transportation Tariffs

Under the Law on Natural Monopolies and Regulated Markets (№ 272-I, dated 9 July 1998) and, prior to December 2014, the Concession Agreement, ICA's tariffs for domestic natural gas transportation are subject to regulation by the Natural Monopolies Committee. Under the Concession Agreement, Kazakhstan had agreed that ICA was entitled to freely negotiate, determine and agree on international transportation tariffs with its international transit contractor counterparties, without regulation by the Natural Monopolies Committee.

On 5 December 2014, the Concession Agreement was terminated and a trust management agreement was signed between the State Property and Privatisation Committee of the Ministry of Finance of the Republic of Kazakhstan, Samruk-Kazyna and ICA. The trust management agreement does not regulate the tariffs to be charged by ICA, which are to be imposed pursuant to Kazakhstan law requirements.

While Kazakhstan law previously in force provided that both export and domestic gas transportation tariffs required the approval of the Natural Monopolies Committee, in May 2015, a number of amendments were made to the Law on Natural Monopolies and Regulated Markets. These amendments, among other things, abolished State regulation of tariffs for export. Accordingly, only domestic gas transportation tariffs are subject to regulation by the Natural Monopolies Committee.

## International Tariffs

In the years ended 31 December 2016, 2015 and 2014, international tariffs represented 88.90%, 86.89% and 85.65%, respectively, of ICA's total revenue.

The methodology followed by ICA to set tariffs for international transit is based on a widely-used model, which provides that tariffs are generally a function of costs plus the average rate of return on fixed assets and expressed as a rate based on the volume of transported gas and the distance the gas is transported. When considering a return on fixed assets and investments, ICA takes into account its ongoing maintenance expenditures in order to ensure that it will be able to maintain the stable transit of all contracted international volumes of natural gas.

ICA generates gas transportation revenue from tariffs it charges to its international customers under long-term contracts for the transportation of natural gas through the pipeline systems it operates. In the years ended 31 December 2016, 2015 and 2014, the international transit tariff was U.S.\$1.7 per 1,000 cubic metres, U.S.\$1.7 per 1,000 cubic metres and U.S.\$1.7 per 1,000 cubic metres, respectively.

On 9 July 2014, pursuant to the contract between KTG and TCO, the gas transportation tariff was increased from U.S.\$2.80 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$3.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline for the export of natural gas produced by TCO. On 20 April 2016,

pursuant to the contract between KTG and TCO, the gas transportation tariff was increased from U.S.\$3.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline to U.S.\$5.00 per 1,000 cubic metres of natural gas transported over 100 km of pipeline for the export of natural gas produced by TCO.

## Domestic Tariffs

Tariffs for domestic transportation are subject to regulation and approval by the Natural Monopolies Committee. Once approved, the tariffs remain in effect for the duration of the approval granted, which is typically for one year. ICA then has the right to apply to the Natural Monopolies Committee with a request to review and modify such tariffs. The Natural Monopolies Committee also has the right to initiate a review of the domestic transportation tariffs. ICA's domestic transportation tariffs are significantly impacted by social and political considerations and have historically been kept at artificially low levels. The Natural Monopolies Committee routinely reviews domestic gas tariffs at the request of ICA and, in 2011, significant increases in ICA's tariffs were achieved, however between 2014 and 2016 the Natural Monopolies Committee has not modified domestic gas tariffs.

In each of the years ended 31 December 2016, 2015 and 2014, ICA's tariffs for domestic transportation of gas were KZT 1,380 per 1,000 cubic metres of natural gas transported over 100 km of pipeline for utility companies engaged in the generation of thermal energy.

ICA also provides services for the storage of gas in underground storage facilities. The prices for such services are regulated by the Anti-Monopoly Authorities.

## Transportation of Crude Oil

## <u>Overview</u>

Through its subsidiary, KTO, the Company partially owns and solely operates the largest crude oil pipeline network in Kazakhstan in terms of length and throughput capacity. As at 31 December 2016, the total length of the Company's oil pipeline network was 8,151.6 km, of which KTO owns 5,495 km. The Company transported 70.9 million tonnes, 77.2 million tonnes and 79.5 million tonnes of crude oil through its pipeline network (including Batumi Marine Export Terminal) in the years ended 31 December 2016, 2015 and 2014, respectively. In December 2012, Samruk-Kazyna sold almost 9.99% of KTO to retail investors in Kazakhstan, as part of the Government's programme of "People's IPOs", in order to stimulate the domestic equities market and give the public an opportunity to have a direct stake in Kazakhstan's oil and gas wealth. Trading of the shares of KTO on the KASE began on 25 December 2012. This was the first initial public offering in the "People's IPO" programme. The "People's IPO" programme was terminated at the end of 2015 and has since been replaced with the 2016 Complex Privatisation Programme.

## KTO Pipeline System

KTO fully owns and solely operates two oil pipeline systems, one in Western Kazakhstan (the "Western Branch") and another that runs from Northeast to Southwest Kazakhstan (the "Eastern Branch"). In addition, KTO has completed and operates the KC Pipeline, which is comprised of three sections: (i) the Atasu-Alashankou pipeline; (ii) the Kenkiyak-Atyrau pipeline; and (iii) the Kenkiyak-Kumkol pipeline. KTO also owns an interest in and operates the pipeline system, which connects the Kenkiyak-Kumkol pipeline to the Atasu-Alashankou pipeline and forms part of KTO's Eastern Branch. As at 31 December 2016, the KTO pipeline network consisted of 5,495 km of pipe with diameters between 0.5 m and 1.8 m. In the year ended 31 December 2016, the KTO pipeline network transported 48.7 million tonnes of crude oil.

The following tables set forth certain information with respect to volumes of oil transported for the periods indicated:

	For the year ended 31 December			
Transportation asset	2016	2015	2014	
	(tor	nes in millions)		
KTO Pipelines				
Western Branch:				
UAS pipeline	15.0	15.7	14.6	
Other Western Branch pipelines transport to:				
Atyrau Refinery	4.7	4.8	4.8	
Aktau seaport	2.2	2.8	5.2	
CPC Pipeline	3.0	2.8	2.9	
Total Western Branch	24.9	26.1	27.5	
Eastern Branch pipelines transport to:				
Atasu-Alashankou pipeline	10.0	11.8	11.8	
Shymkent Refinery	4.8	4.5	4.5	
Pavlodar Refinery	4.9	4.8	4.6	
Total Eastern Branch	19.7	21.1	20.9	
Other	4.1	5.6	6.8	
Joint Ventures				
KC Pipeline:				
Kenkiyak-Kumkol pipeline <sup>(1)</sup>	4.2	5.3	5.1	
Atasu-Alashankou pipeline <sup>(1)</sup>	10.0	11.8	11.8	
MunayTas:				
Kenkiyak-Atyrau pipeline <sup>(2)</sup>	4.6	3.7	3,0	
Batumi Marine Export Terminal <sup>(3)</sup> :	3.4	3.6	4.4	
Total	22.2	24.4	24.3	
Total crude oil transported	70.9	77.2	79.5	

Notes:

(1) Representing total supply of the pipeline, which is 50% owned by KTO.

(2) Representing total supply of the pipeline, which is 51% owned by KTO.

(3) As defined below.

KTO invested KZT 39.4 billion to upgrade its pipeline system in 2016, KZT 50.8 billion in 2015 and KZT 49.9 billion in 2014. In 2017, KTO plans to invest KZT 26.8 billion. In addition, KTO invested KZT 2.6 billion for joint venture pipeline improvements and capacity increases in 2016 compared to KZT 2.5 billion in 2015 and KZT 1.2 billion in 2014. These improvements and capacity increases were primarily aimed at supporting existing levels of oil transportation through KTO's pipeline system.

#### Western Branch

As at 31 December 2016, the Western Branch was the Company's largest operational transportation network in terms of nominal throughput capacity, totalling 27.3 million tonnes of crude oil per year, although the Company's management believes actual capacity may be higher in certain circumstances. As at 31 December 2016, the Western Branch comprised 2,661 km of main oil pipelines, 2,148 km of main water pipelines, 24 oil pumping stations, seven preheating stations, 57 furnaces and tank farms with a total storage capacity of 909,300 cubic metres, including water storage capacity of 154,900 cubic metres.

According to the Company's own data, in the year ended 31 December 2016, 24.9 million tonnes of crude oil and condensate, or 31.9% of the total crude oil and condensate produced in Kazakhstan, was transported through the Western Branch. The income generated from the tariff for the transportation of this crude oil and condensate totalled KZT 115.1 billion and represented 67.0% of KTO's total revenue for 2016.

The most significant pipeline subsystem in the Western Branch is the Kazakhstan segment of the UAS pipeline. This subsystem runs 1,237 km from Uzen in South-western Kazakhstan north through Atyrau, before crossing into Russia and linking either with Russia's Transneft system at Samara for crude oil export to ports on the Black Sea or through the Druzhba pipeline to ports on the Baltic Sea and Central Europe.

As at 31 December 2016, the Kazakhstan segment of the UAS pipeline had an annual throughput capacity of 17.5 million tonnes of crude oil per year. The UAS pipeline serves as the Company's principal export pipeline and transports oil produced by, among others, KMG EP, MMG, CCEL and KPO.

Other pipeline subsystems in the Western Branch are the Kalamkas-Karazhanbas-Aktau pipeline, the Uzen-Zhetybai-Aktau pipeline and the Zhanazhol-Kenkiyak pipeline.

#### Eastern Branch

As at 31 December 2016, the Eastern Branch had a maximum throughput capacity of 37.0 million tonnes of crude oil per year and comprised 2,762 km of main oil pipelines, 15 oil pumping stations, three accepting delivering stations, seven oil heaters and tank farms of total storage capacity of 506,000 cubic metres.

According to the Company's own data, in the year ended 31 December 2016, 19.7 million tonnes of crude oil and condensate, or 25.2% of the total crude oil and condensate produced in Kazakhstan, was transported through the Eastern Branch. The income generated from the tariff for the transportation of this crude oil and condensate totalled KZT 52.5 billion and represented 30.7% of KTO's total revenue for 2016.

The Eastern Branch is used by the Company to transport crude oil, primarily produced at the Kumkol and Turgai fields, to the Shymkent Refinery and for export to China.

The trunk oil pipeline system of the Eastern Branch includes the Omsk-Pavlodar pipeline, the Pavlodar-Shymkent pipeline, the Kumkol-Karakoin pipeline and the Tuymazy-Omsk-Novosibirsk-2 pipeline.

## KC Pipeline

The KC Pipeline network comprises three systems: (i) the Kenkiyak-Atyrau pipeline, from Kenkiyak in Western Kazakhstan to Atyrau on the Caspian Sea; (ii) the Atasu-Alashankou pipeline, from Atasu in Eastern Kazakhstan to Alashankou in Western China; and (iii) the Kenkiyak-Kumkol pipeline, from Kenkiyak to Kumkol in South Kazakhstan. All three systems are currently operational.

The tariffs applied by the KC Pipeline are regulated by the Natural Monopolies Committee and are set on a cost plus basis. As at the date of this Base Prospectus, the tariff applied by the KC Pipeline was KZT 4,444.56 per tonne of crude oil per 1,000 km.

## Kenkiyak-Atyrau pipeline

On 3 December 2001, KTO and CNPC E&D established MunayTas, in which KTO holds a 51% interest (as at 31 December 2016) and CNPC E&D holds a 49% interest. MunayTas owns the Kenkiyak-Atyrau pipeline. KTO operates the Kenkiyak-Atyrau pipeline.

In March 2003, the Kenkiyak-Atyrau pipeline became operational. As at 31 December 2016, the Kenkiyak-Atyrau pipeline had a length of 448.8 km of pipe with diameters between 0.5 m and 1.8 m and a throughput capacity of 4.6 million tonnes of crude oil per year. In 2016, the Kenkiyak-Atyrau pipeline transported 4.6 million tonnes of crude oil. Currently, the pipeline flows towards Atyrau from Kenkiyak, providing oil producers from the Aktobe region with access to the CPC, the UAS or other Atyrau pipeline connections. In connection with the completion of the second phase of the Kenkiyak-Atyrau pipeline, which is expected by the end of 2018, it is intended that the flow of the Kenkiyak-Atyrau pipeline will be reversed and that the capacity of the pipeline will be increased to 12 million tonnes of crude oil per year in order to deliver crude oil from the Atyrau and Aktobe regions of Kazakhstan to China.

#### Atasu-Alashankou pipeline

In 2004, KTO and CNODC created KCP, in which each hold a 50% interest (as at 31 December 2016). KCP owns and KTO operates the Atasu-Alashankou pipeline.

In July 2006, the Atasu-Alashankou pipeline became operational. As at 31 December 2016, the Atasu-Alashankou pipeline had a throughput capacity of 20 million tonnes of crude oil per year. In the year ended 31 December 2016, the Atasu-Alashankou pipeline transported 10.0 million tonnes of crude oil. As at 31 December 2016, the length of the pipeline was 962 km. The capacity of the Atasu-Alashankou pipeline was increased to 12 million tonnes of crude oil per year in 2011, through the construction and commissioning of an oil pumping station, and was further increased to 20 million tonnes of crude oil per year in December 2013, through the construction and commissioning of two further oil pumping stations.

In April 2013, the Company and CNODC entered into an agreement on "The Main Principles of Co-operation in respect of Expansion and Operation of the Oil Pipeline Kazakhstan-China", which provides for the expansion of the Priirtyshsk-Atasu-Alashankou section of the pipeline, which is expected to be completed by the end of 2017.

As at the date of this Base Prospectus, 14 companies supply oil to the Atasu-Alashankou pipeline.

# Kenkiyak-Kumkol pipeline

KCP owns the Kenkiyak-Kumkol pipeline, which is operated by KTO. In October 2009, the Kenkiyak-Kumkol pipeline became operational. As at 31 December 2016, the length of the pipeline was 794.0 km and had a throughput capacity of 20.0 million tonnes of crude oil per year. In the in the year ended 31 December 2016, 4.2 million tonnes of crude oil were transported through the Kenkiyak-Kumkol pipeline. Pursuant to the agreement between the Company and CNODC described above, the capacity of the Kenkiyak-Kumkol pipeline was increased from 10.0 million tonnes of crude oil per year to 20.0 million tonnes in 2015, which is expected to enable the Company to accommodate the expected increased production at the Tengiz Field, as well as production at the Kashagan Field when commercial production achieves its expected potential.

As at the date of this Base Prospectus, 12 companies supply oil to the Kenkiyak-Kumkol pipeline.

## Transportation of Russian Oil to China

On 24 December 2013, the Government of the Republic of Kazakhstan and the Government of the Russian Federation entered into an intergovernmental agreement in relation to the transportation of Russian oil through Kazakhstan from Omsk in the Russian Federation to Kazakhstan Priintyshsk and further through Kazakhstan Atasy to Anashankou (the People's Republic of China) (the "**2013 Intergovernmental Agreement**"). In January 2014, KTO commenced transportation of Russian oil. KTO transports approximately 7 million tonnes of Russian oil to China per year. On 27 December 2016, KTO and Rosneft OC PJSC agreed to increase the volume of Russian oil transported to China to 10 million tonnes a year.

## Transportation of Oil from the Kashagan Field

In 2016, KTO commenced transportation of crude oil from the Kashagan Field through its pipeline system. Such oil was transported through a section of the Atyrau-Samara pipeline and shipped through the port of Ust-Luga in Russia. In February 2017, KTO announced the opening of a new route for the transportation of oil from the Kashagan Field through the Atyrau-Samara pipeline, for its further transportation via the Transneft PJSC system in Russia to the port of Novorossiysk for subsequent export, while retaining the quality of the crude oil through the pipelines (rather being mixed with Urals crude oil).

## CPC Pipeline

CPC is a joint venture that owns, operates and maintains the CPC Pipeline. In Kazakhstan, CPC operates through JSC Caspian Pipeline Consortium, in which, as at 31 December 2016, the Republic of Kazakhstan had a 19% ownership interest and Kazakhstan Pipeline Ventures (a subsidiary of the Company) had a 1.8% ownership interest. The other participants in JSC Caspian Pipeline Consortium are Transneft (31%), Chevron Caspian Pipeline Consortium Co. (15%), LukArco B.V. (12.5%), Mobil Caspian Pipeline Co. (7.5%), Rosneft - Shell Caspian Ventures Ltd. (7.5%), Agip International (N.A.) N.V. (2%), Oryx Caspian Pipeline LLC (1.75%) and BG Overseas Holdings Ltd. (2%). As at 31 December 2016, the CPC Pipeline was 1,510 km long (including storage and loading facilities), with the segment in Kazakhstan totalling 492 km. The CPC Pipeline is the primary transportation route for TCO and is expected to be a major transportation route for NCPC once commercial production restarts at the Kashagan Field. In the year ended 31 December 2016, 40.8 million tonnes of oil and condensate produced in Kazakhstan.

The Company acts on behalf of the Government in respect of its 19% holding (as at 31 December 2016) in CPC. In April 2009, the Company acquired a 49.9% interest in KPV from BP for U.S.\$250 million, as a result of which the Company increased its effective beneficial interest in CPC from 19% to 20.8%. Only CPC shareholders have rights to capacity in the CPC Pipeline, which consist of preferential capacity rights to specified amounts of capacity and excess capacity rights to use pipeline capacity not being used by other shareholders. The preferential capacity rights and excess capacity rights in respect of the CPC Pipeline are allocated by the agreement of the CPC shareholders and not necessarily by reference to the proportional ownership interests in the joint venture. The Company's preferential capacity rights entitle it to the transportation of 5.76 million tonnes of oil per year.

In 2008, the Company and KMG EP entered into a Services Agreement (the "**Services Agreement**"). As part of the Services Agreement, KMG EP acquired the right to all of the capacity in the CPC Pipeline available to the Company and the Government to ensure that KMG EP is able to deliver at least 5 million tonnes of crude oil per year for so long as the Company owns at least 30% of KMG EP. See "*Share Capital, Shareholders and Related Party Transactions— Relationships between the Company and its Significant Subsidiaries—Services Agreement*".

The expected increase in production from fields being developed by NCPC will require increased capacity of the transportation infrastructure in Kazakhstan, including the CPC Pipeline. On 16 December 2009, the MEMR (now the Ministry of Energy), the Russian Ministry of Energy and all other CPC shareholders (except LukArco B.V.) agreed to proceed with the expansion of the CPC Pipeline process and signed an agreement on expansion. Under the terms of the CPC shareholders' agreement, the design of the CPC Pipeline will be increased from 33 million tonnes per year to 67 million tonnes per year, of which up to 52.5 million tonnes per year of oil and condensate will come from Kazakhstan. As a result of the CPC Pipeline expansion, the Company's preferential capacity rights will increase to 14.3 million tonnes from 5.76 million tonnes. The estimated total capital expenditures for expanding the CPC Pipeline are U.S.\$5.4 billion. Construction works on the expansion project began in July 2011. The expansion is being completed in three phases with completion of the third phase by the end of 2017. In December 2012, CPC announced the completion of the first CPC Pipeline facility in the Iki-Burulskiy district of Kazakhstan. As at the date of this Base Prospectus, all construction and assembly works relating to the replacement of certain sections of the oil pipeline (from 116 km to 204 km), as well as reconstruction and modernisations works at the Atyrau and Tengiz pumping stations, the construction of two new pumping stations (4 and 3A) and offsite power facilities (high voltage line and substations) and of the Atyrau substation and the Tengiz substation had been completed. In February 2017, CPC announced that it intended to complete the expansion project in 2017 and to commission new pumping stations in Russia's Astrakhan, Krasnodar Krai and Stavropol Krai regions in the first half of 2017 and to commission a new pumping station in Kazakhstan in the second half of 2017. CPC also announced that it intended to allocate U.S.\$150 million to the expansion project in 2017.

CPC charges shippers a transportation tariff based on the quantity of CPC blend delivered to the shipper. In October 2007, the tariff for transportation of and delivery to the CPC marine terminal on the Black Sea, inclusive of all charges for terminal facilities, was increased to U.S.\$38 per tonne and has remained unchanged to the date of this Base Prospectus.

## Other Export Routes for Crude Oil

Alternative transportation routes for the export of oil from Kazakhstan that are available to the Company in the event of any capacity constraints on the KTO or CPC Pipeline systems include: (i) by barge from the Aktau seaport to Baku and then through the BTC pipeline; (ii) by railway from Kazakhstan to Black Sea export terminals of Odessa and Feodosiya; and (iii) by oil tankers from the Aktau seaport to Baku and then by rail to Batumi or by oil tankers to Makhachkala and then by rail to Europe. Since the completion of the early stages of the expansion of the capacity of the CPC Pipeline, volumes of crude oil transported by KTO to the Aktau seaport for export have decreased (*e.g.*, from 5.2 million tonnes in 2014 to 2.2 million tonnes in 2015).

## Batumi Oil Terminal

In 2007, KTO acquired a 50% ownership interest in Batumi Capital Partners Limited and in February 2008, KTO completed the acquisition of a 100% ownership interest in Batumi Industrial Holdings Limited. Batumi Industrial Holdings Limited and Batumi Capital Partners Limited (which has been renamed, following a merger with Batui Services Limited, as Batumi Terminals Limited) jointly own Batumi Oil Terminal LLC (as at 31 December 2016), which operates a marine export terminal facility in Batumi, Georgia (the **"Batumi Marine Export Terminal**") and, following an internal reorganisation by KTO of a number of its subsidiaries in Georgia, holds exclusive control rights over a 100% share in Batumi Sea Port LLC (as at 31 December 2016), which operates a seaport in Batumi, Georgia (the **"Batumi Port**", and together with the Batumi Marine Export Terminal, the **"Batumi Port and Oil Terminal Facilities**"). The Company uses the Batumi Port and Oil Terminal Facilities to store and reload crude oil and petroleum products from Kazakhstan, including oil produced by the Company, Turkmenistan and Azerbaijan, for further export. The Company transports crude oil and petroleum products to the Batumi Port and Oil Terminal Facility by rail.

The Batumi Port comprises 12 operating terminals, including crude oil terminals, with a loading capacity of 25 million tonnes of oil per year. The terminals at the Batumi Marine Export Terminal are comprised of three terminals and one single point buoy mooring, with a total projected loading capacity of 15 million tonnes of oil and petroleum products per year.

## Aktau Seaport Terminal

The Aktau seaport was constructed in 1963 and currently is the only seaport in Kazakhstan, which has a capacity for storage and reloading of crude oil and hydrocarbon products. The Aktau seaport comprises 12 operating terminals, including four crude oil terminals. Crude oil terminals are equipped with oil spillage prevention facilities.

The Company uses these terminals to store and reload crude oil and petroleum products from Kazakhstan, including oil produced by the Company, for further export.

## Crude Oil Transportation Tariffs and Minimum Volumes

KTO, which is classified as a natural monopoly in Kazakhstan, charges the Company and other shippers a flat tariff for domestic shipments through the UAS Pipeline and the Omsk-Pavlodar-Shymkent Pipeline. The amount of the tariff is set by the Natural Monopolies Committee based primarily on KTO's costs for maintaining and operating the pipelines for a period of one year, after which KTO may apply to the Natural Monopolies Committee for an increase in the tariff. There is no quality bank adjustment mechanism for shipments through the UAS Pipeline and Omsk-Pavlodar-Shymkent pipeline or the Russian Transneft pipeline system. The Ministry of Energy sets the transportation capacity allocation through the UAS and Omsk-Pavlodar-Shymkent Pipelines.

A contract executed between KTO and its customers governs general access and terms of payment. According to this contract, customers, including the subsidiaries, joint ventures and associates of the Company and third party crude oil shippers, are obligated to transport at least the minimum volume approved by the Ministry of Energy.

In April 2014, the Natural Monopolies Committee approved a temporary compensatory tariff for regulated services of oil transportation through KTO's pipeline system, with effect from 1 April 2014. Under this tariff, the tariff applicable to the transportation of export volumes was set at a rate of KZT 5,817.2 per tonne per 1,000 km (excluding VAT) and the tariff applicable to the transportation of domestic volumes was set at a rate of KZT 2,931.8 per tonne per 1,000 km. In June 2014, amendments were made to the Law on Natural Monopolies and Regulated Markets, according to which an entity with a monopoly, such as KTO, was obliged to provide regulated services at the tariff ceiling levels approved by the relevant authorised body. In December 2014, KTO submitted an application to the authorised body for the revision of tariffs for all regulated Markets, which abolished State regulation of tariffs for export and transit of crude oil by trunk pipeline. Accordingly, on 26 June 2015, KTO approved the following tariffs for exports of crude oil: (i) KZT 5,817.2 per tonne per 1,000 km (excluding VAT); and (ii) KZT 1,727.1 per tonne per 1,000 km, (excluding VAT) for crude oil exported by Tui,azy-Omak-Novosibirsk-2.

On 21 August 2015, the Natural Monopolies Committee approved the following maximum tariffs for domestic transportation of crude oil by KTO: KZT 3,225.04 per tonne per 1,000 km (excluding VAT) from October 2015; KZT 3,547.46 per tonne per 1,000 km (excluding VAT) from January 2016; KZT 3,902.13 per tonne per 1,000 km (excluding VAT) from January 2017; KZT 4,292.40 per tonne per 1,000 km (excluding VAT) from January 2018; and KZT 4,721.72 per tonne per 1,000 km (excluding VAT) from January 2019.

On 1 March 2017 the Minister of Energy, in its capacity of the Competent Authority, and in accordance with the agreement between the Republic of Kazakhstan and China, approved the tariff for the transportation of Russian crude oil to China in an amount of U.S.\$11.36 per 1 MT (exclusive of VAT).

## Transportation and Sale of Crude Oil-KMG EP

KMG EP's oil production is transported by: (i) the UAS pipeline to the Atyrau Refinery; (ii) the UAS pipeline to the Russian Transneft transportation system for further transport to ports on the Black Sea or to the Druzhba pipeline for further transport to ports on the Baltic Sea and Eastern and Central Europe; and (iii) the CPC Pipeline to the export marine terminal at Yuzhnaya Ozereevka on the Black Sea near the Russian port of Novorossiysk.

KMG EP exported 58.9%, 55.7% and 68.3% of its crude oil production in the years ended 31 December 2016, 2015 and 2014, respectively.

The following table sets forth KMG EP's crude oil sales by export transportation route for the periods indicated:

	For the year ended 31 December				
	2016	2015	2014		
	(thousand tonnes)				
CPC Pipeline					
Novorossiysk	2,149	1,850	1,991		
UAS Pipeline	2,797	2,797	3,580		
Total export	4,946	4,647	5,571		

#### Transportation and Sale of Crude Oil - TCO

TCO's oil production is transported (i) by the CPC Pipeline to the export marine terminal at Yuzhnaya Ozereevka on the Black Sea near the Russian port of Novorossiysk; (ii) by rail to Ukrainian export terminals located at Odessa and Feodosiya; and (iii) by rail through Aktau seaport to the BTC Pipeline and the Batumi Marine Export Terminal located at the Batumi Port.

TCO shipped 27.3 million tonnes in the year ended 31 December 2016, 25.7 million tonnes through the CPC Pipeline in the year ended 31 December 2015 and 22.9 million tonnes in the year ended 31 December 2014. The year-on-year increases in 2016 and 2015 were due to increases in crude oil production at TCO, primarily as a result of the CPC Pipeline expansion. It is expected that the CPC Pipeline will continue to be the primary export route for TCO crude oil. At the end of 2009, an agreement was reached to expand the CPC Pipeline from its current 33 million tonnes per year to 67 million tonnes per year, which will include up to 52.5 million tonnes per year of oil and condensate produced in Kazakhstan. Construction works on the expansion of the CPC Pipeline began in July 2011 and are expected to be completed by the end of 2017. See *"Transportation of Crude Oil—CPC Pipeline"*.

TCO also ships oil by expanded rail car loading and rail export facilities, which became operational during 2007 and are designed to transport the additional Tengiz production prior to the CPC expansion. Other alternatives are also being considered to increase export capacity.

TCO exports 100% of its crude oil production, which is transported primarily through the CPC Pipeline. The following table summarises TCO's crude oil exports by export transportation route for the periods indicated:

	For the year ended 31 December					
—	2016	2015	2014			
	(thousand tonnes)					
CPC Pipeline:	27,283.0	25,662.0	22,859.0			
BTC Pipeline		1,602.0	2,022.0			
UAS Pipeline	—	53.3	—			
Rail transportation to Odessa, Feodosiya and Batumi	29.0	246.5	1,936.0			
Total export	27,312.0	27,564.0	26,817.0			

In addition, TCO transports: (i) LPG by rail to customers within the CIS and to LPG export facilities on the Black Sea and in certain European countries for export outside the CIS; (ii) dry gas through ICA's pipelines in Kazakhstan for domestic use and for export through TCO's Tengiz Kulsary dry gas pipeline; and (iii) sulphur by rail through or within Kazakhstan and to Russia, China, Ukraine and various Baltic export terminals for distant exports.

#### Transportation and Sale of Crude Oil - PKI

PKI's oil production is transported by: (i) two lateral pipelines to Karakoin, where the pipelines connect with the Eastern Branch operated by KTO, which transport oil to the Shymkent Refinery; (ii) the Kumkol-Dzhusaly Pipeline to a rail loading terminal at Dzhusaly; (iii) rail from Dzhusaly to Aktau seaport and then across the Caspian Sea to Baku, through Azerbaijan and on to the Batumi Port; (iv) rail from Dzhusaly to the Atyrau-Samara segment of the UAS pipeline and then by pipeline on to Odessa or Western Europe; (v) rail from Atasu and Tekesu to China; (vi) rail from Tekesu to Uzbekistan and Iran; (vii) the Atasu Alashankou Pipeline to China; and (viii) rail from Tekesu through Turkmenistan, across the Caspian Sea to Baku, through Azerbaijan and on to the Batumi Port.

PKI exported 34.8%, 34.7% and 41.0% of its crude oil production in years ended 31 December 2016, 2015 and 2014, respectively. The following table summarises PKI's crude oil exports by region for the periods indicated:

	For the year ended 31 December				
—	2016	2015	2014		
		(thousand tonnes)			
Atasu-Alashankou pipeline	1,212.0	1,488.3	1,883.1		
Rail transportation from Dzhusaly to Aktau	0	0	66.0		
Rail transportation from Atasu to					
CPC Pipeline	0	0	0		
Uzbekistan	72.3	0	47.4		
Total export	1,284.3	1,488.3	1,996.5		

## **Refining, Marketing and Trading**

## Natural Gas Sales and Distribution

The Company sells and markets its natural gas through KTGA, a wholly-owned subsidiary of KTG, and KazRosGas, one of the Company's joint ventures.

## <u>KTGA</u>

KTGA was established on 15 April 2002 to assume all responsibilities for managing the domestic distribution of natural gas within the Company. KTGA is engaged principally in the transportation of gas through domestic distribution pipeline networks, operation of gas distribution units and pipelines and marketing, purchase and wholesale trading of natural gas in the domestic market. KTGA utilises its own pipeline network.

## <u>KazRosGas</u>

KazRosGas was established on the basis of the treaty between the respective governments of Kazakhstan and Russia "On Cooperation in Gas Sector" dated 28 November 2001. KazRosGas is 50% owned by the Company (as at 31 December 2016, representing Kazakhstan) and 50% owned by Gazprom (representing Russia).

KazRosGas is engaged in the purchase and marketing of gas from the Karachaganak Field in Western Kazakhstan and the Tengiz Field in the Atyrau oblast. Gas from these fields is transported mainly to the Russian border and further through Gazprom's transportation system to the CIS and other foreign markets.

KPO is one of the largest suppliers of gas to KazRosGas. The sale of gas by KPO to KazRosGas is governed by a sale and purchase agreement, which, according to its terms and subject to amendment, shall remain in force until January 2038.

The following table sets forth the sources of KazRosGas's gas supply as at the dates indicated:

	As at 31 December			
	2016 2015		2014	
		(mcm)		
Karachaganak (dry gas)	7,643.9	7,539.2	7,384.3	
KTG	732.0	—	—	
Other	3,303.8	884.9	—	
Total	11,679.7	8,424.1	7,384.3	

The following table sets forth the gas distribution destinations of KazRosGas as at the dates indicated:

	As at 31 December			
	2016 2015		2014	
	(mcm)			
Export	6,515.7	6,597.4	6,510.4	
of which swap operations	5,031.0	4,565.4	5,065.7	
Domestic market	4,420.0	1,826.7	873.9	
Total	10,935.7	8,424.1	7,384.3	

## KMG RM

KMG RM is the Company's principal refining, marketing and trading company. Crude oil from the Company's production operations, in particular from KMG EP, which is not exported, is transported for refining at the Atyrau, Pavlodar and Shymkent Refineries, in which KMG RM holds a significant or controlling interest. In 2011, the reorganisation of KMG RM through the merger of KMG RM and JSC KMG Onimderi (its wholly-owned subsidiary) and the transfer of KMG International to the Company was completed. In March 2014, the Board of Directors of The Rompetrol Group N.V. changed its corporate name to KazMunayGas International N.V., in accordance with the Company's strategy to promote a single brand across the Group.

KMG RM currently has two principal goals: (i) delivering products to the domestic market; and (ii) modernising its refining assets, including ensuring that all refineries meet the Euro 4 standard by 1 January 2018 as required by the EEU. The aggregate cost of the upgrading, modernisation and expansion works are U.S.\$2.0 billion, U.S.\$1.6 billion and U.S.\$0.8 billion for Atyrau, Shymkent and Pavlodar Refineries, respectively, in order to enhance production and to comply with Euro 4 and Euro 5 standards. The improvement works at the Atyrau, Pavlodar and Shymkent Refineries, which are intended to ensure compliance with Euro 4 and Euro 5 ecological standards, are underway and are expected to be completed by the end of 2017.

The Company is currently considering a corporate structure reorganisation, which could involve the merger of KMG RM with the Company in order to increase efficiency and eliminate the duplication of activities and responsibilities. Such merger is currently expected to be completed by the end of 2017. See "*Risk Factors—Risk Factors Relating to the Company's Business—The Company has conducted and is considering further internal reorganisations.*"

#### Sales of Crude Oil

Since 1 May 2012 (following the expiry of an agency agreement between KMG RM and KMG EP that had been in place since 2004), KMG EP has exported the crude oil it produces directly. KMG EP sells the majority of its crude oil to KMG International. The Company's main customers are based in China, the Netherlands, Italy and Romania and its customer base has not changed significantly in recent years.

The Company has restructured its export sales companies in line with the transfer pricing law which came into force on 1 January 2009 (law  $N_{0}$  67-IV, dated 5 July 2008) and restricts the use of trading partners in certain offshore jurisdictions. As at the date of this Base Prospectus, the Company has not experienced any material impact on its operations or financial condition as a result of this restructuring.

#### **Refining Facilities**

As at 31 December 2016, KMG RM held a 99.53% ownership interest in the Atyrau Refinery; a 100.0% interest in the Pavlodar Refinery; and a 49.72% ownership interest in the Shymkent Refinery. As at 31 December 2016, the total actual refining capacity of these refineries was 16.1 million tonnes of crude oil per year.

The Company has been and continues to conduct a number of modernisation and upgrade projects at its three refineries in Kazakhstan. Between 1 January 2014 and 31 December 2016, the Company has spent a total of KZT 440.6 billion (U.S.\$1.8 billion) in capital expenditures in connection with the modernisation of the Atyrau Refinery and KZT 156.3 billion (U.S.\$0.6 billion) in capital expenditures in connection with projects for the reconstruction of the Pavlodar Refinery. In addition, the Company's joint venture at the Shymkent Refinery has spent a total of KZT 156.3 billion (U.S.\$0.6 billion) in capital expenditures in connection with improvement works at the Shymkent Refinery, which are intended to ensure compliance with Euro 4 and Euro 5 ecological standards, are expected to be completed by the end of 2017.

The modernisation and upgrade projects are expected to improve utilisation rates, profitability and the quality of the refined oil products at the refineries, as well as to enable the refineries to produce fuels that meet Euro 4 and Euro 5

ecological standards, and have the strategic aim of reducing the heavy products currently produced at the refineries and increasing the production of lighter products. See "Management's Discussion and Analysis of Results of Operations and Financial Performance—Capital Expenditures", "—Pavlodar Refinery", "—Atyrau Refinery" and "—Shymkent Refinery".

Atyrau Refinery, Pavlodar Refinery and Shymkent Refinery are also included on the list of targeted companies pursuant to the 2016 Complex Privatisation Plan, although the timing and terms of any privatisation of such assets have not yet been finalised.

## Pavlodar Refinery

In August 2009, KMG RM acquired a 100.0% interest in Refinery Company RT, LLP ("**Refinery Company RT**"), which at that time owned all of the assets of the Pavlodar Refinery, together with a 25.1% interest in Pavlodar Oil Chemistry Refinery JSC, the entity owning the licences to operate the Pavlodar Refinery (with the remaining 74.9% interest in Pavlodar Oil Chemistry Refinery LLP being held directly by KMG RM). Refinery Company RT leased the assets comprising the Pavlodar Refinery to Pavlodar Oil Chemistry Refinery LLP, which then operated the Pavlodar Refinery. In April 2013, Refinery Company RT and Pavlodar Oil Chemistry Refinery JSC were merged, with Pavlodar Oil Chemistry Refinery LLP emerging as the surviving entity, which is now owned 100% (as at 31 December 2016) by KMG RM. Accordingly, KMG RM owns 100% of the Pavlodar Oil Chemistry Refinery LLP (as at 31 December 2016).

The Pavlodar Refinery, which was constructed in 1978, is located in the city of Pavlodar in north-east Kazakhstan, Pavlodar Oblast, 100 km from the border with Russia and is linked to the Omsk-Pavlodar-Shymkent Pipeline. The Pavlodar Refinery has a catalyst cracker and sulphur granulation unit. All oil supplied to the refinery originates in the Western Siberian oil fields and is transported into the refinery through the Transneft and KTO pipeline systems and associated tank farms located immediately adjacent to the refinery. In addition to Western Siberian crude, recent modernisation has allowed for processing of up to 0.5% of the Pavlodar Refinery's total capacity of crude oil from other origins. The share of non-Siberian oil is limited by its high sulphur content, which may deteriorate the quality of the refined products.

The Pavlodar Refinery is the largest and most technically advanced of the three principal oil refineries in Kazakhstan and has a designed refining capacity of 20,548 tonnes of crude oil per day and an actual capacity of 5.1 million tonnes of crude oil per year. It refined 4.6 million tonnes of crude oil in the year ended 31 December 2016, representing 33.1% of the total oil refined in Kazakhstan the year ended 31 December 2016. In addition, the Pavlodar Refinery produced 42.2% of the gasoline, 37.0% of the diesel and 20.1% of the fuel oil produced in Kazakhstan in the year ended 31 December 2016. In the year ended 31 December 2016, the Pavlodar Refinery produced a total of 4.0 million tonnes of refined oil products.

The Pavlodar Refinery tolls oil for a processing fee established by the Natural Monopolies Committee. In 2016, the Natural Monopolies Committee permitted the Pavlodar Refinery to increase processing fees to KZT 14,895.0 per tonne from KZT 8,641.64 per tonne in 2015, which has had, and continues to have, a positive impact on refining revenue.

In 2008, the Pavlodar Refinery completed the reconstruction and commissioning of a hydrogen production unit, which decreases sulphur content in the refinery's finished products. In 2007, reconstruction of some cooling towers was completed in order to reduce water consumption associated with the plant water recirculating system.

In November 2009, the Company entered into a memorandum of understanding with Eni S.p.A. to conduct a feasibility study in relation to a reconstruction and modernisation project for the Pavlodar Refinery. On 31 October 2011, the Government approved this feasibility study. On 28 May 2012, Pavlodar Oil Chemistry Refinery LLP entered into a contract for the provision of FEED services by Technip Italy S.p.A. and "IK Kazgiproneftetrans" LLP, a Kazakh partner of the Italian company. Final documentation for the project was signed in October 2013. In August 2014, a feasibility study was approved by the competent authorities. In December 2015, FEED documentation relating to the first complex of the project was approved by the competent authorities.

The principal aim of the modernisation project is to increase the actual refining capacity of the Pavlodar Refinery to 5.1 million tonnes of crude oil per year through the construction of new units, as well as the refurbishment of existing units, to produce transport fuels that meet Euro 5 standards. The project will allow the Pavlodar Refinery to increase its supply of high-quality oil products to the market and to compete with oil companies in CIS and other countries. The modernisation project includes the development of: (i) an isomerisation unit, which will permit production of high-octane components of commercial gasoline from low-octane fractions of crude oil; (ii) a naphtha splitter, which will separate light and heavy fractions of naphtha for further isomerisation and reforming; (iii) a sulphur recovery unit and tail gas treatment, for the treatment of sour gas; (iv) a sour water stripper for the treatment of incoming effluents from refinery units; and (v) an amine regeneration unit, for the regeneration of amine from process units.

In 2010, the Pavlodar Refinery performed its most extensive general maintenance since the start of the post-Soviet period, which included the replacement of its worn-out heat exchange and other equipment, as well as repairs of utilities, infrastructure and peripheral buildings, roads and other non-production infrastructure. The total cost of these works exceeded KZT 4.5 billion. The completed works allowed the refinery to perform a full transition to production of Euro 2 standard diesel fuel. In 2010, the Pavlodar Refinery also put into service a solid waste storage facility with a book value of KZT 83.0 million and commissioned an octane enhancement unit with a book value of KZT 350.0 million.

The following table sets forth the historical product mixture and volumes of refined oil products produced at the Pavlodar Refinery for the periods indicated:

	For the year ended 31 December			
	2016	2015	2014	
-	(thousand tonnes)			
Gasoline	1,224.7	1,248.8	1,259.2	
Diesel fuel	1,524.3	1,457.3	1,508.7	
Jet fuel	_	10.7	124.8	
Fuel oil	560.1	822.1	668.3	
Other products	727.0	787.8	851.7	
Total	4,036.1	4,326.8	4,412.8	

#### Atyrau Refinery

The Atyrau Refinery is located in the centre of the major hydrocarbon producing region of Western Kazakhstan and is linked to the Uzen-Atyrau-Samara Pipeline. Constructed in 1945, the Atyrau Refinery is the oldest refinery of the three operating refineries in Kazakhstan. Following a modernisation programme, the Atyrau Refinery has a designed refining capacity and an actual refining capacity of 5.0 million tonnes of crude oil per year.

The Atyrau Refinery refined 4.8 million tonnes of crude oil in the year ended 31 December 2016, representing 34.4% of the total oil refined in Kazakhstan in the year ended 31 December 2016. In addition, the Atyrau Refinery produced 22.2% of the gasoline, 33.8% of the diesel and 48.8% of the fuel oil produced in Kazakhstan in the year ended 31 December 2016. In the year ended 31 December 2016, the Atyrau Refinery produced a total of 4.5 million tonnes of refined oil products. The Atyrau Refinery mainly tolls oil that it receives from KMG EP, for which processing fees are established by the Natural Monopolies Committee. In May 2012, the Natural Monopolies Committee permitted an increase of its processing fees to KZT 20,501.0 per tonne, and, in January 2017, the Natural Monopolies Committee permitted a further increase of its processing fees to KZT 31,309.0 per tonne. This tariff, which remains in effect as at the date of this Base Prospectus, has had, and is expected to continue to have, a positive impact on refining revenue.

The current investment programme of the Atyrau Refinery includes the construction of an aromatic hydrocarbons production complex, which is expected to be completed by the end of 2017, and the construction of a deeper oil refining complex, which is also expected to be completed in 2017.

On 29 October 2009, KMG RM entered into a contract with Sinopec Engineering for the construction of the aromatics production complex and deeper oil refining at the Atyrau Refinery at a cost of U.S.\$1.1 billion, which will include the construction of a catalytic reforming unit, benzene and paraxylene production units and off-site facilities. The implementation of this project will allow production of up to 132.000 tonnes of benzene per year and up to 497.000 tonnes of paraxylene per year, as well as production of Euro 4 standard petrol and diesel fuel. Following the delivery of all core process equipment for the project in 2013, construction and assembly works for the aromatics production complex are underway and are expected to be completed by the end of 2017. In addition and as part of the same project, in December 2011, Atyrau Refinery entered into an agreement with a consortium, which comprised Sinopec, Marubeni Corporation and JSC KazStroyService, for the turnkey construction of the deeper oil refining complex. The deeper oil refining complex will have a capacity of up to 2.4 million tonnes and will allow a more rational use of the residual heavy oil resource base. The construction of the deeper oil refining complex is also expected to increase production of motor fuels, increase production of gasoline to 1.7 million tonnes, increase the total production of diesel to 1.6 million tonnes, increase the production of jet fuel to 0.2 million tonnes and reduce the production of fuel oil to 0.2 million tonnes. Furthermore, the construction of the deeper oil refining complex is expected to increase oil refining depth 82 to 86%, in order to permit the production of gasoline and diesel fuel that complies with Euro 5 standards. The introduction of modern machinery and automated processes is also expected to reduce emissions and human error. Sinopec has responsibility for the implementation of this project, Marubeni Corporation is arranging finance for the project and JSC KazStroyService is charged with construction and procurement matters. In 2013, the engineering documentation for the project was completed and the core process equipment for the project was ordered. Engineering surveys in respect of the project have also been conducted at the construction sites. In December 2014, the start-up and commissioning work for the aromatic

hydrocarbons production complex was launched. In 2015, during the pilot production runs, the first batches of benzene and paraxylener were produced. The project is scheduled for completion in 2017.

To finance the construction of the deeper oil refining complex and the cost of related goods and services, in August 2012, Atyrau Refinery has entered into a U.S.\$252.0 million loan agreement with JSC Development Bank of Kazakhstan and a U.S.\$1.1 billion loan agreement with the Export-Import Bank of China in June 2012 and a U.S.\$297.5 million loan facility with Japan Bank for International Cooperation and Bank of Tokyo Mitsubishi UFJ, Ltd in August 2012. Such loans are secured by corporate guarantees from the Company. See "Management's Discussion and Analysis of Results of Operations and Financial Performance—Debt Obligations—Principal Debt Obligations of the Company and its Subsidiaries".

In the years ended 31 December 2016, 2015 and 2014, KMG RM capital expenditures to upgrade the Atyrau Refinery were KZT 273.0 billion, KZT 110.2 billion and KZT 69.9 billion, respectively, and were primarily for projects related to the construction of the aromatic hydrocarbons production complex and the deeper oil refining complex. The Company expects to increase the oil refining capacity to 5.5 million tonnes of crude oil per year by the end of 2017 and improve the quality of the refined oil products at the Atyrau Refinery through these projects. In addition to the upgrades, the Company is required to make considerable further investment to improve the utilisation rate and profitability of the Atyrau Refinery and improve the quality of the refined oil products produced at the Atyrau Refinery. In 2017, KMG RM's anticipated total capital expenditures at the Atyrau Refinery are KZT 147.5 billion.

The following table sets forth the historical product mixture and volumes of refined oil products produced at the Atyrau Refinery for the periods indicated:

	For the year ended 31 December				
_	2016	2015	2014		
_	(the				
Gasoline	642.9	604.7	613.9		
Diesel fuel	1,390.9	1,207.3	1,344.1		
Jet fuel	19.7	20.6	22.5		
Fuel oil	1,361.7	1,649.7	1,510.3		
Other products	1,075.9	1,043.0	1,112.8		
Total	4,491.2	4,525.4	4,603.5		

## Shymkent Refinery

The Shymkent Refinery is located in Southern Kazakhstan and was commissioned in 1985 with the completion of an atmospheric distillation unit for the initial separation of crude oil, catalytic hydro treaters for the removal of impurities from naphtha, jet and diesel fuel and a catalytic cracker unit for the enhancement of octane levels in gasoline. Most product and crude deliveries to the Shymkent Refinery are made by rail in railcars provided by the state-owned railway or third parties. Crude oil production from Kumkol producing fields and from Western Siberia are the primary source of crude oil for the Shymkent Refinery.

In July 2007, KMG RM acquired an indirect 49.72% interest in PetroKazakhstan Oil Products LLP, which in turn owns the Shymkent Refinery. The remaining interest in PetroKazakhstan Oil Products LLP is held by CNPC. As at 31 December 2016, the Shymkent Refinery had a designed refining capacity of 16,438 tonnes of crude oil per day and an actual refining capacity of 12,493 tonnes of crude oil per day.

The Shymkent Refinery refined 4.5 million tonnes of crude oil in the year ended 31 December 2016 (of which 2.2 million tonnes were attributable to the Company), representing 32.4% of the total oil refined in Kazakhstan in the year ended 31 December 2016. In addition, the Shymkent Refinery produced 35.6% of the gasoline, 29.2% of the diesel and 31.1% of the fuel oil produced in Kazakhstan in the year ended 31 December 2016.

The Shymkent Refinery works on tolling oil for others for a processing fee established by the Natural Monopolies Committee. In August 2012, the Natural Monopolies Committee permitted the Shymkent Refinery to increase its processing fees to KZT 4,975 per tonne from KZT 3,100 per tonne. In July 2014, the Natural Monopolies Committee permitted the Shymkent Refinery to increase its processing fees further to KZT 11,454 from KZT 4,975 per tonne; this tariff remains in effect as at the date of this Base Prospectus.

A vacuum distillation unit at Shymkent was completed in late 2003 and became operational in early January 2004. This vacuum distillation unit allows for the production and sale of vacuum gasoil ("**VGO**"). VGO is a high value product and is highly sought after by refineries with catalytic cracking facilities where the VGO can be converted into gasoline and

diesel. The production of VGO reduces the production of fuel oil (which is a lower end product and is present in the market in excessive quantities), thereby improving the economic yield of the Shymkent Refinery.

In October 2010, Shymkent Refinery entered into a contract with Technip S.p.A. (Italy) to prepare a feasibility study in relation to the reconstruction and modernisation works for the Shymkent Refinery. The feasibility study has since been completed and works have commenced. The main objectives of this project are to increase the actual refining capacity to 6.0 million tonnes of crude oil per year, to increase processing depth and to meet Euro 4 and Euro 5 standards. The total cost of this project is estimated to be U.S.\$1.5 billion and the project is expected to be completed in 2017.

In August 2014, KMG RM entered into a U.S.\$400 million loan facility with Sberbank, which is guaranteed by the Company, for the purposes of financing reconstruction and modernisation works at the Shymkent Refinery. See "Management's Discussion and analysis of Results of Operating and Financial performance —Debt Obligations— Principal Debt Obligations of the Company and its Subsidiaries".

The following table sets forth the historical product mixture and volumes of refined oil products produced at the Shymkent Refinery for the periods indicated:

	For the year o	For the year ended 31 December		
_	2016	2015	2014	
_	(thousand tonnes)			
Gasoline	1,032.0	988.0	1,126.1	
Diesel fuel	1,203.4	1,192.4	1,346.2	
Jet fuel	235.9	253.9	278.6	
Fuel oil	868.7	888.8	1,013.2	
Other products	931.8	939.4	1,026.2	
Total	4,271.9	4,262.5	4,790.3	

#### Refined oil products Sales and Distribution

KMG RM owns and operates an expanding network of gasoline stations in Kazakhstan. As at 31 December 2016, KMG RM owned 325 (323 as at 31 December 2015 and 322 as at 31 December 2014) gasoline stations located in Kazakhstan in the cities of Astana and Almaty and in West, North and East Kazakhstan, which, according to KMG RM's own estimates, represented 5.6% of retail gasoline sales in the domestic market in 2016, 13.5% in 2015 and 7.6% in 2014.

KMG RM sells domestically a full range of petroleum fuel, including high-quality diesel, gasoline and jet fuel. The trading and marketing of refined oil products in the domestic market is performed by KMG RM through direct sales primarily though the Atyrau Refinery, as well as from its four wholly-owned subsidiaries, KMG-Onimderi JSC, KMG Alatau LLP, KMG Astana LLP and KMG Zhayik LLP. Oil products are transported by railway and subject to a tariff that is based on the actual distance travelled.

The following tables set forth the KMG RM product mixture and corresponding domestic market share of the Company for the periods indicated:

	For the year ended 31 December 2016			
Product	Production	KMG RM	Market Share	
	(thousand tonnes)			
Gasoline	2,899.7	161.8	5.6	
Jet fuel	255.6	_	0.0	
Diesel	4,118.7	240.1	5.8	
Fuel	2,790.5	178.5	6.4	
Total	10,064.4	580.5	5.8	

	For the year ended 31 December 2015				
Product	Production	KMG RM	Market Share		
	(thousand t	onnes)	%		
Gasoline	2,841.5	383.7	13.50		
Jet fuel	285.2	12.2	4.3		
Diesel	3,857.1	669.0	17.4		
Fuel	3,360.6	879.5	26.2		
Total	10,344.4	1,944.4	18.8		

	For the year ended 31 December 2014			
Product	Production	KMG RM	Market Share	
	(thousand t	%		
Gasoline	2,999.2	228.7	7.63	
Jet fuel	426.0	11.6	2.73	
Diesel	4,199.0	532.0	12.7	
Fuel	3,191.8	573.7	18.0	
Total	10,815.9	1,346.1	12.45	

## KMG International

As a result of the reorganisation of KMG RM, the Company became a direct owner of the KMG International Group in December 2011. In March 2014, the Board of Directors of The Rompetrol Group N.V. changed its corporate name to KazMunayGas International N.V., in accordance with the Company's strategy to promote a single brand across the group. KazMunayGas International N.V. owns and operates, among other entities, the Petromidia Refinery, which is owned by its 54.6%-owned subsidiary Rompetrol Rafinare (as at 31 December 2016, the remaining 44.7% and 0.7% are owned by the Romanian Government and public shareholders, respectively) and the Vega Refinery, as well as a network of retail stations.

## Planned Disposal of 51% of the Company's Interest in KMG International

In line with the Group's overall strategy to focus on its operations in Kazakhstan, as well as the 2016 Complex Privatisation Plan, the Company is considering selling all or a significant portion of its stake in KMG International in one or more transactions over the near to medium term. To this end, in December 2015, the Company announced that it had entered into the CEFC Agreement to sell 51% of the shares of capital stock it holds in KMG International to CEFC one or more of its affiliates for a purchase price payable by CEFC to the Company of U.S.\$680 million (the "**Proposed KMG International/CEFC Sale**"). Under the CEFC Agreement, the Proposed KMG International/CEFC Sale is subject to the satisfaction of a number of conditions precedent, including, but not limited to, to the extent necessary, receipt of the consents of holders of Notes outstanding under the Programme and the lenders under the Company's debt facilities and regulatory approvals in all applicable jurisdictions. The CEFC Agreement further contemplates that the Proposed KMG International/CEFC Sale is expected to be completed by the end of the first half of 2017, although the Company and CEFC may agree in writing to extend such completion date as they deem necessary or appropriate. The Board of Directors of the Company has approved the terms of the Proposed KMG International/CEFC Sale, including the purchase price, under the CEFC Agreement based on an independent appraisal obtained from an independent appraiser.

the Proposed KMG International/CEFC Sale is completed, the Company may pursue sales of additional stakes in KMG International, by way of merger, consolidation or similar transactions relating to shares in KMG International or by way of sales or dispositions of assets. On 9 March 2017, the Company and KMG Finance launched a consent solicitation to obtain the consent of holders of Notes outstanding under the Programme in connection with a sale of all or a significant portion of the Company's interest in KMG International.

## Rompetrol Convertible Note

In 2003 (and prior to the Company's ownership of the KMG International Group), Rompetrol Rafinare issued a convertible debt instrument in the amount of  $\notin$ 570.3 million (KZT 101.0 billion) to the Romanian government (the "**Rompetrol Convertible Note**"). The Rompetrol Convertible Note provided that Rompetrol Rafinare could repay the principal amount in cash or in shares of Rompetrol Rafinare at the maturity of the Rompetrol Convertible Note on 30 September 2010. In August 2010, Rompetrol Rafinare increased its share capital by the issuance of new shares in an amount equivalent to  $\notin$ 78 million at the date of subscription, all of which were fully subscribed by the Company, through Rompetrol, and as a result of which the Company further increased its ownership interest in Rompetrol Rafinare. Subsequently, in August 2010, Rompetrol Rafinare applied a portion of the proceeds from the capital increase to repay  $\notin$ 54 million in cash to the Romanian government on the maturity of the Rompetrol Convertible Note. At the maturity of the Rompetrol Convertible Note on 30 September 2010, the remaining balance due was converted into shares of Rompetrol Rafinare, as a result of which the Company's ownership interest in Rompetrol Rafinare was reduced to 54.6%, with 44.7% being owned by the Romanian government and 0.7% being owned by public shareholders.

On 15 February 2013, Rompetrol entered into a memorandum of understanding with the Romanian State in relation to the settlement of all matters relating to the Rompetrol Convertible Note. Pursuant to this memorandum of understanding, Rompetrol has agreed to purchase shares representing 26.70% of the share capital of Rompetrol Rafinare from the Romanian State for U.S.\$200 million. The remaining shares, representing 18.0% of the share capital of Rompetrol Rafinare from the afinare held by the Romanian State, will be subject to a three-year lock-up arrangement, and Rompetrol will have a right of first refusal over the disposal of such shares.

In addition, the parties have agreed to establish a Kazakh-Romanian investment fund, through which KMG International will make an equity contribution of U.S.\$150 million. Total investment in the fund will be provided over a seven year period with total investments by KMG International in energy projects related to its core activities estimated to be U.S.\$1 billion. This fund may also seek debt financing in an aggregate amount up to four times its equity. Following its establishment, the fund will be 80% owned by KMG International and 20% owned by the Romanian State and is expected to invest in the oil and gas sector in Romania. In the event of a proposed disposal, KMG International has a pre-emption right in respect of the Romanian State's interest in this investment fund.

The memorandum of understanding provides that the obligations of KMG International and the Romanian State will terminate in the event that either party or one of its affiliates (in the case of the Romanian State, any public authority) initiates legal or administrative proceedings against the other party or one of their affiliates.

On 22 January 2014, the memorandum of understanding was approved by Government Decision  $N_{2}$  35/2014 pursuant to which the Ministry of Public Finance has been authorised and mandated to pursue all procedural actions required for the withdrawal of the claims and the termination of all litigation. According to the court decision  $N_{2}$  294 dated 24 March 2014, the litigation by which the Ministry of Finance challenged the conversion of bonds into Rompetrol Rafinare' shares was closed.

Discussions to extend the validity of the memorandum of understanding are ongoing. See also "*—Litigation—Rompetrol SA Proceedings*".

# Petromidia Refinery

The Petromidia Refinery was constructed between 1974 and 1979. The Petromidia Refinery has a designed refining capacity of 5.0 million tonnes of crude oil per year and an actual refining capacity of 5.4 million tonnes of crude oil per year. In the year ended 31 December 2016, KMG International produced 5.2 million tonnes of refined oil products at the Petromidia Refinery, achieving 130% utilisation of designed refining capacity.

The Petromidia Refinery processes a variety of crude oils with high sulphur content and API. Crude oil processed at the Petromidia Refinery is received at Midia port, which is owned by KMG International and can accommodate ships of up to 24,000 tonnes of deadweight, or through the larger Constanta port, which is connected to the Petromidia Refinery by a 40 km pipeline. The Petromidia Refinery has its own marshalling yard, with 40 loading and unloading points and vehicle loading ramps. The Petromidia Refinery produces different types of vehicle fuels (gasoline, diesel and LPG) and Jet A-1

Fuel. The Petromidia Refinery products meet applicable European quality standards and environmental protection regulations for such products.

In Romania, the Petromidia oil products are sold through the KMG International downstream distribution network and third party retail and wholesale distribution networks. The Petromidia Refinery exports oil products to Ukraine, Moldova, Bulgaria, Turkey, Georgia, Hungary, Croatia, Bosnia, Serbia and Western Europe.

The cost of processing at the Petromidia Refinery has decreased to U.S.\$16.66 per tonne in 2016, from U.S.\$16.68 per tonne in 2015 and U.S.\$21.09 per tonne in 2014, primarily as a result of cost saving programmes implemented at the Petromidia Refinery.

In October 2012, the Company announced the completion of the installation of all of the industrial projects that formed the Company's modernisation plans for the Petromidia Refinery. As a result of the completion of these projects, the volume of refined oil products produced by the Petromidia Refinery increased from 4.9 million tonnes as at 31 December 2014, 4.8 million tonnes as at 31 December 2015 and 5.2 million tonnes as at 31 December 2016. These industrial projects included works to upgrade the fluid catalytic cracking unit and claus unit, works to upgrade the amine unit and the refinery's facilities from VGO hydro-treating to diesel hydro-treating, works to increase N2 liquid evaporation capacity and automation and the construction of a new hydrogen production plant, mild hydrocracker unit, flares and sulphur recovery unit.

KMG International's capital expenditures at the Petromidia Refinery were U.S.\$56.0 million in 2014, U.S.\$124.5 million in 2015 and U.S.\$83.7 million in 2016. Investments in 2016 were made primarily to support the current level of production. KMG International plans to spend U.S\$36.0 million in capital expenditures in 2017, which are mainly aimed at maintaining production levels.

The following table sets forth the historical product mixture and volumes of refined oil products produced at the Petromidia Refinery for the periods indicated:

	For the year ended 31 December			
	2016	2015	2014	
	(thousand tonnes)			
Gasoline	1,416.3	1,169.1	1,270.4	
Diesel fuel	2,521.5	2,474.4	2,466.0	
Jet fuel	236.8	219.0	173.2	
Fuel oil	151.7	139.0	107.9	
Other products	915.9	827.7	901.0	
Total	5,242.1	4,829.3	4,918.6	

## Vega Refinery

The Vega Refinery, which is owned by KMG International, is located in Ploiesti, a small town near Bucharest, Romania. It was constructed in 1905 and fully modernised between 1970 and 1980. The Vega Refinery has a designed and actual refining capacity of 0.3 million tonnes of feedstock per year. For the years ended 31 December 2016, 2015 and 2014, the Vega Refinery produced a total of 0.9 million tonnes of refined oil products (representing an average of 0.3 million tonnes per year).

The Vega Refinery uses by-products of other refineries in the region as raw material and specialises in processing alternative raw materials (naphtha, refined RC, C5 C6 fraction, other oil fractions and fuel oil) and in producing ecological solvents, asphalt for special uses, ecological fuels for heating and other specialised products. The Vega Refinery has installations for both atmospheric and vacuum distillation of crude oil and for processing alternative raw materials.

The range of products produced by the Vega Refinery includes polymerisation solvent-normal hexane, ecological petroleum solvents, other oil products, such as gasoline, naphtha, white spirit and petroleum products (heating oil), light liquid fuel and bitumen.

The following table sets forth the historical product mixture and volumes of refined oil products produced at the Vega Refinery for the periods indicated:

	For the year ended 31 December			
_	2016	2015	2014	
-	(thou	sand tonnes)		
Special Gasoline (Solvents) and other gasoline	40.0	33.7	31.1	
White spirit and petroleum	5.0	7.2	5.1	
Gas oil	82.9	70.6	66.4	
Heavy fuel	95.4	94.4	112.1	
Fuel oil	28.2	27.1	20.4	
Bitumen	90.8	80.8	61.4	
Other products	7.7	9.9	8.5	
Total	350.1	323.7	304.9	

## Retail network

KMG International's retail network offers a wide range of vehicle fuels, including gas and diesel, which are primarily supplied by the Petromidia Refinery, as well as the Vega Refinery. As at 31 December 2016, KMG International also sold vehicle fuel through 26 wholesale fuel depots, which supply over 27% of the Romanian market, 3.8% of the French market and 1.46% of the Spanish market.

KMG International sells a full range of petroleum products, including gasoline, diesel fuel, LPG and heating oil both domestically in Romania and in Eastern Europe, France and Spain. The trading and marketing of refined oil products in the domestic market is performed by various KMG International controlled entities, including Rompetrol Downstream, Rom Oil SA (wholesale and retail sale of gasoline and diesel fuel), Romcalor SA and Rompetrol Gas SRL (wholesale and retail sale of liquefied gas) in Romania, and by Vector Energy AG in Eastern Europe. Rompetrol Downstream, a subsidiary of KMG International, owns and operates 132 Company Owned Company Operated/Company Owned Dealer Operated gasoline stations and controls 137 Dealer Owned Dealer Operated gasoline stations in Romania, 71 in Georgia, 61 in Bulgaria and 59 in Moldova.

The following tables set forth KMG International's product mixture and percentages sold in Romania and internationally for the periods indicated:

	For the year ended 31 December 2016			
Product		% volu	me sold	
	Volume	Domestically	Internationally	
	(tonnes)			
	1,163,664	24	76	
Gasoline				
Diesel fuel	2,932,557	54	46	
Jet fuel	218,497	92	8	
LPG	237,243	75	25	
Other products <sup>(1)</sup>	856,935	45	55	
Total sold <sup>(2)</sup>	5,408,895	49	51	

	For the year ended 31 December 2015			
Product		% volu	me sold	
	Volume	Domestically	Internationally	
	(tonnes)			
Gasoline	1,243,186	23	77	
Diesel fuel	4,450,942	30	70	
Jet fuel	241,615	54	46	
LPG	246,599	66	34	
Other products	2,546,734	15	85	
Total sold <sup>(2)</sup>	8,729,076	27	73	

	For the year ended 31 December 2014		
Product		% volu	me sold
	Volume	Domestically	Internationally
	(tonnes)		
Gasoline	1,329,862	20	80
Diesel fuel	4,154,452	33	67
Jet fuel	181,157	68	32
LPG	301,101	58	42
Other products	4,013,889	9	91
Total sold <sup>(2)</sup>	9,980,462	23	77

Notes:

(1) Other products at 31 December 2013 include heating oil 199.3 kt, coke 208.0 kt, petroleum sulphur 36.8 kt and heavy fuel oil 31.3 kt.

(2) The figures in this table include the total sales of KMG International's subsidiaries, as well as the volumes sold by the Petromidia Refinery directly to third parties.

## **Petrochemicals**

On 26 February 2009, the Company acquired 50% of the share capital of AZPM LLP ("**AZPM**") for an aggregate cash consideration of KZT 4.8 billion. The remaining 50% of the share capital of AZPM was held by KMG EP. In 2011, the Company increased the share capital of AZPM by KZT 10,027 million and, accordingly, increased its interest in AZPM to 96.53%, with the remaining 3.47% interest in AZPM being held by KMG EP. AZPM owns two petrochemical plants in Kazakhstan: the Atyrau plant, which is currently not operational, and the Aktau plant, which produces small amounts. In 2012, the Company's share in AZPM increased to 97.8%, with the remaining 2.20% interest in AZPM being held by KMG EP.

In 2010, construction works commenced on the site of the proposed road bitumens production plant at the plastics plant in Aktau. The capacity of the road bitumens production plant is expected to be 400.0 thousand tonnes per year, and the plant was commissioned in the second quarter of 2013. The total cost of the project is estimated to be KZT 42.0 billion, which is being funded by Caspi Bitum LLP, a joint venture between KMG RM and CITIC through the proceeds of a U.S.\$232 million loan agreement entered into by Caspi Bitum LLP with the Bank of China in September 2010.

## Competition

## **Exploration and Production**

Kazakhstan's oil and gas sector has been an attractive investment opportunity for leading Western, Asian and Russian oil and gas companies. Since Kazakhstan's independence in 1991, a number of major Western and other oil companies have invested in the oil and gas sector of Kazakhstan. In recent years, principal competition in the exploration and production sector has been from China, which has enhanced its presence in Kazakhstan's oil and gas industry by acquiring a number of oil producing companies, as well as by entering into several significant joint ventures with the Company. These joint ventures include, among others, (i) PKI, an oil producer which is majority owned by CNPC; (ii) CCEL, a joint venture with CITIC; (iii) KCP, a joint venture of KTO with CNODC formed to construct and operate the KC Pipeline; (iv) AGP, a joint venture of KTG with CNPC (acting through Trans-Asia Gas Pipeline Company Limited) to construct the Turkmenistan-China gas pipeline across Kazakhstan, which transmits gas from the other Central Asian Republics to major population centres in Southern Kazakhstan and to China; (v) BSGP, a joint venture between KTG and CNPC to construct and operate the Beineu-Bozoi-Shymkent Gas Pipeline; (vi) MMG, an oil producer owned by MIBV, a 50-50 joint venture with CNCP E&D; and (vii) MunayTas, which operates the Kenkiyak-Atyrau pipeline and in which CNPC E&D owns a 49.0% interest. There are currently approximately 40 oil producers in Kazakhstan, which have a Chinese participation interest and approximately 40% of the crude oil produced in Kazakhstan is produced by companies with a Chinese participant. The last few years have also seen renewed interest, particularly in Western Kazakhstan, from numerous smaller companies that have been attracted by development opportunities and the region's existing infrastructure. Companies in this group include, among others, Arawak Energy Limited, BMB Munai Inc., CanArgo Energy Corporation, Caspian Holdings PLC, Emir Oil LLP, Kaspiy Neft, JSC Nostrum Oil & Gas and Victoria Oil & Gas PLC.

The Company does not foresee competition for reserves from regional and international oil and gas companies since the Company is the beneficiary of the Government's Pre-Emptive Right to acquire interests in Subsoil Use Agreements.

## **Transportation**

Kazakhstan occupies a favourable geographical position as a transit country between major gas producers in Turkmenistan, Uzbekistan and Russia and large gas consumption centres in eastern and western Europe. ICA is the monopoly operator of the gas transportation system in Kazakhstan and, accordingly, does not face competition for this international transit business or for domestic gas transportation. ICA may, however, face some competition from outside Kazakhstan in the future. A potential future competitor is the Trans-Caspian gas pipeline, the gas sources for which have not yet been determined and the future of which remains uncertain.

The Company's management believes that the likelihood of ICA becoming subject to significant competition remains remote, at least in the near to medium term.

# Refining, Marketing and Trading

Following its purchase in August 2009 of MMG's controlling interest in the Pavlodar Refinery, which is the largest and most technically-advanced refinery in Kazakhstan and services north Kazakhstan and the adjacent regions in Russia, the Company now has a significant or controlling interest in all three of Kazakhstan's principal oil refineries. In addition to its interests in the Pavlodar Refinery, the Company holds 49.72% of the Shymkent Refinery (as at 31 December 2016), servicing the Southern Kazakhstan market, and 99.53% of the Atyrau Refinery (as at 31 December 2016), servicing the Western Kazakhstan market. Because of the location of these three refineries, the Company is able to supply the local market and, if sufficient quantities of refined products are available to do so, to export to Europe. In addition, through its ownership of KazMunayGas International N.V., (formerly, the Rompetrol Group), the Company indirectly owns 54.6% of the Petromidia Refinery in Romania (as at 31 December 2016). See "*—Refining, Marketing and Trading—KMG International*". The Company's management believes it has improved its competitive position with its acquisitions of the Pavlodar Refinery.

As at 31 December 2016, KMG RM was the largest company in Kazakhstan in terms of retail sale of refined oil products having a 16.7% market share. Its main competitor, Helios, was the second largest oil product retailer with a 9.0% market share as at 31 December 2016.

The following table sets forth certain information relating to the four leading oil product retailers operating in Kazakhstan as at the dates indicated:

As at 31 December 2016		
Gasoline ons	Market Share %	
325	16.7	
105	9.0 4.7	
	325 360	

## Employees

The following table sets forth the approximate number of employees of the Company, by type of business, as at the dates indicated:

	As at 31 December		
	2016	2015	2014
Operation, Exploration and Production	20,228	21,004	21,339
Other (subsidiaries)	19,788	19,272	22,179
Refining	7,098	8,834	19,081
KMG (as a holding company)	432	412	398
Distribution and sales	19,060	19,986	21,222
Total	66,606	69,508	84,219

In April 2014, KMG EP introduced a similarly-aimed standardised salary scale to apply to KMG EP and its subsidiaries in order to eliminate discrepancies among workers of the same scale working at different fields and production units. In addition, following the devaluation of the Tenge, the President of Kazakhstan ordered all state-owned companies, including the Company, to perform an indexation exercise in respect of employee salaries to avoid a negative effect to workers as a result of the devaluation.

The Company's trade union was established in September 2007. In 2014, a new trade union law was introduced in Kazakhstan, which promotes membership of trade unions. Following the introduction of this law, in April 2014, the Chairman of the Company's Management Board entered into a co-operation agreement with the trade unions of the Company's subsidiaries. As at 31 December 2016, the Company's trade union had 32 members, who are employees of the Company. Certain subsidiaries of the Company also have employees that are members of a trade union, including, as at 31 December 2016, KMG EP (21,621 members), KazMunayTeniz (39 members), KTG (216 members) and ICA (5,150 members). The Company is contemplating creating a single trade union comprising employees of the Company and its principal subsidiaries.

Since 1 January 2014, there have not been any material labour disputes or strikes at any of the principal oil production, transportation, refining or distribution owned or operated by the Company or its subsidiaries, joint ventures or associates and no material wage arrears are currently known to exist. Overall, the Company considers employee relations to be good.

# Litigation

Except as set out under the headings "-Imposition of Export Customs Duty on TCO's Crude Exports" "-Tax Claims against KMG EP", "-PKKR Tax Audit", "-KMG RM Tax Audit", "-Rompetrol SA Proceedings", "-Rompetrol Rafinare and KazMunayGas Trading AG Proceedings" and "-KMG International Antimonopoly Proceedings" below, there are no governmental, legal or arbitration proceedings, including any such proceedings pending or threatened of which the Company is aware, during the last 12 months preceding the date of this Base Prospectus, which may have, or have had in the recent past, significant effects on the financial position or profitability of the Company or the Company and its consolidated subsidiaries, joint ventures and associates, taken as a whole.

## Imposition of Export Customs Duty on TCO's Crude Exports

On 7 September 2010, the Ministry of Finance issued its letter № KTK-0-2/13258, which indicates that TCO is on the list of companies required to pay export customs duty on crude oil pursuant to Resolution № 709 dated 13 July 2010.

Although TCO paid such duties, by deduction from royalties, in August and September 2010 in the aggregate amount of U.S.\$146.8 million in order to avoid any disruption of its crude oil exports, TCO has made a formal protest against the imposition of these export customs duties. TCO believes that the imposition of this duty violates TCO's rights under the Project Agreement, which permits TCO to export crude oil without the imposition of any duties.

# Tax Claims against KMG EP

On 12 July 2012, the tax authorities issued a ruling against KMG EP imposing tax liability, administrative fines and late payment interest of KZT 5.8 billion, KZT 7. 2 billion and KZT 4.0 billion, respectively, in respect of the tax audit of KMG EP's activities between 2006 and 2008. KMG EP has appealed this ruling to the Ministry of Finance. Following completion of a limited scope tax audit in February 2012, the Tax Committee of the Ministry of Finance released its final notification, which reduced the tax liability, administrative fines and late payment interest imposed to KZT 4.6 billion, KZT 4.7 billion and KZT 2.9 billion, respectively. KMG EP appealed this final notification to the Tax Committee of the Ministry of Finance and appealed all of the tax assessments to the Specialised Interdistrict Economic Court of Astana. On 24 April 2014, the court of first instance of the Specialised Interdistrict Economic Court of Astana dismissed the appeal in full. KMG EP made a further appeal to the Panel of Appeals on 25 July 2014 of the Civil and Administrative Matters Court of Astana, which also upheld the ruling of the court of first instance. KMG EP plans to appeal this ruling as well. In December 2016, KMG EP received a notification from the tax authorities to pay KZT 11.5 billion in taxes and fines. KMG EP has appealed this notification to the Tax Committee of the Ministry of Finance.

In 2015, KMG EP received a tax assessment for KZT 38,512 million, including tax liability, administrative fines and late payment interest in respect of the 2009-2012 comprehensive tax audit. KMG EP appealed the assessment to the Committee of State Revenues and the Committee of State Revenues reduced the amount payable in respect of the tax liability and late payment interest to KZT 11,483 million. The Special Interdistrict Administrative Court of Astana reduced the amount of the administrative fines to KZT 2,002 million. KMG EP plans to appeal the remaining fine of KZT 13,486 million to the relevant courts.

# PKKR Tax Audit

In September 2013, regional tax authorities conducted a tax audit of PKKR for the period from 2009 to 2012. As a result of this audit, in January 2014, the Tax Committee of the Ministry of Finance issued a notification for environmental emissions in an amount of KZT 10.7 billion and related fines and penalties of KZT 8.8 billion. PKKR plans to appeal this decision. Management of PKKR assesses the risk of an unfavourable outcome of such appeal as probable and, accordingly, has recognised a provision in its financial statements, the Company's share of which is KZT 6.4 billion. The Company's management believes, however, that the resolution of these matters will not have a material impact on the Company's financial position or operating results.

# KMG RM Tax Audit

In June 2012, as a result of a tax audit carried out in 2012 for the activities of KMG RM during the period from 2006 to 2010, the tax authorities imposed (i) additional corporate income tax liability of KZT 3.0 billion and a corresponding late payment penalty of KZT 1.6 billion and (ii) additional value added tax of KZT 0.7 billion and a corresponding late payment penalty of KZT 0.3 billion. KMG RM has been advised that a KZT 1.5 billion administrative penalty in respect of corporate income tax and a KZT 0.3 billion administrative penalty in respect of value added tax may also be imposed in respect of the audit. In July 2012, KMG RM appealed the results of the tax audit to the Tax Committee of the Ministry of Finance of Kazakhstan. This appeal was rejected. In November 2012, KMG RM filed a further appeal at the Specialised Interregional Economic Court of Astana. This appeal was also rejected. In February 2013, KMG RM again appealed the results of the tax audit to the Judicial Board of Appeals at the Astana City Court. On 19 November 2013, the Supreme Court of the Republic of Kazakhstan affirmed the decisions of the lower instance courts and, accordingly, KMG RM has paid all additional assessments due in connection with the proceedings.

# Rompetrol SA Proceedings

On 7 September 2006, criminal proceedings before a Romanian court of law were initiated by the Department of Investigation of Organised Crime and Terrorism against Mr. Dinu Patriciu, the then chairman of the board and CEO and former minority shareholder of KMG International (then The Rompetrol Group N.V.), as well as Mr. Alexandru Bucsa, the former CFO of KMG International, and ten others, all of whom are, or were at the relevant time, officials in Romanian state agencies, licenced securities brokers or traders or businessmen. The proceedings before the court involved a number of allegations, including embezzlement, money laundering, insider trading and manipulation of capital markets. A number of other allegations remain subject to formal criminal investigations that are conducted by the Department of Investigation of Organised Crime and Terrorism within the Prosecutors' Office attached to the High Court of Cassation and Justice.

On 27 March, 2007, in accordance with a judicial order, the Romanian Ministry of Public Finance was permitted to intervene as a civil party in the trial and, consequently, Rompetrol SA (a subsidiary of KMG International) was introduced in the criminal proceedings as a party with potential civil, but not criminal, liability, which meant that, should the prosecutors be successful in pressing charges against the criminal defendants, Rompetrol SA could be found jointly and severally liable together with the criminal defendants to compensate the financial loss incurred by the Romanian State budget.

In November 2007, the Company completed the acquisition of KMG International. At the time of the acquisition, the Company was aware that criminal proceedings had been initiated against (among others) Mr. Dinu Patriciu, the then chairman of the board and CEO and former shareholder of KMG International, as well as Mr. Alexandru Busca, the former CFO of Rompetrol SA, and that there were related civil proceedings against Rompetrol SA. Pursuant to the acquisition process, and in the transition period following completion of the transaction, Mr Patriciu remained in place as CEO and a member of the management board of KMG International, which he did until his resignation as CEO in June 2009 and as a member of the management board in February 2010. Between May 2006 and February 2007, and prior to the acquisition of KMG International by the Company, he also served as a managing director of KMG International (then The Rompetrol Group N.V.). Mr. Busca also continued to provide services to Rompetrol SA until his dismissal in 2009 (although his contract was formally terminated in 2011). To mitigate the potential financial risk, as part of the acquisition process the Company obtained an indemnity in relation to possible monetary damages relating to this matter up to an amount of U.S.\$200 million. Notwithstanding Mr. Patriciu's resignations and Mr. Busca's dismissal, Rompetrol SA was not dismissed as a party in the proceedings. See also *"Risk Factors—Risk Factors Relating to the Company's Business—The Company's corporate governance procedures differ significantly from those applicable to comparable companies in other jurisdictions."* 

Following referral to the Romanian Constitutional Court in September 2010, the trial resumed in September 2011 before the Bucharest Tribunal. On 18 July 2012, the Bucharest Tribunal discharged all individuals, including Dinu Patriciu and Alexandru Busca, in respect of all charges. The Bucharest Tribunal also rejected the Romanian Ministry of Public Finance's claim against Rompetrol SA. The prosecutor's office appealed this decision.

On 7 October 2014, the Romanian Court of Appeal issued a judgment convicting all defendants, including Mr. Bucsa, of one or more charges, but excluding Mr. Patriciu, who was then deceased. The judgment also ruled that, in the civil proceedings, Rompetrol SA is jointly liable with Mr. Bucsa and Mr. Grama Petrică and, accordingly, Rompetrol SA has been ordered to pay U.S.\$58.5 million, plus legal interest calculated from January 2001 until the amount due is paid to the Romanian Ministry of Public Finance. In addition, pursuant to the ruling, the court has imposed liens over assets of Rompetrol SA up to the amount due to be paid and Rompetrol SA is liable for certain costs and judicial expenses.

The Group submitted two extraordinary appeals challenging the judgment of the Romanian Court of Appeal, both of which have been rejected by the Romanian courts.

KMG International sought recourse to the European Court of Human Rights but this application failed. KMG International subsequently commenced proceedings for the recovery of damages against DP Holding and the estate of Mr. Patriciu before the Netherlands Institution of Arbitration. In April 2016, the Netherlands Institution of Arbitration tribunal issued a partial reward against DP Holding in an amount of U.S.\$200 million. DP Holding has not complied with such order and enforcement proceedings are currently ongoing in Switzerland and the Netherlands. The arbitral proceedings against the estate of Mr. Patriciu were finalised on 28 February 2017 and the tribunal found that Mr. Patriciu's estate was liable to pay KMG International U.S.\$200 million.

On 22 April 2016, the Department of Investigation of Organised Crime and Terrorism resumed its investigation into 26 suspects under charges of organised crime, of which 14 were employees of KMG International. The aggregate amount of the claim is equivalent to U.S.\$760 million.

Several civil parties were also added to the case, including KMG International and Rompetrol S.A. as possible defendants. On 6 May 2016, the Department of Investigation of Organised Crime and Terrorism ("**DIICOT**") applied to the courts to permit the seizure all of KMG International and Rompetrol S.A.'s movable and immovable assets, other than bank accounts, receivables and inventories. Freezing orders were sought in an aggregate amount of U.S.\$760 million. KMG International appealed against the order and at a Supreme Court hearing on 13 June 2016, the Supreme Court rejected the appeal. The DIICOT investigation is ongoing.

On 22 July 2016, the Company and KMG International submitted a notice of investment dispute to the Romanian authorities based on the Agreement between the Government of Romania and the Government of the Republic of Kazakhstan, the Agreement between the Government of the Kingdom of the Netherlands and the Government of Romania and the Energy Charter Treaty. The submission of the notice represents the first procedural step that might give rise to an arbitration dispute between an investor and the country where the investment was made. If the Group and Romanian authorities do not reach a settlement, the case is expected to be referred to and settled by the International Centre for Settlement of Investment Disputes or to the Arbitration Institute of the Stockholm Chamber of Commerce.

In October 2016, the Romanian Ministry of Finance replied to the notice of investment dispute rejecting all allegations made by KMG International. In the context of discussions between KMG International and the Romanian State in the context of the extension of the memorandum of understanding signed in February 2013, it has been agreed that KMG International will not submit a request for arbitration for so long as the memorandum of understanding remains in effect and is being fully implemented. See also "—*Refining, Marketing and Trading—KMG International—Rompetrol Convertible Note*".

#### KMG International Antimonopoly Proceedings

In December 2011, the Romanian Competition Council imposed a fine of RON 159.6 million (approximately U.S.\$46.8 million) against Rompetrol Downstream SRL in respect of alleged anti-competitive conduct following the withdrawal of a certain type of fuel from the market in 2008. KMG International believes that all charges are without merit and sought an annulment of the fine before the Romanian courts. In September 2013, the Court of Appeal dismissed Rompetrol Downstream SRL's claim. As at 31 December 2014, RON 82.1 million (approximately U.S.\$22.3 million) of the fine was paid by Rompetrol Downstream SRL.

Rompetrol Downstream SRL appealed the Court of Appeal's ruling to the Supreme Court and, on 9 July 2015, the Supreme Court issued a decision to reduce the fine to RON 119.5 million (approximately U.S.\$29.4 million).

#### KMG Drilling & Services LLP and Ersai Caspian Contractor LLP consortium

On 17 January 2017, a consortium of companies including Ersai Caspian Contractor LLP and Caspian Offshore and Marine Construction LLP (the "**Consortium**") issued a claim for breach of contract against KMG Drilling & Services LLP ("**KMG D&S**") in connection with a construction contract at the London Court of International Arbitration. The Consortium is seeking damages in an amount of KZT 47.2 billion (U.S.\$141.5 million). The dispute is in its early stages.

#### KPO CapitalNeftGas Dispute

In 2014 and in the six months ended 30 June 2015, the Ecology Department of West Kazakhstan oblast filed a claim to recover damages against KPO in the amount of U.S.\$40.7 million. The claim was settled in 2015.

In 2015, CapitalNeftGas ("**CNG**"), brought a claim against KPO requesting the transfer of certain property (with a value of U.S.\$6.0 billion) to CNG. The transfer of property is requested in accordance with the final PSA in relation to the project at the Karachaganak Field. The claim was settled in 2016.

#### Insurance

The Company implemented in 2001 and modified in 2007 a unified corporate insurance programme (the "**Insurance Programme**"). The terms of the Insurance Programme are similar to those that are generally accepted in the oil and gas industry and are tailored to address the specific activities of the Company. The Insurance Programme covers third party environmental liability, property and business interruption risks relating to production assets, damaged wells, third party liability coverage (including employer's liability insurance and hazardous object insurance) and directors' and officers' liability insurance. However, the Insurance Programme does not mandate and the Company does not carry insurance against environmental damage caused by its own operations, sabotage or terrorist attacks. See "*Risk Factors—Risk Factors Relating to the Company's Business—The Company's insurance coverage may not be adequate to cover losses arising from potential operational hazards and unforeseen interruptions*".

As at 31 December 2016, KMG EP, KTO, ICA and KMG RM, and its subsidiaries, including Atyrau Refinery, the Pavlodar Oil Chemistry Refinery LLP, the Shymkent Refinery and KazMunayTeniz, participated in the Insurance Programme. The Company's captive insurance company, Kazakhstan Energy Reinsurance Company Ltd ("**KERC**"), is responsible for the implementation of the Insurance Programme, as well as addressing other insurance needs of the Company. KERC prepares reports on the implementation of the Insurance Programme for supervisory authorities in Kazakhstan and for the Company and monitors the reinsurance agreements it enters into.

In addition to the Insurance Programme, the Company also maintains liability insurance to cover certain assets with respect to fire, lightning, explosion and earthquake and medical insurance for its employees with JSC Kazakhinstrakh insurance company.

#### Information Technology

The IT management of the Company is undertaken by the IT department, which performs the following functions: development and implementation of the IT programme, development of technical requirements for IT projects, control of implementation and use of information systems and maintenance of uninterrupted performance of the information and telecommunication infrastructure of the Company. As part of the Company's corporate reorganisation, the Company is

in the process of integrating the IT systems of all of the Company's subsidiaries into one centralised IT framework, which will service the entire Company. In 2011, the Company completed the first phase of this integration project involved the integration of the financial reporting system and management information system. The Company is currently developing a plan to further integrate its IT systems and incorporate operational data from its subsidiaries. The Company spent KZT 1,044 million on maintaining and further upgrading its IT systems in 2015 and KZT 1,228 million for maintaining and upgrading its IT systems in 2016.

The Company does not currently have a separate disaster recovery centre or an off-site server located outside of the Company's main administrative premises. The Company is currently evaluating its options for such a centre.

## ENVIRONMENTAL, HEALTH AND SAFETY MATTERS

The operations of the Company are subject to environmental, health and safety legislation, laws and other requirements of Kazakhstan applicable to oil and gas companies ("**Environmental Legislation**"). The Subsoil Use Agreements made by the Company require that its subsoil operations be carried out in conformity with Environmental Legislation. See "Business—Exploration and Production—Subsoil Use Agreements".

Under Articles 68 and 69 of the Ecological Code of the Republic of Kazakhstan, the Company is also obligated to apply for an ecological permit, which sets out certain levels of permitted ecological contamination. The Company is subject to limitations as to air emissions, water use and disposal, waste management, impacts on wildlife and land use and reclamation.

State authorities conduct inspections on a regular basis. With respect to any findings resulting from such inspections, the Company is required to remedy violations of environmental legislation.

The Company has conducted scientific and technological studies to create base standards and implement new engineering mechanisms in its upstream operations that are designed to minimise environmental, health and safety hazards. The Company utilises systems based upon the best practices of environmental protection and certified under the requirements of environmental international standards ("**ISO 14001**") and the occupational health and safety management systems ("**OHSAS 18001**"). In 2009, the Company also obtained ISO 14001 and OHSAS 18001 certifications for its occupational health and safety management systems. An independent ecological audit of the Company in 2012 found that its industrial and ecological safety systems conformed to the requirements of ISO 14001.

The Company has also introduced health and safety performance metrics based on best practice industry standards in order to monitor its performance, as well as a number of initiatives to increase health and safety transparency and awareness.

#### Environmental Capital Expenditures

Between 2006 and 2015, the Company implemented a comprehensive ecological compliance programme based on Environmental Legislation, which was approved by the Company's Management Board on 7 November 2006 (the **"Ecological Programme"**). The objectives of the Ecological Programme include the following:

- ensure emissions levels are at or below the permitted levels established by Kazakhstan's environmental laws;
- reduce water contamination;
- ensure the volume of contaminated substances in sewage waters are at or below permitted levels;
- dispose of industrial waste as permitted by Environmental Legislation;
- remediate or recultivate areas impacted by hydrocarbons contamination and well abandonment;
- mitigate oil storage pits; and
- prevent and respond to oil and oil products spillages.

The table below sets forth the expenditures of certain material subsidiaries, joint ventures and associates of the Company for environmental purposes and improvement as at the dates indicated:

	As at 31 December		
_	2016 2015 2014		
_		(KZT millions)	
KMG EP	6,230	5,670	5,300
TCO	4,901	16,726	39,314

#### **Environmental Impact From Operations**

The Company's material environmental liability arises from the requirement to remediate historically contaminated land. This accounts for a total liability in the amount of KZT 14.4 million as at 31 December 2016. These liabilities include approximately three million tonnes of legacy waste associated with historically contaminated land. In this respect the Company has entered into a Memorandum of Understanding with local state authorities to reduce and rehabilitate such legacy waste by 2021.

#### Air Emissions

The Company, including KMP EP and TCO, is required under Environmental Legislation to submit to the MEP an application for an ecological permit that certifies the right to emit regulated substances into the environment up to certain permitted levels based on a specific fee. Such permit specifies maximum levels of air emissions, waste water disposal and municipal and industrial waste permitted to be discharged or disposed of by a Company. In the event that the established limits of discharged contaminants and disposed waste exceed permitted levels, penalties for such environmental contamination are assessed. Total fees paid by the Company, including penalties, were KZT 13.1 billion for the year ended 31 December 2016. For the years ended 31 December 2015 and 2014, certain fines and penalties previously incurred by the Company were reversed, resulting in the recognition of a receipt of funds of KZT 30.3 billion and KZT 2.9 billion, respectively. Rates for environmental fines and penalties have been increased in the past, and the Company expects that penalty and emission fees may continue to be assessed against the Company in the future.

The flaring of gas refers to the burning of gas as a means of disposal. The flaring of associated and natural gas is prohibited, except in certain situations, including: (a) if there is a threat of an emergency situation, which involves a threat to human life or to the environment; (b) in the process of testing a well facility or performing a test operation in respect of a deposit; and (c) where flaring is technologically inevitable as a result of the commissioning, operation, maintenance or repair of processing equipment. Despite the prohibition on flaring, the MEP has suspended future sanctions for gas flaring violations by companies for subsoil users operating under Subsoil Use Agreements signed before December 2004 and whose programme for the utilisation of gas was approved by (x) a State authority before 1 December 2004 or (y) the Competent Authority and the MEP. As at the date of this Base Prospectus, the sanctions are still suspended, and the following members of the Company have programmes for the reduction and elimination of the volumes of gas flaring in place: KMG EP, TCO, PKI, Kazgermunai, MMG, KPO, KazakTurkMunai LLP and Kazakhoil Aktobe.

In 2010, the Kazakhstan Environmental Ministry revoked the emissions permit of North Caspian Operating Company ("**NCOC**"), the operator of the North Caspian Project, over environmental violations. The environmental authorities conducted an inspection and concluded that NCOC had breached environmental legislation when performing drilling operations, as a result of which NCOC forfeited its permit for emissions. The permit was revoked for three months, subject to a requirement that NCOC remedy the violations. Following the remedy of these violations, the emissions permit was reissued in December 2010. As at the date of this Base Prospectus, there have been no further similar violations or permit revocations.

As part of the Company's efforts to improve its air emissions, the Company is implementing a programme to review gas utilisation at its fields, with the aim of converting gas from oil production to gas to be used for power generation. As at 31 December 2016, the Company's gas utilisation rate was approximately 85%, which it plans to increase to more than 95% by 2018.

#### Municipal and Industrial Wastewater Treatment and Disposal

Municipal wastewater is handled in accordance with accepted international practices, which involves utilising basic treatment and discharge to different unlined evaporation ponds. Industrial wastewaters are discharged only to a lined evaporation pond or injected into a wastewater disposal well. Preliminary wastewater injection permission has been received from most Kazakhstan government agencies. Further, after receiving final approval from the MEP, certain entities of the Company, such as TCO, started to include wastewater injection in environmental use permits.

#### Municipal and Industrial Solid Waste Management

A number of the Company's subsidiaries, joint ventures and associates, such as KMG EP, have significant quantities of contaminated soils currently stored in various areas. There are also a number of pits and storage areas that have yet to receive environmental permits remaining from periods before current environmental legislation took effect. As a result of KMG EP's ongoing efforts, the number of pits and storage areas has decreased from 164 in 1997 to two in 2008, which remain as at the date of this Base Prospectus.

#### Sulphur Storage

TCO's fields contain high amounts of hydrogen sulphide. The production of oil and gas with high hydrogen sulphide content requires additional processing to convert the hydrogen sulphide into elemental sulphur, a useful product. Elemental sulphur is stored in block form until it can be sold. TCO estimates that, as at 31 December 2016, 0.1 million tonnes (compared to 0.3 million tonnes as at 31 December 2015 and 0.3 million as at 31 December 2014) of elemental sulphur were stored by TCO in block form. TCO strives to store block sulphur according to internationally-accepted practices, and has included the storage of sulphur in its environmental use permits and pays fees accordingly. The potential environmental and health impacts from the open storage of sulphur have been studied by various institutes selected by an interdepartmental coordination council made up of the MEP, MEMR (now the Ministry of Energy), the Ministry of Health and the Ministry of Emergency Situations. The results of these studies were presented in a public hearing in Atyrau and have been expertised by the MEP. The conclusions confirmed that the impact from the open storage of sulphur beyond the immediate area of the blocks is insignificant. In 2008, TCO began selling sulphur to third parties in order to decrease the amount of sulphur that it is required to store and thereby reduce the risk of incurring fines connected to sulphur storage in the future. TCO sold 2.3million tonnes of sulphur to third parties in 2015 and 3.8 million tonnes in 2014. TCO expects to sell 2.5million tonnes in 2017.

Pursuant to amendments to the Ecological Code dated 13 December 2011, permitted amounts of sulphur storage will be specified in environmental permits granted by the environmental authorities. Since 1 January 2013, subsoil users whose operations result in the storage of sulphur have also been obliged to submit a programme to reduce the amounts of accumulated sulphur with their applications for environmental permits.

#### Land Use and Reclamation, Including Oil Storage Pits and Oil Lakes

Crude oil contaminated earth is carried to sludge collectors that have a waste water drain system, fencing and waterproof membrane. Crude oil contaminated earth itself is treated with the Company's special equipment, as well as the advanced equipment of third party contractors. Additional projects have been launched to rehabilitate the dams at a number of operations and to develop a programme for removing oil storage pits and oil contaminated areas, including by means of various biological treatment methods.

In some instances, the MEP has agreed not to sanction KMG EP with respect to contamination occurring prior to KMG EP's incorporation in March 2004.

Under the oil production technology prevailing during the time of the Soviet Union, open reservoirs were formed in natural ground folds or specifically designed on the land surface to store accumulations of water oil fractions for emergency purposes or for the disposal of oil and water oil mixtures. The Company no longer uses open reservoirs for these purposes, and is in the process of gradually remediating these with the assistance of external contractors.

The most significant remaining open reservoirs are (i) KMG EP's water oil lake at the Uzen depression (the "**Uzen Lake**") and (ii) the technological oil pit at the Central Oil Transfer Station (the "**COTS Pit**"). In November 2003, the MEP approved KMG EP's utilisation plan for cleaning the Uzen Lake and the COTS Pit. The Company's subsidiaries, joint ventures and associates spent an aggregate of KZT 2.4 million, KZT 2.5 million and KZT 2.1 million in the years ended 31 December 2016, 2015 and 2014, respectively, in relation to the above-mentioned utilisation plan and other similar plans.

#### **Oil and Chemical Spills**

Equipment reliability procedures are in place with the Company's subsidiaries, joint ventures and associates, which are intended to evaluate and correct deficiencies and prevent oil and chemical spills. As a result, spill volumes relating to operations, on a per tonne of production basis, have steadily declined. At the same time, as a precaution, the Company's subsidiaries, joint ventures and associates have prepared emergency response plans and routinely conduct drills and training of key response personnel.

#### Health and Safety Initiatives

Since 2014, the Company has introduced a number of health and safety initiatives to improve its health and safety performance, transparency and awareness. These initiatives include:

- introducing a new health and safety reporting system and adopting international metrics to monitor health and safety performance (see "—*Health and Safety Metrics*"), both of which are implemented at the Group, business unit and subsidiary levels and allow the Company to monitor its performance against industry peers;
- adopting a Group-wide incident investigation standard;
- adopting health and safety standards for vehicles and installing seatbelts in all vehicles;
- introducing a "chronic unease" programme to highlight health and safety matters among Company employees;
- introducing a transparency reporting programme for health and safety matters;
- embedding health and safety key performance indicators in business unit targets; and
- nominating "leaders" across the Company to promote health and safety matters.

#### Health and Safety Metrics

The following table sets forth certain key health and safety metrics of the Company for the periods indicated:

	For the year ended 31 December		
	2015	2014	
Hours worked ( <i>millions</i> )	181.2	183.6	
Kilometres driven (millions)	149.9	157.6	
Work related fatalities	4	6	
Work related fatalities per 100 million man hours	2.2	3.3	
Non-work related fatalities	19	18	
Lost time injuries	99	68	
Lost time injuries per 1 million man hours	0.5	0.3	
Motor vehicle accidents	66	10	
Motor vehicle accidents per 1 million kilometres driven	0.4	0.1	

Note:

In August 2016, an explosion and fire during repair works at the Petromidia Refinery resulted in one fatality and three injuries. This incident was investigated in accordance with the Company's health and safety policies, and was determined to be a result of human error at several levels and non-compliance with applicable health and safety guidelines. Actions have been taken at the Petromidia Refinery to promote the non-recurrence of similar incidents in the future.

<sup>(1)</sup> As at the date of this Base Prospectus, information for the year ended 31 December 2016 is not available.

## MANAGEMENT

The Company's management structure consists of its shareholders, Samruk-Kazyna and NBK, its Board of Directors, its Management Board and the Chairman of the Management Board, the last two of which are responsible for the day-to-day management of the Company.

In February 2014, Samruk-Kazyna expanded its "Business Transformation Programme", the objective of which is for companies within the Samruk-Kazyna group, including the Company, to increase their financial and operating efficiency, to implement international standards of best practice and to promote diversification of the economy and social responsibility in Kazakhstan, all with a view to increasing the value of companies within the Samruk-Kazyna group. This policy notably includes, where appropriate, the appointment and promotion of persons with international and industry experience and expertise as members of the governing bodies of the relevant companies. In line with this Business Transformation Programme, in March 2014, Mr. Kuijlaars, who had served on the Board of Directors as an Independent Director since 2006, was appointed as Chairman of the Board of Directors. In September 2016, the Board of Directors approved a new organisational structure for the Company in line with the "Business Transformation Programme" and international best practice for vertically-integrated oil companies, which altered the composition of the Management Board. *See "—Board of Directors" and "—Management Board"*.

On 7 August 2015, NBK purchased 58,420,748 ordinary shares of the Company, or then 10% plus one share, from Samruk-Kazyna. Since August 2015, NBK's ownership interest has been diluted to approximately 9.9% of the ordinary shares of the Company. NBK has entered into a trust management agreement with Samruk-Kazyna in respect of its shares in the Company. NBK's shares are voting shares.

#### Shareholders

The shareholders perform the functions of the general shareholders' meeting as set forth in the JSC Law, the Law "On the Sovereign Wealth Fund" ( $N_2$  550-IV, dated 13 February 2012, as amended) (the "**Sovereign Wealth Fund Law**"), the Company's charter (the latest edition was approved by a decision of shareholders on 22 April 2016, as amended on 1 August 2016 and 4 November 2016) and the presidential edicts and decrees of the Government on the establishment of Samruk-Kazyna and its role and functions in Kazakhstan's economy. See "*Share Capital, Shareholder and Related Party Transactions—Samruk-Kazyna*".

Such functions include, among others, the following:

- appointing the Company's external auditors;
- approving any increase in the Company's share capital;
- appointing the members of the Board of Directors;
- approving the Company's annual financial statements;
- approving the appointment of the Chairman of the Management Board;
- approving the payment of dividends by the Company; and
- approving purchases by the Company of shares in other legal entities (whether upon the establishment of such entities or otherwise) and participation by the Company in joint ventures where the amount of consideration paid by the Company in cash or in-kind for such acquisition or participation exceeds 25% of the balance sheet value of the Company's assets.

#### **Board of Directors**

The Board of Directors is responsible for the general management of the Company's activities, directs the Company's strategy and policy and has authority to make decisions on all aspects of the Company's activities, except those matters expressly reserved to the shareholders pursuant to the JSC Law and the Company's charter (as outlined above). In particular, the powers of the Board of Directors include, among others, the following:

- approving the Company's strategy;
- approving the Company's accounting and taxation policies;
- appointing the members of the Management Board;
- adopting decisions on major transactions (which are defined by the JSC Law as transactions involving amounts greater than or equal to 25% of the balance sheet value of a company's assets) and interested party transactions (unless the counterparty to an interested party transaction is within the Samruk-Kazyna group, in which case, the Management Board may adopt decisions relating to such transactions); and
- approving purchases by the Company of 10% or more of the shares in other legal entities.

Members of the Board of Directors are appointed by a resolution of the shareholders for a term of three years and shall not serve on the Board of Directors for more than nine consecutive years (although this limit is subject to certain exceptions). As at the date of this Base Prospectus, the Board of Directors consists of eight members, four of whom, Messrs. Kuijlaars, Lane, Baimuratov and Walton are considered to be independent directors.

As at the date of this Base Prospectus, the Company's Board of Directors consists of the following members:

Name	Age	First Appointed	Term expires	Current Position
Frank Kuijlaars	58	2006	June 2017	Chairman of the Board of Directors of the Company, Independent Director, Independent Director of Halyk Bank, Kazakhstan and Amsterdam Trade Bank, Managing Director of Eureka (Energy) Ventures B.V.
Sauat Mynbayev	54	2012	June 2017	Chairman of the Management Board of the Company, Member of the Board of Directors of the Company
Peter Lane	71	2008	June 2017	Member of the Board of Directors of the Company, Independent Director, Chairman Corlan Limited , Chairman of Stratheam Capital Limited
Yerlan Baimuratov	57	2014	June 2017	Member of the Board of Directors of the Company, Independent Director, Chairman of the Boards of Bayan Sulu JSC and AziyaAgroFund JSC, Member of the Supervisory Board of Samruk- Kazyna
Christopher Walton	59	2014	June 2017	Member of the Board of Directors of the Company, Independent Director, Chairman of the Management Board of Asia Resource Minerals Plc and Goldenport Holdings
Berik Beisengaliyev	51	2016	June 2017	Member of the Board of Directors of the Company, Member of the Board of Directors of Samruk-Kazyna, Managing Director for Asset Optimisation of Samruk-Kazyna
Baljeet Grewal	40	2016	June 2017	Member of the Board of Directors of the Company, Member of the Management Board of Samruk-Kazyna, Managing Director for Strategy and Portfolio Investment of Samruk-Kazyna
Uzakbay Karabalin	69	2016	June 2017	Member of the Board of Directors of Samruk- Kazyna, Deputy Chairman of the Association KAZENERGY

**Frank Kuijlaars.** Mr. Kuijlaars was born in 1958 and holds a Master's degree in law and post university studies from the Dutch Institute for Bank and Insurance Companies and Cambridge University. He started his career with ABN AMRO in 1984. In 1990, Mr. Kuijlaars served as the Head of the Corporate and Investment Banking Services Department in Belgium. In 1994, he worked as a regional manager in São Paulo, Brazil. From 1995 to 1999, Mr. Kuijlaars worked as a country manager for Russia and Argentina. In 2001, he served as a member of ABN AMRO's respective supervisory boards in Russia, Kazakhstan and Uzbekistan. From 2000 to 2003, Mr. Kuijlaars led ABN AMRO's Integrated Energy team in Central and Eastern Europe, Middle East and Africa. In 2003, he was appointed Global Head of Oil & Gas, a position which later expanded to include the chemicals sector. In 2004, Mr. Kuijlaars became the Head of the Global Industries Team of ABN AMRO supervising the oil and gas divisions of ABN AMRO worldwide. In 2006, he was appointed to the Board of Directors of the Company as an Independent Director. Mr. Kuijlaars is the Managing Director of Eureka (Energy) Ventures B.V., an advisory and principle investment boutique specialising in energy and natural resources and green technology and holds several Board memberships in companies operating in emerging markets. He is an independent director of Halyk Bank, Kazakhstan and Amsterdam Trade Bank. He is also a member of the Industry Advisory Panel of the European Energy Charter. In March 2014, Mr. Kuijlaars became Chairman of the Board of Directors of the Company.

Sauat Mynbayev. Mr. Mynbayev was born in 1962 and graduated from Lomonosov Moscow State University in 1985 with a PhD in Cybernetic Engineering. From November 1985 to November 1988, he was a postgraduate student at Lomonosov Moscow State University. Mr. Mynbayev began his career in 1989 as a teacher at the Institute of National Economy in Almaty and became the Assistant Professor of Economic Planning at the Institute of National Economy in 1990. From 1991 to 1992, he worked as President of the Republican Construction Exchange of Kazakhstan. From 1992 to 1995, Mr. Mynbayev was the First Deputy Chairman of the Management Board of Kazkommertsbank. From 1995 to 1997, he worked as the Deputy Minister of Finance of the Republic of Kazakhstan and the Head of Treasury at the Ministry of Finance of the Republic of Kazakhstan. From 1997 to 1998, Mr. Mynbayev was the First Deputy Minister of Finance of the Republic of Kazakhstan. From 1998 to 1999, he was the Minister of Finance of the Republic of Kazakhstan. In 1999, Mr. Mynbayev was appointed as Deputy Head of the Presidential Administration of the Republic of Kazakhstan. From 1999 to 2001, he was the Minister of Agriculture of the Republic of Kazakhstan. From 2001 to 2002, Mr. Mynbayev served as President of the Development Bank of Kazakhstan ZAO. From 2002 to 2004, he was the Chief Executive Officer of Caspian Industrial Finance Group LLP. From 2003 to 2006, Mr. Mynbayev was the Deputy Prime Minister of the Republic of Kazakhstan and from 2004 to 2006, he was the Minister of Industry and Trade of the Republic of Kazakhstan. From 2006 to 2007, Mr. Mynbayev was the Chairman of the Board of Directors of Samruk-Kazyna. In 2007, he became the Minister of Energy and Mineral Resources for the Republic of Kazakhstan and, following the renaming of the Ministry in 2010, was the Minister of Oil and Gas for the Republic of Kazakhstan between 2010 and July 2013. Mr. Mynbayev became Chairman of the Management Board of the Company in July 2013. Mr. Mynbayev was first appointed to the Board of Directors of the Company in 2012.

Peter Lane. Mr. Lane was born in 1946 and graduated from the London School of Economics in 1968 with a Bachelor's degree and from Essex University in 1970 with a Master's degree, each in economics. He began his career in 1972 as an advisor on the economy in the Industry and Trade Sectors of Her Majesty's Treasury of the United Kingdom. From 1978 to 1980, Mr. Lane served as an advisor on the economy and as an investment manager (representing Her Majesty's Treasury of the United Kingdom) at the National Department of Entrepreneurship. From 1980 to 1985, he worked as Manager for crude oil trading at Shell International Trading Company and later at Shell UK Oil. From 1985 to 1987, Mr. Lane served as Head of the Marketing and Distribution Department of Shell UK Oil. From 1987 to 1991, he worked as the General Director of Royal Dutch Shell East Caribbean Group. From 1991 to 1993, Mr. Lane worked as Commercial Marketing Director of Shell UK Oil and Director for Brand Development of Shell International Petroleum Company. Between 1994 and 1998, he worked as Marketing and PR Director of Lloyds of London and later as General Director for Anti-Crisis Regulation of Lloyds North America. Between 1999 and 2002, Mr. Lane worked as the Chairman of the Board of Directors and General Director of A1 Holdings Inc. In 2002, Mr. Lane became Executive Chairman of the Management Board of Campi & Co Ltd., which position he still holds as at the date of this Base Prospectus. In 2004, he founded Exchange Insurance Company Inc. where he served until 2007 as General Director. Mr. Lane has acted as Chairman of the Management Board, of Fishergate Limited Company and as Executive Chairman of Strathearn Capital Limited Company since 2008 and 2009, respectively. He was appointed to the Board of Directors of the Company in June 2008.

**Yerlan Baimuratov.** Mr. Baimuratov was born in 1959 and graduated from the Almaty Institute of National Economy in 1981 as an Engineer-Economist and in 1988 with a PhD in Economic Sciences. From 1981 to 1991, he worked in the research institutes of the State Planning Committee of the Kazakh SSR, holding a number of posts, including Engineer and Academic Secretary. From 1991 to 2004, Mr. Bairmuratov worked in the banking sector, including as Head of Department to the Deputy Chairman of Turan Bank, Chairman of the Management Board of Alem Bank, Chairman of the Management Board of Almaty Commercial Bank and as First Deputy Chairman of the People's Bank. He currently serves as Chairman of the Board of Directors of Bayan Sul JSC, Chairman of the Board of Directors of AziyaAgroFund JSC, Non-Executive Director of NC Aktau International Sea Commercial Port JSC and as a member of the Supervisory

Board of Samruk-Kazyna Invest LLP. Mr. Baimuratov was first appointed to the Board of Directors of the Company in 2014.

**Christopher Walton.** Mr. Walton was born in 1957 and graduated from the University of Western Australia with a Bachelor of Arts in Political Science and with a Master's in Business Administration (MBA). From 2011 to 2016, he served as the Chairman of Lothian Buses Plc and subsequently became a Senior Independent Director and the Chair of the Audit Committee of Rockhopper Exploration PLC. Mr. Walton was Finance Director of EasyJet Plc and held senior financial and commercial posts at Qantas, Air New Zealand, Australia Post and Australian Airlines. Mr. Walton also served in the Australian Army Reserve. He currently serves as Chairman of Asia Resource Minerals Plc. and Goldenport Holdings. Mr. Walton is also the Chair of the Audit Committee of JSC Kazakhstan Temir Zholy, a Non-Executive member of the Audit and Risk Committee of the UK Department for Culture, Media and Sport and a Non-Executive Director and Fellow of the UK Institute of Directors. Mr. Walton was first appointed to the Board of Directors in 2014.

**Baljeet Kaur Grewal.** Ms. Grewal was born in 1976 and graduated from the University of Hertfordshire in 1999 with a Bachelor of International Economics and from the University of Cambridge with an Executive Masters in Business Administration (EMBA). She has more than fifteen years of experience in senior management positions in banking and financial companies, including as Senior Advisor of the National Fund Development Agenda at the Asian Development Bank, Managing Director and Vice Chairman at Kuwait Finance House investment research subsidiary of Kuwait Investment Authority, Vice President & Head, Investment Banking Research at Maybank Malaysia, Associate Director at ABN AMRO Bank and Deutsche Bank. In January 2016, Ms. Grewal was appointed Managing director on Strategy and Portfolio Investments of Samruk-Kazyna and to the Board of Directors of the Company in April 2016. She received the Sheikh Rashid al Makhtoum award for contribution to finance in Asia, and is also The Asset Young Female Leaders in Finance award recipient.

**Berik Beisengaliyev.** Mr. Beisengaliyev was born in 1966 and graduated from the Ye.A. Buketov Karaganda State University with a degree in Economics in 1990 and with a law degree in 2000. He has a PhD in Economic Sciences. Mr. Beisengaliyev began his career in 1990 as a teacher at Karaganda State University. From 1990 to 1994, he was a post-graduate research student at the Karaganda State University. Between 1994 and 1995, Mr. Beisengaliyev worked as chief accountant of Commercial Entity "Computerized therapeutic and diagnostic systems". From 1995 to 1996, he worked as a dealer for JSC Kazkommertsbank. Mr. Beisengaliyev has ten years of experience in senior management positions in banking and financial companies, including as Deputy Head of Karaganda Branch of Alem Bank Kazakhstan, Deputy Director of Karaganda Branch of CJSC BankTuranAlem, a Director of Affiliate of CJSC Almaty Merchant Bank, a Managing Director of OJSC ATF Bank and the First Deputy Chairman of the Management Board of JSC National Managing Holding KazAgro and subsequently became the Chairman of the Management Board of JSC National Managing Director of Samruk-Kazyna and was subsequently appointed Chief Business Development Officer and a member of the Management Board of Samruk-Kazyna. Mr. Beisengaliyev was appointed to the Board of Directors of the Company in February 2016.

Karabalin Uzakbay. Mr. Uzakbay was born in 1947 and graduated from the Moscow Institute of Petrochemical and Gas Industry in 1970. He received a PhD from the Ufa Oil Institute in 1985. Mr. Uzakbay has over 20 years of experience in the oil and gas sector. He was Head of the Laboratories of Drilling Technology and Drilling Liquids of Kazakh Scientific Research and Exploration Oil Institute from 1974 until 1981, before becoming the Deputy Director for Science and Research of the Kazakh Scientific Research and Exploration Oil Institute between 1981 and 1988, Head of the Department for the Development of Technical Progress and Deep Drilling of the Main Territorial Administration of Prikaspiygeologiya between 1988 and 1990 and the Chair of the Guryev Branch of Kazakh Polytechnical Institute in 1990. Mr. Uzakbay was the Senior Officer of Industry Division of the Presidential Executive Office of the Republic of Kazakhstan and the Cabinet of Ministers of the Republic of Kazakhstan between 1991 and 1992. He then held the position of Head of the Main Department of Oil and Gas of the Ministry of Energy and Fuel Resources of the Republic of Kazakhstan between 1992 and 1994 and Vice-Minister of Energy and Fuel Resources of the Republic of Kazakhstan and Vice-Minister of Oil and Gas Industry of the Republic of Kazakhstan between 1994 and 1995. Mr. Uzakbay was Vice-President for Corporate Development, Director of Perspective Development and for Perspective Development, and the First Vice-President of National Oil and Gas Company Kazakhoil between 1997 and 2000. He served as Acting President of the Company in 1999 and as President of KTG between 2000 and 2001, before acting as the Vice Minister of Energy and Mineral Resources of the Republic of Kazakhstan between 2001 and 2003. Mr. Uzakbay, was President of the Company between 2003 and 2008. He also served as the Chairman of the Board of Directors of KTO, JSC NC Transport of Oil and Gas, CJSC NC KazMunayGas and KMG EP between 2006 and 2008 and as a Member of the Council of National Investors under the President of the Republic of Kazakhstan between 2007 and 2008. Mr. Uzakbay was Acting General Director of JSC "Mangistaumunaigas" in 2008 and General Director of JSC Kazakhstan Institute of Oil and Gas between 2010 and 2013. He served as the Minister of Oil and Gas of the Republic of Kazakhstan between 2013 and 2014. Mr. Uzakbay was the First Deputy Minister of Energy of the Republic of Kazakhstan between 2014 and 2016 and currently serves as deputy chairman of KazEnergy and as a member of the KazRosGas Supervisory Board.

The Company's Board of Directors includes the Audit Committee, the Nomination and Remuneration Committee, the Finance Committee and the Strategy and Innovations Committee.

#### Audit Committee

The Audit Committee is an advisory body of the Board of Directors that makes recommendations to the Board of Directors on the efficiency of the internal control and risk management systems of the Company, its corporate governance and compliance with applicable auditing requirements under Kazakhstan law (including recommendations on the appointment of external auditors). The Audit Committee consists of three members, of which the Chairman is an independent director.

As at the date of this Base Prospectus, the Audit Committee consists of the following members:

Name	Position	
Peter Lane	Chairman of the Audit Committee, Independent Director of the Company	
Frank Kuijlaars	Chairman of the Board of Directors of the Company, Independent Director of the Company	
Chris Walton	Independent Director of the Company	

#### Nomination and Remuneration Committee

The Nomination and Remuneration Committee is an advisory body of the Board of Directors that makes recommendations to the Board of Directors in respect of the required qualifications of candidates to fill the posts of independent directors, the Head of the Internal Audit Service and the Corporate Secretary of the Company, the policy and structure of remuneration of the top management of the Company, as well as recommendations in respect of the level of remuneration of the top management of the Boards of Directors and the Nomination and Remuneration Committee reviews the remuneration of the members of the Boards of Directors and the Management Boards of the subsidiaries, joint ventures and associates of the Company and provides its recommendations thereon. The Nomination and Remuneration Committee also provides its recommendations to the Board of Directors in respect of other matters on an *ad hoc* basis. The Nomination and Remuneration Committee consists of five members, of which at least four members are independent directors.

As at the date of this Base Prospectus, the Nomination and Remuneration Committee consists of the following members:

Name	Position
Yerlan Baimuratov	Chairman of the Nomination and Remuneration Committee, Independent Director of the Company
Frank Kuijlaars	Chairman of the Board of Directors, Independent Director of the Company
Peter Lane	Independent Director of the Company
Chris Walton	Independent Director of the Company
Uzakbay Karabalin	Member of the Board of Directors, a representative of "Samruk-Kazyna" JSC

#### Finance Committee

The Finance Committee is an advisory body of the Board of Directors that makes recommendations to the Board of Directors in respect of the effective implementation of the Company's financial condition and performance and the Company's financial strategy. The Finance Committee consists of five members, of which at least three members are independent directors.

As at the date of this Base Prospectus, the Finance Committee consists of the following members:

Name	Position		
Frank Kuijlaars	Chairman of the Finance Committee, Chairman of the Board of Directors of the Company, Independent Director of the Company		
Peter Lane	Independent Director of the Company		
Chris Walton	Independent Director of the Company		
Yerlan Baimuratov	Independent Director of the Company		
Baljeet Grewal	Member of the Board of Directors, a representative of JSC "Samruk-Kazyna"		

#### Strategy and Innovations Committee

The Strategy and Innovations Committee is an advisory body of the Board of Directors that makes recommendations to the Board of Directors in respect of the Company's strategy, development plan and innovations. The Strategy and Innovations Committee consists of six members, of which at least one member is an independent director.

As at the date of this Base Prospectus, the Strategy and Innovations Committee consists of the following members:

Name	Position
Chris Walton	Chairman of the Strategy and Innovations Committee, Independent Director of the Company
Frank Kuijlaars	Chairman of the Board of Directors of the Company, Independent Director of the Company
Peter Lane	Independent Director of the Company
Uzakbay Karabalin	Member of the Board of Directors, a representative of Samruk-Kazyna
Berik Beisengaliyev	Member of the Board of Directors, a representative of Samruk-Kazyna
Baljeet Grewal	Member of the Board of Directors, a representative of Samruk-Kazyna

The business address of each of the members of the Board of Directors and of the members of the Board's committees is the registered office of the Company at 19, Kabanbay Batyr Avenue, Astana 010000, Kazakhstan.

#### **Management Board**

In November 2013, the Board of Directors of the Company approved a new organisational structure of the Company pursuant to which executives of each of the Company's key subsidiaries (KTO, KTG and KMG RM) were appointed as members of the Company's Management Board. This reorganisation was intended to centralise the Group's management functions and eliminate duplicative functions carried out at the subsidiary and Group level. As part of this new organisational structure, the Board of Directors of the Company resolved to reduce the size of the Management Board to seven members, each serving a term of up to three years. In September 2016, the Company introduced additional changes to its organisational structure, pursuant to which the Chairman of the Board of Directors is responsible for overseeing the activities of the following executives: Executive Vice President for Oil Exploration, Production and Oilfield Services; Executive Vice President for Transportation, Refining and Marketing; Executive Vice President for Transportation and Marketing; Executive Vice President for Finance, Chief Financial Officer; Senior Vice President for Transformation; Vice President for Legal Support; Vice President for Human Resources; Vice President for Health, Safety and Environment; and Vice President for Strategy, Investment and Risk Management Structural Subdivision and Security Service Structural Subdivision.

The Management Board is responsible for the day-to-day management and administration of the Company, subject to the supervision of the Board of Directors and the shareholders. The Management Board's responsibilities include the following:

- approving purchases by the Company of up to 10% of the shares in other legal entities;
- implementing the Company's strategic development plan;
- implementing and monitoring the implementation of resolutions of the Board of Directors, the shareholders and recommendations of the Company's external auditors and Internal Audit Service;
- adopting decisions relating to interested party transactions concluded with Samruk-Kazyna group companies;
- approving the Company's budget; and
- dealing with all other matters not reserved to the Board of Directors or the shareholders.

As at the date of this Base Prospectus, the Company's Management Board consists of seven members. The Board of Directors appoints the members of the Management Board. The current members of the Management Board were appointed in 2016, with the exception of the Chairman of the Management Board who was appointed in 2013 and Daniyar Berlibayev and Gleb Luxembourg, who were appointed in 2014 and 2015, respectively. The Board of Directors may at any time terminate the authority of any Management Board members, other than the Chairman of the Management Board, who is appointed by the shareholders.

As at the date of this Base Prospectus, the Company's Management Board consists of the following members:

Name	Age	Position with the Company
Sauat Mynbayev	54	Chairman of the Management Board, Member of the Board of Directors
		Deputy Chairman of the Management Board for Corporate
Daniyar Berlibayev	47	Development
Kairat Sharipbayev	53	Executive Vice President for Transportation and Marketing
Dauren Karabayev	38	Executive Vice President for Finance, Chief Financial Officer
Serik S. Abdenov	40	Vice President for Human Resources
Gleb Luxembourg	48	Senior Vice President for Transportation
Ardak Z. Mukushov	39	Vice President for Legal Support

Sauat Mynbayev. See "-Board of Directors".

**Daniyar Berlibayev.** Mr. Berlibayev was born in 1968. He graduated from the Al-Farabi State University in 1992 with a degree in 1992. From 2005 to 2007, Mr. Berlibayev worked as Director General of ICA and as Deputy Director General of KTG. From 2007 to 2009, he acted as Managing Director for Gas Projects of the Company. From 2009 to 2011, Mr. Berlibayev was Director General of KMG RM and then as Director General of KTG. From 2011 to 2013, he served as Managing Director of Gas Projects and as a Member of the Management Board of the Company. In 2013, Mr. Berlibayev was appointed as Deputy Chairman of the Management Board for Corporate Development. Also, from 2011, he has acted as a Member of the Board of Directors of KTG-Aimak, ICA and KTG-Aimaty.

**Kairat Sharipbayev.** Mr. Sharipbayev was born in 1963. He graduated from the Kazakh Agricultural Institute in 1985 and subsequently began his career as an Agrotechnician in the agricultural industry. Between 1991 and 1999, Mr. Sharipbayev held a variety of executive positions at Koktem LLP, Shyn-Assyl JSC and Zhetisu LLP. He graduated from Almaty Public University with a degree in Political Sciences in 1999 and served as Deputy to the Akim of Taraz between 1999 and 2000 before becoming Senior Vice President of Dauir CJSC in 2000. Mr. Sharipbayev was CEO of Kitap Publishing House between 2001 and 2002. He served as the Director of the Gas Transportation and Marketing Department and Deputy General Director for Marketing and Commerce of Intergas Central Asia CJSC from 2001 until 2003. Mr. Sharipbayev became an advisor to the deputy General Director for Commerce of JSC NC Kazakhstan Temir Zholy between 2005 and 2006. He was the Chairman of the Board of Directors of Danko JSC between 2006 and 2009. Mr. Sharipbayev was a General Director and Chairman of Management Board of KTG Aimak from January 2009 until October 2014. In

October 2014 he became a General Director and Chairman of Management Board of KTG and Deputy Chairman of the Management Board for KMG EP. He has served as the Chairman of the Board of Directors of KTG since 11 December 2015 and Executive Vice President for Gas Transportation and Marketing of the Company since August 2016.

**Dauren Karabayev.** Mr. Karabayev was born in 1978 and graduated from the Kazakh State Academy of Management in 1999 with a degree in International Economic Relations. In 2001, he graduated from Texas A & M University with a masters in finance. He began his career working as a Credit Analyst at ABN AMRO Bank Kazakhstan JSC in 2001 and became the Head of Credit Management in 2003. In 2006, Mr. Karabayev served as the Managing Director of JSC Halyk Bank. He was the Deputy Chairman of the Board of Halyk Bank from 2007 until June 2016. Mr. Karabayev was a Project Supervisor at McKinsey & Company Inc from June 2016 until September 2016 before being appointed Executive Vice President - Chief Financial Officer of the Company in October 2016.

Serik S. Abdenov. Mr. Abdenov was born in 1977. He graduated with a law degree from the Kazakh Institute of Legal Studies and International Relations in 1998. In 2004, Mr. Abdenov graduated in Economics at the Karaganda Economic University of Kazpotrebsoyuz, and, in 2013, he obtained an MBA degree from the Russian Academy of the National Economy, Mr. Abdenov served as Chief Specialist of the Regulatory Act Registration Administration from 1998 before being appointed Chief Specialist of the Legal Expert Review and Law Drafting Administration and Head of the Subordinate Legislation Expert Review Department of the Ministry of Justice of the Republic of Kazakhstan. Between 2000 and 2003 he worked in the Ministry of Foreign Affairs as Head of the Legal Expert Review Section of the International Legal Department, Head of the Control and Document Workflow Administration and Deputy Chief of Staff. In 2004, Mr. Abdenov graduated in economics at the Karaganda Economic University of Kazpotrebsoyuz. Between 2004 and 2009, he worked in the Ministry of Labour and Social Protection of Population, holding the positions of Deputy Director, Director of the Department of Employment of Population and Public Control over Compliance with the Labour and Occupational Safety and Health Laws, Director of the Labour and Employment Department, Vice Minister of Labour and Social Protection of Population of the Republic of Kazakhstan. Mr. Abdenov was appointed Deputy Akim, and later Senior Deputy Akim of the East-Kazakhstan Province in 2009. Between 2012 and 2013, he served as Minister of Labour and Social Protection of Population of the Republic of Kazakhstan. Mr. Abdenov acted as an Advisor to the Chairman of Management Board of the Company and was appointed Managing Director for Human Resources and Labour Remuneration of the Company in 2013. Mr. Abdanov has served Vice President for Human Resources of the Company since August 2016.

**Gleb Luxembourg.** Mr. Luxembourg was born in 1968. He graduated from Ivano-Frankovsk Institute of Oil and Gas in 1992 and began his career working as an assistant driller in Mamontovskoye EOR and WO of Yuganskneftegas PC. Mr. Luxembourg worked at UKOS NC OJSC, where he held a variety of different positions including Director General of YUKSAR LLC, in 1997. He was the financial director of Resourceenergo LLP between 2000 and 2002. In 2002, Mr. Luxembourg began working for the TNK-BP JSC group (originally called Tyumen oil company CJSC) and served as Director General of the Regional Service Centre – Nyagan CJSC between 2002 and 2005. He graduated from the Moscow Academy of State and Municipal Administration of the State Service Academy in 2003. Between 2005 and 2007, Mr. Luxembourg worked as Director General of RCSU-Nizhnevartovsk CJSC and was responsible for the management oil service companies in the Nyagan, Nizhnevartovsk, Novosibirsk, Raduzhniy regions. He was the Director General of Tagulskoye LLP from 2007 until 2009 and Deputy Director General of Rospan International between 2009 and 2011. He was Director General of Yamal SPG between 2011 and 2014 and he received an MBA from the Moscow International School of Business in 2012. Mr. Luxembourg became the Deputy Chairman of the Company's Management Board in June 2015.

**Ardak Z. Mukushov.** Mr Mukushov was born on 4 March 1978. He graduated from L.N. Gumilyov Eurasian National University with a degree in law and legal education methods in 1998. In 2007, Mr Mukushov graduated from Ryskulov Kazakh University of Economics. From 2000 to 2003, he worked in the Ministry of internal affairs, Astana and, from 2003 to 2010, he worked in the Ministry of Energy and Mineral Resources of the Republic of Kazakhstan as Senior Specialist, Head of Department, Head of Office and then Deputy Director of the Legal Service Department. From 2010 to 2013, Mr Mukushov acted as Director of the Legal Service Department at the Ministry of Oil and Gas of the Republic of Kazakhstan. Between January and August 2014, he was an advisor to the Chairman of the Company's Management Board before his appointment as Director of the Company's International Contracts Department. Mr Mukushov was appointed Vice President for Legal Support of the Company in January 2017.

The business address of each of the members of the Management Board is the registered office of the Company at 19, Kabanbay Batyr Avenue, Astana 010000, Kazakhstan.

#### Chairman of the Management Board

The Chairman of the Management Board is the Company's chief executive officer. The current Chairman of the Management Board, Sauat Mynbayev, was appointed by a resolution of the Board of Directors in July 2013.

The business address of the Chairman of the Management Board is the registered office of the Company at 19, Kabanbay Batyr Avenue, Astana 010000, Kazakhstan.

#### Internal Audit Service

The Internal Audit Service is a permanent collective body of the Company that performs internal audits of the Company, appraisals of reliability and efficiency of the Company's internal risk management and internal controls and monitors the Company's operations and its compliance with the laws of Kazakhstan and internal policies and procedures of the Company. The Internal Audit Service monitors and supervises the internal audit services of the Company's subsidiaries, joint ventures and associates and provides such internal audit services with guidance on the organisation of internal control and internal audit systems. The Internal Audit Service of the Company may, upon instructions of the Board of Directors of the Company, perform an audit of any subsidiary, joint venture or associate of the Company. Members of the Internal Audit Service of the Company are appointed by the Board of Directors for a term determined by the Board of Directors.

Members of the Internal Audit Service report to the Board of Directors and can be removed at any time. The Internal Audit Service has the right to convene an extraordinary meeting of the Board of Directors of the Company.

As at the date of this Base Prospectus, the Company's Internal Audit Service consists of the following members:

Name	Position with the Company
M (71 11011)	
Marat Zharasovich Serikbayev	Head of the Internal Audit Service
Yerbol Musayev	Deputy Head of the Internal Audit Service
Tolegen Yermukhametov	Manager
Damirzhan Intykbayev	Manager
Zhetken Koshkarov	Manager
Kanat Nurpeisov	Manager
Saltanat Aydarbekova	Senior Internal Auditor
Askhat Dairov	Senior Internal Auditor
Yesen Balmukhanov	Senior Internal Auditor
Madi Iskakbayev	Senior Internal Auditor
Galina Kirilishina	Senior Internal Auditor
Ayazbek Koshatayev	Senior Internal Auditor
Arman Tagashbayev	Senior Internal Auditor
Saltanat Tuyakbayeva	Senior Internal Auditor
Sembai Shamshidenov	Senior Internal Auditor
Gulnar Adenova	Senior Internal Auditor
Olzhas Danayev	Senior Internal Auditor
Gauhar Bagiparova	Senior Internal Auditor
Alatay Medylubayev	Senior Internal Auditor
Asel Tashenova	Senior Internal Auditor
Saule Khasanova	Senior Internal Auditor
Kamshat Khamitova	Senior Internal Auditor
Akmaral Shayakhmetova	Senior Internal Auditor
Aidos Altynbekov	Senior Internal Auditor
Gulnaz Dyusupzhanova	Senior Internal Auditor
Gulshat Mergenova	Senior Internal Auditor
Aigul Bafubayeva-Mamutova	Internal Auditor
Malike Abdresheva	Internal Auditor

#### **Management Remuneration**

In accordance with the Company's charter, the remuneration of the members of the Board of Directors is determined by the shareholders, while remuneration of the Chairman of the Management Board, the members of the Management Board and the Internal Audit Service is determined by the Board of Directors based on the policy of the shareholders.

Total compensation to the key management personnel of the Company amounted to KZT 9,797.4 million for the year ended 31 December 2016, KZT 9,017.2 million for the year ended 31 December 2015 and KZT 5,536.3 million for the year ended 31 December 2014. Compensation to key management personnel consists of salary and a performance bonus

based on operating results. The increase in compensation since 2014 was primarily due to the impact of the devaluation of the Tenge in 2015 as management remuneration is fixed in U.S. Dollars.

#### **Employment Contracts with Senior Executive Officers**

In general, the Company enters into employment contracts of indefinite duration with its senior executive officers. Under these contracts, the senior executive officers of the Company are entitled, in addition to their regular salary, to annual bonuses based on the Company's annual performance.

#### **Conflicts of Interest**

There are no potential conflicts of interest between any duties owed to the Company by members of the Board of Directors, the Management Board, the Chairman of the Management Board and the Internal Audit Service and their private interests or other duties.

## SHARE CAPITAL, SHAREHOLDERS AND RELATED PARTY TRANSACTIONS

#### **Share Capital**

The Company was formed in February 2002 with an initial share capital of KZT 47,874.0 million, which was contributed by the transfer to the Company of 14,561,629 common shares of Kazakhoil with a nominal value of KZT 1,000 per share and 333,119,985 common shares of CJSC NC of Oil and Gas Transport with a nominal value of KZT 100 per share. On 7 August 2002, the Company registered its share capital in the amount of KZT 48,874.0 million including a further contribution of KZT 1.0 million in cash, comprising of 95,747,255 common shares with a nominal value of KZT 500 per share.

In 2004, 2005 and 2006, the share capital of the Company was increased several times as a result of the issue of new shares to the Government as a result of cash contributions, which was partially offset by certain sums owed to the Government and expenses incurred by the Government and by the transfer of shares of certain Government owned entities to the Company. On 28 January 2006, the Government shares in the Company were transferred to Samruk-Kazyna. As at the date of this Base Prospectus, Samruk-Kazyna is the majority shareholder of the Company and is, in turn, wholly-owned by the Government. On 7 August 2015, NBK purchased 58,420,748 of ordinary shares of the Company, amounting to a 10% plus one share interest in the Company, from Samruk-Kazyna. Since August 2015, NBK's ownership interest has been diluted to approximately 9.9% of the ordinary shares of the Company. As at 31 December 2016, the Company's share capital was KZT 696,376.6 million. All shares are issued and outstanding.

In 2013, Samruk-Kazyna adopted a new dividend policy, which provides for a differentiated approach to the payment of dividends by entities within the Samruk-Kazyna group depending on their profitability and level of investments required to be used in their operations and expansion plans. According to this policy, all entities in which Samruk-Kazyna holds a controlling interest, including the Company, must pay a dividend of no less than 30% of their net profit per year, subject to reductions for the costs of social and investment projects.

In 2016, the Company declared dividends for 2015 at KZT 102.27 per common share in a total amount of KZT 59.7 billion, reflecting a dividend payout ratio of 15% for the year ended 31 December 2015.

#### Samruk-Kazyna

Samruk-Kazyna is wholly-owned by the Government and is the national managing holding company for substantially all state enterprises. Samruk-Kazyna was created in 2008 pursuant to the Presidential Edict № 669, dated 13 October 2008, and the Resolution of the Government № 962, dated 17 October 2008, by way of the merger of JSC "Kazakhstan Holding for Management of State Assets", "Samruk" and JSC "Sustainable Development Fund" "Kazyna". Samruk-Kazyna is a joint stock company whose shares are held by the Ministry of Finance's Committee of State Property and Privatisation on behalf of Kazakhstan. At the end of 2008, 100% of the Company's shares were transferred to Samruk-Kazyna. In August 2015, Samruk-Kazyna sold 10% plus one share of its interest in the Company to NBK. Since August 2015, NBK's ownership interest has been diluted to approximately 9.9% of the ordinary shares of the Company.

Samruk-Kazyna's primary objective is to manage shares (participatory interests) of legal entities it owns with a goal of maximising long-term value and increasing competitiveness of such legal entities in world markets. Another goal of Samruk-Kazyna is to achieve transparency in operations within its group, including through procurement procedures, which extend to the operations of the Company. See "*Regulation in Kazakhstan—S-K Rules*".

While statements have appeared, from time to time, in the press with respect to a potential initial public offering by Samruk-Kazyna of a minority stake in the Company and the Company is included in the list of companies identified for partial privatisation in the 2016 Complex Privatisation Plan, the terms and timing of any such sale have not been finalised. The Company continues to believe that it has the strong support of the Government, which has historically assisted the Company by providing financing and strategic support and otherwise played an important role in the expansion of the Company's operations, reserves, production levels and transportation and refining networks.

The governance of Samruk-Kazyna's activities is subject to general corporate governance applicable to all joint stock companies in Kazakhstan. Accordingly, the corporate governance structure of Samruk-Kazyna is as follows: the Government, as the shareholders constitutes the supreme governing body, the board of directors constitutes the managing body, and the management board constitutes the executive body.

Members of Samruk-Kazyna's board of directors are appointed by the Government, and its members are, among others, the Minister of Finance, the Minister of Economy and Budget Planning, independent directors and the chairman of the management board of Samruk-Kazyna. In addition, the board of directors is chaired by the Prime Minister of Kazakhstan.

The registered office of Samruk-Kazyna is at Block B, 8 Kunayev Street, Astana 010000, Kazakhstan and the telephone number is: +7 7172 554 002.

#### NBK

NBK is the central (or the only first-tier) bank of Kazakhstan. It was formed on 13 April 1993 as a result of the reorganisation of the Kazakh Republican bank. It is accountable to the President of the Republic of Kazakhstan, but within the limits of authority granted by its enabling legislation, is independent in its activities.

The registered office of NBK is at 21 "Koktem-3", Almaty, 050040, Republic of Kazakhstan and the telephone number is: +7 727 2704 591.

#### Relationships between the Company and its Significant Subsidiaries

Set out below is a summary of the material agreements and transactions that have been entered into by the Company with its significant subsidiaries.

#### 2014 Potential Buyback of Shares in KMG EP

In July 2014, the Company released an announcement confirming that the Company had made a preliminary approach to the Independent Directors of KMG EP with a proposal to make an offer for the shares in KMG EP that it does not already own at a value of U.S.\$18.50 per GDR/20,393 KZT per share (or U.S.\$2.8 billion in the aggregate). The offer was ultimately withdrawn after failure to reach agreement with the KMG EP's Independent Directors on price.

#### **Relationship Agreement and Further Offer to Buyback Shares**

The Relationship Agreement regulating the degree of control that the Company may exercise over the management of KMG EP was entered into between the Company and KMG EP dated 8 September 2006. The principal purposes of the Relationship Agreement are to ensure that:

- KMG EP can effectively access the international capital markets;
- KMG EP (i) is capable of carrying on its business as an independent and free standing business apart from the Company and of any of its affiliates and (ii) operates in the best interests of all shareholders;
- the Company shall use its reasonable endeavours to ensure that no member of the Company shall act in any way which shall prejudice the ability of KMG EP to carry on its business independently of the Company (or render it unsuitable for continued listing on any recognised stock exchange);
- subject to the JSC Law and to the terms of the Services Agreement (as defined below), the Company will not exercise its voting rights in KMG EP, whether as a shareholder or through its representation on KMG EP's Board of Directors, in respect of any resolution which relates to a transaction between KMG EP and the Company and, with respect to KMG EP's Board of Directors, on matters in which the Company's representatives may have an interest as a result of being a director or officer of the Company or any entities of the Company;
- the Company will not require KMG EP to increase the amount of financial contribution to assist in implementing social projects in the regions and cities in which members of KMG EP operate, except as required by social programmes that predate the Relationship Agreement, the terms of exploration or production licences and contracts held by members of KMG EP from time to time, Kazakhstan law or as otherwise approved by KMG EP's board in accordance with its Charter; and
- both the Company and KMG EP shall (and shall ensure that their respective subsidiaries shall), subject to all applicable laws and the terms of existing agreements between the Company and KMG EP (or their respective affiliates), conduct any transactions and relationships (whether contractual or otherwise) between any member of the Company, on the one hand, and any member of KMG EP, on the other, on arm's length terms and on a normal commercial basis.

The Relationship Agreement remains valid until the earlier of (i) the GDRs issued by KMG EP ceasing to be listed on any stock exchange to which KMG EP's securities have been admitted (other than the KASE), or (ii) the Company (or any of its affiliates) ceasing to be a "controlling shareholder" in KMG EP. For these purposes, a controlling shareholder is any person (or persons acting jointly by agreement whether formal or otherwise) who is entitled to exercise or to control the exercise of 30% or more of the rights to vote at KMG EP's general meetings or is able to control the appointment of directors who are able to exercise a majority of votes at KMG EP's board meetings.

In June 2016, the Company proposed certain changes be made to KMG EP's charter and to the Relationship Agreement (the KMG EP Proposal), aimed at alleviating KMG EP's deteriorating financial results, which had been significantly affected by difficult trading conditions and a challenging external environment. The Company's proposed amendments to KMG EP's charter and the Relationship Agreement included (i) the removal of the multi-layered decision making process by focusing decision making with KMG EP's board; (ii) amending the membership of the Nominations Committee and the process of appointing Independent Directors to the KMG EP board; and (iii) addressing technical shortcomings in the documents. The Company made an offer to purchase shares and GDRs in KMG EP to the shareholders of KMG EP wishing to exit as a response to the KMG EP Proposal, at a price of U.S.\$7.88 per GDR; U.S.\$47.28 per common share and U.S.\$27.62 per preferred share. In July 2016, the Company published a revised circular: (i) increasing the offer to purchase shares and GDRs in KMG EP to U.S.\$31.55 per preferred share; and (ii) removing from the KMG EP Proposal, the proposal that the Company retain veto rights in respect of future nominations of KMG EP Independent Directors by the Nominations Committee. The offer was rejected in August 2016 and the Company currently has no plan to make an alternative offer.

#### Services Agreement

KMG EP and the Company enter into the Services Agreement on an annual basis whereby the Company grants certain rights and renders certain services to KMG EP and refrains from undertaking certain business activities in Kazakhstan. Accordingly, the Services Agreement is renewed on an annual basis if KMG EP determines that entry into the Services Agreement is beneficial to KMG EP. The Services Agreement was last renewed in April 2014. In 2015 and 2016, KMG EP did not request any services from KMG under the Services Agreement.

Under the Services Agreement:

- The Company undertakes that it will not (and will procure that each member of the Company will not) carry on, be engaged in or otherwise interested economically in onshore exploration, development or production of oil at predominantly oil hydrocarbon deposits in Kazakhstan, except:
  - where such operations are carried on by a member of the Company or by an entity in which a member of the Company has an ownership or participatory interest at the date of the Services Agreement and/or pursuant to resolutions of the Government and/or international obligations of Kazakhstan;
  - (ii) in connection with the acquisition or holding of any Existing Onshore Oil Asset or New Onshore Oil Asset (each as defined below) as required in order to perform its obligations under the Services Agreement;
  - (iii) where the Company has acquired any Existing Onshore Oil Asset or New Onshore Oil Asset and KMG EP has notified the Company that it does not want to acquire such existing onshore oil asset or new onshore oil interest; or
  - (iv) as otherwise agreed in writing by KMG EP provided that KMG EP undertakes that it shall only be entitled to grant such consent if approved at a meeting of the Board of Directors of KMG EP at which a majority of Independent Non Executive Directors are present at such meeting and approve such consent.
- If the State elects to sell or transfer its controlling interest in any subsoil use project in respect of hydrocarbon deposits in Kazakhstan, or any unlicenced exploration areas, fields or blocks in connection with the exploration and production owned or controlled by the Government or the Ministry of Energy (a "**New Onshore Oil Interest**"), the Company will, if requested by KMG EP, make a proposal to the Ministry of Energy that the Company wishes to acquire such New Onshore Oil Interest without undertaking a tender in respect of such New Onshore Oil Interest. If the Company has acquired a New Onshore Oil Interest without undertaking a tender in respect of such interest or the Company decides to sell or transfer a controlling interest in any New Onshore Oil Interest already held by the Company, the Company will first grant KMG EP a right of first refusal to acquire such New Onshore Oil Interest at fair market value. If the Company and KMG EP are unable to agree on the terms of such acquisition, the Company must offer

such New Onshore Oil Interest for sale by way of auction to interested parties, in which event KMG EP will be entitled to match the winning bid for such interest and acquire up to 50% of such offered new onshore oil interest.

- If the Government elects to exercise its pre-emptive right (pursuant to Article 12 of the 2010 Subsoil Law, see "Regulation in Kazakhstan—State's Pre-Emptive Rights and Regulation of Subsoil Use Rights") to acquire an interest in any subsoil use right or asset in respect of oil onshore hydrocarbon deposits in Kazakhstan or an ownership or other participatory interest in any entity (whether incorporated in Kazakhstan or elsewhere) owning (wholly or primarily) such a subsoil use right, or asset (other than a New Onshore Oil Interest) (an "Existing Onshore Oil Asset") in which KMG EP has declared an interest to acquire, the Company must use its reasonable endeavours to procure that the Government exercises such pre-emptive right on behalf of KMG EP and KMG EP will acquire such Existing Onshore Oil Asset. If the Company elects to dispose of a controlling interest in any other Existing Onshore Oil Asset held by the Company and in which KMG EP has declared an interest to acquire, the Company must first grant KMG EP a right of first refusal to acquire such Existing Onshore Oil Asset at fair market value. If the Company and KMG EP are unable to agree on the terms of such acquisition, the Company must offer such Existing Onshore Oil Asset (but not less than any part thereof that was offered to KMG EP) by way of auction to interested parties, in which event KMG EP will be entitled to match the winning bid for such interest and acquire 50% of such offered Existing Onshore Oil Asset. If the Company has failed to sell a controlling interest in any Existing Onshore Oil Asset (whether pursuant to the exercise of KMG EP's right of first refusal or by way of auction or otherwise) and subsequently KMG EP requests that the Company sell such Existing Onshore Oil Asset, the Company must consider such request in good faith (but will not be obliged to sell such Existing Onshore Oil Asset to KMG EP).
- The Company will use all reasonable endeavours to ensure that KMG EP continues to benefit on materially the same terms from transportation infrastructure used by members of the Company for so long as the Services Agreement continues. In particular, the Company must procure, in respect of itself, and must use all reasonable endeavours to procure, in respect of any act required of any third party, the following:
  - KTO will continue to provide the Company with transportation facilities as provided in the KTO Transportation Agreement (See "—*Relationships between the Subsidiaries, Joint Ventures and Associates of the Company*—*KTO Transportation Agreement*") and KMG EP shall provide the volume of crude oil for transportation and make payments as provided in the KTO Transportation Agreement;
  - (ii) after the expiration of the KTO Transportation Agreement, KTO shall allocate to KMG EP at the relevant time oil transportation capacity on terms no less favourable than those offered to other users provided that KTO may give a preferential right of first refusal to users which are in compliance with their contractual obligations to KTO; and
  - (iii) KTO shall allocate to KMG EP additional residual oil transportation capacities (or new transportation routes) on commercial terms on a take-or-pay basis.
- The Company will use all reasonable endeavours within the rights of the shareholder from Kazakhstan under the CPC shareholder agreement (See "*Business*—*Transportation*—*Transportation of Crude Oil*—*CPC Pipeline*") to ensure that:
  - KMG EP (or any specified member of KMG EP) is nominated "affiliated shipper" of the Company (including all rights and obligations pursuant to which the Company has access to the CPC Pipeline) for the purposes of access to the CPC Pipeline in respect of any volume of crude oil proposed in writing by KMG EP to be delivered through the CPC Pipeline;
  - (ii) the Company is entitled to deliver into the CPC Pipeline any volume of crude oil proposed in writing by KMG EP to be delivered through the CPC Pipeline in accordance with the quota allocated to the shareholder from Kazakhstan; and
  - (iii) the CPC consortium allocates any increased capacity (as notified in writing from time to time by KMG EP to the Company) in the CPC Pipeline to KMG EP as the "affiliated shipper" of the Company (where commercially practicable).

In consideration for the grant of such rights and the provision of such services and for the Company agreeing to restrict its business, KMG EP has agreed to pay to the Company the sum of KZT 10.0 billion (including VAT) per year. To the extent that the Company successfully participates in the annual tender for the provision of services set out in the Services Agreement, the annual fee for such services shall be as specified in the tender, but the Company anticipates that it will

increase in line with the consumer price index of Kazakhstan as provided in the Relationship Agreement (see "-*Relationship Agreement*").

#### Relationships between the Subsidiaries, Joint Ventures and Associates of the Company

The Company's subsidiaries, joint ventures and associates enter into transactions with each other from time to time. Set out below is a summary of the material agreements and transactions that have been entered into among the Company's subsidiaries, joint ventures and associates other than in the ordinary course of business.

#### Atyrau Refinery Supply Arrangements

KMG RM, as the owner of the Atyrau Refinery, is required by the S-K Rules to make an annual tender for the supply of crude oil to be processed by the Atyrau Refinery. Pursuant to the Relationship Agreement, KMG EP undertook to participate in the annual crude oil procurement tenders until April 2016.

KMG EP and the Company agreed that such participation by KMG EP would be on the following terms:

- For the years 2006 to 2010, as stipulated in the Relationship Agreement, KMG EP was obligated to sell up to 1.9 million tonnes of crude oil per year, if so requested by Atyrau Refinery. For 2011 to 2015, the amount which KMG EP is obligated to provide under the Relationship Agreement is determined on an annual basis; and
- the price of any crude oil supplied by KMG EP shall be equal to the cost of such crude oil plus a margin of 3%, where cost is calculated as the production cost of one tonne of crude oil for KMG EP plus the transportation cost incurred by KMG EP, where:
  - (i) the production cost of one tonne of crude oil is the ratio of (A) the total crude oil production costs and all administrative and non-production costs (including general administration costs) under the procurement tender plan for the relevant calendar year to (B) the total volume of crude oil production at all production branches of KMG EP under the procurement tender plan for the relevant calendar year; and
  - (ii) the transportation cost of one tonne of crude oil is the ratio of (A) the total costs of crude oil transportation from all the branches of KMG EP to the Atyrau Refinery under the procurement tender plan for the relevant calendar year to (B) the total volume of crude oil supplies to the Atyrau Refinery from all production branches of KMG EP under the procurement tender plan for the relevant calendar year.

KMG EP has not participated in any procurement tenders since April 2016. Prior to April 2016, KMG EP sold a portion of the crude oil it produced to KMG RM in order to meet its domestic supply obligation. KMG RM further processed this crude oil and sold refined products. With effect from April 2016, KMG EP has instead provided volumes of crude oil for processing at the Atyrau Refinery and Pavlodar Refinery (and paid the corresponding processing fee) and then sold refined oil products for its own account, using KMG RM as a sales agent. On 1 January 2017, KMG EP ceased using KMG RM as its sales agent and has started marketing refined products for its own account.

#### Relationships between the Company and TCO

Several material agreements have been entered into among TCO and its partner, including the Company and the Government. These agreements set out a number of important rights, including TCO taxation and royalty arrangements with the Government, economic stabilisation provisions relating to changes in taxes or other levies and TCO right to export its products and to receive and retain revenue in hard currency in offshore accounts.

#### Formation Agreement

The formation agreement establishing TCO was entered into on 2 April 1993 (the "**Formation Agreement**") and was last amended on 13 October 2004, by the Company, Chevron Overseas, LukArco and ExxonMobil Kazakhstan Ventures Inc. The Formation Agreement provides that TCO's objectives are to develop hydrocarbon resources and explore, produce, process, store, transport, export and sell hydrocarbons, hydrocarbon products, and sulphur. The term of the Formation Agreement is 40 years.

The Formation Agreement may terminate prior to the expiration of its term under the following circumstances: (a) mutual agreement of its partners; (b) insolvency of the partnership or withdrawal of one of the partners in accordance with the

Formation Agreement; (c) bankruptcy, liquidation or similar events affecting one of its partners; (d) breach by one of the partners of a material obligation under the Formation Agreement, subject to a cure period; (e) a change of control, merger, amalgamation or reconstruction of one of the partners or any person who has control of a partner, except that (i) no change of control will be considered to occur in the event the Company, or any Kazakhstan legal entity which has control of the Company is privatised, restructured, merged, amalgamated, reconstructed or incorporated in such a way that no person other than the Government holds, directly or indirectly, more than a 10% interest in the Company or such Kazakhstan legal entity and (ii) such provision does not apply to Chevron Corporation, Mobil Corporation, LUKOIL or Atlantic Richfield Company if the Government has reasonable grounds to disapprove of such merger or change of control after having discussed the matter in good faith with Chevron Corporation, Mobil Corporation, LUKOIL or Atlantic Richfield Company or their new controller.

The Formation Agreement provides that each of TCO's partners has an undivided interest in TCO equal to its participatory interest. Parent companies of TCO's partners have entered into guarantees whereby they guarantee to the Government, to TCO and to TCO's partners, their affiliate's cash call obligations under the Formation Agreement. The Company's obligations are guaranteed by the Government.

The Formation Agreement provides that TCO's highest governing body is the general meetings of its partners conducted in the form of (a) Partnership Council meetings or (b) meetings of its partners to accomplish matters reserved to them at law. The Partnership Council consists of eight members: three appointed by Chevron Overseas, two appointed by the Government (failing whom, the Company); two appointed by ExxonMobil Kazakhstan Ventures Inc. and one appointed by LukArco. TCO's General Director and Deputy General Director are unofficial members of the Partnership Council. Unless otherwise agreed, the Government (failing whom, the Company) nominates the Chair of the Partnership Council (subject to a vote) but the Chair has no authority to represent TCO.

The Formation Agreement provides that Partnership Council meetings are held at TCO offices at least quarterly, unless decided otherwise by Partnership Council. A quorum of at least 81% of TCO's Participatory Interests is required for any Partnership Council meetings. Each partner has one vote weighted in accordance with its participatory interest. All Partnership Council decisions require the affirmative vote of at least 81% of participatory interests in TCO, except for the following six fundamental issues that must be decided unanimously:

- termination, liquidation or wind up of TCO's operations, appointment of a receiver or liquidator, or entering into any arrangement with creditors;
- commencement of any new businesses, trading under any name other than "Tengizchevroil" or discontinuing any of TCO's business;
- any sale, transfer, lease, licence, right to use or disposal of all or a substantial part of TCO's business, undertaking or assets;
- any consolidation, merger, acquisition or disposal of any interest in any other entity or becoming a partner in any other partnership;
- applying for or surrendering any exploration or production licence or relinquishing any area covered by a licence; and
- entering into or amending any loan agreement with a partner or affiliate of a partner, unless such agreements or amendments are made on identical terms to all partners.

Under the Formation Agreement, Chevron Overseas provides management and administrative expertise to TCO, including nomination of all of department heads of TCO except the heads of the Governmental Relations, Human Resources and Legal Departments, which are jointly nominated by the Company, ExxonMobil Kazakhstan Ventures Inc. and Chevron Overseas or, failing a joint nomination, Kazakhstan. The Formation Agreement requires that all nominees must be qualified to perform their jobs.

#### Financial Arrangements under Formation Agreement

The Formation Agreement, to the extent TCO does not have sufficient cash available, establishes its right to require its partners, in proportion to their participatory interests, to make up cash deficiencies required to conduct partnership activities in accordance with approved work programmes and budgets. These cash calls are to be advanced in U.S. Dollars and accounted for as loans between TCO and its partners. Defaults on cash calls are to be made up by non-defaulting

partners of TCO and are compensated with interest and a prior right to defaulting partner's share of any of revenue of TCO upon distribution until repaid.

Where such a default lasts for 90 days, non-defaulting partners of TCO may within 60 days thereafter elect to buy the defaulting partner's interest or liquidate TCO. If a price cannot be agreed, non-defaulting partners have a right of first offer with respect to the sale of any of assets of TCO. Under the Formation Agreement, the right to cash calls by TCO partners exists only between TCO and its partners and may be enforced only by TCO and its partners. Nothing in the Formation Agreement confers any rights or remedies on any person other than the parties to it, their respective successors and assigns and TCO, and no provision gives any third person any right of subrogation or action over and against any other party.

The Formation Agreement provides that TCO distributes the maximum amounts of cash available, subject to its reasonable cash requirements. Under this Agreement, each of TCO's partners has the right to receive, keep and use cash advances from TCO outside of Kazakhstan and the CIS in proportion to their interests in TCO. The Formation Agreement provides that TCO is responsible for withholding the applicable taxes on profit and interest distributions it makes.

The Formation Agreement provides that all sales proceeds of TCO in freely convertible currencies will be deposited into London bank accounts of TCO, non-convertible currency proceeds may be deposited as decided by the Partnership Council, freely convertible currency obligations will be paid directly from London accounts of TCO and non-convertible obligations from non-convertible accounts of TCO.

#### TCO Advanced Oil Sale Transaction

In March 2015, KMG Finance, as seller, and KMG, as guarantor, entered into an advanced sale of oil transaction. See "Business—Exploration and Production—Significant Production Fields of Other Joint Ventures and Associates—TCO—TCO Advanced Oil Sale Transaction".

#### Transfer and Assignment of Interest

The Formation Agreement provides that each of TCO's partners has the right to transfer all or part of its interest in TCO to any person capable of performing its obligations, subject to the consent (not to be unreasonably withheld) of the other partners. If any such transfer is to a non-affiliate, the transferring partner shall first offer to sell or transfer all or part of such participatory interest to the non-transferring partners, but where TCO partners cannot agree on terms within 45 days, the transferring partner has 180 days thereafter to sell its interest to qualified third parties (subject to the consent of non-transferring partners of TCO, which shall not be unreasonably withheld) on terms no more favourable than those offered to non-transferring partners of TCO. Under the Formation Agreement TCO's partners may withdraw from the partnership at any time after giving 180 days advance notice. Other partners have 45 days from receipt of such notice to accept the withdrawing partner's interest (subject to assumption of all future obligations related thereto) or join in withdrawal. Withdrawal does not excuse a partner from its financial obligations existing or accrued up to the date of the withdrawal notice.

### **Project Agreement**

A project agreement was entered into on 2 April 1993 and was last amended on 13 October 2004 by the Government, the Company, Chevron Overseas, CTOPI, ExxonMobil Kazakhstan Ventures Inc. and LukArco (the "**Project Agreement**") and sets forth the parties' obligations with respect to payments, taxes, royalty and other matters associated with the activities of TCO. Pursuant to the Project Agreement, TCO has exclusive rights until 6 April 2033 to develop and produce all hydrocarbons, hydrocarbon products and sulphur from its concession area, as set out in its production licence. The Government is obligated to ensure that TCO operations are not adversely affected by the actions and operations of other operators in the area with respect to emissions and the use of natural resources and the infrastructure.

The Project Agreement provides that agreements between TCO and Kazakhstan with respect to (a) taxes and other governmental exactions, (b) royalty, (c) exchange, transportation, export and marketing and (d) currency matters are effective until 6 April 2033, shall govern in case of any inconsistency with existing or future Kazakhstan law and may not be changed without the express written consent of the Government, Chevron Corporation, Mobil Corporation, OJSC Oil Company LUKOIL and Atlantic Richfield Company (now a subsidiary of BP). The Project Agreement provides that the Government shall take such action as may be required to give such provisions the force of law. The Project Agreement provides that the aggregate amount of taxes and other forms of levies and royalty applicable to TCO with respect to the Tengiz project, the Company with respect to payments of interest and profit distributions received from TCO, CTOPI with respect to payments from TCO and the Government, and Chevron Overseas, ExxonMobil Kazakhstan Ventures Inc. and LUKARCO, each with respect to its participatory interest in TCO and otherwise in connection with the Tengiz project, are fixed as described below until 6 April 2033.

TCO pays the Government a base royalty of 25% of the dollar value equivalent of crude oil, gas, propane, sulphur and other products valued at the wellhead. Under the terms of the Project Agreement, TCO pays the base royalty quarterly. Each quarterly payment is due within 30 days of the end of the applicable quarter and consists of 90% of the base royalty estimated to be due for such quarter plus the difference between the prior quarter's estimated payment and the amount of the base royalty actually due for the prior quarter. The Government may elect to receive the base royalty in the form of crude oil and other products if sufficient production is available.

The Project Agreement provides that TCO will not make any claim for refund from the Government in respect of any Net VAT (defined below) or claim depreciation in respect of any amount representing an increase in Non-Offsettable VAT (defined below). The Project Agreement provides that the base royalty will be reduced by an amount equal to (a) the amount of any refund in respect of Net VAT referable solely to the Tengiz project that would be due to TCO but for the provision of the Project Agreement described in the preceding sentence plus (b) any increase in the amount of Non-Offsettable VAT paid by TCO over the amount of Non-Offsettable VAT that would have been payable had the applicable goods or services been purchased on the date of the Project Agreement. "**Net VAT**" means the difference between (i) those amounts of value added tax imposed by any republic in the CIS paid by TCO on goods and services supplied to TCO in relation to the Tengiz project, and (ii) those amounts of value added tax imposed by any republic in the CIS on goods and services which under Kazakhstan law from time to time is not to be included in determining Net VAT.

The Project Agreement establishes a profits tax at the rate of 30% until such time as a lower tax rate on profits is made available to at least two other similar joint venture projects.

If the total amount of (a) taxes and levies paid pursuant to the Project Agreement for any tax year less VAT, (b) taxes assessed which were not applicable to TCO at the time of the formation ("**non-applicable taxes**"), and (c) employment taxes, exceeds or falls short of the amount that would be payable at the following rates then the amount of royalty payable to Kazakhstan is to be adjusted. The adjustment is made to ensure that the aggregate amount received by Kazakhstan in taxes and royalty (excluding VAT, non-applicable taxes and employment taxes) equals the amount which would be payable under the following rates: 30% on TCO profit, 20% withholding tax on interest paid by TCO, 15% withholding tax on profit distributions made by TCO and the aggregate relevant indexed amount (U.S.\$7 million indexed to 1997 prices), as defined in the Project Agreement, with respect to additional taxes. The profit tax and withholding tax rates must be adjusted if a lower tax rate is made available to at least two other similar joint ventures.

Where reductions in royalty payable to the Government exceed royalty due to the Government, such excess will be offset against any taxes and other non-discriminatory government exactions owed to the Government. If TCO is prevented from receiving the world market price (which is defined as the freely negotiated arm's length export price at the time) for the full value of any of TCO's crude oil sold or any part of the proceeds of crude sales is prevented from being deposited in freely-convertible currency in London, then base royalty payments are reduced by an amount equal to the amount of such loss.

#### Kashagan Advanced Oil Sale Transaction

In November 2016, KMG Kashagan B.V. entered into a prepayment transaction in relation to the advanced sale of the crude oil produced at the Kashagan Field. See "Business—Significant Production Fields of Other Joint Ventures and Associates—Kashagan Advanced Oil Sale Transaction."

### LLP "PSA"

In June 2010, the Company established LLP "PSA", a 100%-owned subsidiary (as at 31 December 2016) with charter capital of KZT 4,077.0 million. LLP "PSA" is responsible for the PSAs covering the North Caspian Project (Kashagan Field), Karachaganak Field and Dunga Field, respectively. Although LLP "PSA" is legally owned by the Company, as at the date of this Base Prospectus, 100% of the participatory interests in LLP "PSA" were transferred to the MOG and are held by the Ministry of Energy under a trust management agreement with the Company.

LLP "PSA" is responsible for the PSAs covering the North Caspian Project (Kashagan Field), Karachaganak Field and Dunga Field, respectively. The primary objective of LLP "PSA" is to monitor and protect the interests of the Government through ensuring compliance of all parties with their respective obligations under certain PSAs. According to the decisions of the Intergovernmental Committee for Development of Oil, Gas and Energy Sectors, certain functions and authorities of the Ministry of Energy (as the successor to the MOG) as the "authorised body" under the PSAs are delegated to LLP "PSA". At the time of the relevant decisions, such delegation was considered to be temporary and the Company understands that the Government has since considered transferring the interests in LLP "PSA" from the Company to the Ministry of Energy. As at the date of this Base Prospectus, however, there has been no change in the ownership or trust

management arrangements of LLP "PSA" and the delegation remains in force. The Ministry of Energy, the Company and LLP "PSA" are still engaged in ongoing discussions regarding the most appropriate structure to optimise and protect the interests of all parties. As at the date of this Base Prospectus, no immediate decision or action is expected.

Neither the creation of the MOG in 2010, the subsequent establishment of LLP "PSA" and the delegation to it of the functions of the "authorised body" under the PSAs, nor the recent re-organisation of the Government and creation of the Ministry of Energy have to date, nor are expected to, adversely affect the Company's status as the designated beneficiary of the Government's pre-emptive rights to acquire interests in Subsoil Use Agreements or the Company's reserves or other commercial interests.

#### **Relationships with Certain Related Parties**

The Company also enters into transactions with related parties other than those described above. See Note 33 to the 2016 Financial Statements and Note 33 to the 2015 Financial Statements. The Company identifies related party transactions as transactions between its subsidiaries, joint ventures and associates and:

- the key management personnel of the Company;
- enterprises in which a substantial interest in the voting shares is owned, directly or indirectly, by the Company's key management personnel; or
- Samruk-Kazyna entities and other entities controlled by the Government.

Related party transactions are made in accordance with Kazakhstan law, including the JSC Law, as well as Samruk-Kazyna internal regulations, on terms agreed between the parties. Such terms may not necessarily be at market rates, except for certain regulated services, which are provided based on the tariffs available to related and third parties.

The following tables provide the total amount of transactions, which have been entered into with related parties for the periods and as at the dates indicated:

	Factorial	Sales to	Purchases from	Interest earned from	Interest incurred
Related party	For the period ended	related parties	related parties	related parties	to related parties
		(KZT	millions)		
Samruk-Kazyna entities <sup>(1)</sup>	<ul><li>31 December 2016</li><li>31 December 2015</li><li>31 December 2014</li></ul>	64,283.5 52,538.7 49,222.9	28,166.8 25,971.5 30,745.4	14,325.5 4,731.5 5,553.9	4,089.5 561.7 560.1
Associates	<ul><li>31 December 2016</li><li>31 December 2015</li><li>31 December 2014</li></ul>	25,429.1 112,705.1 8,242.4	61,467.3 22,378.4 14,288.4	13,417.3 9,383.5 —	4,379.0 2,885.3 —
Joint ventures in which the Company is a partner	<ul><li>31 December 2016</li><li>31 December 2015</li><li>31 December 2014</li></ul>	303,010.9 278,198.2 241,420.8	624,153.4 125,179.9 124,373.6	26,462.2 15,983.0 8,903.4	4,917.7  676.4
Other related parties	<ul><li>31 December 2016</li><li>31 December 2015</li><li>31 December 2014</li></ul>	105.7	4,764.4 68,406.3 180.1	717.0 416.0	25,424.7 13,236.9 27,273.9

Related party	As at	Due from related parties (KZT)	Due to related parties millions)	Cash and deposits placed with related parties	Borrowin gs payable to related parties
Samruk-Kazyna entities <sup>(1)</sup>	<ul><li>31 December 2016</li><li>31 December 2015</li><li>31 December 2014</li></ul>	250,189.2 86,673.9 50,917.9	1,755.2 28,779.7 14,463.7	227.3 38.3 42.4	7,527.7 7,192.2
Associates	<ul><li>31 December 2016</li><li>31 December 2015</li><li>31 December 2014</li></ul>	196,364.7 238,975.8 32,518.3	6,519.2 2,740.2 959.3		
Joint ventures in which the Company is a partner	31 December 2016 31 December 2015 31 December 2014	426,310.1 386,156.4 177,799.5	148,065.7 71,317.4 37,412.7		 
Other related parties	31 December 2016 31 December 2015 31 December 2014	222.0	8,783.3 12,943.1 7,043.2	308.7 274.3 2,900.9	539,518.3 622,971.8 376,939.5

Note:

Includes primarily transactions of the Company with Samruk-Kazyna, JSC National Company Kazakhstan Temir Zholy, JSC Kazakhtelecom, JSC Kazatomprom, JSC KEGOK, JSC Kazpost, JSC Samruk-Energo and other entities.

Transactions with Samruk-Kazyna and other state controlled entities are mainly represented by transactions of the Company with NC Kazakhstan Temir Zholy JSC, NC Kazakhtelecom JSC, NAC Kazatomprom JSC, KEGOC JSC, Kazpost JSC and Samruk-Energo JSC and other entities.

Companies in the Samruk-Kazyna group of companies are subject to the S-K Rules, which require them to conduct a public tender for certain purchases of goods, works or services aimed at ensuring that Samruk-Kazyna group companies enter transactions only on market terms and conditions.

In 2014, KTG provided an interest-free loan to BSGP in two tranches in amounts of KZT 10.2 billion and KZT 15.8 billion. In 2015 and 2016, KTG provided additional interest-free loans to BSGP in amounts of KZT 36.8 billion and KZT 11.4 billion, respectively.

In October 2015, Coöperatieve KazMunaiGaz U.A. sold 50% of its shares in KMG Kashagan B.V. to Samruk-Kazyna for an amount of U.S.\$4.7 billion, with a call option to buy back all or part of the shares effective from 1 January 2018 to 31 December 2020 (subject to extension by mutual agreement). Samruk-Kazyna subsequently transferred these shares back to the Group to be held in trust management for Samruk-Kazyna, and the Group continues to control the daily operations of KMG Kashagan B.V.

In 2015, the Company issued 55.7 million common shares and, as consideration for such share issuance, the Company received cash amounting to KZT 12.7 billion and the right to claim payments under the loan agreement dated 16 May 1997 between the Government and CPC (the "**Kazakhstan Note**"). See Note 19 to the 2016 Financial Statements.

In 2015, the Company recognised additional paid-in capital in the amount of KZT 13.4 billion, which represented the fair value of gas pipelines contributed by Samruk-Kazyna on trust management terms until transfer of the legal title to the pipelines operated by ICA to ICA is completed. See "*Business—Transportation—Transportation and Storage of Gas*".

In 2016, the Company provided an interest free loan to Samruk-Kazyna in an amount of KZT 203.9 billion.

In 2016, the Company issued 5,272 common shares and, as consideration for such share issuance, the Company received a building in Kyzylorda worth an amount of KZT 13.2 million and cash of KZT 1,000.

In February 2017, the Company issued 5.2 million common shares to Samruk-Kazyna and, as consideration for such share issuance, the Company received high, medium and low pressure gas pipelines and associated facilities in the amount of KZT 12.9 billion and cash of KZT 1,000.

Pursuant to the Government's 2016 Complex Privatisation Plan, the Company has disposed of certain non-core assets, and has announced its decision to dispose of 51% of KMG International, which is expected to be completed by the end of the first half of 2017. Pursuant to the Government's 2016 Complex Privatisation Plan, the Company is also expected to dispose of certain additional non-core assets, including 100% of the shares of Eurasia Air JSC, 51% of the shares of Kazmortransflot National Marine Shipping Company JSC, 100% of the Company's interest in Kazakh-British Technical University, 100% of the shares of each of Rominserve Valves IAIFO, Global Security System SA and Palplast SA, each of which are subsidiaries of KMG International. In addition, Atyrau Refinery, Pavlodar Refinery and Shymkent Refinery are also included on the list of targeted companies pursuant to the 2016 Complex Privatisation Plan, although the timing and terms of any privatisation of such assets have not yet been finalised. The mandatory disposal of such non-core assets is intended to promote the Company's ability to focus on its core businesses.

#### FORM OF FINAL TERMS

Set out below is the form of Final Terms which will be completed for each Tranche of Notes issued under the *Programme*.

#### Final Terms dated [•]

#### JSC NC "KAZMUNAYGAS"

#### KAZMUNAIGAZ FINANCE SUB B.V.

#### Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes]

#### U.S.\$10,500,000,000 Global Medium Term Note Programme

#### PART A - CONTRACTUAL TERMS

[Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 5 April 2017 [and the supplemental Base Prospectus dated [ $\bullet$ ]] which [together] constitute[s] a Base Prospectus (the "**Base Prospectus**") for the purposes of Directive 2003/71/EC, as amended (the "**Prospectus Directive**"). This document constitutes the Final Terms of the Notes described herein prepared for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus. Full information on the relevant Issuer and, if the relevant Issuer is KMG Finance, KMG and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus [as so supplemented]. [The Base Prospectus has been published [on the website of the Regulatory News Service operated by the London Stock Exchange at http://www.londonstockexchange.com/exchange/news/market-news/market-news-home.html], copies are available for viewing during normal business hours at [*address*] and copies may be obtained from [*address*].]]

[Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth in the Base Prospectus dated • [and the supplemental Base Prospectus dated •]. This document constitutes the Final Terms of the Notes described herein prepared for the purposes of Article 5.4 of Directive 2003/71/EC, as amended (the "Prospectus Directive") and must be read in conjunction with the Base Prospectus dated 5 April 2017 [and the supplemental Base Prospectus dated •], which [together] constitute[s] a Base Prospectus for the purposes of the Prospectus Directive (the "Base Prospectus"), save in respect of the Conditions which are extracted from the Base Prospectus dated • [and the supplemental Base Prospectus dated •] and are attached hereto. Full information on the relevant Issuer and, if the relevant Issuer is KMG Finance, KMG and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectuses dated 5 April 2017 and • [and the supplemental Base Prospectuses dated • and •]. [The Base Prospectuses [and the supplemental Base Prospectuses] have been published [on of the Regulatory News Service operated by the London Stock Exchange the website at http://www.londonstockexchange.com/exchange/news/market-news/market-news-home.html], copies are available for viewing during normal business hours at [address] and copies may be obtained from [address].]]

[The following language applies if the Notes are issued pursuant to Rule 144A]

[THE NOTES REFERRED TO HEREIN THAT ARE REPRESENTED BY A RULE 144A GLOBAL NOTE HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE U.S. SECURITIES ACT OF 1933 (THE "SECURITIES ACT") OR WITH ANY SECURITIES REGULATORY AUTHORITY OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES AND MAY NOT BE OFFERED, SOLD, PLEDGED OR OTHERWISE TRANSFERRED EXCEPT (1) IN ACCORDANCE WITH RULE 144A UNDER THE SECURITIES ACT TO A PERSON THAT THE HOLDER AND ANY PERSON ACTING ON ITS BEHALF REASONABLY BELIEVE IS A QUALIFIED INSTITUTIONAL BUYER WITHIN THE MEANING OF RULE 144A THAT IS ALSO A QUALIFIED PURCHASER AS DEFINED IN SECTION 2(A)(51) OF THE UNITED STATES INVESTMENT COMPANY ACT OF 1940, AS AMENDED, PURCHASING FOR ITS OWN ACCOUNT OR FOR THE ACCOUNT OF A QUALIFIED INSTITUTIONAL BUYER THAT IS ALSO A QUALIFIED PURCHASER, (2) IN AN OFFSHORE TRANSACTION IN ACCORDANCE WITH RULE 903 OR RULE 904 OF REGULATION S UNDER THE SECURITIES ACT OR (3) PURSUANT TO AN EXEMPTION FROM REGISTRATION UNDER THE SECURITIES ACT PROVIDED BY RULE 144 THEREUNDER (IF AVAILABLE), IN EACH CASE IN ACCORDANCE WITH ANY APPLICABLE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES. NO REPRESENTATION CAN BE MADE AS

## TO THE AVAILABILITY OF THE EXEMPTION PROVIDED BY RULE 144 UNDER THE SECURITIES ACT FOR RESALES OF NOTES REPRESENTED BY A RULE 144A GLOBAL NOTE.]

# AN INVESTMENT IN THE NOTES INVOLVES A HIGH DEGREE OF RISK, SEE THE SECTION ENTITLED "RISK FACTORS" SET OUT IN THE BASE PROSPECTUS.]

1.	[(i)]	Issuer:	[KMG Finance] [KMG]
	[(ii)	Guarantor:	KMG]
2.	[(i)]	Series Number:	[•]
	[(ii)]	Tranche Number:	[•]
	[(iii) consoli	Date on which the Notes will be idated and form a single Series:	The Notes will be consolidated and form a single Series with [•] on [[•]/[Not Applicable]]
3.	Specifi	ed Currency or Currencies:	[•]
4.	Aggreg	gate Nominal Amount of Notes:	[•]
	[(i)]	Series:	[•]
	[(ii)	Tranche:	[•]]
5.	Issue P	Price:	[•]% of the Aggregate Nominal Amount [plus accrued interest from [•]]
6.	(i)	Specified Denominations:	[•]
	(ii)	Calculation Amount:	[•]
7.	(i)	Issue Date:	[•]
	(ii)	Interest Commencement Date	[•]
8.	Maturi	ty Date:	[•]
9.	Interest	Basis:	[[•]% Fixed Rate]
			[[•]+/- [•]% Floating Rate]
			[Zero Coupon]
			(See paragraph [13/14/15] below)
10.	Redem	ption/Payment Basis:	[Redemption at par]
11.	Put/Cal	l Options:	[Investor Put]
			[Issuer Call]
			[(further particulars specified below at paragraphs 16- 17)]
12.		Board] approval for issuance of Notes uarantee] obtained:	[•]

## PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

13.	Fixed <b>F</b>	Rate Note Provisions	[Applicable/Not Applicable]	
			(If not applicable, delete the remaining sub-paragraphs of this paragraph)	
	(i)	Rate[(s)] of Interest:	[•]% per annum [payable [annually/semi- annually/quarterly/monthly] in arrear]	
	(ii)	Interest Payment Date(s):	[•] in each year [adjusted in accordance with Business Day Convention/not adjusted]	
	(iii)	Fixed Coupon Amount[(s)]:	[•] per Calculation Amount	
	(iv)	Broken Amount(s):	[•] per Calculation Amount payable on the Interest Payment Date falling [in/on] [•]	
	(v)	Day Count Fraction:	[30/360 / Actual/ Actual (ICMA/ISDA)]	
	(vi)	Determination Dates:	[[•] in each year (insert regular interest payment dates, ignoring issue date or maturity date in the case of a long or short first or last coupon. N.B. only relevant where day Count Fraction is Actual/Actual(ICMA))]	
14.	Floatin	g Rate Note Provisions	[Applicable/Not Applicable]	
			(If not applicable, delete the remaining sub-paragraphs of this paragraph)	
	(i)	Interest Period(s):	[[•] [, subject to adjustment in accordance with the Business Day Convention set out in (iv) below/, not subject to any adjustment[, as the Business Day Convention in (iv) below is specified to be Not Applicable]]]	
	(ii)	Specified Interest Payment Dates:	[[•] in each year[, subject to adjustment in accordance with the Business Day Convention set out in (iv) below/, not subject to any adjustment[, as the Business Day Convention in (iv) below is specified to be Not Applicable]]	
	(iii)	Interest Period Date:	[Not Applicable]/ [[•] in each year[, subject to adjustment in accordance with the Business Day Convention set out in (v) below/, not subject to any adjustment[, as the Business Day Convention in (iv) below is specified to be Not Applicable]]	
	(iv)	Business Day Convention:	[Floating Rate Convention/Following Business Day Convention/ Modified Following Business Day Convention/Preceding Business Day Convention] [Not Applicable]	
	(v)	Business Centre(s):	[•]	
	(vi)	Manner in which the Rate(s) of Interest is/are to be determined:	[Screen Rate Determination/ISDA Determination]	
	(vii)	Party responsible for calculating the Rate(s) of Interest and/or Interest Amount(s) (if not the [Agent]):	[•]	

(viii)	Screen Rate Determination:
--------	----------------------------

	- Reference Rate:	[[•] month LIBOR/EURIBOR]
	- Interest Determination Date(s):	[•]
	- Relevant Screen Page:	[•]
(ix)	ISDA Determination:	
	- Floating Rate Option:	[•]
	- Designated Maturity:	[•]
	- Reset Date:	[•]
	- ISDA Definitions	2006
(x)	Margin(s):	[+/-][•]% per annum
(xi)	Minimum Rate of Interest:	[•]% per annum
(xii)	Maximum Rate of Interest:	[•]% per annum
(xiii)	Day Count Fraction:	[•]
Zero C	Coupon Note Provisions	[Applicable/Not Applicable]
(i)	[Amortisation/Accrual] Yield:	[•]% per annum
(ii)	Reference Price:	[•]
(iii)	Day Count Fraction in relation to Early Redemption Amounts:	[[30/360][Actual/360][Actual/365]]

## PROVISIONS RELATING TO REDEMPTION

15.

16.	Call Option				[Applicable/Not Applicable]
					(If not applicable, delete the remaining sub-paragraphs of this paragraph)
	(i) Optional Redemption Date(s):		Date(s):	[•]	
	(ii)	Optional Redemption Amount(s) of each Note:			[•] per Calculation Amount
	(iii) If redeemable in		mable in part:		
		(a)	Minimum Amount:	Redemption	[•] per Calculation Amount
		(b)	Maximum Amount:	Redemption	[•] per Calculation Amount
17.	Put Option			[Applicable/Not Applicable]	
	(i) Optional Redemption Date(s):			Date(s):	[•]

	(ii)	Optional Redemption Amount(s) of each Note:	[•] per Calculation Amount
18.	Final <b>F</b>	Redemption Amount of each Note	[•] per Calculation Amount
19.	Early <b>F</b>	Redemption Amount	
	for taxa	Redemption Amount(s) per tion Amount payable on redemption ation reasons or on event of default or rly redemption:	[•] per Calculation Amount / [Par]
GENER	AL PRO	VISIONS APPLICABLE TO THE N	IOTES
20.	Form o	f Notes:	[Registered Global Note exchangeable for Definitive Notes in the limited circumstances specified in the

21.Financial Centre(s):[Not Applicable/[•]]

### THIRD PARTY INFORMATION

[(*Relevant third party information*) has been extracted from [Not Applicable/[•]]. [Each of KMG Finance and] KMG confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by [Not Applicable/[•]], no facts have been omitted which would render the reproduced information inaccurate or misleading.]

Registered Global Note]

[Signed on behalf of KMG Finance:

By: ..... Duly authorised]

Signed on behalf of KMG:

By: ..... Duly authorised

#### FINAL TERMS

#### PART B – OTHER INFORMATION

#### LISTING London Stock Exchange plc [and Kazakhstan (i) Listing: Stock Exchange] (ii) Admission to trading: Application has been made by the Issuer (or on its behalf) for the Notes to be admitted to trading on the London Stock Exchange's Regulated Market with effect from [•]. [Application has also been made by the Issuer (or on its behalf) for the Notes to be admitted to the "debt securities of entities from the quasi-public sector" category of the "debt securities" sector of the official list of the Kazakhstan Stock Exchange with effect from [•].] (iii) Estimate of total expenses related to [•] admission to trading: RATINGS Ratings: [[The Notes to be issued [have been/are

[[The Notes to be issued [have been/are expected to be] rated]/[The following ratings reflect ratings assigned to Notes of this type issued under the Programme generally]]:

[S & P:	[•]]	
[Moody's:	[•]]	
[Fitch:	[•]]	
[Other:	[•]]	
[Not Applicable]		

#### 3. [INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE [ISSUE/OFFER]

[Save for any fees payable to the [Managers/Dealers], so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer. The [Managers/Dealers] and their affiliates have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform other services for, the Issuer [and the Guarantor] and banking transactions with, and may perform other services for, the Issuer [and the Guarantor] and [its/their] affiliates in the ordinary course of business. (Amend as appropriate if there are other interests)]

[(When adding any other description, consideration should be given as to whether such matters described constitute "significant new factors" and consequently trigger the need for a supplement to the Prospectus under Article 16 of the Prospectus Directive.)]

#### 4. [Fixed Rate Notes only - YIELD

Indication of yield:

1.

2.

[•]

The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield. ]

#### 5. **OPERATIONAL INFORMATION**

ISIN:	[•]
Common Code:	[•]
CUSIP:	[•]]

Any clearing system(s) other than [DTC,] [Not Applicable/give name(s) and number(s)] Euroclear Bank SA/NV and Clearstream Banking, société anonyme and the relevant identification number(s):

Delivery:

Delivery [against/free of] payment

Names and addresses of additional Paying [•] Agent(s) (if any):

### TERMS AND CONDITIONS OF THE NOTES

This Note is one of a duly authorised issue of notes (the "**Notes**"), issued either by JSC NC "KazMunayGas" ("**KMG**") or KazMunaiGaz Finance Sub B.V. ("**KMG Finance**") under a U.S.\$10,500,000,000 Global Medium Term Note Programme (the "**Programme**") established by KMG Finance and KMG. Where KMG Finance acts as the Issuer of Notes, the payment of all amounts owing by KMG Finance in respect of such Notes will be unconditionally and irrevocably guaranteed by KMG pursuant to the guarantee (the "**Guarantee**") contained in the Trust Deed (as defined below).

The Notes are constituted by an amended and restated Trust Deed (as amended or supplemented as at the date of issue of the Notes (the "**Issue Date**"), the "**Trust Deed**") dated 5 April 2017 between KMG Finance, KMG and Citicorp Trustee Company Limited (the "**Trustee**", which expression shall include all Persons for the time being the trustee or trustees under the Trust Deed) as trustee for the Noteholders (as defined below). These terms and conditions include summaries of, and are subject to, the detailed provisions of the Trust Deed, which includes the forms of the Notes referred to below. An amended and restated Agency Agreement (as amended or supplemented as at the Issue Date, the "**Agency Agreement**") dated 5 April 2017 has been entered into in relation to the Notes between KMG Finance, KMG, the Trustee, Citibank, N.A., London Branch as calculation agent (the "**Calculation Agent**"), principal paying agent (the "**Principal Paying Agent**") and a transfer agent (a "**Transfer Agent**"), Citigroup Global Markets Deutschland AG as registrar (the "**Registrar**"), and Citibank, N.A., London Branch (in its capacity as paying agent, a "**Paying Agent**"). Copies of the Trust Deed, the Agency Agreement and any Final Terms are available for inspection during usual business hours at the principal office of the Trustee (presently at Citigroup Centre, Canada Square, Canary Wharf, London, E14 5LB) and at the specified offices of the Paying Agents and the Transfer Agents.

The Noteholders are entitled to the benefit of, are bound by, and are deemed to have notice of, all the provisions of the Trust Deed and are deemed to have notice of those provisions applicable to them of the Agency Agreement.

All subsequent references in these Conditions to "Notes" are to the Notes which are the subject of the relevant Final Terms. All Capitalised terms that are not defined in these conditions will have the meanings given to them in the Trust Deed and the relevant Final Terms.

As used in these Conditions, "**Tranche**" means Notes which are identical in all respects except for the Issue Date, Interest Commencement Date and the amount of the first interest payment.

#### 1. Form, Denomination and Title

The Notes are issued in registered form in the Specified Denomination(s) shown in the relevant Final Terms or integral multiples thereof, without interest coupons, provided that (i) the Specified Denomination(s) shall not be less than €100,000 or its equivalent in other currencies and (ii) interests in the Rule 144A Notes shall be held in amounts of not less than U.S.\$200,000 or its equivalent in other currencies.

This Note may be a Fixed Rate Note, a Floating Rate Note, a Zero Coupon Note, a combination of any of the foregoing or any other kind of Note, depending upon the Interest and Redemption/Payment Basis shown in the relevant Final Terms.

Title to the Notes shall pass by registration in the register that the Issuer shall procure to be kept by the Registrar in accordance with the provisions of the Agency Agreement (the "**Register**"). Except as ordered by a court of competent jurisdiction or as required by law, the holder (as defined below) of any Note shall be deemed to be and may be treated as its absolute owner for all purposes whether or not it is overdue and regardless of any notice of ownership, trust or an interest in it, any writing on it or its theft or loss and no Person shall be liable for so treating the holder.

In these Conditions, "**Noteholder**" means the Person in whose name a Note is registered, "**holder**" shall be read accordingly and capitalised terms have the meanings given to them in the relevant Final Terms, the absence of any such meaning indicating that such term is not applicable to the Notes.

#### 2. Transfers of Notes

(a) **Transfer of Notes:** One or more Notes may be transferred, in whole or in part in the authorised denominations set out in the applicable Final Terms and subject to minimum transfer amounts specified therein, upon the surrender (at the specified office of the Registrar or any Transfer Agent) of the relevant Note or Notes, together with the form of transfer endorsed on such Note or Notes (or another form of

transfer substantially in the same form and containing the same representations and certifications (if any), unless otherwise agreed by the Issuer), duly completed and executed and any other evidence as the Registrar or Transfer Agent may reasonably require. In the case of a transfer of part only of a holding of a Note, a new Note shall be issued to the transferee in respect of the part transferred and a further new Note in respect of the balance of the holding not transferred shall be issued to the transferor. All transfers of Notes and entries on the Register will be made subject to the detailed regulations concerning transfers of Notes scheduled to the Agency Agreement. The regulations may be changed by the Issuer or, if the Issuer is KMG Finance, KMG, with the prior written approval of the Registrar and the Trustee. A copy of the current regulations will be made available by the Registrar to any Noteholder upon request.

- (b) Exercise of Options or Partial Redemption in Respect of Notes: In the case of an exercise of the Issuer's, KMG's or Noteholders' options in respect of, or a partial redemption of, a holding of Notes, a new Note shall be issued to the holder to reflect the exercise of such option or in respect of the balance of the holding not redeemed. In the case of a partial exercise of an option resulting in Notes of the same holding having different terms, separate Notes shall be issued against surrender of the existing Notes to the Registrar or any Transfer Agent. In the case of a transfer of Notes to a Person who is already a holder of Notes, a new Note representing the enlarged holding shall only be issued against surrender of the Note representing the existing holding.
- (c) Delivery of New Notes: Each new Note to be issued pursuant to Conditions 2(a) or (b) shall be available for delivery within five business days of receipt of the form of transfer or Exercise Notice (as defined in Condition 6(f)) and surrender of the Note for exchange. Delivery of the new Note(s) shall be made at the specified office of the Transfer Agent or of the Registrar (as the case may be) to whom delivery or surrender of such form of transfer, Exercise Notice or Note shall have been made or, at the option of the holder making such delivery or surrender as aforesaid and as specified in the relevant form of transfer, Exercise Notice or otherwise in writing, be mailed by uninsured post at the risk of the holder entitled to the new Note to such address as may be so specified, unless such holder requests otherwise and pays in advance to the relevant Transfer Agent the costs of such other method of delivery and/or such insurance as it may specify. In this Condition (c), "business day" means a day, other than a Saturday or Sunday, on which banks are open for business in the place of the specified office of the relevant Transfer (as the case may be).
- (d) **Transfer Free of Charge:** Transfer of Notes on registration, transfer, exercise of an option or partial redemption shall be effected without charge by or on behalf of the Issuer, the Registrar or the Transfer Agents, but upon payment of any tax or other governmental charges that may be imposed in relation to it (or the giving of such indemnity as the Registrar or the relevant Transfer Agent may require).
- (e) Closed Periods: No Noteholder may require the transfer of a Note to be registered (i) during the period of 15 days ending on the due date for redemption of, or payment of, any Interest Amount in respect of, that Note, or (ii) during the period of 15 days prior to any date on which Notes may be called for redemption by the Issuer at its option pursuant to Condition 6(e) or (iii) after any such Note has been called for redemption.
- (f) Restrictions on Transfer: If at any time, the Issuer determines that any beneficial owner of Notes, or any account for which such owner purchased Notes, who is required to be a QIB and a QP is not a QIB and a QP, the Issuer may (i) require such beneficial owner to sell its Notes, or may sell such Notes on behalf of such beneficial owner, to a non-U.S. person who purchases in an offshore transaction pursuant to Regulation S or to a person who is a QIB who is also a QP and who is otherwise qualified to purchase such Notes in a transaction exempt from registration under the Securities Act or (ii) require the beneficial owner to sell such Notes, or may sell such Notes on behalf of such beneficial owner, to the Issuer or an affiliate thereof at a price equal to the lesser of (x) the purchase price paid by the beneficial owner for such Notes, (y) 100% of the principal amount thereof and (z) the fair market value thereof. The Issuer has the right to refuse to honour the transfer of interests in the Rule 144A Global Note or of Rule 144A Definitive Notes to a U.S. person who is not a QIB and a QP.

#### **3.** Guarantee and Status

(a) **Status of the Notes:** The Notes constitute direct, general, unconditional and (subject to Condition 4(a)) unsecured obligations of the Issuer which rank and will rank *pari passu* among themselves and at least *pari passu* in right of payment with all other present and future unsecured and unsubordinated

obligations of the Issuer, save only for such obligations as may be preferred by mandatory provisions of applicable law.

(b) **Status of the Guarantee:** Where KMG Finance is the Issuer of the Notes, KMG has, in accordance with the Guarantee, unconditionally and irrevocably guaranteed the due and punctual payment of all sums from time to time payable by KMG Finance in respect of the Notes and the Trust Deed. The obligations of KMG under the Guarantee constitute direct, general, unconditional and (subject to Condition 4(a)) unsecured obligations of KMG which rank and will rank at least *pari passu* in right of payment with all other present and future unsecured and unsubordinated obligations of KMG, save only for such obligations as may be preferred by mandatory provisions of applicable law.

# 4 Negative Pledge and Covenants

So long as any amount remains outstanding under the Notes:

(a) Negative Pledge: KMG shall not, and shall not permit any Material Subsidiary to, create, incur, assume or suffer to exist any Liens, other than Permitted Liens, on any of its or their assets, now owned or hereafter acquired, or any income or profits therefrom, securing any Indebtedness, unless, at the same time or prior thereto, the Notes are secured equally and rateably with such other Indebtedness or have the benefit of such other arrangement as may be approved by an Extraordinary Resolution (as defined in the Trust Deed) of Noteholders or as the Trustee in its sole discretion shall consider to be not materially less beneficial to the interests of the Noteholders.

# (b) Limitation on Payments of Dividends

- (i) KMG will not pay any dividends, in cash or otherwise, or make any other distribution of any sort (whether by way of redemption, acquisition or otherwise) in respect of its share capital or by way of management or other similar fees payable to its direct or indirect shareholders:
  - (A) at any time when there exists an Event of Default (as defined in Condition 10 or an event which, with the passage of time or the giving of notice, or both, would constitute an Event of Default); or
  - (B) at any time when no such Event of Default or event exists, in an aggregate amount exceeding 50% of KMG's Consolidated Net Income for the period in respect of which the dividend or other distribution or other fee is being paid; *provided* that for the purposes of this Condition 4(b)(i), Consolidated Net Income shall exclude any gains or losses from the Net Cash Proceeds of the sale of all or substantially all of the assets or property or any business or division, or the Capital Stock, respectively of any Material Subsidiary or Minority Company.
- (ii) The above limitation shall not apply to the payment of (i) any dividends in respect of any Preferred Stock of KMG, which may be issued by KMG from time to time and (ii) any dividends in respect of any Capital Stock of KMG made out of the Net Cash Proceeds of the substantially concurrent sale of, or by issuance of, Capital Stock of KMG (other than Disqualified Stock and other than Capital Stock issued or sold to a Subsidiary of KMG or an employee stock ownership plan or to a trust established by KMG or any of its Subsidiaries for the benefit of their employees) or a substantially concurrent cash capital contribution received by KMG from its shareholders.
- (iii) KMG will not permit any Material Subsidiary to make any dividends or other distributions in respect of any series of Capital Stock of such Material Subsidiary unless such dividends or distributions are made on a *pro rata* basis to holders of such series of Capital Stock or such dividends or distributions are made on a basis that results in KMG or a Material Subsidiary receiving dividends or other distributions of greater value than would result on a *pro rata* basis.

### (c) Limitation on Sales of Assets and Subsidiary Stock

KMG will not, and will not permit any Material Subsidiary to, consummate any Asset Disposition unless:

- (i) KMG or such Material Subsidiary receives consideration at the time of such Asset Disposition at least equal to the Fair Market Value (including as to the value of all non-cash consideration) of the shares and assets subject to such Asset Disposition; and
- solely with respect to an Asset Disposition of shares of Capital Stock of a Material Subsidiary, after giving effect to any such Asset Disposition, KMG will continue to "beneficially own" (as such term is defined in Rule 13(d)(3) and Rule 13(d)(5) under the Exchange Act), directly or indirectly, at least the Restricted Percentage of the shares of Capital Stock of such Material Subsidiary.

### (d) Limitation on Indebtedness

- (i) KMG will not, and will not permit any Material Subsidiary to Incur, directly or indirectly, any Indebtedness; *provided*, *however*, that KMG and Material Subsidiaries will be entitled to Incur Indebtedness if:
  - (A) after giving effect to such Incurrence and the application of the proceeds thereof, on a *pro forma* basis, no Default or Event of Default would occur or be continuing; and
  - (B) the ratio of Consolidated KMG Net Indebtedness as of any date of determination, after giving effect to such Incurrence and the application of the proceeds thereof, on a *pro forma* basis, to the aggregate amount of Consolidated KMG EBITDA for the most recent two semi-annual financial periods for which consolidated financial statements have been delivered pursuant to Condition 4(e), does not exceed 3.5 to 1.

For purposes of calculating the ratios described in this Condition 4(d)(i), acquisitions that have been made by KMG or any Material Subsidiary, including through mergers or consolidations and including any related financing transactions (including, without limitation, any acquisition giving rise to the need to make such calculation as a result of the incurrence or assumption of Indebtedness), during (a) for the most recent two semi-annual financial periods for which consolidated financial statements have been delivered pursuant to Condition 4(e) or (b) subsequent to such semi-annual financial periods and on or prior to the date on which the ratio is calculated, will be given pro forma effect as if they had occurred on the first day of the measurement period used in the calculation of Consolidated KMG EBITDA; provided, however, that (i) any such pro forma EBITDA in respect of an acquisition may only be so included in the calculation of Consolidated KMG EBITDA if such pro forma EBITDA shall have been derived from financial statements of, or relating to or including, such acquired entity and (ii) such financial statements have been prepared in accordance with IFRS, U.S. GAAP or any body of accounting principles that has been determined by the European Commission to be equivalent to IFRS (without regard to any modification to such principles that may be required after the date of such financial statements in connection with or pursuant to such determination).

- (ii) Condition 4(d)(i) will not prohibit the incurrence of any of the following items of Indebtedness:
  - (A) refinancing (including successive refinancing) of Indebtedness of KMG or any Material Subsidiary outstanding on the Issue Date (including the Notes issued on the Issue Date) or permitted to be Incurred under Condition 4(d)(i) above; *provided* that the aggregate principal amount is not thereby increased by more than the expenses incurred by KMG or its Material Subsidiaries in connection with such refinancing plus the amount of any premium to be paid in connection with such refinancing;
  - (B) intercompany debt (i) between KMG and any Material Subsidiary and (ii) between any Material Subsidiary and another Material Subsidiary; *provided*, *however*, that any subsequent issuance or transfer of any Capital Stock which results in any such

Material Subsidiary ceasing to be a Material Subsidiary or any subsequent disposition, pledge or transfer of such Indebtedness (other than to KMG or a Material Subsidiary) shall be deemed, in each case, to constitute the Incurrence of such Indebtedness by the obligor thereon; and

(C) Indebtedness arising out of interest rate agreements or currency hedging agreements for the benefit of KMG or any Material Subsidiary; *provided* that such interest rate agreements do not exceed the aggregate principal amount of the related Indebtedness and such currency hedging agreements do not increase the obligations of KMG or any Material Subsidiary other than as a result of fluctuations in interest or foreign currency exchange rates or by reason of fees, indemnities and compensation payable thereunder.

#### (e) **Financial Information**

- (i) KMG shall deliver to the Trustee as soon as they become available, but in any event within five months after the end of each of its financial years, copies of KMG's stand-alone financial statements and consolidated financial statements for such financial year, in each case audited by the Auditors and prepared in accordance with IFRS consistently applied with the corresponding financial statements for the preceding period.
- (ii) KMG shall as soon as the same become available, but in any event within 90 days following the end of each first half year of each of its financial years, deliver to the Trustee KMG's standalone financial statements and consolidated financial statements for such period.
- (iii) KMG hereby undertakes that it will deliver to the Trustee, without undue delay, such additional information regarding the financial position or the business of KMG, any Material Subsidiary or any Minority Company as the Trustee may reasonably request, including providing certification according to the Trust Deed.
- (iv) KMG shall ensure that each set of stand-alone financial statements and consolidated financial statements delivered by it pursuant to this Condition 4(e) is:
  - (A) prepared generally on the same basis as was used in the preparation of its Original Financial Statements (including with respect to presentation of prior periods) and in accordance with IFRS and consistently applied;
  - (B) in the case of the statements provided pursuant to Condition 4(e)(i), accompanied by a report thereon of the Auditors referred to in Condition 4(e)(i) (including opinions of such Auditors with accompanying notes and annexes); and
  - (C) in the case of the statements provided pursuant to Conditions 4(e)(i) and 4(e)(ii), certified by an Authorised Signatory of KMG that the information with respect to the Group included in the financial statements pursuant to Condition 4(e)(vi) give a true and fair view of the Group's consolidated financial condition as at the end of the period to which those consolidated financial statements relate and of the results of the Group's operations during such period.
- (v) KMG undertakes to furnish to the Trustee such information as the Regulated Market of the London Stock Exchange plc (the "London Stock Exchange") (or the Kazakhstan Stock Exchange, if Notes are listed or admitted to trading thereon) may require as necessary in connection with the listing or admission to trading on such stock exchange or relevant authority of such instruments.
- (vi) The semi-annual and annual financial information to be delivered pursuant to Conditions 4(e)(i) and 4(e)(ii) will be prepared on the basis of accounting principles consistent with those that formed the basis of the Original Financial Statements in respect of the Group, in each case as at and for the periods covered by the relevant financial information, either on the face of the financial statements or in the footnotes thereto.

#### (f) Limitations on Dividends from Material Subsidiaries

- KMG shall procure that none of the Material Subsidiaries will create, assume or otherwise permit to subsist or become effective any encumbrance or restriction on the ability of such Material Subsidiaries to:
  - (A) pay any dividends or make any other payment or distribution on or in respect of its shares;
  - (B) make payments in respect of any Indebtedness owed to KMG or any other Material Subsidiary; or
  - (C) make loans or advances to KMG or any other Material Subsidiary or guarantee indebtedness of KMG or any other Material Subsidiary.
- (ii) The provisions of Condition 4(f)(i) will not prohibit:
  - (A) solely with respect to Condition 4(f)(i)(A), any encumbrance or restriction pursuant to an agreement relating to the Incurrence of Indebtedness; *provided*, *however* that any such encumbrance or restriction shall be limited such that the payment of dividends or other payments or distributions in any period in an amount up to 50% of Consolidated Net Income for such period shall be permitted;
  - (B) any encumbrance or restrictions pursuant to an agreement (including any shareholder or joint venture or similar agreement) in the form in effect at or entered into on the Issue Date the terms of which were disclosed in the Base Prospectus;
  - (C) any encumbrance or restriction with respect to an entity that becomes a Material Subsidiary after the Issue Date pursuant to an agreement relating to any Indebtedness Incurred prior to the date on which such Subsidiary becomes a Material Subsidiary (to the extent such encumbrance or restriction was not put in place in anticipation of such entity becoming a Material Subsidiary) and outstanding on such date;
  - (D) any encumbrance or restriction pursuant to an agreement effecting a refinancing of Indebtedness incurred pursuant to an agreement referred to in Condition 4(f)(ii)(B) above or Condition 4(f)(ii)(C) above or Condition 4(f)(ii)(E) below or contained in any amendment, modification, restatement, renewal, increase, supplement, refunding or replacement of an agreement referred to in Condition 4(f)(ii)(B) above or Condition 4(f)(ii)(C) above or Condition 4(f)(ii)(E) below; *provided*, *however*, that the encumbrances and restrictions with respect to such Material Subsidiary contained in any such refinancing agreement or amendment, modification, restatement, renewal, increase, supplement, refunding or replacement agreements are no more restrictive in any material respect than those encumbrances and restrictions, taken as a whole, with respect to such Material Subsidiary contained in such predecessor agreements; and
  - (E) any encumbrance or restriction that is as a result of applicable law or regulation.

#### (g) Maintenance of Authorisations

- (i) KMG shall, and shall procure that each of the Material Subsidiaries shall, take all necessary action to obtain and do or cause to be done all things necessary, in the opinion of KMG or the relevant Material Subsidiary, to ensure the continuance of its corporate existence, its business and/or operations; and
- (ii) KMG shall, and shall procure that each of the Material Subsidiaries shall, take all necessary action to obtain, and do or cause to be done all things necessary to ensure the continuance of, all consents, licences, approvals and authorisations, and make or cause to be made all registrations, recordings and filings, which may at any time be required to be obtained or made in any relevant jurisdiction for the execution, delivery or performance of the Notes and the Agreements or for the validity or enforceability thereof.

## (h) Mergers and Consolidations

- (i) KMG will not, directly or indirectly, in a single transaction or a series of related transactions, enter into any reorganisation (whether by way of a merger, accession, division, separation or transformation, as these terms are construed by applicable legislation or otherwise), participate in any other type of corporate reconstruction, or sell, lease, transfer, convey or otherwise dispose of all or substantially all of the assets of KMG or KMG and the Material Subsidiaries (taken as a whole) (in each case, a "reorganisation") unless:
  - (A) KMG will be the surviving or continuing Person;
  - (B) immediately prior to and immediately after giving effect to such transaction and the incurrence of any Indebtedness to be incurred in connection therewith, and the use of any net proceeds therefrom on a *pro forma* basis, no Event of Default shall have occurred and be continuing; and
  - (C) during the period commencing upon the announcement or (in the absence of such announcement) the occurrence of any such reorganisation and ending upon the occurrence of such reorganisation, no Adverse Ratings Event shall have occurred by reason of such reorganisation; *provided* that any if any Adverse Ratings Event shall have occurred during the six months immediately following the occurrence of such reorganisation by reason of such reorganisation, the Issuer shall comply with provisions of Condition 6(d).
- (ii) KMG shall ensure that no Material Subsidiary will enter into any reorganisation unless:
  - (A) such Material Subsidiary will be the surviving or continuing Person;
  - (B) immediately prior to and immediately after giving effect to such transaction and the incurrence of any Indebtedness to be incurred in connection therewith, and the use of any net proceeds therefrom on a *pro forma* basis, no Event of Default shall have occurred and be continuing; and
  - (C) during the period commencing upon the announcement or (in the absence of such announcement) the occurrence of any such reorganisation and ending upon the occurrence of such reorganisation, no Adverse Ratings Event shall have occurred by reason of such reorganisation; *provided* that any if any Adverse Ratings Event shall have occurred during the six months immediately following the occurrence of such reorganisation by reason of such reorganisation, the Issuer shall comply with provisions of Condition 6(d).
- (iii) For purposes of the foregoing, the transfer (by lease, assignment, sale, conveyance or otherwise, in a single transaction or series of transactions) of all or substantially all of the properties or assets of one or more Material Subsidiaries, the Capital Stock of which constitute all or substantially all of the properties and assets of KMG, will be deemed to be the transfer of all or substantially all of the properties and assets of KMG.

Notwithstanding the foregoing, any Material Subsidiary may consolidate with, merge with or into or convey, transfer or lease, in one transaction or a series of transactions, all or substantially all of its assets to KMG or another Subsidiary of KMG (which after such transaction will be deemed to be a Material Subsidiary for purposes hereof).

#### (i) **Transactions with Affiliates**

KMG shall not, and shall ensure that none of the Material Subsidiaries, directly or indirectly, will enter into or permit to exist any transaction or series of related transactions (including, without limitation, the purchase, sale, transfer, assignment, lease, conveyance or exchange of any property or the rendering of any service) with, or for the benefit of, any Affiliate (an "Affiliate Transaction") including, without limitation, intercompany loans, disposals or acquisitions, unless the terms of such Affiliate Transaction are no less favourable to KMG or such Material Subsidiary, as the case may be, than those that could be obtained (at the time of such transaction or, if such transaction is pursuant to a written agreement, at the time of the execution of the agreement providing therefor) in a comparable arm's-length transaction with a Person that is not an Affiliate of KMG or such Material Subsidiary.

This Condition 4(i) shall not apply to (i) compensation or employee benefit arrangements with any officer or director of KMG or any of its Subsidiaries arising as a result of their employment contract, (ii) Affiliate Transactions pursuant to agreements or arrangements entered into prior to the Issue Date the terms of which were disclosed in the Base Prospectus, (iii) any sale of equity of KMG, (iv) transactions between KMG and a Material Subsidiary, transactions between KMG and/or a Material Subsidiary and a Subsidiary or transactions between Material Subsidiaries and (v) Affiliate Transactions involving an aggregate amount not to exceed U.S.\$100 million in any one calendar year.

## (j) **Payment of Taxes and Other Claims**

KMG shall, and shall ensure that the Material Subsidiaries will, pay or discharge or cause to be paid or discharged before the same shall become overdue all taxes, assessments and governmental charges levied or imposed upon, or upon the income, profits or property of, KMG and the Material Subsidiaries *provided* that none of KMG nor any Material Subsidiary shall be in breach of this Condition 4(j) if KMG or any Material Subsidiary has failed to pay or discharge or cause to be paid or discharged any tax, assessment, charge or claim (a) if such amount, applicability or validity is being contested in good faith by appropriate proceedings and for which adequate reserves in accordance with IFRS or other appropriate provision has been made, or (b) if a failure to pay or discharge or cause to be paid or discharged such amount, together with all such other unpaid or undischarged taxes, assessments, charges and claims, would not have a Material Adverse Effect.

# (k) **Officers' Certificates**

- (i) Within 14 days of any request by the Trustee, KMG shall deliver to the Trustee written notice in the form of an Officers' Certificate stating whether any Potential Event of Default or Event of Default or Put Event has occurred and, if it has occurred and shall be continuing, what action KMG is taking or proposes to take with respect thereto and that KMG has complied with its obligations under the Trust Deed.
- (ii) KMG will at the same time as delivering KMG's audited annual financial statements pursuant to Condition 4(e)(i) and within 30 days of a request from the Trustee, deliver to the Trustee an Officers' Certificate specifying those companies which were, at a date no more than 20 days before the date of such Officers' Certificate, Material Subsidiaries or Minority Companies, as the case may be.
- (iii) Following the occurrence of any matter or event specified in the Notes or the Trust Deed where the Notes or the Trust Deed provide for a determination of whether such matter or event has or will have a Material Adverse Effect, KMG, at the request of the Trustee, shall provide the Trustee with an Officers' Certificate certifying whether such matter or event has or will have a Material Adverse Effect and setting out such additional information as may be required to support such determination. The Trustee shall be entitled to rely solely on an Officers' Certificate from KMG, certifying whether or not such matter has or will have a Material Adverse Effect.

## (1) Change of Business

KMG shall not, and shall ensure that no Material Subsidiary will engage in any business other than a Permitted Business.

# 5. Interest and other Calculations

(a) **Interest on Fixed Rate Notes:** Each Fixed Rate Note bears interest on its outstanding nominal amount from (and including) the Interest Commencement Date at the rate(s) per annum (expressed as a percentage) equal to the Rate(s) of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 5(f).

If a Fixed Coupon Amount or a Broken Amount is specified in the Final Terms, the amount of interest payable per Calculation Amount on each Interest Payment Date will amount to the Fixed Coupon

Amount or, if applicable, the Broken Amount so specified and in the case of the Broken Amount will be payable on the particular Interest Payment Date(s) specified in the Final Terms.

## (b) **Interest on Floating Rate Notes:**

- (i) Interest Payment Dates: Each Floating Rate Note bears interest on its outstanding nominal amount from the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear on each Interest Payment Date. The amount of interest payable shall be determined in accordance with Condition 5(f). Such Interest Payment Date(s) is/are either shown in the Final Terms as Specified Interest Payment Dates or, if no Specified Interest Payment Date(s) is/are shown in the Final Terms, Interest Payment Date shall mean each date which falls the number of months or other period shown in the Final Terms as the Interest Period after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.
- (ii) Business Day Convention: If any date referred to in these Conditions that is specified to be subject to adjustment in accordance with a Business Day Convention would otherwise fall on a day that is not a Business Day, then, if the Business Day Convention specified is (A) the Floating Rate Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event (x) such date shall be brought forward to the immediately preceding Business Day Convention, such date shall be the last Business Day of the month in which such date would have fallen had it not been subject to adjustment, (B) the Following Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event would have fallen had it not been subject to adjustment, (B) the Following Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event such date shall be brought forward to the into the next calendar month, in which event such date shall be brought forward to the immediately preceding Business Day unless it would thereby fall into the next calendar month, in which event such date shall be brought forward to the immediately preceding Business Day or (D) the Preceding Business Day Convention, such date shall be brought forward to the immediately preceding Business Day.
- (iii) *Rate of Interest for Floating Rate Notes:* The Rate of Interest in respect of Floating Rate Notes for each Interest Accrual Period shall be determined in the manner specified in the Final Terms and the provisions below relating to either ISDA Determination or Screen Rate Determination shall apply, depending upon which is specified in the Final Terms.
  - (A) ISDA Determination for Floating Rate Notes

Where ISDA Determination is specified in the Final Terms as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period shall be determined by the Calculation Agent as a rate equal to the relevant ISDA Rate. For the purposes of this sub-paragraph (A), "**ISDA Rate**" for an Interest Accrual Period means a rate equal to the Floating Rate that would be determined by the Calculation Agent under a Swap Transaction under the terms of an agreement incorporating the ISDA Definitions and under which:

(x) the Floating Rate Option is as specified in the Final Terms

(y) the Designated Maturity is a period specified in the Final Terms and

(z) the relevant Reset Date is the first day of that Interest Accrual Period unless otherwise specified in the Final Terms.

For the purposes of this sub-paragraph (A), "Floating Rate", "Calculation Agent", "Floating Rate Option", "Designated Maturity", "Reset Date" and "Swap Transaction" have the meanings given to those terms in the ISDA Definitions.

(B) Screen Rate Determination for Floating Rate Notes

Where Screen Rate Determination is specified in the Final Terms as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period shall be determined by the Calculation Agent at or about the Relevant

Time on the Interest Determination Date in respect of such Interest Accrual Period in accordance with the following:

(x) if the Primary Source for Floating Rate is a Page, subject as provided below, the Rate of Interest shall be:

(I) the Relevant Rate (where such Relevant Rate on such Page is a composite quotation or is customarily supplied by one entity); or

(II) the arithmetic mean of the Relevant Rates of the Persons whose Relevant Rates appear on that Page,

in each case appearing on such Page at the Relevant Time on the Interest Determination Date;

(y) if the Primary Source for the Floating Rate is Reference Banks or if sub-paragraph (x)(I) applies and no Relevant Rate appears on the Page at the Relevant Time on the Interest Determination Date or if sub-paragraph (x)(II) above applies and fewer than two Relevant Rates appear on the Page at the Relevant Time on the Interest Determination Date, subject as provided below, the Rate of Interest shall be the arithmetic mean of the Relevant Rates that each of the Reference Banks is quoting to leading banks in the Relevant Financial Centre at the Relevant Time on the Interest Determination Date, as determined by the Calculation Agent; and

(z) if paragraph (y) above applies and the Calculation Agent determines that fewer than two Reference Banks are so quoting Relevant Rates, subject as provided below, the Rate of Interest shall be the arithmetic mean of the rates per annum (expressed as a percentage) that the Calculation Agent determines to be the rates (being the nearest equivalent to the Benchmark) in respect of a Representative Amount of the Specified Currency that at least two out of five leading banks selected by the Calculation Agent in the principal financial centre of the country of the Specified Currency or, if the Specified Currency is euro, in Europe (the "Principal Financial Centre") are quoting at or about the Relevant Time on the date on which such banks would customarily quote such rates for a period commencing on the Effective Date for a period equivalent to the Specified Duration (I) to leading banks carrying on business in Europe, or (if the Calculation Agent determines that fewer than two of such banks are so quoting to leading banks in Europe) (II) to leading banks carrying on business in the Principal Financial Centre; except that, if fewer than two of such banks are so quoting to leading banks in the Principal Financial Centre, the Rate of Interest shall be the Rate of Interest determined on the previous Interest Determination Date (after readjustment for any difference between any Margin or Maximum or Minimum Rate of Interest applicable to the preceding Interest Accrual Period and to the relevant Interest Accrual Period).

- (c) Zero Coupon Notes: Where a Note, the Interest Basis of which is specified to be Zero Coupon, is repayable prior to the Maturity Date and is not paid when due, the amount due and payable prior to the Maturity Date shall be the Early Redemption Amount of such Note. As from the due date for payment, the Rate of Interest for any overdue principal of such a Note shall be a rate per annum (expressed as a percentage) equal to the Amortisation Yield (as described in Condition 6(b)(i)).
- (d) **Accrual of Interest:** Interest shall cease to accrue on each Note on the due date for redemption unless, upon due presentation, payment is improperly withheld or refused, in which event interest shall continue to accrue (as well after as before judgment) at the Rate of Interest in the manner provided in this Condition 5 to the Relevant Date (as defined in Condition 8).

## (e) Margin, Maximum/Minimum Rates of Interest, Redemption Amounts and Rounding:

 (i) If any Margin is specified in the Final Terms (either (x) generally, or (y) in relation to one or more Interest Accrual Periods), an adjustment shall be made to all Rates of Interest, in the case of (x), or the Rates of Interest for the specified Interest Accrual Periods, in the case of (y), calculated in accordance with Condition 5(b) above by adding (if a positive number) or subtracting the absolute value (if a negative number) of such Margin, subject always to the next paragraph.

- (ii) If any Maximum or Minimum Rate of Interest or Redemption Amount is specified in the Final Terms, then any Rate of Interest or Redemption Amount shall be subject to such maximum or minimum, as the case may be.
- (iii) For the purposes of any calculations required pursuant to these Conditions (unless otherwise specified), (x) all percentages resulting from such calculations shall be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point (with halves being rounded up), (y) all figures shall be rounded to seven significant figures (with halves being rounded up) and (z) all currency amounts that fall due and payable shall be rounded to the nearest unit of such currency (with halves being rounded up), save in the case of yen, which shall be rounded down to the nearest yen. For these purposes "**unit**" means the lowest amount of such currency.
- (f) Calculations: The amount of interest payable per Calculation Amount in respect of any Note for any Interest Accrual Period shall be equal to the product of the Rate of Interest, the Calculation Amount specified in the relevant Final Terms, and the Day Count Fraction for such Interest Accrual Period, unless an Interest Amount (or a formula for its calculation) is applicable for such Interest Accrual Period, in which case the amount of interest payable in respect of such Note for such Interest Accrual Period shall equal such Interest Amount (or be calculated in accordance with such formula). Where any Interest Period comprises two or more Interest Accrual Periods, the amount of interest payable per Calculation Amount in respect of such Interest Period shall be the sum of the Interest Amounts payable in respect of each of those Interest Accrual Periods. In respect of any other period for which interest is required to be calculated, the provisions above shall apply save that the Day Count Fraction shall be for the period for which interest is required to be calculated.
- (g) Determination and Publication of Rates of Interest, Interest Amounts, Final Redemption Amounts, Early Redemption Amounts and Optional Redemption Amounts: As soon as practicable after the Relevant Time on each Interest Determination Date or such other time on such date as the Calculation Agent may be required to calculate any rate or amount, obtain any quotation or make any determination or calculation, it shall determine such rate and calculate the Interest Amounts for the relevant Interest Accrual Period, calculate the Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount, obtain such quotation or make such determination or calculation, as the case may be, and cause the Rate of Interest and the Interest Amounts for each Interest Accrual Period and the relevant Interest Payment Date and, if required to be calculated, the Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount to be notified to the Trustee, the Issuer and, if the Issuer is KMG Finance, KMG, each of the Paying Agents, the Noteholders, any other Calculation Agent appointed in respect of the Notes that is to make a further calculation upon receipt of such information and, if the Notes are listed on a stock exchange and the rules of such exchange or other relevant authority so require, such exchange or other relevant authority as soon as possible after their determination but in no event later than (i) the commencement of the relevant Interest Period, if determined prior to such time, in the case of notification to such exchange of a Rate of Interest and Interest Amount, or (ii) in all other cases, the fourth Business Day after such determination. Where any Interest Payment Date or Interest Period Date is subject to adjustment pursuant to Condition 5(b)(ii), the Interest Amounts and the Interest Payment Date so published may subsequently be amended (or appropriate alternative arrangements made with the consent of the Trustee by way of adjustment) without notice in the event of an extension or shortening of the Interest Period. If the Notes become due and payable under Condition 10, the accrued interest and the Rate of Interest payable in respect of the Notes shall nevertheless continue to be calculated as previously in accordance with this Condition but no publication of the Rate of Interest or the Interest Amount so calculated need be made unless the Trustee otherwise requires. The determination of any rate or amount, the obtaining of each quotation and the making of each determination or calculation by the Calculation Agent(s) shall (in the absence of manifest error) be final and binding upon all parties.
- (h) Determination or Calculation by Trustee: If the Calculation Agent does not at any time for any reason determine or calculate the Rate of Interest for an Interest Accrual Period or any Interest Amount, Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount, the Trustee may do so (or may appoint an agent on its behalf to do so) and such determination or calculation shall be deemed to have been made by the Calculation Agent. In doing so, the Trustee may apply the foregoing provisions of this Condition, with any necessary consequential amendments, to the extent

that, in its opinion, it can do so, and, in all other respects it shall do so in such manner as it shall deem fair and reasonable in all the circumstances.

## 6. Redemption, Purchase and Options

## (a) **Final Redemption:**

Unless previously redeemed, purchased and cancelled as provided below or its maturity is extended pursuant to any Issuer's or Noteholder's option in accordance with Condition 6(d), 6(e) or 6(f), each Note shall be finally redeemed on the Maturity Date specified in the Final Terms at its Final Redemption Amount (which, unless otherwise provided in the Final Terms, is its nominal amount).

# (b) **Early Redemption:**

## (i) Zero Coupon Notes:

(A) The Early Redemption Amount payable in respect of any Zero Coupon Note, upon redemption of such Note pursuant to Condition 6(c) or upon it becoming due and payable as provided in Condition 10 shall be the Amortised Face Amount (calculated as provided below) of such Note unless otherwise specified in the Final Terms.

(B) Subject to the provisions of sub-paragraph (C) below, the "Amortised Face Amount" of any such Note shall be the scheduled Final Redemption Amount of such Note on the Maturity Date discounted at a rate per annum (expressed as a percentage) equal to the Amortisation Yield (which, if none is shown in the Final Terms, shall be such rate as would produce an Amortised Face Amount equal to the issue price of the Notes if they were discounted back to their issue price on the Issue Date) compounded annually.

(C) If the Early Redemption Amount payable in respect of any such Note upon its redemption pursuant to Condition 6(c) or upon it becoming due and payable as provided in Condition 10 is not paid when due, the Early Redemption Amount due and payable in respect of such Note shall be the Amortised Face Amount of such Note as defined in sub-paragraph (B) above, except that such sub-paragraph shall have effect as though the date on which the Note becomes due and payable were the Relevant Date. The calculation of the Amortised Face Amount in accordance with this sub-paragraph shall continue to be made (as well after as before judgment) until the Relevant Date, unless the Relevant Date falls on or after the Maturity Date, in which case the amount due and payable shall be the scheduled Final Redemption Amount of such Note on the Maturity Date together with any interest that may accrue in accordance with Condition 5(c).

Where such calculation is to be made for a period of less than one year, it shall be made on the basis of the Day Count Fraction shown in the Final Terms.

(ii) *Other Notes:* The Early Redemption Amount payable in respect of any Note (other than Notes described in (i) above), upon redemption of such Note pursuant to Condition 6(c) or upon it becoming due and payable as provided in Condition 10, shall be the Final Redemption Amount unless otherwise specified in the Final Terms.

- **Redemption for Taxation Reasons:** The Notes may be redeemed at the option of the Issuer in whole, (c) but not in part, on any Interest Payment Date or, if so specified in the Final Terms, at any time, on giving not less than 30 nor more than 60 days' notice to the Noteholders (which notice shall be irrevocable) at their Early Redemption Amount (as described in Condition 6(b) above) (together with interest accrued to the date fixed for redemption), if, immediately before giving such notice, the Issuer satisfies the Trustee that (a) (i) the Issuer has or will become obliged to pay additional amounts as provided or referred to in Condition 8 as a result of any change in, or amendment to, the laws or regulations of the Netherlands (in the case of KMG Finance) or Kazakhstan (in the case of KMG) or any political subdivision or any authority thereof having power to tax therein, or any change in the application or official interpretation of such laws or regulations (including a holding by a court of competent jurisdiction), which change or amendment becomes effective on or after the date on which agreement is reached to issue of the first Tranche of the Notes and (ii) such obligation cannot be avoided by the Issuer taking reasonable measures available to it or (b) (i) in respect of Notes issued by KMG Finance, KMG has or (if a demand was made under the Guarantee) would become obliged to pay additional amounts as provided or referred to in Condition 8 or the Guarantee, as the case may be, or KMG has or will become obliged to make any such withholding or deduction of the type referred to in Condition 8 or in the Guarantee, as the case may be, from any amount paid by it to KMG Finance in order to enable KMG Finance to make a payment of principal or interest in respect of the Notes, in either case to any greater extent than would have been required had such a payment been required to be made before the date on which agreement is reached to issue the first Tranche of the Notes as a result of any change in, or amendment to, the laws or regulations of the Republic of Kazakhstan or any political subdivision or any authority thereof or therein having power to tax, or any change in the application or official interpretation of such laws or regulations (including a holding by a court of competent jurisdiction), which change or amendment becomes effective on or after the date on which agreement is reached to issue the first Tranche of the Notes, and (ii) such obligation cannot be avoided by KMG (or KMG Finance, as the case may be) taking reasonable measures available to it; provided, however, that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer or, if the Issuer is KMG Finance, KMG would be obliged to pay such additional amounts or KMG would be obliged to make such withholding or deduction if a payment in respect of the Notes were then due, or (as the case may be) a demand under the Guarantee (if applicable) were then made or (also as the case may be) KMG would be obliged to make a payment to KMG Finance to enable it to make a payment of principal or interest in respect of the Notes if any such payment on the Notes were then due. Before the publication of any notice of redemption pursuant to this paragraph, the Issuer shall deliver to the Trustee (1) a certificate signed by two directors of the Issuer (or KMG, as the case may be) stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent to the right of the Issuer so to redeem have occurred and (2) an opinion of independent legal advisers in form and substance satisfactory to the Trustee of recognised standing to the effect that the Issuer or (as the case may be) KMG has or will become obliged to pay such additional amounts and the Trustee shall be entitled to accept such certificate and opinion as sufficient evidence of the satisfaction of the condition precedent set out in (a)(ii) and/or (b)(ii) above in which event it shall be conclusive and binding on Noteholders.
- (d) Redemption at the Option of Noteholders upon a Change of Status: If at any time while any Note remains outstanding a Change of Status occurs, the Issuer shall, at the option of the holder of any such Note, upon the holder of such Note giving not less than 15 nor more than 30 days' notice to the Issuer redeem such Note on the Optional Redemption Date(s) at 101% of its principal amount together with (or, where purchased, together with an amount equal to) interest accrued to but excluding the Change of Status Put Date (as defined below).

Such option (the "Change of Status Put Option") shall operate as set out below.

If a Change of Status occurs then, within 14 days of the occurrence of the Change of Status, the Issuer shall, and upon the Trustee becoming so aware (the Issuer having failed to do so) the Trustee may, and, if so requested by the holders of at least one-fifth in principal amount of the Notes then outstanding, shall, give notice (a "**Change of Status Notice**") to the Noteholders in accordance with Condition 16 specifying the nature of the Change of Status and the procedure for exercising the Change of Status Put Option.

To exercise the Change of Status Put Option, a holder of Notes must deliver at the specified office of any Paying Agent on any Business Day falling within the period commencing on the occurrence of a Change of Status and ending 90 days after such occurrence or, if later, 90 days after the date on which the Change of Status Notice is given to Noteholders as required by this Condition 6(d) (the "**Change of Status Put Period**"), a duly signed and completed notice of exercise in the form (for the time being

current and which may, if the certificate for such Notes is held in a clearing system, be any form acceptable to the clearing system delivered in any manner acceptable to the clearing system) obtainable from any specified office of any Paying Agent (a "**Change of Status Put Option Notice**") and in which the holder must specify a bank account (or, if payment is required to be made by cheque, an address) to which payment is to be made under this paragraph accompanied by the certificate for such Notes or evidence satisfactory to the Paying Agent concerned that the certificate for such Notes will, following the delivery of the Change of Status Put Option Notice, be held to its order or under its control.

The Issuer shall at its option redeem or purchase (or procure the purchase of) the Notes the subject of each Change of Status Put Option Notice on the date (the "**Change of Status Put Date**") seven days after the expiration of the Change of Status Put Period unless previously redeemed or purchased and cancelled. A Change of Status Put Option Notice given by a holder of any Note shall be irrevocable except where, prior to the due date of redemption, an Event of Default has occurred and is continuing, in which event such holder, at its option, may elect by notice to the Issuer to withdraw the Change of Status Put Option Notice.

For the purposes of this Condition 6(d):

A "Change of Status" will be deemed to have occurred upon the occurrence of any of the following:

- the consummation of any transaction (including, without limitation, any merger or consolidation) the result of which is that the Republic of Kazakhstan and/or any other federal or state agencies appropriately authorised to hold the shares of KMG ceases to own and control (directly or indirectly) at least 50% plus one share of the issued and outstanding voting share capital of KMG; or
- (ii) KMG ceasing to be a "national company" within the meaning of Article 1 of the Law of the Republic of Kazakhstan № 291-IV "On Subsoil and Subsoil Use" dated 24 June 2010 (the "Subsoil Law"); or
- (iii) any change to such laws the result of which is that KMG ceases to act as the government of Kazakhstan's agent in relation to domestic production sharing agreements, or ceases to benefit from KMG's first right of refusal to acquire the participation and operating rights in any hydrocarbon deposits in Kazakhstan of strategic importance being alienated as provided by Articles 12 and 13 of the Subsoil Law, or ceases to benefit from its right of having at least 50% participatory interest in all new off-shore contracts (as provided by Article 93.3 of the Subsoil Law); or
- (iv) the occurrence of an Adverse Ratings Event during the six months immediately following the occurrence of a reorganisation entered into by KMG (directly or indirectly) or any Material Subsidiary in accordance with Condition 4(h)(i) and (ii), by reason of such reorganisation.
- (e) Redemption at the Option of the Issuer and Exercise of Issuer's Options: If Call Option is specified in the Final Terms, the Issuer may, on giving not less than 15 nor more than 30 days' irrevocable notice to the Noteholders (or such other notice period as may be specified in the Final Terms) redeem, or exercise any option of the Issuer (as may be described in the Final Terms) in relation to, all or, if so provided, some of the Notes on any Optional Redemption Date or Option Exercise Date, as the case may be. Any such redemption of Notes shall be at their Optional Redemption Amount together with interest accrued to the date fixed for redemption. Any such redemption or exercise must relate to Notes of a nominal amount at least equal to the Minimum Redemption Amount to be redeemed specified in the Final Terms and no greater than the Maximum Redemption Amount to be redeemed specified in the Final Terms.

All Notes in respect of which any such notice is given shall be redeemed, or the Issuer's option shall be exercised, on the date specified in such notice in accordance with this Condition.

In the case of a partial redemption or a partial exercise of an Issuer's option, the notice to Noteholders shall be given in accordance with Condition 16 and specify the nominal amount of Notes drawn and the holder(s) of such Notes, to be redeemed or in respect of which such option has been exercised, which shall have been drawn in such place as the Trustee may approve and in such manner as it deems appropriate, subject to compliance with any applicable laws and stock exchange or other relevant authority requirements.

(f) **Redemption at the Option of Noteholders and Exercise of Noteholders' Options:** If Put Option is specified in the Final Terms, the Issuer shall, at the option of the holder of any such Note, upon the holder of such Note giving not less than 15 nor more than 30 days' notice to the Issuer (or such other notice period as may be specified in the Final Terms) redeem such Note on the Optional Redemption Date(s) at its Optional Redemption Amount together with interest accrued to (but excluding) the date fixed for redemption.

To exercise such option or any other Noteholders' option that may be set out in the Final Terms (which must be exercised on an Option Exercise Date) the holder must deposit the Note(s) with the Registrar or any Transfer Agent at its specified office, together with a duly completed option exercise notice ("**Exercise Notice**") in the form obtainable from any Paying Agent, the Registrar or any Transfer Agent (as applicable) within the notice period. No Note so deposited and option exercised may be withdrawn (except as provided in the Agency Agreement) without the prior consent of the Issuer.

- (g) **Purchases:** KMG Finance, KMG and any of their subsidiaries may at any time purchase Notes in the open market or otherwise at any price.
- (h) Cancellation: All Notes purchased by or on behalf of KMG Finance, KMG or any of their subsidiaries may be held, resold or, at the option of the Issuer, surrendered for cancellation by surrendering the Notes to the Registrar and, if so surrendered, shall, together with all Notes redeemed by the Issuer, be cancelled forthwith. Any Notes so surrendered for cancellation may not be reissued or resold and the obligations of the Issuer and, if the Issuer is KMG Finance, KMG in respect of any such Notes shall be discharged.

# 7. Payments

## (a) **Payments of Principal and Interest:**

- (i) Payments of principal in respect of Notes shall be made against presentation and surrender of the relevant Notes at the specified office of any of the Transfer Agents or of the Registrar and in the manner provided in paragraph (ii) below.
- (ii) Interest on Notes shall be paid to the Person shown on the Register at the close of business on the fifteenth day before the due date for payment thereof (the "**Record Date**"). Payments of interest on each Note shall be made in the relevant currency by cheque drawn on a bank and mailed by uninsured post to the holder (or to the first named of joint holders) of such Note at its address appearing in the Register. The holder of such Notes will not be entitled to any interest or other payment for any delay in receiving any amount due in respect of such Notes as a result of a cheque posted in accordance with this Condition arriving after the due date for payment or being lost in the post. Upon application by the holder to the specified office of the Registrar or any Transfer Agent before the Record Date, such payment of interest may be made by transfer to an account in the relevant currency maintained by the payee with a bank.
- (b) Payments subject to Laws: Payments will be subject in all cases to (i) any applicable fiscal or other laws, regulations and directives in the place of payment, but without prejudice to the provisions of Condition 8, and (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986, as amended (the "Code"), or otherwise imposed pursuant to FATCA, or (without prejudice to the provisions of Condition 8) any law implementing an intergovernmental approach thereto. No commission or expenses shall be charged to the Noteholders in respect of such payments.
- (c) Appointment of Agents: The Paying Agents, the Registrar, the Transfer Agents and the Calculation Agent initially appointed by KMG Finance and KMG and their respective specified offices are listed below. The Paying Agents, the Registrar, the Transfer Agents and the Calculation Agent act solely as agents of KMG Finance, KMG and, in certain circumstances, the Trustee and do not assume any obligation or relationship of agency or trust for or with any Noteholder. KMG Finance and KMG reserve the right at any time with the approval of the Trustee to vary or terminate the appointment of any Paying Agent, the Registrar, any Transfer Agent or the Calculation Agent(s) and to appoint additional or other Paying Agents or Transfer Agents, provided that the Issuer shall at all times maintain (i) a Principal Paying Agent, (ii) a Registrar, (iii) a Transfer Agent, (iv) a Paying Agent or Paying Agents having specified offices in at least two major European cities and (vi) such other agents as may be required by any other stock exchange on which the Notes may be listed in each case, as approved by

the Trustee. Notice of any such change or any change of any specified office shall promptly be given to the Noteholders in accordance with Condition 16.

(d) Calculation Agent and Reference Banks: The Issuer shall procure that there shall at all times be four Reference Banks (or such other number as may be required) with offices in the Relevant Financial Centre and one or more Calculation Agents if provision is made for them in the Notes and for so long as any such Note is outstanding (as defined in the Trust Deed). If any Reference Bank (acting through its relevant office) is unable or unwilling to continue to act as a Reference Bank, then the Issuer shall (with the prior written approval of the Trustee) appoint another Reference Bank with an office in the Relevant Financial Centre to act as such in its place. Where more than one Calculation Agent is appointed in respect of the Notes, references in these Conditions to the Calculation Agent shall be construed as each Calculation Agent performing its respective duties under the Conditions. If the Calculation Agent is unable or unwilling to act as such or if the Calculation Agent fails duly to establish the Rate of Interest for an Interest Period or Interest Accrual Period or to calculate any Interest Amount, Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount, as the case may be, or to comply with any other requirement, within 7 days of the date upon which any such amount is due to be calculated, the Issuer shall (with the prior written approval of the Trustee) appoint a leading bank or investment banking firm engaged in the interbank market (or, if appropriate, money, swap or over-the-counter index options market) that is most closely connected with the calculation or determination to be made by the Calculation Agent (acting through its principal London office or any other office actively involved in such market) to act as such in its place. The Calculation Agent may not resign its duties without a successor having been appointed as aforesaid.

Notice of any such change shall promptly be given to the Noteholders.

- (e) Non-Business Days: If any date for payment in respect of any Note is not a business day, the holder shall not be entitled to payment until the next following business day nor to any interest or other sum in respect of such postponed payment. In this paragraph, "business day" means a day (other than a Saturday or a Sunday) on which banks and foreign exchange markets are open for business in the relevant place of presentation, in such jurisdictions as shall be specified as "Financial Centres" in the Final Terms and:
  - (i) (in the case of a payment in a currency other than euro) where payment is to be made by transfer to an account maintained with a bank in the relevant currency, on which foreign exchange transactions may be carried on in the relevant currency in the principal financial centre of the country of such currency; or
  - (ii) (in the case of a payment in euro) which is a TARGET Business Day.

# 8. Taxation

All payments by or on behalf of the Issuer or, if the Issuer is KMG Finance, KMG in respect of the Notes or under the Guarantee shall be made free and clear of, and without deduction or withholding for, any taxes, duties, assessments, or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within the Netherlands or the Republic of Kazakhstan or, in either case, any political subdivision or any authority thereof or therein having the power to tax (collectively "**Taxes**") unless such withholding or deduction is required by law. In such event, KMG Finance or (as the case may be) KMG will pay such additional amounts to the holder of any Note as will result in receipt by the Noteholder of such amounts as would have been received by them had no such withholding or deduction on account of any such Taxes had been required, except that no additional amounts shall be payable with respect to any Note:

- (a) **Other connection:** to, or to a third party on behalf of, a holder who is liable to such Taxes in respect of such Note by reason of his having some connection with the Netherlands or, in the case of payments by KMG, the Republic of Kazakhstan other than the mere holding of the Note or the receipt of payment thereunder or under the Guarantee; or
- (b) **Presentation more than 30 days after the Relevant Date:** presented (or in respect of which the Note representing it is presented) for payment more than 30 days after the Relevant Date except to the extent that the holder of it would have been entitled to such additional amounts on presenting it for payment on the thirtieth day;

(c) **Presentation in another jurisdiction:** presented for payment by or on behalf of a holder who would have been able to avoid such withholding or deduction by presenting the relevant Note to another Paying Agent in a member state of the European Union.

Notwithstanding any other provision of the Terms and Conditions of the Notes, any amounts to be paid on the Notes by or on behalf of the Issuer will be paid net of any deduction or withholding imposed or required pursuant to an agreement described in Section 1471(b) of the Code, or otherwise imposed pursuant to FATCA or an intergovernmental agreement between the United States and another jurisdiction facilitating the implementation thereof (or any fiscal or regulatory legislation, rules or practices implementing such an intergovernmental agreement) (any such withholding or deduction, a "FATCA Withholding"). Neither the Issuer, the Paying Agent nor any other person will be required to pay any additional amounts in respect of FATCA Withholding.

As used in these Conditions, "**Relevant Date**" in respect of any Note means the date on which payment in respect of it first becomes due or (if any amount of the money payable is improperly withheld or refused) the date on which payment in full of the amount outstanding is made or (if earlier) the date seven days after that on which notice is duly given to the Noteholders that, upon further presentation of the Note being made in accordance with the Conditions, such payment will be made, provided that payment is in fact made upon such presentation. References in these Conditions to (i) "**principal**" shall be deemed to include any premium payable in respect of the Notes, Final Redemption Amounts, Early Redemption Amounts, Optional Redemption Amounts, Amortised Face Amounts and all other amounts in the nature of principal payable pursuant to Condition 6 or any amendment or supplement to it, (ii) "**interest**" shall be deemed to include all Interest Amounts and all other amounts payable pursuant to Condition 5 or any amendment or supplement to it and (iii) "**principal**" and/or "**interest**" shall be deemed to include any additional amounts that may be payable under this Condition or any undertaking given in addition to or in substitution for it under the Trust Deed.

# 9. Prescription

Claims against KMG Finance and/or KMG for payment in respect of the Notes shall be prescribed and become void unless made within 10 years (in the case of principal) or five years (in the case of interest) from the appropriate Relevant Date in respect of them.

## 10. Events of Default

If any of the following events (each an "**Event of Default**") occurs, the Trustee at its discretion may, and if so requested in writing by holders of at least one-fifth in nominal amount of the Notes then outstanding or if so directed by an Extraordinary Resolution shall, subject to it being indemnified and/or secured to its satisfaction, give notice to the Issuer that the Notes are, and they shall immediately become, due and payable at their Early Redemption Amount together with accrued interest to the date of such notice:

- (a) **Non-payment:** the Issuer fails to pay the principal of any of the Notes when the same becomes due and payable either at maturity, by declaration or otherwise or the Issuer is in default with respect to the payment of interest or additional amounts on any of the Notes and such default in respect of interest or additional amounts continues for a period of five days; or
- (b) Breach of other obligations: KMG Finance or KMG is in default in the performance, or is otherwise in breach, of any covenant, obligation, undertaking or other agreement under Notes issued by it, the Guarantee (if applicable) or the Trust Deed (other than a default or breach elsewhere specifically dealt with in this Condition 10) and such default or breach is not remedied within 30 days (or such longer period as the Trustee may in its sole discretion determine) after notice thereof has been given to KMG Finance or KMG, as the case may be, by the Trustee; or
- (c) Cross-default: (i) any Indebtedness for Borrowed Money of KMG Finance, KMG or any Material Subsidiary (a) becomes (or becomes capable of being declared) due and payable prior to the due date for payment thereof by reason of default by KMG Finance, KMG or such Material Subsidiary or (b) is not repaid at maturity as extended by the period of grace, if any, applicable thereto or (ii) any Indebtedness Guarantee given by KMG Finance, KMG or any Material Subsidiary in respect of Indebtedness for Borrowed Money of any other Person is not honoured when due and called, provided that the aggregate principal amount of such Indebtedness for Borrowed Money exceeds U.S.\$50,000,000 (or its equivalent in other currencies); or
- (d) **Bankruptcy:** (i) any Person shall have instituted a proceeding or entered a decree or order for the appointment of a receiver, administrator or liquidator in any insolvency, rehabilitation, readjustment of

debt, marshalling of assets and liabilities, moratorium of payments or similar arrangements involving KMG Finance or KMG or any Material Subsidiary or all or (in the opinion of the Trustee) substantially all of their respective properties and such proceeding, decree or order shall not have been vacated or shall have remained in force undischarged or unstayed for a period of 45 days; or (ii) KMG Finance or KMG or any Material Subsidiary shall institute proceedings under any applicable bankruptcy, insolvency or other similar law now or hereafter in effect to be adjudicated a bankrupt or shall consent to the filing of a bankruptcy, insolvency or similar proceeding against it or shall file a petition or answer or consent seeking reorganisation under any such law or shall consent to the filing of any such petition, or shall consent to the appointment of a receiver, administrator or liquidator or trustee or assignee in bankruptcy or liquidation of KMG Finance or KMG or any Material Subsidiary, as the case may be, or in respect of its property, or shall make an assignment for the benefit of its creditors or shall otherwise be unable or admit its inability to pay its debts generally as they become due or KMG Finance or KMG or any Material Subsidiary commences proceedings with a view to the general adjustment of its Indebtedness which event is, in the case of the Material Subsidiary, (in the sole opinion of the Trustee) materially prejudicial to the interests of the Noteholders; or

- (e) **Judgments:** The failure by KMG or any subsidiary to pay any final judgment in excess of U.S.\$50,000,000 (or its equivalent in other currencies) which final judgment remains unpaid, and undischarged, and unwaived and unstayed for a period of more than 30 consecutive days after such judgment becomes final and non-appealable, and, in the event such judgment is covered by insurance, an enforcement proceeding has been commenced by any creditor upon such judgment that is not promptly stayed; or
- (f) Material compliance with applicable laws: KMG Finance or KMG fails to comply in any respect with any applicable laws or regulations (including any foreign exchange rules or regulations) of any governmental or other regulatory authority for any purpose to enable KMG Finance or KMG lawfully to exercise its rights or perform or comply with its obligations under the Notes, the Guarantee or the Trust Deed or the Agency Agreement or to ensure that those obligations are legally binding and enforceable or to ensure that all necessary agreements or other documents are entered into and that all necessary consents and approvals of, and registrations and filings with, any such authority in connection therewith are obtained and maintained in full force and effect and the Trustee certifies that such non-compliance is, in the sole opinion of the Trustee, materially prejudicial to the interests of Noteholders; or
- (g) Invalidity or Unenforceability: (i) the validity of Notes, the Trust Deed, the Guarantee or the Agency Agreement is contested by KMG Finance or KMG or KMG Finance or KMG shall deny any of its obligations under the Notes, the Trust Deed, the Guarantee (if applicable) or the Agency Agreement (whether by a general suspension of payments or a moratorium on the payment of debt or otherwise) or (ii) it is or becomes unlawful for KMG Finance or KMG to perform or comply with all or any of its obligations set out in the Notes, the Trust Deed, the Guarantee (if applicable) or the Agency Agreement or (iii) all or any of KMG Finance's or KMG's obligations set out in the Notes, the Trust Deed, the Guarantee (if applicable) or the Agency Agreement or (iii) all or any of KMG Finance's or KMG's obligations set out in the Notes, the Trust Deed, the Guarantee (if applicable) or the Agency Agreement shall be or become unenforceable or invalid and, following the occurrence of any of the events specified in this Condition 10(g), the Trustee is of the opinion (determined in its sole discretion) that such occurrence is materially prejudicial to the interests of the Noteholders; or
- (h) Government Intervention: (i) all or any substantial part of the undertaking, assets and revenues of KMG Finance or KMG or any Material Subsidiary is condemned, seized or otherwise appropriated by any Person acting under the authority of any national, regional or local government or (ii) KMG Finance, KMG or any Material Subsidiary is prevented by any such Person from exercising normal control over all or any substantial part of its undertaking, assets, revenues and, following the occurrence of any of the events specified in this Condition 10(h), the Trustee is of the opinion (determined in its sole discretion) that such occurrence is materially prejudicial to the interests of the Noteholders.

## 11. Meetings of Noteholders, Modification, Waiver and Substitution

(a) Meetings of Noteholders: The Trust Deed contains provisions for convening meetings of Noteholders to consider any matter affecting their interests, including the sanctioning by Extraordinary Resolution (as defined in the Trust Deed) of a modification of any of these Conditions or any provisions of the Trust Deed. Such a meeting may be convened by KMG Finance or KMG (as the case may be) or the Trustee and shall be convened by the Trustee (subject to it being indemnified and/or secured and/or pre-funded to its satisfaction) upon the request in writing of Noteholders holding not less than 10% in nominal amount of the Notes for the time being outstanding. The quorum for any meeting convened to

consider an Extraordinary Resolution shall be one or more Voters holding or representing a clear majority in nominal amount of the Notes for the time being outstanding, or at any adjourned meeting one or more Voters being or representing Noteholders whatever the nominal amount of the Notes held or represented, unless the business of such meeting includes consideration of proposals, inter alia, (i) to amend the dates of maturity or redemption of the Notes or any date for payment of interest or Interest Amounts on the Notes, (ii) to reduce or cancel the nominal amount of or any premium payable on redemption of, the Notes, (iii) to reduce the rate or rates of interest in respect of the Notes or to vary the method or basis of calculating the rate or rates or amount of interest or the basis for calculating any Interest Amount in respect of the Notes, (iv) if a Minimum and/or a Maximum Rate of Interest or Redemption Amount is shown in the Final Terms, to reduce any such Minimum and/or Maximum, (v) to vary any method of, or basis for, calculating the Final Redemption Amount, the Early Redemption Amount or the Optional Redemption Amount, including the method of calculating the Amortised Face Amount, (vi) to vary the currency or currencies of payment or denomination of the Notes, (vii) to take any steps that as specified in the Final Terms may only be taken following approval by an Extraordinary Resolution to which the special quorum provisions apply, (viii) to modify the provisions concerning the quorum required at any meeting of Noteholders or the majority required to pass an Extraordinary Resolution or any resolution, or (ix) (if applicable) to modify or cancel the Guarantee, in which case the necessary quorum shall be one or more Voters holding or representing not less than 75%, or at any adjourned meeting not less than 25%, in nominal amount of the Notes for the time being outstanding. Any Extraordinary Resolution duly passed shall be binding on Noteholders (whether or not they were present at the meeting at which such resolution was passed).

- (b) Modification and Waiver: The Trustee may agree, without the consent of the Noteholders, to (i) any modification of any of the provisions of the Notes or the Trust Deed that is, in its opinion, of a formal, minor or technical nature or is made to correct a manifest error, and (ii) any other modification (except as mentioned in the Trust Deed), and any waiver or authorisation of any breach or proposed breach, of any of the provisions of the Notes or the Trust Deed that is in the opinion of the Trustee not materially prejudicial to the interests of the Noteholders. Any such modification, authorisation or waiver shall be binding on the Noteholders and shall be notified to the Noteholders as soon as practicable.
- (c) Substitution: The Trust Deed contains provisions permitting the Trustee to agree, subject to such amendment of the Trust Deed and such other conditions as the Trustee may require, but without the consent of the Noteholders, to the substitution of the Issuer's successor in business (if applicable) or of KMG or its successor in business or any subsidiary of KMG or its successor in business in place of the Issuer or (if applicable) KMG, or of any previous substituted company, as principal debtor or guarantor under the Trust Deed and the Notes. In the case of such a substitution the Trustee may agree, without the consent of the Noteholders, to a change of the law governing the Notes and the Trust Deed provided that such change would not in the opinion of the Trustee (determined in its sole discretion) be materially prejudicial to the interests of the Noteholders.
- (d) Entitlement of the Trustee: In connection with the exercise of its functions (including but not limited to those referred to in this Condition) the Trustee shall have regard to the interests of the Noteholders as a class and shall not have regard to the consequences of such exercise for individual Noteholders and the Trustee shall not be entitled to require, nor shall any Noteholder be entitled to claim, from KMG Finance or KMG any indemnification or payment in respect of any tax consequence of any such exercise upon individual Noteholders.

## 12. Enforcement

At any time after the Notes become due and payable, the Trustee may, at its discretion and without further notice, institute such proceedings against KMG Finance and/or KMG as it may think fit to enforce the terms of the Trust Deed, the Notes or the Guarantee but it shall not be bound to take any such proceedings unless (a) it shall have been so directed by an Extraordinary Resolution or so requested in writing by Noteholders holding at least one-fifth in nominal amount of the Notes outstanding, and (b) it shall have been indemnified and/or secured and/or prefunded to its satisfaction. No Noteholder may proceed directly against KMG Finance or KMG unless the Trustee, having become bound so to proceed, fails to do so within a reasonable period and such failure is continuing.

### **13.** Indemnification of the Trustee

The Trust Deed contains provisions for the indemnification of the Trustee and for its relief from responsibility, including provisions relieving it from taking proceedings to enforce payment unless indemnified to its satisfaction and to be paid its costs and expenses in priority to the claims of Noteholders. The Trustee is entitled to enter into business transactions with KMG Finance, KMG and any entity related to KMG Finance or KMG without accounting for any profit.

In the exercise of its powers and discretions under these Conditions and the Trust Deed, the Trustee will have regard to the interests of the Noteholders as a class and will not be responsible for any consequence for individual holders of Notes as a result of such holders being connected in any way with a particular territory or tax jurisdiction and the Trustee shall not be entitled to require, nor shall any Noteholder be entitled to claim, from the Issuer, any indemnification or payment in respect of any tax consequences of such exercise upon individual Noteholders.

#### 14. Replacement of Notes

If a Note is lost, stolen, mutilated, defaced or destroyed, it may be replaced, subject to applicable laws, regulations and stock exchange or other relevant authority regulations, at the specified office of the Registrar or such other Paying Agent or Transfer Agent, as the case may be, as may from time to time be designated by the Issuer for the purpose and notice of whose designation is given to Noteholders, in each case on payment by the claimant of the fees and costs incurred in connection therewith and on such terms as to evidence, security and indemnity (which may provide, *inter alia*, that if the allegedly lost, stolen or destroyed Note is subsequently presented for payment, there shall be paid to the Issuer on demand the amount payable by the Issuer in respect of such Notes) and otherwise as the Issuer may require. Mutilated or defaced Notes must be surrendered before replacements will be issued.

#### 15. Further Issues

The Issuer may from time to time without the consent of the Noteholders create and issue further securities either having the same terms and conditions as the Notes in all respects (or in all respects except for the first payment of interest on them) and so that such further issue shall be consolidated and form a single Series with the outstanding securities of any Series or upon such terms as the Issuer may determine at the time of their issue. References in these Conditions to the Notes include (unless the context requires otherwise) any other securities issued pursuant to this Condition and forming a single Series with existing Notes or a separate Series. Further securities will be issued under a different CUSIP number unless there are issued pursuant to a "qualified reopening" for U.S. federal income tax purposes. Any further securities forming a single Series may (with the consent of the Trustee), be constituted by the Trust Deed or any deed supplemental to it. The Trust Deed contains provisions for convening a single meeting of the Noteholders of a Series and the holders of securities of other Series where the Trustee so decides.

#### 16. Notices

Notices to the Noteholders shall be sent by first class mail of (if posted overseas) by airmail to them (or, in the case of joint holders, to the first-named in the Register) at their respective addresses in the Register and deemed to have been given on the fourth weekday (being a day other than a Saturday or a Sunday) after the date of mailing, provided that, so long as any Notes are listed on the London Stock Exchange and the Kazakhstan Stock Exchange, such notice may instead be published on the Regulatory News Service of the London Stock Exchange and on the website of Kazakhstan Stock Exchange, in each case in accordance with any rules from time to time of the London Stock Exchange and/or Kazakhstan Stock Exchange, as the case may be. Any such notice shall be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the first date on which publication is made, as provided above. To the extent required by Kazakhstan law, notices shall also be published in the mass media in the form specified in the charter of KMG.

## 17. Contracts (Rights of Third Parties) Act 1999

No Person shall have any right to enforce any term or condition of the Notes under the Contracts (Rights of Third Parties) Act 1999.

## **18.** Governing Law, Jurisdiction and Arbitration

- (a) **Governing law:** The Trust Deed and the Notes, including any non-contractual obligations arising out of or in connection with the Trust Deed and/or the Notes, are governed by, and shall be construed in accordance with, English Law.
- (b) Submission to Jurisdiction; Arbitration: Each of KMG Finance and KMG have in the Trust Deed (i) submitted irrevocably to the jurisdiction of the courts of England for the purposes of hearing and determining any suit, action or proceedings or settling any disputes arising out of or in connection with the Trust Deed or the Notes; (ii) waived any objection which it might have to such courts being nominated as the forum to hear and determine any such suit, action or proceedings or to settle any such disputes and agreed not to claim that any such court is not a convenient or appropriate forum; (iii) designated Law Debenture Corporate Services Limited of Fifth Floor, 100 Wood Street, London EC2V 7EX to accept service of any process on its behalf in England; (iv) consented to the enforcement of any judgment; (v) to the extent that it may in any jurisdiction claim for itself or its assets immunity from suit, execution, attachment (whether in aid of execution, before judgment or otherwise) or other legal process, and to the extent that in any such jurisdiction there may be attributed to itself or its assets or revenues such immunity (whether or not claimed), agreed not to claim and irrevocably waived such immunity to the full extent permitted by the laws of such jurisdiction; and (vi) agreed that the Trustee may elect by written notice to KMG Finance or KMG (as the case may be) that any dispute (including a claim, dispute or difference regarding the existence, termination or validity of the Notes), shall be finally settled by arbitration in accordance with the Rules of the LCIA as at present in force and as modified by the Trust Deed.

# **19.** Definitions

# (a) **Defined Terms**

In these Conditions, unless the context otherwise requires, the following defined terms shall have the meanings set out below:

"Adverse Ratings Event" shall be deemed to have occurred if any Rated Security or any corporate credit rating of KMG or any Material Subsidiary assigned by any Rating Agency is (i) placed on "credit watch" or formal review or equivalent with negative implications or negative outlook or (ii) downgraded or withdrawn on the date such Rated Security or corporate rating of KMG is so placed, downgraded or withdrawn as the case may be;

"Affiliates" of any specified person means any other persons, directly or indirectly, controlling or controlled by or under direct or indirect control with such specified person. For the purposes of this definition, "control" when used with respect to any person means the power to direct the management and policies of such person, directly or indirectly, whether through the ownership of voting securities, by contract or otherwise; and the terms "controlling" and "controlled" have meanings correlative to the foregoing;

"Agreements" means the Agency Agreement and the Trust Deed;

"Asset Disposition" means any sale, lease, transfer or other disposition (or series of related sales, leases, transfers or dispositions) by KMG or any Material Subsidiary, including any disposition by means of a merger, consolidation or similar transaction, of:

- (i) any shares of Capital Stock of a Material Subsidiary or Minority Company; or
- (ii) any other assets of KMG or any Material Subsidiary or Minority Company;

Notwithstanding the preceding, (i) transfers of assets between or among KMG and any Subsidiaries shall not, and (ii) for the avoidance of doubt, the Permitted Disposition shall not, be deemed to be an Asset Disposition;

"Attributable Indebtedness" in respect of a Sale/Leaseback Transaction means, as at the time of determination, the present value (discounted at the interest rate borne by the Notes, compounded semi-annually) of the total obligations of the lessee for rental payments during the remaining term of the lease included in such Sale/Leaseback Transaction (including any period for which such lease has been extended);

"Auditors" means the Ernst & Young LLP or, if they are unable or unwilling to carry out any action requested of them under the Agreements, such other internationally recognised firm of accountants as may be nominated by KMG and approved in writing by the Trustee for this purpose;

"**Authorised Signatory**" means, in relation to KMG, any Person who is duly authorised and in respect of whom the Trustee has received a certificate or certificates signed by a director or another Authorised Signatory of KMG setting out the name and signature of such Person and confirming such Person's authority to act;

"**Base Prospectus**" means the base prospectus relating to the Programme which comprises a base prospectus for the purpose of Article 5.4 of Directive 2003/71/EC (as amended by Directive 2010/73/EU, the "**Prospectus Directive**") (which term shall include those documents incorporated in it by reference from time to time as provided in it) as from time to time amended, supplemented or replaced (but not including any information or documents replaced or superseded by any information so subsequently included or incorporated) and, in relation to each Tranche, the relevant Final Terms;

"Business Day" means:

- (i) in the case of a currency other than euro, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in the principal financial centre for such currency; and/or
- (ii) in the case of euro, a day on which the TARGET System is operating (a "**TARGET Business Day**"); and/or
- (iii) in the case of a currency and/or one or more Business Centres (specified in the Final Terms) a day (other than a Saturday or a Sunday) on which commercial banks and foreign exchange markets settle payments in such currency in the Business Centre(s) or, if no currency is indicated, generally in each of the Business Centres;

"**Capital Stock**" of any Person means any and all shares, interests (including partnership interests), rights to purchase, warrants, options, participations or other equivalents of or interests in (however designated) equity of such Person, including any Preferred Stock, but excluding any debt securities convertible into such equity;

"**Capitalised Lease Obligations**" means an obligation that is required to be classified and accounted for as a capitalised lease for financial reporting purposes in accordance with IFRS, and the amount of Indebtedness represented by such obligation will be the capitalised amount of such obligation at the time any determination thereof is to be made as determined in accordance with IFRS, and the Stated Maturity thereof will be the date of the last payment of rent or any other amount due under such lease prior to the first date such lease may be terminated without penalty;

"**Company**" means in respect of any Person (including KMG), any corporation, partnership, joint venture, association or other business entity, whether now existing or hereafter organised or acquired, (a) in the case of a corporation, of which 50% or less of the total voting power of the Voting Stock is held by KMG and/or any of its Subsidiaries or KMG and/or any of its Subsidiaries does not have the power to direct the management, policies and affairs thereof; or (b) in the case of a partnership, joint venture, association or other business entity, with respect to which KMG or any of its Subsidiaries does not have the power to cause the direction of the management and policies of such entity by contracts if (in the case of each of (a) and (b) above) in accordance with IFRS such entity would be consolidated with KMG for financial statement purposes;

"**Commodity Hedging Agreements**" means, in respect to any Person, any forward, futures, spot-deferred or option contract or other similar agreement or arrangement to which such Person is a party or a beneficiary entered into for protection against or to benefit from fluctuations in the price of any commodity produced or used by KMG or its Material Subsidiaries pursuant to a Permitted Business;

"**Consolidated KMG EBITDA**" means EBITDA of KMG on a consolidated basis in accordance with IFRS as shown in the then most recent financial statements delivered pursuant to Condition 4(e);

"Consolidated KMG Net Indebtedness" means, at any date of determination, means, at any date of determination, Consolidated KMG Total Indebtedness minus the total amount of Temporary Cash Investments and cash of the Group on a consolidated basis in accordance with IFRS;

"**Consolidated KMG Total Asset Value**" means, at any date of determination, the amount of the consolidated total assets of KMG, as calculated in accordance with the then most recent financial statements delivered pursuant to Condition 4(e);

"Consolidated KMG Total Indebtedness" means, at any date of determination, the total amount (without duplication) of the Indebtedness of KMG on a consolidated basis in accordance with IFRS;

"Consolidated Income Taxes" means, with respect to any Person for any period, taxes imposed upon such person or other payments required to be made by such Person by any governmental authority which taxes or other payments are calculated by reference to the income or profits of such Person or person (to the extent such income or profits were included in computing Consolidated Net Income for such period), regardless of whether such taxes or payments are required to be remitted to any governmental authority;

"**Consolidated Interest Expense**" means, for any period, the total interest expense of KMG, on a consolidated basis, whether paid or accrued, plus, to the extent not included in such interest expense:

- (i) interest expense attributable to Capitalised Lease Obligations and the interest portion of rent expense associated with Attributable Indebtedness in respect of the relevant lease giving rise thereto, determined as if such lease were a capitalised lease in accordance with IFRS and the interest component of any deferred payment obligations;
- (ii) amortisation of debt discount and debt issuance cost;
- (iii) non-cash interest expense;
- (iv) commissions, discounts and other fees and charges owed with respect to letters of credit and bankers' acceptance financing;
- (v) interest actually paid by KMG or any such Material Subsidiary under any Guarantee of Indebtedness or other obligation of any other Person;
- (vi) net costs associated with Hedging Obligations;
- (vii) the consolidated interest expense of such Person and its Material Subsidiaries that was capitalised during such period;
- (viii) all dividends paid or payable in cash, Temporary Cash Investments or Indebtedness or accrued during such period on any series of Disqualified Stock of such Person or on Preferred Stock of its Material Subsidiaries payable to a party other than KMG or a Material Subsidiary; and
- (ix) the cash contributions to any employee stock ownership plan or similar trust to the extent such contributions are used by such plan or trust to pay interest or fees to any Person (other than KMG) in connection with Indebtedness Incurred by such plan or trust, *provided*, *however*, that there will be excluded therefrom any such interest expense of any Immaterial Subsidiary to the extent the related Indebtedness is not guaranteed or paid by KMG or any Material Subsidiary.

For purposes of the foregoing, total interest expense will be determined after giving effect to any net payments made or received by KMG, on a consolidated basis, with respect to Interest Rate Agreements;

"**Consolidated Net Income**" means, for any period, the net income (loss) (being income (loss) attributable to equity shareholders of KMG) of KMG, on a consolidated basis, determined in accordance with IFRS; *provided*, *however*, that there will not be included in such Consolidated Net Income:

- (i) any net income (loss) of any Person if such Person is not a Material Subsidiary, except that:
  - (A) subject to the limitations contained in paragraphs (iii), (iv) and (v) below, KMG's equity in the net income of any such Person for such period will be included in such Consolidated Net Income up to the aggregate amount of cash actually distributed by such Person during such period to KMG or a Material Subsidiary as a dividend or other distribution (subject, in the case of a dividend or other distribution to a Material Subsidiary, to the limitations contained in paragraph (ii) below); and

- (B) KMG's equity in a net loss of any such Person for such period will be included in determining such Consolidated Net Income to the extent such loss has been funded with cash from KMG or a Material Subsidiary;
- (ii) any net income (but not loss) of any Material Subsidiary if such Subsidiary is subject to restrictions, directly or indirectly, on the payment of dividends or the making of distributions by such Material Subsidiary, directly or indirectly, to KMG, except that:
  - (A) subject to the limitations contained in paragraphs (iii), (iv) and (v) below, KMG's equity in the net income of any such Material Subsidiary for such period will be included in such Consolidated Net Income up to the aggregate amount of cash that could have been distributed by such Material Subsidiary during such period to KMG or another Material Subsidiary as a dividend or distribution paid or permitted to be paid, directly or indirectly, by loans, advances, intercompany transfers or otherwise (for so long as permitted) to KMG or a Material Subsidiary of KMG (subject, in the case of such a dividend or distribution to another Material Subsidiary, to the limitation contained in this clause); and
  - (B) KMG's equity in a net loss of any such Material Subsidiary for such period will be included in determining such Consolidated Net Income;
- (iii) any gain (loss) realised upon the sale or other disposition of any property, plant or equipment of KMG or its consolidated Material Subsidiaries (including pursuant to any Sale/Leaseback Transaction) which is not sold or otherwise disposed of in the ordinary course of business and any gain (loss) realised upon the sale or other disposition of any Capital Stock of any Person;
- (iv) any extraordinary gain or loss;
- (v) any foreign exchange gains or losses; and
- (vi) the cumulative effect of a change in accounting principles;

"Currency Agreement" means in respect of a Person, any foreign exchange contract, currency swap agreement or other similar agreement as to which such Person is a party or a beneficiary;

"**Day Count Fraction**" means, in respect of the calculation of an amount of interest on any Note for any period of time (from and including the first day of such period to but excluding the last) (whether or not constituting an Interest Period or an Interest Accrual Period, the "**Calculation Period**"):

- (i) if "Actual/Actual" or "Actual/Actual ISDA" is specified in the Final Terms, the actual number of days in the Calculation Period divided by 365 (or, if any portion of that Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
- (ii) if "Actual/365 (Fixed)" is specified in the Final Terms, the actual number of days in the Calculation Period divided by 365;
- (iii) if "Actual/360" is specified in the Final Terms, the actual number of days in the Calculation Period divided by 360;
- (iv) if "**30/360**", "**360/360**" or "**Bond Basis**" is specified in the applicable Final Terms, the number of days in the Interest Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \text{ x} (\text{Y}_2 - \text{Y}_1)] + [30 \text{ x} (\text{M}_2 - \text{M}_1)] + (\text{D}_2 - \text{D}_1)}{360}$$

where:

"Y<sub>1</sub>" is the year, expressed as a number, in which the first day of the Interest Period falls;

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;

" $M_1$ " is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M<sub>2</sub>" is the calendar month, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Calculation Period, unless such number is 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and D<sub>1</sub> is greater than 29, in which case D<sub>2</sub> will be 30;

(v) if "**30E/360**" or "**Eurobond Basis**" is specified in the applicable Final Terms, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction =  $\frac{[360 \text{ x} (\text{Y}_2 - \text{Y}_1)] + [30 \text{ x} (\text{M}_2 - \text{M}_1)] + (\text{D}_2 - \text{D}_1)}{360}$ 

where:

"Y1" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y2" is the year, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;

"M1" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M2" is the calendar month, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;

"D1" is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case  $D_1$  will be 30; and

"D2" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case  $D_2$  will be 30;

(vi) if "**30E**/**360** (**ISDA**)" is specified in the applicable Final Terms, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360 \text{ x} (\text{Y}_2 - \text{Y}_1)] + [30 \text{ x} (\text{M}_2 - \text{M}_1)] + (\text{D}_2 - \text{D}_1)}{360}$$

where:

"Y1" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y2" is the year, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;

"M1" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M2" is the calendar month, expressed as a number, in which the day immediately following the last day of the Calculation Period falls;

"D1" is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case  $D_1$  will be 30; and

"**D2**" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case  $D_2$  will be 30;

"**Disqualified Stock**" means, with respect to any Person, any Capital Stock which by its terms (or by the terms of any security into which it is convertible or for which it is exchangeable at the option of the holder) or upon the happening of any event:

- (i) matures or is mandatorily redeemable (other than redeemable only for Capital Stock of such Person which is not itself Disqualified Stock) pursuant to a sinking fund obligation or otherwise;
- (ii) is convertible or exchangeable at the option of the holder for Indebtedness or Disqualified Stock; or
- (iii) is mandatorily redeemable or must be purchased upon the occurrence of certain events or otherwise, in whole or in part;

"**EBITDA**" means, for any period with respect to any Person, without duplication, the Consolidated Net Income for such period of such Person, plus the following to the extent deducted in calculating such Consolidated Net Income:

- (i) Consolidated Interest Expense;
- (ii) Consolidated Income Taxes;
- (iii) consolidated depreciation expense;
- (iv) consolidated amortisation of intangibles;
- (v) other non-cash charges reducing Consolidated Net Income (excluding any such non-cash charge to the extent it represents an accrual of or reserve for cash charges in any future period or amortisation of a prepaid cash expense that was paid in a prior period not included in the calculation) less other non-cash items of income increasing Consolidated Net Income (excluding any such non-cash item of income to the extent it represents a receipt of cash in any future period); and
- (vi) minority interest in (income)/loss of consolidated subsidiaries;

in each case on a consolidated basis and in accordance with IFRS;

"Effective Date" means, with respect to any Floating Rate to be determined on an Interest Determination Date, the date specified as such in the Final Terms or, if none is so specified, the first day of the Interest Accrual Period to which such Interest Determination Date relates;

"Event of Default" has the meaning assigned to such term in Condition 10 hereof;

"Extraordinary Resolution" has the meaning assigned to such term in the Trust Deed;

**"Fair Market Value**" means, with respect to any asset or property, the price which could be negotiated in an arm's-length, market transaction, for cash, between a willing seller and a willing and able buyer, neither of whom is under undue pressure or compulsion to complete the transaction. Fair Market Value will be determined in good faith by the Board of Directors of KMG, whose determination will be conclusive or, in the case of any sale of the Capital Stock of a Material Subsidiary or a Minority Company exceeding U.S.\$200 million, in writing by an Independent Appraiser;

**"FATCA"** means section 1471 through 1474 of the U.S. Internal Revenue Code of 1986, as amended, as of the date of the Base Prospectus and any current or future regulations or agreements thereunder or official interpretations thereof;

"Final Terms" means, in relation to a Tranche, the Final Terms issued specifying the relevant details of such Tranche"

"Group" means KMG and its Subsidiaries taken as a whole;

"guarantee" means any financial obligation, contingent or otherwise, of any Person directly or indirectly guaranteeing any Indebtedness of any Person and any obligation, direct or indirect, contingent or otherwise, of such Person:

- to purchase or pay (or advance or supply funds for the purchase or payment of) such Indebtedness of such Person (whether arising by virtue of partnership arrangements, or by agreements to keep well, to purchase assets, goods, securities or services, to take or pay or to maintain financial statement conditions or otherwise); or
- (ii) entered into for the purpose of assuring in any other manner the obligee of such Indebtedness of the payment thereof or to protect such obligee against loss in respect thereof (in whole or in part),

*provided, however*, that the term "guarantee" shall not include endorsements for collection or deposit in the ordinary course of business. The term "guarantee" used as a verb has a corresponding meaning. The term "guarantor" shall mean any Person guaranteeing any obligation;

"Guarantor" means KMG where KMG Finance is the Issuer for a Series, as specified in the relevant Final Terms;

"Hedging Obligations" of any Person means the obligations of such Person pursuant to any Interest Rate Agreement, Currency Agreement or Commodity Hedging Agreement;

"**IFRS**" means International Financial Reporting Standards (formerly International Accounting Standards) issued by the International Accounting Standards Board ("**IASB**") and interpretations issued by the International Financial Reporting Interpretations Committee of the IASB (as amended, supplemented or re-issued from time to time), as consistently applied, and any variation to such accounting principles and practices which is not material;

"Immaterial Subsidiary" means any Subsidiary of KMG that is not a Material Subsidiary;

"**Incur**" means issue, assume, guarantee, incur or otherwise become liable for; *provided*, *however*, that any Indebtedness of a Person existing at the time such Person becomes a Material Subsidiary (whether by merger, consolidation, acquisition or otherwise) shall be deemed to be Incurred by such Person at the time it becomes a Material Subsidiary. The term "Incurrence" when used as a noun shall have a correlative meaning. Solely for purposes of determining compliance with Condition 4(d):

- (i) amortisation of debt discount or the accretion of principal with respect to a non interest bearing or other discount security;
- (ii) the payment of regularly scheduled interest in the form of additional Indebtedness of the same instrument or the payment of regularly scheduled dividends on Capital Stock in the form of additional Capital Stock of the same class and with the same terms; and
- (iii) the obligation to pay a premium in respect of Indebtedness arising in connection with the issuance of a notice of redemption or the making of a mandatory offer to purchase such Indebtedness,

will not be deemed to be the Incurrence of Indebtedness;

"Indebtedness" means, with respect to any Person on any date of determination (without duplication):

- (i) the principal of and premium (if any) in respect of indebtedness of such Person for borrowed money;
- (ii) the principal of and premium (if any) in respect of obligations of such Person evidenced by bonds, debentures, notes or other similar instruments;
- (iii) the principal component of all obligations of such Person in respect of letters of credit, bankers' acceptances or other similar instruments (including reimbursement obligations with respect thereto except to the extent such reimbursement obligation relates to a trade payable and such obligation is satisfied within 30 days of Incurrence);

- (iv) the principal component of all obligations of such Person to pay the deferred and unpaid purchase price of property (except trade payables), which purchase price is due more than six months after the date of placing such property in service or taking delivery and title thereto;
- (v) Capitalised Lease Obligations and all Attributable Indebtedness of such Person;
- (vi) the principal component or liquidation preference of all obligations of such Person with respect to the redemption, repayment or other repurchase of any Disqualified Stock or, with respect to any Subsidiary, any Preferred Stock (but excluding, in each case, any accrued dividends);
- (vii) the principal component of all Indebtedness of other Persons secured by a Lien on any asset of such Person, whether or not such Indebtedness is assumed by such Person; *provided*, *however*, that the amount of such Indebtedness will be the lesser of (a) the fair market value of such asset at such date of determination and (b) the amount of such Indebtedness of such other Persons;
- (viii) the principal component of Indebtedness of other Persons to the extent guaranteed by such Person; and
- (ix) to the extent not otherwise included in this definition, net obligations of such Person under Hedging Obligations (the amount of any such obligations to be equal at any time to the termination value of such agreement or arrangement giving rise to such obligation that would be payable by such Person at such time).

The amount of Indebtedness of any Person at any date will be the outstanding balance at such date of all unconditional obligations as described above and the maximum liability, upon the occurrence of the contingency giving rise to the obligation, of any contingent obligations at such date.

In addition, "Indebtedness" of any Person shall include Indebtedness described in the preceding paragraph that would not appear as a liability on the balance sheet of such Person if:

- (i) such Indebtedness is the obligation of a partnership or Joint Venture that is not a Material Subsidiary;
- (ii) such Person or a Material Subsidiary of such Person is a general partner of the Joint Venture (a "General Partner"); and
- (iii) there is recourse, by contract or operation of law, with respect to the payment of such Indebtedness to property or assets of such Person or a Material Subsidiary of such Person; and then such Indebtedness shall be included in an amount not to exceed:
  - (A) the lesser of (i) the net assets of the General Partner and (ii) the amount of such obligations to the extent that there is recourse, by contract or operation of law, to the property or assets of such Person or a Material Subsidiary of such Person; or
  - (B) if less than the amount determined pursuant to clause (A) immediately above, the actual amount of such Indebtedness that is recourse to such Person or a Material Subsidiary of such Person, if the Indebtedness is evidenced in writing and is for a determinable amount and the related interest expense shall be included in Consolidated Interest Expense to the extent actually paid by KMG or its Material Subsidiaries;

"Indebtedness for Borrowed Money" means any Indebtedness of any Person for or in respect of (i) moneys borrowed, (ii) amounts raised by acceptance under any acceptance credit facility, (iii) amounts raised pursuant to any note purchase facility or the issue of bonds, notes, debentures, loan stock or similar instruments, (iv) the amount of any liability in respect of leases or hire purchase contracts which would, in accordance with generally accepted accounting standards in the jurisdiction of incorporation of the lessee, be treated as finance or capital leases, (v) the amount of any liability in respect of any purchase price for assets or services the payment of which is deferred primarily as a means of raising finance or financing the acquisition of the relevant asset or service and (vi) amounts raised under any other transaction (including any forward sale or purchase agreement and the sale of receivables or other assets on a "with recourse" basis) having the commercial effect of a borrowing;

"**Indebtedness Guarantee**" means in relation to any Indebtedness of any Person, any obligation of another Person to pay such Indebtedness including (without limitation) (i) any obligation to purchase such Indebtedness, (ii) any obligation to lend money, to purchase or subscribe shares or other securities or to purchase assets or services in order to provide funds for the payment of such Indebtedness, (iii) any indemnity against the consequences of a default in the payment of such Indebtedness and (iv) any other agreement to be responsible for repayment of such Indebtedness;

"**Independent Appraiser**" means any of PricewaterhouseCoopers LLC, KPMG LLC, Deloitte & Touche LLP, Ernst & Young LLP or such reputable investment banking, accountancy or appraisal firm of international standing selected by the competent management body of KMG or relevant Material Subsidiary; *provided* it is not an Affiliate of KMG or any Material Subsidiary;

"Interest Accrual Period" means the period beginning on (and including) the Interest Commencement Date and ending on (but excluding) the first Interest Period Date and each successive period beginning on (and including) an Interest Period Date and ending on (but excluding) the next succeeding Interest Period Date;

"Interest Amount" means:

- (i) in respect of an Interest Accrual Period, the amount of interest payable per Calculation Amount for that Interest Accrual Period and which, in the case of Fixed Rate Notes, and unless otherwise specified hereon, shall mean the Fixed Coupon Amount or Broken Amount specified hereon as being payable on the Interest Payment Date ending the Interest Period of which such Interest Accrual Period forms part; and
- (ii) in respect of any other period, the amount of interest payable per Calculation Amount for that period;

"Interest Commencement Date" means the Issue Date or such other date as may be specified in the Final Terms;

"Interest Determination Date" means, with respect to a Rate of Interest and Interest Accrual Period, the date specified as such in the Final Terms or, if none is so specified, (i) the first day of such Interest Accrual Period if the Specified Currency is Sterling or (ii) the day falling two London Business Days prior to the first day of such Interest Accrual Period if the Specified Currency is neither Sterling nor euro or (iii) the day falling two TARGET Business Days prior to the first day of such Interest Accrual Period if the Specified Currency is neither Sterling nor euro or (iii) the day falling two TARGET Business Days prior to the first day of such Interest Accrual Period if the Specified Currency is euro;

"**Interest Period**" means the period beginning on (and including) the Interest Commencement Date and ending on (but excluding) the first Interest Payment Date and each successive period beginning on (and including) an Interest Payment Date and ending on (but excluding) the next succeeding Interest Payment Date;

"Interest Period Date" means each Interest Payment Date unless otherwise specified in the Final Terms;

"Interest Rate Agreements" means, with respect to any Person, any interest rate protection agreement, interest rate future agreement, interest rate option agreement, interest rate swap agreement, interest rate cap agreement, interest rate collar agreement, interest rate hedge agreement or other similar agreement or arrangement as to which such Person is party or a beneficiary;

"**ISDA Definitions**" means the 2006 ISDA Definitions, as published by the International Swaps and Derivatives Association, Inc., unless otherwise specified in the Final Terms;

"Issuer" means KMG Finance or KMG, as specified in the relevant supplemental Trust Deed for the Series;

"**Lien**" means any mortgage, pledge, encumbrance, easement, restriction, covenant, right-of-way, servitude, lien, charge or other security interest or adverse claim of any kind (including, without limitation, anything analogous to any of the foregoing under the laws of any jurisdiction and any conditional sale or other title retention agreement or lease in the nature thereof);

"**Material Adverse Effect**" means a material adverse effect on (a) the business, property, condition (financial or otherwise), operations or prospects of KMG, its Material Subsidiaries, its Minority Companies, or the Group (taken as a whole), (b) the Issuer's ability to perform its obligations under the Notes or the Trust Deed, (c) KMG's ability to perform its obligations as a guarantor under the Notes or (d) the validity, legality or enforceability of the Notes or any Agreement;

"**Material Subsidiary**" means any Subsidiary of KMG that (a) becomes a directly held Subsidiary of either KMG or a Material Subsidiary and is designated as a Material Subsidiary by the Board of Directors of KMG, (b) has either (i) assets which constitute 10% or greater of the total assets of KMG and its Subsidiaries on a

consolidated basis or (ii) EBITDA which accounts for 10% or greater of EBITDA of KMG and its Subsidiaries on a consolidated basis as of the date of the most recently delivered financial statements to the Trustee pursuant to Condition 4(e)(i) or 4(e)(ii) or (c) is the direct or indirect parent company of any Subsidiary required to be designated a Material Subsidiary or Minority Company. The Board of Directors of KMG may designate any Subsidiary of KMG (including any newly acquired or newly formed Subsidiary) to be a Material Subsidiary. Any such designation by the Board of Directors of KMG shall be evidenced to the Trustee by promptly providing to the Trustee a copy of the resolution of the Board of Directors of KMG giving effect to such designation. Any Subsidiary of KMG designated by the Board of Directors of KMG as a Material Subsidiary shall not be capable of subsequently being undesignated as a Material Subsidiary.

"Minority Company" means any Company of KMG that (a) becomes a directly held Company of either KMG or a Material Subsidiary and is designated as a Minority Company by the Board of Directors of KMG, (b) has either (i) assets which constitute 10% or greater of the total assets of KMG and its Subsidiaries on a consolidated basis or (ii) EBITDA which accounts for 10% or greater of EBITDA of KMG and its Subsidiaries on a consolidated basis as of the date of the most recently delivered financial statements to the Trustee pursuant to Condition 4(e)(i) or 4(e)(ii) or (c) is the direct or indirect parent company of any Subsidiary required to be designated a Material Subsidiary or Minority Company. The Board of Directors of KMG may designate any Company of KMG (including any newly acquired or newly formed Company) to be a Minority Company. Any such designation by the Board of Directors of KMG shall be evidenced to the Trustee by promptly providing to the Trustee a copy of the resolution of the Board of Directors of KMG giving effect to such designation. Any Company of KMG designated by the Board of Directors of KMG as a Minority Company shall not be capable of subsequently being undesignated a Minority Company.

"**Net Cash Proceeds**" with respect to any issuance or sale of Capital Stock or Indebtedness, means the cash proceeds of such issuance or sale net of lawyers' fees, accountants' fees, underwriters' or placement agents' fees, discounts or commissions, and brokerage, consultant and other fees actually incurred in connection with such issuance or sale and net of taxes paid or payable as a result thereof;

"Officer" means, with respect to any Person, any managing director, director, general director, the chairman of the board, the president, any vice president, principal executive officer, deputy general director, the chief financial officer, principal financial officer, principal accounting officer, the controller, the treasurer or the secretary of such Person or any general partner or other person holding a corresponding or similar position of responsibility;

"Officers' Certificate" means a certificate signed by two Officers of KMG at least one of whom shall be the principal executive officer, principal accounting officer or principal financial officer of KMG;

"**Original Financial Statements**" means the audited stand-alone financial statements and consolidated financial statements of KMG as at and for the year ended 31 December 2016;

**"Page**" means such page, section, caption, column or other part of a particular information service (including, but not limited to, Reuters Markets 3000 ("**Reuters**") and Telerate ("**Telerate**")) as may be specified for the purpose of providing a Relevant Rate, or such other page, section, caption, column or other part as may replace it on that information service or on such other information service, in each case as may be nominated by the Person or organisation providing or sponsoring the information appearing there for the purpose of displaying rates or prices comparable to that Relevant Rate;

"**Permitted Business**" means (a) oil and gas exploration, production, transportation, refining and processing, (b) electricity generation, (c) chemicals, (d) any wholesale or retail marketing relating to any of the foregoing and (e) any business reasonably related, ancillary or complementary thereto;

"**Permitted Disposition**" means any sale, lease, transfer or other disposition (or series of related sales, leases, transfers or dispositions) by KMG or any Material Subsidiary, including any disposition by means of a merger, consolidation or similar transaction of any shares of Capital Stock or any assets of KazMunayGas International N.V.;

"Permitted Liens" means, without duplication:

- (i) Liens existing as at the Issue Date of these Notes;
- (ii) Liens granted in favour of KMG or any Material Subsidiary;

- (iii) Liens on property acquired (or deemed to be acquired) under a financial lease, or claims arising from the use or loss of or damage to such property; *provided* that any such Lien secures Indebtedness only under such lease;
- (iv) Liens securing Indebtedness of a Person existing at the time that such Person is merged into or consolidated with KMG or a Material Subsidiary or becomes a Material Subsidiary; *provided* that such Liens were not created in contemplation of such merger or consolidation or event and do not extend to any assets or property of KMG already existing or any Material Subsidiary other than those of the surviving Person and its subsidiaries or the Person acquired and its subsidiaries;
- (v) Liens already existing on assets or property acquired or to be acquired by KMG or any Material Subsidiary; *provided* that such Liens were not created in contemplation of such acquisition and do not extend to any other assets or property (other than proceeds of such acquired assets or property);
- (vi) Liens granted upon or with regard to any property hereafter acquired or constructed in the ordinary course of business by any member of the Group to secure the purchase price of such property or to secure Indebtedness incurred solely for the purpose of financing the acquisition of such property and transactional expenses related to such acquisition and repairs related to such property; *provided* that the maximum amount of Indebtedness thereafter secured by such Lien does not exceed the purchase price of such property (including transactional expenses) or the Indebtedness incurred solely for the purpose of financing the acquisition of such property and related transactional expenses;
- (vii) any Liens arising by operations of law;
- (viii) Liens for ad valorem, income or property taxes or assessments and similar charges which either are not delinquent or are being contested in good faith by appropriate proceedings and for which KMG or any Material Subsidiary has set aside in its books of account appropriate reserves;
- (ix) easements, rights of way, restrictions (including zoning restrictions), reservations, permits, servitudes, minor defects or irregularities in title and other similar charges or encumbrances, and Liens arising under leases or subleases granted to others, in each case not interfering in any material respect with the business of the Group and existing, arising or incurred in the ordinary course of business;
- (x) (a) statutory landlords' Liens (so long as such Liens do not secure obligations constituting Indebtedness for borrowed money and such Liens are incurred in the ordinary course of business), and (b) Liens arising from any judgment, decree or other order which does not constitute an Event of Default under Condition 10(e);
- (xi) a right of set-off, right to combine accounts or any analogous right which any bank or other financial institution may have relating to any credit balance of any member of the Group;
- (xii) Liens on Capital Stock of Immaterial Subsidiaries or on the assets and properties of Immaterial Subsidiaries securing Indebtedness, *provided* that, at the time that any such Immaterial Subsidiary is designated a Material Subsidiary, the Indebtedness of such Immaterial Subsidiary that is secured by such Liens shall be deemed, for the purposes of paragraph (xiii) below, to be Indebtedness of a Material Subsidiary Incurred at such time that such Immaterial Subsidiary is designated a Material Subsidiary;
- (xiii) any Lien granted in favour of a Person providing Project Financing if the Lien is solely on the property, income, assets or revenues of the project for which the financing was incurred *provided* (i) such Lien is created solely for the purpose of securing Indebtedness incurred by KMG or a Subsidiary of KMG in compliance with Condition 4(d) and (ii) no such Lien shall extend to any other property, income assets or revenues of KMG or any Material Subsidiary or their respective Subsidiaries.
- (xiv) any Liens on the property, income or assets of any member of the Group securing Indebtedness to the extent that at the time of Incurrence of such Indebtedness, such Indebtedness together with the aggregate principal amount of other Indebtedness subject to any Lien granted in accordance with this paragraph (xiv) does not exceed in the aggregate 20% of Consolidated KMG Total Asset Value at any one time outstanding. For the avoidance of doubt, this paragraph (xiv) does not include any Lien created in accordance with paragraphs (i) to (xiii) above; and
- (xv) any Liens arising out of the refinancing, extension, renewal or refunding of any Indebtedness secured by a Lien permitted by any of the above exceptions, *provided* that the Indebtedness thereafter secured

by such Lien does not exceed the amount of the original Indebtedness and such Lien is not extended to cover any property not previously subject to such Lien;

"**Person**" means any individual, corporation, partnership, limited liability company, joint venture, association, joint-stock company, trust, unincorporated organisation, government, or any agency or political subdivision thereof or any other entity;

"**Potential Event of Default**" means any event or circumstance which could with the giving of notice or the lapse of time become an Event of Default;

"**Preferred Stock**" as applied to the Capital Stock of any Person, means Capital Stock of any class or classes (however designated) which is preferred as to the payment of dividends or distributions, or as to the distribution of assets upon any voluntary or involuntary liquidation or dissolution of such Person, over shares of Capital Stock of any other class of such Person;

"**Project Financing**" means any financing of all or part of the costs of the acquisition, construction or development of any asset or project if (i) the revenues derived from such asset or project are the principal source of repayment for the monies advanced and (ii) the person or persons providing such financing have been provided with a feasibility study prepared by competent independent experts on the basis of which it is reasonable to conclude that such project would generate sufficient operating income to service the indebtedness incurred in connection with such project;

"**Rate of Interest**" means the rate of interest payable from time to time in respect of this Note and that is either specified or calculated in accordance with the provisions in the Final Terms;

"**Rated Security**" means the Notes and any Indebtedness of KMG or any Material Subsidiaries having an initial maturity of one year or more which is rated by a Rating Agency;

"**Rating Agency**" means Standard & Poors Rating Services, a division of the McGraw Hill Companies, Inc. ("**S&P**"), Moody's Investors Service Limited ("**Moody's**"), Fitch Ratings or any of their successors or any rating agency substituted for any of them (or any permitted substitute of them) by KMG, from time to time, with the prior written approval of the Trustee;

"**Reference Banks**" means the institutions specified as such in the Final Terms or, if none, four major banks selected by the Calculation Agent in the interbank market (or, if appropriate, money, swap or over-the-counter index options market) that is most closely connected with the Benchmark (which, if EURIBOR is the relevant Benchmark, shall be Europe);

"**Relevant Financial Centre**" means, with respect to any Floating Rate to be determined in accordance with a Screen Rate Determination on an Interest Determination Date, the financial centre as may be specified as such in the Final Terms or, if none is so specified, the financial centre with which the relevant Benchmark is most closely connected (which, in the case of EURIBOR, shall be Europe) or, if none is so connected, London;

"**Relevant Rate**" means either LIBOR or EURIBOR (as specified in the relevant Final Terms) for a Representative Amount of the Specified Currency for a period (if applicable or appropriate to the Benchmark) equal to the Specified Duration commencing on the Effective Date;

"**Relevant Time**" means, with respect to any Interest Determination Date, the local time in the Relevant Financial Centre specified in the Final Terms or, if no time is specified, the local time in the Relevant Financial Centre at which it is customary to determine bid and offered rates in respect of deposits in the Specified Currency in the interbank market in the Relevant Financial Centre or, if no such customary local time exists, 11.00 hours in the Relevant Financial Centre and, for the purpose of this definition, "**local time**" means, with respect to Europe as a Relevant Financial Centre, Brussels time;

**"Representative Amount"** means, with respect to any Floating Rate to be determined in accordance with a Screen Rate Determination on an Interest Determination Date, the amount specified as such in the Final Terms or, if none is specified, an amount that is representative for a single transaction in the relevant market at the time;

"**Restricted Percentage**" means (a) with respect to the Issuer, 100% of its issued and outstanding Capital Stock, (b) with respect to any other Material Subsidiary of which KMG, directly or indirectly, owned 100% of its Capital Stock on the earlier of the Issue Date and the date such Person was designated a Material Subsidiary, 75% of total voting power of the capital stock of such Material Subsidiary, (c) with respect to any Material

Subsidiary of which KMG, directly or indirectly, owned less than 100% of its Capital Stock but more than 75% of its Capital Stock on the earlier of the Issue Date and the date such Person was designated a Material Subsidiary, 75% of total voting power of the capital stock of such Material Subsidiary and (d) with respect to any Material Subsidiary of which KMG, directly or indirectly, owned 75% or less but more than 50% of its Capital Stock on the earlier of the Issue Date and the date such Person was designated a Material Subsidiary, 50% plus one share of total voting power of the capital stock of such Material Subsidiary;

"Sale/Leaseback Transaction" means an arrangement relating to property now owned or hereafter acquired whereby KMG or a Material Subsidiary transfers such property to a Person and KMG or a Material Subsidiary leases it from such Person;

"**Specified Currency**" means the currency specified as such in the Final Terms or, if none is specified, the currency in which the Notes are denominated;

"**Specified Duration**" means, with respect to any Floating Rate to be determined in accordance with a Screen Rate Determination on an Interest Determination Date, the duration specified in the Final Terms or, if none is specified, a period of time equal to the relative Interest Accrual Period, ignoring any adjustment pursuant to Condition 5(b)(ii);

"**Stated Maturity**" means, with respect to any security, the date specified in such security as the fixed date on which the payment of principal of such security is due and payable, including pursuant to any mandatory redemption provision, but shall not include any contingent obligations to repay, redeem or repurchase any such principal prior to the date originally scheduled for the payment thereof;

"**Subsidiary**" means in respect of any Person (including KMG), any corporation, partnership, joint venture, association or other business entity, whether now existing or hereafter organised or acquired, (a) in the case of a corporation, of which more than 50% of the total voting power of the Voting Stock is held by KMG and/or any of its Subsidiaries and KMG and/or any of its Subsidiaries has the power to direct the management, policies and affairs thereof; or (b) in the case of a partnership, joint venture, association, or other business/entity, with respect to which KMG or any of its Subsidiaries has the power to direct or cause the direction of the management and policies of such entity by contract, if (in the case of each of (a) or (b) above) in accordance with IFRS such entity would be consolidated with KMG for financial statement purposes;

"**TARGET2 System**" means the Trans-European Automated Real-Time Gross Settlement Express Transfer (TARGET2) system or any successor thereto;

"**taxes**" means any taxes (including any penalty or interest payable in connection with any failure to pay or any delay in paying any of the same) which are now or hereafter imposed, levied, collected, withheld or assessed by the Netherlands or any taxing authority thereof or therein;

"Temporary Cash Investments" means any of the following:

- (i) any investment in direct obligations of a member of the European Union, the United States or any agency thereof or obligations guaranteed by a member of the European Union or the United States or any agency thereof maturing within one year of the date of acquisition thereof;
- (ii) any investment in demand and time deposit accounts, certificates of deposit and money market deposits with a maturity of one year or less from the date of acquisition thereof issued by a bank or trust issuer which is organised under the laws of a member of the European Union or the United States or any state thereof, and which bank or trust issuer has capital, surplus and undivided profits aggregating in excess of U.S.\$500 million (or the foreign currency equivalent thereof) and has outstanding debt which is rated "A" (or such similar equivalent rating) or higher by at least one Rating Agency;
- (iii) any investment in repurchase obligations with a term of not more than 30 days for underlying securities of the types described in paragraph (i) above entered into with a bank meeting the qualifications described in paragraph (ii) above;
- (iv) any investment in commercial paper with a maturity of six months or less from the date of acquisition, issued by a corporation (other than an Affiliate KMG) organised and in existence under the laws of a member of the European Union or the United States with a rating at the time as of which any investment therein is made of "P 1" (or higher) according to Moody's or "A l" (or higher) according to S&P;

- (v) any investment in securities with maturities of six months or less from the date of acquisition issued or fully guaranteed by any state, commonwealth or territory of a member of the European Union or the United States, or by any political subdivision or taxing authority thereof, and rated at least "A" by S&P or "A" by Moody's; and
- (vi) any investment in money market funds that invest substantially all their assets in securities of the types described in paragraphs+ (i) through (v) above;

"U.S. Dollars", "USD" and "U.S.\$" denote the lawful currency of the United States of America; and

"**Voting Stock**" of a Person means all classes of Capital Stock of such Person then outstanding and normally entitled (without regard to the occurrence of any contingency) to vote in the election of the board of directors, managers or trustees (or Persons performing similar functions) thereof.

There will appear at the foot of the Terms and Conditions endorsed on each Certificate the name and specified office of the Agents as set out at the end of this Base Prospectus.

# (b) Miscellaneous

For all purposes under these Conditions, as at 31 December 2016 and for each relevant calculation thereafter (i) all financial and accounting terms used in the Conditions shall be determined in accordance with IFRS and tested by reference to the consolidated financial statements most recently delivered pursuant to Condition 4(e); and (ii) in particular, any obligation or instrument (howsoever evidenced), which is accorded equity capital treatment under IFRS, shall not be regarded as "Indebtedness" or "Indebtedness for Borrowed Money" for any purpose under these Conditions.

There will appear at the foot of the Terms and Conditions endorsed on each Certificate the name and specified office of the Agents as set out at the end of this Base Prospectus.

# THE OIL AND GAS INDUSTRY IN KAZAKHSTAN

The information contained in this section of this Base Prospectus has been extracted from publicly available documents and other publications. There is not necessarily any uniformity of views among such sources as to the information provided therein. In the case of statistical information presented herein, similar statistics may be obtainable from other sources, although the underlying assumptions and methodology, and consequently the resulting data, may vary from source to source. Accordingly, the Company and KMG Finance each only accepts responsibility for accurately reproducing such extracts as they appear in this section of this Base Prospectus.

## Introduction

The oil and gas sector is of strategic importance to the Government because it is the principal source of Kazakhstan's export earnings and reserves, fiscal revenue and future foreign direct investment inflows. In 2015, the hydrocarbon industry accounted for 17.6% of the gross domestic product and 57.0% of the export earnings of the country.

Kazakhstan was a major raw materials supplier to the former Soviet Union and has sizeable, largely unexploited endowments of oil, natural gas and minerals. The Caspian region includes those parts of the countries (including Russia and Iran) that are adjacent to the Caspian Sea. A part of Uzbekistan is also considered to be part of the Caspian region due to its proximity to the Caspian Sea. To date, the two significant crude oil producing countries in the Caspian region were Kazakhstan and Azerbaijan. It is expected that these countries will continue to lead the region in crude oil production in the near future, driven by production growth from existing fields and the development of recently discovered fields. Turkmenistan and Uzbekistan are the predominant gas producers in the Caspian region but do not produce significant crude oil volumes relative to Kazakhstan and Azerbaijan. In addition, the areas of Russia and Iran near the Caspian Sea are not a source of substantial crude oil production for these countries. Russia, however, plays an important role in the region by providing a transportation corridor between the Caspian Sea and the Black Sea. The Government's stated intention is to preserve Kazakhstan's position as a major destination of foreign direct investment inflows within the CIS.

## **Reserve Classifications**

Kazakhstan has its own classification system of oil and gas reserves that is based on the system employed in the former Soviet Union and approved by an order of the MEMR (now the Ministry of Energy) on 27 October 2005, which is referred to in this Base Prospectus as the "Kazakhstan methodology". The Company calculates its reserves using the Kazakhstan methodology, which differs from accepted practices in most other parts of the world in that it does not base its estimates on economic viability of the recovery of oil reserves. Accordingly, under this methodology, stated reserves do not necessarily correspond to economically recoverable reserves and cannot be accurately reconciled with reserves calculations performed using different methodologies. See "*Presentation of Financial, Reserves and Certain Other Information—Certain Reserves Information*".

The Kazakhstan methodology classification system is based on the degree of development of the field reserves. All hydrocarbon accumulations in a field are grouped together. Once development commences in a field, all hydrocarbon accumulations in that field are included in the developed reserves. Each field has two subgroups: profitable and unprofitable reserves.

Profitable (or recoverable) reserves are reserves the extraction of which is economical using existing technologies and techniques. These reserves are determined on the basis of the recovery ratio. By the degree of exploration, reserves are divided into proved (A, B, C1) and preliminary estimated (not explored) (C2) reserves. Proved reserves are further subdivided into reserves to be developed (A and B) and reserves to be explored (C1).

Reserves not currently identified as commercial are classified as "resources". All figures set out in this Base Prospectus are figures for category A, B and C1 only, which are referred to in this Base Prospectus as "A+B+C1 reserves". Resource estimates are not included in this Base Prospectus.

The following table sets forth a detailed discussion of each reserve classification used in the Kazakhstan methodology:

Category A..... Category A reserves relate to the part of a deposit drilled in accordance with an approved development project for the oil or natural gas field. They represent reserves that have been analysed in sufficient detail to comprehensively define the type, shape and size of the deposit, the level of hydrocarbon saturation, the reservoir type, the nature of changes in the reservoir characteristics, the hydrocarbon saturation of the productive strata of the deposit, the content and

	characteristics of the hydrocarbons and the major features of the deposit that determine the conditions of its development (mode of operations, well productivity, strata pressure, natural gas, gas condensate and oil balance, hydro and other features).			
Category B	Category B reserves relate to the part of a deposit drilled in accordance with either a trial industrial development project, in the case of a natural gas field, or an approved technological development scheme, in the case of an oil field. They represent reserves in which natural gas, gas condensate and oil content is determined on the basis of commercial flows from wells at various depths.			
Category C1	Category C1 reserves are calculated on the results of both commercial flows from operational wells and geological exploratory work, which are analysed to determine the type, shape and size of the deposit and the structure of the hydrocarbon bearing reservoir. The reservoir type and characteristics, hydrocarbon saturation, liquid hydrocarbon displacement rate, level of hydrocarbon saturation of the productive strata, content and characteristics of the hydrocarbons under stratum and standard productivity, stratum pressure, temperature, hydrocarbon balance and hydro geological and other conditions are analysed according to test data from drilled wells, core analyses and comparisons with neighbouring explored fields. Based on these analyses, preliminary data for trial industrial development, in the case of a natural gas field, or a technological development project, in the case of an oil field, is drawn up.			

As a rough approximation, recoverable A and B reserves can be broadly compared to proved reserves and C1 reserves to proved and probable reserves in accordance with international methodology, although these categories do not necessarily consistently correspond to international methodologies. For example, the estimation of recoverable reserves under the Kazakhstan methodology is usually higher than under international methodologies such as the internationally accepted classifications and methodologies established by PRMS, in particular with respect to the manner in which and the extent to which commercial factors are taken into account in calculating reserves.

## **Oil Reserves and Production**

According to BP's Statistical Review of World Energy June 2016, as at 31 December 2015, Kazakhstan ranked twelfth in the world by oil reserves and twentieth in the world by gas reserves. Kazakhstan is the second largest oil producer (after Russia) among the former Soviet Republics and has the Caspian region's largest recoverable oil reserves. Kazakhstan's proved oil and gas reserves were 3.9 billion tonnes (representing 1.8% of the world's proved oil reserves) and 0.9 trillion cubic metres (representing 0.5% of the world's proved gas reserves), respectively, as at 31 December 2015.

According to BP's Statistical Review of World Energy 2016, between 2005 and 2015, Kazakhstan's oil production grew at a compounded annual growth rate of approximately 3.1%. Kazakhstan produced approximately 79.2 million tonnes in 2012, 81.8 million tonnes in 2013, 80.8 million tonnes in 2014 and 79.3 million tonnes in 2015.

According to information published by the Ministry of Energy, following the meeting of OPEC and non-OPEC countries in December 2016, Kazakhstan will decrease oil production by 20 thousand barrels per day to 1.68 million barrels per day in 2017.

According to BP's Statistical Review of World Energy June 2016, the Asia Pacific region was the world's largest geographical region for oil consumption in 2015, accounting for approximately 34.7% of world consumption. The United States was the largest consumer of oil by country in 2015, accounting for 19.7% of world consumption of oil. Europe together with the former Soviet Republics represented the world's largest geographical region for the consumption of natural gas in 2015, accounting for 28.8% of world consumption. The United States was the largest consumer of natural gas by country, accounting for 22.8% of world consumption in 2015.

The following table sets forth oil production levels (including associated gas) in Kazakhstan for the years indicated:

Oil Production							
2012	2013	2014	2015	% change over 2014	2015% share of global production		
(million tonnes per year)							
79.2	81.8	80.8	79.3	(1.9)	1.8		

Source: BP Statistical Review of World Energy June 2016

As at the beginning of 2014, there were over 200 oil and gas fields registered in Kazakhstan. The most significant of these fields are the Tengiz Field, Kashagan Field and Karachaganak Field. For a detailed description of the Tengiz Field and Kashagan Field, in which the Company has a direct interest, see "Business—Exploration and Production— Significant Production Fields of Other Joint Ventures and Associates—TCO" and "Business—Exploration and Production and Production—Exploration Projects—NCPC", respectively.

#### Karachaganak Field

The Karachaganak Field is being developed by KPO, a consortium operating under a joint operating agreement among Royal Dutch Shell (29.25%), Agip (29.25%), Chevron (18.0%), Lukoil (13.5%) and KMG-Karachaganak LLP (the subsidiary wholly-owned by the Company, which acquired a 10% interest in June 2012). KPO operates the Karachaganak project. Members of the international consortium developing the Karachaganak Field are party to a 40-year PSA with the Government that provides for investments of U.S.\$16 billion. It is anticipated that the Government will be paid 80% of the shared income over the 40-year concession period. In June 2015 participants in the Karachaganak project and "KazRosGas" LLP, a joint Kazakhstan-Russian gas company, extended the term of the current Karachaganak gas sales and purchase agreement until January 2038. See "Business—Exploration and Production—Other Significant Production Fields—KPO" for a more detailed discussion of KPO and its operations.

The Karachaganak Field is a large gas-oil-condensate field located in northwest Kazakhstan, with an area of about 280 km2. The field was discovered in 1979. The field holds an estimated 9 billion barrels of gas condensate and 48 tcm of gas. In 2015, Karachaganak's total production was approximately 141.7 million barrels of oil equivalent of stabilised and unstabilised liquid hydrocarbons, gas and fuel gas.

## Exploration

## North Caspian Project

The Kashagan Field is currently in development and its output is expected to be shipped through the CPC Pipeline. The field is located off the northern shore of the Caspian Sea, near the city of Atyrau. In December 1993, the Kazakhstan sector of the Caspian Sea was opened for international oil exploration. Seven international oil companies (AGIP S.p.A., British Gas Exploration and Production Limited, Mobil Oil Kazakhstan Inc., Shell Exploration B.V., Total EP Kazakhstan and BP Exploration Operating Company Limited and Statoil (in alliance)) and the state-owned company KazakhstanCaspyShelf were initially selected by the Government to form NCPC, the purpose of which is to develop the major offshore oil and gas fields, including the Kashagan Field, in the north part of the Kazakhstan sector of the Caspian Sea. As at 31 December 2016, NCPC's shareholders are KMG Kashagan B.V. (in which the Company holds 8.44% for its own account and 8.44% on trust for Samruk-Kazyna) (16.9%), Agip Caspian Sea B.V., Exxon Mobil and Shell Kazakhstan Development B.V. (each holds 16.8%), CNPC (8.3%) and Inpex (which holds 7.6%).

In 1997, a consortium of companies signed a 40-year PSA covering five structures, namely Kashagan, Kalamkas, Aktoty, Kairan and Kashagan SW. The structures consist of 11 offshore blocks and cover an area of 5,600 km<sup>2</sup>. In June 2000, as a result of drilling and testing of wells in East Kashagan 1, workers found one of the largest oil and gas fields to be discovered in the last 30 years.

NCOC estimates that, according to Kazakhstan Methodology, Kashagan's A+B+C1 oil reserves were 760 million tonnes.

See "Business—Exploration and Production—Exploration Projects—NCPC" for a more detailed discussion of NCPC and its operations. Commercial production at the Kashagan Field recommenced in 2016.

## **Other Exploration**

• In November 2009, Caspian Meruerty Operating Company B.V. successfully completed an appraisal well at the Khazar prospect in its Zhemchuzhiny offshore block. The contract area was 895 km<sup>2</sup>. The Zhemchuzhiny contract

area consisted of 4 structures: Tulpar, Khazar, Auezov and Naryn (although the Tulpar and Naryn structures have since been returned to the State). The project was implemented in accordance with a Product Sharing Agreement dated 14 December 2005. The subsoil users were: KazMunayTeniz – 25%, Shell RD Offshore Ventures Limited – 55% and Oman Oil – 20%. The project operator was Caspian Meruerty Operating Company B.V. During the period from 2007 to 2013, seven (7) exploration and appraisal wells have been drilled. On balance of reserves of the Republic of Kazakhstan, the State Committee of Reserves of the Republic of Kazakhstan approved and accepted the reserves of Khazar hydrocarbon field where the volume of geological reserves according to C1+C2 category was 75.25 million tonnes (of oil), 8,406 mcm (of dissolved gas) and 1,683 mcm (of gas-cap gas). The volume of recoverable reserves correspondingly is 30.642 million tonnes (of oil), 3,458 mcm (of dissolved gas) and 1 397 mcm (of gas-cap gas). The exploration period for the Zhemchuzhiny block was due to expire in December 2015, but has been extended to 14 December 2017 based on approval of the MOG to develop technical design documents and commercial proposals for the development of the Khazar Field and the Auezov Field.

• Other onshore exploration and appraisal activities were conducted with mixed success by smaller players.

## **Gas Reserves and Production**

Kazakhstan is a net exporter of gas. According to the BP Statistical Review of World Energy June 2016, as at 31 December 2015, Kazakhstan's proven natural gas reserves are estimated at 0.9 tcm. Most of Kazakhstan's natural gas reserves are located in the west of the country near the Caspian Sea, with roughly 25% of proven reserves situated in the Karachaganak Field. Another important natural gas field, the Amangeldy Field, is situated in the south of the country, near Zhambyl and is being developed by KTG, a subsidiary of the Company.

Natural gas in Kazakhstan is almost entirely "associated" gas, meaning it is produced with oil. For this reason, several fields including the Karachaganak Field re-inject significant quantities of gas into the ground to maintain crude wellhead pressure for liquids extraction. In the long-term, when the liquids are exhausted, this gas can be recovered. In May 2005, the Government ordered all oil producing firms to reduce oil production to levels that would avoid natural gas flaring and, accordingly, flaring has declined steadily to date (See "*Environmental, Health and Safety Matters—Environmental Impact From Operations—Air Emissions*").

Natural gas production in Kazakhstan has increased significantly since 1999. In 1999, the Government passed a law requiring subsoil users (such as oil companies) to include natural gas utilisation projects in their development plans. As a result of this law, natural gas production has steadily increased and, by 2000, it reached 11.5 bcm and had eclipsed its pre-independence production levels. Gas production increased from 11.3 bcm in 2012 to 12.4 bcm in 2015, an increase of approximately 9.7%. Increases in Kazakhstan's gas production are expected to come primarily from the production of associated gas at the Tengiz, Karachaganak and Kashagan fields.

The following table sets forth gas production levels (including associated gas) in Kazakhstan for the years indicated:

Gas Production							
2013	2014	2015	2015% change over 2014	2015% share of global production			
(million cubic meters per year)							
11.9	12.2	12.4	1.7	0.3			

Source: BP Statistical Review of World Energy June 2016

# тсо

TCO owns the single largest production field in Kazakhstan and is the Company's most significant joint venture in terms of production of oil. The Company's share in TCO's production has been a key driver in the Company's growth. TCO is a joint venture between the Company (20%), Chevron Overseas (50%), ExxonMobil Kazakhstan Ventures Inc. (25%) and LukArco (5%).

TCO operates the Tengiz Field in the South-Eastern part of the Pre-Caspian Basin on the North-Eastern edge of the Caspian Sea, which is among the largest fields under development in the world based on estimated A+B+C1 reserves, and TCO also operates the nearby Korolevskoye Field. The Tengiz field was discovered in 1979 in the Atyrau region.

See "Business—Exploration and Production—Significant Production Fields of Other Joint Ventures and Associates—TCO" and "Business—Transportation—Transportation and Sale of Crude Oil—TCO" for a more detailed discussion of TCO and its operations.

## **Refining Facilities**

Oil refining in Kazakhstan is strictly regulated by the Government, through direct administration and through control of transportation tariffs by two national companies, the Company and Kazakhstan Temir Zholy (Kazakhstan Railways).

Kazakhstan has three major oil refineries supplying the northern region (at Pavlodar), the western region (at Atyrau) and the southern region (at Shymkent), with a total actual refining capacity of these refineries was 13.9 million tonnes of crude oil per year as at 31 December 2016. As at the date of this Base Prospectus, all three major refineries are either in the control or joint control of the Company. Crude oil is also processed at small private refineries.

In 2016, all three refineries together produced a combined 12.8 million tonnes of crude oil products (4.0 million tonnes at the Pavlodar Refinery, 4.5 million tonnes at the Atyrau Refinery and 4.3 million tonnes at the Shymkent Refinery).

The Pavlodar Refinery is the largest and most technically advanced of the three principal oil refineries in Kazakhstan and it refined 33.1% of the total oil refined in Kazakhstan in the year ended 31 December 2016. The Atyrau Refinery refined 34.4% of the total oil refined in Kazakhstan in the year ended 31 December 2016, mainly utilising crude oil supplied by KMG EP. The Shymkent Refinery refined 32.4% of the total oil refined in Kazakhstan in the year ended 31 December 2016.

As at 31 December 2016, KMG RM held a 99.53% ownership interest in the Atyrau Refinery; a 100.0% interest in the Pavlodar Oil Chemistry Refinery LLP; and a 49.72% ownership interest in the Shymkent Refinery. As at 31 December 2016, the total actual refining capacity of these refineries was 15.3 million tonnes of crude oil per year.

The Company has been and continues to conduct a number of modernisation and upgrade projects at its three refineries in Kazakhstan. Between 1 January 2014 and 31 December 2016, the Company incurred a total of KZT 440.6 billion (U.S.\$1.8 billion) in capital expenditures in connection with the modernisation of the Atyrau Refinery and KZT 156.3 billion (U.S.\$0.6 billion) in capital expenditures in connection with projects for the reconstruction of the Pavlodar Refinery. In addition, the Company's joint venture at the Shymkent Refinery has spent a total of KZT 156.3 billion (U.S.\$0.6 billion) in capital expenditures in connection with improvement works at the Shymkent Refinery, which are intended to ensure compliance with Euro 4 and Euro 5 ecological standards, are expected to be completed by the end of 2017. See "Business—Refining, Marketing and Trading".

## **Subsoil Use Agreements**

The 2010 Subsoil Law provides that subsoil resources in Kazakhstan are owned by the State. The Competent Authority enters with subsurface users into Subsoil Use Agreements in the form of exploration, production or exploration and production agreements for fixed periods of time. Exploration may not be conducted without an exploration agreement. When commercial discoveries are made, the holder of an exploration agreement has an exclusive right to obtain a production contract through direct negotiations with the Competent Authority (as defined below, which is currently the Ministry of Energy). Hydrocarbons may only be extracted and sold if the relevant producer has entered into a production agreement with the Ministry of Energy, except for limited production made for trial purposes. Production agreements may govern the production rights for more than one block.

The negotiation of a Subsoil Use Agreement is a complex process requiring the agreement of a number of governmental ministries, including the Ministry of Energy, and requires the preparation of economic models with financial expenditure commitments. In the event a Subsoil Use Agreement cannot be negotiated, an applicant or producer bears the risks of not being able to obtain the rights to exploration or production for the block in question. In addition, the explorer or producer must prepare a development plan for each field specifying detailed drilling and production targets once commercial discovery is made. The development plan may be periodically modified with the approval of the Competent Authority in order to reflect changing circumstances. Default by a producer under the terms of a Subsoil Use Agreement or development plan can result in the termination of a Subsoil Use Agreement and the relevant production rights.

Exploration agreements give explorers the exclusive rights to explore resources from fields in a defined area and are valid for up to six years from the date of issuance. Under the law, the exploration period may be extended for up to two years in respect of off-shore deposits. In addition, the exploration period may be extended in the event of a force majeure (if proven) or for the period required for the appraisal of a discovery. Production agreements give the subsoil users the exclusive rights to extract resources from fields in a defined area and are valid for up to 25 years from the date of issuance and up to 45 years from the date of issuance for large and "unique" deposits. Combined exploration and production contracts are entered into only on an exceptional basis, pursuant to the decision of the Government.

See "Business—Exploration and Production—Subsoil Use Agreements" for a discussion of the licences and contracts of the Company.

# **Fiscal Regime**

The 2009 Tax Code, which became effective as of 1 January 2009, introduces a number of significant changes to tax legislation in Kazakhstan, which is applicable to the oil and gas industry. See "Management's Discussion and Analysis of Financial Performance and Results of Operation—Main Factors Affecting Results of Operation and Liquidity—Taxation".

In February 2016, the Minister of National Economy of Kazakhstan introduced a progressive scale of export customs duty rates on crude oil. Under the new regime, export duty rates are calculated based on the mean market prices of Brent Crude and Ural oil trading classifications. The following table sets out the progressive scale applicable to customs duty rates.

Nº	Mean market price of crude oil for the previous period for one barrel in U.S.\$	Export customs duty rate in U.S.\$ per tonne
1	Less than 25	0
2	From 25 to 30	10
3	From 30 to 35	20
4	From 35 to 40	35
5	From 40 to 45	40
6	From 45 to 50	45
7	From 50 to 55	50
8	From 55 to 60	55
9	From 60 to 65	60
10	From 65 to 70	65
11	From 70 to 75	70
12	From 75 to 80	75
13	From 80 to 85	80
14	From 85 to 90	85
15	From 90 to 95	90
16	From 95 to 100	95
17	From 100 to 105	100
18	From 105 to 115	115
19	From 115 to 125	130
20	From 125 to 135	145
21	From 135 to 145	160
22	From 145 to 155	176
23	From 155 to 165	191
24	From 165 to 175	206
25	From 175 to 185	221
26	185 and more	236

## **Exploration Licences**

The Government limited the awarding of new subsurface use contracts during the drafting of the 2009 Tax Code, which entered into force on 1 January 2009. The limitation was declared cancelled in April 2013. The subsurface use contracts awarded during this period of time were primarily for the exploration of offshore fields in the Caspian region.

- In December 2005, a PSA on exploration and production of Zhemchuzhiny Block was entered into between the Company, MEMR (now the Ministry of Energy) and Oman Pearls Company Limited under the general agreement between the Government and the Sultanate Oman of May 1993. Further Oman Pearls Company Limited sold its 55% interest in the project (or rights and obligations under the Zhemchuzhiny PSA) to Shell EP Offshore Ventures Limited. In April 2007, a Caspian Meruerty Operating Company B.V. was established to operate and is now operating the project, which is a joint venture of KazMunaiTeniz (with a 25% interest) (which, in its turn, is owned by the Company (99.096%) and its subsidiary KMG-Kumkol LLP (0.904%)), Shell EP Offshore Ventures Limited, (with a 55% interest) and Oman Pearls Company Limited, (with a 20% interest).
- In May 2009, an exploration contract (concession) for the Zhambyl block was signed with a KNOC-led consortium, which received a 27% interest in the project, with the remainder held by the Company. See "Business—Project Zhambyl".

- In June 2009, ConocoPhillips and Mubadala signed an agreement with the Company for the development of N Block, with ConocoPhillips and Mubadala each holding a 24.5% interest and the Company holding a 51% interest in the project. In January 2013, the Company acquired ConocoPhillips' 24.5% interest in the N Block Project for a total consideration of U.S.\$32.5 million and Mubadala transferred its interest in the project to the Company. Consequently, the Company holds directly and indirectly (through N Block B.V.) a 100.0% interest (as at 31 December 2016) in the N Block Project and a 100.0% interest (direct and indirect) in N Operating Company LLP. See "Business—N Block Project".
- In October 2010, the Government also agreed to accelerate negotiations with CNPC for the Darkhan block, located west of the Buzachi Peninsula, but to date, no further contract has been signed. The Company, CNPC and CNOOC reached an agreement in August 2005 for joint development of the block. In December 2008, the Company was awarded a 30-year exploration and production contract for the onshore Urikhtau Field in the Aktobe region, which is expected to secure gas supplies for deliveries from western to southern Kazakhstan via the planned Beineu-Bozoi-Shymkent Gas Pipeline. The Company and CNPC are currently negotiating a joint venture agreement for exploration and development in the Urikhtau Field.
- In June 2010, the Company was awarded an exploration and production contract in respect of the Satpayev Block in which the Company has a 75% interest (as at 31 December 2016) and OVL has a 25% interest. Project Satpayev is operated by Satpayev Operating LLP, a subsidiary of the Company. The project is in the exploration stage.
- In March 2015, KMG EP and the Ministry of Energy signed addendums to extend several subsoil use contracts. The following four contracts have been extended with JSC Embamunaigas: the Kenbay field (Contract № 37) valid until 2041; the SE Novobogatinsk field (Contract № 61) valid until 2048; the Botakhan, Makat, Dossor, Tanatar, Kamyshitovoye and other fields (relating to a total of 22 fields Contract № 211) valid until 2037; the Prorva, Kulsary, Karaton, Koschagyl and other fields (relating to a total of 13 fields Contract № 413) valid until 2043. In addition, the contract for the exploration of hydrocarbons (Contract № 468) with Ural Oil and Gas LLP, which has been operating within the Fedorovsky block was extended until 2018.

# Foreign Investment in Oil and Gas

Since 2000, Kazakhstan has experienced significant economic growth. Two of the main catalysts for this growth have been economic reform and foreign direct investment, much of which has been concentrated in the energy sector. Exports of crude oil have grown significantly since 2000 and most of the oil from Kazakhstan is currently delivered to international markets by pipelines through Russia to shipping points on the Black Sea. The opening of the CPC Pipeline in 2001 substantially increased Kazakhstan's crude oil export capacity.

According to information published by MID, in 2015, the share of foreign direct investments in the oil and natural gas sector was approximately 19%. Foreign direct investments in the oil and gas sector in Kazakhstan have taken the form of joint ventures, including the Company and its subsidiaries, as well as PSAs and exploration and field concessions. Major projects in Kazakhstan include projects at the Tengiz, Karachaganak and Kashagan fields.

TCO, a joint venture between Overseas, ExxonMobil Kazakhstan Ventures Inc., Lukarco and the Company, is developing the Tengiz and Korolevskoye oil fields pursuant to a production licence granted in 1993. This production licence was initially granted for 10 years, but can be extended by TCO for up to a total of 40 years; it was extended by TCO in 2003 until 2043. KPO, which is developing the Karachaganak field, operates under a 40-year final PSA entered into with the Kazakh Government in 1997. The Kashagan consortium, which is developing the Kashagan field, was also established in 1997 under a 40-year PSA with the Kazakh Government, covering oil structures in Kashagan, Kalamkas, Aktoty and Kairan.

In May 2003, President Nazarbayev approved a new Caspian Sea development programme to be effective through 2015 (currently not in effect), which created new offshore blocks (potential oil fields) that were auctioned by the Competent Authority between 2003 and 2010. The Company has a mandatory share of at least 50% in all projects related to the new offshore blocks.

In December 2004, certain amendments to the Old Subsoil Law were adopted. The amendments provided that the State has a pre-emptive right, in the case of a proposed transfer of a direct interest under both existing and new contracts for subsoil use, to purchase such interest on terms no worse than those agreed by the parties to the proposed transfer.

In August 2007, the Kazakh Government claimed that the Kashagan consortium had breached certain provisions of its licence and environmental regulations, and consequently suspended the consortium's activities. A settlement reached in January 2008 resulted in the terms of the PSA being revised in favour of Company such that the share interest of Company doubled. The settlement also required the other members of the consortium to pay a penalty of U.S.\$5 billion to the

Company until the end of the concession in 2041. "*Risk Factors—Risk Factors Relating to Kazakhstan—The Group is exposed to the risk of adverse sovereign action by the Government*". Phase I of Kashagan's development, known as the Experimental Programme, is already in the construction phase with the first oil production in September 2013. However, in the fourth quarter of 2013, the production in Kashagan was suspended for safety reasons. Production resumed in November 2016.

On 3 November 2007, additional amendments to the Old Subsoil Law became effective. These amendments provided the Competent Authority with the right to initiate reviews of subsurface use contract terms and to unilaterally terminate subsurface use contracts in respect of deposits of "strategic importance". See "*—Regulation in Kazakhstan—Regulation of mineral rights in Kazakhstan—Regulation of Subsoil Use Rights*". The Old Subsoil Law has been replaced by the 2010 Subsoil Law, which was adopted on 24 June 2010. Further important amendments to the 2010 Subsoil Law were adopted in December 2014. See "*—Regulation in Kazakhstan—Regulation of Subsoil Use Rights in Kazakhstan—2010 Subsoil Law*".

# **Oil and Gas Exports**

## Overview

Oil is exported via the Caspian Sea, rail cars and pipelines. The following table sets forth the volumes of oil exported by the routes indicated in 2016:

Name of route	Volume of exported oil in 2016	
	(million tonnes)	
Tengiz - Novorossiysk (CPC Pipeline)	40.8	
Atyrau—Samara	15.0	
Aktau Sea Port	2.2	
Atyrau—Alashankou	10.0	

Sources: the Company and CPC Pipeline

Kazakhstan's land-locked geographic position means that the pipeline infrastructure through neighbouring countries has played an important role in the exploitation of Kazakhstan's hydrocarbon resources, allowing it to reach international markets.

# Exports Routes for Kazakhstan Oil

The CPC Pipeline, which has been operational since 2001, represents a major export route for oil produced in Kazakhstan. It extends 1,510 km, originating in the Tengiz Field, running through Russia and terminating at the CPC marine terminal on the Black Sea near the Russian port of Novorossiysk. The CPC Pipeline is the first major pipeline in Russian territory not wholly-owned by the Russian operator Transneft. In May 2008, the Russian Ministry of Energy announced its approval to double the capacity of the CPC Pipeline. On 17 December 2008, the MEMR, the Russian Ministry of Energy and all other CPC shareholders (except LukArco B.V.) agreed to proceed with the expansion of the CPC Pipeline process and signed a memorandum on expansion, which was approved by the other shareholders in the first half of 2009. On 16 December 2009, the final agreement on expansion was approved. Under the terms of the CPC shareholders' agreement, the design of the CPC Pipeline will be increased from 28.2 million tonnes per year to 67.0 million tonnes per year, of which up to 52.5 million tonnes per year of oil and condensate will come from Kazakhstan. The expansion project will also comprise the construction of ten oil-transfer stations (two in Kazakhstan and eight in the Russian Federation), six tank farms next to Novorossiysk, a third berth unit at the CPC oil terminal and the replacement of 88 km of pipeline in Kazakhstan. Transneft will manage the expansion project in the Russian Federation, Chevron will manage the expansion at Novorossiysk port and the Company will manage the expansion in Kazakhstan. As a result of the CPC Pipeline expansion, the Company's preferential capacity rights will increase to 14.3 million tonnes from 5.76 million tonnes. The estimated capital expenditures for expanding the CPC Pipeline capacity will be U.S.\$5.4 billion, which is expected to be financed out of CPC's own cash flows from the proceeds of oil transportation services provided to the CPC shareholders pursuant to their preferential capacity rights and excess capacity rights on a ship-or-pay basis and, to the extent necessary, through external financings. In October 2011, CPC announced that all construction contracts in relation to the CPC Pipeline expansion had been awarded, construction works were progressing within budget and that CPC would not be seeking external financing for the expansion. In December 2012, CPC further announced the completion of the first CPC Pipeline facility in the Iki-Burulskiy district of the Republic of Kazakhstan. In 2015, the CPC Pipeline's throughput capacity was increased to 52 million tonnes per annum due to the commissioning of new facilities under the expansion project, including PS-4 in Stavropol December 2015 and PS-3 in Kalmykia in November 2015. The upgraded Tengiz and Atyrau pump stations were formally commissioned and the CPC Tank Farm near Novorossiysk was expanded in September 2015. The commissioning of the new facilities increased the pipeline system's operational reliability. All expansion project work was planned to be completed in 2016, within the shareholder-approved budget. Approximately 28.7 million tonnes of crude oil, 39.8 million tonnes of crude oil, 42.7 million tonnes of crude oil and 45.8 million tonnes of crude oil were shipped through the CPC Pipeline in 2013, 2014, 2015 and 2016, respectively.

In November 2008, Kazakhstan began supplying oil from the Tengiz Field to the BTC Pipeline, according to the pipeline's operator BP. Azerbaijan and Kazakhstan have been discussing the possibility of exporting Kazakhstan crude through the BTC Pipeline since 2002 and a final agreement was signed on 16 June 2008. In October 2008, the first Kazakhstan oil from the TCO project was shipped across the Caspian Sea and exported via the BTC Pipeline, marking the first delivery of non-Azeri oil via the pipeline since its commissioning in 2006. In 2009, approximately 1.9 million tonnes of oil of the Tengiz Field were exported via the BTC Pipeline.

The 1,767 km BTC Pipeline delivers crude oil from Baku in Azerbaijan to a new marine terminal in the Turkish port of Ceyhan on the Mediterranean Sea and is the first direct pipeline link between the Caspian Sea and the Mediterranean Sea. The construction of the pipeline was completed in May 2005, costing approximately U.S.\$4 billion. The pipeline began operating in July 2006. It has a capacity of 1 million bopd. The pipeline is largely dedicated to the production from the Azeri Chirag Gunashli fields in the Azerbaijan sector of the Caspian Sea. However, since October 2008, the BTC pipeline has been used to transport Kazakhstan crude oil shipped across the Caspian Sea to Baku by tanker. The volume of Kazakh oil transported via the BTC pipeline has been steadily increasing since October 2008 when Kazakhstan began to use the route. According to the State Statistical Committee of Azerbaijan, the volume of oil transported 1.9 million tonnes of Kazakh crude oil, according to the State Statistical Committee of Azerbaijan. However, according to the State Oil Company of the Azerbaijan Republic, Kazakhstan stopped the transport of Kazakhstan oil via the BTC pipeline in January 2010. Based on recent statements, Kazakhstan resumed transportation of oil through the pipeline at the end of 2013 with an intention to transport up to 4.5 million tonnes of crude oil in 2014.

On 28 May 2008, Kazakhstan ratified the Treaty between Kazakhstan and the Azerbaijan Republic dated 16 June 2006 on the support and facilitation of petroleum transportation from Kazakhstan through the Caspian Sea and the territory of the Azerbaijan Republic to international markets via the Baku-Tbilisi-Ceyhan system. In order to facilitate exports of oil from the Kashagan oil field during the next decade, Kazakhstan is currently developing the Kazakhstan-Caspian Transportation System ("**KCTS**"), which includes the construction of a 515 mile, 600,000 bopd capacity onshore pipeline from Eskene in western Kazakhstan to Kuryk on the Caspian near Aqtau, where a new 760,000 bopd oil terminal is to be built. The system also includes the creation of a new fleet of tankers and new port facilities in Baku, Azerbaijan. On 14 November 2008, the State Oil Company of the Azerbaijan Republic and the Company signed an agreement on key principles of the KCTS. While still preliminary, it is the first practical move to create a system with defined conditions of supplies, tariffs and other matters, guiding the trans-Caspian transportation of oil. The implementation period, stages and system capacity of KCTS are expected to be linked to the second and third phases of Kashagan's development. While it was initially expected that crude oil would be transported from the Kashagan field through the CPC pipeline, the CPC has announced that such oil will be transported through the CPC Pipeline. Between 1 November 2016 and 31 December 2016, the Kashagan Field produced 1.0 million tonnes of crude oil from the Kashagan field, which was transported through the CPC Pipeline.

The UAS pipeline transports oil from fields in the Atyrau and Mangistau regions to Russia. The pipeline system runs for approximately 1,500 km from Uzen in southwest Kazakhstan to Atyrau, before crossing into Russia and linking with Russia's Transneft system at Samara. In June 2002, Kazakhstan signed a 15-year oil transit agreement with Russia. Under such agreement, Kazakhstan will export at least 17.5 million tonnes of crude oil per year using the Russian pipeline system. The line was recently upgraded by the addition of pumping and heating stations and has a capacity of approximately 600,000 bopd. Before completion of the CPC Pipeline, Kazakhstan exported almost all of its oil through this system.

The Kazakhstan-China pipeline comprises two existing Soviet era pipeline sections and three major new pipeline sections with a total length of around 2,800 km from Atyrau in western Kazakhstan to Alashankou on the Kazakhstan-China border. At the Chinese border the pipeline links in to the infrastructure in the Xinjiang Gansu province in northwest China. The pipeline has been built in several stages:

- The first section was the 449 kilometre Kenkiyak-Atyrau section which was completed in 2003. Oil is temporarily flowing westwards, allowing export of Aktobe region oil through the CPC and Atyrau-Samara pipelines. The plan is that this section will be reversed to allow oil production from the Caspian region to travel through the line and onwards to China.
- The 965 kilometre Atasu-Alashankou section began commercial operation in July 2006. The pipeline allows oil from Kazakhstan's south Turgai basin and Russia to be exported to China.

- The 794 kilometre Kenkiyak-Aralsk-Kumkol section was completed in July 2009 and began commercial operation in October 2009. It is sourced with oil from the Kenkiyak area fields (Aktobe region).
- The overall capacity of the pipeline to China was 200,000 bopd, which increased to 240,000 bopd in 2012, and there are plans to expand to 400,000 bopd. The capacity of the Kenkiyak-Atyrau section is at 120,000 bopd and there are plans to expand the capacity of this section to 180,000 bopd, and subsequently to 240,000 bopd, although no target date has yet been set.
- The timing of the reversal of the Kenkiyak-Atyrau section is uncertain, and the decision to reverse the line will be made by the Kazakh Government. It is likely that this will happen once there is sufficient throughput capacity for all production from fields in the Kenkiyak Area to be exported eastwards.

Other pipeline routes from Kazakhstan are being considered, such as routes through the Caucasus region to Turkey and routes through Iran and Afghanistan. See "*Business—Competition*".

Rail transportation was the primary export route for Kazakhstan crude production before the development of the UAS and CPC Pipelines and it remains as an alternative transportation option.

See "Business—Transportation—Transportation of Crude Oil" for a more detailed discussion of the Kazakhstan's oil pipeline infrastructure.

# Export Routes for Kazakhstan Gas

Out of the 20,230 km in Kazakhstan in 2012, 12,318 km were used for the transportation of gas (which is mostly transit gas from neighbouring countries).

Most of the gas pipelines in western Kazakhstan, with the exception of Makat-Atyrau-Astrakhan, are designed to provide gas to the CAC Pipeline. The pipeline has two branches that meet in the South-Western Kazakh city of Beyneu before crossing into Russia and connecting to the Russian pipeline system. The eastern branch of the pipeline originates in the south eastern gas field of Turkmenistan, while the western branch originates on the Caspian seacoast of Turkmenistan. The annual throughput capacity of CAC Pipeline is 90 bcm.

In December 2010, Kazakhstan commenced the construction of the Beineu-Bozoi-Shymkent gas pipeline designed to transport gas from West Kazakhstan for use in the southern regions of Kazakhstan and export to China. The first phase of the project, comprising the Bozoi-Shymkent pipeline with a throughput capacity of 2.5 to 3.0 bcm per year, has been completed in 2013. The second phase of the project, comprising the Beineu-Bozoi pipeline, which will increase throughput capacity to 10 billion cubic metres per year is expected to be completed by the end of 2017.

The Bukhara Urals gas pipeline originates in Uzbekistan and was initially built to supply gas from Uzbekistan to North-East Kazakhstan and Russia's southeast Urals region. Gas flows along the pipeline are variable and, at times, the pipeline transfers gas southwards from Russia. The annual throughput capacity of the Bukhara Urals gas pipeline is approximately 21.0 bcm.

Bukhara-Tashkent-Bishkek-Almaty is a transit gas pipeline that provides gas from Uzbekistan to Kazakhstan's main southern population centre. Between Shymkent and Almaty, the pipeline crosses Kyrgyz territory to supply gas to Bishkek, the Kyrgyz capital. The annual throughput capacity of the Bukhara-Tashkent-Bishkek-Almaty gas pipeline is 5.8 bcm.

See "Business—Transportation—Transportation and Storage of Gas" for a more detailed discussion of Kazakhstan's gas pipeline infrastructure.

## **Regional Oil and Gas Industry**

While Russia dominates oil supply in the region, backed by large and under-exploited reserves, the Caspian states have an important role to play, with Kazakhstan and Azerbaijan becoming increasingly important. The growth rate in Russian oil supply has slowed since the beginning of the decade, while the Caspian region has continued to expand.

#### Regional Oil Consumption and Production

The following table sets forth key regional oil consumers:

Country	2013	2014	2015
<u>_</u>	(million tonnes per year)		
Azerbaijan	4.5	4.4	4.5
Kazakhstan	13.1	13.5	12.7
Poland	23.8	23.9	25.1
Romania	8.4	9.0	9.1
Russia	144.9	150.8	143.0
Turkmenistan	6.2	6.3	6.4
Ukraine	11.9	10	8.4

Source: BP Statistical Review of World Energy June 2016

The following table sets forth key regional oil producers:

Country	2014	2015	2016	
	(million tonnes per year)			
Azerbaijan	43.5	42.1	41.7	
Kazakhstan	81.8	80.8	79.3	
Romania	4.1	4.1	4.0	
Russia	531.1	534.1	540.7	
Turkmenistan	11.7	12.1	12.7	

Source: BP Statistical Review of World Energy June 2016

According to the BP Statistical Review, regional oil production was an estimated 846.7 million tonnes per year. Kazakhstan in 2015 accounted for an estimated 1.8% of the world's oil production.

#### Regional Refining Capacity

Refining capacity for the CIS region was 8,223 thousand barrels per day in 2015 with Kazakhstan's share of regional refining capacity at approximately 4.3%.

## Regional Gas Consumption and Production

In terms of natural gas, the CIS region in 2015 consumed an estimated 511.7 bcm and produced an estimated 660.7 bcm in 2015. Kazakhstan's share of world gas consumption in 2015 was an estimated 0.2%, while its share of production is put at 0.3%.

#### **Regulatory Body**

#### Ministry of Energy

According to the 2010 Subsoil Law and the Regulations on the MOG (approved by Governmental Resolution № 454, dated 20 May 2010), certain non-commercial or regulatory functions of the Company as an "authorised body" of the Government were transferred to the MOG, including, *inter alia*, representing interests of the State under the PSAs.

According to the presidential edict of 6 August 2014, the MOG was transformed into the Ministry of Energy, which will now be responsible for the oil and gas sector, electric and nuclear power spheres, the use of renewable energy sources, domestic solid waste utilisation, environmental protection and supervision, control and preservation of natural resources.

# **REGULATION IN KAZAKHSTAN**

## **Regulation of Mineral Rights in Kazakhstan**

## General

In Kazakhstan, the subsoil and minerals contained therein are owned by the State, in accordance with the Constitution of Kazakhstan. The State shall ensure access to the subsoil on the terms, conditions and within the limits as provided for by the 2010 Subsoil Law. Unless otherwise stipulated by Kazakhstan law and Subsoil Use Agreements, mineral raw materials shall be owned by the subsoil user under a right of ownership (or in the case of a State-owned enterprise, under a right of economic or day-to-day management). The Government develops and implements Kazakhstan's subsoil use policy. The Competent Authority grants the exploration and production rights.

Historically, the Competent Authority for oil and gas sector as well as the hard minerals sector was the MEMR, which functions were split and transferred to the MOG (in respect of the oil and gas sector) and the Ministry of Industry and New Technologies (the "**MINT**") (in respect of subsoil use in relation to hard minerals) from 12 March 2010.

Further, in August 2014, both ministries were reorganised pursuant to a decision of the President, with the functions and authorities of the MOG being transferred to the Ministry of Energy and the functions and authorities of MINT being split between the Ministry of Energy and the Ministry for Investments and Development (the "**MID**") (the Ministry of Energy and the MID being jointly referred to as the "**Competent Authority**"). *See "—The 2014 Government Reorganisation"*.

Subsoil use rights for hydrocarbons are granted on the basis of tenders or, in exceptional cases, by direct negotiations. Oil and gas exploration and production rights are then secured by executing a contract with the Competent Authority. Subsoil use rights are granted for a determinable period but may be extended before the expiration of the relevant contract and licence (if applicable, agreed and permitted) subject to certain limitations and conditions.

Subsoil use rights may be terminated by the Competent Authority on the grounds provided for in the 2010 Subsoil Law, which include among other things, breach by subsoil users of their contractual obligations (unless eliminated within the time period notified by the Competent Authority in the manner provided by law), including failures to pay taxes and compliance with mining, environmental, and health and safety requirements.

Prior to August 1999, subsoil use rights for hydrocarbons and mining sector operations were established by the grant of a licence and the execution of a Subsoil Use Agreement. In August 1999, the Government, in an attempt to simplify the procedure, abolished this two tier process. Subsoil use rights are now established only by means of a Subsoil Use Agreement, and no licence is required, although previously issued and unexpired licences and PSAs continue to have legal effect. Certain entities within the Company hold their subsoil use rights on the basis of the pre August 1999 "licence and contract" regime. See "*The Oil and Gas Industry in Kazakhstan—Subsoil Use Agreements*".

The current regime for granting subsoil use rights is as follows:

- Exploration Contracts: exploration contracts may be concluded for up to six years, subject to a general right of extension for the purposes of appraisal of a commercial discovery or in the event of force majeure (if proved by the subsoil user). In contrast to the Old Subsoil Law (as defined below), two two-year extensions of the exploration period are no longer permitted, except in respect of the offshore petroleum contracts where the exploration period may be extended for two years.
- Production Contracts: production contracts may be concluded for up to 20 years, and for fields with large and unique reserves for up to forty five years. The term of a production contract may not exceed the term required to fully process the reserves and may be extended in the event of the implementation of an industrially innovative project, providing for high value added products.
- Combined E&P Contracts: combined exploration and productions contracts are now only granted for sites considered to be of strategic importance and/or with complex geological structures, and require approval through a decision of the Government.

# Major Regimes Regulating Subsoil Use Rights

There have been four main phases of subsoil use regulation in Kazakhstan:

- from Kazakhstan's independence in 1991 to August 1994;
- the licensing-contractual regime from August 1994 to August 1999, which had two sub-phases: (i) August 1994 to January 1996, and (ii) January 1996 to August 1999;
- the contractual regime, which commenced in August 1999 and was regulated by the Old Subsoil Law, as amended from time to time; and
- the present regulation of activities in the oil and gas sector by the 2010 Subsoil Law, adopted in June 2010, which was amended in 2014 (see "*—The 2014 Amendment*").

Parliament is considering the adoption of a new Subsoil Code, which is expected to replace the 2010 Subsoil Law (the key regulation which governs operations of the Company and the Group). While a number of drafts of the Subsoil Code have been released for public review to date, the Subsoil Code is neither in the final form nor has been adopted. See "*Risk Factors—Risk Factors Relating to the Company's Business—The Company has been subject to, and may continue to be subject to, adverse regulatory developments*".

# The Old Subsoil Law and the 1999 Amendments

The legal framework that previously regulated subsoil use rights of the Company under the Subsoil Use Agreements, to which it is a party, was established with the adoption of the Law  $N_{2}$  2828 "On Subsoil and Subsoil Use" on 27 January 1996 (the "**Old Subsoil Law**"). In addition, at that time the existing Law "On Petroleum" ( $N_{2}$  2350, dated 28 June 1995, as amended) (the "**Petroleum Law**") replicated most of the provisions of the Old Subsoil Law and supplemented the same to the extent the Old Subsoil Law did not regulate specific matters related to exploration and production of hydrocarbons.

In August 1999, the Old Subsoil Law was amended by the Law  $N_{2}$  467-1 "Concerning the Introduction of Amendments and Additions to Several Legislative Acts on the Subsoil and Petroleum Operations in the Republic of Kazakhstan" (the "**1999 Amendments**"). The 1999 Amendments simplified the process of obtaining subsoil use rights by allowing the Competent Authority to grant these rights contractually, without first having to issue a licence (which was required under the previous regulatory framework).

## The 2004-2005 Amendments to the Old Subsoil Law – Introduction of the State's Pre-Emptive Right

The Old Subsoil Law was further amended by the Law  $N_{2}$  2-III "On Introduction of Amendments and Additions to Certain Legal Acts on Subsoil Use and Petroleum Operations in the Republic of Kazakhstan" dated 1 December 2004 and the Law  $N_{2}$  79-III "On Introduction of Amendments and Additions to Certain Legal Acts on Subsoil Use and Performance of Petroleum Operations in the Republic of Kazakhstan" dated 14 October 2005 (the "**2004-2005 Amendments**"). The 2004-2005 Amendments (in particular article 71 of the Old Subsoil Law) provided the State's Pre-Emptive Right (through the Government) in connection with any transfer of subsoil use rights (or parts thereof) and/or shares or participation interests in a subsoil user or a legal entity which can, directly and/or indirectly, affect and/or determine the decisions of a subsoil user, if the core business of the controlling entity is related to subsoil use in Kazakhstan. This gave the State a right of first refusal in respect of any such transfers on terms "no worse than those offered by other prospective purchasers".

The 2004-2005 Amendments also provided that: (i) transfers of subsoil use rights, including contribution of subsoil use rights to charter capital; (ii) transfer of subsoil use rights during bankruptcy proceedings; and (iii) pledge of subsoil use rights required the consent of the Competent Authority.

## The 2007 Amendments to the Old Subsoil Law – Introduction of a concept of "strategic deposits"

In October 2007, Kazakhstan adopted new legislation amending the Old Subsoil Law (the "**2007 Amendments**"). The 2007 Amendments came into force on 3 November 2007. They introduced a concept of so-called "strategic deposits". A list of strategic deposits was initially approved by Resolution No 1213 of the Government dated 13 August 2009 and then replaced by Resolution No 1137 of the Government dated 4 October 2011 (as amended from time to time) (the "List of Strategic Deposits"). The revisions provided the Competent Authority with the right to initiate reviews of terms and conditions of a Subsoil Use Agreement in respect of a "strategic deposit" to demand: (a) amendments or additions to such Subsoil Use Agreement in circumstances where activities of the subsoil user lead to material changes in the economic

interests of the State which jeopardise national security and (b) termination of the Subsoil Use Agreement in case the parties (*i.e.*, the Competent Authority and the subsoil user) fail to execute the respective amendments or additions to the Subsoil Use Agreement within six months from the date when an agreement was reached to restore the economic interests of the State (the "**Strategic Deposit Right**"). The 2007 Amendments had retroactive effect in respect of previously concluded Subsoil Use Agreements.

Certain deposits in respect of which the Company and its subsidiaries exercise their subsurface use rights are on the List of Strategic Deposits, including including the following deposits and fields: Akshabulak, Alibekmola, North Buzachi, Darkhan, Zhanazhol, Zhetybai, Kalamkas, Karazhanbas, Karachaganak, Kashagan, Kalamkas Sea, Kashagan Southwest, Aktota, Kairan, Kenbay, Kozhasai, Korolevskoye (pre-salt) field, Kumkol, Satpayev, Kurmangazy, Tengiz, Urikhtau, Uzen, South Zaburunye , Pearl, Makhambet and Bobek oilfields, Nursultan, Zhambyl, Mertvyi Kultuk, Fedorovskyi, Chinarevskoe.

# 2010 Subsoil Law

The 2010 Subsoil Law replaced two major laws governing relations of the State and subsoil users in the oil and gas sector: the Old Subsoil Law and the Petroleum Law. Adoption of the 2010 Subsoil Law was aimed at, among other things: (i) consolidation of the existing overlapping laws and regulations related to subsoil and subsoil use, including those in the sphere of oil and gas; (ii) clarifying areas of uncertainty by adding more procedures (specifically related to obtaining various consents, approvals and waivers from the Competent Authority); and (iii) eliminating the stabilisation of Subsoil Use Agreements.

The State implements the 2010 Subsoil Law and exercises its rights thereunder primarily through the Government, the Competent Authority and a national company. The Ministry of Energy currently acts in the capacity of the Competent Authority of the oil and gas industry and the Company acts in the capacity of the national oil and gas company. In 2002, the Government clarified the functions of the Company and other petroleum-related state entities (in Government Decree No 707 dated 29 June 2002). On 3 April 2015, the Government adopted a further resolution, Resolution No 189, pursuant to which it allocated functions in subsoil industry between national companies. This resolution restates the role of the Company as the national oil and gas company being responsible for the exploration and production of oil and gas.

Under the 2010 Subsoil Law, the subsoil use rights may be permanent or temporary, alienable or inalienable, payable or free of charge. Most subsoil operations shall be carried out on the basis of temporary and payable subsoil use (except for production of commonly occurring minerals for the subsoil user's own needs in the land plots which are held under the right of ownership or use, which shall be carried out under the right of permanent and free of charge subsoil use). Subsoil use rights for hydrocarbons shall be granted following a tender process with a number of exceptions. For example, a Subsoil Use Agreement for exploration or production of hydrocarbons with the Company should be executed on the basis of direct negotiations without a tender process.

Subsoil use rights may be held by Kazakhstan and foreign nationals and legal entities. A subsoil user shall be guaranteed protection of its rights in accordance with Kazakhstan legislation. Though, the 2010 Subsoil Law, in general, stipulates the stability of Subsoil Use Contracts providing that any amendments and additions to legislation that worsen the results of a subsoil user's business activities under a Subsoil Use Agreement shall not apply to such Subsoil Use Agreement which was concluded prior to such amendments and additions, such stability shall not apply to changes in Kazakhstan legislation in the areas of national security, defence capabilities, environmental protection, health, taxation and customs regulation.

The following State's rights were retained in the 2010 Subsoil Law:

## Pre-Emptive Right to Acquire Minerals

The State shall have a priority right over other parties to acquire minerals from a subsoil user at prices not exceeding those applied by the subsoil user in transactions related to the relevant minerals, which prevail on the date of any relevant transaction, minus transportation and selling costs.

The rules governing the exercise of the State's pre-emptive right to acquire minerals were approved by Resolution  $N_{2}$  38 of the Government dated 28 January 2011 (as amended). Pursuant to the Resolution, the Government may exercise its pre-emptive right to acquire minerals if there is a need to cover needs of the local market or in emergency situations. The MID shall represent the State in the acquisition of minerals. Under the law, the maximum amount of minerals in respect of which the State may exercise its pre-emptive right to acquire minerals must be determined by the Subsoil Use Contracts. If a Subsoil Use Agreement does not provide for the maximum amount, such amount shall be established based on negotiations between the parties.

## Right to Requisition Minerals

In a state of emergency, the Government may requisition some or all of the minerals owned by a subsoil user. Requisition may be in any amount necessary to cover the needs of the State during the entire state of emergency period. Minerals may be requisitioned from any subsoil user regardless of the form of ownership. The State shall guarantee compensation for requisitioned minerals either by payment in kind or by paying their monetary value to a foreign subsoil user in freely convertible currency and to a domestic subsoil user in the national currency at prices not exceeding those applied by subsoil users in transactions related to the relevant minerals, which prevail on the date of requisition, minus transportation and selling costs.

# The State's Pre-Emptive Right

The 2010 Subsoil Law differentiates between subsoil use rights and "the objects related to the subsoil use rights" (the "**Objects**"), which are participatory interests (or shares, securities confirming title to shares, securities convertible into shares) in a legal entity holding the subsoil use right, as well as a legal entity which may directly and/or indirectly determine and/or influence decisions adopted by a subsoil user (the "**Controlling Legal Entity**"), if the principal activity of such Controlling Legal Entity is related to the subsoil use in Kazakhstan. The concept of the State's Pre-Emptive Right (formerly known as Article 71 of the Old Subsoil Law) was transferred from the Old Subsoil Law to Article 12 of the 2010 Subsoil Law in respect of both the subsoil use rights and the Objects. The State's Pre-Emptive Right applies retroactively to all existing contracts, as well as prospectively to future contracts.

As a result of the 2014 Amendment (as described in more detail below), the State now has the right to exercise its Pre-Emptive Right only in connection with subsoil use rights and the Objects pertaining to fields that are of strategic importance (*i.e.*, those included in the List of Strategic Deposits).

The State's Pre-Emptive Right is also triggered when a subsoil user holding the subsoil use right in respect of a "strategic deposit" or a Controlling Legal Entity of such subsoil user offers its shares, or securities confirming title to its shares on an organised securities market (*i.e.*, on a stock exchange). In addition, except for certain circumstances which are described below, such offerings require the consent of the Competent Authority which shall be granted in accordance with the provisions of the 2010 Subsoil Law.

According to the 2010 Subsoil Law, Resolution № 189 of the Government dated 3 April 2015 (regarding the delineation of activities (functions) of the national companies in the sphere of subsurface use) and Resolution No 333 dated 27 April 2015 (approving the rules of exercise of the State's Pre-Emptive Right by the national holding (*i.e.*, Samruk-Kazyna) and the national company), the State exercises its Pre-Emptive Right related to the "strategic deposits" in oil and gas through the Company. Although the 2010 Subsoil Law and other applicable regulations provide that the State may also exercise its Pre-Emptive Right through Samruk-Kazyna, it appears, in practice, the State tends to act through the Company. The Competent Authority should, subject to the Company's intention to acquire such subsurface use rights or the Objects and recommendations of the special interdepartmental commission for the exercise of the State's Pre-Emptive Right (the "Interdepartmental Commission"), adopt a decision on behalf of the Government on the acquisition of the alienated subsoil use right or the Object by the Company. According to the 2010 Subsoil Law, the Company would acquire the alienated subsoil use right or the Object on terms no worse than those offered by other proposed acquirers. If the State makes a decision to exercise its Pre-Emptive Right to acquire the subsoil use right or the Objects, then such subsoil use right or the Objects should be acquired by the Company within no more than six months from the date of such decision. Under the law, it may take up to 75 business days (and more, in practice) from the date when an application for the State's waiver of its Pre-emptive Right is filed with the Competent Authority to the date when the Company enters into direct negotiations with the seller (or transferor) in respect of the transaction.

As noted above, certain deposits in respect of which the Company and its subsidiaries exercise their subsurface use rights are on the List of Strategic the Deposits. In practice, it means that, with certain limited exemptions discussed in "*—The Right to Grant Consents for Transfer of Subsoil Use Rights and Objects Related to Subsoil Use Rights*" below, the State's waiver of the State's Pre-Emptive Right may need to be formally obtained by the Company's subsidiary, for example, in respect of a transfer of its subsoil use rights or the Objects, which are related to the "strategic deposits". Where the Company is the owner of the alienated subsurface use right or the Objects related to "strategic deposits", it appears that the Company may need to formally follow the procedure of obtaining the State's waiver, as the law does not provide exemptions or directions in this regard.

## The Right to Grant Consents for Transfer of Subsoil Use Rights and Objects, Related to Subsoil Use Rights

The subsoil use right (or part thereof) and the Objects may be transferred, including in cases of foreclosure (including pledges), provided that the consent the Competent Authority is obtained pursuant to provisions of Article 36 of the 2010 Subsoil Law (which provision of the 2010 Subsoil Law corresponds to provisions of Article 14 of the Old Subsoil Law)

and in accordance with the procedure established by Article 37 of the 2010 Subsoil Law. Any transactions or other related actions effected without such Competent Authority's consent should be deemed invalid as of the date of their conclusion or undertaking.

Further, the acquirer (or the transferee) and the subsurface user (in the case of the transfer of subsurface use rights) must notify the Competent Authority on the completion of the transaction within five business days. Failure to file such notification within the set time period may lead to the transaction being invalidated.

Any offering of shares, or securities confirming title to shares, or any other securities convertible into shares of a subsoil user or its Controlling Legal Entity on an organised securities market requires the consent of the Competent Authority.

The Competent Authority's consent shall not, however, be required in the following instances:

- transactions for alienation of shares or other securities confirming title to shares, or securities convertible into shares which are traded on an organised securities market and are issued by a subsoil user legal entity or a Controlling Legal Entity;
- the transfer, in full or in part, of the subsoil use right or an Object;
- to a subsidiary in which at least a 99% participatory interest (shareholding) is directly or indirectly held by the subsoil user, provided that such subsidiary is not registered in a jurisdiction with a preferential tax treatment (the so-called "black-listed offshore jurisdictions");
- between legal entities in each of which at least a 99% participatory interest (shareholding) is directly or indirectly held by one and the same person, provided that the acquirer of all or part of the subsoil use right or the Objects is not registered in a jurisdiction with a preferential tax treatment; or
- the transfer of shares (participatory interests) in a subsoil user legal entity if, as the result of such a transfer, an entity acquires the right to directly or indirectly control less than 0.1% of the participatory interests (shareholdings) in the charter capital of the subsoil user.

In these instances, the State's waiver of the State's Pre-Emptive Right (for "strategic deposits") is also not required.

In addition, the 2010 Subsoil Law does not allow for the transfer of a subsoil use right within two years following the effective date of a Subsoil Use Agreement, except for:

- the transfer or acquisition of the subsoil use rights by Samruk-Kazyna, the Company or subsidiaries thereof;
- the foreclosure of the pledged subsoil use right; and
- the transfer or acquisition of the subsoil use rights during reorganisation of a legal entity having the subsoil use right.

#### Consents for Establishment of Pledge over the Subsoil Use Rights and the Objects

The 2010 Subsoil Law explicitly requires that subsoil use rights and the Objects may be pledged only with the consent of the Competent Authority. The pledgor of subsoil use rights or an Object is responsible for obtaining the Competent Authority's consent, which consent should be obtained in the manner and order and according to the procedures provided by the 2010 Subsoil Law for the Competent Authority's consent for the transfer of the subsoil use right or the Objects. Any transactions or other related actions effected without such Competent Authority's consent for the pledge should be deemed invalid as of the date of their conclusion or undertaking.

The pledge of subsurface use rights becomes valid and effective only upon its registration with the Competent Authority. Such registration also establishes priority between several registered pledgeholders. The first registered pledgeholder obtains the "first ranking priority" in recovering its debt from the value of the collateral. For the same priority reasons, a pledge of shares in a subsurface user or its Controlling Legal Entity (established and registered under Kazakhstan law) may need to be registered with the state registration authorities or the centralised registrar. In practice, the pledgeholders and the subsurface users (where their subsurface use rights are pledged) notify the Competent Authority on the effected (completed) transaction within a five-business-day period to avoid a risk of invalidation of such transaction.

A credit facility secured by a pledge of subsoil use right shall only be applied for the purposes of subsoil use provided under the respective Subsoil Use Agreement or for further processing, if such processing is provided for in the relevant Subsoil Use Agreement and is carried out within the territory of Kazakhstan by the subsoil user itself or by its whollyowned subsidiary.

Article 41 of the 2010 Subsoil Law provides for the procedure of enforcement of a pledge of subsurface use rights or an Object. The enforcement of such pledge must be effected through a public auction and court proceedings. Participants in the public auction must obtain the Competent Authority's consent to the established procedure. In the event of the announcement of a failed auction, a pledgeholder may obtain the subsoil use rights or the Object subject to receipt of the Competent Authority's consent as provided by law.

# Termination of Subsoil Use Agreements

According to Article 72.3 of the 2010 Subsoil Law, the Competent Authority may prematurely terminate a Subsoil Use Agreement on a unilateral basis if a subsoil user:

- fails to timely eliminate more than two violations of obligations under its Subsoil Use Agreement or project documents within the time set in the Competent Authority's notice;
- transfers a subsoil use right or the Objects without the Competent Authority's consent where such consent was required under the 2010 Subsoil Law;
- either fails to report, or provides false reports, on implementation of working programmes; and
- performs less than 30% of all its financial obligations during two consecutive years.

In December 2014, the 2010 Subsoil Law was supplemented with Article 72-1, which mandates a trust management arrangement to be established by the Competent Authority over deposits if the Competent Authority terminates a Subsoil Use Agreement with respect to such deposits. The Company acts as a trust manager of such assets unless a new subsoil user enters into a Subsoil Use Agreement (in respect of such assets) with the Competent Authority. The Company may reimburse all its justified expenses supported by documents from the amount of revenues generated by the Company as a result of operation of such assets and shall pay the remaining portion of such revenues to the State. The 2010 Subsoil Law does not provide expressly whether the Company is entitled to a trust management fee. If the revenues are insufficient to compensate all such expenses of the Company, the State should compensate the relevant amount to the Company. For example, with respect to the trust management agreement for certain deposits, the costs incurred by the trustee are subject to annual reimbursement by the writing off of money maintained in a special bank account, following approval by the Ministry of Energy.

## Amendments to Subsoil Use Agreements in relation to Strategic Deposit Rights

As in the Old Subsoil Law, according to the 2010 Subsoil Law, the State has the right to initiate reviews of the terms of a Subsoil Use Agreement and to demand amendments or additions to Subsoil Use Agreements in circumstances where the activities of the subsoil user in "strategic deposits" lead to material changes in the economic interests of the State which jeopardise national security and, under these circumstances, the State has a right to unilaterally terminate the Subsoil Use Agreement:

- if within a period of up to two months after the receipt of the Competent Authority's notice of a required amendment or an addition to the relevant Subsoil Use Agreement, the subsoil user fails to give its consent in writing to the conduct of such negotiations or if it refuses to conduct them;
- if within a period of up to four months after the receipt of the subsoil user's consent to negotiate a required amendment or addition to the relevant contract, the subsoil user and the Competent Authority fail to reach an agreement on the amendment or addition to the contract; or
- if within a period of up to six months following a mutually agreed outcome of negotiations on the restoration of the economic interests of the State, the parties fail to sign the agreed amendments or additions to the contract to reflect the outcome.

Unlike the Old Subsoil Law, the 2010 Subsoil Law expressly provides that the amendments or additions to a Subsoil Use Agreement may also be initiated in respect to Subsoil Use Agreements that have previously been concluded.

As in the Old Subsoil Law, according to the 2010 Subsoil Law, amendments to a Subsoil Use Agreement may also be made upon mutual agreement of the parties and in accordance with the Kazakhstan legislation and the provisions of the contract.

In replication of the Old Subsoil Law, the 2010 Subsoil Law generally requires subsoil users to comply with certain local content requirements, including the use of Kazakhstan suppliers and Kazakhstan personnel. These general requirements should be detailed in Subsoil Use Agreements.

#### Stabilisation and taxation of the Subsoil Use Agreements

According to the 2010 Subsoil Law, a subsoil user is guaranteed protection of its rights in accordance with Kazakhstan legislation. Any amendments and additions to legislation that worsen the results of a subsoil user's business activities under a Subsoil Use Agreement should not apply to contracts concluded prior to such amendment and additions, except for changes to Kazakhstan law in respect of national security, defence capabilities, environmental protection, health, taxation and customs regulation.

The 2010 Subsoil Law was adopted, *inter alia*, with the purpose of referring subsoil users to the provisions of the 2009 Tax Code. In light of the 2010 Subsoil Law, subsoil users should be subject to taxes and customs duties (such as crude oil export duties) which may fluctuate based on changes in Kazakhstan legislation.

#### Oil and gas export duties

Although, under the 2009 Tax Code, the export duty for crude oil imports was effectively replaced with a rent tax, the Government, in 2010, re-introduced an export customs duty for crude oil exports as it did in 2008.

On 15 October 2005, the Government adopted a Resolution ( $\mathbb{N}$  1036), which approved a list of certain oil products on which export customs duty was levied (the "**ED Resolution**"). Initially, one of the purposes of the ED Resolution was to stimulate development of internal refinery and processing industries. By amendments to the ED Resolution, dated 8 April 2008, "crude oil" was added to the list of oil products covered by the ED Resolution. The April 2008 amendments imposed a customs duty rate of U.S.\$109.91 per tonne of exported crude oil. Pursuant to amendments to the ED Resolution, dated 29 August 2008, the rate was increased to U.S.\$203.8 per tonne of the exported crude oil, with a subsequent decrease in the rate to U.S.\$139.79 per tonne of exported crude oil from 20 January 2009. On 27 January 2009, the rate was established at U.S\$0.0 ("**zero**"). While establishment of a "zero" rate was explained as an anti-crisis measure, many subsoil users claimed that their subsoil use contracts were stabilised for tax and customs purposes and as a result that, in any event, the duty should not be applied to them. Such rates have subsequently been subject to changes implemented approximately two or three times per year.

The 2010 amendments to the ED Resolution provide that the export duties for crude oil shall not apply to (i) export by subsoil users of crude oil, produced under their PSAs, if such contracts had been signed with the Government or the Competent Authority before 1 January 2009, where such contract went through a mandatory tax appraisal, and contain a specific exemption from paying export customs duties for crude oil; and (ii) export by subsoil users of crude oil, produced under their Subsoil Use Agreements, which are not PSAs and which provide for an exemption from paying export customs duties for crude oil exports from U.S.\$20 to U.S.\$40 per tonne. Although the rate of export customs duty for crude oil has not been changed since 2011, the rates of export customs duty for light and heavy petroleum products have been increased several times. With effect from 1 January 2012, the rate of export customs duty for light petroleum products was increased from U.S.\$143.54 to U.S.\$164.97 per tonne and the rate of export customs duty for heavy petroleum products was increased from U.S.\$95.69 to U.S.\$109.98 per tonne. In addition, in September 2012, the Government introduced new rates increasing export customs duty for light and heavy petroleum products was increased from U.S.\$95.69 to U.S.\$109.98 per tonne.

As of 12 March 2014, the rate of export customs duty for crude oil is U.S.\$80 per tonne. The ED Resolution provides that the export duties for crude oil shall not apply to (i) export by subsoil users of crude oil produced under their PSAs, if such agreements had been signed with the Kazakh Government or the Competent Authority before 1 January 2009, and such agreement had undergone a mandatory tax appraisal and contains a specific exemption from paying export customs duties for crude oil; and (ii) export by subsoil users of crude oil produced under their subsoil use contracts, which are not PSAs and which provide for an exemption from paying export customs duties for crude oil, except for crude oil that is exported by subsoil users paying royalties. In addition to these exemptions, a specific export duty applies if the importing countries are party to the Free Trade Zone Treaty of 18 October 2011 between CIS countries (*e.g.* Ukraine) except as may be otherwise provided in the treaty.

In February 2016, the Minister of National Economy of Kazakhstan introduced a progressive scale of export customs duty rates on crude oil. Under the new regime, export duty rates are calculated on the basis of the mean market prices of Brent Crude and Urals oil trading classifications. See *"The Oil and Gas Industry in Kazakhstan—Fiscal Regime"*.

## 2014 Amendment

The 2010 Subsoil Law was amended by the Law of the Republic of Kazakhstan № 271-V "On Introduction of Amendments and Additions to Certain Legal Acts of the Republic of Kazakhstan on Subsoil Use" dated 29 December 2014 (the "**2014 Amendment**"). The adoption of the 2014 Amendment introduced significant changes to the 2010 Subsoil Law. The aim of the 2014 Amendment was to further liberalise Kazakhstan's subsoil use laws. Further changes to the 2010 Subsoil Law have not materially affected the operations of the Company.

The following is a high-level summary of some of the most significant changes to the 2010 Subsoil Law that were introduced by the 2014 Amendment:

#### Limitation of use of the State's Pre-Emptive Right

As a result of the 2014 Amendment, the State now has the right to use its Pre-Emptive Right only in connection with subsoil use rights and the Objects pertaining to fields that are "strategically important" and included in the List of Strategic Deposits.

#### Restriction of any transfer of subsoil use right

With certain exceptions, the old regime had a restriction on transfers of all subsoil use rights for two years from the date of the relevant contract. Pursuant to the 2014 Amendment, the restriction now applies only to contracts for exploration, production and joint exploration and production of hydrocarbons.

#### Auction – the new form of competitive bid to obtain subsoil use right

Prior to the 2014 Amendment being enacted, the only form of a competitive bid was a tender. Now a competitive bid may be conducted by way of a tender and auction. Auction is defined as a "simplified procedure to determine the winner out of participants of a competitive bid who presented their application to participate in an auction". The winner of an auction is the participant who offered the largest amount of money as a signatory bonus.

#### Simpler procedure to obtain subsoil use rights

Under the 2014 Amendment a simplified procedure was introduced for obtaining an exploration subsoil use right on the basis of an application by a potential subsoil user. Such rights are provided only in respect of subsoil plots that have not been previously studied deeply ("**frontier plots**"). Such subsoil plots should not exceed ten blocks, each of which should be equal to one minute under the geographical system of coordinates.

If a subsoil use right for exploration is granted as a result of direct negotiations, it should be based on the model contract for exploration, the form of which is approved by the Competent Authority. Such contract should be signed by a potential subsoil user and attached to the application.

A draft of the exploration works for the project should be developed and approved by a subsoil user individually after execution and registration of the model contract for exploration. The draft should be assessed by an ecological expert.

It is anticipated that, under the proposed Subsoil Code, procedures of obtaining subsurface use rights in some instances will be further simplified in accordance with certain international practice (*e.g.*, "first come – first served", *etc.*).

## Mandatory terms and conditions of exploration and production contracts

In accordance with the 2014 Amendment "with an exception of a contract (agreement) for state geological study of subsoils and model contract for exploration, a contract should be executed in a form and substance, as provided by model contracts on subsoil use types". The list of mandatory terms, which previously consisted of 27 clauses has been decreased to four. This was primarily achieved by excluding almost all of terms and conditions which duplicated provisions of the legislation. In contrast, the list of so-called "special terms and conditions" was increased.

#### Grounds for termination of subsoil use contracts by the Competent Authority and other related issues

The 2014 Amendment complemented the list of grounds for unilateral termination of a contract by the Competent Authority, which now includes, among other provisions, the performance of financial obligations for less than 30% during two consecutive years. The 2014 Amendment also contains one more ground for a unilateral termination of a contract: refusal to present information or presentation of certain false information.

The 2014 Amendment determines deadlines before which a subsoil user can remedy any contractual breaches included in a notification from the Competent Authority as a ground for unilateral termination of the contract. Previously deadlines to remedy contractual breaches were determined by the Competent Authority in relation to each subsoil user. Pursuant to the 2014 Amendment, they are determined by law. Subsoil users may apply for deadlines to be extended.

## Changes to project documents regulation

Prior to the introduction of the 2014 Amendment, an exploration works project required at industrial safety expert opinion, an infection control expert opinion and a mandatory state ecological expert opinion. Pursuant to the 2014 Amendment, exploration works projects now require only a mandatory state ecological expert opinion.

An appraisal works project, which includes experimental-industrial (pilot) production project or test operations project, is subject to receipt of a number of mandatory expert opinions. If, however, an appraisal works project does not include an experimental-industrial (pilot) production project or a test operations project, it should be only subject to an ecological expertise. The review and execution of an appraisal works project may take up to eight months under the 2014 Amendment, rather than five months (as was the case prior to the introduction of the 2014 Amendment).

There is no longer a requirement to carry out a feasibility study on implementation of production works.

The period for review and execution of project documents by the Competent Authority was increased from 18 to 21 months.

# Oil spills

The 2014 Amendment introduced a new Article 95-1 regulating procedures in the event of an oil spill in the sea (the "**Oil Spill**"). The 2014 Amendment provides for varying degrees of Oil Spill, which are qualified depending on the quantity of oil spilled and volume of resources required to remedy the Oil Spill.

Pursuant to the 2014 Amendment, a subsoil user performing oil operations at sea is required to have its own materials and equipment required to remedy the Oil Spill if it is of either the first or second degree. To remedy a third degree Oil Spill, a subsoil user is required to enter into an agreement with a specialised certified professional rescue services provider, which has sufficient resources to liquidate the Oil Spill. A subsoil user must remedy the loss incurred to the environment and third parties as a result of the Oil Spill and reimburse the state's costs for liquidating the Oil Spill.

## Oil information system

All hydrocarbon subsoil users should equip their production facilities, the list of which is determined by the Competent Authority, with equipment that automatically controls and determines volumes of oil.

## **Offshore and Certain Exploration Operations**

The 2010 Subsoil Law provides that the Company must be given at least 50% interest in offshore Subsoil Use Agreements, which condition is a mandatory condition of tenders for the subsoil use right to conduct off-shore petroleum operations. On 31 March 2015, the Minister of Investments and Development and the Minister of Energy adopted rules, which provide some guidelines in relation to representation by the Company of State's interests in contracts (including in respect of the offshore operations). These rules restate the "at least 50% interest" requirement of the 2010 Subsoil Law.

According to the 2010 Subsoil Law, exploration under Subsoil Use Agreements in which the Company is the contractor should be financed by its strategic partner, unless otherwise provided for by a joint operation agreement.

In general, the Company's subsurface use operations offshore are subject to specific, more strict regulation, as provided by the 2010 Subsoil Law (as set forth in Articles 93 – 99), the Environmental Code, the Water Code ( $N_{2}$  481, dated 9 July 2003, as amended) (the "**Water Code**") and the recently adopted Rules for conducting petroleum operations at sea, inland water bodies, in zones of extreme ecological situation and in specially protected natural areas (approved by Order  $N_{2}$  130 of the Minister of Energy dated 23 February 2015). Pursuant to such laws and regulations, a number of specific approvals, consents and permits of the competent governmental authorities are required for, among other things, construction, dredging and blasting operations, extraction of minerals and other resources, laying of cables, pipelines and other communications, drilling and other work, as well as for construction of artificial islands, dams and structures. The 2010 Subsoil Law prohibits the construction and operation of oil reservoirs and storages offshore. Subsurface operations offshore must be conducted in a way not to interfere and not cause harm to sea drylands, fishing and other activities. A subsurface user conducting operations offshore must develop specific programmes for the prevention of marine pollution and include such programmes into the project documentation.

Under the law, the President of Kazakhstan shall make a general decision as to the possibility to conduct petroleum operations at sea based on recommendations of the Government and subject to obtaining the required environmental expert opinions.

Petroleum operations in the Kazakhstan sector of the Caspian Sea may be limited to an approved depth. Furthermore, pursuant to the Law "On Specially Protected Natural Territories" (N 175, dated 7 July 2006, as amended), the water area on the east of the northern part of the Caspian Sea, with the deltas of the Volga and the Ural rivers (within the territory of Kazakhstan), is a part of the State protected area, established, among other things, to conserve fish stocks and provide for natural reproduction of sturgeon and other valuable species. Within the established State protected area subsurface use operations are subject to additional environmental requirements established by the Environmental Code and may be limited or prohibited.

# **Dispute Resolution**

The 2010 Subsoil Law states that disputes in connection with a Subsoil Use Agreement should firstly be resolved by negotiations, and secondly, if the dispute continues, the parties to a Subsoil Use Agreement shall be entitled to resolve such disputes in accordance with the laws of Kazakhstan and international treaties ratified by Kazakhstan. These requirements do not apply to PSAs, which provide for different dispute resolution rules which are case-specific.

## Social Contributions and Commitments

Contracts for subsoil use are required to identify the subsoil user's obligation to ensure equal conditions and fair pay for Kazakhstan personnel in comparison to foreign personnel, including personnel employed at the subcontractor level. A subsoil user is also obligated to give priority to hire Kazakhstan nationals to work and be trained.

In addition, Subsoil Use Agreements might contain other social commitments and contributions to be undertaken by subsoil users, including those related to infrastructure and social development of the respective regions, as well as commitments related to the required establishment of sanitary protection zones.

# **Regulation of Production Sharing Rights Related to Offshore Oil Operations**

## The Law on Production Sharing Agreements

The Law "On Production Sharing Agreements for Conducting Offshore Petroleum Operations" (№ 68-III, dated 8 July 2005) (the "**PSA Law**"), which, together with other subsoil legislation, was the applicable law for PSAs in Kazakhstan, was abolished by the introduction of the new Tax Code on 10 December 2008. The PSA Law ceased to have effect from 1 January 2009. There were no legislative acts introduced to replace the PSA Law. According to the 2010 Subsoil Law (as defined above) PSAs are not a specified form of permitted Subsoil Use Agreement. Therefore, the 2010 Subsoil Law does not permit the State to enter into new PSAs with contractors, though PSAs concluded before the enactment of the 2010 Subsoil Law remain effective.

The PSA Law was Kazakhstan's only law dedicated exclusively to PSAs, and applied to oil operations in Kazakhstan's sector of the Caspian Sea and the Aral Sea.

Under the PSA Law, the principal method of obtaining oil blocks was through open or closed tenders, unless otherwise prescribed in international treaties or contracts the Government is a party to. The Company was given the right of share participation as a contractor in the amount of not less than 50% in all new offshore PSAs concluded by the Government. In addition the PSAs could be concluded by way of direct negotiations between the Company, as an authorised agent of the Government, and the Competent Authority (at that time, MEMR), on the one side, and the investor, on the other side. Further, the PSA Law set forth the procedure and general terms of the PSA tenders. Basic tender terms included a requirement that offshore oil operators purchase goods and services from Kazakhstan producers, including but not limited to refining services, and obligations to develop technologies and infrastructure in Kazakhstan.

In accordance with the PSA Law, the PSAs could only be for exploration and production or production, with a general term of up to 35 years and 25 years, respectively. The PSA Law also referred to "unique" deposits in respect of which the term of the PSA might have been extended up to 45 years, however "unique" was not defined by the law.

Pursuant to the PSA Law, a contractor was allowed to, fully or partially, transfer its rights and obligations under the PSA in the manner generally provided in the Petroleum Law, which required prior Competent Authority's approval (at that time, MEMR). While the PSA Law did not contain the State's Pre-Emptive Right to acquire any interest in an existing PSAs from a selling contractor, the State could execute the State's Pre-Emptive Right in accordance with the Subsoil Law.

# **Trunk Pipeline**

The Law "On Trunk Pipeline" ( $\mathbb{N}$  20-V dated 22 June 2012, as amended from time to time) (the "**Trunk Pipeline Law**") sets out a unified legislative basis for the construction, ownership, and operation of trunk pipelines, as well as the State's control over trunk pipelines. In particular, the Trunk Pipeline Law provides that (i) a trunk pipeline, (ii) shares in an entity that owns a trunk pipeline, and (iii) shares in an entity that may directly and/or indirectly determine and/or influence decisions adopted by an owner of a trunk pipeline constitute "strategic assets".

Pursuant to the Trunk Pipeline Law, and the Law "On State Property" (Ne 413-IV dated 1 March 2011 as amended from time to time) (the "**State Property Law**"), the State has a priority right to acquire (i) "strategic assets" that are being alienated; and (ii) a controlling interest (of not less than 51%) in any new trunk pipeline project. The State may waive its priority right to acquire strategic assets and interest in a new trunk pipeline project or subscribe for less than a 51% interest in a new trunk pipeline project. The Trunk Pipeline Law does not envisage a priority right of the State in respect of an expansion of an existing trunk pipeline.

In addition, the Trunk Pipeline Law provides that, for trunk pipelines in which the State, a national management holding company, or a national company directly or indirectly owns more than a 50% interest, operator services must be provided by the national operator, unless otherwise agreed by the Government. Pursuant to Governmental Resolution N 1273 dated 8 October 2012, KTO, the Company's subsidiary, is determined as the trunk pipeline national operator and now performs all functions and exercises all rights of the national operator as provided by the Trunk Pipeline Law, Governmental Resolution N 1273 and its constitutive documents.

The Trunk Pipeline Law (as well as legislation regulating natural monopolies) provides for equal rights of access to trunk pipeline services for all shippers if there is free throughput capacity, subject to certain statutory limitations. If there is limited throughput pipeline capacity, oil and oil product transportation services must be rendered in the priority established by the Trunk Pipeline Law, where first priority is given to shippers supplying oil to domestic refineries. The Trunk Pipeline Law also provides for the possibility of swap operations (*i.e.*, swaps of products by one shipper for the products of another shipper) for the purposes of supplying oil to domestic refineries and gas to the domestic market or outside Kazakhstan, upon written consent of the pipeline owner (or other person legally holding rights to the pipeline), the Competent Authority, and the relevant swapping entities.

The Trunk Pipeline Law defines a trunk pipeline as an integrated production and technological facilities complex and includes an obligation to ensure the safe transportation of products. Pursuant to the Trunk Pipeline Law, the owner of a trunk pipeline must perform environmental rehabilitation procedures upon the removal of a trunk pipeline from operation. The costs of complying with such a requirement are, at present, unknown.

## Gas and Gas Supply

The Law "On Gas and Gas Supply" (№ 532-IV, dated 9 January 2012, as amended from time to time) (the "Gas Law") consolidates and streamlines various legislation that previously regulated this area.

Pursuant to the Gas Law the State is the owner of associated gas produced in Kazakhstan (under both new production contracts and existing (including those entered into before the Gas Law entered into force) production contracts, unless they expressly specify that the subsurface user is the owner of the produced gas) and transferred to the State by producers (under the production contracts that provide that the subsoil user is the owner of associated gas).

The Gas Law and the State Property Law establish the State's priority right to purchase (through, among others, the national operator): (i) any facility within an integrated sales gas supply system (*i.e.*, connecting pipelines, trunk pipelines, sales gas storage facilities and other facilities for production, transport, storage, sale and consumption of gas, including those owned by oil and gas producers); (ii) a share in the right of common ownership over such facilities, and (iii) shares (or a participatory interest) in an entity which owns such facilities. Such priority right of the State does not extend to: (a) transfers (sales) of gas-filling compressor stations and gas-consuming systems of industrial consumers; (b) sales of shares that are traded on the organized security markets; (c) transfers of the facilities and the shares between entities in which not less than 99% of shares is owned directly or indirectly by the same person or the same owner of the facility within the integrated sales gas supply system; and (d) transfers as a result of which the transferee (or acquirer) receives directly or indirectly the right to dispose of less than 0.1% of shares (or participation interest) in a legal entity, which

owns an object of the integrated sales gas supply system. The State may exercise such priority right on terms no less favourable than those offered by a third party in the manner and according to procedures provided by the Gas Law and the State Property Law.

In addition, the Gas Law provides for the State's pre-emptive right to buy (through the national operator) natural and purified gas at a price approved by the Competent Authority and determined pursuant to formulas provided in the Governmental Resolution N 121, dated 13 November 2014 (as amended). The price of natural and purified gas includes production costs, processing costs, transportation costs and a maximum profit margin. If the State waives its pre-emptive right to buy gas, the seller may sell the gas to a third party.

By Resolution  $\mathbb{N}$  914 of the Government of the Republic of Kazakhstan dated 5 July 2012, KTG, the Company's subsidiary, has been appointed as the national operator in the sphere of gas and gas supply. Accordingly, KTG has been given a priority right to purchase (on behalf of the State) all associated gas produced in Kazakhstan at a regulated price, which it will then sell on the domestic market. KTG, as the national operator, exercises its other rights and functions stipulated by the Gas Law.

In addition to the matters described above, the Gas Law regulates the general terms and conditions of sales of commercial, liquefied petroleum and liquefied natural gas (based on the approved model contracts), matters related to wholesale and retail sales of gas in the domestic market, as well as matters related to transportation and storage of gas.

# Licensing of Production, Refining, Pipeline Transportation, Storage and Subsoil Services

In May 2014, Kazakhstan adopted the Law "On Permits and Notifications" ( $N_{2}$  202-V, dated 16 May 2014, as amended) (the "**Permits and Notifications Law**"), which consolidates and streamlines various regulations in relation to state licenses, permits, consents, and other state approvals.

The Permits and Notifications Law provides that production of oil and gas, operation of oil refining, oil and gas pipelines and subsoil services (such as drilling of oil and gas wells and other related services) are licenced activities and such licences are not transferable from one person (licensee) (in respect of certain facilities) to another.

These licences are granted for an unlimited period of time by the relevant Competent Authority after submission of the required documentation and payment of a fee. A licence can be suspended or terminated in case a licensee fails to comply with qualification requirements, including but not limited to lack of qualified personnel or proper equipment.

If a legal entity conducts activities without the relevant licence, as required by the Licensing Law, such entity and its managers are subject to administrative and criminal liability.

# The Competent Authority and Other Regulatory Authorities

## General

The State plays a role in four areas of subsoil management. Firstly, the Government is responsible, among other things, for organising and managing state-owned reserves, outlining deposits available for a tender, imposing restrictions on subsoil use for the purposes of national security, environmental security and the protection of life and health of the population, defining the procedures for the conclusion of contracts, approving model contracts, appointing the Competent Authority and other bodies, regulating oil and gas export by imposing customs, protection, antidumping and compensation duties and quotes, establishing quotes for transportation of oil by various transport, appointing the Interdepartmental Commission members to exercise the State's Pre-Emptive Right and approving a number of normative legal acts in the sphere of oil and gas. Secondly, the State executes, implements and monitors Subsoil Use Agreements through the Competent Authority, which has the power to execute and implement oil and gas contracts, and through a number of other State's agencies. Thirdly, the State's Pre-Emptive Right are exercised through Samruk-Kazyna, the Company, and, if needed, through authorised state agencies. Finally, local executive authorities (known as *akimats*) have responsibility for, among other things, granting land to subsoil users, supervising the protection of the land and participating in negotiations with subsoil users for environmental and social protection.

In addition to regulation relating to subsoil management, there are a number of regulatory authorities that regulate other aspects of hydrocarbon extraction, transportation and refining.

Under the Old Subsoil Law, the Company, in its status as a "national company", worked with the Competent Authority, among other things, to develop State policies in the oil and gas industry and in the provision of efficient and rational development of oil and gas resources of Kazakhstan. The former regulatory functions of the Company in the oil and gas sector has been fully transferred to the Competent Authority and other state bodies.

According to the 2010 Subsoil Law, the Company should:

- participate in the implementation of the unified State's policy in the area of subsoil use;
- represent the State in Subsoil Use Agreements providing for the Company to have a participatory interest in such Subsoil Use Agreements in accordance with the procedure established by the Competent Authority in the field of industrial innovation, together with the Competent Authority in the oil and gas field, and within the authority set forth in such Subsoil Use Agreements;
- conduct subsoil operations together with tender winners by means of a participatory interest in Subsoil Use Agreements, pursuant to a decision of the Competent Authority;
- conduct subsoil operations in subsoil areas allocated to it on the basis of direct negotiations;
- participate in international and domestic subsoil operations and hydrocarbons transportation projects of Kazakhstan;
- participate in the preparation of annual reports on Subsoil Use Agreement implementation to the President of the Republic of Kazakhstan and the Government;
- conduct corporate management and monitoring of exploration, development, production, processing, and marketing of minerals as well as transportation of hydrocarbons and design, construction and operation of oil and gas pipelines and oil and gas field infrastructure; and
- in instances when the State makes a decision to exercise its Pre-Emptive Right, conduct negotiations and enter into contracts with the seller (or transferor) for acquisition of the alienated subsoil use right or the Object.

#### The 2014 Government Reorganisation

On 6 August 2014, President Nazarbayev, in an attempt to optimise the structure of ministries and make the Government more compact and more effective, declared his decision to reorganise the Government. The 17 ministries and 9 state agencies functioning previously have been reduced to 12.

Pursuant to Presidential Decree № 875 dated 6 August 2014 "On the Reform of the Public Administration System in the Republic of Kazakhstan", the MOG was transformed into the Ministry of Energy, taking up some of the functions of the MINT (which became the MID) and the MEMR, which was dissolved.

Thus, the Ministry of Energy is now responsible not only for the oil and gas sector, but also for the electric and nuclear power spheres, the use of renewable energy sources, domestic solid waste utilisation, environmental protection and supervision, control and preservation of natural resources.

## The Ministry of Energy

Following the reorganisation of the Government, the Ministry of Energy succeeded the MOG as the Competent Authority for the oil and gas sphere and the MEWR for the environmental control sphere. The Ministry of Energy acts in the capacity of the oil and gas Competent Authority, in respect of, among other things, oil and gas refineries, hydrocarbons transportation and operation of trunk pipelines.

According to the 2010 Subsoil Law and other effective legislation, the Ministry of Energy, as a successor of the MOG, is responsible for, among other things:

- implementing the State's policy in oil and gas, petrochemical and hydrocarbons transportation industries;
- representing the State's interests in PSAs;
- organising tenders for grants of subsoil use rights for oil and gas exploration and production and preparing lists of blocks for tenders for consideration and approval by the Government;
- executing and registering oil and gas contracts;
- approving working programmes related to oil and gas contracts;

- monitoring compliance with the terms of oil and gas contracts;
- issuing permits for the transfer of subsoil use rights and registration of transactions involving pledges of subsoil use rights, as applicable to oil and gas projects;
- suspending and terminating Subsoil Use Agreements in oil and gas in accordance with the procedures set forth in the 2010 Subsoil Law;
- jointly with the Natural Monopolies Committee, approving investment programmes and investment projects;
- determining the amounts of oil and gas to be supplied by subsoil users to the domestic market;
- undertaking actions for equal access by subsoil users to the main pipelines;
- monitoring compliance of oil and gas subsoil users with requirements to purchase certain amounts of goods and services from local providers;
- approving gas utilisation programmes; and
- issuing permits for using money in the liquidation fund.

## **Other Regulatory Authorities**

Other major governmental ministries and authorities which regulate aspects of hydrocarbon extraction, operations in oil and gas transportation, refining and sales in Kazakhstan include:

- MID, which is the transferee of functions of MINT and the competent state body for subsoil users who carry out exploration and production activities in mining areas (except for the commonly occurring minerals), contains the following committees within its structure:
  - the Committee for Geology and Subsoil Use which, among other functions and authorities, grants geological information, issues geological and mining allotments, records reserves and puts them on the State balance, conducts expertise of subsurface use contracts and the related project documentation, and grants permits for water use;
  - the Committee for Technical Regulation and Metrology which supervises compliance of oil and gas equipment with Kazakhstan quality and safety standards and exercises state control over the quality of construction and construction materials;
  - the Committee for Industrial Development and Industrial Safety, which among other things supervises health and safety matters in mining operations (while the Ministry of Emergency Situations has been dissolved) and is involved in granting permits for export of geological information;
- various governmental authorities responsible for the approval of construction projects and the use of water and land resources, including the local executive authorities;
- the Ministry of Labour and Social Protection is responsible for investigating labour disputes and complaints from individual employees and monitors compliance with the obligations of subsoil users to give preference in hiring, including to employ a certain minimum percentage of Kazakhstan nationals, and issues work permits for foreign workers;
- the Natural Monopolies Committee, which is responsible for the regulation of tariffs for oil and gas transportation and prices related to sales of gas;
- the Ministry of Finance, the committees of which are responsible, among other things, for tax matters and compliance with customs regulations (including the regulation of export from, import to and transportation on the territories of the Eurasian Customs Union); and
- territorial departments of the Ministry of Justice and other regional and municipal regulatory authorities, which are responsible, among other things, for registering legal entities and non-commercial associations, as well as properties, pledges and mortgages.

The Company and its subsidiaries' shareholder registers are maintained by Integrated Securities Registrar JSC which is a quasi-sovereign institution owned and controlled by the National Bank of Kazakhstan and which has an exclusive right to maintain securities registrars of Kazakhstan joint stock companies and certain limited liability partnerships (upon a voluntary decision of their participants).

## **Environmental Compliance**

The Company is subject to a variety of Kazakhstan's environmental laws, regulations and requirements that govern air emissions, water use and disposal, waste management, impacts on wildlife, as well as land use and reclamation. The Environmental Code (the Code of the Republic of Kazakhstan  $N_2$  212, dated 9 January 2007, as amended from time to time) (the "Environmental Code") governs the activities of Kazakhstan subsoil users.

The Environmental Code further sets forth specific requirements in relation to offshore operations in the Caspian Sea, which are stricter than the general requirements applicable to onshore subsoil operations.

Subsoil Use Agreements typically impose environmental obligations in addition to that required by the law. The penalties for failing to comply with these obligations can be substantial, including fines or even suspension or termination of the Subsoil Use Agreement.

Under Kazakhstan law, companies are obligated to obtain permits (as described below) for the contamination of the environment and must observe all requirements set out in such permits.

# **Environmental permits**

The concept of an environmental permit (the "**EP**") was developed as a means for the Government to regulate pollution. An EP is a special permit that grants a subsoil user a temporary right to emit or disperse emissions into the atmosphere and the discharge of waste substances into surface and underground waters. EPs contain the conditions governing the user's impact on the environment. The obligation to obtain an EP arises not only as a matter of law, but also under Subsoil Use Agreements. Companies whose operations impact the environment are required to obtain an EP. Depending on the quantity of pollutants emitted into the environment, an EP is to be issued for up to five years either by regional executive authorities or by the Competent Authority for environmental protection, which, following the reorganisation of the Government, is the Ministry of Energy. Fees for pollution of the environment are established by the Tax Code of Kazakhstan and may be increased (within certain limits) by local representative bodies (Maslikhat). An EP shall not exempt a subsoil user from liability to pay compensation for damage to the environment caused by its activities, or exempt the subsoil user from administrative or criminal liability.

In March 2009, the President of Kazakhstan signed the law on the ratification of the Kyoto Protocol. Ratification of the Kyoto Protocol, which is intended to limit or discourage emissions of greenhouse gases such as carbon dioxide, is expected to have an impact on environmental regulation in Kazakhstan. The effect of such ratification in other countries is still unclear; accordingly, potential compliance costs associated with the Kyoto Protocol are unknown.

The Environmental Code sets out the framework of climate change control in Kazakhstan. Starting from 1 January 2013, no person may carry on a specified activity (this includes energy activities) without quotas set out in the relevant greenhouse gas emissions permit to be issued annually by the Environmental Control Committee, although legal entities not emitting more than 20,000 tonnes of carbon dioxide in a year are exempted from this prohibition. Provisions have been made in relation to applications for a greenhouse gas emission permit, including the required information relating to the installation in respect of which the permit is sought, the programme for the reduction of emissions and the planned arrangements for the implementation of the programme, including the grounds on which an application may be refused.

Emissions quotas are allocated pursuant to a national allocation plan. The quotas in a national allocation plan for existing installations are established at the level of emissions made in the previous year pursuant to the Resolution of the Government of the Republic of Kazakhstan  $N_{2}$  586 dated 7 May 2012. For 2014 to 2015, the national allocation plan was approved by the Resolution of the Government of the Republic of Kazakhstan,  $N_{2}$  1536 dated 31 December 2013.

Kazakhstan has, however, suspended certain statutory norms on greenhouse gases, including quota allocations and trades, until 1 January 2018 following the adoption of Law  $N_{2}$  491-V dated 8 April 2016. It is anticipated that Kazakhstan will restart greenhouse gas regulation through the implementation of a new system in 2018. The effect of ratification of the Kyoto Protocol in other countries is still unclear; accordingly, potential compliance costs associated with the Kyoto Protocol are unknown and may be significant.

## Water Permits

The Water Code aims to implement governmental policy in relation to the utilisation and protection of water resources. The Water Code sets out obligations for the use of water and discharge of certain materials into the water, on the basis of Water Use Permits (the "**WUP**"). WUP can be withdrawn if the terms as specified in the relevant WUP are breached. Such terms include monitoring the quality of undergrounds water, submitting statistical reports and monitoring reports, complying with requirements relating to water pollution during mining operations and regular checking of equipment. If any circumstances relating to its water use change a WUP holder is obliged to agree to such changes with the relevant governmental agencies. The term of a WUP may be extended subject to compliance with requirements specified within the WUP.

## Recordkeeping

Under the 2010 Subsoil Law and Kazakhstan environmental legislation, a subsoil user is required to keep an adequate record of extracted minerals and reserves, including processing by-products and residual waste. The State monitors the records of extracted minerals and reserves. A subsoil user is also required to provide geological reports on its activities in the contract territory relating to exploration and use of the subsoil.

# Enforcement

Article 116 of the Environmental Code specifies which authorised bodies are responsible for monitoring environmental compliance and enforcing environmental requirements. These officials include the Chief State Ecological Inspector, the Deputy State Ecological Inspector and other regional officials who have the authority to supervise environmental compliance and initiate judicial proceedings.

Article 117 of the Environmental Code authorises the relevant Government officials, in their enforcement of environmental protection measures, to, *inter alia*:

- inspect facilities and take measurements and samples for analysis;
- request and receive documentation, results of analysis and other materials;
- initiate procedures relating to the (i) suspension of licences; (ii) termination of contracts for the use and taking of natural resources; and (iii) suspension and annulment of environmental and other permits in the event of violation of the terms of such permits;
- issue orders for individuals and legal entities to eliminate violations of Kazakhstan's environmental laws;
- file claims with courts with respect to violations of Kazakhstan law; and
- file requests to terminate Subsoil Use Agreements for reported violations.

## Environmental and Other Mandatory Insurance

Kazakhstan law establishes a number of mandatory insurances to be obtained by any entity conducting certain types of activities.

## Environmental Insurance

Environmental insurance is a mandatory type of insurance envisaged by the 2010 Subsoil Law (and, formerly, by the Old Subsoil Law) and by the Environmental Code and is regulated by the Law "On Mandatory Environmental Insurance" dated 13 December 2005 No 93-III. Pursuant to this law, any entity carrying out environmentally hazardous activities should insure against the risks associated with such respective activities. An agreement of mandatory environmental insurance should cover damages to life, health, property of third parties and the environment caused as a result of an environmentally hazardous activities (except for payments for moral damage, loss of profit and payment of penalty interest).

According to Clause 3 of the List of Environmentally Hazardous Businesses and Other Activities, approved by Order  $N_{2}$  27 of the Minister of Energy, dated 21 January 2015, environmentally hazardous type of activities include: (i) the commercial production of oil and gas; (ii) the storage of oil, oil products and chemicals; (iii) the refining of oil (other than the production of lubricants from crude oil); and (iv) the operation of oil and gas pipelines.

A subsoil user cannot carry out its activities without obtaining environmental insurance.

Other lines of mandatory insurance, which are required by Kazakhstan law and applicable to the Company's activities, are as follows:

#### Insurance of Civil Liability of Danger Units Owners

According to the Law "On Civil Protection" (N 188-VI, dated 11 April 2014, as amended) (the "**Civil Protection Law**") and the Law "On Mandatory Insurance of Civil Liability of Owners of Units Associated with Danger of Damage to Third Parties" (N 580-II, dated 7 July 2004, as amended), companies must insure against risks associated with the functioning of their hazardous manufacturing units. A hazardous manufacturing unit is a unit that produces, uses, processes, generates, stores, transposes or destroys at least one of the following substances: inflammable substances, explosives, fuels, oxidizing agents, toxic agents, high-toxic substances and other hazardous substances according to the laws.

#### Insurance of the Employees against Accidents at Work

According to the Law "On Mandatory Insurance of an Employee against Accidents when Carrying Out Employee's Labour Duties" ( $N_{2}$  30-III, dated 7 February 2005, as amended), since 1 July 2005 all employers are obliged to insure employees against accidents when carrying out their employment duties.

#### Insurance of the Civil Liability of Transport Vehicles Owners

According to the Law "On Mandatory Insurance of the Civil Liability of Transport Vehicle Owners" (№ 446-II, dated 1 July 2003, as amended), civil liability of owners of, *inter alia*, cars, trucks, buses, microbuses, and transport vehicles, motor-transport and trailers (semi-trailers) are subject to mandatory insurance, and the use of vehicles without insurance is prohibited.

#### Statute of Limitations on Proceedings

The statute of limitations for bringing civil proceedings for breach of environmental requirements is governed by the general statute of limitation provisions under Article 178 of the Civil Code which provides for a three year limitation period. This limitation does not apply to regulatory proceedings, criminal or administrative prosecutions in connection with breaches of environmental requirements.

## Health and Safety Compliance

The Company's activities are subject to laws and regulations of Kazakhstan relating to safety and health matters, including industry specific health and safety requirements, and are regulated by various State bodies, including the Ministry of Labour and Social Protection. Such laws and regulations include the Environmental Code, the 2010 Subsoil Law, the Labour Code ( $N_{\text{P}}$  414-V, dated 23 November 2015, as amended) and the Civil Protection Law. The laws and regulations require an employer to provide its employees with properly functioning and safe equipment, to train its employees on health and safety requirements, to adopt corporate health and safety regulations, to provide special uniform and shoe wear, special nutrition, to perform periodic medical examinations of its employees, to obtain periodic third party attestation for equipment and worksites, to provide adequate insurance to its employees, to maintain third party liability insurance and to comply with fire safety, sanitary and hygienic regulations.

## **Price Regulation**

The Government can regulate prices with respect to Company members that are Kazakhstan companies if such companies have the status of a natural monopoly or hold a dominant position in the relevant market. KTO and KTG (each through their respective subsidiaries), each of which is classified as a natural monopoly, are subject to price regulation by the Natural Monopolies Committee. Such price regulation applies to domestic market only and does not apply to oil and gas transit and/or export transportation tariffs (set out in accordance with respective international treaties and/or transportation agreements).

The Law "On State Regulation of Production and Circulation of Certain Types of Oil Products" (№ 463-IV, dated 20 July 2011) empowers the State, for the purpose of economic security, to regulate the retail prices for oil products which have a particular social importance and impact the national economy. The Ministry of Energy is the government body authorized to determine the types of regulated oil products and their respective marginal retail prices. The applicable laws do not provide for government regulation of oil products' wholesale prices.

The types of regulated oil products used to include AI-80, AI-92, AI-93 gasoline and diesel fuel. Since September 2015, the Ministry of Energy no longer regulates the prices for gasoline (except for AI-80 gasoline) and, since August 2016, the Ministry of Energy no longer regulates the diesel fuel price. No assurance can be given that the Ministry of Energy, taking into account various social and political considerations, will not expand the list of regulated oil products and, despite the relevant pricing rules are available, establish the prices at lower than market rates thus causing a material adverse effect on the Company's business.

The 2014 agreement on the creation of the EEU provides that a programme for the creation of common oil and oil products market should be approved by 1 January 2018 with the aim of developing common transportation access rules and common trade rules by 2023. The discussions are, however, in the early stages and it is not clear what additional effect, if any, EEU rules would have on Company's revenues from the sale of oil products.

## Kazakhstan-based Goods and Services

The Government is promoting the development of related domestic industries and has adopted new policies in the oil and gas sector to accomplish this goal.

An example of these policies is the greater emphasis on the use of Kazakhstan based goods and services providers. Pursuant to this policy, subsoil users are required to use equipment, materials and products manufactured in Kazakhstan and to retain Kazakhstan producers for the provisions of works and services, provided they meet the necessary standards and requirements. Furthermore, subsoil users are required to give preference to Kazakhstan personnel while conducting subsurface use operations. Investors are also frequently required to contribute certain amounts of funds to social projects and benefits.

# S-K Rules

Pursuant to the Sovereign Wealth Fund Law, the Company is not subject to the general state procurement rules (established by the State Procurement Law) and conducts its procurements in accordance with the S-K Rules.

The S-K Rules are generally similar to the state procurement rules and provide for mandatory procedures for the procurement of goods and services by Samruk-Kazyna and companies in which Samruk-Kazyna has a 50% or more direct or indirect ownership. The S-K Rules require such companies to conduct formal public tenders in order to procure most types of goods and services, subject to certain limited exceptions. The procurement of certain limited categories of goods and services, as well as goods and services provided by companies that are subject to the anti-monopoly laws of Kazakhstan, are conducted by way of direct trades without involving the tendering procedures. Samruk-Kazyna exercises overall supervision over compliance with the S-K Rules.

The S-K Rules were amended in 2016 following Kazakhstan's joining of the World Trade Organisation (the "**WTO**") at the end of 2015. Specifically, subsoil use contracts entered into before 1 January 2015 will continue to keep certain benefits for domestic suppliers during the transition period until 2021 after which date such benefits are expected to be eliminated. Contracts entered into after 1 January 2015 are not expected to provide for such benefits. Members of the Company's group that are not subsoil users may no longer apply local content benefits previously available under the S-K Rules. However, the S-K Rules do not apply to long-term contracts entered into before the 2016 amendments to the S-K Rules. Also, the S-K Rules maintain the previously existing benefits for intra-group sales unchanged. The Company does not expect the amendments to the S-K Rules in connection Kazakhstan's joining of the WTO to materially affect its operations.

## New Arbitration Law

The Arbitration Law dated 8 April 2016 consolidated and replaced the Law "On Arbitration Courts" ( $\mathbb{N}$  22, dated 28 December 2004, as amended) and the Law "On International Arbitration" ( $\mathbb{N}$  23, dated 28 December 2004, as amended) for the purposes of outlining a unified approach for out of court dispute resolution mechanisms.

The introductory language to the Arbitration Law, as well as other provisions of this law, imply that the Arbitration Law should only apply where the matter involves dispute resolution in Kazakhstan (*i.e.*, in respect of arbitration bodies with a seat in Kazakhstan). In particular, the preamble to the Arbitration Law states that: "*This [l]aw regulates social relations arisen in the process of arbitration activity on the territory of the Republic of Kazakhstan as well as the procedure and terms of recognition and enforcement of arbitral awards in Kazakhstan..."* There are, however, certain novelties in the Arbitration Law which may have implications (as described below) in respect of the arbitration provisions contained in the Notes and the Trust Deed. In particular, the provisions of the Arbitration Law do not clearly differentiate between domestic and foreign arbitration. See "*Enforcement of Civil Liabilities*" for a description of the Arbitration Law. Given that the Arbitration Law has not been tested in practice, there can be no assurance that Kazakhstan courts would support

the interpretation of the Arbitration Law set out in "Enforcement of Civil Liabilities" and that an award against the Company and/or KMG Finance in arbitral proceedings in London under English law would be enforced in Kazakhstan. See "Risk Factors—Risk Factors Relating to the Notes—It may be difficult to effect service of legal process and enforce judgments obtained outside of Kazakhstan against the Company and its management."

# TAXATION

The following is a general description of certain tax considerations relating to the Notes. It does not purport to be a complete analysis of all tax considerations relating to the Notes. Prospective purchasers of Notes should consult their own tax advisors as to which countries' tax laws could be relevant to acquiring, holding and disposing of Notes and receiving payments of interest, principal and/or other amounts under the Notes and the consequences of such actions under the tax laws of those countries. This summary is based upon the law as in effect on the date of this Base Prospectus and is subject to any change in law that may take effect after such date.

## United States Federal Income Taxation

The following is a summary of certain U.S. federal income tax consequences of the acquisition, ownership, disposition and retirement of Notes by a holder thereof. This summary does not address the U.S. federal income tax consequences of every type of Note which may be issued under the Programme, and additional or modified disclosure concerning certain U.S. federal income tax consequences relevant to such type of Note may be provided, as appropriate. This summary only applies to holders that acquire Notes as part of the initial distribution at their initial issue price and that hold the Notes as capital assets for U.S. federal income tax purposes. This overview does not discuss all aspects of U.S. federal income taxation that may be applicable to all members of a class of holders subject to special treatment under United States federal income taxation (except as may be specifically set forth below), such as financial institutions, insurance companies, real estate investment trusts, regulated investment companies, grantor trusts, tax exempt organisations, dealers or traders in securities or currencies, persons that mark their securities to market, holders that will hold Notes through a partnership or other pass through entity, holders that will hold a Note as part of a position in a straddle or as part of a hedging, conversion or integrated transaction for U.S. federal income tax purposes, controlled foreign corporations, passive foreign investment companies, U.S. Holders (as defined below) that have a functional currency other than the U.S. Dollar, or certain expatriates and long-term residents of the United States. Moreover, this summary does not address the U.S. federal estate and gift tax, the "net investment income" tax imposed under Section 1411 of the Code or alternative minimum tax consequences of the acquisition, ownership or retirement of Notes and does not include any description of the tax laws of any non-U.S., U.S. State or local governments.

This summary is based on the Internal Revenue Code of 1986, as amended, (the "**Code**") existing and proposed U.S. Treasury Regulations, administrative pronouncements and judicial decisions, each as available and in effect on the date hereof. All of the foregoing are subject to change, possibly with retroactive effect, or differing interpretations which could affect the tax consequences described herein. Any special U.S. federal income tax considerations relevant to a particular issue of the Notes will be provided in a supplement to this Base Prospectus.

For purposes of this description, a U.S. Holder is a beneficial owner of the Notes who for U.S. federal income tax purposes is (i) a citizen or resident of the United States; (ii) a corporation (or entity treated as a corporation for U.S. federal income tax purposes) created or organised in or under the laws of the United States or any State thereof, including the District of Columbia; (iii) an estate the income of which is subject to U.S. federal income taxation regardless of its source; or (iv) a trust (1) that validly elects to be treated as a United States person for U.S. federal income tax purposes or (2)(a) the administration over which a U.S. court can exercise primary supervision and (b) all of the substantial decisions of which one or more United States persons have the authority to control.

If a partnership (or any other entity or arrangement treated as a partnership) for U.S. federal income tax purposes holds Notes, the tax treatment of the partnership and a partner in such partnership generally will depend on the status of the partner and the activities of the partnership. Such partner or partnership should consult its own tax advisor concerning the U.S. federal income tax consequences of the acquisition, ownership or disposition of Notes by the partnership.

A Non-U.S. Holder is a beneficial owner of Notes that is neither a U.S. Holder nor a partnership (or any other entity treated as a partnership) for U.S. federal income tax purposes.

THE SUMMARY OF U.S. FEDERAL INCOME TAX CONSEQUENCES SET OUT BELOW IS FOR GENERAL INFORMATION ONLY. PROSPECTIVE PURCHASERS SHOULD CONSULT THEIR OWN TAX ADVISERS AS TO THE PARTICULAR TAX CONSEQUENCES TO THEM OF OWNING THE NOTES, INCLUDING THE APPLICABILITY AND EFFECT OF STATE, LOCAL, NON-U.S. AND OTHER TAX LAWS AND POSSIBLE CHANGES IN TAX LAW.

## U.S. Holders

#### Classification of the Notes

The determination of whether an obligation represents debt, equity or some other instrument or interest is based on all the relevant facts and circumstances. There may be no statutory, judicial or administrative authority directly addressing the appropriate characterisation of the Notes, and no rulings have been or will be sought from the Internal Revenue Service ("**IRS**") with respect to the appropriate characterisation of the Notes for U.S. federal income tax purposes. To the extent it is required to take a position, the Issuer intends to take the position that the Notes are characterised as debt for U.S. federal income tax purposes. It is possible that the IRS might contend that the Notes issued by the Issuer should be treated not as indebtedness of the Issuer but either as equity of the Issuer, or as indebtedness of the Company (if the Issuer is KMG Finance). Additional alternative characterisations may also be possible. Further possible characterisations, if applicable, may be discussed in any supplemental prospectus or series prospectus. Prospective purchasers of the Notes should consult their own tax advisers about the consequences in the event the Notes are treated as equity of the Issuer or indebtedness of the Company (if the Issuer is KMG Finance), or any other characterisation for U.S. federal income tax purposes and the consequences of acquiring, owning or disposing of Notes. The remainder of this discussion assumes that the Notes will be treated as debt for U.S. federal income tax purposes.

#### Interest

Except as set forth below, interest paid on a Note, whether payable in U.S. Dollars or a currency, composite currency or basket of currencies other than U.S. Dollars (a "**foreign currency**"), including any additional amounts, will be includible in a U.S. Holder's gross income as ordinary interest income at the time it is received or accrued, in accordance with the U.S. Holder's usual method of accounting for U.S. federal income tax purposes. In addition, interest and original issue discount ("**OID**"), if any, accrued with respect to the Notes (as described below under "*Original Issue Discount*") on the Notes will generally be treated as income from sources outside the United States for U.S. federal income tax purposes. For purposes of calculating the U.S. Holder's foreign tax credit limitation, interest on the Notes should generally constitute "passive category income" or, in the case of certain U.S. Holders, "general category income". The U.S. federal income tax rules relating to foreign tax credits and limitations thereof are complex and may vary depending on the facts and circumstances of each U.S. Holder. Accordingly, U.S. Holder's should consult their own tax advisers regarding the availability of a foreign tax credit for foreign taxes withheld under such U.S. Holder's particular situation.

## Foreign Currency Denominated Qualified Stated Interest

Except as set forth below, if any payment of "qualified stated interest" (as defined below), including any additional amounts, is denominated in, or determined by reference to, a foreign currency (a "Foreign Currency Note"), the amount of income recognised by a U.S. Holder will be the U.S. Dollar value of the foreign currency, including the amount of any applicable withholding tax thereon, regardless of whether the foreign currency is converted into U.S. Dollars. Generally, a U.S. Holder that uses the cash method of tax accounting will determine such U.S. Dollar value using the spot rate of exchange on the date of receipt. Generally, a U.S. Holder that uses the accrual method of tax accounting will determine the U.S. Dollar value of accrued interest income using the average rate of exchange for the accrual period (or, in the case of an accrual period that spans two taxable years of the U.S. Holder, the part of the period within each taxable year) or, at the U.S. Holder's election, at the spot rate of exchange on the last day of the accrual period (or, in the case of an accrual period that spans two taxable years of the U.S. Holder, the part of the period within each taxable year) or the spot rate on the date of receipt, if that date is within five days of the last day of the accrual period. Any such election will apply to all debt instruments held by the U.S. Holder at the beginning of the first taxable year to which the election applies or thereafter acquired by the U.S. Holder, and will be irrevocable without the consent of the IRS first table year to the IRS. A U.S. Holder that uses the accrual method of accounting for tax purposes will recognise U.S. source foreign currency gain or loss on the receipt of an interest payment if the exchange rate in effect on the date of payment is received differs from the rate applicable to an accrual of that interest, regardless of whether the payment is converted to U.S. Dollars at such time. This foreign currency gain or loss will be treated as ordinary income or loss, but generally will not be treated as an adjustment to interest income received on the debt security.

## Original Issue Discount

U.S. Holders of Notes issued with OID, including zero coupon notes, with a term of over one year (an "Original Issue **Discount Note**"), will be subject to special tax accounting rules, as described in greater detail below. Additional rules applicable to Original Issue Discount Notes that are denominated in or determined by reference to a currency other than the U.S. Dollar are described under Foreign Currency Discount Notes below.

The following discussion does not address the application of the U.S. Treasury Regulations governing OID to, or address the U.S. federal income tax consequences of, an investment in Notes that are contingent payment debt instruments. In

the event the Issuer issues contingent payment debt instruments, the relevant supplemental prospectus will describe certain U.S. federal income tax consequences thereof.

For U.S. federal income tax purposes, a Note (including a zero coupon note), other than a Note with a term of one year or less (a "Short Term Note"), will be treated as issued with OID if the excess of the Note's stated redemption price at maturity over its issue price equals or exceeds a *de minimis* amount (0.25% of the Note's stated redemption price at maturity multiplied by the number of complete years to its maturity (or, in the case of a Note that provides for payments other than qualified stated interest before maturity, its weighted average maturity)). The "issue price" of each Note in a particular offering will be the first price at which a substantial amount of that particular offering is sold (other than to an underwriter, broker, agent or wholesaler). The "stated redemption price at maturity" of a Note is the total of all payments provided by the Note that are not payments of "qualified stated interest". The term "qualified stated interest" means stated interest that is unconditionally payable in cash or in property (other than debt instruments of the issuer) at least annually at a single fixed rate or a variable rate (in the circumstances described below under "-Variable Rate Debt Instruments"). Interest is payable at a single fixed rate only if the rate appropriately takes into account the length of the interval between payments. Notice will be given if it is determined that a particular Note will bear interest that is not qualified stated interest. In the case of a Note issued with *de minimis* OID, a U.S. Holder of such Note will recognise capital gain with respect to any de miminis OID as stated principal payments on the Note are made. The amount of such gain with respect to each principal payment will equal the product of the total amount of the Note's de minimis OID and a fraction, the numerator of which is the amount of the principal payment made and the denominator of which is the stated principal amount of the Note.

U.S. Holders of Original Issue Discount Notes with a maturity upon issuance of more than one year must, in general, include OID in income in advance of the receipt of some or all of the related cash payments. The amount of OID includible in income by the initial U.S. Holder of an Original Issue Discount Note is the sum of the "daily portions" of OID with respect to the Note for each day during the taxable year or portion of the taxable year in which such U.S. Holder held such Note ("accrued OID"). The daily portion is determined by allocating to each day in any "accrual period" a pro rata portion of the OID allocable to that accrual period. The "accrual period" for an Original Issue Discount Note may be of any length and may vary in length over the term of the Note, provided that each accrual period is no longer than one year and each scheduled payment of principal or interest occurs on the first day or the final day of an accrual period. The amount of OID allocable to any accrual period is an amount equal to the excess, if any, of (a) the product of the Note's adjusted issue price at the beginning of such accrual period and its yield to maturity (determined on the basis of compounding at the close of each accrual period and properly adjusted for the length of the accrual period) over (b) the sum of any qualified stated interest allocable to the accrual period. OID allocable to a final accrual period is the difference between the amount payable at maturity (other than a payment of qualified stated interest) and the adjusted issue price at the beginning of the final accrual period. Special rules will apply for calculating OID for an initial short accrual period. The "adjusted issue price" of a Note at the beginning of any accrual period is equal to its issue price increased by the accrued OID for each prior accrual period (determined without regard to the amortisation of any acquisition or bond premium, as described below) and reduced by any payments made on such Note (other than qualified stated interest) on or before the first day of the accrual period. Under these rules, a U.S. Holder will have to include in income increasingly greater amounts of OID in successive accrual periods.

Certain of the Notes may be redeemed prior to their maturity at the Issuer's option and/or at the option of the holder. Original Issue Discount Notes containing such features may be subject to rules that differ from the general rules discussed herein. Persons considering the purchase of Original Issue Discount Notes with such features should carefully examine the relevant Final Terms and should consult their own tax advisors with respect to such features since the tax consequences with respect to OID will depend, in part, on the particular terms and features of the Notes.

In the case of an Original Issue Discount Note that is a Floating Rate Note (as described below under "*Variable Rate Debt Instruments*"), both the "yield to maturity" and "qualified stated interest" will be determined solely for purposes of calculating the accrual of OID as though the Note will bear interest in all periods at a fixed rate generally equal to the rate that would be applicable to interest payments on the Note on its date of issue or, in the case of certain Floating Rate Notes, the rate that reflects the yield to maturity that is reasonably expected for the Note. Additional rules may apply if interest on a Floating Rate Note is based on more than one interest index or if the principal amount of the Note is indexed in any manner. Persons considering the purchase of Floating Rate Notes should carefully examine the relevant supplemental prospectus and should consult their own tax advisors regarding the U.S. federal income tax consequences of the holding and disposition of such Notes.

## Election to Treat all Interest as Original Issue Discount

U.S. Holders may elect to treat all interest on any Note as OID and calculate the amount includible in gross income under the constant yield method described above. For the purposes of this election, interest includes stated interest, acquisition discount, OID, *de minimis* OID, market discount, *de minimis* market discount and unstated interest, as adjusted by any amortisable bond premium or acquisition premium. This election generally will apply only to the Note with respect to which

it is made and may not be revoked without the consent of the IRS. U.S. Holders should consult their own tax advisors about this election.

## Acquisition Premium

A U.S. Holder that purchases an Original Issue Discount Note for an amount that is greater than its adjusted issue price but less than or equal to the sum of all amounts payable on the Note after the purchase date, other than payments of qualified stated interest, will be considered to have purchased the Original Issue Discount Note at an "acquisition premium". If the U.S. Holder does not make the election described above under "*Election to Treat all Interest as Original Issue Discount*," under the acquisition premium rules, the daily portions of OID which the U.S. Holder must include in its gross income with respect to such Original Issue Discount Note will be reduced by an amount equal to the daily portion of the OID for such day multiplied by the acquisition premium fraction. The numerator of the "acquisition premium fraction" is the excess of the U.S. Holder's adjusted basis in the Note immediately after its purchase over the adjusted issue price of the Note, and the denominator is the sum of the daily portions of OID for such Note for all days after the date of purchase and ending on the stated maturity date (i.e., the total OID remaining on the Note).

#### Variable Rate Debt Instruments

Generally, a Note that provides for interest at a variable rate (a "**Floating Rate Note**") will qualify as a "variable rate debt instrument" under U.S. Treasury Regulations governing the accrual of OID if: (a) its issue price does not exceed the total non-contingent principal payments due under the Floating Rate Note by more than an amount equal to the lesser of (i) 0.015 multiplied by the product of the total non-contingent principal payments and the number of complete years to maturity from the issue date or (ii) 15 percent of the total non-contingent principal payments; (b) it does not provide for stated interest other than stated interest that pays or compounds at least annually at (i) one or more qualified floating rates, (ii) a single fixed rate and one or more qualified floating rate; and (c) each qualified floating rate or objective rate taken into account in stated interest that is in effect at any time during the term of the Note is set at a current value of that rate (i.e., the value of the rate on any day that is no earlier than three months prior to the first day on which the value is in effect and no later than one year following that first day).

A "qualified floating rate" is any variable rate where: (a) variations in the value of such rate can reasonably be expected to measure contemporaneous variations in the cost of newly borrowed funds in the currency in which the Floating Rate Notes are denominated; or (b) the rate is equal to such a rate multiplied by either a fixed multiple that is greater than 0.65 but not more than 1.35, or a fixed multiple greater than 0.65 but not more than 1.35, increased or decreased by a fixed rate. In addition, two or more qualified floating rates that can reasonably be expected to have approximately the same values throughout the term of the Floating Rate Notes together will constitute a single qualified floating rate. Two or more qualified floating rates will be presumed to meet the requirements of the previous sentence if the values of all rates on the issue date are within 25 basis points of each other. A variable rate is not a qualified floating rate if it is subject to certain restrictions (including caps, floors, governors, or other similar restrictions) unless such restrictions are fixed throughout the term of the Note or are not reasonably expected to significantly affect the yield on the Note.

An "objective rate" is a rate that: (a) is not a qualified floating rate; and (b) is determined using a single fixed formula that is based on objective financial or economic information that is not within the control of or unique to the circumstances of the issuer or a related party. Despite the foregoing, a variable rate of interest on Floating Rate Notes will not constitute an objective rate if it is reasonably expected that the average value of such rate during the first half of the Floating Rate Notes' term will be either significantly less than or significantly greater than the average value of the rate during the final half of the Floating Rate Notes' term. A "qualified inverse floating rate," is any objective rate where such rate is equal to a fixed rate minus a qualified floating rate, and the variations in the rate can reasonably be expected to inversely reflect contemporaneous variations in the cost of newly borrowed funds in the currency in which the Floating Rate Notes are denominated.

Generally, if a Floating Rate Note provides for stated interest (payable unconditionally at least annually) at a fixed rate for an initial period of one year or less followed by a variable rate that is either a single qualified floating rate or a single objective rate, and the value of the variable rate on the Floating Rate Notes' issue date is intended to approximate the fixed rate, then the fixed rate and the variable rate together will constitute either a single qualified floating rate or objective rate, as the case may be. If the Notes pay interest at a single objective rate or a single qualified floating rate, the amount of OID, if any, is determined by using a fixed rate equal to, in the case of a qualified floating rate or qualified inverse floating rate, or, for any other objective rate, a fixed rate that reflects the yield reasonably expected for such Floating Rate Note.

If a Floating Rate Note that is a variable rate debt instrument does not provide for stated interest at a single qualified floating rate or single objective rate, or at a single fixed rate (other than at a single fixed rate for an initial period), the

amount of qualified stated interest and the amount and accrual of OID on the Note are generally determined by: (a) determining a fixed rate substitute for each variable rate provided under the Floating Rate Note (generally, the value of each variable rate as of the issue date or, in the case of an objective rate that is not a qualified inverse floating rate, a rate that reflects the yield that is reasonably expected for the Note); (b) constructing the equivalent fixed rate debt instrument (using the fixed rate substitutes described above); (c) determining the amount of qualified stated interest and OID with respect to the equivalent fixed rate debt instrument (by applying the general OID rules as described above under "Original Issue Discount"); and (d) making the appropriate adjustment for actual variable rates during the applicable accrual period.

If a Floating Rate Note provides for stated interest either at one or more qualified floating rates or at a qualified inverse floating rate and in addition provides for stated interest at a single fixed rate (other than a single fixed rate for an initial period), a U.S. Holder generally must determine the amount of interest and OID accruals by using the method described in the preceding paragraph with the modification that the Floating Rate Note is treated, for purposes of the first three steps of the determination, as if it provided for a qualified floating rate (or qualified inverse floating rate, if the Note provides for a qualified inverse floating rate) rather than the fixed rate. The qualified floating rate (or qualified inverse floating rate) replacing the fixed rate must be such that the fair market value of the Note as of the issue date would be approximately the same as the fair market value of an otherwise identical debt instrument that provides for a qualified floating rate (or qualified inverse floating rate) rather than a fixed rate.

A Floating Rate Note that does not qualify as a variable rate debt instrument will be treated as a contingent payment debt obligation. Certain consequences of the treatment of such a Note for U.S. federal income tax purposes will be more fully described in the relevant supplemental prospectus.

# Short Term Notes

In the case of Short Term Notes, all payments (including all stated interest) will be included in the stated redemption price at maturity and, thus, U.S. Holders generally will be taxable on the discount in lieu of any stated interest. The discount will be equal to the excess of the stated redemption price at maturity over the issue price of a Short Term Note, unless the U.S. Holder elects to compute this discount using tax basis instead of issue price. Under the OID regulations, in general, individuals and certain other cash method U.S. Holders of a Short Term Note are not required to include accrued discount in their income currently unless the U.S. Holder elects to do so (but may be required to include any stated interest in income as it is received). U.S. Holders that report income for U.S. federal income tax purposes on the accrual method and certain other U.S. Holders are required to accrue discount on such Short Term Notes (as ordinary income) on a straight-line basis, unless an election is made to accrue the discount according to a constant yield method based on daily compounding. In the case of a U.S. Holder that is not required, and does not elect, to include discount in income currently, any gain realised on the sale, exchange or retirement of the Short Term Note will generally be ordinary income to the extent of the discount accrued on a straight-line basis (unless an election is made to accrue the OID under the constant yield method) through the date of sale, exchange or retirement. In addition, a U.S. Holder that does not elect to include currently accrued discount in income may be required to defer deductions for a portion of the U.S. Holder's interest expense with respect to any indebtedness incurred or continued to purchase or carry such Notes.

## Foreign Currency Discount Notes

OID for any accrual period on an Original Issue Discount Note that is denominated in, or determined by reference to, a foreign currency will be determined for any accrual period in the foreign currency and then translated into U.S. Dollars in the same manner as stated interest accrued by an accrual basis U.S. Holder, as described under "Foreign Currency Denominated Interest" above. Upon receipt of an amount attributable to OID (whether in connection with a payment of interest or the sale or retirement of a Note), a U.S. Holder will recognise foreign currency gain or loss (taxable as ordinary income or loss) equal to the difference between the amount received (translated into U.S. Dollars at the spot rate on the date of receipt) and the amount previously accrued, regardless of whether the payment is in fact converted into U.S. Dollars.

## Sale, Exchange or Retirement

A U.S. Holder's adjusted tax basis in a Note generally will be its U.S. Dollar cost (as defined herein) increased by the amount of any OID included in the U.S. Holder's income with respect to the Note and reduced by (i) the amount of any payments that are not qualified stated interest payments, and (ii) the amount of any amortisable bond premium applied to reduce interest on the Note. The U.S. Dollar cost of a Note purchased with a foreign currency generally will be the U.S. Dollar value of the purchase price on the date of purchase or, in the case of Notes traded on an established securities market, as defined in the applicable U.S. Treasury Regulations, that are purchased by a cash basis U.S. Holder (or an accrual basis U.S. Holder that so elects), on the settlement date for the purchase.

A U.S. Holder generally will recognise gain or loss on the sale, exchange or retirement of a Note equal to the difference between the amount realised on the sale or retirement and the U.S. Holder's adjusted tax basis of the Note. The amount realised does not include the amount attributable to accrued but unpaid interest or OID, which will be taxable as interest income to the extent not previously included in income. The amount realised on a sale, exchange or retirement for an amount in foreign currency will be the U.S. Dollar value of such amount on the date of sale or retirement or, in the case of Notes traded on an established securities market, within the meaning of the applicable U.S. Treasury Regulations, sold by a cash basis U.S. Holder (or an accrual basis U.S. Holder that so elects), on the settlement date for the sale.

Except with respect to (i) gains or losses attributable to changes in exchange rates (as described in the next paragraph), and (ii) gain on the disposition of a Short Term Note (see "—Short Term Notes"), gain or loss recognised on the sale, exchange or retirement of a Note will be capital gain or loss and will be long-term capital gain or loss if the Note was held for more than one year at the time of such sale. The deductibility of capital losses is subject to limitation. Gain or loss realised by a U.S. Holder on the sale or retirement of a Note generally will be U.S. source income or loss. Prospective investors should consult their tax advisors as to the foreign tax credit implications of such sale, exchange or retirement of Notes.

Gain or loss recognised by a U.S. Holder on the sale, exchange or retirement of a Note that is attributable to changes in exchange rates will be treated as U.S. source ordinary income or loss; however, exchange gain or loss is taken into account only to the extent of total gain or loss realised on the transaction.

## Sale, Exchange or Retirement of Foreign Currency

A U.S. Holder will have a tax basis in any foreign currency received as interest on a Note or on the sale, exchange or retirement of a Note equal to its U.S. Dollar value at the time such interest is received or at the time of such sale or retirement. Foreign currency that is purchased generally will have a tax basis equal to the U.S. dollar value of the foreign currency on the date of purchase. Any gain or loss realised by a U.S. Holder on a sale or other disposition of foreign currency (including its exchange for U.S. Dollars or its use to purchase Notes) generally will be ordinary income or loss.

## Reportable Transaction Reporting

Under certain U.S. Treasury Regulations, U.S. Holders that participate in "reportable transactions" (as defined in the regulations) must attach to their U.S. federal income tax returns a disclosure statement on Form 8886. Under the relevant rules, if the Notes are denominated in a foreign currency, a U.S. Holder may be required to treat foreign currency exchange loss from the Notes as a reportable transaction if this loss exceeds the relevant threshold in the regulations (U.S.\$50,000 in a single taxable year, if the U.S. Holder is an individual or trust, or higher amount for other non-individual U.S. Holders), and to disclose its investment by filing Form 8886 with the IRS. A penalty of up to U.S. \$10,000 in the case of a natural person and U.S.\$50,000 in all other cases may be imposed in any taxable year on any taxpayer that fails to timely file an information return with the IRS with respect to a transaction resulting in a loss that is treated as a reportable transaction. U.S. Holders should consult their own tax advisors as to the possible obligation to file Form 8886 with respect to the ownership or disposition of the Notes, or any related transaction, including without limitation, the disposition of any foreign currency received as interest or as proceeds from the sale, exchange or retirement of the Notes.

# Foreign Asset Reporting

Certain U.S. Holders who are individuals are required to report information relating to an interest in the Notes, subject to certain exceptions (including an exception for Notes held in accounts maintained by U.S. financial institutions). U.S. Holders are urged to consult their tax advisors regarding their information reporting obligations, if any, with respect to their ownership and disposition of the Notes.

# Non U.S. Holders

Under U.S. federal income tax law currently in effect, subject to the discussion below under the caption "U.S. Backup Withholding Tax and Information Reporting," payments of interest (including OID) on a Note to a Non-U.S. Holder generally will not be subject to U.S. federal income tax unless the income is effectively connected with the conduct by such Non-U.S. Holder of a trade or business in the United States.

Subject to the discussion below under the caption "U.S. Backup Withholding Tax and Information Reporting," any gain realised by a Non-U.S. Holder upon the sale, exchange or retirement of a Note generally will not be subject to U.S. federal income tax, unless (i) the gain is effectively connected with the conduct by such Non-U.S. Holder of a trade or business in the United States or (ii) in the case of any gain realised by an individual Non U.S. Holder, such Non-U.S. Holder is present in the United States for 183 days or more in the taxable year of the sale, exchange or retirement and certain other conditions are met.

## U.S. Backup Withholding and Information Reporting

A backup withholding and information reporting requirements apply to certain payments of principal of, and interest and accruals of OID on, an obligation and to proceeds of the sale or redemption of an obligation, to certain non-corporate holders of Notes that are U.S. persons. Information reporting generally will apply to payments of principal of, and interest and accruals of OID on, an obligation, and to proceeds from the sale or redemption of, an obligation made within the United States, or by a U.S. payor or U.S. middleman, to a holder (other than an exempt recipient, including a corporation, a payee that is not a U.S. person that provides an appropriate certification and certain other persons). The payor will be required to withhold backup withholding on payments made within the United States, including payments of accrued OID, or by a U.S. payor or U.S. middleman, on a Note to a holder of a Note that is a U.S. person, other than an exempt recipient, such as a corporation, if the holder fails to furnish its correct taxpayer identification number or otherwise fails to comply with, or establish an exemption from, the backup withholding requirements. Payments within the United States, or by a U.S. payor or U.S. middleman, of principal and interest to a holder of a Note that is not a U.S. person will not be subject to backup withholding tax and information reporting requirements if an appropriate certification is provided by the holder to the payor and the payor does not have actual knowledge or a reason to know that the certificate is incorrect. The backup withholding tax rate is currently 28%.

Backup withholding is not an additional tax. Holders generally will be entitled to credit any amounts withheld under the backup withholding rules against such holder's U.S. federal income tax liability provided the required information is furnished to the IRS in a timely manner.

# Kazakhstan Taxation

## In Respect of Notes issued by KMG Finance

## Interest

Under Kazakhstan law as presently in effect, payments of principal or interest on the Notes by KMG Finance to an individual who is a tax non-resident of Kazakhstan or to a legal entity that is neither established in accordance with the legislation of Kazakhstan, nor has its actual governing body (place of actual management) in, nor maintains a permanent establishment in, Kazakhstan or otherwise has no legal taxable presence in Kazakhstan (together, "**Non-Kazakhstan Holders**") will not be subject to taxation in Kazakhstan, and no withholding of any Kazakhstan tax will be required on any such payments. Interest payable by KMG Finance to residents of Kazakhstan or to tax non-residents who maintain a permanent establishment in Kazakhstan (together, "**Kazakhstan Holders**"), other than to individuals, will be subject to Kazakhstan income tax unless the Notes are listed, as at the date of accrual of interest, on the official list of a stock exchange operating in the territory of Kazakhstan (such as, the KASE).

## Gains

Gains realised by Non-Kazakhstan Holders derived from the disposal, sale, exchange or transfer of the Notes will not be subject to Kazakhstan income tax. Any gains derived by Kazakhstan Holders in relation to Notes which are listed as at the date of sale on the official list of a stock exchange operating in the territory of Kazakhstan (such as, the KASE) and sold through open trades on such stock exchange will not be subject to Kazakhstan income tax.

## Payments under the Guarantee

Payments of interest by the Company to Non-Kazakhstan Holders under the Guarantee will be subject to withholding tax at a rate of 15%, unless reduced by an applicable double taxation treaty. Payments of interest under such Guarantee to Non-Kazakhstan Holders registered in countries with a favourable tax regime which appear in a list published from time to time by the Kazakhstan Government (these countries currently include Liechtenstein, Nigeria, Malta, Aruba (being the island of the Netherlands) and others) (and to Non-Kazakhstan Holders who failed to submit to the Company proper documentary evidence of its tax residency in a country which is not included in such list of countries with a favourable tax regime) will be subject to withholding of Kazakhstan tax at a rate of 20%, unless reduced by an applicable double taxation treaty.

Non-Kazakhstan holders who are resident in countries, such as the United States or the United Kingdom, with which Kazakhstan has bilateral taxation treaties may be entitled to a reduced rate of withholding tax, subject to timely submission to the Company of the duly issued tax residency certificate from such country of residence.

Payments of interest by the Company to Kazakhstan Holders under the Guarantee, other than to Kazakhstan investment funds and certain other entities, will be subject to withholding tax at a rate of 15%.

The Company will agree under its Guarantee in the Trust Deed to pay additional amounts (as defined in the Trust Deed) in respect of any such withholding, subject to certain exceptions set out in full in Condition 8 (Taxation). Payments of interest by the Company under the Guarantee to a Noteholder entitled to the benefits of a Kazakhstan Tax Treaty may be subject to a reduced rate of withholding tax.

# In Respect of Notes issued by KMG

## Interest

Payments of interest on the Notes issued by the Company to Non-Kazakhstan Holders will be subject to withholding tax of Kazakhstan at a rate of 15%, unless reduced by an applicable double taxation treaty. Payments of interest on the Notes to Non-Kazakhstan Holders registered in countries with a favourable tax regime which appear in a list published from time to time by the Kazakhstan Government (these countries currently include Liechtenstein, Nigeria, Malta, Aruba (being the island of the Netherlands) and others) (and to Non-Kazakhstan Holders who failed to submit to the Company proper documentary evidence of its tax residency in a country which is not included into such list of countries with a favourable tax regime) will be subject to withholding of Kazakhstan tax at a rate of 20%, unless reduced by an applicable double taxation treaty.

Non-Kazakhstan holders who are resident in countries, such as the United States or the United Kingdom, with which Kazakhstan has bilateral taxation treaties may be entitled to a reduced rate of withholding tax, subject to timely submission to the Company of the duly issued tax residency certificate from such country of residence.

Payments of interest by the Company to Kazakhstan Holders, other than to individuals (who are exempt) and Kazakhstan investment funds and certain other entities, will be subject to Kazakhstan withholding tax at a rate of 15%.

The withholding tax on interest will not apply in either case if the Notes are, as at the date of accrual of interest, listed on the official list of a stock exchange operating in the territory of Kazakhstan (such as, the KASE).

## Gains

Gains realised by Kazakhstan Holders as a result of the disposal, sale, exchange or transfer of the Notes will be included in the income of such Kazakhstan Holders. The net income of such Kazakhstan Holders will be subject to corporate income tax at a rate of 20% or individual income tax at a rate of 10%, as the case may be.

If on the date of sale, the Notes are listed on the official list of a stock exchange operating in the territory of Kazakhstan (such as the KASE) and are sold through open trades on such stock exchange, any gains realized by Kazakhstan Holders are not subject to withholding tax in Kazakhstan.

Gains realised by Non-Kazakhstan Holders derived as a result of the disposal, sale, exchange or transfer of the Notes will be subject to withholding tax at a rate of 15%, unless an applicable double taxation treaty provides for an exemption from capital gains tax. If the disposal of the Notes is made by a Non-Kazakhstan Holder registered in a country with a favourable tax regime, as referred to above, gains derived from such disposal are subject to withholding tax in Kazakhstan at the rate of 20%, unless exempt by an applicable double taxation treaty.

Non-Kazakhstan holders who are residents of countries, such as the United States or the United Kingdom, with which Kazakhstan has bilateral double taxation treaties may be entitled to an exemption from withholding tax, subject to compliance with certain administrative procedures.

Gains realised by Non-Kazakhstan Holders in relation to Notes which are listed as at the date of sale on the official list of a stock exchange operating in the territory of Kazakhstan (such as the KASE) or a foreign stock exchange and are sold through open trades on such stock exchanges, are not subject to withholding tax in Kazakhstan.

Gains made by a Kazakhstan or Non-Kazakhstan Holder on the sale of Notes otherwise than through open trades on the relevant such stock exchanges may be subject to Kazakhstan tax or withholding tax, respectively. In respect of the gains realised by Non-Kazakhstan Holders, a purchaser or the transferee of the Notes may be treated as a withholding agent and, therefore, required to withhold the capital gains tax from the seller and pay it in Kazakhstan. However, Kazakhstan tax legislation does not specify a mechanism for the collection of any such tax from the purchasers or transferees who are Non-Kazakhstan Holders or have no taxable presence in Kazakhstan otherwise. Any prospective purchasers or transferees of the Notes from Non-Kazakhstan Holders should consult their own tax advisors on the tax consequences of such purchase.

# The Netherlands Taxation

# General

The following is a general summary of the Dutch tax consequences as at the date of this Base Prospectus in relation to payments made under Notes and in relation to the acquisition, holding or disposal of Notes. This summary does not purport to describe all possible tax considerations or consequences that may be relevant to a holder of a Note or a prospective holder and in view of its general nature, it should be treated with corresponding caution. Holders should consult their tax advisers with regard to the tax consequences of investing in the Notes. Except as otherwise indicated, this summary only addresses the Netherlands tax legislation as in effect at the date of this Base Prospectus and as interpreted in published case law until this date.

This summary does not describe the Netherlands tax considerations for holders, who have a substantial interest ("**aanmerkelijk belang**") in Issuer. In general, a holder of a Note is considered to have a substantial interest in Issuer, if he, alone or together with his partner (a statutorily defined term) or certain other related persons, directly or indirectly, has (i) an interest of 5% or more of the total issued capital of Issuer or of 5% or more of the issued capital of a certain class of shares of Issuer, (ii) rights to acquire, directly or indirectly, such interest or (iii) certain profit sharing rights in Issuer.

# Withholding Tax

All payments made by KMG Finance under Notes issued by it can be made free of withholding or deduction for or on account of any taxes of whatsoever nature imposed, levied, withheld or assessed by the Netherlands or any political subdivision or taxing authority thereof or therein, provided that none of the payments under the Notes will depend on or will be deemed to depend on the profits or distribution of the profits by KMG Finance or an affiliated party.

# Corporate Income Tax and Individual Income Tax

# Residents of the Netherlands

If the holder of a Note is a resident or deemed to be a resident of the Netherlands for Dutch corporate income tax purposes, income derived from Notes held by it and gains realised upon the disposal of Notes held by it are subject to Dutch corporate income tax (2017 rates of 20.0% on profits up to and including  $\notin$ 200,000; 25.0% on profits in excess of  $\notin$ 200,000).

If the holder of a Note is an individual, resident or deemed to be a resident of the Netherlands for Dutch income tax purposes, the income derived from Notes held by it and the gains realised upon the disposal or deemed disposal of Notes held by it are taxable at the progressive income tax rates (with a maximum of 52.0%), if:

- the holder has an enterprise or an interest in an enterprise, to which enterprise the Notes are attributable; or
- the holder is considered to perform activities with respect to the Notes that exceed regular asset management ("normaal vermogensbeheer").

If both aforementioned conditions do not apply to the individual holder of a Note, such holder will be taxed annually on a notional income of 4.0% of the value of the Notes held by it at the beginning of the calendar year at a flat rate of 30.0% (effective rate of 1.2%), regardless of whether any interest is received or any capital gains are actually realised. The individual holder of a Note will only be subject to the above notional income tax in so far as certain thresholds are exceeded.

## Non-residents of the Netherlands

A holder of a Note who derives income from a Note or who realises a gain on the disposal or deemed disposal of a Note will not be subject to Dutch taxation on income or capital gains, provided that:

- such holder is neither resident nor deemed to be resident in the Netherlands; and
- such holder does not have an interest in an enterprise or deemed enterprise (statutorily defined term) which is, in whole or in part either effectively managed in the Netherlands or, carried on through a permanent establishment or a permanent representative in the Netherlands and to which enterprise or part of an enterprise the Notes are attributable; and

- in the event the holder is an individual, such holder does not carry out any other activities in the Netherlands that exceed regular asset management; and
- such holder does not have an interest in an enterprise in the Netherlands other than by way of securities.

A holder of a Note will not become subject to taxation in the Netherlands by reason only of the execution, delivery or enforcement of the Notes or the performance by the relevant Issuer or, if applicable, KMG of its obligations under the Notes.

## Gift, Estate or Inheritance Taxes

Dutch gift, estate or inheritance taxes will not be levied on the occasion of the acquisition of a Note by way of gift by, or on the death of, a holder of a Note, unless:

- the holder is, or is deemed to be, resident in the Netherlands; or
- in the case of a gift of a Note by an individual who at the date of the gift was neither resident nor deemed to be resident in the Netherlands, such individual dies within 180 days after the date of the gift, while being resident or deemed to be resident in the Netherlands.

For purposes of Dutch gift and inheritance tax, an individual who holds Dutch nationality will be deemed to be resident in the Netherlands, if he/she has been resident in the Netherlands at any time during the 10 years preceding the date of the gift or his/her death.

For purposes of Dutch gift tax, an individual not holding Dutch nationality will be deemed to be resident in the Netherlands, if he/she has been resident in the Netherlands at any time during the twelve months preceding the date of the gift.

## Other Taxes and Duties

There is no Dutch registration tax, capital tax, stamp duty or any other similar tax or duty other than court fees and contributions for the registration with the Trade Register of the Chamber of Commerce, payable by a holder of a Note in the Netherlands in respect of or in connection with the execution, delivery and/or enforcement by legal proceedings (including the enforcement of any foreign judgment in the courts of the Netherlands) of the Notes or the performance of Issuer's obligations under the Notes. There is no Dutch value added tax payable in respect of payments in consideration for the issue of the Notes, in respect of the payment of interest or principal under the Notes or the transfer of the Notes.

#### The Proposed Financial Transaction Tax

The European Commission has published a proposal (the "**Commission's Proposal**") for a Directive for a common financial transaction tax ("**FTT**") in Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia (the "**Participating Member States**").

The Commission's Proposal is very broad in scope and could, if introduced, apply to certain dealings in the Notes (including secondary market transactions) in certain circumstances. The issuance and subscription of Notes should, however, be exempt.

Under the Commission's Proposal, the FTT could apply in certain circumstances to persons both within and outside of the Participating Member States. Generally, it would apply to certain dealings in Notes where at least one party is a financial institution and at least one party is established in a Participating Member State. A financial institution may be, or may be deemed to be, "established" in a Participating Member State in a broad range of circumstances, including (i) by transacting with a person established in a Participating Member State, or (ii) where the financial instrument which is subject to the dealings is issued in a Participating Member State.

A joint statement issued in May 2014 by 10 of the 11 Participating Member States indicated an intention to implement the FTT progressively, such that it would initially apply to shares and certain derivatives, with this initial implementation occurring by 1 January 2016. However, the Participating Member States have not reached agreement yet.

The FTT proposal remains subject to negotiation between the Participating Member States. Accordingly, it may be altered prior to any implementation. Additional EU Member States may also decide to participate.

Prospective holders of Notes are advised to seek their own professional advice in relation to the FTT.

#### **Certain ERISA Considerations**

The U.S. Employee Retirement Income Security Act of 1974, as amended ("ERISA") imposes certain requirements on "employee benefit plans" (as defined in ERISA) that are subject to Title I of ERISA ("ERISA Plans"), and on those persons who are fiduciaries with respect to ERISA Plans. For example, Section 406 of ERISA and Section 4975 of the U.S. Internal Revenue Code of 1986, as amended (the "Code") prohibit certain transactions involving the assets of an ERISA Plan (Section 4975 of the Code also imposes prohibitions for certain plans that are not subject to Title I of ERISA but which are subject to Section 4975 of the Code, such as individual retirement accounts (together with ERISA Plans and entities whose underlying assets include assets of ERISA Plans or plans subject to Section 4975 of the Code, "Plans")) and certain persons having certain relationships to such Plans, unless a statutory or administrative exemption is applicable to the transaction. A party in interest or disqualified person who engages in a prohibited transaction may be subject to excise taxes and other penalties and liabilities under ERISA and Section 4975 of the Code.

Accordingly, each purchaser of Notes or any beneficial interest therein, and each transferee thereof, will be deemed to have represented and agreed that (i) it is not and will (throughout the period during which it holds Notes (or an interest therein)) not be (or be deemed for purposes of ERISA or Section 4975 to be) a Plan, or (ii) its purchase and holding of Notes do not and will not constitute or involve a prohibited transaction under Section 406 of ERISA or Section 4975 of the Code.

THE PRECEDING DISCUSSION IS ONLY A SUMMARY OF CERTAIN ERISA IMPLICATIONS UNDER ERISA AND SECTION 4975 OF THE CODE OF AN INVESTMENT IN THE NOTES AND DOES NOT PURPORT TO BE COMPLETE. PROSPECTIVE INVESTORS SHOULD CONSULT WITH THEIR OWN LEGAL, TAX, FINANCIAL AND OTHER ADVISORS PRIOR TO INVESTING IN THE NOTES TO REVIEW THESE IMPLICATIONS IN LIGHT OF SUCH INVESTOR'S PARTICULAR CIRCUMSTANCES.

## OVERVIEW OF THE PROVISIONS RELATING TO THE NOTES IN GLOBAL FORM

#### The Global Notes

Each Series of Notes will be evidenced on issue (i) in the case of Regulation S Notes, a Regulation S Global Note deposited with, and registered in the name of a nominee for, a common depositary for Euroclear and Clearstream, Luxembourg and (ii) in the case of Rule 144A Notes, one or more Rule 144A Global Notes deposited with a custodian for, and registered in the name of Cede & Co., as nominee of, DTC.

Beneficial interests in a Regulation S Global Note may be held only through Euroclear or Clearstream, Luxembourg at any time. See "—*Book Entry Procedures for the Global Notes*". By acquisition of a beneficial interest in a Regulation S Global Note, the purchaser thereof will be deemed to represent, among other things, that it is not a U.S. person and that, prior to the expiration of 40 days after completion of the distribution of the Series of which such Notes are a part as determined and certified to the Principal Paying Agent by the relevant Dealers (or in the case of a Series of Notes sold to or through more than one relevant Dealer, by each of such relevant Dealers as to the Notes of such Series sold by or through it, in which case the Principal Paying Agent shall notify each such relevant Dealer when all relevant Dealers have so certified (the "**distribution compliance period**"), it will not offer, sell, pledge or otherwise transfer such interest except to a person whom the seller reasonably believes to be a non-U.S. person in an offshore transaction in accordance with Rule 903 or Rule 904 of Regulation S. See "*Transfer Restrictions*". Beneficial interests in a Rule 144A Global Note may only be held through DTC at any time. See "*—Book Entry Procedures for the Global Notes*". By acquisition of a beneficial interest in a Rule 144A Global Note, the purchaser thereof will be deemed to represent, among other things, that if it is a U.S. person (within the meaning of Regulation S), it is a QIB that is also a QP and that, if in the future it determines to transfer such interest in accordance with the procedures and restrictions contained in the Agency Agreement. See "*Transfer Restrictions*".

Beneficial interests in each Global Note will be subject to certain restrictions on transfer set forth therein and in the Agency Agreement, and with respect to the Rule 144A Global Note(s), as set forth in Rule 144A, and the Rule 144A Notes will bear the legends set forth thereon regarding such restrictions set forth under "*Transfer Restrictions*".

Any beneficial interest in a Regulation S Global Note that is transferred to a person who takes delivery in the form of an interest in a Rule 144A Global Note will, upon transfer, cease to be an interest in the Regulation S Global Note and become an interest in the Rule 144A Global Note, and, accordingly, will thereafter be subject to all transfer restrictions and other procedures applicable to beneficial interests in a Rule 144A Global Note for as long as it remains such an interest. Any beneficial interest in a Rule 144A Global Note that is transferred to a person who takes delivery in the form of an interest in a Regulation S Global Note will, upon transfer, cease to be an interest in the Rule 144A Global Note and become an interest in the Regulation S Global Note will, upon transfer, cease to be an interest in the Rule 144A Global Note and become an interest in the Regulation S Global Note and, accordingly, will thereafter be subject to all transfer restrictions and other procedures applicable to beneficial interests in the Regulation S Global Note and, accordingly, will thereafter be subject to all transfer restrictions and other procedures applicable to beneficial interests in the Regulation S Global Note and, accordingly, will thereafter be subject to all transfer restrictions and other procedures applicable to beneficial interests in the Regulation S Global Note and, accordingly, will thereafter be subject to all transfer restrictions and other procedures applicable to beneficial interests in the Regulation S Global Note and, accordingly will thereafter be subject to all transfer restrictions and other procedures applicable to beneficial interests in the Regulation S Global Note and, accordingly will thereafter be subject to all transfer restrictions and other procedures applicable to beneficial interests in the Regulation S Global Note for so long as it remains such an interest. No service charge will be made for any registration of transfer or exchange of Notes, but the Registrar may require payment o

#### **Amendments to Conditions**

Each Global Note contains provisions that apply to the Notes that they represent, some of which modify the effect of the above Terms and Conditions of the Notes. The following is a summary of those provisions:

- *Payments*. Payments of principal and interest in respect of Notes evidenced by a Global Note will be made against presentation for endorsement by the Principal Paying Agent and, if no further payment falls to be made in respect of the relevant Notes, surrender of such Global Note to or to the order of the Principal Paying Agent or such other Paying Agent as shall have been notified to the relevant Noteholders for such purpose. A record of each payment so made will be endorsed in the appropriate schedule to the relevant Global Note, which endorsement will be prima facie evidence that such payment has been made in respect of the relevant Notes.
- *Notices*. So long as any Notes are evidenced by a Global Note and such Global Note is held by or on behalf of a clearing system, notices to Noteholders may be given by delivery of the relevant notice to that clearing system for communication by it to entitled account holders in substitution for delivery thereof as required by the Terms and Conditions of the Notes provided that for so long as the Notes are listed on the Regulated Market of the London Stock

Exchange and the rules of the Regulated Market of the London Stock Exchange so require, notices will also be published in a leading newspaper having general circulation in London (which is expected to be the Financial Times).

- *Meetings*. The holder of each Global Note will be treated as being two persons for the purposes of any quorum requirements of, or the right to demand a poll at, a meeting of Noteholders and in any such meeting as having one vote in respect of Notes for which the relevant Global Note may be exchangeable.
- *Trustee's Powers*. In considering the interests of Noteholders while the relevant Global Note is held on behalf of a clearing system, the Trustee, to the extent it considers it appropriate to do so in the circumstances, may have regard to any information provided to it by such clearing system or its operator as to the identity (either individually or by category) of its accountholders with entitlements to such Global Note and may consider such interests as if such accountholders were the holders of such Global Note.
- *Record Date*. Notwithstanding Condition 7, "Record Date" shall mean the Clearing System Business Day immediately prior to the due date for payment, where "Clearing System Business Day" means Monday to Friday inclusive, except 25 December and 1 January.
- *Cancellation*. Cancellation of any Note required by the Terms and Conditions of the Notes to be cancelled will be effected by reduction in the principal amount of the applicable Global Note.
- **Redemption at the Option of the Issuer**. Any Call Option provided for in the Conditions shall be exercised by the Issuer giving notice to the Noteholders within the time limits set out in and containing the information required by the Conditions, except that the notice shall not be required to contain the serial numbers of Notes drawn in the case of a partial exercise of an option and accordingly no drawing of Notes shall be required.
- **Redemption at the Option of Noteholders.** Any Put Option provided for in the Conditions may be exercised by the holder of the Global Note (i) giving notice to the Issuer within the time limits relating to the deposit of Notes set out in the Conditions substantially in the form of the notice available from any Paying Agent, the Registrar or any Transfer Agent (except that the notice shall not be required to contain the certificate numbers of the Notes in respect of which the option has been exercised) stating the nominal amount of Notes in respect of which the option is exercised and (ii) at the same time depositing the Global Note with the Registrar or any Transfer Agent at its specified office.

#### **Exchange for Definitive Notes**

#### Exchange

Registration of title to Notes initially represented by a Rule 144A Global Note in a name other than DTC or a successor depositary or one of their respective nominees will not be permitted unless such depositary notifies the Issuer that it is no longer willing or able to discharge properly its responsibilities as depositary with respect to the Rule 144A Global Note or ceases to be a "clearing agency" registered under the United States Securities Exchange Act of 1934, as amended, or is at any time no longer eligible to act as such, and the Issuer is unable to locate a qualified successor within 90 days of receiving notice of such ineligibility on the part of such depositary and the Registrar has received a notice from the registered holder of a Rule 144A Global Note requesting an exchange of a specified amount of the Rule 144A Global Note for Definitive Notes.

Registration of title to Notes initially represented by a Regulation S Global Note in a name other than the nominee of the common depositary for Euroclear and Clearstream, Luxembourg will only be permitted (i) if Euroclear or Clearstream, Luxembourg is closed for business for a continuous period of 14 days (other than by reason of legal holidays) or announces an intention permanently to cease business, or (ii) following the failure to pay principal in respect of any Note at maturity or upon acceleration of any Note and the Registrar has received a notice from the registered holder (*i.e.* common depositary) of the relevant Regulation S Global Note requesting an exchange of the Regulation S Global Note for Definitive Notes.

On or after the Exchange Date, the holder of the relevant Global Note may surrender such Global Note to or to the order of the Registrar or any Transfer Agent. In exchange for the relevant Global Note, as provided in the Paying Agency Agreement, the Registrar will deliver, or procure the delivery of, an equal aggregate amount of duly executed and authenticated Definitive Notes in or substantially in the form set out in the relevant schedule to the Trust Deed.

The Registrar will not register the transfer of, or exchange of interests in, a Global Note for Definitive Notes for a period of 15 calendar days ending on the date for any payment of principal or interest or on the date of optional redemption in respect of the Notes.

"**Exchange Date**" means a day falling not later than 90 days after that on which the notice requiring exchange is given and on which banks are open for business in the city in which the specified office of the Registrar or the Transfer Agent is located.

#### Delivery

In such circumstances, the relevant Global Note shall be exchanged in full for Definitive Notes and the Issuer will, at the cost of the Company (but against such indemnity as the Registrar or any relevant Transfer Agent may require in respect of any tax or other duty of whatever nature which may be levied or imposed in connection with such exchange), cause sufficient Definitive Notes to be executed and delivered to the Registrar for completion, authentication and dispatch to the relevant Noteholders. A person having an interest in a Global Note must provide the Registrar with (a) a written order containing instructions and such other information as the Issuer, the Guarantor (if any) and the Registrar may require to complete, execute and deliver such Notes and (b) in the case of a Rule 144A Global Note only, a fully completed, signed certification substantially to the effect that the exchanging holder is not transferring its interest at the time of such exchange or, in the case of simultaneous sale pursuant to Rule 144A, a certification that the transfer is being made in compliance with the provisions of Rule 144A to a QIB that is also a QP. Definitive Notes issued in exchange for a beneficial interest in a Rule 144A Global Note shall bear the legend applicable to transfers pursuant to Rule 144A, as set out under *"Transfer Restrictions"*.

### Legends

The holder of a Definitive Note may transfer the Notes evidenced thereby in whole or in part in the applicable minimum denomination by surrendering it at the specified office of the Registrar or any Transfer Agent, together with the completed form of transfer thereon. Upon the transfer, exchange or replacement of a Rule 144A Definitive Note bearing the legend referred to under "*Transfer Restrictions*", or upon specific request for removal of the legend on a Rule 144A Definitive Note, the Issuer will deliver only Rule 144A Definitive Notes that bear such legend, or will refuse to remove such legend, as the case may be, unless there is delivered to the Company, KMG Finance and the Registrar such satisfactory evidence, which may include an opinion of counsel, as may reasonably be required by the Company or KMG Finance that neither the legend nor the restrictions on transfer set forth therein are required to ensure compliance with the provisions of the Securities Act and the Investment Company Act.

#### **Book Entry Procedures for the Global Notes**

For each Series of Notes evidenced by both a Regulation S Global Note and a Rule 144A Global Note, custodial and depository links are to be established between DTC, Euroclear and Clearstream, Luxembourg to facilitate the initial issue of the Notes and cross market transfers of the Notes associated with secondary market trading. See "*Book Entry Ownership — Settlement and Transfer of Interests in Notes held in the Clearing Systems*".

#### Euroclear and Clearstream, Luxembourg

Euroclear and Clearstream, Luxembourg each hold securities for their customers and facilitate the clearance and settlement of securities transactions through electronic book entry transfer between their respective accountholders. Indirect access to Euroclear and Clearstream, Luxembourg is available to other institutions which clear through or maintain a custodial relationship with an accountholder of either system. Euroclear and Clearstream, Luxembourg provide various services including safekeeping, administration, clearance and settlement of internationally traded securities and securities lending and borrowing. Euroclear and Clearstream, Luxembourg also deal with domestic securities markets in several countries through established depository and custodial relationships. Euroclear and Clearstream, Luxembourg have established an electronic bridge between their two systems across which their respective customers may settle trades with each other. Their customers are worldwide financial institutions including underwriters, securities brokers and dealers, banks, trust companies and clearing corporations. Investors may hold their interests in such Global Notes directly through Euroclear or Clearstream, Luxembourg if they are accountholders ("**Direct Participants**") or indirectly ("**Indirect Participants**" and together with Direct Participants, "**Participants**") through organisations which are accountholders therein.

#### DTC

DTC has advised the Issuer as follows: DTC is a limited purpose trust company organised under the laws of the State of New York, a "banking organisation" under the laws of the State of New York, a member of the U.S. Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial code and a "clearing agency" registered pursuant to the provisions of Section 17A of the Exchange Act. DTC was created to hold securities for its Participants and facilitate the clearance and settlement of securities transactions between Participants through electronic computerised book entry changes in accounts of its Participants, thereby eliminating the need for physical

movement of certificates. Participants include securities brokers and dealers, banks, trust companies, clearing corporations and certain other organisations. Indirect access to DTC is available to others, such as banks, securities brokers, dealers and trust companies, that clear through or maintain a custodial relationship with a DTC Direct Participant, either directly or indirectly.

Investors may hold their interests in Rule 144A Global Notes directly through DTC if they are Direct Participants in the DTC system, or as Indirect Participants through organisations which are Direct Participants in such system.

DTC has advised the Issuer that it will take any action permitted to be taken by a holder of Notes only at the direction of one or more Direct Participants and only in respect of such portion of the aggregate principal amount of the relevant Rule 144A Global Notes as to which such Participant or Participants has or have given such direction. However, in the circumstances described under "*Exchange for Definitive Notes*", DTC will surrender the relevant Rule 144A Global Notes for exchange for individual Rule 144A Definitive Notes (which will bear the legend applicable to transfers pursuant to Rule 144A).

#### **Book Entry Ownership**

#### Euroclear and Clearstream, Luxembourg

The Regulation S Global Notes representing Regulation S Notes of any Series will have an ISIN and a Common Code and will be registered in the name of a nominee for, and deposited with a common depositary on behalf of, Euroclear and Clearstream, Luxembourg.

#### DTC

The Rule 144A Global Notes representing Rule 144A Notes of any Series will have a CUSIP number, unless otherwise agreed, and will be deposited with a custodian for, and registered in the name of Cede & Co., as nominee of, DTC. The Custodian and DTC will electronically record the principal amount of the Notes held within the DTC system.

#### **Relationship of Participants with Clearing Systems**

Each of the persons shown in the records of Euroclear, Clearstream, Luxembourg or DTC as the holder of a Note evidenced by a Global Note must look solely to Euroclear, Clearstream, Luxembourg or DTC (as the case may be) for his share of each payment made by the relevant Issuer to the holder of such Global Note and in relation to all other rights arising under the Global Note, subject to and in accordance with the respective rules and procedures of Euroclear, Clearstream, Luxembourg or DTC (as the case may be). The relevant Issuer expects that, upon receipt of any payment in respect of Notes evidenced by a Global Note, the common depositary by whom such Note is held, or nominee in whose name it is registered, will immediately credit the relevant participants' or accountholders' accounts in the relevant clearing system with payments in amounts proportionate to their respective beneficial interests in the principal amount of the relevant Global Note as shown on the records of the relevant clearing system or its nominee. The relevant Issuer also expects that payments by Direct Participants in any clearing system to owners of beneficial interests in any Global Note held through such Direct Participants in any clearing system will be governed by standing instructions and customary practices. Save as aforesaid, such persons shall have no claim directly against the relevant Issuer or, if applicable, the Company in respect of payments due on the Notes for so long as the Notes are evidenced by such Global Note and the obligations of the relevant Issuer will be discharged by payment to the registered holder, as the case may be, of such Global Note in respect of each amount so paid. None of KMG Finance or the Company, the Trustee or any Agent will have any responsibility or liability for any aspect of the records relating to or payments made on account of ownership interests in any Global Note or for maintaining, supervising or reviewing any records relating to such ownership interests.

#### Settlement and Transfer of Interests in Notes held in the Clearing Systems

Subject to the rules and procedures of each applicable clearing system, purchases of Notes held within a clearing system must be made by or through Direct Participants, which will receive a credit for such Notes on the clearing system's records. The ownership interest of each actual purchaser of each such Note (the "**Beneficial Owner**") will in turn be recorded on the Direct and Indirect Participants' records. Beneficial owners will not receive written confirmation from any clearing system of their purchase, but beneficial owners are expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the Direct or Indirect Participant through which such Beneficial Owner entered into the transaction.

Transfers of ownership interests in Notes held within the clearing system will be affected by entries made on the books of Participants acting on behalf of beneficial owners. Beneficial owners will not receive certificates representing their

ownership interests in such Notes, unless and until interests in any Global Note held within a clearing system are exchanged for Definitive Notes.

No clearing system has knowledge of the actual beneficial owners of the Notes held within such clearing system and their records will reflect only the identity of the Direct Participants to whose accounts such Notes are credited, which may or may not be the beneficial owners. The Participants will remain responsible for keeping account of their holdings on behalf of their customers. Conveyance of notices and other communications by the clearing systems to Direct Participants, by Direct Participants to Indirect Participants, and by Direct Participants and Indirect Participants to beneficial owners will be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time.

The laws of some jurisdictions may require that certain persons take physical delivery in definitive form of securities. Consequently, the ability to transfer interests in a Global Note to such persons may be limited. Because DTC can only act on behalf of Direct Participants, who in turn act on behalf of Indirect Participants, the ability of a person having an interest in a Rule 144A Global Note to pledge such interest to persons or entities that do not participate in DTC, or otherwise take actions in respect of such interest, may be affected by a lack of physical certificate in respect of such interest.

#### Trading Between Euroclear and/or Clearstream, Luxembourg Participants

Secondary market sales of book entry interests in the Notes held through Euroclear or Clearstream, Luxembourg to purchasers of book entry interests in the Notes held through Euroclear or Clearstream, Luxembourg will be conducted in accordance with the normal rules and operating procedures of Euroclear and Clearstream, Luxembourg and will be settled using the procedures applicable to conventional Eurobonds.

#### Trading Between DTC Participants

Secondary market sales of book entry interests in the Notes between DTC participants will occur in the ordinary way in accordance with DTC rules and will be settled using the procedures applicable to United States corporate debt obligations in DTC's Same Day Funds Settlement system in same day funds, if payment is effected in U.S. Dollars, or free of payment, if payment is not effected in U.S. Dollars. Where payment is not effected in U.S. Dollars, separate payment arrangements outside DTC are required to be made between the DTC participants.

#### Trading Between DTC Seller and Euroclear/Clearstream, Luxembourg Purchaser

When book entry interests in Notes are to be transferred from the account of a DTC participant holding a beneficial interest in a Rule 144A Global Note to the account of a Euroclear or Clearstream, Luxembourg accountholder wishing to purchase a beneficial interest in a Regulation S Global Note (subject to the certification procedures provided in the Agency Agreement), the DTC participant will deliver instructions for delivery to the relevant Euroclear or Clearstream, Luxembourg accountholder to DTC by 12:00 noon, New York time, on the settlement date. Separate payment arrangements are required to be made between the DTC participant and the relevant Euroclear or Clearstream, Luxembourg participant. On the settlement date, the custodian of the Rule 144A Global Note will instruct the Registrar to (i) decrease the amount of Notes registered in the name of Cede & Co. and evidenced by the Rule 144A Global Note of the relevant class and (ii) increase the amount of Notes registered in the name of the name of the nominee of the common depositary for Euroclear and Clearstream, Luxembourg and evidenced by the Regulation S Global Note. Book entry interests will be delivered free of payment to Euroclear or Clearstream, Luxembourg, as the case may be, for credit to the relevant accountholder on the first business day following the settlement date.

#### Trading Between Euroclear/Clearstream, Luxembourg Seller and DTC Purchaser

When book entry interests in the Notes are to be transferred from the account of a Euroclear or Clearstream, Luxembourg accountholder to the account of a DTC participant wishing to purchase a beneficial interest in a Rule 144A Global Note (subject to the certification procedures provided in the Agency Agreement), the Euroclear or Clearstream, Luxembourg participant must send to Euroclear or Clearstream, Luxembourg delivery free of payment instructions by 7:45 p.m., Brussels or Luxembourg time, one business day prior to the settlement date. Euroclear or Clearstream, Luxembourg, as the case may be, will in turn transmit appropriate instructions to the common depositary for Euroclear and Clearstream, Luxembourg and the Registrar to arrange delivery to the DTC participant and the relevant Euroclear or Clearstream, Luxembourg accountholder, as the case may be. On the settlement date, the common depositary for Euroclear and Clearstream, Luxembourg will (a) transmit appropriate instructions to the custodian of the Rule 144A Global Note who will in turn deliver such book entry interests in the Notes free of payment to the relevant account of the DTC participant and (b) instruct the Registrar to (i) decrease the amount of Notes registered in the name of the nominee of the common depositary for Euroclear and Clearstrear and Clearstrear to Rule Registrar to (i) decrease the amount of Notes registered in the name of the nominee of the common depositary for Euroclear and Clearstrear and Clearstrear, Luxembourg and Clearstream, Luxembourg will (a) transmit appropriate instructions to the custodian of the Rule 144A Global Note who will in turn deliver such book entry interests in the Notes free of payment to the relevant account of the DTC participant and (b) instruct the Registrar to (i) decrease the amount of Notes registered in the name of the nominee of the common depositary for Euroclear and Clearstream, Luxembourg and Clearstream, Luxembourg and evidenced by a Regulation S Global

Note, and (ii) increase the amount of Notes registered in the name of Cede & Co. and evidenced by a Rule 144A Global Note.

Although Euroclear, Clearstream, Luxembourg and DTC have agreed to the foregoing procedures in order to facilitate transfers of beneficial interest in Global Notes among participants and accountholders of Euroclear, Clearstream, Luxembourg and DTC, they are under no obligation to perform or continue to perform such procedures, and such procedures may be discontinued at any time. None of the relevant Issuer, the Trustee or any Agent will have the responsibility for the performance by Euroclear, Clearstream, Luxembourg or DTC or their respective Direct or Indirect Participants of their respective obligations under the rules and procedures governing their operations.

#### **Pre-issue Trades Settlement**

It is expected that the delivery of Notes will be made against payment therefor on the closing date thereof, which could be more than three business days following the date of pricing. Under Rule 15c6 l under the Exchange Act, trades in the United States secondary market generally are required to settle within three business days (T+3), unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade Notes in the United States on the date of pricing or the next succeeding business days until three days prior to the relevant closing date will be required, by virtue of the fact that the Notes initially will settle beyond T+3, to specify an alternate settlement cycle at the time of any such trade to prevent a failed settlement. Settlement procedures in other countries will vary. Purchasers of Notes may be affected by such local settlement practices, and purchasers of Notes between the relevant date of pricing and the relevant closing date should consult their own advisors.

### TRANSFER RESTRICTIONS

#### Rule 144A Notes

Each purchaser of a beneficial interest in the Rule 144A Global Note, by accepting delivery of this Base Prospectus and the Notes, will be deemed to have represented, agreed and acknowledged that:

- (1) It is (a) a QIB that is also a QP, (b) not a broker dealer which owns and invests on a discretionary basis less than U.S.\$25 million in securities of unaffiliated issuers, (c) not a participant directed employee plan, such as a 401(k) plan, (d) acquiring such Notes for its own account, or for the account of one or more QIBs each of which is also a QP, (e) not formed for the purpose of investing in the Notes of the Issuer, and (f) aware, and each beneficial owner of such Notes has been advised, that the sale of such Notes to it is being made in reliance on Rule 144A.
- (2) It will (a) along with each account for which it is purchasing, hold and transfer beneficial interests in the Rule 144A Note in a principal amount that is not less than U.S.\$200,000 and (b) provide notice of these transfer restrictions to any subsequent transferees. In addition, it understands that the Issuer may receive a list of participants holding positions in its securities from one or more book entry depositaries.
- (3) It understands that Rule 144A Notes have not been and will not be registered under the Securities Act and may not be offered, sold, pledged or otherwise transferred, except (a) in accordance with Rule 144A to a person that it and any person acting on its behalf reasonably believe is a QIB that is also a QP purchasing for its own account or for the account of one or more QIBs each of which is also a QP, each of which is purchasing not less than U.S.\$200,000 in principal amount of the Rule 144A Notes, or (b) to a non-U.S. person in an offshore transaction in accordance with Rule 903 or Rule 904 of Regulation S, in each case in accordance with any applicable securities laws of any State of the United States.
- (4) It understands that the relevant Issuer has the power to compel any beneficial owner of Rule 144A Notes that is a U.S. person and is not a QIB and a QP to sell its interest in the Rule 144A Notes, or may sell such interest on behalf of such owner. The relevant Issuer has the right to refuse to honour the transfer of an interest in the Rule 144A Notes to any person who it reasonably believes is a U.S. person who is not a QIB and a QP.
- (5) It understands that its purchase and holding of Rule 144A Notes constitute a representation and agreement by it that (i) it is not and will (throughout the period during which it holds Rule 144A Notes (or an interest therein)) not be (or be deemed for purposes of ERISA or Section 4975 of the Code to be) (A) an "employee benefit plan" (as defined in ERISA) that is subject to Title I of ERISA or (B) another "plan" (as defined in Section 4975 of the Code, or (ii) the purchase and holding of the Rule 144A Notes do not and will not constitute or involve a prohibited transaction under Section 406 of ERISA or Section 4975 of the Code.
- (6) It understands that Rule 144A Notes (and any individual Note Certificates issued in respect thereof), unless otherwise agreed between the relevant Issuer and the Trustee in accordance with applicable law, will bear a legend to the following effect:

THIS NOTE [AND THE GUARANTEE IN RESPECT HEREOF] [HAS] [HAVE] NOT BEEN AND WILL NOT BE REGISTERED UNDER THE U.S. SECURITIES ACT OF 1933, AS AMENDED (THE "**SECURITIES ACT**"), OR WITH ANY SECURITIES REGULATORY AUTHORITY OF ANY STATE OR OTHER JURISDICTION OF THE UNITED STATES AND MAY NOT BE OFFERED, SOLD, PLEDGED OR OTHERWISE TRANSFERRED EXCEPT (1) IN ACCORDANCE WITH RULE 144A UNDER THE SECURITIES ACT ("**RULE 144A**") TO A PERSON THAT THE HOLDER AND ANY PERSON ACTING ON ITS BEHALF REASONABLY BELIEVES IS A QUALIFIED INSTITUTIONAL BUYER WITHIN THE MEANING OF RULE 144A UNDER THE SECURITIES ACT (A "**QIB**") THAT IS ALSO A QUALIFIED PURCHASER ("**QUALIFIED PURCHASER**") WITHIN THE MEANING OF SECTION 2(a)(51) OF THE U.S. INVESTMENT COMPANY ACT OF 1940, AS AMENDED (THE "**INVESTMENT COMPANY ACT**"), PURCHASING FOR ITS OWN ACCOUNT OR FOR THE ACCOUNT OF A QIB THAT IS ALSO A QUALIFIED PURCHASER WHOM THE HOLDER HAS INFORMED, IN EACH CASE, THAT SUCH OFFER, SALE, PLEDGE OR OTHER TRANSFER IS BEING MADE IN RELIANCE ON RULE 144A UNDER THE SECURITIES ACT, AND IN AN AMOUNT FOR EACH ACCOUNT OF NOT LESS THAN U.S.\$200,000 PRINCIPAL AMOUNT OF NOTES, OR (2) TO NON U.S. PERSONS IN AN OFFSHORE TRANSACTION IN ACCORDANCE WITH RULE 903 OR RULE 904 OF REGULATION S UNDER THE SECURITIES ACT ("**REGULATION S**"), AND IN EACH CASE IN ACCORDANCE WITH ANY APPLICABLE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES, AND THE HOLDER WILL, AND EACH SUBSEQUENT HOLDER IS REQUIRED TO, NOTIFY ANY PURCHASER OF THE RESALE RESTRICTIONS REFERRED TO ABOVE. TRANSFER IN VIOLATION OF THE FOREGOING WILL BE OF NO FORCE OR EFFECT, WILL BE VOID AB INITIO AND WILL NOT OPERATE TO TRANSFER ANY RIGHTS TO THE TRANSFERE, NOTWITHSTANDING ANY INSTRUCTIONS TO THE CONTRARY TO THE ISSUER OF THIS NOTE, THE TRUSTEE OR ANY INTERMEDIARY. NO REPRESENTATION CAN BE MADE AS TO THE AVAILABILITY OF ANY EXEMPTION UNDER THE SECURITIES ACT FOR RESALES OF THIS NOTE.

EACH BENEFICIAL OWNER HEREOF REPRESENTS THAT (1) IT IS A QIB THAT IS ALSO A QUALIFIED PURCHASER; (2) IT IS NOT A BROKER DEALER WHICH OWNS AND INVESTS ON A DISCRETIONARY BASIS LESS THAN U.S.\$25,000,000 IN SECURITIES OF UNAFFILIATED ISSUERS; (3) IT IS NOT A PARTICIPANT-DIRECTED EMPLOYEE PLAN, SUCH AS A "401(k)" PLAN; (4) IT IS HOLDING THIS NOTE FOR ITS OWN ACCOUNT OR FOR THE ACCOUNT OF ONE OR MORE QIBs EACH OF WHICH IS ALSO A QUALIFIED PURCHASER; (5) IT WAS NOT FORMED FOR THE PURPOSE OF INVESTING IN THE ISSUER OR THIS NOTE; (6) IT, AND EACH ACCOUNT FOR WHICH IT HOLDS RULE 144A NOTES, WILL HOLD AND TRANSFER AT LEAST U.S.\$200,000 IN PRINCIPAL AMOUNT OF RULE 144A NOTES; (7) IT UNDERSTANDS THAT THE ISSUER MAY RECEIVE A LIST OF PARTICIPANTS HOLDING POSITIONS IN ITS SECURITIES FROM ONE OR MORE BOOK ENTRY DEPOSITARIES, AND (8) IT WILL PROVIDE NOTICE OF THE FOREGOING TRANSFER RESTRICTIONS TO ITS SUBSEQUENT TRANSFEREES. THE BENEFICIAL OWNER HEREOF HEREBY ACKNOWLEDGES THAT, IF AT ANY TIME WHILE IT HOLDS AN INTEREST IN THIS NOTE IT IS A PERSON WHO IS NOT A QIB THAT IS ALSO A QUALIFIED PURCHASER, THE ISSUER MAY (A) REQUIRE IT TO SELL ITS INTEREST IN THIS NOTE TO A PERSON (I) WHO IS A QIB WHO IS ALSO A QUALIFIED PURCHASER AND WHO IS OTHERWISE QUALIFIED TO PURCHASE THIS NOTE IN A TRANSACTION EXEMPT FROM REGISTRATION UNDER THE SECURITIES ACT OR (II) TO A NON U.S. PERSON PURCHASING THIS NOTE IN AN OFFSHORE TRANSACTION PURSUANT TO REGULATION S OR (B) REQUIRE THE BENEFICIAL OWNER TO SELL ITS INTEREST IN THIS NOTE TO THE ISSUER OR AN AFFILIATE OF THE ISSUER OR TRANSFER ITS INTEREST IN THIS NOTE TO A PERSON DESIGNATED BY OR ACCEPTABLE TO THE ISSUER AT A PRICE EQUAL TO THE LEAST OF (X) THE PURCHASE PRICE THEREFOR PAID BY THE BENEFICIAL OWNER, (Y) 100% OF THE PRINCIPAL AMOUNT THEREOF OR (Z) THE FAIR MARKET VALUE THEREOF. THE ISSUER HAS THE RIGHT TO REFUSE TO HONOUR A TRANSFER OF AN INTEREST IN THIS NOTE TO ANY PERSON WHO IT REASONABLY BELIEVES IS A U.S. PERSON WHO IS NOT A QIB AND A QUALIFIED PURCHASER. THE ISSUER HAS NOT BEEN AND WILL NOT BE REGISTERED UNDER THE INVESTMENT COMPANY ACT.

EACH BENEFICIAL OWNER HEREOF REPRESENTS AND AGREES THAT (I) IT IS NOT AND WILL (THROUGHOUT THE PERIOD DURING WHICH IT HOLDS THIS NOTE OR ANY INTEREST HEREIN) NOT BE (OR BE DEEMED FOR PURPOSES OF THE U.S. EMPLOYEE RETIREMENT INCOME SECURITY ACT OF 1974, AS AMENDED ("**ERISA**") OR SECTION 4975 OF THE U.S. INTERNAL REVENUE CODE OF 1986, AS AMENDED (THE "**CODE**") TO BE) (A) AN "EMPLOYEE BENEFIT PLAN" (AS DEFINED IN ERISA) THAT IS SUBJECT TO TITLE I OF ERISA OR (B) ANOTHER "PLAN" (AS DEFINED IN SECTION 4975 OF THE CODE) THAT IS SUBJECT TO SECTION 4975 OF THE CODE, OR (II) THE PURCHASE AND HOLDING OF THIS NOTE DO NOT AND WILL NOT CONSTITUTE OR INVOLVE A PROHIBITED TRANSACTION UNDER SECTION 406 OF ERISA OR SECTION 4975 OF THE CODE.

# THE ISSUER MAY COMPEL EACH BENEFICIAL HOLDER HEREOF TO CERTIFY PERIODICALLY THAT SUCH HOLDER IS A QIB AND A QUALIFIED PURCHASER.

- (1) It acknowledges that the Company, KMG Finance, the Registrar, the Dealers and their affiliates, and others will rely upon the trust and accuracy of the above acknowledgements, representations and agreements and agrees that, if any of the acknowledgements, representations or agreements deemed to have been made by it by its purchase of Rule 144A Notes is no longer accurate, it shall promptly notify the Company, KMG Finance and the Dealers. If it is acquiring any Notes as a fiduciary or agent for one or more investor accounts who are QIBs that are also QPs, it represents that it has sole investment discretion with respect to each such account and that it has full power to make the above acknowledgements, representations and agreements on behalf of each such account.
- (2) It understands that Rule 144A Notes will be evidenced by one or more Rule 144A Global Notes. Before any interest in a Rule 144A Global Note may be offered, sold, pledged or otherwise transferred to a person who takes delivery in the form of an interest in a Regulation S Global Note, it will be required to provide a Transfer Agent with a written certification (in the form provided in the Agency Agreement) as to compliance with applicable securities laws.

(3) Prospective purchasers are hereby notified that sellers of the Notes may be relying on the exemption from the provisions of Section 5 of the Securities Act provided by Rule 144A.

#### **Regulation S Notes**

Each purchaser of Regulation S Notes outside the United States and each subsequent purchaser of Regulation S Notes in resales, throughout the period that it holds such Regulation S Notes, by accepting delivery of this Base Prospectus and the Regulation S Notes, will be deemed to have represented, agreed and acknowledged that:

- (1) It is, or at the time Regulation S Notes are purchased will be, the beneficial owner of such Regulation S Notes and (a) it is not a U.S. person and it is located outside the United States (within the meaning of Regulation S) and (b) it is not an affiliate of the Issuer or a person acting on behalf of such an affiliate.
- (2) It understands that the Regulation S Notes have not been and will not be registered under the Securities Act and may not be offered, sold, pledged or otherwise transferred, except (a) in accordance with Rule 144A to a person that it and any person acting on its behalf reasonably believe is a QIB that is also a QP purchasing for its own account or for the account of one or more QIB each of which is also a QP, each of which is purchasing not less than U.S.\$200,000 in principal amount of the Rule 144A Notes or (b) to a non-U.S. person in an offshore transaction in accordance with Rule 903 or Rule 904 of Regulation S, in each case in accordance with any applicable securities laws of any State of the United States.
- (3) It understands that Regulation S Notes will be evidenced by one or more Regulation S Global Notes. Before any interest in a Regulation S Global Note may be offered, sold, pledged or otherwise transferred to a person who takes delivery in the form of an interest in a Rule 144A Global Note, it will be required to provide a Transfer Agent with a written certification (in the form provided in the Agency Agreement) as to compliance with applicable securities laws.
- (4) It acknowledges that the Company, KMG Finance, the Registrar, the Dealers and their affiliates and others will rely upon the truth and accuracy of the above acknowledgements, representations and agreements and agree that, if any of the acknowledgements, representations or agreements deemed to have been made by it by its purchase of Notes is no longer accurate, it shall promptly notify the Company, KMG Finance and the Dealers. If it is acquiring any Notes as a fiduciary or agent for one or more investor accounts, it represents that it has sole investment discretion with respect to each such accounts and that it has full power to make the above acknowledgements, representations and agreements on behalf of each account.
- (5) It understands that its purchase and holding of the Regulation S Notes constitute a representation and agreement by it that(i) it is not and will (throughout the period during which it holds Regulation S Notes (or an interest therein)) not be (or be deemed for purposes of ERISA or Section 4975 of the Code to be) (A) an "employee benefit plan" (as defined in ERISA) that is subject to Title I of ERISA or (B) another "plan" (as defined in Section 4975 of the Code, or (ii) the purchase and holding of the Regulation S Notes do not and will not constitute or involve a prohibited transaction under Section 406 of ERISA or Section 4975 of the Code.

### SUBSCRIPTION AND SALE

Notes may be sold from time to time by the relevant Issuer to any one or more of Citigroup Global Markets Limited, Deutsche Bank AG, London Branch, JSC Halyk Finance, JSC "Skybridge Invest" and UBS AG London Branch (the "Joint Arrangers") and any other Dealers appointed under the terms of the Dealer Agreement (as defined below). The arrangements under which Notes may from time to time be agreed to be sold by the relevant Issuer to, and purchased by, Dealers are set out in an amended and restated dealer agreement dated 5 April 2017, as may be supplemented, amended or restated from time to time (the "Dealer Agreement"), and made among the Company, KMG Finance, the Joint Arrangers and the Dealers. Any such agreement will, inter alia, make provision for the form and terms and conditions of the relevant Notes, the price at which such Notes will be purchased by the Dealers and the commissions or other agreed deductibles (if any) payable or allowable by the Company and KMG Finance in respect of such purchase. The Dealer Agreement makes provision for the resignation or termination of appointment of existing Dealers and for the appointment of additional or other Dealers either generally in respect of the Programme or in relation to a particular Tranche of Notes.

Some of the Dealers and their affiliates have engaged in, and may in the future engage in, investment banking and other commercial dealings in the ordinary course of business with the Company, KMG Finance or any of their subsidiaries and affiliates. They have received, or may in the future receive, customary fees and commissions for these transactions.

In addition, in the ordinary course of their business activities, the Dealers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities or instruments of the Company, KMG Finance or any of their subsidiaries and affiliates. Certain of the Dealers and their affiliates have lending relationships with the Company, KMG Finance and certain of their subsidiaries and affiliates and, in this connection, routinely hedge their credit exposure to these entities consistent with their customary risk management policies. Typically, such Dealers and their affiliates would hedge such exposure by entering into transactions, which consist of either the purchase of credit default swaps or the creation of short positions in securities issued by the Company, KMG Finance and certain of their subsidiaries and affiliates and their affiliates may also make investment recommendations or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long or short positions in such securities and instruments.

#### **United States of America**

The Notes and the Guarantee have not been and will not be registered under the Securities Act and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons except in certain transactions exempt from the registration requirements of the Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S under the Securities Act.

Each Dealer has agreed and each further Dealer appointed under the Programme will be required to agree, that it will not offer, sell or deliver any Notes, (a) as part of their distribution at any time, or (b) otherwise until 40 days after the completion of the distribution of the Notes comprising the relevant Tranche, as certified to the Principal Paying Agent or the relevant Issuer and, if the relevant Issuer is KMG Finance, the Company by such Dealer (or, in the case of a sale of a Tranche of Notes to or through more than one Dealer, by each of such Dealers as to the Notes of such Tranche purchased by or through it, in which case the Principal Paying Agent or the Issuer shall notify each such Dealer when all such Dealers have so certified) within the United States or to, or for the account or benefit of, U.S. persons, and such Dealer will have sent to each Dealer to which it sells Notes (other than a sale pursuant to Rule 144A) during the distribution compliance period relating thereto a confirmation or other notice setting forth the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons. Terms used in this paragraph have the meanings given to them by Regulation S under the Securities Act. The Dealer Agreement provides that the Dealers may, directly or through their respective U.S. broker dealer affiliates only, arrange for the offer and resale of Notes within the United States or to, Rule 144A.

In addition, until 40 days after the commencement of the offering of Notes comprising any Tranche, any offer or sale of Notes within the United States by any Dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with Rule 144A.

#### United Kingdom

Each Dealer has represented and agreed that:

- (1) in relation to any Notes which have a maturity of less than a year (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business and (ii) it has not offered or sold and will not offer or sell the Notes other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or as agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses where the issue of the Notes would otherwise constitute a contravention of Section 19 of the FSMA by the Issuer;
- (2) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) received by it in connection with the issue or sale of the Notes in circumstances in which Section 21(1) of the FSMA does not apply to the Issuer; and
- (3) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to the Notes in, from or otherwise involving the United Kingdom.

#### **Republic of Kazakhstan**

Each Dealer has represented and agreed that it will not, directly or indirectly, offer for subscription or purchase or issue invitations to subscribe for or buy or sell the Notes or distribute any draft or definitive document in relation to any such offer, invitation or sale in Kazakhstan except in compliance with the applicable laws of Kazakhstan and the regulations of the KASE.

#### The Netherlands

Notes offered pursuant to this Base Prospectus, are not and may not be offered in the Netherlands other than to persons or entities which are qualified investors as defined in article 1:1 of the Dutch Financial Supervision Act (*Wet op het financieel toezicht* or the "**AFS**"). Each purchaser of Notes described in this Base Prospectus located in the Netherlands will be deemed to have represented, acknowledged and agreed that it is a qualified investor (*gekwalificeerde belegger*) as defined in section 1:1 of the AFS. For the purposes of this provision, the expression an "offer of Notes to the public" in relation to any Notes in the Netherlands means to make a sufficiently specific offer addressed to more than one person as referred to in section 217(1) of Book 6 of the Dutch Civil Code to conclude a contract to purchase or otherwise acquire the Notes, or to issue an invitation to make an offer of the Notes.

Zero Coupon Notes in bearer form and other Notes that qualify as savings certificates as defined in the Dutch Savings Certificates Act (*Wet inzake spaarbewijzen*) may only be transferred or accepted, directly or indirectly, within, from or into the Netherlands through the mediation of either KMG Finance or a member of Euronext Amsterdam with due observance of the Dutch Savings Certificates Act and its implementing regulations (including registration requirements), provided that no such mediation is required in respect of (i) the initial issue of such Notes to the first holders thereof, (ii) any transfer and acceptance by individuals who do not act in the conduct of a business or profession, and (iii) the transfer or acceptance within, from or into the Netherlands of Notes, if such Notes are physically issued outside the Netherlands and are not distributed in the Netherlands in the course of initial distribution or immediately thereafter.

#### **Russian Federation**

Each Dealer has represented and agreed that it has not offered or sold or transferred or otherwise disposed of, and will not offer or sell or transfer or otherwise dispose of, any Notes (as part of their initial distribution or at any time thereafter) to, or for the benefit of, any persons (including legal entities) resident, incorporated, established or having their usual residence in the Russian Federation, or to any person located within the territory of the Russian Federation, unless and to the extent otherwise permitted under Russian law.

#### Switzerland

Each Dealer has represented, warranted and agreed that:

This Base Prospectus is not intended to constitute an offer or solicitation to purchase or invest in the Notes described herein. The Notes may not be publicly offered, sold or advertised, directly or indirectly, in, into or from Switzerland and

will not be listed on the SIX Swiss Exchange or on any other exchange or regulated trading facility in Switzerland. Neither this Base Prospectus nor any offering or marketing material relating to the Notes constitutes a prospectus as such term is understood pursuant to article 652a or article 1156 of the Swiss Code of Obligations or a listing prospectus within the meaning of the listing rules of the SIX Swiss Exchange or any other regulated facility in Switzerland or a simplified prospectus or a prospectus as such term is defined in the Swiss Collective Investment Scheme Act, and neither this Base Prospectus nor any other offering or marketing material relating to the Notes may be publicly distributed or otherwise made publicly available in Switzerland.

Neither this Base Prospectus nor any other offering or marketing material relating to the offering nor the Issuer, nor the Notes have been or will be filed with or approved by any Swiss regulatory authority. The Notes are not subject to the supervision by any Swiss regulatory authority, e.g., Swiss Financial Markets Supervisory Authority FINMA, and investors in the Notes will not benefit from protection or supervision by such authority.

#### General

These selling restrictions may be modified by the agreement of the Company, KMG Finance and the Dealers following a change in a relevant law, regulation or directive. Any such modification will be set out in a supplement to this Base Prospectus.

No action has been taken in any jurisdiction that would permit a public offering of any of the Notes, or possession or distribution of this Base Prospectus or any other offering material or any set of Final Terms, in any country or jurisdiction where action for that purpose is required.

Each Dealer has agreed that it will, to the best of its knowledge, comply with all relevant laws, regulations and directives in each jurisdiction in which it purchases, offers, sells or delivers Notes or has in its possession or distributes this Base Prospectus, any other offering material or any set of Final Terms and neither the Company, KMG Finance nor any other Dealer shall have responsibility therefor.

### **GENERAL INFORMATION**

- 1. The admission of Notes to the Official List will be expressed as a percentage of their nominal amount (excluding accrued interest). It is expected that each Tranche of Notes which is to be admitted for listing on the Official List and to trading on the Regulated Market will be admitted separately as and when issued, subject only to the issue of the Global Note representing the Notes of that Tranche. The listing of the Programme in respect of Notes to be issued under the Programme during the 12-month period from the date of this Base Prospectus is expected to be granted on or around 10 April 2017.
- 2. In addition, unless otherwise agreed with the relevant Dealer(s) and provided for in the Final Terms, the Company will use its reasonable endeavours to cause all Notes issued by the Company under the Programme to be admitted to the "debt securities of entities from the quasi-public sector" category of the "debt securities" sector of the official list of the KASE as from (and including) the Issue Date, and the Company will use its reasonable endeavours to cause the Notes issued by KMG Finance to be listed on the KASE. No Notes may be issued or placed without the prior permissions of the NBK.
- 3. The establishment of the Programme was authorised by a duly adopted resolution of the board of directors of KMG Finance on 25 March 2008 and by a duly adopted resolution of the Board of Directors of the Company on 4 March 2008. An increase in the size of the Programme was authorised by a duly adopted resolution of the board of directors of the KMG Finance on 24 June 2009 and by a duly adopted resolution of the Board of Directors of the Company on 23 June 2009. A subsequent increase in the size of the Programme was authorised by a duly adopted resolution of the board of Directors of the Company on 23 June 2009. A subsequent increase in the size of the Programme was authorised by a duly adopted resolution of the board of directors of KMG Finance on 18 February 2010 and by a duly adopted resolution of the Board of Directors of the Programme was authorised by a duly adopted resolution of the Board of Directors of the Size of the Programme was authorised by a duly adopted resolution of the Board of Directors of the Company on 14 April 2010. A further increase in the size of the Programme was authorised by a duly adopted resolution of the Board of Directors of KMG Finance on 11 April 2013 and by a duly adopted resolution of the Board of Directors of the Company on 13 March 2013. The Company and KMG Finance have obtained or will obtain from time to time all necessary consents, approvals and authorisations, if any required of them, respectively, in connection with the issue and performance of the Notes and the granting of guarantees in relation thereto.
- 4. The Notes have been accepted for clearance through Euroclear and Clearstream, Luxembourg and/or DTC. The appropriate common code and the International Securities Identification Number and (where applicable) the CUSIP number in relation to the Notes of each Series will be specified in the Final Terms relating thereto. The relevant Final Terms shall specify any other clearing system as shall have accepted the relevant Notes for clearance together with any further appropriate information.
- 5. The issue price and the amount of the relevant Notes will be determined based on the prevailing market conditions. Neither the Company nor KMG Finance intends to provide any post issuance information in relation to any issues of Notes.
- 6. There has been no material adverse change in the prospects of, nor has there been any significant change in the financial or trading position of, the Company and its consolidated subsidiaries, joint ventures and associates, taken as a whole, since 31 December 2016. There has been no material adverse change in the prospects of, nor has there been any significant change in the financial or trading position of, KMG Finance since 31 December 2016.
- 7. The Company's independent auditors are Ernst & Young LLP, acting as auditors under licence № 0000003 dated 15 July 2005 issued by the Ministry of Finance of the Republic of Kazakhstan. Ernst & Young LLP is a member of the Chamber of Auditors of Kazakhstan, the professional body which oversees audit firms in Kazakhstan. The Company's financial statements are prepared in accordance with IFRS. The Company's audited financial statements for each of the financial years ended 31 December 2016 and 31 December 2015 were audited by Ernst & Young LLP, which issued reports thereon without qualification. The business address of Ernst & Young LLP is Esentai Tower, 77/7, Al-Farabi Ave., Almaty 050060, Kazakhstan.
- 8. For so long as the Programme remains in effect or any Notes shall be outstanding, copies and, where appropriate, English translations, of the following documents may be inspected during normal business hours at the specified office of the Paying Agent namely:
  - the constitutional documents of the Company and KMG Finance;

- the annual report and accounts of the Company for the financial years ended 31 December 2016 and 2015, including, in each case, the audit report relating to such accounts;
- the most recently publicly available annual report and accounts of the Company prepared in accordance with IFRS (published on an annual basis);
- the Agency Agreement;
- the Trust Deed (which contains the forms of the Notes in global and definitive form);
- the Procedures Memorandum;
- the Dealer Agreement;
- the Final Terms relating to Notes;
- copies of the documents incorporated by reference into this Base Prospectus; and
- a copy of this Base Prospectus, together with any supplements to this Base Prospectus or any further base prospectus and any documents incorporated by reference therein.

In addition, this Base Prospectus, together with any supplements to this Base Prospectus, will be published on the website of the Regulatory News Service operated by the London Stock Exchange at http://www.londonstockexchange.com/exchange/news/market-news/market-news-home.html.

Copies of documents incorporated by reference into this Base Prospectus may also be viewed electronically and free of charge at http://www.londonstockexchange.com/exchange/news/market-news/market-news-home.html.

## **APPENDIX I - GLOSSARY OF FREQUENTLY USED DEFINED TERMS**

**"2010 Subsoil Law"** means Law  $\mathbb{N}$  291-IV "On Subsoil and Subsoil Use", which was adopted on 24 June 2010 (as amended from time to time), replaced the Old Subsoil Law and the Petroleum Law and serves the current framework for the regulation of subsoil use rights in Kazakhstan.

"2015 Financial Statements" means the Company's consolidated financial statements as at and for the year ended 31 December 2015;

"**2016 Financial Statements**" means the Company's consolidated financial statements as at and for the year ended 31 December 2016;

"A+B+C1 reserves" means reserves of crude oil and gas classified as category A, B and C1 under Kazakhstan methodology. See "*The Oil and Gas Industry in Kazakhstan—Reserve Classifications*".

"Agency Agreement" means the agency agreement by and between KMG EP and KMG RM in relation to sales of crude oil by KMG EP (as annually renewed under the Kazakhstan state procurement legislation);

"AGP" means Asia Gas Pipeline LLP;

"Asia Gas Pipeline" means the Uzbekistan-China gas pipeline across Kazakhstan, which transmits gas from the other Central Asian Republics to major population centres in Southern Kazakhstan and to China, owned and operated by AGP;

"Atyrau Refinery" means the oil refinery at Atyrau, Western Kazakhstan, operated by Limited Liability Partnership "Atyrau refinery";

"Aysir" means Aysir Turizm ve Inshaat AS;

"**BP**" means BP p.l.c.;

"BSGP" means Beineu-Shymkent Gas Pipeline LLP;

"BTC Pipeline" means the pipeline operated by BP;

"CAC Pipeline" means the Central Asia Centre pipeline system, a sub-system of the Central Asia System;

"CCEL" means CITIC Canada Energy Limited;

"CIS" means the Commonwealth of Independent States

"CITIC" means CITIC Resources Holding Limited;

"CNODC" means China National Oil and Gas Exploration and Development Corporation; "CNPC" means China National Petroleum Corporation;

"CNPC" means China National Petroleum Corporation;

"CNPC E&D" means CNPC Exploration and Development Company Ltd. controlled by CNPC;

"**Company**" means, as the context requires, KMG itself or KMG together with its subsidiaries and joint ventures or KMG together with its subsidiaries, joint ventures and associates;

"Company's A+B+C1 reserves" means the A+B+C1 reserves of crude oil and gas of the Company and its subsidiaries and the Company's and the Company's subsidiaries proportionate share in their respective joint venture's A+B+C1 reserves of crude oil and gas, collectively, but not including CCE (see "*Presentation of Financial, Reserves and Certain Other Information—Presentation of Certain Information Relating to Subsidiaries, Joint Ventures and Associates*"); "**Company's production**" means the crude oil and gas production of the Company and its subsidiaries and the Company's and the Company's subsidiaries proportionate share in their respective joint venture's crude oil and gas production, collectively, but not including CCEL.

"Competent Authority" means the State's central executive body, designated by the Government to act on behalf of the State to exercise rights relating to the execution and performance of subsoil use contracts in oil and gas and mining, except for contracts for exploration and production of commonly occurring minerals (the exploration and production of which contracts have been concluded with the local executive authorities), which was historically the MEMR (for oil and gas and minerals), and from and after 12 March 2010, was the MOG for oil and gas and the MINT for hard minerals and certain types of underground waters; and, following the reorganisation of the MOG and the MINT in August 2014, are currently the Ministry of Energy and the MID, respectively. Also, currently, the MID is the Competent Authority for subsurface use contracts for exploration and production of industrial and technical underground waters produced in the volume of 2,000 cubic meters or more per day for their injection into the formation in accordance with the respective technological schemes of production;

"Concession Agreement" means the agreement between ICA and the Government relating to the operation of the domestic and international gas transportation network in Kazakhstan dated 14 June 1997 as further amended;

"CPC" means the Caspian Pipeline Consortium;

"CPC Pipeline" means the pipeline owned and operated by the CPC;

"CPC Protocol" means the protocol on restructuring signed April 1996 between the CPC members and a group of eight oil companies;

"EIA" means the U.S. Energy Information Agency;

"EMG" means JSC EmbaMunaiGas;

"EUR", Euro" or "€" means the participating member states in the third stage of the Economic and Monetary Union of the Treaty establishing the European community;

"Exchange Act" means the U.S. Securities Exchange Act of 1934, as amended;

"FGP" means TCO's future generation (or future growth) expansion project;

"Gas Law" means the Law "On Gas and Gas Supply" (№ 532-IV) dated 9 January 2012;

"Government" means the government of Kazakhstan;

"Guarantor" means, if applicable, JSC NC "KazMunayGas";

"ICA" means JSC Intergas Central Asia;

"**IFRS**" means International Financial Reporting Standards as promulgated by the International Accounting Standards Board;

"IMF" means the International Monetary Fund;

"**ING Facility**" means the U.S.\$1.0 billion syndicated loan agreement entered into between KMG Finance and a number of international banks, including ING Bank N.V., as agent;

"Issuer" means KMG Finance or, as specified in the relevant Final Terms, JSC NC "KazMunayGas";

"JSC Law" means Law № 415 "On Joint Stock Companies" dated 13 May 2003 (as amended from time to time);

"Kazakhoil" means CJSC "National Oil and Gas Company Kazakhoil";

"Kazakhoil Aktobe" means Kazakhoil Aktobe LLP;

"Kazakhstan" means the Republic of Kazakhstan;

"Kazakhstan methodology" means the method by which the Company estimates its crude oil and natural gas reserves. See "*The Oil and Gas Industry in Kazakhstan—Reserve Classifications*".

"Kazakhstan Pipelines Ventures" or "KPV" means Kazakhstan Pipelines Ventures LLC;

"Kazgermunai" means "JV "Kazgermunai" LLP;

"KazMunayTeniz" means Limited liability partnership "Offshore oil company "KazMunayTeniz" (or LLP "OOC "KazMunayTeniz");

"KazRosGas" means JV KazRosGas LLP;

"KCP" means Kazakhstan-China Pipeline JV LLP or JV Kazakhstan-China Pipeline LLP;

"KC Pipeline" means a pipeline network under construction that will connect Western Kazakhstan with the Chinese border;

"KMG" means joint stock company "National company "KazMunayGas" or JSC NC "KazMunayGas";

"KMG EP" means joint stock company JSC KazMunaiGas Exploration Production or JSC KazMunaiGas EP;

"KMG International" means KazMunayGas International B.V.;

"KMG PKOP" means KazMunaiGaz PKOP Investment B.V.;

"KPO" means Karachaganak Petroleum Operating B.V.;

"KMG RM" means JSC KazMunaiGaz Refining and Marketing;

"KNOC" means the Korean National Oil Consortium;

"**KTG**" means JSC KazTransGas;

"KTO" means JSC KazTransOil;

"KZT" or "Tenge", means the official currency of Kazakhstan;

"LIBOR" means the London Inter Bank Offered Rate;

"LPG" means liquefied petroleum gas;

"**MEMR**" means the Ministry of Energy and Mineral Resources of the Republic of Kazakhstan, which was the Competent Authority before its functions were transferred to the MOG and the MINT;

"MEWR" means the Ministry of Environment and Water Resources of the Republic of Kazakhstan;

"MIBV" means Mangistau Investments B.V.;

"**MID**" means the Ministry for Investments and Development of the Republic of Kazakhstan, the State's central executive agency which is currently the transferee of the MINT's supervisory authority and, accordingly, the Competent Authority in the mining sector, also having a number of major functions related to operations in oil and gas; it is in charge of such matters as, among others, granting geological information and regulating its use (export), issuing geological and mining allotments, recording reserves and putting them on the State's balance, conducting expertise of subsurface use contracts and project documentation required for conducting subsurface use operations under the law, and granting permits for water use;

"**Ministry of Energy**" means the Ministry of Energy of the Republic of Kazakhstan, the State's central executive agency, which is currently the Competent Authority in oil and gas sector;

"**MINT**" means the Ministry of Industry and New Technologies of the Republic of Kazakhstan, which was the Competent Authority and the transferee of the MEMR's supervisory authority prior to 6 August 2014, when its functions were transferred to the MID;

"MMG" means JSC MangistauMunaiGaz;

"**MOG**" means the Ministry of Oil and Gas of Kazakhstan, the State's central executive agency, which was the Competent Authority in the oil and gas sector prior to 6 August 2014, when its functions were transferred to the Ministry of Energy;

"Mubadala" means Mubadala Development Company (Oil and Gas N Block Kazakhstan) GmbH;

"MunayTas" means JSC MunayTas North West Pipeline Company JV;

"**Natural Monopolies Committee**" means the Committee for Regulation of Natural Monopolies, Protection of Competition and Consumers' Rights under the Ministry of the National Economy of the Republic of Kazakhstan;

"NBK" means the National Bank of the Republic of Kazakhstan;

"N Block" means the Nursultan Block;

"N Block Project" means the project for exploration and development in the Nursultan Block;

"**NC PSA**" means the North Caspian Production Sharing Agreement dated 18 November 1997 and a joint operating agreement dated 29 March 2005 among a consortium consisting of AGIP Caspian Sea B.V., ExxonMobil Kazakhstan Inc., Inpex North Caspian Sea Ltd, Phillips Petroleum Kazakhstan Ltd, Shell Kazakhstan Development B.V. and Total EP Kazakhstan;

"NCPC" means the North Caspian Project Consortium;

"North Caspian Project" means the project by NCPC to develop the North Caspian Sea, which includes the Kashagan Field;

"Note" means notes of the Issuer unconditionally issued under the Programme and irrevocably guaranteed the Guarantor;

"Old Subsoil Law" means Law № 2828 "On Subsoil and Subsoil Use", as amended, which was adopted on 27 January 1996 (as amended) and then replaced with the 2010 Subsoil Law;

"OMG" means JSC OzenMunaiGas;

"OMG fields" means the fields operated by JSC OzenMunaiGas;

"OPEC" means the Organisation of Petroleum Exporting Countries;

"Parliament" means the Parliament of Kazakhstan;

"Pavlodar Refinery" means Limited Liability Partnership "Pavlodar Oil Chemistry Refinery", the oil refinery in Pavlodar, Kazakhstan;

"Petroleum Law" means Law № 2350 "On Petroleum" dated 28 June 1995 (as amended), which was replaced with the 2010 Subsoil Law;

"Petromidia Refinery" means the oil refinery in Navodari, Romania operated by Rompetrol Rafinare;

"PKI" means PetroKazakhstan Inc.;

"PKKR" means JSC PetroKazakhstan Kumkol Resources;

"Platts" means Platts, a division of The McGraw Hill Companies, Inc.;

"**PRMS Standards**" means the internationally accepted reserve estimation standards under the Petroleum Resources Management System sponsored by the Society for Petroleum Engineers, the American Association of Petroleum Geologists, World Petroleum Council and the Society for Petroleum Evaluation Engineers;

"**Programme**" means the U.S.\$10,500,000,000 Global Medium Term Note Programme whereby KMG Finance and KMG may from time to time issue Notes, which in the case of Notes issued by KMG Finance are unconditionally and irrevocably guaranteed by KMG, in an aggregate amount (taken all together) up to U.S.\$10,500,000,000;

"PSAs" means production sharing agreements;

"Relationship Agreement" means the agreement by and between the Company and KMG EP dated 8 September 2006;

"Samruk-Kazyna" means JSC "Samruk-Kazyna";

"SEC" means the Securities and Exchange Commission of the United States of America;

"Securities Act" means the U.S. Securities Act of 1933, as amended;

"Services Agreement" means the agreement entered annually by and between the Company and KMG EP;

"Shymkent Refinery" means the oil refinery in Shymkent, Kazakhstan operated by "PetroKazakhstan Oil Products" Limited liability partnership;

"S-K Rules" means the Rules for Conducting of Procurement of Goods, Works and Services by Samruk-Kazyna and Entities 50 and More Percent of Voting Shares (Participatory Interests) in Which are Directly or Indirectly Owned by Samruk-Kazyna on the Basis of a Right of Ownership or Trust Management, adopted by resolution № 126 of the board of directors of Samruk-Kazyna dated 28 January 2016 (as amended from time to time);

"**Southern Pipeline Network**" means the pipeline network running through the southern region of Kazakhstan from the Uzbekistan/Kazakhstan border to Almaty in Kazakhstan and operated by ICA;

"Sovereign Wealth Fund Law" means Law № 550=IV "On Sovereign Wealth Fund" dates 1 February 2012 (as amended);

"State" means Kazakhstan;

"State Procurement Law" means Law № 434-V "On State Procurement" dated 4 December 2015 (as amended from time to time);

"State's Pre-Emptive Right" means the pre-emptive right of the State to acquire subsoil use rights in subsoil use projects in Kazakhstan or shares (participation interests) in the subsoil users or their controlling entities;

"Statistics Committee" means the Statistics Committee of Kazakhstan.

"Subsoil Use Agreement" means a production and exploration licence and/or subsoil use contract (after 1999 subsoil operations are based on contracts only) or PSAs (as the case may be);

"TCO" means JV Tengizchevroil LLP;

"Tenge" means the currency of the Republic of Kazakhstan;

"Trunk Pipeline Law" means Law № 20-V "On Trunk Pipeline" dated 22 June 2012 (as amended from time to time);

"UAS pipeline" means Uzen-Atyrau-Samara pipeline, owned and operated by KTO;

"UGL" means Ural Group Limited ;

"UOG" means Ural Oil and Gas LLP;

"U.S.\$ or U.S. Dollar" means the currency of the United States of America;

"Uzen fields" means the fields operated by JSC EmbaMunaiGas;

"Western Pipeline Network" means the pipeline network in Western Kazakhstan that services Central Asia's producing natural gas fields and which is operated by ICA; and

"WPMP" means TCO's wellhead pressure management project.

# **APPENDIX II - GLOSSARY OF MEASUREMENT AND TECHNICAL TERMS**

%	percent
bcm	billion cubic metres
bopd	barrels of oil per day
g	gramme
km	kilometre
<b>km</b> <sup>2</sup>	square kilometres
m	metre
mcm	million cubic metres
mm	millimetres
mPa	mega Pascal
tcm	trillion cubic metres

#### **Certain Abbreviations and Related terms**

## **Certain Terminology**

2D seismic	. Geophysical data that depicts the subsurface strata in two dimensions.
3D seismic	. Geophysical data that depict the subsurface strata in three dimensions. 3D seismic typically provides a more detailed and accurate interpretation of the subsurface strata than 2D seismic.
API gravity	The industry standard method of expressing specific gravity of crude oils. Higher American Petroleum Institute ("API") gravities mean lower specific gravity and lighter oils.
Dry gas	. Natural gas that does not contain dissolved liquid hydrocarbons.
Exploration well	. A well drilled to find hydrocarbons in an unproved area or to extend significantly a known oil or natural gas reservoir.
Formation	A succession of sedimentary beds that were deposited under the same general geologic conditions.
Gas condensate	The heavier hydrocarbon fractions in a natural gas reservoir that condense into a liquid as they are produced. They are used as a chemical feedstock or for blending into gasoline.
Hydrocarbons	. Compounds formed from the elements hydrogen (H) and carbon (C) and existing in solid, liquid or gaseous forms.
Natural gas	. Hydrocarbons that are gaseous at one atmosphere of pressure at 20°C. It can be divided into lean gas, primarily methane but often containing some ethane and smaller quantities of heavier hydrocarbons (also called sales gas), and wet gas, primarily ethane, propane and butane as well as smaller amounts of heavier hydrocarbons; partially liquid under atmospheric pressure.

Quality bank	An arrangement whereby oil companies that supply lower quality (heavy and sour) crude oil to a pipeline system pay more for the use of pipelines than those who supply higher quality crude oil. (Alternatively, suppliers of lower quality crude oil might directly compensate suppliers of higher quality crude oil for the deterioration in crude quality due to blending).
Reservoir	A porous and permeable underground formation containing a natural accumulation of producible natural gas and/or oil that is confined by impermeable rock or water filled rock layers.
Seismic survey	A method by which an image of the earth's subsurface is created through the generation of shockwaves and analysis of their reflection from rock strata. Such surveys can be done in two or three dimensional form.
Vacuum distillation	Distillation under reduced pressure (less than atmospheric), which lowers the boiling temperature of the liquid being distilled. This technique with its relatively low temperatures prevents cracking or decomposition of the charge stock.
Watercut	The proportion of water produced, along with crude oil, from extracted reservoir liquids, usually expressed as a percentage.
Workover	A maintenance or repair operation on a well after it has commenced production. Usually undertaken to maintain or increase production from the well.

## INDEX TO FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORTS

Audited Consolidated Financial Statements of JSC NC "KazMunayGas" as at and for the Year Ended 31 December 2016, which include comparative data as at and for the year ended 31 December 2015	F-2
Independent Auditors' Report	F-4
Consolidated Statement of Financial Position	F-9
Consolidated Statement of Comprehensive Income	F-11
Consolidated Statement of Cash Flows	F-13
Consolidated Statement of Changes in Equity	F-16
Notes to the Consolidated Financial Statements	F-18

# Audited Consolidated Financial Statements of JSC NC "KazMunayGas" as at and for the Year Ended 31 December 2015, which include comparative data as at and for the year

ended 31 December 2014	F-94
Independent Auditors' Report	F-96
Consolidated Statement of Financial Position	F-98
Consolidated Statement of Comprehensive Income	F-100
Consolidated Statement of Cash Flows	F-102
Consolidated Statement of Changes in Equity	F-105
Notes to the Consolidated Financial Statements	F-107

# JSC "National Company "KazMunayGas"

Consolidated financial statements

For the year ended December 31, 2016 with independent auditors' report

# CONTENTS

Independent auditors' report

# Consolidated financial statements

Consolidated statement of financial position	1-2
Consolidated statement of comprehensive income	
Consolidated statement of cash flows	
Consolidated statement of changes in equity	8-9
Notes to the consolidated financial statements	



«Эрнстэнд Янг» ЖШС Әл-Фараби д-лы, 77/7 «Есентай Тауэр» тимараты Алматы қ., 050060 Қазақстан Республикасы Тел.; +7 727,258 5960 Факс; +7 727,258 5961 www.ey.com ТОО «Эрист энд Янс» пр. Аль-Фараби, 77/7 здание «Есентай Тауэр» г. Алматы, 050060 Республика Казахстан Тел.: +7 727 258 5960 Факс: +7 727 258 5961 Einst & Young Li,P Al Farabi ave., 77/7 Esental Tower Almaty, 05060 Republic of Kazakhstan Tel., 17 727 258 5960 Fair 17 727 258 5961

## Independent auditor's report

To the Shareholders and Management of "National Company "KazMunayGas" JSC

#### Opinion

We have audited the consolidated financial statements of National Company "KazMunayGas" JSC and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 31 December 2016, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2016 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* (IESBA Code) and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the consolidated financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.



#### Impairment of non-current assets

We considered this matter to be one of most significance in the audit due to materiality of the balances of non-current assets, including upstream, exploration and evaluation, downstream assets and investments in upstream joint ventures and associates, to the consolidated financial statements, the high level of subjectivity in respect of assumptions underlying impairment analysis and significant judgements and estimates made by the management. In addition, the combination of recent drop in oil prices, devaluation of the Tenge, increased inflation and cost of debt and uncertainty about future economic growth affects the Group's business prospects and therefore triggers potential impairment of the Group's assets.

Significant assumptions included discount rates, oil and petroleum product prices forecasts and inflation and exchange rate forecasts. Significant estimates included production forecast, future capital expenditure and oil and gas reserves available for development and production.

We involved our business valuation specialists in the testing of impairment analysis and calculation of recoverable amount performed by the management. We analyzed the assumptions underlying management forecat. We compared oil and petroleum products prices used in the calculation of recoverable amounts to available market forecasts.

We compared the discount rates and long term growth rates to general market indicators and other available evidence.

We tested the mathematical integrity of the impairment models and assessed the sensitivity analysis.

Information on non-current assets and the impairment tests performed is disclosed in Note 4 to the consolidated financial statements.

#### Discontinued operations

On 15 December 2016, the Group signed a share sale and purchase agreement (SPA) to sell a 51% interest in KMG International NV (KMGI) subsidiary of the Group. The completion of SPA is subject to satisfaction of certain conditions precident until 31 May 2017. If conditions are not satisfied prior to this date but that satisfaction is reasonably likely to occur within a reasonable period after this date, the parties may extend such date. We focused on this area because of the uncertainty of completion of the sale of 51% interest in KMGI and the judgement required to assess whether or not the sale is highly probable. Such assessment impacts the measurement and presentation of assets of KMGI classified as held for sale and liabilities directly associated with them, and the results from discontinued operations, that are material to the consolidated financial statements.

We focused on the analysis of criteria for the classification of assets as held for sale, and operations as discontinued. We examined the SPA and obtained managements' assessment of the status of satisfaction of conditions precident to the transaction. We tested the management's assessment of the fair value less cost to sell of KMGI's assets and liabilities that is based on the terms of the SPA.

Information associated with discontinued operations is disclosed in Note 5 to the consolidated financial statements; a description of the accounting policy and key judgements and estimates is included in Notes 3 and 4 to the consolidated financial statements.



#### Compliance with loan covenants

In accordance with the terms of certain borrowings and bonds issued, the Group should maintain and comply with certain financial and non-financial covenants. There is a higher likelihood that covenants impacted by trading volumes, revenue and profit may be breached particularly in subsidiaries impacted by the low oil prices and higher operating costs, therefore, we focused on this area during our audit. Breaching covenants could result in significant fines and penalties along with funding shortages. Cross default provisions are in place under the Group's financing arrangements with credit institutions and the documentation of bonds issuance. Compliance with the financing covenants is one of the matters of most significance in the audit since it can have a major impact on the going concern assumption used in the preparation of the consolidated financial statements, and on classification of interest-bearing liabilities in the consolidated statement of financial position.

We have examined the terms of financing arrangements with credit institutions and the documentation of bonds issuance and tested the financial covenants compliance calculations.

Information on compliance with covenants is disclosed in Note 20 to the consolidated financial statements.

#### Other information included in the Group's 2016 annual report

Other information consists of the information included in the Group's 2016 Annual Report other than the consolidated financial statements and our auditor's report thereon. Management is responsible for the other information. The Group's 2016 Annual Report is expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

#### Responsibilities of management and the Audit Committee for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations or has no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Group's consolidated financial reporting process.



#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.



We communicate with the Audit Committee, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The partner in charge of the audit resulting in this independent auditor's report is Gulmira Turmagambetova.

Ernst & Young LL'

Gulmira Turmagan betova Auditor / General Director Ernst and Young LLP

Auditor qualification certificate No. 0000374 dated 21 February 1998

Kazakhstan 050060, Almaty Al-Farabi Ave., 77/7

10 March 2017



State audit license for audit activities on the territory of the Republic of Kazakhstan: series  $M\Phi$ / $\Theta$ -2 No. 0000003 issued by the Ministry of finance of the Republic of Kazakhstan on July 15, 2005

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

		As at De	cember 31
In thousands of tenge	Note	2016	2015 (Restated)*
Assets			
Non-current assets			
Property, plant and equipment			
Exploration and evaluation assets	8	2,953,135,665	2,661,342,684
Investment property	9	231,553,168	208,526,063
Intangible assets	10	29,480,044	29,260,917
Long-term bank deposits	11	116,488,612	119,945,37
Investments in joint ventures and associates	12	50,027,102	48,808,421
Deferred income tax asset	13	3,706,276,810	3,422,939,745
VAT receivable	32	71,909,033	107,481,291
		71,918,992	42,455,417
Advances for non-current assets		139,185,121	133,734,033
Bonds receivable from Samruk-Kazyna		37,683,003	37,400,972
Note receivable from a shareholder of a joint venture	14	16,695,758	21,602,249
Note receivable from associate		34,837,804	42,319,688
Loans and receivable due from related parties	17	476,777,932	433,410,880
Other non-current assets		20,687,850	26,259,148
		7,956,656,894	7,335,486,879
Current assets			
nventories			
VAT receivable	15	98,776,900	125,709,383
ncome tax prepaid	1.12.5	68,719,671	88,931,793
Trade accounts receivable	32	74,457,414	60,482,541
Short-term bank deposits	16	279,811,631	95,499,391
Bonds receivable from Samruk-Kazyna	12	1,182,669,493	947,909,540
Cans and reasinghis due for		4,440,000	4,440,000
oans and receivable due from related parties	17	113,616,133	113,045,841
Note receivable from a shareholder of a joint venture Other current assets	14	17,617,100	8,821,698
	16	149,079,608	93,123,601
Cash and cash equivalents	18	878,438,350	770,003,517
		2,867,626,300	2,307,967,305
Assets classified as held for sale	5	1,058,794,076	1 066 202 474
		3,926,420,376	1,066,203,474
Total assets			3,374,170,779
		11,883,077,270	10,709,657,658

The accounting policies and explanatory notes on pages 10 through 85 form an integral part of these consolidated financial statements.

F - 9

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)**

		As at De	ecember 31
In thousands of tenge	Note	2016	2015
	Note	2016	(Restated)*
Equity and liabilities			
Equity			
Share capital	19	696,376,625	000 000 44
Additional paid-in capital	19	243,655,405	696,363,445
Other equity	10	243,033,403	243,655,405
Currency translation reserve	19	1,372,771,521	3,110,573
Retained earnings	10		1,405,325,707
Attributable to equity holders of the Parent Company		3,163,685,193	2,988,542,754
		5,476,710,818	5,336,997,884
Non-controlling interest	19	804 500 007	
Total equity	19	801,560,097	753,179,913
		6,278,270,915	6,090,177,797
Non-current liabilities			
Borrowings	-		
Provisions	20	2,706,101,321	2,932,323,037
Deferred income tax liabilities	22	139,371,823	150,427,821
Financial guarantee	32	264,599,978	218,909,753
Prepayment on oil supply agreements		12,259,980	8,038,985
Other non-current liabilities	21	738,572,306	-
		52,509,205	23,226,111
		3,913,414,613	3,332,925,707
Current liabilities			
Borrowings	00		
Provisions	20	366,438,649	296,545,652
ncome tax payable	22	94,394,277	116,508,954
Trade accounts payable	32	2,301,839	4,114,767
Other taxes payable	23	260,137,009	174,237,185
Financial guarantee	24	34,014,457	40,015,053
Prepayment on oil supply agreements		1,211,481	1,121,173
Other current liabilities	21	249,967,500	-
	23	119,042,249	145,204,352
		1,127,507,461	777,747,136
iabilities directly associated with the assets classified as held for sale			
otal liabilities	5	563,884,281	508,807,018
otal equity and liabilities	_	5,604,806,355	4,619,479,861
our oquity and habilities	-	11,883,077,270	10,709,657,658
Book value per erdinen - L			
Book value per ordinary share	19	10,547	10,219

\* Certain numbers shown here do not correspond to the consolidated financial statements for the year ended December 31, 2015 and reflect adjustments made, refer to Note 6.

Executive vice-president - financial director



Chief accountant

The accounting policies and explanatory notes on pages 10 through 85 form an integral part of these consolidated financial statements.

2

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

		For the years end	ed December 31
In thousands of tenge	Note		2015
D-searching	Note	2016	(Restated)*
Revenue	25	4 957 495 959	
Cost of sales	26	1,857,435,356	1,093,805,922
Gross profit	20	(1,561,746,019)	(1,090,380,226)
		295,689,337	3,425,696
General and administrative expenses	07	1992 1.000	
Transportation and selling expenses	27	(117,675,164)	(211,223,843)
Impairment of property, plant and equipment intensible esset	28	(198,473,083)	(195,320,579)
	29	(3,282,679)	(67,125,848)
Loss on disposal of property plant and equipment interview	29	-	(11,922,192)
accord and investment property net			
Other operating income		(5,620,831)	(3,580,092)
Other operating expenses		19,429,680	21,692,072
Operating loss		(14,821,567)	(19,529,597)
		(24,754,307)	(483,584,383)
Net foreign exchange (loss)/gain			
Finance income	1.1	(12,894,441)	469,508,889
Finance costs	30	167,891,688	172,979,474
Impairment of investments in joint ventures	30	(230,383,354)	(198,337,046)
Impairment of assets classified as held for sale	13	(5,503,379)	(9,342,198)
Impairment of loan given		(92,601)	(85,744)
Share in profit of joint ventures and associates, net	17	(1,346,447)	(10,969,792)
Profit before income tax	31	270,190,990	112,807,416
		163,108,149	52,976,616
ncome tax expenses	22		
oss for the year from continuing operations	32	(163,791,137)	(231,527,690)
		(682,988)	(178,551,074)
Discontinued operations			
Profit after income tax for the year from discontinued operations			
let profit for the year	5	360,854,031	673,234,095
		360,171,043	494,683,021
let profit for the year attributable to:			
quity holders of the Parent Company			
lon-controlling interest		305,849,105	398,325,954
terre sing interest		54,321,938	96,357,067
		360,171,043	494,683,021
			494,003,021

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (continued)

		For the years end	ed December 31
In thousands of tenge	Note	2016	2015 (Restated)*
Other comprehensive income			
Other comprehensive income to be reclassified to profit or loss in subsequent periods			
Exchange differences on translation of foreign energy			
roculturated ullerences on translation of diamont		(38,081,340)	1,180,868,321
caner comprehensive (loss)/incomo to be realized to		-	(106,930,994)
or loss in subsequent periods		Lower Law Contractor	(100100,001)
		(38,081,340)	1,073,937,327
Other comprehensive income not to be reclassified to profit or loss in subsequent periods			
Actuarial gain (loss) on defined benefit plans of the Quit			
Actuarial (loss)\gain on defined benefit plans of the Group		3,775,606	(1,760,276)
i da effect		(127,142)	10,098
Other comprehensive income\(loss) not to be reclassified to		(807,240)	365,421
profit or loss in subsequent periods			000,421
Other comprehensive (loss)/income for the year		2,841,224	(1,384,757)
fotal comprehensive income for the year, net of tax	diana di secondo di se Secondo di secondo di se	(35,240,116)	1,072,552,570
i the year, het of tax		324,930,927	1,567,235,591
fotal comprehensive income for the year attributable to:			1
quity holders of the Parent Company			
Ion-controlling interest		275,618,617	1,353,725,956
and col		49,312,310	213,509,635
Certain numbers shown here do not correspond to the new life in		324,930,927	1,567,235,59

\* Certain numbers shown here do not correspond to the consolidated financial statements for the year ended December 31, 2015 and reflect adjustments made, refer to Note 6.

Executive vice-president - financial director

Chief accountant



# CONSOLIDATED STATEMENT OF CASH FLOWS

In thousands of tenge		For the years ende	2015*
Cash flows from operating activities	Note	2016	(Restated)
Profit before income tax from continuing operations			
Profit before income tax from continuing operations		163,108,149	52,976,616
Profit before income tax from discontinued operations Profit before income tax		357,713,189	653,693,071
rione before income tax		520,821,338	706,669,687
Adjustments for:			
Depreciation, depletion and amortization		181,273,147	
Depreciation, depletion and amortization from discontinued operation		38,939,596	141,483,857
Share in profit of joint ventures and associates, net			41,694,853
Share in profit of joint ventures and associates, her operation, net	31	(270,190,990)	(112,807,416)
Finance costs	20	(1,175,613)	(160,800)
Finance costs from discontinued operation	30	230,383,354	198,337,046
Finance income		10,613,369	19,377,394
Finance income from discontinued operation	30	(167,891,688)	(172,979,474)
Unrealized losses from derivatives an exterior		(1,249,393)	(2,633,900)
Unrealized losses from derivatives on petroleum products		341,709	2,543,060
Realized losses from derivatives on petroleum products Impairment of property, plant and equipment, intangible assets and goodwill		728,846	241,176
Impairment of property, plant and equipment, intangible assets and		3,282,679	79,048,040
goodwill from discontinued operation	-		
Adjustment on the re-measurement to fair value less costs to sell	5	3,982,106	6,490,037
(Reversal)/impairment of VAT receivable	5	16,337,163	160,035,211
Loss on disposal of property, plant and equipment, intangible assets and investment property, net	27	(3,417,616)	51,548,508
Impairment of investments in joint ventures		5,620,831	3,580,092
Impairment of assets classified as held for sale	13	5,503,379	9,342,198
Impairment of loans due from related parties		92,601	85,744
Gain on sale of subsidiary	17	1,346,447	10,969,792
Loss on sale of joint ventures	7	-	(427,840,668)
Provisions	13		6,151,234
Allowance for impairment of trade accounts receivable and other current and non-current assets		13,106,165	99,695,140
Allowance for impairment of trade accounts receivable and other	27	7,482,029	3,158,635
current assets from discontinued operation		9,999,997	8,319,118
Provision for obsolete and slow-moving inventories Provision for obsolete and slow-moving inventories from discontinued operation	27	1,058,595	1,391,281
		4,259,577	(5,875,841)
Recognition of share based payments		1,347,558	1,589,628
Change of share in subsidiaries		(9,550)	-
Unrealized foreign exchange gain		(18,888,571)	(321,841,594)
Operating profit before working capital changes		593,697,065	507,612,038
Change in inventory		23,309,510	57,113,535
Change in VAT receivable		(6,666,694)	(1,186,992)
change in trade accounts receivable and other assets		(199,108,793)	(110,105,376)
change in other taxes payable		(39,469,136)	(47,542,464)
change in prepayment on oil supply agreements	21	1,012,020,000	(41,042,404)
change in trade accounts payable		132,824,726	39,745,815
change in other liabilities		2,220,436	
cash generated from operations		1,518,827,114	(24,663,004) 420,973,552
ncome taxes paid			.20,010,002
		(106,406,440)	(187,135,282)
nterest received		61,212,115	118,778,446
nterest paid		(197,781,983)	(212,864,705)
ash received from derivatives, net		330,120	6,694,868
et cash flow from operating activities			

# **CONSOLIDATED STATEMENT OF CASH FLOWS (continued)**

		For the years end	ded December 31
In thousands of tenge	Note	2016	2015 (Restated)
Cash flows from investing activities			(ricolated)
Withdrawal of bank deposits, net			
Purchase of property, plant and equipment, intangible assets, investment property and exploration and evaluation assets		(269,568,073)	313,189,387
Proceeds from sale of property, plant and equipment, intangible assets, investment property and exploration and evaluation assets		(464,811,894)	(557,448,149
Proceeds from sale of subsidiaries		1,379,771	22,350,510
Dividends received from joint ventures and associates, net of income tax		-	1,372,498,443
Acquisition of and contribution to joint ventures		118,607,550	172,719,434
Refund of contribution to joint ventures		(160,057,189)	(41,435,041)
Repayment of loans and receivable due from related parties		1,672,268	-
Note receivable from associate		125,002,452	43,942,748
Loans given to related parties		6,889,431	8,450,131
Net cash flow from / (used in) investing activities		(222,725,040)	(111,332,668)
activities		(863,610,724)	1,222,934,795
Cash flows from financing activities			
Proceeds from borrowings			
Repayment of borrowings		316,799,290	281,752,106
Distributions to Samruk-Kazyna		(530,514,370)	(1,902,374,221)
Dividends paid to Samruk-Kazyna and National Bank of RK		(2,202,898)	-
Dividends paid to non-controlling interests	33	(90,853,335)	(6,768,531)
ssue of shares		(5,248,975)	(15,851,249)
let cash flow used in financing activities		1	12,700,436
activities		(312,020,287)	(1,630,541,459)
ffects of exchange rate changes on cash and cash equivalents			
let change in cash and cash equivalents		(3,531,543)	243,150,206
		97,018,372	(18,009,579)
ash and cash equivalents at the beginning of the year		808,434,139	906 440 740
ash and cash equivalents at the end of the year		905,452,511	826,443,718
Certain numbers shown here do not correspond to the correctidated of		300,404,011	808,434,139

\* Certain numbers shown here do not correspond to the consolidated financial statements for year ended December 31, 2015 and reflect adjustments made, refer to Note 6.

# **CONSOLIDATED STATEMENT OF CASH FLOWS (continued)**

# NON-CASH AND OTHER TRANSACTIONS: SUPPLEMENTAL DISCLOSURE

The following significant non-cash transactions and other transactions were excluded from the consolidated statement of cash flows:

### Capitalization of borrowing costs

In 2016 the Group capitalized in the carrying amount of property, plant and equipment borrowing costs in the amount of 28,515,460 thousand tenge (2015: 22,911,733 thousand tenge) (Note 5).

# Accounts payable for non-current assets

In 2016 accounts payable for purchases of property, plant and equipment decreased by 14,933,835 thousand tenge (2015: decreased by 30,482,682 thousand tenge).

### Advances paid for non-current assets

In 2016 advances paid for non-current assets increased by 14,475,666 thousand tenge (in 2015: increased by 33,877,621 thousand tenge).

### Purchases of non-current assets

In 2016 purchases of property, plant and equipment was paid with the use of the loans from The Export-Import Bank of China and Japan Bank for International Cooper in the total amount 131,700,644 thousand tenge (2015: 85,487,835 thousand tenge).

# Hedge of income (loss) on translation of borrowings denominated in US dollar

In 2016 the Group utilized hedging of net investments in certain subsidiaries classified as foreign operations against selected borrowings denominated in US dollar (*Note 12*). Effect of income hedging was equal to 37,952,320 thousand tenge which was reclassified from profits and losses to other comprehensive income, under exchange differences on translation of foreign operations (effect of loss hedging in 2015: 1,586,801,249 thousand tenge).

Executive vice-president - financial director

Chief accountant



The accounting policies and explanatory notes on pages 10 through 85 form an integral part of these consolidated financial statements. 7

JSC "National Company "KazMunayGas"

Consolidated financial statements

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

			An Inches as an	indian of the relation of the relation of the	in company			
In thousands of tenge	Share capital	Additional paid-in capital	Other equity	Currency translation reserve	Retained earnings	Total	- Non- controlling interest	Total
As at December 31, 2014	557,072,340	226,761,347	2,105,737	448,739,927	2,627,270,657	3,861,950,008	555.162.424	555.162.424 4 417 112 432
Net profit for the year Other comprehensive income	1	г	1	I	398,325,954	398,325,954	96,357,067	494.683.021
Total comprehensive income for		r	I	956,585,780	(1,185,778)	955,400,002	117,152,568	1,072,552,570
the year	1	1	1	956,585,780	397,140,176	1,353,725,956	213,509,635	1,567,235,591
Contribution to share capital ( <i>Note 19</i> ) Dividends ( <i>Note 19</i> ) Distributions to the Samruk-Kazvna	139,291,105 -	16,894,058 -	1.1	11	- (24,335,911)	156,185,163 (24,335,911)	- (15,790,408)	156,185,163 (40.126.319)
(Note 19) Recognition of share based payments	4	1	1	ı	(6,771,791)	(6,771,791)	1	(6,771,791)
at subsidiaries Transactions with the Samruk-Kazyna	I	I	1,004,836	1	I	1,004,836	584,792	1,589,628
(vore 19) Disposal of subsidiary	ГŢ	гт	11	11	(4,760,377)	(4,760,377)	-	(4,760,377)
As at December 31, 2015	696,363,445	243,655,405	3,110,573	3,110,573 1,405.325.707	2.988 542 764	5 326 007 00 A	(000'02)	(286,530)

F - 16

The accounting policies and explanatory notes on pages 10 through 85 form an integral part of these consolidated financial statements.

Consolidated financial statements

JSC "National Company "KazMunayGas"

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (continued)

			the second to optimize the second of the second of the		fundance a			
In thousands of tenge	Share capital	Additional paid-in capital	Other equity	Currency translation reserve	Retained earnings	Total	- Non- controlling interest	Total
As at December 31, 2015	696,363,445	243,655,405	3,110,573	3,110,573 1,405,325,707	2,988,542,754	5,336,997,884	753.179.913	6.090.177.797
Net profit for the year								
Other comprehensive income		1.	I		002 CCC C	305,849,105	54,321,938	360,171,043
Total comprehensitie income for		-		(001,400,20)	2,323,098	(30,230,488)	(5,009,628)	(35,240,116)
the year	Ţ	I	I	(32,554,186)	308,172,803	275,618,617	49,312,310	324,930,927
Contribution to share capital (Note 19)	13,180		I	1	1	13 180		12 180
Dividends (Note 19)	1	1	1	1	(50 748 803)	150 748 8031	(F 4 6 7 337)	1001 010 101
Distributions to the Samruk-Kazyna					Innoint sinni	(nonint linn)	(177'101'0)	104,010,120)
(Note 19) Transactions with the Samruk-Kazyna	1	1	1	1	(22,401,021)	(22,401,021)	ī	(22,401,021)
(Note 19)	1	1	I	J	(50,871,857)	(50.871.857)	I	(50.871.857)
Recognition of share-based payments	1	1	891,404	1		891.404	518.777	1.410.181
Execution of share-based payments	T	1	(3,740,318)	1	1	(3.740.318)	3.740.318	
Forfeiture of share-based payments	1	1	(39,585)	1	1	(39,585)	(23.038)	(62.623)
Change of share in subsidiaries	1	1	1	1	(8,593)	(8,593)	(926)	(9.549)
As at December 31, 2016	696,376,625	243,655,405	222,074	222.074 1.372.771.521	3.163.685.193	5.476.710.818	801 560 097	6 278 270 915

Executive vice-president - financial director

Chief accountant



The accounting policies and explanatory notes on pages 10 through 85 form an integral part of these consolidated financial statements.

6

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# For the year ended December 31, 2016

# 1. GENERAL

JSC "National Company "KazMunayGas" (the "Company", "KazMunayGas" or "Parent Company") is a wholly owned state oil and gas enterprise of the Republic of Kazakhstan, which was established on February 27, 2002 as a closed joint stock company pursuant to the Decree No. 811 of the President of the Republic of Kazakhstan dated February 20, 2002 and the Resolution of the Government of the Republic of Kazakhstan (the "Government") No. 248 dated February 25, 2002. The Company was formed as a result of the merger of National Oil and Gas Company Kazakhoil CJSC ("Kazakhoil") and National Company Transport Nefti i Gaza CJSC ("TNG"). As the result of the merger, all assets and liabilities, including ownership interest in all entities owned by these companies, have been transferred to KazMunayGas. The Company was reregistered as a joint stock company in accordance with the legislation of the Republic of Kazakhstan in March 2004.

Starting from June 8, 2006, the sole shareholder of the Company was JSC "Kazakhstan Holding Company for State Assets Management "Samruk" ("Samruk"), which in October 2008 was merged with the state owned Sustainable Development Fund "Kazyna" and formed JSC "National Welfare Fund Samruk-Kazyna" ("Samruk-Kazyna"), now renamed to JSC "Sovereign Wealth Fund Samruk-Kazyna". The Government is the sole shareholder of Samruk-Kazyna. On August 7, 2015 National Bank of Republic of Kazakhstan ("National Bank of RK") purchased 10% plus one share of the Company from Samruk-Kazyna.

As at December 31, 2016, the Company has an interest in 42 operating companies (2015: 37) (jointly the "Group").

The Company has its registered office in the Republic of Kazakhstan, Astana, Kabanbay Batyr avenue, 19.

The principal objective of the Group includes, but is not limited, to the following:

- participation in the Government activities relating to the oil and gas sector;
- representation of the state interests in subsoil use contracts through interest participation in those contracts; and
- corporate governance and monitoring of exploration, development, production, processing, transportation and sale of hydrocarbons and the designing, construction and maintenance of oil-and-gas pipeline and field infrastructure.

The consolidated financial statements comprise the financial statements of the Company and its controlled subsidiaries (*Note 35*).

These consolidated financial statements of the Group were approved for issue by the Executive vice-president – financial director and the Chief accountant on March 10, 2017.

# 2. BASIS OF PREPARATION

These consolidated financial statements have been prepared on a historical cost basis, except as described in the accounting policies and the notes to these consolidated financial statements. All values in these consolidated financial statements are rounded to the nearest thousands, except when otherwise indicated.

### **Statement of compliance**

These consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by International Accounting Standards Board ("IASB").

The preparation of the consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the Group consolidated financial statements are disclosed in *Note 4*.

# Foreign currency translation

# Functional and presentation currency

Items included in the financial statements of each of the Group's entities included in these consolidated financial statements are measured using the currency of the primary economic environment in which the entities operate ("the functional currency"). The consolidated financial statements are presented in Kazakhstan tenge ("tenge" or "KZT"), which is the Company's functional currency.

# 2. BASIS OF PREPARATION (continued)

# **Foreign currency translation (continued)**

### Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the consolidated statement of comprehensive income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

Differences arising on settlement or translation of monetary items are recognised in profit or loss with the exception of monetary items that are designated as part of the hedge of the Group's net investment of a foreign operation. These are recognised in other comprehensive income until the net investment is disposed of, at which time, the cumulative amount is reclassified to profit or loss. Tax charges and credits attributable to exchange differences on those monetary items are also recorded in other comprehensive income.

# Group Companies

The results and financial position of all of the Group's subsidiaries, joint ventures and associates (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each statement of financial position presented are translated at the closing rate at that reporting date;
- income and expenses for each statement of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- all resulting exchange differences are recognized as a separate component of other comprehensive income.

# Exchange rates

Weighted average currency exchange rates established by the Kazakhstan Stock Exchange ("KASE") are used as official currency exchange rates in the Republic of Kazakhstan.

The currency exchange rate of KASE as at December 31, 2016 was 333.29 tenge to 1 US dollar. This rate was used to translate monetary assets and liabilities denominated in United States dollars ("US dollar") as at December 31, 2016 (2015: 340.01 tenge to 1 US dollar). The currency exchange rate of KASE as at March 10, 2017 was 317.97 tenge to 1 US dollar.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### New and amended standards and interpretations

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended December 31, 2015, except for the adoption of new standards and interpretations effective as of January 1, 2016. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

The nature and the effect of these changes are disclosed below. Although these new standards and amendments apply for the first time in 2016, they do not have a material impact on the annual consolidated financial statements of the Group. The nature and the impact of each new standard or amendment is described below:

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# New and amended standards and interpretations (continued)

# IFRS 14 Regulatory Deferral Accounts

IFRS 14 is an optional standard that allows an entity, whose activities are subject to rate-regulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first-time adoption of IFRS. Entities that adopt IFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of profit or loss and other comprehensive income. The standard requires disclosure of the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements. IFRS 14 is effective for annual periods beginning on or after January 1, 2016. The Group is an existing IFRS preparer and does not apply this standard.

# Amendments to IFRS 11 Joint Arrangements: Accounting for Acquisitions of Interests

The amendments to IFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business, must apply the relevant IFRS 3 *Business Combinations* principles for business combination accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation if joint control is retained. In addition, a scope exclusion has been added to IFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party. The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation and are prospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments do not have any impact on the Group as there has been no interest acquired in a joint operation during the period.

# Amendments to IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortization

The amendments clarify the principle in IAS 16 *Property, Plant and Equipment* and IAS 38 *Intangible Assets* that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is a part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortise intangible assets. The amendments are effective prospectively for annual periods beginning on or after January 1, 2016. These amendments do not have any impact to the Group given that the Group has not used a revenue-based method to depreciate its non-current assets.

# Amendments to IAS 16 and IAS 41 Agriculture: Bearer Plants

The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. Under the amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of IAS 41 Agriculture. Instead, IAS 16 will apply. After initial recognition, bearer plants will be measured under IAS 16 at accumulated cost (before maturity) and using either the cost model or revaluation model (after maturity). The amendments also require that produce that grows on bearer plants will remain in the scope of IAS 41 measured at fair value less costs to sell. For government grants related to bearer plants, IAS 20 Accounting for Government Grants and Disclosure of Government Assistance will apply. The amendments are retrospectively effective for annual periods beginning on or after January 1, 2016. These amendments do not have any impact to the Group as the Group does not have any bearer plants.

### Amendments to IAS 27 Equity Method in Separate Financial Statements

The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying IFRS and electing to change to the equity method in their separate financial statements will have to apply that change retrospectively. First-time adopters of IFRS electing to use the equity method in their separate financial statements will be required to apply this method from the date of transition to IFRS. The amendments are effective for annual periods beginning on or after January 1, 2016. These amendments do not have any impact on the annual consolidated financial statements of the Group.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# New and amended standards and interpretations (continued)

# Annual improvements 2012-2014 cycle

These improvements are effective for annual periods beginning on or after January 1, 2016. They include:

# IFRS 5 Non-current Assets Held for Sale and Discontinued Operation

Assets (or disposal groups) are generally disposed of either through sale or distribution to owners. The amendment clarifies that changing from one of these disposal methods to the other would not be considered a new plan of disposal, rather it is a continuation of the original plan. There is, therefore, no interruption of the application of the requirements in IFRS 5. This amendment must be applied prospectively.

# IFRS 7 Financial Instruments: Disclosures

# *(i)* Servicing contracts

The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and the arrangement against the guidance for continuing involvement in IFRS 7 in order to assess whether the disclosures are required. The assessment of which servicing contracts constitute continuing involvement must be done retrospectively. However, the required disclosures would not need to be provided for any period beginning before the annual period in which the entity first applies the amendments.

# (ii) Applicability of the amendments to IFRS 7 to condensed interim financial statements

The amendment clarifies that the offsetting disclosure requirements do not apply to condensed interim financial statements, unless such disclosures provide a significant update to the information reported in the most recent annual report. This amendment must be applied retrospectively.

# IAS 19 Employee Benefits

The amendment clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used. This amendment must be applied prospectively.

# IAS 34 Interim Financial Reporting

The amendment clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the interim financial report (e.g., in the management commentary or risk report). The other information within the interim financial report must be available to users on the same terms as the interim financial statements and at the same time. This amendment must be applied retrospectively.

These amendments do not have any impact on the Group.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# New and amended standards and interpretations (continued)

# Annual improvements 2012-2014 cycle (continued)

### Amendments to IAS 1 Disclosure Initiative

The amendments to IAS 1 clarify, rather than significantly change, existing IAS 1 requirements. The amendments clarify:

- the materiality requirements in IAS 1;
- that specific line items in the statement(s) of profit or loss and other comprehensive income and the statement of financial position may be disaggregated;
- that entities have flexibility as to the order in which they present the notes to financial statements;
- that the share of other comprehensive income of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss.

Furthermore, the amendments clarify the requirements that apply when additional subtotals are presented in the statement of financial position and the statement(s) of profit or loss and other comprehensive income. These amendments are effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments do not have any impact on the Group.

### Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception

The amendments address issues that have arisen in applying the investment entities exception under IFRS 10 *Consolidated Financial Statements*. The amendments to IFRS 10 clarify that the exemption from presenting consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity, when the investment entity measures all of its subsidiaries at fair value.

Furthermore, the amendments to IFRS 10 clarify that only a subsidiary of an investment entity that is not an investment entity itself and that provides support services to the investment entity is consolidated. All other subsidiaries of an investment entity are measured at fair value. The amendments to IAS 28 *Investments in Associates and Joint Ventures* allow the investor, when applying the equity method, to retain the fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries.

These amendments must be applied retrospectively and are effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments do not have any impact on the Group as the Group does not apply the consolidation exception.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Standards and interpretations issued but not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's consolidated financial statements are disclosed below. The Group intends to adopt these standards, if applicable, when they become effective.

# IFRS 9 Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments that replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. IFRS 9 brings together all three aspects of the accounting for the financial instruments project: classification and measurement; impairment; and hedge accounting. IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early application permitted. Except for hedge accounting, retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The Group plans to adopt the new standard on the required effective date. The Group plans to adopt the new standard on the required effective date. Overall, the Group expects no significant impact of new requirements on its.

# (a) Classification and measurement

Loans as well as trade receivables are held to collect contractual cash flows and are expected to give rise to cash flows representing solely payments of principal and interest. Thus, the Group expects that these will continue to be measured at amortised cost under IFRS 9. However, the Group will analyse the contractual cash flow characteristics of those instruments in more detail before concluding whether all those instruments meet the criteria for amortised cost measurement under IFRS 9.

# (b) Impairment

IFRS 9 requires the Group to record expected credit losses on all of its debt securities, loans and trade receivables, either on a 12-month or lifetime basis. The Group expects to apply the simplified approach and record lifetime expected losses on all trade receivables. The Group expects a significant impact on its equity due to the unsecured nature of its loans and receivables, but it will need to perform a more detailed analysis which considers all reasonable and supportable information, including forward-looking elements to determine the extent of the impact.

# IFRS 15 Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 and establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The new revenue standard will supersede all current revenue recognition requirements under IFRS. Either a full retrospective application or a modified retrospective application is required for annual periods beginning on or after 1 January 2018. Early adoption is permitted.

During 2016, the Group performed a preliminary assessment of IFRS 15, which is subject to changes arising from a more detailed ongoing analysis. Furthermore, the Group is considering the clarifications issued by the IASB in April 2016 and will monitor any further developments.

# Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between IFRS 10 and IAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that the gain or loss resulting from the sale or contribution of assets that constitute a business, as defined in IFRS 3, between an investor and its associate or joint venture, is recognised in full. Any gain or loss resulting from the sale or contribution of assets that do not constitute a business, however, is recognised only to the extent of unrelated investors' interests in the associate or joint venture. The IASB has deferred the effective date of these amendments indefinitely, but an entity that early adopts the amendments must apply them prospectively. These amendments are not expected to have any impact on the consolidated financial statements of the Group.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Standards and interpretations issued but not yet effective (continued)

# IAS 7 Disclosure Initiative – Amendments to IAS 7

The amendments to IAS 7 Statement of Cash Flows are part of the IASB's Disclosure Initiative and require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes. On initial application of the amendment, entities are not required to provide comparative information for preceding periods. These amendments are effective for annual periods beginning on or after 1 January 2017, with early application permitted. Application of the amendments will result in additional disclosures provided by the Group.

# IAS 12 Recognition of Deferred Tax Assets for Unrealised Losses – Amendments to IAS 12

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognised in the opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact. These amendments are effective for annual periods beginning on or after 1 January 2017 with early application permitted. If an entity applies the amendments for an earlier period, it must disclose that fact. These amendments are not expected to have any impact on the Group.

# IFRS 2 Classification and Measurement of Share-based Payment Transactions — Amendments to IFRS 2

The IASB issued amendments to IFRS 2 Share-based Payment that address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and other criteria are met. The amendments are effective for annual periods beginning on or after 1 January 2018, with early application permitted. The Group is assessing the potential effect of the amendments on its consolidated financial statements.

# IFRS 16 Leases

IFRS 16 was issued in January 2016 and it replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under IAS 17. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognise a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset).

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Standards and interpretations issued but not yet effective (continued)

# IFRS 16 Leases (continued)

Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset. Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognise the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset. Lessor accounting under IFRS 16 is substantially unchanged from today's accounting under IAS 17.

Lessors will continue to classify all leases using the same classification principle as in IAS 17 and distinguish between two types of leases: operating and finance leases.

IFRS 16 also requires lessees and lessors to make more extensive disclosures than under IAS 17.

IFRS 16 is effective for annual periods beginning on or after 1 January 2019. Early application is permitted, but not before an entity applies IFRS 15. A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach. The standard's transition provisions permit certain reliefs.

In 2017, the Group plans to assess the potential effect of IFRS 16 on its consolidated financial statements.

# **Basis of consolidation**

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as of December 31, 2016. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- exposure, or rights, to variable returns from its involvement with the investee, and;
- the ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- rights arising from other contractual arrangements;
- the Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, revenue and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies. Profit or loss and each component of other comprehensive income are attributable to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interest having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group balances, transactions, unrealized gains and losses resulting from intra-group transactions and dividends are eliminated in full. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, noncontrolling interest and other components of equity while any resultant gain or loss is recognised in profit or loss. Any investment retained is recognised at fair value.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# **Business combinations and goodwill**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in general and administrative expenses.

When the Group acquires a business, it assesses the financial assets acquired and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IAS 39 Financial Instruments: Recognition and Measurement, is measured at fair value with changes in fair value recognised either in either profit or loss or as a change to other comprehensive income ("OCI"). If the contingent consideration is not within the scope of IAS 39, it is measured in accordance with the appropriate IFRS. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed off in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

### Business combinations achieved in stages

The acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

In a business combination achieved in stages the acquirer recognises goodwill as of the acquisition date measured as the excess of (a) over (b) below:

- (a) the aggregate of:
  - (i) the consideration transferred measured in accordance with this IFRS 3 *Business Combinations*, which generally requires acquisition-date fair value;
  - (ii) the amount of any non-controlling interest in the acquiree measured in accordance with this IFRS; and
  - (iii) the acquisition-date fair value of the acquirer's previously held equity interest in the acquiree.
- (b) the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Business combinations and goodwill (continued)

### Acquisition of subsidiaries in accordance with the Shareholder instructions

In acquisitions of subsidiaries from third parties made in accordance with the Shareholder instructions, the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed is recognised directly in equity as a distribution to the Parent Company.

# Acquisition of subsidiaries from parties under common control

Acquisitions of subsidiaries from parties under common control are accounted for using the pooling of interest method.

The assets and liabilities of the subsidiary transferred under common control are recorded in the consolidated financial statements at the carrying amounts of the transferring entity (the Predecessor) at the date of the transfer. Related goodwill, if any, inherent in the Predecessor's original acquisition is also recorded in the consolidated financial statements. Any difference between the total book value of net assets, including the Predecessor's goodwill, and the consideration paid is accounted for in the consolidated financial statements as an adjustment to equity.

The consolidated financial statements, including corresponding figures, are presented as if the subsidiary had been acquired by the Group on the date it was originally acquired by the Predecessor.

# Undivided interest in jointly controlled operations

The Group has undivided interest in jointly controlled operations.

Upon acquisition the Group shall recognize in relation to its interest in joint operations its assets, including its share of any assets held jointly; its liabilities, including its share of any liabilities incurred jointly. Subsequently, the Group shall recognize its revenue from the sale of its share of the output arising from the joint operations; its share of the revenue from the sale of the output by the joint operations; and its expenses, including its share of any expenses incurred jointly.

The Group accounts for the assets, liabilities, revenues and expenses relating to its interest in the joint operations in accordance with its accounting policy.

When the Group does not share the joint control over joint operations, it follows the accounting of the parties that share control as discussed in next paragraphs.

# Investment in associates and joint ventures

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but which does not comprise control or joint control over those policies.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining significant influence or joint control are similar to those necessary to determine control over subsidiaries.

The Group's investments in its joint ventures and associates are accounted for using the equity method. Under the equity method, the investment in a joint venture or an associate is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the Group's share of net assets of the joint venture or associate since the acquisition date. Goodwill relating to the joint venture or associate is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The consolidated statement of comprehensive income reflects the Group's share of the results of operations of the joint venture or associate, deducted by the amount of dividends declared from joint venture or associate to the Group. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognised directly in the equity of the joint venture or associate, the Group recognizes its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealized gains and losses resulting from transactions between the Group and the joint venture or associate are eliminated to the extent of the interest in the joint venture or associate.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Investment in associates and joint ventures (continued)

The aggregate of the Group's share in profit or loss of a joint venture and an associate is shown on the face of the consolidated statement of comprehensive income outside operating profit and represents profit or loss after tax and non-controlling interest in the subsidiaries of the joint venture or associate. The financial statements of the joint venture or associate are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring their accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognize an impairment loss on its investment in its joint venture or associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the joint venture or associate is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate or joint venture and its carrying value, and then recognises the loss as 'Impairment of investment in joint venture or associate' in the statement of profit or loss.

Upon loss of joint control over the joint venture or significant influence over the associate, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the joint venture or associate upon loss of joint control or significant influence and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

# Current versus non-current classification

The Group presents assets and liabilities in the consolidated statement of financial position based on current/non-current classification. An asset as current when it is:

- expected to be realised or intended to sold or consumed in normal operating cycle;
- held primarily for the purpose of trading;
- expected to be realised within 12 (twelve) months after the reporting period; or
- cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 (twelve) months after the reporting period.

All other assets are classified as non-current. A liability is current when:

- it is expected to be settled in normal operating cycle;
- it is held primarily for the purpose of trading;
- it is due to be settled within 12 (twelve) months after the reporting period; or
- there is no unconditional right to defer the settlement of the liability for at least 12 (twelve) months after the reporting period.

The Group classifies all other liabilities as non-current. Deferred tax assets and liabilities are always classified as non-current assets and liabilities.

# Oil and natural gas exploration, evaluation and development expenditure

### Costs incurred before obtaining subsoil use rights (licenses)

Costs incurred before obtaining full subsoil use rights (licenses) are expensed in the period in which they are incurred, except when costs are incurred after signing preliminary agreements with the Government of the Republic of Kazakhstan, in such cases costs incurred after this date are capitalized.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Oil and natural gas exploration, evaluation and development expenditure (continued)

# Subsoil use rights and property acquisition costs

Exploration and production subsoil use rights and related property acquisition costs are capitalized within exploration and evaluation assets and subclassified as intangible assets. Each property under exploration and appraisal is reviewed on an annual basis to confirm that drilling activity is planned and it is not impaired. If no future activity is planned, the carrying amount of the exploration subsoil use right and related property acquisition costs is written off. Upon determination of economically recoverable reserves ('proved reserves' or 'commercial reserves') and internal approval of development, the carrying amount of the subsoil use right and related property acquisition costs held on a field-by-field basis is aggregated with exploration and evaluation assets and transferred to oil and gas development assets.

# Exploration and evaluation costs

Once the legal right to explore has been acquired, geological and geophysical exploration costs and costs directly associated with exploration and appraisal wells are capitalized as exploration and evaluation intangible or tangible assets, according to the nature of the costs, until the drilling of the well is complete and the results have been evaluated. These costs include employee remuneration, materials and fuel used, rig costs and payments made to contractors. If no reserves are found, the exploration and evaluation asset is tested for impairment, if extractable hydrocarbons are found and, subject to further appraisal activity, which may include the drilling of further wells, are likely to be developed commercially; the costs continue to be carried as an asset while sufficient/continued progress is made in assessing the commerciality of the hydrocarbon reserves. All such carried costs are subject to technical, commercial and management review as well as review for impairment at least once a year to confirm the continued intent to develop or otherwise extract value from the discovery. When this is no longer the case, the assets are written off. When proved reserves of hydrocarbons are determined and development is sanctioned, the relevant expenditure is transferred to oil and gas development assets after impairment is assessed and any resulting impairment loss is recognized.

### Development costs

Expenditure on the construction, installation or completion of infrastructure facilities such as platforms, pipelines and the drilling of development wells, including unsuccessful development or delineation wells and unforeseen technical problems, is capitalized within oil and gas development assets.

# Oil and gas assets and other property, plant and equipment

Oil and gas assets and other property, plant and equipment are stated at cost less accumulated depreciation, depletion and impairment ("DD&A").

The initial cost of an asset comprises its purchase price or construction cost, borrowing cost for long-term construction or development project, if recognition criteria is met, any costs directly attributable to bringing the asset into operation and the initial estimate of decommissioning obligation, if there is any. The purchase price or construction cost is the aggregate amount paid and the fair value of any other consideration given to acquire the asset.

Oil and gas assets are depreciated using a unit-of-production method, whereas tangible assets are depreciated over proved developed reserves and intangible assets – over proved reserves. Certain oil and gas assets with useful lives less than the remaining life of the fields or term of the subsoil use contract are depreciated on a straight-line basis over useful lives of 4-10 years.

Property, plant and equipment other than oil and gas assets principally comprise buildings, machinery and equipment which are depreciated on a straight-line basis over the expected remaining useful average lives as follows:

Refinery assets	4-100 years
Pipelines	2-30 years
Buildings and improvements	2-100 years
Machinery and equipment	2-30 years
Vehicles	3-35 years
Other	2-20 years

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Oil and gas assets and other property, plant and equipment (continued)

The expected useful lives of property, plant and equipment are reviewed on an annual basis and, if necessary, changes in useful lives are accounted for prospectively.

The carrying value of property, plant and equipment is reviewed for impairment whenever events or changes in circumstances indicate the carrying value may not be recoverable.

An item of property, plant and equipment, inclusive of production wells which stop producing commercial quantities of hydrocarbons and are scheduled for abandonment, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the profit or loss in the period the item is derecognized.

# Intangible assets

Intangible assets are stated at cost, less accumulated amortization and accumulated impairment losses. Intangible assets include expenditure on acquiring subsoil use rights for oil and natural gas exploration, evaluation and development, computer software and goodwill. Intangible assets acquired separately from a business are carried initially at cost. The initial cost is the aggregate amount paid and the fair value of any other consideration given to acquire the asset.

Intangible assets, except for goodwill and subsoil use rights, are amortized on a straight-line basis over the expected remaining useful life. The expected useful lives of the assets are reviewed on an annual basis and, if necessary, changes in useful lives are accounted for prospectively. Computer software costs have an estimated useful life of 3 to 7 years. The carrying value of intangible assets is reviewed for impairment whenever events or changes in circumstances indicate the carrying value may not be recoverable. Goodwill is tested for impairment annually (as at December 31) and when circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of each cash-generating unit (or group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash generating unit is less than their carrying amount an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in future periods.

# **Investment properties**

Investment property is initially measured at cost, including transaction costs. Transaction costs shall be included in the initial measurement.

Since the Group adopted cost model, after initial recognition, investment property is accounted for in accordance with the cost model as set out in IAS 16 *Property, Plant and Equipment* – cost less accumulated depreciation and less accumulated impairment losses.

The depreciation is calculated based on straight line method basis over the expected remaining useful average life of 2-100 years.

At each reporting date, the Group determines the fair value of investment property and in the event that the fair value of the asset exceeds its fair value, the difference is recognized in profit and loss.

Investment property derecognised (eliminated from the statement of financial position) on disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposal. Gains or losses arising from the retirement or disposal of investment property shall be determined as the difference between the net disposal proceeds and the carrying amount of investment property and recognised in profit or loss in the period of the retirement or disposal.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Impairment of non-financial assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators. Impairment losses of continuing operations are recognized in the consolidated statement of comprehensive income in those expense categories consistent with the function of the impaired asset.

The Group bases its impairment calculation on detailed budgets and forecast calculations, which are prepared separately for each of the Group's CGUs to which the individual assets are allocated. These budgets and forecast calculations generally cover a period of 5 (five) years. For longer periods, a long-term growth rate is calculated and applied to projected future cash flows after the fifth year.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Group estimates the asset's or cash-generating unit's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of accumulated depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of comprehensive income.

### Impairment of exploration and evaluation assets

Exploration and evaluation assets are tested for impairment when reclassified to oil and gas development tangible or intangible assets or whenever facts and circumstances indicate impairment. One or more of the following facts and circumstances indicate that the Group should test exploration and evaluation assets for impairment (the list is not exhaustive):

- the period for which the Group entity has the right to explore and appraise in the specific area has expired during the period or will expire in the near future, and is not expected to be renewed;
- substantive expenditure on the further exploration for and evaluation of hydrocarbon resources in the specific area is neither budgeted nor planned;
- exploration for and evaluation of hydrocarbon resources in the specific area have not led to the discovery of commercial viable quantities of hydrocarbon resources and the Group entity has decided to discontinue such activities in the specific area;
- sufficient data exist to indicate that, although a development in the specific area is likely to proceed, the carrying amount of the exploration and evaluation asset is unlikely to be recovered in full from successful development or by sale.

### Non-current assets held for sale and discontinued operations

Non-current assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Non-current assets and disposal groups are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset or disposal group is available for immediate sale in its present condition.

Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Non-current assets held for sale and discontinued operations (continued)

In the consolidated statement of comprehensive income of the reporting period, and of the comparable period of the previous year, income and expenses from discontinued operations are reported separately from income and expenses from continuing operations, down to the level of profit after taxes, even when the Group retains a non-controlling interest in the subsidiary after the sale. The resulting profit or loss (after taxes) is reported separately in the consolidated statement of comprehensive income.

Property, plant and equipment and intangible assets once classified as held for sale are not depreciated or amortized.

# Asset retirement obligation (decommissioning)

Provision for decommissioning is recognized in full, on a discounted cash flow basis, when the Group has an obligation to dismantle and remove a facility or an item of plant, property and equipment and to restore the site on which it is located, and when a reasonable estimate of that provision can be made. The amount recognized is the present value of the estimated future expenditure determined in accordance with local conditions and requirements. A corresponding item of property, plant and equipment of an amount equivalent to the provision is also created. This asset is subsequently depreciated as part of the capital costs of the production and transportation facilities.

Changes in the measurement of an existing decommissioning provision that result from changes in the estimated timing or amount of the outflow of resources embodying economic benefits required to settle the obligation, or change in the discount rate, is accounted for so that:

- (a) changes in the provision are added to, or deducted from, the cost of the related asset in the current period;
- (b) the amount deducted from the cost of the asset shall not exceed its carrying amount. If a decrease in the provision exceeds the carrying amount of the asset, the excess is recognized immediately in the consolidated statement of comprehensive income; and
- (c) if the adjustment results in an addition to the cost of an asset, the Group considers whether this is an indication that the new carrying amount of the asset may not be fully recoverable. If it is such an indication, the Group tests the asset for impairment by estimating its recoverable amount, and accounts for any impairment loss, in accordance with IAS 36.

# **Financial assets**

# Initial recognition and measurement

Financial assets are classified, at initial recognition, as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. All financial assets are recognized initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

The Group financial assets include cash and cash equivalents, short-term bank deposits, bonds receivable from the Parent Company, note receivable from associate, note receivable from a shareholder of a joint venture, loans due from related parties and trade accounts receivable.

### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Financial assets (continued)

# Subsequent measurement (continued)

# Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. This category includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by IAS 39. Derivatives, including separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets at fair value through profit and loss are carried in the consolidated statement of financial position at fair value with net changes in fair value presented as finance costs or finance income through profit or loss.

The consolidated statement of financial position at fair value with changes in fair value recognized in finance income or finance costs in the consolidated statement of comprehensive income. Financial assets designated upon initial recognition at fair value through profit or loss are designated at their initial recognition date and only if the criteria under IAS 39 is satisfied.

The Group has not designated any financial assets upon initial recognition as at fair value through profit or loss.

The Group evaluated its financial assets held for trading, other than derivatives, to determine whether the intention to sell them in the near term is still appropriate. When the Group is unable to trade these financial assets due to inactive markets and management's intention to sell them in the foreseeable future significantly changes, the Group may elect to reclassify these financial assets in rare circumstances. The reclassification to loans and receivables, available-for-sale or held to maturity depends on the nature of the asset. This evaluation does not affect any financial assets designated at fair value through profit or loss using the fair value option at designation, these investments cannot reclassified after initial recognition.

Derivatives embedded in host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated at fair value though profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognised in profit or loss. Re-assessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss.

### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate method (EIR), less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the consolidated statement of comprehensive income. The losses arising from impairment of trade and other receivables are recognized in general and administrative expenses. The losses arising from impairment of loans receivable are recognized in finance costs.

# *Held-to-maturity investments*

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held to maturity when the Group has the positive intention and ability to hold them to maturity. After initial measurement, held to maturity investments are measured at amortized cost using the EIR, less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the consolidated statement of comprehensive income. The losses arising from impairment are recognised in the consolidated statement of comprehensive income as finance costs.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Financial assets (continued)

# Subsequent measurement (continued)

# Available-for-sale financial investments

Available-for-sale financial investments include equity investments and debt securities. Equity investments classified as available-for-sale are those that are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are those that are intended to be held for an indefinite period of time and that may be sold in response to needs for liquidity or in response to changes in the market conditions.

After initial measurement, available-for-sale financial investments are subsequently measured at fair value with unrealized gains or losses recognised in other comprehensive income and credited in the available-for-sale revaluation reserve until the investment is derecognized, at which time the cumulative gain or loss is recognised in other operating income, or the investment is determined to be impaired, when the cumulative loss is reclassified from the available-for-sale revaluation reserve to finance costs in the consolidated statement of comprehensive income. Interest earned whilst holding available-for-sale financial investments is reported as finance income using the EIR method.

The Group evaluates whether the ability and intention to sell its available-for-sale financial assets in the near term is still appropriate. When, in rare circumstances, the Group is unable to trade these financial assets due to inactive markets, the Group may elect to reclassify these financial assets if the management has the ability and intention to hold the assets for foreseeable future or until maturity.

For a financial asset reclassified from the available-for-sale category, the fair value carrying amount at the date of reclassification becomes its new amortized cost and any previous gain or loss on the asset that has been recognised in equity is amortized to profit or loss over the remaining life of the investment using the EIR. Any difference between the new amortized cost and the maturity amount is also amortized over the remaining life of the asset using the EIR. If the asset is subsequently determined to be impaired, then the amount recorded in equity is reclassified to the consolidated statement of comprehensive income.

# Derecognition

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset.

In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Financial assets (continued)

# Impairment of financial assets

The Group assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. An impairment exists if one or more events that has occurred since the initial recognition of the asset (an incurred 'loss event'), has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

# Financial assets carried at amortized cost

For financial assets carried at amortized cost the Group first assesses individually whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment of impairment. If there is objective evidence that an impairment loss has incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial asset original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in current period expenses. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income in the consolidated statement of comprehensive income. Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realized or has been transferred to the Group. If, in a subsequent year, the amount of the estimated impairment loss is increases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR.

### Available-for-sale financial investments

For available-for-sale financial investments, the Group assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

In the case of equity investments classified as available-for-sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. 'Significant' is evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. When there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the consolidated statement of comprehensive income – is removed from other comprehensive and recognised in profits or loss. Impairment are recognised in other comprehensive income.

In the case of debt instruments classified as available-for-sale, the impairment is assessed based on the same criteria as financial assets carried at amortized cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognised in the consolidated statement of comprehensive income.

Future interest income continues to be accrued based on the reduced carrying amount of the asset, using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the consolidated statement of comprehensive income, the impairment loss is reversed through profits or loss.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# Inventories

Inventories are stated at the lower of cost and net realizable value on a first-in first-out ("FIFO") basis. Cost includes all costs incurred in the normal course of business in bringing each product to its present location and condition. The cost of crude oil and refined products is the cost of production, including the appropriate proportion of depreciation, depletion and amortization and overheads based on normal capacity. Net realizable value of crude oil and refined products is based on estimated selling price in the ordinary course of business less any costs expected to be incurred to complete the sale.

# Value added tax (VAT)

The tax authorities permit the settlement of VAT on sales and purchases on a net basis. VAT receivable represents VAT on domestic purchases net of VAT on domestic sales. Export sales are zero rated.

# Cash and cash equivalents

Cash and cash equivalents include cash in bank and cash on hand, demand deposits with banks with original maturities of 3 (three) months or less.

# **Financial liabilities**

# Initial recognition and measurement

Financial liabilities within the scope of IAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value and in the case of loans and borrowings, plus directly attributable transaction costs.

The Group's financial liabilities include trade and other payables, bank overdraft, loans and borrowings and derivative financial instruments.

# Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

# Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss includes financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by IAS 39. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognized in profit or loss.

The Group has not designated any financial liabilities upon initial recognition as at fair value through profit or loss.

# Trade and other payables

Trade payables are recognized initially at fair value and subsequently measured at amortized cost using the EIR.

# Loans and borrowings

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortized cost using the EIR. Gains and losses are recognized in the consolidated statement of comprehensive income when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the EIR. The EIR amortization is included in finance costs.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# **Financial liabilities (continued)**

# Subsequent measurement (continued)

# Loans and borrowings (continued)

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 (twelve) months after the reporting date. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized as part of the cost of that asset. Other borrowing costs are recognized as an expense when incurred.

### Financial guarantee contracts

Financial guarantee contracts issued by the Group are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequently, the liability is measured at the higher of the best estimate of the expenditure required to settle the present obligation at the reporting date and the amount recognised less cumulative amortisation.

# Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

# Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

### Fair value of financial instruments

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs.

For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include using recent arm's length market transactions; reference to the current fair value of another instrument that is substantially the same; a discounted cash flow analysis or other valuation models.

# Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain.

If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# **Provisions (continued)**

# Provision for obligations to the Government

The Government assigns various sponsorship and financing obligations to the Group. Management of the Group believes that such Government's assignments represent constructive obligations of the Group and require recognition on the basis of respective resolution of the Government. Furthermore, as the Government is the ultimate controlling party of the Group, the expenditures on these assignments are recognized as other distributions to the Shareholder directly in the equity.

# **Employee benefits**

### Pension scheme

Payments to defined contribution retirement benefit plans are charged as an expense as they fall due. Payments made to state – managed retirement benefit schemes are dealt with as defined contribution plans where the Group's obligations under the scheme are equivalent to those arising in a defined contribution retirement benefit plan.

# Long-term employee benefits

The Group provides long-term employee benefits to employees before, on and after retirement, in accordance with the collective agreements between the Group entities and their employees. The collective agreement provides for certain one-off retirement payments, financial aid for employees' disability, anniversaries, funeral and other benefits. The entitlement to benefits is usually conditional on the employee remaining in service up to retirement age.

The expected costs of the benefits associated with one-off retirement payments are accrued over the period of employment using the same accounting methodology as used for defined benefit post-employment plans with defined payments upon the end of employment. Actuarial gains and losses arising in the year are taken to other comprehensive income. For this purpose, actuarial gains and losses comprise both the effects of changes in actuarial assumptions and experience adjustments arising because of differences between the previous actuarial assumptions and what has actually occurred. Other movements are recognised in the current period, including current service cost, any past service cost and the effect of any curtailments or settlements.

The most significant assumptions used in accounting for defined benefit obligations are discount rate and mortality assumptions. The discount rate is used to determine the net present value of future liabilities and each year the unwinding of the discount on those liabilities is charged to the consolidated statement of comprehensive income as finance costs. The mortality assumption is used to project the future stream of benefit payments, which is then discounted to arrive at a net present value of liabilities.

Employee benefits other than one-off retirement payments are considered as other long-term employee benefits. The expected cost of these benefits is accrued over the period of employment using the same accounting methodology as used for the defined benefit plan.

These obligations are valued by independent qualified actuaries on an annual basis.

### **Revenue recognition**

Revenue is recognized when it is probable that the economic benefits associated with the transaction will flow to the Group and the amount of revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates, and other sales taxes or duty. The following specific recognition criteria must also be met before revenue is recognized:

# Sale of goods

Revenue from the sale of crude oil, refined products, gas and other products is recognized when delivery has taken place and risks and rewards of ownership of the goods have passed to the buyer.

# Rendering of services

Revenue from rendering of services, such as transportation, refining and oil support services, is recognized when the services have been performed.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# **Revenue recognition (continued)**

### Interest income

For all financial instruments measured at amortised cost and interest-bearing financial assets classified as available for sale, interest income is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or liability. Interest income is included in finance income in the statement of profit or loss.

# **Expense recognition**

Expenses are recognized as incurred and are reported in the consolidated financial statements in the period to which they relate on an accrual basis.

# Income taxes

Income tax for the year comprises current income tax, excess profit tax and deferred tax.

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

Current income tax relating to items recognized directly in equity is recognized in equity and not in the consolidated statement of comprehensive income.

Excess profit tax ("EPT") is treated as an income tax and forms part of income tax expense. In accordance with the applicable tax legislation, the Group accrues and pays EPT in respect of each subsoil use contract, at varying rates based on the ratio of aggregate annual income to deductions for the year for a particular subsoil use contract. The ratio of aggregate annual income to deductions in each tax year triggering the application of EPT is 1.25:1. EPT rates are applied to the part of the taxable income (taxable income after corporate income tax and allowable adjustments) related to each subsoil use contract.

Deferred tax is calculated with respect to both corporate income tax ("CIT") and EPT. Deferred EPT is calculated on temporary differences for assets allocated to subsoil use contracts at the expected rate of EPT to be paid under the contract.

Deferred income tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilized except:

- where the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred income tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# **Income taxes (continued)**

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred income tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred income tax relating to items recognized directly in equity is recognized in equity and not in the consolidated statement of comprehensive income.

Deferred income tax assets and deferred income tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

# Equity

# Non-controlling interest

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from the equity of the Company's owners. Total comprehensive income is attributed to the Company's owners and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

# Share based payments

Employees of some Group entities receive remuneration in the form of share-based payment transactions, whereby employees render services as consideration for equity instruments of a subsidiary in which they are employed ('equity-settled transactions').

The cost of equity-settled transactions with employees is measured by reference to the fair value at the date on which they are granted. The fair value is determined using an appropriate pricing model.

The cost of equity-settled transactions is recognized, together with a corresponding increase in other equity reserves, over the period in which the performance and/or service conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the award ('the vesting date'). The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The consolidated statement of comprehensive income charge or credit for a period represents the movement in cumulative expense recognized as at the beginning and end of that period.

No expense is recognized for awards that do not ultimately vest.

Where the terms of an equity-settled award are modified, the minimum expense recognized is the expense as if the terms had not been modified. An additional expense is recognized for any modification, which increases the total fair value of the share-based payment arrangement, or is otherwise beneficial to the employee as measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognized for the award is recognized immediately. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

# Dividends

Dividends are recognized as a liability and deducted from equity at the reporting date only if they are declared before or on the reporting date. Dividends are disclosed when they are proposed before the reporting date or proposed or declared after the reporting date but before the consolidated financial statements are authorized for issue.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# **Equity (continued)**

# Other distributions to the Shareholder

Expenditures incurred by the Group based on the respective resolution of the Government or decision and instructions of Samruk-Kazyna are accounted for as other distributions through equity. Such expenditures include costs associated with non-core activity of the Group (construction of social assets) and acquisitions of investments.

# Subsequent events

The results of post-year-end events that provide evidence of conditions that existed at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post-year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

# 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of the Group's consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities and assets, at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

# Oil and gas reserves

Oil and gas reserves are a material factor in the Group's computation of depreciation, depletion and amortization expenses. The Group estimates its oil and gas reserves in accordance with the methodology of the Society of Petroleum Engineers ("SPE"). In estimating its reserves under SPE methodology, the Group uses long-term planning prices. Using planning prices for estimating proved reserves removes the impact of the volatility inherent in using year-end spot prices. Management believes that long-term planning price assumptions, which are also used by management for their business planning and investment decisions are more consistent with the long-term nature of the upstream business and provide the most appropriate basis for estimating oil and gas reserves.

All reserve estimates involve some degree of uncertainty. The uncertainty depends mainly on the amount of reliable geological and engineering data available at the time of the estimate and the interpretation of this data.

The relative degree of uncertainty can be conveyed by placing reserves into one of two principal classifications, either proved or unproved. Proved reserves are more certain to be recovered than unproved reserves and may be further sub-classified as developed and undeveloped to denote progressively increasing uncertainty in their recoverability.

Estimates are reviewed and revised annually. Revisions occur due to the evaluation or re-evaluation of already available geological, reservoir or production data, availability of new data, or changes to underlying price assumptions. Reserve estimates may also be revised due to improved recovery projects, changes in production capacity or changes in development strategy. Proved developed reserves are used to calculate the unit of production rates for Depreciation Depletion & Amortization (DD&A) in relation to oil and gas production assets. The Group has included in proved reserves only those quantities that are expected to be produced during the initial subsoil use contract period. This is due to the uncertainties surrounding the outcome of such renewal procedures, since the renewal is ultimately at the discretion of the Government. An increase in the Group's subsoil use contract periods and corresponding increase in reported reserves would generally lead to lower DD&A expense and could materially affect earnings. A reduction in proved developed reserves will increase DD&A expense (assuming constant production), reduce income and could also result in an immediate write-down of the property's book value. Given the relatively small number of producing fields, it is possible that any changes in reserve estimates year on year could significantly affect prospective charges for DD&A.

# 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

# **Recoverability of oil and gas assets**

The Group assesses assets or CGU for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Where an indicator of impairment exists, a formal estimate of the recoverable amount is made, which is considered to be the higher of the fair value less costs to sell and value in use. These assessments require the use of estimates and assumptions such as long-term oil prices, discount rates, future capital requirements, operating performance (including production and sales volumes) that are subject to risk and uncertainty. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset/CGU is considered to be impaired and is written down to its recoverable amount. In assessing recoverable amount the estimated future cash flows are adjusted for the risks specific to the asset group and are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Fair value less costs to sell is identified as the price that would be received to sell the asset in an orderly transaction between market participants and does not reflect the effects of factors that may be specific to the entity and not applicable to entities in general.

As at December 31, 2016 further volatility in crude oil prices, decreased levels of drilling services provided and increases in inflation rate and cost of capital indicated that Group's cash generating units may be impaired. Therefore, for the year ended December 31, 2016 management has carried out a formal assessment of the recoverable amount of its assets. An impairment loss of 3,250,130 thousand tenge tenge (*Note 8*), mainly related to property, plant and equipment of ANS was recognized in the consolidated financial statements.

As at December 31, 2016 KMG EP carried out an assessment due to several indicators that the previous impairment loss for JSC "Ozenmunaigas" (KMG EP subsidiary) may have decreased. Various values for the recoverable amount of JSC "Ozenmunaigas" were reviewed and calculated on the basis of estimating the future cash flows adjusted for the risks specific to JSC "Ozenmunaigas" and discontinued using either a pre-tax or post-tax discount rate of 12.5% and 10%, respectively. The resulting recoverable amount was higher than the carrying value of the assets in all of the calculations, which also was the case when taking into consideration changes to the models' assumptions. Management did not reverse impairment recognized in prior years due to the significant uncertainty surrounding the assumptions used in the model. Changes in assumptions, primarily, stem from macroeconomic factors such as export and domestic oil prices, taxation, foreign exchange rates and price inflation.

ANS calculates recoverable amount using a discounted cash flow model. The discount rate from 12.77% to 16.01% was derived from the CGU's post-tax weighted average cost of capital. The five-year business plans, which are approved on an annual basis, are the primary source of information. They contain forecasts of drilling services volumes, revenues, costs and capital expenditure. Various assumptions such as tariff for the service and cost inflation rates take into account existing prices, foreign exchange rates, other macroeconomic factors and historical trends and variability. Most of the projections beyond the five-year period were inflated using available inflation estimates.

The key assumptions required for the recoverable amount estimation are the oil prices, production volumes, the foreign exchange rate and discount rate.

# Recoverability of downstream, refining and other assets

The Group performed its annual impairment test in December 2016 and 2015. The Group considers the forecast refinery margins and production volumes, among other factors, when reviewing for indicators of impairment. Decline in market forecasts indicated a potential impairment of goodwill and assets of refining, downstream and other segments.

As of December 31, 2016 the Group has material goodwill related to past acquisitions of Pavlodar Oil Chemical Plant JSC ("PNHZ") (*Note 11*).

# 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

### **Recoverability of downstream, refining and other assets (continued)**

# PNHZ

As at December 31, 2016 recoverable amount of PNHZ CGU amounted to 172,520,000 thousand tenge (in 2015: 210,053,000 thousand tenge). It was calculated based on fair value less costs to sell. The fair value less costs to sell calculation is based on a discounted cash flow model. Cash flows assume the highest and best use of assets by independent market participants, i.e. other companies of the same industry in the existing economic environment. The discount rate applied to the cash flow projections is 11.58% (in 2015: 13%), and cash flows beyond the five-year period are extrapolated using a 4.99% growth rate (in 2015: 4.99%).

Based on the results of impairment test no impairment of PNHZ goodwill was identified in 2016.

# Key assumptions used in calculating fair value less costs of disposal

The key assumptions used in calculating fair value less costs of disposal use for PNHZ are as follows:

- volumes of crude oil and oil products output;
- capital expenditures for 2017-2021;
- discount rates.

Volumes of crude oil and oil products output – are the forecasts of the Group with respect to the output of oil products during processing 1 ton of crude oil before and after modernization of PNHZ.

# Capital expenditures

Capital expenditures – costs: a) on reconstruction and modernization of PNHZ; b) necessary to maintain the current condition of the asset.

### Prices of Crude oil in the local market

Prices of Crude oil in the local market – the prices which are based on the assessment of the management of the Group's on purchase of crude oil from local oil producers.

### Discount rates

Discount rates represent the current market assessment of the risks specific to each CGU, taking into consideration the time value of money and individual risks of the underlying assets that have not been incorporated in the cash flow estimates. The discount rate calculation is based on the specific circumstances of the PNHZ and its operating segments and is derived from its weighted average cost of capital (WACC). The WACC takes into account both debt and equity. The cost of equity is derived from the expected return on investment by PNHZ investors. The cost of debt is based on the interest-bearing borrowings the PNHZ is obliged to service. Segment-specific risk is incorporated by applying individual beta factors. The beta factors are evaluated annually based on publicly available market data.

### Sensitivity to changes in assumptions

Results of assessment of recoverable amount of PNHZ are sensitive to changes in key assumptions, in particular, assumptions related to changes in exchange rate of tenge, WACC discount rates and target EBITDA in terminal period. Increase in discount rates by 3.4% from 11.6% to 15%, would result in recoverable amount of goodwill decrease by 39,222,890 thousand tenge. Decrease of target cash flow projections in terminal period by 6% from 55.4% to 49.8% would result in decrease of the recoverable value of goodwill for 3,914,842 thousand tenge.

# 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

# **Recoverability of downstream, refining and other assets (continued)**

# Assets retirement obligations

# Oil and gas production facilities

Under the terms of certain subsoil use contracts, legislation and regulations the Group has legal obligations to dismantle and remove tangible assets and restore the land at each production site. Specifically, the Group's obligation relates to the ongoing closure of all non-producing wells and final closure activities such as removal of pipes, buildings and recultivation of the contract territories, and also obligations to dismantle and remove tangible assets and restore territory at each production site. Since the subsoil use contract terms cannot be extended at the discretion of the Group, the settlement date of the final closure obligations has been assumed to be the end of each subsoil use contract period. If the asset retirement obligations were to be settled at the end of the economic life of oil and gas field, the recorded obligation would increase significantly due to the inclusion of all abandonment and closure costs. The extent of the Group's obligations to finance the abandonment of wells and for final closure costs depends on the terms of the respective subsoil use contracts and current legislation.

Where neither subsoil use contracts nor legislation include an unambiguous obligation to undertake or finance such final abandonment and closure costs at the end of the subsoil use contract term, no liability has been recognized. There is some uncertainty and significant judgment involved in making such a determination. Management's assessment of the presence or absence of such obligations could change with shifts in policies and practices of the Government or in the local industry practice.

The Group calculates asset retirement obligations separately for each contract. The amount of the obligation is the present value of the estimated expenditures expected to be required to settle the obligation adjusted for expected inflation and discounted using average long-term risk-free interest rates for emerging market sovereign debt adjusted for risks specific to the Kazakhstan market.

At each reporting date the Group reviews site restoration provisions, and adjusts them to reflect the current best estimate in accordance with IFRIC 1 *Changes in Existing Decommissioning, Restoration and Similar Liabilities*.

Estimating the future closure costs involves significant estimates and judgments by management. Most of these obligations are many years in the future and, in addition to ambiguities in the legal requirements, the Group's estimate can be affected by changes in asset removal technologies, costs and industry practice. Uncertainties related to the final closure costs are mitigated by the effects of discounting the expected cash flows. The Group estimates future well abandonment cost using current year prices and the average long-term inflation rate.

The long-term inflation and discount rates used to determine the obligation in the consolidated statement of financial position across the Group entities at December 31, 2016 were in the range from 2.04% to 6.7% and from 5.5% to 10.15% respectively (2015: from 2.10% to 6% and from 5.88% to 10.09%). Movements in the provision for asset retirement obligations are disclosed in *Note 22*.

# Major oil and gas pipelines

According to the Law of the Republic of Kazakhstan *On Major Pipelines* which was made effective on July 4, 2014 mainly the Group's two subsidiaries, JSC KazTransOil and Intergas Central Asia JSC the subsidiary of KazTransGaz JSC, have legal obligation to decommission its major oil pipelines at the end of their operating life and to restore the land to its original condition. Asset retirement obligation is calculated based on estimate of the work to decommission and rehabilitate. As at December 31, 2016 the carrying amounts of the Group's asset retirement obligations relating to decommissioning of pipelines and land were 59,539,785 thousand tenge (December 31, 2015: 61,349,603 thousand tenge) (*Note 22*).

# 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

# **Environmental remediation**

The Group also makes judgments and estimates in establishing provisions for environmental remediation obligations. Environmental expenditures are capitalized or expensed depending upon their future economic benefit. Expenditures that relate to an existing condition caused by past operations and do not have a future economic benefit are expensed.

Liabilities are determined based on current information about costs and expected plans for remediation and are recorded on an undiscounted basis if the timing of the procedures has not been agreed with the relevant authorities. The Group's environmental remediation provision represents management best estimate based on an independent assessment of the anticipated expenditure necessary for the Group to remain in compliance with the current regulatory regime in Kazakhstan and Europe. The Group has classified this obligation as non-current except for the portion of costs, included in the annual budget for 2016. For environmental remediation provisions, actual costs can differ from estimates because of changes in laws and regulations, public expectations, discovery and analysis of site conditions and changes in cleanup technology. Further uncertainties related to environmental remediation obligations are detailed in *Note 36*. Movements in the provision for environmental remediation obligations are disclosed in *Note 22*.

# **Employee benefits**

The cost of defined long-term employee benefits before, on and after retirement and the present value of the obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and future pension increases.

Due to the complexity of the valuation, the underlying assumptions and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

# Taxation

In assessing tax risks, management considers to be probable obligations the known areas of tax positions which the Group would not appeal or does not believe it could successfully appeal, if assessed by tax authorities. Such determinations inherently involve significant judgment and are subject to change as a result of changes in tax laws and regulations, amendments to the taxation terms of the Group's subsoil use contracts, the determination of expected outcomes from pending tax proceedings and current outcome of ongoing compliance audits by tax authorities. The provision for tax risks disclosed under other provisions or provisions for taxes in *Note 22*. Further uncertainties related to taxation are disclosed in *Note 36*.

Taxable income is computed in accordance with the tax legislation enacted as at January 1, 2016. Deferred tax is calculated with respect to both CIT and EPT. Deferred CIT and EPT are calculated on temporary differences for assets and liabilities allocated to subsoil use contracts at the expected rates that were enacted by the tax authorities as at December 31, 2016.

Deferred tax assets are recognized for all allowances and unused tax losses to the extent that it is probable that taxable temporary differences and business nature of such expenses will be proved. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of recognized deferred tax assets as at December 31, 2016 was 71,909,033 thousand tenge (2015: 107,481,291 thousand tenge). Further details are disclosed in *Note 32*.

### Fair value of financial instruments

Where the fair value of financial assets and financial liabilities recorded in the consolidated statement of financial position cannot be derived from active markets, they are determined using valuation techniques including the discounted cash flows model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments. Further details are disclosed in *Note 34*.

# **Operating lease commitments – the Group as lessee**

The Group has entered into office space and car leases. The Group has determined that the lessor retains all the significant risks and rewards of ownership of office spaces and cars and so accounts for them as operating leases in the consolidated financial statements.

# 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

# Useful lives of property, plant and equipment

The Group assesses the remaining useful lives of items of property, plant and equipment at least at each financial yearend and, if expectations differ from previous estimates, the changes are accounted for prospectively as a change in an accounting estimate in accordance with IAS 8 *Accounting Policies, Changes in Accounting Estimates and Errors*.

# Fair values of assets and liabilities acquired in business combinations

The Group is required to recognize separately, at the acquisition date, the identifiable assets, liabilities and contingent liabilities acquired or assumed in the business combination at their fair values, which involves estimates. Such estimates are based on valuation techniques, which require considerable judgment in forecasting future cash flows and developing other assumptions.

# **Discontinued operations**

In September 2015, the Group developed a new privatization plan which was subsequently approved by the Government in December 2015. The new privatization plan envisages sale of certain assets including 51% share in KMG International N.V. group (KMG I). On December 15, 2016, following this plan the Group signed share sale and purchase agreement (SPA) to sell a 51% interest in KMG I. The Group estimated fair value of the 51% share in KMG I at 680,000 thousand US dollars (equivalent of 226,637,200 thousand tenge).

The Group considered the subsidiary to meet the criteria to be classified as discontinued operations for the following reasons:

- KMG I is available for immediate sale and can be sold in its current condition;
- the actions to complete the sale were initiated and expected to be completed within one year.

Additional disclosures are provided in Note 5.

# 5. DISCOUNTINUED OPERATIONS AND ASSETS CLASSIFIED AS HELD FOR SALE

The assets and liabilities, classified as discontinued operations and assets classified as held for sale as at December 31, 2016 and the results for 2016 are as follows:

		December 31, 2016 Liabilities directly	Net assets	Profit/(loss) after
In thousands of tenge	Assets classified as held for sale	associated with the assets classified as held for sale	directly associated with the disposal group	income tax for 2016 from discontinued operation
KMG International N.V. Other assets*	1,014,948,431 43.845.645	550,226,128 13,658,153	464,722,303 30,187,492	368,199,241 (7,345,210)
Total	1,058,794,076	563,884,281	494,909,795	360,854,031

\* Other assets include EurasiaAir JSC, Kazakh British Technical University JSC (KBTU) and AZPM JSC

The assets and liabilities, classified as discontinued operations and assets classified as held for sale as at December 31, 2015 and the results for 2015 are as follows:

		December 31, 2015		
In thousands of tenge	Assets classified as held for sale	Liabilities directly associated with the assets classified as held for sale	Net assets directly associated with the disposal group	Profit/(loss) after income tax for 2015 from discontinued operation
KMG International N.V.	1,040,488,939	497,344,648	543,144,291	261,631,071
KMG Kashagan B.V.	1,040,400,939		- 545,144,251	415,610,277
Other assets*	25,714,535	11,462,370	14,252,165	(4,007,253)
Total	1,066,203,474	508,807,018	557,396,456	673,234,095

\* Other assets include EurasiaAir JSC, Aysir Turism ve Inshaat A.S. and Altyn Tolkyn

# 5. DISCOUNTINUED OPERATIONS (continued)

# KMG International N.V. (KMG I)

On December 15, 2016, the Group signed share sale and purchase agreement (SPA) to sell a 51% interest in KMG I. The disposal of KMG I is due to be completed in 2017.

The results of KMG I for the years ended December 31, 2016 and 2015 are presented below:

In thousands of tenge	2016*	2015*
Revenue	1,695,688,049	1,579,288,355
Cost of sales	(1,193,961,256)	(1,056,572,599)
Gross profit	501,726,793	522,715,756
General and administrative expenses	(50,098,705)	(28,105,899)
Transportation and selling expenses	(59,423,245)	(49,874,579)
Impairment of property, plant and equipment and intangible assets, other than goodwill	(3,982,106)	(6,490,037)
Impairment loss recognized on the re-measurement to fair value less costs to sell	(10,327,447)	(160,035,211)
Other operating income	-	126,466
Other operating losses	(2,204,976)	(29,620,808)
Operating profit	375,690,314	248,715,688
Net foreign exchange loss, net	(2,272,190)	(1,677,041)
Finance income	452,245	1,307,723
Finance costs	(10,436,587)	(7,912,085)
Share in profit of associates, net	1,175,613	159,524
Profit before income tax for the year from discontinued operation	364,609,395	240,593,809
Income tax benefit	3,589,846	21,037,262
Profit after income tax for the year from discontinued operation	368,199,241	261,631,071

\* The results are presented after eliminations of intergroup transactions (247,605,667 thousand tenge of revenue and 640,029,453 thousand tenge of cost of sales).

The major classes of assets and liabilities of KMG I, classified as held for sale as at December 31, 2016 and 2015 are as follows:

In thousands of tenge	2016*	2015*
Assets		
Property, plant and equipment	585,545,785	632,565,455
Intangible assets	73,932,864	78,832,132
Investment in associate	12,644,023	11,496,830
Deferred tax asset	34,545,175	39,488,816
Inventories	115,234,684	86,794,671
Trade accounts receivable	128,944,234	90,336,362
Other non-current assets	2,949,283	3,931,742
Other current assets	36,148,634	62,551,082
Cash and cash equivalents	25,003,749	34,491,849
Assets classified as held for sale	1,014,948,431	1,040,488,939
Liabilities		
Borrowings	201,868,754	230,088,353
Deferred income tax liabilities	72,935,184	78,194,199
Provisions	50,706,074	53,394,218
Trade accounts payable	142,278,168	40,766,952
Other taxes payable	17,704,032	18,351,748
Other non-current liabilities	141,648	555,713
Other current liabilities	64,592,268	75,993,465
Liabilities directly associated with the assets classified as held for sale	550,226,128	497,344,648
Net assets directly associated with the disposal group	464,722,303	543,144,291

\* Assets and liabilities are presented after eliminations of intergroup transactions.

# 5. DISCOUNTINUED OPERATIONS (continued)

# KMG International N.V. (KMG I) (continued)

The net cash flows incurred by KMG I are as follows:

In thousands of tenge	2016	2015
Operating	57,998,062	4,299,344
Investing	(34,273,788)	(17,623,100)
Financing	(32,809,432)	2,828,610
Net cash outflows	(9,085,158)	(10,495,146)

As at December 31, 2016, items of property, plant and equipment with the net book value of 372,054,627 thousand tenge related to discontinued operations (2015: 395,631,917 thousand tenge) were pledged as collateral to secure borrowings and payables of KMG I.

As at December 31, 2016 KMG I has pledged trade accounts receivable of approximately 72,640,966 thousand tenge as a collateral under its borrowings (2015: 95,357,123 thousand tenge) related to discontinued operations.

As at December 31, 2016 the initial cost and correspondingly accumulated depreciation of fully depreciated but still in use property, plant and equipment were 174,340,401 thousand tenge (2015: 176,319,465 thousand tenge).

# 6. **RESTATEMENTS**

In 2016 the Group ceased to classify Aysir Turism ve Inshaat A.S. (Aysir) as discontinued operation as the Group did not receive reasonable offers due to unfavorable situation in tourism sector of Turkey. As such Aysir does not meet the criteria of IFRS 5. The assets and liabilities of Aysir were transferred from discontinued operations to continuing operations. The effect of the change on comparative data, including KBTU, is tabulated below.

Effect on financial position as of December 31:	2015
Increase in property, plant and equipment	10,004,228
Increase in intangible assets	3,430,389
Increase in other non-current assets	2,452
Increase in non-current assets	13,437,069
Increase in inventories	202,434
Increase in VAT recoverable	222,428
Increase in trade accounts receivable	238,222
Increase in other current assets	178,037
Increase in cash and cash equivalents	1,426,898
Decrease in assets classified as held for sale	(15,705,088)
Decrease in current assets	(13,437,069)
Increase in deferred income tax liabilities	540,540
Increase in other non-current liabilities	2,039,799
Increase in non-current liabilities	2,580,339
Increase in trade accounts payable	220,929
Increase in other current liabilities	615,537
Decrease in liabilities directly associated with the assets classified as held for sale	(3,416,805)
Increase in current liabilities	(2,580,339)

# 6. **RESTATEMENTS** (continued)

In thousands of tenge	
Effect on performance for the year ended December 31, 2015	
Decrease in revenue	(892,887)
Decrease in cost of sales	3,410,873
Decrease in general and administrative expenses	522,870
Decrease in transportation and selling expenses	27,306
Decrease in other operating income	(864,623)
Decrease in other operating expenses	167,519
Decrease in net foreign exchange gain	(5,071,021)
Decrease in finance income	(351,423)
Increase in finance costs	(2,753)
Decrease in income tax expenses	621,773
Increase in profit after income tax for the year from discontinued operations	2,432,366
Net profit for the year	_

# 7. LOSS OF CONTROL

On October 16, 2015 Company and Samruk-Kazyna completed the sale of 50% of shares of KMG Kashagan B.V. to JSC Samruk-Kazyna ("Shares of Kashagan"). Samruk-Kazyna has transferred Shares of Kashagan to the Group in trust management, respectively, despite the fact that the Group has lost the right of ownership, economic benefits and risk of Shares of Kashagan, including the right to receive distributions and pledges in the charter capital on these shares, the Group remained rights and duties of daily operations of KMG Kashagan B.V.

The Group acquired from Samruk-Kazyna a call option (to buy back) all or part of Shares of Kashagan effective from January 1, 2018 to December 31, 2020.

At the date of loss of control net assets of KMG Kashagan B.V. were as follows:

In thousands of tenge	Net assets at the date of disposal
¥	
Property, plant and equipment	2,886,837,050
Exploration and evaluation assets	156,783,937
Intangible assets	116,181
Trade accounts receivable	21,994,678
VAT receivable	15,945,879
Cash	6,535,012
Other current assets	1,303,225,870
	4,391,438,607
Payable for the acquisition of additional interest in North Caspian Project	688,733,107
Provisions	46,861,625
Trade accounts payable	53,534,962
Current liabilities	1,323,867,747
	2,112,997,441
Net assets	2,278,441,166

The resulting gain on disposal of investment amounted to 432,513,360 thousand tenge. As a result of this transaction the Group has derecognized the assets and liabilities of the former subsidiary, when the control was lost and recognized its retained 50% interest in KMG Kashagan B.V. at its fair value of 1,301,888,532 thousand tenge.

# 8. PROPERTY, PLANT AND EQUIPMENT

In thousands of tenge	Oil and gas assets	Pipelines	Refinery assets	Buildings and improvements	Machinery and equipment	Vehicles	Other	Capital work in progress	Total
Net book value as at December 31,									
2014 (restated)	2,330,978,251	538,898,415	464,213,942	243,316,379	274,933,208	72,311,339	28,380,202	347,937,787	4,300,969,523
Foreign currency translation	1,284,174,730	15,047,843	262,186,613	45,174,980	23,246,210	18,568,584	4,125,478	20,541,729	1,673,066,167
Change in estimate	_	402,875	-	(6,283)	-	_	_	_	396,592
Additions	127,182,596	13,374,711	1,063,269	9,070,592	4,237,799	6,099,948	6,538,739	426,169,509	593,737,163
Disposals	(17,034,031)	(5,665,592)	(2,688,016)	(14,450,659)	(9,066,533)	(3,413,185)	(4,608,245)	(1,783,094)	(58,709,355)
Depreciation charge	(43,195,165)	(19,441,312)	(49,470,221)	(15,729,407)	(27,162,872)	(10,431,501)	(8,793,249)	_	(174,223,727)
Accumulated depreciation and									
impairment on disposals	12,675,768	4,301,686	2,264,498	8,418,714	8,303,055	3,126,521	3,733,079	307,512	43,130,833
Impairment <i>(Note 29)</i>	(15,355,630)	(8,000,633)	-	(16,402,383)	(8,014,756)	(9,354,602)	(762,800)	(8,547,639)	(66,438,443)
Transfers to discontinued operations	(2,894,178,458)	(16,646,251)	(557,952,552)	(84,913,991)	(39,803,482)	(2,757,062)	(8,953,139)	(47,542,564)	(3,652,747,499)
Transfers (to)/from inventory, net	(19,990,810)	1,798,348	259,942	643	288,909	40,341	(2,885)	3,649,919	(13,955,593)
Transfer to assets held for sale, net	(3,956)	-	(15,681)	(34,076)	-	(3,467)	(3,303)	(336)	(60,819)
Transfers to investment property (Note									
10)	(7,239)	-	-	(2,108,669)	(1,578)	-	(63)	(46,304)	(2,163,853)
Transfers to intangible assets, net (Note					(004)		(4, 4, 40)	(070,000)	(4, 405, 000)
11) Transfor from evolution and	(225,329)	-	-	-	(331)	-	(1,149)	(878,830)	(1,105,639)
Transfer from exploration and evaluation assets (Note 9)	19,103,078	_	_	_	_	_	344,256	_	19,447,334
Transfers and reclassifications	95,490,043	82,213,050	127,670,605	12,414,284	33,167,807	1,863,009	3,828,628	(356,647,426)	
Net book value as at December 31,	55,450,045	02,213,030	121,010,000	12,414,204	55,107,007	1,000,009	5,520,020	(000,047,420)	
2015 (restated)	879,613,848	606,283,140	247,532,399	184,750,124	260,127,436	76,049,925	23,825,549	383,160,263	2,661,342,684

## 8. PROPERTY, PLANT AND EQUIPMENT (continued)

In thousands of tenge	Oil and gas assets	Pipelines	Refinery assets	Buildings and improvements	Machinery and equipment	Vehicles	Other	Capital work in progress	Total
Net book value as at December 31,									
2015 (restated)	879,613,848	606,283,140	247,532,399	184,750,124	260,127,436	76,049,925	23,825,549	383,160,263	2,661,342,684
Foreign currency translation	(10,971,334)	-	-	(1,432,872)	(417,878)	(750,283)	(285,909)	98,148	(13,760,128)
Change in estimate	(8,500,916)	(6,079,200)	-	(53,279)	-	-	-	-	(14,633,395)
Additions	83,804,363	2,590,183	692,596	2,288,823	6,554,473	2,536,240	5,060,421	422,448,504	525,975,603
Additions on finance lease	-	-	871,933	-	-	-	-	-	871,933
Disposals	(5,646,977)	(1,734,827)	(1,377,061)	(1,301,727)	(1,893,689)	(4,340,763)	(2,203,070)	(14,650,326)	(33,148,440)
Depreciation charge	(67,800,045)	(22,759,956)	(26,768,931)	(17,306,955)	(26,465,714)	(7,973,698)	(5,998,828)	-	(175,074,127)
Accumulated depreciation and	• • • •	• • • •	• • • •	• • • •	• • • •	• • • •			• • • •
impairment on disposals	5,587,411	1,665,595	917,594	611,453	1,707,023	4,159,902	1,965,237	3,252,309	19,866,524
(Impairment) / reversal of impairment		(, <b>.</b> )			(- ( , , , )	(	(=	<i>(, ,== ,</i> ,,,)	
(Note 29)	1,113,617	(1,206,581)	-	405,314	(641,489)	(918,887)	(544,666)	(1,457,438)	(3,250,130)
Transfers to discontinued operations	(84,640)	-		(4,203,451)	(926,578)	(150,232)	(2,018,896)	(4,135,805)	(11,519,602)
Transfers from inventory, net	15,838	489,059	155,774	1,246	81,689	30,694	19,292	1,297,315	2,090,907
Transfer to assets held for sale, net	(19,911)	-	(17,055)	(113,630)	(2,076)	(210,124)	(203)	-	(362,999)
Transfers (to)/from investment property (Note 10)	-	-	-	(200,042)	(363)	-	967	-	(199,438)
Transfers (to)/from intangible assets,									
net (Note 11)	1,915	-	-	-	-	-	-	(695,965)	(694,050)
Transfer to exploration and evaluation	(2 446 255)							(002 400)	(4 260 677)
assets (Note 9)	(3,446,255)	-	-	-	-	-	-	(923,422)	(4,369,677)
Transfers and reclassifications	3,966,096	64,031,658	93,630,122	48,909,084	39,723,354	1,169,683	13,589,517	(265,019,514)	-
Net book value as at December 31, 2016	877,633,010	643,279,071	315,637,371	212,354,088	277,846,188	69,602,457	33,409,411	523,374,069	2,953,135,665
2010	011,055,010	043,279,071	313,037,371	212,334,000	277,040,100	09,002,457	55,409,411	525,574,009	2,955,155,005
At cost	1,796,687,457	776,793,501	473,343,599	350,113,598	466,840,617	161,145,408	79,902,688	547,812,419	4,652,639,287
Accumulated depreciation and									
impairment	(919,054,447)	(133,514,430)	(157,706,228)	(137,759,510)	(188,994,429)	(91,542,951)	(46,493,277)	(24,438,350)	(1,699,503,622)
Net book value as at December 31, 2016	877,633,010	643,279,071	315,637,371	212,354,088	277,846,188	69,602,457	33,409,411	523,374,069	2,953,135,665
	• •	• •		* *	• •		· ·		
At cost	1,746,242,742	718,921,016	379,475,290	309,283,815	430,146,554	163,397,183	66,470,768	405,772,191	4,219,709,559
Accumulated depreciation and	·,· ·o,= ·=,· ·E	,	2.0,0,200	500,200,010	,,		50, 0, 00		.,,,,
impairment	(866,628,894)	(112,637,876)	(131,942,891)	(124,533,691)	(170,019,118)	(87,347,258)	(42,645,219)	(22,611,928)	(1,558,366,875)
Net book value as at December 31, 2015 (restated)	879,613,848	606,283,140	247,532,399	184,750,124	260,127,436	76,049,925	23,825,549	383,160,263	2,661,342,684
	010,010,010	000,200,110	_ 11,002,000	101,100,124	200,121,100	10,010,020	20,020,010	300,100,200	_,001,012,004

#### 8. **PROPERTY, PLANT AND EQUIPMENT (continued)**

In 2016, the Group capitalized in the carrying amount of property, plant and equipment borrowing costs at the average interest rate of 2.42% in the amount of 28,515,460 thousand tenge which are related to the construction of assets (2015: 22,911,733 thousand tenge at the average interest rate of 4.02%).

As at December 31, 2016, items of property, plant and equipment with the net book value of 483,908,126 thousand tenge (2015: 386,385,948 thousand tenge) were pledged as collateral to secure borrowings and payables of the Group (*Notes 20*).

Additions to capital work in progress are mainly related to modernization projects of the Group refineries located in Atyrau and Pavlodar and development drilling at Ozenmunaigas and Embamunaigas subsidiaries.

As at December 31, 2016 the cost of fully depreciated but still in use property, plant and equipment were 81,065,726 thousand tenge (2015: 77,608,360 thousand tenge).

#### Impairment of property, plant and equipment

In 2016, the Group recorded net impairment loss of 3,250,130 thousand tenge, which is mainly attributable to impairment of property, plant and equipment of ANS in the amount of 3,036,355 thousand tenge.

In 2015, the Group recorded net impairment loss of 66,438,443 thousand tenge, which is mainly attributable to impairment of property, plant and equipment of ANS in the amount of 31,376,902 thousand tenge and KTM in the amount of 19,862,145 thousand tenge.

## 9. EXPLORATION AND EVALUATION ASSETS

In thousands of tenge	Tangible	Intangible	Total
Net book value as at December 31, 2014	230,762,313	46,302,555	277,064,868
Foreign currency translation	67,469,703	8,327,269	75,796,972
Additions	31,712,671	1,792,674	33,505,345
Transfers to discontinued operations	(156,783,937)	_	(156,783,937)
Transfer to property, plant and equipment (Note 8)	(10,936,431)	(8,510,903)	(19,447,334)
Disposals	(437,243)	(537,975)	(975,218)
(Impairment) / reversal of impairment (Note 29)	60,626	(695,259)	(634,633)
Transfers and reclassifications	7,246,576	(7,246,576)	_
Net book value as at December 31, 2015	169,094,278	39,431,785	208,526,063
Foreign currency translation	(677,712)	(339,900)	(1,017,612)
Additions	21,130,985	3,484,421	24,615,406
Transfer from property, plant and equipment (Note 8)	4,369,677	-	4,369,677
Disposals	(18,734)	(4,857,647)	(4,876,381)
Change in estimate	(63,985)	_	(63,985)
Net book value as at December 31, 2016	193,834,509	37,718,659	231,553,168

As at December 31, 2016 and 2015 the exploration and evaluation assets are represented by the following projects:

In thousands of tenge	2016	2015
Project N	84,350,943	79,985,583
Pearls	34,328,596	33,208,533
Zhambyl	31,946,639	26,511,840
Urikhtau	30,326,087	26,259,701
Satpayev	14,653,706	13,090,616
Other	35,947,197	29,469,790
	231,553,168	208,526,063

Exploration costs on Pearls and Satpayev projects are financed by project partners other than the Group. Respective financial liabilities are recognized within borrowings (*Note 20*). The repayment of the financing for these projects depends on the identification of commercially recoverable reserves.

#### **10. INVESTMENT PROPERTY**

In thousands of tenge	Total
Net book value as at December 31, 2014	27,197,634
Additions	708,109
Depreciation charge	(626,727)
Disposals	(180,146)
Transfer from property, plant and equipment (Note 8)	2,163,853
Transfers to inventory	(1,806)
Net book value as at December 31, 2015	29,260,917
Additions	565,862
Depreciation charge	(722,174)
Disposals	(47)
Transfers from assets classified as held for sale	174,243
Transfer from property, plant and equipment (Note 8)	199,438
Transfers from inventory	1,805
Net book value as at December 31, 2016	29,480,044
At cost	32,589,798
Accumulated depreciation and impairment	(3,109,754)
Net book value as at December 31, 2016	29,480,044
At cost	31,446,992
Accumulated depreciation and impairment	(2,186,075)
Net book value as at December 31, 2015	29,260,917

Investment property is mainly represented by Emerald Quarter office building leased under operating lease terms. The management of the Group believes that as at December 31, 2016 the fair value of this building is 26,723,865 thousand tenge (2015: 29,458,335 thousand tenge). The fair value of investment property was based on the market price of the office property (*Note 34*).

## 11. INTANGIBLE ASSETS

		Marketing related intangible			
In thousands of tenge	Goodwill	assets	Software	Other	Total
Net book value as at December 31, 2014 (restated)	111,526,414	32,223,795	19,613,047	22,976,258	186,339,514
	,,	- , -,	-,,-	,,	, , -
Foreign currency translation	8,272,242	23,776,865	2,972,672	8,976,563	43,998,342
Additions	-	-	1,658,595	2,050,381	3,708,976
Disposals	-	(9,385,609)	(3,244,900)	(2,906,355)	(15,536,864)
Amortization charge	-	-	(5,687,134)	(2,704,067)	(8,391,201)
Accumulated amortization and					
impairment on disposals	-	1,874,505	3,028,601	1,437,042	6,340,148
Impairment	(11,922,192)	-	(45,676)	(6,497,133)	(18,465,001)
Transfer from property, plant and			C44 0E7	464 202	1 405 000
equipment, net (Note 8)	-	-	641,257	464,382	1,105,639
Transfer from inventory Transfers to discontinued operations	- (17 072 025)	_ (48,489,556)	29,968 (6.170,201)	(6 651 451)	29,968
Transfers to assets classified as held for	(17,872,825)	(40,409,550)	(6,170,291)	(6,651,451)	(79,184,123)
sale	_	_	(27)	_	(27)
Transfers	_	_	(1,782,506)	1,782,506	(27)
Net book value as at December 31,			(1,102,000)	1,702,000	
2015 (restated)	90,003,639	-	11,013,606	18,928,126	119,945,371
Foreign currency translation	_	_	(1,164)	(1,396,052)	(1,397,216)
Additions	-	-	2,474,012	511,244	2,985,256
Disposals	-	-	(2,357,734)	(477,764)	(2,835,498)
Amortization charge	-	-	(3,620,391)	(1,936,237)	(5,556,628)
Accumulated amortization and					
impairment on disposals	-	-	2,343,001	452,278	2,795,279
Impairment	-	-	(32,549)	-	(32,549)
Transfer from property, plant and equipment, net (Note 8)	-	-	691,448	2,602	694,050
Transfers to discontinued operations					
(Note 5)	-	-	(100,373)	(9,080)	(109,453)
Transfers	-	-	8,236	(8,236)	-
Net book value as at December 31,					
2016	90,003,639	-	10,418,092	16,066,881	116,488,612
At cost	126,946,769	-	33,487,005	24,072,716	184,506,490
Accumulated amortization and	(00.040.400)		(00.000.040)	(0.005.005)	(00.047.070)
impairment	(36,943,130)	-	(23,068,913)	(8,005,835)	(68,017,878)
Net book value as at December 31, 2016	90,003,639	-	10,418,092	16,066,881	116,488,612
At cost	126,946,769	_	32,883,471	24,985,035	184,815,275
Accumulated amortization and impairment	(36 0/3 130)		(21 860 865)	(6.056.000)	(64,869,904)
Net book value as at December 31,	(36,943,130)	_	(21,869,865)	(6,056,909)	(04,009,904)
2015 (restated)	90,003,639	_	11,013,606	18,928,126	119,945,371

#### 11. INTANGIBLE ASSETS (continued)

Carrying amount of goodwill is allocated to each of the group of cash-generating units as follows:

Cash-generating unit	2016	2015
Cash-generating units of PNHZ	88,553,296	88,553,296
Other	1,450,343	1,450,343
Total goodwill	90,003,639	90,003,639

### PNHZ, a 100% subsidiary of KMG RM

In 2016 and 2015, based on the impairment test results, no impairment of PNHZ goodwill was recognized.

For the detailed discussion of testing goodwill for impairment refer to *Note 4*.

#### 12. BANK DEPOSITS

In thousands of tenge	2016	2015
Denominated in US dollar	1,202,060,798	962,456,681
Denominated in tenge	28,256,972	31,416,852
Denominated in other currency	2,378,825	2,844,428
	1,232,696,595	996,717,961

As at December 31, 2016, the weighted average interest rate for long-term bank deposits was 1.16% in US dollars and 4.87% in tenge, respectively (2015: 1.01% in US dollars and 2.31% in tenge, respectively).

As at December 31, 2016, the weighted average interest rate for short-term bank deposits was 1.84% in US dollars, 12.13% in tenge and 0.36% in other foreign currencies, respectively (2015: 1.32% in US dollars, 9.42% in tenge and 1.19% in other foreign currencies, respectively).

In thousands of tenge	2016	2015
Maturities under 1 year	1,182,669,493	947,909,540
Maturities between 1 and 2 years	178,088	27,113
Maturities over 2 years	49,849,014	48,781,308
	1,232,696,595	996,717,961

As at December 31, 2016 bank deposits include cash pledged as collateral of 108,695,345 thousand tenge (2015: 109,580,052 thousand tenge), which are represented mainly by 63,718,200 thousand tenge (2015: 62,595,803 thousand tenge) pledged with SB Sberbank Russia JSC until execution of obligations (April 21, 2017) by Atyrau Oil Refinary LLP (ANPZ) (a subsidiary of KMG RM) on loans received from this bank on construction of the deep oil processing plant at Atyrau Oil Refinary and 33,276,000 thousand tenge (2015: 31,405,000 thousand tenge) at restricted bank accounts designated as a liquidation fund per requirements of subsoil use contracts.

## 13. INVESTMENTS IN JOINT VENTURES AND ASSOCIATES

			December	December 31, 2016		December 31, 2015	
In thousands of tenge	Main activity	Place of business	Carrying value	Percentage ownership	Carrying value	Percentage ownership	
Joint ventures							
Kashagan B.V.	Oil and gas exploration and production	Kazakhstan	1,759,152,117	50.00%	1,624,696,293	50.00%	
Tengizchevroil LLP	Oil and gas exploration and production	Kazakhstan	1,154,183,137	20.00%	1,028,085,031	20.00%	
Mangistau Investments B.V.	Oil and gas development and production	Kazakhstan	191,813,452	50.00%	206,541,978	50.00%	
KazRosGas LLP	Processing and sale of natural gas and refined gas products	Kazakhstan	79,658,348	50.00%	97,406,849	50.00%	
Ural Group Limited BVI	Oil and gas exploration and production	Kazakhstan	72,898,443	50.00%	70,701,382	50.00%	
KazGerMunay LLP	Oil and gas exploration and production	Kazakhstan	71,109,842	50.00%	82,409,608	50.00%	
Kazakhoil-Aktobe LLP	Production of crude oil	Kazakhstan	39,503,663	50.00%	57,773,742	50.00%	
Other			55,079,872		43,998,956		
Associates							
PetroKazakhstan Inc. ("PKI")	Exploration, production and processing of oil and gas	Kazakhstan	144,252,432	33.00%	163,616,692	33.00%	
Caspian Pipeline Consortium (CPC)	Transportation of liquid hydrocarbons	Kazakhstan / Russia	137,035,180	20.75%	45,624,141	20.75%	
Other	Transportation of liquid Hydrocarbons	1103510	1,590,324	20.1070	2,085,073	20.7570	
			3,706,276,810		3,422,939,745		

#### 13. INVESTMENTS IN JOINT VENTURES AND ASSOCIATES (continued)

All of the above joint ventures and associates are strategic for the Group's business.

As at December 31, 2016, the Group's share in unrecognized losses of joint ventures and associates was equal to 357,813,869 thousand tenge (December 31, 2015: 532,570,728 thousand tenge). The Group's change in share of unrecognized losses of joint ventures and associates for 2016 was 174,756,859 thousand tenge (2015: 495,499,453 thousand tenge).

The following table summarizes the movements in the investments in 2016 and 2015:

In thousands of tenge	2016	2015
At January 1	3,422,939,745	1,217,661,400
Share in profits of joint ventures and associates, net (Note 31)	270,190,990	112,807,416
Additional contributions without change in ownership	165,401,066	37,545,354
Refund of contributions without change in ownership	(1,925,543)	_
Dividends received	(118,607,550)	(186,116,705)
Change in dividends receivable	10,160,358	(13,055,008)
Disposals	-	(6,151,234)
Acquisitions	87	3,889,687
Loss of Control over Kashagan (Note 7)	-	1,301,888,532
Impairment of investments	(5,503,379)	(9,342,198)
Other changes in the equity of the joint venture	8,475,525	19,135,708
Transfers to discontinued operation	-	(11,585,151)
Foreign currency translation	(44,854,489)	956,261,944
At December 31	3,706,276,810	3,422,939,745

Additional contributions without change in ownership mainly relates to the cash calls for Kashagan project (159,758,211 thousand tenge or 469,556 thousand US dollars).

#### 13. INVESTMENTS IN JOINT VENTURES AND ASSOCIATES (continued)

The following tables illustrate summarized financial information of material joint ventures, based on financial statements of these entities for 2016:

	KMG	Tengizchevroil	Mangistau Investments	Kazakhoil-	Beineu- Shymkent	KazRosGas	KazGerMunay	Ural Group
In thousands of tenge	Kashagan B.V.	LLP	B.V.	Aktobe LLP	Pipeline LLP	LLP	LLP	Limited BVI
Non-current assets	4,272,763,806	6,865,450,041	395,489,866	85,936,432	449,074,109	9,641,413	152,790,499	215,892,000
Current assets, including	174,986,584	2,424,218,478	95,375,850	28,462,628	115,813,128	244,478,957	50,846,056	310,850
Cash and cash equivalents	86,451,093	1,795,549,215	3,870,651	10,749,817	56,148,742	62,379,300	39,694,839	297,396
Non-current liabilities, including	(601,418,805)	(2,456,711,253)	(65,632,702)	(7,586,856)	(474,773,724)	(454,608)	(27,510,090)	(68,663,338)
Non-current financial liabilities	(250,522,762)	(1,333,160,000)	-	-	(467,117,974)	-	-	(57,970,000)
Current liabilities, including	(328,027,351)	(1,062,041,583)	(41,606,110)	(27,804,878)	(129,935,447)	(94,349,066)	(33,906,781)	(1,742,626)
Current financial liabilities	(271,597,355)	(34,823,472)	-	_	(11,384,051)	-	-	
Equity	3,518,304,234	5,770,915,683	383,626,904	79,007,326	(39,821,934)	159,316,696	142,219,684	145,796,886
Share of ownership	50%	20%	50%	50%	50%	50%	50%	50%
Accumulated unrecognized share of losses	_	-	_	_	19,910,968	-	-	_
Carrying amount of the								
investments as at								
December 31, 2016	1,759,152,117	1,154,183,137	191,813,452	39,503,663	-	79,658,348	71,109,842	72,898,443
Revenue	16,419,924	3,568,833,894	532,016,705	54,593,234	33,827,305	231,655,238	157,268,631	39,899
Depreciation, depletion and								
amortization	(10,493,810)	(453,762,627)	(55,342,813)	(16,043,932)	(9,378,998)	(717,333)	(36,325,000)	(29,672)
Finance income	903,219	9,238,666	52,201	524,548	24	6,256,417	946,000	17,221
Finance costs	(40,494,823)	(172,523,889)	(4,942,864)	(1,006,373)	(11,103,332)	(100,133)	(1,231,000)	(1,652,398)
Income tax expense	58,587,222	(316,950,160)	(20,804,933)	(12,179,837)	-	(14,443,039)	(19,873,000)	(187,093)
Profit/(loss) for the year from	45 454 774	700 554 000	50 500 404	(00.070.057)	44.000.044	07 004 005		
continuing operations	15,451,774	739,551,980	59,532,404	(23,070,957)	14,989,344	37,294,835	10,259,065	(3,155,114)
Profit after income tax for the year from discontinued operations	_	_	_	_	_	_	_	_
Other comprehensive loss	_ (66,056,550)	_ (109,061,451)	_ (294,736)		_	_ (285,886)	_ (2,644,700)	_ (2,751,222)
Total comprehensive	(00,030,330)	(103,001,431)	(234,730)			(203,000)	(2,044,700)	(2,751,222)
income/(loss)	(50,604,776)	630,490,529	59,237,668	(23,070,957)	14,989,344	37,008,949	7,614,365	(5,906,336)
Change in unrecognized share of								
losses	-	-	-	-	10,947,110	-	-	_
Dividends received	-	-	44,347,360	6,734,600	-	36,252,976	27,514,925	_

#### 13. INVESTMENTS IN JOINT VENTURES AND ASSOCIATES (continued)

The following tables illustrate summarized financial information of material joint ventures, based on financial statements of these entities for 2015:

In thousands of tenge	KMG Kashagan B.V.	Tengizchevroil LLP	Mangistau Investments B.V.	Kazakhoil- Aktobe LLP	Beineu- Shymkent Pipeline LLP	KazRosGas LLP	KazGerMunay LLP	Ural Group Limited BVI
					•			
Non-current assets	4,199,332,506	5,924,302,459	411,943,107	102,550,731	391,162,216	51,062,738	196,073,754	207,323,000
Current assets, including	45,113,526	717,423,338	80,562,288	61,427,855	20,300,668	176,399,827	50,367,839	975,080
Cash and cash equivalents	7,396,712	160,541,813	4,659,706	48,137,975	3,945,388	77,193,114	32,655,996	921,000
Non-current liabilities, including	(928,622,901)	(1,150,136,581)	(49,494,943)	(8,812,710)	(359,008,654)	(1,915,629)	(44,473,178)	(63,777,115)
Non-current financial liabilities	(870,094,200)	-	-	-	(352,452,278)	-	-	(53,901,281)
Current liabilities, including	(66,430,545)	(351,164,062)	(29,926,497)	(39,618,392)	(114,170,382)	(30,733,238)	(37,149,199)	(3,118,202)
Current financial liabilities	(5,794,414)	-	-	-	(60,995,739)	-	-	
Equity	3,249,392,586	5,140,425,154	413,083,955	115,547,484	(61,716,152)	194,813,698	164,819,216	141,402,763
Share of ownership	50%	20%	50%	50%	50%	50%	50%	50%
Accumulated unrecognized share of losses	_	_	_	_	30,858,077	_	_	_
Carrying amount of the investments as at December 31, 2015	1,624,696,293	1,028,085,031	206,541,978	57,773,742	_	97,406,849	82,409,608	70,701,382
Revenue	_	2,764,321,171	400,902,519	49,839,377	14,305,380	205,531,466	139,704,176	15,840
Depreciation, depletion and		, - , - ,	,,	-,,-	, ,	,,	, -, -	-,
amortization	(9,197)	(250,414,110)	(33,902,903)	(21,927,401)	(9,566,015)	(959,231)	(18,690,460)	(31,106)
Finance income	124,021	2,756,026	769,375	509,020	_	4,042,950	631,861	11,156
Finance costs	(7,018,371)	(21,001,187)	(3,174,721)	(925,258)	(5,444,889)	(57,118)	(807,440)	(1,079,466)
Income tax expense	(196,290)	(347,421,542)	(12,774,663)	(17,517,878)	-	(37,477,573)	(48,569,000)	8,127
Profit/(loss) for the year from continuing operations	(26,095,270)	810,801,685	39,406,476	(898,458)	(182,581,500)	72,505,952	5,348,554	(9,830,980)
Profit after income tax for the year from discontinued operations	_	_	_	_	_	_	_	
Other comprehensive income	596,620,080	2,269,800,841	_	_	_	79,461,723	77,250,921	66,493,998
Total comprehensive	,	,,,-				-, -,	,,-	-, -,
income/(loss)	570,524,810	3,080,602,526	39,406,476	(898,458)	(182,581,500)	151,967,675	82,599,475	56,663,018
Unrecognized share of losses	_	_	_	_	30,858,076	_	_	_
Dividends received	_	89,154,720	9,355,664	27,655,000	_	40,910,962	13,822,375	

#### 13. INVESTMENTS IN JOINT VENTURES AND ASSOCIATES (continued)

The following tables illustrate summarized financial information about a material associates, based on its financial statements for 2016:

		2016	
In thousands of tenge	PKI	CPC	
Non-current assets	459,502,915	2,099,989,380	
Current assets	97,178,710	86,254,119	
Non-current liabilities	(99,253,349)	(1,139,220,549)	
Current liabilities	(20,299,694)	(540,815,685)	
Equity	437,128,582	506,207,265	
Share of ownership	33%	20.75%	
Goodwill	_	31,997,172	
Carrying amount of the investment as at December 31	144,252,432	137,035,180	
Revenue	128,809,187	546,965,806	
(Loss)/profit for the year	(47,908,279)	390,880,208	
Other comprehensive (loss)\income	(10,771,298)	79,529,104	
Total comprehensive (loss)/income	(58,679,577)	470,409,312	
Change in unrecognized share of losses	_	6,198,893	
Dividends received	-	_	

The following tables illustrate summarized financial information about a material associates, based on its financial statements for 2015:

		2015	
In thousands of tenge	PKI	CPC	
Non-current assets	584,794,086	1,979,004,062	
Current assets	126,835,837	166,133,563	
Non-current liabilities	(83,297,091)	(1,968,693,463)	
Current liabilities	(132,524,675)	(143,505,511)	
Equity	495,808,157	32,938,651	
Share of ownership	33%	20.75%	
Goodwill	_	32,590,478	
Accumulated unrecognized share of losses	_	(6,198,893)	
Carrying amount of the investment as at December 31	163,616,692	45,624,141	
Revenue	127,768,000	332,604,313	
(Loss)/profit for the year from continuing operations	(49,898,215)	40,784,504	
Other comprehensive income	190,848,388	108,928,463	
Total comprehensive income	140,950,173	149,712,967	
Unrecognized share of losses	_	(8,095,569)	
Dividends received	-	· · · · · · · · · · · · · · · · · · ·	

### 13. INVESTMENTS IN JOINT VENTURES AND ASSOCIATES (continued)

The following tables illustrate aggregate financial information of individually immaterial joint ventures (the Group's proportional share):

In thousands of tenge	2016	2015
Non-current assets	1,227,505,089	1,142,214,221
Current assets	358,319,467	325,740,081
Non-current liabilities	(1,612,176,196)	(1,647,126,997)
Current liabilities	(252,278,473)	(268,917,883)
Goodwill	172,214	269,603
Impairment	(3,635,227)	(3,635,227)
Accumulated unrecognized share of losses	(337,172,998)	(495,455,158)
Carrying amount of the investments as at December 31	55,079,872	43,998,956
Profit/(loss) for the year from continuing operations	176,603,625	(486,275,059)
Other comprehensive (losses)/income	(100,559)	1,344,572
Total comprehensive income/(losses)	176,503,066	(484,930,487)
Unrecognized share of income/(losses)	158,282,161	(472,724,347)

The following tables illustrate aggregate financial information of individually immaterial associates (the Group's proportional share):

In thousands of tenge	2016	2015
Non-current assets	6,880,546	698,944
Current assets	2,707,872	6,198,592
Non-current liabilities	(4,848,556)	(2,410,644)
Current liabilities	(3,720,029)	(2,460,419)
Impairment	(159,415)	_
Accumulated unrecognized share of losses	(729,905)	(58,600)
Carrying amount of the investments as at December 31	1,590,324	2,085,073
(Losses)/profit for the year from continuing operations	(514,758)	454,199
Total comprehensive (losses)/income	(514,758)	454,199
Unrecognized share of (losses)/income	(671,305)	(58,600)

## 14. NOTE RECEIVABLE FROM A SHAREHOLDER OF A JOINT VENTURE

In 2007, the Group acquired a 50% interest in a jointly controlled entity, CITIC Canada Energy Limited ("CCEL"), whose investments are involved in oil and natural gas production in the Western Kazakhstan, from its co-investor, State Alliance Holdings Limited, a holding company ultimately belonging to CITIC Group ("CITIC"), and listed on the Hong Kong Stock Exchange.

CCEL is contractually obliged to declare dividends on an annual basis based on available distributable equity. At the same time, for the period until 2020 KMG EP is contractually obliged to transfer any dividends received from CCEL, in excess of a guaranteed amount, to CITIC, up to the total maximum amount, which is equal to 512.3 million US dollars (170,760 million tenge) as at December 31, 2016 (2015: 515.5 million US dollars or 174,994 million tenge). The total maximum amount represents the balance of KMG EP's share of the original purchase price funded by CITIC plus accrued interest. KMG EP has no obligation to pay amounts to CITIC unless it receives an equivalent amount from CCEL. Accordingly, the Group recognizes in its consolidated statement of financial position only the right to receive dividends from CCEL in the guaranteed amount on an annual basis until 2020, plus the right to retain any dividends in excess of the total maximum guaranteed amount. The carrying amount of this receivable at December 31, 2016, was equal to 103 million US dollars (34,312,858 thousand tenge) (2015: 89.3 million US dollars or 30,423,947 thousand tenge).

In addition, KMG EP has the right, subject to certain conditions precedent, to exercise a put option and return the investment to CITIC in exchange for 150 million US dollars plus annual interest of 8% less the cumulative amount of the guaranteed payments received.

#### 14. NOTE RECEIVABLE FROM A SHAREHOLDER OF A JOINT VENTURE (continued)

On November 17, 2008, the annual Guaranteed Amount has been increased from 26.2 million US dollars to 26.9 million US dollars payable in two equal installments not later than June 12 and December 12. After the above amendment the effective interest rate on the receivable from CCEL is 15% per annum.

CCEL equity is nil as CCEL is contractually obliged to distribute all income to its participants, therefore, classifying all distributable income as a liability.

## **15. INVENTORIES**

In thousands of tenge	2016	2015 (Restated)
Materials and supplies	61,605,528	63,817,047
Gas products	20,579,927	28,933,091
Refined products	14,504,132	27,450,624
Crude oil	8,525,374	11,606,349
Less: provision for obsolete inventory	(6,438,061)	(6,097,728)
	98,776,900	125,709,383

#### 16. TRADE ACCOUNTS RECEIVABLE AND OTHER CURRENT ASSETS

In thousands of tenge	2016	2015* (Restated)
Advances paid and propeid evenesses	00 200 255	21 201 070
Advances paid and prepaid expenses Taxes receivable	89,388,255 34,330,632	31,391,070 24,516,318
Other current assets	31,831,789	41,903,866
Less: allowance for impairment	(6,471,068)	(4,687,653)
Total other current assets	149,079,608	93,123,601
Trade accounts receivable	290,199,726	104,414,492
Less: allowance for impairment	(10,388,095)	(8,915,101)
Trade accounts receivable	279,811,631	95,499,391

As at December 31, 2016 and 2015 the above assets were non-interest bearing.

Movements in the allowance for impairment of trade accounts receivable and other current assets were as follows:

In thousands of tenge	Individually impaired
As at December 31, 2014	43,613,960
Charge for the year	20,895,686
Recovered	(4,539,739)
Written off	(1,279,274)
Foreign currency translation	5,077,273
Discontinued operations	(50,165,152)
As at December 31, 2015	13,602,754
Charge for the year	9,141,218
Recovered	(3,565,932)
Written off	(1,794,727)
Discontinued operations	(419,627)
Foreign currency translation	(104,523)
As at December 31, 2016	16,859,163

## 16. TRADE ACCOUNTS RECEIVABLE AND OTHER CURRENT ASSETS (continued)

As at December 31, the ageing analysis of trade accounts receivable is as follows:

		Neither past		Past d	ue but not imp	paired	
In thousands of tenge	Total	due nor impaired	<30 days	30-60 days	61-90 days	91-120 days	>120 days
2016	279,811,631	261,776,745	3,577,040	7,558,909	4,342,068	906,982	1,649,887
2015	95,499,391	75,037,134	3,217,748	6,669,126	4,618,171	600,052	5,357,160

### 17. LOANS AND RECEIVABLE DUE FROM RELATED PARTIES

In thousands of tenge	2016	2015
Loans due from related parties	605,812,462	469,041,982
Receivable due from related parties	-	88,512,853
Less: allowance for impairment of loans to related parties	(15,418,397)	(11,098,114)
	590,394,065	546,456,721
In thousands of tenge	2016	2015
U		
Loans due from related parties in US dollars	185,596,852	226,092,770
Receivable due from related parties in US dollars	-	88,512,853
Loans due from related parties in tenge	403,380,730	230,915,858
Loans due from related parties in other foreign currencies	1,416,483	935,240
	590,394,065	546,456,721
In thousands of tenge	2016	2015
Current portion	113,616,133	113,045,841
Non-current portion	476,777,932	433,410,880
	590,394,065	546,456,721
Loans due from related parties are stated at amortized cost.		
Movements in allowance for impairment of loans to related parties were	e as follows:	
In thousands of tenge		Individually impaired
As at December 31, 2014		71,379
Charge for the year		11,025,736
Recovery		(55,944)
Foreign currency translation		56,943
As at December 31, 2015		11,098,114
Charge for the year		1,425,550
Recovery		(79,103)
Foreign currency translation		2,973,836
As at December 31, 2016		15,418,397

### 18. CASH AND CASH EQUIVALENTS

		2015*
In thousands of tenge	2016	(Restated)
Term deposits with banks – US dollars	435,939,051	499,438,041
Term deposits with banks – tenge	180,075,718	76,341,941
Current accounts with banks – US dollars	245,711,146	159,107,357
Current accounts with banks – tenge	13,214,622	13,494,837
Current accounts with banks – other currencies	1,893,667	17,452,944
Term deposits with banks – other currencies	37,995	3,746,773
Cash-on-hand	1,566,151	421,624
	878,438,350	770,003,517
Cash and cash equivalents attributable to discontinued operations	27,014,161	38,430,622
· · ·	905,452,511	808.434.139

Term deposits with banks are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Group. As at December 31, 2016, the weighted average interest rate for time deposits with banks was 0.61% in US dollars and 8.15% in tenge, respectively (2015: 0.58% in US dollars and 25.31% in tenge, respectively).

As at December 31, 2016 and 2015 cash and cash equivalents were not pledged as collateral.

## **19. EQUITY**

Total number of outstanding, issued and paid shares comprises:

	December 31, 2014	Issued in 2015	December 31, 2015	Issued in 2016	December 31, 2016
Number of shares issued and paid,					
including	528,491,023	55,716,442	584,207,465	5,272	584,212,737
Par value of 27,726.63 tenge	137,900	_	137,900	-	137,900
Par value of 5,000 tenge	59,707,029	_	59,707,029	-	59,707,029
Par value of 2,500 tenge	10,195,321	55,716,442	65,911,763	5,272	65,917,035
Par value of 2,451 tenge	1	_	1	-	1
Par value of 1,000 tenge	1	_	1	-	1
Par value of 921 tenge	1	_	1	-	1
Par value of 858 tenge	1	_	1	-	1
Par value of 838 tenge	1	_	1	-	1
Par value of 704 tenge	1	_	1	-	1
Par value of 592 tenge	1	_	1	-	1
Par value of 500 tenge	458,450,766	-	458,450,766	-	458,450,766
Share capital (000'tenge), including	557,072,340	139,291,105	696,363,445	13,180	696,376,625
Par value of 27,726.63 tenge	3,823,502	_	3,823,502	-	3,823,502
Par value of 5,000 tenge	298,535,145	_	298,535,145	-	298,535,145
Par value of 2,500 tenge	25,488,303	139,291,105	164,779,408	13,180	164,792,588
Par value of 2,451 tenge	2	_	2	-	2
Par value of 1,000 tenge	1	_	1	-	1
Par value of 921 tenge	1	_	1	-	1
Par value of 858 tenge	1	_	1	-	1
Par value of 838 tenge	1	_	1	-	1
Par value of 704 tenge	1	-	1	-	1
Par value of 592 tenge	1	-	1	-	1
Par value of 500 tenge	229,225,382	_	229,225,382	-	229,225,382

#### **19.** EQUITY (continued)

#### Share capital

In 2015 the Company issued 55,716,442 common shares. As consideration for these common shares the Company received cash amounting 12,700,436 thousand tenge and the right to claim payments under "Kazakhstan Note".

The right to claim under the "Kazakhstan Note" are in accordance with the loan agreement dated May 16, 1997 between the Government and Caspian Pipeline Consortium - K JSC. The nominal value as of transfer date amounted 126,590,669 thousand tenge.

In 2016 the Company issued 5,272 common shares. As consideration for these common shares the Company received building in Kyzylorda in the amount 13,179 thousand tenge and cash in the amount 1 thousand tenge.

As at December 31, 2016, 265,346,859 common shares were authorized, but not issued (2015: 265,352,131 common shares).

#### Additional paid-in capital

The excess of the fair value of the "Kazakhstan Note" over its nominal value as at the transfer date amounted 3,518,718 thousand tenge, which was recognized as an additional paid-in capital.

In 2015 the Group recognized additional paid in capital in the amount of 13,375,340 thousand tenge, which represents the fair value of gas pipelines contributed by the Samruk-Kazyna and the Government on trust management terms, which serves as a short-term mechanism until the legal title for pipelines shifts to the Group.

#### Transactions with Samruk-Kazyna

In 2016 the Company provided interest free loan to Samruk-Kazyna, the difference between fair value and nominal value of the loan amounting 50,871,857 thousand tenge (2015: 4,760,377 thousand tenge) recognized as transaction with Samruk-Kazyna in the consolidated statement of changes in equity.

#### **Distributions to Samruk-Kazyna**

In 2016 distributions to Samruk-Kazyna includes: accrual of provision for construction of the Palace of martial arts in Astana city in the amount of 14,275,013 thousand tenge (2015: nil), accrual of provision for construction of the kindergarten in Astana city in the amount of 281,489 thousand tenge (reversed a provision in 2015: 303,146 thousand tenge), reversed of provision for reconstruction of the trade and exhibition center in Moscow in the amount of 152,435 thousand tenge (reversed a provision in 2015: 30,365 thousand tenge), the sponsorship expenses for conducting of International Exhibition Astana EXPO-2017 in the amount of 2,144,808 thousand tenge and the results of operations of PSA LLP (subsidiary of the Group) in the total amount of 5,852,146 thousand tenge (2015: 4,454,291 thousand tenge).

#### Dividends

In 2016 according to the decision of Samruk-Kazyna and National Bank of RK, the Company declared dividends for 2015 at 102.27 tenge per common share in the total amount of 59,748,893 thousand tenge (2015: 24,335,911 thousand tenge).

In 2016 the Group declared dividends in the total of 5,167,227 thousand tenge to the holders of non-controlling interest in KMG EP and KTO (subsidiaries of the Group) (2015: 15,790,408 thousand tenge). As at December 31, 2016 the dividends payable by the Group to the holders of non-controlling interest of 1,862,166 thousand tenge (2015: 1,943,914 thousand tenge).

#### **19.** EQUITY (continued)

#### **Currency translation reserves**

The currency translation reserve is used to record exchange differences arising from the translation of financial statements of the subsidiaries and joint ventures and associates whose functional currency is not Kazakhstani tenge and whose financial results are included in these consolidated financial statements in accordance with the accounting policy.

In 2015 the Group reclassified exchange difference on translation of foreign operations from other comprehensive income to profit and loss amounting 106,930,994 thousand tenge as the result of change in investment ownership interests in KMG Kashagan B.V. (*Note 7*).

#### Book value per share

In accordance with the decision of KASE dated October 4, 2010 financial statements shall disclose book value per share (ordinary and preferred) as of the reporting date, calculated in accordance with the KASE rules.

In thousands of tenge	2016	2015
Total assets	11,883,077,270	10,709,657,658
Less: intangible assets	116,488,612	119,945,371
Less: total liabilities	5,604,806,355	4,619,479,861
Net assets	6,161,782,303	5,970,232,426
Number of ordinary shares	584,212,737	584,207,465
Book value per ordinary share, tenge	10,547	10,219

#### Non-controlling interest

The following tables illustrate information of subsidiaries in which the Group has significant non-controlling interests:

	Country of	201	6	201	5
	incorporation and operation	Share	Carrying value	Share	Carrying value
KazMunayGas Exploration					
Production JSC	Kazakhstan	36.98%	715,007,274	36.79%	666,542,230
KazTransOil JSC	Kazakhstan	10.00%	42,221,868	10.00%	40,542,082
Rompetrol Downstream S.R.L.	Romania	45.37%	41,753,314	45.37%	40,689,678
Rompetrol Petrochemicals S.R.L.	Romania	45.37%	11,002,892	45.37%	11,931,434
Rompetrol Rafinare S.A.	Romania	45.37%	1,775,348	45.37%	4,350,577
Rompetrol Vega	Romania	45.37%	(20,763,577)	45.37%	(22,799,241)
Other			10,562,978		11,923,153
			801,560,097		753,179,913

### **19. EQUITY** (continued)

#### Non-controlling interest (continued)

The following tables illustrate summarized financial information of subsidiaries on a stand-alone bazis, in which the Group has significant non-controlling interests as at December 31, 2016 and for the year then ended:

	KazMunayGas Exploration		Rompetrol	Rompetrol Downstream		Rompetrol Petrochemicals
In thousands of tenge	Production JSC	KazTransOil JSC	Rafinare S.A.	S.R.L.	Rompetrol Vega	S.R.L.
Summarized statement of financial position						
Non-current assets	738,093,000	426,739,640	267,716,078	119,113,167	21,101,988	4,300,369
Current assets	1,372,383,000	112,883,363	137,535,233	80,502,620	7,633,039	22,852,248
Non-current liabilities	(49,282,000)	(57,652,505)	(74,068,991)	(57,160,652)	(22,265,502)	(2,828,719)
Current liabilities	(127,682,000)	(61,396,189)	(327,269,445)	(50,430,727)	(52,232,554)	(73,495)
Total equity	1,933,512,000	420,574,309	3,912,875	92,024,408	(45,763,029)	24,250,403
Attributable to:						
Equity holder of the Parent Company	1,218,504,726	378,352,441	2,137,527	50,271,094	(24,999,452)	13,247,511
Non-controlling interest	715,007,274	42,221,868	1,775,348	41,753,314	(20,763,577)	11,002,892
Summarized statement of comprehensive income						
Revenue	727,154,000	207,107,815	726,258,178	247,673,492	49,722,055	-
Profit/(loss) for the year from continuing	· · ·		· ·			
operations	131,576,000	67,615,565	(4,862,301)	12,978,277	12,529,909	(2,865,715)
Total comprehensive income/(loss) for the year,						
net of tax	120,368,000	67,963,961	(5,675,817)	2,344,256	4,486, 614	(2,046,509)
Attributable to:						
Equity holder of the Parent Company	76,087,439	61,167,565	(3,100,588)	1,280,620	2,450,950	(1,117,967)
Non-controlling interest	44,280,561	6,796,396	(2,575,229)	1,063,636	2,035,664	(928,542)
Dividends declared to non-controlling interests	(51,573)	(5,115,654)	_	-	_	
Summarized cash flow information						
Operating activity	179,725,000	90,257,555	60,338,009	12,991,805	60,117	(29,683)
Investing activity	(252,679,000)	(20,217,330)	(25,786,852)	(4,953,041)	(61,321)	7
Financing activity	(2,265,000)	(51,166,084)	(31,812,694)	(7,598,919)	115	(495)
Net increase/(decrease) in cash and cash		· · ·	· ·	· ·		· · ·
equivalents	(75,219,000)	18,874,141	2,738,463	439,845	(1,089)	(30,171)

### **19. EQUITY** (continued)

#### Non-controlling interest (continued)

The following tables illustrate summarized financial information of subsidiaries on a stand-alone bazis, in which the Group has significant non-controlling interests as at December 31, 2015 and for the year then ended:

	KazMunayGas Exploration		Rompetrol	Rompetrol Downstream		Rompetrol Petrochemicals
In thousands of tenge	Production JSC	KazTransOil JSC	Rafinare S.A.	S.R.L.	Rompetrol Vega	S.R.L.
Summarized statement of financial position						
Non-current assets	713,604,659	426,560,775	303,060,162	122,324,632	21,494,135	5,327,942
Current assets	1,297,145,000	108,836,380	124,877,530	99,027,728	5,650,886	24,666,572
Non-current liabilities	(51,494,130)	(69,508,118)	(80,515,090)	(64,956,676)	(22,698,769)	(3,032,787)
Current liabilities	(147,406,000)	(60,468,222)	(337,833,908)	(66,715,533)	(54,695,893)	(664,821)
Total equity	1,811,849,529	405,420,815	9,588,694	89,680,151	(50,249,641)	26,296,906
Attributable to:						
Equity holder of the Parent Company	1,145,307,299	364,878,733	5,238,117	48,990,473	(27,450,400)	14,365,472
Non-controlling interest	666,542,230	40,542,082	4,350,577	40,689,678	(22,799,241)	11,931,434
Summarized statement of comprehensive income						
Revenue	529,812,000	213,161,761	536,053,867	243,482,603	31,778,403	_
Profit/(loss) for the year from continuing						
operations	243,669,081	73,561,722	5,880,455	(7,869,431)	411,969	(2,609,137)
Total comprehensive income/(loss) for the year,	504 000 000	00 004 070	0.070.054		(00.040.007)	40.005.074
net of tax	501,223,222	89,901,372	9,279,254	35,035,544	(22,918,837)	10,025,371
Attributable to:						
Equity holder of the Parent Company	316,833,526	80,911,235	5,069,076	19,139,217	(12,520,114)	5,476,658
Non-controlling interest	184,389,696	8,990,137	4,210,178	15,896,327	(10,398,723)	4,548,713
Dividends declared to non-controlling interests	(11,065,875)	(4,642,936)	-	-	-	_
Summarized cash flow information						
Operating activity	151,000	113,261,335	5,165,871	1,699,957	346,187	(3,442)
Investing activity	87,143,000	(58,586,404)	(11,843,210)	(2,954,902)	(345,857)	1,226
Financing activity	(30,228,685)	(46,429,364)	6,172,686	563,574	3,510	(428)
Net increase/(decrease) in cash and cash	· · ·	· · ·				· · ·
equivalents	57,065,315	8,245,567	(504,653)	(691,371)	3,840	(2,644)

### 20. BORROWINGS

In thousands of tenge	2016	2015
Fixed interest rate borrowings	2,099,674,818	2,185,653,220
Weighted average interest rates	7.93%	7.82%
Floating interest rate borrowings	972,865,152	1,043,215,469
Weighted average interest rates	4.57%	4.40%
	3,072,539,970	3,228,868,689
In thousands of tenge	2016	2015
US dollar – denominated borrowings	2,846,125,693	3,007,519,468
Tenge – denominated borrowings	226,414,277	221,349,221
	3,072,539,970	3,228,868,689
In thousands of tenge	2016	2015
Current portion	366,438,649	296,545,652
Non-current portion	2,706,101,321	2,932,323,037
	3,072,539,970	3,228,868,689

As at December 31, 2016 and 2015, the debt securities issued and loans comprised:

		Redemption			
Bonds	Issuance amount	date	Interest	2016	2015
Bonds LFB 2008	1,6 billion USD	2018	9.125%	529,821,083	537,528,897
Bonds LFB 2010	1,5 billion USD	2020	7.00%	453,732,442	459,835,697
Bonds LFB 2010	1,25 billion USD	2021	6.375%	375,026,800	380,467,835
Bonds LFB 2013	2 billion USD	2043	5.75%	166,991,558	169,911,347
Bonds LFB 2013	1 billion USD	2023	4.4%	134,371,387	136,531,343
Bonds LFB 2014	1 billion USD	2044	6.00%	9,736,418	9,902,685
Bonds LFB 2014	0,5 billion USD	2025	4.875%	40,558,524	41,220,808
Bonds KFB 2009	120 billion KZT	2019	6M Libor+8.5%	110,551,375	150,176,515
Bonds KFB 2010	100 billion KZT	2017	7%	94,483,326	88,302,174
The Bank of New York Mellon	600 million USD	2017	6.375%	42,929,372	92,311,615
Others				13,193,743	12,781,662
Total				1,971,396,028	2,078,970,578

#### 20. BORROWINGS (continued)

Loans	Issuance amount	Redemption date	Interest	2016	2015
Development bank of Kazakhstan JSC	884 million USD	2023	4.5% + 6M Libor – 7.72%	319,055,961	360,850,249
The Export-Import Bank of China	1 billion USD	2027	Libor + 4.1%	245,894,740	151,844,361
Sberbank Russia Development bank of	400 million USD	2024	12M Libor + 3.5%	134,557,235	137,067,428
Kazakhstan JSC	71 billion KZT	2022-2025	7%-9%	103,733,280	106,013,401
Loan from partners (Project Pearl)	Financing for share of costs KMT in execution of	From beginning of commercial	l		
· · ·	subsoil use contract	exploration	6M Libor + 1%	84,876,946	83,776,032
The Syndicate of banks	604 thousand USD	2017	1 M libor + 2.0 %	53,541,383	-
European Bank for Reconstruction and					
Development	140 thousand USD	2023	3 M libor + 3.15%	46,322,433	-
Japan Bank for Internation	nal		CIRR + 2.19%,		
Cooperation	298 million USD	2025	6M Libor + 1.10%	42,632,934	20,757,136
Loan from partners (Project Satpayev)	Financing for share of costs KMT in execution of	From beginning of commercial	l		
	subsoil use contract	exploration	12M Libor + 1.5%	28,128,262	26,291,533
Halyk bank JSC	72 million USD	2032	6%	23,393,933	23,762,900
Halyk bank JSC	18 billion KZT	2024	5.5%-10%	5,018,872	5,705,273
Loan from partners (Project Zhambyl)	Financing for share of costs KMT in execution of				
	subsoil use contract	exploration	12M Libor + 1%	-	62,827,375
ING BANK	1 billion USD	2016	3M Libor + 2.1%	-	135,461,430
Other	-	_	-	13,987,963	35,540,993
Total				1,101,143,942	1,149,898,111

On October 30, 2009, the Group issued bonds at KASE in the amount of 120,000,000 thousand tenge, which were acquired by JSC Development Bank of Kazakhstan ("DBK"). These bonds are recorded at amortized cost using effective interest rate of 8.96%. During 2016, the Group repurchased portion of these bonds in the amount of 38,118,615 thousand tenge (2015: 19,682,102 thousand tenge).

On March 29, 2016 the Group executed early redemption of bonds from The Bank of New York Mellon in the amount of 142,199 thousand US dollars or 48,368,990 thousand tenge (2015:270,000 thousand US dollars or 82,976,400 thousand tenge). As at December 31, 2016 the carrying amount of these bonds, including interest payable, was equal to 42,929,372 thousand tenge (2015: 92,311,615 thousand tenge). On August 31, 2016 the Company acquired from KC Kazakh B.V. 27% interest in the project Zhambyl ("Project"). The loan given by KC Kazakh B.V. for financing of Company's share in the Project was forgiven. As a result of the transaction the Company recognized an income in the amount of 62,513,395 thousand tenge (*Note 30*).

In 2010, 2012 and 2015, Atyrau Oil Refinery LLP ("ANPZ"), the subsidiary of KMG RM, entered into the credit line agreements for the total amount of 1,135,984 thousand US dollars with DBK. The credit line is used to finance the construction of the aromatic hydrocarbon complex. The Group's property, plant and equipment with carrying value of 483,908,126 thousand tenge (2015: 365,908,183 thousand tenge) was pledged to DBK as loan collateral (*Note 8*).

In accordance with the loan agreement dated May 26, 2016, KTG received a loan from the European Bank for Reconstruction and Development in the amount of 140,000 thousand US dollar (equivalent to 48,143,200 thousand tenge) to the purpose of restructuring obligations. Under the terms of the loan agreement, all payments related to the loan are made in US dollars. KTG shall repay this loan by 26 (twenty-six) consecutive equal quarterly installments commencing on June 5, 2017. The interest is charged at 3m LIBOR plus 3.15% per annum and paid quarterly. As at December 31, 2016 the carrying value of this loan, including interest payable, was equal to 46,322,433 thousand tenge (equivalent to137,524 thousand US dollars) (2015: nil).

#### 20. BORROWINGS (continued)

In 2016 in accordance with the General Agreement on short-term loans with a limit of up to 200,000 thousand US dollars at the rate of 3 months LIBOR + 2% for less than 12 (twelve) months from the date of each tranche development, Citibank, N.A Nassau, Bahamas Branch (the Commonwealth of the Bahamas) and Citibank Kazakhstan JSC (The Syndicate of banks) provided KTG with additional financing in several tranches for replenishment of working capital in the total amount of 194,605,404 thousand tenge (equivalent to 565,600 thousand US dollars). During 2016, the KTG repaid the principal in the amount of 152,980,980 thousand tenge (equivalent to 442,000 thousand US dollars). As at December 31, 2016 the carrying value of this loan, including interest payable, was equal to 53,541,383 thousand tenge (equivalent to 160,645 thousand US dollars) (2015: 9,165,690 thousand tenge or 27,000 thousand US dollars).

ANPZ has concluded a loan agreement with Export-Import Bank of China in the amount of 1,130,409 thousand US dollars (equivalent to 206,130,016 thousand tenge) with interest rate of 4.1% + LIBOR in order to finance the construction of the advanced oil processing plant and payments of principal starting from 2016 till 2025. Interest payment is carried out in terms of semi-annual payments. As at December 31, 2016, the outstanding balance of principal and interest was 228,723,260 thousand tenge and 17,171,480 thousand tenge respectively (in 2015: 150,081,711 thousand tenge and 1,762,650 thousand tenge respectively)

In accordance with loan agreement dated July 15, 2011 KMG Finance Sub B.V. (subsidiary of Cooperative KazMunaiGaz U.A.) repaid borrowings from ING Bank in the amount of 400,000 thousand US dollars (equivalent to 136,696,000 thousand tenge as of settlement date).

In 2016 the Company made an interest repayment of the Eurobonds in the total amount of 369,211 thousand US dollars (equivalent to 123,667,077 thousand tenge on the due date).

As at December 31, 2016, the Group has loans payable to partners on Satpayev and Perl exploration projects of 28,128,262 thousand tenge and 84,876,946 thousand tenge, respectively (2015: 26,291,533 thousand tenge and 83,776,032 thousand tenge, respectively), that originated under the carry-in financing agreements. In accordance with these agreements, all exploration costs on these projects are initially financed by the project partners apart from the Group. The loan principal and interest are payable by the Group to partners of these projects only upon successful oil discovery at the project fields and sufficiency of free cash flows from the project.

At the end of 2015 the Group performed early redemption of bonds at LSE totalling 3.68 billion US dollars, as a result of these transaction was earned an income in the amount of 54,836,897 thousand tenge (*Note 30*).

As at December 31, 2015 MDC (Oil and Gas N Block Kazakhstan) GmbH assigned its 24.50% portion in the project N to the Group. As a result of the transaction the Company recognised an income in the amount of KZT 37,329,326 thousand (*Note 30*).

#### Covenants

The Group has limitations in terms of the acceptance of debt obligations according to the documentation of international bonds issues. Thus, the debt increase is limited to the need to comply with a financial ratio, which is defined as the ratio of consolidated net debt to the total amount of the consolidated earnings before interest, taxes, depreciation and amortization (EBITDA) with a threshold value of 3.5. As of December 31, 2016 and December 31, 2015, the Group complies with this restrictive condition.

Also, the Group is required to ensure execution of the financial and non-financial covenants under the terms of the loan agreements. Failure to comply with financial covenants gives the lenders the right to demand early repayment of loans. As of December 31, 2016 and December 31, 2015, the Group complied with all financial and non-financial covenants.

#### Hedge of net investment in the foreign operations

As at December 31, 2016 certain borrowings denominated in foreign currency were designated as hedge instrument for the net investment in the foreign operations. In 2016, income of 37,952,320 thousand tenge (2015: losses of 1,586,801,249 thousand tenge) on the translation of these borrowings were transferred to other comprehensive income and offset the loss on translation of foreign operations.

#### 21. OIL SUPPLY AGREEMENT

In 2016 the Group entered into long-term crude oil and liquefied petroleum gas ("LPG") supply agreement. The total minimum delivery volume approximates 30 million tons of crude oil and 1 million tons of LPG in the period from the date of the contract to March 2020 from Tengizchevroil LLP ("Tengizchevroil"), Mangistaumunaigaz JSC and Karazhanbasmunai JSC oil production, approximately equal to 30 million tons and 1 million tons, respectively.

As part of this transaction, the Group received prepayment of 2,966,005 thousand US dollars (equivalent of 1,012,020,000 thousand tenge at the date of transaction) net of transaction costs, which to be discharged by oil supply from Tengizchevroil (joint venture of the Group) starting from April 2017.

The agreement stipulates pricing calculation with reference to market quotes and prepayments are settled through physical deliveries of crude oil and LPG.

According to the agreement the Group shall ensure that the crude oil and LPG volumes required to be delivered are unencumbered.

The delivery of oil under this agreement commenced from April 2016. The Group considers this agreement to be regular way agreement to deliver non-financial items in accordance with the Group's expected sale requirements.

The outstanding balance of prepayment is subject to interest at Libor + 1.85% per annum.

#### 22. PROVISIONS

	Asset			Provision for gas	Employee		
	retirement	environmen-	Provision	transpor-	benefit		
In thousands of tenge	obligations	tal obligation	for taxes	tation	obligations	Other	Total
As at December 31,							
2014	114,024,291	39,623,445	15,717,351	13,328,668	27,590,340	23,576,407	233,860,502
Foreign currency	114,024,201	00,020,440	10,717,001	10,020,000	21,000,040	20,010,401	200,000,002
translation	32,519,478	16,289,887	3,306,898	-	-	4,934,703	57,050,966
Change in estimate	3,278,918	89,321	8,670,258	-	-	1,837,442	13,875,939
Unwinding of discount	8,058,071	1,250,258	_	-	-	48,542	9,356,871
Provision for the year	(5,060,493)	102,375	60,558,923	11,484,510	9,552,956	11,346,095	87,984,366
Transfers to	, · · · ,						
discontinued							
operation	(47,392,848)	· · · · /	-	-	-	(13,057,083)	(95,645,501)
Recovered	-	(34,351)	(1,195,125)	-	-	(2,163,327)	(3,392,803)
Unused amounts	(000 500)	(4.045.004)					(0.504.004)
reversed	(689,500)	( , , , ,	-	-	-	-	(2,504,881)
Use of provision	(608,667)	(2,553,683)	(23,829,983)	-	(2,070,334)	(4,586,017)	(33,648,684)
As at December 31, 2015	104,129,250	17,756,301	63,228,322	24,813,178	35,072,962	21,936,762	266,936,775
2013	104,129,230	17,750,501	03,220,322	24,013,170	33,072,902	21,930,702	200,930,775
Foreign currency							
translation	(365,138)	-	(9,212)	-	-	(3,740)	(378,090)
Change in estimate	(18,428,561)	(3,365,970)	-	-	-	-	(21,794,531)
Unwinding of discount	8,158,788	1,251,920	-	-	2,608,255	39,655	12,058,618
Provision for the year	1,044,732	10,187	9,274,588	-	(2,491,391)	15,584,607	23,422,723
Recovered	(1,167,110)	_	(20,989,376)	(451,720)	_	(930,923)	(23,539,129)
Unused amounts	• • • •						• • • •
reversed	(48,750)	-	-	-	-	-	(48,750)
Use of provision	(1,779,270)	(1,273,771)	(3,457,469)	-	(2,811,727)	(13,569,279)	(22,891,516)
As at December 31, 2016	91,543,941	14,378,667	48,046,853	24,361,458	32,378,099	23,057,082	233,766,100
2010	31,343,341	14,370,007	-0,0-0,033	<u>≁</u> +,301,+30	52,570,033	23,037,002	233,700,100

As at December 31, 2016 other provisions include provision for construction of the Palace of martial arts in the amount 11,303,508 thousand tenge (2015: nil), provision for reconstruction of the trade and exhibition center in the amount of 5,875,276 thousand tenge (2015: 6,054,816 thousand tenge) and provision for construction of golf club in the amount of 3,238,730 thousand tenge (2015: 13,320,988 thousand tenge).

Provision for gas transportation relates to the Group's commitment on reimbursement of losses incurred by PetroChina. Under the agreement on gas borrowing the Group has commitments to PetroChina to reimburse the supported costs and losses incurred by PetroChina due to gas borrowing and its return.

Current portion and long-term portion are segregated as follows:

In thousands of tenge	Asset retirement obligations	Provision for environmen- tal obligation	Provision for taxes	Provision for gas transpor- tation	Employee benefit obligations	Other	Total
As at December 31, 2016							
Current portion	819,946	487,031	48,046,853	24,361,458	2,380,419	18,298,570	94,394,277
Long-term portion	90,723,995	13,891,636	-	-	29,997,680	4,758,512	139,371,823
Provision as at							
December 31, 2016	91,543,941	14,378,667	48,046,853	24,361,458	32,378,099	23,057,082	233,766,100
As at December 31, 2015							
Current portion	914,771	8,310,515	63,228,322	24,813,178	2,162,074	17,080,094	116,508,954
Long-term portion	103,214,479	9,445,786	_	_	32,910,888	4,856,668	150,427,821
As at December 31, 2015	104,129,250	17,756,301	63,228,322	24,813,178	35,072,962	21,936,762	266,936,775

A description of significant provisions, including critical estimates and judgments used, is included in Note 4.

#### 23. TRADE ACCOUNTS PAYABLE AND OTHER CURRENT LIABILITIES

In thousands of tenge	2016	2015 (Restated)
Advances received	30,463,723	30,276,485
Due to employees	33,259,709	30,227,320
Dividends payable	1,862,166	33,048,356
Other	53,456,651	51,652,191
Total other current liabilities	119,042,249	145,204,352
Trade accounts payable	260,137,009	174,237,185

Trade accounts payable is denominated in the following currencies as of December 31:

In thousands of tenge	2016	2015 (Restated)
Tenge	210,992,037	138,525,047
US dollars	36,935,083	34,652,490
Euro	219,061	673,149
Other currency	11,990,828	386,499
Total	260,137,009	174,237,185

As at December 31, 2016 and 2015, trade accounts payable and other current liabilities were not interest bearing.

## 24. OTHER TAXES PAYABLE

In thousands of tenge	2016	2015
Rent tax on crude oil export	5,189,479	7,124,401
Individual income tax	5,936,494	5,121,419
Mineral extraction tax	4,488,819	15,855,702
VAT	4,375,978	3,547,256
Withholding tax from non-residents	4,418,027	4,575,186
Excise tax	107,067	102,509
Other	9,498,593	3,688,580
	34,014,457	40,015,053

#### 25. REVENUE

In thousands of tenge	2016	2015 (Restated)
Sales of crude oil	705,983,894	121,652,310
Sales of gas and gas products	334,478,483	250,052,997
Transportation fee	322,341,649	300,198,287
Sales of refined products	293,076,283	235,461,998
Refining of oil and oil products	99,137,367	78,160,260
Quality bank for crude oil	(19,864,051)	(12,731,642)
Other revenue	122,281,731	121,011,712
	1,857,435,356	1,093,805,922

Sales of crude oil to the market is performed through KMG I except sales under oil supply agreement (Note 21).

#### 26. COST OF SALES

		2015
In thousands of tenge	2016	(Restated)
Crude oil	678,037,107	
Payroll	281,672,842	264,684,012
Depreciation, depletion and amortization	167,171,547	125,640,063
Materials and supplies	108,734,417	376,371,706
Other taxes	53,593,187	45,412,479
Transportation costs	47,654,973	44,184,858
Mineral extraction tax	40,676,527	68,196,680
Electricity	37,924,337	34,200,157
Repair and maintenance	32,546,598	23,850,186
Other	113,734,484	107,840,085
	1,561,746,019	1,090,380,226

## 27. GENERAL AND ADMINISTRATIVE EXPENSES

		2015
In thousands of tenge	2016	(Restated)
Payroll	55,055,626	55,999,274
Consulting services	11,969,388	10,073,266
Other taxes	8,195,559	5,876,211
Depreciation and amortization	6,748,431	8,772,446
Social payments, out of payroll	6,249,461	9,018,150
Charitable donations and sponsorship	1,544,528	7,347,604
VAT that cannot be offset	1,252,092	2,312,065
Allowance for impairment of trade accounts receivable	3,614,402	366,508
Allowance for impairment of long term advances	2,000,000	_
Allowance for impairment of other current assets	1,867,627	2,833,600
Allowance for obsolete inventories	1,058,595	1,391,281
Impairment of VAT receivable	(3,417,616)	51,548,508
Allowance for fines, penalties and tax provisions	(10,849,789)	27,970,940
Other	32,386,860	27,713,990
	117,675,164	211,223,843

## 28. TRANSPORTATION AND SELLING EXPENSES

In thousands of tenge	2016	2015 (Restated)
Customs duty	84,119,112	84,592,482
Transportation	67,903,136	44,547,149
Rent tax on crude oil export	19,981,204	41,556,722
Payroll	6,834,599	7,709,726
Depreciation and amortization	6,408,306	6,762,144
Other	13,226,726	10,152,356
	198,473,083	195,320,579

# 29. IMPAIRMENT OF PROPERTY, PLANT AND EQUIPMENT, INTANGIBLE ASSETS AND GOODWILL, NET

Intangible assets (Note 11)	32,549	52,772
Exploration and evaluation assets (Note 9)	-	634,633
Goodwill (Note 11)	-	11,922,192
Property, plant and equipment (Note 8)	3,250,130	66,438,443
In thousands of tenge	2016	2015 (Restated)

## 30. FINANCE INCOME / FINANCE COST

#### **Finance income**

		2015
In thousands of tenge	2016	(Restated)
Interest income on bank deposits, loans and bonds	75,638,208	47,540,011
Derecognition of liabilities	62,513,395	44,411,619
Amortization of discount on loans due from related parties	21,378,184	20,456,740
Income from early repayment of debt securities issued	-	54,836,897
Other	8,361,901	5,734,207
	167,891,688	172,979,474

#### **Finance costs**

In thousands of tenge	2016	2015 (Restated)
Interest on loans and debt securities issued	169,590,948	164,836,556
Amortization of discount on loans and debt securities issued	14,933,481	8,880,840
Unwinding of discount on asset retirement obligations and provision for		
environmental obligation	9,410,708	8,528,403
Discount on assets with non-market interest rate	4,077,354	3,042,132
Other	32,370,863	13,049,115
	230,383,354	198,337,046

## 31. SHARE IN PROFIT OF JOINT VENTURES AND ASSOCIATES, NET

		2015
In thousands of tenge	2016	(Restated)
Tengizchevroil LLP	147,910,396	162,160,337
Caspian Pipeline Consortium	74,908,750	367,216
Mangistau Investments B.V.	29,766,202	19,703,238
KazRosGas LLP	18,647,418	36,252,976
Valsera Holdings B.V.	10,414,188	(123,491)
Kashagan B.V.	7,725,887	(13,047,635)
KazGerMunay LLP	5,129,532	2,674,277
Ural Group Limited	(1,577,557)	(4,915,490)
Beineu-Shymkent Pipeline	(3,452,438)	(60,432,674)
Kazakhoil-Aktobe LLP	(11,535,479)	(449,229)
PetroKazakhstan Inc.	(15,809,732)	(16,466,411)
Kazakh-Chinese Gas Pipeline	-	(17,540,840)
Share in (loss)/profit of other joint ventures and associates	8,063,823	4,625,142
	270,190,990	112,807,416

#### 32. INCOME TAX EXPENSES

As at December 31, 2016 income taxes prepaid the amount of 74,457,414 thousand tenge (2015: 60,482,541 thousand tenge) are represented by corporate income tax. As at December 31, 2016 income taxes payable in the amount of 2,301,839 thousand tenge (2015: 4,114,767 thousand tenge) are represented mainly by corporate income tax.

Income tax expense comprised the following for the years ended December 31:

		2015
In thousands of tenge	2016	(Restated)
Current income tax		
Corporate income tax	80,090,378	163,625,299
Excess profit tax	(1,128,184)	8,130,592
Withholding tax on dividends and interest income	4,637,262	15,564,793
Deferred income tax		
Corporate income tax	45,733,941	(37,650,281)
Excess profit tax	15,543,024	2,812,418
Withholding tax on dividends and interest income	18,914,716	79,044,869
Income tax expenses	163,791,137	231,527,690

According to the 2006 amendments to the tax legislation, which were effective starting from the fiscal years beginning on January 1, 2007, dividends received from Kazakhstan taxpayers were exempt from income tax withheld at the source of payment. Therefore, in 2006 the Group reversed the deferred tax liability on undistributed profits of subsidiaries, joint ventures and associates registered in the Republic of Kazakhstan, which was recognized in prior years. However, during 2007-2015 the Group was receiving dividends from Tengizchevroil LLP (20% joint venture of the Group, a Kazakhstan taxpayer) net of withholding tax since there is uncertainty whether the withholding tax exemption is applicable for the stable tax regime of Tengizchevroil LLP. The Group was challenging withholding of the tax on those dividends, but has not managed to convince Tengizchevroil LLP and the tax authorities that withholding tax should not be applied.

Therefore, Management of the Group recognizes the deferred income tax withholding on its interest in undistributed retained earnings of Tengizchevroil LLP as its current best estimate is that the Group will continue to receive dividends net of withholding tax in future years.

A reconciliation of income tax expenses applicable to profit before income tax at the statutory income tax rate (20% in 2016 and 2015) to income tax expenses was as follows for the years ended December 31:

		2015
In thousands of tenge	2016	(Restated)
Profit before income tax from continuing operations	163,108,149	52,976,616
Profit before income tax from discontinued operations	357,713,188	653,693,071
Statutory tax rate	20%	20%
Income tax expense on accounting profit	104,164,267	141,333,937
Share in profit of joint ventures and associates non-taxable or taxable at		
different rates	(31,851,639)	1,762,312
Other non-deductible expenses and non-taxable income	71,705,991	54,098,983
Excess profit tax	14,414,840	10,943,010
Effect of different corporate income tax rates	3,133,154	(2,336,799)
Change in unrecognized deferred tax assets	(916,319)	5,502,010
	160,650,294	211,303,453
Income tax expenses reported in the consolidated statement of		
comprehensive income	163,791,137	231,527,690
Income tax benefit attributable to discontinued operations	(3,140,843)	(20,224,237)
· · ·	160,650,294	211,303,453

#### 32. INCOME TAX EXPENSES (continued)

Deferred tax balances, calculated by applying the statutory tax rates effective at the respective reporting dates to the temporary differences between the tax basis of assets and liabilities and the amounts reported in the consolidated financial statements, are comprised of the following at December 31:

					2015	2015	2015	
	2016	2016	2016		Corporate	Excess	Withholding	2015
	Corporate	Excess	Withholding	2016	income tax	profit tax	tax	Total
In thousands of tenge	income tax	profit tax	tax	Total	(restated)	(restated)	(restated)	(restated)
Deferred tax assets								
Property, plant and equipment	37,366,506	(1,899,726)	-	35,466,780	62,590,914	(1,899,726)	_	60,691,188
Tax loss carryforward	430,057,756	-	-	430,057,756	437,984,606	_	_	437,984,606
Employee related accruals	6,801,380	46,020	-	6,847,400	8,115,281	6,729	_	8,122,010
Environmental liability	3,563,499	245	-	3,563,744	3,571,609	245	_	3,571,854
Other	27,424,474	162,597	-	27,587,071	36,302,109	31,105	_	36,333,214
Less: unrecognized deferred tax assets	(404,888,041)	-	-	(404,888,041)	(403,971,722)	_	_	(403,971,722)
Less: deferred tax assets offset with								
deferred tax liabilities	(26,725,677)	-	-	(26,725,677)	(35,249,859)	_	_	(35,249,859)
Deferred tax assets	73,599,897	(1,690,864)	_	71,909,033	109,342,938	(1,861,647)	_	107,481,291
Deferred tax liabilities								
Property, plant and equipment	102,407,438	15,716,011	-	118,123,449	94,290,979	2,204	_	94,293,183
Undistributed earnings of joint venture	-	-	173,127,471	173,127,471	_	_	154,212,755	154,212,755
Other	74,735	-	-	74,735	5,653,674	-	_	5,653,674
Less: deferred tax assets offset with								
deferred tax liabilities	(26,725,677)	-	_	(26,725,677)	(35,249,859)	_	_	(35,249,859)
Deferred tax liabilities	75,756,496	15,716,011	173,127,471	264,599,978	64,694,794	2,204	154,212,755	218,909,753
Net deferred tax liability/(asset)	2,156,599	17,406,875	173,127,471	192,690,945	(44,648,144)	1,863,851	154,212,755	111,428,462

Deferred corporate income tax and excess profit tax are determined with reference to individual subsoil use contracts. Deferred corporate income tax is also determined for activities outside of the scope of subsoil use contracts. A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Unrecognized deferred tax asset arising mainly from tax losses carry forward amounted to 404,888,041 thousand tenge as at December 31, 2016 (2015: 403,971,722 thousand tenge).

Tax losses carryforward as at December 31, 2016 in the Republic of Kazakhstan expire for tax purposes ten years from the date they are incurred.

#### 32. INCOME TAX EXPENSES (continued)

The movements in the deferred tax liability/(asset) were as follows:

In thousands of tenge	2016 Corporate income tax	2016 Excess profit tax	2016 Withholding tax	2016 total	2015 Corporate income tax	2015 Excess profit tax	2015 Withholding tax	2015 total
Net deferred tax liability/(asset) as at								
January 1	(44,648,144)	1,863,851	154,212,755	111,428,462	26,588,654	(94,398)	75,167,886	101,662,142
Foreign currency translation	258,403	-	-	258,403	7,041,797	(854,169)	_	6,187,628
Discontinued operations Charge to the consolidated statement of	5,159	-	-	5,159	(40,796,123)	-	_	(40,796,123)
comprehensive income	46,541,181	15,543,024	18,914,716	80,998,921	(37,482,472)	2,812,418	79,044,869	44,374,815
Net deferred tax liability/(asset) as at								
December 31	2,156,599	17,406,875	173,127,471	192,690,945	(44,648,144)	1,863,851	154,212,755	111,428,462

#### 33. RELATED PARTY DISCLOSURES

Related party transactions were made on terms agreed to between the parties that may not necessarily be at market rates, except for certain regulated services, which are provided based on the tariffs available to related and third parties.

The following table provides the balances of transactions with related parties as at December 31, 2016 and 2015:

In thousands of tenge		Due from related parties	Due to related parties	Cash and deposits placed with related parties	Borrowings payable to related parties
Samruk-Kazyna entities	2016	250,189,225	1,755,168	227,330	-
	2015	86,673,893	28,779,665	38,349	7,527,711
Associates	2016	196,364,723	6,519,184	-	-
	2015	238,975,765	2,740,195	-	-
Other state-controlled parties	2016	-	8,783,316	308,652	539,518,308
	2015	-	12,943,081	274,253	622,971,826
Joint ventures in which the Group	2016	426,310,101	148,065,653	-	-
is a venturer	2015	386,156,435	71,317,430	_	_

#### Due from related parties

In 2016 the Company provided the additional interest free loan to the Samruk-Kazyna in the amount of 203,888,218 thousand tenge. The difference between fair value and nominal value of the loan amounting 50,871,857 thousand tenge was recognized as transaction with Samruk-Kazyna in the consolidated statement of changes in equity.

As at December 30, 2016 changes in due from associates mainly related to the repayment of principal and interest on the right to claim payments under "Kazakhstan Note" in the amount of 28,907,749 thousand tenge and 10,715,809 thousand tenge, respectively.

Increase in due from joint ventures is mainly due to prepayment to Tengizchevroil LLP for oil supply in the amount of 40,128,116 thousand tenge. Changes of due from joint ventures also include accrual of interest on loan given to PetroKazakhstanOilProducts LLP and BeineuShymkent Pipelines LLP in the amount of 6,306,385 thousand tenge and 7,191,646 thousand tenge, respectively. The Group provided additional interest free loan to the BeineuShymkent Pipelines LLP in the amount of 11,440,207 thousand tenge.

#### Due to related parties

Decrease in due to Samruk-Kazyna entities mainly related to the repayment of dividends to Samruk-Kazyna and National Bank of RK in the amount of 81,768,201 thousand tenge and 9,085,134 thousand tenge, respectively.

As at December 31, 2016 due to joint ventures mainly include trade payable to KazRosGas LLP, Kazakhoil Aktobe LLP, Asia Gas Pipeline LLP, Tengizchevroil LLP and BeineuShymkent Pipleines LLP in the amount of 53,550,549 thousand tenge, 6,175,646 thousand tenge, 13,277,218 thousand tenge, 14,256,155 thousand tenge and 46,509,577 thousand tenge, respectively (2015: 22,744,328 thousand tenge, 2,998,459 thousand tenge, 9,347,400 thousand tenge, 3,055,893 thousand tenge, and 13,011,233 thousand tenge, respectively). In 2016, KMG Kashagan B.V. fully repaid the receivable in the amount of 92,717,990 thousand tenge.

#### Borrowings payable to related parties

In 2016 the Company repaid the loan to Samruk-Kazyna in the amount 11,308,821 thousand tenge interest rate of 7.99% per annum.

As at December 31, 2016, borrowings payable to other related parties mainly included bonds and loans payable to DBK with the total carrying amount of 533,340,616 thousand tenge (2015: 617,040,165 thousand tenge).

#### **33. RELATED PARTY DISCLOSURES (continued)**

The following table provides the total amount of transactions, which have been entered into with related parties during 2016 and 2015:

In thousands of tenge		Sales to related parties	Purchases from related parties	Interest earned from related parties	Interest incurred to related parties
Samruk-Kazyna entities	2016	64,283,484	28,166,784	14,325,455	4,089,541
Carman nazyna chaloc	2015	52,538,731	25,971,548	4,731,537	561,667
Associates	2016	25,429,144	61,467,268	13,417,271	4,379,044
	2015	112,705,111	22,378,357	9,383,468	2,885,303
Other state-controlled parties	2016	_	4,764,444	_	25,424,702
	2015	-	68,406,297	716,962	13,236,901
Joint ventures in which the Group	2016	303,010,916	624,153,438	26,462,248	4,917,734
is a venturer	2015	278,198,209	125,179,943	15,982,970	_

Purchase transactions with Samruk-Kazyna, other state-controlled entities and joint ventures are mainly represented by transactions of the Group with NC Kazakhstan Temir Zholy JSC (railway services), NC Kazakhtelecom JSC (telecommunication services), NAC Kazatomprom JSC (energy services), KEGOC JSC (energy supply), Kazpost JSC (postal services) and Samruk-Energo JSC (energy supply). In addition, the Group sells and purchases crude oil and natural gas, refined products and provides transportation services to and from Samruk-Kazyna entities, associates and joint ventures.

#### Key management employee compensation

Total compensation to key management personnel, including key management personnel of subsidiaries, included in general and administrative expenses in the accompanying consolidated statement of comprehensive income was equal to 9,797,411 thousand tenge and 9,017,155 thousand tenge for the years ended December 31, 2016 and 2015, respectively. Compensation to key management personnel consists of contractual salary and performance bonus based on operating results.

#### 34. FINANCIAL RISK MANAGEMENT, OBJECTIVES AND POLICIES

The Group's principal financial instruments mainly consist of borrowings, cash and cash equivalents, short term bank deposits as well as accounts receivable and accounts payable. The Group is exposed to interest rate risk, foreign currency risk, credit risk and liquidity risk. The Group further monitors the market risk and liquidity risk arising from all financial instruments.

#### Market risk

The Group takes on exposure to market risks. Market risks arise from open positions in interest rate, currency, and securities, all of which are exposed to general and specific market movements. The Group manages market risk through periodic estimation of potential losses that could arise from adverse changes in market conditions and establishing appropriate margin and collateral requirements.

The sensitivity analyses in the following sections relate to the position as of December 31, 2016 and 2015.

#### Foreign currency risk

As a result of significant borrowings and accounts payable denominated in the US dollars, the Group's consolidated statement of financial position can be affected significantly by movement in the US dollar / tenge exchange rates. The Group also has transactional currency exposures. Such exposure arises from revenues in the US dollars.

The Group has a policy on managing its foreign currency risk in US dollar by matching US dollar denominated financial assets with US dollar denominated financial liabilities and/or by designating hedge between non-financial assets and financial liabilities.

#### 34. FINANCIAL RISK MANAGEMENT, OBJECTIVES AND POLICIES (continued)

#### Market risk (continued)

#### Foreign currency risk (continued)

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of the Group's profit before income tax (due to changes in the fair value of monetary assets and liabilities). The sensitivity of possible the changes in exchange rates for other currencies are not considered due to its insignificance to the consolidated financial results of Group's operations.

In thousands of tenge	Increase/ decrease in tenge to US dollar exchange rate	Effect on profit before tax
2016	+13%	(118,409,921)
	-13%	118,409,921
2015	+60%	(584,523,503)
	-20%	210,171,684

#### Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term borrowings with floating interest rates.

The Group's policy is to manage its interest rate cost using a mix of fixed and variable rate borrowings.

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Group's profit before income tax (through the impact on floating rate borrowings) and equity. There is no significant impact on the Group's equity.

In thousands of tenge	Increase/ decrease in basis points	Effect on profit before tax
2016	+0.60	(5,598,880)
LIBOR	-0.08	746,405
2015		
LIBOR	+0.50	(5,216,077)
	-0.12	1,251,859

#### Credit risk

The Group trades only with recognized, creditworthy parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant. The maximum exposure is the carrying amount as disclosed in *Note 16*. There are no significant concentrations of credit risk within the Group.

With respect to credit risks arising on other financial assets of the Group, which comprise cash and cash equivalents, bank deposits, trade accounts receivable, bonds receivable, loans and notes receivable and other financial assets, the Group's exposure to credit risks arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

#### 34. FINANCIAL RISK MANAGEMENT, OBJECTIVES AND POLICIES (continued)

#### Credit risk (continued)

The table below shows the balances of major subsidiaries' cash and cash equivalents, short-term and long-term deposits (*Notes 12 and 18*) held in banks at the reporting date using the Standard and Poor's and Fitch's credit ratings.

		Rat			
Banks	Location	2016	2015	2016	2015
Halyk Bank	Kazakhstan	BB (negative)	BB+ (negative)	716,187,314	559,695,895
Sumitomo Mitsui Banking					
Corporation	Japan	A (positive)	AA- (stable)	287,848,285	196,892,600
HSBC	United Kingdom	AA- (negative)	AA- (stable)	166,649,716	63,252,229
BNP Paribas	United Kingdom	A (stable)	A+ (negative)	166,295,295	170,156,317
Kazkommertsbank	Kazakhstan	B- (negative)	B- (negative)	165,771,106	107,943,726
SOCIETE GENERALE	Switzerland	A (stable)		162,461,529	_
ING Bank	The Netherlands	A (stable)	A (stable)	161,907,378	148,227,731
Sberbank of Russia	Kazakhstan	BBB-	BB+ (negative)	63,718,200	70,818,123
Altyn Bank	Kazakhstan	BB (negative)		45,247,477	131,729
RBK Bank	Kazakhstan	B- (stable)	B- (stable)	29,919,368	14,119,322
Credit Suisse	British Virgin Islands	A (stable)	A (stable)	25,472,932	30,300,719
Citibank	United Kingdom	A (stable)	A (stable)	19,984,012	107,762,087
Citibank	Kazakhstan	A+(stable) CCC+		12,509,234	7,523,568
Delta Bank	Kazakhstan	(developing)	B (stable)	11,984,344	8,577,796
Deutsche Bank	the Netherlands and the		,		
	United Kingdom	BBB+ (positive)	AA- (stable)	10,935,579	197,643,658
ATF Bank	Kazakhstan	B (negative)	B- (stable)	9,707,001	21,848,003
Tsesnabank	Kazakhstan	B+ (negative)	B+ (stable)	2,818,521	6,337,078
Forte Bank	Kazakhstan	B (stable)	B (stable)	2,166,169	1,410,307
BankCenterCredit	Kazakhstan	B (stable)	B (stable)	1,289,220	2,446,081
Eurasian Bank	Kazakhstan	B (stable)	B (stable)	614,348	15,908,613
KazInvestBank	Kazakhstan	B- (stable)	B- (stable)	-	1,238,426
RBS Kazakhstan	Kazakhstan	_	_	-	107,005
Kaspi Bank	Kazakhstan	_	_	-	492
Other banks				46,081,766	33,958,349
				2,109,568,794	1,766,299,854

On 31 December 2016 the Group held deposits in the total amount of 11,984,344 thousand in Delta Bank. On 30 December 2016 the Standard & Poor's long-term/short-term counterparty credit rating was downgraded from "B/B" to "CCC+/C" then to "D/D" on 16 February 2017 following its default on the principal bond payment amount of KZT 9.8 billion. On 23 February 2017, Delta Bank has repaid the overdue the bonds and 27 February 2017 announced that it has received KZT 45.6 billion in loans after which the bank has redeemed an additional KZT 18.4 billion of bonds. Based on the most recently published financial information of Delta Bank, actions taken by the state bodies of the Republic of Kazakhstan to date and expected future actions of those state bodies, the Group believes that no impairment allowance is currently required.

Continued support by the state bodies of the Republic of Kazakhstan is a key assumption in management's conclusions that no impairment allowance is required, and is based on management's review of all available information at the date of approval of the consolidated financial statements.

<sup>&</sup>lt;sup>1</sup> Source: Interfax – Kazakhstan, Factivia, official sites of the banks as at December 31 of the respective year.

#### 34. FINANCIAL RISK MANAGEMENT, OBJECTIVES AND POLICIES (continued)

#### Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in raising funds to meet commitments associated with its financial liabilities. Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value.

Liquidity requirements are monitored on a regular basis and management ensures that sufficient funds are available to meet any commitments as they arise.

The table below summarises the maturity profile of the Group's financial liabilities at December 31, 2016 and 2015 based on contractual undiscounted payments.

In thousands of tenge	On demand	Due later than one month but not later than three months	Due later than three month but not later than one year	Due later than one year but not later than five years	Due after 5 years*	Total
As at December 31, 2016						
Borrowings	80,004,420	12,921,740	373,280,508	1,572,032,557	1,148,905,492	3,187,144,717
Trade accounts payable	119,638,134	118,852,271	40,736,206	-	-	279,226,611
	199,642,554	131,774,011	414,016,714	1,572,032,557	1,148,905,492	3,466,371,328
As at December 31, 2015						
Borrowings	41,340,415	15,517,298	283,075,724	2,037,121,260	1,579,219,648	3,956,274,345
Trade accounts payable	14,242,241	98,856,133	60,917,882	-	-	174,016,256
	55,582,656	114,373,431	343,993,606	2,037,121,260	1,579,219,648	4,130,290,601

\*The Group excludes from maturity profile table the loans payable to project partners under the carry-in financing agreements (*Note 20*), due to the uncertainty of maturity of these loans.

#### 34. FINANCIAL RISK MANAGEMENT, OBJECTIVES AND POLICIES (continued)

#### Fair values of financial instruments and investment property

The carrying amount of the Group financial instruments as at December 31, 2016 and 2015 are reasonable approximation of their fair value, except for the financial instruments disclosed below:

	2016						
	Carrying amount	Fair v	Fair value		Fair value by level of assessment		
			Quotations in an active	From the observed	Based on the significant amount of		
			market	market	unobserved		
In thousands of tenge			(Level 1)	(Level 2)	(Level 3)		
Bonds receivable from Samruk-Kazyna	42,123,003	63,663,823	-	63,663,823	-		
Fixed interest rate borrowings	2,099,674,818	2,250,517,072	1,945,130,199	305,386,873	-		
Financial guarantee	13,471,461	13,471,461	-	13,471,461	-		
Investment property	29,480,044	29,987,922	-	29,987,922	_		

		2015						
	Carrying amount	Fair value		Fair value by level of assessment				
In thousands of tenge			Quotations in an active market (Level 1)	From the observed market (Level 2)	Based on the significant amount of unobserved (Level 3)			
	44 040 070	00 700 400		02 722 402				
Bonds receivable from Samruk-Kazyna	41,840,972	93,722,183		93,722,183	-			
Fixed interest rate borrowings Financial guarantee	2,185,653,220 9,160,158	2,230,487,370 9,160,158	1,960,846,551 _	269,640,819 9,160,158	-			
Derivatives, net	(174,880)	(174,880)	-	(174,880)	_			
Investment property	29,260,917	32,496,894	_	32,496,894	-			

The fair value of bonds receivable from the Samruk-Kazyna and fixed-rate borrowings have been calculated by discounting the expected future cash flows at market interest rates.

During the reporting period no transfers between Level 1 and Level 2 of the fair value assessment were made.

#### 35. CONSOLIDATION

The following significant subsidiaries have been included in these consolidated financial statements:

		Country of	Percentage ownership		
Significant entities	Main activity	incorporation	2016	2015	
KazMunayGas Exploration Production JSC and its subsidiaries ("KMG EP")	Exploration and production	Kazakhstan	63.02%	63.21%	
KazTransGas JSC and its subsidiaries ("KTG")	Gas transportation	Kazakhstan	100.00%	100.00%	
KazTransOil JSC and its subsidiaries ("KTO")	Oil transportation	Kazakhstan	90.00%	90.00%	
KazMunayGas – refining and marketing JSC and subsidiaries ("KMG RM")	Refinery and marketing of oil products	Kazakhstan	100.00%	100.00%	
KazMunayTeniz JSC and its subsidiaries ("KMT")	Exploration and production	Kazakhstan	100.00%	100.00%	
KazMunayGas-Service LLP and its subsidiaries ("KMGS")	Service projects	Kazakhstan	100.00%	100.00%	
Cooperative KazMunayGas PKI U.A. and its subsidiaries	Refinery and marketing of oil products	Netherlands	100.00%	100.00%	
KMG International N.V. and its subsidiaries ("KMG I")	Refinery and marketing of oil products	Romania	100.00%	100.00%	
N Operating Company LLP	Exploration and production	Kazakhstan	100.00%	100.00%	
KMG Systems and Services LLP	Support services	Kazakhstan	100.00%	100.00%	
Kazakhstan Pipeline Ventures LLC and associate	Oil transportation	the United States of America	100.00%	100.00%	
KMG Karachaganak LLP	Exploration and production	Kazakhstan	100.00%	100.00%	
KazMorTransFlot JSC	Oil transportation and construction	Kazakhstan	100.00%	100.00%	
Aktaunefteservice LLP and its subsidiaries ("ANS")	Oil support services	Kazakhstan	100.00%	100.00%	

### 36. CONTINGENT LIABILITIES AND COMMITMENTS

#### **Operating environment**

Kazakhstan continues economic reforms and development of its legal, tax and regulatory frameworks as required by a market economy. The future stability of the Kazakhstan economy is largely dependent upon these reforms and developments and the effectiveness of economic, financial and monetary measures undertaken by the government.

#### **Commodity price risk**

The Group generates most of its revenue from the sale of commodities, primarily crude oil and oil products. Historically, the prices of these products have been volatile and have fluctuated widely in response to changes in supply and demand, market uncertainty, the performance of the global or regional economies and cyclicality in industries.

Prices may also be affected by government actions, including the imposition of tariffs and import duties, speculative trades, an increase in capacity or an oversupply of the Group's products in its main markets. These external factors and the volatility of the commodity markets make it difficult to estimate future prices.

A substantial or extended decline in commodity prices would materially and adversely affect the Group's business and the consolidated financial results and cash flows of operations. The Group does not hedge significantly its exposure to the risk of fluctuations in the price of its products.

### 36. CONTINGENT LIABILITIES AND COMMITMENTS (continued)

### Taxation

Kazakhstan's tax legislation and regulations are subject to ongoing changes and varying interpretations. Instances of inconsistent opinions between local, regional and national tax authorities are not unusual, including opinions with respect to IFRS treatment of revenues, expenses and other items in the financial statements. The current regime of penalties and interest related to reported and discovered violations of Kazakhstan's tax laws are severe. Due to uncertainties associated with Kazakhstan's tax system, the ultimate amount of taxes, penalties and interest, if any, may be in excess of the amount expensed to date and accrued at December 31, 2016.

As at December 31, 2016, Management believes that its interpretation of the relevant legislation is appropriate and that it is probable that the Group's tax positions will be sustained, except as provided for or otherwise disclosed in these consolidated financial statements.

### 2009-2012 Comprehensive tax audit of KMG EP

Based on the results of the 2009-2012 Comprehensive tax audit in 2015 KMG EP received a tax assessment for 38,512,000 thousand tenge, including tax principal, administrative fine and penalty. KMG EP did not agree with the results of the tax audit and sent an appeal to the Committee of the State Revenues. As per the decision of Special Interdistrict Administrative court of Astana the amount of administrative fine was reduced to 2,002,000 thousand tenge. The KMG EP plans to appeal the remaining amount of 13,486,000 thousand tenge to the appropriate courts. The accompanying consolidated financial statement include provisions for the entire claim balance.

### Value-added-tax (VAT) recoverability of KMG EP

On August 31, 2016 the KMG EP filed an application for the VAT recoverability in the amount of 57,410,000 thousand tenge, including 46,558,000 thousand tenge related to the Company's sale of assets to JSC "Ozenmunaigas" and JSC "Embamunaigas" (subsidiaries of KMG EP) in 2012. On October 10, 2016 the Tax authorities partially satisfied the VAT claim amount for 24,567,000 thousand tenge, which has been received by the KMG EP in 2016. In these financials, the KMG EP has reversed 24,567,000 thousand tenge of previously accrued VAT allowance.

### Mineral extraction tax (MET) of KMG EP

In September 2016, "Ozenmunaigas" JSC has received approval of its application for a temporary reduced rate of MET for the Uzen and Karamandybas fields in Mangystau oblast. The reduced MET rate is set at 9.0% (compared to the budgeted rate of 13.0%) for the whole of 2016 on the condition that in 2016 Uzen and Karamandybas fields record losses for the purpose of calculating corporate income tax using the applicable State tax legislation. The effect of this reduction equals to 14,896,000 thousand tenge, which was included in its entirety in these consolidated financial statements, as management expects that JSC "Ozenmunaigas" will claim a taxable loss in its final 2016 tax filing.

### Rent tax of KMG EP

In 2016 changes into the tax legislation were introduced in relation to methodology of rent tax calculation. On the basis of these changes along with correspondence with the tax authorities the KMG EP has refiled its rent tax declarations for 2012-2015, and reduced its current rent tax payable by the amount of 11,664,000 thousand tenge, which was the amount of the reduction in rent tax using the new revised rates for these periods.

### 36. CONTINGENT LIABILITIES AND COMMITMENTS (continued)

### **Transfer pricing control**

Transfer pricing control in Kazakhstan has a very wide scope and applies to many transactions that directly or indirectly relate to international business regardless of whether the transaction participants are related or not. The transfer pricing legislation requires that all taxes applicable to transaction participants are related or not. The transfer pricing legislation requires that all taxes applicable to a transaction should be calculated based on market price determined in accordance with the arm's length principle.

The new law on transfer pricing came into effect in Kazakhstan from January 1, 2009. The new law is not explicit and there is little precedence with some of its provisions. Moreover, the law is not supported by detailed guidance, which is still under development. As a result, application of transfer pricing control to various types of transactions is not clearly regulated.

Because of the uncertainties associated with the Kazakhstan transfer pricing legislation, there is a risk that the tax authorities may take a position that differs from the Group's position, which could result in additional taxes, fines and interest at December 31, 2016.

As at December 31, 2016 management believes that its interpretation of the transfer pricing legislation is appropriate and that it is probable that the Group's positions with regard to transfer pricing will be sustained.

### Cost recovery audits

Under the base principles of the production sharing agreements, the Government transferred to contractors the exclusive rights to conduct activities in the subsurface use area, but did not transfer rights to this subsurface use area either to ownership or lease. Thus, all extracted and processed oil (i.e. the hydrocarbons produced) are the property of the Government. Works are carried out on the basis of compensation and the Government pays the contractors not in cash but in the form of the portion of oil production, thereby allowing the contractors to recover their costs and earn profit.

In accordance with the production sharing agreements not all costs incurred by the contractors could be reimbursed. Certain expenditures need to be approved by the authorized bodies. The authorized bodies conduct the cost recovery audits. In accordance with the costs recovery audits completed prior to December 31, 2016 certain amounts of the costs incurred by contractors were assessed as non-recoverable. The parties to the production sharing agreements are in negotiations with respect to the recoverability of those costs.

As of December 31, 2016 the Group's share in the total disputed amounts of costs is 201,091,569 thousand tenge (2015: 217,166,089 thousand tenge). The Group and its partners under the production sharing agreements are in negotiation with the Government with respect to the recoverability of these costs.

### 36. CONTINGENT LIABILITIES AND COMMITMENTS (continued)

### Civil litigation (KMGI)

According to a Decree issued April 22, 2016, prosecutors of Romania with the General Headquarters of the Department for Fight Against Organized Crime and Terrorism (DIICOT) have ordered a reclassification and continued investigation of the case against 26 suspects under charges of organized crime (14 of them were employees of KMG I). In accordance to the same Decree, several civil responsible parties were added to the case, which include KMG I, SC Oilfield Exploration Business Solutions SA and SC Rompetrol Rafinare S.A. (KMG I subsidiaries). The amount of claims of the civil action is RON 1,724,168,825, USD 290,786,616 and EUR 34,941,924 (equivalent of 760 million US dollar or 253,300 million tenge). By Decree issued on May 6, 2016, the DIICOT have applied a prejudgment seizure on KMGI, SC Oilfield Exploration Business Solutions SA and SC Rompetrol Rafinare S.A. movable and immovable assets except for bank accounts, receivables and inventories. Prescribed seizure does not impact the operational activity of the companies. KMG I appealed the seizure orders in domestic courts and international arbitration. The hearing of Supreme Court was on June 13, 2016. The Supreme Court rejected in full the appeal. The investigation is ongoing and court trial is expected after investigation is finished. The management of the Group believes that until the investigation is complete and full details of the claims are provided, no provision for claims is required. On July 22, 2016 the Company and KMG I submitted to the Romanian authorities the Notice of Investment Dispute based on the Agreement between the Government of Romania and the Government of the Republic of Kazakhstan, the Agreement between the Government of the Kingdom of the Netherlands and the Government of Romania and the Energy Charter Treaty. The submission of the aforementioned Notice represents the first procedural step that might give rise to an arbitration dispute between an investor and the country where the investment was made. If a settlement between the Group and Romanian authorities fail to be reached, the case will be referred to and settled by the International Centre for Settlement of Investment Disputes under World Bank or to the Arbitration Institute of the Stockholm Chamber of Commerce.

Management believes that until the completion of the investigation and presentation of information on claims, the creation of reserves is not required.

# KMG Drilling & Services LLP (KMG D&S) litigations with Consortium of companies Ersai Caspian Contractor LLP

KMG D&S (subsidiary of the Group) is involved in arbitration proceedings with Consortium of companies Ersai Caspian Contractor LLP and Caspian Offshore and Marine Construction LLP (further – Consortium or Claimants) according to purchase contract on construction of JUDR, which is handled by the London Court of International Arbitration. On 17 January, 2017 KMG D&S received the claim from Consortium. Operative part of the Statement of case includes the following Claimant's demands:

- Declaration of project change in consequence of changes in the requirements of regulatory bodies, increase of Contact price due to such changes, compensation of consequential damages;
- Extension of JUDR delivery date due to permissible delays;
- Declaration by KMG D&S of delay of signing the works acceptance certificates and payment of key stages 5,6,7 of JUDR construction and recovery of damages in respect of delayed payments;
- Damage compensation resulting from increase of Contract price, breach of Contract, as well as exchange rate adjustments and Consortium's additional charges.

The total claim amounted more than 141,501 thousand US dollars (equivalent to 47,160,861 thousand tenge) and is not final the statement of case claims on appreciation of value based on currency adjustments and reimbursement of additional expenses of Consortium however, amounts are not specified under this claims.

The Group does not agree with the claim and upon completion of the analysis of the case will start to develop the defence's arguments. Legal and technical consultants, independent experts are involved for protection the Group's corporate interests.

There is uncertainty about the result of judicial proceedings. As of December 31, 2016 the Group had not recognized the provision for given claim.

### 36. CONTINGENT LIABILITIES AND COMMITMENTS (continued)

### Kazakhstan local market obligation

The Government requires oil companies in the Republic of Kazakhstan to supply a portion of the products to meet the Kazakhstan domestic energy requirement on an annual basis, mainly to maintain oil products supply balance on the local market and to support agricultural producers during the spring and autumn sowing and harvest campaigns.

Kazakhstan local market oil prices are significantly lower than export prices and even lower than the normal domestic market prices determined in an arm-length transaction. If the Government does require additional crude oil to be delivered over and above the quantities currently supplied by the Group, such supplies will take precedence over market sales and will generate substantially less revenue than crude oil sold on the export market, which may materially and adversely affect the Group's business, prospects, consolidated financial position and results of operations.

In 2016, in accordance with its obligations, the Group delivered 3,236,644 tons of crude oil (2015: 5,510,786 tons), including joint ventures, to the Kazakhstan market.

### Commitments under subsoil use contracts

As at December 31, 2016 the Group had the following commitments related to minimal working program in accordance with terms of licenses, production sharing agreements and subsoil use contracts, signed with the Government:

Year	Capital expenditures	Operational expenditures
2017	137,188,527	9,176,156
2018	20,922,637	4,731,850
2019	16,562,701	5,331,863
2020	8,270,115	5,622,882
2021-2048	12,249,354	18,255,167
Total	195,193,334	43,117,918

### **Oil supply commitments**

As of December 31, 2016 the Group had commitments under the oil supply agreement in the amount of 24.6 million ton to be delivered till March 2020.

### Other contractual commitments

As at December 31, 2016, the Group, including joint ventures, had other capital commitments of approximately 995,145,776 thousand tenge (2015: 730,593,026 thousand tenge), related to acquisition and construction of property, plant and equipment.

### Non-financial guarantees

As of December 31, 2016 and 2015, the Group has outstanding performance guarantees issued in favour of third parties whereas it provides guarantee should its subsidiary, joint venture or associate fail to perform their obligations under the natural gas purchase-sale, transportation and other agreements.

As of the reporting date the management of the Group believes that there were no cases of non-performance from the guaranteed parties and, accordingly, no obligations related to the above stated non-financial contingencies were recognized.

### **37.** SEGMENT REPORTING

Management of the Group analyzes the segment information based on IFRS numbers. Segment profits are considered based on gross profit and net profit results.

The Group's operating segments have their own structure and management according to the type of the produced goods and services provided. Moreover, all segments are strategic directions of the business which offer different types of the goods and serve different markets.

The Group's activity consists of four main operating segments: exploration and production of oil and gas, transportation of oil, transportation of gas, refining and trading of crude oil and refined products. The remaining operating segments have been aggregated and presented as other operating segment due to their insignificance.

### 37. SEGMENT REPORTING (continued)

The following represents information about profit and loss, and assets and liabilities of operating segments of the Group for 2016:

and production of oil and gas			Defining and			
of oil and das			Refining and			
or on and yas			trading of			
and trading of		Gas trading	crude oil and			
own refined	Oil	and	refined			
products	transportation	transportation	products	Other	Elimination	Total
112,656,378	188,176,142	483,593,658	992,583,481	80,425,697	_	1,857,435,356
739,286,768	45,849,567	18,364,837	58,996,031	42,593,080	(905,090,283)	-
851,943,146	234,025,709	501,958,495	1,051,579,512	123,018,777	(905,090,283)	1,857,435,356
419,643,185	97,474,945	153,714,720	132,766,007	(10,017,778)	(497,891,742)	295,689,337
33,625,179	9,138,097	14,200,584	31,912,152	137,722,140	(58,706,464)	167,891,688
(13,229,134)	(4,829,755)	(27,210,248)	(45,814,320)	(194,230,327)		(230,383,354)
(77,003,750)	(31,799,193)	(28,652,432)	(34,080,013)	(9,057,477)	-	(180,592,865)
(1,134,659)	(679,061)	1,575,152	(51)	(3,044,060)	-	(3,282,679)
163,204,602	79,407,009	15,191,245	10,839,301	1,548,833	-	270,190,990
(76,672,148)	(13,941,937)	(26,531,702)	(19,297,752)	(27,347,598)	-	(163,791,137)
285,204,844	149,302,835	95,731,109	564,774,494	(697,184,832)	(37,657,407)	360,171,043
3,440,284,418	149,567,256	80,723,711	31,350,162	4,351,263	-	3,706,276,810
147,284,800	42,612,060	88,851,035	233,253,447	42,140,785	-	554,142,127
		, ,	, ,			
(19,786,389)	(2,470,383)	(8,329,262)	(5,933,387)	(2,196,200)	-	(38,715,621)
6,210,069,721	831,909,870	1,295,190,723	3,459,862,728	1,682,382,885	(1,596,338,657)	11,883,077,270
529,270,606	164,038,032	663,338,007	2,693,298,363	3,089,738,401	(1,534,877,054)	5,604,806,355
	and trading of own refined products 112,656,378 739,286,768 851,943,146 419,643,185 33,625,179 (13,229,134) (77,003,750) (1,134,659) 163,204,602 (76,672,148) 285,204,844 3,440,284,418 147,284,800 (19,786,389) 6,210,069,721	and trading of own refined products         Oil transportation           112,656,378         188,176,142           739,286,768         45,849,567           851,943,146         234,025,709           419,643,185         97,474,945           33,625,179         9,138,097           (13,229,134)         (4,829,755)           (77,003,750)         (31,799,193)           (1,134,659)         (679,061)           163,204,602         79,407,009           (76,672,148)         (13,941,937)           285,204,844         149,302,835           3,440,284,418         149,567,256           147,284,800         42,612,060           (19,786,389)         (2,470,383)           6,210,069,721         831,909,870	and trading of own refined         Gas trading own refined           112,656,378         188,176,142         483,593,658           739,286,768         45,849,567         18,364,837           851,943,146         234,025,709         501,958,495           419,643,185         97,474,945         153,714,720           33,625,179         9,138,097         14,200,584           (13,229,134)         (4,829,755)         (27,210,248)           (77,003,750)         (31,799,193)         (28,652,432)           (1,134,659)         (679,061)         1,575,152           163,204,602         79,407,009         15,191,245           (76,672,148)         (13,941,937)         (26,531,702)           285,204,844         149,302,835         95,731,109           3,440,284,418         149,567,256         80,723,711           147,284,800         42,612,060         88,851,035           (19,786,389)         (2,470,383)         (8,329,262)           6,210,069,721         831,909,870         1,295,190,723	and trading of own refined products         Gas trading transportation         crude oil and refined products           112,656,378         188,176,142         483,593,658         992,583,481           739,286,768         45,849,567         18,364,837         58,996,031           851,943,146         234,025,709         501,958,495         1,051,579,512           419,643,185         97,474,945         153,714,720         132,766,007           33,625,179         9,138,097         14,200,584         31,912,152           (13,229,134)         (4,829,755)         (27,210,248)         (45,814,320)           (77,003,750)         (31,799,193)         (28,652,432)         (34,080,013)           (1,134,659)         (679,061)         1,575,152         (51)           163,204,602         79,407,009         15,191,245         10,839,301           (76,672,148)         (13,941,937)         (26,531,702)         (19,297,752)           285,204,844         149,302,835         95,731,109         564,774,494           3,440,284,418         149,567,256         80,723,711         31,350,162           147,284,800         42,612,060         88,851,035         233,253,447           (19,786,389)         (2,470,383)         (8,329,262)         (5,933,387)	and trading of own refined products         Gas trading transportation         crude oil and refined products         Curule Other           112,656,378         188,176,142         483,593,658         992,583,481         80,425,697           112,656,378         188,176,142         483,593,658         992,583,481         80,425,697           112,656,378         188,176,142         483,593,658         992,583,481         80,425,697           112,656,378         188,176,142         483,593,658         992,583,481         80,425,697           112,656,378         188,176,142         483,593,658         992,583,481         80,425,697           112,656,378         138,097         18,364,837         58,996,031         42,593,080           851,943,146         234,025,709         501,958,495         1,051,579,512         123,018,777           419,643,185         97,474,945         153,714,720         132,766,007         (10,017,778)           33,625,179         9,138,097         14,200,584         31,912,152         137,722,140           (13,229,134)         (4,829,755)         (27,210,248)         (45,814,320)         (194,230,327)           (17,003,750)         (31,799,193)         (28,652,432)         (34,080,013)         (9,057,477)           (1,134,659)         (6	and trading of own refined         Gas trading transportation         crude oil and refined         Crude oil and refined           112,656,378         188,176,142         483,593,658         992,583,481         80,425,697         -           739,286,768         45,849,567         18,364,837         58,996,031         42,593,080         (905,090,283)           851,943,146         234,025,709         501,958,495         1,051,579,512         123,018,777         (905,090,283)           419,643,185         97,474,945         153,714,720         132,766,007         (10,017,778)         (497,891,742)           33,625,179         9,138,097         14,200,584         31,912,152         137,722,140         (58,706,464)           (13,229,134)         (4,829,755)         (27,210,248)         (45,814,320)         (194,230,327)         54,930,430           (77,003,750)         (31,799,193)         (28,652,432)         (34,080,013)         (9,057,477)         -           (1,134,659)         (679,061)         1,575,152         (51)         (3,044,060)         -           163,204,602         79,407,009         15,191,245         10,839,301         1,548,833         -           285,204,844         149,302,835         95,731,109         564,774,494         (697,184,832)         (37,

Eliminations represent the exclusion of intra-group turnovers.

### 37. SEGMENT REPORTING (continued)

Inter-segment transactions were made on terms agreed to between the segments that may not necessarily be at market rates, except for certain regulated services, which are provided based on the tariffs available to related and third parties.

The following represents information about profit and loss, and assets and liabilities of operating segments of the Group for 2015:

	· · ·		1 0 0	1			
In thousands of tenge	Exploration and production of oil and gas and trading of own refined products	Oil transportation	Gas trading and transportation	Refining and trading of crude oil and refined products	Other*	Elimination	Total
	ł	•	•	•			
Revenues from sales to external customers	27,780,657	193,940,554	373,081,073	418,895,127	80,108,511	_	1,093,805,922
Revenues from sales to other segments	591,822,009	43,589,021	1,238,250	4,745,358	21,542,805	(662,937,443)	_
Total revenue	619,602,666	237,529,575	374,319,323	423,640,485	101,651,316	(662,937,443)	1,093,805,922
Gross profit	254,150,812	106,475,440	97,163,649	70,976,890	(11,059,000)	(514,282,095)	3,425,696
Finance income	40,185,303	5,088,707	10,281,584	5,747,908	145,472,682	(33,796,710)	172,979,474
Finance costs	(9,798,925)	(3,392,996)	(26,096,094)	(10,342,142)	(174,031,025)	25,324,136	(198,337,046)
Depreciation, depletion and amortization Impairment of property, plant and equipment, exploration and evaluation assets and	(49,961,419)	(26,657,680)	(25,652,523)	(27,855,163)	(11,310,026)	_	(141,436,811)
intangible assets, excluding goodwill Share in profit of joint ventures and associates,	(24,854,737)	(1,189,514)	(5,136,242)	(4,281,314)	(31,664,041)	-	(67,125,848)
net	151,273,139	(13,704,207)	(24,560,703)	200,375	(401,188)	-	112,807,416
Income tax expenses	(223,286,459)	(25,132,258)	(1,534,705)	32,673,499	(14,247,767)	-	(231,527,690)
Net profit for the year	561,394,306	79,680,215	(121,488,045)	(360,405,396)	370,928,022	(35,426,081)	494,683,021
Other segment information							
Investments in joint ventures and associates	3,243,334,533	60,522,184	92,468,369	23,445,191	3,169,468	_	3,422,939,745
Capital expenditures	251,771,251	80,075,523	96,683,410	167,298,364	30,621,148	-	626,449,696
Allowances for obsolete inventories, doubtful accounts receivable, advances paid, and other							
assets	(11,602,749)	(855,459)	(5,862,523)	(6,614,583)	(5,863,282)		(30,798,596)
Assets of the segment	6,222,958,294	713,980,295	1,087,756,149	2,212,877,178	1,212,755,839	(740,670,097)	10,709,657,658
Liabilities of the segment	568,163,254	172,158,449	517,619,492	1,495,561,554	2,552,194,461	(686,217,349)	4,619,479,861

\* Certain numbers shown here do not correspond to the consolidated financial statements for year ended December 31, 2015 and reflect adjustments made, refer to Note 6.

### **38.** SUBSEQUENT EVENTS

On January 19, 2017 the Group made a partial repayment of issued bonds held by Development Bank of Kazakhstan JSC in the amount of 22,568,510 thousand tenge, including accrued interest of 5,006,615 thousand tenge.

On January 23, 2017 the Group paid principal and interest on loans received from Development Bank of Kazakhstan JSC in the amount of 21,092,997 thousand tenge and 9,755,664 thousand tenge, respectively.

On January 27, 2017 KMG EP has received notification on the results of KMG EP's appeal related to the 2009-2012 Comprehensive Tax audit and respective resolution of tax authorities to reduce total tax charges and penalties to11,483 million tenge. On January 31, 2017 KMG EP has received the decision of Special Interdistrict Administrative Court of Astana to reduce administrative fine related to the 2009-2012 Comprehensive Tax audit to 2,002 million tenge. Tax provisions in these consolidated financial statements were reduced by 18,754 million tenge to account for this ruling.

On February 17, 2017 the Company issued 5,187,152 common shares. As consideration, the Company received high, medium and low pressure gas pipelines and associated facilities in the amount of 12,967,879 thousand tenge and cash in the amount 1 thousand tenge.

# JSC "National Company "KazMunayGas"

A CONTRACTOR OF THE OWNER

Consolidated financial statements

For the year ended December 31, 2015 with independent auditors' report Contraction of the

-

Constant Sector

-

Independent auditors' report

### **Consolidated financial statements**

Consolidated statement of financial position	. 1	-2
Consolidated statement of comprehensive income		
Consolidated statement of cash flows		
Consolidated statement of changes in equity		
Notes to the consolidated financial statements		



«Эрнст энд Янг» ЖШС Эл-Фараби д-лы, 77/7 «Есентай Тауэр» ғимараты Алматы к., 050060 Қазақстан Республикасы Тел.: +7 727 258 5960 Факс: +7 727 258 5961 www.ev.com ТОО «Эрнст энд Янг» пр. Аль-Фараби, 77/7 здание «Есентай Тауэр» г. Алматы, 050060 Республика Казахстан тел.: +7 727 258 5960 Факс: +7 727 258 5961

Ernst & Young LLP Al-Farabi ave., 77/7 Esentai Tower Almaty, 050060 Republic of Kazakhstan Tel.: +7 727 258 5960 Fax: +7 727 258 5961

### Independent auditors' report

To the Shareholders and Management of "National Company "KazMunayGas" JSC:

We have audited the accompanying consolidated financial statements of "National Company "KazMunayGas" JSC and its subsidiaries ("the Group"), which comprise the consolidated statement of financial position as at December 31, 2015 and the consolidated statement of comprehensive income, the consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's responsibility for the consolidated financial statements

Management of the Group is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatements, whether due to fraud or errors.

### Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of "National Company "KazMunayGas" JSC and its subsidiaries as at December 31, 2015 and their consolidated financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards.

Ernet & Young LLP

Alexander Nazarkulov Auditor

Auditor qualification certificate No. MФ-0000059 dated January 6, 2012

Evgeny Zhemaletdinov General Director Ernst and Young LLP

State audit license for audit activities on the territory of the Republic of Kazakhstan: series  $M\Phi$ IO-2 No. 0000003 issued by the Ministry of finance of the Republic of Kazakhstan on July 15, 2005

March 14, 2016

iin.

-

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

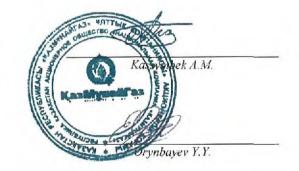
		As a	t December 31
In thousands of tenge	Note	2015	2014
Assets			
Non-current assets			
Property, plant and equipment	8	2,651,338,456	4,296,118,047
Exploration and evaluation assets	9	208,526,063	277,064,868
Investment property	10	29,260,917	27,197,634
Intangible assets	11	116,514,982	182,966,270
Long-term bank deposits	12	48,808,421	97,524,249
Investments in joint ventures and associates	13	3,422,939,745	1,217,661,400
Deferred income tax asset	32	107,481,291	93,131,484
VAT receivable	Ű2	42,455,417	79,168,765
Advances for non-current assets		133,734,033	100,705,148
Bonds receivable from Samruk-Kazyna	33	37,400,972	37,145,896
Note receivable from a shareholder of a joint venture	14	21,602,249	13,807,568
Note receivable from associate	33	42,319,688	28,237,627
Loans and receivable due from related parties	17	433,410,880	101,900,198
Other non-current assets	11	26,256,696	34,569,632
		7,322,049,810	6,587,198,786
Current assets Inventories	15	405 506 040	194,960,759
VAT receivable	10	125,506,949 88,709,365	110,052,511
	32	60.482.541	42,744,212
Income tax prepaid Trade accounts receivable	32 16	95,261,169	202,622,353
	10	947,909,540	693,879,434
Short-term bank deposits	33		4,440,000
Bonds receivable from Samruk-Kazyna		4,440,000	34,697,640
Loans due from related parties	17	113,045,841	4,658,127
Note receivable from a shareholder of a joint venture	14	8,821,698	
Derivatives	40	-	6,427,473
Other current assets	16	92,945,564	98,581,850
Cash and cash equivalents	18	768,576,619 2,305,699,286	823,031,494 2,216,095,853
		,,···,· <b>*</b> •	
Assets classified as held for sale	5	1,081,908,562	35,546,227
		3,387,607,848	2,251,642,080
Total assets		10,709,657,658	8,838,840,866

The accounting policies and explanatory notes on pages 10 through 83 form an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)

		As a	t December 31
In thousands of tenge	Note	2015	2014
Equity and liabilities			
Equity			
Share capital	19	696,363,445	557,072,340
Additional paid-in capital	19	243,655,405	226,761,347
Other equity		3,110,573	2,105,737
Currency translation reserve	19	1,405,325,707	448,739,927
Retained earnings		2,988,542,754	2,627,270,657
Attributable to equity holder of the Parent Company		5,336,997,884	3,861,950,008
Non-controlling interest	19	753,179,913	555,162,424
Total equity		6,090,177,797	4,417,112,432
Non-current liabilities			
Borrowings	20	2,932,323,037	2,427,190,567
Payable for the acquisition of additional interest in North Caspian	10	_,,,,,	-11
Project	21		396,345,201
Provisions	22	150,427,821	183,530,985
Deferred income tax liabilities	32	218,369,213	194,793,626
Financial guarantee		8,038,985	9,077,566
Other non current liabilities		21,186,312	12,938,824
		3,330,345,368	3,223,876,769
Current liabilities			
Borrowings	20	296,545,652	670,529,840
Provisions	22	116,508,954	50,329,517
Income tax payable	32	4,114,767	2,250,849
Trade accounts payable	23	174,016,256	233,653,734
Other taxes payable	24	40,015,053	80,534,178
Financial guarantee		1,121,173	755,010
Derivatives		174,880	277,887
Other current liabilities	23	144,413,935	147,781,512
		776,910,670	1,186,112,527
Liabilities directly associated with the assets classified as held for			
sale	5	512,223,823	11,739,138
Total liabilities		4,619,479,861	4,421,728,434
Total equity and liabilities		10,709,657,658	8,838,840,866

Managing director for economics and finance



Chief accountant

The accounting policies and explanatory notes on pages 10 through 83 form an integral part of these consolidated financial statements.

ومتعقدين

Name and Address

.....

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

		For the years end	ed December 31
			2014
In thousands of tenge	Note	2015	(Restated)*
Revenue	25	1,094,698,809	1,051,289,085
Cost of sales	26	(1,093,791,099)	(1,106,561,311)
Gross profit/(loss)		907,710	(55,272,226)
General and administrative expenses	27	(211,746,713)	(151,917,604)
Transportation and selling expenses	28	(195,347,885)	(308,535,860)
Impairment of property, plant and equipment, intangible assets	29	(67,125,848)	(275,918,733)
Impairment of goodwill	29	(11,922,192)	(1,622,222)
(Loss)/gain on disposal of property, plant and equipment, intangible		(3,580,092)	402.045
assets and investment property, net			
Other operating income		22,556,695 (19,697,116)	18,324,629 (16,702,770)
Other operating expenses Operating loss		(485,955,441)	(791,242,741)
operating loss		(400,000,441)	(101,242,141)
Net foreign exchange gain		474,579,910	76,108,200
Finance income	30	173,330,897	53,937,092
Finance costs	30	(198,334,293)	(176,225,987)
Impairment of investments in joint ventures	13	(9,342,198)	(1,034,370)
Impairment of assets classified as held for sale		(85,744)	(4,992,179)
Impairment of loan given	17	(10,969,792)	(66,742)
Share in profit of joint ventures and associates, net	<u>31</u>	112,807,416	427,703,712
Profit/(loss) before income tax		56,030,755	(415,813,015)
Income tax expenses	32	(232,149,463)	(133,033,105)
Loss for the year from continuing operations		(176,118,708)	(548,846,120)
Discontinued operations			
Profit after income tax for the year from discontinued operations	5	670,801,729	748,061,212
Net profit for the year		494,683,021	199,215,092

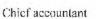
The accounting policies and explanatory notes on pages 10 through 83 form an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (continued)

		For the years ende	d December 31
	10.0		2014
In thousands of tenge	Note	2015	(Restated)*
Other comprehensive income			
Other comprehensive income to be reclassified to profit or loss in subsequent periods			
Exchange differences on translation of foreign operations		1,180,868,321	209,509,690
Accumulated differences on translation of disposal group	6	(106,930,994)	-
Other comprehensive income to be reclassified to profit or			
loss in subsequent periods		1,073,937,327	209,509,690
Other comprehensive income not to be reclassified to profit or loss in subsequent periods			
Re-measurement of actuarial losses on defined benefit plans		(1,750,178)	(1,100,442)
Tax effect		365,421	(27,426)
Other comprehensive loss not to be reclassified to profit or loss in subsequent periods		(1,384,757)	(1,127,868)
Other comprehensive income for the year		1,072,552,570	208,381,822
Total comprehensive income for the year, net of tax		1,567,235,591	407,596,914
Net profit for the year attributable to:			
Equity holder of the Parent Company		398,325,954	207,362,949
Non-controlling interest		96,357,067	(8, 147, 857)
		494,683,021	199,215,092
Total comprehensive income for the year attributable to:			
Equity holder of the Parent Company		1,353,725,956	385,103,657
Non-controlling interest		213,509,635	22,493,257
		1,567,235,591	407,596,914

\* Certain numbers shown here do not correspond to the consolidated financial statements for the year ended December 31, 2014 and reflect adjustments made, refer to Note 5.

Managing director for economics and finance





The accounting policies and explanatory notes on pages 10 through 83 form an integral part of these consolidated financial statements.

والمتعالم في متحدث الم

and a subsection of the subsec

# CONSOLIDATED STATEMENT OF CASH FLOWS

		For the years ende	
		~~~~~	2014*
In thousands of tenge	Note	2015	(Restated)
Cook flows from operating potivition			
Cash flows from operating activities Profit/(loss) before income tax from continuing operations		56,030,755	(415,813,015)
Profit before income tax from discontinued operations	5	650,638,932	732,210,004
Profit before income tax	<u> </u>	706,669,687	316,396,989
		,,	0.0,000,000
Adjustments for:			
Depreciation, depletion and amortization	37	141,964,124	211,195,042
Depreciation, depletion and amortization from discontinued			
operation		41,214,586	
Share in profit of joint ventures and associates, net	31	(112,807,416)	(427,857,457)
Finance costs	30	217,714,440	202,470,692
Finance income	30	(173,330,897)	(55,490,877)
Unrealized loss/(gain) from derivatives on petroleum products	26	2,543,060	(6,621,755)
Realized losses/(gains) from derivatives on petroleum products	26	241,176	(2,618,352)
Loss on disposal of property, plant and equipment, intangible		3,580,092	3,639,406
assets and investment property, net		51,548,508	0,000,400
Impairment of VAT Impairment of property, plant and equipment, intangible assets and		51,540,500	_
goodwill	29	79,048,040	351,950,037
Impairment of property, plant and equipment, intangible assets and			,,
goodwill from discontinued operation		166,525,248	
Impairment of investments in joint ventures	13	9,342,198	1,034,370
Impairment of assets classified as held for sale		85,744	4,992,179
Impairment of loans due from related parties	17	10,969,792	66,742
Gain on sale of subsidiary	6	(427,840,668)	-
Loss on sale of joint ventures	13	6,151,234	-
Provisions		99,695,140	470,260
Allowance for impairment of trade accounts receivable and other			
current assets	27	3,158,635	1,306,152
Provision for obsolete inventory	27	1,391,281	(1,517,304)
Forfeiture of share based payments		1,589,628	(80,076)
Unrealized foreign exchange gain		(321,841,594)	(107,973,268)
Operating profit before working capital changes		507,612,038	491,362,780
Change in inventory		57,113,535	26,102,234
Change in VAT receivable		(1,186,992)	(8,742,624)
Change in trade accounts receivable		74,828,999	104,263,617
Change in other assets		(184,934,375)	(27,235,502)
Change in other taxes payable		(47,542,464)	(29,109,219)
Change in trade accounts payable		39,745,815	(3,336,984)
Change in other liabilities		(24,663,004)	5,063,773
Cash generated from operations		420,973,552	558,368,075
On the second from derivatives in the		020 k02 2	2,328,788
Cash received from derivatives, net		6,694,868 (187,135,282)	2,328,788 (178,584,194)
Income taxes paid		(187,135,282) 118,778,446	(178,584,194) 41,645,502
Interest received		(212,864,705)	41,045,502 (155,277,014)
Interest paid		146,446,879	268,481,157
Net cash flow from operating activities		140,440,013	200,401,107

The accounting policies and explanatory notes on pages 10 through 83 form an integral part of these consolidated financial statements.

### **CONSOLIDATED STATEMENT OF CASH FLOWS (continued)**

		For the years ende	d December 31
	-	······	2014*
In thousands of tenge	Note	2015	(Restated)
Cash flows from investing activities		040 400 007	
Withdrawal of bank deposits, net		313,189,387	224,033,563
Purchase of property, plant and equipment, intangible assets,		(EET 440 440)	(FC0 00E 004)
investment property and exploration and evaluation assets		(557,448,149)	(558,885,281)
Proceeds from sale of property, plant and equipment, intangible assets and investment property		22,350,510	7,280,896
Proceeds from sale of assets classified as held for sale		22,000,010	4,778,857
Proceeds from sale of subsidiaries	6	1,372,498,443	4,710,007
Dividends received from joint ventures and associates,	0	1,012,400,440	
net of income tax		172,719,434	302,418,013
Acquisition of and contribution to joint ventures and associates	13	(41,435,041)	(3,234,425)
Repayment of loan provided to the related parties	10	~	3,093,298
Proceeds from sale of joint venture			147,813
Loans provided to related party		(58,939,789)	(108,803,459)
Acquisition of a subsidiary	7	(	(28,507,982)
Cash of the acquired subsidiary	7	~	8,235,554
Net cash flow from / (used in) investing activities		1,222,934,795	(149,443,153)
Actourness and Adoca in intesting astraids			(140,110,100)
Cash flows from financing activities			
Proceeds from borrowings		281,752,105	682,264,686
Repayment of borrowings		(1,902,374,221)	(326,531,746)
Dividends paid to non-controlling interest		(15,851,249)	(48,203,538)
Dividends paid to the Samruk-Kazyna	19	(6,768,531)	(69,577,485)
Issue of shares	19	12,700,436	_
Net cash flow (used in) / from financing activities		(1,630,541,459)	237,951,917
Effects of exchange rate changes on cash and cash equivalents		243,150,206	62,127,031
Net change in cash and cash equivalents		(18,009,579)	419,116,952
Cash and cash equivalents at the beginning of the year	18	826,443,718	407,326,766
Cash and cash equivalents at the end of the year	18	808,434,139	826,443,718
	10		020,110,110

\* Certain numbers shown here do not correspond to the consolidated financial statements for year ended December 31, 2014 and reflect adjustments made, refer to Note 5.

### NON-CASH TRANSACTIONS

The following significant non-cash transactions and other transactions were excluded from the consolidated statement of cash flows:

### Hedge of losses on translation of borrowings denominated in US dollar

In 2015 the Group utilized hedging of net investments in certain subsidiaries classified as foreign operations against selected borrowings denominated in US dollar (*Note 20*). Effect of hedging was equal to 1,586,801,249 thousand tenge which was reclassified from profits and losses to other comprehensive income, under exchange differences on translation of foreign operations (2014: 311,794,785 thousand tenge).

### The "Kazakhstan Note"

In 2015, the Company received the right to claim payments under the "Kazakhstan Note" 126,590,669 thousand tenge as consideration for increase in share capital of the Company. The difference of 3,518,718 thousand tenge between the fair value of the loan as at acquisition date and nominal amount was recognized as an additional paid-in capital *(Note 19)*.

The accounting policies and explanatory notes on pages 10 through 83 form an integral part of these consolidated financial statements.

### CONSOLIDATED STATEMENT OF CASH FLOWS (continued)

### NON-CASH TRANSACTIONS (continued)

### Change in investment ownership interest

As a result of acquisition 50% of shares of KMG Kashagan B.V. by Samruk-Kazyna, the Group has recognized the remaining share at the fair value in the total amount 1,301,888,532 thousand tenge *(Note 6)*.

### Repayment of loan

In 2015, the loan of "VTB Bank" group was repaid with the use of the loan from a banking syndicate of Natixis, ING Bank, a branch of ING-DiBa AG, Citibank N.A., London branch. The debt in the amount of 46,337,500 thousand tenge was repaid by the syndicate directly to "VTB Bank" group (*Note 20*).

### Capitalization of borrowing costs

In 2015 the Group capitalized in the carrying amount of property, plant and equipment borrowing costs in the amount of 22,911,733 thousand tenge (2014: 18,231,016 thousand tenge) (*Note 8*).

### **Contribution of pipelines**

In 2015 the Group recognized additional paid in capital in the amount of 13,375,340 thousand tenge, which represents the fair value of gas pipelines contributed by the Samruk-Kazyna on trust management terms (2014: 207,115,481 thousand tenge) (*Note 19*).

### Account payable for non-current assets

In 2015 accounts payable for purchases of property, plant and equipment decreased by 30,482,682 thousand tenge (2014: 41,305,706 thousand tenge).

### Advances paid for non-current assets

Acquisition of property plant and equipment and intangible assets include advances paid for non-current assets in the amount of 59,005,100 thousand tenge (in 2014: 36,018,694 thousand tenge).

Managing director for economics and finance

Chief accountant



The accounting policies and explanatory notes on pages 10 through 83 form an integral part of these consolidated financial statements.

. Vicession and the second second (Second Second Constant Constants and the second se

JSC "National Company "KazMunayGas"

Contraction of the local data

مريونيتهم ومشاقيته

Consolidated financial statements

. Vicence de la constante de la c

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

		Aunuau	Autouzole to equity notice of the Falent Company	ICI OI MIE L'AIGHT	· vullpally			
In thousands of tenge	Share capital	Additional paid-in capital	Other equity	Currency translation reserve	Retained earnings	Total	- Non- controlling interest	Total
As at December 31, 2013	546,485,470	19,645,866	2,185,813	269,950,758	2,611,367,993	3,449,635,900	586,555,014	4,036,190,914
Net profit for the year	1	I	1	I	207 362 949	207 362 949	(8 147 R57)	100 215 001
Other comprehensive income	1	1	I	178,789,169	(1,048,461)	177,740,708	30,641,114	208,381,822
I otal comprehensive income for the year	1	I	-	178,789,169	206,314,488	385,103,657	22,493,257	407,596,914
Contribution to share capital (Note 19)	10,586,870	207,115,481	1	i	I	217,702,351	ſ	217.702.351
Dividends ( <i>Note</i> 19) Transactions with the Sammik-Kazuna	1	t	I	I	(83,114,547)	(83,114,547)	(53,891,914)	(137,006,461)
(Note 19)	I	I	I	I	(26.916.423)	(26.916.423)	I	(26 916 423)
Distributions to the Samruk-Kazyna Recognition of share hased payments	I	I	1	ł	(80,363,549)	(80,363,549)	Ĩ	(80,363,549)
at subsidiaries Acquisition of treasury shares by	Ι	ŀ	(80,076)		(19,310)	(39,386)	8,072	(91,314)
subsidiary	1	1	Ι	I	2,005	2,005	(2,005)	1
As at December 31, 2014	557,072,340	226,761,347	2,105,737	448,739,927	2.627.270.657	3,861,950,008	555,162,424	4 417 112 432

The accounting policies and explanatory notes on pages 10 through 83 form an integral part of these consolidated financial statements.

JSC "National Company "KazMunayGas"

Consolidated financial statements

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (continued)

		Additional		ditional	fundance		Non-	
	Share	paid-in	Other	translation	Retained		controlling	
In thousands of tenge	capital	capital	equity	reserve	earnings	Total	interest	Total
As at December 31, 2014	557,072,340	226,761,347	2,105,737	448,739,927	2,627,270,657	3,861,950,008	555,162,424	555,162,424 4,417,112,432
Net profit for the year	1	I	Ţ	1	398,325,954	398,325,954	96,357,067	494,683,021
Other comprehensive income	1	1	1	956,585,780	(1,185,778)	955,400,002	117,152,568	1,072,552,570
Total comprehensive income for the year	I	1	1	956,585,780	397,140,176	1,353,725,956	213,509,635	1,567,235,591
Contribution to share capital (Note 19)	139,291,105	16,894,058	1	1	1	156,185,163	ı	156,185,163
Dividends (Note 19)	1	1	I	1	(24,335,911)	(24,335,911)	(15,790,408)	(40,126,319)
Distributions to the Samruk-Kazyna (Note 19)	I	1	1	I	(6,771,791)	(6,771,791)	1	(6,771,791)
Recognition of share based payments at subsidiaries	ı	1	1.004.836	1	1	1.004.836	584.792	1.589.628
Transactions with the Samruk-Kazyna (Note 19)	I	1			(4.760,377)	(4,760,377)		(4,760,377)
Disposal of subsidiary	1	1	I	1	1	1	(286,530)	(286,530)
As at December 31, 2015	696.363.445	243.655.405	3,110,573	1.405,325,707	2,988,542,754	5,336,997,884	753,179,913	6,090,177,797

Managing director for economics and finance

WARDING AND STATE

ANU

bek A.M.

Chief accountant

The accounting policies and explanatory notes on pages 10 through 83 form an integral part of these consolidated financial statements. 6

thayev Y.Y.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### For the year ended December 31, 2015

### 1. GENERAL

JSC "National Company "KazMunayGas" (the "Company", "KazMunayGas" or "Parent Company") is a wholly owned state oil and gas enterprise of the Republic of Kazakhstan, which was established on February 27, 2002 as a closed joint stock company pursuant to the Decree No. 811 of the President of the Republic of Kazakhstan dated February 20, 2002 and the Resolution of the Government of the Republic of Kazakhstan (the "Government") No. 248 dated February 25, 2002. The Company was formed as a result of the merger of National Oil and Gas Company Kazakhoil CJSC ("Kazakhoil") and National Company Transport Nefti i Gaza CJSC ("TNG"). As the result of the merger, all assets and liabilities, including ownership interest in all entities owned by these companies, have been transferred to KazMunayGas. The Company was reregistered as a joint stock company in accordance with the legislation of the Republic of Kazakhstan in March 2004.

Starting from June 8, 2006, the sole shareholder of the Company was JSC "Kazakhstan Holding Company for State Assets Management "Samruk" ("Samruk"), which in October 2008 was merged with the state owned Sustainable Development Fund "Kazyna" and formed JSC "National Welfare Fund Samruk-Kazyna" ("Samruk-Kazyna"), now renamed to JSC "Sovereign Wealth Fund Samruk-Kazyna". The Government is the sole shareholder of Samruk-Kazyna. On August 7, 2015 National Bank of Republic of Kazakhstan ("National Bank of RK") purchased 10% plus one share of the Company from Samruk-Kazyna.

As at December 31, 2015, the Company has an interest in 37 operating companies (2014: 39) (jointly the "Group").

The Company has its registered office in the Republic of Kazakhstan, Astana, Kabanbay Batyr avenue, 19.

The principal objective of the Group includes, but is not limited, to the following:

- participation in the Government activities relating to the oil and gas sector;
- representation of the state interests in subsoil use contracts through interest participation in those contracts; and
- corporate governance and monitoring of exploration, development, production, processing, transportation and sale of hydrocarbons and the designing, construction and maintenance of oil-and-gas pipeline and field infrastructure.

The consolidated financial statements comprise the financial statements of the Company and its controlled subsidiaries (*Note 35*).

These consolidated financial statements of the Group were approved for issue by the Managing director for economics and finance and the Chief accountant on March 14, 2016.

### 2. BASIS OF PREPARATION

These consolidated financial statements have been prepared on a historical cost basis, except as described in the accounting policies and the notes to these consolidated financial statements. All values in these consolidated financial statements are rounded to the nearest thousands, except when otherwise indicated.

### Statement of compliance

These consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by International Accounting Standards Board ("IASB").

The preparation of the consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the Group consolidated financial statements are disclosed in *Note 4*.

### Foreign currency translation

### Functional and presentation currency

Items included in the financial statements of each of the Group's entities included in these consolidated financial statements are measured using the currency of the primary economic environment in which the entities operate ("the functional currency"). The consolidated financial statements are presented in Kazakhstan tenge ("tenge" or "KZT"), which is the Company's functional currency.

### 2. BASIS OF PREPARATION (continued)

### Foreign currency translation (continued)

### Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the consolidated statement of comprehensive income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

Differences arising on settlement or translation of monetary items are recognised in profit or loss with the exception of monetary items that are designated as part of the hedge of the Group's net investment of a foreign operation. These are recognised in other comprehensive income until the net investment is disposed of, at which time, the cumulative amount is reclassified to profit or loss. Tax charges and credits attributable to exchange differences on those monetary items are also recorded in other comprehensive income.

### Group Companies

The results and financial position of all of the Group's subsidiaries, joint ventures and associates (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each statement of financial position presented are translated at the closing rate at that reporting date;
- income and expenses for each statement of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- all resulting exchange differences are recognized as a separate component of other comprehensive income.

### Exchange rates

Weighted average currency exchange rates established by the Kazakhstan Stock Exchange ("KASE") are used as official currency exchange rates in the Republic of Kazakhstan.

The currency exchange rate of KASE as at December 31, 2015 was 340.01 tenge to 1 US dollar. This rate was used to translate monetary assets and liabilities denominated in United States dollars ("US dollar") as at December 31, 2015 (2014: 182.35 tenge to 1 US dollar). The currency exchange rate of KASE as at March 14, 2016 was 343.32 tenge to 1 US dollar.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### New and amended standards and interpretations

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended December 31, 2014, except for the adoption of new standards and interpretations effective as of January 1, 2015. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective. The nature and the impact of each new standard or amendment is described below.

### Amendments to IAS 19 Defined Benefit Plans: Employee Contributions

IAS 19 requires an entity to consider contributions from employees or third parties when accounting for defined benefit plans. Where the contributions are linked to service, they should be attributed to periods of service as a negative benefit. These amendments clarify that, if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognize such contributions as a reduction in the service cost in the period in which the service is rendered, instead of allocating the contributions to the periods of service. This amendment is effective for annual periods beginning on or after July 1, 2014. This amendment is not relevant to the Group, since none of the entities within the Group has defined benefit plans with contributions from employees or third parties.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### New and amended standards and interpretations (continued)

### Annual improvements 2010-2012 cycle

With the exception of the improvement relating to IFRS 2 Share-based Payment applied to share-based payment transactions with a grant date on or after July 1, 2014, all other improvements are effective for accounting periods beginning on or after July 1, 2014. The Group has applied these improvements for the first time in these consolidated financial statements. They include:

### IFRS 2 Share-based Payment

This improvement is applied prospectively and clarifies various issues relating to the definitions of performance and service conditions which are vesting conditions. The clarifications are consistent with how the Group has identified any performance and service conditions which are vesting conditions in previous periods. In addition, the Group had not granted any awards during the second half of 2014. Thus, these amendments did not impact the Group's consolidated financial statements or accounting policies.

### IFRS 3 Business Combinations

The amendment is applied prospectively and clarifies that all contingent consideration arrangements classified as liabilities (or assets) arising from a business combination should be subsequently measured at fair value through profit or loss whether or not they fall within the scope of IAS 39. This is consistent with the Group's current accounting policy and, thus, this amendment did not impact the Group's accounting policy.

### IFRS 8 Operating Segments

The amendments are applied retrospectively and clarify that:

- an entity must disclose the judgements made by management in applying the aggregation criteria in paragraph 12 of IFRS 8, including a brief description of operating segments that have been aggregated and the economic characteristics (e.g., sales and gross margins) used to assess whether the segments are 'similar';
- the reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker, similar to the required disclosure for segment liabilities.

The Group has not applied the aggregation criteria in paragraph 12 of IFRS 8. The Group has presented the reconciliation of segment assets to total assets in previous periods and continues to disclose the same in *Note 37* in this consolidated financial statements as the reconciliation is reported to the management for the purpose of their decision making.

### IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets

The amendment is applied retrospectively and clarifies in IAS 16 and IAS 38 that the asset may be revalued by reference to observable data by either adjusting the gross carrying amount of the asset to market value or by determining the market value of the carrying value and adjusting the gross carrying amount proportionately so that the resulting carrying amount equals the market value. In addition, the accumulated depreciation or amortization is the difference between the gross and carrying amounts of the asset. This amendment did not have any impact to the revaluation adjustments recorded by the Group during the current period.

### IAS 24 Related Party Disclosures

The amendment is applied retrospectively and clarifies that a management entity (an entity that provides key management personnel services) is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services. This amendment is not relevant for the Group as it does not receive any management services from other entities.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### New and amended standards and interpretations (continued)

### Annual improvements 2011-2013 cycle

These improvements are effective from July 1, 2014 and the Group has applied these amendments for the first time in these consolidated financial statements. They include:

### IFRS 3 Business Combinations

The amendment is applied prospectively and clarifies for the scope exceptions within IFRS 3 that:

- joint arrangements, not just joint ventures, are outside the scope of IFRS 3;
- this scope exception applies only to the accounting in the financial statements of the joint arrangement itself.

The Group is not a joint arrangement, and thus this amendment is not relevant for the Group and its subsidiaries.

### IFRS 13 Fair Value Measurement

The amendment is applied prospectively and clarifies that the portfolio exception in IFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of IAS 39. The Group does not apply the portfolio exception in IFRS 13.

### IAS 40 Investment Property

The description of ancillary services in IAS 40 differentiates between investment property and owner-occupied property (i.e., property, plant and equipment). The amendment is applied prospectively and clarifies that IFRS 3, and not the description of ancillary services in IAS 40, is used to determine if the transaction is the purchase of an asset or a business combination. In previous periods, the Group has relied on IFRS 3, not IAS 40, in determining whether an acquisition is of an asset or is a business acquisition. Thus, this amendment did not impact the accounting policy of the Group.

### Standards issued but not yet effective

Standards and interpretations issued but not yet effective up to the date of issuance of the consolidated financial statements and not yet issued by the Group early are listed below. The Group intends to adopt those standards when they become effective.

### IFRS 9 Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9 *Financial Instruments* which replaces IAS 39 *Financial Instruments: Recognition and Measurement* and all previous versions of IFRS 9. IFRS 9 brings together all three aspects of the accounting for financial instruments project: classification and measurement, impairment and hedge accounting. IFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. The Group plans to adopt the new standard on the required effective date.

### (a) Classification and measurement

The Group does not expect any significant impact on its balance sheet and equity during the application of IFRS 9 requirements for the classification and measurement. The Group expects to continue measuring at fair value all financial assets currently held at fair value.

Loans are held to collect contractual cash flows and are expected to give rise to cash flows representing solely payments of principal and interest. Thus, the Group expects that these will continue to be measured at amortised cost under IFRS 9. However, the Group will analyse the contractual cash flow characteristics of those instruments in more detail before concluding whether all those instruments meet the criteria for amortised cost measurement under IFRS 9.

### (b) Impairment

IFRS 9 requires the Group to record expected credit losses on all of its debt securities, loans and trade receivables, either on a 12-month or lifetime basis. The Group expects to apply the simplified approach and record lifetime expected losses on all trade receivables. The Group expects a significant impact on its equity, but it will need to perform a more detailed analysis which considers all reasonable and supportable information, including forward-looking elements to determine the extent of the impact.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Standards issued but not yet effective (continued)

### IFRS 9 Financial Instruments (continued)

### (c) Hedge accounting

The Group believes that all existing hedge relationships that are currently designated in effective hedging relationships will still qualify for hedge accounting under IFRS 9. As IFRS 9 does not change the general principles of how an entity accounts for effective hedges, the Group does not expect a significant impact as a result of applying IFRS 9. The Group will assess possible changes related to the accounting for the time value of options, forward points or the currency basis spread in more detail in the future.

### IFRS 14 Regulatory Deferral Accounts

IFRS 14 is an optional standard that allows an entity, whose activities are subject to rate-regulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first-time adoption of IFRS. Entities that adopt IFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of profit or loss and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements. IFRS 14 becomes effective for financial years beginning on or after January 1, 2016. Since the Group is an existing IFRS preparer, this standard would not apply.

### IFRS 15 Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 and establishes a five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15 revenue is recognised at the amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The new revenue standard will supersede all current revenue recognition requirements under IFRS. Either a full retrospective application or a modified retrospective application is required for annual periods beginning on or after January 1, 2018, when the IASB finalises their amendments to defer the effective date of IFRS 15 by one year. The Group plans to adopt the new standard on the required effective date using the full retrospective method. Besides, the Group considering the clarifications issued by the IASB in an exposure draft in July 2015 and will monitor any further developments.

### Amendments to IFRS 11 Joint Arrangements: Accounting for Acquisitions of Interests

The amendments to IFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business must apply the relevant IFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to IFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party. The amendments are applied both to the acquisition of the initial interest in a joint operation, and to the acquisition of additional interests in these amendments are effective prospectively for annual periods beginning on or after January 1, 2016, the earlier application is permitted. It is expected that these amendments will have no impact on the consolidated financial statements of the Group.

### Amendments to IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation

The amendments clarify the principle in IAS 16 and IAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortise intangible assets. The amendments are effective prospectively for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are not expected to have any impact on the consolidated financial statements of the Group given that the Group has not used a revenue-based method to depreciate its non-current assets.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Standards issued but not yet effective (continued)

### Amendments to IAS 16 and IAS 41 Agriculture: Bearer Plants

The amendments change the accounting requirements for biological assets that meet the definition of fruit-bearing plants. Under the amendments, biological assets that meet the definition of fruit-bearing plants will no longer be within the scope of IAS 41. Instead, IAS 16 will apply. After initial recognition, fruit-bearing plants will be measured under IAS 16 at accumulated cost (before ripening) and using either the cost model or revaluation model (after ripening). The amendments also require that output yield of fruit-bearing plants will remain in the scope of IAS 41, and shall be measured at fair value less costs to sell. For government grants related to fruit-bearing plants, IAS 20 Accounting for Government Grants and Disclosure of Government Assistance will apply. The amendments are effective retrospectively for annual periods beginning on or after January 1, 2016, with early adoption permitted. It is expected that these amendments will have no impact on the Group's consolidated financial statements.

### Amendments to IAS 27 Equity Method in Separate Financial Statements

The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying IFRS and electing to change to the equity method in its separate financial statements will have to apply that change retrospectively. For first-time adopters of IFRS electing to use the equity method in its separate financial statements are effective for annual periods beginning on or after January 1, 2016, with early application permitted. The amendments will have no impact on the consolidated financial statements of the Group.

# Amendments to IFRS 10 and IAS 28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between IFRS 10 and IAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that the gain or loss resulting from the sale or contribution of assets that constitute a business, as defined in IFRS 3, between an investor and its associate or joint venture, is recognised in full. Any gain or loss resulting from the sale or contribution of assets that do not constitute a business, however, is recognised only to the extent of unrelated investors' interests in the associate or joint venture. These amendments must be applied prospectively and are effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. The amendments are deemed to have no impact on the consolidated financial statements of the Group.

### Annual improvements cycle – 2012-2014

These amendments become effective for annual periods beginning on or after January 1, 2016. The document comprises the following amendments:

### IFRS 5 Non-current Assets Held for Sale and Discontinued Operations

Assets (or disposal group) generally are disposed through the sale or distribution to owners. The amendment clarifies that transition from one method to another will not be considered as a new disposal method, but as a continuation of the initial plan. Therefore, the application of IFRS 5 requirements is not discontinued. The amendment is to be applied prospectively.

### IFRS 7 Financial Instruments: Disclosures

### (i) Servicing contracts

The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and the arrangement against the guidance for continuing involvement in IFRS 7 in order to assess whether the disclosures are required. The assessment of which servicing contracts constitute continuing involvement must be done retrospectively. However, for the periods beginning prior to the annual period when an entity for the first time applies the amendments, the disclosure is not required.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Standards issued but not yet effective (continued)

Annual improvements cycle – 2012-2014 (continued)

### IFRS 7 Financial Instruments: Disclosures (continued)

### (ii) Applicability of the amendments to IFRS 7 to condensed interim financial statements

The amendment clarifies that the offsetting disclosure requirements do not apply to condensed interim financial statements, unless such disclosures provide a significant update to the information reported in the most recent annual report. This amendment must be applied retrospectively.

### IAS 19 Employees benefits

The amendment clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no market for high quality corporate bonds in that currency, government bond rates must be used. The amendment is to be applied prospectively.

### IAS 34 Interim Financial Reporting

The amendment clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the interim financial report (e.g., in the management commentary or risk report). The other information within the interim financial report must be available to users on the same terms as the interim financial statements and at the same time. This amendment must be applied retrospectively. The amendments are deemed to have no impact on the consolidated financial statements of the Group.

### Amendments to IAS 1 Disclosure Initiative

The amendments to IAS 1 *Presentation of Financial Statements* clarify, rather than significantly change, existing IAS 1 requirements. The amendments clarify:

- materiality requirements in IAS 1;
- that specific line items in the statement(s) of comprehensive income and the statement of financial position may be disaggregated;
- that entities have flexibility as to the order in which they present the notes to financial statements;
- that the share of other comprehensive income of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss.

Furthermore, the amendments clarify the requirements that apply when additional subtotals are presented in the statement of financial position and the statement of comprehensive income. These amendments are effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. The amendments are deemed to have no impact on the consolidated financial statements of the Group.

### Investment Entities (Amendments to IFRS 10, IFRS 12 and IAS 28): Applying the Consolidation Exception

The amendments address issues that have arisen in applying the investment entities exception under IFRS 10. The amendments to IFRS 10 clarify that the exemption from presenting consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity, when the investment entity measures all of its subsidiaries at fair value. Furthermore, the amendments to IFRS 10 clarify that only a subsidiary of an investment entity that is not an investment entity itself and that provides support services to the investment entity is consolidated. All other subsidiaries of an investment entity are measured at fair value. The amendments to IAS 28 allow the investor, when applying the equity method, to retain the fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries. These amendments must be applied retrospectively and are effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. The amendments are deemed to have no impact on the consolidated financial statements of the Group.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Basis of consolidation**

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as of December 31, 2015. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- exposure, or rights, to variable returns from its involvement with the investee, and;
- the ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- rights arising from other contractual arrangements;
- the Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, revenue and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies. Profit or loss and each component of other comprehensive income are attributable to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interest having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group balances, transactions, unrealized gains and losses resulting from intra-group transactions and dividends are eliminated in full. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, noncontrolling interest and other components of equity while any resultant gain or loss is recognised in profit or loss. Any investment retained is recognised at fair value.

### **Business combinations and goodwill**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in general and administrative expenses.

When the Group acquires a business, it assesses the financial assets acquired and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IAS 39 Financial Instruments: Recognition and Measurement, is measured at fair value with changes in fair value recognised either in either profit or loss or as a change to other comprehensive income ("OCI"). If the contingent consideration is not within the scope of IAS 39, it is measured in accordance with the appropriate IFRS. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Business combinations and goodwill (continued)

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed off in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

### Business combinations achieved in stages

The acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

In a business combination achieved in stages the acquirer recognises goodwill as of the acquisition date measured as the excess of (a) over (b) below:

- (a) the aggregate of:
  - (i) the consideration transferred measured in accordance with this IFRS 3 *Business Combinations*, which generally requires acquisition-date fair value;
  - (ii) the amount of any non-controlling interest in the acquiree measured in accordance with this IFRS; and
  - (iii) the acquisition-date fair value of the acquirer's previously held equity interest in the acquiree.
- (b) the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed.

### Acquisition of subsidiaries in accordance with the Shareholder instructions

In acquisitions of subsidiaries from third parties made in accordance with the Shareholder instructions, the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed is recognised directly in equity as a distribution to the Parent Company.

### Acquisition of subsidiaries from parties under common control

Acquisitions of subsidiaries from parties under common control are accounted for using the pooling of interest method.

The assets and liabilities of the subsidiary transferred under common control are recorded in the consolidated financial statements at the carrying amounts of the transferring entity (the Predecessor) at the date of the transfer. Related goodwill, if any, inherent in the Predecessor's original acquisition is also recorded in the consolidated financial statements. Any difference between the total book value of net assets, including the Predecessor's goodwill, and the consideration paid is accounted for in the consolidated financial statements as an adjustment to equity.

The consolidated financial statements, including corresponding figures, are presented as if the subsidiary had been acquired by the Group on the date it was originally acquired by the Predecessor.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Undivided interest in jointly controlled operations

The Group has undivided interest in jointly controlled operations.

Upon acquisition the Group shall recognize in relation to its interest in joint operations its assets, including its share of any assets held jointly; its liabilities, including its share of any liabilities incurred jointly. Subsequently, the Group shall recognize its revenue from the sale of its share of the output arising from the joint operations; its share of the revenue from the sale of the joint operations; and its expenses, including its share of any expenses incurred jointly.

The Group accounts for the assets, liabilities, revenues and expenses relating to its interest in the joint operations in accordance with its accounting policy.

When the Group does not share the joint control over joint operations, it follows the accounting of the parties that share control as discussed in next paragraphs.

### Investment in associates and joint ventures

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but which does not comprise control or joint control over those policies.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining significant influence or joint control are similar to those necessary to determine control over subsidiaries.

The Group's investments in its joint ventures and associates are accounted for using the equity method. Under the equity method, the investment in a joint venture or an associate is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the Group's share of net assets of the joint venture or associate since the acquisition date. Goodwill relating to the joint venture or associate is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The consolidated statement of comprehensive income reflects the Group's share of the results of operations of the joint venture or associate, deducted by the amount of dividends declared from joint venture or associate to the Group. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognised directly in the equity of the joint venture or associate, the Group recognizes its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealized gains and losses resulting from transactions between the Group and the joint venture or associate are eliminated to the extent of the interest in the joint venture or associate.

The aggregate of the Group's share in profit or loss of a joint venture and an associate is shown on the face of the consolidated statement of comprehensive income outside operating profit and represents profit or loss after tax and non-controlling interest in the subsidiaries of the joint venture or associate. The financial statements of the joint venture or associate are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring their accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognize an impairment loss on its investment in its joint venture or associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the joint venture or associate is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate or joint venture and its carrying value, and then recognises the loss as 'Impairment of investment in joint venture or associate' in the statement of profit or loss.

Upon loss of joint control over the joint venture or significant influence over the associate, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the joint venture or associate upon loss of joint control or significant influence and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Current versus non-current classification

The Group presents assets and liabilities in the consolidated statement of financial position based on current/non-current classification. An asset as current when it is:

- expected to be realised or intended to sold or consumed in normal operating cycle;
- held primarily for the purpose of trading;
- expected to be realised within 12 (twelve) months after the reporting period; or
- cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 (twelve) months after the reporting period.

All other assets are classified as non-current. A liability is current when:

- it is expected to be settled in normal operating cycle;
- it is held primarily for the purpose of trading;
- it is due to be settled within 12 (twelve) months after the reporting period; or
- there is no unconditional right to defer the settlement of the liability for at least 12 (twelve) months after the reporting period.

The Group classifies all other liabilities as non-current. Deferred tax assets and liabilities are always classified as non-current assets and liabilities.

### Oil and natural gas exploration, evaluation and development expenditure

### Costs incurred before obtaining subsoil use rights (licenses)

Costs incurred before obtaining full subsoil use rights (licenses) are expensed in the period in which they are incurred, except when costs are incurred after signing preliminary agreements with the Government of the Republic of Kazakhstan, in such cases costs incurred after this date are capitalized.

### Subsoil use rights and property acquisition costs

Exploration and production subsoil use rights and related property acquisition costs are capitalized within exploration and evaluation assets and subclassified as intangible assets. Each property under exploration and appraisal is reviewed on an annual basis to confirm that drilling activity is planned and it is not impaired. If no future activity is planned, the carrying amount of the exploration subsoil use right and related property acquisition costs is written off. Upon determination of economically recoverable reserves ('proved reserves' or 'commercial reserves') and internal approval of development, the carrying amount of the subsoil use right and related property acquisition costs held on a field-by-field basis is aggregated with exploration and evaluation assets and transferred to oil and gas development assets.

### Exploration and evaluation costs

Once the legal right to explore has been acquired, geological and geophysical exploration costs and costs directly associated with exploration and appraisal wells are capitalized as exploration and evaluation intangible or tangible assets, according to the nature of the costs, until the drilling of the well is complete and the results have been evaluated. These costs include employee remuneration, materials and fuel used, rig costs and payments made to contractors. If no reserves are found, the exploration and evaluation asset is tested for impairment, if extractable hydrocarbons are found and, subject to further appraisal activity, which may include the drilling of further wells, are likely to be developed commercially; the costs continue to be carried as an asset while sufficient/continued progress is made in assessing the commerciality of the hydrocarbon reserves. All such carried costs are subject to technical, commercial and management review as well as review for impairment at least once a year to confirm the continued intent to develop or otherwise extract value from the discovery. When this is no longer the case, the assets are written off. When proved reserves of hydrocarbons are determined and development is sanctioned, the relevant expenditure is transferred to oil and gas development assets after impairment is assessed and any resulting impairment loss is recognized.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Oil and natural gas exploration, evaluation and development expenditure (continued)

### Development costs

Expenditure on the construction, installation or completion of infrastructure facilities such as platforms, pipelines and the drilling of development wells, including unsuccessful development or delineation wells and unforeseen technical problems, is capitalized within oil and gas development assets.

### Oil and gas assets and other property, plant and equipment

Oil and gas assets and other property, plant and equipment are stated at cost less accumulated depreciation, depletion and impairment ("DD&A").

The initial cost of an asset comprises its purchase price or construction cost, borrowing cost for long-term construction or development project, if recognition criteria is met, any costs directly attributable to bringing the asset into operation and the initial estimate of decommissioning obligation, if there is any. The purchase price or construction cost is the aggregate amount paid and the fair value of any other consideration given to acquire the asset.

Oil and gas assets are depreciated using a unit-of-production method, whereas tangible assets are depreciated over proved developed reserves and intangible assets – over proved reserves. Certain oil and gas assets with useful lives less than the remaining life of the fields or term of the subsoil use contract are depreciated on a straight-line basis over useful lives of 4-10 years.

Property, plant and equipment other than oil and gas assets principally comprise buildings, machinery and equipment which are depreciated on a straight-line basis over the expected remaining useful average lives as follows:

Refinery assets	4-100 years
Pipelines	2-30 years
Buildings and improvements	2-100 years
Machinery and equipment	2-30 years
Vehicles	3-35 years
Other	2-20 years

The expected useful lives of property, plant and equipment are reviewed on an annual basis and, if necessary, changes in useful lives are accounted for prospectively.

The carrying value of property, plant and equipment is reviewed for impairment whenever events or changes in circumstances indicate the carrying value may not be recoverable.

An item of property, plant and equipment, inclusive of production wells which stop producing commercial quantities of hydrocarbons and are scheduled for abandonment, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the profit or loss in the period the item is derecognized.

### Intangible assets

Intangible assets are stated at cost, less accumulated amortization and accumulated impairment losses. Intangible assets include expenditure on acquiring subsoil use rights for oil and natural gas exploration, evaluation and development, computer software and goodwill. Intangible assets acquired separately from a business are carried initially at cost. The initial cost is the aggregate amount paid and the fair value of any other consideration given to acquire the asset.

Intangible assets, except for goodwill and subsoil use rights, are amortized on a straight-line basis over the expected remaining useful life. The expected useful lives of the assets are reviewed on an annual basis and, if necessary, changes in useful lives are accounted for prospectively. Computer software costs have an estimated useful life of 3 to 7 years. The carrying value of intangible assets is reviewed for impairment whenever events or changes in circumstances indicate the carrying value may not be recoverable. Goodwill is tested for impairment annually (as at December 31) and when circumstances indicate that the carrying value may be impaired.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Intangible assets (continued)

Impairment is determined for goodwill by assessing the recoverable amount of each cash-generating unit (or group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash generating unit is less than their carrying amount an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in future periods.

### **Investment properties**

Investment property is initially measured at cost, including transaction costs. Transaction costs shall be included in the initial measurement.

Since the Group adopted cost model, after initial recognition, investment property is accounted for in accordance with the cost model as set out in IAS 16 Property, Plant and Equipment – cost less accumulated depreciation and less accumulated impairment losses.

The depreciation is calculated based on straight line method basis over the expected remaining useful average life of 2-100 years.

Investment property derecognised (eliminated from the statement of financial position) on disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposal. Gains or losses arising from the retirement or disposal of investment property shall be determined as the difference between the net disposal proceeds and the carrying amount of investment property and recognised in profit or loss in the period of the retirement or disposal.

### Impairment of non-financial assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators. Impairment losses of continuing operations are recognized in the consolidated statement of comprehensive income in those expense categories consistent with the function of the impaired asset.

The Group bases its impairment calculation on detailed budgets and forecast calculations, which are prepared separately for each of the Group's CGUs to which the individual assets are allocated. These budgets and forecast calculations generally cover a period of 5 (five) years. For longer periods, a long-term growth rate is calculated and applied to projected future cash flows after the fifth year.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Group estimates the asset's or cash-generating unit's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of accumulated depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of comprehensive income.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Impairment of exploration and evaluation assets

Exploration and evaluation assets are tested for impairment when reclassified to oil and gas development tangible or intangible assets or whenever facts and circumstances indicate impairment. One or more of the following facts and circumstances indicate that the Group should test exploration and evaluation assets for impairment (the list is not exhaustive):

- the period for which the Group entity has the right to explore and appraise in the specific area has expired during the period or will expire in the near future, and is not expected to be renewed;
- substantive expenditure on the further exploration for and evaluation of hydrocarbon resources in the specific area is neither budgeted nor planned;
- exploration for and evaluation of hydrocarbon resources in the specific area have not led to the discovery of commercial viable quantities of hydrocarbon resources and the Group entity has decided to discontinue such activities in the specific area;
- sufficient data exist to indicate that, although a development in the specific area is likely to proceed, the carrying amount of the exploration and evaluation asset is unlikely to be recovered in full from successful development or by sale.

### Non-current assets held for sale and discontinued operations

Non-current assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Non-current assets and disposal groups are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset or disposal group is available for immediate sale in its present condition.

Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

In the consolidated statement of comprehensive income of the reporting period, and of the comparable period of the previous year, income and expenses from discontinued operations are reported separately from income and expenses from continuing operations, down to the level of profit after taxes, even when the Group retains a non-controlling interest in the subsidiary after the sale. The resulting profit or loss (after taxes) is reported separately in the consolidated statement of comprehensive income.

Property, plant and equipment and intangible assets once classified as held for sale are not depreciated or amortized.

### Asset retirement obligation (decommissioning)

Provision for decommissioning is recognized in full, on a discounted cash flow basis, when the Group has an obligation to dismantle and remove a facility or an item of plant, property and equipment and to restore the site on which it is located, and when a reasonable estimate of that provision can be made. The amount recognized is the present value of the estimated future expenditure determined in accordance with local conditions and requirements. A corresponding item of property, plant and equipment of an amount equivalent to the provision is also created. This asset is subsequently depreciated as part of the capital costs of the production and transportation facilities.

Changes in the measurement of an existing decommissioning provision that result from changes in the estimated timing or amount of the outflow of resources embodying economic benefits required to settle the obligation, or change in the discount rate, is accounted for so that:

- (a) changes in the provision are added to, or deducted from, the cost of the related asset in the current period;
- (b) the amount deducted from the cost of the asset shall not exceed its carrying amount. If a decrease in the provision exceeds the carrying amount of the asset, the excess is recognized immediately in the consolidated statement of comprehensive income; and
- (c) if the adjustment results in an addition to the cost of an asset, the Group considers whether this is an indication that the new carrying amount of the asset may not be fully recoverable. If it is such an indication, the Group tests the asset for impairment by estimating its recoverable amount, and accounts for any impairment loss, in accordance with IAS 36.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Financial assets**

### Initial recognition and measurement

Financial assets are classified, at initial recognition, as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. All financial assets are recognized initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

The Group financial assets include cash and cash equivalents, short-term bank deposits, bonds receivable from the Parent Company, note receivable from associate, note receivable from a shareholder of a joint venture, loans due from related parties and trade accounts receivable.

### Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. This category includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by IAS 39. Derivatives, including separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets at fair value through profit and loss are carried in the consolidated statement of financial position at fair value with net changes in fair value presented as finance costs or finance income through profit or loss.

The consolidated statement of financial position at fair value with changes in fair value recognized in finance income or finance costs in the consolidated statement of comprehensive income. Financial assets designated upon initial recognition at fair value through profit or loss are designated at their initial recognition date and only if the criteria under IAS 39 is satisfied.

The Group has not designated any financial assets upon initial recognition as at fair value through profit or loss.

The Group evaluated its financial assets held for trading, other than derivatives, to determine whether the intention to sell them in the near term is still appropriate. When the Group is unable to trade these financial assets due to inactive markets and management's intention to sell them in the foreseeable future significantly changes, the Group may elect to reclassify these financial assets in rare circumstances. The reclassification to loans and receivables, available-for-sale or held to maturity depends on the nature of the asset. This evaluation does not affect any financial assets designated at fair value through profit or loss using the fair value option at designation, these investments cannot reclassified after initial recognition.

Derivatives embedded in host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated at fair value though profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognised in profit or loss. Re-assessment only occurs if there is either a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss.

### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate method (EIR), less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the consolidated statement of comprehensive income. The losses arising from impairment of trade and other receivables are recognized in general and administrative expenses. The losses arising from impairment of loans receivable are recognized in finance costs.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Financial assets (continued)

### Subsequent measurement (continued)

### Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held to maturity when the Group has the positive intention and ability to hold them to maturity. After initial measurement, held to maturity investments are measured at amortized cost using the EIR, less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the consolidated statement of comprehensive income. The losses arising from impairment are recognised in the consolidated statement of comprehensive income as finance costs.

### Available-for-sale financial investments

Available-for-sale financial investments include equity investments and debt securities. Equity investments classified as available-for-sale are those that are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are those that are intended to be held for an indefinite period of time and that may be sold in response to needs for liquidity or in response to changes in the market conditions.

After initial measurement, available-for-sale financial investments are subsequently measured at fair value with unrealized gains or losses recognised in other comprehensive income and credited in the available-for-sale revaluation reserve until the investment is derecognized, at which time the cumulative gain or loss is recognised in other operating income, or the investment is determined to be impaired, when the cumulative loss is reclassified from the available-for-sale revaluation reserve to finance costs in the consolidated statement of comprehensive income. Interest earned whilst holding available-for-sale financial investments is reported as finance income using the EIR method.

The Group evaluates whether the ability and intention to sell its available-for-sale financial assets in the near term is still appropriate. When, in rare circumstances, the Group is unable to trade these financial assets due to inactive markets, the Group may elect to reclassify these financial assets if the management has the ability and intention to hold the assets for foreseeable future or until maturity.

For a financial asset reclassified from the available-for-sale category, the fair value carrying amount at the date of reclassification becomes its new amortized cost and any previous gain or loss on the asset that has been recognised in equity is amortized to profit or loss over the remaining life of the investment using the EIR. Any difference between the new amortized cost and the maturity amount is also amortized over the remaining life of the asset using the EIR. If the asset is subsequently determined to be impaired, then the amount recorded in equity is reclassified to the consolidated statement of comprehensive income.

### Derecognition

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset.

In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Financial assets (continued)

### Impairment of financial assets

The Group assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. An impairment exists if one or more events that has occurred since the initial recognition of the asset (an incurred 'loss event'), has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

### Financial assets carried at amortized cost

For financial assets carried at amortized cost the Group first assesses individually whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment of impairment. If there is objective evidence that an impairment loss has incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial asset original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in current period expenses. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income in the consolidated statement of comprehensive income. Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realized or has been transferred to the Group. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. The present value of the estimated future cash flows is discounted at the financial asset's original EIR. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current EIR.

### Available-for-sale financial investments

For available-for-sale financial investments, the Group assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

In the case of equity investments classified as available-for-sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. 'Significant' is evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. When there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the consolidated statement of comprehensive income – is removed from other comprehensive and recognised in profits or loss. Impairment losses on equity investments are not reversed through profit or loss; increases in their fair value after impairment are recognised in other comprehensive income.

In the case of debt instruments classified as available-for-sale, the impairment is assessed based on the same criteria as financial assets carried at amortized cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortized cost and the current fair value, less any impairment loss on that investment previously recognised in the consolidated statement of comprehensive income.

Future interest income continues to be accrued based on the reduced carrying amount of the asset, using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the consolidated statement of comprehensive income, the impairment loss is reversed through profits or loss.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Inventories

Inventories are stated at the lower of cost and net realizable value on a first-in first-out ("FIFO") basis. Cost includes all costs incurred in the normal course of business in bringing each product to its present location and condition. The cost of crude oil and refined products is the cost of production, including the appropriate proportion of depreciation, depletion and amortization and overheads based on normal capacity. Net realizable value of crude oil and refined products is based on estimated selling price in the ordinary course of business less any costs expected to be incurred to complete the sale.

### Value added tax (VAT)

The tax authorities permit the settlement of VAT on sales and purchases on a net basis. VAT receivable represents VAT on domestic purchases net of VAT on domestic sales. Export sales are zero rated.

### Cash and cash equivalents

Cash and cash equivalents include cash in bank and cash on hand, demand deposits with banks with original maturities of 3 (three) months or less.

### **Financial liabilities**

### Initial recognition and measurement

Financial liabilities within the scope of IAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value and in the case of loans and borrowings, plus directly attributable transaction costs.

The Group's financial liabilities include trade and other payables, bank overdraft, loans and borrowings and derivative financial instruments.

### Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss includes financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. This category includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by IAS 39. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognized in profit or loss.

The Group has not designated any financial liabilities upon initial recognition as at fair value through profit or loss.

### Trade and other payables

Trade payables are recognized initially at fair value and subsequently measured at amortized cost using the EIR.

### Loans and borrowings

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortized cost using the EIR. Gains and losses are recognized in the consolidated statement of comprehensive income when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the EIR. The EIR amortization is included in finance costs.

27

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Financial liabilities (continued)

### Subsequent measurement (continued)

### Loans and borrowings (continued)

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 (twelve) months after the reporting date. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized as part of the cost of that asset. Other borrowing costs are recognized as an expense when incurred.

### Financial guarantee contracts

Financial guarantee contracts issued by the Group are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequently, the liability is measured at the higher of the best estimate of the expenditure required to settle the present obligation at the reporting date and the amount recognised less cumulative amortisation.

### Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

### Fair value of financial instruments

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs.

For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include using recent arm's length market transactions; reference to the current fair value of another instrument that is substantially the same; a discounted cash flow analysis or other valuation models.

### Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain.

If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Provisions (continued)**

### Provision for obligations to the Government

The Government assigns various sponsorship and financing obligations to the Group. Management of the Group believes that such Government's assignments represent constructive obligations of the Group and require recognition on the basis of respective resolution of the Government. Furthermore, as the Government is the ultimate controlling party of the Group, the expenditures on these assignments are recognized as other distributions to the Shareholder directly in the equity.

### Employee benefits

### Pension scheme

Payments to defined contribution retirement benefit plans are charged as an expense as they fall due. Payments made to state – managed retirement benefit schemes are dealt with as defined contribution plans where the Group's obligations under the scheme are equivalent to those arising in a defined contribution retirement benefit plan.

### Long-term employee benefits

The Group provides long-term employee benefits to employees before, on and after retirement, in accordance with the collective agreements between the Group entities and their employees. The collective agreement provides for certain one-off retirement payments, financial aid for employees' disability, anniversaries, funeral and other benefits. The entitlement to benefits is usually conditional on the employee remaining in service up to retirement age.

The expected costs of the benefits associated with one-off retirement payments are accrued over the period of employment using the same accounting methodology as used for defined benefit post-employment plans with defined payments upon the end of employment. Actuarial gains and losses arising in the year are taken to other comprehensive income. For this purpose, actuarial gains and losses comprise both the effects of changes in actuarial assumptions and experience adjustments arising because of differences between the previous actuarial assumptions and what has actually occurred. Other movements are recognised in the current period, including current service cost, any past service cost and the effect of any curtailments or settlements.

The most significant assumptions used in accounting for defined benefit obligations are discount rate and mortality assumptions. The discount rate is used to determine the net present value of future liabilities and each year the unwinding of the discount on those liabilities is charged to the consolidated statement of comprehensive income as finance costs. The mortality assumption is used to project the future stream of benefit payments, which is then discounted to arrive at a net present value of liabilities.

Employee benefits other than one-off retirement payments are considered as other long-term employee benefits. The expected cost of these benefits is accrued over the period of employment using the same accounting methodology as used for the defined benefit plan.

These obligations are valued by independent qualified actuaries on an annual basis.

### **Revenue** recognition

Revenue is recognized when it is probable that the economic benefits associated with the transaction will flow to the Group and the amount of revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates, and other sales taxes or duty. The following specific recognition criteria must also be met before revenue is recognized:

### Sale of goods

Revenue from the sale of crude oil, refined products, gas and other products is recognized when delivery has taken place and risks and rewards of ownership of the goods have passed to the buyer.

### Rendering of services

Revenue from rendering of services, such as transportation, refining and oil support services, is recognized when the services have been performed.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Revenue recognition (continued)**

### Interest income

For all financial instruments measured at amortised cost and interest-bearing financial assets classified as available for sale, interest income is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or liability. Interest income is included in finance income in the statement of profit or loss.

### **Expense recognition**

Expenses are recognized as incurred and are reported in the consolidated financial statements in the period to which they relate on an accrual basis.

### Income taxes

Income tax for the year comprises current income tax, excess profit tax and deferred tax.

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

Current income tax relating to items recognized directly in equity is recognized in equity and not in the consolidated statement of comprehensive income.

Excess profit tax ("EPT") is treated as an income tax and forms part of income tax expense. In accordance with the applicable tax legislation enacted as of January, 1 2009, the Group accrues and pays EPT in respect of each subsoil use contract, at varying rates based on the ratio of aggregate annual income to deductions for the year for a particular subsoil use contract. The ratio of aggregate annual income to deductions in each tax year triggering the application of EPT is 1.25:1. EPT rates are applied to the part of the taxable income (taxable income after corporate income tax and allowable adjustments) related to each subsoil use contract in excess of 25% of the deductions attributable to each contract.

Deferred tax is calculated with respect to both corporate income tax ("CIT") and EPT. Deferred EPT is calculated on temporary differences for assets allocated to subsoil use contracts at the expected rate of EPT to be paid under the contract.

Deferred income tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilized except:

- where the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred income tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Income taxes (continued)

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred income tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred income tax relating to items recognized directly in equity is recognized in equity and not in the consolidated statement of comprehensive income.

Deferred income tax assets and deferred income tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

### Equity

### Non-controlling interest

Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from the equity of the Company's owners. Total comprehensive income is attributed to the Company's owners and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

### Share based payments

Employees of some Group entities receive remuneration in the form of share-based payment transactions, whereby employees render services as consideration for equity instruments of a subsidiary in which they are employed ('equity-settled transactions').

The cost of equity-settled transactions with employees is measured by reference to the fair value at the date on which they are granted. The fair value is determined using an appropriate pricing model.

The cost of equity-settled transactions is recognized, together with a corresponding increase in other equity reserves, over the period in which the performance and/or service conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the award ('the vesting date'). The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The consolidated statement of comprehensive income charge or credit for a period represents the movement in cumulative expense recognized as at the beginning and end of that period.

No expense is recognized for awards that do not ultimately vest.

Where the terms of an equity-settled award are modified, the minimum expense recognized is the expense as if the terms had not been modified. An additional expense is recognized for any modification, which increases the total fair value of the share-based payment arrangement, or is otherwise beneficial to the employee as measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognized for the award is recognized immediately. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

### Dividends

Dividends are recognized as a liability and deducted from equity at the reporting date only if they are declared before or on the reporting date. Dividends are disclosed when they are proposed before the reporting date or proposed or declared after the reporting date but before the consolidated financial statements are authorized for issue.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Equity (continued)

### Other distributions to the Shareholder

Expenditures incurred by the Group based on the respective resolution of the Government or decision and instructions of the Parent Company are accounted for as other distributions through equity. Such expenditures include costs associated with non-core activity of the Group (construction of social assets) and acquisitions of investments.

### Subsequent events

The results of post-year-end events that provide evidence of conditions that existed at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post-year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

### 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of the Group's consolidated financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities and assets, at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

### Oil and gas reserves

Oil and gas reserves are a material factor in the Group's computation of depreciation, depletion and amortization expenses. The Group estimates its oil and gas reserves in accordance with the methodology of the Society of Petroleum Engineers ("SPE"). In estimating its reserves under SPE methodology, the Group uses long-term planning prices. Using planning prices for estimating proved reserves removes the impact of the volatility inherent in using year-end spot prices. Management believes that long-term planning price assumptions, which are also used by management for their business planning and investment decisions are more consistent with the long-term nature of the upstream business and provide the most appropriate basis for estimating oil and gas reserves.

All reserve estimates involve some degree of uncertainty. The uncertainty depends mainly on the amount of reliable geological and engineering data available at the time of the estimate and the interpretation of this data.

The relative degree of uncertainty can be conveyed by placing reserves into one of two principal classifications, either proved or unproved. Proved reserves are more certain to be recovered than unproved reserves and may be further subclassified as developed and undeveloped to denote progressively increasing uncertainty in their recoverability.

Estimates are reviewed and revised annually. Revisions occur due to the evaluation or re-evaluation of already available geological, reservoir or production data, availability of new data, or changes to underlying price assumptions. Reserve estimates may also be revised due to improved recovery projects, changes in production capacity or changes in development strategy. Proved developed reserves are used to calculate the unit of production rates for Depreciation Depletion & Amortization (DD&A) in relation to oil and gas production assets. The Group has included in proved reserves only those quantities that are expected to be produced during the initial subsoil use contract period. This is due to the uncertainties surrounding the outcome of such renewal procedures, since the renewal is ultimately at the discretion of the Government. An increase in the Group's subsoil use contract periods and corresponding increase in reported reserves would generally lead to lower DD&A expense and could materially affect earnings. A reduction in proved developed reserves will increase DD&A expense (assuming constant production), reduce income and could also result in an immediate write-down of the property's book value. Given the relatively small number of producing fields, it is possible that any changes in reserve estimates year on year could significantly affect prospective charges for DD&A.

### 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

### Recoverability of oil and gas assets

The Group assesses assets or CGU for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Where an indicator of impairment exists, a formal estimate of the recoverable amount is made, which is considered to be the higher of the fair value less costs to sell and value in use. These assessments require the use of estimates and assumptions such as long-term oil prices, discount rates, future capital requirements, operating performance (including production and sales volumes) that are subject to risk and uncertainty. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset/CGU is considered to be impaired and is written down to its recoverable amount. In assessing recoverable amount the estimated future cash flows are adjusted for the risks specific to the asset group and are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Fair value less costs to sell is identified as the price that would be received to sell the asset in an orderly transaction between market participants and does not reflect the effects of factors that may be specific to the entity and not applicable to entities in general.

As at December 31, 2014 declining crude oil prices and increases in employee benefit costs and an increase in export customs duty from 60 US dollar per ton to 80 US dollar per ton indicated that Group's cash generating units may be impaired. Therefore, for the year ended December 31, 2014 management has carried out a formal assessment of the recoverable amount of its assets. An impairment loss of 257 billion tenge (*Note 8*), related to KMG EP, was recognized in the consolidated financial statements.

As at December 31, 2015 further decline in crude oil prices, decreased levels of drilling services provided and increases in inflation rate and cost of capital indicated that Group's cash generating units may be impaired. Therefore, for the year ended December 31, 2015 management has carried out a formal assessment of the recoverable amount of its assets. An impairment loss of 66.4 billion tenge (*Note 8*), mainly related to property, plant and equipment of ANS and KTM, and impairment loss of 11.9 billion tenge related to intangible assets (*Note 11*) was recognized in the consolidated financial statements.

ANS calculates recoverable amount using a discounted cash flow model. The discount rate of 12.77% to 16.01% was derived from the CGU's post-tax weighted average cost of capital. The five-year business plans, which are approved on an annual basis, are the primary source of information. They contain forecasts of volume of services volumes, revenues, costs and capital expenditure. Various assumptions such as tariff for the service and cost inflation rates take into account existing prices, foreign exchange rates, other macroeconomic factors and historical trends and variability. Most of the projections beyond the five-year period were inflated using available inflation estimates.

KTM calculates recoverable amount using a discounted cash flow model. The discount rate of 13.87% was derived from the CGU's post-tax weighted average cost of capital. The business plans, which are approved on an annual basis, are the primary source of information. They contain forecasts for crude oil production, sales volumes, revenues, costs and capital expenditure. Various assumptions such as oil prices and cost inflation rates take into account existing prices, foreign exchange rates, other macroeconomic factors and historical trends and variability. The projection of cash flows was limited by the date of license expiry in 2034. Expenditure cash flows up to 2019 were obtained from the CGU's business plan together with management's current assessment of probable changes in operational and capital expenditure. Most of the projections beyond that period were inflated using available inflation estimates, except for capital expenditure projections, which represent management's best available estimate as at the date of impairment assessment.

The key assumptions required for the recoverable amount estimation are the oil prices, production volumes, the foreign exchange rate and discount rate.

### Recoverability of downstream, refining and other assets

The Group performed its annual impairment test in 2014 and 2015. The Group considers the forecast refinery margins and production volumes, among other factors, when reviewing for indicators of impairment. Decline in market forecasts indicated a potential impairment of goodwill and assets of refining, downstream and other segments.

As of December 31, 2015 the Group has material goodwill related to past acquisitions of Pavlodar Oil Chemical Plant JSC ("PNHZ") (Note 11).

### 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

### Recoverability of downstream, refining and other assets (continued)

### PNHZ

As at December 31, 2015 recoverable amount of PNHZ goodwill amounted to 210,053 million tenge (in 2014: 211,821 million tenge). It was calculated based on fair value less costs to sell. The fair value less costs to sell calculation is based on a discounted cash flow model. Cash flows assume the highest and best use of assets by independent market participants, i.e. other companies of the same industry in the existing economic environment. The discount rate applied to the cash flow projections is 13% (in 2014: 9.1%), and cash flows beyond the five-year period are extrapolated using a4.99% growth rate (in 2014: 3.87%).

Based on the results of impairment test no impairment of goodwill was identified in 2015.

### Key assumptions used in calculating fair value less costs of disposal

The key assumptions used in calculating fair value less costs of disposal use for PNHZ are as follows:

- volumes of crude oil and oil products output;
- capital expenditures for 2016-2020;
- discount rates.

Volumes of crude oil and oil products output – are the forecasts of the Group with respect to the output of oil products during processing 1 ton of crude oil before and after modernization of PNHZ.

### Capital expenditures

Capital expenditures - costs: a) on reconstruction and modernization of PNHZ; b) necessary to maintain the current condition of the asset.

### Prices of Crude oil in the local market

Prices of Crude oil in the local market – the prices which are based on the assessment of the management of the Group's on purchase of crude oil from local oil producers.

### Discount rates

Discount rates represent the current market assessment of the risks specific to each CGU, taking into consideration the time value of money and individual risks of the underlying assets that have not been incorporated in the cash flow estimates. The discount rate calculation is based on the specific circumstances of the Group and its operating segments and is derived from its weighted average cost of capital (WACC). The WACC takes into account both debt and equity. The cost of equity is derived from the expected return on investment by the Group's investors. The cost of debt is based on the interest-bearing borrowings the Group is obliged to service. Segment-specific risk is incorporated by applying individual beta factors. The beta factors are evaluated annually based on publicly available market data.

### Significant change in valuation technique of the recoverable amount

During prior years, the principal activity of PNHZ was represented by purchase of the west Siberian oil, its refining and subsequent resale of refined products in the domestic and foreign markets. As part of *Interstate trade and economic agreement* between the Russian Federation and Kazakhstan of December 9, 2010, the Group purchased crude oil from the Russian Federation without custom duties. Correspondingly, cost of purchased oil was predicted taking into account Russian oil imported without custom duties.

Since January 1, 2014, Trade and Economic Agreement terms in the part of crude oil purchase regulations expired, and the Interstate Agreement on collaboration in the area of Russian oil transportation through the territory of the Republic of Kazakhstan to the People's Republic of China (the "Collaboration Agreement") came into effect. In accordance with the Collaboration Agreement, in order to provide refineries with oil, Kazakhstan is allowed to replace Russian oil with Kazakhstan oil during transportation of Russian oil to China through the Kazakhstan pipelines.

The Collaboration Agreement is valid until January 1, 2019 with an automated extension for 5 (five) years. Based on the possibility to replace Russian oil used at PNHZ for production of oil products with Kazakhstan oil under the Collaboration Agreement, the Group's management applied assumption on creation of purchased oil cost at the domestic price for oil in Kazakhstan.

### 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

### Recoverability of downstream, refining and other assets (continued)

### PNHZ (continued)

### Sensitivity to changes in assumptions

Results of assessment of recoverable amount of PNHZ are sensitive to changes in key assumptions, in particular, assumptions related to changes in exchange rate of tenge, WACC discount rates and target cash flow projections in terminal period. Increase in discount rates by 2% from 13% to 15%, would result in recoverable amount an increase by 45,272 million tenge. Decrease of target cash flow projections in terminal period by 3% from 10.3% to 7.3% would result in impairment of goodwill in the amount of 87,059 million tenge.

### Assets retirement obligations

### Oil and gas production facilities

Under the terms of certain subsoil use contracts, legislation and regulations the Group has legal obligations to dismantle and remove tangible assets and restore the land at each production site. Specifically, the Group's obligation relates to the ongoing closure of all non-producing wells and final closure activities such as removal of pipes, buildings and recultivation of the contract territories, and also obligations to dismantle and remove tangible assets and restore territory at each production site. Since the subsoil use contract terms cannot be extended at the discretion of the Group, the settlement date of the final closure obligations has been assumed to be the end of each subsoil use contract period. If the asset retirement obligations were to be settled at the end of the economic life of oil and gas field, the recorded obligation would increase significantly due to the inclusion of all abandonment and closure costs. The extent of the Group's obligations to finance the abandonment of wells and for final closure costs depends on the terms of the respective subsoil use contracts and current legislation.

Where neither subsoil use contracts nor legislation include an unambiguous obligation to undertake or finance such final abandonment and closure costs at the end of the subsoil use contract term, no liability has been recognized. There is some uncertainty and significant judgment involved in making such a determination. Management's assessment of the presence or absence of such obligations could change with shifts in policies and practices of the Government or in the local industry practice.

The Group calculates asset retirement obligations separately for each contract. The amount of the obligation is the present value of the estimated expenditures expected to be required to settle the obligation adjusted for expected inflation and discounted using average long-term risk-free interest rates for emerging market sovereign debt adjusted for risks specific to the Kazakhstan market.

At each reporting date the Group reviews site restoration provisions, and adjusts them to reflect the current best estimate in accordance with IFRIC 1 *Changes in Existing Decommissioning, Restoration and Similar Liabilities.* 

Estimating the future closure costs involves significant estimates and judgments by management. Most of these obligations are many years in the future and, in addition to ambiguities in the legal requirements, the Group's estimate can be affected by changes in asset removal technologies, costs and industry practice. Uncertainties related to the final closure costs are mitigated by the effects of discounting the expected cash flows. The Group estimates future well abandonment cost using current year prices and the average long-term inflation rate.

The long-term inflation and discount rates used to determine the obligation in the consolidated statement of financial position across the Group entities at December 31, 2015 were in the range from 2.10% to 6% and from 5.88% to 10.09% respectively (2014: from 3% to 6% and from 6% to 10%). Movements in the provision for asset retirement obligations are disclosed in *Note 22*.

### Major oil and gas pipelines

According to the Law of the Republic of Kazakhstan *On Major Pipelines* which was made effective on July 4, 2014 mainly the Group's two subsidiaries, JSC KazTransOil and Intergas Central Asia JSC the subsidiary of KazTransGaz JSC, *(Note 22)*, have legal obligation to decommission its major oil pipelines at the end of their operating life and to restore the land to its original condition. Asset retirement obligation is calculated based on estimate of the work to decommission and rehabilitate. As at December 31, 2015 the carrying amounts of the Group's asset retirement obligations relating to decommissioning of pipelines and land were 61,349,603 thousand tenge (December 31, 2014: 56,230,614 thousand tenge).

### 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

### **Environmental remediation**

The Group also makes judgments and estimates in establishing provisions for environmental remediation obligations. Environmental expenditures are capitalized or expensed depending upon their future economic benefit. Expenditures that relate to an existing condition caused by past operations and do not have a future economic benefit are expensed.

Liabilities are determined based on current information about costs and expected plans for remediation and are recorded on an undiscounted basis if the timing of the procedures has not been agreed with the relevant authorities. The Group's environmental remediation provision represents management best estimate based on an independent assessment of the anticipated expenditure necessary for the Group to remain in compliance with the current regulatory regime in Kazakhstan and Europe. The Group has classified this obligation as non-current except for the portion of costs, included in the annual budget for 2015. For environmental remediation provisions, actual costs can differ from estimates because of changes in laws and regulations, public expectations, discovery and analysis of site conditions and changes in cleanup technology. Further uncertainties related to environmental remediation obligations are detailed in *Note 36*. Movements in the provision for environmental remediation obligations are disclosed in *Note 22*.

### **Employee benefits**

The cost of defined long-term employee benefits before, on and after retirement and the present value of the obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and future pension increases.

Due to the complexity of the valuation, the underlying assumptions and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

### Taxation

In assessing tax risks, management considers to be probable obligations the known areas of tax positions which the Group would not appeal or does not believe it could successfully appeal, if assessed by tax authorities. Such determinations inherently involve significant judgment and are subject to change as a result of changes in tax laws and regulations, amendments to the taxation terms of the Group's subsoil use contracts, the determination of expected outcomes from pending tax proceedings and current outcome of ongoing compliance audits by tax authorities. The provision for tax risks disclosed under other provisions or provisions for taxes in *Note 22* relates mainly to the Group's application of Kazakhstan transfer pricing legislation to export sales of crude oil and value-added tax. Further uncertainties related to taxation are disclosed in *Note 36*.

Taxable income is computed in accordance with the tax legislation enacted as at January 1, 2015. Deferred tax is calculated with respect to both CIT and EPT. Deferred CIT and EPT are calculated on temporary differences for assets and liabilities allocated to subsoil use contracts at the expected rates that were enacted by the tax authorities as at December 31, 2015.

Deferred tax assets are recognized for all allowances and unused tax losses to the extent that it is probable that taxable temporary differences and business nature of such expenses will be proved. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The carrying value of recognized deferred tax assets as at December 31, 2015 was 107,481,291 thousand tenge (2014: 93,131,484 thousand tenge). Further details are disclosed in *Note 32*.

### Fair value of financial instruments

Where the fair value of financial assets and financial liabilities recorded in the consolidated statement of financial position cannot be derived from active markets, they are determined using valuation techniques including the discounted cash flows model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments. Further details are disclosed in *Note 34*.

### Operating lease commitments - the Group as lessee

The Group has entered into office space and car leases. The Group has determined that the lessor retains all the significant risks and rewards of ownership of office spaces and cars and so accounts for them as operating leases in the consolidated financial statements.

### 4. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

### Useful lives of property, plant and equipment

The Group assesses the remaining useful lives of items of property, plant and equipment at least at each financial yearend and, if expectations differ from previous estimates, the changes are accounted for prospectively as a change in an accounting estimate in accordance with IAS 8 *Accounting Policies, Changes in Accounting Estimates and Errors*.

### Fair values of assets and liabilities acquired in business combinations

The Group is required to recognize separately, at the acquisition date, the identifiable assets, liabilities and contingent liabilities acquired or assumed in the business combination at their fair values, which involves estimates. Such estimates are based on valuation techniques, which require considerable judgment in forecasting future cash flows and developing other assumptions.

### **Discontinued operations**

In September 2015, the Group developed a new privatization plan which was subsequently approved by the Government in December 2015. The new privatization plan envisages sale of certain assets including 51% share in KMG International N.V. group (KMG I). Following this plan the Group initiated negotiations with certain investors and completed fair valuing of the 51% share in KMG I in 2015. The Group estimated fair value of the 51% share in KMG I at US dollars 680,000 thousand US dollars (equivalent of 231,206,800 thousand tenge).

The Group considered the subsidiary to meet the criteria to be classified as held for sale at that date for the following reasons:

- KMG I is available for immediate sale and can be sold in its current condition;
- the actions to complete the sale were initiated and expected to be completed within one year.

Additional disclosures are provided in Note 5.

### 5. DISCOUNTINUED OPERATIONS

### KMG International N.V. (KMG I)

In December 2015, the Group decided to sell its 51% interest in KMG I. The disposal of KMG I is due to be completed in 2016 and, as at December 31, 2015, negotiations for the sale were in progress. The disposal of KMG I is in accordance with the Governmental plan on the privatization of state owned companies in 2016-2020, therefore, the Group considers it as the discontinued operation.

The results of KMG I for the years ended December 31, 2015 and 2014 are presented below:

In thousands of tenge	2015	2014
Revenue Cost of sales	1,579,288,355 (1,056,572,599)	2,135,736,578 (1,212,057,638)
Gross profit	522,715,756	923,678,940
General and administrative expenses	(28,105,899)	(19,978,803)
Transportation and selling expenses	(49,874,579)	(50,338,413)
Impairment of property, plant and equipment and intangible assets, other than	(0,400,027)	(45,000,544)
goodwill Impairment of goodwill	(6,490,037)	(45,286,511) (29,122,571)
Impairment loss recognized on the re-measurement to fair value less costs to	_	(23,122,311)
sell	(160,035,211)	
Loss on disposal of property, plant and equipment, intangible assets and	• • • •	
investment property, net	-	(4,041,451)
Other operating income	126,466	654,400
Other operating losses	(29,620,808)	
Operating profit/(loss)	248,715,688	775,565,591
Net foreign exchange loss, net	(1,677,041)	(4,640,597)
Finance income	1,307,723	639,916
Finance costs	(7,912,085)	(15,369,123)
Share in profit of joint ventures and associates, net	159,524	153,745
Profit/(loss) before income tax for the year from discontinued operation	240,593,809	756,349,532
Income tax benefit	21,037,262	16, 197, 789
Profit/(loss) after income tax for the year from discontinued operation	261,631,071	772,547,321

### 5. DISCOUNTINUED OPERATIONS (continued)

### KMG International N.V. (KMG I) (continued)

The major classes of assets and liabilities of KMG I, classified as held for sale as at December 31, 2015 and 2014 are as follows:

In thousands of tenge	2015	2014
Assets		
Property, plant and equipment	632,565,455	434,209,786
Intangible assets	78,832,132	23,500,172
Investment in associate	11,496,830	9,211,410
Deferred tax asset	39,488,816	12,811,277
Inventories	86,794,671	85,275,248
Trade accounts receivable	90,336,362	92,743,757
Other non-current assets	3,931,742	5,705,549
Other current assets	62,551,082	31,806,581
Cash and cash equivalents	34,491,849	27,103,045
Assets classified as held for sale	1,040,488,939	722,366,825
Liabilities		
Borrowings	230,088,353	138,192,489
Deferred income tax liabilities	78,194,199	49,102,661
Provisions	53,394,218	21,502,530
Trade accounts payable	40,766,952	72,568,188
Other taxes payable	18,351,748	23,238,319
Other non-current liabilities	555,713	718,459
Other current liabilities	75,993,465	15,601,319
Liabilities directly associated with the assets classified as held for sale	497,344,648	320,923,965
Net assets directly associated with the disposal group	543,144,291	401,442,860
The net cash flows incurred by KMG I are as follows:		
In thousands of tenge	2015	2014
Operating	4,299,344	34,478,168

Operating	4,299,344	34,478,168
Investing	(17,623,100)	(10,804,261)
Financing	2,828,610	(31,334,955)
Net cash outflows	(10,495,146)	(7,661,048)

As at December 31, 2015, items of property, plant and equipment with the net book value of 395,631,917 thousand tenge related to discontinued operations (2014: 242,780,790 thousand tenge) were pledged as collateral to secure borrowings and payables of the Group.

As at December 31, 2015 the Group has pledged trade accounts receivable of approximately 95,357,123 thousand tenge as a collateral under its borrowings (2014: 32,332,843 thousand tenge) related to discontinued operations.

As at December 31, 2015 the initial cost and correspondingly accumulated depreciation of fully depreciated but still in use property, plant and equipment were 176,319,465 thousand tenge (2014: 95,706,398 thousand tenge).

### "EurasiaAir JSC" (EA)

On October 23, 2014, the Group decided to sell its 100% interest in EA. The disposal of EA is due to be completed in 2016 and, as at December 31, 2015, the procedures for the sale were in progress. The disposal of EA is in accordance with the Governmental plan on the privatization of state owned companies in 2014-2016, therefore, the Group considers it as the discontinued operation.

فوريته

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

### 5. DISCOUNTINUED OPERATIONS (continued)

### "EurasiaAir JSC" (EA) (continued)

Net cash inflows

The results of EA for the years ended December 31, 2015 and 2014 are presented below:

In thousands of tenge	2015	2014
Revenue	11,835,145	6,989,741
Cost of sales	(14,565,541)	(9,186,123)
Gross loss	(2,730,396)	(2,196,382)
General and administrative expenses	(636,365)	(546,395)
Transportation and selling expenses	(6,395)	(1,780)
Other operating income	1,728	57,366
Other operating losses	(24,307)	(12,563)
Operating loss	(3,395,735)	(2,699,754)
Net foreign exchange loss, net	(1,178,668)	(655,668)
Finance income	13,719	4,160
Finance costs	(127,469)	(143,283)
Loss before income tax for the year from discontinued operation	(4,688,153)	(3,494,545)
Income tax expense	(191,252)	(80,855)
Loss after income tax for the year from discontinued operation	(4,879,405)	(3,575,400)

The major classes of assets and liabilities of EA, classified as held for sale as at December 31, 2015 and 2014 are as follows:

In thousands of tenge	2015	2014
Assets		
Property, plant and equipment	16,922,985	18,447,343
Intangible assets	5,443	5,900
Inventories	166,054	255,523
Trade accounts receivable	3,897,571	2,128,161
Other current assets	490,394	546,059
Cash and cash equivalents	3,938,773	2,241,386
Assets classified as held for sale	25,421,220	23,624,372
Liabilities		
Borrowings	7,146,511	5,259,231
Deferred income tax liabilities	1,550,200	1 361 006
Trade accounts payable	2,207,141	1,976,171
Other non-current liabilities	8,929	3,536
Other current liabilities	549,591	461,130
Liabilities directly associated with the assets classified as held for sale	11,462,372	9,061,074
Net assets directly associated with the disposal group	13,958,848	14,563,298
The net cash flows incurred by EA are as follows:		
In thousands of tenge	2015	2014
Operating	4,882,028	1,728,165
Investing	(1,244,478)	(1,636,731)
Financing	(1,940,162)	137,814

1,697,388

229,248

. در در در د

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

### 5. DISCOUNTINUED OPERATIONS (continued)

### "Aysir Turizm ve Inshaat A.S" ("Aysir")

Net cash outflow

In 2012, the Group made a decision to sell its 75% share in Aysir. The disposal of Aysir is expected to be completed in 2016 and, as at December 31, 2015, the procedures for the sale were in progress. The disposal of Aysir was in accordance with the Governmental plan on the privatization of state owned companies in 2014-2016, therefore, the Group considers it as the discontinued operation.

The results of Aysir for the years ended December 31, 2015 and 2014 are presented below:

In thousands of tenge	2015	2014
Revenue	3,091,974	3,111,158
Cost of sales	(2,373,038)	(2,458,000)
Gross profit	718,936	653,158
General and administrative expenses	(187,064)	(168,346)
Other operating income	26,723	16,161
Operating income	558,595	500,973
Net foreign exchange loss	(237,191)	(100,007)
Finance income	1,944	9,599
Finance costs	(2,753)	(17,557)
Profit before income tax for the year from discontinued operation	320,595	393,008
Income tax expenses	-	
Profit after income tax for the year from discontinued operation	320,595	393,008

The major classes of assets and liabilities of Aysir, classified as held for sale as at December 31, 2015 and 2014 are as follows:

In thousands of tenge	2015	2014
Assets		
Property, plant and equipment	9,100,272	5,449,623
Intangible assets	3,385,417	3,373,271
Inventories	93,766	78,836
Trade accounts receivable	234,124	122,302
VAT recoverable	467	6,445
Other current assets	175,739	155,392
Cash and cash equivalents	1,399,605	788,358
Assets classified as held for sale	14,389,390	9,974,227
Liabilities		
Deferred income tax liabilities	540,540	540,540
Trade accounts payable	220,929	163,802
Other non-current liabilities	2,324,251	1,493,145
Other current liabilities	328,493	304,671
Liabilities directly associated with the assets classified as held for sale	3,414,213	2,502,158
Net assets directly associated with the disposal group	10,975,177	7,472,069
The net cash flows incurred by Aysir are as follows:		
In thousands of tenge	2015	2014
Operating	575,929	444,821
Investing	(520,701)	(83,230
Financing	(55,228)	(402,652

With respect of Aysir and EA in 2015, the market conditions that existed at the date the assets were classified initially as held for sale changed and, as a result, the assets are not sold by the end of 2015. During 2015, the Group marketed but did not receive any reasonable offers to purchase the assets. The assets continues to be actively marketed at prices that are reasonable given the change in market conditions, and management of the Group believes that the criteria regarding availability for immediate sale which is highly probable are therefore met.

-

(41,061)

### 6. LOSS OF CONTROL

On October 16, 2015 Company and Samruk-Kazyna completed the sale of 50% of shares of KMG Kashagan B.V. to JSC Samruk-Kazyna ("Shares of Kashagan"). Samruk-Kazyna has transferred Shares of Kashagan to the Group in trust management, respectively, despite the fact that the Group has lost the right of ownership, economic benefits and risk of Shares of Kashagan, including the right to receive distributions and pledges in the charter capital on these shares, the Group remained rights and duties of daily operations of KMG Kashagan B.V.

The Group acquired from Samruk-Kazyna a call option (to buy back) all or part of Shares of Kashagan effective from January 1, 2018 to December 31, 2020.

At the date of loss of control net assets of KMG Kashagan B.V. were as follows:

In thousands of tenge	Net assets at the date of disposal
Property, plant and equipment	2,886,837,050
Exploration and evaluation assets	156,783,937
Intangible assets	116,181
Trade accounts receivable	21,994,678
VAT receivable	15,945,879
Cash	6,535,012
Other current assets	1,303,225,870
	4,391,438,607
Payable for the acquisition of additional interest in North Caspian Project	688,733,107
Provisions	46,861,625
Trade accounts payable	53,534,962
Current liabilities	1,323,867,747
	2,112,997,441
Net assets	2,278,441,166

The resulting gain on disposal of investment amounted to 432,513,360 thousand tenge. As a result of this transaction the Group has derecognized the assets and liabilities of the former subsidiary, when the control was lost and recognized its retained 50% interest in KMG Kashagan B.V. at its fair value of 1,301,888,532 thousand tenge.

### 7. ACQUISITIONS

On June 30, 2014 the Group concluded a contract for acquisition of 49% of ownership in KazakTurkMunay LLP ("KTM"), the existing 51% joint venture, from Türkiye Petrolleri Anonim Ortakliği (further "TPAO") for 204,500,000 US dollars (37,168,557 thousand tenge at the acquisition date), excluding withholding tax, and increased its ownership in KTM to 100%. The acquisition was completed in October 2014.

The purchase consideration is payable in two tranches, the first tranche was made on September 25, 2014 with cash paid of 28,507,982 thousand tenge, including the withholding tax of 3,711,675 thousand tenge.

The second tranche was made on May 5, 2015 with the nominal amount of 14,205,802 thousand tenge, including the withholding tax of 1,833,552 thousand tenge. The discounted amount of the second tranche is 13,700,319 thousand tenge, including the withholding tax of 1,768,309 thousand tenge.

The fair value of acquisition cost was 42,208,301 thousand tenge, including withholding tax and unamortized discount of 5,479,984 thousand tenge and 505,483 thousand tenge, respectively. The fair value of acquisition cost was determined using discounted cash flow method at 6.98% market interest rate at the date of acquisition.

The excess of fair value of consideration over fair value of net assets of KTM as of acquisition date and gain on reassessment of existing 51% share were recognized as distribution to the Shareholder due to the fact that the acquisition was made at the Shareholder instructions (*Note 19*).

F - 138

### 7. ACQUISITIONS (continued)

Solution and

Contraction of the

Contractorio Contr

A CONTRACTOR OF

### Assets acquired and liabilities assumed

The fair value of the identifiable assets and liabilities of KTM as at the date of acquisition were:

In thousands of tenge	Fair value recognized on acquisition
#************************************	
Property, plant and equipment	39,666,961
Intangible assets	12,902
Other non-current assets	591,927
Trade receivables	2,281,675
Inventories	1,077,443
Other current assets	1,044,345
Cash and cash equivalents	8,235,554
Total assets	52,910,807
Trade payables	1,709,583
Payables to TPAO	8,505,412
Provisions	1,267,357
Deferred tax liability	3,490,610
Other current liability	1,593,465
Total liabilities	16,566,427
Total identifiable net assets at fair value	36,344,380
Existing interest measured at fair value	43,931,089
The excess of fair value of consideration over fair value of net assets	26,916,423
Fair value of purchase consideration	42,208,301
Fair value of purchase consideration	28,507,982
Cash and cash equivalents transferred	13,700,319
Deferred payments, at fair value	42,208,301
Total fair value of purchase consideration	42,200,301
Cash flow on acquisition	
Net cash acquired with the subsidiary	8,235,554
Cash paid	(28,507,982)
Net cash outflow on acquisition	(20,272,428)

and the second se Constant State 

JSC "National Company "KazMunayGas"

Consolidated financial statements

and the second second

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

### 8. PROPERTY, PLANT AND EQUIPMENT

	Oil and gas		Refinerv	Buildings and	Machinen: and			Canital work	
In thousands of tenge	assets	Pipelines	assets	improvements	equipment	Vehicles	Other	in progress	Total
Net book value as at December 31,									
2013	2,067,707,778	300,227,747	476,738,643	218,999,708	238,070,105	95,080,967	28,503,984	322,671,034	3,747,999,966
Foreign currency translation	327,858,380	250,522	59,916,806	9,819,976	5,493,941	4,057,120	711,401	2,018,239	410,126,385
Additions	113,656,081	185,461,097	1,038,158	26,375,876	54,459,224	5,002,285	3,098,680	334,503,188	723,594,589
Acquisition of subsidiary (Note 7)	22,213,288	15,459,977	1	628,216	809,712	338,117	17,850	199,801	39,666,961
Disposals	(12,978,641)	(641,275)	(3,921,282)	(4,309,271)	(5,985,447)	(3,646,718)	(3,758,474)	(2,489,239)	(37 730,347)
Disposals of the capitalized amounts									-
Note 19)	I	(56,926,768)	I	(12.578.568)	(64.181.966)	(114.983)	1	1	(133 802 286)
Depreciation charge	(72,929,007)	(16,830,609)	(47,827,690)	(14.826.182)	(28.861.370)	(12.407.525)	(8.263.215)	1	(201 945 598)
Accumulated depreciation and									(000'010'000)
impairment on disposals	9,866,812	531,746	3,149,890	2,234,417	4,036,251	3,197,423	3,713,402	966,292	27,696,233
impairment on disposals of the									
capitalized amounts under									
Concession Agreement (Note 19)	I	17,714,532	I	3,695,123	29,131,352	84,395	J	I	50,625,402
(Impairment) / reversal of impairment	(232,232,418)	(2,880,997)	(41,377,842)	(8,928,666)	(6,150,326)	(8,529,437)	(1,578,355)	(18,531,992)	(320,210,033)
fransfers from/(to) inventory, net	(1,206)	(69,861)	(2,932)	284	91,327	119,168	42,468	11,517,114	11,696,362
Transfer (to)/from assets held for sale,									
net surfars to discontious of anomican	(2,798)	I	(460,339)	(213,275)	(501,623)	(71,964)	(9,366)	(1,456)	(1,260,821)
	(2.659)	t	t	(39.741)	(24 489)	(17.988.209)	(35 147)	(357,008)	118 447 3431
Transfers to investment property					(201 1 - 10)	(pp+1)	(11.100)	(000)	
(Note 10)	I	I	t	1	(838)	I	(4,289)	I	(2.127)
Transfers from/(to) intangible assets,									
net (Note 11)	(160,400)	ł	I	I	(123)	1	6,850	(1,103,499)	(1,257,172)
l ransier to exploration and evaluation assets (Note 9)	1	i	1	I	I	I	1	(620125)	(620 475)
Transfers and reclassifications	107.983.041	96,602,304	16.960.530	18.246.801	48.386.863	7.163.188	5 585 911	(300.928.638)	-
Net book value as at December 31,				The second se				/22212-2122-1	
2014	2 330 978 251	538,898,415	464.213.942	239 104 698	274 772 593	72 283 827	28.031.700	347 834 621	4 206 118 047

Consolidated financial statements

اند. ليسمخط منظر تشريحا ال

Contraction of the second

and the second se

Visional

المحمودية المحمودية الم

JSC "National Company "KazMunayGas"

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

8. PROPERTY, PLANT AND EQUIPMENT (continued)

		(							
In thousands of tenge	Oil and gas assets	Pipelines	Refinery assets	Buildings and improvements	Machinery and equipment	Vehicles	Other	Capital work in progress	Total
								222 G2	
Net book value as at December 31,									
2014	2,330,978,251	538,898,415	464,213,942	239,104,698	274,772,593	72,283,827	28,031,700	347,834,621	4,296,118,047
Foreign currency translation	1,284,174,730	15,047,843	262,186,613	45,174,980	23,246,210	18,568,584	4,125,478	20,541,729	1.673.066.167
Change in estimate	1	402,875	1	(6,283)	1	1		1	396,592
Additions	127,182,596	13,374,711	1,063,269	5,169,491	4,032,421	6,075,569	5,595,636	426,090,718	588.584.411
Disposals	(17,034,031)	(5,665,592)	(2,688,016)	(14,450,659)	(9,066,533)	(3,413,185)	(4,608,245)	(1.783.094)	(58,709,355)
Depreciation charge	(43, 195, 165)	(19,441,312)	(49.470.221)	(15.729.407)	(27 162.872)	(10.431.501)	(8.793.249)	1	(174 223 727)
Accumulated depreciation and	•	•	•						
impaiment on disposals	12,675,768	4,301,686	2,264,498	8,418,714	8,303,055	3,126,521	3,733,079	307,512	43,130,833
(Impairment) / reversal of impairment	(15,355,630)	(8,000,633)	I	(16,402,383)	(8,014,756)	(9,354,602)	(762,800)	(8,547,639)	(66,438,443)
I ransfers to discontinued operations	19 804 479 AEQ	(10 CAC 964)	1057 050 EED)	(04 042 004)	100 000 4001	10 767 0691	(0 0 5 4 2 0)		
(rvote 3) Transfers (to)/from inventory net	(2,034,170,430) (19 990 810)	1 798 348	(700'700'100)	(100'010'40)	(204,000,402) 288 909	(200,161,2) AN 341	(0,300,139) (2,885)	(41,342,504) 3 649 040	(3,032,747,439) 112 OFF E03)
Transfer (to)/from assets held for sale.	(A) aforator (	otolog ift	4105004		CO. 004	1-0-0-	(000,2)	0,040,0	(000,000,01)
net	(3,956)	ı	(15,681)	(34,076)	I	(3,467)	(3,303)	(336)	(60,819)
Transfers (to)/from investment property								•	
(Note 10)	(7,239)	1	I	(2,108,669)	(1,578)	I	(63)	(46,304)	(2,163,853)
Transfers (to)/from intangible assets, net /Note 11)	(226.329)	1	1	I	(331)	I	(1 149)	(878 830)	(1 105 639)
Transfer from exploration and					11		1221511		
evaluation assets (Note 9)	19,103,078	I	1	I	1	I	344,256	I	19,447,334
Transfers and reclassifications	95,490,043	82,213,050	127,670,605	12,414,284	33,167,807	1,863,009	3,828,628	(356,647,426)	I
Net book value as at December 31, 2015	879,613,848	606,283,140	247,532,399	176,637,342	259,761,443	75,998,034	22,533,944	382,978,306	2,651,338,456
At cost Accumulated devreciation and	1,/46,242,/42	718,921,016	379,475,290	301,171,033	429,780,561	163,345,292	65,179,163	405,590,234	4,209,705,331
impairment	(866,628,894)	(112,637,876)	(131,942,891)	(124,533,691)	(170,019,118)	(87,347,258)	(42,645,219)	(22,611,928)	(1,558,366,875)
Net book value as at December 31, 2015	879,613,848	606,283,140	247,532,399	176,637,342	259,761,443	75,998,034	22,533,944	382,978,306	2,651,338,456
At cost Accumulated depreciation and	3,066,391,626	622,855,659	773,643,803	364,916,584	444,314,021	144,461,202	66,895,486	373,483,103	5,856,961,484
impairment	(735,413,375)	(83,957,244)	(309,429,861)	(125,811,886)	(169,541,428)	(72,177,375)	(38,863,786)	(25,648,482)	(1,560,843,437)
Net book value as at December 31, 2014	2,330,978,251	538,898,415	464,213,942	239,104,698	274,772,593	72,283,827	28,031,700	347,834,621	4,296,118,047

44

### 8. PROPERTY, PLANT AND EQUIPMENT (continued)

In 2015, the Group capitalized in the carrying amount of property, plant and equipment borrowing costs at the average interest rate of 4.02% in the amount of 22,911,733 thousand tenge which are related to the construction of assets (2014: 18,231,016 thousand tenge at the average interest rate of 9.35%).

As at December 31, 2015, items of property, plant and equipment with the net book value of 386,385,948 thousand tenge (2014: 1,564,259,884 thousand tenge) were pledged as collateral to secure borrowings and payables of the Group (*Notes 20 and 23*).

Additions to capital work in progress are mainly related to modernization projects of the Group refineries located in Atyrau and Pavlodar cities and development drilling at OzenMunaigas and Embamunaigas.

As at December 31, 2015 the cost of fully depreciated but still in use property, plant and equipment were 77,608,360 thousand tenge (2014: 185,876,613 thousand tenge).

### Impairment of property, plant and equipment

In 2015, the Group recorded net impairment loss of 66,438,443 thousand tenge, which is mainly attributable to impairment of property, plant and equipment of ANS in the amount of 31,376,902 thousand tenge and KTM in the amount of 19,862,145 thousand tenge (for details please refer to *Note 4*).

In 2014 the Group recorded net impairment loss of 320,210,033 thousand tenge, which is mainly attributable to impairment of property, plant and equipment of KMG EP in the amount of 256,682,910 thousand tenge and KMGI in the amount of 44,468,446 thousand tenge.

### 9. EXPLORATION AND EVALUATION ASSETS

In thousands of tenge	Tangible	Intangible	Total
Net book value as at December 31, 2013	199,570,672	22,129,266	221,699,938
Foreign currency translation	21,063,427	1,364,939	22,428,366
Additions	22,613,276	12,868,168	35,481,444
Transfer from property, plant and equipment (Note 8)		629,125	629,125
Disposals	(3,174,005)	-	(3,174,005)
Transfers and reclassifications	(9,311,057)	9,311,057	
Net book value as at December 31, 2014	230,762,313	46,302,555	277,064,868
Foreign currency translation	67,469,703	8,327,269	75,796,972
Additions	31,712,671	1,792,674	33,505,345
Transfers to discontinued operations (Note 6)	(156,783,937)	_	(156,783,937)
Transfer from property, plant and equipment (Note 8)	(10,936,431)	(8,510,903)	(19,447,334)
Disposals	(437,243)	(537,975)	(975,218)
Transfers and reclassifications	7,246,576	(7,246,576)	-
(Impairment) / reversal of impairment	60,626	(695,259)	(634,633)
Net book value as at December 31, 2015	169,094,278	39,431,785	208,526,063

As at December 31, 2015 and 2014 the exploration and evaluation assets are represented by the following projects:

In thousands of tenge	2015	2014
Project N	79,985,583	52,837,668
Pearls	33,208,533	32,039,193
Zhambyl	26,511,840	25,734,420
Urikhtau	26,259,701	34,190,377
North Caspian PSA (Kashagan, Aktoty, Kayran, Kalamkas)	-	103,651,022
Other	42,560,406	28,612,188
	208,526,063	277,064,868

Exploration costs on Pearls and Zhambyl projects are financed by project partners other than the Group. Respective financial liabilities are recognized within borrowings (*Note 20*). The repayment of the financing for these projects depends on the identification of commercially recoverable reserves.

### **10. INVESTMENT PROPERTY**

( interesting the second secon

In thousands of tenge	Total
Net book value as at December 31, 2013	28,243,320
Additions	2,125
Depreciation charge	(605,534)
Disposals	(93,868)
Transfer from property, plant and equipment (Note 8)	5,127
Transfers to assets classified as held for sale	(353,536)
Net book value as at December 31, 2014	27,197,634
Additions	708,109
Depreciation charge	(626,727)
Accumulated impairment on disposals	5,534
Disposals	(185,680)
Transfer from property, plant and equipment (Note 8)	2,163,853
Transfers to inventory	(1,806)
Net book value as at December 31, 2015	29,260,917
At cost	31,446,992
Accumulated depreciation and impairment	(2,186,075)
Net book value as at December 31, 2015	29,260,917
At cost	28,762,548
Accumulated depreciation and impairment	(1,564,914)
Net book value as at December 31, 2014	27,197,634

Investment property is mainly represented by Izumrudny Kvartal office building leased under operating lease terms. The management of the Group believes that as at December 31, 2015 the fair value of this building is 29,458,335 thousand tenge (2014: 31,514,534 thousand tenge). The fair value of investment property was based on the market price of the office property (*Note 34*).

### 11. INTANGIBLE ASSETS

No.

. . . .

No.

and the second

والم المسلمة ا

		Marketing related intangible			
In thousands of tenge	Goodwill	assets	Software	Other	Total
Net book value as at December 31,					
2013	135,080,474	27,956,406	19,201,029	18,204,974	200,442,883
Foreign currency translation	7,190,733	5,221,460	1,904,521	2,074,630	16,391,344
Additions	-	717	4,078,218	2,035,033	6,113,968
Acquisition of subsidiary	-			12,902	12,902
Disposals	-		(2,207,566)	(3,184,157)	(5,391,723)
Amortization charge	-		(6,750,963)	(1,947,550)	(8,698,513)
Accumulated amortization on disposals	-		2,196,317	2,403,086	4,599,403
(Impairment) / reversal of impairment Transfer from property, plant and	(30,744,793)	(954,788)	(69,452)	29,029	(31,740,004)
equipment, net	-	-	812,896	444,276	1,257,172
Transfer to inventory	-		(5,443)	(8,327)	(13,770)
Transfers to discontinued operations Transfers to assets classified as held for	-	-	(5,900)	_	(5,900)
sale	-	-	(1,198)	(294)	(1,492)
Transfers			460,588	(460,588)	
Net book value as at December 31, 2014	111,526,414	32,223,795	19,613,047	19,603,014	182,966,270
Foreign currency translation	8,272,242	23,776,865	2,972,672	8,976,563	43,998,342
Additions	-	<u></u>	1,658,595	1,993,236	3,651,831
Disposals		(9,385,609)	(3,244,900)	(2,906,355)	(15,536,864)
Amortization charge Accumulated amortization and		-	(5,687,134)	(2,704,067)	(8,391,201)
impairment on disposals	-	1,874,505	3,028,601	1,437,042	6,340,148
Impairment Transfer from property, plant and equipment, net	(11,922,192)		(45,676) 641,257	(6,497,133) 464,382	(18,465,001) 1,105,639
Transfer from inventory	-		29,968	404,302	29,968
Transfers to discontinued operations		(48,489,556)	(6,170,291)		(79,184,123)
Transfers to assets classified as held for sale	(11,012,023)	(40,405,550)	(0,170,201)	- (0,001,401)	(27)
Transfers	-	-	(1,782,506)	1,782,506	-
Net book value as at December 31, 2015	90,003,639		11,013,606	15,497,737	116,514,982
At cost	126,946,769		32,883,471	21,554,646	181,384,886
Accumulated amortization and impairment	( <u>36,9</u> 43,130)	_	(21,869,865)	(6,056,909)	(64,869,904)
Net book value as at December 31, 2015	90,003,639		11,013,606	15,497,737	116,514,982
At cost	172,992,901	33,802,060	46,192,792	40,311,371	293,299,124
Accumulated amortization and	(01 400 107)		(00 570 745)		(140.000.05.4)
impairment	(61,466,487)	(1,578,265)	(26,579,745)	(20,708,357)	(110,332,854)
Net book value as at December 31, 2014	111,526,414	32,223,795	19,613,047	19,603,014	182,966,270
Carrying amount of goodwill is allocate	d to each of the	group of cash-ge	enerating units a	s follows:	
Cash-generating unit	<u></u>			2015	2014
Downstream Romanía Other				-	6,774,389 2,826,195

	2,020,195
	9,600,584
88,553,296	88,553,296
1,450,343	13,372,534
90,003,639	111,526,414
	88,553,296 1,450,343

47

.

### 11. INTANGIBLE ASSETS (continued)

### ANS

As at December 31, 2015, based on the impairment test results, the impairment loss was recognised in respect of ANS goodwill of 11,922,192 thousand tenge.

### PNHZ, a 100% subsidiary of KMG RM

In 2015 and 2014, based on the impairment test results, no impairment of PNHZ goodwill was recognized.

For the detailed discussion of testing goodwill for impairment refer to Note 4.

### 12. BANK DEPOSITS

In thousands of tenge	2015	2014
Denominated in US dollar	962,456,681	704,527,022
Denominated in tenge	31,416,852	85,271,996
Denominated in other currency	2,844,428	1,604,665
	996,717,961	791,403,683

As at December 31, 2015, the weighted average interest rate for long-term bank deposits was 1.01% in US dollars and 2.31% in tenge, respectively (2014: 4.52% in US dollars and 3.31% in tenge, respectively).

As at December 31, 2015, the weighted average interest rate for short-term bank deposits was 1.32% in US dollars, 9.42% in tenge and 1.19% in other foreign currencies, respectively (2014: 1.82% in US dollars, 7.60% in tenge and 1.08% in other foreign currencies, respectively).

In thousands of tenge	2015	2014
Maturities under 1 year	947,909,540	693,879,434
Maturities between 1 and 2 years	27,113	36,400,455
Maturities over 2 years	48,781,308	61,123,794
	996,717,961	791,403,683

As at December 31, 2015 bank deposits include cash pledged as collateral of 109,580,052 thousand tenge (2014: 59,793,245 thousand tenge).

		· · · · · · · · · · · · · · · · · · ·				
13. INVESTMENTS IN JOINT	INVESTMENTS IN JOINT VENTURES AND ASSOCIATES					
			December 31, 2015	1, 2015	December 31, 2014	2014
In thousands of tenge	Main activity	Place of business	Carrying value	Percentage ownership	Carrying value	Percentage ownership
Joint ventures						
Kasnagan B.V. ( <i>Ivote o)</i> Tendizchevrnil I I P	Ull and gas exploration and production Oil and gas exploration and production	Kazakhstan Kazakhstan	1,024,030,233 1.028.085.031	20.00%	-501.119.245	20.00%
Mangistau Investments B.V.	Oil and gas development and production	Kazakhstan	206,541,978	50.00%	196,194,403	50.00%
KazRosGas LLP	Processing and sale of natural gas and refined has products	Kazakhstan	97.406.849	50.00%	62 333 974	50.00%
KazGerMunav LLP	Exploration and production of oil and das	Kazakhstan	82,409,608	50.00%	67,662,371	50.00%
Kazakhoil-Aktobe LLP	Production of crude oil	Kazakhstan	57,773,742	50.00%	85,877,971	50.00%
Beineu-Shymkent Pipeline LLP	Construction and operation of	Vorablar	ł	50.00%	86 885 166	200002
Other	and das pipeline	NazaNislali	114,700,338		89,121,304	%/00 <sup>.00</sup>
Associates PetroKazakhstan Inc. ("PKI")	Exploration, production and processing					
Other	of oil and gas	Kazakhstan	163,616,692 47,709,214	33.00%	117,103,135 31,363,831	33.00%
			3,422,939,745		1,217,661,400	

Signature and signature

Contraction of the second

(Alexandra and

Contraction of the local data

لسيدي

JSC "National Company "KazMunayGas"

Consolidated financial statements

49

•

### 13. INVESTMENTS IN JOINT VENTURES AND ASSOCIATES (continued)

All of the above joint ventures and associates are strategic for the Group's business.

As at December 31, 2015, the Group's share in unrecognized losses of joint ventures and associates was equal to 532,305,115 thousand tenge (December 31, 2014: 37,025,273 thousand tenge). The Group's share in unrecognized losses of joint ventures and associates for 2015 was 495,279,842 thousand tenge (2014: 14,046,105 thousand tenge).

The following table summarizes the movements in investments in 2015 and 2014:

In thousands of tenge	2015	2014
At January 1	1,217,661,400	998,490,176
Contributions	37,545,354	1,034,370
Disposals	(6,151,234)	(21,205,651)
Acquisitions	3,889,687	3,677,319
Loss of Control over Kashagan	1,301,888,532	-
Financial guarantee		9,342,198
Share in profits, net (Note 31)	112,808,692	427,857,457
Dividends received	(186,116,705)	(331,972,975)
Change in dividends receivable	(13,055,008)	19,262,694
Impairment of investments	(9,342,198)	(1,034,370)
Other changes in the equity of the joint venture	19,134,432	2,878,042
Transfers to discontinued operation	(11,585,151)	
Foreign currency translation	956,261,944	109,332,140
At December 31	3,422,939,745	1,217,661,400

JSC "National Company "KazMunayGas"

Consolidated financial statements

Summer Street

. Marinasi dan salah sa

Constanting of the second

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

## 13. INVESTMENTS IN JOINT VENTURES AND ASSOCIATES (continued)

The following tables illustrate summarized financial information of material joint ventures. based on financial statements of these entities for 2015:

I he following tables illustrate summarized financial information of material joint ventures, based on financial statements of these entities for 2015	nmarized financial info	irmation of material	joint ventures, based on	tinancial statement	is of these entities for	r 2015:	
In thousands of tenge	KMG Kashagan B.V.	Tengizchevroil LLP	Mangistau Ka Investments B.V.	Kazakhoil-Aktobe E LLP	Beineu-Shymkent Pipeline LLP	KazRosGas LLP	KazGerMunay LLP
Non-current assets	4,199,332,506	5,924,302,459	411,943,107	102,550,731	391,162,216	51,062,738	196,073,754
Current assets, including	45,113,526	717,423,338	80,562,288	61,427,855	20,300,668	176,399,827	50,367,839
Cash and cash equivalents	7,396,712	160,541,813	4,659,706	48,137,975	3,945,388	77,193,114	32,655,996
Non-current liabilities, including	(928,622,901)	(1,150,136,581)	(49,494,943)	(8,812,710)	(358,594,630)	(1,915,629)	(44,473,178)
Non-current financial liabilities	(854,526,863)	I	1	I	(352,452,278)	1	1
Current liabilities, including	(66,430,545)	(351,164,062)	(29,926,497)	(39,618,392)	(114,170,382)	(30,733,238)	(37,149,199)
Current financial liabilities		1		m	(60,995,739)		
Equity	3,249,392,586	5,140,425,154	413,083,955	115,547,484	(61,302,128)	194,813,698	164,819,216
Share of ownership	20%	20%	20%	20%	20%	20%	50%
Accumulated unrecognized share of losses	I	1	I	I	30.651.064	ſ	I
KMG's share of the cost of							
guarantee given	1		1	I	I	I	1
Carrying amount of the							
December 31, 2015	1,624,696,293	1,028,085,031	206,541,978	57,773,742	I	97,406,849	82,409,608
Revenue	-	2,764,321,171	400,902,519	49,839,377	14,305,380	205,531,466	139,704,176
Depreciation, depletion and							
amortization	(9,197)	(250,414,110)	(33,902,903)	(21,927,401)	(9,566,015)	(959,231)	(18,690,460)
Finance income	124,021	2,756,026	769,375	509,020	]	4,042,950	631,861
Finance costs	(7,018,371)	(21,001,187)	(3,174,721)	(925,258)	(5,444,889)	(57,118)	(807,440)
Income tax expense	(196,290)	(347,421,542)	(12,774,663)	(17,517,878)	I	(37,477,573)	(48,569,000)
Profit/(loss) for the year from continuing operations	(26,095,270)	810,801,685	39,406,476	(898,458)	(182,581,500)	72,505,952	5,348,554
Profit after income tax for the vear from discontinued							
operations	I	1	I	I	1	I	I
Other comprehensive income	596,620,080	2,269,800,841		t;		79,461,723	77,250,921
Total comprehensive income/(loss)	570,524,810	3,080,602,526	39,406,476	(898,458)	(182,581,500)	151,967,675	82,599,475
Unrecognized share of losses	1	1	I	I	30,858,076	1	I
Dividends received		89,154,720	9,355,664	27,655,000	4mm	40,910,962	13,822,375

51

5
Gas
unay
zMu
"Kar
, fui
mpany
Ŝ
onal
Vati
N, )
JSC

Consolidated financial statements

(

And a second second

ويستحمين

لأستعد

Contraction of the second

د. آدیندوندیکرین

. Ville superiori de la

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

## 13. INVESTMENTS IN JOINT VENTURES AND ASSOCIATES (continued)

The following tables illustrate summarized financial information of material joint ventures, based on financial statements of these entities for 2014:

,						
In thousands of tenge	Tengizchevroil LLP	Mangistau Investments B.V.	Kazakhoil-Aktobe LLP	Beineu-Shymkent Pipeline LLP	KazRosGas LLP K	KazGerMunay LLP
Non-current assets	2,800,071,960	424,102,058	134,267,173	330,271,961	26,399,357	160,688,613
Current assets, including	643,150,640	86,744,781	51,668,657	31,178,242	107,475,442	53.055.126
Cash and cash equivalents	222,714,814	6,581,654	35,087,841	125,277	83,763,558	37,629,810
Non-current liabilities, including	(652,275,797)	(43,107,919)	(6,673,604)	(200,148,532)	(291,395)	(50,724,134)
Non-current financial liabilities		1	1	l		
Current liabilities, including	(285,350,580)	(75,350,114)	(7,506,284)	(46,215,735)	(8,915,456)	(27,694,863)
Current financial liabilities	1		1		1	
Equity	2,505,596,223	392,388,806	171,755,942	115,085,936	124,667,948	135,324,742
Share of ownership	20%	50%	50%	50%	50%	50%
Accumulated unrecognized share of losses	1	I	1	ł	I	I
KMG's share of the cost of guarantee given		I	E	9,342,198		
Carrying amount of the investments as at December 31, 2014	501,119,245	196,194,403	85,877,971	66,885,166	62,333,974	67,662,371
Revenue	4,085,568,171	658,831,955	78,216,098	16,253,632	174,448,013	238,222,269
Depreciation, depletion and amortization	(180,588,446)	(27,096,929)	(27,324,378)	(9,172,945)	(447,263)	(13,712,763)
Finance income	1,839,433	199,647	143,617		2,202,280	1,052,700
Finance costs	(22,660,795)	(2,547,853)	(846,778)	(6,797,181)	1	(663,277)
Income tax expense	(676,775,558)	(35,112,740)	(7,311,426)	1	(20,396,036)	(51,840,239)
Profit/(loss) for the year from continuing						
operations	1,579,142,195	113,877,820	4,155,628	(27,721,852)	58,967,380	70,872,675
Other comprehensive income	303,459,835	I	1	l	18,208,436	17,285,098
Total comprehensive income/(loss)	1,882,602,030	113,877,820	4,155,628	(27,721,852)	77,175,816	88,157,773
Unrecognized share of losses	I	1	I	t	1	1
Dividends received	187,281,934	45,747,705	1		22,335,042	45,464,000

Constanting

Constanting of the

insolution in the

Constant of the second

and the second second

Constanting of the local division of the loc

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

### 13. INVESTMENTS IN JOINT VENTURES AND ASSOCIATES (continued)

The following tables illustrate summarized financial information about a material associate, based on its financial statements:

		akhstan Inc
In thousands of tenge	2015	2014
Non-current assets	584,794,086	450,552,137
Current assets	126,835,837	97,201,303
Non-current liabilities	(83,297,091)	(106,143,902)
Current liabilities	(132,524,675)	(86,751,554)
Equity	495,808,157	354,857,984
Share of ownership	33%	33%
Accumulated unrecognized share of losses		_
Carrying amount of the investment as at December 31	163,616,692	117,103,135
Revenue	127,768,000	305,364,659
Profit for the year from continuing operations	(49,898,215)	69,720,719
Profit for the year from continuing operations after income tax		-
Other comprehensive income	190,848,388	55,823,748
Total comprehensive income	140,950,173	125,544,467
Unrecognized share of losses Dividends received		
The following tables illustrate aggregate financial information of individ	ually immaterial joint vent	ures (the Group's
proportional share):		( i i i i i i i i i i i i i i i i i i i
In thousands of tenge	2015	2014
Non-current assets	1,159,717,744	955,318,146
Current assets	322,873,378	218,597,73
Non-current liabilities	(1,630,345,535)	(968,961,144
Current liabilities	(233,000,407)	(138,564,242
Accumulated unrecognized share of losses	495,455,158	22,730,81
Carrying amount of the investments as at December 31	114,700,338	89,121,30
Loss for the year from continuing operations	(488,086,424)	(21,992,551
Profit after income tax for the year from discontinued operations	_	_
Other comprehensive income	34,591,571	7,637,66
Total comprehensive loss	(453,494,853)	(14,354,889
The following tables illustrate aggregate financial information of indi-	vidually immaterial associa	ates (the Group's
The following tables illustrate aggregate financial information of indiproportional share): In thousands of tenge	vidually immaterial associa 2015	ates (the Group' 2014
proportional share): In thousands of tenge	2015	2014
proportional share): <i>In thousands of tenge</i>	2015	2014 15,036,52
proportional share): <i>In thousands of tenge</i> Non-current assets Current assets	2015 40,182,792 6,198,592	2014 15,036,524 5,166,614
proportional share): <i>In thousands of tenge</i> Non-current assets Current assets Non-current liabilities	2015 40,182,792 6,198,592 (2,410,644)	2014 15,036,52 5,166,61 (125,749
proportional share): <i>In thousands of tenge</i> Non-current assets Current assets Non-current liabilities Current liabilities	2015 40,182,792 6,198,592 (2,410,644) (2,460,419)	2014 15,036,52 5,166,61 (125,749 (3,008,023
proportional share): In thousands of tenge Non-current assets Current assets Non-current liabilities Current liabilities Accumulated unrecognized share of losses	2015 40,182,792 6,198,592 (2,410,644) (2,460,419) 6,198,893	2014 15,036,524 5,166,61 (125,749 (3,008,023 14,294,46
proportional share):	2015 40,182,792 6,198,592 (2,410,644) (2,460,419)	2014 15,036,524 5,166,613 (125,749 (3,008,023 14,294,46)
proportional share): In thousands of tenge Non-current assets Current assets Non-current liabilities Current liabilities Accumulated unrecognized share of losses Carrying amount of the investments as at December 31 Profit for the year from continuing operations	2015 40,182,792 6,198,592 (2,410,644) (2,460,419) 6,198,893	2014 15,036,524 5,166,613 (125,749 (3,008,023 14,294,463 31,363,83
proportional share): In thousands of tenge Non-current assets Current assets Non-current liabilities Current liabilities Accumulated unrecognized share of losses Carrying amount of the investments as at December 31 Profit for the year from continuing operations Profit after income tax for the year from discontinued operations	2015 40,182,792 6,198,592 (2,410,644) (2,460,419) 6,198,893 47,709,214 855,952	2014 15,036,526 5,166,614 (125,749 (3,008,023 14,294,462 31,363,83 937,902
proportional share): In thousands of tenge Non-current assets Current assets Non-current liabilities Current liabilities Accumulated unrecognized share of losses	2015 40,182,792 6,198,592 (2,410,644) (2,460,419) 6,198,893 47,709,214	

### 14. NOTE RECEIVABLE FROM A SHAREHOLDER OF A JOINT VENTURE

In 2007, the Group acquired a 50% interest in a jointly controlled entity, CITIC Canada Energy Limited ("CCEL"), whose investments are involved in oil and natural gas production in the Western Kazakhstan, from its co-investor, State Alliance Holdings Limited, a holding company ultimately belonging to CITIC Group ("CITIC"), and listed on the Hong Kong Stock Exchange.

CCEL is contractually obliged to declare dividends on an annual basis based on available distributable equity. At the same time, for the period until 2020 KMG EP is contractually obliged to transfer any dividends received from CCEL, in excess of a guaranteed amount, to CITIC, up to the total maximum amount, which is equal to 515.5 million US dollars (174,994 million tenge) as at December 31, 2015 (2014: 509.5 million US dollars or 92,921 million tenge). The total maximum amount represents the balance of KMG EP's share of the original purchase price funded by CITIC plus accrued interest. KMG EP has no obligation to pay amounts to CITIC unless it receives an equivalent amount from CCEL. Accordingly, the Group recognizes in its consolidated statement of financial position only the right to receive dividends from CCEL in the guaranteed amount. The carrying amount of this receivable at December 31, 2015, was equal to 89.3 million US dollars (30,423,947 thousand tenge) (2014: 100.5 million US dollars or 18,465,695 thousand tenge).

In addition, KMG EP has the right, subject to certain conditions precedent, to exercise a put option and return the investment to CITIC in exchange for 150 million US dollars plus annual interest of 8% less the cumulative amount of the guaranteed payments received.

On November 17, 2008, the annual Guaranteed Amount has been increased from 26.2 million US dollars to 26.9 million US dollars payable in two equal installments not later than June 12 and December 12. After the above amendment the effective interest rate on the receivable from CCEL is 15% per annum.

CCEL equity is nil as CCEL is contractually obliged to distribute all income to its participants, therefore, classifying all distributable income as a liability.

### 15. INVENTORIES

In thousands of tenge	2015	2014
Materials and supplies	63,614,613	88,623,744
Gas products	28,933,091	13,853,302
Refined products	27,450,624	75,457,717
Crude oil	11,606,349	29,445,423
Less: provision for obsolete inventory	(6,097,728)	(12,419,427)
	125,506,949	194,960,759

### 16. TRADE ACCOUNTS RECEIVABLE AND OTHER CURRENT ASSETS

In thousands of tenge	2015	2014
Advances paid and prepaid expenses	31,391,070	45,047,301
Taxes receivable	24,516,318	31,057,762
Other current assets	41,725,829	38,329,752
Less: allowance for impairment	(4,687,653)	(15,852,965)
Total other current assets	92,945,564	98,581,850
Trade accounts receivable	104,176,270	230,383,348
Less: allowance for impairment	(8,915,101)	(27,760,995)
Trade accounts receivable	95,261,169	202,622,353

As at December 31, 2015 and 2014 the above assets were non-interest bearing.

### 16. TRADE ACCOUNTS RECEIVABLE AND OTHER CURRENT ASSETS (continued)

Movements in the allowance for impairment of trade accounts receivable and other current assets were as follows:

In thousands of tenge	Individually impaired
As at December 31, 2013	40,892,478
Charge for the year	3,791,735
Recovered	(2,485,583)
Written off	(2,945,218)
Relates to assets classified as held for sale	(34,464)
Foreign currency translation	4,405,899
Discontinued operations	(10,887)
As at December 31, 2014	43,613,960
Charge for the year	20,895,686
Recovered	(4,539,739)
Written off	(1,279,274)
Foreign currency translation	5,077,273
Discontinued operations	(50,165,152)
As at December 31, 2015	13,602,754

As at December 31, the ageing analysis of trade accounts receivable is as follows:

	N	leither past		Past due	e but not imp	aired	
In thousands of tenge	Total	due nor impaired	<30 days	30-60 days	61-90 days	91-120 days	>120 days
2015	95,261,169	74,798,912	3,217,748	6,669,126	4,618,171	600,052	5,357,160
2014	202,622,353	145,008,510	11,304,949	13,693,787	7,119,467	6,457,764	19,037,876

### 17. LOANS AND RECEIVABLE DUE FROM RELATED PARTIES

In thousands of tenge	2015	2014
Loans due from related parties	469,041,982	136,669,217
Receivable due from related parties	88,512,853	_
Less: allowance for impairment of loans to related parties	(11,098,114)	(71,379)
	546,456,721	136,597,838
In thousands of tenge	2015	2014
Denominated in US dollars	314,605,623	33,775,843
Denominated in tenge	230,915,858	102,043,178
Denominated in other foreign currencies	935,240	778,817
	546,456,721	136,597,838
In thousands of tenge	2015	2014
Current portion	113,045,841	34,697,640
Non-current portion	433,410,880	101,900,198
	546,456,721	136,597,838

Loans due from related parties are stated at amortized cost.

### 17. LOANS DUE FROM RELATED PARTIES (continued)

Movements in allowance for impairment of loans to related parties were as follows:

In thousands of tenge	Individually impaired
As at December 31, 2013	5,799,179
Charge for the year	71.379
Relates to assets classified as held for sale	(5,794,542)
Recovery	(4,637)
As at December 31, 2014	71,379
Charge for the year	11,025,736
Recovery	(55,944)
Foreign currency translation	56,943
As at December 31, 2015	11,098,114

### 18. CASH AND CASH EQUIVALENTS

In thousands of tenge	2015	2014
Term deposits with banks – US dollars	499,438,041	549,569,558
Term deposits with banks – tenge	76,341,941	125,409,276
Current accounts with banks - US dollars	159,107,357	110,485,878
Current accounts with banks - tenge	12,067,939	19,530,382
Current accounts with banks - other currencies	17,452,944	10,058,713
Term deposits with banks – other currencies	3,746,773	4,620,202
Cash-on-hand	421,624	3,357,485
	768,576,619	823,031,494
Cash and cash equivalents attributable to discontinued operations	39,857,520	3,412,224
	808,434,139	826,443,718

Term deposits with banks are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Group. As at December 31, 2015, the weighted average interest rate for time deposits with banks was 0.58% in US dollars and 25.31% in tenge, respectively (2014: 0.73% in US dollars and 11.35% in tenge, respectively).

As at December 31, 2015 cash and cash equivalents were not pledged as collateral (2014: 1,007,301 thousand tenge).

### 19. EQUITY

Total number of outstanding, issued and paid shares comprises:

	December 31, 2013	lssued l in 2014	December 31, 2014	Issued in 2015	December 31, 2015
Number of shares issued and paid,					
including	525,647,776	2,843,247	528,491,023	55,716,442	584,207,465
Par value of 500 tenge	458,450,766	_	458,450,766		458,450,766
Par value of 5,000 tenge	59,707,029	_	59,707,029		59,707,029
Par value of 27,726.63 tenge	-	137,900	137,900	-	137,900
Par value of 838 tenge	1	_	1		1
Par value of 858 tenge	1		1	-	1
Par value of 704 tenge	1	-	1	-	1
Par value of 592 tenge	1	-	1		1
Par value of 2,500 tenge	7,489,974	2,705,347	10,195,321	55,716,442	65,911,763
Par value of 2,451 tenge	1	_	1	-	1
Par value of 921 tenge	1	-	1	-	1
Par value of 1,000 tenge	1		1	-	1
Share capital (000'tenge), including	546,485,470	10,586,870	557,072,340	139,291,105	696,363,445
Par value of 27,726.63 tenge	-	3,823,502	3,823,502		3,823,502
Par value of 500 tenge	229,225,382	_	229,225,382		229,225,382
Par value of 5,000 tenge	298,535,145		298,535,145	-	298,535,145
Par value of 838 tenge	1		1	-	1
Par value of 858 tenge	1	_	1	-	1
Par value of 704 tenge	1	-	1	-	1
Par value of 592 tenge	1	-	1	-	1
Par value of 2,500 tenge	18,724,935	6,763,368	25,488,303	139,291,105	164,779,408
Par value of 2,451 tenge	2	_	2	-	2
Par value of 921 tenge	1	_	1	_	1
Par value of 1,000 tenge	1	_	1		1

### Share capital

In 2014 the Company issued and paid 2,843,247 common shares. As consideration for these shares the Company received high, medium and low pressure gas pipelines and accompanying constructions located in Kostanay oblast for the amount of 6,763,366 thousand tenge, and in West-Kazakhstan oblast for the amount of 3,823,504 thousand tenge and cash and cash equivalents in the amount of 2 thousand tenge.

In 2015 the Company issued 55,716,442 common shares. As consideration for these common shares of the Samruk-Kazyna, the Company received cash amounting 12,700,436 thousand tenge and the right to claim payments under "Kazakhstan Note".

The rights to claim under the "Kazakhstan Note" are in accordance with the loan agreement dated May 16, 1997 between the Government and Caspian Pipeline Consortium – K JSC. The nominal value as of transfer date amounted 126,590,669 thousand tenge.

As at December 31, 2015, 265,352,131 common shares were authorized, but not issued (2014: 321,068,573 common shares).

### Additional paid-in capital

The excess of the fair value of the "Kazakhstan Note" over its nominal value as at the transfer date amounted 3,518,718 thousand tenge, which was recognized as an additional paid-in capital.

In 2015 the Group recognized additional paid in capital in the amount of 13,375,340 thousand tenge, which represents the fair value of gas pipelines contributed by the Samruk-Kazyna and the Government on trust management terms, which serves as a short-term mechanism until the legal title for pipelines shifts to the Group.

### Transactions with Samruk-Kazyna

During 2014 the Company made a step acquisition of 49% of interest in KazakTurkMunay LLP, the existing 51% joint venture, from TPAO for the consideration of 42,208,301 thousand tenge at the acquisition date and increased its participation interest in KazakhTurkMunay LLP to 100%. The excess of fair value of consideration over fair value of net assets of KTM as of acquisition date was recognized as distribution to the Samruk-Kazyna due to the fact that the acquisition was made in accordance with the instructions of the Shareholder and Government.

57

### 19. EQUITY (continued)

### Transactions with Samruk-Kazyna (continued)

In 2015 the Company provided interest free loan to Samruk-Kazyna (*Note 17*), the difference between fair value and nominal value of the loan amounting 4,760,377 thousand tenge recognized as transaction with Samruk-Kazyna in the consolidated statement of changes in equity.

### Distributions to Samruk-Kazyna

In 2014 the Concession Agreement with the Government was terminated, and the total amount of capitalised improvements made by the Group to the gas pipelines managed under the Concession Agreement were transferred to the Government with the net book value of 83,176,883 thousand tenge (*Note 8*).

In 2015, the Group reversed a provision for construction of the kindergarten in Astana city in the amount 303,146 thousand tenge (accrued provision in 2014: 1,053,206 thousand tenge), reversed a provision for reconstruction of the trade and exhibition center in Moscow city by 30,365 thousand tenge (reversed a provision in 2014: 2,978,716 thousand tenge) and accrued a provision for costs to be incurred on construction of the History Museum by 2,592,921 thousand tenge (reversed provision in 2014: 2,088,547 thousand tenge ) decreased respective distribution to Samruk-Kazyna due to changes in estimates. The Company recognized the results of economic activity of "PSA" in the total amount 4,454,291 thousand tenge (2014: nil) as distributions to Samruk-Kazyna in accordance with the order of Samruk-Kazyna

In 2015, the decrease in retained earnings of 58,090 thousand tenge represents other distributions to Samruk-Kazyna (2014: 1,200,723 thousand tenge).

### Dividends

In 2015 the Group declared dividends to Samruk-Kazyna and National Bank of RK at 53.24 tenge per common share totaling to 31,104,442 thousand tenge (2014: 158.08 tenge per common share totaling to 83,114,547 thousand tenge). Also, in accordance with the decision of Samruk-Kazyna, the Company decreased the amount of dividends declared for 2013 by 6,768,531 thousand tenge.

In 2015 the Group declared dividends in the total of 15,790,408 thousand tenge to the holders of non-controlling interest in KMG EP, KTO and other subsidiaries (2014: 53,891,914 thousand tenge). As at December 31, 2015 the dividends payable by the Group to the holders of non-controlling interest of 1,943,914 thousand tenge (2014: 2,004,755 thousand tenge).

### **Currency translation reserves**

The currency translation reserve is used to record exchange differences arising from the translation of financial statements of the subsidiaries and joint ventures and associates whose functional currency is not Kazakhstani tenge and whose financial results are included in these consolidated financial statements in accordance with the accounting policy.

The Group reclassified exchange difference on translation of foreign operations from other comprehensive income to profit and loss amounting 106,930,994 thousand tenge as the result of change in investment ownership interests in KMG Kashagan B.V. (Note 6).

### Non-controlling interest

The following tables illustrate information of subsidiaries in which the Group has significant non-controlling interests:

	Country of	2015	5	2014	ļ
	incorporation and operation	Share	Carrying value	Share	Carrying value
KazMunayGas Exploration					
Production JSC	Kazakhstan	36.79%	666,542,230	36.79%	492,633,617
KazTransOil JSC	Kazakhstan	10.00%	40,542,082	10.00%	36,194,881
Rompetrol Rafinare S.A.	Romania	45.37%	4,350,577	45.37%	140,399
Rompetrol Downstream S.R.L.	Romania	45.37%	40,689,678	45.37%	24,793,352
Rompetrol Petrochemicals S.R.L.	Romania	45.37%	11,931,434	45.37%	7,382,722
Rompetrol Vega	Romania	45.37%	(22,799,241)	45.37%	(12,400,519)
Other			11,923,153		6,417,972
			753,179,913		555,162,424

JSC "National Company "KazMunayGas"			10.00000000000000000000000000000000000		Consolidated	Consolidated financial statements
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)	NCIAL STATEN	MENTS (continued	<b>I</b> )			
19. EQUITY (continued)						
Non-controlling interest (continued)						
The following tables illustrate summarized financial information of subsidiaries, in which the Group has significant non-controlling interests as at December 31, 2015 and for the year then ended:	nformation of subsidi	aries, in which the Gro	up has significant no	n-controlling intere	sts as at December 3	11, 2015 and for the
In thousands of tenge	KazMunayGas Exploration Production JSC	KazTransOil JSC	Rompetrol Rafinare S.A.	Rompetrol Downstream S.R.L.	Rompetrol Vega	Rompetrol Petrochemicals S.R.L.
Summarized statement of financial position						
Non-current assets	713,604,659	426,560,775	303,060,162	122,324,632	21,494,135	5,327,942
Current assets	1,297,145,000	108,836,380	124,877,530	99,027,728	5,650,886	24,666,572
Non-current liabilities	(51,494,130)	(69,508,118)	(80,515,090)	(64,956,676)	(22,698,769)	(3,032,787)
Current liabilities	(147,406,000)	(60,468,222)	(337,833,908)	(66,715,533)	(54,695,893)	(664,821)
Total equity	1,811,849,529	405,420,815	9,588,694	89,680,151	(50,249,641)	26,296,906
Attributable to:	4 4 KE 207 700	04 070 700	747 2000 1	000 8Y	107 AED ADD	11 90E 170
Equity itoriaer of intel raterit. Company Mon-controlling interest	666 542 230	40 542 082	4.350.577	40.689.678	(22, 799, 241)	11 931 434
Summarized statement of comprehensive income Revenue	529,812,000	213,161,761	536,053,867	243,482,603	31,778,403	1
Profit/(loss) for the year from continuing operations	243,669,081	73,561,722	5,880,455	(7,869,431)	411,969	(2,609,137)
Total comprehensive income/(loss) for the year, net of tax	501,223,222	89,901,372	9,279,254	35,035,544	(22,918,837)	10,025,371
Attributable to:						
Equity holder of the Parent Company	411,582,388	82,545,200	6,611,177	38,606,062	(23,105,755)	11,209,187
Non-controlling interest Dividends declared to non-controlling interests	89,640,834 (9,973,562)	7,356,172 (4,642,936)	2,668,077	(3,570,518)	186,918	(1,183,816)
Summarized cash flow information						
Operating activity	151,000	113,261,335	5,165,871	1,699,957	346,187	(3,442)
Investing activity	87,143,000 (30,228,685)	(58,586,404) (AE A29 3EA)	(11,843,210) 6 177 686	(2,954,902) 563 574	(345,857) 3 510	1,226 (428)
Net increase/(decrease) in cash and cash	1000104410001	(100,041,01)		10000		1041
equivalents	57,065,315	8,245,567	(504,653)	(691,371)	3,840	(2,644)

Nites int (angularia)

According to the second

59

	NCTAT ST ATE	MENTS (continued	(F		ta Antonio di	
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)	NOIAL STALE					
19. EQUITY (continued)						
Non-controlling interest (continued)						
The following tables illustrate summarized financial information of subsidiaries, in which the Group has significant non-controlling interests as at December 31, 2014 and for the year then ended:	ıformation of subsidi	aries, in which the Gro	oup has significant no	on-controlling intere	sts as at December 31	, 2014 and for the
In thousands of tenge	KazMunayGas Exploration Production JSC	KazTransOil JSC	Rompetrol Rafinare S.A.	Rompetrol Petrochemicals S.R.L.	Rompetrol Vega	Rompetrol Downstream S.R.L.
Summarised statement of financial position						
Non-current assets	578,602,161	ო	166,969,453	3,544,054	11,983,308	65,459,240
Current assets	905,192,425		79,454,636	15,007,770	4,400,835	52,630,404
Non-current liabilities	(39,796,779)		(38,649,083)	(1,916,134)	(12,265,408)	(7,825,915)
	(104,880,833) 4 220 447 477		(20/,405,613)	(364,153)	(31,449,540)	(121,910,00)
l otal equity	1,339,117,172	361,948,807	309,393	16,2/1,53/	(27,330,805)	54,644,608
Attributable to:						
Equity holder of the Parent Company	846,483,555	¢,	168,994	8,888,815	(14,930,286)	29,851,256
Non-controlling interest	492,033,617	30,194,881	140,399	1,382,722	(12,400,519)	24,793,352
Summarised statement of comprehensive income Revenue	844,215,733	207,023,261	722,124,590	6,490,620	43,539,407	309,631,898
Profit/(loss) for the year from continuing operations	49.719.910	55.347.925	(62.596.718)	(3.149.504)	(3,378,549)	1.084.492
Total comprehensive income/(loss) for the year, net of tax	102,798,501	-	(53,614,481)	(172,179)	(7,205,839)	9,600,438
Attributable to:						
Equity holder of the Parent Company	64,984,221	Q	(29,284,802)	(94,058)	(3,935,906)	5,244,527
Non-controlling interest Dividends declared to non-controlling interests	37,014,200 (49,543,281)	o,935,224 (4,192,528)	(24,329,079)	(/8,121) 	(3,209,933) -	
Summarised cash flow information						
Operating activity	196,403,632	93,908,131	9,789,687	7,463,980	111,994	6,232,049
Investing activity Financing activity	(20,662,293) (130.087.970)	(35,342,602) (42 036 157)	(6,159,835) (15,408,548)	(3,186,894) (4 625 073)	(152,132) 23.653	(3,810,117) (8,518,693)
Net increase/(decrease) in cash and cash	45 653 360	16 500 373	(11 779 806)	(200 EVE)	(16 486)	(8 006 764)
equivalents	40,000,04	2/0,028,01	(060'0//11)	(347,387)	(10,400)	(0,080,701,

in the second se

and the second

and second

Concerning of the

60

### 20. BORROWINGS

In thousands of tenge	2015	2014
Fixed interest rate borrowings	2,185,653,220	2,284,707,172
Weighted average interest rates	7.82%	7.12%
Floating interest rate borrowings	1,043,215,469	813,013,235
Weighted average interest rates	4.40%	9.00%
	3,228,868,689	3,097,720,407
In thousands of tenge	2015	2014
US dollar - denominated borrowings	3,007,519,468	2,845,498,053
Tenge – denominated borrowings	221,349,221	210,235,354
Euro – denominated borrowings	-	29,588,111
Other currency – denominated borrowings	-	12,398,889
	3,228,868,689	3,097,720,407
In thousands of tenge	2015	2014
Current portion	296,545,652	670,529,840
Non-current portion	2,932,323,037	2,427,190,567
	3,228,868,689	3,097,720,407

As at December 31, 2015 and 2014, the debt securities issued and loans comprised:

Redemption					
Bonds	Issuance amount	date	Interest	2015	2014
Bonds LFB 2008	1,6 billion USD	2018	9.125%	537,528,897	289,708,882
Bonds LFB 2008	1,5 billion USD	2015	11.75%	-	287,529,147
Bonds LFB 2010	1,5 billion USD	2020	7.00%	459,835,697	271,893,575
Bonds LFB 2010	1,25 billion USD	2021	6.375%	380,467,835	227,654,682
Bonds LFB 2013	2 billion USD	2043	5.75%	169,911,347	365,138,389
Bonds LFB 2013	1 billion USD	2023	4.4%	136,531,343	182,819,127
Bonds LFB 2014	1 billion USD	2044	6.00%	9,902,685	92,062,132
Bonds LFB 2014	0,5 billion USD	2025	4.875%	41,220,808	180,108,347
Bonds KFB 2009	120 billion KZT	2017	6M Libor+8.5%	150,176,515	100,620,033
Bonds KFB 2010	100 billion KZT	2017	0%	88,302,174	82,525,396
The Bank of New York Mellon	600 million USD	2017	6.375%	92,311,615	98,964,532
Others				12,781,662	8,808,283
Total				2,078,970,578	2,187,832,525

Same primate states

### 20. BORROWINGS (continued)

Loans	Issuance amount	Redemption date	Interest	2015	2014
Development bank of					
Kazakhstan JSC	71 billion KZT	2022-2025	7%-9%	106,013,401	70,296,259
Development bank of Kazakhstan JSC	884 million USD	2023	4.5% + 6M Libor – 7.72%	360,850,249	201,115,021
Syndicated Ioan (Raiffeisen Bank Int, Banca Comercial Romana, ING Bank Amsterdam and Unicredit Tiriac Bank SA)		2019	2.73%	_	36,586,237
Loan from partners (Karachaganak)	1 billion USD	2015	(Libor + 3%) * 1.25	_	35,549,930
Loan from partners (Project Pearl)	Financing for share of costs KMT in execution of subsoil use contract	From beginning of commercial exploration	6M Libor + 1%	83,776,032	43,087,654
Halyk bank JSC	18 billion KZT	2016	5.5%-10%	5,705,273	10,625,904
Halyk bank JSC	72 million USD	2016	6%	23,762,900	13,253,344
Sberbank Russia	400 million USD	2024	12M Libor + 3.5%	137,067,428	73,472,531
Loan from partners (Project Zhambyl)	Financing for share of costs KMT in execution of subsoil use contract	From beginning of commercial exploration	12M Libor + 1%	62,827,375	32,524,830
Loan from partners (Project Satpayev)	Financing for share of costs KMT in execution of subsoil use contract	From beginning of commercial exploration	12M Libor + 1.5%	26,291,533	6,737,152
The Export-Import Bank of China	1 billion USD	2027	Libor + 4.1%	151,844,361	14,680,053
ING BANK	1 billion USD	2016	3M Libor + 2.1%	135,461,430	145,183,423
Other		_		56,298,129	226,775,544_
Total				1,149,898,111	909,887,882

On October 30, 2009, the Group issued bonds at KASE in the amount of 120,000,000 thousand tenge, which were acquired by JSC Development Bank of Kazakhstan ("DBK"). These bonds are recorded at amortized cost using effective interest rate of 8.96%. During 2015, the Group repurchased portion of these bonds in the amount of 19,682,102 thousand tenge (2014: 17,974,791 thousand tenge). As at December 31, 2015 the carrying value of these bonds, including interest payable, was equal to 150,176,515 thousand tenge (2014: 100,620,033 thousand tenge) (*Note 33*).

On November 9, 2010, the Group issued bonds at KASE in the amount of 100,000,000 thousand tenge maturing in 2017. These bonds are recorded at amortized cost using effective interest rate of 7%. As at December 31, 2015 the carrying value of these bonds was equal to 88,302,174 thousand tenge (2014: 82,525,396 thousand tenge).

In 2008, 2009 and 2010 KazMunayGas Finance Sub B.V., a subsidiary of Cooperative KazMunayGas PKI U.A., raised funds through issue of bonds at London Stock Exchange ("LSE") in the total amount of 7,303.1 million US dollars. In November 2010, the Company was registered as the issuer of the above bonds in total amount of 7,300 million US dollar at LSE. In January 2015, the Company repaid portion of 2009 issuance bonds in the total amount of 1.5 billion US dollars. As at December 31, 2015 the carrying value of these bonds, including interest payable, was equal to 1,377,832,429 thousand tenge (2014: 1,076,786,287 thousand tenge).

On April 30, 2013 the Company issued additional bonds at LSE in the total amount of 3 billion US dollars within the current program of global medium-term notes issuance up to10.5 billion US dollars on the following terms:

- 2 billion US dollars with the interest rate of 5.75% per annum maturing in 2043 and an offering price of 99.293% from the nominal amount;
- 1 billion US dollars with the interest rate of 4.4% per annum maturing in 2023 and an offering price of 99.6% from the nominal amount.

The coupon on the bonds issued in 2013 is paid on the semi-annual basis starting from October 30, 2013. As at December 31, 2015 the carrying amount of these bonds, including interest payable, was equal to 306,442,690 thousand tenge (2014: 547,957,516 thousand tenge).

### 20. BORROWINGS (continued)

On November 7, 2014 the Company issued additional bonds at LSE in the total amount of 1.5 billion US dollars within the current program of global medium-term notes issuance up to 10.5 billion US dollars on the following terms:

- 1 billion US dollars with the interest rate of 6.10% per annum maturing in 2044 and an offering price of 98.631% from the nominal amount;
- 0.5 billion US dollars with the interest rate of 4.95% per annum maturing in 2025 and an offering price of 99.392% from the nominal amount.

The coupon on the bonds issued in 2014 is paid on the semi-annual basis starting from May 7, 2015. As at December 31, 2015 the carrying amount of these bonds, including interest payable, was equal to 51,123,493 thousand tenge (2014: 272,170,479 thousand tenge).

In January 2015 the Group repaid bonds at LSE in the amount of USD 1,500 million.

In addition, at the end of 2015m the Group performed early redemption of bonds at LSE totalling USD 3.68 billion, as a result of these transaction was earned an income in the amount of KZT 54,812,278 thousand (*Note 30*).

As at December 31, 2015 MDC (Oil and Gas N Block Kazakhstan) GmbH assigned its 24.50% portion in the project N to the Group. As a result of the transaction the Company recognised an income in the amount of KZT 37,329,326 thousand (*Note 30*).

In 2011 Intergas Finance B.V., a subsidiary of KazTransGas JSC, raised funds through issue of bonds at LSE in the total amount of 540 million US dollars, maturing in May 2017.

On November 25, 2015 the Group executed early redemption of Eurobonds in the amount of 270,000,000 US dollars for the price of 104% of the nominal amount. The Group transferred to bond holders funds in the amount of 281,325,938 US dollars (or 86,457,087 thousand tenge), including premium on repurchased debt securities and accrued coupon interest in the amount of 11,325,938 US dollars (or 3,480,687 thousand tenge).

In 2015 the Group placed on KASE 3,778,526 coupon bonds with a par value of 1,000 tenge each at interest rate 7.5% per annum with a coupon payment on June 27 and December 27 each year till December 27, 2018 inclusive, for the purpose of financing investment projects and refinancing of previous borrowings.

In 2015 the Group placed on KASE international bonds for the total amount of 5,000,000 thousand tenge with a par value of 50,000 thousand tenge each, under medium term bond program in the amount of 30,500,000 thousand tenge. These bonds with Regulation S format under the US Law On Securities issued with a coupon rate of 7.5% per annum, periodicity of coupon payments March 29 and September 29 each year till September 29, 2025 inclusive, with a maturity of 10 (ten) years. Bonds were rated "BBB- (EXP)" (Fitch Ratings).

During the year ended December 31, 2014, the Group's bonds in the amount of 8,629,170 pieces at par value of 1,000 tenge each and an interest rate of 7.5% per annum with coupons to be paid on June 27 and December 27 each year until 2018 inclusive were placed on KASE in order to finance investment projects and refinance the previous borrowings. Bonds yield for the buyer is 8.2% per annum. Amount received from placed bonds was equal to 8,495,502 thousand tenge.

On March 13, 2014, VTB Bank (Austria) AG, VTB Bank (Germany) AG and the KTG signed an agreement to provide a credit facility in the amount of USD 250,000,000 at Libot rate + Bank margin (2.2%) maturing after 6 (six) months and renewable for a period of 6 (six) months. Interest is to be paid on quarterly basis according to the agreement. On March 26, 2014, KTG received financing in the total amount of 45,504,994 thousand tenge (equivalent to USD 250,000,000). KTG extended an initial date of repayment to March 26, 2015. In accordance with the loan arrangement agreement, KTG twice paid 1.35% of the loan amount as a loan arrangement fee. The first payment was made upon initial receipt of the loan and the second payment was made upon extending the maturity to 6 (six) months. In 2015, KTG repaid the principal in the amount of 46,337,500 thousand tenge (equivalent to USD 250,000,000) and accrued interest in the amount of 285,778 thousand tenge.

On February 26, 2015, KTG and Natixis (France), ING Bank, a branch of ING-DiBa AG (Germany), Citibank N.A., London branch (Great Britain) (hereinafter collectively referred to as the "Syndicate") signed loan agreement for a credit line in the amount of USD 400 million for a period of 3 years at Libot rate + Syndicate margin (1.5%). Interest is to be paid on quarterly basis according to the loan agreement. On March 12, 2015, KTG received financing in the total amount of 74,480,000 thousand tenge (equivalent to USD 400,000,000). In accordance with the request for disbursement under the Loan agreement, the above amount was received less the expenses on arrangement of financing due to the Syndicate and other parties that participated in the transaction, and directly repaid debt in the amount of 46,337,500 thousand tenge (equivalent to USD 250,000,000) to VTB Bank Group. Arrangement fee in the amount of 1,005,113 thousand tenge (equivalent to USD 5,364,183) was deducted by the Syndicate according to the loan agreement. In December 2015, the KTG fully repaid its liability on the loan in the amount of 123,648,000 thousand tenge (equivalent to USD 400,000,000) and accrued interest in the amount of 1,367,779 thousand tenge (equivalent to USD 5,530,692).

### 20. BORROWINGS (continued)

In 2015 in accordance with the General Agreement on short-term loans with a limit of up to USD 200 million at the rate of 3 months LIBOR + 2% for less than 12 (twelve) months from the date of each tranche development, Citibank, N.A. Nassau, Bahamas Branch (the Commonwealth of the Bahamas) and Citibank Kazakhstan JSC provided KTG with additional financing in several tranches for replenishment of working capital in the total amount of 32,341,735 thousand tenge (equivalent to USD 174,200,000). During 2015, KTG repaid the principal in the amount of 65,092,014 thousand tenge (equivalent to USD 277,700,000) and the interest in the amount of 545,723 thousand tenge (equivalent to USD 2,377,851). As at December 31, 2015 KTG has a principal debt to Citibank, N.A. Nassau and Citibank Kazakhstan in the amount of 12,560,390 thousand tenge (equivalent to USD 37,000,000) (December 31, 2014: 25,620,175 thousand tenge (equivalent to USD 140,500 thousand).

In 2010 and 2012, Atyrau Oil Refinery LLP ("ANPZ"), the subsidiary of KMG RM, entered into the credit line agreements for the total amount of 1,315,642 thousand US dollars with DBK. The credit line is used to finance the construction of the aromatic hydrocarbon complex. During 2015 ANPZ received 40,330 thousand US dollars (9,586,263 thousand tenge) (2014: 232,698 thousand US dollars or 40,631,886 thousand tenge). As at December 31, 2015 the Group's liabilities on the principal and accrued interest payable under these credit lines totaled to 385,270,524 thousand tenge (2014: 228,182,062 thousand tenge). The Group's property, plant and equipment with carrying value of 365,908,183 thousand tenge (2014: 266,036,463 thousand tenge) was pledged to DBK as loan collateral.

ANPZ has concluded a loan agreement with Export-Import Bank of China in the amount of 1,130,408,642 US dollars (equivalent to 206,130,016 thousand tenge) with interest rate of 4.1% + LIBOR in order to finance the construction of the advanced oil processing plant and payments of principal starting from 2016 till 2025. Interest payment is carried out in terms of semi-annual payments.

As at December 31, 2015, the outstanding balance of principal and interest under the loan agreement with Export-Import Bank of China was 150,081,711 thousand tenge and 1,762,650 thousand tenge respectively (in 2014: 14,458,631 thousand tenge and 221,422 thousand tenge respectively)

In 2014 the Group received a loan for the amount 400,000 thousand US dollars (72,348,000 thousand tenge) with interest rate of 3.5% + 12 months Libor from OOO "Sberbank Russia". Purpose of the credit line was to finance reconstruction of the oil refining plant in Shymkent city. As at December 31, 2015 the carrying value of this loan, including interest payable, was equal to 137,067,428 thousand tenge (2014: 73,472,531 thousand tenge).

### Hedge of net investment in the foreign operations

As at December 31, 2015 certain borrowings denominated in foreign currency were designated as hedge instrument for the net investment in the foreign operations. In 2015, losses of 1,586,801,249 thousand tenge on the translation of these borrowings were transferred to other comprehensive income and offset the gains on translation of the net investments in the foreign operations.

### 21. PAYABLE FOR THE ACQUISITION OF ADDITIONAL INTEREST IN NORTH CASPIAN PROJECT ("NCP")

On October 31, 2008, all participants of the NCP signed an agreement according to which all project participants except for KMG Kashagan B.V., agreed to partially sell their interest in this project on a proportional basis to increase the interest of KMG Kashagan B.V. in the NCP from 8.33% to 16.81% retrospectively from January 1, 2008. The acquisition cost was equal to 1.78 billion US dollars plus annual compound interest at LIBOR + 3%. Interest acquired of 8.48% was pledged as collateral for this liability. As at December 31, 2014 the amortized cost of this payable was 396,345,201 thousand tenge. As at December 31, 2014, the carrying value of pledged assets (property, plant and equipment and exploration and evaluation assets) equal to 949,250,642 thousand tenge.

On October 16, 2015 the Group has lost control of 50% of shares of KMG Kashagan B.V. (Note 6).

### 22. PROVISIONS

	Asset	Provision for		Provision for gas	Employee		
	retirement	environmen-	Provision	transpor-	benefit		
In thousands of tenge	obligations	tal obligation	for taxes	tation	obligations	Other	Total
As at December 31,							
2013	57,177,225	36,839,537	20,230,129	21,267,496	22,127,176	50,216,854	207,858,417
Foreign currency translation	4,273,322	2,877,599	228,788		(279,321)	738,511	7,838.899
Change in estimate	10,161,271	, ,	12,076	(9,580,077)	(	(992,560)	711,122
Unwinding of discount	4,282,294		_		_	37,278	5,418,163
Provision for the year Acquisition of	38,798,443	46,332	10,938,187	5,507,927	7,297,182	4,450,856	67,038,927
subsidiary Transfers to assets classified as held for	424,322	-	831,262	-	-	-	1,255,584
sale		(14,190)	_	-	-	(32,792)	(46,982)
Recovered	-	(8)	(904,033)	-	-	_	(904,041)
Unused amounts		(57.244)	(2,402,440)			(7 550 500)	(44,000,047)
reversed	-	(57,341)	(3,483,440)	-	-	(7,552,536)	(11,093,317)
Use of provision As at December 31,	(1,092,586)	(2,277,487)	(12,135,618)	(3,866,678)	(1,554,697)	(23,289,204)	(44,216,270)
2014	114,024,291	39,623,445	15,717,351	13,328,668	27,590,340	23,576,407	233,860,502
Foreign currency							
translation	32,519,478		3,306,898	-	-	4,934,703	57,050,966
Change in estimate	3,278,918		8,670,258	-	-	1,837,442	13,875,939
Unwinding of discount	8,058,071	1,250,258	-	-	-	48,542	9,356,871
Provision for the year Transfers to discontinued	(5,060,493)	102,375	60,558,923	11,484,510	9,552,956	11,346,095	87,984,366
operation	(47,392,848)	(35,195,570)	-	_	-	(13,057,083)	(95,645,501)
Recovered	-	(34,351)	(1,195,125)		-	(2,163,327)	(3,392,803)
Unused amounts		(1.045.00.0)					
reversed	(689,500)					~	(2,504,881)
Use of provision	(608,667)	(2,553,683)	(23,829,983)		(2,070,334)	(4,586,017)	(33,648,684)
As at December 31, 2015	104,129,250	17,756,301	63,228,322	24,813,178	35,072,962	21,936,762	266,936,775

As at December 31, 2015 other provisions include provision for reconstruction of the trade and exhibition center in the amount of 6,134,052 thousand tenge (2014: 6,134,052 thousand tenge) and provision for construction of golf club in the amount of 13,320,988 thousand tenge (2014: 13,320,988 thousand tenge).

Provision for gas transportation relates to the Group's commitment on reimbursement of losses incurred by PetroChina. Under the agreement on gas borrowing the Group has commitments to PetroChina to reimburse the supported costs and losses incurred by PetroChina due to gas borrowing and its return (*Note 36*).

Current portion and long-term portion are segregated as follows:

In thousands of tenge	retirement	Provision for environmen- tal obligation	Provision for taxes	Provision for gas transpor- tation	Employee benefit obligations	Other	Total
As at December 31, 2015							
Current portion	914,771	8,310,515	63,228,322	24,813,178	2,162,074	17,080,094	116,508,954
Long-term portion	103,214,479	9,445,786	-		32,910,888	4,856,668	150,427,821
Provision as at December 31, 2015	104,129,250	17,756,301	63,228,322	24,813,178	35,072,962	21,936,762	266,936,775
As at December 31, 2014							
Current portion	963,674	9,147,849	5,879,568	13,328,668	1,745,170	19,264,588	50,329,517
Long-term portion	113,060,617	30,475,596	9,837,783		25,845,170	4,311,819	183,530,985
As at December 31, 2014	114,024,291	39,623,445	15,717,351	13,328,668	27,590,340	23,576,407	233,860,502

A description of significant provisions, including critical estimates and judgments used, is included in Note 4.

### 23. TRADE ACCOUNTS PAYABLE AND OTHER CURRENT LIABILITIES

In thousands of tenge	2015	2014
Advances received	30,276,485	28,636,744
Due to employees	30,227,320	34,067,977
Other	83,910,130	85,076,791
Total other current liabilities	144,413,935	147,781,512
Trade accounts payable	174,016,256	233,653,734

Trade accounts payable is denominated in the following currencies as of December 31:

In thousands of tenge	2015	2014
Tenge	138,525,047	99,551,276
US dollars	34,652,490	93,136,154
Euro	673,149	14,452,671
Other currency	165,570	26,513,633
Total	174,016,256	233,653,734

As at December 31, 2015 and 2014, trade accounts payable and other current liabilities were not interest bearing.

### 24. OTHER TAXES PAYABLE

In thousands of tenge	2015	2014
Mineral extraction tax	15,855,702	15,873,564
Rent tax on crude oil export	7,124,401	18,621,215
VAT	3,547,256	13,545,045
Excise tax	102,509	13,306,668
Special fund on petroleum products		1,363,249
Other	13,385,185	17,824,437
	40,015,053	80,534,178

### 25. REVENUE

In thousands of tenge	2015	2014* (Restated)
Transportation fee	300,198,287	288,675,881
Sales of gas and gas products	250,052,997	224,296,650
Sales of refined products	222,730,356	303,843,627
Sales of crude oil	121,652,310	21,315,140
Other revenue	200,064,859	213,157,787
	1,094,698,809	1,051,289,085

### 26. COST OF SALES

In thousands of tenge	2015	2014* (Restated)
Materials and supplies	376,792,270	357,430,576
Payroll	267,341,107	253.451.648
Depreciation, depletion and amortization	126,095,584	155,151,723
Mineral extraction tax	68,196,680	89,435,380
Other taxes	45,790,125	44,027,467
Electricity	34,244,383	30,583,911
Repair and maintenance	24,007,915	31,871,459
Other	151,323,035	144,609,147
	1,093,791,099	1,106,561,311

### 27. GENERAL AND ADMINISTRATIVE EXPENSES

		2014*
In thousands of tenge	2015	(Restated)
Payroll	56,371,893	52,885,811
Impairment of VAT receivable	51,548,508	
Fines and penalties	30,290,010	2,945,755
Consulting services	10,082,692	11,649,695
Social payments, out of payroll	9,028,811	6,912,796
Depreciation and amortization	8,796,774	9,036,413
Charitable donations and sponsorship	7,347,704	12,284,437
Other taxes	5,914,302	8,683,963
VAT that cannot be offset	2,331,643	3,175,298
Allowance for impairment of trade accounts receivable	404,194	2,949,054
Allowance for impairment of other current assets	2,836,176	436,956
Allowance for obsolete inventories	1,391,281	(137,720)
Other	25,402,725	41,095,146
	211,746,713	151,917,604

### 28. TRANSPORTATION AND SELLING EXPENSES

In thousands of tenge	2015	2014* (Restated)
Customs duty	84,592,482	87,214,906
Transportation	44,547,149	43,290,101
Rent tax on crude oil export	41,556,722	152,623,343
Payroll	7,724,710	10,048,835
Depreciation and amortization	6,762,562	5,982,264
Other	10,164,260	9,376,411
	195,347,885	308,535,860

### 29. IMPAIRMENT OF PROPERTY, PLANT AND EQUIPMENT, INTANGIBLE ASSETS AND GOODWILL, NET

In thousands of tenge	2015	2014* (Restated)
Property, plant and equipment (Note 8)	66,438,443	274,923,522
Goodwill (Note 11)	11,922,192	1,622,222
Exploration and evaluation assets (Note 9)	634,633	-
Intangible assets (Note 11)	52,772	995,211
	79,048,040	277,540,955

### 30. FINANCE INCOME / FINANCE COST

### Finance income

In thousands of tenge	2015	2014* (Restated)
Income from early repayment of debt securities issued	54,836,897	_
Interest income on bank deposits, loans and bonds	47,893,378	45,213,912
Derecognition of liabilities	44,411,619	_
Amortization of discount on loans due from related parties	20,456,740	7,151,313
Other	5,732,263	1,571,867
	173,330,897	53,937,092

### 30. FINANCE INCOME / FINANCE COST (continued)

**Finance costs** 

In thousands of tenge	2015	2014* (Restated)
Interest on loans and debt securities issued	164,836,556	148,548,594
Amortization of discount on loans and debt securities issued	8,880,840	8,538,370
Unwinding of discount on asset retirement obligations	8,528,403	4,242,476
Discount on assets with non-market interest rate	3,042,132	
Other	13,046,362	14,896,547
	198,334,293	176,225,987

### 31. SHARE IN PROFIT OF JOINT VENTURES AND ASSOCIATES, NET

In thousands of tenge	2015	2014* (Restated)
Tengizchevroil LLP	162,160,337	315,828,439
KazRosGas LLP	36,252,976	29,483,690
Mangistau Investments B.V.	19,703,238	56,938,910
KazGerMunay LLP	2,674,277	35,436,337
Beineu-Shymkent Pipeline	(60,432,674)	(13,860,926)
Kazakh-Chinese Gas Pipeline	(17,540,840)	(6,496,017)
PetroKazakhstan Inc.	(16,466,411)	23,007,838
Ural Group Limited	(4,915,490)	(1,226,873)
Kazakhoil-Aktobe LLP	(449,229)	2,077,814
Asia Gas Pipeline LLP	_	(24,252,306)
Share in (loss)/profit of other joint ventures and associates	(8,178,768)	10,766,806
	112,807,416	427,703,712

### **32.** INCOME TAX EXPENSES

As at December 31, 2015 income taxes prepaid the amount of 60,482,541 thousand tenge (2014: 42,744,212 thousand tenge) are represented by corporate income tax. As at December 31, 2015 income taxes payable in the amount of 4,114,767 thousand tenge (2014: 2,250,849 thousand tenge) are represented mainly by corporate income tax.

Income tax expense comprised the following for the years ended December 31:

In thousands of tenge	2015	2014* Restated
Current income tax		
Corporate income tax	164,254,382	113,830,745
Excess profit tax	8,130,592	11,533,970
Withholding tax on dividends and interest income	15,564,793	30,884,087
Deferred income tax		
Corporate income tax	(37,657,591)	(49,817,685)
Excess profit tax	2,812,418	(1,783,783)
Withholding tax on dividends and interest income	79,044,869	28,385,771
Income tax expenses	232,149,463	133,033,105

According to the 2006 amendments to the tax legislation, which were effective starting from the fiscal years beginning on January 1, 2007, dividends received from Kazakhstan taxpayers were exempt from income tax withheld at the source of payment. Therefore, in 2006 the Group reversed the deferred tax liability on undistributed profits of subsidiaries, joint ventures and associates registered in the Republic of Kazakhstan, which was recognized in prior years. However, during 2007-2015 the Group was receiving dividends from Tengizchevroil LLP (20% joint venture of the Group, a Kazakhstan taxpayer) net of withholding tax since there is uncertainty whether the withholding tax exemption is applicable for the stable tax regime of Tengizchevroil LLP. The Group was challenging withholding of the tax on those dividends, but has not managed to convince Tengizchevroil LLP and the tax authorities that withholding tax should not be applied.

### 32. INCOME TAX EXPENSES (continued)

Contraction of the second

Therefore, Management of the Group recognizes the deferred income tax withholding on its interest in undistributed retained earnings of Tengizchevroil LLP as its current best estimate is that the Group will continue to receive dividends net of withholding tax in future years.

A reconciliation of income tax expenses applicable to profit before income tax at the statutory income tax rate (20% in 2015 and 2014) to income tax expenses was as follows for the years ended December 31:

In thousands of tenge	2015	2014
Profit/(loss) before income tax from continuing operations	56,030,755	(415,813,015)
Profit before income tax from discontinued operations	650,638,932	732,210,004
Statutory tax rate	20%	20%
Income tax expense on accounting profit	141,333,937	63,279,398
Share in profit of joint ventures and associates non-taxable or taxable at		
different rates	1,762,312	(38,197,226)
Other non-deductible expenses and non-taxable income	54,098,983	74,398,810
Excess profit tax	10,943,010	9,750,187
Effect of different corporate income tax rates	(2,336,799)	(9,076,641)
Change in unrecognized deferred tax assets	5,502,010	17,027,369
	211,303,453	117,181,897
Income tax expenses reported in the consolidated statement of		
comprehensive income	232,149,463	133,033,105
Income tax benefit attributable to discontinued operations	(20,846,010)	(15,851,208)
	211,303,453	117,181,897

32. INCOME TAX EXPENSES (continued)	(tinued)							
erre lliti	lying the statutory consolidated financ	tax rates effecti vial statements, ar	ve at the respecti re comprised of th	ive reporting date le following at De	s to the temporary cember 31:	differences bet	ween the tax basi	s of assets and
In thousands of tenge	2015 Corporate income tax	2015 Excess profit tax	2015 Withholding tax	2015 Total	2014 Corporate income tax	2014 Excess profit tax	2014 Withholding tax	2014 Total
Deferred tax assets								
Property, plant and equipment	62,590,914	(1,899,726)	I	60,691,188	71,109,926	(1,618,658)	I	69,491,268
Tax loss carryforwards	437,984,606	I	I	437,984,606	145,514,801	1	I	145,514,801
Employee related accruals	8,115,281	6,729	I	8,122,010	5,350,788	107,123	1	5,457,911
Environmental liability	3,571,609	245	I	3,571,854	3,538,679	8,912	ł	3,547,591
Other	36,302,109	31,105	I	36,333,214	30, 193, 993	1,774,020	I	31,968,013
Less: unrecognized deferred tax assets	(403,971,722)	I	I	(403,971,722)	(133,100,251)	1	ţ	(133,100,251)
Less: deferred tax assets offset with deferred tay liabilities	(35 249 859)	I	3	(35 249 859)	(20 747 840)	1	I	1078 717 061
		1410 TOO TI						(0+0'1+1'0+)
Deferred tax assets	109,342,938	(1,861,647)	I	107,481,291	92,860,087	271,397	ŧ	93,131,484
Deferred tax liabilities								
Property, plant and equipment	94,290,979	2,204	1	94,293,183	139,083,781	176,999	I	139,260,780
Undistributed earnings of joint venture	I	1	154,212,755	154,212,755	I	ł	75,167,886	75,167,886
Other	5,113,134	I	I	5,113,134	10,112,809	I	1	10,112,809
Less: deferred tax assets offset with								
deferred tax liabilities	(35,249,859)	1	I	(35,249,859)	(29,747,849)	I	1	(29,747,849)
Deferred tax liabilities	64,154,254	2,204	154,212,755	218,369,213	119,448,741	176,999	75,167,886	194,793,626
Net deferred tax liability/(asset)	(45,188,684)	1,863,851	154,212,755	110,887,922	26,588,654	(94,398)	75,167,886	101,662,142

Science and a second

And a state state state state

E. .....

Citizza inizeraza

المراجعة ال المراجعة الم

Tax losses carryforwards as at December 31, 2015 in the Republic of Kazakhstan expire for tax purposes ten years from the date they are incurred.

32. INCOME TAX EXPENSES (continued)	inued)							
The movements in the deferred tax liability/(asset) were as follows:	/(asset) were as fol	llows:						
	2015 Corporate	2015 Excess	2015 Withholding	2015	2014 Corporate	2014 Excess	2014 Withholding	2014
In thousands of tenge	income tax	profit tax	tax	total	income tax	profit tax	tax	Total
Net deferred tax liability/(asset) as at								
January 1	26,588,654	(94,398)	75,167,886	101,662,142	80,029,718	1,490,723	46,782,115	128,302,556
Foreign currency translation	7,041,797	(854,169)	I	6,187,628	11,342,666	198,662	I	11,541,328
Discontinued operations	(40,796,123)	I	I	(40,796,123)	1,901,546	1	I	1,901,546
Charge to the consolidated statement of								
comprehensive income	(38,023,012)	2,812,418	79,044,869	43,834,275	(66,685,276)	(1,783,783)	28,385,771	(40,083,288)
Net deferred tax liability/(asset) as at								
December 31	(45,188,684)	1.863.851	154,212,755	110.887.922	26.588.654	(94.398)	75.167.886	101.662.142

and the second second

Same and the second

Spinsteinin

JSC "National Company "KazMunayGas"

Consolidated financial statements

### 33. RELATED PARTY DISCLOSURES

Related party transactions were made on terms agreed to between the parties that may not necessarily be at market rates, except for certain regulated services, which are provided based on the tariffs available to related and third parties.

The following table provides the balances of transactions with related parties as at December 31, 2015 and 2014:

In thousands of tenge		Due from related parties	Due to related parties	Cash and deposits placed with related parties (Notes 12 and 18)	Borrowings payable to related parties (Note 20)
<u>In blobbando en longo</u>					(
Samruk-Kazyna entities	2015	86,673,893	28,779,665	38,349	7,527,711
·	2014	50,917,876	14,463,719	42,440	7,192,220
Associates	2015	238,975,765	2,740,195	;	_
	2014	32,518,279	959,303		-
Other related parties	2015	_	12,943,081	274,253	622,971,826
·	2014	222,000	7,043,212	2,900,878	376,939,528
Joint ventures in which the Group	2015	386,156,435	71,317,430		-
is a venturer	2014	177,799,485	37,412,654	-	

### Due from related parties

As at December 31, 2015, due from related parties included bonds receivable from the Parent Company with the carrying amount of 41,840,972 thousand tenge (2014: 41,585,896 thousand tenge). These bonds are maturing in 2044 and coupon rate is 4% per annum.

As at December 31, 2015 and 2014 due from associates included note receivable from Caspian Pipeline Consortium in the amount of 42,319,688 thousand tenge (2014: 28,237,627 thousand tenge).

As at December 31, 2015 and 2014 due from joint ventures mainly include loans receivable, which are presented within long-term and short-term loans receivable from related parties in the consolidated statement of financial position and trade accounts receivable originated in the normal course of business in the amount of 226,748,778 thousand tenge (2014: 134,019,135 thousand tenge) and 36,160,231 thousand tenge (2014: 43,780,350 thousand tenge), respectively.

### Due to related parties

As at December 31, 2015 due to Samruk-Kazyna entities mainly include Company's dividends payable to Samruk-Kazyna in the amount of 27,993,998 thousand tenge (2014: 13,537,062).

As at December 31, 2015 due to joint ventures mainly include trade payable to KazRosGas LLP, Kazakhoil Aktobe LLP, Asia Gas Pipeline LLP, Mangistaumunaigas JSC and BeineuShymkent Pipleines LLP in the amount of 22,744,328 thousand tenge, 2,998,459 thousand tenge, 9,349,624 thousand tenge, 2,125,155 thousand tenge and 13,011,233 thousand tenge, respectively (2014: 2,352,209 thousand tenge, 3,063,775 thousand tenge, 14,005,552 thousand tenge, 5,719,794 thousand tenge, and 7,290,612 thousand tenge, respectively).

### Borrowings payable to related parties

As at December 31, 2015, borrowings payable to Samruk-Kazyna entities included loans payable to Samruk-Kazyna with the carrying amount of 7,527,711 thousand tenge and interest rate of 7.99% per annum (2014: 7,094,210 thousand tenge).

As at December 31, 2015, borrowings payable to other related parties mainly included bonds and loans payable to DBK with the total carrying amount of 617,040,165 thousand tenge (2014: 372,031,313thousand tenge).

### 33. RELATED PARTY DISCLOSURES (continued)

### Borrowings payable to related parties (continued)

The following table provides the total amount of transactions, which have been entered into with related parties during 2015 and 2014:

In thousands of tenge		Sales to related parties	Purchases from related parties	Interest earned from related parties	Interest incurred to related parties
Samruk-Kazyna entities	2015	52,538,731	25.971.548	4,731,537	561,667
	2014	49,222,941	• •	5,553,853	560,142
Associates	2015	112,705,111	22,378,357	9,383,468	2,885,303
	2014	8,242,441	14,288,425		
Other related parties	2015		68,406,297	716,962	13,236,901
	2014	105,722	180,108	415,978	27,273,869
Joint ventures in which the Group	2015	278,198,209	125,179,943	15,982,970	)
is a venturer	2014	241,420,770	) 1 <u>24,373,595</u>	8,903,405	676,360

Purchase transactions with Samruk-Kazyna, other state-controlled entities and joint ventures are mainly represented by transactions of the Group with NC Kazakhstan Temir Zholy JSC (railway services), NC Kazakhtelecom JSC (telecommunication services), NAC Kazatomprom JSC (energy services), KEGOC JSC (energy supply), Kazpost JSC (postal services) and Samruk-Energo JSC (energy supply). In addition, the Group sells and purchases crude oil and natural gas, refined products and provides transportation services to and from Samruk-Kazyna entities, associates and joint ventures.

### Key management employee compensation

Total compensation to key management personnel included in general and administrative expenses in the accompanying consolidated statement of comprehensive income was equal to 9,017,155 thousand tenge and 5,536,329 thousand tenge for the years ended December 31, 2015 and 2014, respectively. Compensation to key management personnel consists of contractual salary and performance bonus based on operating results.

### 34. FINANCIAL RISK MANAGEMENT, OBJECTIVES AND POLICIES

The Group's principal financial instruments mainly consist of borrowings, cash and cash equivalents, short term bank deposits as well as accounts receivable and accounts payable. The Group is exposed to interest rate risk, foreign currency risk, credit risk and liquidity risk. The Group further monitors the market risk and liquidity risk arising from all financial instruments.

### Market risk

The Group takes on exposure to market risks. Market risks arise from open positions in interest rate, currency, and securities, all of which are exposed to general and specific market movements. The Group manages market risk through periodic estimation of potential losses that could arise from adverse changes in market conditions and establishing appropriate margin and collateral requirements.

The sensitivity analyses in the following sections relate to the position as of December 31, 2015 and 2014.

### Foreign currency risk

As a result of significant borrowings and accounts payable denominated in the US dollars, the Group's consolidated statement of financial position can be affected significantly by movement in the US dollar / tenge exchange rates. The Group also has transactional currency exposures. Such exposure arises from revenues in the US dollars. Approximately 73% of the Group's revenue is denominated in the US dollars, whilst 51% of cost of sales is denominated in tenge (2014: 76% and 53%, respectively).

The Group has a policy on managing its foreign currency risk in US dollar by matching US dollar denominated financial assets with US dollar denominated financial liabilities and/or by designating hedge between non-financial assets and financial liabilities.

### 34. FINANCIAL RISK MANAGEMENT, OBJECTIVES AND POLICIES (continued)

### Market risk (continued)

### Foreign currency risk (continued)

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of the Group's profit before income tax (due to changes in the fair value of monetary assets and liabilities). The sensitivity of possible the changes in exchange rates for other currencies are not considered due to its insignificance to the consolidated financial results of Group's operations.

In thousands of tenge	Increase/ decrease in tenge to US dollar exchange rate	Effect on profit before tax
2015	+60%	(584,523,503)
	-20%	210,171,684
2014	+17%	(286,497,750)
	-17%	299,270,177

### Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term borrowings with floating interest rates.

The Group's policy is to manage its interest rate cost using a mix of fixed and variable rate borrowings.

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Group's profit before income tax (through the impact on floating rate borrowings) and equity. There is no significant impact on the Group's equity.

In thousands of tenge	Increase/ decrease in basis points	Effect on profit before tax
2015	+0.50	5,216,077
LIBOR	-0.12	(1,251,859)
<b>2014</b>	+0.02%	(227,231)
LIBOR	-0.02%	227,231

### Credit risk

The Group trades only with recognized, creditworthy parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant. The maximum exposure is the carrying amount as disclosed in *Note 16*. There are no significant concentrations of credit risk within the Group.

With respect to credit risks arising on other financial assets of the Group, which comprise cash and cash equivalents, bank deposits, trade accounts receivable, bonds receivable, loans and notes receivable and other financial assets, the Group's exposure to credit risks arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

### 34. FINANCIAL RISK MANAGEMENT, OBJECTIVES AND POLICIES (continued)

### Credit risk (continued)

The table below shows the balances of major subsidiaries' cash and cash equivalents, short-term and long-term deposits (*Notes 12 and 18*) held in banks at the reporting date using the Standard and Poor's and Fitch's credit ratings.

		Rat	ting <sup>1</sup>		
Banks	Location	2015	2014	2015	2014
Halyk Bank	Kazakhstan	BB+ (negative)	BB+ (stable)	559,695,895	263,903,923
Deutsche Bank	the Netherlands and the				
	United Kingdom	AA- (stable)	A (negative)	197,643,658	120,652,963
BNP Paribas	United Kingdom	A+ (negative)	A+ (negative)	170,156,317	91,377,852
ING Bank	The Netherlands	A (stable)	A (negative)	148,227,731	81,680,729
Kazkommertsbank	Kazakhstan	B- (negative)	B (negative)	107,943,726	170,927,229
Citibank	United Kingdom	A (stable)	A (stable)	107,762,087	368,971,316
Sberbank of Russia	Kazakhstan	BB+ (negative)	BBB- (negative)	70,818,123	54,125,325
HSBC	United Kingdom	AA- (stable)	AA- (negative)	63,252,229	33,789,687
Credit Suisse	British Virgin Islands	A (stable)	A (negative)	30,300,719	11,438,825
ATF Bank	Kazakhstan	B- (stable)	B- (stable)	21,848,003	17,828,090
Eurasian Bank	Kazakhstan	B (stable)	B+ (stable)	15,908,613	61,427,709
RBK Bank	Kazakhstan	B- (stable)	B- (positive)	14,119,322	42,997,088
Delta Bank	Kazakhstan	B (stable)		8,577,796	_
Citibank	Kazakhstan		A (stable)	7,523,568	12,864,542
Tsesnabank	Kazakhstan	B+ (stable)	B+ (stable)	6,337,078	165,156,275
BankCenterCredit	Kazakhstan	B (stable)	B+ (stable)	2,446,081	6,837,027
Forte Bank	Kazakhstan	B (stable)	B (stable)	1,410,307	1,059,854
KazInvestBank	Kazakhstan	B- (stable)	B- (stable)	1,238,426	912,849
RBS Kazakhstan	Kazakhstan		A- (negative)	107,005	3,641,113
Kaspi Bank	Kazakhstan		BB- (stable)	492	1,600
Other banks				229,555,780	101,483,696
				1,764,872,956	1,611,077,692

### Liquidity risk

1

Liquidity risk is the risk that the Group will encounter difficulty in raising funds to meet commitments associated with its financial liabilities. Liquidity risk may result from an inability to sell a financial asset quickly at close to its fair value.

Liquidity requirements are monitored on a regular basis and management ensures that sufficient funds are available to meet any commitments as they arise.

The table below summarises the maturity profile of the Group's financial liabilities at December 31, 2015 and 2014 based on contractual undiscounted payments.

In thousands of tenge	On demand	Due later than one month but not later than three months	Due later than three month but not later than one year	Due later than one year but not later than five years	Due after 5 years	Total
As at December 31, 2015						
Borrowings	41,340,415	15,517,298	283,075,724	2,037,121,260	1,752,114,588	4,129,169,285
Trade accounts payable	14,242,241	98,856,133	60,917,882		****	174,016,256
	55,582,656	114,373,431	343,993,606	2,037,121,260	1,752,114,588	4,303,185,541
As at December 31, 2014 Borrowings	16,659,704	382,716,017	358,818,660	1,206,579,221	2,597,740,927	4,562,514,529
Payable for the acquisition of additional interest in North Caspian Project	_			445,245,960	_	445,245,960
Trade accounts payable	153,952,357	64,440,312	15,261,065	_	_	233,653,734
	170,612,061	447,156,329	374,079,725	1,651,825,181	2,597,740,927	5,241,414,223

Source: Interfax - Kazakhstan, Factivia, official sites of the banks as at December 31 of the respective year.

JSC "National Company "KazMunayGas"

Summer Street

Consolidated financial statements

Canonina ta Angalangia

under a local and de la

the second s

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

### 34. FINANCIAL RISK MANAGEMENT, OBJECTIVES AND POLICIES (continued)

Fair values of financial instruments and investment property

The carrying amount of the Group financial instruments as at December 31, 2015 and 2014 are reasonable approximation of their fair value, except for the financial instruments disclosed below:

			2015		
	Carrying amount	Fair value	ň	Fair value by level of assessment	of assessment
					Based on the
			Quotations	From the	significant
			in an active	observed	amount of
			market	market	unobserved
In thousands of tenge	0.0 MARY MARKAN MARKAN MARKAN MARKAN	יייין איז	(Level 1)	(Level 2)	(Level 3)
Bonds receivable from Samruk-Kazyna	41,840,972	93,722,183		93,722,183	1
Fixed interest rate borrowings	2,185,653,220	2,230,487,370	1,960,846,551	269,640,819	1
Financial guarantee	9,160,158	9,160,158		9,160,158	I
Derivatives, net	(174,880)	(174,880)	1	(174,880)	I
Investment property	29,260,917	32,496,894	I	32,496,894	1
		-			
			2014		
	Carrying amount	Fair value		Fair value by level of assessment	of assessment
					Based on the
			Quotations	From the	significant
			in an active	observed	amount of

ł I 1 1 F unobserved (Level 3) 74,754,137 369,217,227 9,832,576 6,149,586 31,972,501 market (Level 2) 1,937,379,432 market (Level 1) 1 I 1 2,306,596,659 9,832,576 6,149,586 74,754,137 31,972,501 6,149,586 27,197,634 9,832,576 41,585,896 2,284,707,172 Bonds receivable from the Parent Company Fixed interest rate borrowings Investment property Financial guarantee In thousands of tenge Derivatives, net

The fair value of bonds receivable from the Parent Company and fixed-rate borrowings have been calculated by discounting the expected future cash flows at market interest rates.

During the reporting period no transfers between Level 1 and Level 2 of the fair value assessment were made.

### 35. CONSOLIDATION

The following significant subsidiaries have been included in these consolidated financial statements:

		Country of	Percentage	ownership
Significant entities	Main activity	incorporation	2015	2014
KazMunayGas Exploration Production JSC and its subsidiaries ("EP KMG")	Exploration and production	Kazakhstan	63.21%	63.21%
KazTransGas JSC and its subsidiaries ("KTG")	Gas transportation	Kazakhstan	100.00%	100.00%
KazTransOil JSC and its subsidiaries	Oil transportation	Kazakhstan	90.00%	90.00%
KazMunayGas – refining and marketing JSC and subsidiaries	Refinery and marketing of oil products	Kazakhstan	100.00%	100.00%
KazMunayTeniz JSC and its subsidiaries ("KMT")	Exploration and production	Kazakhstan	100.00%	100.00%
KazMunayGas-Service LLP and its subsidiaries	Service projects	Kazakhstan	100.00%	100.00%
Cooperative KazMunayGas PKI U.A. and its subsidiaries	Exploration and production (KMG Kashagan B.V.) and refinery and marketing of oil products (KMG International N.V.)	Netherlands	100.00%	100.00%
N Operating Company LLD	,	Kazakhstan	100.00%	100.00%
N Operating Company LLP	Exploration and production	Kazakhstan	100.00%	100.00%
KMG Systems and Services LLP	Support services		100.00%	100.00%
Kazakhstan Pipeline Ventures LLC and associate	Oil transportation	the United States of America	100.00%	100.00%
KMG Karachaganak LLP	Exploration and production	Kazakhstan	100.00%	100.00%
KazMorTransFlot JSC	Oil transportation and construction	Kazakhstan	100.00%	100.00%
Aktaunefteservice LLP	Oil support services	Kazakhstan	100.00%	100.00%

### 36. CONTINGENT LIABILITIES AND COMMITMENTS

### **Operating environment**

Kazakhstan continues economic reforms and development of its legal, tax and regulatory frameworks as required by a market economy. The future stability of the Kazakhstan economy is largely dependent upon these reforms and developments and the effectiveness of economic, financial and monetary measures undertaken by the government.

The National Bank of the Republic of Kazakhstan shifted to inflation targeting policy on August 20, 2015. As a result of implementation of the policy the official exchange rate went up from 188.38 tenge per 1 US dollar to 339.47 tenge per 1 US dollar as at December 31, 2015.

In 2015, the Kazakhstan economy was impacted by a significant drop in crude oil prices and a devaluation of the Kazakhstan tenge. The combination of the above resulted in reduced access to capital, a higher cost of capital, increased inflation and uncertainty regarding economic growth, which could negatively affect the Group's future financial position, results of operations and business prospects. Management believes it is taking appropriate measures to support the sustainability of the Group's business in the current circumstances.

### **Commodity price risk**

The Group generates most of its revenue from the sale of commodities, primarily crude oil and oil products. Historically, the prices of these products have been volatile and have fluctuated widely in response to changes in supply and demand, market uncertainty, the performance of the global or regional economies and cyclicality in industries.

Prices may also be affected by government actions, including the imposition of tariffs and import duties, speculative trades, an increase in capacity or an oversupply of the Group's products in its main markets. These external factors and the volatility of the commodity markets make it difficult to estimate future prices.

A substantial or extended decline in commodity prices would materially and adversely affect the Group's business and the consolidated financial results and cash flows of operations. The Group does not hedge significantly its exposure to the risk of fluctuations in the price of its products.

### 36. CONTINGENT LIABILITIES AND COMMITMENTS (continued)

### Taxation

Kazakhstan's tax legislation and regulations are subject to ongoing changes and varying interpretations. Instances of inconsistent opinions between local, regional and national tax authorities are not unusual. The current regime of penalties and interest related to reported and discovered violations of Kazakhstan's tax laws are severe. Penalties are generally 50% of the taxes additionally assessed and interest is assessed at the refinancing rate established by the National Bank of the Republic of Kazakhstan multiplied by 2.5. As a result, penalties and interest can amount to multiples of any assessed taxes. Fiscal periods remain open to review by tax authorities for 5 (five) calendar years preceding the year of review. Under certain circumstances reviews may cover longer periods. Because of the uncertainties associated with Kazakhstan's tax system, the ultimate amount of taxes, penalties and interest, if any, may be in excess of the amount expensed to date and accrued at December 31, 2015.

As at December 31, 2015, Management believes that its interpretation of the relevant legislation is appropriate and that it is probable that the Group's tax positions will be sustained, except as provided for or otherwise disclosed in these consolidated financial statements.

### 2009-2012 Comprehensive tax audit of KMG EP

On September 2, 2015 the KMG EP received the final tax assessment related to the 2009-2012 Comprehensive tax audit for 38,511 million tenge, including additional taxes of 18,620 million tenge, 9,697 million tenge penalty and 10,194 million tenge of fine. As of September 28, 2015 as per the decision of the Committee of the State Revenues, fines were reduced from 10,194 million tenge to 9,306 million tenge. The KMG EP does not agree with the results of the tax audit and has sent an appeal of the additional charges to the Committee of the State Revenues on September 7, 2015. Pending the results of the appeal management will consider further actions including but not limited to appealing to the appropriate courts.

### Value-added-tax (VAT) recoverability of KMG EP

Total VAT claim related to the KMG EP's sale of assets to JSC "Ozenmunaigas" and JSC "Embamunaigas" in 2012 amounted to 46,558 million tenge. The tax authorities have conducted various audits and have repeatedly denied the KMG EP's requests to have these VAT amounts recognised as recoverable. The KMG EP reassessed its tax position regarding VAT and believes that it is more probable than not that it will ultimately be unsuccessful in its claim and consequently created a valuation allowance for the amount of 42,306 million tenge.

During 2015 the Tax authorities carried out VAT tax audits of JSC "Ozenmunaigas" and JSC "Embamunaigas" covering period of 2013 and 2014. As a result of these audits nonrecoverable VAT amounted to 4,447 million tenge, which was provided for in these financial statements.

### Transfer pricing control

Transfer pricing control in Kazakhstan has a very wide scope and applies to many transactions that directly or indirectly relate to international business regardless of whether the transaction participants are related or not. The transfer pricing legislation requires that all taxes applicable to transaction participants are related or not. The transfer pricing legislation requires that all taxes applicable to a transaction should be calculated based on market price determined in accordance with the arm's length principle.

The new law on transfer pricing came into effect in Kazakhstan from January 1, 2009. The new law is not explicit and there is little precedence with some of its provisions. Moreover, the law is not supported by detailed guidance, which is still under development. As a result, application of transfer pricing control to various types of transactions is not clearly regulated.

Because of the uncertainties associated with the Kazakhstan transfer pricing legislation, there is a risk that the tax authorities may take a position that differs from the Group's position, which could result in additional taxes, fines and interest at December 31, 2015.

As at December 31, 2015 management believes that its interpretation of the transfer pricing legislation is appropriate and that it is probable that the Group's positions with regard to transfer pricing will be sustained.

### 36. CONTINGENT LIABILITIES AND COMMITMENTS (continued)

### Cost recovery audits

Under the base principles of the production sharing agreements, the Government transferred to contractors the exclusive rights to conduct activities in the subsurface use area, but did not transfer rights to this subsurface use area either to ownership or lease. Thus, all extracted and processed oil (i.e. the hydrocarbons produced) are the property of the Government. Works are carried out on the basis of compensation and the Government pays the contractors not in cash but in the form of the portion of oil production, thereby allowing the contractors to recover their costs and earn profit.

In accordance with the production sharing agreements not all costs incurred by the contractors could be reimbursed. Certain expenditures need to be approved by the authorized bodies. The authorized bodies conduct the cost recovery audits. In accordance with the costs recovery audits completed prior to December 31, 2014 certain amounts of the costs incurred by contractors were assessed as non-recoverable. The parties to the production sharing agreements are in negotiations with respect to the recoverability of those costs.

As of December 31, 2015 the Group's share in the total disputed amounts of the non-recoverable costs is 217,166 million tenge (2014: 64,286 million tenge). The Group and its partners under the production sharing agreements are in negotiation with the Government with respect to the recoverability of these costs.

### KazMunayGas Trading AG (former - Vector Energy AG) litigations with SC Bioromoil SRL (KMGI)

As of December 31, 2014 and 2013, KazMunayGas Trading AG is engaged in litigations with SC Bioromoil SRL. SC Bioromoil SRL was seeking to recover the costs related to the Romanian customs duties in relation to the sale of biodiesel in 2009 and 2010 and compensation for lost profits. The total amount of claims amounted to 8.7 billion tenge as of December 31, 2015 (2014: 19.1 billion tenge).

As of December 31, 2015 no provision was recorded for this claim as the Group considers the risk as possible.

### Litigation with the Romanian Competition Council (KMGI)

Based on its Decision No. 97/21 December 2011, the Romanian Competition Council (RCC) ruled that an alleged breach of the Romanian Competition Law and of Treaty for the Functioning of the European Union took place on the Romanian market (the allegations concerned an alleged mutual understanding of all major oil players to jointly withdraw from the market a type of fuel ECO Premium in 2008, during the Romanian Petroleum Association – RPA – meetings held in 2007-2008). As a result, RCC imposed fines to all major players on the Romanian oil market. Rompetrol Downstream was charged for 46.83 million US dollars.

As at December 31, 2014 22.3 million US dollars (4,066 million tenge) was paid by Rompetrol Downstream. On July 9, 2015 the Court issued decision to reduce fine to 29.41 million US dollars. The payment of the remaining part is rescheduled by the Romanian tax authorities for 60 months.

As a consequence of the decision of the Court as of December 31, 2015 the Group recorded a provision for the amount 29.6 million USD (10,212 million tenge)

### Civil litigation (KMGI)

On October 7, 2014 the Romanian court of appeal partially granted a civil action filed by the Romanian state for the amount of 58.5 million US dollars (20,182 million tenge) representing damages to be paid to the Ministry of Finance of Romania, plus related legal interest from January 5, 2001 to the actual payment date. Under this civil action Rompetrol SA and individuals are severally held liable.

The decision of this court of appeal may be challenged by way of extraordinary judicial remedies: the appeal for annulment, the revision and the appeal for cassation (the latter even more limited, solely to points of law). The actual manner in which the enforcement of the decision takes place may also be challenged.

The Group already submitted the two extraordinary appeals against the decision of the Romanian court of appeal.

One of the extraordinary appeals was rejected by the Romanian court on April 9, 2015, as a consequence of the adverse court decisions in 2015 as of December 31, 2015 Group recorded a provision amounted USD 30.2 million (10,419 million tenge).

### 36. CONTINGENT LIABILITIES AND COMMITMENTS (continued)

### Kazakhstan local market obligation

The Government requires oil companies in the Republic of Kazakhstan to supply a portion of the products to meet the Kazakhstan domestic energy requirement on an annual basis, mainly to maintain oil products supply balance on the local market and to support agricultural producers during the spring and autumn sowing and harvest campaigns.

Kazakhstan local market oil prices are significantly lower than export prices and even lower than the normal domestic market prices determined in an arm-length transaction. If the Government does require additional crude oil to be delivered over and above the quantities currently supplied by the Group, such supplies will take precedence over market sales and will generate substantially less revenue than crude oil sold on the export market, which may materially and adversely affect the Group's business, prospects, consolidated financial position and results of operations.

In 2015, in accordance with its obligations, the Group delivered 6,923,377 tons of crude oil (2014: 4,137,532 tons), including joint ventures, to the Kazakhstan market.

### Commitments under subsoil use contracts

As at December 31, 2015 the Group had the following commitments related to minimal working program in accordance with terms of licenses, production sharing agreements and subsoil use contracts, signed with the Government:

Year	Capital expenditures	Operational expenditures
2016	102,825,452	10,104,000
2017	14,330,690	4,044,000
2018	10,943,244	4,044,000
2019	7,114,881	3,529,000
2020-2048	9,279,351	5,315,000
Total	144,493,618	27,036,000

### Other contractual commitments

As at December 31, 2015, the Group, including joint ventures, had other capital commitments of approximately 878 billion tenge (2014: 832 billion tenge), related to acquisition and construction of property, plant and equipment.

### Non-financial guarantees

As of December 31, 2015 and 2014, the Group has outstanding performance guarantees issued in favour of third parties whereas it provides guarantee should its subsidiary, joint venture or associate fail to perform their obligations under the natural gas purchase-sale, transportation and other agreements.

As of the reporting date the management of the Group believes that there were no cases of non-performance from the guaranteed parties and, accordingly, no obligations related to the above stated non-financial contingencies were recognized.

### **37. SEGMENT REPORTING**

Management of the Group analyzes the segment information based on IFRS numbers. Segment profits are considered based on gross profit and net profit results.

The Group's operating segments have their own structure and management according to the type of the produced goods and services provided. Moreover, all segments are strategic directions of the business which offer different types of the goods and serve different markets.

The Group's activity consists of four main operating segments: exploration and production of oil and gas, transportation of oil, transportation of gas, refining and trading of crude oil and refined products. The remaining operating segments have been aggregated and presented as other operating segment due to their insignificance.

Second Second

JSC "National Company "KazMunayGas"

Consolidated financial statements

Condon Maria

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

### 37. SEGMENT REPORTING (continued)

The following represents information about profit and loss, and assets and liabilities of operating segments of the Group for 2015:

In thousands of tenge	Exploration and production of oil and gas	Oil transportation	Gas trading and transportation	Refining and trading of crude oil and refined products	Other	Elimination	Total
Revenues from sales to external customers Revenues from sales to other segments	27,780,657 591,822,009	193,940,554 43,589,021	373,081,073 1,238,250	418,895,127 4,745,358	81,001,398 21,542,805	- (662,937,443)	1,094,698,809 -
Total revenue	619,602,666	237,529,575	374,319,323	423,640,485	102,544,203	(662,937,443)	1,094,698,809
Gross profit	254,150,812	106,475,440	97,163,649	70,976,890	(13,576,986)	(514,282,095)	907,710
Finance receite	40,100,303 (9.798.925)	o,060,707 (3.392.996)	10,261,364	o,/4/,300 (10.342.142)	(174.028.272)	(33,730,710) 25.324.136	1/3,330,89/ (198.334_293)
Depreciation, depletion and amortization	(49,961,419)	(26,657,680)	(25,652,523)	(27,855,163)	(11,790,293)		(141,917,078)
Impairment of property, plant and equipment, exploration and evaluation assets and							
intangible assets, excluding goodwill	(24,854,737)	(1,189,514)	(5,136,242)	(4,281,314)	(31,664,041)	I	(67,125,848)
onare in prom or joint venuares and associates, net	151,273,139	(13,704,207)	(24,560,703)	200,375	(401,188)	I	112,807,416
Income tax expenses	(223,286,459)	(25,132,258)	(1,534,705)	32,673,499	(14,869,540)		(232,149,463)
Net profit for the year	561,394,306	79,680,215	(121,488,045)	(360,405,396)	370,928,022	(35,426,081)	494,683,021
Other segment information							
Investments in joint ventures and associates	3,243,334,533	60,522,184	92,468,369	23,445,191	3,169,468	****	3,422,939,745
Capital expenditures Allowances for obsolete inventories, doubtful	251,771,251	80,075,523	96,683,410	167,298,364	30,621,148	ł	626,449,696
accounts receivable, advances paid, and other	(11 602 749)	(855 A50)	(F 867 573)	(6 614 583)	(5 863 282)	1	(30 708 606)
Assets of the segment	6,613,126,707	713,980,295	1.087.756.149	2,212,877,178	822,587,426	(740,670,097)	10.709.657.658
Liabilities of the segment	568,163,254	172,158,449	517,619,492	1,495,561,554	2,552,194,461	(686,217,349)	4,619,479,861

Eliminations represent the exclusion of intra-group turnovers.

NOTES TO THE CONSOLIDATED FINANCIAL STATEN	FINANCIALS	<b>LATEMENTS</b>	<b>WENTS</b> (continued)				
			(nominuted)			110 AUGUST - 1	
37. SEGMENT REPORTING (continued)							
Inter-segment transactions were made on terms agreed to between the segments that may not necessarily be at market rates, except for certain regulated services, which are provided based on the tariffs available to related and third parties.	agreed to between t l parties.	he segments that m	ay not necessarily	be at market rates,	except for certain r	egulated services, v	vhich are provideo
The following represents information about profit and loss, and assets and liabilities of operating segments of the Group for 2014:	it and loss, and asse	ts and liabilities of	operating segment	s of the Group for 2	014:		
In thousands of tenge	Exploration and production of oil and gas	Oil transportation	Gas sales and transportation	Refining and trading of crude oil and refined products	Other	Elimination	Total
Revenues from sales to external customers*	14,964,820	189,744,644	327,844,162	413,047,344	105,688,115		1,051,289,085
Revenues from sales to other segments" Total revenue*	951,020,410	41,4/1,353 231 221 991 997	328 972 045	21,549,576 434 596 920	21,227,396 126 915 511	(1,022,402,618) (1,022,402,618)	- 1 051 280 085
	007'000'100	100'177'107	070'31 2'040	104,000,940	110018071	(1,422,442,010)	1,000,802,100,1
Gross profit*	551,279,613	106,611,963	86,498,709	104,862,424	6,023,580	(910,548,515)	(55,272,226)
Finance income*	21,166,220	6,032,128	3,011,047	4,069,669	39,347,412	(19,689,384)	53,937,092
Finance costs*	(7,033,718)	(2,985,958)	(15,862,256)	(6,154,070)	(160,931,406)	16,741,421	(176,225,987)
Depreciation, depletion and amortization* Impairment of property, plant and equipment, evoloration and evaluation assets and	(81,357,290)	(22,750,847)	(29,464,886)	(105,479,339)	(11,435,463)	I	(250,487,825)
intangible assets, excluding goodwill	(263,595,279)	(11,898,652)	(794,395)	4,149,996	(3,780,403)	I	(275,918,733)
Share in profit of joint ventures and associates, net	432.128.755	(3.521,881)	(8.278.379)	7.000.491	374.726	I	427.703.712
Income tax expenses*	(69,061,871)	(19,329,265)	(13,129,029)	(6,059,379)	(25,453,561)	ł	(133,033,105)
Net profit for the year	33,263,422	22,071,380	(15,567,584)	(82,016,726)	264,449,400	(22,984,800)	199,215,092
Other segment information	4 004 066 646	00 00E 0E0	155 150 074	0E 000 100	2 101 201		100
invesiments in joint venitures and associates Capital expenditures	254,705,669	68,546,853	304,635,661	96,885,519	3, 101,031 40,418,424	1 1	765,192,126
Allowances for obsolete inventories, doubtful accounts receivable, advances paid, and other assets	(3 704 017)	(703 713)	(4 417 914)	(45 623 948)	(3 775 378)	2 120 204	(56 104 766)
Assets of the segment	4,913,043,293	582,812,130	1,016,413,070	2,148,431,600	650,192,853	(472,052,080)	8,838,840,866
l ishiities of the serment	859 017 443	135 506 786	383.061.495	833 467 861	2 652 790 651	(442 110 802)	4 421 728 434

New Action

and the second se

82

### 38. SUBSEQUENT EVENTS

In January 2016 the Company paid dividends to Shareholders based on the results of 2014 in the amount of 31,104,442 thousand tenge.

In 2016, Group has provided financial aid to Samruk-Kazyna in the total amount 13,863,356 thousand tenge.

On January 19, 2015 the Group made a partial repayment of issued bonds held by Development Bank of Kazakhstan JSC in the amount of 27,355,581 thousand tenge, including accrued interest of 7,214,941 thousand tenge.

On 21 January 2016 the Group paid principal and interest on loans received from DBK JSC in the amount of 18,790,061 thousand tenge and 11,026,129 thousand tenge, respectively. Also, the Group paid interest on loans received from Export-Import Bank of China and Japan Bank for International Cooperation in the amount of 2,306,111 thousand tenge and KZT 222,012 thousand tenge, respectively.

### PRINCIPAL OFFICE OF THE COMPANY

JSC NC "KazMunayGas" 19, Kabanbay Batyr Street Astana 010000 Kazakhstan

### PRINCIPAL OFFICE OF KMG FINANCE

KazMunaiGaz Finance Sub B.V. Strawinskylaan 807 (WTC Tower A, 8<sup>th</sup> Floor) 1077 XX Amsterdam The Netherlands

### JOINT ARRANGERS AND DEALERS

### **Citigroup Global Markets Limited**

Citigroup Centre Canada Square Canary Wharf London E14 5LB United Kingdom

### Deutsche Bank AG, London Branch

Winchester House 1 Great Winchester Street London EC2N 2DB United Kingdom

### JSC Halyk Finance

109B Abay Avenue Almaty, A05A1B9 Republic of Kazakhstan

### JSC "Skybridge Invest"

77/7 Al-Farabi Avenue Almaty, 050040 Republic of Kazakhstan

UBS AG London Branch 5 Broadgate London EC2M 2QS United Kingdom

### PRINCIPAL PAYING AGENT, TRANSFER AGENT AND CALCULATION AGENT

### Citibank, N.A., London Branch Citigroup Centre Canada Square London E14 5LB United Kingdom

### TRUSTEE

Citicorp Trustee Company Limited Citigroup Centre Canada Square London E14 5LB United Kingdom

### REGISTRAR

Citigroup Global Markets Deutschland AG Reuterweg 16 60323 Frankfurt Germany

### LEGAL ADVISERS

To the Company as to English and U.S. law:

Dechert LLP 160 Queen Victoria Street London EC4V 4QQ United Kingdom To the Company as to Kazakhstan law:

### **Dechert Kazakhstan Limited**

Dostyk Business Centre 43 Dostyk Avenue Fourth Floor Almaty 050010 Kazakhstan

To the Dealers as to U.S. law and the Trustee as to English law:

### Linklaters LLP

One Silk Street London EC2Y 8HQ United Kingdom To the Dealers as to Kazakhstan law:

Kinstellar LLP Kurmangazy Business Center 5th Floor, 61a Kurmangazy Street Almaty, 050000 Kazakhstan

To the Dealers as to English law:

Linklaters CIS Paveletskaya Square 212 Moscow 115054 Russia

To KMG Finance as to Dutch law:

DLA Piper Nederland N.V. Amstelveenseweg 638 1081 JJ Amsterdam The Netherlands Keijzer Drijer Priester & van der Stoel PO Box 23542 3001 KM Rotterdam Westerkade 5 3016 CL Rotterdam

### AUDITORS

To the Company:

Ernst & Young LLP Esentai Tower, 77/7, Al-Farabi Ave. Almaty 050060 Kazakhstan