

JSC HALYK BANK

**Condensed Interim Consolidated
Financial Information (Unaudited)**

For the three months ended 31 March 2014

JSC HALYK BANK

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JSC HALYK BANK

STATEMENT OF MANAGEMENT'S RESPONSIBILITIES FOR THE PREPARATION AND APPROVAL OF THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTHS ENDED 31 MARCH 2014 (UNAUDITED)

Management is responsible for the preparation of the condensed interim consolidated financial information that presents fairly the financial position of JSC Halyk Bank ("the Bank") and its subsidiaries (collectively – "the Group") as at 31 March 2014, and the results of its operations, cash flows and changes in equity for the three months then ended, in accordance with International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34").

In preparing the condensed interim consolidated financial information, management is responsible for:


- Properly selecting and applying accounting policies;
- Presenting information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- Providing additional disclosures when compliance with the specific requirements in IAS 34 are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the Group's consolidated financial position and financial performance; and
- Making an assessment of the Group's ability to continue as a going concern.

Management is also responsible for:

- Designing, implementing and maintaining an effective and sound system of internal controls, throughout the Group;
- Maintaining adequate accounting records that are sufficient to show and explain the Group's transactions and disclose with reasonable accuracy at any time the consolidated financial position of the Group, and which enable them to ensure that the condensed interim consolidated financial information of the Group comply with IAS 34;
- Maintaining accounting records in compliance with the Republic of Kazakhstan legislation;
- Taking such steps as are reasonably available to them to safeguard the assets of the Group; and
- Preventing and detecting fraud and other irregularities.

The condensed interim consolidated financial information of the Group for the three months ended 31 March 2014 was authorized for issue by the Management Board on 16 May 2014.

On behalf of the Management Board:


Umut B. Shayakhmetova
Chairperson of the Board

16 May 2014
Almaty, Kazakhstan




Pavel A. Chrussov
Chief Accountant

16 May 2014
Almaty, Kazakhstan



INDEPENDENT AUDITORS' REPORT ON REVIEW OF THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION

To the Shareholders and Board of Directors of JSC Halyk Bank:

Introduction

We have reviewed the accompanying condensed interim consolidated statement of financial position of JSC Halyk Bank ("the Bank") and its subsidiaries (collectively – "the Group") as at 31 March 2014 and the related condensed interim consolidated statement of profit or loss and condensed interim consolidated statements of other comprehensive income, changes in equity and cash flows for the three months then ended, and a summary of significant accounting policies and other explanatory notes. Management of the Group is responsible for the preparation and presentation of this condensed interim consolidated financial information in accordance with International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34"). Our responsibility is to express a conclusion on this condensed interim consolidated financial information based on our review.

Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of the condensed interim consolidated financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim consolidated financial information is not prepared, in all material respects, in accordance with IAS 34.

DELOITTE, LP

16 May 2014
Almaty, Kazakhstan

JSC HALYK BANK

CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2014 (UNAUDITED) (Millions of Kazakhstani Tenge)

| | Notes | 31 March 2014 (unaudited) | 31 December 2013 |
|--|--------|---------------------------------|---------------------|
| ASSETS | | | |
| Cash and cash equivalents | 5 | 829,814 | 486,313 |
| Obligatory reserves | 6 | 54,962 | 44,276 |
| Financial assets at fair value through profit or loss | 7, 31 | 1,737 | 1,334 |
| Amounts due from credit institutions | 8 | 25,909 | 25,808 |
| Available-for-sale investment securities | 9, 31 | 373,214 | 350,552 |
| Precious metals | | 1,491 | 16,857 |
| Loans to customers | 10, 31 | 1,524,283 | 1,482,245 |
| Property and equipment | | 63,284 | 63,614 |
| Assets held-for-sale | | 2,870 | 2,912 |
| Goodwill | | 3,085 | 3,085 |
| Intangible assets | | 5,376 | 5,617 |
| Insurance assets | 11 | 18,629 | 13,379 |
| Other assets | 12 | 14,401 | 10,422 |
| TOTAL ASSETS | | 2,919,055 | 2,506,414 |
| LIABILITIES AND EQUITY | | | |
| LIABILITIES | | | |
| Amounts due to customers | 13, 31 | 2,171,665 | 1,766,648 |
| Amounts due to credit institutions | 14, 31 | 37,889 | 107,395 |
| Financial liabilities at fair value through profit or loss | 7 | 135 | 69 |
| Debt securities issued | 15 | 220,503 | 189,515 |
| Provisions | 16 | 119 | 4,163 |
| Deferred tax liability | 17 | 4,116 | 4,520 |
| Insurance liabilities | 11 | 37,161 | 29,715 |
| Other liabilities | 18 | 18,532 | 12,210 |
| Total liabilities | | 2,490,120 | 2,114,235 |
| EQUITY | | | |
| Share capital | 19 | 143,695 | 143,695 |
| Share premium reserve | | 1,461 | 1,415 |
| Treasury shares | | (77,533) | (77,534) |
| Retained earnings and other reserves | | 359,976 | 323,670 |
| Non-controlling interest | | 1,336 | 933 |
| Total equity | | 428,935 | 392,179 |
| TOTAL LIABILITIES AND EQUITY | | 2,919,055 | 2,506,414 |

On behalf of the Management Board:

Umur B. Shayakhmetova
Chairperson of the Board

16 May 2014
Almaty, Kazakhstan



Pavel A. Chudissov
Chief Accountant

16 May 2014
Almaty, Kazakhstan



The notes on pages 10 to 49 form an integral part of this condensed interim consolidated financial information.

JSC HALYK BANK

CONDENSED INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE THREE MONTHS ENDED 31 MARCH 2014 (UNAUDITED)

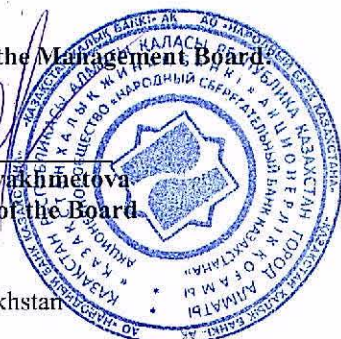
(Millions of Kazakhstani Tenge, except for earnings per share which is in Tenge)

| | Notes | Three months ended 31 March 2014 (unaudited) | Three months ended 31 March 2013 (unaudited) |
|---|--------|--|--|
| Interest income | 21, 31 | 51,116 | 43,062 |
| Interest expense | 21, 31 | (19,046) | (19,564) |
| NET INTEREST INCOME BEFORE IMPAIRMENT CHARGE | 21 | 32,070 | 23,498 |
| Impairment charge | 16 | (508) | (2,263) |
| NET INTEREST INCOME | | 31,562 | 21,235 |
| Fee and commission income | 22 | 22,006 | 12,440 |
| Fee and commission expense | | (1,958) | (1,519) |
| Fees and commissions, net | | 20,048 | 10,921 |
| Net gain from financial assets and liabilities at fair value through profit or loss | 23 | 412 | 896 |
| Net realized (loss)/gain from available-for-sale investment securities | | (361) | 177 |
| Net gain on foreign exchange operations | 24 | 3,136 | 1,172 |
| Insurance underwriting income | 25 | 3,283 | 7,079 |
| Other income | | 840 | 392 |
| OTHER NON-INTEREST INCOME | | 7,310 | 9,716 |
| Operating expenses | 26 | (13,726) | (13,102) |
| Recoveries of provisions | 16 | 4,050 | 442 |
| Insurance claims incurred, net of reinsurance | 25 | (2,674) | (5,878) |
| NON-INTEREST EXPENSES | | (12,350) | (18,538) |
| INCOME BEFORE INCOME TAX EXPENSE | | 46,570 | 23,334 |
| Income tax expense | 17 | (8,653) | (4,067) |
| NET INCOME | | 37,917 | 19,267 |
| Attributable to: | | | |
| Non-controlling interest | | 404 | 105 |
| Preferred shareholders | | 648 | 303 |
| Common shareholders | | 36,865 | 18,859 |
| | | 37,917 | 19,267 |
| Basic earnings per share (in Kazakhstani Tenge) | 27 | 3.38 | 1.73 |
| Diluted earnings per share (in Kazakhstani Tenge) | 27 | 2.46 | 0.78 |

On behalf of the Management Board

Umur B. Shayakhmetova
Chairperson of the Board

16 May 2014
Almaty, Kazakhstan



Pavel A. Chausso
Chief Accountant

16 May 2013
Almaty, Kazakhstan



The notes on pages 10 to 49 form an integral part of this condensed interim consolidated financial information.

JSC HALYK BANK

CONDENSED INTERIM CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE THREE MONTHS ENDED 31 MARCH 2014 (UNAUDITED)

(Millions of Kazakhstani Tenge)

| | Notes | Three months ended 31 March 2014 (unaudited) | Three months ended 31 March 2013 (unaudited) |
|---|-------|--|--|
| Net income | | 37,917 | 19,267 |
| Other comprehensive loss | | | |
| Items that will not be subsequently reclassified to profit or loss: | | | |
| Gain/(loss) on revaluation of property and equipment, net of tax | | 97 | (48) |
| Items that may be subsequently reclassified to profit or loss: | | | |
| Loss on revaluation of available-for-sale investment securities · (net of tax – KZT Nil) | | (2,980) | (2,464) |
| Reclassification adjustment relating to available-for-sale investment securities disposed of in the period (net of tax – KZT Nil) | | 361 | (177) |
| Exchange differences on translation of foreign operations (net of tax – KZT Nil) | | 1,314 | (117) |
| Other comprehensive loss for the period | | (1,208) | (2,806) |
| Total comprehensive income for the period | | 36,709 | 16,461 |
| Attributable to: | | | |
| Non-controlling interest | | 403 | 105 |
| Preferred shareholders | | 627 | 259 |
| Common shareholders | | 35,679 | 16,097 |
| Total comprehensive income | | 36,709 | 16,461 |

On behalf of the Management Board:


Umurt B. Shayakhmetova
Chairperson of the Board

16 May 2014
Almaty, Kazakhstan




Pavel A. Denisov
Chief Accountant

16 May 2014
Almaty, Kazakhstan



The notes on pages 10 to 49 form an integral part of this condensed interim consolidated financial information

JSC HALYK BANK

CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE THREE MONTHS ENDED 31 MARCH 2014 (UNAUDITED)

(Millions of Kazakhstani Tenge)

| | Share capital | | | | Treasury shares | | Cumulative translation reserve* | Revaluation reserve of available-for-sale investment securities* | Property and equipment revaluation reserve* | Retained earnings* | Total | Non-controlling interest | Total equity |
|--|---------------|----------------------------------|------------------------------|-----------------------|-----------------|------------------|---------------------------------|--|---|--------------------|---------|--------------------------|--------------|
| | Common shares | Non-convertible preferred shares | Convertible preferred shares | Share premium reserve | Common shares | Preferred shares | | | | | | | |
| 31 December 2013 | 83,571 | 46,891 | 13,233 | 1,415 | (39,974) | (37,560) | 602 | 1,790 | 13,808 | 307,470 | 391,246 | 933 | 392,179 |
| Net income | - | - | - | - | - | - | - | - | - | 37,513 | 37,513 | 404 | 37,917 |
| Other comprehensive income/(loss) | - | - | - | - | - | - | 1,314 | (2,618) | 97 | - | (1,207) | (1) | (1,208) |
| Total comprehensive income/(loss) | - | - | - | - | - | - | 1,314 | (2,618) | 97 | 37,513 | 36,306 | 403 | 36,709 |
| Treasury shares purchased | - | - | - | (25) | (1) | - | - | - | - | - | (26) | - | (26) |
| Treasury shares sold | - | - | - | 71 | 2 | - | - | - | - | - | 73 | - | 73 |
| Release of property and equipment revaluation reserve on depreciation and disposal of previously revalued assets | - | - | - | - | - | - | - | - | (79) | 79 | - | - | - |
| 31 March 2014 (unaudited) | 83,571 | 46,891 | 13,233 | 1,461 | (39,973) | (37,560) | 1,916 | (828) | 13,826 | 345,062 | 427,599 | 1,336 | 428,935 |

JSC HALYK BANK

CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED) FOR THE THREE MONTHS ENDED 31 MARCH 2014 (UNAUDITED) (Millions of Kazakhstani Tenge)

| | Share capital | | | | Treasury shares | | Cumulative translation reserve* | Revaluation reserve of available-for-sale investment securities* | Property and equipment revaluation reserve* | Retained earnings* | Total | Non-controlling interest | Total equity |
|--|---------------|----------------------------------|------------------------------|-----------------------|-----------------|------------------|---------------------------------|--|---|--------------------|---------|--------------------------|--------------|
| | Common shares | Non-convertible preferred shares | Convertible preferred shares | Share premium reserve | Common shares | Preferred shares | | | | | | | |
| 31 December 2012 | 83,571 | 46,891 | 13,233 | 1,496 | (39,974) | (41,054) | 1,122 | 8,926 | 14,754 | 249,033 | 337,998 | 1,641 | 339,639 |
| Net income | - | - | - | - | - | - | - | - | - | 19,162 | 19,162 | 105 | 19,267 |
| Other comprehensive loss | - | - | - | - | - | - | (117) | (2,641) | (48) | - | (2,806) | - | (2,806) |
| Total comprehensive (loss)/income | - | - | - | - | - | - | (117) | (2,641) | (48) | 19,162 | 16,356 | 105 | 16,461 |
| Treasury shares purchased | - | - | - | (44) | (18) | - | - | - | - | - | (62) | - | (62) |
| Treasury shares sold | - | - | - | 12 | 6 | - | - | - | - | - | 18 | - | 18 |
| Release of property and equipment revaluation reserve on depreciation and disposal of previously revalued assets | - | - | - | - | - | - | - | - | (133) | 133 | - | - | - |
| 31 March 2013 (unaudited) | 83,571 | 46,891 | 13,233 | 1,464 | (39,986) | (41,054) | 1,005 | 6,285 | 14,573 | 268,328 | 354,310 | 1,746 | 356,056 |

* These amounts are included within Retained earnings and other reserves in the condensed interim consolidated statement of financial position.

On behalf of the Management Board:

Umut B. Shaqkhetova
Chairperson of the Board

16 May 2014
Almaty, Kazakhstan

Pavel A. Chussov
Chief Accountant

16 May 2014
Almaty, Kazakhstan

The notes on pages 10 to 49 form an integral part of this condensed interim consolidated financial information.

JSC HALYK BANK

CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE THREE MONTHS ENDED 31 MARCH 2014 (UNAUDITED)

(Millions of Kazakhstani Tenge)

| | Notes | Three months ended 31 March 2014 (unaudited) | Three months ended 31 March 2013 (unaudited) |
|--|-------|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| Interest received from cash equivalents and amounts due from credit institutions | | 1,149 | 849 |
| Interest received from financial assets at fair value through profit or loss | | 5 | 5 |
| Interest received on available-for-sale investment securities | | 4,289 | 3,790 |
| Interest received on investments held-to-maturity | | - | 401 |
| Interest received from loans to customers | | 39,678 | 30,436 |
| Interest paid on due to customers | | (13,208) | (13,650) |
| Interest paid on due to credit institutions | | (261) | (103) |
| Interest paid on debt securities issued | | (2,726) | (2,723) |
| Fee and commission received | | 23,069 | 13,369 |
| Fee and commission paid | | (1,958) | (1,519) |
| Insurance underwriting income received | | 6,752 | 16,284 |
| Ceded insurance share paid | | (1,546) | (1,862) |
| Other income received | | 840 | 1,493 |
| Operating expenses paid | | (5,221) | (11,331) |
| Insurance reimbursements paid | | (2,689) | (3,999) |
| Reimbursement of losses due to reinsurance risks received | | - | 359 |
| | | <hr/> | <hr/> |
| Cash flows from operating activities before changes in net operating assets | | 48,173 | 31,799 |
| Changes in operating assets and liabilities: | | | |
| (Increase)/decrease in operating assets: | | | |
| Obligatory reserves | | (10,686) | (513) |
| Financial assets at fair value through profit or loss | | (391) | 315 |
| Amounts due from credit institutions | | (36) | (128) |
| Precious metals | | 15,366 | 52 |
| Loans to customers | | (26,526) | (30,577) |
| Assets held-for-sale | | 42 | - |
| Insurance assets | | (3,696) | (7,591) |
| Other assets | | (4,931) | 797 |
| Increase/(decrease) in operating liabilities: | | | |
| Amounts due to customers | | 403,732 | 62,726 |
| Amounts due to credit institutions | | (69,876) | 14,621 |
| Financial liabilities at fair value through profit or loss | | 478 | (185) |
| Insurance liabilities | | 3,984 | 6,117 |
| Other liabilities | | (699) | (734) |
| | | <hr/> | <hr/> |
| Net cash inflow from operating activities before income tax | | 354,934 | 76,699 |
| Income tax paid | | (9,057) | (3,614) |
| | | <hr/> | <hr/> |
| Net cash inflow from operating activities | | 345,877 | 73,085 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | |
| Proceeds on sale of available-for-sale investment securities | | 40,924 | 48,432 |
| Purchase of available-for-sale investment securities | | (43,412) | (52,531) |
| Purchase and prepayment for property and equipment and intangible assets | | (1,056) | (1,400) |
| Proceeds on sale of property and equipment | | 128 | 8 |
| Proceeds from redemption of investments held-to-maturity | | - | 332 |
| Purchase of investments held-to-maturity | | - | (210) |
| | | <hr/> | <hr/> |
| Net cash outflow from investing activities | | (3,416) | (5,369) |

JSC HALYK BANK

CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED) FOR THE THREE MONTHS ENDED 31 MARCH 2014 (UNAUDITED)

(Millions of Kazakhstani Tenge)

| | Notes | Three months ended 31 March 2014 (unaudited) | Three months ended 31 March 2013 (unaudited) |
|--|-------|--|--|
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Proceeds on sale of treasury shares | | 73 | 18 |
| Purchase of treasury shares | | (26) | (62) |
| Net cash inflow/(outflow) from financing activities | | 47 | (44) |
| Effect of changes in foreign exchange rate fluctuations on cash and cash equivalents | | 993 | 609 |
| Net change in cash and cash equivalents | | 343,501 | 68,281 |
| CASH AND CASH EQUIVALENTS, beginning of the period | 5 | 486,313 | 534,069 |
| CASH AND CASH EQUIVALENTS, end of the period | 5 | 829,814 | 602,350 |

On behalf of the Management Board:

Umut B. Shayakhmetova
Chairperson of the Board

16 May 2014
Almaty, Kazakhstan



Pavel A. Cheussov
Chief Accountant

16 May 2014
Almaty, Kazakhstan



The notes on pages 10 to 49 form an integral part of this condensed interim consolidated financial information.

JSC HALYK BANK

SELECTED EXPLANATORY NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE THREE MONTHS ENDED 31 MARCH 2014 (UNAUDITED) (Millions of Kazakhstani Tenge)

1. PRINCIPAL ACTIVITIES

JSC Halyk Bank (“the Bank”) and its subsidiaries (collectively, “the Group”) provide retail and corporate banking services principally in Kazakhstan, Russia, Kyrgyzstan and Georgia, as well as asset management, insurance, leasing and brokerage services in Kazakhstan. The primary state registration of the Bank with the authorities of justice of Kazakhstan was made on 20 January 1994. The Bank operates under the license No. 10 for carrying out of banking and other operations and activities on the securities market, renewed by the Committee for Control and Supervision of Financial Market and Financial Organizations of the National Bank of the Republic of Kazakhstan (“FMSC” – previously known as Agency for Regulation and Supervision of Financial Market and Financial Organizations of the Republic of Kazakhstan) on 6 August 2008. The Bank is a member of the obligatory deposit insurance system provided by JSC Kazakhstan Deposit Insurance Fund.

The Bank’s primary business includes originating loans and guarantees, attracting deposits, trading in securities and foreign currencies, executing transfers, cash and payment card operations and rendering other banking services to its customers. In addition, the Bank acts as the agent of the Government of the Republic of Kazakhstan in channeling various budgetary payments and pensions through its nationwide branch network.

Trust activities

In the normal course of its business, the Group enters into agreements with customers to manage the customers’ assets with limited decision-making rights and in accordance with specific criteria established by the customers. The Group may only be liable for losses or actions aimed at appropriation of the customers’ funds if such funds or securities are not returned to the customer. The maximum potential financial risk of the Group on any date is equal to the volume of the customers’ funds, net of any unrealized income/loss on the customer’s position. The balance of the customers’ funds under the management of the Group, as at 31 March 2014 is KZT Nil (31 December 2013 – KZT 1,234 billion).

Legal proceedings

From time to time and in the normal course of business, claims against the Group are received from customers and counterparties. Management is of the opinion that no material unaccrued losses will be incurred and accordingly no provision has been made in this condensed interim consolidated financial information.

Operating environment

Emerging markets such as the Republic of Kazakhstan are subject to different risks to a greater extent as compared to developed markets, including economic, political and social, and legal and legislative risks. Laws and regulations affecting businesses in the Republic of Kazakhstan continue to change rapidly; tax and regulatory frameworks are subject to varying interpretations. The future economic direction of the Republic of Kazakhstan is heavily influenced by the fiscal and monetary policies adopted by the government, together with developments in the legal, regulatory, and political environment.

Because the Republic of Kazakhstan produces and exports large volumes of oil and gas, its economy is particularly sensitive to the price of oil and gas on the world market.

The Bank has a primary listing with Kazakhstan Stock Exchange (“KASE”). In addition, the Bank’s Eurobonds issued are primarily listed on the London Stock Exchange. The Bank has also allocated Global Depository Receipts (“GDRs”) on the London Stock Exchange.

In 2009, JSC “Sovereign Wealth Fund “Samruk-Kazyna” (“Samruk-Kazyna”), an entity controlled by the Government of the Republic of Kazakhstan, acquired 259,064,909 common shares of the Bank for KZT 26,951 million and 196,232,499 non-convertible preferred shares of the Bank for KZT 33,049 million.

In 2011, the Bank acquired from JSC Almex Holding Group (hereafter – “the Parent”) a call option to purchase 213,000,000 of the Bank’s common shares from Samruk-Kazyna at a fixed strike price of KZT 126.8 per share for KZT 12,867 million and immediately exercised the option and repurchased 213,000,000 of its own common shares from Samruk-Kazyna for KZT 27,008 million.

In 2012, the Bank acquired from the Parent a call option to purchase 196,232,499 of the Bank’s preferred shares from Samruk-Kazyna at a fixed strike price of KZT 179.94 per share for KZT 7,114 million with maturity of the option in May 2014. In June 2012 the Bank partially exercised the option and repurchased 190,000,000 of its own preferred shares from Samruk-Kazyna for KZT 26,991 million.

On 5 July 2012, the Bank repurchased 40,000,000 of its own preferred shares from Samruk-Kazyna at a price of KZT 180.21 per share for KZT 7,208 million. As a result, the Group has recorded KZT 41,054 million as a cost of acquired treasury shares. After the repurchase, Samruk-Kazyna continues owning 6,232,499 preferred shares of the Bank.

The Group is ultimately controlled by Timur Kulibayev and his wife Dinara Kulibayeva.

As at 31 March 2014 and 31 December 2013 the Group was owned by the following shareholders, which own individually more than 5% of the issued shares of the Group:

| | 31 March 2014 (unaudited) | | | | | |
|--|---------------------------|--------------------------------------|-----------------------|---------------------------------------|--|--|
| | Total shares | Stake in total shares in circulation | Common shares | Stake in common shares in circulation | Convertible and non-convertible preferred shares | Stake in convertible and non-convertible preferred shares in circulation |
| JSC HG Almex | 8,024,149,068 | 72.3% | 8,003,381,500 | 73.4% | 20,767,568 | 10.6% |
| JSC Single Accumulative Pension Fund * | 868,889,272 | 7.8% | 709,384,310 | 6.5% | 159,504,962 | 81.6% |
| GDR | 1,852,499,320 | 16.7% | 1,852,499,320 | 17.0% | - | - |
| Other | 360,360,422 | 3.2% | 345,102,389 | 3.1% | 15,258,033 | 7.8% |
| Total shares in circulation (on consolidated basis) | 11,105,898,082 | 100% | 10,910,367,519 | 100% | 195,530,563 | 100% |
| | 31 December 2013 | | | | | |
| | Total shares | Stake in total shares in circulation | Common shares | Stake in common shares in circulation | Convertible and non-convertible preferred shares | Stake in convertible and non-convertible preferred shares in circulation |
| JSC HG Almex | 8,024,149,068 | 72.3% | 8,003,381,500 | 73.4% | 20,767,568 | 10.6% |
| JSC Accumulation Pension Fund of Halyk Bank of Kazakhstan ** | 758,082,743 | 6.8% | 661,367,710 | 6.1% | 96,715,033 | 49.5% |
| GDR | 2,093,909,040 | 18.9% | 2,093,909,040 | 19.2% | - | - |
| Other | 228,090,752 | 2.0% | 150,042,269 | 1.3% | 78,048,483 | 39.9% |
| Total shares in circulation (on consolidated basis) | 11,104,231,603 | 100% | 10,908,700,519 | 100% | 195,531,084 | 100% |

* The transfer of all pension assets under management of the private accumulative pension funds to the Single Accumulated Pension Fund (hereinafter – SAPF) was conducted in accordance with schedule and order approved by the act of the authorized body. As a result, as at 31 March 2014 SAPF held 7.8% of the Bank’s shares outstanding on behalf of the clients.

** Common and preferred shares owned by JSC Accumulation Pension Fund of Halyk Bank of Kazakhstan are not eliminated as those shares were purchased on clients’ funds and are owned by the clients.

As at 31 March 2014, the Bank operated through its head office in Almaty and its 22 regional branches, 122 sub-regional offices and 397 cash settlement units (31 December 2013 – 22, 122 and 400, respectively) located throughout Kazakhstan. The address of the Bank’s registered office is: 109 V Abai Avenue, Almaty, 050008, Kazakhstan.

As at 31 March 2014, the number of the Group’s full-time employees was 11,034 (31 December 2013 - 11,198).

The interim condensed consolidated financial information of the Group for the 3 months ended 31 March 2014 was authorized for issue by the Management Board on 16 May 2014.

2. BASIS OF PRESENTATION

Accounting basis

The condensed interim consolidated financial information of the Group has been prepared in accordance with International Accounting Standard (“IAS”) 34 “Interim Financial Reporting” (“IAS 34”).

The condensed interim consolidated financial information is unaudited and does not include all the information and disclosures required in the annual financial statements. The Group omitted disclosures which would substantially duplicate the information contained in its audited annual consolidated financial statements for the year ended 31 December 2013 prepared in accordance with International Financial Reporting Standards (“IFRS”), such as accounting policies and details of accounts which have not changed significantly in amount or composition. Additionally, the Group has provided disclosures where significant events have occurred subsequent to the issuance of the Group’s annual consolidated financial statements for the year ended 31 December 2013 prepared in accordance with IFRS. Management believes that the disclosures in this condensed interim consolidated financial information are adequate to make the information presented not misleading if this condensed interim consolidated financial information is read in conjunction with the Group’s annual consolidated financial statements for the year ended 31 December 2013 prepared in accordance with IFRS. In the opinion of management, this condensed interim consolidated financial information reflects all adjustments necessary to present fairly the Group’s financial position, results of operations, statements of changes in equity and cash flows for the interim reporting periods.

This condensed interim consolidated financial information is presented in millions of Kazakhstani Tenge (“KZT” or “Tenge”), except for earnings per share amounts and unless otherwise indicated

Consolidated subsidiaries

This condensed interim consolidated financial information includes the following subsidiaries:

| Subsidiary | Holding, % | | Country | Industry |
|--|---------------------------------|---------------------|-------------|---|
| | 31 March 2014 (unaudited) | 31 December 2013 | | |
| JSC Halyk-Leasing | 100 | 100 | Kazakhstan | Leasing |
| JSC Kazteleport | 100 | 100 | Kazakhstan | Telecommunications |
| HSBK (Europe) B.V. | 100 | 100 | Netherlands | Issue and placement of Eurobonds, attracting of syndicated loans |
| OJSC Halyk Bank Kyrgyzstan | 100 | 100 | Kyrgyzstan | Banking |
| JSC Halyk Finance | 100 | 100 | Kazakhstan | Broker and dealer Activities |
| LLP Halyk Inkassatsiya | 100 | 100 | Kazakhstan | Cash collection services |
| JSC Halyk Life | 100 | 100 | Kazakhstan | Life insurance |
| JSC Kazakhinstrakh | 100 | 100 | Kazakhstan | Insurance |
| JSC NBK Bank | 100 | 100 | Russia | Banking |
| JSC Halyk Bank Georgia | 100 | 100 | Georgia | Banking |
| JSC Accumulation Pension fund of Halyk Bank of Kazakhstan ("APF") | 96 | 96 | Kazakhstan | Pension assets accumulation and management |
| LLC Halyk Project | 100 | 100 | Kazakhstan | Management of doubtful and loss assets |

On 23 January 2013, the President of the Republic of Kazakhstan Nursultan Nazarbayev declared that it's necessary to establish a national single pension fund with subsequent transfer of all pension assets under management of the private accumulative pension funds to the national single pension fund. In accordance with the Decree of Chairman of the National Bank of the Republic of Kazakhstan No. 356 dated 24 September 2013, the schedule of transfer of pension assets under management to the single accumulated pension fund was approved. As at 31 March 2014, APF completed the transfer of pension assets under its management to the JSC Single accumulative pension fund.

3. SIGNIFICANT ACCOUNTING POLICIES

In preparing this condensed interim consolidated financial information the Group has applied the same accounting policies and methods of computation as those applied in the annual consolidated financial statements of the Group for the year ended 31 December 2013. There were no changes in accounting policies during the three months ended 31 March 2014, except for the accounting policies and impact of the adoption of the Standards and Interpretations described below.

New standards, interpretations and amendments adopted by the Group

The accounting policies adopted in the preparation of the condensed interim consolidated financial information are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2013, except for the adoption of new standards and interpretations effective as at 1 January 2014, which are relevant for interim financial reporting.

IFRS 10 "Consolidated Financial Statements", IFRS 12 "Disclosure of Interests in Other Entities" and IAS 27 "Separate Financial Statements" (Amendment)

These amendments have no impact to the Group, since none of the entities in the Group qualifies to be an investment entity under IFRS 10.

IAS 32 “Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities” (Amendment)

These amendments have no impact on the Group.

IAS 39 “Financial Instruments: Recognition and Measurement – Novation of Derivatives and Continuation of Hedge Accounting” (Amendment)

These amendments have no impact to the Group as the Group has not novated its derivatives during the current or prior periods.

IAS 36 “Impairment of Assets – Recoverable Amount Disclosures for Non-Financial Assets” (Amendment)

These amendments have no impact on the Group.

4. SIGNIFICANT ACCOUNTING ESTIMATES

In preparing this condensed interim consolidated financial information, the significant judgments made by Management in applying the Group’s accounting policies and the key sources of estimation uncertainty were consistent with those that applied to the Group’s annual consolidated financial statements for the year ended 31 December 2013 prepared in accordance with IFRS.

5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|---|--|-----------------------------|
| Cash on hand | 76,608 | 80,752 |
| Recorded as loans and receivables in accordance with IAS 39: | | |
| Correspondent accounts with National Bank of Republic of Kazakhstan (“the NBK”) | 255,301 | 83,769 |
| Correspondent accounts with Organization for Economic Co-operation and Development countries (“the OECD”) based banks | 101,418 | 91,265 |
| Correspondent accounts with the non-OECD based banks | 6,696 | 2,159 |
| Overnight deposits with the OECD based banks | 2,502 | 59,122 |
| Overnight deposits with the non-OECD based banks | 664 | 24 |
| Short-term deposits with Kazakhstan banks (loans under reverse repurchase agreements) | 21,213 | 32,326 |
| Short-term deposits with the OECD based banks | 363,511 | 135,253 |
| Short-term deposits with the non-OECD based banks | 1,901 | 1,643 |
| | <u>829,814</u> | <u>486,313</u> |

Interest rates and currencies in which interest earning cash and cash equivalents are denominated are presented as follows:

| | 31 March 2014 (unaudited) | | 31 December 2013 | |
|--|--------------------------------------|-------------------------------|-------------------------|-------------------------------|
| | KZT | Foreign currencies | KZT | Foreign currencies |
| Overnight deposits with OECD based banks | - | 0.3% | - | 0.02% - 0.1% |
| Overnight deposits with non-OECD based banks | - | 7.2% - 7.3% | - | 2.3% |
| Short-term deposits with OECD based banks | - | 0.1% - 0.6% | 6.9% | 0.1% - 0.2% |
| Short-term deposits with non-OECD based bank | - | 2.0% - 3.3% | - | 1.0% - 4.5% |

Fair value of assets pledged and carrying amounts of loans under reverse repurchase agreements within short-term deposits with Kazakhstan banks as at 31 March 2014 and 31 December 2013 were as follows:

| | 31 March 2014 (unaudited) | | 31 December 2013 | |
|---|-------------------------------|-----------------------------|-------------------------------|-----------------------------|
| | Carrying value of deposits | Fair value of collateral | Carrying value of deposits | Fair value of collateral |
| Treasury bills of the Ministry of Finance of Kazakhstan and NBK notes | 21,145 | 23,033 | 32,279 | 48,936 |
| Equity securities of Kazakhstan banks | 68 | 98 | 47 | 47 |
| | <u>21,213</u> | <u>23,131</u> | <u>32,326</u> | <u>48,983</u> |

As at 31 March 2014 and 31 December 2013, maturities of loans under reverse repurchase agreements were less than 1 month.

6. OBLIGATORY RESERVES

Obligatory reserves comprise:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|---|---------------------------------|---------------------|
| Recorded as loans and receivables in accordance with IAS 39: | | |
| Due from the NBK allocated to obligatory reserves | 54,962 | 44,276 |

The obligatory reserves represent the minimum reserve deposits and cash on hand balances required by the National Banks of Kazakhstan, Kyrgyzstan, Georgia and Central Bank of Russian Federation and used for calculation of the minimum reserve requirements. As at 31 March 2014, obligatory reserves of OJSC Halyk Bank Kyrgyzstan, OJSC NBK Bank and JSC Halyk Bank Georgia comprised KZT 823 million (31 December 2013 – KZT 383 million).

7. FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets at fair value through profit or loss comprise:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|--|---------------------------------|---------------------|
| Financial assets held for trading: | | |
| Corporate bonds | 651 | 402 |
| Derivative financial instruments | 482 | 391 |
| Bonds of foreign organizations | 181 | 184 |
| Bonds of JSC Development Bank of Kazakhstan | 178 | 139 |
| Bonds of Kazakhstan banks | 115 | 119 |
| Equity securities of Kazakhstan corporations | 54 | 20 |
| Equity securities of Kazakhstan banks | 51 | 61 |
| Equity securities of foreign organizations | 25 | 18 |
| | <u>1,737</u> | <u>1,334</u> |

Financial liabilities at fair value through profit or loss comprise:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|--|--|-----------------------------|
| Financial liabilities at fair value through profit or loss: | | |
| Derivative financial instruments | 135 | 69 |

Interest rates of financial assets at fair value through profit or loss are presented in the table below. Interest rates in the table below are calculated as weighted average of the effective interest rates for the respective financial assets:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|---|--|-----------------------------|
| | Interest rate | Interest rate |
| Corporate bonds | 5.7% | 5.3% |
| Bonds of foreign organizations | 6.7% | 10.0% |
| Bonds of JSC Development Bank of Kazakhstan | 5.3% | 5.3% |
| Bonds of Kazakhstan banks | 11.9% | 12.3% |

Derivative financial instruments comprise:

| | 31 March 2014 (unaudited) | | | 31 December 2013 | | |
|------------------------------------|--------------------------------------|-------------------|------------------|----------------------------|-------------------|------------------|
| | Notional amount | Fair value | | Notional amount | Fair value | |
| | | Asset | Liability | | Asset | Liability |
| Foreign currency contracts: | | | | | | |
| Swaps | 22,157 | 237 | 135 | 53,401 | 122 | 69 |
| Forwards | - | - | - | 15,116 | 18 | - |
| Options | 3,918 | 245 | - | 3,961 | 251 | - |
| | | <u>482</u> | <u>135</u> | | <u>391</u> | <u>69</u> |

As at 31 March 2014 and 31 December 2013, the Group used quoted market prices from independent information sources for all of its financial assets recorded at fair value through profit or loss, except for derivative financial instruments, which are valued using valuation models based on observable market data.

8. AMOUNTS DUE FROM CREDIT INSTITUTIONS

Amounts due from credit institutions comprise:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|---|--|-----------------------------|
| Recorded as loans and receivables in accordance with IAS 39: | | |
| Loans to credit institutions | 16,122 | 14,322 |
| Term deposits | 7,829 | 8,593 |
| Deposit pledged as collateral for derivative financial instruments | 1,958 | 2,898 |
| | <u>25,909</u> | <u>25,813</u> |
| Less - Allowance for loan impairment (Note 16) | - | (5) |
| | <u>25,909</u> | <u>25,808</u> |

Interest rates and maturities of amounts due from credit institutions are presented as follows:

| | 31 March 2014 (unaudited) | | 31 December 2013 | |
|---|--------------------------------------|---------------------------|--------------------------|---------------------------|
| | Interest rate | Maturity, year | Interest rate | Maturity, year |
| Loans to credit institutions | 2.0% -8.2% | 2014-2017 | 8.2%-17.0% | 2015-2020 |
| Term deposits | 1.0%-9.0% | 2014-2017 | 0.5%-9.0% | 2014-2015 |
| Deposit pledged as collateral for derivative financial instruments | 0.2%-1.8% | 2014 | 0.2%-1.8% | 2014 |

9. AVAILABLE-FOR-SALE INVESTMENT SECURITIES

Available-for-sale investment securities comprise:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|---|--|-----------------------------|
| Corporate bonds | 106,607 | 91,971 |
| Treasury bills of the Ministry of Finance of Kazakhstan | 98,746 | 98,932 |
| Bonds of foreign organizations | 95,481 | 87,562 |
| Treasury bills of the Russian Federation | 27,455 | 28,909 |
| Bonds of JSC Development Bank of Kazakhstan | 19,640 | 19,363 |
| Bonds of Kazakhstan banks | 13,297 | 13,958 |
| Equity securities of Kazakhstan corporations | 4,709 | 3,075 |
| Local municipal bonds | 3,942 | 4,019 |
| Equity securities of foreign corporations | 1,788 | 1,683 |
| Treasury bills of Georgia | 1,284 | 562 |
| Treasury bills of the Kyrgyz Republic | 193 | 340 |
| Equity securities of Kazakhstan banks | 72 | 156 |
| Mutual investment funds shares | - | 22 |
| | <u>373,214</u> | <u>350,552</u> |

Interest rates and maturities of available-for-sale investment securities are presented in the table below. Interest rates in the table below are calculated as weighted average of the effective interest rates for the respective securities.

As at 31 March 2014 and 31 December 2013, investments available-for-sale included Treasury bills of the Ministry of Finance of Kazakhstan in the amount of KZT 20,218 million and KZT 73,110 million, respectively, were pledged under repurchase agreements with the other banks (see Note 14).

| | 31 March 2014 | | 31 December 2013 | |
|---|----------------------|-----------------------|-------------------------|-----------------------|
| | (unaudited) | | | |
| | Interest rate | Maturity, year | Interest rate | Maturity, year |
| Corporate bonds | 6.7% | 2014-2021 | 7.0% | 2014-2021 |
| Treasury bills of the Ministry of Finance of Kazakhstan | 5.1% | 2014-2027 | 4.9% | 2014-2027 |
| Bonds of foreign organizations | 4.1% | 2014-2021 | 3.9% | 2014-2021 |
| Treasury bills of the Russian Federation | 2.4% | 2015-2018 | 2.7% | 2015-2018 |
| Bonds of JSC Development Bank of Kazakhstan | 4.9% | 2015-2026 | 4.9% | 2015-2026 |
| Bonds of Kazakhstan banks | 10.1% | 2014-2023 | 9.3% | 2014-2030 |
| Local municipal bonds | 4.9% | 2015 | 4.9% | 2015 |
| Treasury bills of Georgia | 12.7% | 2016-2024 | 12.8% | 2016-2017 |
| Treasury bills of the Kyrgyz Republic | 9.5% | 2014 | 8.9% | 2014 |

10. LOANS TO CUSTOMERS

Loans to customers comprise:

| | 31 March 2014 | 31 December 2013 |
|---|-------------------------|-------------------------|
| | (unaudited) | |
| Recorded as loans and receivables in accordance with IAS 39: | | |
| Originated loans to customers | 1,873,842 | 1,803,471 |
| Overdrafts | 889 | 2,085 |
| | <u>1,874,731</u> | <u>1,805,556</u> |
| Less – Allowance for loan impairment losses (Note 16) | <u>(350,448)</u> | <u>(323,311)</u> |
| Loans to customers | <u><u>1,524,283</u></u> | <u><u>1,482,245</u></u> |

Average interest rate on loans to customers is calculated as interest income divided by average balances of loans to customers. For the period ended 31 March 2014, average interest rate on loans was 11.8% (for the year ended 31 December 2013 – 11.7%)

As at 31 March 2014, the Group's loan concentration to the ten largest borrowers was KZT 408,221 million, which comprised 22% of the Group's total gross loan portfolio (as at 31 December 2013 – KZT 367,782 million; 20%) and 95% of the Group's total equity (as at 31 December 2013 – 94%).

As at 31 March 2014, the allowance for loan impairment losses amounting to KZT 67,252 million was created against these loans (as at 31 December 2013 – KZT 51,189 million).

Loans are granted to the following sectors:

| | 31 March 2014 (unaudited) | Share | 31 December 2013 | Share |
|--------------------|--|--------------|-----------------------------|--------------|
| Retail loans: | | | | |
| - consumer loans | 289,775 | 15% | 291,471 | 16% |
| - mortgage loans | 114,265 | 6% | 107,062 | 6% |
| | <u>404,040</u> | | <u>398,533</u> | |
| Wholesale trade | 343,039 | 18% | 341,489 | 19% |
| Services | 255,676 | 14% | 233,492 | 13% |
| Construction | 166,173 | 9% | 163,615 | 9% |
| Real estate | 146,221 | 8% | 137,200 | 8% |
| Retail trade | 126,227 | 7% | 117,816 | 7% |
| Financial services | 112,186 | 6% | 94,702 | 5% |
| Agriculture | 96,293 | 5% | 84,934 | 5% |
| Mining | 44,159 | 2% | 38,050 | 2% |
| Transportation | 41,605 | 2% | 40,145 | 2% |
| Food industry | 32,844 | 2% | 33,929 | 2% |
| Hotel industry | 31,845 | 2% | 31,549 | 2% |
| Metallurgy | 23,070 | 1% | 39,276 | 2% |
| Chemical industry | 11,348 | 1% | 10,604 | 1% |
| Machinery | 8,119 | 1% | 7,878 | 0% |
| Oil and gas | 5,903 | 0% | 6,005 | 0% |
| Light industry | 4,269 | 0% | 4,503 | 0% |
| Energy | 2,557 | 0% | 3,403 | 0% |
| Communication | 435 | 0% | 339 | 0% |
| Other | 18,722 | 1% | 18,094 | 1% |
| | <u>1,874,731</u> | <u>100%</u> | <u>1,805,556</u> | <u>100%</u> |

As at 31 March 2014 the amount of accrued interest on loans comprised KZT 131,415 million (as at 31 December 2013 – KZT 114,178 million).

11. INSURANCE ASSETS AND LIABILITIES

Insurance assets comprised the following:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|---------------------------------|--|-----------------------------|
| Reinsurance premium unearned | 8,970 | 7,424 |
| Reinsurance amounts recoverable | <u>3,192</u> | <u>3,184</u> |
| | 12,162 | 10,608 |
| Premiums receivable | <u>6,467</u> | <u>2,771</u> |
| Insurance assets | <u>18,629</u> | <u>13,379</u> |

Insurance liabilities comprised the following:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|--|--|-----------------------------|
| Reserves for insurance claims | 16,202 | 16,209 |
| Gross unearned insurance premium reserve | <u>14,265</u> | <u>10,796</u> |
| | 30,467 | 27,005 |
| Payables to reinsurers and agents | <u>6,694</u> | <u>2,710</u> |
| Insurance liabilities | <u><u>37,161</u></u> | <u><u>29,715</u></u> |

12. OTHER ASSETS

Other assets comprise:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|--|--|-----------------------------|
| Other financial assets recorded as loans and receivables in accordance with IAS 39: | | |
| Debtors on banking activities | 7,095 | 6,293 |
| Accrued commission for managing pension assets | - | 1,204 |
| Debtors on non-banking activities | 3,938 | 891 |
| Accrued other commission income | 899 | 758 |
| Other | <u>24</u> | <u>9</u> |
| | 11,956 | 9,155 |
| Less – Allowance for impairment (Note 16) | <u>(4,777)</u> | <u>(5,176)</u> |
| | 7,179 | 3,979 |
| Other non financial assets: | | |
| Corporate income tax prepaid | 1,614 | 1,344 |
| Inventory | 1,181 | 1,367 |
| Prepayments for property and equipment | 1,120 | 1,009 |
| Advances for taxes other than income tax | 1,064 | 623 |
| Investment property | 1,056 | 907 |
| Deferred income tax asset (Note 17) | 544 | 301 |
| Investments in associates | 25 | 24 |
| Other | <u>618</u> | <u>868</u> |
| | 7,222 | 6,433 |
| | <u><u>14,401</u></u> | <u><u>10,422</u></u> |

As at 31 March 2014 and 31 December 2013, the Bank held a deposit with HSBC Bank plc. in the amount of USD 16 million as a prepayment to HSBC Bank plc. for acquisition of 100% shares of SB JSC HSBC Bank Kazakhstan, a wholly owned subsidiary of HSBC Bank plc. As at 31 March 2014 and 31 December 2013, such prepayment was accounted in “debtors on banking activities” item. The Transaction, which is subject to regulatory approvals and other conditions, is expected to be completed during 2014.

13. AMOUNTS DUE TO CUSTOMERS

Amounts due to customers include the following:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|------------------------------------|--|-----------------------------|
| Recorded at amortized cost: | | |
| Term deposits: | | |
| Individuals | 739,781 | 644,732 |
| Legal entities | 491,046 | 557,059 |
| | <u>1,230,827</u> | <u>1,201,791</u> |
| Current accounts: | | |
| Legal entities | 786,953 | 399,153 |
| Individuals | 153,885 | 165,704 |
| | <u>940,838</u> | <u>564,857</u> |
| | <u><u>2,171,665</u></u> | <u><u>1,766,648</u></u> |

As at 31 March 2014, the Group's ten largest groups of related customers accounted for approximately 40% of the total amounts due to customers (31 December 2013 – 32%), where each group of related customers represents customers related to each other within that group.

Management believes that in the event of withdrawal of funds, the Group would be given sufficient notice so as to realize its liquid assets to enable repayment.

An analysis of customer accounts by sector is as follows:

| | 31 March 2014 (unaudited) | Share | 31 December 2013 | Share |
|--------------------------------------|--|--------------------|-----------------------------|--------------------|
| Individuals and entrepreneurs | 893,666 | 41% | 810,436 | 46% |
| Oil and gas | 418,397 | 19% | 306,889 | 17% |
| Energy | 260,625 | 12% | 12,424 | 1% |
| Other consumer services | 116,882 | 5% | 145,597 | 8% |
| Wholesale trade | 87,049 | 4% | 83,703 | 5% |
| Transportation | 72,077 | 3% | 80,322 | 5% |
| Financial sector | 65,912 | 3% | 52,624 | 3% |
| Construction | 63,523 | 3% | 69,094 | 4% |
| Healthcare and social services | 39,104 | 2% | 7,771 | 0% |
| Government | 22,628 | 1% | 36,796 | 2% |
| Education | 22,407 | 1% | 17,332 | 1% |
| Insurance and pension funds activity | 16,917 | 1% | 31,176 | 2% |
| Metallurgy | 15,595 | 1% | 13,949 | 1% |
| Communication | 11,062 | 1% | 11,376 | 0% |
| Other | 65,821 | 3% | 87,159 | 5% |
| | <u><u>2,171,665</u></u> | <u><u>100%</u></u> | <u><u>1,766,648</u></u> | <u><u>100%</u></u> |

14. AMOUNTS DUE TO CREDIT INSTITUTIONS

Amounts due to credit institutions comprise:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|--|--|-----------------------------|
| Recorded at amortized cost: | | |
| Loans and deposits from Kazakhstan banks | 23,360 | 81,786 |
| Loans and deposits from OECD based banks | 4,450 | 3,831 |
| Correspondent accounts | 3,943 | 2,628 |
| Loans from other financial institutions | 3,698 | 1,916 |
| Loans and deposits from non-OECD based banks | 2,438 | 8,623 |
| Overnight deposits | - | 8,611 |
| | <u>37,889</u> | <u>107,395</u> |

Interest rates and maturities of amounts due to credit institutions are presented as follows:

| | 31 March 2014 (unaudited) | | 31 December 2013 | |
|--|----------------------------------|---------------------------|--------------------------|---------------------------|
| | Interest rate | Maturity, year | Interest Rate | Maturity, year |
| Loans and deposits from Kazakhstan banks | 3.6%-3.8% | 2014 | 0.5%-5.0% | 2014 |
| Loans and deposits from OECD based banks | 0.9%-6.5% | 2016-2023 | 1.0%-6.5% | 2016-2023 |
| Loans from other financial institutions | 2.1%-6.0% | 2014-2018 | 2.6%-6.0% | 2014-2018 |
| Loans and deposits from non-OECD based banks | 1.5%-4.0% | 2014 | 0.6%-4.5% | 2014 |
| Overnight deposits | - | - | 0.5%-3.5% | 2014 |

Fair value of assets pledged and carrying value of loans included in loans and deposits from Kazakhstan banks under repurchase agreements as at 31 March 2014 and 31 December 2013 are presented as follows:

| | 31 March 2014 (unaudited) | | 31 December 2013 | |
|---|-------------------------------------|------------------------------------|-------------------------------------|------------------------------------|
| | Fair value of collateral | Carrying value of loans | Fair value of collateral | Carrying value of loans |
| Treasury bills of the Ministry of Finance of Kazakhstan | <u>20,218</u> | <u>18,433</u> | <u>73,110</u> | <u>67,804</u> |
| | <u>20,218</u> | <u>18,433</u> | <u>73,110</u> | <u>67,804</u> |

Details of transferred financial assets that are not derecognized in their entirety as at 31 March 2014 and 31 December 2013 are disclosed below:

| | Investments available-for- sale (Note 9) |
|---|---|
| As at 31 March 2014: | |
| Carrying amount of transferred assets | 20,218 |
| Carrying amount of associated liabilities | 18,433 |
| As at 31 December 2013: | |
| Carrying amount of transferred assets | 73,110 |
| Carrying amount of associated liabilities | 67,804 |

In accordance with the contractual terms of the loans from certain OECD based banks, the Group is required to maintain certain financial ratios, particularly with regard to capital adequacy. Certain of the Group's outstanding financing agreements include covenants restricting the Group's ability to create security interests over its assets. Should the Group default under these covenants, this could result in cross-accelerations and cross-defaults under the terms of the Group's other financing arrangements.

The Group's management believes that as at 31 March 2014 and 31 December 2013, the Group was in compliance with the covenants of the agreements the Group has with the trustees and holders of the notes.

15. DEBT SECURITIES ISSUED

Debt securities issued comprise:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|--|--|-----------------------------|
| Recorded at amortized cost: | | |
| Subordinated debt securities issued: | | |
| Fixed rate KZT denominated bonds | 11,953 | 11,755 |
| Reverse inflation indexed KZT denominated bonds | 8,676 | 8,489 |
| Inflation indexed KZT denominated bonds | 4,007 | 3,941 |
| | <hr/> | <hr/> |
| Total subordinated debt securities outstanding | 24,636 | 24,185 |
| | <hr/> | <hr/> |
| Unsubordinated debt securities issued: | | |
| USD denominated bonds | 195,867 | 165,330 |
| | <hr/> | <hr/> |
| Total unsubordinated debt securities outstanding | 195,867 | 165,330 |
| | <hr/> | <hr/> |
| Total debt securities outstanding | <u>220,503</u> | <u>189,515</u> |

The coupon rates and maturities of these debt securities issued follow:

| | 31 March 2014 (unaudited) | | 31 December 2013 | |
|---|--------------------------------------|---------------------------|-----------------------------|---------------------------|
| | Coupon rate | Maturity, year | Coupon rate | Maturity, year |
| Subordinated debt securities issued: | | | | |
| Fixed rate KZT denominated bonds | 7.5%-13.0% | 2014-2018 | 7.5%-13.0% | 2014-2018 |
| Reverse inflation indexed KZT denominated bonds | 15% less inflation rate | 2015-2016 | 15% less inflation rate | 2015-2016 |
| Inflation indexed KZT denominated bonds | inflation rate plus 1% | 2015 | inflation rate plus 1% | 2015 |
| Unsubordinated debt securities issued: | | | | |
| USD denominated bonds | 7.3% | 2017-2021 | 7.3% | 2017-2021 |

Subordinated securities are unsecured obligations of the Group and are subordinated in right of payments to all present and future senior indebtedness and certain other obligations of the Group. Interest on debt securities issued is payable on a semi-annual and annual basis.

In accordance with the terms of the USD denominated bonds, the Group is required to maintain certain financial covenants particularly with regard to its capital adequacy, limitations on transactions at less than fair market value and payment of dividends. Furthermore, the terms of the USD denominated bonds include covenants restricting the Group's ability to create security interests over its assets. Should the Group default under these covenants, this could result in cross-accelerations and cross-defaults under the terms of the Group's other financing arrangements. The Group's management believes that as of 31 March 2014 and 31 December 2013 the Group was in compliance with the covenants of the agreements the Group has with the notes' trustees and holders.

16. ALLOWANCES FOR IMPAIRMENT LOSSES AND PROVISIONS

The movements in accumulated impairment of available-for-sale investment securities, the allowances for impairment of interest earning and other assets were as follows:

| | Loans to customers | Amounts due from credit institutions | Available- for-sale investment securities | Other assets | Total |
|---|-----------------------|---|--|-----------------|------------------|
| 31 December 2012 | (302,926) | (2) | (999) | (2,389) | (306,316) |
| Additional provisions recognized | (1,909) | - | - | (354) | (2,263) |
| Write-offs | 142 | - | - | 77 | 219 |
| Foreign exchange differences | 11 | - | - | 6 | 17 |
| 31 March 2013 (unaudited) | <u>(304,682)</u> | <u>(2)</u> | <u>(999)</u> | <u>(2,660)</u> | <u>(308,343)</u> |
| 31 December 2013 (Additional provisions recognized)/recovery of provision | (453) | - | (499) | 444 | (508) |
| Write-offs | 152 | 5 | - | 2 | 159 |
| Foreign exchange differences | <u>(26,836)</u> | <u>-</u> | <u>(2)</u> | <u>(47)</u> | <u>(26,885)</u> |
| 31 March 2014 (unaudited) | <u>(350,448)</u> | <u>-</u> | <u>(1,541)</u> | <u>(4,777)</u> | <u>(356,766)</u> |

Provision represents provisions against letters of credit and guarantees issued. The movements in provisions were as follows:

| | Three months ended 31 March 2014 (unaudited) | Three months ended 31 March 2013 (unaudited) |
|--------------------------------|--|--|
| At the beginning of the period | (4,163) | (4,385) |
| Provisioning | (40) | (2,182) |
| Recoveries of provisions | 4,090 | 2,624 |
| Foreign exchange differences | <u>(6)</u> | <u>28</u> |
| At the end of the period | <u>(119)</u> | <u>(3,915)</u> |

17. TAXATION

The Bank and its subsidiaries, other than HSBK (Europe) B.V., OJSC NBK Bank, OJSC Halyk Bank Kyrgyzstan and JSC Halyk Bank Georgia are subject to taxation in Kazakhstan. HSBK (Europe) B.V. is subject to income tax in the Netherlands. OJSC NBK Bank is subject to income tax in the Russian Federation. OJSC Halyk Bank Kyrgyzstan is subject to income tax in the Republic of Kyrgyzstan. JSC Halyk Bank Georgia is subject to income tax in Georgia.

The income tax expense comprises:

| | Three months ended 31 March 2014 (unaudited) | Three months ended 31 March 2013 (unaudited) |
|--|---|---|
| Current tax charge | 9,304 | 2,596 |
| Deferred tax (benefit)/expense relating to origination and reversal of temporary differences | <u>(651)</u> | <u>1,471</u> |
| Income tax expense | <u><u>8,653</u></u> | <u><u>4,067</u></u> |

The tax rate for Kazakhstan companies was 20% during the three months ended 31 March 2014 and the year ended 31 December 2013. Income on state and other qualifying securities is tax exempt.

The tax rates in the Netherlands, the Russian Federation, the Republic of Kyrgyzstan and Georgia are 20%, 20%, 10% and 15%, respectively.

Deferred tax assets and liabilities comprise:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|--|--|-----------------------------|
| Tax effect of deductible temporary differences: | | |
| Interest expense accrued, but not paid | 3,053 | 2,788 |
| Bonuses accrued | 1,341 | 1,122 |
| Unused vacation reserve | 275 | 241 |
| Insurance premium reserves | 97 | - |
| Other | <u>53</u> | <u>94</u> |
| Deferred tax asset | <u>4,819</u> | <u>4,245</u> |
| Tax effect of taxable temporary differences: | | |
| Dynamic provisions | (3,077) | (3,115) |
| Property and equipment, accrued depreciation | (4,714) | (4,681) |
| Fair value of derivatives and investments available-for-sale | (448) | (393) |
| Reserve on revaluation of financial instruments | (100) | - |
| Other | <u>(52)</u> | <u>(275)</u> |
| Deferred tax liability | <u>(8,391)</u> | <u>(8,464)</u> |
| Net deferred tax liability | <u><u>(3,572)</u></u> | <u><u>(4,219)</u></u> |

The Group has offset deferred tax assets and liabilities on the consolidated statement of financial position where a right of offset existed. The amounts presented after offset comprise:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|------------------------------|--|-----------------------------|
| Deferred tax asset (Note 12) | 544 | 301 |
| Deferred tax liability | <u>(4,116)</u> | <u>(4,520)</u> |
| Net deferred tax liability | <u><u>(3,572)</u></u> | <u><u>(4,219)</u></u> |

Kazakhstan and other countries where the Group operates currently have a number of laws related to various taxes imposed by both state and regional governmental authorities. Applicable taxes include value added tax, income tax, social taxes, and others. Implementing regulations are often unclear or nonexistent and few precedents have been established. Often, differing opinions regarding legal interpretation exist both among and within government ministries and organizations; thus creating uncertainties and areas of conflict. Tax declarations, together with other legal compliance areas (as examples, customs and currency control matters) are subject to review and investigation by a number of authorities, which are enabled by law to impose severe fines, penalties and interest charges. These facts create tax risks in Kazakhstan substantially more significant than typically found in countries with more developed tax systems.

Management believes that the Group is in compliance with the tax laws affecting its operations; however, the risk remains that relevant authorities could take differing positions with regard to interpretive issues.

18. OTHER LIABILITIES

Other liabilities comprise:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|---|--|-----------------------------|
| Other financial liabilities: | | |
| Salary payable, bonuses accrued and unused vacation reserve | 7,974 | 6,274 |
| Payables to suppliers | 954 | 608 |
| Creditors on bank activities | 473 | 602 |
| Creditors on non-banking activities | 168 | 696 |
| Other | <u>34</u> | <u>68</u> |
| | 9,603 | 8,248 |
| Other non financial liabilities: | | |
| Current income tax payable | 6,336 | 2,257 |
| Taxes payable other than income tax | 1,746 | 1,361 |
| Other prepayments received | <u>847</u> | <u>344</u> |
| | <u><u>18,532</u></u> | <u><u>12,210</u></u> |

19. EQUITY

Authorized, issued and fully paid number of shares as at 31 March 2014 and 2013 were as follows:

31 March 2014 (unaudited)

| | Share capital authorized | Share capital authorized and not issued | Fully paid and issued share capital | Share capital repurchased | Outstanding shares |
|----------------------------------|--------------------------|---|-------------------------------------|---------------------------|--------------------|
| Common shares | 24,000,000,000 | (12,871,481,549) | 11,128,518,451 | (218,150,932) | 10,910,367,519 |
| Non-convertible preferred shares | 600,000,000 | (290,140,570) | 309,859,430 | (194,326,117) | 115,533,313 |
| Convertible preferred shares | 80,225,222 | - | 80,225,222 | (227,972) | 79,997,250 |

31 March 2013 (unaudited)

| | Share capital authorized | Share capital authorized and not issued | Fully paid and issued share capital | Share capital repurchased | Outstanding shares |
|----------------------------------|--------------------------|---|-------------------------------------|---------------------------|--------------------|
| Common shares | 24,000,000,000 | (12,871,481,549) | 11,128,518,451 | (221,764,450) | 10,906,754,001 |
| Non-convertible preferred shares | 600,000,000 | (290,140,570) | 309,859,430 | (214,146,931) | 95,712,499 |
| Convertible preferred shares | 80,225,222 | - | 80,225,222 | (567,568) | 79,657,654 |

All shares are KZT denominated. Movements in shares outstanding are as follows:

| | Number of shares | | | Nominal (placement) amount | | |
|--------------------------------------|-----------------------|---------------------------|-----------------------|----------------------------|---------------------------|-----------------------|
| | Common | Non-convertible preferred | Convertible preferred | Common | Non-convertible preferred | Convertible preferred |
| 31 December 2012 | 10,907,961,655 | 95,712,499 | 79,724,654 | 43,597 | 5,837 | 13,233 |
| Purchases of treasury shares | (1,795,868) | - | (67,000) | (18) | - | - |
| Sale of treasury shares | 588,214 | - | - | 6 | - | - |
| 31 March 2013 (unaudited) | <u>10,906,754,001</u> | <u>95,712,499</u> | <u>79,657,654</u> | <u>43,585</u> | <u>5,837</u> | <u>13,233</u> |
| 31 December 2013 | 10,908,700,519 | 115,533,834 | 79,997,250 | 43,597 | 9,331 | 13,233 |
| Purchases of treasury shares | (629,770) | (521) | - | (1) | - | - |
| Sale of treasury shares | 2,296,770 | - | - | 2 | - | - |
| 31 March 2014 (unaudited) | <u>10,910,367,519</u> | <u>115,533,313</u> | <u>79,997,250</u> | <u>43,598</u> | <u>9,331</u> | <u>13,233</u> |

Common shares

At 31 March 2014, the Group held 218,150,932 of the Group's common shares as treasury shares at KZT 39,973 million (31 March 2013 – 221,764,450 shares at KZT 39,986 million).

Each common share is entitled to one vote and dividends.

Preferred shares

In accordance with IAS 32 "Financial Instruments: Presentation", both the non-convertible and convertible preferred shares (together, "the Preferred Shares") are classified as compound instruments. The Preferred Shares have claims on liquidation proceeds of the Group equal to their recorded value. The preferred Shares claims are senior to those of common shares.

According to Kazakhstan legislation on Joint Stock Companies, dividend payments on the Preferred Shares cannot be less than the dividends paid on common shares. Furthermore, the dividends on common shares will not be paid until dividends on Preferred Shares are fully paid. This legislation requires joint stock companies to pay a certain guaranteed amount of dividends on Preferred Shares. As such the provisions in the Preferred Shares prospectus require that the Group pay a nominal dividend amount of 0.01 KZT per share in order to comply with Kazakhstan legislation. The obligation to pay nominal dividend represents the liability component of these equity instruments.

The payment of additional dividends on the Preferred Shares is determined based on a formula specified in the Preferred Shares prospectus and depends on the Group's profitability. Where the Group has net income no greater than KZT 160 times the quantity of issued Preferred Shares, multiplied by a factor of inflation as published by the NBK plus one per cent, the dividend per Preferred Share is determined as net income divided by the quantity of issued Preferred Shares. Where net income is greater than this, the dividend per Preferred Share is calculated as KZT 160 multiplied by a factor of inflation as published by the NBK plus one per cent. Inflation in either calculation will range between three and nine per cent. Board of Directors approves the order of payments of Dividends on the Preferred Shares. The order on distribution of retained earnings is approved on the Annual General Meeting of the Shareholders. The Preferred Shares do not have any voting rights, unless the payment of preferred dividends has been delayed for three months or more from the date they became due.

Share premium reserve

Share premium reserve represents an excess of contributions received over the nominal value of shares issued.

Convertible preferred shares

Each convertible preferred share is convertible to one common share at the discretion of the Board of Directors. In addition, the Group is required to pay compensation to each holder of convertible preferred shares on conversion based on the formula specified in the shares prospectus. This payment is calculated such that, at the date of conversion, if the book value of the common shares received by the holders of convertible preferred shares is less than KZT 160 per share, the Group will reimburse the holders of convertible preferred shares for the difference in cash at the time of conversion.

Retained earnings

Due to amendments to Legal act of the NBK in 2013, the Bank ceased accruing impairment provisions in accordance with the previous requirements of the NBK and recognized dynamic reserves. Dynamic reserves represent reserves to absorb non-current expected losses on the Bank's loan portfolio during credit shocks should they arise. Dynamic reserves are calculated by multiplying the balance and changes in the balance of the Bank's loans to customers by certain indicators approved by the NBK. As at 31 March 2014, dynamic provisions amounted to KZT 19,568 million and were included into the Retained earnings on the consolidated statement of financial position.

20. COMMITMENTS AND CONTINGENCIES

Financial Commitments and Contingencies

The Group's financial commitments and contingencies comprised the following:

| | 31 March 2014 (unaudited) | 31 December 2013 |
|---|--|-----------------------------|
| Guarantees issued | 140,888 | 156,699 |
| Commercial letters of credit | 10,747 | 12,093 |
| Commitments to extend credit | <u>15,605</u> | <u>13,810</u> |
| Financial commitments and contingencies | 167,240 | 182,602 |
| Less: cash collateral against letters of credit | (4,112) | (6,249) |
| Less: provisions (Note 16) | <u>(119)</u> | <u>(4,163)</u> |
| Financial commitments and contingencies, net | <u><u>163,009</u></u> | <u><u>172,190</u></u> |

Guarantees issued represent bank guarantees issued by the Bank by order of its clients and which are in effect as at the reporting date. As at 31 March 2014, the ten largest guarantees accounted for 86% of the Group's total financial guarantees (as at 31 December 2013 – 83%) and represented 28% of the Group's total equity (as at 31 December 2013 – 33%).

Commercial letters of credit represent letters of credit issued by the Bank by order of its clients, and under which as at the reporting date, the payment has not yet been made. As at 31 March 2014, the ten largest unsecured letters of credit accounted for 62% of the Group's total commercial letters of credit (31 December 2013 – 49%) and represented 2% of the Group's total equity (31 December 2013 – 1.5%)

The Group requires collateral to support credit-related financial instruments when it is deemed necessary. The Group typically requires collateral support unless it is determined to be not necessary through review of the credit risk of the borrower or analysis of other deposit accounts held by the Group. Collateral held varies, but may include deposits held in the banks, government securities and other assets.

Capital commitments

The Group had no material commitments for capital expenditures outstanding as at 31 March 2014 and 31 December 2013.

Operating lease commitments

There was no material operating lease commitments under non-cancellable operating leases outstanding as at 31 March 2014 and 31 December 2013.

21. NET INTEREST INCOME

| | Three months ended 31 March 2014 (unaudited) | Three months ended 31 March 2013 (unaudited) |
|---|--|--|
| Interest income comprises: | | |
| Interest income on financial assets recorded at amortized cost: | | |
| - interest income on impaired assets | 25,113 | 21,711 |
| - interest income on unimpaired assets | 21,150 | 17,328 |
| Interest income on available-for-sale investment securities | 4,836 | 4,015 |
| Interest income on financial assets at fair value through profit or loss | 17 | 8 |
| | <u>51,116</u> | <u>43,062</u> |
| Total interest income | | |
| Interest income on financial assets recorded at amortized cost comprises: | | |
| Interest income on loans to customers | 44,612 | 37,441 |
| Interest income on investments held-to-maturity | 437 | 747 |
| Interest income on amounts due from credit institutions and cash and cash equivalents | 1,214 | 851 |
| | <u>46,263</u> | <u>39,039</u> |
| Total interest income on financial assets recorded at amortized cost | | |
| Interest income on financial assets at fair value through profit or loss: | | |
| Interest income on financial assets held-for-trading | 17 | 8 |
| | <u>17</u> | <u>8</u> |
| Total interest income on financial assets at fair value through profit or loss | | |
| | <u>4,836</u> | <u>4,015</u> |
| Interest income on available-for-sale investment securities | | |
| Total interest income | <u>51,116</u> | <u>43,062</u> |
| Interest expense comprises: | | |
| Interest expense on financial liabilities recorded at amortized cost | (19,046) | (19,564) |
| | <u>(19,046)</u> | <u>(19,564)</u> |
| Total interest expense | | |
| Interest expense on financial liabilities recorded at amortized cost comprise: | | |
| Interest expense on amounts due to customers | (14,493) | (13,362) |
| Interest expense on debt securities issued | (3,922) | (6,094) |
| Interest expense on amounts due to credit institutions | (631) | (108) |
| | <u>(19,046)</u> | <u>(19,564)</u> |
| Total interest expense on financial liabilities recorded at amortized cost | | |
| Net interest income before impairment charge | <u>32,070</u> | <u>23,498</u> |

22. FEES AND COMMISSIONS

Fee and commission income was derived from the following sources:

| | Three months ended 31 March 2014 (unaudited) | Three months ended 31 March 2013 (unaudited) |
|---|---|---|
| Pension fund and asset management | 11,865 | 3,524 |
| Bank transfers - settlements | 2,259 | 2,178 |
| Payment cards maintenance | 1,799 | 1,328 |
| Cash operations | 1,742 | 1,447 |
| Bank transfers – salary projects | 1,413 | 1,312 |
| Servicing customers’ pension payments | 1,181 | 1,027 |
| Letters of credit and guarantees issued | 847 | 746 |
| Maintenance of customer accounts | 244 | 441 |
| Other | 656 | 437 |
| | <u>22,006</u> | <u>12,440</u> |

Fee and commission income from Pension fund and asset management was derived from the following:

| | Three months ended 31 March 2014 (unaudited) | Three months ended 31 March 2013 (unaudited) |
|---|---|---|
| Investment income from management of pension assets | 10,259 | 2,070 |
| Income from administration of pension assets | 1,606 | 1,454 |
| | <u>11,865</u> | <u>3,524</u> |

23. NET GAIN FROM FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Net gain on financial assets and liabilities at fair value through profit or loss comprises:

| | Three months ended 31 March 2014 (unaudited) | Three months ended 31 March 2013 (unaudited) |
|--|---|---|
| Net gain on operations with financial assets and liabilities classified as held for trading: | | |
| Net unrealized (loss)/gain on trading operations | (7) | 561 |
| Net gain on derivative operations | 241 | 370 |
| Realized gain/(loss) on trading operations | 178 | (35) |
| Total net gain on operations with financial assets and liabilities classified as held for trading | <u>412</u> | <u>896</u> |

24. NET GAIN ON FOREIGN EXCHANGE OPERATIONS

Net gain on foreign exchange operations comprises:

| | Three months ended 31 March 2014 (unaudited) | Three months ended 31 March 2013 (unaudited) |
|------------------------------|---|---|
| Translation differences, net | 4,057 | 30 |
| Dealing, net | (921) | 1,142 |
| | <u>3,136</u> | <u>1,172</u> |

25. INSURANCE UNDERWRITING INCOME

Insurance underwriting income/expense comprised:

| | Three months ended 31 March 2014 (unaudited) | Three months ended 31 March 2013 (unaudited) |
|--|---|---|
| Insurance premiums written, gross | 8,474 | 15,679 |
| Change in unearned insurance premiums, net | (2,051) | (3,385) |
| Ceded reinsurance share | (3,140) | (5,215) |
| | <u>3,283</u> | <u>7,079</u> |
| Insurance payments | (2,580) | (1,703) |
| Insurance reserves expenses | (47) | (3,947) |
| Commissions to agents | (47) | (228) |
| | <u>(2,674)</u> | <u>(5,878)</u> |
| Total insurance income | <u>609</u> | <u>1,201</u> |

26. OPERATING EXPENSES

Operating expenses comprised:

| | Three months ended 31 March 2014 (unaudited) | Three months ended 31 March 2013 (unaudited) |
|--|---|---|
| Salaries and other employee benefits | 8,040 | 8,241 |
| Depreciation and amortization expenses | 1,484 | 1,570 |
| Taxes other than income tax | 680 | 511 |
| Professional services | 517 | 37 |
| Communication | 385 | 312 |
| Security | 369 | 357 |
| Utilities expenses | 357 | 338 |
| Repairs and maintenance | 315 | 235 |
| Rent | 311 | 299 |
| Information services | 236 | 186 |
| Business trip expenses | 157 | 108 |
| Stationery and office supplies | 156 | 154 |
| Advertisement | 149 | 193 |
| Insurance agents fees | 130 | 192 |
| Transportation | 113 | 120 |
| Charity | 31 | 8 |
| Expenses from sale of property and equipment and intangible assets | 14 | 20 |
| Hospitality expenses | 8 | 9 |
| Social events | 7 | 9 |
| Other | 267 | 203 |
| | <u>13,726</u> | <u>13,102</u> |

27. EARNINGS PER SHARE

Basic and diluted earnings per share are calculated by dividing the net income for the period attributable to equity holders of the Bank by the weighted average number of participating shares outstanding during the period.

According to Kazakhstan legislation on Joint Stock Companies, and as described in Note 19, dividend payments per common share cannot exceed the dividends per share on preferred shares for the same period. Therefore, net profit for the period is allocated to the common shares and the preference shares in accordance with their legal and contractual dividend rights to participate in undistributed earnings.

The following table presents basic and diluted earnings per share:

| | Three months ended 31 March 2014 (unaudited) | Three months ended 31 March 2013 (unaudited) |
|---|---|---|
| Basic earnings per share | | |
| Net income for the period attributable to shareholders of the Parent | 37,513 | 19,162 |
| Less: Additional dividends that would be paid on full distribution of profit to the preferred shareholders | <u>(660)</u> | <u>(303)</u> |
| Earnings attributable to common shareholders | <u>36,853</u> | <u>18,859</u> |
| Weighted average number of common shares for the purposes of basic earnings per share | <u>10,909,787,212</u> | <u>10,907,539,176</u> |
| Basic earnings per share (in Kazakhstani Tenge) | <u><u>3.38</u></u> | <u><u>1.73</u></u> |
| Diluted earnings per share | | |
| Earnings used in the calculation of basic earnings per share | 36,853 | 18,859 |
| Add: Additional dividends that would be paid on full distribution of profit to the convertible preferred shareholders | 270 | 138 |
| Less: Amounts payable to convertible preferred shareholders upon conversion | <u>(10,105)</u> | <u>(10,425)</u> |
| Earnings used in the calculation of total diluted earnings per share | <u>27,018</u> | <u>8,572</u> |
| Weighted average number of common shares for the purposes of basic earnings per share | 10,909,787,212 | 10,907,539,176 |
| Shares deemed to be issued: | | |
| Weighted average number of common shares that would be issued for the convertible preferred shares | <u>79,997,250</u> | <u>79,657,631</u> |
| Weighted average number of common shares for the purposes of diluted earnings per share | <u>10,989,784,462</u> | <u>10,987,196,807</u> |
| Diluted earnings per share (in Kazakhstani Tenge) | <u><u>2.46</u></u> | <u><u>0.78</u></u> |

As required by KASE rules for listed companies the book value of one share per each class of shares as at 31 March 2014 and 31 December 2013, is disclosed as follows:

| Class of shares | Outstanding shares | 31 March 2014 (unaudited) | |
|---------------------------|--------------------|------------------------------|---------------------------------|
| | | Equity | Book value of one share, in KZT |
| Common | 10,910,367,519 | 399,758 | 36.64 |
| Non-convertible preferred | 115,533,313 | 10,510 | 90.97 |
| Convertible preferred | 79,997,250 | <u>13,291</u> | 166.14 |
| | | <u><u>423,559</u></u> | |
| Class of shares | Outstanding shares | 31 December 2013 | |
| | | Equity | Book value of one share, in KZT |
| Common | 10,908,700,519 | 362,761 | 33.25 |
| Non-convertible preferred | 115,533,834 | 10,510 | 90.97 |
| Convertible preferred | 79,997,250 | <u>13,291</u> | 166.14 |
| | | <u><u>386,562</u></u> | |

The amount of equity attributable to non-convertible preferred shares is calculated as the sum of non-convertible shares carrying amount and the share premium reserve attributable to non-convertible preferred shares. The amount of equity attributable to convertible preferred shares is calculated as carrying amount of convertible shares. The amount of equity attributable to common shares is calculated as the difference between the total equity, total net book value of intangible assets, and the amounts attributable to preferred shares.

The management of the Group believes that it fully complies with the requirement of KASE as at the reporting date.

28. FINANCIAL RISK MANAGEMENT

Risk management is fundamental to the Group's banking business and is an essential element of the Group's operations. The main risks inherent to the Group's operations are those related to:

- Credit risk
- Liquidity risk
- Market risk

The Group recognizes that it is essential to have efficient and effective risk management processes in place. To enable this, the Group has established a risk management framework, whose main purpose is to protect the Group from risk and allow it to achieve its performance objectives. Through the risk management framework, the Group manages the following risks:

Credit risk

Credit risk is the risk of loss arising for the Group when counterparty is unable to meet its contractual obligations on time or in full.

Risk Management division plays important role in managing and controlling the credit risk. This division is responsible for the credit risks identification and evaluation, implementation of the control and monitoring measures. Risk Management division directly participates in a credit decision-making processes and consideration of internal rules, regulations and loan programs. Along with that, the division provides independent recommendations concerning credit exposure minimization measures, controls limits and monitors credit risks, provides relevant reporting to the management and ensures compliance of the credit process with external laws/regulations as well as internal requirements and procedures.

The Group structures the level of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower/counterparty, or groups of borrowers, and to industry (and geographical) segments. Limits on the level of credit risk concentration by industry sector are approved and controlled by the Assets and Liabilities Management Committee (ALMC). Limits on credit risk exposure with respect to credit programs (Small and medium enterprises (SME) and retail) are approved by the Management Board. The exposure to any one borrower, including banks and brokers, covers on and off-balance sheet exposures which are reviewed by the Credit Committees and ALMC. Actual exposures against limits are monitored daily.

The risk, that the counterparty will not meet its obligations, is restricted by the limits covering on and off-balance sheet exposure.

Commitments to extend credit represent unused portions of credit in the form of loans, guarantees or letters of credit. The credit risk for off-balance sheet financial instruments is defined as a probability of losses due to the inability of counterparty to comply with the contractual terms and conditions. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to a loss in an amount equal to the total unused commitments. However, the likely amount of the loss is less than the total unused commitments since most commitments to extend credit are contingent upon counterparties maintaining specific credit standards. The Group applies the same credit policy to the contingent liabilities as it does to the financial instruments recorded in the consolidated statement of financial position, i.e. the one based on the procedures for approving the grant of loans, using limits to mitigate the risk, and current monitoring. The Group monitors the term to maturity of off-balance sheet contingencies because longer term commitments generally have a greater degree of credit risk than short-term commitments.

Structure and authorities of credit committees

Credit committees, ALMC, the Management Board and the Board of Directors are credit authorities responsible for implementation of the Bank's Credit Policy and credit decision-making process.

Head Office Credit Committee (CC)

CC is the committee, the primary goal of which is implementation of the Bank's Credit Policy in terms of credit operations and credit applications from corporate customers.

Branch Credit Committee and Branch Network Credit Committee (BCC, BNCC)

Are committees, the primary goal of which is implementation of the Bank's Credit Policy in terms of granting financial instruments via branches to the small and medium-enterprise customers.

Delegated credit authority limits for BCC and BNCC are established by the Management Board. BCC makes credit decisions within its limits. If the loan application exceeds the relevant credit limit or the authorities of the BCC, the final decision has to be taken by the BNCC. The procedure of the decision-making by the BNCC involves consideration of the package of documents, including complex analysis, assessments of the potential borrowers conducted by the Bank's experts.

Retail Branch Credit Committee of the Head Office and Decision Making Center (RCCHO and DMC)

RCCHO and DMC are credit decision authorities, the primary goal of which is implementation of the Bank's Credit Policy in terms of granting retail financial instruments via branches.

DMC comprised of credit underwriters with delegated credit authorities based on four eyes principle. DMC makes credit decisions within their authorities and limits established by the Management Board and RCCHO. RCCHO is authorized to consider loan applications that exceed relevant credit limits or the authorities of the DMC, as well as other matters within the authorities established by the Management Board.

Along with the process of decision-making via credit decision authorities mentioned above, there is an automated approach of decision procedures for potential borrowers whose income can be confirmed by the Independent Government body. This approach takes into account risk-profile of the potential borrower and allows minimizing the credit risk exposure in the decision-making procedures

Problem loans committee of the Head Office, branches

Are committees, the primary goal of which is implementation of the Bank's Credit Policy in terms of management, servicing and maintaining the repayment of the problem loans.

Authorized credit authorities of the Bank subsidiaries

Consideration and approval of the loan applications in the subsidiaries are performed by the Authorized credit authorities in accordance with the internal rules and regulations of the subsidiary. The loan applications exceeding the limits and the authorities have to be approved by the Board of Directors of the subsidiaries with the preliminary consideration by the relevant Credit committee according to the Bank's internal rules and regulations.

ALMC - ALMC is the committee, the primary goal of which is the profit maximization and limitation of the risks associated with banking activities related to raising and allocation of funds. The main tasks of the ALMC are: liquidity management, interest rate risk management, price risk and other banking risks management.

ALMC is also responsible for establishing country and counterparty limits. ALMC reports to the Board of Directors.

The Management Board

For loan applications exceeding the authorities of the Head Office Credit Committee, Branch Network Credit Committee, Retail Credit Committee of the Head Office, or exceeding the relevant limits of Branch Network Credit Committee, Retail Credit Committee of the Head Office have to be considered by the Management Board.

The Board of Directors

If the loan applications exceed 5% of the Bank's total equity or the potential borrower is a related party, such applications have to be considered by the Board of Directors.

Currency Risk

The Group is exposed to currency risk. Currency risk arises from open positions in foreign currencies and adverse movements of market exchange rates that may have a negative impact on the financial performance of the Group.

ALMC controls currency risk by management of the open currency position based on the estimations of KZT devaluation and other macroeconomic indicators, which gives the Group an opportunity to minimize losses from significant currency rates fluctuations of national and foreign currencies.

The Treasury Department performs daily monitoring of the Group's open currency position with the aim to comply with the requirements of the regulatory authority.

The Group is exposed to the effects of fluctuation in the prevailing foreign currency exchange rates (primarily USD) on its financial position, results of operations and cash flows, which are monitored daily. ALMC sets limits on the level of exposure by currencies within the authority approved by the Board of Directors. These limits also comply with the minimum requirements of the regulator authority.

The Group's exposure to foreign currency exchange rate risk follows:

| | 31 March 2014 (unaudited) | | | | |
|---|----------------------------------|------------------|----------------|-----------------------------|------------------|
| | KZT | USD | Euro | Other currencies | Total |
| FINANCIAL ASSETS: | | | | | |
| Cash and cash equivalents | 58,526 | 732,658 | 25,318 | 13,312 | 829,814 |
| Obligatory reserves | 19,096 | 33,981 | 738 | 1,147 | 54,962 |
| Financial assets at fair value through profit or loss | 1,066 | 580 | - | 91 | 1,737 |
| Amounts due from credit institutions | 21,351 | 4,558 | - | - | 25,909 |
| Available-for-sale investment securities | 172,095 | 197,501 | - | 3,618 | 373,214 |
| Loans to customers | 965,189 | 542,196 | 3,007 | 13,891 | 1,524,283 |
| Other financial assets | 6,495 | 503 | 67 | 114 | 7,179 |
| | <u>1,243,818</u> | <u>1,511,977</u> | <u>29,130</u> | <u>32,173</u> | <u>2,817,098</u> |
| FINANCIAL LIABILITIES: | | | | | |
| Amounts due to customers | 793,628 | 1,330,370 | 31,750 | 15,917 | 2,171,665 |
| Amounts due to credit institutions | 23,916 | 13,248 | 495 | 230 | 37,889 |
| Financial liabilities at fair value through profit or loss | 135 | - | - | - | 135 |
| Debt securities issued | 24,636 | 195,867 | - | - | 220,503 |
| Other financial liabilities | 9,369 | 26 | 56 | 152 | 9,603 |
| | <u>851,684</u> | <u>1,539,511</u> | <u>32,301</u> | <u>16,299</u> | <u>2,439,795</u> |
| Net balance sheet position | <u>392,134</u> | <u>(27,534)</u> | <u>(3,171)</u> | <u>15,874</u> | <u>377,303</u> |
| | 31 December 2013 | | | | |
| | KZT | USD | Euro | Other currencies | Total |
| FINANCIAL ASSETS: | | | | | |
| Cash and cash equivalents | 160,380 | 289,034 | 22,138 | 14,761 | 486,313 |
| Obligatory reserves | 23,693 | 19,313 | 583 | 687 | 44,276 |
| Financial assets at fair value through profit or loss | 806 | 478 | - | 50 | 1,334 |
| Amounts due from credit institutions | 23,293 | 2,515 | - | - | 25,808 |
| Available-for-sale investment securities | 174,393 | 173,354 | - | 2,805 | 350,552 |
| Loans to customers | 973,606 | 493,463 | 3,056 | 12,120 | 1,482,245 |
| Other financial assets | 3,534 | 247 | 47 | 151 | 3,979 |
| | <u>1,359,705</u> | <u>978,404</u> | <u>25,824</u> | <u>30,574</u> | <u>2,394,507</u> |
| FINANCIAL LIABILITIES: | | | | | |
| Amounts due to customers | 984,705 | 734,130 | 25,063 | 22,750 | 1,766,648 |
| Amounts due to credit institutions | 78,607 | 28,172 | 474 | 142 | 107,395 |
| Financial liabilities at fair value through profit or loss | 69 | - | - | - | 69 |
| Debt securities issued | 24,184 | 162,055 | - | 3,276 | 189,515 |
| Other financial liabilities | 8,051 | 25 | 58 | 114 | 8,248 |
| | <u>1,095,616</u> | <u>924,382</u> | <u>25,595</u> | <u>26,282</u> | <u>2,071,875</u> |
| Net balance sheet position | <u>264,089</u> | <u>54,022</u> | <u>229</u> | <u>4,292</u> | <u>322,632</u> |

The Group's principal cash flows are generated in KZT and USD. As a result, potential movements in the exchange rate between KZT and USD will affect the carrying values of the Group's USD denominated monetary assets and liabilities. Currency risk is assessed only in respect to balance sheet items, excluding off-balance sheet items. The actual sensitivity of the Group to fluctuations in exchange rates will be lower due to the fact that off-balance sheet position substantially neutralizes the balance sheet position.

Liquidity Risk

Liquidity risk is the risk resulting from the inability of the Group to provide funds for repayment of its obligations when they become due. The Group's liquidity risk arises when terms of assets on active operations and maturity dates of obligations do not match.

Short-term liquidity needs are managed by the Group's Treasury function collecting daily customers' cash inflow/outflow forecasts. Long-term liquidity management is performed by ALMC by analyzing longer term liquidity positions and making decisions on managing significant gaps through various available means.

In order to manage liquidity risk, the Group analyzes the financial assets and liabilities, and obligatory reserves taking into account payment schedules for loans issued to customers. The following tables provide an analysis of financial assets and liabilities grouped on the basis of the remaining period from the reporting date to the earliest of the contractual maturity date or available maturity date, except for financial assets at fair value through profit or loss which are included in the column "Less than 1 month" as they are available to meet the Group's short-term liquidity needs.

| | 31 March 2014 (unaudited) | | | | | |
|--|----------------------------------|----------------------|-------------------------------|---------------------|---------------------|------------------|
| | Less than 1 month | 1 to 3 months | 3 months to 1 year | 1 to 5 years | Over 5 years | Total |
| FINANCIAL ASSETS: | | | | | | |
| Cash and cash equivalents | 729,678 | 100,136 | - | - | - | 829,814 |
| Obligatory reserves | 31,159 | 4,603 | 14,133 | 2,708 | 2,359 | 54,962 |
| Financial assets at fair value through profit or loss | 1,737 | - | - | - | - | 1,737 |
| Amounts due from credit institutions | 3,879 | 32 | 5,231 | 16,767 | - | 25,909 |
| Available-for-sale investment securities | 10,128 | 9,406 | 15,079 | 247,990 | 90,611 | 373,214 |
| Loans to customers | 135,196 | 124,355 | 954,167 | 239,439 | 71,126 | 1,524,283 |
| Other financial assets | 3,428 | 147 | 352 | 3,135 | 117 | 7,179 |
| | <u>915,205</u> | <u>238,679</u> | <u>988,962</u> | <u>510,039</u> | <u>164,213</u> | <u>2,817,098</u> |
| FINANCIAL LIABILITIES: | | | | | | |
| Amounts due to customers | 1,212,906 | 233,920 | 632,131 | 60,706 | 32,002 | 2,171,665 |
| Amounts due to credit institutions | 29,678 | 344 | 2,138 | 1,943 | 3,786 | 37,889 |
| Financial liabilities at fair value through profit or loss | 135 | - | - | - | - | 135 |
| Debt securities issued | 307 | 3,666 | 4,987 | 125,829 | 85,714 | 220,503 |
| Other financial liabilities | 8,880 | 416 | 282 | 25 | - | 9,603 |
| | <u>1,251,906</u> | <u>238,346</u> | <u>639,538</u> | <u>188,503</u> | <u>121,502</u> | <u>2,439,795</u> |
| Net position | <u>(336,701)</u> | <u>333</u> | <u>349,424</u> | <u>321,536</u> | <u>42,711</u> | |
| Accumulated gap | <u>(336,701)</u> | <u>(336,368)</u> | <u>13,056</u> | <u>334,592</u> | <u>377,303</u> | |

| | 31 December 2013 | | | | | |
|--|------------------------------|----------------------|-------------------------------|---------------------|---------------------|------------------|
| | Less than 1 month | 1 to 3 months | 3 months to 1 year | 1 to 5 years | Over 5 years | Total |
| FINANCIAL ASSETS: | | | | | | |
| Cash and cash equivalents | 462,744 | 23,569 | - | - | - | 486,313 |
| Obligatory reserves | 25,666 | 3,095 | 11,145 | 2,360 | 2,010 | 44,276 |
| Financial assets at fair value through profit or loss | 1,334 | - | - | - | - | 1,334 |
| Amounts due from credit institutions | 2,784 | 1,539 | 5,183 | 16,297 | 5 | 25,808 |
| Available-for-sale investment securities | 11,292 | 20,090 | 31,346 | 221,720 | 66,104 | 350,552 |
| Loans to customers | 176,593 | 174,538 | 869,799 | 217,895 | 43,420 | 1,482,245 |
| Other financial assets | 3,499 | 217 | 64 | 140 | 59 | 3,979 |
| | <u>683,912</u> | <u>223,048</u> | <u>917,537</u> | <u>458,412</u> | <u>111,598</u> | <u>2,394,507</u> |
| FINANCIAL LIABILITIES: | | | | | | |
| Amounts due to customers | 954,509 | 126,847 | 531,262 | 121,948 | 32,082 | 1,766,648 |
| Amounts due to credit institutions | 99,191 | 2,945 | 627 | 1,141 | 3,491 | 107,395 |
| Financial liabilities at fair value through profit or loss | 69 | - | - | - | - | 69 |
| Debt securities issued | 2,377 | - | 5,329 | 109,368 | 72,441 | 189,515 |
| Other financial liabilities | 6,571 | 307 | 1,232 | 138 | - | 8,248 |
| | <u>1,062,717</u> | <u>130,099</u> | <u>538,450</u> | <u>232,595</u> | <u>108,014</u> | <u>2,071,875</u> |
| Net position | <u>(378,805)</u> | <u>92,949</u> | <u>379,087</u> | <u>225,817</u> | <u>3,584</u> | |
| Accumulated gap | <u>(378,805)</u> | <u>(285,856)</u> | <u>93,231</u> | <u>319,048</u> | <u>322,632</u> | |

Assets and liabilities are recorded on the basis of their contractual maturity and payment schedules. The Group possesses a right to unilaterally call back part of long-term loans provided to customers in a ten month period after proper notification would be issued by the Group.

A significant portion of the Group's liabilities is represented by customer term deposits, current accounts of corporate and retail customers and bonds.

Management believes that although a substantial portion of current accounts and customer deposits are on demand and mature in less than one month, diversification of these deposits by number and type of depositors, and the past experience of the Group indicate that these deposits provide a long-term and stable source of funding for the Group. Therefore an essential part of current accounts is considered as stable resources for the purposes of liquidity analysis and management.

29. SEGMENT ANALYSIS

The Group is managed and reported on the basis of two main operating segments. The Group's segments are strategic business units that offer different products and services which are managed separately.

Retail banking offers a range of personal banking, savings and mortgage products and services. Corporate banking offers business banking services principally to small and medium sized companies and commercial loans to larger corporate and commercial customers.

The products and services offered by each segment are:

Retail banking – representing private banking services, private customer current accounts, savings, deposits, investment savings products, custody, credit and debit cards, consumer loans and mortgages to individuals and cash and foreign currency related services.

Corporate banking – representing direct debit facilities, current accounts, deposits, overdrafts, loan and other credit facilities, foreign currency and trade finance products to legal entities.

Other – representing capital market services, insurance services, and documentary operations with guarantees issued and commercial letters of credit.

The segment information below is presented on the basis used by the Bank's Chairperson of the Management Board, who is the Group's chief operating decision maker, to evaluate performance, in accordance with IFRS 8. The Management of the Group reviews discrete financial information for each of its segments, including measures of operating results, assets and liabilities. The segments are managed primarily on the basis of their results, which excludes certain unallocated costs related to interest expense on debt securities issued and amounts due to credit institutions and operating expenses other than salaries and other employee benefits.

There were no transactions between business segments during the three months ended 31 March 2014 and 2013. Segment assets and liabilities exclude certain unallocated amounts. Unallocated assets include obligatory reserves, property and equipment and other unallocated assets. Unallocated liabilities include debt securities issued, amounts due to credit institutions and other unallocated liabilities.

Segment information for the main reportable business segments of the Group as at 31 March 2014 and 2013 and for the three months then ended is set out below:

| | Retail banking | Corporate banking | Other | Total |
|---|---------------------------|------------------------------|--------------|--------------|
| As at 31 March 2014 and for the three months then ended (unaudited) | | | | |
| External revenues | 36,795 | 43,513 | 4,535 | 84,843 |
| Total revenues | 36,795 | 43,513 | 4,535 | 84,843 |
| Total revenues comprise: | | | | |
| - Interest income | 16,397 | 34,719 | - | 51,116 |
| - Fee and commission income | 19,147 | 2,859 | - | 22,006 |
| - Net gain from financial assets and liabilities at fair value through profit or loss | - | - | 412 | 412 |
| - Net gain on foreign exchange operations | 1,251 | 1,885 | - | 3,136 |
| - Recovery of provision | - | 4,050 | - | 4,050 |
| - Insurance underwriting income and other income | - | - | 4,123 | 4,123 |
| Total revenues | 36,795 | 43,513 | 4,535 | 84,843 |
| - Interest expense on amounts due to customers | (10,537) | (3,956) | - | (14,493) |
| - Impairment charge | (2,175) | 1,667 | - | (508) |
| - Fee and commission expense | (268) | (1,690) | - | (1,958) |
| - Salaries and other employee benefits | (1,558) | (6,482) | - | (8,040) |
| - Advertisement expenses | (149) | - | - | (149) |
| - Net realized loss from available- for-sale investment securities | - | - | (361) | (361) |
| Segment result | 22,108 | 33,052 | 4,174 | 59,334 |
| Unallocated costs: | | | | |
| - Interest expense from debt securities issued and amounts due to credit institutions | | | | (4,552) |
| - Insurance claims incurred, net of reinsurance | | | | (2,674) |
| - Unallocated operating expenses | | | | (5,538) |
| Income before income tax expense | | | | 46,570 |
| Income tax expense | | | | (8,653) |
| Net Income | | | | 37,917 |
| Total segment assets | 424,398 | 1,955,607 | 374,976 | 2,754,981 |
| Unallocated assets | | | | 164,074 |
| Total assets | | | | 2,919,055 |
| Total segment liabilities | (893,666) | (1,277,999) | (119) | (2,171,784) |
| Unallocated liabilities | | | | (318,336) |
| Total liabilities | | | | (2,490,120) |
| Other segment items: | | | | |
| Capital expenditure (unallocated) | | | | (1,056) |
| Depreciation and amortization expense (unallocated) | | | | (1,484) |

| | Retail banking | Corporate banking | Other | Total |
|---|-------------------|----------------------|---------|-------------|
| As at 31 March 2013 and for the three months then ended (unaudited) | | | | |
| External revenues | 18,981 | 38,135 | 8,544 | 65,660 |
| Total revenues | 18,981 | 38,135 | 8,544 | 65,660 |
| Total revenues comprise: | | | | |
| - Interest income | 13,202 | 29,860 | - | 43,062 |
| - Fee and commission income | 5,306 | 7,134 | - | 12,440 |
| - Net gain from financial assets and liabilities at fair value through profit or loss | - | - | 896 | 896 |
| - Net realized gain from available-for-sale investment securities | - | - | 177 | 177 |
| - Net gain on foreign exchange operations | 473 | 699 | - | 1,172 |
| - Insurance underwriting income and other income | - | - | 7,471 | 7,471 |
| - Recovery of provision | - | 442 | - | 442 |
| Total revenues | 18,981 | 38,135 | 8,544 | 65,660 |
| - Interest expense on amounts due to customers | (9,635) | (3,727) | - | (13,362) |
| - Impairment charge | (123) | (2,140) | - | (2,263) |
| - Fee and commission expense | (307) | (1,212) | - | (1,519) |
| - Salaries and other employee benefits | (1,679) | (6,562) | - | (8,241) |
| - Advertisement expenses | (193) | - | - | (193) |
| Segment result | 7,044 | 24,494 | 8,544 | 40,082 |
| Unallocated costs: | | | | |
| - Interest expense from debt securities issued and amounts due to credit institutions | | | | (6,203) |
| - Insurance claims incurred, net of reinsurance | | | | (5,878) |
| - Unallocated operating expenses | | | | (4,667) |
| Income before income tax expense | | | | 23,334 |
| Income tax expense | | | | (4,067) |
| Net income | | | | 19,267 |
| Total segment assets | 367,652 | 1,622,548 | 363,880 | 2,354,080 |
| Unallocated assets | | | | 164,203 |
| Total assets | | | | 2,518,283 |
| Total segment liabilities | (747,758) | (1,013,681) | (3,915) | (1,765,354) |
| Unallocated liabilities | | | | (396,873) |
| Total liabilities | | | | (2,162,227) |
| Other segment items: | | | | |
| Capital expenditure (unallocated) | | | | (1,400) |
| Depreciation and amortization expense (unallocated) | | | | (1,570) |

Geographical information

Information for the main geographical areas of the Group is set out below as at 31 March 2014 and 31 December 2013 and for the three-months ended 31 March 2014 and 2013.

| | Kazakhstan | OECD | Non-OECD | Total |
|----------------------------------|-------------------|-------------|-----------------|--------------|
| 31 March 2014 (unaudited) | | | | |
| Total assets | 2,284,996 | 528,711 | 105,348 | 2,919,055 |
| 31 December 2013 | | | | |
| Total assets | 2,071,205 | 333,259 | 101,950 | 2,506,414 |
| Three months ended | | | | |
| 31 March 2014 (unaudited) | | | | |
| External revenues | 81,982 | 944 | 1,917 | 84,843 |
| Capital expenditure | (1,056) | - | - | (1,056) |
| Three months ended | | | | |
| 31 March 2013 (unaudited) | | | | |
| External revenues | 63,425 | 857 | 1,378 | 65,660 |
| Capital expenditure | (1,400) | - | - | (1,400) |

External revenues, assets and credit related commitments have generally been allocated based on domicile of the counterparty. Cash on hand, property and equipment and capital expenditure have been allocated based on the country in which they are physically held.

30. FAIR VALUES OF FINANCIAL INSTRUMENTS

IFRS defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Fair value of the Group's financial assets and financial liabilities measured at fair value on a recurring basis

Some of the Group's financial assets and financial liabilities are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets and financial liabilities are determined (in particular, the valuation technique(s) and inputs used).

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs). This level includes unlisted equity securities.

Financial assets and financial liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurements. Management assessment of the significance of a particular input to the fair value measurements requires judgment, and may affect the valuation of the assets and liabilities being measured and their placement within the fair value hierarchy.

The Group considers that the accounting estimate related to valuation of financial instruments where quoted markets prices are not available is a key source of estimation uncertainty because: (i) it is highly susceptible to change from period to period because it requires management to make assumptions about interest rates, volatility, exchange rates, the credit rating of the counterparty, valuation adjustments and specific feature of the transactions and (ii) the impact that recognizing a change in the valuations would have on the assets reported on its consolidated statement of financial position as well as its profit/(loss) could be material.

The tables below summarizes the Group's financial assets and liabilities held at fair value by valuation methodology at 31March 2014 and 31 December 2013, before any allowances for impairment losses:

| Financial Assets/Liabilities | Fair value hierarchy | | Valuation technique(s) and key input(s) | Significant unobservable input(s) | Relationship of unobservable inputs to fair value | |
|---|----------------------|------------------|---|--|---|---|
| | 31 March 2014 | 31 December 2013 | | | | |
| Non-derivative financial assets at fair value through profit or loss (Note 7) | 1,444 | 1,025 | Level 1 | Quoted bid prices in an active market. | Not applicable | Not applicable |
| Derivative financial assets at fair value through profit or loss excluding options (Note 7) | 48 | 58 | Level 2 | Discounted cash flows. Future cash flows are estimated based on forward exchange rates (from observable forward exchange rates at the end of the reporting period). | Not applicable | Not applicable |
| Derivative financial assets at fair value through profit or loss - options (Note 7) | 245 | 251 | Level 2 | Binominal model with primary data based on average price without using maximum and minimum values from KASE. Discounted cash flows. | Not applicable | Not applicable |
| Derivative financial liability at fair value through profit or loss excluding options (Note 7) | (135) | (69) | Level 2 | Discounted cash flows. Future cash flows are estimated based on forward exchange rates (from observable forward exchange rates at the end of the reporting period). | Not applicable | Not applicable |
| Non-derivative available-for-sale investment securities (Note 9) | 369,719 | 348,498 | Level 1 | Quoted bid prices in an active market. | Not applicable | Not applicable |
| Non-derivative available-for-sale investment securities included in bonds of foreign organizations (Note 9) | 2,393 | 931 | Level 2 | Discounted cash flows. Future cash flows discounted using LIBOR adjusted for credit risk of the issuer obtained from available sources | Not applicable | Not applicable |
| Non-derivative available-for-sale investment securities – unquoted equity securities (Note 9) | 1,102 | 1,123 | Level 3 | Valuation model based on internal rating model | Percentage discount | The greater discount - the smaller fair value |

There were no transfers between Level 1 and 2 during the three months ended 31 March 2014 and 2013.

| | | Available-for-sale investment securities |
|---------------------------------|-------------------------|---|
| | | Unquoted equity securities (Level 3) |
| | 31 December 2012 | 1,242 |
| Total gains or losses | | (41) |
| - to profit or loss | | (27) |
| - in other comprehensive income | | (14) |
| Redemption/sale | | (78) |
| | 31 March 2013 | <u>1,082</u> |
| | 31 December 2013 | 1,123 |
| Total gains or losses | | - |
| Redemption/sale | | (21) |
| | 31 March 2014 | <u>1,102</u> |

31. RELATED PARTY TRANSACTIONS

Related parties or transactions with related parties are assessed in accordance with IAS 24 “Related Party Disclosures”. Related parties may enter into transactions which unrelated parties might not. Transactions between related parties are generally effected on the same terms, conditions and amounts as transactions between unrelated parties.

Considering each possible related party not only their legal status is taken into account but also the substance of the relationship between these parties.

The Group had the following balances outstanding as at 31 March 2014 and 31 December 2013 with related parties:

| | 31 March 2014 (unaudited) | | 31 December 2013 | |
|---|--------------------------------------|---|-----------------------------------|---|
| | Related party balances | Total category as per financial statements caption | Related party balances | Total category as per financial statements caption |
| Loans to customers before allowance for impairment losses | 6,599 | 1,874,731 | 6,852 | 1,805,556 |
| - <i>entities with joint control or significant influence over the entity</i> | 5,903 | | 5,948 | |
| - <i>other related parties</i> | 696 | | 904 | |
| Allowance for impairment losses | (85) | (350,448) | (216) | (323,311) |
| - <i>entities with joint control or significant influence over the entity</i> | (73) | | (202) | |
| - <i>other related parties</i> | (12) | | (14) | |
| Amounts due to customers | 107,090 | 2,171,665 | 101,562 | 1,766,648 |
| - <i>the parent</i> | 66,909 | | 60,184 | |
| - <i>entities with joint control or significant influence over the entity</i> | 28,595 | | 33,546 | |
| - <i>associates</i> | 50 | | 27 | |
| - <i>key management personnel of the entity or its Parent</i> | 3,036 | | 2,602 | |
| - <i>other related parties</i> | 8,500 | | 5,203 | |

Included in the interim consolidated income statement and in the interim statement of other comprehensive income for the three months ended 31 March 2014 and 2013 are the following amounts which arose due to transactions with related parties:

| | Three months ended 31 March 2014 (unaudited) | | Three months ended 31 March 2013 (unaudited) | |
|---|---|---|---|---|
| | Related party transactions | Total category as per financial statements caption | Related party transactions | Total category as per financial statements caption |
| Interest income | 164 | 51,116 | 230 | 43,062 |
| - <i>entities with joint control or significant influence over the entity</i> | 154 | | 202 | |
| - <i>other related parties</i> | 10 | | 28 | |
| Interest expense | (1,022) | (19,046) | (695) | (19,564) |
| - <i>the Parent</i> | (962) | | (651) | |
| - <i>key management personnel of the entity or its Parent</i> | (39) | | (29) | |
| - <i>other related parties</i> | (21) | | (15) | |

| | Three months ended 31 March 2014 (unaudited) | | Three months ended 31 March 2013 (unaudited) | |
|---|---|---|---|---|
| | Related party transactions | Total category as per financial statements caption | Related party transactions | Total category as per financial statements caption |
| Key management personnel compensation: | 103 | 8,040 | 93 | 8,241 |
| - <i>short-term employee benefits</i> | 103 | | 93 | |

32. SUBSEQUENT EVENTS

On 25 April 2014, at the annual shareholders meeting, the shareholders made the decision to pay out dividend for common shares of 1.70 tenge per one common share outstanding and to pay out dividends on preferred shares in the total amount of KZT 1,857 million. The approved date for common shares dividend payment is 2 June 2014. The approved period for preferred shares dividend payment is from 12 to 16 May 2014.

On 28 April 2014, the Bank repurchased 6,232,399 of its own preferred shares from Samruk-Kazyna at a price of KZT 200.28 per share for KZT 1,248 million. As a result, the Group has recorded KZT 1,461 million as a cost of acquired treasury shares (including KZT 212 million as fair value of option). After the repurchase, Samruk-Kazyna continues owning 100 preferred shares of the Bank. This repurchase was realized on the conditions of the option agreement signed on 22 April 2009 between the Parent of the Group and Samruk-Kazyna in respect to preferred shares of the Bank.