



Consolidated Financial Statements for the year ended 31 December 2019

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«КПМГ Аудит» жауапкершілігі шектеулі серіктестік Қазақстан А25D6Т5 Алматы, Достық д-лы 180, Тел./факс 8 (727) 298-08-98 KPMG Audit LLC A25D6T5 Almaty, Kazakhstan 180 Dostyk Avenue, E-mail: company@kpmg.kz

# Independent Auditors' Report

# To the Shareholders and Board of Directors of Joint Stock Company Bank CenterCredit

#### **Opinion**

We have audited the consolidated financial statements of Joint Stock Company Bank CenterCredit and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position as at 31 December 2019, the consolidated statements of profit or loss, comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2019, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Republic of Kazakhstan, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the International Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

«КПМГ Аудит» ЖШС, Қазақстанда тіркелген жауапкершілігі шектеулі серіктестік, Швейцария заңнамасы бойынша тіркелген KPMG International Cooperative ("KPMG International") қауымдастығына кіретін КРМG тәуелсіз фирмалар желісінің мүшесі.

KPMG Audit LLC, a company incorporated under the Laws of the Republic of Kazakhstan, a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.



## Joint Stock Company Bank CenterCredit Independent Auditors' Report

#### Expected credit losses ('ECL') for loans to customers

Please refer to Notes 3 (n) and 17 in the consolidated financial statements.

#### The key audit matter

#### How the matter was addressed in our audit

Loans to customers and banks represent 67% of total assets and are stated net of allowance for expected credit losses ('ECL') that is estimated on a regular basis and is sensitive to assumptions used.

The Group applies ECL valuation models, which require management to apply professional judgement and to make assumptions related to the following key areas:

- timely identification of significant increase in credit risk and default events related to loans to customers (allocation between stages 1, 2 and 3 in accordance with the IFRS 9);
- assessment of probability of default (PD) and loss given default (LGD);
- assessment of expected cash flows forecast for Stage 3 loans, including key assumptions on collateral realisation periods.

Due to the significant volume of loans to customers and the related estimation uncertainty in estimating of allowance for ECL, this area is a key audit matter.

We analysed the key aspects of the Group's methodology and policies related to ECL estimate for compliance with the requirements of IFRS 9, including involvement of our own specialists in financial risks management.

To analyse adequacy of professional judgement and assumptions made by the management in relation to allowance for ECL estimate, we performed the following procedures:

- For loans to corporate clients we assessed and tested the design and operating effectiveness of the controls over allocation of loans into Stages.
- For a sample of loans to corporate clients, for which a potential change in ECL estimate may have a significant impact on the consolidated financial statements we tested whether Stages are correctly assigned by the Group by analysing financial and non-financial information, as well as assumptions and professional judgements, applied by the Group.
- For a sample of loans to corporate clients, we tested the correctness of data inputs for PD calculation.
- For a sample of Stage 3 loans to corporate clients, where ECL are assessed individually we critically assessed assumptions used by the Group to forecast future cash flows, including the estimated value of realisable collateral and their expected realization periods based on our understanding of historical experience and planned measures agreed with the regulator to enhance the collection process and publicly available market information.
- For loans to individuals we tested the design and operating effectiveness of controls over timely reflection of delinquency events in the underlying systems.
- We agreed input data for the model used to assess ECL for loans to individuals to underlying documents and checked whether these loans have been correctly allocated into Stages on a sample basis.
- We assessed general predictive capability of the models used by the Group to assess ECL by comparing the estimates made as at 1 January 2019 with actual results for 2019.



#### Joint Stock Company Bank CenterCredit Independent Auditors Report Page 3

We paid special attention to the results of Asset Quality Review (AQR) inspection performed by the National Bank of the Republic of Kazakhstan to ensure transparency of financial position of the second-tier banks. We analysed AQR results and assessed whether ECL allowance balances should be reassessed as a result of AQR inspection.

We also assessed whether the consolidated financial statements disclosures appropriately reflect the Group's exposure to credit risk.

## Going concern considerations related to the COVID-19 outbreak

Please refer to Notes 2 (d) and 34 in the consolidated financial statements.

#### The key audit matter

The Group's consolidated financial statements are prepared on a going concern basis.

The World Health Organization declared on 11 March 2020 the coronavirus (COVID-19) outbreak a pandemic. The Russian government authorities has taken a number of measures to counter the effects of the outbreak, including border closures, quarantine, severe limitations imposed on cross-border and domestic transportation, ban on social, cultural, leisure or sport events. As a result, the Group was forced to temporarily transfer part of its personnel to working from home and adjust operating plans.

The Group's going concern assessment was based on cash flow forecasts which in management's view support the assertion that the Group will have sufficient resources to continue in operational existance for the foreseeable future.

As part of the assessment, management also considered a number of actions aimed at alleviating the potential disruption to the Group's business and liquidity position.

#### How the matter was addressed in our audit

As part of our audit, we performed the following procedures:

We obtained understanding of the Group's business planning process and tested the design, implementation of its key internal controls over the assessment of the Group's ability to continue as a going concern, including those over preparation of cash flow forecasts used in the assessment.

We analysed management's assessment of the going concern basis of accounting, including their evaluation of business and liquidity risks arising from the COVID-19 outbreak, and plans for further actions in response to the risks identified. As part of the procedure we also made corroborating inquiries of the Chairman of the Management Board.

We tested the reasonableness and feasibility of the plans for future actions in order to alleviate the effects of the outbreak by performing the following:

- Testing of key assumptions used to generate looking-forward financial Information for different scenarios of situation development. In the first place we assessed changes in a loan portfolio and portfolio of customer accounts as at 31 March 2020 in accordance with our understanding of the Group's operations, including their impact on the capital adequacy ratios;
- Sensitivity analysis of the Group's ability to continue as a going concern to changes in the above-mentioned key assumptions as well as analysis of existence of evidence of the management prejudice in forming this assessment.

We also considered whether any additional relevant facts or information have become available since the date on which the management made its assessment.

We evaluated the adequacy of the Group's disclosures in respect of the going concern assessment and any related uncertainties in the consolidated financial statements.



#### Joint Stock Company Bank CenterCredit Independent Auditors' Report Page 4

This assessment covers a number of scenarios specified in Note 2(d).

The COVID-19 pandemic is an unprecedented challenge for the global economy, and at the date of the consolidated financial statements, its effects are subject to a significant degree of uncertainty. The Group's use of the going concern basis of accounting is a key audit matter due to high level of management judgment and required inherent uncertainty involved forecasting forecasting and evaluating financial impact of current economic environment and measures planned by the Group.

#### **Other Information**

Management is responsible for the other information. The other information comprises the information included in the Annual Report of the Group for 2019 but does not include the consolidated financial statements and our auditors' report thereon. The Annual Report of the Group for 2019 is expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or bus ness activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



#### Joint Stock Company Bank CenterCredit Independent Auditors' Report Page 6

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is:

Assel Urdabayeva
Certified Auditor
of the Republic of Kazakhstan,
Auditor's Qualification Certificate
No. MΦ-0000096 of 27 August 2012

#### **KPMG Audit LLC**

State Licence to conduct audit # 0000021 dated 6 December 2006 issued by the Ministry of Finance of the Republic of Kazakhstan

Sergey Dementyev General Director of

General Director of CPMG Audit LLC acting on the basis of the Charter

30 April 2020

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge, except for earnings per share which is expressed in tenge)

	Note	For the year ended 31 December 2019	For the year ended 31 December 2018
Interest income calculated using effective interest rate method		119,509	
Other interest income		,	110,110
Interest expense		1,472	1,593
Net interest income before expected credit loss allowance on		(62,004)	(65,855)
interest-bearing assets	5	58,977	45,848
Expected credit loss allowance on interest bearing assets	6	(41,657)	(30,814)
Net interest income		17,320	15,034
Fee and commission income	7	26,482	24,554
Fee and commission expense	7	(7,720)	(4,387)
Net fee and commission income		18,762	20,167
Net gain on financial instruments at fair value through profit or loss  Net gain on sale and repayment of financial assets measured at fair value	8	1,150	4,067
through other comprehensive income		1,031	629
Net foreign exchange gain	9	5,237	2,890
Charge of allowance for expected credit losses on other financial assets		(1,265)	(1,339)
Charge of provision for credit related commitments		(5)	(23)
Impairment loss on other financial assets	19	(880)	-
Other (expenses)/income		(231)	1,368
Net non-interest income		23,799	27,759

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge, except for earnings per share which is expressed in tenge)

	Note	Year ended 31 December 2019	Year ended 31 December 2018
Operating income	_	41,119	42,793
Operating expenses	10	(38,746)	(31,232)
Operating income before income tax		2,373	11,561
Income tax expense	11	(389)	(2,392)
Profit for the year	_	1,984	9,169
Attributable to:			
Owners of the Parent Bank		1,984	9,116
Non-controlling interest		-	53
	_	1,984	9,169
Earnings per share			
Basic (KZT)	12	12.29	56.55
Diluted (KZT		12.28	54.07

The consolidated financial statements as set out on pages 9 to 107 were approved by Management Board on 30 April 2020 and were signed on its behalf by:

G.A Khussainov

Chairman of the Management Board

30 April 2020 Almaty, Kazakhstan Ye.A. Assylbek Deputy Chairman of the

Management Board, member

30 April 2020 Almaty, Kazakhstan A.T. Nurgaliyeva Chief Accountant

30 April 2020 Almaty, Kazakhstan

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge, except for earnings per share which is expressed in tenge)

	Year ended 31 December 2019	Year ended 31 December 2018
PROFIT FOR THE YEAR	1,984	9,169
OTHER COMPREHENSIVE INCOME		
Items that are or may be reclassified subsequently to profit or loss:		
Net gain/(loss) resulting on revaluation of available-for-sale investments during the period (net of tax – KZT nil)  Reclassification adjustment relating to investment securities disposed of during the	5,096	(1,462)
period (net of tax – KZT nil)	(1,031)	(629)
Total items that are or may be reclassified subsequently to profit or loss	4,065	(2,091)
OTHER COMPREHENSIVE INCOME AFTER INCOME TAX	4,065	(2,091)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	6,049	7,078
Attributable to:		
Owners of the Parent Bank	6,049	7,025
Non-controlling interest	=	53
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	6,049	7,078

The consolidated financial statements as set out on pages 9 to 107 were approved by Management Board on 30 April 2020 and were signed on its behalf by:

G.A. Khassainov Chairman of the Management Board

30 April 2020 Almaty, Kazakhstan Ye.A. Assylbek

Deputy Chairman of the Management Board, member

30 April 2020 Almaty, Kazakhstan A.T. Nurgaliyeva Chief Accountant

30 April 2020 Almaty, Kazakhstan

## CONSOLIDATED STATEMENT OF FINANCAL POSITION AS AT 31 DECEMBER 2019

(in millions of Kazakhstani tenge, unless otherwise stated)

ASSETS:  Cash and cash equivalents Financial instruments at fair value through profit or loss Held by the Group Pledged under sale and repurchase agreement Investment securities	Note	2019 158,868 12,241 7,148	2018 175,413
Financial instruments at fair value through profit or loss Held by the Group Pledged under sale and repurchase agreement Investment securities	14 14	12,241	175,413
Financial instruments at fair value through profit or loss Held by the Group Pledged under sale and repurchase agreement Investment securities	14 14	12,241	175,412
Held by the Group Pledged under sale and repurchase agreement Investment securities	14		
Pledged under sale and repurchase agreement Investment securities	14		40.088
Investment securities		1112	2,588
	15	164,897	177,790
Due from banks	16	9,102	31,292
Loans to customers and banks	17	9,102	31,292
Loans to corporate customers	17	554,705	575 52
Loans to retail customers		427,685	575,531
Current income tax assets			393,153
Property, plant and equipment and intangible assets	18	2,713	1,211
Other assets	19	41,056	38,583
TOTAL ASSETS	19 _	82,024	82,111
OTAL ASSETS	_	1,460,439	1,517,760
JABILITIES AND EQUITY			
ОБЯЗАТЕЛЬСТВА:			
Financial instruments at fair value through profit or loss	14	_	12,668
Due to banks and financial institutions	20	113,656	125,650
Customer and bank accounts	21	115,050	123,030
Due to corporate customers	21	414,482	490,723
Due to retail customers		544,463	583,807
Debt securities issued	22	81,883	
Deferred income tax liabilities	11	9,677	70,147 9,099
Subordinated bonds	23	61,342	
Other liabilities	24		71,915
OTAL LIABILITIES		121,847 1,347,350	46,653 <b>1,410,662</b>
10 XXXIII X	_		1,410,002
Equity: Equity attributable to owners of the Parent Bank:			
Share capital	25	E7 0/E	EE (00
Fair value reserve for securities	23	57,865	57,600
Property revaluation reserve		559	(3,506
Retained earnings		4,225	4,347
Actanica carmings	_	50,440	48,280
Total equity attributable to owners of the Farent Bank		113,089	106,721
Non-controlling interest			377
otal equity	· ·	113,089	107,098
OTAL LIABILITIES AND EQUITY	_	1,460,439	1,517,760
Book value per ordinary share (KZT)	12	672	626
Book value per preference share (KZT)	12	297	300

The consolidated financial statements as set out on pages 9 to 107 were approved by Management Board on 30 April 2020 and were signed on its behalf by:

G.A. Khassainov Chairman of the Management Board

30 April 2020 Almaty, Kazakhstan Ye.A. Assylbek

Deputy Chairman of the Management Board, member

30 April 2020 Almaty, Kazakhstan A.T. Nurgaliyeva Chief Accountant

30 April 2020 Almaty, Kazakhstan

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019 (in millions of Kazakhstani tenge, unless otherwise stated)

	Share	Fair value	Property revaluation	Retained	Total equity attributable to owners of the	Non-controlling	
	capital	reserve	reserve	earnings	Parent Bank	interest	Total equity
Balance at 1 January 2018	69,569	(1,415)	4,444	39,067	111,665	396	112,061
Total comprehensive income							
Profit for the year	-	-	-	9,116	9,116	53	9,169
Other comprehensive income							
Items that are or may be reclassified subsequently to profit or loss:							
Net change in fair value	-	(2,091)	-	-	(2,091)	<del></del>	(2,091)
Total items that are or may be reclassified subsequently to profit or							
loss		(2,091)			(2,091)		(2,091)
Total other comprehensive income		(2,091)	<u> </u>		(2,091)		(2,091)
Total comprehensive income for the year		(2,091)	••	9,116	7,025	53	7,078
Other movements in equity							
Transfer of the amount from revaluation resulting from depreciation							
and disposals			(97)	97		<u> </u>	
Total other movements in equity			(97)	97		_	_
Transactions with owners recorded directly in equity							
Treasury shares purchased (Note 25)	(11,969)	<u> </u>			(11,969)		(11,969)
Total transactions with owners	(11,969)	_	-	-	(11,969)	<u> </u>	(11,969)
Change in non-controlling interest			-	-	-	(72)	(72)
31 December 2018	57,600	(3,506)	4,347	48,280	106,721	377	107,098

#### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge, unless otherwise stated)

Balance at 1 January 2019 Total comprehensive income Profit for the year Other comprehensive income Items that are or may be reclassified subsequently to profit or loss: Net change in fair value Total items that are or may be reclassified subsequently to profit or loss:  Total items that are or may be reclassified subsequently to profit or loss:	Total equity
Profit for the year 1,984 1,984 -  Other comprehensive income  Items that are or may be reclassified subsequently to profit or loss:  Net change in fair value - 4,065 - 4,065 - 4,065 -	107,098
Other comprehensive income  Items that are or may be reclassified subsequently to profit or loss:  Net change in fair value  - 4,065 - 4,065 - 4,065	
Items that are or may be reclassified subsequently to profit or loss:  Net change in fair value  - 4,065 - 4,065 - 4,065	1,984
Net change in fair value - 4,065 4,065 -	
Total items that are or may be reclassified subsequently to profit or	4,065
loss 4,065 4,065	4,065
Total other comprehensive income - 4,065 4,065	1,065
Total comprehensive income for the year - 4,065 - 1,984 6,049 -	6,049
Other movements in equity	5 A , , , (1
Transfer of the amount from revaluation resulting from depreciation	
and disposals	- 4]
Total other movements in equity (122) 122	-
Transactions with owners recorded directly in equity	
Treasury shares issued (Note 25) 954 954 -	954
Treasury shares purchased (Note 25) (689) (689) -	(689)
Total transactions with owners 265 265 -	265
Change in non-controlling interest 54 54 (377)	(323)
31 December 2019 57,865 559 4,225 50,440 113,089 -	113,089

The consolidated financial statements as set out on pages 9 to 107 were approved by Management Board on 30 April 2020 and were signed on its behalf by:

G.A. Khussainov #

Chairman of the Management Board

30 April 2020 Almaty, Kazakhstan Ye.A. Assylbek

Deputy Chairman of the Management Board, member A.T. Nurgaliyeva **Chief Accountant** 

30 April 2020

Almaty, Kazakhstan

30 April 2020 Almaty, Kazakhstan

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge, unless otherwise stated)

	Year ended 31 December 2019	Year ended 31 December 2018
CASH FLOWS FROM OPERATING ACTIVITIES:		
Interest received	116,254	102,047
Interest paid	(62,525)	(62,448)
Services fee and commission received	26,482	24,554
Services fee and commission paid	(7,892)	(4,886)
Net payments on derivative instrument transactions	929	(413)
Net foreign exchange gain	5,545	5,967
Other (payments)/income receipts	(231)	(277)
Operating expenses paid	(35,509)	(29,140)
Cash flow from operating activities before changes in operating assets and liabilities	43,053	35,404
Changes in operating assets:		
Financial instruments at fair value through profit or loss	23,504	(4,631)
Due from banks	2,967	(18,199)
Loans to customers and banks	34,124	(117,046)
Other assets	836	(1,956)
Changes in operating liabilities:		,
Financial instruments at fair value through profit or loss	(12,668)	<u></u>
Due to banks and financial institutions	(11,364)	21,719
Customer and bank accounts	(112,556)	29,744
Other liabilities	2,946	963
Cash flows used in operating activities before tax	(29,158)	(54,002)
Income tax paid	(1,314)	(461)
Net cash flows used in operating activities	(30,472)	(54,463)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from repayment and sale of investment securities	646,711	535,422
Purchase of investment securities	(628,774)	(553,383)
Acquisition of property, plant and equipment and intangible assets	(7,287)	(6,074)
Proceeds from sale of property, plant and equipment	1,948	(0,0,1)
Net cash flows from/ (used in) investing activities	12,598	(24,035)

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge, unless otherwise stated)

	Year ended 31 December 2019	Year ended 31 December 2018
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from treasury shares issued/(repurchased), net	265	(11,969)
Proceeds from debt securities issued	34,701	54,230
Repurchase and repayment of debt securities issued	(21,701)	_
Receipts from subordinated bonds	400	5,507
Repayment of subordinated bonds	(11,879)	(6,000)
Net cash flows from financing activities	1,786	41,768
Effect of changes in foreign exchange rate fluctuations on cash and cash equivalents	(457)	24,087
NET DECREASE IN CASH AND CASH EQUIVALENTS	(16,545)	(12,643)
CASH AND CASH EQUIVALENTS, beginning of the year	175,413	188,056
CASH AND CASH EQUIVALENTS, end of the year (Note 13)	158,868	175,413

The consolidated financial statements as set out on pages 9 to 107 were approved by Management Board on 30 April 2020 and were signed on its behalf by:

G.A. Khussainov Chairman of the Management Board

Secol

30 April 2020 Almaty, Kazakhstan Ye.A. Assylbek

Deputy Chairman of the Management Board, member

30 April 2020 Almaty, Kazakhstan A.T. Nurgaliyeva Chief Accountant

30 April 2020 Almaty, Kazakhstan

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 1. INTRODUCTION

#### (a) Principal activity

JSC Bank CenterCredit (the "Bank") is a Joint Stock Company, which has been incorporated and carrying out its operations in the Republic of Kazakhstan since 1983. The Bank is regulated by the legislation of the Republic of Kazakhstan. The National Bank of the Republic of Kazakhstan (the "NBRK") is a regulatory authority of the Bank. The Bank conducts its business under the license number 1.2.25/195/34, renewed on 28 January 2015.

The Bank's principal activity consists of commercial banking activities, trading with securities, foreign currencies and derivative instruments, loan origination activities and guarantees.

The Bank is a member of the Kazakhstan Deposit Insurance Fund.

The registered address is 38, Al Farabi Ave., Almaty, Republic of Kazakhstan.

As at 31 December 2019 and 31 December 2018, the Bank had 19 branches in the Republic of Kazakhstan.

The Bank is a parent company of a banking group (the "Group"), which consists of the following subsidiaries consolidated in its consolidated financial statements:

	Ownership	interest		
Name	Country of operation	31 December 2019	31 December 2018	Activity
LLP BCC-SAOO JSC BCC Invest LLP Center Leasing	Republic of Kazakhstan Republic of Kazakhstan Republic of Kazakhstan	100% 100% 90.75%	100% 97.63% 90.75%	Management of distressed assets Brokerage and dealer activity Finance lease

As at 31 December 2019 and 2018, the number of ordinary shares was allocated as follows:

nn n · ·	31 December 2019 %	31 December 2018 %
B.R. Baiseitov V.S. Lee	47.93	48.07
D.R. Amankulov	10.40	10.05
	5.90	5.98
Other (individually hold less than 5%)	35.77	35.90
	100.00	100.00

During 2019, as part of the additional capitalisation, the Bank placed 3,181,111 ordinary shares for the amount of KZT 954,333,300.

The consolidated financial statements were authorised for issue by the Management Board of JSC Bank CenterCredit on 30 April 2020.

#### (b) Kazakhstan business environment

The Group's operations are primarily located in Kazakhstan. Consequently, the Group is exposed to the economic and financial markets of Kazakhstan which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development, but are subject to varying interpretations and frequent changes which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in Kazakhstan. In addition, the first months of 2020 have seen significant global market turmoil triggered by the outbreak of the COVID-19 (Note 34). Together with other factors, this has resulted in a sharp decrease in the oil price and the stock market indices, as well as a continuing depreciation of the Kazakhstan Tenge. These developments are further increasing the level of uncertainty in the Kazakhstan business environment.

The consolidated financial statements reflect the management's assessment of the impact of the Republic of Kazakhstan business environment on the operations and the financial position of the Group. The future business environment may differ from management's assessment.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 2. BASIS OF PREPARATION

#### (a) Statement of compliance

The accompanying consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS).

#### (b) Basis of measurement

The consolidated financial statements are prepared on the historical cost basis except that financial instruments at fair value through profit or loss and at fair value through other comprehensive income are stated at fair value and buildings and constructions are measured at fair value, which increase is stated in the revaluation property reserve.

#### (c) Functional and presentation currency

The functional currency of the Bank and its subsidiaries is the Kazakhstan Tenge (KZT) as, being the national currency of the Republic of Kazakhstan, it reflects the economic substance of the majority of underlying events and circumstances relevant to them.

The KZT is also the presentation currency for the purposes of these consolidated financial statements.

Financial information presented in KZT is rounded to the nearest million.

### (d) Assessment of the Group's ability to continue as a going concern

The accompanying consolidated financial statements have been prepared on assumption that the Group will continue as a going concern.

In March 2020, coronavirus infection COVID-19 was declared a pandemic. Many countries worldwide have taken measures to limit cross-border traffic and in some cases to close the borders and declared quarantine as response measures to curb and reduce spreading of the virus.

On 15 March 2020 the Government of the Republic of Kazakhstan declared a state of emergency, which was subsequently extended until 30 April 2020 in response to global COVID-19 pandemic. To reduce spreading of virus a number of restrictive measures on movement of people within Kazakhstan has been introduced, which resulted in slowdown of normal economic activity of many enterprises in the country. Governments of other countries worldwide have introduced similar restrictions in order to limit the impact of virus, which caused significant weakening of global economic activity.

State of emergency and quarantine were introduced, first of all, in the largest cities – Almaty and Nur-Sultan, with subsequent introduction of this regime throughout Kazakhstan. The bodies of executive power have introduced measures to restrict movement and contacts of the people by means of temporary suspension of work of educational institutions, shopping centres, places of public catering, cinemas, sport facilities as well as industrial enterprises, construction facilities, financial market entities, etc. These events have certain impact on the country's economy in general, which may result in its slowdown in mid-term.

Under the current economic situation the Government of the Republic of Kazakhstan is taking a number of supporting measures to stimulate business activity in the country and growth of consumption:

- as part of the "Economy of simple things" financing programme and a new government programme to support businesses that have suffered from introduction of quarantine, KZT 1 trillion was allocated to provide preferential lending of the economy at the interest rate of 8%;
- tax reliefs have been introduced as well as limitations on inspection of small and medium-sized businesses;
- social payments of KZT 42,500 were provided to individuals who lost their jobs, including self-employed people and socially vulnerable groups of population;
- measures have been provided for to grant deferrals in payments to both individuals and economic entities, whose activity was affected by COVID-19 pandemic.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 2. BASIS OF PREPARATION, CONTINUED

## (d) Assessment of the Company's ability to continue as a going concern, continued

In accordance with the Resolution of the Management Board of the NBRK dated 19 March 2020, No.39, the Program of Preferential Lending was approved, which stipulates measures of support to small and medium-sized businesses and individual entrepreneurs that have been affected by introduction of the state of emergency in the country as a result of spreading a coronavirus infection. To grant loans through the operator - KSF JSC, the NBRK has allocated KZT 600,000 million, of which KZT 71,000 million represent a limit for the Group. Business support mechanism is implemented though granting the concessional loans for replenishment of working capital for a term of up to 12 months.

Taking into account the current situation in the economy and within the Group, as well as expected negative implications of COVID-19 spreading, the Group has analysed its financial positions under the following scenarios:

- Scenario No.1 implies decrease of an average annual price of BRENT oil up to USD 30 per barrel by the end of 2020; while exchange rate of the national currency to USD will be KZT 450 per USD 1; GDP growth rate 0.4%, and inflation rate 8.3% by the end of 2020;
- Scenario No.2 implies decrease of an average annual price of BRENT oil up to USD 20 per barrel by the end of 2020; while exchange rate of the national currency to USD will be KZT 475 per USD 1; GDP growth rate will be 0.6%, and inflation rate will be 10.4% by the end of 2020;
- Scenario No.3 implies decrease of an average annual price of BRENT oil up to USD 10 per barrel by the end of 2020; while exchange rate of the national currency to USD will be KZT 500 per USD 1; GDP growth rate will be 2.3%, and inflation rate will be 13.2% by the end of 2020.

Based on the calculations made under the above-mentioned scenarios, the Group management has concluded that a range of possible outcomes in case of negative developments, which have been analysed to form this judgment, does not indicate that a material uncertainty exists that may cast significant doubt on the Group's ability to continue as a going concern.

#### Asset Quality Review (AQR)

During 2019 the NBRK performed the Asset Quality Review (AQR) of the banking sector of the Republic of Kazakhstan. AQR was performed across 14 largest second-tier banks, which account for 87% of the total assets of the banking sector.

To ensure transparency and objectivity of the review, the NBRK carried out AQR jointly with an international consultant and independent audit firms. AQR was carried out in accordance with the methodology of the European Central Bank and in compliance with requirements of the legalisation of the Republic of Kazakhstan related to accounting and prudential regulation.

Based on AQR results, the Group presented a report, which comprised comments and recommendations on improvement of business processes, on the basis of which a detailed action plan was prepared.

Based on AQR results, as part of the Program of Strengthening Financial Stability of Banking Sector of the Republic of Kazakhstan, an additional instrument was introduced to protect assets, which provides for a five-year state guarantee.

Moreover, before the end of May 2020, the Group's shareholders will provide additional capitalisation in the amount of KZT 4,312 million. According to results of the general meeting of shareholders held on 31 March 2020, a decision was made to increase a number of authorised shares by means of additional issue of 215,263,858 ordinary shares.

#### (e) Use of estimates and judgments

In preparing these consolidated financial statements, management has made judgement, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 2. BASIS OF PREPARATION, CONTINUED

### (e) Use of estimates and judgments, continued

#### Judgements

Information about judgements made in applying accounting policies that have the most significant effects on the amounts recognised in the Bank's consolidated financial statements is included in the following notes:

- classification of financial assets: assessment of the business model within which the assets are held and assessment of whether the contractual terms of the financial asset are solely payments of principal and interest on the principal amount outstanding Note 3(g)(i).
- establishing the criteria for determining whether credit risk on the financial asset has increased significantly since
  initial recognition, determining methodology for incorporating forward-looking information into measurement of
  ECL and selection and approval of models used to measure ECL Note 4.

#### Assumptions and estimations uncertainty

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment in the consolidated financial statements for the year ended 31 December 2019 is included in the following notes:

- impairment of financial instruments: determining inputs into the ECL measurement model, including incorporation of forward-looking information Note 4.
- estimates of impairment of loans to customers and banks Note 17.
- estimates of fair value of financial assets and liabilities Note 32.
- estimates of financial instruments measured at fair value through profit or loss Note 14.
- estimates of fair value of subordinated bonds issued Note 23.

## (f) Changes in accounting policies and presentation

#### IFRS 16

The Group has initially applied IFRS 16 Leases from 1 January 2019.

The Group adopted IFRS 16 applying the modified retrospective approach. Accordingly, the comparative information presented for 2018 is not restated – i.e. it is presented, as previously reported, under IAS 17 and related interpretations. Additionally, the disclosure requirements in IFRS 16 have not generally been applied to comparative information.

Detailed information on the accounting policy in accordance with IFRS 16 and IAS 17 is provided in Note 3(t).

#### (g) Comparative information

Comparative information is adjusted to conform to changes in presentation of the consolidated financial statements in the year ended 31 December 2019.

While preparing the consolidated financial statements of the Group for the year ended 31 December 2019, management restated gross carrying amount and unwinding of discount in relation to present value of expected credit losses on loans to customers and banks. Comparative information was revised and the effects on the corresponding figures may be as follows:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 2. BASIS OF PREPARATION, CONTINUED

#### (g) Comparative information, continued

	As previously reported	Effect of adjustment	As restated
Loans to customers	929,588	-	929,588
Interest accrued	53,584	11,508	65,092
	983,172	11,508	994,680
Less: loss allowance	(121,658)	(11,508)	(133,166)
Total loans to consumers	861,514		861,514
	As previously reported	Effect of adjustment	As restated
Loans to corporate customers			
Corporate loans	472,048	7,979	480,027
Impairment allowance	(87,461)	(7,979)	(95,440)
Small and medium-sized enterprises	124,651	781	125,432
Impairment allowance	(9,971)	(781)	(10,752)
Loans to individuals			
Mortgage loans	154,453	1,219	155,672
Impairment allowance	(7,305)	(1,219)	(8,524)
Consumer loans	130,489	395	130,884
Impairment allowance	(8,794)	(395)	(9,189)
Business development	95,115	786	95,901
Impairment allowance	(8,010)	(786)	(8,796)
Auto loans	6,416	348	6,764
Impairment allowance	(117)	(348)	(465)
	861,514		861,514

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

### 2. BASIS OF PREPARATION, CONTINUED

#### (g) Comparative information, continued

Analysis by credit quality of loans to customers and banks outstanding as at 31 December 2018:

	As previously reported	Effect of adjustment	As restated
Loans to customers			
Corporate loans			
Not overdue	326,833	2,193	329,026
Overdue:			
overdue less than 30 days	67,792	3,051	70,843
overdue 31-60 days	29,482	933	30,415
overdue 61-90 days	16,379	208	16,587
overdue 91-180 days	11,448	130	11,578
overdue more than 180 days	20,114	1,464	21,578
Gross loans to corporate customers	472,048	7,979	480,027
Allowance for expected credit losses	(87,461)	(7,979)	(95,440)
Total loans to corporate customers net of allowance for expected credit losses	384,587	•	384,587
Small and medium-sized enterprises			
Not overdue	97,941	156	98,097
Overdue:			•
overdue less than 30 days	7,654	152	7,806
overdue 31-60 days	164	38	202
overdue 61-90 days	1,542	53	1,595
overdue 91-180 days	7,181	133	7,314
overdue more than 180 days	10,169	249	10,418
Gross loans to customers	124,651	781	125,432
Allowance for expected credit losses	(9,971)	(781)	(10,752)
Total loans to customers net of allowance for expected credit losses	114,680	_	114,680
Mortgage loans			
Not overdue	122,250	220	122,470
Overdue:			
overdue less than 30 days	13,150	147	13,297
overdue 31-60 days	2,063	67	2,130
overdue 61-90 days	2,860	32	2,892
overdue 91-180 days	1,473	97	1,570
overdue more than 180 days	12,657	656	13,313
Gross loans to customers	154,453	1,219	155,672
Allowance for expected credit losses	(7,305)	(1,219)	(8,524)
Total loans to customer net of allowance for expected credit losses	147,148	-	147,148

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 2. BASIS OF PREPARATION, CONTINUED

## (g) Comparative information, continued

Analysis by credit quality of loans to customers and banks outstanding as at 31 December 2018:

	As previously reported	Effect of adjustment	As restated
Loans to customers			
Consumer loans			
Not overdue	95,701	52	95,753
Overdue:	·		22,702
overdue less than 30 days	9,944	53	9,997
overdue 31-60 days	1,551	8	1,559
overdue 61-90 days	5,488	5	5,493
overdue 91-180 days	1,222	100	1,322
overdue more than 180 days	16,583	177	16,760
Gross loans to customers	130,489	395	130,884
Allowance for expected credit losses	(8,794)	(395)	(9,189)
Total loans to customers, net of impairment allowance	121,695	- (-,-,-	121,695
_			123,0/2
Business development			
Not overdue	67,730	134	67,864
Overdue:	,	101	07,004
overdue less than 30 days	6,407	96	6,503
overdue 31-60 days	498	29	527
overdue 61-90 days	659	22	681
overdue 91-180 days	4,191	71	4,262
overdue more than 180 days	15,630	434	16,064
Gross loans to customers	95,115	786	95,901
Allowance for expected credit losses	(8,010)	(786)	(8,796)
Total loans to customers, net of impairment allowance	87,105		87,105
Auto loans			
Not overdue	6,028	52	6,080
Overdue:		32	0,000
overdue less than 30 days	72	15	87
overdue 31-60 days	8	29	37
overdue 61-90 days	32	8	40
overdue 91-180 days	15	29	44
overdue more than 180 days	261	215	476
Gross loans to customers	6,416	348	6,764
Allowance for expected credit losses	(117)	(348)	(465)
Total loans to customers net of impairment allowance	6,299		6,299
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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 2 BASIS OF PREPARATION, CONTINUED

#### (g) Comparative information, continued

The following reclassifications were made in the consolidated statement of cash flows for the year ended 31 December 2018 to conform to changes in presentation in 2019:

	As previously reported	Effect of reclassification	As reclassified
Consolidated Statement of Cash Flows	-		TAS TOURISHING
CASH FLOWS FROM OPERATING ACTIVITIES:			
Interest received	97,247	4,800	102,047
Cash flow from operating activities before changes in			102,017
operating assets and liabilities	30,604	4,800	35,404
Net cash flows used in operating activities	(59,263)	4,800	(54,463)
CASH FLOWS FROM INVESTING ACTIVITIES:			(54,405)
Proceeds from repayment and sale of investment securities	540,222	(4,800)	535,422
Net cash flows used in investing activities	(19,235)	(4,800)	(24,035)

## 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below are applied consistently to all periods presented in these consolidated financial statements, except as explained in note 2(f), which addresses changes in accounting policies.

#### (a) Basis of consolidation

#### (i) Business combinations

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group.

The Group measures goodwill at the acquisition date as the fair value of the consideration transferred (including the fair value of any previously-held equity interest in the acquiree if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquire), plus the recognised amount of any non-controlling interests in the acquiree, less the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed. When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The Group elects on transaction-by-transaction basis whether to measure non-controlling interests at fair value, or at their proportionate share of the recognised amount of the identifiable net assets of the acquiree, at the acquisition date.

Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

#### (ii) Subsidiaries

Subsidiaries are investees controlled by the Group. The Group controls an investee when it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. In particular, the Group consolidates investees that it controls on the basis of de facto circumstances. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

#### (iii) Funds management

The Group manages and administers assets held in unit trusts and other investment vehicles on behalf of investors. The financial statements of these entities are not included in these consolidated financial statements except when the Group controls the entity.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

#### (a) Basis of consolidation, continued

#### (iv) Acquisitions and disposals of non-controlling interests

The Group accounts for the acquisitions and disposals of non-controlling interests as transactions with equity holders in their capacity as equity holders. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to the owners of the Parent.

#### (v) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised gains arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains except that they are only eliminated to the extent that there is no evidence of impairment.

#### (b) Non-controlling interests

Non-controlling interests are the equity in a subsidiary not attributable, directly or indirectly, to the Bank. Non-controlling interests are presented in the consolidated statement of financial position within equity, separately from the equity attributable to equity holders of the Bank. Non-controlling interests in profit or loss and total comprehensive income are separately disclosed in the consolidated statement of profit or loss and other comprehensive income.

#### (c) Interest

#### Effective interest rate

Interest income and expense are recognised in profit or loss using the effective interest method. The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortised cost of the financial Lability.

When calculating the effective interest rate for financial instruments other than purchased or originated credit-impaired assets, the Group estimates future cash flows considering all contractual terms of the financial instrument, but not expected credit losses. For purchased or originated credit-impaired financial assets, a credit-adjusted effective interest rate is calculated using estimated future cash flows including expected credit losses.

The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

## Amortised cost versus gross carrying amount

The 'amortised cost' of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any expected credit loss allowance.

The 'gross carrying amount of a financial asset' measured at amortised cost is the amortised cost of a financial asset before adjusting for any expected credit loss allowance.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

#### (c) Interest, continued

#### Calculation of interest income and expense

The effective interest rate of a financial asset or financial liability is calculated on initial recognition of a financial asset or a financial liability. In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability. The effective interest rate is revised as a result of periodic re-est mation of cash flows of floating rate instruments to reflect movements in market rates of interest. The effective interest rate is also revised for fair value hedge adjustments at the date amortisation of the hedge adjustment begins.

However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

For financial assets that were credit-impaired on initial recognition, interest income is calculated by applying the credit-adjusted effective interest rate to the amortised cost of the asset. The calculation of interest income does not revert to a gross basis, even if the credit risk of the asset improves.

For information on when financial assets are credit-impaired, see clause (n).

Dividend income is recognised in profit or loss on the date that the dividend is declared.

#### Presentation

Interest income calculated using the effective interest method presented in the consolidated statement of profit or loss and other comprehensive income includes:

- interest on financial assets measured at amortised cost;
- interest on debt instruments measured at FVOCI.

Other interest income presented in the consolidated statement of profit or loss and other comprehensive income includes interest income on non-derivative debt financial instruments measured at FVTPL.

Interest expense presented in the consolidated statement of profit or loss and other comprehensive income includes financial liabilities measured at amortised cost.

#### (d) Fee and commission income

Fee and commission income and expense that are integral to the effective interest rate on a financial asset or financial liability are included in the effective interest rate (see Note 3(c)).

Other fee and commission income – including account servicing fees, investment management fees, sales commission, placement fees and syndication fees – is recognised as the related services are performed. If a loan commitment is not expected to result in the draw-down of a loan, then the related loan commitment fee is recognised on a straight-line basis over the commitment period.

A contract with a customer that results in a recognised financial instrument in the Group's consolidated financial statements may be partially in the scope of IFRS 9 and partially in the scope of IFRS 15. If this is the case, then the Group first applies IFRS 9 to separate and measure the part of the contract that is in the scope of IFRS 9 and then applies IFRS 15 to the residual.

Other fee and commission expenses relate mainly to transaction and service fees, which are expensed as the services are received.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

#### (e) Foreign currency

#### (i) Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of the Group entities at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the reporting period.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value is determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on translation to foreign currencies are recognised in profit or loss, except for differences arising on translation of available-for-sale equity instruments, with exception of foreign currency differences arising from impairment of such instruments, in which case foreign currency differences classified as other comprehensive income will be reclassified to profit and loss.

#### (ii) Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to the presentation currency at the exchange rates at the reporting date. The income and expenses of foreign operations are translated to tenge at exchange rates at the dates of the transactions.

Foreign currency differences are recognised in other comprehensive income, and presented in the foreign currency translation reserve in equity. However, if the operation is a non-wholly owned subsidiary, then the relevant proportionate share of the translation difference is allocated to non-controlling interests.

When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal.

When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests.

When the Group disposes of only part of its investment in an associate or joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely to occur in the foreseeable future, foreign exchange gains and losses arising from such item form part of a net investment in a foreign operation and are recognised in other comprehensive income, and presented in the translation reserve in equity.

The exchange rates used by the Group in the preparation of the consolidated financial statements as at year-end are as follows:

	31 December 2019	31 December 2018
KZT/EUR	429	439.37
KZT/USD	382.59	384.20

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

### 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

#### (f) Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances (nostro accounts) held with the NBRK and other banks, and highly liquid financial assets with original maturities of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Group in the management of short-term commitments. Cash and cash equivalents are carried at amortised cost in the consolidated statement of financial position.

#### (g) Financial instruments

#### (i) Classification

On initial recognition, a financial asset is classified as measured at: amortised cost, FVOCI or FVTPL.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets;
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

For debt financial assets measured at FVOCI, gains and losses are recognised in other comprehensive income, except for the following, which are recognised in profit or loss in the same manner as for financial assets measured at amortised cost:

- Interest income calculated using the effective interest method;
- ECL and reversals; and
- foreign exchange gains and losses.

When a debt financial asset measured at FVOCI is derecognised, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss.

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in fair value in other comprehensive income. This election is made on an investment-by-investment basis.

Gains and losses on such equity instruments are never reclassified to profit or loss and no impairment is recognised in profit or loss. Dividends are recognised in profit or loss unless they clearly represent a recovery of part of the cost of the investment, in which case they are recognised in other comprehensive income. Cumulative gains and losses recognised in other comprehensive income are transferred to retained earnings on disposal of an investment.

All other financial assets are classified as measured at FVTPL.

In addition, on initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

- (g) Financial instruments, continued
- (i) Classification, continued

#### Business model assessment

The Group makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model)
   and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected;
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Group's stated objective for managing the financial assets is achieved and how cash flows are realised.

Financial assets that are held for trading or managed and whose performance is evaluated on a fair value basis are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

## Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Group considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse asset arrangements);
- features that modify consideration of the time value of money e.g. periodical reset of interest rates.

## Assessment whether contractual cash flows are solely payments of principal and interest

A prepayment feature is consistent with the SPPI criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable compensation for early termination of the contract.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

- 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED
- (g) Financial instruments, continued
- (i) Classification, continued

## Assessment whether contractual cash flows are solely payments of principal and interest, continued

In addition, a prepayment feature is treated as consistent with this criterion if a financial asset is acquired or originated at a premium or discount to its contractual par amount, the prepayment amount substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable compensation for early termination), and the fair value of the prepayment feature is insignificant on initial recognition.

#### Reclassification

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Group changes its business model for managing financial assets.

## Financial assets – subsequent measurement, gains and losses

Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.
Financial assets at amortised cost	These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.
Debt investments at FVOCI	These assets are subsequently measured at fair value. Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognised in profit or loss. Other net gains and losses are recognised in OCI. On derecognition, gains and losses accumulated in OCI are reclassified to profit or loss.

#### Financial liabilities

The Group classifies its financial liabilities, other than financial guarantees and loan commitments, as measured at amortised cost or FVTPL.

#### Reclassification

Financial liabilities are not reclassified subsequent to their initial recognition.

### (ii) Modification of financial assets and financial liabilities

#### Financial assets

If the terms of a financial asset are modified, the Group evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different (referred to as 'substantial modification'), then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new financial asset is recognised at fair value plus any eligible transaction costs.

Any fees received as part of the modification are accounted for as follows:

- fees that are considered in determining the fair value of the new asset and fees that represent reimbursement of eligible transaction costs are included in the initial measurement of the asset; and
- other fees are included in profit or less as part of the gain or loss on derecognition.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

- 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED
- (g) Financial instruments, continued
- (ii) Modification of financial assets and financial liabilities, continued

#### Financial assets, continued

Changes in cash flows on existing financial assets or financial liabilities are not considered as modification, if they result from existing contractual terms, e.g. changes in interest rates initiated by the Group due to changes in the NBRK key rate, if the loan agreement entitles the Group to do so.

The Group performs a quantitative and qualitative evaluation of whether the modification is substantial, i.e. whether the cash flows of the original financial asset and the modified or replaced financial asset are substantially different. The Group assesses whether the modification is substantial based on quantitative and qualitative factors in the following order: qualitative factors, quantitative factors, combined effect of qualitative and quantitative factors. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset deemed to have expired. In making this evaluation the Group analogizes to the guidance on the derecognition of financial liabilities.

The Group concludes that the modification is substantial as a result of the following qualitative factors:

- change the currency of the financial asset;
- change in collateral or other credit enhancement;
- inclusion of conversion feature.

If cash flows are modified when the borrower is in financial difficulties, then the objective of the modification is usually to maximise recovery of the original contractual terms rather than to originate a new asset with substantially different terms. If the Group plans to modify a financial asset in a way that would result in forgiveness of cash flows, then it first considers whether a portion of the asset should be written off before the modification takes place (see below for write off policy). This approach impacts the result of the quantitative evaluation and means that the derecognition criteria are not usually met in such cases. The Group further performs qualitative evaluation of whether the modification is substantial.

If the modification of a financial asset measured at amortised cost or FVOCI does not result in derecognition of the financial asset, then the Group first recalculates the gross carrying amount of the financial asset using the original effective interest rate of the asset and recognises the resulting adjustment as a modification gain or loss in profit or loss. For floating-rate financial assets, the original effective interest rate used to calculate the modification gain or loss is adjusted to reflect current market terms at the time of the modification. Any costs or fees incurred and fees received as part of the modification adjust the gross carrying amount of the modified financial asset and are amortised over the remaining term of the modified financial asset.

If such a modification is carried out because of financial difficulties of the borrower (see Note 3(n)), then the gain or loss is presented together with impairment losses. In other cases, it is presented as interest income calculated using the effective interest method (see Note 3(c)).

#### Financial liabilities

The Group derecognises a financial liability when its terms are modified, and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognised in profit or loss. Consideration paid includes non-financial assets transferred, if any, and the assumption of liabilities, including the new modified financial liability.

Group performs a quantitative and qualitative evaluation of whether the modification is substantial considering qualitative factors, quantitative factors and combined effect of qualitative and quantitative factors. The Group concludes that the modification is substantial as a result of the following qualitative factors:

• change the currency of the financial liability;

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

- 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED
- (g) Financial instruments, continued
- (ii) Modification of financial assets and financial liabilities, continued

#### Financial liabilities, continued

- change in collateral or other credit enhancement;
- inclusion of conversion option;
- change in the subordination of the financial liability.

For the quantitative assessment the terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10 per cent different from the discounted present value of the remaining cash flows of the original financial liability.

If the modification of a financial liability is not accounted for as derecognition, then the amortised cost of the liability is recalculated by discounting the modified cash flows at the original effective interest rate and the resulting gain or loss is recognised in profit or loss. For floating-rate financial liabilities, the original effective interest rate used to calculate the modification gain or loss is adjusted to reflect current market terms at the time of the modification. Any costs and fees incurred are recognised as an adjustment to the carrying amount of the liability and amortised over the remaining term of the modified financial liability by re-computing the effective interest rate on the instrument.

#### (iii) Derecognition

#### Financial assets

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in other comprehensive income is recognised in prefit or loss.

The Group enters into transactions whereby it transfers assets recognised on its consolidated statement of financial position but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. In such cases, the transferred assets are not derecognised. Examples of such transactions are securities lending and sale-and-repurchase transactions.

In transactions in which the Group neither retains nor transfers substantially all of the risks and rewards of ownership of a financial asset and it retains control over the asset, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset. Examples of such transaction are the contracts of rights of claims to loans signed with Mortgage Organisation "Baspana" JSC (Note 17).

If the Group continues recognising asset to the extent of its continuing involvement, the Group also recognises a related liability. A transferred assets and liability related to it are measured on the basis, which reflects those rights and liabilities, which the Group has retained. An asset-related liability is measured so that the net carrying amount of the transferred asset and liability related to it represent an amortised cost of the rights and liabilities retained by the Group.

The Group continues recognising income arising on the transferred asset to the extent of its continuing involvement and recognises expense incurred on the associated liability.

If the transferred asset is measured at amortised cost, the associated financial liability may not be designated as at fair value through profit or loss.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

- (g) Financial instruments, continued
- (iii) Derecognition

#### Financial liabilities

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

#### (iv) Fair value measurement principles

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Group measures the fair value of an instrument using quoted prices in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

When there is no quoted price in an active market, the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all the factors that market participants would take into account in these circumstances.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price, i.e., the fair value of the consideration given or received. If the Group determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument, but no later than when the valuation is supported wholly by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, the Group measures assets and long positions at the bid price and liabilities and short positions at the ask price.

## (v) Repurchase and reverse repurchase agreements

Securities sold under sale and repurchase (repo) agreements are accounted for as secured financing transactions, with the securities retained in the consolidated statement of financial position and the counterparty liability included in amounts payable under repo transactions within deposits and balances from banks or current accounts and deposits from customers, as appropriate. The difference between the sale and repurchase prices represents interest expense and is recognised in profit or loss over the term of the repo agreement using the effective interest method.

Securities purchased under agreements to resell (reverse repo) are recorded as amounts receivable under reverse repo transactions within loans to banks or loans to customers, as appropriate. The difference between the purchase and resale prices represents interest income and is recognised in profit or loss over the term of the reverse repo agreement using the effective interest method.

If assets purchased under an agreement to resell are sold to third parties, the obligation to return securities is recorded as a trading liability and measured at fair value.

#### (h) Loans to customers

'Loans to customers' caption in the consolidated statement of financial position include:

• loans to customers and banks measured at amortised cost (see Note 3(g)(i)); they are initially measured at fair value plus incremental direct transaction costs, and subsequently at their amortised cost using the effective interest method.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

#### (i) Investment securities

The 'investment securities' caption in the consolidated statement of financial position includes:

- debt investment securities measured at amortised cost; these are initially measured at fair value plus incremental direct transaction costs, and subsequently at their amortised cost using the effective interest method;
- debt and equity investment securities mandatorily measured at FVTPL or designated as at FVTPL; these are measured at fair value with changes recognised immediately in profit or loss;
- debt securities measured at FVOCI; and
- equity investment securities designated as at FVOCI.

Investment securities were initially measured at fair value plus, in the case of investment securities not at FVTPL, incremental direct transaction costs, and subsequently accounted for depending on their classification as either held-to-maturity, FVTPL or available-for-sale.

## (j) Property and equipment and intangible assets

#### (i) Owned assets

Items of property and equipment are stated in the consolidated financial statements at cost less accumulated depreciation and impairment losses, except for buildings and constructions, which are stated at revalued amounts as described below.

Where an item of property and equipment comprises major components having different useful lives, they are accounted for as separate items of property and equipment.

Buildings and constructions are subject to revaluation on a regular basis. The frequency of revaluation depends on the movements in the fair values of the buildings being revalued. A revaluation increase on a building is recognised as other comprehensive income except to the extent that it reverses a previous revaluation decrease recognised in profit or loss, in which case it is recognised in profit or loss. A revaluation decrease on a building is recognised in profit or loss except to the extent that it reverses a previous revaluation increase recognised as other comprehensive income directly in equity, in which case it is recognised in other comprehensive income.

#### (ii) Intangible assets

Acquired intangible assets are stated at cost less accumulated amortisation and impairment losses.

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software.

#### (iii) Depreciation

Depreciation is charged to profit or loss on a straight-line basis over the estimated useful lives of the individual assets. Items of property, plant and equipment are depreciated from the date that they are acquired, or in respect of internally constructed assets, from the date that the asset is completed and ready for us. Land is not depreciated.

Depreciation is charged at the following annual rates:

Buildings and other constructions	1.25-2.50%
Furniture and computers	5.60-20.00%
Intangible assets	6.70-100.00%

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

#### (k) Investment property

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in normal course of business, or for the use in production or supply of goods or services or for administrative purposes. Investment property is initially recognised at the cost of acquisition, including acquisition costs. Subsequently, the investment property is recognised at cost net of accumulated depreciation and impairment loss. Depreciation is charged on a straight-line basis over the estimated useful lives of the assets. The estimated useful lives range from 10 to 40 years.

When the use of a property changes such that it is reclassified as property and equipment, its fair value at the date of reclassification becomes its cost for subsequent accounting.

#### (l) Assets held-for-sale

Non-current assets, or disposal groups comprising assets and liabilities, that are expected to be recovered primarily through sale rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets, or components of a disposal group, are remeasured in accordance with the Group's accounting policies. Such assets, or disposal group, are generally measured at the lower of their carrying amount and fair value less cost to sell.

## (m) Deposits, debt securities issued and subordinated bonds

Deposits, debt securities issued and subordinated bonds are initially measured at fair value minus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

#### (n) Impairment

See also Note 4.

The Group recognises loss allowances for expected credit losses (ECL) on the following financial instruments that are not measured at FVTPL:

- financial assets that are debt instruments;
- financial guarantee contracts issued, and
- loan commitments issued.

No impairment loss is recognised on equity investments.

The Group measures loss allowances at an amount equal to lifetime ECL, except for the following, for which they are measured as 12-month ECL:

- debt investment securities that are determined to have low credit risk at the reporting date; and
- other financial instruments (other than lease receivables) on which credit risk has not increased significantly since their initial recognition (see Note 4)

The Group considers a debt investment security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment grade'.

12-month expected credit losses (ECL) are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which a 12-month ECL is recognised are referred to as 'Stage 1' financial instruments.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

#### (n) Impairment, continued

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument. Financial instruments, other than purchased or originated credit-impaired assets, for which a lifetime ECL is recognised are referred to as 'Stage 2' financial instruments (if the credit risk has increased significantly since initial recognition, but the financial instruments are not credit-impaired) and 'Stage 3' financial instruments (if the financial instruments are credit-impaired).

ECL are a probability-weighted estimate cf credit losses. They are measured as follows:

- financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive);
- financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows;
- undrawn loan commitments: as the present value of the difference between the contractual cash flows that are due to the Group if the commitment is crawn down and the cash flows that the Group expects to receive; and
- financial guarantee contracts: the present value of expected payments to reimburse the holder less any amounts that the Group expects to recover.

#### Restructured financial assets

If the terms of a financial asset are renegot:ated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognised and ECL are measured as follows:

- If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising
  from the modified financial asset are included in calculating the cash shortfalls from the existing asset (see Note 4).
- If the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

#### Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt financial assets at FVOCI are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract, such as a default or past due event;
- restructuring of a loan or advance on terms that the Group would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

## (n) Impairment: accounting policy, continued

#### Credit-impaired financial assets, continued

A loan that was renegotiated due to a deterioration in the borrower's condition was usually considered to be credit-impaired unless there was evidence that the risk of not receiving contractual cash flows had reduced significantly and there were no other indicators of impairment. In addition, loans that are overdue for 90 days or more are considered credit-impaired.

In making an assessment of whether an investment in sovereign debt (other financial assets) is credit-impaired, the Group considers the following factors:

- The market's assessment of creditworthiness as reflected in the bond yields.
- the rating agencies' assessments of creditworthiness.
- The country's ability to access the capital markets for new debt issuance.
- The probability of debt being restructured, resulting in holders suffering losses through voluntary or mandatory debt forgiveness.
- The international support mechanisms in place to provide the necessary support as 'lender of last resort' to that country, as well as the intention, reflected in public statements, of governments and agencies to use those mechanisms. This includes an assessment of the depth of those mechanisms and, irrespective of the political intent, whether there is the capacity to fulfil the required criteria.

## Presentation of allowance for ECL in the consolidated financial statements

Loss allowances for ECL are presented in the consolidated statement of financial position as follows:

- financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets;
- loan commitments and financial guarantee contracts: generally, as a provision;
- where a financial instrument includes both a drawn and an undrawn component, and the Group cannot identify the ECL on the loan commitment component separately from those on the drawn component: the Group presents a combined loss allowance for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component (loan issued). Any excess of the loss allowance over the gross amount of the drawn component (loan issued) is presented as a provision; and
- debt instruments measured at FVOCI: no loss allowance is recognised in the consolidated statement of financial
  position because the carrying amount of these assets is their fair value. However, the loss allowance is disclosed and
  is recognised in the fair value reserve.

#### Write-offs

Loans and debt securities are written off (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is generally the case when the Group determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. This assessment is carried out at the individual asset level.

Recoveries of amounts previously written off are included in 'impairment losses on 'debt financial assets' in the consolidated statement of profit or loss and other comprehensive income.

Financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

#### (n) Impairment, continued

#### Non-financial assets

Other non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. The recoverable amount of goodwill is estimated at each reporting date. The recoverable amount of non-financial assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs. An impairment loss is recognised when the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount.

All impairment losses in respect of non-financial assets are recognised in profit or loss and reversed only if there has been a change in the estimates used to determine the recoverable amount. Any impairment loss reversed is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised in consolidated financial statements. An impairment loss in respect of goodwill is not reversed.

#### (o) Provisions

A provision is recognised in the consolidated statement of financial position when the Group has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the amount of such liability is significant, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### (p) Financial guarantees and loan commitments

In the normal course of business, the Group enters into credit related commitments, comprising undrawn loan commitments, letters of credit and guarantees, and provides other forms of credit insurance.

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss that it incurs because a specified debtor fails to make payment when it is due in accordance with the terms of a debt instrument. Loan commitments are firm commitments to provide credit under pre-specified terms and conditions.

Financial guarantees issued or commitments to provide a loan at a below-market interest rate are initially measured at fair value. Subsequently, they are measured at the higher of the loss allowance determined in accordance with IFRS 9 and the amount initially recognised less, when appropriate, the cumulative amount of income recognised in accordance with the principles of IFRS 15.

The Group has issued no loan commitments that are measured at FVTPL. For other loan commitments the Group recognises a loss allowance.

#### (q) Share capital

#### (i) Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of the ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

#### (ii) Preference shares

Preference share capital that is non-redeemable and carries no mandatory dividends is classified as equity.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

#### (q) Share capital, continued

#### (iii) Repurchase of share capital

When share capital recognised as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognised as a decrease in equity.

#### (iv) Dividends

The ability of the Group to declare and pay dividends is subject to the rules and regulations of Kazakh legislation.

Dividends in relation to ordinary shares are reflected as an appropriation of retained earnings in the period when they are declared.

#### (r) Taxation

Income tax comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items of other comprehensive income or transactions with shareholders recognised directly in equity, in which case it is recognised within other comprehensive income or directly within equity.

#### Current tax

Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Current tax payable also includes any tax liability arising from dividends.

#### Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences:

- initial recognition of goodwill not deductible for tax purposes;
- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries, associates and joint arrangements to the extent that where the Group is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on the reversal of relevant taxable temporary differences. If the amount of taxable temporary differences is insufficient to recognise a deferred tax asset in full, then future taxable profits, adjusted for reversals of existing temporary differences, are considered, based on the business plans for individual subsidiaries in the Group. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

#### (r) Taxation, continued

#### Deferred tax

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax assets and liabilities, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

In accordance with the tax legislation of the Republic of Kazakhstan, tax losses and current tax assets of a company in the Group may not be set off against taxable profits and current tax liabilities of other Group companies. In addition, the tax base is determined separately for each of the Group's main activities and, therefore, tax losses and taxable profits related to different activities cannot be offset.

#### (s) Segment reporting

An operating segment is a component of a Group that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses related to transactions with other components of the same Group); whose operating results are regularly reviewed by the chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

#### (t) Leases

## Policy applicable from 1 January 2019

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group uses the definition of a lease in IFRS 16.

This policy is applied to contracts entered :nto, on or after 1 January 2019.

#### As a lessee

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone price. The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The Group determines its incremental borrowing rate by obtaining interest rates from various external and internal financing sources and makes certain adjustments, if appropriate, to reflect the terms of the lease and type of the asset leased.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

#### (t) Leases, continued

Policy applicable from 1 January 2019, continued

#### As a lessee, continued

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Group used a number of practical expedients when applying IFRS 16 to leases previously classified as operating leases under IAS 17. In particular, the Group:

- did not recognise right-of-use assets and liabilities for leases for which the lease term is less than 12 months;
- excluded initial direct costs from the measurement of the right-of-use asset at the date of initial application.

The impact on transition to IFRS 16 was immaterial. The adoption of IFRS 16 had no material impact on the Group's consolidated financial statements as at 31 December 2019.

#### Policy applicable before 1 January 2019

For contracts entered into before 1 January 2019, the Group determined whether the arrangement was or contained a lease based on the assessment of whether:

- fulfilment of the arrangement was dependent on the use of a specific asset or assets; and
- the arrangement had conveyed a right to use the asset.

An arrangement conveyed the right to use the asset if one of the following was met:

- the purchaser had the ability or right to operate the asset while obtaining or controlling more than an insignificant amount of the output;
- the purchaser had the ability or right to control physical access to the asset while obtaining or controlling more than an insignificant amount of the output; or
- facts and circumstances indicated that it was remote that other parties would take more than an insignificant amount of the output, and the price per unit was neither fixed per unit of output nor equal to the current market price per unit of output.

Assets held under other leases were classified as operating leases and were not recognised in the Group's consolidated statement of financial position. Payments made under operating leases were recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received were recognised as an integral part of the total lease expense, over the term of the lease.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 3. SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

## (u) New standards and interpretations not yet adopted

A number of new standards are effective for annual periods beginning after 1 January 2019 and earlier application is permitted; however, the Bank has not early adopted the new or amended standards in preparing these financial statements.

The following amended standards and interpretations are not expected to have a significant impact on the Group's financial statements:

- Amendments to References to Conceptual Framework in IFRS Standards.
- Definition of a Business (Amendments to IFRS 3).
- Definition of Material (Amendments to IAS 1 and IAS 8).
- IFRS 17 Insurance Contracts.

#### 4. FINANCIAL RISK REVIEW

This note presents information about the Group's exposure to financial risks. For information on the Group's financial risk management framework, see Note 27 to the Group's consolidated financial statements for the year ended 31 December 2019.

#### Credit risk - Amounts arising from ECL

See accounting policy in Note 3(n).

#### Significant increase in credit risk

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and including forward-looking information.

The objective of the assessment is to identify whether a significant increase in credit risk has occurred for an exposure by comparing:

- the remaining lifetime probability of default (PD) as at the reporting date; with
- the remaining lifetime PD for this point in time that was estimated at the time of initial recognition of the exposure (adjusted where relevant for changes in prepayment expectations).

The Group uses the following three criteria for determining whether there has been a significant increase in credit risk:

- quantitative test based on movement in probability of default (PD);
- qualitative indicators; and
- backstop of 30 days past due.

#### Credit risk grades

The Group allocates each exposure to a credit risk grade based on a variety of data that is determined to be predictive of the risk of default and applying experienced credit judgement. Credit risk grades are defined using qualitative and quantitative factors that are indicative of the risk of default. These factors may vary depending on the nature of the exposure and the type of borrower.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 4. FINANCIAL RISK REVIEW, CONTINUED

Credit risk - Amounts arising from ECL, continued

Significant increase in credit risk, continued

Credit risk grades, continued

Credit risk grades are defined and calibrated such that the risk of default occurring increases exponentially as the credit risk deteriorates so, for example, the difference in risk of default between credit risk grades 1 and 2 is smaller than the difference between credit risk grades 2 and 3.

Each exposure is allocated to a credit risk grade at initial recognition based on available information about the borrower. Exposures are subject to ongoing monitoring, which may result in an exposure being moved to a different credit risk grade. The monitoring typically involves use of the following data.

#### Corporate exposure

## All exposures (corporate and retail exposures)

- Information obtained during periodic review of customer files — e.g. audited financial statements, management accounts, budgets and projections. Examples of areas of particular focus are: gross profit margins, financial leverage ratios, debt service coverage, compliance with covenants, quality of management, senior management changes.
- Data from credit reference agencies, press articles, changes in external credit ratings.
- Quoted bond and credit default swap (CDS) prices for the issuer where available.
- Actual and expected significant changes in the political, regulatory and technological environment of the borrower or in its business activities.

- Payment record this includes overdue status as well as a range of variables about payment ratios.
- Utilisation of the granted limit.
- Requests for and granting of forbearance.
- Existing and forecast changes in business, financial and economic conditions.

Generating the term structure of PD

Credit risk grades are a primary input into the determination of the term structure of PD for exposures. The Group collects performance and default information about its credit risk exposures analysed by jurisdiction or region and by type of product and borrower as well as by credit risk grading.

The Group employs statistical models to analyse the data collected and generate estimates of the remaining lifetime PD of exposures and how these are expected to change as a result of the passage of time.

This analysis includes the identification and calibration of relationships between changes in default rates and changes in key macro-economic factors as well as in-depth analysis of the impact of certain other factors (e.g. forbearance experience) on the risk of default. For majority of exposures the key driver would be GDP forecast growth.

The Group uses expert judgment in assessment of forward-looking information. This assessment is based also on external information (see discussion below on incorporation of forward-looking information). The Group then uses these forecasts to adjust its estimates of PDs.

Determining whether credit risk has increased significantly

The criteria for determining whether credit risk has increased significantly vary depending on different types of lending, in particular between corporate and retail, as well as by portfolio and include both quantitative changes in PDs and qualitative factors, including a backstop based on delinquency. Credit risk of a particular exposure is deemed to have increased significantly since initial recognition if, based on the Group's quantitative modelling, it is determined that there are the objective factors resulting in deterioration of financial and economic position of the counteragent. When determining whether credit risk has increased significantly, remaining lifetime ECLs are adjusted for changes in maturity.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

#### 4. FINANCIAL RISK REVIEW, CONTINUED

Credit risk - Amounts arising from ECL, continued

Significant increase in credit risk, continued

Determining whether credit risk has increased significantly, continued

The credit risk may also be deemed to have increased significantly since initial recognition based on qualitative factors linked to the Group's credit risk management processes that may not otherwise be fully reflected in its quantitative analysis on a timely basis. This will be the case for exposures that meet certain heightened risk criteria, such as placement on a watch list, restructuring feature that results in transfer to Stage 3. Such qualitative factors are based on its expert judgement and relevant historical experience.

As a backstop, the Group considers that a significant increase in credit risk occurs no later than when an asset is more than 30 days past due or, for inter-bank mounts owe and securities, more than 7 days past due. Days past due are determined by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received. Due dates are determined without considering any grace period that might be available to the borrower.

If there is evidence that there is no longer a significant increase in credit risk relative to initial recognition, then the loss allowance on an instrument returns to being measured as 12-month ECL. Some qualitative indicators of an increase in credit risk, such as delinquency of forbearance, may be indicative of an increased risk of default that persists after the indicator itself has ceased to exist. In these cases the Group determines a probation period during which the financial asset is required to demonstrated good behaviour to provide evidence that its credit risk has declined sufficiently. When contractual terms of a loan have been modified, evidence that the criteria for recognising lifetime ECL are no longer met includes history of up-to-date payment performance against the modified contractual terms.

The Group monitors the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increases in credit risk before an exposure is in default;
- the criteria do not align with the point in time when an asset becomes 30 days past due;
- the average time between the identification of a significant increase in credit risk and default appears reasonable;
- exposures are not generally transferred directly from 12-month ECL measurement (Stage 1) to credit-impaired (Stage 3); and
- there is no unwarranted volatility in loss allowance from transfers between 12-month ECL (Stage 1) and lifetime ECL measurements (Stage 2).

## Modified financial assets

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the borrower. An existing loan whose terms have been modified may be dereccgnised and the renegotiated loan recognised as a new loan at fair value in accordance with the accounting policy set out in Note 3(g)(ii).

When the terms of a financial asset are modified and the modification does not result in derecognition, the determination of whether the asset's credit risk has increased significantly reflects comparison of:

- its remaining lifetime PD at the reporting date based on the modified terms; with
- the remaining lifetime PD estimated based on data at initial recognition and the original contractual terms.

When modification results in derecognition, a new loan is recognised and allocated to Stage 1 (assuming it is not creditimpaired at that time).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 4. FINANCIAL RISK REVIEW, CONTINUED

#### Credit risk - Amounts arising from ECL, continued

Modified financial assets, continued

The Group renegotiates loans to customers in financial difficulties (referred to as 'forbearance activities') to maximise collection opportunities and minimise the risk of default. Under the Group's forbearance policy, loan forbearance is granted on a selective basis if the debtor is currently in default on its debt or if there is a high risk of default, there is evidence that the debtor made all reasonable efforts to pay under the original contractual terms and the debtor is expected to be able to meet the revised terms.

The revised terms usually include extending the maturity, changing the timing of interest payments and amending the terms of loan covenants. Both retail and corporate loans are subject to the forbearance policy.

For financial assets modified as part of the Group's forbearance policy, the estimate of PD reflects whether the modification has improved or restored the Group's ability to collect interest and principal and the Group's previous experience of similar forbearance action. As part of this process, the Group evaluates the borrower's payment performance against the modified contractual terms and considers various behavioural indicators.

Generally, forbearance is a qualitative indicator of a significant increase in credit risk and an expectation of forbearance may constitute evidence that an exposure is credit-impaired (see Note 3(n)). A customer needs to demonstrate consistently good payment behaviour over a period of time before the exposure is no longer considered to be credit-impaired/ in default or the PD is considered to have decreased such that the loss allowance reverts to being measured at an amount equal to 12-month ECL.

#### Definition of default

The Group considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held); or
- the borrower is more than 90 days past due on any material credit obligation to the Group;
- it is becoming probable that the borrower will restructure the asset as a result of bankruptcy due to the borrower's inability to pay its credit obligations.

In assessing whether a borrower is in default, the Group considers indicators that are:

- qualitative e.g. breaches of covenant;
- quantitative e.g. overdue status and non-payment on another obligation of the same issuer to the Group; and
- based on data developed internally and obtained from external sources.

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

## Incorporation of forward-looking information

The Group incorporates forward-looking information into both the assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and the measurement of ECL. The Group uses expert judgment in assessment of forward-looking information. This assessment is based on the information from external sources.

The Group has identified and documented key drivers of credit risk and credit losses for each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses. The key driver is GDP forecasts.

Predicted relationships between the key indicator and default and loss rates on various portfolios of financial assets have been developed based on analysing historical data for the last 5 years.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

## 4. FINANCIAL RISK REVIEW, CONTINUED

#### Credit risk - Amounts arising from ECL, continued

Measurement of expected credit losses (ECL)

The key inputs into the measurement of ECL are the term structure of the following variables:

- probability of default (PD);
- loss given default (LGD);
- exposure at default (EAD).

ECL for exposures in Stage 1 is calculated by multiplying the 12-month PD by LGD and EAD.

The Group generally estimates these parameters based on statistics models and other historical data. They are adjusted to reflect forward-looking information as described above.

PD estimates are estimates at a certain date, which are calculated separately for each loan portfolio, based on Roll Rate model (Markov chains) applied to the loan portfolios with similar credit risk characteristics. The probability of transition of loan portfolio segment from one 'past due' stage to Stage 3 (default) is determined with the use of migration matrices based on historical data. Depth of historical data has to be a least 60 periods. Adjustment to average transition matrix will be made, with economic conditions taken into account, by adding standard normal distribution of an average matrix of each segment and z-criterion of macroeconomic factor. A macroeconomic factor is GDP growth. Official statistics data (official websites of regulatory authority, statistics agencies of the Republic of Kazakhstan) are used as inputs for estimates, with economic conditions taken into account. PDs are estimated considering the contractual maturities of exposures and estimated prepayment rates.

The Group estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties. The LGD models consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset. LGD estimates are recalibrated for different economic scenarios and, for real estate lending, to reflect possible changes in property prices. They are calculated on a discounted cash flow basis using the effective interest rate as the discounting factor.

EAD represents the expected exposure in the event of a default. The Group derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract and arising from amortisation. The EAD of a financial asset is its gross carrying amount at the time of default. For lending commitments, the EAD includes both the recovered amount and potential future amounts that may be drawn under the contract, which are estimated based on historical observations and forward-looking forecasts. For financial guarantees, the EAD represents the guarantee exposure when the financial guarantee becomes payable.

As described above, and subject to using a maximum of a 12-month PD for Stage 1 financial assets, the Group measures ECL considering the risk of default over the maximum contractual period (including any borrower's extension options) over which it is exposed to credit risk, even if, for credit risk management purposes, the Group considers a longer period.

Where modelling of a parameter is carried out on a collective basis, the financial instruments are grouped on the basis of shared risk characteristics that include:

- instrument type;
- credit assets segmentation;
- restructuring indicators.

The groupings are subject to regular review to ensure that exposures within a particular group remain appropriately homogeneous.

For portfolios in respect of which the Group has limited historical data, external benchmark information is used to supplement the internally available data. The portfolios for which external benchmark information represents a significant input into measurement of ECL are as follows.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of KZT, unless otherwise stated)

#### 4. FINANCIAL RISK REVIEW, CONTINUED

## Credit risk - Amounts arising from ECL, continued

Measurement of ECL, continued

		_	Ext	ernal benchmarks used
	Carrying amount at 31 December 2019	Carrying amount at 31 December 2018	PD	LGD
Cash and cash equivalents	158,868	175,413		70%;
Due from banks	9,102	31,292	Moody's default study	0% - if the Government of the Republic of Kazakhstan acts as a counterparty
				LGD for investment securities, whose issuers are financial institutions is equal to 70%, for other companies LGD is based on the history of recovery rates depending on rating;
Investment securities	164,897	177,790	Moody's default study	0% - if the Government of the Republic of Kazakhstan acts as a counterparty

#### Credit quality analysis

The following table sets out information about the credit quality of financial assets measured at amortised cost, FVOCI investment securities as at 31 December 2019. Unless specially indicated, for financial assets, the amounts in the table represent gross carrying amounts.

Explanation of the terms: Stage 1, Stage 2, Stage 3, and POCI are included in Note 3(n).

	31 December 2019			
	Stage 1	Stage 2	Stage 3	
		Lifetime ECL of assets not credit- impaired	Lifetime ECL for credit- impaired assets	Total
Cash and cash equivalents	-			,
- rated from AA- to AA+	7,822	<u></u>	-	7,822
- rated from A- to A+	25,373	-	-	25,373
- rated from BBB- to BBB+	50,014	-	-	50,014
- rated from BB- to BB+	3,929	-	-	3,929
- rated from B- to B+	5,836	-	-	5,836
- not rated	604	-	-	604
	93,578			93,578
Loss allowance	(158)		-	(158)
Total cash and cash equivalents				,
(less cash on hand)	93,420	-	-	93,420

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of KZT, unless otherwise stated)

## 4. FINANCIAL RISK REVIEW, CONTINUED

# Credit risk - Amounts arising from ECL, continued

	31 December 2019			
	Stage 1	Stage 2	Stage 3	
	12-month expected credit losses (ECL)	Lifetime ECL of assets not credit- impaired	Lifetime ECL for credit- impaired assets	Total
Investment securities measured at amortised cost				
- rated from BBB- to BBB+	4,355	<u>-</u>	<del>.</del>	4,355
	4,355	_		4,355
Loss allowance	~	-	~	· -
Total investment securities at amortised cost	4,355	-	-	4,355
Debt investment securities at FVOCI				
- rated from AA- to AA+	9,759	<u></u>		9,759
- rated from BBB- to BBB+	124,087	_	<u></u>	124,087
- rated from BB- to BB+	26,330	_	_	26,330
Total debt investment securities at fair value through other comprehensive income	160,176	440		160,176
Loss allowance	(146)	-	_	(146)
Total carrying amount of investment securities measured at fair value through other comprehensive income - debt	159,976	_	•	159,976
Due from banks				
- rated from AA- to AA+	3,126	_	_	3,126
- rated from BBB- to BBB+	5,934		-	5,934
- not rated	50	<u></u>	-	50
	9,110	-	20	9,110
Loss allowance	(8)	-		(8)
Total due from banks	9,102		-	9,102

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of KZT, unless otherwise stated)

## 4. FINANCIAL RISK REVIEW, CONTINUED

# Credit risk - Amounts arising from ECL, continued

		3	1 December 2019		
	Stage 1 12-month expected credit losses (ECL)	Stage 2 Lifetime ECL of assets not creditimpaired	Stage 3 Lifetime ECL for credit- impaired assets	Originated credit-impaired financial assets (or POCI-assets)	Total
Loans to corporate customers measured at amortised cost			mapair ea assets	assets)	10121
Not overdue loans	217 700	72.060	1.47.000		
Overdue loans:	317,782	72,960	147,823	1,712	540,277
- overdue less than 30 days	1,853	476	14 015	201	4.00
- overdue 31-60 days	1,055	3,642	14,915	301	17,545
- overdue 61-90 days	_	5,042	3,072	-	6,714
- overdue 91-180 days	_	<i>52</i>	3,701 2,119	-	3,753
- overdue more than 180 days	-	_	29,743	-	2,119
· .	319,635	77,130	201,373	2,013	29,743
Loss allowance	(1,084)	(2,667)	(104,226)	2,015	600,151
Total loans to corporate customers measured at	(-3,-5.)	(2,001)	(104,220)		(107,977)
amortised cost	318,551	74,463	97,147	2,013	492,174
Loans to individuals measured at amortised cost					
Not overdue loans	240,220	28,647	6,462		275 220
Overdue loans:	-,	20,011	0,402	-	275,329
- overdue less than 30 days	7,029	2,285	2,079	_	11,393
- overdue 31-60 days	-	3,050	543	_	3,593
- overdue 61-90 days	-	2,300	552	-	2,852
- overdue 91-180 days	-		5,230		5,230
- overdue more than 180 days		_	51,439	_	51,439
	247,249	36,282	66,305	-	349,836
Loss allowance	(1,961)	(1,286)	(21,985)	-	(25,232)
Total loans to individuals measured at amortised cost	245,288	34,996	44,320	-	324,604
Loans under reverse repo agreements					1,000
Reverse repo agreements	61,771	-	_	_	61,771
Loss allowance			-	_	-
Total loans under reverse repo agreements	61,771	_	-	-	61,771

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of KZT, unless otherwise stated)

## 4. FINANCIAL RISK REVIEW, CONTINUED

## Credit risk - Amounts arising from ECL, continued

		31 Decem	ıber 2018	
	Stage 1	Stage 2	Stage 3	
	12-month	Lifetime ECL of	Lifetime ECL	
	expected credit	assets not credit-	for credit-	
Cook and and anti-	losses (ECL)	impaired	impaired assets	Total
Cash and cash equivalents - rated from AA- to AA+				
	2,577	-		2,577
- rated from A- to A+	9,853	-	-	9,853
- rated from BBB- to BBB+	100,787	-	_	100,787
- rated from BB- to BB+	5,733	<u></u>	-	5,733
- rated from B- to B+	4,285	-	_	4,285
- not rated	334	-		334
	123,569	-		123,569
Loss allowance	(73)	-	_	(73)
Total cash and cash equivalents (less cash on hand)	123,496	_	446	123,496
Investment securities measured at amortised cost				
- rated from BBB- to BBB+	5,908			7.000
- rated from BB- to BB+	1,009	•	-	5,908
- rated from B- to B+	1,009	-	~	1,009
	6,917		-	-
Loss allowance	•	-	**	6,917
Total investment securities measured at amortised	(6)	-	-	(6)
cost	6,911	_	_	6,911
•				0,911
Debt investment securities at FVOCI				
- rated from BBB- to BBB+	104,193	_		104 102
- rated from BB- to BB+	66,526	-	-	104,193
Total investment securities at fair value through	00,020			66,526
other comprehensive income-debt	170,719	_	_	170,719
Loss allowance	(165)	_	-	· ·
Total carrying amount of investment securities	(100)			(165)
measured at fair value through other				
comprehensive income - debt	174,313	-	~	174,313
Due from banks			-	
- rated from BBB- to BBB+	1 007			
- rated from BB- to BB+	1,826	-	-	1,826
- rated from B- to B+	1,014	10.000	-	1,014
- not rated	5,901	19,216	-	25,117
	3,907			3,907
Loss allowance	12,648	19,216		31,864
Total due from banks	(87)	(485)	-	(572)
Total due Ifom Danks	12,561	18,731	•	31,292

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of KZT, unless otherwise stated)

## 4. FINANCIAL RISK REVIEW, CONTINUED

# Credit risk - Amounts arising from ECL, continued

			31 December 201	8	
	Stage 1	Stage 2	Stage 3	Originated	
	12-month expected credit	Lifetime ECL of assets not	for credit-	credit-impaired financial assets	
Loans to corporate customers measured at amortised cost	losses (ECL)	credit-impaired	impaired assets	(POCI-assets)	Total
Not overdue loans	311,034	65,932	40.670	450	
Overdue loan:	311,034	03,932	49,679	478	427,123
- overdue less than 30 days	539	6,908	69,002	2 200	70 (40
- overdue 31-60 days	-	163	30,454	2,200	78,649
- overdue 61-90 days	_	45	18,137	-	30,617
- overdue 91-180 days	_	.5	18,357	535	18,182
- overdue more than 180 days	-	-	31,996	-	18,892 31,996
	311,573	73,048	217,625	3,213	605,459
Loss allowance	(982)	(2,004)	(103,206)	J,215	(106,192)
Total loans to corporate customers measured at amortised cost	310,591	71,044	114,419	3,213	499,267
Loans to individuals measured at amortised cost					
Not overdue loans	246,165	36,681	9,321	-	292,167
Overdue loans:		•	. ,		2,107
- overdue less than 30 days	6,954	2,848	20,082	-	29,884
- overdue 31-60 days	-	3,841	412	_	4,253
- overdue 61-90 days	-	3,328	5,778	-	9,106
- overdue 91-180 days	-	_	7,198	-	7,198
- overdue more than 180 days	_	-	46,613	-	46,613
	253,119	46,698	89,404	-	389,221
Loss allowance	(828)	(880)	(25,266)	-	(26,974)
Total loans to individuals measured at amortised cost	252,291	45,818	64,138	-	362,247
Loans under reverse repo agreements					
Reverse repo agreement	75,071	-	_	_	75,071
Loss allowance	-	_	_	-	,,,,,,,
Total loans under reverse repo agreements	75,071	-	-	Mo	75,071

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of KZT, unless otherwise stated)

## 5. NET INTEREST INCOME

	Year ended 31 December 2019	Year ended 31 December 2018
Interest income calculated using the effective interest rate method		
Interest income on financial assets measured at amortised cost:		
- interest income on assets not credit-impaired	89,353	77,127
- interest income on credit-impaired assets	18,846	22,736
Interest income on financial assets measured at fair value through other comprehensive income	11,310	10,247
Total interest income calculated using the effective interest rate method	119,509	110,110
Interest income on financial assets measured at amortised cost comprises:		
Interest on loans to customers and banks	104,447	96,789
Interest on investment securities measured at amortised cost	1,145	1,281
Penalties on loans to customers and banks	1,164	614
Interest on due from banks	1,443	1,179
	108,199	99,863
Interest income on financial assets at fair value through profit or loss and investments in net finance lease	1,472	1,593
Other interest income	1,472	1,593
Total interest income	120,981	111,703
Interest expense:		
Interest expense on financial liabilities measured at amortised cost	(62,004)	(65,855)
Total interest expense	(62,004)	(65,855)
Interest expense on financial liabilities measured at amortised cost:		
Interest on customer and bank accounts	(37,702)	(45,366)
Interest on debt securities issued	(8,960)	(4,218)
Interest on due to banks and financial institutions	(7,705)	(8,308)
Interest on subordinated bonds	(7,637)	(7,963)
Total interest expense on financial liabilities measured at amortised cost	(62,004)	(65,855)
	58,977	45,848

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of KZT, unless otherwise stated)

## 6. CHARGE OF EXPECTED CREDIT LOSS ALLOWANCE FOR INTEREST BEARING ASSETS

Years ended 31 December 2018 and 31 December 2019	Corporate loans	Small and medium-sized enterprises	Mortgage loans	Consumer loans	Business development	Car Ioans	Loans to banks	Total loans to customers and banks
1 January 2018 (restated)	116,215	13,804	6,961	7,704	5,749	115		150,548
Charge/(recovery) of				•	.,			150,570
allowance*	17,605	101	3,709	2,797	2,967	(2)	25	27,202
New financial assets					_,	()	45	21,202
originated or purchased*	1,900	881	32	792	7	_	_	3,612
Effect of unwinding of					,			3,012
discount** (restated)	4,425	438	50	8	190	380	_	5,491
Write-off of assets	(46,649)	(4,752)	(3,186)	(2,694)	(352)	(45)	-	
Recoveries of amounts	, , ,	``,	( ) /	(=,=, .)	(002)	(13)	-	(57,678)
previously written off	173	74	793	396	62	15		1 512
Foreign exchange difference	1,771	206	165	186	173	2	-	1,513
31 December 2018 (restated)	95,440	10,752	8,524	9,189	8,796	465	25	2,503
1 January 2019 (restated)	95,440	10,752	8,524	9,189	8,796	465	25	133,191
Charge/(recovery) of	,	,	-,	,,20	0,770	705	25	133,191
allowance*	21,700	1,637	7,162	4,877	3,610	(35)	(20)	20.021
New financial assets	,	-,	,,,,,,	1,077	5,010	(33)	(20)	38,931
originated or purchased*	434	238	10	2,018	21		5	2.727
Effect of unwinding of				2,010	21	•	3	2,726
discount**	3,755	506	53	236	323	1		4.074
Write-off of assets	(19,706)	(4,879)	(7,667)	(6,592)	(6,155)	(373)	-	4,874
Recoveries of amounts	( ),	(1,212)	(7,007)	(0,372)	(0,155)	(313)	-	(45,372)
previously written off	273	145	413	384	135	40		1 200
Foreign exchange difference	(2,253)	(65)	(68)	(83)	(51)	(1)	-	1,390
31 December 2019	99,643	8,334	8,427	10,029	6,679	97		(2,521)
_			3,127	10,042	U,U/7	<u> </u>	10	133,219

<sup>\*</sup>Provisions recognised during the twelve months ended 31 December 2019 and 2018 are presented in the consolidated statement of profit or loss in "Charge of credit loss allowance for interest-bearing assets" line item.

<sup>\*\*</sup>Unwinding of discount on present value of expected credit losses.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of KZT, unless otherwise stated)

#### 7. FEE AND COMISSION INCOME/(EXPENSE)

	For the year ended 31 December 2019	For the year ended 31 December 2018
Payment cards	8,090	6,994
Settlement	7,799	6,544
Cash operations	4,590	4,736
Guarantees issued	4,428	3,853
Custodian activities	263	266
Documentary operations	112	148
Internet banking services	112	584
Trust operations	100	181
Foreign exchange operations Other	-	408
<del></del>	988	840
Total fees and commissions income	26,482	24,554
Payment cards	(5,666)	(3,166)
Settlement	(1,151)	(544)
Documentary operations	(275)	(336)
Custody activities	(131)	(109)
Other Total formula	(497)	(232)
Total fees and commissions expenses	(7,720)	(4,387)
	18,762	20,167

Commissions income that are not integral to the effective interest rate on a financial asset or financial liability, is recognised depending on the type of the service either at the point in time or over time as the Group satisfies its performance obligation under the contract:

- commission for settlement operations, cash operations, payment card operations, Internet-banking services, foreign
  exchange operations is charged for the execution of payment order in accordance with tariffs depending on the type
  of the transaction and recognised as income at the moment of the transaction execution;
- commission fee on guarantees and letters of credit issued is paid in advance and is recognised as income over the time of the relevant guarantee or letter of credit.

#### Contract balances

The following table provides information about receivables and contract liabilities from contracts with customers.

	For the year ended	For the year ended
KZT mln	31 December	31 December
Receivables which are included in 'other assets (Note 19)	2019	2018
resolvations which are included in other assets (Note 19)	8,246	8,122

# 8. NET GAIN ON FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

	Year ended 31 December 2019	Year ended 31 December 2018
Realised gain on trading operations Unrealised gain on operations with derivative financial instruments	238	293
Unrealised gain/(loss) on movement in fair value	9 21 i	4,068 (1,036)
Realised gain on operations with derivative financial instruments	692	742
	1.150	4.067

## 9. NET GAIN ON FOREIGN EXCHANGE OPERATIONS

Dading angusting and	For the year ended 31 December 2019	For the year ended 31 December 2018
Dealing operations, net Translation differences, net	5,545	5,967
	(308)	(3,077)
	5,237	2,890

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of KZT, unless otherwise stated)

#### 10. OPERATING EXPENSES

•	For the year ended 31 December 2019	For the year ended 31 December 2018
Wages and salaries	18,142	13,287
Taxes other than on income	3,694	3,252
Administrative expenses	3,217	2,579
Short-term lease expenses	3,218	2,759
Depreciation and amortisation	3,212	2,645
Contributions to Deposit Insurance Fund	1,982	
Security and security alarming expenses	1,162	2,380
Telecommunications	835	875
Professional services		660
Collection expenses	680	255
Equipment repair and maintenance	512	580
Advertising costs	452	503
	401	344
Business travel expenses	341	350
Representation expenses	51	39
Other expenses	847	724
	38,746	31,232

## 11. INCOME TAX EXPENSE

	For the year ended 31 December 2019	For the year ended 31 December 2018
Current year tax expense	8	
Movement in deferred tax liabilities due to origination and reversal of temporary differences and movement in loss allowance	-	
	381	2,392
Total income tax expense	389	2,392

In 2019, the applicable tax rate for current and deferred tax is 20% (2018: 20%).

# Reconciliation of effective tax rate for the year ended 31 December:

-	31 December 2019	%%	31 December 2018	%
Profit before income tax	2,373	-	11,561	
Income tax at the applicable income tax rate	475	20.00	2,312	20.00
Non-taxable interest and other income on transactions with state and other qualified securities	(1,365)	(57.5)		
Change in unrecognised deferred tax assets	(8)	(0.4)		-
Non-taxable income	(14)	0.61	(945)	(8.17)
Non-deductible operating and other expenses	1,301	54.8	1,025	8.87
1000	389	16.39	2,392	20.69

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

## 11. INCOME TAX EXPENSE, CONTINUED

## (a) Deferred tax assets and liabilities

Temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes give rise to deferred tax liabilities as at 31 December 2019 and 31 December 2018.

Movements in temporary differences during 2019 and 2018 are presented as follows:

Balance at 1 January 2019	Recognised in profit or loss	Recognised in equity	Balance at 31 December 2019
123	(57)	-	66
159	-	(197)	(38)
1,123	_	· , ,	1,123
164	114	-	278
405	(148)	_	257
_	493	_	493
(240)	(621)	<del>-</del>	(861)
(7,564)	189	_	(7,375)
			(1,575)
(3,269)	(351)		(3,620)
(9,099)	(381)	(197)	(9,677)
	1 January 2019  123  159 1,123 164 405 - (240) (7,564) (3,269)	1 January 2019 profit or loss  123 (57)  159 - 1,123 - 164 114 405 (148) - 493  (240) (621) (7,564) 189  (3,269) (351)	1 January 2019 profit or loss equity  123 (57)  159 - (197)  1,123  164 114 -  405 (148) -  (240) (621) -  (7,564) 189 -  (3,269) (351) -

Balance at 1 January 2018	Recognised in profit or loss	Recognised in equity	Balance at 31 December 2018
101	22	-	123
113	46	-	159
171	(909)	1,861	1,123
320	(156)	<del>-</del>	164
-	(204)	609	405
-	(240)	_	(240)
(6,987)	(577)	-	(7,564)
(3,298)	(374)	403	(3,269)
(9,580)	(2,392)	2,873	(9,099)
	1 January 2018  101  113  171  320  -  (6,987)  (3,298)	1 January 2018 profit or loss  101 22  113 46  171 (909)  320 (156)  - (204)  - (240) (6,987) (577)  (3,298) (374)	1 January 2018         profit or loss         equity           101         22         -           113         46         -           171         (909)         1,861           320         (156)         -           -         (204)         609           -         (240)         -           (6,987)         (577)         -           (3,298)         (374)         403

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

## 12. EARNINGS PER SHARE

Basic and diluted earnings per share are calculated by dividing the net income for the period attributable to equity holders of the parent by the weighted average number of participating shares outstanding during the period.

	Year ended 31 December	Year ended 31 December
Basic earnings per share	2019	2018
Net earnings attributable to shareholders of the Bank	1,984	9,116
Less: additional dividends payable upon full distribution of profit to the preferred share holders	(2)	·
Net earnings attributable to ordinary shareholders	1,982	(17)
Weighted average number of ordinary shares for purposes of basic earnings per share	161,293,951	9,099
Basic earnings per share (in KZT)	12.29	160,889,241
Diluted earnings per share	12.29	56.55
Net earnings attributable to ordinary shareholders	1,982	9,099
Add: additional dividends payable upon full distributions of profit to the preferred shareholders	2	9,099
Earnings used in calculation of diluted earnings per share	1,984	
Weighted average number of ordinary shares	161,293,951	9,116
Shares deemed to be issued:	101,293,931	160,889,241
Weighted average number of ordinary shares that would be issued for the convertible preferred shares	219,968	7,698,529
Weighted average number of ordinary shares for purposes of diluted earnings per share		
	161,513,919	168,587,770
Diluted earnings per share (tenge)	12.28	54.07

The Group has calculated the book value of one share per each class of shares in accordance with the methodology for computation of the book value of one share provided by KASE.

The book value of one share per each class of shares as at 31 December 2019 and 31 December 2018 is as follows:

		31 December 2019		3	31 December 2018	
Class of shares	Outstanding shares (number of	Amount for calculation of book value	Book value of one share,	Outstanding shares (number of	Amount for calculation of book value	Book value of one share,
Class of shares	shares)	KZT million	KZT	shares)	KZT million	KZT
Ordinary shares	160,509,129	107,893	672	160,024,977	100,195	626
Preference shares	148,073	44	297	295,414	89	300
		107,937			100,284	

The book value of one preference share is calculated as the ratio of the amount of equity attributable to preference shares to the outstanding number of preference shares as at the reporting date. The book value of one ordinary share is calculated as the ratio of the amount of net asset value of the Group for ordinary shares to the outstanding number of ordinary shares as at the reporting date. The net asset value of the Group for ordinary shares is calculated as the total equity net of intangible assets and the amount of equity attributable to preference shares as at reporting date. Outstanding number of ordinary and preference shares is calculated as outstanding shares authorised and issued net of repurchased shares by the Group as at the reporting date.

The management believes that the Group fully complies with the requirement of KASE as at the reporting date.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

## 13. CASH AND CASH EQUIVALENTS

	31 December 2019	31 December 2018
Cash on hand	65,448	51,917
Nostro accounts with NBRK	43,105	94,388
Nostro accounts with other banks	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
- rated from AA- to AA+	7,822	2,577
- rated from A- to A+	25,373	9,853
- rated from BBB- to BBB+	6,909	4,411
- rated from BB- to BB+	3,929	5,733
- rated from B- to B+	40	54
- not rated	604	334
Total gross nostro accounts with other banks	44,677	22,962
Loss allowance	(24)	(18)
Total nostro accounts with other banks	44,653	22,944
Term deposits with other banks		
- rated from BBB- to BBB+	-	1,988
- rated from B- to B+	5,796	4,231
Total gross term deposits with other banks	5,796	6,219
Loss allowance	(134)	(55)
Total current accounts and term deposits with other banks	5,662	6,164
Total cash and cash equivalents	158,868	175,413

The credit ratings are presented by reference to the credit ratings of Standard and Poor's credit rating agency or analogues of similar international agencies.

All cash and cash equivalents are categorised into Stage 1 of credit risk grading.

As at 31 December 2019 the Group has accounts with two banks (31 December 2018: 1 bank), whose balances exceed 10% of equity. The gross value of these balances as at 31 December 2019 is KZT 73,869 million (31 December 2018: KZT 94,388 million).

#### Minimum reserve requirements

As at 31 December 2019 minimum reserve requirements are calculated in accordance with regulations issued by the NBRK. To meet the minimum reserves requirements the Bank places cash in reserve assets, which are required to be maintained at the level of not less than the average amount of cash on hand denominated in national currency and balance on the current account with the NBRK in the national currency for 4 weeks, calculated as certain minimum level of deposits and current accounts of the customers that are residents and non-residents of the Republic of Kazakhstan, and of other liabilities of the Bank. As at 31 December 2019 the minimum reserve requirements amounted to KZT 13,749 million (31 December 2018: KZT 34,866 million).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

## 14. FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets at fair value through profit or loss comprise:

	Nominal interest rate, %	31 December 2019	Nominal interest rate, %	31 December 2018
ASSETS				2010
Held by the Group				
Derivative financial instruments				
Foreign currency contracts		_		27,177
	_	page 1	<del></del>	27,177
Trading securities				
Debt securities				
Government bonds of the Republic of Kazakhstan	3.88-9.6	542	0.20.0.6	
- Corporate bonds	6.30-15.00		2.38-9.6	4,093
Equity securities*	0.50-15.00	8,945	4.63-15.00	7,736
Shares of Kazakhstan corporations		2,754		1.026
Shares of International corporations		2,754		1,036
-	_	12,241		46
Pledged under sale and repurchase agreements		^~,~+1	<u></u>	12,911
- Government bonds of the Republic of				
Kazakhstan	3.88-6.50	3,604	3.88-9.20	1,052
- Corporate bonds	6.3-15.00	3,544	9.00-15.00	1,536
		7,148	***************************************	2,588
	_	19,389	_	42,676
LIABILITIES				
Derivative financial instruments				
Foreign currency contracts		_		(12,668)
		_	_	(12,668)
* Ownership interest in equity committee in heless 19/	**************************************			(,-,-,-,-,-,-,-,-,-,-,-,-,-,-,-,-,-,-

<sup>\*</sup> Ownership interest in equity securities is below 1%

The tables below provide analysis of credit quality of debt securities at fair value through profit or loss based on Standard and Poor's ratings or ratings of other international rating agencies as at 31 December 2019:

		of the Republic of	
	Corporate bonds	Kazakhstan	Total
- rated BBB- to BBB+ - rated BB- to BB+ - rated B- to B+	2,584	4,146	6,730
	1,681	-	1,681
	8,224	-	8,224
	12,489	4,146	16,635

The tables below provide analysis of credit quality of debt securities at fair value through profit or loss based on Standard and Poor's ratings or ratings of other international rating agencies as at 31 December 2018:

		Government bonds of the Republic of Kazakhstan	Total
- rated from BBB- to BBB+ - rated from BB- to BB+ - rated from B- to B+	131	5,145	5,276
	1,382	-	1,382
	7,759	-	7,759
	9,272	5,145	14,417

None of financial assets at fair value through profit and loss are past due.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

#### 15. INVESTMENT SECURITIES

•	31 December2019	31 December 2018
Investment securities at fair value through other comprehensive income	160,542	170,879
Investment financial assets at amortised cost  Total investment securities	4,355	6,911
	164,897	177,790

## Investment securities at fair value through other comprehensive income

Debt securities	Nominal interest rate, %	31 December 2019	Nominal interest rate, %	31 December 2018
Government bonds of the Republic of Kazakhstan Corporate bonds NBRK discounted notes Equity securities Shares of Kazakhstan corporations Shares of International corporations	5.3-10.2 2.12-8.5	21,882 63,713 74,581	2.38- 10.2 3.88-11.5	42,110 88,016 40,593
	-	345 21	_	138 22
	-	160,542	_	170,879

All investment securities are categorised into Stage 1 of credit risk grading.

## Investment securities measured at amortised cost

	Nominal interest rate,	31 December 2019	Nominal interest rate, %	31 December 2018
Debt securities Government bonds of the Republic of Kazakhstan Corporate bonds	5.80-6.70 8.5	2,529 1,826	5.60-6.70 8.0	5,908 1,009
Allowance for expected credit losses	<u>-</u>	4,355	_	6,917 (6) 6,911

#### 16. DUE TO BANKS

	31 December 2019	31 December 2018
Term deposits - conditional deposit with NBRK - rated from AA- to AA+ - rated from BB- to BB+ - rated from B- to B+ - not rated	5,934 3,126 - - 50	1,826 - 1,014 25,117 3,907
Gross term deposits Allowance for expected credit losses Total term deposits	9,110 (8) 9,102	31,864 (572) 31,292

The credit ratings are presented by reference to the credit ratings of Standard&Poor's credit ratings agency or analogues of similar international agencies.

As at 31 December 2019 all due to banks are categorised into Stage 1 of credit risk grading.

As at 31 December 2018 a term deposit in the amount of KZT 19,216 million has been categorised into Stage 2 of credit risk grading.

As at 31 December 2019 a conditional deposit with the NBRK consists of funds of KZT 3,864 million (31 December 2018: KZT 1,183 million) received from Development Bank of Kazakhstan JSC ("DBK JSC") and KZT 2,070 million (31 December 2018: KZT 643 million) received from DAMU Entrepreneurship Development Fund JSC ("EDF DAMU JSC") in accordance with the loan agreements with DBK JSC and EDF DAMU JSC. Funds will be distributed to small and medium businesses on special preferential terms. These funds may be withdrawn from the conditional deposit only after approval of DBK JSC and EDF DAMU JSC, respectively.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

#### 16. DUE TO BANKS, CONTINUED

## Concentration of accounts and deposits with banks

As at 31 December 2019 the Group has no banks (2018: one bank) whose balances exceed 10% of equity. The gross value of these balances as at 31 December 2018 is KZT 19,216 million.

## 17. LOANS TO CUSTOMERS AND BANKS

	31 December 2019	31 December 2018
Loans to customers	895,083	929,588
Accrued interest	54,904	65,092
Y 35: 1	949,987	994,680
Less credit loss allowance	(133,209)	(133,166)
Total loans to customers	816,778	861,514
Loans to banks	766	1,214
Accrued interest	4	4
Less credit loss allowance	(10)	(25)
Total loans to banks	760	1,193
Continued involvement in asset	103,081	30,906
Loans under reverse repurchase agreements	61,771	75,071
Total loans to customers and banks	982,390	968,684

Movement in credit loss allowance for loans to customers and banks for twelve months ended 31 December 2019 and 31 December 2018 is disclosed in Note 6.

The following table provides information by types of loan products as at 31 December 2019:

	Gross amount	Credit loss allowance	Carrying amount
Loans to corporate customers			
Corporate loans	464,524	(99,643)	364,881
Small- and medium-sized enterprises	135,627	(8,334)	127,293
Loans to individuals	100,021	(0,554)	121,293
Mortgage loans	110,916	(8,427)	102,489
Consumer loans	147,881	(10,029)	137,852
Business development	83,325	(6,679)	76,646
Auto Ioans	7,714	(97)	7,617
	949,987	(133,209)	816,778

The following table provides information by types of loan products as at 31 December 2018:

	Gross amount	Credit loss allowance	Carrying amount
Loans to corporate customers			
Corporate loans	480,027	(95,440)	384,587
Small- and medium-sized enterprises	125,432	(10,752)	114,680
Loans to individuals	,	(***,****)	111,000
Mortgage loans	155,672	(8,524)	147,148
Consumer loans	130,884	(9,189)	121,695
Business development	95,901	(8,796)	87,105
Auto loans	6,764	(465)	6,299
	994,680	(133,166)	861,514

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

## 17. LOANS TO CUSTOMERS AND BANKS, CONTINUED

## a) Credit quality of corporate loans, loans to small and medium-sized enterprises and loans to retail customers

Analysis by credit quality of loans to customers outstanding as at 31 December 2019 was as follows:

	Corporate loans	Small- and medium-sized enterprises	Mortgage loans	Consumer loans	Business development	Auto Ioans	Total
Loans to customers	-					***************************************	
Not overdue	425,624	114,653	86,209	118,343	63,370	7,407	815,606
Overdue loans							·
- overdue less than 30 days	12,901	4,644	3,552	4,635	3,145	61	28,938
- overdue 31-60 days	6,107	607	1,433	1,737	410	13	10,307
- overdue 61-90 days	249	3,504	1,092	1,258	490	12	6,605
overdue 91-180 days	1,220	899	1,598	2,329	1,290	13	7,349
- overdue more than 180 days	18,423	11,320	17,032	19,579	14,620	208	81,182
Gross loans to customers	464,524	135,627	110,916	147,881	83,325	7,714	949,987
Allowance for expected credit losses	(99,643)	(8,334)	(8,427)	(10,029)	(6,679)	(97)	(133,209)
Total loans to customers, net of allowance for expected credit losses	364,881	127,293	102,489	137,852	76,646	7,617	816,778

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

#### 17. LOANS TO CUSTOMERS AND BANKS, CONTINUED

#### (a) Credit quality of corporate loans, loans to small and medium-sized enterprises and loans to retail customers, continued

Analysis by credit quality of loans to customers outstanding as at 31 December 2018 was as follows:

Loans to customers	Corporate loans	Small- and medium-sized enterprises	Mortgage loans	Consumer loans	Business development	Auto loans	Total
Not overdue Overdue loans	329,026	98,097	122,470	95,753	67,864	6,080	719,290
- overdue less than 30 days	70,843	7,806	13,297	9,997	6,503	87	108,533
- overdue 31-60 days	30,415	202	2,130	1,559	527	37	34,870
- overdue 61-90 days	16,587	1,595	2,892	5,493	681	40	27,288
overdue 91-180 days	11,578	7,314	1,570	1,322	4,262	44	26,090
- overdue more than 180 days	21,578	10,418	13,313	16,760	16,064	476	78,609
Gross loans to customers	480,027	125,432	155,672	130,884	95,901	6,764	994,680
Allowance for expected credit losses	(95,440)	(10,752)	(8,524)	(9,189)	(8,796)	(465)	(133,166)
Total loans to customers, net of allowance for expected credit losses	384,587	114,680	147,148	121,695	87,105	6,299	861,514

#### (b) Analysis of movement in allowance for expected credit losses

#### Key assumptions and judgments used in estimate of allowance for expected credit losses

As at 31 December 2019, significant assumptions used by management to determine the amount of credit loss allowance for loans to corporate customers classified into Stage 3 of credit risk and include:

- estimate by management of expected operating cash flows for a number of borrowers, whose operating activities have not ceased;
- estimate by management of a value of collateral as at the date of sale and timing of anticipated receipts: a delay of 36 60 months in obtaining proceeds from the foreclosure of collateral;
- for some borrowers in Stage 3 the potential investors and partners are expected to be attracted to increase the operating cash flows sufficient to repay a debt to the Group.

Loans in Stage 3 were included in the Action Plan based on results of AQR, which comprises measures aimed at rehabilitation of the borrowers, repayment at the expense of sale of collateral and foreclosure under the court decision. In accordance with the Plan, the Group expects that the debt according to the agreed list of borrowers will be repaid during the five years. The worked out Action Plan is in the process of approval by the regulator. Under this Plan the Group will start submitting report on the status of plan execution to the regulator on a quarterly basis.

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(in millions of Kazakhstani tenge unless otherwise stated)

Unwinding of discount

Foreign exchange difference

Recovery of assets previously written off

Allowance for ECL as at the end of the period

Write-off of assets

# 17. LOANS TO CUSTOMERS AND BANKS, CONTINUED

## (b) Analysis of movement in allowance for expected credit losses, continued

		Twelve mo	nths ended	
	-	31 Decem	ıber 2019	
	Stage 1	Stage 2	Stage 3	
	12-month expected credit losses	Lifetime ECL of assets not credit-impaired	Lifetime ECL for credit- impaired assets	Total
Loans to corporate customer and small- and medium-sized enterprises				
Allowance for expected credit losses as at the beginning of the period	982	2,004	103,206	106 102
Transition to 12-month expected credit losses	5	(4)	(1)	106,192
Transition to lifetime expected credit losses for not credit-impaired assets	(1)		(1,690)	-
Transition to lifetime expected credit losses for credit- impaired assets	(30)		700	_
Charge/(recovery) of allowance	(366)	` /	24,012	23,337
New financial assets originated or purchased	513	6	153	23,337 672
Unwinding of discount	<u>-</u>		4,261	4,261
Write-off of assets	_	-	(24,585)	(24,585)
Recovery of assets previously written-off	-	_	418	418
Foreign exchange difference	(19)	(51)	(2,248)	(2,318)
Allowance for ECL at the end of the period	1,084	2,667	104,226	107,977
		Twelve mor	iths ended	
		31 Decem	ber 2019	
	Stage 1	Stage 2	Stage 3	
	12-month expected credit losses	Lifetime ECL of assets not credit-impaired	Lifetime ECL for credit- impaired assets	Total
Loans to individuals				
Allowance for expected credit losses as at the beginning of the period	828	880	25,266	26,974
Transition to 12-month expected credit losses	2	(1)	(1)	20,714
Transition to lifetime expected credit losses for not credit-impaired assets	(90)	109	(19)	_
Transition to lifetime expected credit losses for credit-impaired assets	(339)	(89)	428	_
Charge/(recovery) of allowance	(363)	302	15,675	15,614
New financial assets originated or purchased	1,941	92	16	2,049
TT	•		• •	2,077

(18)

1,961

613

972

(178)

(20,787)

21,985

(7)

1,286

613

972

(203)

25,232

(20,787)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

# 17. LOANS TO CUSTOMERS AND BANKS, CONTINUED

# (b) Analysis of movement in allowance for expected credit losses, continued

Twelve months ended 31 December 2018 Stage 1 Stage 2 Stage 3 12-month Lifetime ECL Lifetime ECL expected credit of assets not for creditlosses credit-impaired impaired assets Total Loans to corporate customer and small- and medium-sized enterprises Allowance for ECL as at the beginning of the period 2,255 1,976 125,788 130,019 Transition to 12-month ECL (3) Transition to lifetime expected credit losses for not credit-impaired assets (40)40 Transition to lifetime expected credit losses for creditimpaired assets (1,584) (155)1,739 Charge/(recovery) of allowance (3,080)749 20,037 17,706 New financial assets originated or purchased 1,985 796 2,781 Unwinding of discount (restated) 4,863 4,863 Write-off of assets (restated) (51,401) (51,401)Recovery of assets previously written off 247 247 Foreign exchange difference 14 30 ,933 1,977 Allowance for ECL as at the end of the period 982 2,004 103,206 106,192

	Twelve months ended					
	31 December 2018					
	Stage 1 12-month expected credit	Stage 2 Lifetime ECL of assets not	Stage 3 Lifetime ECL for credit-			
Loans to individuals	losses	credit-impaired	impaired assets	Total		
Allowance for ECL as at the beginning of the period Transition to 12-month expected credit losses Transition to lifetime expected credit losses for not	<b>301</b> 1	1,402 (1)	18,826	20,529		
credit-impaired assets  Transition to lifetime expected credit losses for credit-	(28)	53	(25)	-		
impaired assets	(1,093)	(493)	1,586	_		
Charge/(recovery) of allowance	838	(130)	8,763	9,471		
New financial assets originated or purchased	791	40	, <u> </u>	831		
Unwinding of discount (restated)	-	-	628	628		
Write-off of assets (restated)	-	-	(6,277)	(6,277)		
Recovery of the previously written off assets	-	-	1,266	1,266		
Foreign exchange difference	18	9	499	526		
Allowance for ECL as at the end of the period	828	880	25,266	26,974		

## (c) Analysis of movements in the gross carrying amounts

The note further explains how significant movements in the gross carrying amounts of loans to customers have contributed to changes in allowances for expected credit losses:

## Loans to corporate customers and small- and medium-sized enterprises

As volume of loans issued to customers during 12 months of 2019 caused increase in gross carrying amount of the
portfolio of loans to corporate customers and small and medium-sized enterprises by KZT 178,617 million, while
respective increase in 12-month loss allowance amounted to KZT 519 million.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

## 17. LOANS TO CUSTOMERS AND BANKS, CONTINUED

## (c) Analysis of movements in the gress carrying amounts, continued

## Loans to corporate customers and small- and medium-sized enterprises, continued

- A volume of loans repaid during 12 months of 2019, caused decrease in gross carrying amount of the portfolio of loans to corporate customers and small and medium-sized enterprises by KZT 169,938 million, while respective decrease in 12-month loss allowance amounted to KZT 407 million.
- Write-off of loans with gross carrying amount of KZT 24,585 million resulted in decrease in loss allowance categorised into Stage 3 by the same amount.

#### Loans to individuals

- A volume of loans to customers during 12 months of 2019 caused increase in gross carrying amount of the portfolio of retail loans by KZT 46,686 million, while respective increase in 12-month loss allowance measured on 12-month basis amounted to KZT 2,033 million.
- A volume of loans repaid during 12 months of 2019 caused decrease in gross carrying amount of the portfolio of loans to corporate customers and small and medium-sized enterprises by KZT 52,556 million, while respective decrease in 12-month loss allowance amounted to KZT 476 million.
- Write-off of loans with gross carrying amount of KZT 20,787 million resulted in decrease in loss allowance categorised into Stage 3 by the same amount.

#### (d) Analysis of collateral and other credit enhancements

#### (i) Loans to corporate customers

Loans to corporate customers are secured by various types of collateral depending on the type of transactions. The general creditworthiness of a corporate customer and small and medium-sized customer tends to be the most relevant indicator of credit quality of the loan extended to it. However, collateral provides additional security and the Group generally requests corporate borrowers and small and medium-sized customers to provide it.

The following tables provides information on collateral and other credit enhancements securing loans to corporate customers and small and medium-sized enterprises (net of loss allowance) by types of collateral:

31 December 2019	Carrying amount of loans to customers	Fair value of collateral - for collateral assessed as of reporting date	Fair value of collateral - for collateral assessed as of loan inception date	Fair value of collateral not determined
Loans to corporate customers	***		1,000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Cash and deposits	841	841	~	-
Real estate	258,449	258,449	_	_
Vehicles	606	606	_	_
Equipment	16,316	16,316		_
Corporate guarantees	29,892		_	29,892
Income from future contracts	12,793	-	_	12,793
Goods in turnover	7,382	_		7,382
Mineral rights	24,297	24,297	_	1,502
Other collateral	4,323	- 1,25 .	4,323	-
No collateral or other credit enhancement	9,982	_	7,525	9,982
Total loans to corporate customers	364,881	300,509	4,323	60,049

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

## 17. LOANS TO CUSTOMERS AND BANKS, CONTINUED

## (d) Analysis of collateral and other credit enhancements, continued

## (i) Loans to corporate customers, continued

31 December 2019	Carrying amount of loans to customers	Fair value of collateral - for collateral assessed as of reporting date	Fair value of collateral - for collateral assessed as of loan inception date	Fair value of collateral not determined
Fanns H. F. W.				dotter minet
Loans to small- and medium-sized				
enterprises				
Cash and deposits	5,284	5,284	-	₩
Real estate	106,023	106,023	_	-
Vehicles	760	760	_	_
Equipment	3,667	3,667	_	_
Corporate guarantees	7,676	· <u>-</u>	-	7,676
Goods in turnover	397	-	_	397
Other collateral	1,241	158	656	427
No collateral or other credit enhancement	2,245	-	-	2,245
Total loans to small- and medium-sized				
enterprises	127,293	115,892	656	10,745
Total loans to corporate customers	492,174	416,401	4,979	70,794
		Fair value of	Esta andre - C	· · · · · · · · · · · · · · · · · · ·
		collateral - for	Fair value of	
	Carrying amount	collateral assessed	collateral - for collateral assessed	17.1 1 0
	of loans to			Fair value of
31 December 2018	customers	as of reporting	as of loan	collateral not
Loans to corporate customers	castomers	date	inception date	determined
Cash and deposits	2,257	2.257		
Real estate	276,848	2,257	-	-
Vehicles	492	276,848 492	-	-
Equipment	9,753		-	-
Corporate guarantees	44,230	9,753	-	-
Income from future contracts	5,401	-	-	44,230
Goods in turnover		-	-	5,401
Mineral rights	6,325	2 270	-	6,325
Other collateral	3,372	3,372	-	-
No collateral or other credit enhancement	12,893	-	12,893	-
Total loans to corporate customers	23,016			23,016
Loans to small- and medium-sized	384,587	292,722	12,893	78,972
enterprises				
Cash and deposits	0.00			
Real estate	2,587	2,587	_	=
Vehicles	102,618	102,618	-	
	1,058	1,058	-	-
Equipment	856	856	-	-
Corporate guarantees	4,201	-	-	4,201
Goods in turnover	141	-	-	141
Other collateral	1,682	-	1,682	_
No collateral or other credit enhancement	1,537		-	1,537
Total loans to small- and medium-sized	44 4 400			
enterprises Total loans to corporate customers	114,680	107,119	1,682	5,879
Total toans to corporate customers	499,267	399,841	14,575	84,851

The tables above exclude overcollateralisation. In accordance with the recommendations of NBRK, collateral in the form of income from future contract is not sufficient and cannot be used in calculation of allowances. As at 31 December 2019 the loans to corporate customers with net carrying amount of KZT 12,793 million (31 December 2018: KZT 5,401 million) are secured by income from future contracts.

Amount recorded in the item "No collateral or other credit enhancement" comprises unsecured loans and parts of loans, which are not fully secured.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

## 17. LOANS TO CUSTOMERS AND BANKS, CONTINUED

## (d) Analysis of collateral and other credit enhancements, continued

## (i) Loans to corporate customers, continued

For majority of loans the fair value of collateral was assessed at the reporting day. The Group also has loans, for which the fair value of collateral was assessed at the loan inception date and it was not updated for further changes, and loans for which the fair value of collateral is not determined and cannot be determined. Information on the valuation of collateral is based on when this estimate was made, if any.

For loans secured by multiple types of collateral, collateral that is most relevant for credit losses assessment is disclosed. Sureties received from individuals, such as shareholders of the company's borrowers, are not considered for credit losses assessment purposes.

Credit impaired loans to corporate customers

As at 31 December 2019, the net carrying amount of credit-impaired loans to corporate customers amounts to KZT 99,160 million (2018: KZT 117,632 million), while the value of collateral (mostly commercial real estate) securing these loans is KZT 99,160 million (2018: KZT 98,378 million), excluding overcollaterisation. Value of collateral securing each loan is limited by the loan carrying amount.

During 2019, there was no change in the Group's collateral policy.

#### (ii) Loans to retail customers

Mortgage loans are secured by the underlying housing real estate. Business development loans are secured by real estate. Auto loans are secured by the underlying cars. Consumer loans are usually secured by underlying property and in some cases by assets, including real estate, cash and motor vehicles.

#### Mortgage loans

Included in mortgage loans are loans with a net carrying amount of KZT 9,533 million (31 December 2018: KZT 16,310 million), which are secured by collateral with a fair value of less than the net carrying amount of the individual loans. The fair value of collateral for these loans amounts to KZT 5,196 million (31 December 2018: KZT 7,723 million).

For mortgage loans with a net carrying amount of KZT 92,956 million (31 December 2018: KZT 130,838 million) management believes that the fair value of collateral is at least equal to the carrying amount of individual loans at the reporting date.

#### Auto loans

Included in auto loans are loans with a net carrying amount of KZT 48 million (31 December 2018: KZT 51 million), which are secured by collateral with a fair value of less than the net carrying amount of the individual loans. The fair value of collateral for these loans amounts to KZT 12 million (31 December 2018: KZT 13 million).

For auto loans with a net carrying amount of KZT 7,569 million (31 December 2018: KZT 6,248 million) management believes that the fair value of collateral is at least equal to the carrying amount of individual loans at the reporting date.

#### Consumer loans

Included in consumer loans are loans with a net carrying amount of KZT 67,025 million (31 December 2018: KZT 26,132 million), which are secured by collateral with a fair value of less than the net carrying amount of the individual loans. The fair value of collateral for these loans amounts to KZT 2,651 million (31 December 2018: KZT 5,846 million).

For consumer loans with a net carrying amount of KZT 70,827 million (31 December 2018: KZT 95,563 million) management believes that the fair value of collateral is at least equal to the carrying amount for these loans amounts at the reporting date.

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(in millions of Kazakhstani tenge unless otherwise stated)

#### 17. LOANS TO CUSTOMERS AND BANKS, CONTINUED

## (d) Analysis of collateral and other credit enhancements, continued

#### (ii) Loans to retail customers, continued

#### Business development

Included in the business development portfolio are loans with a net carrying amount of KZT 4,877 million (31 December 2018: KZT 6,923 million), which are secured by collateral with a fair value of less than the net carrying amount for these loan amounts. The fair value of collateral for these loans amounts to KZT 2,048 million (31 December 2018: KZT 3,379 million).

Management believes that the fair value of collateral of business development loans with a net carrying amount of KZT 71,769 million (31 December 2018: KZT 80,182 million) is at least equal to the carrying amount of individual loans at the reporting date.

#### Credit impaired loans to retail customers

The following table stratifies credit exposures from credit-impaired loans to retail customers by ranges of loan-to-value (LTV) ratio. LTV is calculated as the ratio of the gross carrying amount of the loan to the value of the collateral. The valuation of the collateral excludes any adjustments for obtaining and selling the collateral. For credit-impaired loans the value of collateral is based on the most recent appraisals.

	2019	2018
Credit-impaired loans		
LTV ratio		
Less than 50%	20,584	21,919
51-70%	5,518	7,751
More than 70%	18,218	34,468
Total	44,320	64,138

#### Repossessed collateral

During 2019, the Group obtained certain assets by taking possession of collateral for loans to customers with a net carrying amount of KZT 6,126 million (2018: KZT 5,046 million). As at 31 December 2019, the repossessed collateral was KZT 48,917 million (31 December 2018: KZT 51,375 million of repossessed collateral) (Note 19).

#### (e) Loan portfolio analysis

As at 31 December 2019 the Group has 10 borrowers or groups of related borrowers (31 December 2018: 14), whose loan balances exceed 10% of equity. The gross value of these balances as at 31 December 2019 is KZT 200,063 million (31 December 2018: KZT 276,797 million).

As at 31 December 2019 and 31 December 2018 included in the loans to customers are renegotiated loans that would otherwise be past due or impaired of KZT 64,359 million and KZT 76,716 million, respectively. Otherwise these loans would be past due or impaired.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

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# 17. LOANS TO CUSTOMERS AND BANKS, CONTINUED

## (e) Loan portfolio analysis, continued

## Industry and geographical analysis of the loan portfolio

Loans to customers were issued primarily to customers located within the Republic of Kazakhstan that operate in the following economic sectors:

	31 December 2019	31 December 2018
Individuals	349,836	389,221
Trade	109,829	128,162
Rent of real estate	99,223	110,861
Manufacturing	49,858	40,390
Oil and gas industry	40,840	*
Transport and telecommunications	40,366	20,354
Housing construction	·	39,890
Industrial construction	40,442	30,391
Food industry	39,916	42,432
Power industry	34,012	34,059
Transportation and equipment maintenance services	30,783	32,498
Agriculture	28,272	34,881
Financial services	20,320	22,123
Other	2,923	5,815
Total	63,367	63,603
· · · · · · · ·	949,987	994,680
Allowance for expected credit losses	(133,209)_	(133,166)
	816,778	861,514

Fair value of assets received as collateral and carrying amount of reverse repurchase agreements as at 31 December 2019 and 31 December 2018 is as follows:

	31 Decemb	per 2019	31 December 2018	
Government bonds of the Republic of Kazakhstan Other	Carrying amount of loans	Fair value of collateral	Carrying _amount of loans	Fair value of collateral
	52,262 9,509	53,164 11,928	66,116 8,955	66,263 13,316
	61,771	65,092	75,071	79,579

#### (f) Loan maturities

The maturity of the loan portfolio is presented in Note 27, which shows the remaining period from the reporting date to the contractual maturity of the loans. Due to the short-term nature of the loans issued by the Group, it is likely that part of the loans will be extended at maturity. Accordingly, the effective maturity of the loan portfolio may be significantly longer than the contractually agreed term.

## (g) Continuing involvement in asset

To realise the first initiative "New Opportunities for Each Family to Procure Housing", announced in the Address to the People by the President of the Republic of Kazakhstan "Five Social Initiatives of the President", the Program "7-20-25. "New Opportunities for Each Family to Procure Housing" (the "Program") was approved by the Resolution of the NBRK dated 31 May 2018. To implement the Program, Mortgage Organisation "Baspana" JSC (the "Operator") was established.

The Program enables Kazakhstan citizens to procure residential real estate on a primary market under conditions that are more preferential in comparison with those applicable in second-tier banks ("STB") for mortgage loans.

The Bank issues loans in accordance with the conditions of the Program: it includes into bank loan contracts the terms and conditions of obligation and responsibility of a borrower to repay a loan, establishes a repayment schedule and ensures maintaining a loan file containing information and documents in compliance with the requirements of the laws of the RK.

Once a loan has been issued, the Bank should transfer rights of claim on loans by provision to the Operator of documents in accordance with an agreement, no more frequently than once in 10 business days.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

## 17. LOANS TO CUSTOMERS AND BANKS, CONTINUED

## (g) Continuing involvement in asset, continued

In accordance with the Program and Trust Management Contract, the Bank acts as a trustee for loans received and ensures trust management of transferred loans and proper maintenance of a credit file. Compensation for trust management is paid in the amount and in timeframe established by the trust management contract and amounted to 4% of the carrying amount of assets at the end of each month. In case of partial repayment of interest by the borrowers, a trust management fee is calculated pro rated to the interest paid.

The Bank is obliged to repurchase rights of claim on transferred mortgage loans when the loan principal amount and interest are overdue more than 90 calendar days.

## The lending conditions under the Program are as follows:

- Annual nominal interest rate: 7%.
- Loan term: up to 25 years; initial instalment: no less and no more than 20% of cost of collateralised housing real
  estate.
- Maximum cost of housing real estate acquired: KZT 25 million for cities of Astana, Almaty, Atyrau, Aktau, Shymkent and KZT 15 million for other regions of the RK.
- Collateral security: real estate purchased on a primary market.
- Commission for issue and servicing a loan: nil.
- To be eligible for a loan under the Program, an individual must meet the following requirements:
- be a citizen of the Republic of Kazakhstan;
- have documentary supported income;
- no outstanding debt on mortgage loans;
- no owned housing real estate in the Republic of Kazakhstan, other than: dorm rooms with useful area of no more than 15 square meters per each family member, dilapidated housing which may ruin (breakdown) as certified by a corresponding document by a local executive bod where such housing facility is located.

As at 31 December 2019, 10,101 loans in the amount of more than KZT 106,000 million have been issued under the Program "7-20-25" (2018: 2,733 loans for the amount of KZT 32,000 million).

To enhance possibilities for Kazakhstan citizens to purchase housing facilities, on 28 December 2018 the Bank launched a mortgage loan program named "Baspana Hit". Under this Program, loans are issued for purchasing real estate on both primary and secondary housing markets.

## The lending conditions under "Baspana Hit" Program are as follows:

- Interest rate is calculated with the formula: base rate of the National Bank of the RK + 175 basis points
- Loan term: up to 15 years; initial instalment: at least 20% of cost of acquired housing real estate;
- Maximum cost of housing real estate acquired KZT 25 million for cities of Astana, Almaty, Atyrau, Aktau, and KZT 15 million – for other regions of the RK;

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

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## 17. LOANS TO CUSTOMERS AND BANKS, CONTINUED

#### (g) Continuing involvement in asset, continued

The lending conditions under "Baspana Hit" Program are as follows:

- To be eligible for a loan under the Program, an individual must meet the following requirements:
- be a citizen of the Republic of Kazakhstan;
- have documentary supported income;
- no outstanding debt on mortgage loans.

As at 31 December 2019, the Bank has issued 3,497 loans in the amount of more than KZT 30,023 million under Baspana Hit Program (31 December 2018: 4 loans in the amount pf KZT 22 million).

#### (h) Transfer of financial assets

During 2019, the Group sold a portfolio of mortgage loans at its carrying amount, the balance of which amounted to KZT 103,081 million at the year-end (2018: KZT 30,906 million) and issued a customer a guarantee of reverse repurchase or exchange of certain loans, if loans are overdue for more than 90 days. The amount of reverse repurchase or exchange is not limited. Reverse repurchase is performed at the loan nominal value (outstanding principal and interest accrued) as of the purchase date.

The Group has determined that it neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset transferred; however, the Group has determined that it retains control over the assets transferred and continues recognising thereof to the extent of continuing involvement in the assets transferred. As the Group's continuing involvement takes a form of the guarantee on the asset transferred, the extent of the Group's continuing involvement is determined equal to maximum amount of consideration received that the Group has to return. The Group believes that the value of the guarantee is high enough and this guarantee will prevent the Operator from selling of the asset transferred thereto, as such sale will be impracticable

The Group's continuing involvement in said transferred portfolio is recorded in the consolidated statement of financial position within the loans to customers (Note 17) in the amount of KZT 103,082 million, which is equal to the respective liability from continuing involvement, which is included in other liabilities (Note 24).

The Group has determined that the carrying amount of the transferred portfolio of mortgage loans reflects its fair value.

# 18. PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

Continues	Buildings and constructions	Furniture and equipment	Construction in progress	Intangible assets	Total
Cost/revalued amount					
1 January 2018 Additions	31,010	13,992	105	9,339	54,446
Transfers	2	3,205	245	2,622	6,074
Disposals	(5,900)	5	(92)	· -	(5,987)
•	-	(1,752)	(11)	(448)	(2,211)
31 December 2018	25,112	15,450	247	11,513	52,322
Additions Transfers	831	4,074	1,375	1,007	7,287
	120	6	(126)		-
Disposals	(151)	(959)		(1,765)	(2,875)
31 December 2019	25,912	18,571	1,496	10,755	56,734
Accumulated depreciation, amortisation and impairment I January 2018	(393)	(9.997)		(12.0)	
Charge for the year	(269)	(8,887)	•	(4,346)	(13,626)
Disposals	153	(1,376)	-	(801)	(2,446)
31 December 2018	(509)	1,733		447	2,333
Charge for the year	(234)	(8,530)	-	(4,700)	(13,739)
Disposals	(234)	(1,730)	-	(939)	(2,903)
31 December 2019	(738)	922		37	964
	(730)	(9,338)		(5,602)	(15,678)
Net carrying amount					
31 December 2019	25,174	9,233	1,496	5,153	41,056
31 December 2018	24,603	6,920	247	6,813	38,583

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# 18. PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS, CONTINUED

Intangible assets comprise software, patents and licenses.

The Group revalued its buildings and constructions during 2017. Evaluation was performed by independent appraisers. Independent appraisers used two approaches to measure the fair value of property and equipment – comparative approach using the market information to measure fair value of buildings and constructions under active market conditions, and cost approach, when no active market existed for items subject to revaluation. As at 31 December 2019 and 31 December 2018, the total amount of fair value of buildings and constructions was KZT 25,174 million and KZT 24,603 million, respectively. If buildings and constructions of the Group had been valued at cost, their carrying amount would have been KZT 18,735 million and KZT 18,164 million as at 31 December 2019 and 31 December 2018, respectively.

Fair values of buildings and constructions are categorised into Levels 2 and 3 of the fair value hierarchy.

#### 19. OTHER ASSETS

	31 December 2019	31 December
Other financial assets		2018
Accounts receivable	4,052	2 072
Accrued commission	8,246	3,873
Western Union and other wireless transfers	335	8,122 164
Allower Comments to the	12,633	12,159
Allowance for expected credit losses	(2,476)	(1,388)
04	10,157	10,771
Other non-financial assets	·····	
Repossessed collateral	48,917	51,375
Payment receivable on repossessed collateral	4,884	3,688
Investment property	11,490	10,587
Advances paid	4,249	3,323
Taxes receivable other than income tax	2,047	1,919
Inventories Other counts	36	40
Other assets	1,124	408
A11.	72,747	71,340
Allowance for expected credit losses	(880)	· -
	71,867	71,340
	82,024	82,111

As at 31 December 2019 other financial assets of KZT 10,074 million were categorised to Stage 1 of the credit risk gradings (31 December 2018: KZT 8,905 million), KZT 869 million and KZT 1,690 million are categorised to Stages 2 and 3 of credit risk gradings, respectively (31 December 2018: KZT 517 million and KZT 2,737 million, respectively).

Movements in allowance for expected credit losses for other financial assets are as follows:

2019 Balance at 1 January Net remeasurement of loss allowance Write-offs	Stage 1 (716)	Stage 2 (70)	Stage 3 (1,388) (394)	Total (1,388) (1,180)
Balance at 31 December	(716)	(70)	(1,690)	92 (2,476)
2018 Balance at 1 January	Stage 1	Stage 2	Stage 3 (1,747)	Total (1,747)
Net remeasurement of loss allowance Balance at 31 December		-	359 (1,388)	359 (1.388)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

### 19. OTHER ASSETS, CONTINUED

Repossessed collateral Repossessed collateral represents real estate accepted by the Group in exchange for its liabilities on credit-impaired loans. These assets have been initially recognised at fair value and subsequently measured at the lower of fair value less cost to dispose or the carrying value. The Group's policy is to sell these assets as soon as it is practicable.

Payment receivable on repossessed collateral Payment on repossessed collateral comprises prepayments for repossessed collateral which is acquired through auctions.

Fair value of investment property was measured using the market comparison approach, which reflects the prices of latest transactions on similar real estate items, and as at 31 December 2019 and 31 December 2018 amounted to KZT 13,535 million and KZT 12,253 million, respectively.

The fair values of investment properties are categorised into Level 3 of the fair value hierarchy.

Included into operating lease income is investment property rental income for the years ended 31 December 2019 and 31 December 2018 amounted to KZT 552 million and KZT 400 million, respectively. Operating expenses related to investment property from which the Group earned rental income for the years ended 31 December 2019 and 31 December 2018 amounted to KZT 410 million and KZT 179 million, respectively.

# 20. DUE TO BANKS AND FINANCIAL INSTITUTIONS

	Nominal interest rate, %	31 December 2019	Nominal interest rate, %	31 December 2018
Long-term loans due to banks and financial institutions	1.00-9.80	52,366	1.00-9.80	62,577
Perpetual financial instruments	7.93	29,652	8.34	30,056
Loans due to international credit organisations	7.80-9.45	16,841	8.50-10.00	16,920
Correspondent accounts of banks		7,688	-	10,201
Loans due to NBRK	9.25	74	5.50	90
Accrued interest expense		629		979
		107,250		120,823
Loans under repurchase agreements	9.25-10.85	6,406	8.50-11.00	4,827
	240112	113,656	_	125,650

Long-term loans due to banks and financial institutions Long-term loans due to banks and financial institutions comprise long-term loans from JSC Entrepreneurship Development Fund DAMU ("DAMU") and JSC Development Bank of Kazakhstan ("JSC DBK") in the amount of KZT 36,540 million at 1%-9.08% p.a. maturing in 2020-2035 and of KZT 15,807 million at 1%-2% p.a. maturing in 2034-2037, as at 31 December 2019, respectively (31 December 2018: KZT 48,079 million and KZT 14,483 million, respectively). During the 2019 and 2018, the Group has been repaying principal and interest according to the repayment schedules.

During the year ended 31 31 December 2019, the Group received additional tranche of long-term loans from JSC DBK in the amount of KZT 3,189 million (the year ended 31 December 2018: KZT 445 million) at 1-2% p.a. maturing in 2034-2037. The loans have been received for further financing of large-sized enterprises ("LSE") operating in the processing industry and further financing of retail customers who purchase cars produced in Kazakhstan.

During the year ended 31 December 2019, the Group received a long-term loan from JSC DAMU in the amount of KZT 1,096 million at 1% p.a. and additional tranche of KZT 378 million at 4.5% p.a. maturing in 2025. During 2019 the Group repaid a long-term loan from JSC Damu in the amount of 11,111 million at 7% per annum.

During the year ended 31 December 2018, the Group received a long-term loan from JSC DAMU in the amount of KZT 13,289 million at 9.08% p.a. maturing in 2020, KZT 700 million at 4.5% p.a. and KZT 400 million at 1% p.a. maturing in 2025.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge)

# 20. DUE TO BANKS AND FINANCIAL INSTITUTIONS, CONTINUED

The loans from JSC DAMU were received in accordance with the Government program to finance small and medium enterprises ("SME") of certain industries ("the Program"). Under the loan agreement between DAMU and the Group, the Group extends loans to SME borrowers, eligible to participate in the Program, at the interest rate with margin of 4% and with maturity not exceeding 10 years. The Group's obligation to repay the loan to DAMU is not contingent on collectability of the loans extended to SME borrowers. The Group is obligated to pay a 15% penalty on the amounts not extended to SME borrowers within 3-9 months after receiving the money from DAMU.

The Group management believes that there are no other financial instruments similar to loans received from DAMU, JSC DBK and JSC Agrarian Credit Corporation at the interest rates of 1-2% p.a. and due to specific nature of LSE and SME clients, this product represents a separate market. As a result, the loans received from DAMU, JSC DBK and JSC Agrarian Credit Corporation at the interest rates of 1-2% p.a. Represent the orderly transactions and as such have been recorded at fair value at the recognition date.

Perpetual financial instruments The perpetual non-cumulative financial instruments were issued by the Bank in March 2006 with an option to repay in whole, but not in part, on any interest payment date from and including 3 March 2016 at the face value of USD 100 million. Interest payment dates are 3 March, 3 June, 3 September and 3 December in each year.

Loans due to international credit organisations Loans due to international credit organisations comprise loans from the European Bank for Reconstruction and Development ("EBRD") at 7.8%-9.45% p.a. maturing in 2020-2022.

During the year ended 31 December 2019 the Group received a loan from European Bank for Reconstruction and Development JSC in the amount of KZT 8,651 million at 7.8% p.a. maturing in 2022. During 2019 the Group has been repaying principal and interest according to the repayment schedules in the amount of KZT 10,448 million.

During the year ended 31 December 2018 the Group received a loan from European Bank for Reconstruction and Development JSC in the amount of KZT 8,335 million at 8.5% p.a. maturing in 2021. During 2018 the Group was repaying principal and interest according to the repayment schedules in the amount of KZT 8,860 million.

The Group is obligated to comply with financial covenants in relation to due to banks and financial institutions mentioned above. These covenants include stipulated ratios, debt to equity ratios and other coefficients used for financial performance ratios. As at 31 December 2019 and as at 31 December 2018 the Group has not breached any of these covenants.

As at 31 December 2019 and 31 December 2018, due to banks and financial institutions included loans received under repurchase agreements of KZT 6,406 million and KZT 4,827 million that were repaid in January 2020 and 2019, respectively. The fair value of assets pledged under repurchase agreements amounted to KZT 6,822 million and KZT 5,409 million, respectively, as at 31 December 2019 and 31 December 2018.

### 21. CUSTOMER AND BANKS ACCOUNTS

Customer accounts	31 December 2019	31 December 2018
- Retail - Corporate	544,463 414,482	583,807 490,723
	958,945	1,074,530
True de la	31 December 2019	31 December 2018
Term deposits Demand deposits	684,689 270,584	767,528 302,280
Accrued interest	955,273 3,672	1,069,808 4,722
	958,945	1,07

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge)

# 21. CUSTOMER AND BANKS ACCOUNTS, CONTINUED

As at 31 December 2019, the Group has 1 customer (31 December 2018: 8 customers), whose balances exceed 10% of equity. The gross balances of the above mentioned customers as at 31 December 2019 are KZT 17,019 million (31 December 2018: KZT 116,040 million).

	31 December	31 December
Analysis by sectors:	2019	2018
Individuals	511 162	<b>700</b> 00#
Construction	544,463	583,807
Social services	93,382	99,784
Trade	70,636	118,562
Education and health care	62,434	54,068
Transportation and communication	35,626	28,032
Manufacturing	23,678	27,161
Agriculture	15,520	25,457
Power industry	13,547	14,042
Entertainment services	10,769	6,045
Fuel	9,863	4,548
Research and development	7,596	6,396
Oil and gas industry	6,216	4,582
Insurance and pension fund activities	5,797	8,627
Chemical production	4,307	23,476
Metallurgy	4,078	5,186
Machinery	3,377	10,586
Public administration	1,305	3,117
Other	1,439	794
	44,912	50,260
Total due to customers	958,945	1,074,530

### 22. DEBT SECURITIES ISSUED

	Currency	Date of issue	Maturity date	Interest rate,	31 December 2019	Interest rate,	31 December 2018
Kazakhstani bonds	KZT USD	16/03/2015- 31/10/2019 10/06/2019	16/03/2022- 05/02/2028 10/06/2021	8.50-12.00 4.50_	75,752 4,974	8.00-12.00	68,825
Accrued interest					80,726 1,157 81,883		68,825 1,322 70,147

During twelve months ended 31 December 2019, the Group issued debt securities with a nominal value of KZT 34,701 million.

Coupons on debt securities issued are repayable semi-annually; principal is repayable at maturity.

### 23. SUBORDINATED BONDS

	Currency	Date of issue	Maturity date	Interest rate,	31 December 2019	Interest rate,	31 December 2018
<b></b>		27/11/2009-	27/11/2024-				2010
Fixed rate	KZT	03/11/2017	03/11/2032	4.00-11.00	51,904	4.00-11.00	50,555
T1		05/12/2007 -	05/12/2022-		·		,
Floating rate	KZT	27/11/2009	11/11/2023	6.30-6.50	8,373	7.00-7.50	20,217
A 1 !					60,277		70,772
Accrued interest					1,065		1,143
				,	61,342	_	71,915

Coupons on subordinated bonds are repayable semiannually, principal is repayable at maturity.

# Participation in the Program of Strengthening of the Banking Sector Financial Stability

Resolution of the NBRK No.191 dated 10 October 2017 approved the Bank's participation in the Program of Strengthening Financial Stability of Banking Sector of the Republic of Kazakhstan (the "Program").

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge)

### 23. SUBORDINATED BONDS, CONTINUED

# Participation in the Program of Strengthening of the Banking Sector Financial Stability, continued

In accordance with the terms of the Program, the Bank received cash from the NBRK subsidiary — Kazakhstan Sustainability Fund JSC by means of issue of registered coupon subordinated bonds of the Bank (the "Bonds") convertible into the Bank's ordinary shares on the terms provided for in the Bond Issue Prospectus.

The Bank is subject to restrictions (covenants) in its activities valid for 5 years from the Bonds' issue date, breach of any of each will result in exercising by the Bonds' holders of their right of Bonds being converted to the Bank's ordinary shares:

- the Bank undertakes to comply with capital adequacy ratios set by the authorised body for the second-tier banks of the Republic of Kazakhstan;
- the Bank undertakes not to commit action intended to withdraw the Bank's assets; at that, summary of activities to be considered the withdrawal of assets is set out in the Bond Issue Prospectus.

Within the framework of the Bank's participation in the Program, on 3 November 2017, the Bank placed the Bonds at Kazakhstan Stock Exchange in the amount of KZT 60,000 million with 15-year maturity and coupon rate of 4.00% per year. Unwinding of discount of the Bonds using the market interest rate of 13%, which was recognised as income in the statement of profit or loss at initial recognition of the Bonds, is KZT 34,993 million. As at 31 December 2019, the carrying amount of the Bonds is KZT 23,507 million (31 December 2018: KZT 22,561 million).

# Reconciliation of movements of liabilities to cash flows arising from financing activities

	•			
	Liabi	lities		
	Debt securities issued	Subordinated bonds	Total	
Balance at 1 January 2018	17,328	75,454	92,782	
Changes from financing cash flows			,	
Receipts from debt securities issued	54,230	-	54,230	
Receipts from subordinated bonds	-	5,507	5,507	
Repayment of subordinated bonds	-	(6,000)	(6,000)	
Total changes from financing cash flows	54,230	(493)	53,737	
Changes in carrying amount from recognition of discount	(1,554)	(3,193)	(4,747)	
Other movements	209	441	650	
Interest expense	(4,218)	(7,963)	(12,181)	
Interest paid	4,152	7,669	11,821	
Balance at 31 December 2018	70,147	71,915	142,062	
Balance at 1 January 2019	70,147	71,915	1/2.062	
Changes from financing cash flows	70,147	71,913	142,062	
Receipts from debt securities issued	34,701		34,701	
Repayment of debt securities issued	(21,701)		(21,701)	
Receipts from subordinated bonds		400	400	
Repayment of subordinated bonds	<u>.</u>	(11,879)	(11,879)	
Total changes from financing cash flows	13,000	(11,479)	1,521	
Changes in carrying amount from recognition of discount	(1,014)	(1,095)	(2,109)	
Other movements	(1,188)	1,070	(118)	
Interest expense	8,960	7,637	16,597	
Interests paid	(8,022)	(6,706)	•	
Balance at 31 December 2019	81,883	61,342	143,225	
	02,000	ULOUTH	173,443	

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge)

### 24. OTHER LIABILITIES

Other financial liabilities:	31 December 2019	31 December 2018
Liability arising from continuing involvement (Note 17 (h)) Settlements on other liabilities Liabilities in guarantees issued Accrued commission expenses Provisions for guarantees and letters of credit	103,082 8,271 7,764 450 113	30,904 6,253 7,933 499 125
Other non-financial liabilities:	119,680	45,714
Taxes payable other than income tax Other non-financial liabilities Total other liabilities	765 1,402 121,847	740 199 <b>46,653</b>

### 25. SHARE CAPITAL

As at 31 December 2019 the Bank's share capital is presented as follows:

Ordinary shares, items Preference shares, items	Authorised share capital 995,876,753 39,249,255	Unissued share capital (833,419,953)	Placement of authorised ordinary shares 3,181,111	Repurchased share capital from shareholders (5,128,782) (39,101,182)	Total share capital 160,509,129
	03,23,233	-	-	(39,101,182)	148,073

3,181,111 ordinary shares for the total amount of KZT 954 million were placed in March 2019, with a placing price of KZT 300 per share.

As at 31 December 2019 the Bank's share capital comprised:

Outin 1	Authorised and issued share capital	Placement of authorised ordinary shares	Repurchased shares	Total
Ordinary shares Preference shares	57,511	954	(644)	57,821
i reference shares	89		(45)	44
	57,600	954	(689)	57,865

As at 31 December 2018 the Bank's share capital comprised:

			Repurchased share	
	Authorised share	Unissued	capital	
Ordinary shares	capital	share capital	from shareholders	Total share capital
Preference shares	995,876,753	(833,419,953)	(2,431,823)	160,024,977
i reference shares	39,249,255		(38,953,841)	295 414

On 13 February 2018, Bank CenterCredit JSC announced repurchase of 100% of the placed preference shares convertible into ordinary shares of Bank Center Credit JSC. As at 26 December 2018 the procedure of repurchase of the Bank's preference shares was completed: 38,953,841 preference shares were repurchased, including 8,366,560 preference shares repurchased from Tsesnabank JSC and 27,067,109 preference shares - from Financial Holding "Tsesna" JSC.

As at 31 December 2018 the Bank's share capital comprised:

	Authorised and issued share	Repurchased	
Ordinary shares Preference shares	capital	shares	Total
	57,794	(283)	57,511
rieleience snares	11,775	(11,686)	<sup>*</sup> 89
	69,569	(11,969)	57,600

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge)

# 25. SHARE CAPITAL, CONTINUED

All ordinary shares are ranked equally, carry one vote, and have no par value.

Preference shares are cumulative and convertible into ordinary shares according to the decision of the Board of Directors, one preferred share can be exchanged for one ordinary share. According to the legislation of the Republic of Kazakhstan and Bank's incorporation documents, dividends are payable on ordinary shares in the form of cash or securities of the Bank, on condition that the decision was made at the annual meeting of shareholders of the Bank. In accordance with the Bank's Charter, dividend on ordinary shares are paid on the basis of financial results for the year. Distributable reserves are subject to rules and regulations of the Republic of Kazakhstan.

Terms of preference shares required that the Group pays dividends per one preference share as follows:  $R = (b+3.5\%) \times 300$ , where

- R is a guaranteed amount of dividenc's per one preference share convertible into an ordinary share, which is calculated in tenge.
- b is a base rate of NBRK. The base rate is determined as at the first day of the year following the year, in which dividends o on preference shares were paid. In this regard the guaranteed amount of dividends per one preference share is set at the level of not less than 12% and not more than 14% per annum.

Dividends on preference shares are paid to comply with the legislation of the Republic of Kazakhstan. This legislation envisages that joint stock companies pay the fixed guaranteed amount of the dividend on the preference shares. According to Kazakhstan law on joint stock companies, the amount of the dividend paid on the ordinary shares may not exceed the amount of the dividends paid on preference shares. In addition, dividends on ordinary shares may not be paid until dividends on preference shares have been paid in full.

	For the year ended 31 December 2019 Quantity (in thousands	For the year ended 31 December 2018 Quantity (in thousands)
Preference shares, beginning of the year	295	39,249
Treasury shares purchased	(147)	(38,954)
Preference shares, end of the period	148	295
Ordinary shares, beginning of the year Treasury shares purchased Treasury shares sold Placement of authorised ordinary shares	160,025 (2,853) 156 3,181	161,004 (2,344) 1,365
Ordinary shares, end of the year	160,509	160,025
Degame	····	

### Reserve capital

Until 2013, in accordance with amendments to the Resolution No. 196 "On Establishment of Minimum Limit on Reserve Capital of Second-Tier Banks" issued by the Agency of the Republic of Kazakhstan on the Regulation and Supervision of Financial Markets and Financial Organisations (the "FMSA") dated 31 January 2011 (that became invalid in 2013), the Bank was obligated to establish a reserve capital by transferring an amount from retained earnings to provision for future expected losses.

As at 31 December 2019, reserve for general banking risks of the Bank included in retained earnings in the consolidated statement of financial position of the Group amounts to KZT 4,981 million (31 December 2018; KZT 4,981 million). During twelve months ended 31 December 2018, the Group utilised the accumulated reserve to recognise the effect of transition to IFRS 9.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge)

### 26. SEGMENT REPORTING

The segment information below is presented on the basis used by the Group's chief operating decision maker to evaluate performance in accordance with IFRS 8 and in accordance with the segment reporting presented in the consolidated financial statements for the year ended 31 December 2019 and 2018. The Group's reporting segments under IFRS 8 are as follows:

- Corporate banking maintenance of settlement accounts, deposit taking, provisions of overdrafts, loan and other credit facilities.
- Retail banking provisions of private banking services, private customer current accounts, taking of savings, deposits, investment savings products, custody, credit and debit cards, consumer loans and mortgages.
- Investment banking financial instruments trading, money market operations, repo agreements, foreign currency and derivative products, structured financing, corporate lease and asset management services, merger and acquisitions advice, provision of Group's funding through issue of debt securities and attracting loans. This segment is responsible for redistribution of funds attracted by other segments.

The accounting policies of the operating segments are the same as those described in the summary of significant accounting policies, of these consolidated financial statements. The Board of Directors reviews discrete financial information for each of its segments, including measures of operating income, assets and liabilities. The segments are managed primarily on the basis of their results, which do not include the effects of intragroup eliminations.

Segment assets and liabilities comprise all assets and liabilities, which account for the major portion of the consolidated statement of financial position but excluding income tax assets and liabilities. Internal charges and transfer pricing adjustments have been reflected in the performance of each business. All revenues and expenses are attributable only to external customers, and there are no transactions between business segments.

Therefore, the Group presents its business on the basis of three main segments. Segment information about these businesses is presented below.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge)

# 26. SEGMENT REPORTING, CONTINUED

	Retail banking	Corporate banking	Investing activity	For the year ended 31 December 2019
Interest income calculated using the effective				
interest method	52,579	50,842	16,088	119,509
Other interest income	-		1,472	1,472
Interest expenses	(27,915)	(17,495)	(16,594)	(62,004)
Provision for impairment losses on interest-	, ,	(,,	(10,001)	(02,004)
bearing assets	(17,126)	(24,531)		(41,657)
Net non-interest income	4,710	16,365	2,724	23,799
Operating expenses	(9,072)	(27,053)	(2,621)	(38,746)
Profit/(loss) before income tax	3,176	(1,872)	1,069	2,373
Segment assets*	429,377	842,437	185,912	1,457,726
Segment liabilities*	567,940	548,516	001.017	
Other segment items	507,570	340,310	221,217	1,337,673
Depreciation charge on property, equipment				
and intangible assets	(727)	(2,354)	(131)	(3,212)
Loans to customers and banks	427,685	554,705	(131)	982,390
Customer and bank accounts	544,463	414,482	_	958,945
Financial guarantees and credit related		, -		250,245
commitments	-	138,821	-	138,821
				For the year ended
	Retail	Corporate	Investing	For the year ended 31 December
Interest in some calculated and a first of the second	Retail banking	Corporate banking	Investing activity	
Interest income calculated using the effective	banking	banking		31 December
interest method			17,739	31 December
interest method Other interest income	49,845	42,526	17,739 1,593	31 December 2018
interest method Other interest income Interest expenses*	banking	banking	17,739	31 December 2018
interest method Other interest income Interest expenses* Provision for impairment losses on interest-	49,845 (27,291)	42,526 - (32,210)	17,739 1,593	31 December 2018 110,110 1,593
interest method Other interest income Interest expenses* Provision for impairment losses on interest- bearing assets	49,845 (27,291) (10,302)	42,526 - (32,210) (20,512)	17,739 1,593 (6,354)	31 December 2018 110,110 1,593 (65,855) (30,814)
interest method Other interest income Interest expenses* Provision for impairment losses on interest- bearing assets Net non-interest income	49,845 (27,291) (10,302) 6,649	42,526 (32,210) (20,512) 17,597	17,739 1,593 (6,354) -	31 December 2018 110,110 1,593 (65,855) (30,814) 27,759
interest method Other interest income Interest expenses* Provision for impairment losses on interest- bearing assets Net non-interest income Operating expenses	49,845 (27,291) (10,302) 6,649 (14,993)	42,526 (32,210) (20,512) 17,597 (15,291)	17,739 1,593 (6,354) 3,513 (948)	31 December 2018 110,110 1,593 (65,855) (30,814) 27,759 (31,232)
interest method Other interest income Interest expenses* Provision for impairment losses on interest- bearing assets Net non-interest income Operating expenses Profit/(loss) before income tax	49,845 (27,291) (10,302) 6,649	42,526 (32,210) (20,512) 17,597	17,739 1,593 (6,354) -	31 December 2018 110,110 1,593 (65,855) (30,814) 27,759
interest method Other interest income Interest expenses* Provision for impairment losses on interest- bearing assets Net non-interest income Operating expenses	49,845 (27,291) (10,302) 6,649 (14,993)	42,526 (32,210) (20,512) 17,597 (15,291)	17,739 1,593 (6,354) 3,513 (948)	31 December 2018 110,110 1,593 (65,855) (30,814) 27,759 (31,232)
interest method Other interest income Interest expenses* Provision for impairment losses on interest- bearing assets Net non-interest income Operating expenses Profit/(loss) before income tax  Segment assets*  Segment liabilities*	49,845 (27,291) (10,302) 6,649 (14,993) 3,908	42,526 (32,210) (20,512) 17,597 (15,291) (7,890)	3,513 (948) 197,697	31 December 2018  110,110 1,593 (65,855) (30,814) 27,759 (31,232) 11,561
interest method Other interest income Interest expenses* Provision for impairment losses on interest- bearing assets Net non-interest income Operating expenses Profit/(loss) before income tax  Segment assets*  Segment liabilities* Other segment items	49,845 (27,291) (10,302) 6,649 (14,993) 3,908	42,526 (32,210) (20,512) 17,597 (15,291) (7,890)	17,739 1,593 (6,354) 3,513 (948) 15,543	31 December 2018  110,110 1,593 (65,855) (30,814) 27,759 (31,232) 11,561
interest method Other interest income Interest expenses* Provision for impairment losses on interest- bearing assets Net non-interest income Operating expenses Profit/(loss) before income tax  Segment assets*  Segment liabilities* Other segment items Depreciation charge on property, equipment	49,845 (27,291) (10,302) 6,649 (14,993) 3,908	42,526 (32,210) (20,512) 17,597 (15,291) (7,890)	3,513 (948) 197,697	31 December 2018  110,110 1,593 (65,855) (30,814) 27,759 (31,232) 11,561
interest method Other interest income Interest expenses* Provision for impairment losses on interest- bearing assets Net non-interest income Operating expenses Profit/(loss) before income tax  Segment assets*  Segment liabilities* Other segment items Depreciation charge on property, equipment and intangible assets	49,845 (27,291) (10,302) 6,649 (14,993) 3,908	42,526 (32,210) (20,512) 17,597 (15,291) (7,890)  924,387 589,073	3,513 (948) 15,543 197,697	31 December 2018  110,110 1,593 (65,855) (30,814) 27,759 (31,232) 11,561  1,516,549  1,401,563
interest method Other interest income Interest expenses* Provision for impairment losses on interest- bearing assets Net non-interest income Operating expenses Profit/(loss) before income tax  Segment assets*  Segment liabilities* Other segment items Depreciation charge on property, equipment and intangible assets Loans to customers and banks	49,845 (27,291) (10,302) 6,649 (14,993) 3,908 394,465	42,526 (32,210) (20,512) 17,597 (15,291) (7,890)  924,387 589,073	3,513 (948) 197,697	31 December 2018  110,110 1,593 (65,855) (30,814) 27,759 (31,232) 11,561  1,516,549  1,401,563
interest method Other interest income Interest expenses* Provision for impairment losses on interest- bearing assets Net non-interest income Operating expenses Profit/(loss) before income tax  Segment assets*  Segment liabilities* Other segment items Depreciation charge on property, equipment and intangible assets Loans to customers and banks Customer and bank accounts	49,845 (27,291) (10,302) 6,649 (14,993) 3,908 394,465 602,230 (1,270) 393,153	42,526 (32,210) (20,512) 17,597 (15,291) (7,890)  924,387  589,073	3,513 (948) 15,543 197,697	31 December 2018  110,110 1,593 (65,855) (30,814) 27,759 (31,232) 11,561  1,516,549  1,401,563
interest method Other interest income Interest expenses* Provision for impairment losses on interest- bearing assets Net non-interest income Operating expenses Profit/(loss) before income tax  Segment assets*  Segment liabilities* Other segment items Depreciation charge on property, equipment and intangible assets Loans to customers and banks	49,845 (27,291) (10,302) 6,649 (14,993) 3,908 394,465 602,230	42,526 (32,210) (20,512) 17,597 (15,291) (7,890)  924,387 589,073	3,513 (948) 15,543 197,697	31 December 2018  110,110 1,593 (65,855) (30,814) 27,759 (31,232) 11,561  1,516,549  1,401,563

<sup>\*-</sup> net of current and deferred income tax. Income tax expense is not allocated.

The majority of the Group's assets are located in the Republic of Kazakhstan and the Group generates income from operations conducted within the Republic of Kazakhstan.

# Information on large customers

For the year ended 31 December 2019 the reporting segments have no corporate and retail customers (for the year ended 31 December 2018: five customers), whose income from transactions individually exceed 10% of the total income of the Group.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

### 27. RISK MANAGEMENT POLICY

### (a) Corporate governance structure

The Bank was established as an open joint-stock company in accordance with the requirements of the legislation of the Republic of Kazakhstan. The Bank's highest body is the general meeting of the shareholders, which is convened to hold the annual and extraordinary meetings. The general meeting of shareholders makes strategic decisions related to the Bank's operations.

The general meeting of shareholders determines the structure of the Board of Directors. The Board of Directors has overall responsibility for the general management of the Bank's activity.

The legislation of the Republic of Kazakhstan and Bank's Charter determine the lists of decisions, which are exclusively approved by the general shareholders' meeting and that are approved by the Board of Directors.

The Board of Directors meeting elects the Chairman of Management Board, determines the structure of the Management Board. The Bank's executive bodies are responsible for implementation of the decision made by the general meeting of shareholders and Board of Directors. The Bank's executive bodies are subordinated to the Board of Directors and general meeting of shareholders.

### (b) Risk management policies and procedures

Management of risk is fundamental to the Group's business of banking and is an essential element of the Group's operations. The major (significant) risks faced by the Group are those related to market risk, credit risk, liquidity risk and operating risk, legal risk and reputational risk.

The risk management policies aim to identify, analyse and manage the risks faced by the Group, to set appropriate risk limits and controls, and to continuously monitor risk levels and adherence to limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions, bank products and services offered and emerging best practice.

As at 31 December 2019, the Group's internal documentation establishing the procedures and methodologies for identification, managing and stress-testing the Bank's significant risks, was approved by the authorised management bodies of the Group in accordance with regulations and recommendations issued by the NBRK.

The Board of Directors has overall responsibility for the oversight of the risk management framework, overseeing the management of key risks and reviewing its risk management policies and procedures as well as approving significantly large exposures.

The Management Board is responsible for monitoring and implementing risk mitigation measures, and ensuring that the Group operates within established risk parameters. Risk Management function (Risk Department and Department of Credit Risks) is responsible for the overall risk management and compliance functions, ensuring the implementation of common principles and methods for identifying, measuring, managing and reporting both financial and non-financial risks. Risk Management function reports directly to the Chairman of the Management Board and indirectly to the Board of Directors.

Credit, market and liquidity risks, both at the portfolio and transactional levels, are managed and controlled through a system of Credit Committees, Finance and Risk Management Committee (FRMC) and Risk Management Committee (FMC). In order to facilitate efficient and effective decision-making, the Group established a hierarchy of credit committees, depending on the type and amount of the exposure.

Both external and internal risk factors are identified and managed throughout the organisation. Special attention is given to revealing the whole list of risk factors and determining the level of adequacy of the current risk mitigation procedures.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

### 27. RISK MANAGEMENT POLICY, CONTINUED

#### (c) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises currency risk, interest rate risk and other price risks. Market risk arises from open positions in interest rate and equity financial instruments, which are exposed to general and specific market movements and changes in the level of volatility of market prices and foreign currency rates.

The objective of market risk management is to manage and control market risk exposures within acceptable parameters, whilst optimising the return on risk.

FRMC, FMC manage interest rate risk and market risk thus ensuring a positive interest margin for the Group. The Department of Planning and Finance exercises monitoring of the current financial position of the Group, assesses the Group's sensitivity to changes in the interest rates and their impact on the Group's profitability.

The Group manages its market risk by setting open position limits in relation to financial instruments, interest rate maturity and currency positions and stop-loss limits. These are monitored on a regular basis and reviewed and approved by the Management Board.

#### (i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group is exposed to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes but may also reduce or create losses in the event that unexpected movements occur.

### Interest rate sensitivity analysis

The management of interest rate risk based on interest rate gap analysis is supplemented by monitoring the sensitivity of financial assets and liabilities. An analysis of the sensitivity of net profit or loss and equity (net of taxes) to changes in interest rates (repricing risk), based on a simplified scenario of a 100 basis point (bp) symmetrical fall or rise in all yield curves and positions of interest-bearing assets and liabilities existing as at 31 December 2019 and 2018, is as follows:

	2019	2019		2018	
1001 11.011	<u>Profit or loss</u>	Equity	Profit or loss	Equity	
100 bp parallel fall	(1,112)	(1,112)	1,212	1,212	
100 bp parallel rise	1,112	1,112	(1,212)	(1,212)	

An analysis of the sensitivity of net profit or loss and equity as a result of changes in the fair value of financial assets measured at fair value through other comprehensive income and through profit or loss due to changes in the interest rates, based on positions existing as at 31 December 2019 and 2018 and a simplified scenario of a 150 bp symmetrical fall or rise in all yield curves, is as follows:

	2019	2019		
	Profit or loss	Equity	Profit or loss	Equity
150 bp parallel rise	(1,049)	(5,169)	(850)	(7,741)
150 bp parallel fall	612	5,023	1,093	8,548

### (ii) Currency risk

The Group has assets and liabilities denominated in several foreign currencies. Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign currency exchange rates.

The Treasury Department performs currency risk management through management of open currency position, which enables the Group to minimize losses from significant fluctuations of exchange rates of national and foreign currencies. The Risk Department determines limits on open currency positions and stop-loss. All limits and restrictions are approved by the Management and the Board of Directors. The Treasury Department performs monitoring of the Group's currency position with the aim to match the requirements of the NBRK.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

# 27. RISK MANAGEMENT POLICY, CONTINUED

# (c) Market risk, continued

# (ii) Currency risk, continued

The following table shows the foreign currency exposure structure of financial assets and liabilities as at 31 December 2019:

	KZT	USD 1 USD = KZT 382.59	EUR 1 EUR = KZT 429	Other Currency	31 December 2019 Total
Financial assets:					Total
Cash and cash equivalents	38,326	103,930	11,716	4,896	158,868
Financial instruments at fair value through profit		,	,,,	4,020	130,000
or loss	12,382	6,980	_	27	10 200
Investment financial assets at FVOCI	100,984	59,537	21	21	19,389
Investment financial assets at amortised cost	4,355	,	2-1	-	160,542
Due from banks	5,957	3,145	_	-	4,355
Loans to customers and banks	781,474	190,200	10,716	-	9,102
Other financial assets	5,245	4,688	*	- 11	982,390
Total financial assets	948,723	368,480	213	11	10,157
	740,123	300,400	22,666	4,934	1,344,803
Financial liabilities:					
Due to banks and financial institutions	75,232	20 220	0.5		
Customer and banks accounts	608,307	38,339	85	-	113,656
Debt securities issued	•	323,922	22,388	4,328	958,945
Subordinated bonds	76,897	4,986	-	-	81,883
Other financial liabilities	61,342		-	-	61,342
Total financial liabilities	113,969	5,380	202_	129	119,680
Total intancial nabilities	935,747	372,627	22,675	4,457	1,335,506
Open position	12,976	(4,147)	(9)	477	

The Group's exposure to foreign currency exchange rate risk as at 31 December 2018 is presented in the table below:

•	•	and the table t			
Financial assets:	KZT	USD 1 USD = KZT 384.2	EUR 1 EUR = <u>KZT 439.37</u>	Other Currency	31 December 2018 Total
Cash and cash equivalents Financial instruments at fair value through profit	38,464	124,564	7,141	5,244	175,413
or loss Investment financial assets at FVOCI Investment financial assets at amortised cost Due from banks Loans to customers and banks	9,547 61,321 6,911 1,853	5,394 109,099 - 27,011	219 459 - 2,428	339 - - -	15,499 170,879 6,911 31,292
Other financial assets	752,604 4,685	204,650 5,944	11,008	422 29	968,684 10,771
Total financial assets	875,385	476,662	21,368	6,034	1,379,449
Financial liabilities: Due to banks and financial institutions Customer and banks accounts Debt securities issued Subordinated bonds Other financial liabilities	82,212 585,590 70,147 71,915 39,660	43,436 462,187 - - 5,966	21,026 - - 60	2 5,727 - 28	125,650 1,074,530 70,147 71,915 45,714
Total financial liabilities	849,524	511,589	21,086	5,757	1,387,956
Open position	25,861	(34,927)	282	277	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

### 27. RISK MANAGEMENT POLICY, CONTINUED

### (c) Market risk, continued

### (ii) Currency risk, continued

### Derivative financial instruments and spot contracts

The currency risk analysis by types of derivative financial instruments and spot contracts as at 31 December 2018 is presented in the following table:

2018 Fotal
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,932)
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Γ ,,

A weakening of the KZT, as indicated below, against the following currencies at 31 December 2019 and 2018, would have increased (decreased) equity and profit or loss by the amounts shown below. This analysis is on a net-of-tax basis, and is based on foreign currency exchange rate variances that the Group considered to be reasonably possible at the end of the reporting period. The analysis assumes that all other variables, in particular interest rates, remain constant.

	2019	2018
20% appreciation of USD against KZT (2018: 10%)	(664)	(643)
20% appreciation of EUR against KZT (2018: 10%)	(1)	23
20% appreciation of other currencies against KZT (2018: 10%)	76	22

### (iii) Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. Other price risk arises when the Group takes a long or short position in a financial instrument.

VAR is a technique that estimates the potential losses that could occur on risk positions as a result of movements in market rates and prices over a specified time horizon and to a given level of confidence. The VAR model used by the Group is based on a 95 percent confidence level and assumes a 60-day holding period depending on the type of positions. The VAR model used is mainly based on historical simulation. The model derives plausible future scenarios based on historical market rate time series, taking into account inter-relationships between different markets and rates. Potential movements in market prices are determined with reference to market data from at least the last 12 months.

Although VAR is a valuable tool in measuring market risk exposures, it has a number of limitations, especially in less liquid markets as follows:

- the use of historical data as a basis for determining future events may not encompass all possible scenarios, particularly those that are of an extreme nature
- a 60-day holding period assumes that all positions can be liquidated or hedged within that period. This is considered
  to be a realistic assumption in almost all cases but may not be the case in situations in which there is severe market
  illiquidity for a prolonged period

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

### 27. RISK MANAGEMENT POLICY, CONTINUED

#### (c) Market risk, continued

### (iii) Other price risk, continued

- the use of a 95% confidence level does not take into account losses that may occur beyond this level. There is a five percent probability that the loss could exceed the VAR estimate;
- VAR is only calculated on the enc-of-day balances and does not necessarily reflect exposures that may arise on positions during the trading day.
- The VAR measure is dependent upon the position and the volatility of market prices. The VAR of an unchanged position reduces if market volatility declines and vice versa.

The Group does not solely rely on its VAR calculations in its market risk measurement due to inherent risk of usage of VAR as described above. The limitations of the VAR methodology are recognised by supplementing VAR limits with other position and sensitivity limit structures, including limits to address potential concentration risks within each trading portfolio, and gap analysis.

A summary of the VAR estimates of losses that could occur in respect of the portfolio of financial instruments at fair value as at 31 December is as follows:

	31 December	31 December
Foreign exchange risk	2019	2018
roteigh exchange risk	305	2,070
	305	2,070

#### (d) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Group has policies and procedures in place to manage credit exposures (both for recognised financial assets and unrecognised contractual commitments), including guidelines to limit portfolio concentration and the establishment of a Credit Committee to actively monitor credit risk. The credit policy is reviewed and approved by the Management Board and the Board of Directors.

The credit policy establishes:

- procedures for review and approval of loan credit applications;
- methodology for the credit assessment of borrowers (corporate and retail);
- methodology for the credit assessment of counterparties, issuers and insurance companies;
- methodology for the evaluation of collateral;
- credit documentation requirements;
- procedures for the ongoing monitoring of loans and other credit exposures.

Credit applications from the corporate customers are originated by the relevant credit managers. On-site visit and financial analysis can be made either with or without participation of the credit risk department employees, depending on the authority level and borrower's rating. To comply with the statutory procedures of the regulator for generating a credit file and ensuring internal risk control, the related departments (legal department, security department and credit analysis department) provide their opinions on the project. A credit decision is made by the authorised Credit committees represented by the Credit committees at the levels of branches, regions and the Head Office. In case of review of the credit applications, which are outside of the authority and limits of the branches at the Head Office Credit committees, the Credit Risk Department prepares additionally its opinion.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

### 27. RISK MANAGEMENT POLICY, CONTINUED

### (d) Credit risk, continued

The Group enters into numerous transactions where the counterparties are not rated by international rating agencies. The Group has developed internal models, which allow it to determine the rating of counterparties, which are comparable to ratings of international rating agencies. These models include rating models for corporate customers and scoring models for individuals and small business. The Group uses these instruments for initial measurement of credit risk and pricing of the loans issued.

#### Scoring models

Scoring is an automated system of customer evaluation, which processes applications from different sales channels, treats these applications and uses the strategies to make accurate decisions on loan granting. The system produces online decision, which allows to standardise and automate the process of making decisions on loan granting and reduce the operating expenses and operating risks.

The system sets the lending strategies comprising the Credit Rules, scoring models and antifraud strategies, which use the customer initial parameters and the product parameters. The input parameters for decision-making are the social and demographic, financial indicators of the customers, as well as data from external sources, such as credit bureau, telecommunication and transaction data, etc.

Credit Rules serve as an instrument for automated check of the applicants against the credit policy. These are a set of conditions, upon passing of which a subject receives a positive decision; or if there are negative indicators arise, a negative decision is made with regard to a customer. Credit Rules are developed and updated on the basis of statistical analyses and customers' behaviour in the market.

A scoring models as a statistical model used for quantitative assessment of future creditworthiness of new and existing borrowers of the Group. When scoring is used, each of the parameters inserted into scoring model has a numeric value, the sum of which represents the borrower's internal credit score. The assigned score reflects the probability of default of the borrower. Quality of scoring models is checked on the continuous basis for their compliance with international standards by assessing their effectiveness and accuracy.

Antifraud strategy includes a number of checks to prevent the fraud risks on the part of the applicant.

The scoring methodologies are tailor-made for specific products and are applied during the stage of making decision on loan issuance.

The maximum exposure to credit risk is generally reflected in the carrying amounts of financial assets in the consolidated statement of financial position and unrecognised contractual commitment amounts. The impact of possible netting of assets and liabilities to reduce potential credit exposure is not significant.

The maximum exposure to credit risk from financial assets at the reporting date is as follows:

	2019	2018
ASSETS		
Cash and cash equivalents	93,420	123,496
Financial instruments at fair value through profit or loss	16,635	41,594
Investment financial assets at FVOCI - debt financial instruments	160,176	170,719
Investment financial assets at amortised cost	4,355	6,911
Available-for-sale investments	- -	-,
Due from banks	9,102	31,292
Loans to customers and banks	982,390	968,684
Other financial assets	10,157	10,771
Total maximum exposure	1,276,235	1,353,467

For the analysis of collateral held against loans to customers and concentration of credit risk in respect of loans to customers, see note 17.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

### 27. RISK MANAGEMENT POLICY, CONTINUED

### (d) Credit risk, continued

The maximum exposure to credit risk from unrecognised contractual commitments at the reporting date is presented in note 29.

The Bank calculates and monitors, on the ongoing basis, the mandatory norm of the maximum risk per one borrower or group of related borrowers, which regulates the Bank's credit risk with regard to a single borrower or group of related borrowers and determines the maximum ratio of the total liabilities of a borrower (borrowers included in the group of related borrowers) to the Bank to the Bank's equity. As at 31 December 2019 and 31 December 2018 the maximum allowable value of k-3 norm established by NBRK was 25%. The value of k-3 norm calculated by the Bank as at 31 December 2019 and 31 December 2018 was in compliance with the statutory norm.

As at 31 December 2019 the Group has 6 debtors or groups of connected debtors (31 December 2018:14 debtors or groups of related debtors), credit risk exposure to whom exceeds 10 percent maximum credit risk exposure. The credit risk exposure for these customers as at 31 December 2019 is KZT 186,215 million (31 December 2018: KZT 276,797 million).

### Offsetting financial assets and financial liabilities

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Group's consolidated statement of financial position; or
- are subject to an enforceable master netting arrangement or similar agreement that covers similar financial instruments, irrespective of whether they are offset in the consolidated statement of financial position.

Similar financial instruments include derivatives, sales and repurchase agreements, reverse sale and repurchase agreements, and securities borrowing and lending agreements.

The Group conducts derivative transactions that are not transacted on the exchange through a central counterparty. Management believes that such settlements are, in effect, equivalent to net settlement and that, the Group meets the net settlement criterion as this gross settlement mechanism has features that eliminate or result in insignificant credit and liquidity risk, and that the Group will process receivables and payables in a single settlement process or cycle.

The Group receives and accepts collateral in the form of cash and marketable securities in respect of the following transactions:

- derivatives;
- sale and repurchase, reverse sale and repurchase agreements; and
- securities lending and borrowing.

Such collateral is subject to the standard industry terms of the International Swaps and Derivatives Association ("ISDA") Credit Support Annex. This means that securities received/given as collateral can be pledged or sold during the term of the transaction but must be returned on maturity of the transaction. The terms also give each counterparty the right to terminate the related transitions upon the counterparty's failure to post collateral.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

# 27. RISK MANAGEMENT POLICY, CONTINUED

### (d) Credit risk, continued

# Offsetting financial assets and financial liabilities, continued

The table below shows financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar arrangements as at 31 December 2019:

	Gross amounts of recognised	Gross amount of recognised financial liability/asset offset in the consolidated statement of	Net amount of financial assets/liabilities presented in the consolidated statement of	Related amour the consolidate financial	ed statement of	
Types of financial assets/liabilities	financial asset/liability	financial position	financial position	Financial instruments	Cash collateral received	Net amount
Loans to customers and banks Loans under reverse repurchase	58,777	-	58,777	-	(8,746)	50,031
agreements	61,771		61,771	(61,771)	-	<u>-</u>
Total financial assets Current accounts	120,549	-	120,549	(61,771)	(8,746)	50,031
and deposits from customers Due to banks and financial institutions	8,746	-	8,746	(8,746)	-	-
(loans under REPO agreements)  Total financial	6,406	-	6,406	(6,406)		
liabilities	15,152	Riv	15,152	(15,152)	_	-

The table below shows financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar arrangements as at 31 December 2018:

	Gross amounts of recognised	Gross amount of recognised financial liability/asset offset in the consolidated statement of	Net amount of financial assets/liabilities presented in the consolidated statement of	Related amount the consolidated financial	d statement of	
Types of financial assets/liabilities	financial asset/liability	financial position	financial position	Financial instruments	collateral received	Net amount
Loans to customers and banks Loans under reverse repurchase	59,641	-	59,641	44	(7,725)	51,916
agreements	75,071		75,071	(75,071)	_	_
Total financial assets	134,712	-	134,712	(75,071)	(7,725)	51,916
Current accounts and deposits from customers Due to banks and financial institutions	7,725	-	7,725	(7,725)	-	<b>.</b>
(loans under REPO agreements)	4,827		4,827	(4,827)	_	_
Total financial liabilities	12,552		12,552	(12,552)		-

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

# 27. RISK MANAGEMENT POLICY, CONTINUED

### (d) Credit risk, continued

# Offsetting financial assets and financial liabilities, continued

The gross amounts of financial assets and financial liabilities and their net amounts as presented in the consolidated statement of financial position that are disclosed in the above tables are measured in the consolidated statement of financial position on the following basis:

Assets and liabilities resulting from sale and repurchase agreements, reverse sale and repurchase agreements and securities lending and borrowing – amortised cost.

The securities lent under agreements to repurchase (Note 15) represent the transferred financial assets, which are not completely derecognised. The securities lent or sold under agreements to repurchase are transferred to a third party and the Group receives cash in exchange. These financial assets may be repledged or resold by counterparties in the absence of any default by the Group, but the counterparty has an obligation to return the securities when the contract matures. The Group has determined that it retains substantially all the risks and rewards related to these securities and therefore has not derecognised them. Because the Group sells the contractual rights to the cash flows of the securities, it cannot use the transferred assets during the term of the agreement.

### Geographical concentration

The Finance and Risk Management Committee ("FRMC") exercises control over the risk in the legislation and regulatory arena and assesses its influence on the Group's activity. This approach allows the Group to minimise potential losses from the investment climate fluctuations in the Republic of Kazakhstan.

The geographical concentration of assets and liabilities is set out below:

	Kazakhstan	Non-OECD countries	OECD countries	31 December 2019
Financial assets:		Countries	OECD countries .	<u>Total</u>
Cash and cash equivalents	119,074	928	38,866	150 060
Financial instruments at FVTPL	19,389	720	30,000	158,868
Investment financial assets at FVOCI	142,158	8,604	9,780	19,389
Investment financial assets at amortised cost	4,355	0,004	9,700	160,542
Due from banks	5,957	-	2 145	4,355
Loans to customers and banks	968,439	13,951	3,145	9,102
Other financial assets	10,157	13,931	-	982,390
Total financial assets	1,269,529	12 402	51 501	10,157
	1,207,327	23,483	51,791	1,344,803
Financial liabilities:				
Due to banks and financial institutions	61,660	4 110	17.006	110.666
Customer and banks accounts	948,053	4,110	47,886	113,656
Debt securities issued	81,883	<i>5</i> ,333	5,559	958,945
Subordinated bonds	•	-	-	81,883
Other financial liabilities	61,342	-	-	61,342
Total financial liabilities	119,680			119,680
1 otal manetal nadmines	1,272,618	9,443	53,445	1,335,506
Open position	(3,089)	14,040	(1,654)	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

# 27. RISK MANAGEMENT POLICY, CONTINUED

### (d) Credit risk, continued

## Geographical concentration, continued

	Kazakhstan	Non-OECD countries	OECD countries	31 December 2018
Financial assets:		countries	OECD countries	Total
Cash and cash equivalents	155,689	4,995	14,729	175 412
Financial instruments at FVTPL	42,478	.,555	198	175,413 42,676
Investment financial assets at FVOCI	148,777	18,121	3,981	170,879
Investment financial assets at amortised cost	6,911	,	5,201	6,911
Due from banks	27,415	_	3,877	31,292
Loans to customers and banks	954,092	14,591	1	968,684
Other financial assets	10,771	-	-	10,771
Total financial assets	1,346,133	37,707	22,786	1,406,626
Financial liabilities:				
Financial instruments at FVTPL	12,668	_	_	12,668
Due to banks and financial institutions	68,954	8,326	48,370	125,650
Customer and banks accounts	1,074,530	-	10,570	1,074,530
Debt securities issued	70,147	_	_	70,147
Subordinated bonds	71,915	-	-	71,915
Other financial liabilities	45,714	-	_	45,714
Total financial liabilities	1,343,928	8,326	48,370	1,400,624
Open position	2,205	29,381	(25,584)	

### (e) Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash. Liquidity risk exists when the maturities of assets and liabilities do not match. The matching and/or controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to liquidity management. It is unusual for financial institutions ever to be completely matched, since business transacted is often of an uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of losses.

The Group maintains liquidity management with the objective of ensuring that funds will be available at all times to honour all cash flow obligations as they become due. The liquidity policy is reviewed and approved by the Management Board.

The Group seeks to actively support a diversified and stable funding base comprising debt securities in issue, long- and short-term loans from other banks, core corporate and retail customer deposits, accompanied by diversified portfolios of highly liquid assets, in order to be able to respond quickly and efficiently to unforeseen liquidity requirements.

The Treasury Department performs management of these risks through analysis of asset and liability maturity and performance of money market transactions for current liquidity support and cash flow optimisation. The Department of Planning and Finance determines the optimum structure of balance and limits on liquidity ratios. Gap-positions are approved by the FRMC. The Risk Department performs monitoring of liquidity ratios.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

# 27. RISK MANAGEMENT POLICY, CONTINUED

## (e) Liquidity risk, continued

The liquidity management policy requires

- liquidity risk identification and measurement;
- monitoring of liquidity risk and liquidity positions, establishment of reporting system, including prudential and management reporting;
- liquidity risk limitation, formation of the system of limits (restrictions) and early warning indicators;
- stress-testing:
- development of alternative options of liquidity planning, maintaining liquidity and funding contingency plans and their regular review;
- organisation of internal controls over liquidity risk and liquidity risk management, exercise of internal audit;
- disclosure of respective information on liquidity risk and liquidity position.

The following tables show analysis of financial assets and liabilities grouped according to the principle of period remaining from the balance sheet date till maturity date, except for the financial assets through profit or loss and investment financial assets at fair value through other comprehensive income, which were categorised as "on demand and less than 1 month" as they may be realised, as necessary, at any time.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

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# 27. RISK MANAGEMENT POLICY, CONTINUED

### (e) Liquidity risk, continued

31 December 2019	Weighted average effective interest rate	On demand and up to 1 month	1 month to 3 months	3 months to 1	1 year to 5 years	Over 5 years	31 December 2019 Total
Financial assets		***	11111		<u> </u>	3 years	IUIAI
Cash and cash equivalents	2.50%	=	5,662	<u>-</u>	_	_	5,662
Financial instruments at fair value through profit or loss	7.71%	16,641	-,	-	_	_	16,641
Investment financial assets at FVOCI	5.63%	160,176	-	-	_	_	160,176
Investment financial assets at amortised cost	6.15%	· -	211	2,318	1,826	_	4,355
Loans to customers and banks	11.50%	110,145	45,362	183,741	456,434	186,708	982,390
Total interest bearing financial assets	•	286,962	51,235	186,059	458,260	186,708	1,169,224
Cash and cash equivalents		153,206	, <u>-</u>	,	-	100,700	153,206
Financial instruments at fair value through profit or loss		2,748	_	-	_		2,748
Investment financial assets at FVOCI		367		-	_	-	367
Due from banks		9,102	-	-	_	_	9,102
Other financial assets		10,157	_	_	_	_	10,157
Total financial assets	•	462,542	51,235	186,059	458,260	186,708	1,344,804
Financial liabilities	<del>-</del>					100,700	2,274,004
Due to banks and financial institutions	6.12%	39,826	1,298	25,325	9,947	31,893	108,289
Customer and banks accounts	6.16%	39,874	60,606	284,466	276,390	17,439	678,775
Debt securities issued	9.91%	, <u>-</u>	1,106	51	28,607	52,119	81,883
Subordinated bonds	11.75%	-	559	508	16,357	43,918	61,342
Other financial liabilities	3.00%	857	1,122	2,667	16,945	81,492	103,083
Total interest bearing liabilities	_	80,557	64,691	313,017	348,246	226,861	1,033,372
Due to banks and financial institutions		5,367	, <u>.</u>	,		220,001	5,367
Customer and banks accounts		274,086	1	4,111	379	1,593	280,170
Other financial liabilities		16,597	_	-		1,575	16,597
Total financial liabilities	•••	376,607	64,692	317,128	348,625	228,454	1,335,506
Liquidity gap	_	85,935	(13,457)	(131,069)	109,635	(41,746)	1,333,300
Interest sensitivity gap	_	206,405	(13,456)	(126,958)	110,014	(40,153)	
Cumulative interest sensitivity gap	_	206,405	192,948	65,990	176,004		
Cumulative interest sensitivity gap as a percentage of total	_				110,004	135,851	
financial assets	_	17.65%	16.50%	5.64%	15.05%	11.62%	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

## 27. RISK MANAGEMENT POLICY, CONTINUED

### (e) Liquidity risk, continued

21 D	Weighted average effective	On demand and up to 1	1 month to 3	3 months to 1	1 year to 5	Over	31 December 2018
31 December 2018	<u>interest rate</u>	month	months	year	years	5 years	Total
Financial assets					"		
Cash and cash equivalents	2.84%	3,910	2,254	-	-	_	6,164
Financial instruments at fair value through profit or loss	8.77%	41,594	•	-	-	-	41,594
Investment financial assets at FVOCI	4.15%	170,719	-	-	-	-	170,719
Investment financial assets at amortised cost	6.37%	-	-	4,436	2,475	-	6,911
Due from banks	2.60%	7,978	19,610	-	=	_	27,588
Loans to customers and banks	11.84%	113,498	43,060	201,614	373,464	237,048	968,684
Total interest bearing financial assets		337,699	64,924	206,050	375,939	237,048	1,221,660
Cash and cash equivalents		169,249	-	-	-	-	169,249
Financial instruments at fair value through profit or loss		1,082	-	-	-	-	1,082
Investment financial assets at FVOCI		160	-	_	-	-	160
Due from banks		3,704	-	-	-	_	3,704
Other financial assets	_	10,771	-			-	10,771
Total financial assets	_	522,665	64,924	206,050	375,939	237,048	1,406,626
Financial liabilities						·····	- <u>//</u>
Financial instruments at fair value through profit or loss	3.00%	12,668	-	-	_	_	12,668
Due to banks and financial institutions	6.42%	32,335	1,567	19,360	42,786	19,401	115,449
Customer and banks accounts	5.83%	84,025	54,701	296,309	308,430	20,266	763,731
Debt securities issued	8.62%	-	1,107	21,271	22,632	25,137	70,147
Subordinated bonds	11.09%	=	550	12,463	8,346	50,556	71,915
Other financial liabilities	3.00%	166	216	655	4,125	25,742	30,904
Total interest bearing liabilities		129,194	58,141	350,058	386,319	141,102	1,064,814
Due to banks and financial institutions		10,201	_	•	-	,	10,201
Customer and banks accounts		302,945	7	5,420	524	1,903	310,799
Other financial liabilities		14,810	-	· -	<u></u>	-,	14,810
Total financial liabilities		457,150	58,148	355,478	386,843	143,005	1,400,624
Liquidity gap	_	65,515	6,776	(149,428)	(10,904)	94,043	1,700,027
Interest sensitivity gap	_	208,505	6,783	(144,008)	(10,380)	95,946	
Cumulative interest sensitivity gap	_	208,505	215,288	71,280	60,900	156,846	
Cumulative interest sensitivity gap as a percentage of total	=			1 1,200	00,200	130,040	
financial assets		17.07%	17.62%	5.83%	4.99%		

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

### 27. RISK MANAGEMENT POLICY, CONTINUED

#### (e) Liquidity risk, continued

In accordance with Kazakhstan legislation, depositors can withdraw their term deposits at any time, losing in most of the cases the accrued interest. These deposits are classified in accordance with their stated maturity dates.

However, management believes that in spite of this early withdrawal option and the fact that a substantial portion of customer accounts are on demand, diversification of these customer accounts and deposits by number and type of depositors, and the past experience of the Group indicates that these customers accounts provide a long-term and stable source of funding.

Management expects that the cash flows from certain financial assets and liabilities will be different from their contractual terms, either because management has the discretionary ability to manage the cash flows, or because past experience indicates that cash flows will differ from contractual terms.

A further analysis of the liquidity and interest rate risks is presented in the following tables in accordance with IFRS 7. The amounts disclosed in these tables do not correspond to the amounts recorded on the statement of financial position as the presentation below includes a maturity analysis for financial liabilities that indicates the total remaining contractual payments (including interest payments), which are not recognised in the statement of financial position under the effective interest rate method. To the extent that interest flows are floating rate, the undiscounted amount is derived from interest rate yield curves at the end of the reporting period.

	On demand and up to 1 month	1 month to 3 months	3 months to 1 year	1 month to 5 years	Over 5 years	31 December 2019 Total
Financial liabilities:				-		
Due to banks and financial institutions	39,922	1,803	29,676	11,400	43,107	125,908
Customer and banks accounts	45,943	65,896	299,979	284,623	17,295	713,736
Debt securities issued	•	1,785	6,608	57,785	63,321	129,499
Subordinated bonds	-	1,108	4,857	39,791	102,629	148,385
Other financial liabilities	866	1,509	4,388	26,101	108,437	141,301
Total interest bearing liabilities	86,731	72,101	345,508	419,700	334,789	1,258,829
Due to banks and financial institutions	5,367		-	_	_	5,367
Customer and banks accounts	274,086	1	4,111	379	1,593	280,170
Other financial liabilities	16,597	-			-	16,597
Total financial liabilities	382,781	72,102	349,619	420,079	336,382	1,560,963
Financial guarantees and commitments	138,821	-		-	-	138,821

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

(in millions of Kazakhstani tenge unless otherwise stated)

### 27. RISK MANAGEMENT POLICY, CONTINUED

### (e) Liquidity risk, continued

	On demand and up to 1 month	1 month to 3 months	3 months to	1 month to 5 years	Over 5 years	31 December 2018 Total
Financial liabilities:						<u> </u>
Due to banks and financial						
institutions	32,413	2,136	22,686	49,035	25,137	131,407
Customer and banks accounts	86,295	56,179	304,313	316,761	20,813	784,361
Debt securities issued		1.601		,	ŕ	,
Subordinated bonds	-	1,681	25,441	42,204	33,691	103,017
Other financial liabilities	-	1,088	17,677	29,608	80,491	128,864
	244	370	1,334	7,467	33,295	42,710
Total interest bearing liabilities						
naomites	118,952	61,454	371,451	445,075	193,427	1,190,359
Due to banks and financial						
institutions	10,201	_	_	_		10,201
Customer and banks accounts	302,945	7	5,420	524	1,903	310,799
Other financial liabilities	14,81C	-	2,120	J24	1,505	•
Total financial liabilities	446,908	61,461	376,871	445,599	195,330	14,810
Financial guarantees and	7	V.3,101	570,071	443,377	193,330	1,526,169
commitments	154,019	-		-	-	154,019
Financial derivative liabilities	:					
Gross settled derivatives						
- Inflow						
- Outflow	-	-	23,816	-	-	23,816
- Outflow	-		(11,111)	-	_	(11,111)

The timing of cash outflows has been prepared on the following basis:

### Derivative financial instruments

Contractual payments for derivative financial instruments are determined based on gross settlements due to initial and final exchange of notional amounts and applicable interest rates in accordance with the terms of these financial instruments.

### Prepaid liabilities

Where a financial liability can be prepaid by the counterparty, the cash outflow has been included at the earliest date on which the counterparty can require repayment regardless whether or not such early repayment results in a penalty. If the repayment of financial liability is triggered by, or is subject to, specific criteria such as market price hurdles being reached, it is included at the earliest possible date that the conditions could be fulfilled without considering probability of the conditions being met.

The financial guarantees and commitments are included in the "On demand" category because payments can be required upon request.

## Definition of operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks, such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Group's operations.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and innovation. In all cases, the Group policy requires compliance with all applicable legal and regulatory requirements.

The Group manages operational risk by establishing internal controls that management determines to be necessary in each area of its operations.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

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### 28. CAPITAL MANAGEMENT

NBRK sets and monitors capital requirements for the Bank as a whole.

Bank defines as capital those items defined by statutory regulation as capital for credit institutions.

- Tier 1 capital is a total of basic and additional capital. Basic capital comprises paid-in ordinary share capital, share premium, current and prior periods' retained earnings and reserves created thereof, less treasury share capital, intangible assets including goodwill, and current and prior periods losses, deferred tax asset net of deferred tax liability, excluding deferred tax assets recognised in relation to deductible temporary differences, other revaluation reserves, gains from sales related to asset securitisation transactions, gains or losses from revaluation of financial liabilities at fair value related to change in own credit risk, regulatory adjustments to be deducted from the additional capital, but due to insufficient levels of it deducted from basic capital, and investments in financial instruments of investees not consolidated in the Group with certain limitations. Additional capital comprises of perpetual contracts and paid-in preference share capital less adjustments for the Bank's investment in its own perpetual financial instruments, treasury preference shares, investments in financial instruments of investees not consolidated in the Group with certain limitations and regulatory adjustments to be deducted from the tier 2 capital, but due to insufficient levels of it deducted from additional capital.
- Tier 2 capital comprises subordinated debt in KZT less investments in subordinated debt of financial institutions the Bank holds 10% and more shares in.

Total capital is the sum of tier 1 and tier 2 capital (total capital is the sum of tier 1 and tier 2 capital less positive difference between retail deposits and statutory capital multiplied by 5.5, and less 33.33% of the positive difference between statutory allowance for credit losses and allowance for credit losses in accordance with IFRS as at 31 December 2018).

There are a set of different limitations and classification criteria applied to the above listed total capital elements.

In accordance with the regulations set by the NBRK the Bank has to maintain total capital adequacy within the following coefficients:

- a ratio of basic capital to the sum of credit risk-weighted assets and contingent liabilities, market risk-weighted assets and contingent assets and liabilities, and quantified operational risk (k1);
- a ratio of tier 1 capital to the sum of credit risk-weighted assets and contingent liabilities, market risk-weighted assets and contingent assets and liabilities, and quantified operational risk (k1-2);
- a ratio of total capital to the sum of credit risk-weighted assets and contingent liabilities, market risk-weighted assets and contingent assets and liabilities, and quantified operational risk (k2).

As at 31 December 2019 the minimum level of ratios as applicable to the Bank are as follows:

- k1 not less than 0.075 (31 December 2018: 0.075)
- k1-2 not less than 0.085 (31 December 2018: 0.085)
- k2 not less than 0.100 (31 December 2018: 0.100).

On 1 October 2019, NBRK introduced a new regulatory capital buffer for the capitalisation ratios. The regulatory capital buffer is calculated as the ratio of positive difference between provisions calculated in accordance with the Impairment Provisioning Guidelines of bank's assets (loans and accounts receivable) to the Ratio, and provisions formed and reflected in the bank's accounting in accordance with IFRS and the requirements of the legislation of the Republic of Kazakhstan on accounting and financial reporting (the "positive difference") to the sum of assets and contingent liabilities weighted by the degree of credit risk.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

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### 28. CAPITAL MANAGEMENT, CONTINUED

As at 31 December 2019, the Bank complied with all prudential capital ratios k1, k1-2 and k2, exclusive of the regulatory capital buffer, and the actual ratios were 0.094, 0.100 and 0.174 (31 December 2018: k1 - 0.087, k1-2 - 0.100 and k2 - 0.171).

As at 31 December 2019, the regulatory capital buffer was 2%, and k1, k1-2 and k2 ratios, including the regulatory capital buffer were 9.5%, 10.5% and 12%, respectively. In order to comply with the capitalisation ratios, including the regulatory capital buffer, the Agency for Regulation and Development of the Financial Market of the Republic of Kazakhstan has agreed on the Action Plan to satisfy the capital adequacy ratios, including the regulatory capital buffer.

The following table shows the composition of the capital position as at 31 December 2019 calculated in accordance with the requirements established by the resolution of Board of National Bank of the Republic of Kazakhstan of the resolution of Board of National Bank of the Republic of Kazakhstan of 13 September 2018, No. 170 "On establishment of normative values and techniques of calculations of prudential standard rates and other regulations, obligatory to observance, and limits of the size of the capital of bank for the certain date and Rules of calculation and limits of the open foreign exchange position of bank" with amendments and acditions.

	31 December 2019	31 December 2018
Tier 1 capital		2016
Basic capital:	108,564	102,067
Share capital	58,932	57,977
Statutory retained earnings of prior years	46,575	33,104
Retained earnings of current period	1,497	13,215
Reserves formed from statutory retained earnings of prior years	4,981	4,981
Revaluation surplus for buildings	1,442	1,564
Revaluation reserve of investment securities	285	(3,708)
Statutory adjustments:	_**	(5,700)
Intangible assets including goodwill	(5,148)	(5,066)
Total basic capital	108,564	102,067
Additional capital	100,001	102,007
Paid-in preference share capital not satisfying basic capital requirements	11,775	5,887
Bank's treasury preference shares	(11,686)	(5,843)
Perpetual financial instruments obtained before 1 January 2015 (20% of carrying	(11,000)	(3,073)
amount – in 2019, 50% - in 2018)	6,186	15,531
Tier 1 capital	114,839	117,642
Tier 2 capital		
Subordinated debt	82,154	81,754
Subordinated debt placed before 1 January 2015 denominated in KZT	3,167	12,670
Total tier 2 capital	85,321	94,424
Statutory adjustments:		
2018: 33.33% of positive difference between regulatory impairment provisions and IFRS impairment provision	_	(11,511)
Total capital	200,160	200,555
	200,100	200,555
Positive difference between regulatory statutory allowance for credit losses and allowance for credit losses under impairment provisions and IFRS impairment provision Risk-weighted assets, contingent liabilities and derivative financial instruments and operational risk	(22,923)	n/a
Credit risk-weighted assets	985,438	993,520
Credit risk-weighted contingent liabilities	105,085	114,948
Market risk-weighted assets, contingent assets and liabilities	11,686	19,777
Operational risk	49,380	44,136
Risk-weighted assets, contingent liabilities and derivative financial instruments and		
operational risk	1,151,589	1,172,381
k1	0.094	0.087
k1-2	0.100	0.100
k2	0.174	0.171
<del>- in-ce</del>	V.A., .	0.1/1

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

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### 29. CREDIT RELATED COMMITMENTS

The Group has outstanding credit related commitments to extend loans. These credit related commitments take the form of approved loans and credit card limits and overdraft facilities.

The Group provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. These agreements have fixed limits and generally extend for a period of up to five years.

The Group applies the same credit risk management policies and procedures when granting credit commitments, financial guarantees and letters of credit as it does for granting loans to customers.

The contractual amounts of credit related commitments are set out in the following table by category. The amounts reflected in the table for guarantees and letters of credit represent the maximum accounting loss that would be recognised at the reporting date if the counterparties failed completely to perform as contracted.

As at 31 December 2019 and 31 December 2018, the nominal values or contractual values and risk-weighted amounts are as follows:

	31 December 2019		31 Decemb	oer 2018
	Nominal value	Risk-weighted value	Nominal value	Risk-weighted value
Guarantees issued and other similar liabilities Letters of credit and other contingent liabilities related to other transaction	132,543	75,407	145,936	138,490
	6,278	1,256	8,083	1,617
	138,821	76,663	154,019	140,107

Management expects that loans and liabilities under credit facilities will be financed as required at the expense of the amounts received from repayment of the current loan portfolio according to the payment schedules.

As at 31 December 2019, the guarantees issued in the amount of KZT 128,089 million are classified as Stage 1 (31 December 2018: KZT 140,783 million), KZT 3,479 million and KZT 975 million are classified as Stages 2 and 3, respectively (31 December 2018: KZT 958 million and KZT 4,195 million, respectively).

The following tables shows the guarantees issued and other similar liabilities secured by different types of collaterals and not the fair value of the collateral itself.

	31 December 2019	31 December 2018
Real estate	12,899	52,407
Unsecured	4,930	27,675
Cash	57,136	7,446
Corporate guarantees	12,169	12,255
Movable property	219	14,373
Goods in turnover	200	421
Accounts receivable	-	10,371
Land	-	42
Other	44,990	20,946
Total	132,543	145,936

The following table shows the letters of credit issued and other contingent liabilities secured by different types of collaterals and not the fair value of the collateral itself.

	31 December 2019	31 December 2018
Cash Unsecured letters of credit	6,278	8,083
Total	6,278	8,083

These commitments do not necessarily represent future cash requirements, as these credit related commitments may expire or terminate without being funded.

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#### 30. CUSTODIAN SERVICES

The Group provides custodian services to individuals, trusts, retirement benefit plans and other institutions, whereby it accounts and holds assets or make settlements on the customers' transactions with different financial instruments at the direction of the customer. The Group receives fee income for providing these services. Assets received under custodian management are not assets of the Group and are not recognised in the consolidated statement of financial position. The Group is not exposed to any credit risk related to such activities, as it does not guarantee these investments.

Fiduciary assets are categorised as follows based on their nominal value:

	31 December 2019	31 December 2018
Securities Investments in buildings, machinery, equipment, transport and other property Unit investment funds Bank deposits Other assets Total fiduciary assets	266,434 6,597 22 373 20	227,078 19,791 23 - 688
2 over mandain and and and and and and and and and an	273,446	247,580

The Bank keeps accounting and prepares reporting for assets and investment funds, asset management and other legal entities and transactions with assets and makes reconciliation with the management company with regard to the assets being served, in accordance with the requirements of the legislation of the Republic of Kazakhstan and NBRK rules.

### 31. CONTINGENCIES

#### (a) Insurance

The insurance industry in the Republic of Kazakhstan is in a developing state and many forms of insurance protection common in other parts of the world are not yet generally available. The Group does not have full coverage for its premises and equipment, business interruption, or third-party liability in respect of property or environmental damage arising from accidents on its property or related to operations. Until the Group obtains adequate insurance coverage, there is a risk that the loss or destruction of certain assets could have a material adverse effect on operations and financial position.

#### (b) Litigation

In the ordinary course of business, the Group is subject to legal actions and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints, will not have a material adverse effect on the financial conditions or the results of future operations.

### (c) Taxation contingencies in Kazakhstan

The taxation system in Kazakhstan is relatively new and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are often unclear, contradictory and subject to varying interpretation by different tax authorities, in particular recognition of income, expenses and other items of the financial statements under IFRS. Taxes are subject to review and investigation by various levels of authorities, which have the authority to impose severe fines and interest charges. A tax year generally remains open for review by the tax authorities for five subsequent calendar years; however, under certain circumstances a tax year may remain open longer.

These circumstances may create tax risks in Kazakhstan that are more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these consolidated financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

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### 32. FINANCIAL ASSETS AND LIABILITIES: FAIR VALUES AND ACCOUNTING CLASSIFICATIONS

### (a) Accounting classification and fair value

The table below sets out the carrying amounts and fair values of financial assets and financial liabilities as at 31 December 2019:

	Financial instruments at fair value through profit or loss	Financial instruments at fair value through other comprehensive income	Amortised cost	Total carrying amount	Fair value
Cash and cash equivalents	-	-	158,868	158,868	158,868
Financial instruments at fair value through profit or loss	19,389	-	-	19,389	19,389
Investment financial assets at FVOCI	-	160,542	-	160,542	160,542
Investment financial assets at amortised cost	-	-	4,355	4,355	4,275
Due from banks	-	-	9,102	9,102	9,102
Loans to customers and banks	-	-	982,390	982,390	974,476
Other financial assets		-	10,157	10,157	10,157
	19,389	160,542	1,164,872	1,344,803	1,336,809
Due to banks and financial institutions	-	-	113,656	113,656	113,656
Customer and banks accounts	-	-	958,945	958,945	957,859
Debt securities issued	-	-	81,883	81,883	76,136
Subordinated bonds	-	-	61,342	61,342	57,729
Other financial liabilities		-	119,680	119,680	119,680
	-	-	1,335,506	1,335,506	1,325,060

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

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## 32. FINANCIAL ASSETS AND LIABILITIES: FAIR VALUES AND ACCOUNTING CLASSIFICATIONS, CONTINUED

### (a) Accounting classifications and fair values, continued

The table below sets out the carrying amounts and fair values of financial assets and financial liabilities as at 31 December 2018:

	Financial instruments at fair value through profit or loss	Financial instruments at fair value through other comprehensive income	Amortised cost	Total carrying amount	Fair value
Cash and cash equivalents	-	-	175,413	175,413	175,413
Financial instruments at fair value through profit or loss	42,676	-	-	42,676	42,676
Investment financial assets at FVOCI	-	170,879	-	170,879	170,879
Investment financial assets at amortised cost	-	-	6,911	6,911	6,803
Due from banks	-	-	31,292	31,292	31,292
Loans to customers and banks	-	-	968,199	968,199	957,551
Other financial assets	<u>-</u>		10,771	10,771	10,771
	42,676	170,879	1,192,586	1,406,141	1,395,385
Financial instruments at fair value through profit or loss	12,668	-		12,668	12,668
Due to banks and financial institutions	-	-	125,650	125,650	125,650
Customer and banks accounts	-	-	1,074,530	1,074,530	1,073,112
Debt securities issued	-	-	70,147	70,147	64,549
Subordinated bonds	-	-	71,915	71,915	64,989
Other financial liabilities	-	-	45,714	45,714	45,714
	12,668	-	1,387,956	1,400,624	1,386,682

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(in millions of Kazakhstani tenge unless otherwise stated)

# 32. FINANCIAL ASSETS AND LIABILITIES: FAIR VALUES AND ACCOUNTING CLASSIFICATIONS, CONTINUED

# (a) Accounting classifications and fair values, continued

The estimates of fair value are intended to approximate the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

However given the uncertainties and the use of subjective judgement, the fair value should not be interpreted as being realisable in an immediate sale of the assets or settlement of liabilities.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Group determines fair values using other valuation techniques.

The objective of valuation techniques is to arrive at a fair value determination that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.

Valuation techniques include net present value and discounted cash flow models and comparison to similar instruments for which market observable prices exist. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates, bond and equity prices and foreign currency exchange rates. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date that would have been determined by market participants acting at arm's length.

The Group uses widely recognised valuation models for determining the fair value of common and more simple financial instruments, like interest rate and currency swaps that use only observable market data and require little management judgment and estimation. Observable prices and model inputs are usually available in the market for listed debt and equity securities, exchange traded derivatives and simple over the counter derivatives like interest rate swaps.

For more complex instruments, the Group uses proprietary valuation models. Some or all of the significant inputs into these models may not be observable in the market, and are derived from market prices or rates or are estimated based on assumptions. Example of instruments involving significant unobservable inputs include certain loans and securities for which there is no active market.

The following assumptions are used by management to estimate the fair values of financial instruments:

- discount rates of 4.4 12.9% and 6.0 18.8% are used for discounting future cash flows from loans to corporate customers and loans to retail customers, respectively;
- discount rates of 1 7.2% and 1.2 9.4% are used to calculate expected future cash flows from current accounts
  and deposits of corporate and retail customers;
- quoted market price is used for determination of fair value of debt securities issued.

The estimates of fair value are intended to approximate the amount for which a financial instrument can be exchanged between knowledgeable, willing parties in an arm's length transaction. However, given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realisable in an immediate sale of the assets or settlement of liabilities.

### (b) Fair value hierarchy

The Group measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements:

• Level 1: quoted market price (unadjusted) in an active market for an identical instrument;

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# 32. FINANCIAL ASSETS AND LIABILITIES: FAIR VALUES AND ACCOUNTING CLASSIFICATIONS, CONTINUED

### (b) Fair value hierarchy, continued

- Level 2: Valuation techniques based on observable inputs, either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuations. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect difference between the instruments.

The table below analyses financial instruments measured at fair value at 31 December 2019, by the level in the fair value hierarchy into which the fair value measurement is categorised:

	Level 1	Level 2	Level 3	Total
Non-derivative financial instruments at fair value through profit or loss - debt securities  Investment financial assets at FVOCI - debt financial	7,007	12,382	_	19,389
instruments	43,990	116,552		160,542
	50,997	128,934		179,931

The table below analyses financial instruments measured at fair value at 31 December 2018, by the level in the fair value hierarchy into which the fair value measurement is categorised:

	Level 1	Level 2	Level 3	Total
Financial instruments at fair value through profit or loss				
- Derivative assets	_	-	27,177	27,177
- Derivative liabilities	-	-	(12,668)	(12,668)
Non-derivative financial instruments at fair value through			` , ,	( )/
profit or loss - debt securities	8,076	6,341	-	14,417
Investment financial assets at FVOCI - debt financial				,
instruments	58,874	112,005	-	170,879
	66,950	118,346	14,509	199,805
•				

During 2019, due to changes in market conditions for a number of investment securities, quoted prices for these securities were not available in an active market. However, there was sufficient information to measure the fair value of these securities based on observable inputs. Therefore, these securities with carrying amount of KZT 112,005 thousand were transferred from Level 1 to Level 2 of the fair value hierarchy.

### Unobservable valuation differences on initial recognition

Transaction price in the market, in which swaps transaction are entered into with NBRK may differ from the fair value of swap instruments in primary markets (Note 14). Upon initial recognition the Group measures fair value of swap transactions entered into with NBRK using the valuation technique.

In many cases all significant inputs into the valuation techniques are wholly observable, for example by reference to information from similar transactions in the currency market. In cases where all inputs are not /observable, for example because there are no observable trades in a similar risk at the reporting date, the Group uses valuation techniques that rely on unobservable inputs — e.g. volatilities of certain underlying, expectations of termination periods. When fair value at initial recognition is not evidenced by a quoted price in an active market or based on a valuation technique that uses data only from observable markets, any difference between the fair value at initial recognition and the transaction price is not recognised in profit or loss immediately, but is deferred (see note 3).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

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# 32. FINANCIAL ASSETS AND LIABILITIES: FAIR VALUES AND ACCOUNTING CLASSIFICATIONS, CONTINUED

# (b) Fair value hierarchy, continued

The reconciliation of Level 3 fair value measurements of financial assets is presented as follows:

1.7	Derivative financial assets	Derivative financial liabilities
1 January 2018	19,495	(9,199)
Total (losses)/gains recognised in profit or loss: Settlements	7,682	(3,469)
31 December 2018	27,177	(12,668)
Total gains/(losses) recognised in profit or loss: Settlements 31 December 2019	449 (27,626)	702 11,966
		-

Although the Group believes that its estimates of fair value are appropriate, the use of different methodologies or assumptions could lead to different measurements of fair value.

The following table analyses the fair value of financial instruments not measured at fair value, by the level in the fair value hierarchy into which each fair value measurement is categorised as at 31 December 2019:

	Level 2	Level 3	Total fair values	Total carrying amount
Assets				
Cash and cash equivalents	158,868	_	158,868	158,868
Due from banks	9,102	_	9,102	9,102
Loans to customers and banks	834,080	140,396	974,476	982,390
Other financial assets	10,157	-	10,157	10,157
Liabilities	,,,,,,		10,107	10,157
Customer and banks accounts	957,859	-	957,859	958,945
Due to banks and financial institutions	113,656	<u></u>	113,656	113,656
Debt securities issued	76,136	_	76,136	81,883
Subordinated bonds	57,729	_	57,729	61,342
Other financial liabilities	119,680	_	119,680	119,680

The following table analyses the fair value of financial instruments not measured at fair value, by the level in the fair value hierarchy into which each fair value measurement is categorised as at 31 December 2018:

	Level 2	Level 3	Total fair values	Total carrying amount
Assets				
Cash and cash equivalents	175,413		175,413	175,413
Due from banks	31,292	<del>-</del>	31,292	31,292
Loans to customers and banks	784,238	173,313	957,551	968,684
Other financial assets	10,771	, <u>-</u>	10,771	10,771
Liabilities	ŕ		,	***,
Customer and banks accounts	1,073,112	-	1,073,112	1,074,530
Due to banks and financial institutions	125,650	_	125,650	125,650
Debt securities issued	68,482	_	68,482	70,147
Subordinated bonds	64,549	-	64,549	71,915
Other financial liabilities	45,714	-	45,714	45,714

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## 33. RELATED PARTY TRANSACTIONS

Mr B.R. Baiseitov is an ultimate controlling party of the Group.

In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form. Transactions between the Bank and its subsidiaries, which are related parties of the Bank, have been eliminated on consolidation and are not disclosed in this note. Details of transactions between the Group and other related parties are disclosed below:

_	31 December 2019		31 December 2018	
	Related party transactions	Average effective interest rate	Related party transactions	Average effective interest rate
Loans to customers and banks, gross - key management personnel of the Group or its parent Bank	19,414		205	
<ul><li>- in KZT</li><li>- close relatives of key management personnel</li></ul>	48	2.95%	56	3.66%
- in KZT - entities under common control	51	6.00%	81	12.83%
- in USD - in KZT	19,315	5.03%	-	-
Provision for losses on loans to customers and banks - entities under common control	( <b>19)</b> (19)	-	68 -	16.26%
Customer and banks accounts - key management	6,158		11,910	
personnel of the Group or its parent Bank				
- in KZT - in USD	2,089	8.92%	221	11.17%
- close relatives of key management personnel	-	-	640	1.27%
- in USD	2,135	1.23%	9,728	3.24%
- in KZT - other	186	9.98%	744	9.10%
- in EUR - in KZT	1,252	1.29%	577	5.30%
Debt securities issued	496	10.4%	-	-
Shareholders	1,142	4.5%	-	

Secured and unsecured loans and guarantees are issued to key management personnel and other related parties in the ordinary course of business. These loans are issued mostly on the same terms, including interest rates, that are used in other similar transactions with the persons of similar status or, if applicable, with other employees. The transactions did not involve more than the normal risk of repayment or present other unfavourable features.

Amounts deposited by the Parent Bank and other related parties earn interest at the same rates as those offered to the market or on the same terms and conditions applicable to other employees within the Group.

Included in the consolidated statement of profit or loss for the year ended 31 December 2019 and 2018 are the following amounts, which arose due to transactions with related parties:

	For the year ended 31 December	For the year ended 31 December
	2019	2018
Interest income	535	19
- key management personnel of the Group	2	2
- close relatives of key management personnel	3	7
- entities under common control	530	10
Interest expense	(139)	(532)
- key management personnel of the Group	(30)	(166)
- close relatives of key management personnel	(80)	(324)
- other	(29)	(42)
Operating expenses	(618)	(389)
- key management personnel of the Group	(618)	(389)

Key management personnel remuneration for the years ended 31 December 2019 and 2018 represent short-term employee benefits. Total remuneration of members of the Board of Directors and the Management Board amounted to KZT 618 million and KZT 389 million, for the years ended 31 December 2019 and 2018, respectively.

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### 34. SUBSEQUENT EVENTS

On 15 March 2020 the government of the Republic of Kazakhstan declared a state of emergency which has subsequently been extended to 30 April 2020 in response to the global COVID-19 virus pandemic. A number of restrictions on the movement of individuals within Kazakhstan have been imposed, in order to reduce the spread of the virus. This has reduced the normal economic activities of many businesses in the country.

Other governments across the world have imposed similar restrictions in order to limit the impact of the virus, resulting in a significant reduction in global economic activity.

Global oil prices also fell significantly in March 2020, and the Kazakhstan Tenge weakened against the USD from a rate of KZT 382.59 to one USD at 31 December 2019, to approximately 430.99 KZT to one USD at 27 April 2020.

Management of the Group believes that the economic effects of the COVID-19 virus are likely to be significant both globally and in Kazakhstan. This may result in a contraction in economic activity, and a fall in asset prices in Kazakhstan. Management has analysed the potential impact of the Group's financial position based on three stress test scenarios described in Note 2(d).

As part of the Group's continued engagement in the Program of Strengthening Financial Stability of Banking Sector of the Republic of Kazakhstan approved by the Resolution of the NBRK's Management Board and based on the results of the General Meeting of Shareholders dated 31 March 2020, it was decided to increase the number of authorised shares through issue of 215,263,858 ordinary shares.

In accordance with the Resolution of the Management Board of the NBRK dated 19 March 2020, No. 39, related to approval of the preferential lending programme, which provides for delivery of support measures to small and medium-size business entities and individual entrepreneurs affected by implementation of a state of emergency in the country as a result of spreading of coronavirus infection pandemic, the Group has proceeded to application of funds provided by KSF JSC in the amount of KZT 71,000 million.